

# **DUAL FUEL ADD-ON HEAT PUMP GUIDE FOR OPERATIONAL COST SAVINGS**

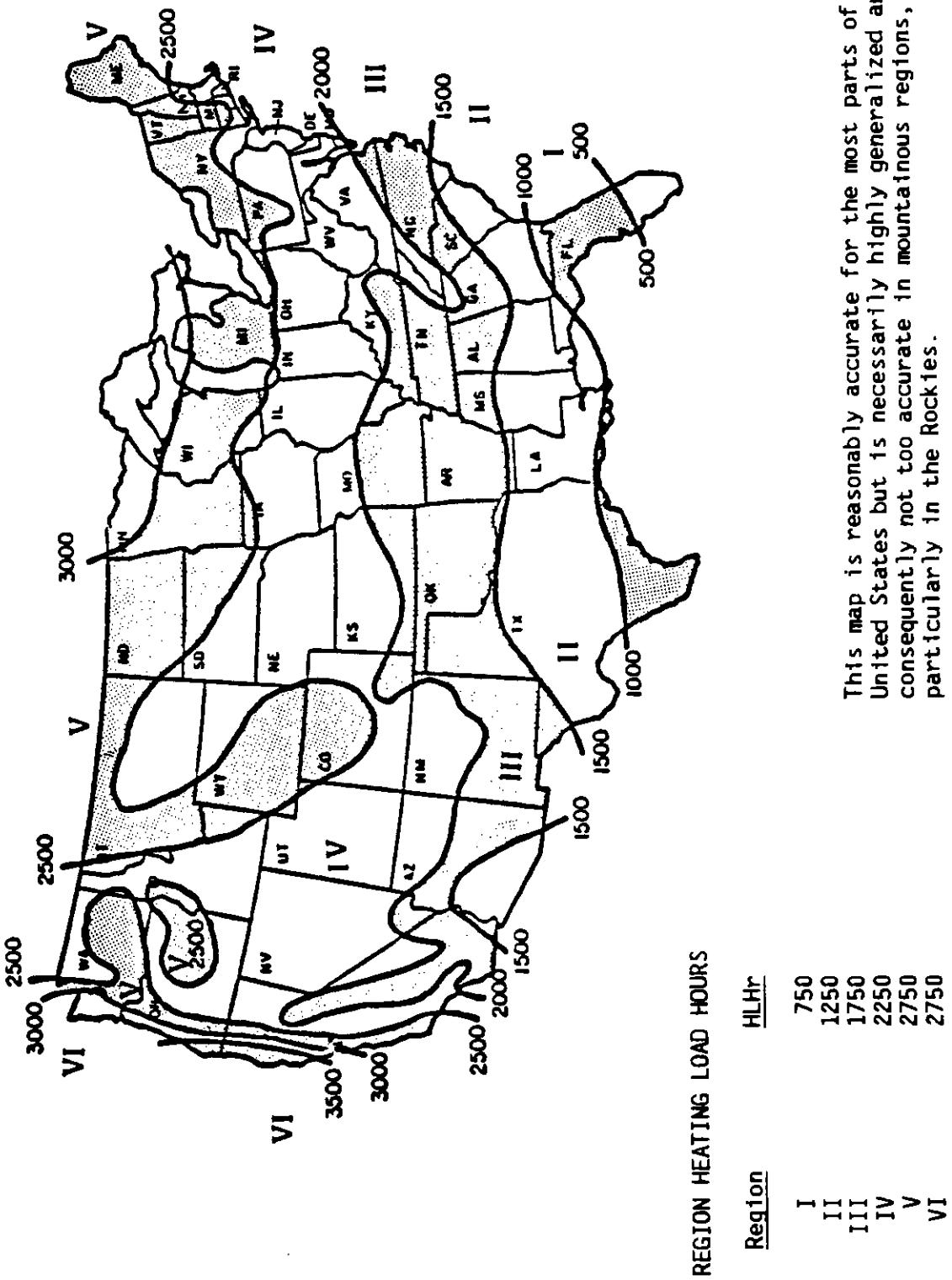
## **REGION 5**

**BARD MANUFACTURING COMPANY, BOX 607, BRYAN, OHIO 43506**

**(419) 636-1194**

**MANUAL 2100-073 REV. B  
SUPERSEDES REV. A**

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BRYAN, OHIO



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36UHPQA	A42AS-A	Electric Natural Gas Oil Propane	100% 78% 78% 78%	41 42 43 44
42UHPQA	A61AQ-A	Electric Natural Gas Oil Propane	100% 78% 78% 78%	45 46 47 48
48UHPQA	A61AQ-A	Electric Natural Gas Oil Propane	100% 78% 78% 78%	49 50 51 52
60UHPQA	A61AQ-A	Electric Natural Gas Oil Propane	100% 78% 78% 78%	53 54 55 56

## GENERAL DESCRIPTION

### WHAT DOES THIS GUIDE SHOW?

This operational cost savings guide has been prepared to show theoretical cost savings for Bard dual fuel "add-on" heat pumps when used with either existing or new furnaces. It covers add-on applications for electric, oil, propane gas and natural gas type forced air furnaces. It includes both air source heat pumps and ground water source heat pumps at many combinations of gas, oil and electrical rates. It enables the user not only to make a theoretical operating cost comparison at today's fuel costs but also at future estimated higher energy costs.

It is important to understand that this is a theoretical comparison between fuels. Actual operation costs can vary depending on many difficult to predict variables such as the actual design heating or cooling load, air infiltration, and wind effects, solar effect, efficiency of existing furnace, severity of weather for a given heating or cooling season and also individual usage pattern.

### SPECIAL FEATURE--FUEL SAVER MODULE

These estimates utilize the Bard Fuel Saver Module which permit the heat pump to operate below the balance point to maximize the energy savings. For each application an analysis should be made to determine the economic balance point which is the outdoor temperature at which it becomes more cost effective to shut the heat pump down with an outdoor thermostat. This temperature varies with each combination of fuel cost and furnace and heat pump efficiency level. Refer to tables included in the instructions with the Fuel Saver Module.

### FURNACE EFFICIENCY

For purposes of these cost estimates, furnace efficiency levels of 100% AFUE for electric, 78% AFUE for natural and propane gas and 78% AFUE for oil was chosen. We recognize that any variation in efficiency from these values will change the operating cost somewhat. These values were chosen to best represent typical efficiency levels of most equipment in the field today.

## HOW TO USE DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

1. Determine the heating Btuh loss and cooling Btuh gain for structure using a Bard "Whole-House Heat Loss and Gain Work Sheet," Form B008, ACCA "Load Calculation," Manual J.
  - a. Heating house Btuh loss is \_\_\_\_\_.
  - b. Cooling house Btuh gain is \_\_\_\_\_.
2. Determine the type of fuel available at structure (what type of {fuel} heating system is already there).
  - a. Electricity
  - b. Natural Gas
  - c. Propane Gas
  - d. Fuel Oil
  - e. Good water supply and disposal
3. Call local utilities and determine area energy costs.
  - a. Electricity \_\_\_\_\_ \$Kilowatt-hour
  - b. Natural Gas \_\_\_\_\_ \$/Therm
  - c. Propane Gas \_\_\_\_\_ \$/Gallon
  - d. Fuel Oil \_\_\_\_\_ \$/Gallon
4. Tentatively select an add-on heat pump system using Bard Manual 2100-057, "Heat Pump Sizing" as a guide, and a Bard equipment catalog.
  - a. Air to air heat pump  

Model	Indoor Coil	
Btuh	Heat	Btuh Cool
  - b. Water to air  

Model	Indoor Coil	
Btuh	Heat	Btuh Cool
5. Determine heating region where the structure is located. To do this, find the geographic location of house on regional heating load hours map. A map is located inside the front cover of this guide.
  - A. Region structure is located \_\_\_\_\_.
6. Select the "Dual Fuel Add-On Heat Pump Guide" for the region the structure is located. (See step 5 above.)

7. Locate the add-on heat pump model or models you tentatively selected (Step 4) in the "Guide." Refer to Table of Contents.

EXAMPLE: 36UHPQA w/A36AQ-A Indoor Coil

BARD MANUFACTURING COMPANY  
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5	36UHPQA/A36AQ-A
HEAT PUMP MODEL: OUTDOOR 36UHPQA	INDOOR A36AQ-A
ARI RATED COOLING CAP.: BTUH(95) 33000, SEER 8.69	
ARI RATED HEATING CAP.: BTUH (47) 33600, COP(47) 2.90, EERPF 6.90 MIN.DRR REG IV	
BTUH (17) 20000, COP(17) 2.20	

8. Now locate the furnace type by fuel used (Step 2).

EXAMPLE: A fuel oil furnace with AFUE of 78%.

FURNACE TYPE FUEL OIL

FURNACE EFFICIENCY 78.00 % AFUE

9. You now have located the page or pages that will help you determine annual operating cost. See example--Figure 1.

- A. Locate the closest structure loss in Btuh column on left side of page (step 1).

EXAMPLE: 70,000 Btuh Heat Loss

- B. Locate the heating cost per unit at top of page (step 3).

EXAMPLE: \$1.40 per gallon fuel oil

- C. Now read down the fuel cost column until directly across from the structure heat loss in Btuh. This will be the theoretical annual heating cost using only the furnace.

EXAMPLE: 70,000 Btuh heat loss @ \$1.40 per gallon fuel oil,  
the annual cost will be \$1,912.

- D. Next locate the electric cost \$/KW under Heat Loss Btuh for structure (step 3).

EXAMPLE: \$.06 KW rate

- E. Now once again read down the fuel cost column until directly across from electric cost \$/KW. You now have located the annual heating cost for the house using an add-on heat pump with the furnace.

EXAMPLE: 70,000 Btuh structure heat loss, with \$.06 KW cost and \$1.40 per gallon fuel oil. The annual cost using a 36UHPQA Bard heat pump with the oil furnace would be \$1,613 for an annual savings of \$299 (\$1,912 minus \$1,613).

Now repeat steps 8 through 9 for each type fuel and/or heat pump selected. This will enable you to select the best combination of furnace and heat pump to use for a structure.

10. The balance point (the outdoor temperature at which the heat pump is running 100% of the time and just meeting structure heat loss requirements) is located on right side of page.

**EXAMPLE:** For a structure with a 70,000 Btuh with a 36UHPQA heat pump has a balance point of 31°F. Below this theoretical balance point, the heating load is automatically transferred between the heat pump and the furnace by the wall thermostat to maintain the desired temperature. This is accomplished with the Fuel Saver Module.

70,000	\$ 952 1092 1231 1363 1502 1641 1780 1912 2052 2191 2323 2462	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 946	1029 1119 1203 1286 1377 1460 1544 1627 1718 1801 1885
.06	\$ 1015	1099 1189 1277 1356 1446 1530 1613 1697 1787 1871 1954
.07	\$ 1085	1168 1259 1342 1426 1516 1599 1683 1766 1857 1940 2024
.08	\$ 1154	1238 1328 1412 1495 1586 1669 1752 1836 1926 2010 2093
.09	\$ 1224	1307 1398 1481 1565 1655 1739 1822 1905 1996 2079 2163
.10	\$ 1293	1377 1461 1551 1634 1725 1808 1892 1975 2065 2149 2232
.12	\$ 1432	1516 1606 1690 1773 1864 1947 2031 2114 2205 2288 2372
.14	\$ 1572	1655 1745 1829 1912 2003 2086 2170 2253 2344 2427 2511
.16	\$ 1711	1794 1885 1968 2052 2142 2225 2309 2392 2483 2566 2650
		BALANCE POINT 31 DEG.F. - 10

11. To find annual cooling cost of heat pump, look at the bottom of page under annual air conditioning cost. Directly under the electric rate \$/KW (step 3) line, is located the annual cooling cost.

**EXAMPLE:** At .06 \$/KW rate for electricity, the cooling cost would be \$91.00 annually.

#### ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

s	.05	.06	.07	.08	.09	.10	.12	.14	.16	--ELECTRIC RATE \$/KWH	--THEORETICAL AIR CONDITIONING COST
	\$ .75	1.06	1.21	1.36	1.51	1.82	2.12	2.43			

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

**NOTE:** The accuracy of the "Dual Fuel-Add-On Heat Pump Guide to Energy Cost Savings," is directly affected by how accurately you estimate the structure's heat loss and heat gain in step 1. Because of uncontrollable variables, Bard Manufacturing Company is not responsible for any variation in actual operating costs from these theoretical estimates.

FIGURE 1

HEAT LOSS BTUB	KLEC. COST S/KWH	HEATING OIL COST - S/GALLON													
		.70	.80	.90	1.00	1.10	1.20	1.30	1.40	1.50	1.60	1.70	1.80		
35,000	\$ 473	542	612	681	751	820	890	952	1022	1092	1161	1231	--THEORETICAL HEATING COST * FURNACE ONLY		
	.05	\$ 500	521	542	563	584	605	626	646	667	688	709	737		
	.06	\$ 570	591	612	633	653	674	695	716	737	758	779	806	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	S PER YEAR
	.07	\$ 639	660	681	702	723	744	765	786	806	827	848	876		
	.08	\$ 716	737	758	779	799	820	841	862	883	904	925	952		
	.09	\$ 786	806	827	848	869	890	911	932	952	973	994	1022		
	.10	\$ 855	876	897	918	939	959	980	1001	1022	1043	1064	1092		
	.12	\$ 994	1015	1036	1057	1078	1099	1119	1140	1161	1182	1203	1231		
	.14	\$ 1140	1161	1182	1203	1224	1245	1266	1286	1307	1328	1349	1377	BALANCE POINT 13 DEG.F.	
	.16	\$ 1279	1300	1321	1342	1363	1384	1405	1426	1446	1467	1488	1516		
40,000	\$ 542	626	702	779	855	939	1015	1092	1168	1252	1328	1405	--THEORETICAL HEATING COST * FURNACE ONLY		
	.05	\$ 563	591	612	639	660	688	709	730	758	779	806	827		
	.06	\$ 646	674	695	723	744	772	793	813	841	862	890	911	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	S PER YEAR
	.07	\$ 723	751	772	799	820	848	869	890	918	939	966	987		
	.08	\$ 799	827	848	876	897	925	946	966	994	1015	1043	1064		
	.09	\$ 883	911	932	959	980	1008	1029	1050	1078	1099	1126	1147		
	.10	\$ 959	987	1008	1036	1057	1085	1106	1126	1154	1175	1203	1224		
	.12	\$ 1119	1147	1168	1196	1217	1245	1266	1286	1314	1335	1363	1384		
	.14	\$ 1279	1307	1328	1356	1377	1405	1426	1446	1474	1495	1523	1544	BALANCE POINT 16 DEG.F.	
	.16	\$ 1439	1467	1488	1516	1537	1565	1586	1606	1634	1655	1683	1704		
50,000	\$ 681	779	876	973	1071	1168	1266	1363	1467	1565	1662	1759	--THEORETICAL HEATING COST * FURNACE ONLY		
	.05	\$ 695	744	793	841	890	939	987	1036	1085	1133	1189	1238		
	.06	\$ 765	813	862	911	959	1008	1057	1106	1154	1203	1259	1307	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	S PER YEAR
	.07	\$ 834	883	932	980	1029	1078	1126	1175	1224	1272	1328	1377		
	.08	\$ 904	952	1001	1050	1099	1147	1196	1245	1293	1342	1398	1446		
	.09	\$ 966	1015	1064	1112	1161	1210	1259	1307	1356	1405	1460	1509		
	.10	\$ 1036	1085	1133	1182	1231	1279	1328	1377	1426	1474	1530	1579		
	.12	\$ 1175	1224	1272	1321	1370	1419	1467	1516	1565	1613	1669	1718		
	.14	\$ 1314	1363	1412	1460	1509	1558	1606	1655	1704	1752	1808	1857	BALANCE POINT 22 DEG.F.	
	.16	\$ 1453	1502	1551	1599	1648	1697	1745	1794	1843	1892	1947	1996		
60,000	\$ 820	939	1050	1168	1286	1405	1523	1641	1759	1878	1996	2107	--THEORETICAL HEATING COST * FURNACE ONLY		
	.05	\$ 820	890	966	1036	1112	1189	1259	1335	1405	1481	1551	1627		
	.06	\$ 883	952	1029	1099	1175	1252	1321	1398	1467	1544	1613	1690	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	S PER YEAR
	.07	\$ 946	1015	1092	1161	1238	1314	1384	1460	1530	1606	1676	1752		
	.08	\$ 1001	1071	1147	1217	1293	1370	1439	1516	1586	1662	1732	1808		
	.09	\$ 1064	1133	1210	1279	1356	1432	1502	1579	1648	1725	1794	1871		
	.10	\$ 1126	1196	1272	1342	1419	1495	1565	1641	1711	1787	1857	1933		
	.12	\$ 1252	1321	1398	1467	1544	1620	1690	1766	1836	1912	1982	2059		
	.14	\$ 1370	1439	1516	1586	1662	1739	1808	1885	1954	2031	2100	2177	BALANCE POINT 27 DEG.F.	
	.16	\$ 1495	1565	1641	1711	1787	1864	1933	2010	2079	2156	2225	2302		
70,000	\$ 952	1092	1231	1363	1502	1641	1780	1912	2052	2191	2323	2462	--THEORETICAL HEATING COST * FURNACE ONLY		
D	.05	\$ 946	1029	1119	1203	1286	1377	1460	1544	1627	1718	1801	1885		
	.06	\$ 1015	1099	1189	1272	1356	1446	1530	1613	1697	1787	1871	1954	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	S PER YEAR
	.07	\$ 1085	1168	1259	1342	1426	1516	1599	1683	1766	1857	1940	2024		
	.08	\$ 1154	1238	1328	1412	1495	1586	1669	1752	1836	1926	2010	2093		
	.09	\$ 1224	1307	1398	1481	1565	1655	1739	1822	1905	1996	2079	2163		
	.10	\$ 1293	1377	1467	1551	1634	1725	1808	1892	1975	2065	2149	2232		
	.12	\$ 1432	1516	1606	1690	1773	1864	1947	2031	2114	2205	2288	2372		
	.14	\$ 1572	1655	1745	1829	1912	2003	2086	2170	2253	2344	2427	2511	BALANCE POINT 31 DEG.F.	
	.16	\$ 1711	1794	1885	1968	2052	2142	2225	2309	2392	2483	2566	2650		

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

  .05 .06 .07 .08 .09 .10 .12 .14 .16  
 \$ 75 91 106 121 136 151 182 212 243

<--ELECTRIC RATE S/KWH  
<--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY  
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
HEAT PUMP MODEL: COMPRESSOR SECTION MOS30A INDOOR A36AO-A  
COOLING CAPACITY AT 45 DEG. F. ENTERING WATER TEMP.: 30900 BTUH 17.75 SEER  
HEATING CAPACITY AT 45 DEG. F. ENTERING WATER TEMP.: 24750 BTUH 3.35 COP  
FURNACE TYPE ELECTRIC FURNACE EFFICIENCY 100.00% AFUE

HEAT LOSS BTUH	ELRC. COST S/KWH
-------------------	------------------------

25,000 --- THEORETICAL ANNUAL HEATING COST ---  
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.05	S	306	772
.06	S	368	925
.07	S	438	1085
.08	S	493	1238
.09	S	556	1391
.10	S	619	1544
.12	S	744	1857
.14	S	862	2170
.16	S	994	2476

30,000 --- THEORETICAL ANNUAL HEATING COST ---  
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.05	S	361	925
.06	S	438	1112
.07	S	507	1300
.08	S	584	1488
.09	S	653	1669
.10	S	730	1857
.12	S	876	2232
.14	S	1022	2601
.16	S	1168	2977

BALANCE POINT 15- DEG. F.

35,000 --- THEORETICAL ANNUAL HEATING COST ---  
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.05	S	417	1085
.06	S	500	1300
.07	S	591	1516
.08	S	667	1732
.09	S	758	1947
.10	S	841	2170
.12	S	1008	2601
.14	S	1182	3039
.16	S	1349	3471

BALANCE POINT 3- DEG.F.

40,000 --- THEORETICAL ANNUAL HEATING COST ---  
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.05	S	479	1238
.06	S	577	1488
.07	S	661	1732
.08	S	765	1982
.09	S	862	2232
.10	S	959	2476
.12	S	1147	2977
.14	S	1342	3471
.16	S	1530	3965

BALANCE POINT 5 DEG. F.

50,000 --- THEORETICAL ANNUAL HEATING COST ---  
HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.05	S	626	1544
.06	S	751	1857
.07	S	869	2170
.08	S	994	2476
.09	S	1119	2789
.10	S	1245	3095
.12	S	1495	3721
.14	S	1739	4340
.16	S	1996	4959

BALANCE POINT 17 DEG. F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

S	.05	.06	.07	.08	.09	.10	.12	.14	.16
S	35	42	50	57	64	71	85	100	114

<--ELECTRIC RATE S/KWH  
<--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5

HEAT PUMP MODEL: COMPRESSOR SECTION WOS30A      INDOOR A36AO-A  
 COOLING CAPACITY AT 45 DEG. F. ENTERING WATER TEMP.: 30900 BTUH 17.25 SEER  
 HEATING CAPACITY AT 45 DEG. F. ENTERING WATER TEMP.: 24750 BTUH 3.35 COP  
 FURNACE TYPE NATURAL GAS      FURNACE EFFICIENCY 78.00% AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	NATURAL GAS COST - \$/THERM												--THEORETICAL HEATING COST * FURNACE ONLY
		.35	.40	.45	.50	.55	.60	.65	.70	.75	.80	.90	1.00	
25,000	\$ 236	271	299	333	368	403	438	473	507	542	605	674	--THEORETICAL HEATING COST * FURNACE ONLY	
	.05	\$ 271	271	271	278	278	278	285	285	292	299	299		
	.06	\$ 319	319	319	326	326	326	333	333	340	347	347	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR	
	.07	\$ 375	375	375	382	382	382	389	389	396	403	403		
	.08	\$ 424	424	424	431	431	431	438	438	445	452	452		
	.09	\$ 473	473	473	479	479	479	486	486	493	500	500		
	.10	\$ 521	521	521	528	528	528	535	535	542	549	549		
	.12	\$ 626	626	626	633	633	633	639	639	646	653	653		
	.14	\$ 723	723	723	730	730	730	737	737	744	751	751		
	.16	\$ 827	827	827	834	834	834	841	841	848	855	855		
30,000	\$ 278	319	361	403	445	486	528	563	605	646	730	813	--THEORETICAL HEATING COST * FURNACE ONLY	
	.05	\$ 313	319	319	326	326	333	333	333	340	340	347	354	
	.06	\$ 375	382	382	389	389	396	396	396	403	403	410	417	
	.07	\$ 431	438	438	445	445	452	452	452	459	459	466	473	
	.08	\$ 493	500	500	507	507	514	514	514	521	521	528	535	
	.09	\$ 549	556	556	563	563	570	570	570	577	577	584	591	
	.10	\$ 612	619	619	626	626	633	633	633	639	639	646	653	
	.12	\$ 730	737	737	744	744	751	751	751	758	758	765	772	
	.14	\$ 848	855	855	862	862	869	869	869	876	876	883	890	
	.16	\$ 959	966	966	973	973	980	980	980	987	987	994	1001	
35,000	\$ 326	375	424	473	521	563	612	660	709	758	848	946	--THEORETICAL HEATING COST * FURNACE ONLY	
	.05	\$ 361	361	368	375	382	389	396	396	403	410	424	431	
	.06	\$ 431	431	438	445	452	459	466	466	473	479	493	500	
	.07	\$ 493	493	500	507	514	521	528	528	535	542	556	563	
	.08	\$ 556	556	563	570	577	584	591	591	598	605	619	626	
	.09	\$ 626	626	633	639	646	653	660	660	667	674	688	695	
	.10	\$ 688	688	695	702	709	716	723	723	730	737	751	758	
	.12	\$ 820	820	827	834	841	848	855	855	862	869	883	890	
	.14	\$ 946	946	952	959	966	973	980	980	987	994	1008	1015	
	.16	\$ 1078	1078	1085	1092	1099	1106	1112	1112	1119	1126	1140	1147	
40,000	\$ 375	431	486	542	591	646	702	758	813	862	973	1085	--THEORETICAL HEATING COST * FURNACE ONLY	
	.05	\$ 403	410	417	431	438	445	452	459	466	479	493	507	
	.06	\$ 473	479	486	500	507	514	521	528	535	549	563	577	
	.07	\$ 549	556	563	577	584	591	598	605	612	626	639	653	
	.08	\$ 619	626	633	646	653	660	667	674	681	695	709	723	
	.09	\$ 688	695	702	716	723	730	737	744	751	765	779	793	
	.10	\$ 758	765	772	786	793	799	806	813	820	834	848	862	
	.12	\$ 897	904	911	925	932	939	946	952	959	973	987	1001	
	.14	\$ 1036	1043	1050	1064	1071	1078	1085	1092	1099	1112	1126	1140	
	.16	\$ 1175	1182	1189	1203	1210	1217	1224	1231	1238	1252	1266	1279	
50,000	\$ 473	542	605	674	744	813	876	946	1015	1085	1217	1356	--THEORETICAL HEATING COST * FURNACE ONLY	
	.05	\$ 493	521	549	577	605	626	653	681	709	737	793	841	
	.06	\$ 556	584	612	639	667	688	716	744	772	799	855	904	
	.07	\$ 619	646	674	702	730	751	779	806	834	862	918	966	
	.08	\$ 681	709	737	765	793	813	841	869	897	925	980	1029	
	.09	\$ 744	772	799	827	855	876	904	932	959	987	1043	1092	
	.10	\$ 806	834	862	890	918	939	966	994	1022	1050	1106	1154	
	.12	\$ 932	959	987	1015	1043	1064	1092	1119	1147	1175	1231	1279	
	.14	\$ 1057	1085	1112	1140	1168	1189	1217	1245	1272	1300	1356	1405	
	.16	\$ 1175	1203	1231	1259	1286	1307	1335	1363	1391	1419	1474	1523	

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

s .05 .06 .07 .08 .09 .10 .12 .14 .16  
 s 35 42 50 57 64 71 85 100 114

--ELECTRIC RATE \$/KWH  
 --THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY

DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5

HEAT PUMP MODEL: COMPRESSOR SECTION WOS30A INDOOR A36AO-A  
 COOLING CAPACITY AT 45 DEG. F. ENTERING WATER TEMP.: 30900 BTUH, 17.25 SEER  
 HEATING CAPACITY AT 45 DEG. F. ENTERING WATER TEMP.: 24750 BTUH 3.35 COP  
 FURNACE TYPE FUEL OIL FURNACE EFFICIENCY 78.00% AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	HEATING OIL COST - \$/GALLON											
		.70	.80	.90	1.00	1.10	1.20	1.30	1.40	1.50	1.60	1.70	1.80
25,000	\$ .340	389	438	486	535	584	633	681	730	779	827	876	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 278	278	285	285	292	292	299	299	306	306	313	313
	.06	\$ 326	326	333	333	340	340	347	347	354	354	361	361
	.07	\$ 382	382	389	389	396	396	403	403	410	410	417	417
	.08	\$ 431	431	438	438	445	445	452	452	459	459	466	466
	.09	\$ 479	479	486	486	493	493	500	500	507	507	514	514
	.10	\$ 528	528	535	535	542	542	549	549	556	556	563	563
	.12	\$ 633	633	639	639	646	646	653	653	660	660	667	667
	.14	\$ 730	730	737	737	744	744	751	751	758	758	765	765
	.16	\$ 834	834	841	841	848	848	855	855	862	862	869	869
30,000	\$ .410	466	521	584	639	702	758	820	876	939	994	1050	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 326	326	333	340	340	347	354	354	361	368	368	375
	.06	\$ 389	389	396	403	403	410	417	417	424	431	431	438
	.07	\$ 445	445	452	459	459	466	473	473	479	486	486	493
	.08	\$ 507	507	514	521	521	528	535	535	542	549	549	556
	.09	\$ 563	563	570	577	577	584	591	591	598	605	605	612
	.10	\$ 626	626	633	639	639	646	653	653	660	667	667	674
	.12	\$ 744	744	751	758	758	765	772	772	779	786	786	793
	.14	\$ 862	862	869	876	876	883	890	890	897	904	904	911
	.16	\$ 973	973	980	987	987	994	1001	1001	1008	1015	1015	1022
35,000	\$ .473	542	612	681	751	820	890	952	1022	1092	1161	1231	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 375	382	389	403	410	417	424	431	438	452	459	466
	.06	\$ 445	452	459	473	479	486	493	500	507	521	528	535
	.07	\$ 507	514	521	535	542	549	556	563	570	584	591	598
	.08	\$ 570	577	584	598	605	612	619	626	633	646	653	660
	.09	\$ 639	646	653	667	674	681	688	695	702	716	723	730
	.10	\$ 702	709	716	730	737	744	751	758	765	779	786	793
	.12	\$ 834	841	848	862	869	876	883	890	897	911	918	925
	.14	\$ 959	966	973	987	994	1001	1008	1015	1022	1036	1043	1050
	.16	\$ 1092	1099	1106	1119	1126	1133	1140	1147	1154	1168	1175	1182
40,000	\$ .542	626	702	779	855	939	1015	1092	1168	1252	1328	1405	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 431	438	452	466	473	486	500	514	521	535	549	556
	.06	\$ 500	507	521	535	542	556	570	584	591	605	619	626
	.07	\$ 577	584	598	612	619	633	646	660	667	681	695	702
	.08	\$ 646	653	667	681	688	702	716	730	737	751	765	772
	.09	\$ 716	723	737	751	758	772	786	799	806	820	834	841
	.10	\$ 786	793	806	820	827	841	855	869	876	890	904	911
	.12	\$ 925	932	946	959	966	980	994	1008	1015	1029	1043	1050
	.14	\$ 1064	1071	1085	1099	1106	1119	1133	1147	1154	1168	1182	1189
	.16	\$ 1203	1210	1224	1238	1245	1259	1272	1286	1293	1307	1321	1328
50,000	\$ .681	779	876	973	1071	1168	1266	1363	1467	1565	1662	1759	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 577	619	653	695	730	772	813	848	890	925	966	1001
	.06	\$ 639	681	716	758	793	834	876	911	952	987	1029	1064
	.07	\$ 702	744	779	820	855	897	939	973	1015	1050	1092	1126
	.08	\$ 765	806	841	883	918	959	1001	1036	1078	1112	1154	1189
	.09	\$ 827	869	904	946	980	1022	1064	1099	1140	1175	1217	1252
	.10	\$ 890	932	966	1008	1043	1085	1126	1161	1203	1238	1279	1314
	.12	\$ 1015	1057	1092	1133	1168	1210	1252	1286	1328	1363	1405	1439
	.14	\$ 1140	1182	1217	1259	1293	1335	1377	1412	1453	1488	1530	1565
	.16	\$ 1259	1300	1335	1377	1412	1453	1495	1530	1572	1606	1648	1683

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

s .05 .06 .07 .08 .09 .10 .12 .14 .16

<--ELECTRIC RATE \$/KWH  
<--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5

HEAT PUMP MODEL: COMPRESSOR SECTION WOS30A INDOOR A36AO-A  
 COOLING CAPACITY AT 45 DEG. F. ENTERING WATER TEMP.: 30900 BTUH 17.25 SEER  
 HEATING CAPACITY AT 45 DEG. F. ENTERING WATER TEMP.: 24750 BTUH 3.35 COP  
 FURNACE TYPE: PROPANE GAS FURNACE EFFICIENCY 78.00% AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	PROPANE GAS COST - \$/GALLON									
		.60	.65	.70	.75	.80	.85	.90	.95	1.00	1.10
25,000	\$ 445	479	521	556	591	633	667	702	744	813	890
	.05	\$ 285	285	292	292	299	299	306	306	313	319
	.06	\$ 333	333	340	340	340	347	347	354	354	368
	.07	\$ 389	389	396	396	396	403	403	410	410	424
	.08	\$ 438	438	445	445	445	452	452	459	459	473
	.09	\$ 486	486	493	493	493	500	500	507	507	521
	.10	\$ 535	535	542	542	542	549	549	556	556	570
	.12	\$ 639	639	646	646	646	653	653	660	660	674
	.14	\$ 737	737	744	744	744	751	758	758	765	772
	.16	\$ 841	841	848	848	848	855	855	862	862	876
30,000	\$ 535	577	626	667	709	758	799	848	890	980	1071
	.05	\$ 333	340	340	347	347	354	354	361	361	368
	.06	\$ 396	403	403	410	410	417	417	424	424	431
	.07	\$ 452	459	459	466	466	473	473	479	479	486
	.08	\$ 514	521	521	528	528	535	535	542	542	549
	.09	\$ 570	577	577	584	584	591	591	598	598	605
	.10	\$ 633	639	639	646	646	653	653	660	660	674
	.12	\$ 751	758	758	765	765	772	772	779	779	786
	.14	\$ 869	876	876	883	883	890	890	897	897	904
	.16	\$ 980	987	987	994	994	1001	1001	1008	1008	1015
35,000	\$ 626	674	730	779	834	883	939	987	1043	1147	1252
	.05	\$ 396	403	403	410	417	424	431	438	445	459
	.06	\$ 466	473	473	479	486	493	500	507	514	528
	.07	\$ 528	535	535	542	549	556	563	570	577	591
	.08	\$ 591	598	598	605	612	619	626	633	639	653
	.09	\$ 660	667	667	674	681	688	695	702	709	723
	.10	\$ 723	730	730	737	744	751	758	765	772	786
	.12	\$ 855	862	862	869	876	883	890	897	904	918
	.14	\$ 980	987	987	994	1001	1008	1015	1022	1029	1050
	.16	\$ 1112	1119	1119	1126	1133	1140	1147	1154	1161	1175
40,000	\$ 709	772	834	890	952	1008	1071	1126	1189	1307	1426
	.05	\$ 452	466	473	479	486	500	507	514	528	542
	.06	\$ 521	535	542	549	556	570	577	584	598	612
	.07	\$ 598	612	619	626	633	646	653	660	674	688
	.08	\$ 667	681	688	695	702	716	723	730	744	758
	.09	\$ 731	751	758	765	772	786	793	799	813	827
	.10	\$ 806	820	827	834	841	855	862	869	883	897
	.12	\$ 946	959	966	973	980	994	1001	1008	1022	1036
	.14	\$ 1085	1099	1106	1112	1119	1133	1140	1147	1161	1175
	.16	\$ 1224	1238	1245	1252	1259	1272	1279	1286	1300	1314
50,000	\$ 890	966	1043	1112	1189	1266	1335	1412	1488	1634	1787
	.05	\$ 660	688	723	751	779	806	841	869	897	959
	.06	\$ 723	751	786	813	841	869	904	932	959	1022
	.07	\$ 786	813	848	876	904	932	966	994	1022	1078
	.08	\$ 848	876	911	939	966	994	1029	1057	1085	1140
	.09	\$ 911	939	973	1001	1029	1057	1092	1119	1147	1210
	.10	\$ 973	1001	1036	1064	1092	1119	1154	1182	1210	1266
	.12	\$ 1099	1126	1161	1189	1217	1245	1279	1307	1335	1398
	.14	\$ 1224	1252	1286	1314	1342	1370	1405	1432	1460	1523
	.16	\$ 1342	1370	1405	1432	1460	1488	1523	1551	1579	1641

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

  --ELECTRIC RATE \$/KWH  
 \$ .05 .06 .07 .08 .09 .10 .12 .14 .16  
 \$ .35 .42 .50 .57 .64 .71 .85 .100 .114  
 --THEORETICAL AIR CONDITIONING COST

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## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
 HEAT PUMP MODEL: COMPRESSOR SECTION MOS36A INDOOR A36AO-A  
 COOLING CAPACITY AT 45 DEG.F. ENTERING WATER TEMP.: 36950 BTUH, 16.70 SEER  
 HEATING CAPACITY AT 45 DEG.F. ENTERING WATER TEMP.: 32300 BTUH, 3.50 COP  
 FURNACE TYPE ELECTRIC FURNACE EFFICIENCY 100.00% AFUE

HEAT LOSS BTUH    \$/KWH

35,000    --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT    ELECTRIC HEAT ONLY

.05	\$	417	1085
.06	\$	500	1300
.07	\$	577	1516
.08	\$	667	1732
.09	\$	751	1947
.10	\$	827	2170
.12	\$	1001	2601
.14	\$	1168	3039
.16	\$	1328	3471

40,000    --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT    ELECTRIC HEAT ONLY

.05	\$	466	1238
.06	\$	563	1488
.07	\$	660	1732
.08	\$	751	1982
.09	\$	841	2232
.10	\$	939	2476
.12	\$	1126	2977
.14	\$	1307	3471
.16	\$	1502	3965

BALANCE POINT 13- DEG.F.

50,000    --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT    ELECTRIC HEAT ONLY

.05	\$	577	1544
.06	\$	695	1857
.07	\$	806	2170
.08	\$	925	2476
.09	\$	1043	2789
.10	\$	1154	3095
.12	\$	1384	3721
.14	\$	1620	4340
.16	\$	1850	4959

BALANCE POINT 2 DEG.F.

60,000    --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT    ELECTRIC HEAT ONLY

.05	\$	709	1857
.06	\$	848	2232
.07	\$	987	2601
.08	\$	1126	2977
.09	\$	1272	3345
.10	\$	1412	3721
.12	\$	1697	4465
.14	\$	1982	5210
.16	\$	2260	5954

BALANCE POINT 12 DEG.F.

70,000    --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT    ELECTRIC HEAT ONLY

.05	\$	869	2170
.06	\$	1036	2601
.07	\$	1217	3039
.08	\$	1391	3471
.09	\$	1565	3902
.10	\$	1739	4340
.12	\$	2086	5210
.14	\$	2434	6079
.16	\$	2782	6942

BALANCE POINT 20 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

S .05 .06 .07 .08 .09 .10 .12 .14 .16  
 \$ .44 .53 .61 .70 .79 .88 .106 .123 .141

<--ELECTRIC RATE \$/KWH  
 <--THEORETICAL AIR CONDITIONING COST

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## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5

HEAT PUMP MODEL: COMPRESSOR SECTION MOS36A INDOOR A36AO-A  
 COOLING CAPACITY AT 45 DEG F. ENTERING WATER TEMP.: 36950 BTUH 16.70 SEER  
 HEATING CAPACITY AT 45 DEG F. ENTERING WATER TEMP.: 32300 BTUH 3.50 COP  
 FURNACE TYPE NATURAL GAS FURNACE EFFICIENCY 78.00% AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	NATURAL GAS COST - \$/THERM										
		.35	.40	.45	.50	.55	.60	.65	.70	.75	.80	
30,000	\$ 278	319	361	403	445	486	528	563	605	646	730	813 <--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 313	313	319	319	326	326	333	333	340	340	347 354
	.06	\$ 368	368	375	375	382	382	389	389	396	396	403 410 THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
	.07	\$ 431	431	438	438	445	445	452	452	459	459	466 473
	.08	\$ 486	486	493	493	500	500	507	507	514	514	521 528
	.09	\$ 549	549	556	556	563	563	570	570	577	577	584 591
	.10	\$ 605	605	612	612	619	619	626	626	633	633	639 646
	.12	\$ 723	723	730	730	737	737	744	744	751	751	758 765
	.14	\$ 841	841	848	848	855	855	862	862	869	869	876 883
	.16	\$ 952	952	959	959	966	966	973	973	980	980	987 994
35,000	\$ 326	375	424	473	521	563	612	660	709	758	848	946 <--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 361	361	368	368	375	375	382	382	389	389	396 403
	.06	\$ 431	431	438	438	445	445	452	452	459	459	466 473 THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
	.07	\$ 493	493	500	500	507	507	514	514	521	521	528 535
	.08	\$ 563	563	570	570	577	577	584	584	591	591	598 605
	.09	\$ 633	633	639	639	646	646	653	653	660	660	667 674
	.10	\$ 695	695	702	702	709	709	716	716	723	723	730 737
	.12	\$ 834	834	841	841	848	848	855	855	862	862	869 876
	.14	\$ 966	966	973	973	980	980	987	987	994	994	1001 1008
	.16	\$ 1099	1099	1106	1106	1112	1112	1119	1119	1126	1126	1133 1140
40,000	\$ 375	431	486	542	591	646	702	758	813	862	973	1085 <--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 410	410	417	424	424	431	438	438	445	452	459 466
	.06	\$ 472	472	486	493	493	500	507	507	514	521	528 535 THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
	.07	\$ 556	556	563	570	577	584	584	591	591	598	605 612
	.08	\$ 633	633	639	646	646	653	660	660	667	674	681 688
	.09	\$ 702	702	709	716	723	730	730	737	744	751	758 765
	.10	\$ 779	779	786	793	793	799	806	806	813	820	827 834
	.12	\$ 925	925	932	939	939	946	952	952	959	966	973 980
	.14	\$ 1078	1078	1085	1092	1092	1099	1106	1106	1112	1119	1126 1133
	.16	\$ 1224	1224	1231	1238	1238	1245	1252	1252	1266	1272	1279
50,000	\$ 473	542	605	674	744	813	876	946	1015	1085	1217	1356 <--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 493	507	514	528	535	542	556	563	577	584	605 626
	.06	\$ 577	591	598	612	619	626	639	646	660	667	688 709 THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
	.07	\$ 660	674	681	695	702	709	723	730	744	751	772 793
	.08	\$ 744	758	765	779	786	793	806	813	827	834	855 876
	.09	\$ 827	841	848	862	869	876	890	897	911	918	939 959
	.10	\$ 911	925	932	946	952	959	973	980	994	1001	1022 1043
	.12	\$ 1085	1099	1106	1119	1126	1133	1147	1154	1168	1175	1196 1217
	.14	\$ 1252	1266	1272	1286	1293	1300	1314	1321	1335	1342	1363 1384
	.16	\$ 1419	1432	1439	1453	1460	1467	1481	1488	1502	1509	1530 1551
60,000	\$ 563	646	730	813	890	973	1057	1133	1217	1300	1460	1627 <--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 584	612	633	660	688	709	737	758	786	813	862 911
	.06	\$ 660	688	709	737	765	786	813	834	862	890	939 987 THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
	.07	\$ 744	772	793	820	848	869	897	918	946	973	1022 1071
	.08	\$ 827	855	876	904	932	952	980	1001	1029	1057	1105 1154
	.09	\$ 911	939	959	987	1015	1036	1064	1085	1112	1140	1189 1238
	.10	\$ 987	1015	1036	1064	1092	1112	1140	1161	1189	1217	1266 1314
	.12	\$ 1154	1182	1203	1231	1259	1279	1307	1328	1356	1384	1432 1481
	.14	\$ 1314	1342	1363	1391	1419	1439	1467	1488	1516	1544	1592 1641
	.16	\$ 1481	1509	1530	1558	1586	1606	1634	1655	1683	1711	1759 1808
70,000	\$ 660	758	848	946	1043	1133	1231	1328	1419	1516	1704	1899 <--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 674	709	751	786	827	862	897	939	973	1015	1092 1161
	.06	\$ 758	793	834	869	911	946	980	1022	1057	1099	1175 1245 THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
	.07	\$ 834	869	911	946	987	1022	1057	1095	1133	1175	1252 1321
	.08	\$ 918	952	994	1029	1071	1106	1140	1182	1217	1259	1335 1405
	.09	\$ 1001	1036	1078	1112	1154	1189	1224	1266	1300	1342	1419 1488
	.10	\$ 1085	1119	1161	1196	1238	1272	1307	1349	1384	1426	1502 1572
	.12	\$ 1245	1279	1321	1356	1398	1432	1467	1509	1544	1586	1662 1732
	.14	\$ 1412	1446	1488	1523	1565	1599	1634	1676	1711	1752	1829 1899
	.16	\$ 1572	1606	1648	1683	1725	1759	1794	1836	1871	1912	1989 2059

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

<-ELECTRIC RATE \$/KWH											
<-THEORETICAL AIR CONDITIONING COST											
.05	.06	.07	.08	.09	.10	.12	.14	.16			
\$ .44	\$ .53	\$ .61	\$ .70	\$ .79	\$ .88	\$ .106	\$ .123	\$ .141			

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

**REGION 5**

 HEAT PUMP MODEL: COMPRESSOR SECTION MOS36A INDOOR A36AO-A  
 COOLING CAPACITY AT 45 DEG.F. ENTERING WATER TEMP.: 36950 BTUH, 16.7U SEER  
 HEATING CAPACITY AT 45 DEG.F. ENTERING WATER TEMP.: 32300 BTUH, 3.50 COP  
 FURNACE TYPE FUEL OIL

HEAT LOSS BTUH	ELEC. COST \$/KWH	HEATING OIL COST - \$/GALLON													--THEORETICAL HEATING COST * FURNACE ONLY	
		.70	.80	.90	1.00	1.10	1.20	1.30	1.40	1.50	1.60	1.70	1.80			
30,000	\$ 410	466	521	584	639	702	758	820	876	939	994	1050	--THEORETICAL HEATING COST * FURNACE ONLY			
	.05	\$ 319	326	333	333	340	347	347	354	354	361	368	368			
	.06	\$ 375	382	389	389	396	403	403	410	410	417	424	424	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR		
	.07	\$ 438	445	452	452	459	466	466	473	473	479	486	486			
	.08	\$ 493	500	507	507	514	521	521	528	528	535	542	542			
	.09	\$ 556	563	570	570	577	584	584	591	591	598	605	605			
	.10	\$ 612	619	626	626	633	639	639	646	646	653	660	660			
	.12	\$ 730	737	744	744	751	758	758	765	765	772	779	779			
	.14	\$ 848	855	862	862	869	876	876	883	883	890	897	897			
	.16	\$ 959	966	973	973	980	987	987	994	994	1001	1008	1008			
35,000	\$ 473	542	612	681	751	820	890	952	1022	1092	1161	1231	--THEORETICAL HEATING COST * FURNACE ONLY			
	.05	\$ 368	375	382	382	389	396	403	403	410	417	417	424			
	.06	\$ 438	445	452	452	459	466	473	473	479	486	486	493	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR		
	.07	\$ 500	507	514	514	521	528	535	535	542	549	549	556			
	.08	\$ 570	577	584	584	591	598	605	605	612	619	619	626			
	.09	\$ 639	646	653	653	660	667	674	674	681	688	688	695			
	.10	\$ 702	709	716	716	723	730	737	737	744	751	751	758			
	.12	\$ 841	848	855	855	862	869	876	876	883	890	890	897			
	.14	\$ 973	980	987	987	994	1001	1008	1008	1015	1022	1022	1029	BALANCE POINT 63 DEG.F.		
	.16	\$ 1106	1112	1119	1119	1126	1133	1140	1140	1147	1154	1154	1161			
40,000	\$ 542	626	702	779	855	939	1015	1092	1168	1252	1328	1405	--THEORETICAL HEATING COST * FURNACE ONLY			
	.05	\$ 424	431	438	445	452	459	466	466	473	479	486	493			
	.06	\$ 493	500	507	514	521	528	535	535	542	549	556	563	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR		
	.07	\$ 570	577	584	591	598	605	612	612	619	626	633	639			
	.08	\$ 646	653	660	667	674	681	688	688	695	702	709	716			
	.09	\$ 716	723	730	737	744	751	758	758	765	772	779	786			
	.10	\$ 793	798	806	813	820	827	834	834	841	848	855	862			
	.12	\$ 939	946	952	959	966	973	980	980	987	994	1001	1008			
	.14	\$ 1092	1099	1106	1112	1119	1126	1133	1133	1140	1147	1154	1161	BALANCE POINT 13- DEG.F.		
	.16	\$ 1238	1245	1252	1259	1266	1272	1279	1279	1286	1293	1300	1307			
50,000	\$ 681	779	876	973	1071	1168	1266	1363	1467	1565	1662	1759	--THEORETICAL HEATING COST * FURNACE ONLY			
	.05	\$ 528	542	556	570	584	598	612	626	639	660	674	688			
	.06	\$ 612	626	639	653	667	681	695	709	723	744	758	772	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR		
	.07	\$ 695	709	723	737	751	765	779	793	806	827	841	855			
	.08	\$ 779	793	806	820	834	848	862	876	880	911	925	939			
	.09	\$ 862	876	890	904	918	932	946	953	973	994	1008	1022			
	.10	\$ 946	959	973	987	1001	1015	1029	1043	1057	1078	1092	1106			
	.12	\$ 1119	1133	1147	1161	1175	1189	1203	1217	1231	1252	1266	1279	BALANCE POINT 2 DEG.F.		
	.14	\$ 1286	1300	1314	1328	1342	1356	1370	1384	1398	1419	1432	1446			
	.16	\$ 1453	1467	1481	1495	1509	1523	1537	1551	1565	1586	1599	1613			
60,000	\$ 820	939	1050	1168	1286	1405	1523	1641	1759	1878	1996	2107	--THEORETICAL HEATING COST * FURNACE ONLY			
	.05	\$ 660	702	737	772	806	841	883	918	952	987	1022	1057			
	.06	\$ 737	779	813	848	883	918	959	994	1029	1064	1099	1133	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR		
	.07	\$ 820	862	897	932	966	1001	1043	1078	1112	1147	1182	1217			
	.08	\$ 904	946	980	1015	1050	1085	1126	1161	1196	1231	1266	1300			
	.09	\$ 987	1029	1064	1099	1133	1168	1210	1245	1279	1314	1349	1384			
	.10	\$ 1064	1106	1140	1175	1210	1245	1286	1321	1356	1391	1426	1460			
	.12	\$ 1231	1272	1307	1342	1377	1412	1453	1488	1523	1558	1592	1627			
	.14	\$ 1391	1432	1467	1502	1537	1572	1613	1648	1683	1718	1752	1787	BALANCE POINT 12 DEG.F.		
	.16	\$ 1558	1599	1634	1669	1704	1739	1780	1815	1850	1885	1919	1954			
70,000	\$ 952	1092	1231	1363	1502	1641	1780	1912	2052	2191	2323	2462	--THEORETICAL HEATING COST * FURNACE ONLY			
	.05	\$ 793	841	897	952	1008	1064	1119	1168	1224	1279	1335	1391			
	.06	\$ 876	925	980	1036	1092	1147	1203	1252	1307	1363	1419	1474	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR		
	.07	\$ 952	1001	1057	1112	1168	1224	1279	1328	1384	1439	1495	1551			
	.08	\$ 1036	1085	1140	1196	1252	1307	1363	1412	1467	1523	1579	1634			
	.09	\$ 1119	1168	1224	1279	1335	1391	1446	1495	1551	1606	1662	1718			
	.10	\$ 1203	1252	1307	1363	1419	1474	1530	1579	1634	1690	1745	1801			
	.12	\$ 1363	1412	1467	1523	1579	1634	1690	1739	1794	1850	1905	1961			
	.14	\$ 1530	1579	1634	1690	1745	1801	1857	1905	1961	2017	2072	2128			
	.16	\$ 1690	1739	1794	1850	1905	1961	2017	2065	2121	2177	2232	2288	BALANCE POINT 20 DEG.F.		

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

.05 .06 .07 .08 .09 .10 .12 .14 .16  
s .44 .53 .61 .70 .79 .88 .106 .123 .141

--ELECTRIC RATE \$/KWH  
--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5

HEAT PUMP MODEL: COMPRESSOR SECTION WOS36A

INDOOR A36AO-A

COOLING CAPACITY AT 45 DEG. F. ENTERING WATER TEMP.: 36950 BTUH, 16.70 SEER

HEATING CAPACITY AT 45 DEG. F. ENTERING WATER TEMP.: 32300 BTUH, 3.50 COP

FURNACE TYPE PROpane GAS FURNACE EFFICIENCY 78.00% AFUE

HEAT LOSS BTUH	ELBC. COST \$/KWH	PROPANE GAS COST - \$/GALLON											
		.60	.65	.70	.75	.80	.85	.90	.95	1.00	1.10	1.20	1.30
30,000	\$ 535	577	626	667	709	758	799	848	890	980	1071	1071	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 333	333	340	340	347	347	354	354	361	368	375	375
	.06	\$ 389	389	396	396	403	403	410	410	417	424	431	431
	.07	\$ 452	452	459	459	466	466	473	473	479	486	493	493
	.08	\$ 507	507	514	514	521	521	528	528	535	542	549	549
	.09	\$ 570	570	577	577	584	584	591	591	598	605	612	612
	.10	\$ 626	626	633	633	639	639	646	646	653	660	667	667
	.11	\$ 744	744	751	751	758	758	765	765	772	779	786	786
	.12	\$ 862	862	869	869	876	876	883	883	890	897	904	904
	.16	\$ 973	973	980	980	987	987	994	994	1001	1008	1015	1015
35,000	\$ 626	674	730	779	834	883	939	987	1043	1147	1252	1252	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 382	382	389	389	396	403	403	410	410	417	424	424
	.06	\$ 452	452	459	459	466	473	473	479	479	486	493	493
	.07	\$ 514	514	521	521	528	535	535	542	542	549	556	556
	.08	\$ 584	584	591	591	598	605	605	612	612	619	626	626
	.09	\$ 653	653	660	660	667	674	674	681	681	688	695	695
	.10	\$ 716	716	723	723	730	737	737	744	744	751	758	758
	.12	\$ 855	855	862	862	869	876	876	883	883	890	897	897
	.14	\$ 987	987	994	994	1001	1008	1008	1015	1015	1022	1029	1029
	.16	\$ 1119	1119	1126	1126	1133	1140	1140	1147	1147	1154	1161	1161
40,000	\$ 709	772	834	890	952	1008	1071	1126	1189	1307	1426	1426	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 438	445	445	452	459	459	466	473	479	486	500	500
	.06	\$ 507	514	514	521	528	528	535	542	549	556	570	570
	.07	\$ 584	591	591	598	605	605	612	619	626	633	646	646
	.08	\$ 660	667	667	674	681	681	688	695	702	709	723	723
	.09	\$ 730	737	737	744	751	751	758	765	772	779	793	793
	.10	\$ 806	813	813	820	827	827	834	841	848	855	869	869
	.12	\$ 952	959	959	966	973	973	980	987	994	1001	1015	1015
	.14	\$ 1106	1112	1112	1119	1126	1126	1133	1140	1147	1154	1168	1168
	.16	\$ 1252	1259	1259	1266	1272	1272	1279	1286	1293	1300	1314	1314
50,000	\$ 890	966	1043	1112	1189	1266	1335	1412	1488	1634	1787	1787	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 556	570	577	591	605	612	626	633	646	667	688	688
	.06	\$ 639	653	660	674	688	695	709	716	730	751	772	772
	.07	\$ 723	737	744	758	772	779	793	799	813	834	855	855
	.08	\$ 806	820	827	841	855	862	876	883	897	918	939	939
	.09	\$ 890	904	911	925	939	946	959	966	980	1001	1022	1022
	.10	\$ 973	987	994	1008	1022	1029	1043	1050	1064	1085	1106	1106
	.12	\$ 1147	1161	1168	1182	1196	1203	1217	1224	1238	1259	1279	1279
	.14	\$ 1314	1328	1335	1349	1363	1370	1384	1391	1405	1426	1446	1446
	.16	\$ 1481	1495	1502	1516	1530	1537	1551	1558	1572	1592	1613	1613
60,000	\$ 1071	1161	1252	1335	1426	1516	1606	1697	1787	1968	2142	2142	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 737	765	793	820	848	876	904	932	959	1015	1071	1071
	.06	\$ 813	841	849	887	925	952	980	1008	1036	1092	1147	1147
	.07	\$ 897	925	952	980	1008	1036	1064	1092	1119	1175	1231	1231
	.08	\$ 980	1008	1036	1064	1092	1119	1147	1175	1203	1259	1314	1314
	.09	\$ 1064	1092	1119	1147	1175	1203	1231	1259	1286	1342	1398	1398
	.10	\$ 1140	1168	1196	1224	1252	1279	1307	1335	1363	1419	1474	1474
	.12	\$ 1307	1335	1363	1391	1415	1446	1474	1502	1530	1586	1641	1641
	.14	\$ 1467	1495	1523	1551	1579	1606	1634	1662	1690	1745	1801	1801
	.16	\$ 1634	1662	1690	1718	1745	1773	1801	1829	1857	1912	1968	1968
70,000	\$ 1252	1356	1460	1565	1669	1773	1878	1982	2086	2295	2504	2504	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 904	946	987	1029	1071	1112	1154	1196	1238	1321	1405	1405
	.06	\$ 987	1029	1071	1112	1154	1196	1238	1279	1321	1405	1488	1488
	.07	\$ 1064	1106	1147	1189	1231	1272	1314	1356	1398	1481	1565	1565
	.08	\$ 1147	1189	1231	1272	1314	1356	1398	1439	1481	1565	1648	1648
	.09	\$ 1231	1272	1314	1356	1398	1439	1481	1523	1565	1648	1732	1732
	.10	\$ 1314	1356	1398	1439	1481	1523	1565	1606	1648	1732	1815	1815
	.12	\$ 1474	1516	1558	1599	1641	1683	1725	1766	1808	1892	1975	1975
	.14	\$ 1641	1683	1725	1766	1808	1850	1892	1933	1975	2059	2142	2142
	.16	\$ 1801	1843	1885	1926	1968	2010	2052	2093	2135	2219	2302	2302

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

\$ .05 .06 .07 .08 .09 .10 .12 .14 .16

<--ELECTRIC RATE \$/KWH  
<--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5

HEAT PUMP MODEL: COMPRESSOR SECTION MOS42A      INDOOR A42AO-A  
 COOLING CAPACITY AT 45 DEG.F. ENTERING WATER TEMP.: 43600 BTUH, 17.45 SEER  
 HEATING CAPACITY AT 45 DEG.F. ENTERING WATER TEMP.: 37500 BTUH, 3.40 COP  
 FURNACE TYPE: ELECTRIC      FURNACE EFFICIENCY 100.00% AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH
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40,000      --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY

.05	S	486	1238
.06	S	584	1488
.07	S	681	1732
.08	S	779	1982
.09	S	876	2232
.10	S	980	2476
.12	S	1168	2977
.14	S	1363	3471
.16	S	1565	3965

50,000      --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY

.05	S	598	1544
.06	S	716	1857
.07	S	834	2170
.08	S	952	2476
.09	S	1071	2789
.10	S	1196	3095
.12	S	1432	3721
.14	S	1669	4340
.16	S	1905	4959

BALANCE POINT 8- DEG.F.

60,000      --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY

.05	S	709	1857
.06	S	855	2232
.07	S	994	2601
.08	S	1140	2977
.09	S	1279	3345
.10	S	1419	3721
.12	S	1704	4465
.14	S	1989	5210
.16	S	2274	5954

BALANCE POINT 4 DEG.F.

70,000      --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY

.05	S	841	2170
.06	S	1008	2501
.07	S	1182	2939
.08	S	1349	3471
.09	S	1516	3902
.10	S	1690	4340
.12	S	2024	5210
.14	S	2358	6079
.16	S	2698	6942

BALANCE POINT 13 DEG.F.

80,000      --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY

.05	S	1001	2476
.06	S	1210	2977
.07	S	1405	3471
.08	S	1613	3965
.09	S	1808	4465
.10	S	2010	4959
.12	S	2413	5954
.14	S	2817	6942
.16	S	3220	7936

BALANCE POINT 19 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

S .05	.06	.07	.08	.09	.10	.11	.12	.14	.16
S .49	.59	.69	.79	.89	.99	1.19	1.39	1.59	

<--ELECTRIC RATE \$/KWH	<--THEORETICAL AIR CONDITIONING COST
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THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY

DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
 HEAT PUMP MODEL: COMPRESSOR SECTION M0542A INDOOR A42AO-A  
 COOLING CAPACITY AT 45 DEG. F. ENTERING WATER TEMP.: 43600 BTUH 17.45 SEER  
 HEATING CAPACITY AT 45 DEG. F. ENTERING WATER TEMP.: 37500 BTUH 3.40 COP  
 FURNACE TYPE NATURAL GAS FURNACE EFFICIENCY 78.00% AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	NATURAL GAS COST - \$/THERM												
		.35	.40	.45	.50	.55	.60	.65	.70	.75	.80	.90	1.00	
35,000	\$ 326	375	424	473	521	563	612	660	709	758	848	946	--THEORETICAL HEATING COST * FURNACE ONLY	
.05	\$ 375	375	382	382	389	389	396	396	403	403	410	417		
.06	\$ 452	452	459	459	466	466	473	473	479	479	486	493	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	S PER YEAR
.07	\$ 521	521	528	528	535	535	542	542	549	549	556	563		
.08	\$ 591	591	598	598	605	605	612	612	619	619	626	633		
.09	\$ 660	660	667	667	674	674	681	681	688	688	695	702		
.10	\$ 730	730	737	737	744	744	751	751	758	758	765	772		
.11	\$ 869	869	876	876	883	883	890	890	897	897	904	911		
.12	\$ 1008	1008	1015	1015	1022	1022	1029	1029	1036	1036	1043	1050		
.14	\$ 1147	1147	1154	1154	1161	1161	1168	1168	1175	1175	1182	1189		
.16	\$ 1175	1175	1203	1203	1210	1210	1217	1217	1224	1224	1231	1245		
40,000	\$ 375	431	486	542	591	646	702	758	813	862	973	1085	--THEORETICAL HEATING COST * FURNACE ONLY	
.05	\$ 424	431	431	438	438	445	452	452	459	459	466	479		
.06	\$ 500	507	507	514	514	521	528	528	535	535	542	556	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	S PER YEAR
.07	\$ 577	584	584	591	591	598	605	605	612	612	619	633		
.08	\$ 660	667	667	674	674	681	688	688	695	695	702	716		
.09	\$ 737	744	744	751	751	758	765	765	772	772	779	793		
.10	\$ 820	827	827	834	834	841	848	848	855	855	862	876		
.12	\$ 973	980	980	987	987	994	1001	1001	1008	1008	1015	1029		
.14	\$ 1133	1140	1140	1147	1147	1154	1161	1161	1168	1168	1175	1189	BALANCE POINT 63 DEG.F.	
.16	\$ 1293	1300	1300	1307	1307	1314	1321	1321	1328	1328	1335	1349		
50,000	\$ 473	542	605	674	744	813	876	946	1015	1085	1217	1356	--THEORETICAL HEATING COST * FURNACE ONLY	
.05	\$ 514	521	528	535	535	542	549	556	563	570	584	598		
.06	\$ 612	619	626	633	633	639	646	653	660	667	681	695	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	S PER YEAR
.07	\$ 702	709	716	723	723	730	737	744	751	758	772	786		
.08	\$ 799	806	813	820	820	827	834	841	848	855	869	883		
.09	\$ 890	897	904	911	911	918	925	932	939	946	959	973		
.10	\$ 981	994	1001	1008	1008	1015	1022	1029	1036	1043	1057	1071		
.12	\$ 1175	1182	1189	1196	1196	1203	1210	1217	1224	1231	1245	1259		
.14	\$ 1363	1370	1377	1384	1384	1391	1398	1405	1412	1419	1432	1446		
.16	\$ 1551	1558	1565	1572	1572	1579	1586	1592	1599	1606	1620	1634		
60,000	\$ 563	646	730	813	890	973	1057	1133	1217	1300	1460	1627	--THEORETICAL HEATING COST * FURNACE ONLY	
.05	\$ 605	619	633	639	653	667	681	688	702	716	737	765		
.06	\$ 709	723	737	744	758	772	786	793	806	820	841	869	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	S PER YEAR
.07	\$ 806	820	834	841	855	869	883	890	904	918	939	966		
.08	\$ 911	925	939	946	959	973	987	994	1008	1022	1043	1071		
.09	\$ 1015	1029	1043	1050	1064	1078	1092	1099	1112	1126	1147	1175		
.10	\$ 1119	1133	1147	1154	1168	1182	1196	1203	1217	1231	1252	1279		
.12	\$ 1328	1342	1356	1363	1377	1391	1405	1412	1426	1439	1460	1488		
.14	\$ 1537	1551	1565	1572	1572	1579	1586	1599	1613	1620	1634	1669	1697	
.16	\$ 1745	1759	1773	1780	1794	1808	1822	1829	1843	1857	1878	1905		
70,000	\$ 660	758	848	946	1043	1133	1231	1328	1419	1516	1704	1899	--THEORETICAL HEATING COST * FURNACE ONLY	
.05	\$ 695	730	758	813	841	876	904	932	959	1022	1078			
.06	\$ 793	827	855	883	911	939	973	1001	1029	1057	1119	1175	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	S PER YEAR
.07	\$ 890	925	952	980	1008	1036	1071	1099	1126	1154	1217	1272		
.08	\$ 987	1022	1050	1064	1078	1106	1133	1168	1196	1224	1252	1314	1370	
.09	\$ 1085	1119	1147	1175	1203	1231	1266	1293	1321	1349	1412	1467		
.10	\$ 1182	1217	1245	1272	1300	1328	1363	1391	1419	1446	1509	1565		
.12	\$ 1377	1412	1439	1467	1495	1523	1558	1586	1613	1641	1704	1759		
.14	\$ 1572	1606	1634	1662	1690	1718	1752	1780	1808	1836	1899	1954		
.16	\$ 1773	1808	1836	1864	1892	1919	1954	1982	2010	2038	2100	2156		
80,000	\$ 758	862	973	1085	1189	1300	1405	1516	1627	1732	1947	2170	--THEORETICAL HEATING COST * FURNACE ONLY	
.05	\$ 779	827	869	911	952	994	1036	1085	1126	1168	1252	1342		
.06	\$ 816	925	966	1008	1050	1092	1133	1182	1224	1266	1349	1439	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	S PER YEAR
.07	\$ 973	1022	1064	1106	1147	1189	1231	1279	1321	1363	1446	1537		
.08	\$ 1071	1119	1161	1203	1245	1286	1328	1377	1419	1460	1544	1634		
.09	\$ 1168	1217	1259	1300	1342	1384	1426	1474	1516	1558	1641	1732		
.10	\$ 1266	1314	1356	1398	1439	1481	1523	1572	1613	1655	1739	1829		
.12	\$ 1460	1509	1551	1592	1634	1676	1718	1766	1808	1850	1933	2024		
.14	\$ 1655	1704	1745	1781	1829	1871	1912	1961	2003	2045	2128	2219		
.16	\$ 1843	1892	1933	1975	2017	2059	2100	2149	2191	2232	2316	2406		

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

s .05 .06 .07 .08 .09 .10 .14 .16  
 \$ .49 .59 .69 .79 .89 .99 .139 .159

--ELECTRIC RATE \$/KWH  
 --THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
 HEAT PUMP MODEL: COMPRESSOR SECTION: WOS42A INDOOR: A42AA-A  
 COOLING CAPACITY AT 45 DEG.F. ENTERING WATER TEMP.: 43600 BTUH, 17.45 SEER  
 HEATING CAPACITY AT 45 DEG.F. ENTERING WATER TEMP.: 37500 BTUH, 3.40 COP  
 FURNACE TYPE: FUEL OIL FURNACE EFFICIENCY: 78.00% AFUE

HEAT LOSS BTUH	ELECTRIC COST \$/KWH	HEATING OIL COST - \$/GALLON													
		.70	.80	.90	1.00	1.10	1.20	1.30	1.40	1.50	1.60	1.70	1.80		
35,000	\$ 473	542	612	681	751	820	890	952	1022	1092	1161	1231	--THEORETICAL HEATING COST * FURNACE ONLY		
	.05	\$ 382	389	396	396	403	410	417	417	424	431	431	438	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	
	.06	\$ 459	466	473	473	479	486	493	493	500	507	507	514	\$ PER YEAR	
	.07	\$ 528	535	542	542	549	556	563	563	570	577	577	584		
	.08	\$ 598	605	612	612	619	626	633	633	639	646	646	653		
	.09	\$ 667	674	681	681	688	695	702	702	709	716	716	723		
	.10	\$ 737	744	751	751	758	765	772	772	779	786	786	793		
	.12	\$ 876	883	890	890	897	904	911	911	918	925	925	932		
	.14	\$ 1015	1022	1029	1029	1036	1043	1050	1050	1057	1064	1064	1071		
	.16	\$ 1154	1161	1168	1168	1175	1182	1189	1189	1196	1203	1203	1210		
40,000	\$ 542	626	702	779	855	939	1015	1092	1168	1252	1328	1405	--THEORETICAL HEATING COST * FURNACE ONLY		
	.05	\$ 438	445	452	452	459	466	473	479	486	486	493	500	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	
	.06	\$ 514	521	528	528	535	542	549	556	563	563	570	577	\$ PER YEAR	
	.07	\$ 591	598	605	605	612	619	626	633	639	646	646	653		
	.08	\$ 674	681	688	688	695	702	709	716	723	723	730	737		
	.09	\$ 751	758	765	765	772	779	786	793	799	799	806	813		
	.10	\$ 834	841	848	848	855	862	869	876	883	883	890	897		
	.12	\$ 987	994	1001	1001	1008	1015	1022	1029	1036	1036	1043	1050		
	.14	\$ 1147	1154	1161	1161	1168	1175	1182	1189	1196	1196	1203	1210	BALANCE POINT 63 DEG.F.	
	.16	\$ 1307	1314	1321	1321	1328	1335	1342	1349	1356	1356	1363	1370		
50,000	\$ 681	779	876	973	1071	1168	1266	1363	1467	1565	1662	1759	--THEORETICAL HEATING COST * FURNACE ONLY		
	.05	\$ 535	542	549	563	570	584	591	598	612	619	626	639	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	
	.06	\$ 633	639	646	660	667	681	688	695	709	716	723	737	\$ PER YEAR	
	.07	\$ 723	730	737	751	758	772	779	786	799	806	813	827		
	.08	\$ 820	827	834	848	855	869	876	883	897	904	911	925		
	.09	\$ 911	918	925	939	946	959	966	973	987	994	1001	1015		
	.10	\$ 1008	1015	1022	1036	1043	1057	1064	1071	1085	1092	1099	1112		
	.12	\$ 1196	1203	1210	1224	1231	1245	1252	1259	1272	1279	1286	1300		
	.14	\$ 1384	1391	1398	1412	1419	1432	1439	1446	1460	1467	1474	1488	BALANCE POINT 8- DEG.F.	
	.16	\$ 1572	1579	1586	1599	1606	1620	1627	1634	1648	1655	1662	1676		
60,000	\$ 820	939	1050	1168	1286	1405	1523	1641	1759	1878	1996	2107	--THEORETICAL HEATING COST * FURNACE ONLY		
	.05	\$ 646	660	681	695	716	730	751	765	786	799	820	834	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	
	.06	\$ 751	765	786	799	820	834	855	869	890	904	925	939	\$ PER YEAR	
	.07	\$ 848	862	883	897	918	932	952	966	987	1001	1022	1036		
	.08	\$ 952	966	987	1001	1021	1036	1057	1071	1092	1106	1126	1140		
	.09	\$ 1057	1071	1092	1106	1126	1140	1161	1175	1196	1210	1231	1245		
	.10	\$ 1161	1175	1196	1210	1231	1245	1266	1279	1300	1314	1335	1349		
	.12	\$ 1370	1384	1405	1419	1439	1453	1474	1488	1509	1523	1544	1558	BALANCE POINT 4 DEG.F.	
	.14	\$ 1579	1592	1613	1627	1648	1662	1683	1705	1725	1752	1776	1790		
	.16	\$ 1787	1801	1822	1836	1857	1871	1892	1905	1926	1940	1961	1975		
70,000	\$ 952	1092	1231	1363	1502	1641	1780	1912	2052	2191	2323	2462	--THEORETICAL HEATING COST * FURNACE ONLY		
	.05	\$ 786	827	876	918	959	1001	1043	1085	1126	1168	1210	1252	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	
	.06	\$ 883	925	973	1015	1057	1099	1140	1182	1224	1266	1307	1349	\$ PER YEAR	
	.07	\$ 980	1022	1071	1112	1154	1196	1238	1279	1321	1363	1405	1446		
	.08	\$ 1078	1119	1168	1210	1252	1293	1335	1377	1419	1460	1502	1544		
	.09	\$ 1175	1217	1266	1307	1349	1391	1432	1474	1516	1558	1599	1641		
	.10	\$ 1272	1314	1363	1405	1446	1488	1530	1572	1613	1655	1697	1739		
	.12	\$ 1467	1509	1558	1599	1641	1683	1725	1766	1808	1850	1892	1933	BALANCE POINT 13 DEG.F.	
	.14	\$ 1662	1704	1752	1794	1836	1878	1919	1961	2003	2045	2086	2128		
	.16	\$ 1864	1905	1954	1996	2038	2079	2121	2163	2205	2246	2288	2330		
80,000	\$ 1092	1252	1405	1565	1718	1878	2031	2191	2344	2504	2657	2817	--THEORETICAL HEATING COST * FURNACE ONLY		
	.05	\$ 911	973	1036	1099	1161	1224	1286	1349	1412	1474	1537	1599	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	
	.06	\$ 1008	1071	1133	1196	1259	1321	1384	1446	1509	1572	1634	1697	\$ PER YEAR	
	.07	\$ 1106	1168	1231	1293	1356	1419	1481	1544	1606	1669	1732	1794		
	.08	\$ 1203	1266	1328	1391	1453	1516	1579	1641	1704	1766	1829	1892		
	.09	\$ 1300	1363	1426	1488	1551	1613	1676	1739	1801	1864	1926	1989		
	.10	\$ 1398	1460	1523	1588	1648	1711	1773	1836	1899	1961	2024	2086		
	.12	\$ 1592	1655	1718	1780	1843	1905	1968	2031	2093	2156	2219	2281		
	.14	\$ 1787	1850	1912	1975	2038	2100	2163	2225	2288	2351	2413	2476	BALANCE POINT 19 DEG.F.	
	.16	\$ 1975	2038	2100	2163	2225	2288	2351	2413	2476	2538	2601	2664		

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

.05	.06	.07	.08	.09	.10	.12	.14	.16	--ELECTRIC RATE \$/KWH		
\$ 49	59	69	79	89	99	119	139	159	--THEORETICAL AIR CONDITIONING COST		

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## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5

HEAT PUMP MODEL: COMPRESSOR SECTION MOS42A

INDOOR A42AO-A

COOLING CAPACITY AT 45 DEG. F. ENTERING WATER TEMP.: 43600 BTUH 17.45 SEER

HEATING CAPACITY AT 45 DEG. F. ENTERING WATER TEMP.: 37500 BTUH 3.40 COP

FURNACE TYPE PROPANE GAS

FURNACE EFFICIENCY 78.00% AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWB	PROPANE GAS COST - \$/GALLON											
		.60	.65	.70	.75	.80	.85	.90	.95	1.00	1.10	1.20	1.20
35,000	\$ 626	674	730	779	834	883	939	987	1043	1147	1252	1252	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 396	396	403	403	410	417	417	424	424	431	438	438
	.06	\$ 473	473	479	479	486	493	493	500	500	507	514	514
	.07	\$ 542	542	549	549	556	563	563	570	570	577	584	584
	.08	\$ 612	612	619	619	626	633	633	639	639	646	653	653
	.09	\$ 681	681	688	688	695	702	702	709	709	716	723	723
	.10	\$ 751	751	758	758	765	772	772	779	779	786	793	793
	.12	\$ 890	890	897	897	904	911	911	918	918	925	932	932
	.14	\$ 1029	1029	1036	1036	1043	1050	1050	1057	1057	1064	1071	1071
	.16	\$ 1168	1168	1175	1175	1182	1189	1189	1196	1196	1203	1210	1210
40,000	\$ 709	772	834	890	952	1008	1071	1126	1189	1307	1426	1426	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 452	452	459	466	466	473	479	479	486	493	500	500
	.06	\$ 528	528	535	542	542	549	556	556	563	570	577	577
	.07	\$ 605	605	612	619	619	626	633	633	646	653	653	653
	.08	\$ 688	688	702	702	709	716	716	723	730	737	737	737
	.09	\$ 765	765	772	779	779	786	793	793	799	806	813	813
	.10	\$ 848	848	855	862	862	869	876	876	883	890	897	897
	.12	\$ 1001	1001	1008	1015	1015	1022	1029	1029	1036	1043	1050	1050
	.14	\$ 1161	1161	1168	1175	1175	1182	1189	1189	1196	1203	1210	1210
	.16	\$ 1321	1321	1328	1335	1335	1342	1349	1349	1356	1363	1370	1370
50,000	\$ 890	966	1043	1112	1189	1266	1335	1412	1488	1634	1787	1787	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 556	563	570	577	584	591	598	605	612	626	639	639
	.06	\$ 653	660	667	674	681	688	695	702	709	723	737	737
	.07	\$ 744	751	758	765	772	779	786	793	799	813	827	827
	.08	\$ 841	848	855	862	869	876	883	890	897	911	925	925
	.09	\$ 932	939	946	952	959	966	973	980	987	1001	1015	1015
	.10	\$ 1029	1036	1043	1050	1057	1064	1071	1078	1085	1099	1112	1112
	.12	\$ 1217	1224	1231	1238	1245	1252	1259	1266	1272	1286	1300	1300
	.14	\$ 1405	1412	1419	1426	1432	1439	1446	1453	1460	1474	1488	1488
	.16	\$ 1592	1599	1606	1613	1620	1627	1634	1641	1648	1662	1676	1676
60,000	\$ 1071	1161	1252	1335	1426	1516	1606	1697	1787	1968	2142	2142	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 681	695	709	723	737	751	765	772	786	813	841	841
	.06	\$ 786	799	813	827	841	855	859	876	890	918	946	946
	.07	\$ 883	897	911	925	939	952	966	973	987	1015	1043	1043
	.08	\$ 987	1001	1015	1029	1043	1057	1071	1078	1092	1119	1147	1147
	.09	\$ 1092	1106	1119	1133	1147	1161	1175	1182	1196	1224	1252	1252
	.10	\$ 1196	1210	1224	1238	1252	1266	1279	1286	1300	1328	1356	1356
	.12	\$ 1405	1419	1432	1446	1460	1474	1488	1495	1509	1537	1565	1565
	.14	\$ 1613	1627	1641	1655	1669	1683	1697	1704	1718	1745	1773	1773
	.16	\$ 1822	1836	1850	1864	1878	1892	1905	1912	1926	1954	1982	1982
70,000	\$ 1252	1356	1460	1565	1669	1773	1878	1982	2086	2295	2504	2504	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 876	911	946	973	1008	1036	1071	1106	1133	1203	1266	1266
	.06	\$ 973	1008	1043	1071	1106	1133	1168	1203	1231	1300	1363	1363
	.07	\$ 1071	1106	1140	1168	1203	1231	1266	1300	1328	1398	1460	1460
	.08	\$ 1168	1203	1238	1266	1300	1328	1363	1398	1426	1495	1558	1558
	.09	\$ 1266	1300	1335	1363	1398	1426	1460	1495	1523	1592	1655	1655
	.10	\$ 1363	1398	1432	1460	1495	1523	1558	1592	1620	1690	1752	1752
	.12	\$ 1558	1582	1627	1655	1690	1718	1752	1787	1815	1885	1947	1947
	.14	\$ 1752	1787	1822	1850	1885	1912	1947	1982	2010	2079	2142	2142
	.16	\$ 1954	1989	2024	2052	2086	2114	2149	2184	2212	2281	2344	2344
80,000	\$ 1426	1551	1669	1787	1905	2024	2142	2260	2385	2622	2858	2858	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 1050	1092	1140	1189	1238	1286	1328	1377	1426	1523	1613	1613
	.06	\$ 1147	1189	1238	1286	1335	1384	1426	1474	1523	1620	1711	1711
	.07	\$ 1245	1286	1335	1384	1432	1481	1523	1572	1620	1718	1808	1808
	.08	\$ 1342	1384	1432	1481	1530	1579	1620	1669	1718	1815	1905	1905
	.09	\$ 1439	1481	1530	1579	1627	1676	1718	1766	1815	1912	2003	2003
	.10	\$ 1537	1579	1627	1676	1725	1773	1815	1864	1912	2010	2100	2100
	.12	\$ 1732	1773	1822	1871	1919	1968	2010	2059	2107	2205	2295	2295
	.14	\$ 1926	1968	2017	2065	2114	2163	2205	2253	2302	2399	2490	2490
	.16	\$ 2114	2156	2205	2253	2302	2351	2392	2441	2490	2581	2618	2618

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

.05 .06 .07 .08 .09 .10 .12 .14 .16  
\$ 49 59 69 79 89 99 119 139 159<--ELECTRIC RATE \$/KWB  
<--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY  
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5                                  24UHPOA/A30AO-A  
 HEAT PUMP MODEL: OUTDOOR 24UHPOA    INDOOR A30AO-A  
 ARI RATED COOLING CAP.: BTUH(95) 24000 SEER 9.69  
 ARI RATED HEATING CAP.: BTUH (47) 24800 COP(47) 2.90 HSPP 6.40 MIN.DHR REG IV  
 BTUH (17) 12500 COP(17) 1.90  
 FURNACE TYPE ELECTRIC                 FURNACE EFFICIENCY 100.00 % AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH
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25,000                                  --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT    ELECTRIC HEAT ONLY

.05	\$	473	772	
.06	\$	570	925	
.07	\$	667	1085	
.08	\$	765	1238	
.09	\$	855	1391	
.10	\$	952	1544	
.12	\$	1147	1857	BALANCE POINT 16 DEG.F.
.14	\$	1335	2170	
.16	\$	1523	2476	

30,000                                  --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT    ELECTRIC HEAT ONLY

.05	\$	577	925	
.06	\$	695	1112	
.07	\$	806	1300	
.08	\$	925	1488	
.09	\$	1043	1669	
.10	\$	1154	1857	
.12	\$	1384	2232	
.14	\$	1613	2601	BALANCE POINT 20 DEG.F.
.16	\$	1843	2977	

35,000                                  --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT    ELECTRIC HEAT ONLY

.05	\$	681	1085	
.06	\$	820	1300	
.07	\$	952	1516	
.08	\$	1092	1732	
.09	\$	1224	1947	
.10	\$	1363	2170	
.12	\$	1634	2601	
.14	\$	1912	3039	BALANCE POINT 24 DEG.F.
.16	\$	2191	3471	

40,000                                  --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT    ELECTRIC HEAT ONLY

.05	\$	793	1238	
.06	\$	952	1488	
.07	\$	1106	1732	
.08	\$	1272	1982	
.09	\$	1426	2232	
.10	\$	1579	2476	
.12	\$	1899	2977	
.14	\$	2212	3471	BALANCE POINT 27 DEG.F.
.16	\$	2532	3965	

50,000                                  --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT    ELECTRIC HEAT ONLY

.05	\$	1029	1544	
.06	\$	1231	1857	
.07	\$	1439	2170	
.08	\$	1648	2476	
.09	\$	1850	2789	
.10	\$	2059	3095	
.12	\$	2469	3721	
.14	\$	2879	4340	BALANCE POINT 31 DEG.F.
.16	\$	3290	4959	

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

s .05 .06 .07 .08 .09 .10 .12 .14 .16  
 \$ 49 59 69 79 89 99 118 138 158

<-ELECTRIC RATE \$/KWH  
 <-THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY  
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
HEAT PUMP MODEL: 24UHPOA/A30AQ-A  
ARI RATED COOLING CAP.: BTUH (95) 24000 SEER 9.69 INDOOR A30AQ-A  
ARI RATED HEATING CAP.: BTUH (47) 24800 COP(47) 2.90, HSPF 6.40 MIN.DHR REG IV  
BTUH (17) 12500, COP(17) 1.90  
FURNACE TYPE NATURAL GAS FURNACE EFFICIENCY 78.00 % AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	NATURAL GAS COST - \$/THERM										--THEORETICAL HEATING COST * FURNACE ONLY	
		.35	.40	.45	.50	.55	.60	.65	.70	.75	.80	.90	
25,000	\$ 236	271	299	333	368	403	438	473	507	542	605	674	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 347	354	368	375	389	396	410	417	431	438	459	479
	.06	\$ 396	403	417	424	438	445	459	466	479	486	507	528
	.07	\$ 452	459	473	479	493	500	514	521	535	542	563	584
	.08	\$ 507	514	528	535	549	556	570	577	591	598	619	639
	.09	\$ 563	570	584	591	605	612	626	633	646	653	674	695
	.10	\$ 612	619	633	639	653	660	674	681	695	702	723	744
	.12	\$ 723	730	744	751	765	772	786	793	806	813	834	855
	.14	\$ 827	834	848	855	869	876	890	897	911	918	939	959
	.16	\$ 939	946	959	966	980	987	1001	1008	1022	1029	1050	1071
30,000	\$ 278	319	361	403	445	486	528	563	605	646	730	813	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 382	403	417	431	452	466	479	500	514	528	563	591
	.06	\$ 438	459	473	486	507	521	535	556	570	584	619	646
	.07	\$ 493	514	528	542	563	577	591	612	626	639	674	702
	.08	\$ 549	570	584	598	619	633	646	667	681	695	730	758
	.09	\$ 598	619	633	646	667	681	695	716	730	744	779	806
	.10	\$ 653	674	688	702	723	737	751	772	786	799	834	862
	.12	\$ 765	786	799	813	834	848	862	883	897	911	946	973
	.14	\$ 869	890	904	918	939	952	966	987	1001	1015	1050	1078
	.16	\$ 980	1001	1015	1029	1050	1064	1078	1099	1112	1126	1161	1189
35,000	\$ 326	375	424	473	521	563	612	660	709	758	848	946	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 417	445	466	486	514	535	563	584	612	633	681	730
	.06	\$ 473	500	521	542	570	591	619	639	667	688	737	786
	.07	\$ 521	549	570	591	619	639	667	688	716	737	786	834
	.08	\$ 570	598	619	639	667	688	716	737	765	786	834	883
	.09	\$ 619	646	667	688	716	737	765	786	813	834	883	932
	.10	\$ 674	702	723	744	772	793	820	841	869	890	939	987
	.12	\$ 772	799	820	841	869	890	918	939	966	987	1036	1085
	.14	\$ 876	904	925	946	973	994	1022	1043	1071	1092	1140	1189
	.16	\$ 973	1001	1022	1043	1071	1092	1119	1140	1168	1189	1238	1286
40,000	\$ 375	431	486	542	591	646	702	758	813	862	973	1085	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 452	486	521	556	591	619	653	688	723	758	827	890
	.06	\$ 493	528	563	598	633	660	695	730	765	799	869	932
	.07	\$ 535	570	605	639	674	702	737	772	806	841	911	973
	.08	\$ 577	612	646	681	716	744	779	813	848	883	952	1015
	.09	\$ 619	653	688	723	758	786	820	855	890	925	994	1057
	.10	\$ 660	695	730	765	799	827	862	897	932	966	1036	1099
	.12	\$ 744	779	813	848	883	911	946	980	1015	1050	1119	1182
	.14	\$ 834	869	904	939	973	1001	1036	1071	1106	1140	1210	1272
	.16	\$ 918	952	987	1022	1057	1085	1119	1154	1189	1224	1293	1356
50,000	\$ 473	542	605	674	744	813	876	946	1015	1085	1217	1356	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 556	598	639	681	723	765	806	848	890	932	1022	1106
	.06	\$ 605	646	688	730	772	813	855	897	939	980	1071	1154
	.07	\$ 660	702	744	786	827	869	911	952	994	1036	1126	1210
	.08	\$ 709	751	793	834	876	918	959	1001	1043	1085	1175	1259
	.09	\$ 758	799	841	883	925	966	1008	1050	1092	1133	1224	1307
	.10	\$ 813	855	897	939	980	1022	1064	1106	1147	1189	1279	1363
	.12	\$ 911	952	994	1036	1078	1119	1161	1203	1245	1286	1377	1460
	.14	\$ 1015	1057	1099	1140	1182	1224	1266	1307	1349	1391	1481	1565
	.16	\$ 1119	1161	1203	1245	1286	1328	1370	1412	1453	1495	1586	1669

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

S .05 .06 .07 .08 .09 .10 .12 .14 .16

--ELECTRIC RATE \$/KWH  
--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY

DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
HEAT PUMP MODEL: OUTDOOR 24UHPOA INDOOR A30AO-A  
 ARI RATED COOLING CAP.: BTUH(95) 24000 SEER 9.69  
 ARI RATED HEATING CAP.: BTUH (47) 24800 COP(47) 2.90, HSPF 6.40 MIN.DHR REG IV  
 BTUH (17) 12500, COP(17) 1.90  
 FURNACE TYPE FUEL OIL FURNACE EFFICIENCY 78.00 % AFUE

HEAT LOSS BTUH	KILOCOST S/KWH	HEATING OIL COST - \$/GALLON											
		.70	.80	.90	1.00	1.10	1.20	1.30	1.40	1.50	1.60	1.70	1.80
25,000	\$ 340	389	438	486	535	584	633	681	730	779	827	876	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 375	389	403	424	438	452	466	479	493	514	528	542
	.06	\$ 424	438	452	473	486	500	514	528	542	563	577	591
	.07	\$ 479	493	507	528	542	556	570	584	598	619	633	646
	.08	\$ 535	549	563	584	598	612	626	639	653	674	688	702
	.09	\$ 591	605	619	639	653	667	681	695	709	730	744	758
	.10	\$ 639	653	667	688	702	716	730	744	758	779	793	806
	.12	\$ 751	765	779	799	813	827	841	855	869	890	904	918
	.14	\$ 855	869	883	904	918	932	946	959	973	994	1008	1022
	.16	\$ 966	980	994	1015	1029	1043	1057	1071	1085	1106	1119	1133
30,000	\$ 410	466	521	584	639	702	758	820	876	939	994	1050	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 431	459	479	500	528	549	577	598	619	646	667	688
	.06	\$ 486	514	535	556	584	605	633	653	674	702	723	744
	.07	\$ 542	570	591	612	639	660	688	709	730	758	779	799
	.08	\$ 598	626	646	667	695	716	744	765	786	813	834	855
	.09	\$ 646	674	695	716	744	765	793	813	834	862	883	904
	.10	\$ 702	730	751	772	799	820	848	869	890	918	939	959
	.12	\$ 813	841	862	883	911	932	959	980	1001	1029	1050	1071
	.14	\$ 918	946	966	987	1015	1036	1064	1085	1106	1133	1154	1175
	.16	\$ 1029	1057	1078	1099	1126	1147	1175	1196	1217	1245	1266	1286
35,000	\$ 473	542	612	681	751	820	890	952	1022	1092	1161	1231	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 493	528	563	598	633	667	702	730	765	799	834	869
	.06	\$ 549	584	619	653	688	723	758	786	820	855	890	925
	.07	\$ 598	633	667	702	737	772	806	834	869	904	939	973
	.08	\$ 646	681	716	751	786	820	855	883	918	952	987	1022
	.09	\$ 695	730	765	799	834	869	904	932	966	1001	1036	1071
	.10	\$ 751	786	820	855	890	925	959	987	1022	1057	1092	1126
	.12	\$ 848	883	918	952	987	1022	1057	1085	1119	1154	1189	1224
	.14	\$ 952	987	1022	1057	1092	1126	1161	1189	1224	1259	1293	1328
	.16	\$ 1050	1085	1119	1154	1189	1224	1259	1286	1321	1356	1391	1426
40,000	\$ 542	626	702	779	855	939	1015	1092	1168	1252	1328	1405	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 556	605	653	702	751	799	848	897	946	994	1043	1099
	.06	\$ 598	646	695	744	793	841	890	939	987	1036	1085	1140
	.07	\$ 639	688	737	786	834	883	932	980	1029	1078	1126	1182
	.08	\$ 681	730	779	827	876	925	973	1022	1071	1119	1168	1224
	.09	\$ 723	772	820	869	918	966	1015	1064	1112	1161	1210	1266
	.10	\$ 765	813	862	911	959	1008	1057	1106	1154	1203	1252	1307
	.12	\$ 848	897	946	994	1043	1092	1140	1189	1238	1286	1335	1391
	.14	\$ 939	987	1036	1085	1133	1182	1231	1279	1328	1377	1426	1481
	.16	\$ 1022	1071	1119	1168	1217	1266	1314	1363	1412	1460	1509	1565
50,000	\$ 681	779	876	973	1071	1168	1266	1363	1467	1565	1662	1759	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 681	744	806	869	932	987	1050	1112	1175	1238	1293	1356
	.06	\$ 730	793	855	918	980	1036	1099	1161	1224	1286	1342	1405
	.07	\$ 786	848	911	973	1036	1092	1154	1217	1279	1342	1398	1460
	.08	\$ 834	897	959	1022	1085	1140	1203	1266	1328	1391	1446	1509
	.09	\$ 883	946	1008	1071	1133	1189	1252	1314	1377	1439	1495	1558
	.10	\$ 939	1001	1064	1126	1189	1245	1307	1370	1432	1495	1551	1613
	.12	\$ 1036	1099	1161	1224	1286	1342	1405	1467	1530	1592	1648	1711
	.14	\$ 1140	1203	1266	1328	1391	1446	1509	1572	1634	1697	1752	1815
	.16	\$ 1245	1307	1370	1432	1495	1551	1613	1676	1739	1801	1857	1919

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

\$ .05 .06 .07 .08 .09 .10 .12 .14 .16

<--ELECTRIC RATE \$/KWH  
<--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

**REGION 5**                   **24UHPOA/A30AO-A**  
**HEAT PUMP MODEL:** OUTDOOR 24UHPOA           **INDOOR A30AO-A**  
**ARI RATED COOLING CAP.:** BTUH(95) 24000    **SUPER 9.69**  
**ARI RATED HEATING CAP.:** BTUH (47) 24800, COP(47) 2.90, BSPP 6.40 MIN.DHR REG IV  
BTUH (17) 12500, COP(17) 1.90  
**FURNACE TYPE** PROpane GAS                       **FURNACE EFFICIENCY** 78.00 % AFUE

HEAT LOSS BTUH	ELRC COST \$/KWH	PROPANE GAS COST - \$/GALLON											
		.60	.65	.70	.75	.80	.85	.90	.95	1.00	1.10	1.20	1.20
25,000	\$ 445	479	521	556	591	633	667	702	744	813	890	890	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 410	417	431	445	452	466	479	486	500	521	549	549
	.06	\$ 459	466	479	493	500	514	528	535	549	570	598	598
	.07	\$ 514	521	535	549	556	570	584	591	605	626	653	653
	.08	\$ 570	577	591	605	612	626	639	646	660	681	709	709
	.09	\$ 626	633	646	660	667	681	695	702	716	737	765	765
	.10	\$ 674	681	695	709	716	730	744	751	765	786	813	813
	.12	\$ 786	793	806	820	827	841	855	862	876	897	925	925
	.14	\$ 890	897	911	925	932	946	959	966	980	1001	1029	1029
	.16	\$ 1001	1008	1022	1036	1043	1057	1071	1078	1092	1112	1140	1140
30,000	\$ 535	577	626	667	709	758	799	848	890	980	1071	1071	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 486	500	521	535	556	570	591	605	626	660	695	695
	.06	\$ 542	556	577	591	612	626	646	660	681	716	751	751
	.07	\$ 598	612	633	646	667	681	702	716	737	772	806	806
	.08	\$ 653	667	688	702	723	737	758	772	793	827	862	862
	.09	\$ 702	716	731	751	772	786	806	820	841	876	911	911
	.10	\$ 758	772	793	806	827	841	862	876	897	932	966	966
	.12	\$ 869	883	904	918	939	952	973	987	1008	1043	1078	1078
	.14	\$ 973	987	1008	1022	1043	1057	1078	1092	1112	1147	1182	1182
	.16	\$ 1085	1099	1119	1133	1154	1168	1189	1203	1224	1259	1293	1293
35,000	\$ 626	674	730	779	834	883	939	987	1043	1147	1252	1252	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 563	591	619	646	674	695	723	751	779	827	883	883
	.06	\$ 619	646	674	702	730	751	779	806	834	883	939	939
	.07	\$ 667	695	723	751	779	799	827	855	883	932	987	987
	.08	\$ 716	744	772	799	827	848	876	904	932	980	1036	1036
	.09	\$ 765	793	820	848	876	897	925	952	980	1029	1085	1085
	.10	\$ 820	848	876	904	932	952	980	1008	1036	1085	1140	1140
	.12	\$ 918	946	973	1001	1029	1050	1078	1106	1133	1182	1238	1238
	.14	\$ 1022	1050	1078	1106	1133	1154	1182	1210	1238	1286	1342	1342
	.16	\$ 1119	1147	1175	1203	1231	1252	1279	1307	1335	1384	1439	1439
40,000	\$ 709	772	834	890	952	1008	1071	1126	1189	1307	1426	1426	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 660	702	737	772	813	848	883	925	959	1036	1112	1112
	.06	\$ 702	744	779	813	855	890	925	966	1001	1078	1154	1154
	.07	\$ 744	786	820	855	897	932	966	1008	1043	1119	1196	1196
	.08	\$ 786	827	862	897	939	973	1008	1050	1085	1161	1238	1238
	.09	\$ 827	869	904	939	980	1015	1050	1092	1126	1203	1279	1279
	.10	\$ 869	911	946	980	1022	1057	1092	1133	1168	1245	1321	1321
	.12	\$ 952	994	1029	1064	1106	1140	1175	1217	1252	1328	1405	1405
	.14	\$ 1043	1085	1119	1154	1196	1231	1266	1307	1342	1419	1495	1495
	.16	\$ 1126	1168	1203	1238	1279	1314	1349	1391	1426	1502	1579	1579
50,000	\$ 890	966	1043	1112	1189	1266	1335	1412	1488	1634	1787	1787	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 813	862	911	952	1001	1050	1099	1140	1189	1279	1377	1377
	.06	\$ 862	911	959	1001	1050	1099	1147	1189	1238	1328	1426	1426
	.07	\$ 918	966	1015	1057	1106	1154	1203	1245	1293	1384	1481	1481
	.08	\$ 966	1015	1064	1106	1154	1203	1252	1293	1342	1432	1530	1530
	.09	\$ 1015	1064	1112	1154	1203	1252	1300	1342	1391	1481	1579	1579
	.10	\$ 1071	1119	1168	1210	1259	1307	1356	1398	1446	1537	1634	1634
	.12	\$ 1168	1217	1266	1307	1356	1405	1453	1495	1544	1634	1732	1732
	.14	\$ 1272	1321	1370	1412	1460	1509	1558	1599	1648	1739	1836	1836
	.16	\$ 1377	1426	1474	1516	1565	1613	1662	1704	1752	1843	1940	1940

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

\$.05 \$.06 \$.07 \$.08 \$.09 \$.10 \$.12 \$.14 \$.16  
\$ .49 .59 .69 .79 .89 .99 .118 .138 .158

--ELECTRIC RATE \$/KWH  
--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY

DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
 HEAT PUMP MODEL: OUTDOOR 24UHPQB INDOOR A36AO-A  
 ARI RATED COOLING CAP.: BTUH(95) 23000 SEER10.50  
 ARI RATED HEATING CAP.: BTUH (47) 23600 COP(47) 3.10, HSPF 7.50 MIN.DHR REG IV  
 BTUH (17) 14200, COP(17) 2.10  
 FURNACE TYPE ELECTRIC FURNACE EFFICIENCY 100.00 % AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH
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25,000 --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.05	\$ 417	772	
.06	\$ 500	925	
.07	\$ 584	1085	
.08	\$ 667	1238	
.09	\$ 758	1391	
.10	\$ 841	1544	
.12	\$ 1008	1857	
.14	\$ 1175	2170	BALANCE POINT 13 DEG.F.
.16	\$ 1342	2476	

30,000 --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.05	\$ 507	925	
.06	\$ 612	1112	
.07	\$ 716	1300	
.08	\$ 813	1488	
.09	\$ 918	1669	
.10	\$ 1022	1857	
.12	\$ 1231	2232	
.14	\$ 1432	2601	BALANCE POINT 18 DEG.F.
.16	\$ 1634	2977	

35,000 --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.05	\$ 605	1085	
.06	\$ 730	1300	
.07	\$ 848	1516	
.08	\$ 973	1732	
.09	\$ 1092	1947	
.10	\$ 1217	2170	
.12	\$ 1460	2601	
.14	\$ 1704	3039	BALANCE POINT 22 DEG.F.
.16	\$ 1947	3471	

40,000 --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.05	\$ 709	1238	
.06	\$ 855	1488	
.07	\$ 1001	1732	
.08	\$ 1147	1982	
.09	\$ 1286	2232	
.10	\$ 1432	2476	
.12	\$ 1711	2977	
.14	\$ 2003	3471	
.16	\$ 2288	3965	BALANCE POINT 25 DEG.F.

50,000 --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.05	\$ 946	1544	
.06	\$ 1133	1857	
.07	\$ 1321	2170	
.08	\$ 1509	2476	
.09	\$ 1697	2789	
.10	\$ 1885	3095	
.12	\$ 2260	3721	
.14	\$ 2643	4340	
.16	\$ 3018	4959	BALANCE POINT 31 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

\$ .05 .06 .07 .08 .09 .10 .12 .14 .16

<--ELECTRIC RATE \$/KWH  
 <--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY

DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
**24UHPOB/A36AO-A**  
HEAT PUMP MODEL: OUTDOOR 24UHPOB INDOOR A36AO-A  
ARI RATED COOLING CAP.: BTUH(95) 23000 SEER10.50  
ARI RATED HEATING CAP.: BTUH(47) 23600 COP(47) 3.10, EERPF 7.50 MIN.DER REG IV  
BTUH(17) 14200 COP(17) 2.10  
FURNACE TYPE NATURAL GAS FURNACE EFFICIENCY 78.00 % AFUE

HEAT LOSS BTUH	ELRC. COST \$/KWH	.35	.40	.45	.50	.55	.60	.65	.70	.75	.80	.90	1.00
NATURAL GAS COST - \$/THERM													
25,000	\$ 236	271	299	333	368	403	438	473	507	542	605	674	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 313	319	333	340	354	361	375	382	396	403	424	445	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
.06	\$ 354	361	375	382	396	403	417	424	438	445	466	486	
.07	\$ 403	410	424	431	445	452	466	473	486	493	514	535	
.08	\$ 452	459	473	479	493	500	514	521	535	542	563	584	
.09	\$ 500	507	521	528	542	549	563	570	584	591	612	633	
.10	\$ 542	549	563	570	584	591	605	612	626	633	653	674	
.12	\$ 639	646	660	667	681	688	702	709	723	730	751	772	
.14	\$ 730	737	751	758	772	779	793	799	813	820	841	862	
.16	\$ 827	834	848	855	869	876	890	897	911	918	939	959	
BALANCE POINT 13 DEG.F.													
30,000	\$ 278	319	361	403	445	486	528	563	605	646	730	813	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 347	368	382	396	417	431	445	466	479	493	528	556	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
.06	\$ 396	417	431	445	466	479	493	514	528	542	577	605	
.07	\$ 445	466	479	493	514	528	542	563	577	591	626	653	
.08	\$ 486	507	521	535	556	570	584	605	619	633	667	695	
.09	\$ 535	556	570	584	605	619	633	653	667	681	716	744	
.10	\$ 584	605	619	633	653	667	681	702	716	730	765	793	
.12	\$ 681	702	716	730	751	765	779	799	813	827	862	890	
.14	\$ 772	793	806	820	841	855	869	890	904	918	952	980	
.16	\$ 869	890	904	918	939	952	966	987	1001	1015	1050	1078	
BALANCE POINT 18 DEG.F.													
35,000	\$ 326	375	424	473	521	563	612	660	709	758	848	946	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 389	417	438	459	486	507	535	556	584	605	653	702	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
.06	\$ 431	459	479	500	528	549	577	598	626	646	695	744	
.07	\$ 473	500	521	542	570	591	619	639	667	688	737	786	
.08	\$ 521	549	570	591	619	639	667	688	716	737	786	834	
.09	\$ 563	591	612	633	660	681	709	730	758	779	827	876	
.10	\$ 605	633	653	674	702	723	751	772	799	820	869	918	
.12	\$ 695	723	744	765	793	813	841	862	890	911	959	1008	
.14	\$ 779	806	827	848	876	897	925	946	973	994	1043	1092	
.16	\$ 869	897	918	939	966	987	1015	1036	1064	1085	1133	1182	
BALANCE POINT 22 DEG.F.													
40,000	\$ 375	431	486	542	591	646	702	758	813	862	973	1085	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 445	466	493	521	549	577	605	633	660	688	744	799	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
.06	\$ 493	514	542	570	598	626	653	681	709	737	793	848	
.07	\$ 542	563	591	619	646	674	702	730	758	786	841	897	
.08	\$ 591	612	639	667	695	723	751	779	806	834	890	946	
.09	\$ 639	660	688	716	744	772	799	827	855	883	939	994	
.10	\$ 688	709	737	765	793	820	848	876	904	932	987	1043	
.12	\$ 793	813	841	869	897	925	952	980	1008	1036	1092	1147	
.14	\$ 890	911	939	966	994	1022	1050	1078	1106	1133	1189	1245	
.16	\$ 987	1008	1036	1064	1092	1119	1147	1175	1203	1231	1286	1342	
BALANCE POINT 25 DEG.F.													
50,000	\$ 473	542	605	674	744	813	876	946	1015	1085	1217	1356	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 521	563	605	646	688	730	772	813	855	897	987	1071	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
.06	\$ 570	612	653	695	737	779	820	862	904	946	1036	1119	
.07	\$ 612	653	695	737	779	820	862	904	946	987	1078	1161	
.08	\$ 660	702	744	786	827	869	911	952	994	1036	1126	1210	
.09	\$ 702	744	786	827	869	911	952	994	1036	1078	1168	1252	
.10	\$ 751	793	834	876	918	959	1001	1043	1085	1126	1217	1300	
.12	\$ 841	883	925	966	1008	1050	1092	1133	1175	1217	1259	1300	
.14	\$ 925	966	1008	1050	1092	1133	1175	1217	1259	1300	1391	1474	
.16	\$ 1015	1057	1099	1140	1182	1224	1266	1307	1349	1391	1481	1565	
BALANCE POINT 31 DEG.F.													

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

S .05 .06 .07 .08 .09 .10 .12 .14 .16

--ELECTRIC RATE \$/KWH  
--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY  
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

**REGION 5** 24UHPOB/A36AO-A  
BARD PUMP MODEL: OUTDOOR 24UHPOB INDOOR A36AO-A  
ARI RATED COOLING CAP.: BTUH(95) 23000 SEER10.50  
ARI RATED HEATING CAP.: BTUH (47) 23600 COP(47) 3.10, ESSP 7.50 MIN.DHR REG IV  
BTUH (17) 14200, COP(17) 2.10  
FURNACE TYPE FURN OIL FURNACE EFFICIENCY 78.00 % AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	HEATING OIL COST - \$/GALLON												
		.70	.80	.90	1.00	1.10	1.20	1.30	1.40	1.50	1.60	1.70	1.80	
25,000	\$ 340	389	438	486	535	584	633	681	730	779	827	876	--THEORETICAL HEATING COST * FURNACE ONLY	
	.05	\$ 340	354	368	389	403	417	431	445	459	479	493	507	
	.06	\$ 382	396	410	431	445	459	473	486	500	521	535	549	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
	.07	\$ 431	445	459	479	493	507	521	535	549	570	584	598	
	.08	\$ 479	493	507	528	542	556	570	584	598	619	633	646	
	.09	\$ 528	542	556	577	591	605	619	633	646	667	681	695	
	.10	\$ 570	584	598	619	633	646	660	674	688	709	723	737	
	.12	\$ 667	681	695	716	730	744	758	772	786	806	820	834	
	.14	\$ 758	772	786	806	820	834	848	862	876	897	911	925	BALANCE POINT 13 DEG.F.
	.16	\$ 855	869	883	904	918	932	946	959	973	994	1008	1022	
30,000	\$ 410	466	521	584	639	702	758	820	876	939	994	1050	--THEORETICAL HEATING COST * FURNACE ONLY	
	.05	\$ 396	424	445	466	493	514	542	563	584	612	633	653	
	.06	\$ 445	473	493	514	542	563	591	612	633	660	681	702	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
	.07	\$ 493	521	542	563	591	612	639	660	681	709	730	751	
	.08	\$ 535	563	584	605	633	653	681	702	723	751	772	793	
	.09	\$ 584	612	633	653	681	702	730	751	772	799	820	841	
	.10	\$ 633	660	681	702	730	751	779	799	820	848	869	890	
	.12	\$ 730	758	779	799	827	848	876	897	918	946	966	987	BALANCE POINT 18 DEG.F.
	.14	\$ 820	848	869	890	918	939	966	987	1008	1036	1057	1078	
	.16	\$ 918	946	966	987	1015	1036	1064	1085	1106	1133	1154	1175	
35,000	\$ 473	542	612	681	751	820	890	952	1022	1092	1161	1231	--THEORETICAL HEATING COST * FURNACE ONLY	
	.05	\$ 466	500	535	570	605	639	674	702	737	772	806	841	
	.06	\$ 507	542	577	612	646	681	716	744	779	813	848	883	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
	.07	\$ 549	584	619	653	688	723	758	786	820	855	890	925	
	.08	\$ 598	633	667	702	737	772	806	834	869	904	939	973	
	.09	\$ 639	674	709	744	779	813	848	876	911	946	980	1015	
	.10	\$ 681	716	751	786	820	855	890	918	952	987	1022	1057	
	.12	\$ 772	806	841	876	911	946	980	1008	1043	1078	1112	1147	
	.14	\$ 855	890	925	959	994	1029	1064	1092	1126	1161	1196	1231	BALANCE POINT 22 DEG.F.
	.16	\$ 946	980	1015	1050	1085	1119	1154	1182	1217	1252	1286	1321	
40,000	\$ 542	626	702	779	855	939	1015	1092	1168	1252	1328	1405	--THEORETICAL HEATING COST * FURNACE ONLY	
	.05	\$ 528	563	605	646	681	723	765	799	841	883	918	959	
	.06	\$ 577	612	653	695	730	772	813	848	890	932	966	1008	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
	.07	\$ 626	660	702	744	779	820	862	897	939	980	1015	1057	
	.08	\$ 674	709	751	793	827	869	911	946	987	1029	1064	1106	
	.09	\$ 723	758	799	841	876	918	959	994	1036	1078	1112	1154	
	.10	\$ 772	806	848	890	925	966	1008	1043	1085	1126	1161	1203	
	.12	\$ 876	911	952	994	1029	1071	1112	1147	1189	1231	1266	1307	
	.14	\$ 973	1008	1050	1092	1126	1168	1210	1245	1286	1328	1363	1405	BALANCE POINT 25 DEG.F.
	.16	\$ 1071	1106	1147	1189	1224	1266	1307	1342	1384	1426	1460	1502	
50,000	\$ 681	779	876	973	1071	1168	1266	1363	1467	1565	1662	1759	--THEORETICAL HEATING COST * FURNACE ONLY	
	.05	\$ 646	709	772	834	897	952	1015	1078	1140	1203	1259	1321	
	.06	\$ 695	758	820	883	946	1001	1064	1126	1189	1252	1307	1370	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
	.07	\$ 737	799	862	925	987	1043	1106	1168	1231	1293	1349	1412	
	.08	\$ 786	848	911	973	1036	1092	1154	1217	1279	1342	1398	1460	
	.09	\$ 827	890	952	1015	1078	1133	1190	1259	1321	1384	1439	1502	
	.10	\$ 876	939	1001	1064	1126	1182	1245	1307	1370	1432	1488	1551	
	.12	\$ 966	1029	1092	1154	1217	1272	1335	1398	1460	1523	1579	1641	
	.14	\$ 1050	1112	1175	1238	1300	1356	1419	1481	1544	1606	1662	1725	BALANCE POINT 31 DEG.F.
	.16	\$ 1140	1203	1266	1328	1391	1446	1509	1572	1634	1697	1752	1815	

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

\$ .05 .06 .07 .08 .09 .10 .11 .12 .13 .14 .15 .16

--ELECTRIC RATE \$/KWH  
--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
 HEAT PUMP MODEL: OUTDOOR 24UHPOB INDOOR A36AO-A  
 ARI RATED COOLING CAP.: BTUH(95) 23000 SEER10.50  
 ARI RATED HEATING CAP.: BTUH (47) 23600 COP(47) 3.10, HSPF 7.50 MIN.DHR REG IV  
 BTUH (17) 14200 COP(17) 2.10  
 FURNACE TYPE PROPANE GAS FURNACE EFFICIENCY 78.00 % AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	PROPANE GAS COST - \$/GALLON										--THEORETICAL HEATING COST * FURNACE ONLY	
		.60	.65	.70	.75	.80	.85	.90	.95	1.00	1.10	1.20	
25,000	\$ .445	479	521	556	591	633	667	702	744	813	890	890	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 375	382	396	410	417	431	445	452	466	486	514	514
	.06	\$ 417	424	438	452	459	473	486	493	507	528	556	556
	.07	\$ 466	473	486	500	507	521	535	542	556	577	605	605
	.08	\$ 514	521	535	549	556	570	584	591	605	626	653	653
	.09	\$ 563	570	584	598	605	619	633	639	653	674	702	702
	.10	\$ 605	612	626	639	646	660	674	681	695	716	744	744
	.12	\$ 702	709	723	737	744	758	772	779	793	813	841	841
	.14	\$ 793	799	813	827	834	848	852	869	883	904	932	932
	.16	\$ 890	897	911	925	932	946	959	966	980	1001	1029	1029
													BALANCE POINT 13 DEG.F.
30,000	\$ .535	577	626	667	709	758	799	848	890	980	1071	1071	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 452	466	486	500	521	535	556	570	591	626	660	660
	.06	\$ 500	514	535	549	570	584	605	619	639	674	709	709
	.07	\$ 549	563	584	598	619	633	653	667	688	723	758	758
	.08	\$ 591	605	626	639	660	674	695	709	730	765	799	799
	.09	\$ 639	653	674	688	709	723	744	758	779	813	848	848
	.10	\$ 688	702	723	737	758	772	793	806	827	862	897	897
	.12	\$ 786	799	820	834	855	869	890	904	925	959	994	994
	.14	\$ 876	890	911	925	946	959	980	994	1015	1050	1085	1085
	.16	\$ 973	987	1008	1022	1043	1057	1078	1092	1112	1147	1182	1182
													BALANCE POINT 18 DEG.F.
35,000	\$ .626	674	730	779	834	883	939	987	1043	1147	1252	1252	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 535	563	591	619	646	667	695	723	751	799	855	855
	.06	\$ 577	605	633	660	688	709	737	765	793	841	897	897
	.07	\$ 619	646	674	702	730	751	779	806	834	883	939	939
	.08	\$ 667	695	723	751	779	799	827	855	883	932	987	987
	.09	\$ 709	737	765	793	820	841	869	897	925	973	1029	1029
	.10	\$ 751	779	806	834	862	883	911	939	966	1015	1071	1071
	.12	\$ 841	869	897	925	952	973	1001	1029	1057	1106	1161	1161
	.14	\$ 925	952	980	1008	1036	1057	1085	1112	1140	1189	1245	1245
	.16	\$ 1015	1043	1071	1099	1126	1147	1175	1203	1231	1279	1335	1335
													BALANCE POINT 22 DEG.F.
40,000	\$ .709	772	834	890	952	1008	1071	1126	1189	1307	1426	1426	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 612	639	674	702	730	758	793	820	848	911	973	973
	.06	\$ 660	688	723	751	779	806	841	869	897	959	1022	1022
	.07	\$ 709	737	772	799	827	855	890	918	946	1008	1071	1071
	.08	\$ 758	786	820	848	876	904	939	966	994	1057	1119	1119
	.09	\$ 806	834	869	897	925	952	987	1015	1043	1106	1168	1168
	.10	\$ 855	883	918	946	973	1001	1036	1064	1092	1154	1217	1217
	.12	\$ 959	987	1022	1050	1078	1106	1140	1168	1196	1259	1321	1321
	.14	\$ 1057	1085	1119	1147	1175	1203	1238	1266	1293	1356	1419	1419
	.16	\$ 1154	1182	1217	1245	1272	1300	1335	1363	1391	1453	1516	1516
													BALANCE POINT 25 DEG.F.
50,000	\$ .890	966	1043	1112	1189	1266	1335	1412	1488	1634	1787	1787	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 779	827	876	918	966	1015	1064	1106	1154	1245	1342	1342
	.06	\$ 827	876	925	966	1015	1064	1112	1154	1203	1293	1391	1391
	.07	\$ 869	918	966	1008	1057	1106	1154	1196	1245	1335	1432	1432
	.08	\$ 918	966	1015	1057	1106	1154	1203	1245	1293	1384	1481	1481
	.09	\$ 959	1008	1057	1099	1147	1196	1245	1286	1335	1426	1523	1523
	.10	\$ 1008	1057	1106	1147	1196	1245	1293	1335	1384	1474	1572	1572
	.12	\$ 1099	1147	1196	1238	1286	1335	1384	1426	1474	1565	1662	1662
	.14	\$ 1182	1231	1279	1321	1370	1419	1467	1509	1558	1648	1745	1745
	.16	\$ 1272	1321	1370	1412	1460	1509	1558	1599	1648	1739	1836	1836
													BALANCE POINT 31 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

\$ .05	.06	.07	.08	.09	.10	.12	.14	.16
43	52	61	70	78	87	105	122	140

<--ELECTRIC RATE \$/KWH	<--THEORETICAL AIR CONDITIONING COST
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THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
 HEAT PUMP MODEL: OUTDOOR 30UEPQA INDOOR A36AO-A  
 ARI RATED COOLING CAP.: BTUH(95) 28200 SEER 9.19  
 ARI RATED HEATING CAP.: BTUH (47) 29800 COP(47) 3.00 HSPF 6.90 MIN.DHR REG IV  
 BTUH (17) 16400 COP(17) 2.10 FURNACE EFFICIENCY 100.00 % AFUE  
 FURNACE TYPE ELECTRIC

HEAT LOSS  
BTUH      ELEC. COST  
S/KWH

35,000      --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT    ELECTRIC HEAT ONLY

.05	S	626	1085
.06	S	751	1300
.07	S	876	1516
.08	S	1001	1732
.09	S	1126	1947
.10	S	1251	2170
.12	S	1502	2601
.14	S	1752	3039
.16	S	2003	3471

BALANCE POINT 18 DEG.F.

40,000      --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT    ELECTRIC HEAT ONLY

.05	S	723	1238
.06	S	869	1488
.07	S	1008	1732
.08	S	1154	1982
.09	S	1307	2232
.10	S	1446	2476
.12	S	1732	2977
.14	S	2031	3471
.16	S	2316	3965

BALANCE POINT 21 DEG.F.

50,000      --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT    ELECTRIC HEAT ONLY

.05	S	939	1544
.06	S	1126	1857
.07	S	1314	2170
.08	S	1495	2476
.09	S	1683	2789
.10	S	1871	3095
.12	S	2253	3721
.14	S	2622	4340
.16	S	2998	4959

BALANCE POINT 27 DEG.F.

60,000      --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT    ELECTRIC HEAT ONLY

.05	S	1175	1857
.06	S	1405	2232
.07	S	1641	2601
.08	S	1878	2977
.09	S	2107	3345
.10	S	2344	3721
.12	S	2810	4465
.14	S	3283	5210
.16	S	3749	5954

BALANCE POINT 31 DEG.F.

70,000      --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT    ELECTRIC HEAT ONLY

.05	S	1426	2170
.06	S	1711	2601
.07	S	1996	3039
.08	S	2281	3471
.09	S	2566	3902
.10	S	2852	4340
.12	S	3422	5210
.14	S	3992	6079
.16	S	4570	6942

BALANCE POINT 34 DEG.F.

## ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

S	.05	.06	.07	.08	.09	.10	.12	.14	.16
S	61	73	85	98	110	122	147	171	196

--> ELECTRIC RATE S/KWH  
 --> THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
 HEAT PUMP MODEL: OUTDOOR 30UHPQA INDOOR A36AO-A  
 ARI RATED COOLING CAP.: BTUH(95) 28200 SEER 9.19  
 ARI RATED HEATING CAP.: BTUH (47) 29800 COP(17) 3.00 EERPF 6.90 MIN.DHR REG IV  
 BTUH (17) 16400 COP(17) 2.10  
 FURNACE TYPE NATURAL GAS FURNACE EFFICIENCY 78.00 % AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	NATURAL GAS COST - \$/THERM											
		.35	.40	.45	.50	.55	.60	.65	.70	.75	.80		
30,000	\$ 278	319	361	403	445	486	528	563	605	646	730	813	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 396	403	417	431	445	459	466	479	493	507	528	556	
.06	\$ 452	459	473	486	500	514	521	535	549	563	584	612	
.07	\$ 512	521	535	549	563	577	584	598	612	626	646	674	
.08	\$ 571	584	598	612	626	639	646	660	674	688	709	737	
.09	\$ 633	639	653	667	681	695	702	716	730	744	765	793	
.10	\$ 695	702	716	730	744	758	765	779	793	806	827	855	
.12	\$ 820	827	841	855	869	883	890	904	918	932	952	980	
.14	\$ 939	946	959	973	987	1001	1008	1022	1036	1050	1071	1099	
.16	\$ 1057	1064	1078	1092	1106	1119	1126	1140	1154	1168	1189	1217	
												BALANCE POINT 14 DEG.F.	
35,000	\$ 326	375	424	473	521	563	612	660	709	758	848	946	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 431	452	466	486	507	528	542	563	584	598	639	674	
.06	\$ 493	514	528	549	570	591	605	626	646	660	702	737	
.07	\$ 549	570	584	605	626	646	660	681	702	716	758	793	
.08	\$ 612	633	646	667	688	709	723	744	765	779	820	855	
.09	\$ 674	695	709	730	751	772	786	806	827	841	883	918	
.10	\$ 730	751	765	786	806	827	841	862	883	897	939	973	
.12	\$ 848	869	883	904	925	946	959	980	1001	1015	1057	1092	
.14	\$ 973	994	1008	1029	1050	1071	1085	1106	1126	1140	1182	1217	
.16	\$ 1092	1112	1126	1147	1168	1189	1203	1224	1245	1259	1300	1335	
												BALANCE POINT 18 DEG.F.	
40,000	\$ 375	431	486	542	591	646	702	758	813	862	973	1085	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 486	507	528	549	570	591	612	633	653	681	723	765	
.06	\$ 556	577	598	619	639	660	681	702	723	751	793	834	
.07	\$ 626	646	667	688	709	730	751	772	793	820	862	904	
.08	\$ 688	709	730	751	772	793	813	834	855	883	925	966	
.09	\$ 758	779	799	820	841	862	883	904	925	952	994	1036	
.10	\$ 820	841	862	883	904	925	946	966	987	1015	1057	1099	
.12	\$ 959	980	1001	1022	1043	1064	1085	1106	1126	1154	1196	1238	
.14	\$ 1092	1112	1133	1154	1175	1196	1217	1238	1259	1286	1328	1370	
.16	\$ 1224	1245	1266	1286	1307	1328	1349	1370	1391	1419	1460	1502	
												BALANCE POINT 21 DEG.F.	
50,000	\$ 473	542	605	674	744	813	876	946	1015	1085	1217	1356	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 549	591	633	674	716	758	799	841	883	925	1015	1099	
.06	\$ 598	639	681	723	765	806	848	890	932	973	1064	1147	
.07	\$ 646	688	730	772	813	855	897	939	980	1022	1112	1196	
.08	\$ 702	744	786	827	869	911	952	994	1036	1088	1168	1252	
.09	\$ 751	793	834	876	918	959	1001	1043	1085	1126	1217	1300	
.10	\$ 799	841	883	925	966	1008	1050	1092	1133	1175	1266	1349	
.12	\$ 897	939	980	1022	1064	1106	1147	1189	1231	1272	1363	1446	
.14	\$ 1001	1043	1085	1126	1168	1210	1252	1293	1335	1377	1467	1551	
.16	\$ 1099	1140	1182	1224	1266	1307	1349	1391	1432	1474	1565	1648	
												BALANCE POINT 27 DEG.F.	
60,000	\$ 563	646	730	813	890	973	1057	1133	1217	1300	1460	1627	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 646	695	751	799	848	904	952	1001	1057	1106	1210	1307	
.06	\$ 702	751	806	855	904	950	1008	1057	1112	1161	1266	1363	
.07	\$ 765	813	869	918	966	1022	1071	1119	1175	1224	1328	1426	
.08	\$ 820	869	925	973	1022	1078	1126	1175	1231	1279	1384	1481	
.09	\$ 876	925	980	1029	1078	1133	1182	1231	1286	1335	1439	1537	
.10	\$ 939	987	1043	1092	1140	1196	1245	1293	1349	1398	1502	1599	
.12	\$ 1057	1106	1161	1210	1259	1314	1363	1412	1467	1516	1620	1718	
.14	\$ 1168	1217	1272	1321	1370	1426	1474	1523	1579	1627	1732	1879	
.16	\$ 1286	1335	1391	1439	1488	1544	1592	1641	1697	1745	1850	1947	
												BALANCE POINT 31 DEG.F.	
70,000	\$ 660	758	848	946	1043	1133	1231	1328	1419	1516	1704	1899	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 723	793	862	932	1001	1071	1140	1210	1279	1349	1488	1634	
.06	\$ 772	841	911	980	1050	1119	1189	1259	1328	1398	1537	1683	
.07	\$ 813	883	952	1022	1092	1161	1231	1300	1370	1439	1579	1725	
.08	\$ 862	932	1001	1071	1140	1210	1279	1349	1419	1488	1627	1773	
.09	\$ 911	980	1050	1119	1189	1259	1328	1398	1461	1537	1676	1822	
.10	\$ 952	1022	1092	1161	1231	1300	1370	1439	1509	1579	1718	1864	
.12	\$ 1050	1119	1189	1259	1328	1398	1467	1537	1606	1676	1815	1961	
.14	\$ 1140	1210	1279	1349	1419	1488	1558	1627	1697	1766	1905	2052	
.16	\$ 1231	1300	1370	1439	1509	1579	1648	1718	1787	1857	1996	2142	
												BALANCE POINT 34 DEG.F.	

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

.05 .06 .07 .08 .09 .10 .12 .14 .16 --ELECTRIC RATE \$/KWH

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY  
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

**REGION 5**  
**HEAT PUMP MODEL:** OUTDOOR 30URPOA INDOOR A36AO-A  
ARI RATED COOLING CAP.: BTUH(95) 28200 SEER 9.19  
ARI RATED HEATING CAP.: BTUH (47) 29800 COP(47) 3.00, EERPF 6.90 MIN.DHR REG IV  
BTUH (17) 16400 COP(17) 2.10  
FURNACE TYPE FUEL OIL FURNACE EFFICIENCY 78.00 % AFUE

HEAT LOSS BTUH	ELEC. COST S/KWH	HEATING OIL COST - \$/GALLON													THEORETICAL HEATING COST * FURNACE ONLY
		.70	.80	.90	1.00	1.10	1.20	1.30	1.40	1.50	1.60	1.70	1.80		
30,000	\$ 410	466	521	584	639	702	758	820	876	939	994	1050	--THEORETICAL HEATING COST * FURNACE ONLY		
.05	\$ 431	452	466	486	507	521	542	556	577	598	612	633			
.06	\$ 486	507	521	542	563	577	598	612	633	653	667	688	THEORETICAL HEATING COST * FURN.+ HEAT PUMP S PER YEAR		
.07	\$ 549	570	584	605	626	639	660	674	695	716	730	751			
.08	\$ 612	633	646	667	688	702	723	737	758	779	793	813			
.09	\$ 667	688	702	723	744	758	779	793	813	834	848	869			
.10	\$ 730	751	765	786	806	820	841	855	876	897	911	932			
.12	\$ 855	876	890	911	932	946	966	980	1001	1022	1036	1057			
.14	\$ 973	994	1008	1029	1050	1064	1085	1099	1119	1140	1154	1175			
.16	\$ 1092	1112	1126	1147	1168	1182	1203	1217	1238	1259	1272	1293	BALANCE POINT 14 DEG.F.		
35,000	\$ 473	542	612	681	751	820	890	952	1022	1092	1161	1231	--THEORETICAL HEATING COST * FURNACE ONLY		
.05	\$ 486	514	542	570	598	626	653	681	709	730	758	786			
.06	\$ 549	577	605	633	660	688	716	744	772	793	820	848	THEORETICAL HEATING COST * FURN.+ HEAT PUMP S PER YEAR		
.07	\$ 605	633	660	688	716	744	772	799	827	848	876	904			
.08	\$ 667	695	723	751	779	806	834	862	890	911	939	966			
.09	\$ 730	758	786	813	841	869	897	925	952	973	1001	1029			
.10	\$ 786	813	841	869	897	925	952	980	1008	1029	1057	1085			
.12	\$ 904	932	959	987	1015	1043	1071	1099	1126	1147	1175	1203			
.14	\$ 1029	1057	1085	1112	1140	1168	1196	1224	1252	1272	1300	1328			
.16	\$ 1147	1175	1203	1231	1259	1286	1314	1342	1370	1391	1419	1446	BALANCE POINT 18 DEG.F.		
40,000	\$ 542	626	702	779	855	939	1015	1092	1168	1252	1328	1405	--THEORETICAL HEATING COST * FURNACE ONLY		
.05	\$ 549	584	612	646	674	709	737	765	799	827	862	890			
.06	\$ 619	653	681	716	744	779	806	834	869	897	932	959	THEORETICAL HEATING COST * FURN.+ HEAT PUMP S PER YEAR		
.07	\$ 688	723	751	786	813	848	876	904	939	966	1001	1029			
.08	\$ 751	786	813	848	876	911	939	966	1001	1029	1064	1092			
.09	\$ 820	855	883	918	946	980	1008	1036	1071	1099	1133	1161			
.10	\$ 883	918	946	980	1008	1043	1071	1099	1133	1161	1196	1224			
.12	\$ 1022	1057	1085	1119	1147	1182	1210	1238	1272	1300	1335	1363			
.14	\$ 1154	1189	1217	1252	1279	1314	1342	1370	1405	1432	1467	1495			
.16	\$ 1286	1321	1349	1384	1412	1446	1474	1502	1537	1565	1599	1627	BALANCE POINT 21 DEG.F.		
50,000	\$ 681	779	876	973	1071	1168	1266	1363	1467	1565	1662	1759	--THEORETICAL HEATING COST * FURNACE ONLY		
.05	\$ 674	737	799	862	925	980	1043	1106	1168	1231	1286	1349			
.06	\$ 723	786	848	911	973	1029	1092	1154	1217	1279	1335	1398	THEORETICAL HEATING COST * FURN.+ HEAT PUMP S PER YEAR		
.07	\$ 774	834	892	959	1022	1078	1140	1203	1266	1328	1384	1446			
.08	\$ 827	890	1015	1078	1133	1196	1259	1321	1384	1439	1502				
.09	\$ 876	939	1001	1064	1126	1182	1245	1307	1370	1432	1488	1551			
.10	\$ 925	987	1050	1112	1175	1231	1293	1356	1419	1481	1537	1599			
.12	\$ 1022	1085	1147	1210	1272	1328	1391	1453	1516	1579	1634	1697			
.14	\$ 1126	1189	1252	1314	1377	1432	1495	1558	1620	1683	1739	1801			
.16	\$ 1224	1286	1349	1412	1474	1530	1592	1655	1718	1780	1836	1899	BALANCE POINT 27 DEG.F.		
60,000	\$ 820	939	1050	1168	1286	1405	1523	1641	1759	1878	1996	2107	--THEORETICAL HEATING COST * FURNACE ONLY		
.05	\$ 806	876	952	1022	1099	1175	1245	1321	1391	1467	1537	1613			
.06	\$ 862	932	1008	1078	1154	1231	1300	1377	1446	1523	1592	1669	THEORETICAL HEATING COST * FURN.+ HEAT PUMP S PER YEAR		
.07	\$ 925	994	1078	1140	1211	1293	1363	1439	1509	1586	1655	1732			
.08	\$ 980	1050	1126	1196	1272	1349	1419	1495	1565	1641	1711	1787			
.09	\$ 1036	1106	1182	1252	1328	1405	1474	1551	1620	1697	1766	1843			
.10	\$ 1099	1168	1245	1314	1391	1467	1537	1613	1683	1759	1829	1905			
.12	\$ 1217	1286	1363	1432	1509	1584	1655	1732	1801	1878	1947	2024			
.14	\$ 1328	1398	1474	1544	1620	1697	1766	1843	1912	1989	2059	2135			
.16	\$ 1446	1516	1592	1662	1739	1815	1885	1961	2031	2101	2171	2253	BALANCE POINT 31 DEG.F.		
70,000	\$ 952	1092	1231	1363	1502	1641	1780	1912	2052	2191	2323	2462	--THEORETICAL HEATING COST * FURNACE ONLY		
.05	\$ 939	1036	1140	1238	1342	1439	1544	1641	1745	1850	1947	2052			
.06	\$ 987	1085	1189	1286	1391	1488	1592	1690	1794	1899	1996	2100	THEORETICAL HEATING COST * FURN.+ HEAT PUMP S PER YEAR		
.07	\$ 1029	1126	1231	1328	1432	1530	1634	1732	1836	1940	2038	2142			
.08	\$ 1078	1175	1279	1377	1481	1579	1683	1780	1885	1989	2086	2191			
.09	\$ 1126	1224	1328	1426	1530	1627	1732	1829	1933	2038	2135	2239			
.10	\$ 1168	1266	1370	1467	1572	1669	1773	1871	1975	2079	2177	2281			
.12	\$ 1266	1363	1467	1565	1669	1766	1871	1968	2072	2177	2274	2379			
.14	\$ 1356	1453	1558	1655	1759	1857	1961	2059	2163	2267	2365	2469			
.16	\$ 1446	1544	1648	1745	1850	1947	2052	2149	2253	2358	2455	2559	BALANCE POINT 34 DEG.F.		

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

.05 .06 .07 .08 .09 .10 .12 .14 .16 --ELECTRIC RATE S/KWH

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

		30UHPOA/A36AO-A													
REGION 5		OUTDOOR 30UHPOA						INDOOR A36AO-A							
ARI RATED COOLING CAP. : BTUH(95)	28200	SEER	9.19												
ARI RATED HEATING CAP. : BTUH (47)	29800	COP(47)	3.00	BTUH (17)	16400	COP(17)	2.10	BSPP	6.90	MIN.DHR REG IV					
FURNACE TYPE PROPANE GAS		FURNACE EFFICIENCY													
HEAT LOSS BTUH	ELEC. COST \$/KWH	.60	.65	.70	.75	.80	.85	.90	.95	1.00	1.10	1.20	1.20		
30,000	\$ 535	577	626	667	709	758	799	848	890	980	1071	1071	--THEORETICAL HEATING COST * FURNACE ONLY		
	.05	\$ 473	486	500	514	528	542	556	570	584	612	633	633	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	
	.06	\$ 528	542	556	570	584	598	612	626	639	667	688	688	S PER YEAR	
	.07	\$ 591	605	619	633	646	660	674	688	702	730	751	751		
	.08	\$ 653	667	681	695	709	723	737	751	765	793	813	813		
	.09	\$ 709	723	737	751	765	779	793	806	820	848	869	869		
	.10	\$ 774	786	799	813	827	841	855	869	883	911	932	932		
	.12	\$ 897	911	925	939	952	966	980	994	1008	1036	1057	1057		
	.14	\$ 1015	1029	1043	1057	1071	1085	1099	1112	1126	1154	1175	1175		
	.16	\$ 1133	1147	1161	1175	1189	1203	1217	1231	1245	1272	1293	1293	BALANCE POINT 14 DEG.F.	
35,000	\$ 626	674	730	779	834	883	939	987	1043	1147	1252	1252	--THEORETICAL HEATING COST * FURNACE ONLY		
	.05	\$ 549	570	591	612	633	653	674	695	716	751	793	793	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	
	.06	\$ 612	633	653	674	695	716	737	758	779	813	855	855	S PER YEAR	
	.07	\$ 667	688	709	730	751	772	793	813	834	869	911	911		
	.08	\$ 730	751	772	793	813	834	855	876	897	932	973	973		
	.09	\$ 793	813	834	855	876	897	918	939	959	994	1036	1036		
	.10	\$ 848	869	890	911	932	952	973	994	1015	1050	1092	1092		
	.12	\$ 966	987	1008	1029	1050	1071	1092	1112	1133	1168	1210	1210		
	.14	\$ 1092	1112	1133	1154	1175	1196	1217	1238	1259	1293	1335	1335		
	.16	\$ 1210	1231	1252	1272	1293	1314	1335	1356	1377	1412	1453	1453	BALANCE POINT 18 DEG.F.	
40,000	\$ 709	772	834	890	952	1008	1071	1126	1189	1307	1426	1426	--THEORETICAL HEATING COST * FURNACE ONLY		
	.05	\$ 619	639	667	688	709	737	758	786	806	855	904	904	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	
	.06	\$ 688	709	731	758	779	806	827	855	876	925	973	973	S PER YEAR	
	.07	\$ 758	779	806	827	848	876	897	925	946	994	1043	1043		
	.08	\$ 820	841	869	890	911	939	959	987	1008	1057	1106	1106		
	.09	\$ 890	911	932	959	980	1008	1029	1057	1078	1126	1175	1175		
	.10	\$ 952	973	1001	1022	1043	1071	1092	1119	1140	1189	1238	1238		
	.12	\$ 1092	1112	1140	1161	1182	1210	1231	1259	1279	1328	1377	1377		
	.14	\$ 1324	1245	1272	1293	1314	1342	1363	1391	1412	1460	1509	1509		
	.16	\$ 1356	1377	1405	1428	1446	1474	1495	1523	1544	1592	1641	1641	BALANCE POINT 21 DEG.F.	
50,000	\$ 890	966	1043	1112	1189	1266	1335	1412	1488	1634	1787	1787	--THEORETICAL HEATING COST * FURNACE ONLY		
	.05	\$ 806	855	904	946	994	1043	1092	1133	1182	1272	1370	1370	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	
	.06	\$ 855	904	952	994	1043	1092	1140	1182	1231	1321	1419	1419	S PER YEAR	
	.07	\$ 904	952	1001	1043	1092	1140	1189	1231	1279	1370	1467	1467		
	.08	\$ 959	1008	1057	1095	1147	1196	1245	1286	1335	1426	1523	1523		
	.09	\$ 1008	1057	1106	1147	1196	1245	1293	1335	1384	1474	1572	1572		
	.10	\$ 1057	1106	1154	1196	1245	1293	1342	1384	1432	1523	1620	1620		
	.12	\$ 1154	1203	1252	1293	1342	1391	1439	1481	1530	1620	1718	1718		
	.14	\$ 1259	1307	1356	1398	1446	1495	1544	1586	1634	1725	1822	1822		
	.16	\$ 1356	1405	1453	1495	1544	1592	1641	1683	1732	1822	1919	1919	BALANCE POINT 27 DEG.F.	
60,000	\$ 1071	1161	1252	1335	1426	1516	1606	1697	1787	1968	2142	2142	--THEORETICAL HEATING COST * FURNACE ONLY		
	.05	\$ 959	1015	1071	1133	1189	1245	1300	1356	1412	1523	1634	1634	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	
	.06	\$ 1015	1071	1126	1189	1249	1300	1356	1412	1467	1579	1690	1690	S PER YEAR	
	.07	\$ 1078	1133	1189	1252	1307	1363	1419	1474	1530	1641	1752	1752		
	.08	\$ 1133	1189	1245	1307	1363	1419	1474	1530	1586	1697	1808	1808		
	.09	\$ 1189	1245	1300	1363	1419	1474	1530	1586	1641	1752	1864	1864		
	.10	\$ 1252	1307	1363	1426	1481	1537	1592	1648	1704	1815	1926	1926		
	.12	\$ 1370	1426	1481	1544	1599	1655	1711	1766	1822	1933	2045	2045		
	.14	\$ 1481	1537	1592	1655	1711	1766	1822	1878	1933	2045	2156	2156		
	.16	\$ 1599	1655	1711	1773	1829	1885	1940	1996	2052	2163	2274	2274	BALANCE POINT 31 DEG.F.	
70,000	\$ 1252	1356	1460	1565	1669	1773	1878	1982	2086	2295	2504	2504	--THEORETICAL HEATING COST * FURNACE ONLY		
	.05	\$ 1154	1231	1307	1384	1460	1537	1613	1690	1773	1926	2079	2079	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	
	.06	\$ 1203	1279	1356	1432	1509	1586	1662	1739	1822	1975	2128	2128	S PER YEAR	
	.07	\$ 1245	1321	1398	1474	1551	1627	1704	1780	1864	2017	2170	2170		
	.08	\$ 1293	1370	1446	1523	1599	1676	1752	1829	1912	2065	2219	2219		
	.09	\$ 1342	1418	1495	1573	1648	1725	1801	1878	1961	2114	2267	2267		
	.10	\$ 1384	1460	1537	1613	1690	1766	1843	1919	2003	2156	2309	2309		
	.12	\$ 1491	1558	1634	1711	1787	1864	1940	2017	2100	2253	2406	2406		
	.14	\$ 1572	1648	1725	1801	1878	1954	2031	2107	2191	2344	2497	2497		
	.16	\$ 1662	1739	1815	1892	1968	2045	2121	2198	2281	2344	2587	2587	BALANCE POINT 34 DEG.F.	

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

.05 .06 .07 .08 .09 .10 .12 .14 .16 --ELECTRIC RATE \$/KWH

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
 HEAT PUMP MODEL: OUTDOOR 30UHPQA INDOOR A37AO-A  
 ARI RATED COOLING CAP.: BTUH(95) 30000 SEER10.00  
 ARI RATED HEATING CAP.: BTUH (47) 29000, COP(47) 3.00, HSPF 7.00 MIN.DHR REG IV  
 BTUH (17) 17000, COP(17) 2.10  
 FURNACE TYPE ELECTRIC FURNACE EFFICIENCY 100.00 % AFUE

HEAT LOSS  
BTUH      KLEC.  
          COST  
          S/KWH

30,000      --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY

.05	S	514	925
.06	S	612	1112
.07	S	716	1300
.08	S	820	1488
.09	S	925	1669
.10	S	1029	1857
.12	S	1238	2232
.14	S	1439	2601
.16	S	1648	2977

BALANCE POINT 13 DEG.F.

35,000      --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY

.05	S	605	1085
.06	S	723	1300
.07	S	841	1516
.08	S	966	1732
.09	S	1085	1947
.10	S	1210	2170
.12	S	1453	2601
.14	S	1697	3039
.16	S	1933	3471

BALANCE POINT 17 DEG.F.

40,000      --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY

.05	S	695	1238
.06	S	841	1488
.07	S	980	1732
.08	S	1119	1982
.09	S	1259	2232
.10	S	1398	2476
.12	S	1683	2977
.14	S	1961	3471
.16	S	2239	3965

BALANCE POINT 20 DEG.F.

50,000      --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY

.05	S	904	1544
.06	S	1085	1857
.07	S	1266	2170
.08	S	1453	2476
.09	S	1627	2789
.10	S	1808	3095
.12	S	2170	3721
.14	S	2538	4340
.16	S	2893	4959

BALANCE POINT 25 DEG.F.

60,000      --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY

.05	S	1133	1857
.06	S	1356	2232
.07	S	1586	2601
.08	S	1815	2977
.09	S	2031	3345
.10	S	2260	3721
.12	S	2712	4465
.14	S	3165	5210
.16	S	3617	5954

BALANCE POINT 29 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

S	.05	.06	.07	.08	.09	.10	.12	.14	.16
S	60	72	84	96	108	120	144	168	192

--ELECTRIC RATE S/KWH  
 --THEORETICAL AIR CONDITIONING COST

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BARD MANUFACTURING COMPANY

DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
 HEAT PUMP MODEL: OUTDOOR 30UHPOA INDOOR A37AO-A  
 ARI RATED COOLING CAP.: BTUH(95) 30000 SEER10.00  
 ARI RATED HEATING CAP.: BTUH (47) 29000 COP(47) 3.00, BSPP 7.00 MIN.DER REG IV  
 BTUH (17) 17000, COP(17) 2.10  
 FURNACE TYPE NATURAL GAS FURNACE EFFICIENCY 78.00 % AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	NATURAL GAS COST - \$/THERM										THEORETICAL HEATING COST * FURNACE ONLY	
		.35	.40	.45	.50	.55	.60	.65	.70	.75	.80	.90	
30,000	\$ 278	319	361	403	445	486	528	563	605	646	730	813	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 382	389	403	417	431	445	452	466	479	493	514	542
	.06	\$ 438	445	459	473	486	500	507	521	535	549	570	598
	.07	\$ 500	507	521	535	549	563	570	584	598	612	633	660
	.08	\$ 556	563	577	591	605	619	626	639	653	667	688	716
	.09	\$ 612	619	633	646	660	674	681	695	709	723	744	772
	.10	\$ 674	681	695	709	723	737	744	758	772	786	806	834
	.12	\$ 793	799	813	827	841	855	862	876	890	904	925	952
	.14	\$ 904	911	925	939	952	966	973	987	1001	1015	1036	1064
	.16	\$ 1022	1029	1043	1057	1071	1085	1092	1106	1119	1133	1154	1182
35,000	\$ 326	375	424	473	521	563	612	660	709	758	848	946	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 417	438	452	473	493	514	528	549	570	584	626	660
	.06	\$ 473	493	507	528	549	570	584	605	626	639	681	716
	.07	\$ 535	556	570	591	612	633	646	667	688	702	744	779
	.08	\$ 591	612	626	646	667	688	702	723	744	758	799	834
	.09	\$ 646	667	681	702	723	744	758	779	799	813	855	890
	.10	\$ 702	723	737	758	779	799	813	834	855	869	911	946
	.12	\$ 820	841	855	876	897	918	932	952	973	987	1029	1064
	.14	\$ 932	952	966	987	1008	1029	1043	1064	1085	1099	1140	1175
	.16	\$ 1050	1071	1085	1106	1126	1147	1161	1182	1203	1217	1259	1293
40,000	\$ 375	431	486	542	591	646	702	758	813	862	973	1085	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 473	493	514	535	556	577	598	619	639	667	709	751
	.06	\$ 535	556	577	598	619	639	660	681	702	730	772	813
	.07	\$ 605	626	646	667	688	709	730	751	772	799	841	883
	.08	\$ 667	688	709	730	751	772	793	813	834	862	904	946
	.09	\$ 730	751	772	793	813	834	855	876	897	925	966	1008
	.10	\$ 793	813	834	855	876	897	918	939	959	987	1029	1071
	.12	\$ 925	946	966	987	1008	1029	1050	1071	1092	1119	1161	1203
	.14	\$ 1050	1071	1092	1112	1133	1154	1175	1196	1217	1245	1286	1328
	.16	\$ 1182	1203	1224	1245	1266	1286	1307	1328	1349	1377	1419	1460
50,000	\$ 473	542	605	674	744	813	876	946	1015	1085	1217	1356	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 549	584	619	653	688	723	758	793	827	862	932	994
	.06	\$ 612	646	681	716	751	786	820	855	890	925	994	1057
	.07	\$ 681	716	751	786	820	855	890	925	959	994	1064	1126
	.08	\$ 744	779	813	848	883	918	952	987	1022	1057	1126	1189
	.09	\$ 806	841	876	911	946	980	1015	1050	1085	1119	1189	1252
	.10	\$ 869	904	939	973	1008	1043	1078	1112	1147	1182	1252	1314
	.12	\$ 994	1029	1064	1099	1133	1168	1203	1238	1272	1307	1377	1439
	.14	\$ 1119	1154	1189	1224	1259	1293	1328	1363	1398	1432	1502	1565
	.16	\$ 1245	1279	1314	1349	1384	1419	1453	1488	1523	1558	1627	1690
60,000	\$ 563	646	730	813	890	973	1057	1133	1217	1300	1460	1627	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 633	681	737	786	834	890	939	987	1043	1092	1196	1293
	.06	\$ 688	737	793	841	890	946	994	1043	1099	1147	1252	1349
	.07	\$ 744	793	848	897	946	1001	1050	1099	1154	1203	1307	1405
	.08	\$ 799	848	904	952	1001	1057	1106	1154	1210	1259	1363	1460
	.09	\$ 855	904	959	1008	1057	1112	1161	1210	1266	1314	1419	1516
	.10	\$ 911	959	1015	1064	1112	1168	1217	1266	1321	1370	1474	1572
	.12	\$ 1022	1071	1126	1175	1224	1279	1328	1377	1432	1481	1586	1683
	.14	\$ 1133	1182	1238	1286	1335	1391	1439	1488	1544	1592	1697	1794
	.16	\$ 1245	1293	1349	1398	1446	1502	1551	1599	1655	1704	1808	1905

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

\$ .05 .06 .07 .08 .09 .10 .12 .14 .16

--ELECTRIC RATE \$/KWH  
--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

30UHQOA/A37AO-A																	
REGION 5		HEAT PUMP MODEL: OUTDOOR 30UHQOA		INDOOR A37AO-A													
ARI RATED COOLING CAP.: BTUH(95) 30000 SEER10.00		BTUH (47) 29000 COP(47) 3.00		BTUH (17) 17000 COP(17) 2.10		HSPP 7.00 MIN.DER REG IV											
FURNACE TYPE FUEL OIL		FURNACE EFFICIENCY 78.00 % AFUE															
HEAT LOSS BTUH	KILOCOST \$/KWH	HEATING OIL COST - \$/GALLON															
		.70	.80	.90	1.00	1.10	1.20	1.30	1.40	1.50	1.60	1.70	1.80				
30,000	\$ 410	466	521	584	639	702	758	820	876	939	994	1050	<--THEORETICAL HEATING COST * FURNACE ONLY				
	.05	\$ 417	438	452	473	493	507	528	542	563	584	598	619	THEORETICAL HEATING COST * FURN.+ HEAT PUMP			
	.06	\$ 473	493	507	528	549	563	584	598	619	639	653	674	S PER YEAR			
	.07	\$ 535	556	570	591	612	626	646	660	681	702	716	737				
	.08	\$ 591	612	626	646	667	681	702	716	737	758	772	793				
	.09	\$ 646	667	681	702	723	737	758	772	793	813	827	848				
	.10	\$ 709	730	744	765	786	799	820	834	855	876	890	911				
	.12	\$ 827	848	862	883	904	918	939	952	973	994	1008	1029				
	.14	\$ 939	959	973	994	1015	1029	1050	1064	1085	1106	1119	1140	BALANCE POINT 13 DEG.F.			
	.16	\$ 1057	1078	1092	1112	1133	1147	1168	1182	1203	1224	1238	1259				
35,000	\$ 473	542	612	681	751	820	890	952	1022	1092	1161	1231	<--THEORETICAL HEATING COST * FURNACE ONLY				
	.05	\$ 473	500	528	556	584	612	639	667	695	716	744	772	THEORETICAL HEATING COST * FURN.+ HEAT PUMP			
	.06	\$ 528	556	584	612	639	667	695	723	751	772	799	827	S PER YEAR			
	.07	\$ 591	619	646	674	702	730	758	786	813	834	862	890				
	.08	\$ 646	674	702	730	758	786	813	841	869	890	918	946				
	.09	\$ 702	730	758	786	813	841	869	897	925	952	980	1001	1029 1057			
	.10	\$ 758	786	813	841	869	897	925	952	980	1008	1036	1064	BALANCE POINT 17 DEG.F.			
	.12	\$ 876	904	932	959	987	1015	1043	1071	1099	1119	1147	1175				
	.14	\$ 987	1015	1043	1071	1099	1126	1154	1182	1210	1231	1259	1286				
	.16	\$ 1106	1133	1161	1189	1217	1245	1272	1300	1328	1349	1377	1405				
40,000	\$ 542	626	702	779	855	939	1015	1092	1168	1252	1328	1405	<--THEORETICAL HEATING COST * FURNACE ONLY				
	.05	\$ 535	570	598	633	660	695	723	751	786	813	848	876	THEORETICAL HEATING COST * FURN.+ HEAT PUMP			
	.06	\$ 598	633	660	695	723	758	786	813	848	876	911	939	S PER YEAR			
	.07	\$ 667	702	730	765	793	827	855	883	918	946	980	1008				
	.08	\$ 730	765	793	827	855	890	918	946	980	1008	1043	1071				
	.09	\$ 793	827	855	890	918	952	980	1008	1043	1071	1106	1133	BALANCE POINT 20 DEG.F.			
	.10	\$ 855	890	918	952	980	1015	1043	1071	1106	1133	1168	1196				
	.12	\$ 987	1022	1050	1085	1112	1147	1175	1203	1238	1266	1300	1328				
	.14	\$ 1112	1141	1175	1210	1238	1272	1300	1328	1363	1391	1426	1453				
	.16	\$ 1245	1279	1307	1342	1370	1405	1432	1460	1495	1523	1558	1586				
50,000	\$ 681	779	876	973	1071	1168	1266	1363	1467	1565	1662	1759	<--THEORETICAL HEATING COST * FURNACE ONLY				
	.05	\$ 660	709	758	806	855	904	952	1001	1050	1099	1154	1203	THEORETICAL HEATING COST * FURN.+ HEAT PUMP			
	.06	\$ 723	772	820	869	918	966	1015	1064	1112	1161	1217	1266	S PER YEAR			
	.07	\$ 793	841	890	939	987	1036	1085	1133	1182	1231	1286	1335				
	.08	\$ 855	904	952	1001	1050	1099	1147	1196	1245	1293	1349	1398				
	.09	\$ 918	966	1015	1064	1112	1161	1210	1259	1307	1356	1412	1460	BALANCE POINT 25 DEG.F.			
	.10	\$ 980	1029	1078	1126	1175	1224	1272	1321	1370	1419	1474	1523				
	.12	\$ 1106	1154	1203	1252	1300	1349	1398	1446	1495	1544	1599	1648				
	.14	\$ 1231	1279	1328	1377	1426	1474	1523	1572	1620	1669	1725	1773				
	.16	\$ 1356	1405	1453	1502	1551	1599	1648	1697	1745	1794	1850	1899				
60,000	\$ 820	939	1050	1168	1286	1405	1523	1641	1759	1878	1996	2107	<--THEORETICAL HEATING COST * FURNACE ONLY				
	.05	\$ 793	862	939	1008	1085	1161	1231	1307	1377	1453	1523	1599	THEORETICAL HEATING COST * FURN.+ HEAT PUMP			
	.06	\$ 848	918	994	1064	1140	1217	1286	1363	1432	1509	1579	1655	S PER YEAR			
	.07	\$ 904	973	1050	1119	1196	1272	1342	1419	1488	1565	1634	1711				
	.08	\$ 959	1029	1106	1175	1252	1328	1398	1474	1544	1620	1690	1766				
	.09	\$ 1015	1085	1161	1231	1307	1384	1453	1530	1599	1676	1745	1822				
	.10	\$ 1071	1140	1217	1286	1363	1439	1509	1586	1655	1732	1801	1878	BALANCE POINT 29 DEG.F.			
	.12	\$ 1182	1252	1328	1398	1474	1551	1620	1697	1766	1843	1912	1989				
	.14	\$ 1293	1363	1439	1509	1586	1662	1732	1808	1878	1954	2024	2100				
	.16	\$ 1405	1474	1551	1620	1697	1773	1843	1919	1989	2065	2135	2212				

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

s .05	.06	.07	.08	.09	.10	.12	.14	.16
s 60	72	84	96	108	120	144	168	192

<-ELECTRIC RATE \$/KWH	<-THEORETICAL AIR CONDITIONING COST
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THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY

DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
 HEAT PUMP MODEL: OUTDOOR 30UHPOA INDOOR A37AO-A  
 ARI RATED COOLING CAP.: BTUH (95) 30000 SEER10.00  
 ARI RATED HEATING CAP.: BTUH (47) 29000 COP(47) 3.00, HSPF 7.00 MIN.DHR REG IV  
 BTUH (17) 17000 COP(17) 2.10  
 FURNACE TYPE PROPANE GAS FURNACE EFFICIENCY 78.00 % AFUE

HEAT LOSS BTUH	KILOCAL. COST S/KWH	.60	.65	.70	.75	.80	.85	.90	.95	1.00	1.10	1.20	1.20	PROPSANE GAS COST - \$/GALLON	
30,000	\$ 535	577	626	667	709	758	799	848	890	980	1071	1071	--THEORETICAL HEATING COST * FURNACE ONLY		
	.05	\$ 459	473	486	500	514	528	542	556	570	598	619	619	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR	
	.06	\$ 514	528	542	556	570	584	598	612	626	653	674	674		
	.07	\$ 577	591	605	619	633	646	660	674	688	716	737	737		
	.08	\$ 633	646	660	674	688	702	716	730	744	772	793	793		
	.09	\$ 688	702	716	730	744	758	772	786	799	827	848	848		
	.10	\$ 751	765	779	793	806	820	834	848	862	890	911	911		
	.12	\$ 869	883	897	911	925	939	952	966	980	1008	1029	1029		
	.14	\$ 980	994	1008	1022	1036	1050	1064	1078	1092	1119	1140	1140	BALANCE POINT 13 DEG.F.	
	.16	\$ 1099	1112	1126	1140	1154	1168	1182	1196	1210	1238	1259	1259		
35,000	\$ 626	674	730	779	834	883	939	987	1043	1147	1252	1252	--THEORETICAL HEATING COST * FURNACE ONLY		
	.05	\$ 535	556	577	598	619	639	660	681	702	737	779	779	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR	
	.06	\$ 591	612	633	653	674	695	716	737	758	793	834	834		
	.07	\$ 653	674	695	716	737	758	779	799	820	855	897	897		
	.08	\$ 709	730	751	772	793	813	834	855	876	911	952	952		
	.09	\$ 765	786	806	827	848	869	890	911	932	966	1008	1008		
	.10	\$ 820	841	862	883	904	925	946	966	987	1022	1064	1064		
	.12	\$ 939	959	980	1001	1022	1043	1064	1085	1106	1140	1182	1182		
	.14	\$ 1050	1071	1092	1112	1133	1154	1175	1196	1217	1252	1293	1293	BALANCE POINT 17 DEG.F.	
	.16	\$ 1168	1189	1210	1231	1252	1272	1293	1314	1335	1370	1412	1412		
40,000	\$ 709	772	834	890	952	1008	1071	1126	1189	1307	1426	1426	--THEORETICAL HEATING COST * FURNACE ONLY		
	.05	\$ 605	626	653	674	695	723	744	772	793	841	890	890	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR	
	.06	\$ 667	688	716	737	758	786	806	834	855	904	952	952		
	.07	\$ 737	758	786	806	827	855	876	904	925	973	1022	1022		
	.08	\$ 799	820	848	869	890	918	939	966	987	1036	1085	1085		
	.09	\$ 862	883	911	932	952	980	1001	1029	1050	1099	1147	1147		
	.10	\$ 925	946	973	994	1015	1043	1064	1092	1112	1161	1210	1210		
	.12	\$ 1057	1078	1106	1126	1147	1175	1196	1224	1245	1293	1342	1342		
	.14	\$ 1182	1203	1231	1252	1272	1300	1321	1349	1370	1419	1467	1467	BALANCE POINT 20 DEG.F.	
	.16	\$ 1314	1335	1363	1384	1405	1432	1453	1481	1502	1551	1599	1599		
50,000	\$ 890	966	1043	1112	1189	1266	1335	1412	1488	1634	1787	1787	--THEORETICAL HEATING COST * FURNACE ONLY		
	.05	\$ 765	799	841	876	911	952	987	1029	1064	1140	1217	1217	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR	
	.06	\$ 827	862	904	939	973	1015	1050	1092	1126	1203	1279	1279		
	.07	\$ 897	932	973	1008	1043	1085	1119	1161	1196	1272	1349	1349		
	.08	\$ 959	994	1036	1071	1106	1147	1182	1224	1259	1335	1412	1412		
	.09	\$ 1022	1057	1099	1133	1168	1210	1245	1286	1321	1398	1474	1474		
	.10	\$ 1085	1119	1161	1196	1231	1272	1307	1349	1384	1460	1537	1537		
	.12	\$ 1210	1245	1286	1321	1356	1398	1432	1474	1509	1586	1662	1662		
	.14	\$ 1335	1370	1412	1446	1481	1523	1558	1599	1634	1711	1787	1787	BALANCE POINT 25 DEG.F.	
	.16	\$ 1460	1495	1537	1572	1606	1648	1683	1725	1759	1836	1912	1912		
60,000	\$ 1071	1161	1252	1335	1426	1516	1606	1697	1787	1968	2142	2142	--THEORETICAL HEATING COST * FURNACE ONLY		
	.05	\$ 946	1001	1057	1119	1175	1231	1286	1342	1398	1509	1620	1620	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR	
	.06	\$ 1001	1057	1112	1175	1231	1286	1342	1398	1453	1565	1676	1676		
	.07	\$ 1057	1112	1168	1231	1286	1342	1398	1453	1509	1620	1732	1732		
	.08	\$ 1112	1168	1224	1286	1342	1398	1453	1509	1565	1676	1787	1787		
	.09	\$ 1168	1224	1279	1342	1398	1453	1509	1565	1620	1732	1843	1843		
	.10	\$ 1224	1279	1335	1398	1453	1509	1565	1620	1676	1787	1899	1899		
	.12	\$ 1335	1391	1446	1509	1565	1620	1676	1732	1787	1899	2010	2010	BALANCE POINT 29 DEG.F.	
	.14	\$ 1446	1502	1558	1620	1676	1732	1787	1843	1899	2010	2121	2121		
	.16	\$ 1558	1613	1669	1732	1787	1843	1899	1954	2010	2121	2232	2232		

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

s .05 .06 .07 .08 .09 .10 .12 .14 .16

---ELECTRIC RATE S/KWH  
---THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY  
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
HEAT PUMP MODEL: OUTDOOR 30UHPOA INDOOR A42AS-A  
ARI RATED COOLING CAP.: BTUH(95°) 28600 SEER 9.50  
ARI RATED HEATING CAP.: BTUH (47°) 29400 COP(47°) 3.00, ESEPF 7.00 MIN.DHR REG IV  
BTUH (17°) 16700 COP(17°) 2.10  
FURNACE TYPE ELECTRIC FURNACE EFFICIENCY 100.00% AFUE

HEAT LOSS  
BTUH      ELEC.  
COST  
\$/KWH

30,000 --- THEORETICAL ANNUAL HEATING COST ---  
HEAT PUMP WITH ELECTRIC HEAT    ELECTRIC HEAT ONLY

.05	S	528	925
.06	S	633	1112
.07	S	737	1300
.08	S	841	1488
.09	S	952	1669
.10	S	1051	1857
.12	S	1259	2232
.14	S	1467	2601
.16	S	1683	2977

BALANCE POINT 14 DEG.F.

35,000 --- THEORETICAL ANNUAL HEATING COST ---  
HEAT PUMP WITH ELECTRIC HEAT    ELECTRIC HEAT ONLY

.05	S	619	1085
.06	S	744	1300
.07	S	862	1516
.08	S	987	1732
.09	S	1112	1947
.10	S	1231	2170
.12	S	1481	2601
.14	S	1732	3039
.16	S	1975	3471

BALANCE POINT 17 DEG.F.

40,000 --- THEORETICAL ANNUAL HEATING COST ---  
HEAT PUMP WITH ELECTRIC HEAT    ELECTRIC HEAT ONLY

.05	S	716	1238
.06	S	855	1488
.07	S	1001	1732
.08	S	1140	1982
.09	S	1286	2232
.10	S	1426	2476
.12	S	1718	2977
.14	S	2003	3471
.16	S	2281	3965

BALANCE POINT 21 DEG.F.

50,000 --- THEORETICAL ANNUAL HEATING COST ---  
HEAT PUMP WITH ELECTRIC HEAT    ELECTRIC HEAT ONLY

.05	S	925	1544
.06	S	1112	1857
.07	S	1293	2170
.08	S	1474	2476
.09	S	1662	2789
.10	S	1850	3095
.12	S	2212	3721
.14	S	2587	4340
.16	S	2963	4959

BALANCE POINT 26 DEG.F.

60,000 --- THEORETICAL ANNUAL HEATING COST ---  
HEAT PUMP WITH ELECTRIC HEAT    ELECTRIC HEAT ONLY

.05	S	1154	1857
.06	S	1391	2232
.07	S	1620	2601
.08	S	1850	2977
.09	S	2086	3345
.10	S	2316	3721
.12	S	2782	4465
.14	S	3241	5210
.16	S	3707	5954

BALANCE POINT 31 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

S .05 .06 .07 .08 .09 .10 .12 .14 .16  
60 72 84 96 108 120 144 168 192

--ELECTRIC RATE \$/KWH  
--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

**REGION 5**  
**HEAT PUMP MODEL: OUTDOOR 30UHPOA INDOOR A42AS-A**  
**ARI RATED COOLING CAP.: BTUH(95) 28600 SEER 9.50**  
**ARI RATED HEATING CAP.: BTUH (47) 29400 COP(47) 3.00 HSPP 7.00 MIN.DHR REG IV**  
**BTUH (17) 16700 COP(17) 2.10**  
**FURNACE TYPE NATURAL GAS FURNACE EFFICIENCY 78.00 % AFUE**

HEAT LOSS BTUH	ELEC. COST \$/KWH	NATURAL GAS COST - \$/THERM										
		.35	.40	.45	.50	.55	.60	.65	.70	.75	.80	
30,000	\$ 278	319	361	403	445	486	528	563	605	646	730	813
		--THEORETICAL HEATING COST * FURNACE ONLY										
.05	\$ 389	396	410	424	438	452	459	473	486	500	521	549
.06	\$ 452	459	473	486	500	514	521	535	549	563	584	612
.07	\$ 507	514	528	542	556	570	577	591	605	619	639	667
.08	\$ 570	577	591	605	619	633	639	653	667	681	702	730
.09	\$ 626	633	646	660	674	688	695	709	723	737	758	786
.10	\$ 688	695	709	723	737	751	758	772	786	799	820	848
.12	\$ 806	813	827	841	855	869	876	890	904	918	939	966
.14	\$ 932	939	952	966	980	994	1001	1015	1029	1043	1064	1092
.16	\$ 1050	1057	1071	1085	1099	1112	1119	1133	1147	1161	1182	1210
		THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR										
		BALANCE POINT 14 DEG.F.										
35,000	\$ 326	375	424	473	521	563	612	660	709	758	848	946
		--THEORETICAL HEATING COST * FURNACE ONLY										
.05	\$ 424	445	459	479	500	521	535	556	577	591	633	667
.06	\$ 486	507	521	542	563	584	598	619	639	653	695	730
.07	\$ 542	563	577	598	619	639	653	674	695	709	751	786
.08	\$ 605	626	639	660	681	702	716	737	758	772	813	848
.09	\$ 660	681	695	716	737	758	772	793	813	827	869	904
.10	\$ 723	744	758	779	799	820	834	855	876	890	932	966
.12	\$ 841	862	876	897	918	939	952	973	994	1008	1050	1085
.14	\$ 959	980	994	1015	1036	1057	1071	1092	1112	1126	1168	1203
.16	\$ 1078	1099	1112	1133	1154	1175	1189	1210	1231	1245	1286	1321
		THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR										
		BALANCE POINT 17 DEG.F.										
40,000	\$ 375	431	486	542	591	646	702	758	813	862	973	1085
		--THEORETICAL HEATING COST * FURNACE ONLY										
.05	\$ 486	507	528	549	570	591	612	633	653	681	723	765
.06	\$ 549	570	591	612	633	653	674	695	716	744	786	827
.07	\$ 619	639	660	681	702	723	744	765	786	813	855	897
.08	\$ 681	702	723	744	765	786	806	827	848	876	918	959
.09	\$ 751	772	793	813	834	855	876	897	918	946	987	1029
.10	\$ 813	834	855	876	897	918	939	959	980	1008	1050	1092
.12	\$ 946	966	987	1008	1029	1050	1071	1092	1112	1140	1182	1224
.14	\$ 1078	1099	1119	1140	1161	1182	1203	1224	1245	1272	1314	1356
.16	\$ 1210	1231	1252	1272	1293	1314	1335	1356	1377	1405	1446	1488
		THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR										
		BALANCE POINT 21 DEG.F.										
50,000	\$ 473	542	605	674	744	813	876	946	1015	1085	1217	1356
		--THEORETICAL HEATING COST * FURNACE ONLY										
.05	\$ 563	598	633	667	702	737	772	806	841	876	946	1008
.06	\$ 626	660	695	730	765	799	834	869	904	939	1008	1071
.07	\$ 695	730	765	799	834	869	904	939	973	1008	1078	1140
.08	\$ 758	793	827	862	897	932	966	1001	1036	1071	1140	1203
.09	\$ 820	855	890	925	959	994	1029	1064	1099	1133	1203	1266
.10	\$ 890	925	959	994	1029	1064	1099	1133	1168	1203	1272	1335
.12	\$ 1022	1057	1092	1126	1161	1196	1231	1266	1300	1335	1405	1467
.14	\$ 1147	1182	1217	1252	1286	1321	1356	1391	1426	1460	1530	1592
.16	\$ 1279	1314	1349	1384	1419	1453	1488	1523	1558	1592	1662	1725
		THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR										
		BALANCE POINT 26 DEG.F.										
60,000	\$ 563	646	730	813	890	973	1057	1133	1217	1300	1460	1627
		--THEORETICAL HEATING COST * FURNACE ONLY										
.05	\$ 639	688	744	793	841	897	946	994	1050	1099	1203	1300
.06	\$ 695	744	799	848	897	952	1001	1050	1106	1154	1259	1356
.07	\$ 758	806	862	911	959	1015	1064	1112	1168	1217	1321	1419
.08	\$ 813	862	918	966	1015	1071	1119	1168	1224	1272	1377	1474
.09	\$ 869	918	973	1022	1071	1126	1175	1224	1279	1328	1432	1530
.10	\$ 925	973	1029	1078	1126	1182	1231	1279	1335	1384	1488	1586
.12	\$ 1043	1092	1147	1196	1245	1300	1349	1398	1453	1502	1606	1704
.14	\$ 1154	1203	1259	1307	1356	1412	1460	1509	1565	1613	1718	1815
.16	\$ 1272	1321	1377	1426	1474	1530	1579	1627	1683	1732	1836	1933
		THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR										
		BALANCE POINT 31 DEG.F.										

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

\$ .05	.06	.07	.08	.09	.10	.12	.14	.16
60	72	84	96	108	120	144	168	192

<-ELECTRIC RATE \$/KWH	<-THEORETICAL AIR CONDITIONING COST
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THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5 30UHPOA/A42AS-A

HEAT PUMP MODEL: OUTDOOR 30UHPOA INDOOR A42AS-A  
 ARI RATED COOLING CAP.: BTUH(95) 28600 SEER 9.50  
 ARI RATED HEATING CAP.: BTUH (47) 29400 COP(47) 3.00, HSPP 7.00 MIN.DHR REG IV  
 BTUH (17) 16700 COP(17) 2.10  
 FURNACE TYPE: FUEL OIL FURNACE EFFICIENCY 78.00 % AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	HEATING OIL COST - \$/GALLON												<--THEORETICAL HEATING COST * FURNACE ONLY
		.70	.80	.90	1.00	1.10	1.20	1.30	1.40	1.50	1.60	1.70	1.80	
30,000	\$ 410	466	521	584	639	702	758	820	876	939	994	1050	<--THEORETICAL HEATING COST * FURNACE ONLY	
	.05	\$ 424	445	459	479	500	514	535	549	570	591	605	626	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
	.06	\$ 486	507	521	542	563	577	598	612	633	653	667	688	
	.07	\$ 542	563	577	598	619	633	653	667	688	709	723	744	
	.08	\$ 605	626	639	660	681	695	716	730	751	772	786	806	
	.09	\$ 660	681	695	716	737	751	772	786	806	827	841	862	
	.10	\$ 723	744	758	779	799	813	834	848	869	890	904	925	
	.12	\$ 841	862	876	897	918	932	952	966	987	1008	1022	1043	
	.14	\$ 966	987	1001	1022	1043	1057	1078	1092	1112	1133	1147	1168	
	.16	\$ 1085	1106	1119	1140	1161	1175	1196	1210	1231	1252	1266	1286	
														BALANCE POINT 14 DEG.F.
35,000	\$ 473	542	612	681	751	820	890	952	1022	1092	1161	1231	<--THEORETICAL HEATING COST * FURNACE ONLY	
	.05	\$ 479	507	535	563	591	619	646	674	702	723	751	779	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
	.06	\$ 542	570	598	626	653	681	709	737	765	786	813	841	
	.07	\$ 598	626	653	681	709	737	765	793	820	841	869	897	
	.08	\$ 660	688	716	744	772	799	827	855	883	904	932	959	
	.09	\$ 716	744	772	799	827	855	883	911	939	959	987	1015	
	.10	\$ 779	806	834	862	890	918	946	973	1001	1022	1050	1078	
	.12	\$ 897	925	952	980	1008	1036	1064	1092	1119	1140	1168	1196	
	.14	\$ 1015	1043	1071	1099	1126	1154	1182	1210	1238	1259	1286	1314	
	.16	\$ 1133	1161	1189	1217	1245	1272	1300	1328	1356	1377	1405	1432	
														BALANCE POINT 17 DEG.F.
40,000	\$ 542	626	702	779	855	939	1015	1092	1168	1252	1328	1405	<--THEORETICAL HEATING COST * FURNACE ONLY	
	.05	\$ 549	584	612	646	674	709	737	765	799	827	862	890	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
	.06	\$ 612	646	674	709	737	772	799	827	862	890	925	952	
	.07	\$ 681	716	744	779	806	841	869	897	932	959	994	1022	
	.08	\$ 744	779	806	841	869	904	932	959	994	1022	1057	1085	
	.09	\$ 813	848	876	911	939	973	1001	1036	1064	1092	1126	1154	
	.10	\$ 876	911	939	973	1001	1036	1064	1092	1126	1154	1189	1217	
	.12	\$ 1008	1043	1071	1106	1133	1168	1196	1224	1259	1286	1321	1349	
	.14	\$ 1140	1175	1203	1238	1266	1300	1328	1356	1391	1419	1453	1481	
	.16	\$ 1272	1307	1335	1370	1398	1432	1460	1488	1523	1551	1586	1613	
														BALANCE POINT 21 DEG.F.
50,000	\$ 681	779	876	973	1071	1168	1266	1363	1467	1565	1662	1759	<--THEORETICAL HEATING COST * FURNACE ONLY	
	.05	\$ 674	723	772	820	869	918	966	1015	1064	1112	1168	1217	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
	.06	\$ 737	786	834	883	932	980	1029	1078	1126	1175	1231	1279	
	.07	\$ 806	855	904	952	1001	1050	1099	1147	1196	1245	1300	1349	
	.08	\$ 869	918	966	1015	1064	1112	1161	1210	1259	1307	1363	1412	
	.09	\$ 932	980	1029	1078	1126	1175	1224	1272	1321	1370	1426	1474	
	.10	\$ 1001	1050	1099	1147	1196	1245	1293	1342	1391	1439	1495	1544	
	.12	\$ 1133	1182	1231	1279	1328	1377	1426	1474	1523	1572	1627	1676	
	.14	\$ 1259	1307	1356	1405	1453	1502	1551	1599	1648	1697	1752	1801	
	.16	\$ 1391	1439	1488	1537	1586	1634	1683	1732	1780	1829	1885	1933	
														BALANCE POINT 26 DEG.F.
60,000	\$ 820	939	1050	1168	1286	1405	1523	1641	1759	1878	1996	2107	<--THEORETICAL HEATING COST * FURNACE ONLY	
	.05	\$ 799	869	946	1015	1092	1168	1238	1314	1384	1460	1530	1606	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
	.06	\$ 855	925	1001	1071	1147	1224	1293	1370	1439	1516	1586	1662	
	.07	\$ 918	987	1064	1133	1210	1286	1356	1432	1502	1579	1648	1725	
	.08	\$ 973	1043	1119	1189	1266	1342	1412	1488	1558	1634	1704	1780	
	.09	\$ 1029	1099	1175	1245	1321	1398	1467	1544	1613	1690	1759	1836	
	.10	\$ 1085	1154	1231	1300	1377	1453	1523	1599	1669	1745	1815	1892	
	.12	\$ 1203	1272	1349	1419	1495	1572	1641	1718	1787	1864	1933	2010	
	.14	\$ 1314	1384	1460	1530	1606	1683	1752	1829	1899	1975	2045	2121	
	.16	\$ 1432	1502	1579	1648	1725	1801	1871	1947	2017	2093	2163	2239	
														BALANCE POINT 31 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

s .05	.06	.07	.08	.09	.10	.11	.12	.13	.14	.15
s 60	72	84	96	108	120	144	168	192		

<--ELECTRIC RATE \$/KWH	<--THEORETICAL AIR CONDITIONING COST									
s .05	.06	.07	.08	.09	.10	.11	.12	.13	.14	.15
s 60	72	84	96	108	120	144	168	192		

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
 HEAT PUMP MODEL: OUTDOOR 30UHPOA INDOOR A42AS-A  
 ARI RATED COOLING CAP.: BTUH(95) 28600 SEER 9.50  
 ARI RATED HEATING CAP.: BTUH (47) 29400 COP(47) 3.00, RSPE 7.00 MIN.DHR REG IV  
 BTUH (17) 16700 COP(17) 2.10  
 FURNACE TYPE PROPANE GAS FURNACE EFFICIENCY 78.00 % AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	PROPANE GAS COST - \$/GALLON											
		.60	.65	.70	.75	.80	.85	.90	.95	1.00	1.10	1.20	1.20
30,000	\$ 535	577	626	667	709	758	799	848	890	980	1071	1071	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 466	479	493	507	521	535	549	563	577	605	626	626
	.06	\$ 528	542	556	570	584	598	612	626	639	667	688	688
	.07	\$ 584	598	612	626	639	653	667	681	695	723	744	744
	.08	\$ 646	660	674	688	702	716	730	744	758	786	806	806
	.09	\$ 702	716	730	744	758	772	786	799	813	841	862	862
	.10	\$ 765	779	793	806	820	834	848	862	876	904	925	925
	.12	\$ 883	897	911	925	939	952	966	980	994	1022	1043	1043
	.14	\$ 1008	1022	1036	1050	1064	1078	1092	1106	1119	1147	1168	1168
	.16	\$ 1126	1140	1154	1168	1182	1196	1210	1224	1238	1266	1286	1286
35,000	\$ 626	674	730	779	834	883	939	987	1043	1147	1252	1252	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 542	563	584	605	626	646	667	688	709	744	786	786
	.06	\$ 605	626	646	667	688	709	730	751	772	806	848	848
	.07	\$ 660	681	702	723	744	765	786	806	827	862	904	904
	.08	\$ 723	744	765	786	806	827	848	869	890	925	966	966
	.09	\$ 779	799	820	841	862	883	904	925	946	980	1022	1022
	.10	\$ 841	862	883	904	925	946	966	987	1008	1043	1085	1085
	.12	\$ 959	980	1001	1022	1043	1064	1085	1106	1126	1161	1203	1203
	.14	\$ 1078	1099	1119	1140	1161	1182	1203	1224	1245	1279	1321	1321
	.16	\$ 1196	1217	1238	1259	1279	1300	1321	1342	1363	1398	1439	1439
40,000	\$ 709	772	834	890	952	1008	1071	1126	1189	1307	1426	1426	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 619	639	667	688	709	737	758	786	806	855	904	904
	.06	\$ 681	702	730	751	772	799	820	848	869	918	966	966
	.07	\$ 751	772	799	820	841	869	890	918	939	987	1036	1036
	.08	\$ 813	834	862	883	904	932	952	980	1001	1050	1099	1099
	.09	\$ 883	904	932	952	973	1001	1022	1050	1071	1119	1168	1168
	.10	\$ 946	966	994	1015	1036	1064	1085	1112	1133	1182	1231	1231
	.12	\$ 1078	1099	1126	1147	1168	1196	1217	1245	1266	1314	1363	1363
	.14	\$ 1210	1231	1259	1279	1300	1328	1349	1377	1398	1446	1495	1495
	.16	\$ 1342	1363	1391	1412	1432	1460	1481	1509	1530	1579	1627	1627
50,000	\$ 890	966	1043	1112	1189	1266	1335	1412	1488	1634	1787	1787	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 779	813	855	890	925	966	1001	1043	1078	1154	1231	1231
	.06	\$ 841	876	918	952	987	1029	1064	1106	1140	1217	1293	1293
	.07	\$ 911	946	987	1022	1057	1099	1133	1175	1210	1286	1363	1363
	.08	\$ 973	1008	1050	1085	1119	1161	1196	1238	1272	1349	1426	1426
	.09	\$ 1036	1071	1112	1147	1182	1224	1259	1300	1335	1412	1488	1488
	.10	\$ 1106	1140	1182	1217	1252	1293	1328	1370	1405	1481	1558	1558
	.12	\$ 1238	1272	1314	1349	1384	1426	1460	1502	1537	1613	1690	1690
	.14	\$ 1363	1398	1439	1474	1509	1551	1586	1627	1662	1739	1815	1815
	.16	\$ 1495	1530	1572	1606	1641	1683	1718	1759	1794	1871	1947	1947
60,000	\$ 1071	1161	1252	1335	1426	1516	1606	1697	1787	1968	2142	2142	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 952	1008	1064	1126	1182	1238	1293	1349	1405	1516	1627	1627
	.06	\$ 1008	1064	1119	1182	1238	1293	1349	1405	1460	1572	1683	1683
	.07	\$ 1071	1126	1182	1245	1300	1356	1412	1467	1523	1634	1745	1745
	.08	\$ 1126	1182	1238	1300	1356	1412	1467	1523	1579	1690	1801	1801
	.09	\$ 1182	1238	1293	1356	1412	1467	1523	1579	1634	1745	1857	1857
	.10	\$ 1238	1293	1349	1412	1467	1523	1579	1634	1690	1801	1912	1912
	.12	\$ 1356	1412	1467	1530	1586	1641	1697	1752	1808	1919	2031	2031
	.14	\$ 1467	1523	1579	1641	1697	1752	1808	1864	1919	2031	2142	2142
	.16	\$ 1586	1641	1697	1759	1815	1871	1926	1982	2038	2149	2260	2260

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

.05 .06 .07 .08 .09 .10 .12 .14 .16  
 \$ .60 .72 .84 .96 .108 .120 .144 .168 .192

<--ELECTRIC RATE \$/KWH  
 <--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
 HEAT PUMP MODEL: OUTDOOR 36UHPOA 36UHPOA/A36AO-A  
 ARI RATED COOLING CAP.: BTUH(95) 33000 SEER 8.69 INDOOR A36AO-A  
 ARI RATED HEATING CAP.: BTUH (47) 33600, COP(47) 2.90, HSPP 6.90 MIN.DRR REG IV  
 BTUH (17) 20000, COP(17) 2.20  
 FURNACE TYPE ELECTRIC FURNACE EFFICIENCY 100.00 % AFUE

HEAT LOSS  
BTUH      ELEC.  
COST  
\$/KWH

35,000      --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY

.05	\$	605	1085
.06	\$	730	1300
.07	\$	848	1516
.08	\$	973	1732
.09	\$	1092	1947
.10	\$	1211	2170
.12	\$	1453	2601
.14	\$	1690	3039
.16	\$	1933	3471

BALANCE POINT 13 DEG.F.

40,000      --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY

.05	\$	695	1238
.06	\$	834	1488
.07	\$	973	1732
.08	\$	1112	1982
.09	\$	1259	2232
.10	\$	1391	2476
.12	\$	1669	2977
.14	\$	1947	3471
.16	\$	2225	3965

BALANCE POINT 16 DEG.F.

50,000      --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY

.05	\$	890	1544
.06	\$	1071	1857
.07	\$	1245	2170
.08	\$	1432	2476
.09	\$	1606	2789
.10	\$	1781	3095
.12	\$	2142	3721
.14	\$	2504	4340
.16	\$	2858	4959

BALANCE POINT 22 DEG.F.

60,000      --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY

.05	\$	1112	1857
.06	\$	1335	2232
.07	\$	1551	2601
.08	\$	1773	2977
.09	\$	1996	3345
.10	\$	2219	3721
.12	\$	2664	4465
.14	\$	3109	5210
.16	\$	3554	5954

BALANCE POINT 27 DEG.F.

70,000      --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY

.05	\$	1349	2170
.06	\$	1613	2601
.07	\$	1885	3039
.08	\$	2156	3471
.09	\$	2420	3902
.10	\$	2692	4340
.12	\$	3234	5210
.14	\$	3770	6079
.16	\$	4305	6942

BALANCE POINT 31 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

S	.05	.06	.07	.08	.09	.10	.12	.14	.16
	75	91	106	121	136	151	182	212	243

-->ELECTRIC RATE \$/KWH  
 -->THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
HEAT PUMP MODEL: OUTDOOR 36UHP0A INDOOR A36AO-A  
ARI RATED COOLING CAP.: BTUH(95) 33000 SEER 8.69  
ARI RATED HEATING CAP.: BTUH (47) 33600 COP(47) 2.90, ESSP 6.90 MIN.DHR REG IV  
BTUH (17) 20000, COP(17) 2.20  
FURNACE TYPE NATURAL GAS FURNACE EFFICIENCY 78.00 % AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	NATURAL GAS COST - \$/THERM										
		.35	.40	.45	.50	.55	.60	.65	.70	.75	.80	
35,000	\$ 326	375	424	473	521	563	612	660	709	758	848	946
	.05	\$ 459	473	486	500	514	528	542	556	577	591	619
	.06	\$ 528	542	556	570	584	598	612	626	646	660	688
	.07	\$ 598	612	626	639	653	667	681	695	716	730	758
	.08	\$ 674	688	702	716	730	744	758	772	793	806	834
	.09	\$ 744	758	772	786	799	813	827	841	862	876	904
	.10	\$ 813	827	841	855	869	883	897	911	932	946	973
	.12	\$ 952	966	980	994	1008	1022	1036	1050	1071	1085	1112
	.14	\$ 1099	1112	1126	1140	1154	1168	1182	1196	1217	1231	1259
	.16	\$ 1238	1252	1266	1279	1293	1307	1321	1335	1356	1370	1398
												1426
40,000	\$ 375	431	486	542	591	646	702	758	813	862	973	1085
	.05	\$ 514	528	549	563	577	598	612	633	646	660	695
	.06	\$ 598	612	633	646	660	681	695	716	730	744	779
	.07	\$ 674	688	709	723	737	758	772	793	806	820	855
	.08	\$ 751	765	786	799	813	834	848	869	883	897	932
	.09	\$ 834	848	869	883	897	918	932	952	966	980	1015
	.10	\$ 911	925	946	959	973	994	1008	1029	1043	1057	1092
	.12	\$ 1071	1085	1106	1119	1133	1154	1168	1189	1203	1217	1252
	.14	\$ 1231	1245	1266	1279	1293	1314	1328	1349	1363	1377	1412
	.16	\$ 1391	1405	1426	1439	1453	1474	1488	1509	1523	1537	1572
												1606
50,000	\$ 473	542	605	674	744	813	876	946	1015	1085	1217	1356
	.05	\$ 584	619	653	688	723	758	793	827	862	897	966
	.06	\$ 653	688	723	758	793	827	862	897	932	966	1036
	.07	\$ 723	758	793	827	862	897	932	966	1001	1036	1106
	.08	\$ 793	827	862	897	932	966	1001	1036	1071	1106	1175
	.09	\$ 855	890	925	959	994	1029	1064	1099	1133	1168	1238
	.10	\$ 925	959	994	1029	1064	1099	1133	1168	1203	1238	1300
	.12	\$ 1064	1099	1133	1168	1203	1238	1272	1307	1342	1377	1446
	.14	\$ 1203	1238	1272	1307	1342	1377	1412	1446	1481	1516	1586
	.16	\$ 1342	1377	1412	1446	1481	1516	1551	1586	1620	1655	1725
												1787
60,000	\$ 563	646	730	813	890	973	1057	1133	1217	1300	1460	1627
	.05	\$ 660	709	765	813	862	918	966	1015	1071	1119	1224
	.06	\$ 723	772	827	876	925	980	1029	1078	1133	1182	1286
	.07	\$ 786	834	890	939	987	1043	1092	1140	1196	1245	1349
	.08	\$ 841	890	946	994	1043	1099	1147	1196	1252	1300	1405
	.09	\$ 904	952	1008	1057	1106	1161	1210	1259	1314	1363	1467
	.10	\$ 966	1015	1071	1119	1168	1224	1274	1321	1377	1426	1530
	.12	\$ 1092	1140	1196	1245	1293	1349	1398	1446	1502	1551	1655
	.14	\$ 1210	1259	1314	1363	1412	1467	1516	1565	1620	1669	1773
	.16	\$ 1335	1384	1439	1488	1537	1592	1641	1690	1745	1794	1899
												1996
70,000	\$ 660	758	848	946	1043	1133	1231	1328	1419	1516	1704	1899
	.05	\$ 765	820	883	939	1001	1057	1119	1175	1238	1293	1419
	.06	\$ 834	890	952	1008	1071	1126	1189	1245	1307	1363	1488
	.07	\$ 904	959	1022	1078	1140	1196	1259	1314	1377	1432	1558
	.08	\$ 973	1029	1092	1147	1210	1266	1328	1384	1446	1502	1627
	.09	\$ 1043	1099	1161	1217	1279	1335	1398	1453	1516	1572	1697
	.10	\$ 1112	1168	1231	1286	1349	1405	1467	1523	1586	1641	1766
	.12	\$ 1252	1307	1370	1426	1488	1544	1606	1662	1725	1780	1905
	.14	\$ 1391	1446	1509	1565	1627	1683	1745	1801	1864	1919	2045
	.16	\$ 1530	1586	1648	1704	1766	1822	1885	1940	2003	2059	2184
												2302

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

\$ .05 .06 .07 .08 .09 .10 .12 .14 .16

<--ELECTRIC RATE \$/KWH  
<--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY  
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
HEAT PUMP MODEL: OUTDOOR 36UHPOA INDOOR A36AO-A  
ARI RATED COOLING CAP.: BTUH(95°) 33000 SEER 8.69  
ARI RATED HEATING CAP.: BTUH (47°) 33600 COP(47°) 2.90, BSPF 6.90 MIN.DRR REG IV  
BTUH (17°) 20000, COP(17°) 2.20  
FURNACE TYPE FUEL OIL FURNACE EFFICIENCY 78.00 % AFUE

HEAT LOSS BTUH	KILO- COST S/KWH	.70	.80	.90	1.00	1.10	1.20	1.30	1.40	1.50	1.60	1.70	1.80	HEATING OIL COST - \$/GALLON
35,000														
.05	\$ 473	542	612	681	751	820	890	952	1022	1092	1161	1231	--THEORETICAL HEATING COST * FURNACE ONLY	
.06	\$ 500	521	542	563	584	605	626	646	667	688	709	737		
.07	\$ 570	591	612	633	653	674	695	716	737	758	779	806	THEORETICAL HEATING COST * FURN.+ HEAT PUMP S PER YEAR	
.08	\$ 639	660	681	702	723	744	765	786	806	827	848	876		
.09	\$ 716	737	758	779	799	820	841	862	883	904	925	952		
.10	\$ 786	806	827	848	869	890	911	932	952	973	994	1022		
.12	\$ 855	876	897	918	939	959	980	1001	1022	1043	1064	1092		
.14	\$ 994	1015	1036	1057	1078	1099	1119	1140	1161	1182	1203	1231		
.16	\$ 1140	1161	1182	1203	1224	1245	1266	1286	1307	1328	1349	1377	BALANCE POINT 13 DEG.F.	
	\$ 1279	1300	1321	1342	1363	1384	1405	1426	1446	1467	1488	1516		
40,000														
.05	\$ 542	626	702	779	855	939	1015	1092	1168	1252	1328	1405	--THEORETICAL HEATING COST * FURNACE ONLY	
.06	\$ 563	591	612	639	660	688	709	730	758	779	806	827		
.07	\$ 646	674	695	723	744	772	793	813	841	862	890	911	THEORETICAL HEATING COST * FURN.+ HEAT PUMP S PER YEAR	
.08	\$ 723	751	772	799	820	848	869	890	918	939	966	987		
.09	\$ 799	827	848	876	897	925	946	966	994	1015	1043	1064		
.10	\$ 883	911	932	959	980	1008	1029	1050	1078	1099	1126	1147		
.12	\$ 959	981	1008	1036	1057	1085	1106	1126	1154	1175	1203	1224		
.14	\$ 1119	1147	1168	1196	1217	1245	1266	1286	1314	1335	1363	1384	BALANCE POINT 16 DEG.F.	
.16	\$ 1279	1307	1328	1356	1377	1405	1426	1445	1474	1495	1523	1544		
	\$ 1439	1467	1488	1516	1537	1565	1586	1606	1634	1655	1683	1704		
50,000														
.05	\$ 681	779	876	973	1071	1168	1266	1363	1467	1565	1662	1759	--THEORETICAL HEATING COST * FURNACE ONLY	
.06	\$ 695	744	793	841	890	939	987	1036	1085	1133	1189	1238		
.07	\$ 765	813	862	911	959	1008	1057	1106	1154	1203	1259	1307	THEORETICAL HEATING COST * FURN.+ HEAT PUMP S PER YEAR	
.08	\$ 834	883	932	980	1029	1078	1126	1175	1224	1272	1328	1377		
.09	\$ 904	952	1001	1050	1099	1147	1196	1245	1293	1342	1398	1446		
.10	\$ 966	1015	1064	1112	1161	1210	1259	1307	1354	1405	1460	1509		
.12	\$ 1036	1085	1133	1182	1231	1279	1328	1377	1426	1474	1530	1579		
.14	\$ 1175	1224	1272	1321	1370	1419	1467	1516	1565	1613	1669	1718		
.16	\$ 1314	1363	1412	1460	1509	1558	1606	1655	1704	1752	1808	1857	BALANCE POINT 22 DEG.F.	
	\$ 1453	1502	1551	1599	1648	1697	1745	1794	1843	1892	1947	1996		
60,000														
.05	\$ 820	939	1050	1168	1286	1405	1523	1641	1759	1878	1996	2107	--THEORETICAL HEATING COST * FURNACE ONLY	
.06	\$ 883	952	1029	1099	1175	1252	1321	1398	1467	1544	1613	1690		
.07	\$ 946	1015	1092	1161	1238	1314	1384	1460	1530	1606	1676	1752	THEORETICAL HEATING COST * FURN.+ HEAT PUMP S PER YEAR	
.08	\$ 1001	1071	1147	1217	1293	1370	1439	1516	1586	1662	1732	1808		
.09	\$ 1064	1133	1210	1279	1356	1432	1502	1579	1648	1725	1794	1871		
.10	\$ 1126	1196	1272	1342	1419	1495	1565	1641	1711	1787	1857	1933		
.12	\$ 1252	1321	1398	1461	1544	1620	1690	1766	1836	1912	1982	2059		
.14	\$ 1370	1439	1516	1586	1662	1739	1808	1885	1954	2031	2100	2177		
.16	\$ 1495	1565	1641	1711	1787	1864	1933	2010	2079	2156	2225	2302	BALANCE POINT 27 DEG.F.	
70,000														
.05	\$ 952	1092	1231	1363	1502	1641	1780	1912	2052	2191	2323	2462	--THEORETICAL HEATING COST * FURNACE ONLY	
.06	\$ 946	1029	1119	1203	1286	1377	1460	1544	1627	1718	1801	1885		
.07	\$ 1015	1099	1189	1272	1356	1446	1530	1613	1697	1787	1871	1954	THEORETICAL HEATING COST * FURN.+ HEAT PUMP S PER YEAR	
.08	\$ 1085	1168	1259	1342	1426	1516	1599	1683	1766	1851	1940	2024		
.09	\$ 1154	1238	1328	1412	1495	1586	1669	1752	1836	1926	2010	2093		
.10	\$ 1224	1307	1398	1481	1565	1655	1739	1822	1905	1996	2079	2163		
.12	\$ 1293	1377	1467	1551	1634	1725	1808	1892	1975	2065	2149	2232		
.14	\$ 1432	1516	1606	1690	1773	1864	1947	2031	2114	2205	2288	2372		
.16	\$ 1572	1655	1745	1829	1912	2003	2086	2170	2253	2344	2427	2511	BALANCE POINT 31 DEG.F.	
	\$ 1711	1794	1885	1968	2052	2142	2225	2309	2392	2483	2566	2650		

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

s .05 .06 .07 .08 .09 .10 .12 .14 .16

<--ELECTRIC RATE S/KWH  
<--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

**REGION 5**  
**HEAT PUMP MODEL: OUTDOOR 36UHPOA INDOOR A36AO-A**  
**ARI RATED COOLING CAP.: BTUH(95) 33000 SEER 8.69**  
**ARI RATED HEATING CAP.: BTUH (47) 33600 COP(17) 2.90, RSPF 6.90 MIN.DHR REG IV**  
**BTUH (17) 20000, COP(17) 2.20**  
**FURNACE TYPE PROPANE GAS FURNACE EFFICIENCY 78.00 % AFUE**

HEAT LOSS BTUH	KILO COST S/KWH	.60	.65	.70	.75	.80	.85	.90	.95	1.00	1.10	1.20	1.20
PROPANE GAS COST - \$/GALLON													
35,000	\$ 626	674	730	779	834	883	939	987	1043	1147	1252	1252	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 549	563	577	598	612	626	646	660	674	709	737	737	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
.06	\$ 619	633	646	667	681	695	716	730	744	779	806	806	
.07	\$ 688	702	716	737	751	765	786	799	813	848	876	876	
.08	\$ 765	779	793	813	827	841	862	876	890	925	952	952	
.09	\$ 834	848	862	883	897	911	932	946	959	994	1022	1022	
.10	\$ 904	918	932	952	966	980	1001	1015	1029	1064	1092	1092	
.12	\$ 1043	1057	1071	1092	1106	1119	1140	1154	1168	1203	1231	1231	
.14	\$ 1189	1203	1217	1238	1252	1266	1286	1300	1314	1349	1377	1377	
.16	\$ 1328	1342	1356	1377	1391	1405	1426	1439	1453	1488	1516	1516	BALANCE POINT 13 DEG.F.
40,000	\$ 709	772	834	890	952	1008	1071	1126	1189	1307	1426	1426	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 619	633	653	674	688	709	723	744	765	799	834	834	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
.06	\$ 702	716	737	758	772	793	806	827	848	883	918	918	
.07	\$ 779	793	813	834	848	869	883	904	925	959	994	994	
.08	\$ 855	869	890	911	925	946	959	980	1001	1036	1071	1071	
.09	\$ 939	952	973	994	1008	1029	1043	1064	1085	1119	1154	1154	
.10	\$ 1015	1029	1050	1071	1085	1106	1119	1140	1161	1196	1231	1231	
.12	\$ 1175	1189	1210	1231	1245	1266	1279	1300	1321	1356	1391	1391	
.14	\$ 1335	1349	1370	1391	1405	1426	1439	1460	1481	1516	1551	1551	
.16	\$ 1495	1509	1530	1551	1565	1586	1599	1620	1641	1676	1711	1711	BALANCE POINT 16 DEG.F.
50,000	\$ 890	966	1043	1112	1189	1266	1335	1412	1488	1634	1787	1787	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 799	834	876	911	946	987	1022	1064	1099	1175	1252	1252	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
.06	\$ 869	904	946	980	1015	1057	1092	1133	1168	1245	1321	1321	
.07	\$ 939	973	1015	1050	1085	1126	1161	1203	1238	1314	1391	1391	
.08	\$ 1008	1043	1085	1119	1154	1196	1231	1272	1307	1384	1460	1460	
.09	\$ 1071	1106	1147	1182	1217	1259	1293	1335	1370	1446	1523	1523	
.10	\$ 1140	1175	1217	1252	1286	1328	1363	1405	1439	1516	1592	1592	
.12	\$ 1279	1314	1356	1391	1426	1467	1502	1544	1579	1655	1732	1732	
.14	\$ 1419	1453	1495	1530	1565	1606	1641	1683	1718	1794	1871	1871	
.16	\$ 1558	1592	1634	1669	1704	1745	1780	1822	1857	1933	2010	2010	BALANCE POINT 22 DEG.F.
60,000	\$ 1071	1161	1252	1335	1426	1516	1606	1697	1787	1968	2142	2142	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 973	1029	1085	1147	1203	1259	1314	1370	1426	1537	1648	1648	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
.06	\$ 1036	1092	1147	1210	1266	1321	1377	1432	1488	1599	1711	1711	
.07	\$ 1099	1154	1210	1272	1328	1384	1439	1495	1551	1662	1773	1773	
.08	\$ 1154	1210	1266	1328	1384	1439	1495	1551	1606	1718	1829	1829	
.09	\$ 1217	1272	1328	1391	1446	1502	1558	1613	1669	1784	1892	1892	
.10	\$ 1279	1335	1391	1453	1509	1565	1620	1676	1732	1843	1954	1954	
.12	\$ 1405	1460	1516	1579	1634	1690	1745	1801	1857	1968	2079	2079	
.14	\$ 1523	1579	1634	1697	1752	1808	1864	1919	1975	2086	2198	2198	
.16	\$ 1648	1704	1759	1822	1878	1933	1989	2045	2100	2212	2323	2323	BALANCE POINT 27 DEG.F.
70,000	\$ 1252	1356	1460	1565	1669	1773	1878	1982	2086	2295	2504	2504	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 1126	1196	1259	1328	1391	1453	1523	1586	1648	1780	1912	1912	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
.06	\$ 1196	1266	1328	1398	1460	1523	1592	1655	1718	1850	1982	1982	
.07	\$ 1266	1335	1398	1467	1530	1592	1662	1725	1787	1919	2052	2052	
.08	\$ 1335	1405	1467	1537	1599	1662	1732	1794	1857	1989	2121	2121	
.09	\$ 1405	1474	1537	1606	1669	1732	1801	1864	1926	2059	2191	2191	
.10	\$ 1474	1544	1606	1676	1739	1801	1871	1933	1996	2128	2260	2260	
.12	\$ 1613	1683	1745	1815	1878	1940	2010	2072	2135	2267	2399	2399	
.14	\$ 1752	1822	1885	1954	2017	2079	2149	2212	2274	2406	2538	2538	
.16	\$ 1892	1961	2024	2093	2156	2219	2288	2351	2413	2545	2678	2678	BALANCE POINT 31 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

\$ .05 .06 .07 .08 .09 .10 .12 .14 .16  
 \$ 75 91 106 121 136 151 182 212 243

--ELECTRIC RATE S/KWH  
 --THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY  
DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5 36UHPQA/A37AO-A  
HEAT PUMP MODEL: OUTDOOR 36UHPQA INDOOR A37AO-A  
ARI RATED COOLING CAP.: BTUH(95) 36000 SEER10.00  
ARI RATED HEATING CAP.: BTUH (47) 36000 COP(47) 3.10, HSPF 7.20 MIN.DHR REG IV  
BTUH (17) 21000 COP(17) 2.20  
FURNACE TYPE ELECTRIC FURNACE EFFICIENCY 100.00 % AFUE

HEAT LOSS BTUH    ELBC. COST \$/KWH

40,000 --- THEORETICAL ANNUAL HEATING COST ---  
HEAT PUMP WITH ELECTRIC HEAT    ELECTRIC HEAT ONLY

.05	\$	660	1238
.06	\$	793	1488
.07	\$	932	1732
.08	\$	1057	1982
.09	\$	1189	2232
.10	\$	1328	2476
.12	\$	1592	2977
.14	\$	1850	3471
.16	\$	2121	3965

BALANCE POINT 15 DEG.F.

50,000 --- THEORETICAL ANNUAL HEATING COST ---  
HEAT PUMP WITH ELECTRIC HEAT    ELECTRIC HEAT ONLY

.05	\$	848	1544
.06	\$	1015	1857
.07	\$	1182	2170
.08	\$	1356	2476
.09	\$	1523	2789
.10	\$	1690	3095
.12	\$	2031	3721
.14	\$	2365	4340
.16	\$	2705	4959

BALANCE POINT 21 DEG.F.

60,000 --- THEORETICAL ANNUAL HEATING COST ---  
HEAT PUMP WITH ELECTRIC HEAT    ELECTRIC HEAT ONLY

.05	\$	1050	1857
.06	\$	1259	2232
.07	\$	1474	2601
.08	\$	1676	2977
.09	\$	1892	3345
.10	\$	2100	3721
.12	\$	2525	4465
.14	\$	2942	5210
.16	\$	3359	5954

BALANCE POINT 26 DEG.F.

70,000 --- THEORETICAL ANNUAL HEATING COST ---  
HEAT PUMP WITH ELECTRIC HEAT    ELECTRIC HEAT ONLY

.05	\$	1279	2170
.06	\$	1537	2601
.07	\$	1787	3039
.08	\$	2045	3471
.09	\$	2295	3902
.10	\$	2552	4340
.12	\$	3067	5210
.14	\$	3575	6079
.16	\$	4090	6942

BALANCE POINT 30 DEG.F.

80,000 --- THEORETICAL ANNUAL HEATING COST ---  
HEAT PUMP WITH ELECTRIC HEAT    ELECTRIC HEAT ONLY

.05	\$	1516	2476
.06	\$	1822	2977
.07	\$	2128	3471
.08	\$	2427	3965
.09	\$	2733	4465
.10	\$	3039	4959
.12	\$	3651	5954
.14	\$	4250	6942
.16	\$	4862	7936

BALANCE POINT 33 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

s .05 .06 .07 .08 .09 .10 .12 .14 .16  
s 72 86 100 115 129 144 172 201 230

<-ELECTRIC RATE \$/KWH  
<-THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY

DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5		36UHPOA/A37AO-A													
HEAT PUMP MODEL: OUTDOOR 36UHPOA INDOOR A37AO-A															
ARI RATED COOLING CAP.: BTUH(95°) 36000 SEER10.00															
ARI RATED HEATING CAP.: BTUH (47°) 36000 COP(47°) 3.10, HSPE 7.20 MIN.DHR REG IV															
HEAT LOSS BTUH	KILOC. COST \$/KWH	.35	.40	.45	.50	.55	.60	.65	.70	.75	.80	.90	1.00	FURNACE EFFICIENCY	78.00 % AFUE
35,000	\$ 326	375	424	473	521	563	612	660	709	758	848	946	--THEORETICAL HEATING COST * FURNACE ONLY		
	.05	\$ 431	445	459	473	486	500	514	528	549	563	591	619	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	S PER YEAR
	.06	\$ 493	507	521	535	549	563	577	591	612	626	653	681		
	.07	\$ 556	570	584	598	612	626	639	653	674	688	716	744		
	.08	\$ 618	633	646	660	674	688	702	716	731	751	779	806		
	.09	\$ 688	702	716	730	744	758	772	786	806	820	848	876		
	.10	\$ 751	765	779	793	806	820	834	848	869	883	911	939		
	.12	\$ 883	897	911	925	939	952	966	980	1001	1015	1043	1071		
	.14	\$ 1008	1022	1036	1050	1064	1078	1092	1106	1126	1140	1168	1196		
	.16	\$ 1140	1154	1168	1182	1196	1210	1224	1238	1259	1272	1300	1328	BALANCE POINT 12 DEG.F.	
40,000	\$ 375	431	486	542	591	646	702	758	813	862	973	1085	--THEORETICAL HEATING COST * FURNACE ONLY		
	.05	\$ 479	493	514	528	542	563	577	598	612	626	660	695	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	S PER YEAR
	.06	\$ 556	570	591	605	619	639	653	674	688	702	737	772		
	.07	\$ 626	639	660	674	688	709	723	744	758	772	806	841		
	.08	\$ 695	709	730	744	758	779	793	813	827	841	876	911		
	.09	\$ 772	786	806	820	834	855	869	890	904	918	952	987		
	.10	\$ 841	855	876	890	904	925	939	959	973	987	1022	1057		
	.12	\$ 987	1001	1022	1036	1050	1071	1085	1106	1119	1133	1168	1203		
	.14	\$ 1133	1147	1168	1182	1196	1217	1231	1252	1266	1279	1314	1349		
	.16	\$ 1279	1293	1314	1328	1342	1363	1377	1398	1412	1426	1460	1495	BALANCE POINT 15 DEG.F.	
50,000	\$ 473	542	605	674	744	813	876	946	1015	1085	1217	1356	--THEORETICAL HEATING COST * FURNACE ONLY		
	.05	\$ 563	591	619	646	674	695	723	751	779	806	862	911	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	S PER YEAR
	.06	\$ 639	667	695	723	751	772	799	827	855	883	939	987		
	.07	\$ 716	744	772	799	827	848	876	904	932	959	1015	1064		
	.08	\$ 793	820	848	876	904	925	952	980	1008	1036	1092	1140		
	.09	\$ 862	890	918	946	973	994	1022	1050	1078	1106	1161	1210		
	.10	\$ 939	966	994	1022	1050	1071	1099	1126	1154	1182	1238	1286		
	.12	\$ 1092	1119	1147	1175	1203	1224	1252	1279	1307	1335	1391	1439		
	.14	\$ 1245	1272	1300	1328	1356	1377	1405	1432	1460	1488	1544	1592		
	.16	\$ 1391	1419	1446	1474	1502	1523	1551	1579	1606	1634	1690	1739	BALANCE POINT 21 DEG.F.	
60,000	\$ 563	646	730	813	890	973	1057	1133	1217	1300	1460	1627	--THEORETICAL HEATING COST * FURNACE ONLY		
	.05	\$ 639	681	723	765	806	848	890	932	973	1008	1092	1175	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	S PER YEAR
	.06	\$ 716	758	799	841	883	925	966	1008	1050	1085	1168	1252		
	.07	\$ 786	827	869	911	952	994	1036	1078	1119	1154	1238	1321		
	.08	\$ 855	897	939	980	1022	1064	1106	1147	1189	1224	1307	1391		
	.09	\$ 925	966	1008	1050	1092	1133	1175	1217	1259	1293	1377	1460		
	.10	\$ 1001	1043	1085	1126	1168	1210	1252	1293	1335	1370	1453	1537		
	.12	\$ 1140	1182	1224	1266	1307	1349	1391	1432	1474	1509	1592	1676		
	.14	\$ 1286	1328	1370	1412	1453	1495	1537	1579	1620	1655	1739	1822		
	.16	\$ 1426	1467	1509	1551	1592	1634	1676	1718	1759	1794	1878	1961	BALANCE POINT 26 DEG.F.	
70,000	\$ 660	758	848	946	1043	1133	1231	1328	1419	1516	1704	1899	--THEORETICAL HEATING COST * FURNACE ONLY		
	.05	\$ 723	779	841	897	959	1015	1078	1133	1196	1252	1377	1495	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	S PER YEAR
	.06	\$ 786	841	904	959	1022	1078	1140	1196	1259	1314	1439	1558		
	.07	\$ 841	897	959	1015	1078	1133	1196	1252	1314	1377	1495	1613		
	.08	\$ 904	959	1022	1078	1140	1196	1259	1314	1377	1432	1558	1676		
	.09	\$ 966	1024	1085	1140	1203	1259	1321	1377	1439	1495	1620	1739		
	.10	\$ 1029	1085	1147	1203	1266	1321	1384	1439	1502	1558	1683	1801		
	.12	\$ 1147	1203	1266	1321	1384	1439	1502	1558	1620	1676	1801	1919		
	.14	\$ 1272	1328	1391	1446	1509	1565	1627	1683	1745	1801	1864	1919	2045	
	.16	\$ 1391	1446	1509	1565	1627	1683	1745	1801	1864	1919	2045	2163	BALANCE POINT 30 DEG.F.	
80,000	\$ 758	862	973	1085	1189	1300	1405	1516	1627	1732	1947	2170	--THEORETICAL HEATING COST * FURNACE ONLY		
	.05	\$ 799	876	959	1036	1119	1196	1279	1356	1439	1516	1676	1836	THEORETICAL HEATING COST * FURN.+ HEAT PUMP	S PER YEAR
	.06	\$ 848	925	1008	1085	1168	1245	1328	1405	1488	1565	1725	1885		
	.07	\$ 897	973	1057	1133	1217	1293	1377	1453	1537	1613	1773	1933		
	.08	\$ 946	1022	1106	1182	1266	1342	1426	1502	1586	1662	1822	1982		
	.09	\$ 994	1071	1154	1231	1314	1391	1474	1551	1634	1711	1871	2031		
	.10	\$ 1043	1119	1203	1279	1363	1439	1523	1599	1683	1759	1919	2079		
	.12	\$ 1133	1210	1293	1370	1453	1530	1613	1690	1773	1850	2010	2170		
	.14	\$ 1231	1307	1391	1467	1551	1627	1711	1787	1871	1947	2107	2267		
	.16	\$ 1328	1405	1488	1565	1648	1725	1808	1885	1968	2045	2205	2365	BALANCE POINT 33 DEG.F.	

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

.05 .06 .07 .08 .09 .10 .12 .14 .16 --ELECTRIC RATE \$/KWH

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY

DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5		36UHPOA/A37AO-A																	
HEAT PUMP MODEL: OUTDOOR 36UHPOA		INDOOR A37AO-A																	
ARI RATED COOLING CAP.: BTUH(95°) 36000 SEER10.00																			
ARI RATED HEATING CAP.: BTUH (47°) 36000 COP(47°) 3.10, HSPF 7.20 MIN.DHR REG IV																			
BTUH (17°) 21000, COP(17°) 2.20																			
FURNACE TYPE FUEL OIL		FURNACE EFFICIENCY 78.00 % AFUE																	
HEAT LOSS BTUH	ELRIC. COST \$/KWH	.70	.80	.90	1.00	1.10	1.20	1.30	1.40	1.50	1.60	1.70	1.80						
HEATING OIL COST - \$/GALLON																			
35,000	\$ 473	542	612	681	751	820	890	952	1022	1092	1161	1231		--THEORETICAL HEATING COST * FURNACE ONLY					
.05	\$ 473	493	514	535	556	577	598	619	639	660	681	709							
.06	\$ 535	556	577	598	619	639	660	681	702	723	744	772		THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR					
.07	\$ 598	619	639	660	681	702	723	744	765	786	806	834							
.08	\$ 660	681	702	723	744	765	786	806	827	848	869	897							
.09	\$ 730	751	772	793	813	834	855	876	897	918	939	966							
.10	\$ 793	813	834	855	876	897	918	939	959	980	1001	1029							
.12	\$ 925	946	966	987	1008	1029	1050	1071	1092	1112	1133	1161							
.14	\$ 1050	1071	1092	1112	1133	1154	1175	1196	1217	1238	1259	1286							
.16	\$ 1182	1203	1224	1245	1266	1286	1307	1328	1349	1370	1391	1419		BALANCE POINT 12 DEG.F.					
40,000	\$ 542	626	702	779	855	939	1015	1092	1168	1252	1328	1405		--THEORETICAL HEATING COST * FURNACE ONLY					
.05	\$ 528	556	577	605	626	653	674	695	723	744	772	793							
.06	\$ 605	633	653	681	702	730	751	772	799	820	848	869		THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR					
.07	\$ 674	702	723	751	772	799	820	841	869	890	918	939							
.08	\$ 744	772	793	820	841	869	890	911	939	959	987	1008							
.09	\$ 820	848	869	897	918	946	966	987	1015	1036	1064	1085							
.10	\$ 890	918	939	966	987	1015	1036	1057	1085	1106	1133	1154							
.12	\$ 1036	1064	1085	1112	1133	1161	1182	1203	1231	1252	1279	1300							
.14	\$ 1182	1210	1231	1259	1279	1307	1328	1349	1377	1398	1426	1446		BALANCE POINT 15 DEG.F.					
.16	\$ 1328	1356	1377	1405	1426	1453	1474	1495	1523	1544	1572	1592							
50,000	\$ 681	779	876	973	1071	1168	1266	1363	1467	1565	1662	1759		--THEORETICAL HEATING COST * FURNACE ONLY					
.05	\$ 646	688	723	765	799	841	883	918	959	994	1036	1071							
.06	\$ 723	765	799	841	876	918	959	994	1036	1071	1112	1147		THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR					
.07	\$ 799	841	876	918	952	994	1036	1071	1112	1147	1189	1224							
.08	\$ 876	918	952	994	1029	1071	1112	1147	1189	1224	1266	1300							
.09	\$ 946	987	1022	1064	1099	1140	1182	1217	1259	1293	1335	1370							
.10	\$ 1022	1064	1099	1140	1175	1217	1259	1293	1335	1370	1412	1446							
.12	\$ 1175	1217	1252	1293	1328	1370	1412	1446	1488	1523	1565	1599							
.14	\$ 1328	1370	1405	1446	1481	1523	1565	1599	1641	1676	1718	1752		BALANCE POINT 21 DEG.F.					
.16	\$ 1474	1516	1551	1592	1627	1669	1711	1745	1787	1822	1864	1899							
60,000	\$ 820	939	1050	1168	1286	1405	1523	1641	1759	1878	1996	2107		--THEORETICAL HEATING COST * FURNACE ONLY					
.05	\$ 772	827	890	946	1008	1064	1126	1182	1245	1300	1363	1419							
.06	\$ 848	904	966	1022	1085	1140	1203	1259	1321	1377	1439	1495		THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR					
.07	\$ 918	973	1036	1092	1154	1210	1272	1328	1391	1446	1509	1565							
.08	\$ 987	1043	1108	1161	1224	1279	1342	1398	1460	1516	1579	1634							
.09	\$ 1057	1112	1175	1231	1293	1349	1412	1467	1530	1586	1648	1704							
.10	\$ 1133	1189	1252	1307	1370	1426	1488	1544	1606	1662	1725	1780							
.12	\$ 1272	1328	1391	1446	1509	1565	1627	1683	1745	1801	1864	1919							
.14	\$ 1419	1474	1537	1592	1655	1711	1773	1829	1892	1947	2010	2065							
.16	\$ 1558	1613	1676	1732	1794	1850	1912	1968	2031	2086	2149	2205		BALANCE POINT 26 DEG.F.					
70,000	\$ 952	1092	1231	1363	1502	1641	1780	1912	2052	2191	2323	2462		--THEORETICAL HEATING COST * FURNACE ONLY					
.05	\$ 904	987	1078	1161	1245	1335	1419	1502	1586	1676	1759	1843							
.06	\$ 966	1050	1140	1224	1307	1398	1481	1565	1648	1739	1822	1905		THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR					
.07	\$ 1022	1106	1196	1279	1363	1453	1537	1620	1704	1794	1878	1961							
.08	\$ 1085	1168	1259	1342	1426	1516	1599	1683	1766	1857	1940	2024							
.09	\$ 1147	1231	1301	1405	1488	1579	1662	1745	1829	1919	2003	2086							
.10	\$ 1210	1293	1384	1461	1551	1641	1725	1808	1892	1982	2065	2149							
.12	\$ 1328	1412	1502	1586	1669	1759	1843	1926	2010	2100	2184	2267							
.14	\$ 1453	1537	1627	1711	1794	1885	1968	2052	2135	2225	2309	2392							
.16	\$ 1572	1655	1745	1829	1912	2003	2088	2170	2253	2344	2427	2511		BALANCE POINT 30 DEG.F.					
80,000	\$ 1092	1252	1405	1565	1718	1878	2031	2191	2344	2504	2657	2817		--THEORETICAL HEATING COST * FURNACE ONLY					
.05	\$ 1043	1161	1272	1391	1509	1620	1739	1857	1968	2086	2198	2316							
.06	\$ 1092	1210	1321	1439	1558	1669	1787	1905	2017	2135	2246	2365		THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR					
.07	\$ 1140	1259	1370	1488	1606	1718	1836	1954	2065	2184	2295	2413							
.08	\$ 1189	1307	1419	1537	1655	1766	1885	2003	2114	2227	2344	2462							
.09	\$ 1238	1356	1467	1584	1704	1815	1933	2052	2163	2281	2392	2511							
.10	\$ 1286	1405	1516	1634	1752	1864	1982	2100	2212	2330	2441	2559							
.12	\$ 1377	1495	1606	1725	1843	1954	2074	2191	2302	2420	2534	2650							
.14	\$ 1474	1592	1704	1822	1940	2052	2170	2288	2399	2518	2629	2747							
.16	\$ 1572	1690	1801	1919	2038	2149	2267	2385	2497	2615	2726	2845		BALANCE POINT 33 DEG.F.					

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

.05 .06 .07 .08 .09 .10 .12 .14 .16      --ELECTRIC RATE \$/KWH

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

**REGION 5** 36UHPOA/A37AO-A  
**HEAT PUMP MODEL:** OUTDOOR 36UHPOA INDOOR A37AO-A  
**ARI RATED COOLING CAP.: BTUH(95°)** 36000 **SEER10.00**  
**ARI RATED HEATING CAP.: BTUH (47°)** 36000 **COP(47°)** 3.10 **HSPP** 7.20 **MIN.DER REG IV**  
**BTUH (17°)** 21000 **COP(17°)** 2.20 **FURNACE TYPE** PROPANE GAS **FURNACE EFFICIENCY** 78.00 % AFUE

<b>HEAT LOSS BTUH</b>	<b>ELEC. COST S/KWH</b>	<b>PROPANE GAS COST - \$/GALLON</b>											
		.60	.65	.70	.75	.80	.85	.90	.95	1.00	1.10	1.20	1.20
35,000	\$ 626	674	730	779	834	883	939	987	1043	1147	1252	1252	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 521	535	549	570	584	598	619	633	646	681	709	709	
.06	\$ 584	598	612	633	646	660	681	695	709	744	772	772	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
.07	\$ 646	660	674	695	709	723	744	758	772	806	834	834	
.08	\$ 709	723	737	758	772	786	806	820	834	869	897	897	
.09	\$ 772	793	806	827	841	855	876	890	904	939	966	966	
.10	\$ 841	855	869	890	904	918	939	952	966	1001	1029	1029	
.12	\$ 973	987	1001	1022	1036	1050	1071	1085	1099	1133	1161	1161	
.14	\$ 1099	1112	1126	1147	1161	1175	1196	1210	1224	1259	1286	1286	
.16	\$ 1231	1245	1259	1279	1293	1307	1328	1342	1356	1391	1419	1419	BALANCE POINT 12 DEG.F.
40,000	\$ 709	772	834	890	952	1008	1071	1126	1189	1307	1426	1426	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 584	598	619	639	653	674	688	709	730	765	799	799	
.06	\$ 660	674	695	716	730	751	765	786	806	841	876	876	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
.07	\$ 730	744	765	786	799	820	834	855	876	911	946	946	
.08	\$ 799	813	834	855	869	890	904	925	946	980	1015	1015	
.09	\$ 876	890	911	932	946	966	980	1001	1022	1057	1092	1092	
.10	\$ 946	959	980	1001	1015	1036	1050	1071	1092	1126	1161	1161	
.12	\$ 1092	1106	1126	1147	1161	1182	1196	1217	1238	1272	1307	1307	
.14	\$ 1238	1252	1272	1293	1307	1328	1342	1363	1384	1419	1453	1453	BALANCE POINT 15 DEG.F.
.16	\$ 1384	1398	1419	1439	1453	1474	1488	1509	1530	1565	1599	1599	
50,000	\$ 890	966	1043	1112	1189	1266	1335	1412	1488	1634	1787	1787	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 730	758	793	820	848	876	911	939	966	1029	1085	1085	
.06	\$ 806	834	869	897	925	952	987	1015	1043	1106	1161	1161	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
.07	\$ 883	911	946	973	1001	1029	1064	1092	1119	1182	1238	1238	
.08	\$ 959	987	1022	1050	1078	1106	1140	1168	1196	1259	1314	1314	
.09	\$ 1029	1059	1102	1129	1150	1178	1210	1238	1266	1328	1384	1384	
.10	\$ 1106	1133	1168	1196	1224	1252	1284	1314	1342	1405	1460	1460	
.12	\$ 1259	1286	1321	1349	1377	1405	1439	1467	1495	1558	1613	1613	
.14	\$ 1412	1439	1474	1502	1530	1558	1592	1620	1648	1711	1766	1766	BALANCE POINT 21 DEG.F.
.16	\$ 1558	1586	1620	1648	1676	1704	1739	1766	1794	1857	1912	1912	
60,000	\$ 1071	1161	1252	1335	1426	1516	1606	1697	1787	1968	2142	2142	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 897	939	987	1029	1078	1119	1168	1210	1259	1349	1439	1439	
.06	\$ 973	1015	1064	1106	1154	1196	1245	1286	1335	1426	1516	1516	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
.07	\$ 1043	1085	1133	1175	1224	1266	1314	1356	1405	1495	1586	1586	
.08	\$ 1112	1154	1203	1245	1293	1335	1384	1426	1474	1565	1655	1655	
.09	\$ 1182	1224	1272	1314	1363	1405	1453	1495	1544	1634	1725	1725	
.10	\$ 1259	1300	1349	1391	1439	1481	1530	1572	1620	1711	1801	1801	
.12	\$ 1398	1439	1488	1530	1579	1620	1669	1711	1759	1850	1940	1940	
.14	\$ 1544	1586	1634	1676	1725	1766	1815	1857	1905	1996	2086	2086	BALANCE POINT 26 DEG.F.
.16	\$ 1683	1725	1773	1815	1864	1905	1954	1996	2045	2135	2225	2225	
70,000	\$ 1252	1356	1460	1565	1669	1773	1878	1982	2086	2295	2504	2504	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 1085	1154	1217	1286	1349	1412	1481	1544	1606	1739	1871	1871	
.06	\$ 1147	1217	1279	1349	1412	1474	1544	1606	1669	1801	1933	1933	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
.07	\$ 1203	1272	1335	1405	1467	1530	1599	1662	1725	1857	1989	1989	
.08	\$ 1266	1335	1398	1467	1530	1592	1662	1725	1787	1919	2052	2052	
.09	\$ 1328	1398	1460	1530	1592	1655	1725	1787	1850	1982	2114	2114	
.10	\$ 1391	1460	1523	1592	1655	1718	1787	1850	1912	2045	2177	2177	
.12	\$ 1509	1579	1641	1711	1773	1836	1905	1968	2031	2163	2295	2295	
.14	\$ 1634	1704	1766	1836	1899	1961	2031	2093	2156	2288	2420	2420	
.16	\$ 1752	1822	1885	1954	2017	2079	2149	2212	2274	2406	2538	2538	BALANCE POINT 30 DEG.F.
80,000	\$ 1426	1551	1669	1787	1905	2024	2142	2260	2385	2622	2858	2858	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 1293	1384	1467	1558	1648	1732	1822	1912	1996	2170	2351	2351	
.06	\$ 1342	1432	1516	1606	1697	1780	1871	1961	2045	2219	2399	2399	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
.07	\$ 1391	1481	1565	1655	1745	1829	1919	2010	2093	2267	2448	2448	
.08	\$ 1439	1530	1613	1704	1794	1878	1968	2059	2142	2316	2497	2497	
.09	\$ 1488	1579	1662	1752	1843	1926	2017	2107	2191	2365	2545	2545	
.10	\$ 1537	1627	1711	1801	1892	1975	2065	2156	2239	2413	2594	2594	
.12	\$ 1627	1718	1801	1892	1982	2065	2156	2246	2330	2504	2685	2685	
.14	\$ 1725	1815	1899	1989	2079	2163	2253	2344	2427	2601	2782	2782	
.16	\$ 1822	1912	1996	2086	2177	2260	2351	2441	2525	2698	2879	2879	BALANCE POINT 33 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

.05 .06 .07 .08 .09 .10 .12 .14 .16 --ELECTRIC RATE \$/KWH

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
 HEAT PUMP MODEL: OUTDOOR 36UHPQA INDOOR A42AS-A  
 ARI RATED COOLING CAP.: BTUH(95) 33400 SEER 9.30  
 ARI RATED HEATING CAP.: BTUH (47) 34800 COP(47) 3.00, HSPF 7.00 MIN.DHR REG IV  
 BTUH (17) 20400, COP(17) 2.00  
 FURNACE TYPE ELECTRIC FURNACE EFFICIENCY 100.00 % AFUE

HEAT LOSS  
BTUH      ELECTRIC COST  
S/KWH

40,000 --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.05	S	716	1238
.06	S	855	1488
.07	S	1001	1732
.08	S	1140	1982
.09	S	1286	2232
.10	S	1432	2476
.12	S	1718	2977
.14	S	2003	3471
.16	S	2295	3965

BALANCE POINT 16 DEG.F.

50,000 --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.05	S	911	1544
.06	S	1092	1857
.07	S	1272	2170
.08	S	1453	2476
.09	S	1641	2789
.10	S	1822	3095
.12	S	2184	3721
.14	S	2552	4340
.16	S	2914	4959

BALANCE POINT 22 DEG. F.

60,000 --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.05	S	1126	1857
.06	S	1349	2232
.07	S	1572	2601
.08	S	1801	2977
.09	S	2024	3345
.10	S	2246	3721
.12	S	2698	4465
.14	S	3151	5210
.16	S	3596	5954

BALANCE POINT 27 DEG.F.

70,000 --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.05	S	1363	2170
.06	S	1627	2601
.07	S	1905	3039
.08	S	2170	3471
.09	S	2448	3902
.10	S	2712	4340
.12	S	3262	5210
.14	S	3805	6079
.16	S	4347	6942

BALANCE POINT 31 DEG.F.

80,000 --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT ELECTRIC HEAT ONLY

.05	S	1613	2476
.06	S	1926	2977
.07	S	2253	3471
.08	S	2573	3965
.09	S	2893	4465
.10	S	3220	4959
.12	S	3867	5954
.14	S	4507	6942
.16	S	5147	7936

BALANCE POINT 34 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

S	.05	.06	.07	.08	.09	.10	.12	.14	.16
	71	86	100	114	129	143	172	201	229

<<--ELECTRIC RATE S/KWH  
 <<--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

**REGION 5** 36UHPOA/A42AS-A  
**HEAT PUMP MODEL:** OUTDOOR 36UHPOA **INDOOR A42AS-A**  
**BTUH (95%)** 33400 **SEER 9.30**  
**BTUH (47%)** 34800 **COP (47%)** 3.00 **HSPP 7.00** MIN.DHR REG IV  
**BTUH (17%)** 20400 **COP (17%)** 2.00  
**FURNACE TYPE NATURAL GAS** **FURNACE EFFICIENCY 78.00 % AFUE**

HEAT LOSS BTUH	KLRG. COST \$/KWH	NATURAL GAS COST - \$/THERM										
		.35	.40	.45	.50	.55	.60	.65	.70	.75	.80	
35,000	\$ 326	375	424	473	521	563	612	660	709	758	848	946
												--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 466	479	493	507	521	535	549	563	584	598	626	653
.06	\$ 535	549	563	577	591	605	619	633	653	667	695	723
.07	\$ 605	619	633	646	660	674	688	702	723	737	765	793
.08	\$ 681	695	709	723	737	751	765	779	799	813	841	869
.09	\$ 751	765	779	793	806	820	834	848	869	883	911	939
.10	\$ 820	834	848	862	876	890	904	918	939	952	980	1008
.12	\$ 966	980	994	1008	1022	1036	1050	1064	1085	1099	1126	1154
.14	\$ 1112	1126	1140	1154	1168	1182	1196	1210	1231	1245	1272	1300
.16	\$ 1252	1266	1279	1293	1307	1321	1335	1349	1370	1384	1412	1439
												BALANCE POINT 13 DEG.F.
40,000	\$ 375	431	486	542	591	646	702	758	813	862	973	1085
												--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 521	535	556	570	584	605	619	639	653	667	702	737
.06	\$ 598	612	633	646	660	681	695	716	730	744	779	813
.07	\$ 681	695	716	730	744	765	779	799	813	827	862	897
.08	\$ 765	779	793	813	827	848	862	883	897	911	946	980
.09	\$ 841	855	876	890	904	925	939	959	973	987	1022	1057
.10	\$ 925	939	959	973	987	1008	1022	1043	1057	1071	1106	1140
.12	\$ 1088	1099	1119	1133	1147	1168	1182	1203	1217	1231	1266	1300
.14	\$ 1245	1259	1279	1293	1307	1328	1342	1363	1377	1391	1426	1460
.16	\$ 1405	1419	1439	1453	1467	1488	1502	1523	1537	1551	1586	1620
												BALANCE POINT 16 DEG.F.
50,000	\$ 473	542	605	674	744	813	876	946	1015	1085	1217	1356
												--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 577	612	646	681	716	751	786	820	855	890	959	1022
.06	\$ 646	681	716	751	786	820	855	890	925	959	1029	1092
.07	\$ 709	744	779	813	848	883	912	952	987	1022	1092	1154
.08	\$ 779	813	848	883	918	952	987	1022	1057	1092	1161	1224
.09	\$ 848	883	918	952	987	1022	1057	1092	1126	1161	1231	1293
.10	\$ 918	952	987	1022	1057	1092	1126	1161	1196	1231	1300	1363
.12	\$ 1050	1085	1119	1154	1189	1224	1259	1293	1328	1363	1432	1495
.14	\$ 1189	1224	1259	1293	1328	1363	1398	1432	1467	1502	1572	1634
.16	\$ 1328	1363	1398	1432	1467	1502	1537	1572	1606	1641	1711	1773
												BALANCE POINT 22 DEG.F.
60,000	\$ 563	646	730	813	890	973	1057	1133	1217	1300	1460	1627
												--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 653	702	758	806	855	911	959	1008	1064	1112	1217	1314
.06	\$ 709	758	813	862	911	966	1015	1064	1119	1168	1272	1370
.07	\$ 772	820	876	925	973	1029	1078	1126	1182	1231	1335	1432
.08	\$ 827	876	932	980	1029	1085	1133	1182	1238	1286	1391	1488
.09	\$ 890	939	994	1043	1092	1147	1196	1245	1300	1349	1453	1551
.10	\$ 946	994	1050	1099	1147	1203	1252	1300	1356	1405	1509	1606
.12	\$ 1064	1112	1168	1217	1266	1321	1370	1419	1474	1523	1627	1725
.14	\$ 1182	1231	1286	1335	1384	1439	1488	1537	1592	1641	1745	1843
.16	\$ 1307	1356	1412	1460	1509	1565	1613	1662	1718	1766	1871	1968
												BALANCE POINT 27 DEG.F.
70,000	\$ 660	758	848	946	1043	1133	1231	1328	1419	1516	1704	1899
												--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 758	813	876	932	994	1050	1112	1168	1231	1286	1412	1530
.06	\$ 820	876	939	994	1057	1112	1175	1231	1293	1349	1474	1592
.07	\$ 890	946	1008	1064	1126	1182	1245	1300	1363	1419	1544	1662
.08	\$ 959	1015	1078	1133	1196	1252	1314	1370	1432	1488	1613	1732
.09	\$ 1022	1078	1140	1196	1259	1314	1377	1432	1495	1551	1676	1794
.10	\$ 1092	1147	1210	1266	1328	1384	1446	1502	1565	1620	1745	1864
.12	\$ 1224	1279	1342	1398	1460	1516	1579	1634	1697	1752	1878	1996
.14	\$ 1363	1419	1481	1537	1599	1655	1718	1773	1836	1892	2017	2135
.16	\$ 1493	1551	1613	1669	1732	1787	1850	1905	1968	2024	2149	2267
												BALANCE POINT 31 DEG.F.
80,000	\$ 758	862	973	1085	1189	1300	1405	1516	1627	1732	1947	2170
												--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 827	904	987	1064	1147	1224	1307	1384	1467	1544	1704	1864
.06	\$ 876	932	1036	1113	1196	1272	1356	1432	1516	1592	1752	1912
.07	\$ 932	1008	1092	1168	1252	1328	1412	1488	1572	1648	1808	1968
.08	\$ 980	1057	1140	1217	1300	1377	1460	1537	1620	1697	1857	2017
.09	\$ 1036	1112	1196	1274	1356	1432	1516	1592	1676	1752	1912	2072
.10	\$ 1085	1161	1245	1321	1405	1481	1565	1641	1725	1801	1961	2121
.12	\$ 1189	1266	1349	1426	1509	1586	1669	1745	1829	1905	2065	2225
.14	\$ 1293	1370	1453	1530	1613	1690	1773	1850	1933	2010	2170	2330
.16	\$ 1398	1474	1558	1634	1718	1794	1878	1954	2038	2114	2274	2434
												BALANCE POINT 34 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

.05 .06 .07 .08 .09 .10 .12 .14 .16 --ELECTRIC RATE \$/KWH

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
 HEAT PUMP MODEL: OUTDOOR 36UHPOA INDOOR A42AS-A  
 ARI RATED COOLING CAP.: BTUH(95) 33400 SEER 9.30  
 ARI RATED HEATING CAP.: BTUH (47) 34800 COP(47) 3.00, BHPF 7.00 MIN.DHR REG IV  
 BTUH (17) 20400 COP(17) 2.00  
 FURNACE TYPE FUEL OIL FURNACE EFFICIENCY 78.00 % AFUE

HEAT LOSS BTUH	ELC. COST \$/KWH	HEATING OIL COST - \$/GALLON											
		.70	.80	.90	1.00	1.10	1.20	1.30	1.40	1.50	1.60	1.70	1.80
35,000	\$ 473	542	612	681	751	820	890	952	1022	1092	1161	1231	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 507	528	549	570	591	612	633	653	674	695	716	744
	.06	\$ 577	598	619	639	660	681	702	723	744	765	786	813
	.07	\$ 646	667	688	709	730	751	772	793	813	834	855	883
	.08	\$ 723	744	765	786	806	827	848	869	890	911	932	959
	.09	\$ 793	813	834	855	876	897	918	939	959	980	1001	1029
	.10	\$ 862	883	904	925	946	966	987	1008	1029	1050	1071	1099
	.12	\$ 1008	1029	1050	1071	1092	1112	1133	1154	1175	1196	1217	1245
	.14	\$ 1154	1175	1196	1217	1238	1259	1279	1300	1321	1342	1363	1391
	.16	\$ 1293	1314	1335	1356	1377	1398	1419	1439	1460	1481	1502	1530
40,000	\$ 542	626	702	779	855	939	1015	1092	1168	1252	1328	1405	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 570	598	619	646	667	695	716	737	765	786	813	834
	.06	\$ 646	674	695	723	744	772	793	813	841	862	890	911
	.07	\$ 730	758	779	806	827	855	876	897	925	946	973	994
	.08	\$ 813	841	862	890	911	939	959	980	1008	1029	1057	1078
	.09	\$ 890	918	939	966	987	1015	1036	1057	1085	1106	1133	1154
	.10	\$ 973	1001	1022	1050	1071	1098	1119	1140	1168	1189	1217	1238
	.12	\$ 1133	1161	1182	1210	1231	1259	1279	1300	1328	1349	1377	1398
	.14	\$ 1293	1321	1342	1370	1391	1419	1439	1460	1488	1509	1537	1558
	.16	\$ 1493	1481	1502	1530	1551	1579	1599	1620	1648	1669	1697	1718
50,000	\$ 681	779	876	973	1071	1168	1266	1363	1467	1565	1662	1759	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 688	737	786	834	883	932	980	1029	1078	1126	1182	1231
	.06	\$ 758	806	855	904	952	1001	1050	1099	1147	1196	1252	1300
	.07	\$ 820	869	918	966	1015	1064	1112	1161	1210	1259	1314	1363
	.08	\$ 890	939	987	1036	1085	1133	1182	1231	1279	1328	1384	1432
	.09	\$ 959	1008	1057	1106	1154	1203	1252	1300	1349	1398	1453	1502
	.10	\$ 1029	1078	1126	1175	1224	1272	1321	1370	1419	1467	1523	1572
	.12	\$ 1161	1210	1259	1307	1356	1405	1453	1502	1551	1599	1655	1704
	.14	\$ 1300	1349	1398	1446	1495	1544	1592	1641	1690	1739	1794	1843
	.16	\$ 1439	1488	1537	1586	1634	1683	1732	1780	1829	1878	1933	1982
60,000	\$ 820	939	1050	1168	1286	1405	1523	1641	1759	1878	1996	2107	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 813	883	959	1029	1106	1182	1252	1328	1398	1474	1544	1620
	.06	\$ 869	939	1015	1085	1161	1238	1307	1384	1453	1530	1599	1676
	.07	\$ 932	1001	1078	1147	1224	1300	1370	1446	1516	1592	1662	1739
	.08	\$ 987	1057	1133	1203	1279	1356	1426	1502	1572	1648	1718	1794
	.09	\$ 1050	1119	1196	1266	1342	1419	1488	1565	1634	1711	1780	1857
	.10	\$ 1106	1175	1252	1321	1398	1474	1544	1620	1690	1766	1836	1912
	.12	\$ 1224	1293	1370	1439	1516	1592	1662	1739	1808	1885	1954	2031
	.14	\$ 1342	1412	1488	1558	1634	1711	1780	1857	1926	2003	2072	2149
	.16	\$ 1467	1537	1613	1683	1759	1836	1905	1982	2052	2128	2198	2274
70,000	\$ 952	1092	1231	1363	1502	1641	1780	1912	2052	2191	2323	2462	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 939	1022	1112	1196	1279	1370	1453	1537	1620	1711	1794	1878
	.06	\$ 1001	1085	1175	1259	1342	1432	1516	1599	1683	1773	1857	1940
	.07	\$ 1071	1154	1245	1328	1412	1502	1586	1669	1752	1843	1926	2010
	.08	\$ 1140	1224	1314	1398	1481	1572	1655	1739	1822	1912	1996	2079
	.09	\$ 1203	1286	1377	1460	1544	1634	1718	1801	1885	1975	2059	2142
	.10	\$ 1272	1356	1446	1530	1613	1704	1787	1871	1954	2045	2128	2212
	.12	\$ 1405	1488	1579	1662	1745	1836	1919	2003	2086	2177	2260	2344
	.14	\$ 1544	1627	1718	1801	1885	1975	2059	2142	2225	2316	2399	2483
	.16	\$ 1616	1759	1850	1933	2011	2107	2191	2274	2358	2448	2532	2615
80,000	\$ 1092	1252	1405	1565	1718	1878	2031	2191	2344	2504	2657	2817	--THEORETICAL HEATING COST * FURNACE ONLY
	.05	\$ 1071	1189	1300	1419	1537	1648	1766	1885	1996	2114	2225	2344
	.06	\$ 1119	1238	1349	1461	1586	1697	1815	1933	2045	2163	2274	2392
	.07	\$ 1175	1293	1405	1523	1611	1752	1871	1989	2100	2219	2330	2448
	.08	\$ 1224	1342	1453	1572	1690	1801	1919	2038	2149	2267	2379	2497
	.09	\$ 1278	1398	1509	1621	1745	1851	1975	2093	2205	2323	2434	2552
	.10	\$ 1328	1456	1558	1676	1794	1905	2024	2142	2253	2372	2483	2601
	.12	\$ 1432	1561	1662	1780	1899	2010	2128	2246	2358	2476	2587	2705
	.14	\$ 1537	1655	1766	1885	2003	2114	2232	2351	2462	2580	2692	2810
	.16	\$ 1641	1759	1871	1989	2107	2219	2337	2455	2566	2685	2796	2914

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

.05 .06 .07 .08 .09 .10 .12 .14 .16 &lt;--ELECTRIC RATE \$/KWH

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5		36UEPOA/A42AS-A												
HEAT PUMP MODEL: OUTDOOR 36UEPOA INDOOR A42AS-A														
ARI RATED COOLING CAP.: BTUH(95) 33400 SEER 9.30														
ARI RATED HEATING CAP.: BTUH (47) 34800 COP(47) 3.00, BSPP 7.00 MIN.DHR REG IV														
BTUH (17) 20400 COP(17) 2.00														
FURNACE TYPE PROPANE GAS		FURNACE EFFICIENCY 78.00 % AFUE												
HEAT LOSS BTUH	ELEC. COST \$/KWH	.60	.65	.70	.75	.80	.85	.90	.95	1.00	1.10	1.20	1.20	
		PROPANE GAS COST - \$/GALLON												
35,000	\$ 626	674	730	779	834	883	939	987	1043	1147	1252	1252	--THEORETICAL HEATING COST * FURNACE ONLY	
	.05	\$ 556	570	584	605	619	633	653	667	681	716	744	744	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
	.06	\$ 626	639	653	674	688	702	723	737	751	786	813	813	
	.07	\$ 695	709	723	744	758	772	793	806	820	855	883	883	
	.08	\$ 772	786	799	820	834	848	869	883	897	932	959	959	
	.09	\$ 841	855	869	890	904	918	939	952	966	1001	1029	1029	
	.10	\$ 911	925	939	959	973	987	1008	1022	1036	1071	1099	1099	
	.12	\$ 1052	1071	1085	1106	1119	1133	1154	1168	1182	1217	1245	1245	
	.14	\$ 1203	1217	1231	1252	1266	1279	1300	1314	1328	1363	1391	1391	BALANCE POINT 13 DEG.F.
	.16	\$ 1342	1356	1370	1391	1405	1419	1439	1453	1467	1502	1530	1530	
40,000	\$ 709	772	834	890	952	1008	1071	1126	1189	1307	1426	1426	--THEORETICAL HEATING COST * FURNACE ONLY	
	.05	\$ 626	639	660	681	695	716	730	751	772	806	841	841	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
	.06	\$ 702	716	737	758	771	793	806	827	848	883	918	918	
	.07	\$ 786	799	820	841	855	876	890	911	932	966	1001	1001	
	.08	\$ 869	883	904	925	939	959	973	994	1015	1050	1085	1085	
	.09	\$ 946	959	980	1001	1015	1036	1050	1071	1092	1126	1161	1161	
	.10	\$ 1029	1043	1064	1085	1099	1119	1133	1154	1175	1210	1245	1245	
	.12	\$ 1189	1203	1224	1245	1259	1279	1293	1314	1335	1370	1405	1405	
	.14	\$ 1349	1363	1384	1405	1419	1439	1453	1474	1495	1530	1565	1565	
	.16	\$ 1509	1523	1544	1565	1579	1599	1613	1634	1655	1690	1725	1725	BALANCE POINT 16 DEG.F.
50,000	\$ 890	966	1043	1112	1189	1266	1335	1412	1488	1634	1787	1787	--THEORETICAL HEATING COST * FURNACE ONLY	
	.05	\$ 793	827	869	904	939	980	1015	1057	1092	1168	1245	1245	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
	.06	\$ 862	897	939	973	1008	1050	1085	1126	1161	1238	1314	1314	
	.07	\$ 925	959	1001	1036	1071	1112	1147	1189	1224	1300	1377	1377	
	.08	\$ 994	1029	1071	1106	1140	1182	1217	1259	1293	1370	1446	1446	
	.09	\$ 1064	1099	1140	1175	1210	1253	1286	1328	1363	1439	1516	1516	
	.10	\$ 1133	1168	1210	1245	1279	1321	1356	1398	1432	1509	1586	1586	
	.12	\$ 1266	1300	1342	1377	1412	1453	1488	1530	1565	1641	1718	1718	
	.14	\$ 1405	1439	1481	1516	1551	1592	1627	1669	1704	1780	1857	1857	
	.16	\$ 1544	1579	1620	1655	1690	1732	1766	1808	1843	1919	1996	1996	BALANCE POINT 22 DEG.F.
60,000	\$ 1071	1161	1252	1335	1426	1516	1606	1697	1787	1968	2142	2142	--THEORETICAL HEATING COST * FURNACE ONLY	
	.05	\$ 966	1022	1078	1140	1196	1252	1307	1363	1419	1530	1641	1641	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
	.06	\$ 1022	1078	1133	1196	1252	1307	1363	1419	1474	1586	1697	1697	
	.07	\$ 1085	1140	1196	1259	1314	1370	1426	1481	1537	1648	1759	1759	
	.08	\$ 1140	1196	1252	1314	1370	1426	1481	1537	1592	1704	1815	1815	
	.09	\$ 1203	1259	1314	1377	1432	1488	1544	1599	1655	1766	1878	1878	
	.10	\$ 1259	1314	1370	1432	1488	1544	1599	1655	1711	1822	1933	1933	
	.12	\$ 1377	1432	1488	1551	1606	1662	1718	1773	1829	1940	2052	2052	
	.14	\$ 1495	1551	1606	1669	1725	1780	1836	1892	1947	2059	2170	2170	
	.16	\$ 1620	1676	1732	1794	1850	1905	1961	2017	2072	2184	2295	2295	BALANCE POINT 27 DEG.F.
70,000	\$ 1252	1356	1460	1565	1669	1773	1878	1982	2086	2295	2504	2504	--THEORETICAL HEATING COST * FURNACE ONLY	
	.05	\$ 1119	1189	1252	1321	1384	1446	1516	1579	1641	1773	1905	1905	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
	.06	\$ 1182	1252	1314	1384	1446	1509	1579	1641	1704	1836	1968	1968	
	.07	\$ 1252	1321	1384	1453	1516	1579	1648	1711	1773	1905	2038	2038	
	.08	\$ 1321	1391	1453	1523	1580	1648	1718	1780	1843	1975	2107	2107	
	.09	\$ 1384	1453	1516	1586	1648	1711	1780	1843	1905	2038	2170	2170	
	.10	\$ 1453	1523	1586	1655	1718	1780	1850	1912	1975	2107	2239	2239	
	.12	\$ 1586	1718	1787	1850	1912	1982	2045	2107	2239	2372	2372	2372	
	.14	\$ 1725	1794	1857	1926	1989	2052	2121	2184	2246	2379	2511	2511	
	.16	\$ 1857	1926	1989	2059	2121	2184	2253	2316	2379	2511	2643	2643	BALANCE POINT 31 DEG.F.
80,000	\$ 1426	1551	1669	1787	1905	2024	2142	2260	2385	2622	2858	2858	--THEORETICAL HEATING COST * FURNACE ONLY	
	.05	\$ 1321	1412	1495	1586	1676	1759	1850	1940	2024	2198	2379	2379	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
	.06	\$ 1370	1460	1544	1634	1725	1808	1899	1989	2072	2246	2427	2427	
	.07	\$ 1426	1516	1599	1690	1780	1864	1954	2045	2128	2302	2483	2483	
	.08	\$ 1474	1565	1648	1739	1829	1912	2003	2093	2177	2351	2532	2532	
	.09	\$ 1530	1620	1704	1794	1885	1968	2059	2149	2232	2406	2587	2587	
	.10	\$ 1579	1669	1752	1843	1933	2017	2107	2198	2281	2455	2636	2636	
	.12	\$ 1683	1773	1857	1947	2038	2121	2212	2302	2385	2559	2740	2740	
	.14	\$ 1787	1878	1961	2052	2142	2225	2316	2406	2490	2664	2845	2845	
	.16	\$ 1892	1982	2065	2156	2246	2330	2420	2511	2594	2768	2949	2949	BALANCE POINT 34 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

.05 .06 .07 .08 .09 .10 .12 .14 .16 --ELECTRIC RATE \$/KWH

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5                          42UHPQA/A61AO-A  
 HEAT PUMP MODEL: OUTDOOR 42UHPQA                          INDOOR A61AO-A  
 ARI RATED COOLING CAP.: BTUH(95) 44000, SEER11.30  
 ARI RATED HEATING CAP.: BTUH (47) 41000, COP(47) 3.40, HSPE 7.60 MIN.DER REG IV  
 BTUH (17) 25000, COP(17) 2.20  
 FURNACE TYPE ELECTRIC                          FURNACE EFFICIENCY 100.00 % AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH
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50,000                          --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT                          ELECTRIC HEAT ONLY

.05	\$	841	1544
.06	\$	1001	1857
.07	\$	1168	2170
.08	\$	1335	2476
.09	\$	1509	2789
.10	\$	1676	3095
.12	\$	2010	3721
.14	\$	2351	4340
.16	\$	2678	4959

BALANCE POINT 16 DEG.F.

60,000                          --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT                          ELECTRIC HEAT ONLY

.05	\$	1022	1857
.06	\$	1231	2232
.07	\$	1439	2601
.08	\$	1634	2971
.09	\$	1843	3345
.10	\$	2052	3721
.12	\$	2462	4465
.14	\$	2872	5210
.16	\$	3283	5954

BALANCE POINT 22 DEG.F.

70,000                          --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT                          ELECTRIC HEAT ONLY

.05	\$	1231	2170
.06	\$	1481	2601
.07	\$	1725	3039
.08	\$	1968	3471
.09	\$	2225	3902
.10	\$	2469	4340
.12	\$	2963	5210
.14	\$	3450	6079
.16	\$	3951	6942

BALANCE POINT 26 DEG.F.

80,000                          --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT                          ELECTRIC HEAT ONLY

.05	\$	1460	2476
.06	\$	1759	2977
.07	\$	2045	3471
.08	\$	2337	3965
.09	\$	2636	4465
.10	\$	2921	4959
.12	\$	3505	5954
.14	\$	4097	6942
.16	\$	4681	7936

BALANCE POINT 30 DEG.F.

90,000                          --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT                          ELECTRIC HEAT ONLY

.05	\$	1704	2789
.06	\$	2038	3345
.07	\$	2385	3902
.08	\$	2726	4465
.09	\$	3060	5022
.10	\$	3408	5578
.12	\$	4083	6698
.14	\$	4764	7811
.16	\$	5446	8931

BALANCE POINT 33 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

	.05	.06	.07	.08	.09	.10	.12	.14	.16
\$	77	93	109	124	140	155	186	218	249

--ELECTRIC RATE \$/KWH  
 --THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5 HEAT PUMP MODEL: OUTDOOR 42UHPOA INDOOR A61AO-A ARI RATED COOLING CAP.: BTUH(95) 44000, SEER11.30 ARI RATED HEATING CAP.: BTUH (47) 41000, COP(47) 3.40, EER 7.60 MIN.DHR REG IV BTUH (17) 25000, COP(17) 2.20 FURNACE TYPE NATURAL GAS FURNACE EFFICIENCY 78.00 % AFUE													
HEAT LOSS BTUH	ELEC. COST \$/KWH	.35	.40	.45	.50	.55	.60	.65	.70	.75	.80	.90	1.00
40,000	\$ 375	431	486	542	591	646	702	758	813	862	973	1085	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 514	528	542	549	563	577	591	598	612	626	646	674	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
.06	\$ 605	619	633	639	653	667	681	688	702	716	737	765	
.07	\$ 688	702	716	723	737	751	765	772	786	799	820	848	
.08	\$ 779	793	806	813	827	841	855	862	876	890	911	939	
.09	\$ 862	876	890	897	911	925	939	946	959	973	994	1022	
.10	\$ 952	966	980	987	1001	1015	1029	1036	1050	1064	1085	1112	
.12	\$ 1126	1140	1154	1161	1175	1189	1203	1210	1224	1238	1259	1286	
.14	\$ 1293	1307	1321	1328	1342	1356	1370	1377	1391	1405	1426	1453	
.16	\$ 1467	1481	1495	1502	1516	1530	1544	1551	1565	1579	1599	1627	BALANCE POINT 11 DEG.F.
50,000	\$ 473	542	605	674	744	813	876	946	1015	1085	1217	1356	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 605	626	646	667	688	709	730	751	772	793	834	876	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
.06	\$ 695	716	737	758	779	799	820	841	862	883	925	966	
.07	\$ 793	813	834	855	876	897	918	939	959	980	1022	1064	
.08	\$ 883	904	925	946	966	987	1008	1029	1050	1071	1112	1154	
.09	\$ 973	994	1015	1036	1057	1078	1099	1119	1140	1161	1203	1245	
.10	\$ 1064	1085	1106	1126	1147	1168	1189	1210	1231	1252	1293	1335	
.12	\$ 1252	1272	1293	1314	1335	1356	1377	1398	1419	1439	1481	1523	
.14	\$ 1432	1453	1474	1495	1516	1537	1558	1579	1599	1620	1662	1704	
.16	\$ 1620	1641	1662	1683	1704	1725	1745	1766	1787	1808	1850	1892	BALANCE POINT 16 DEG.F.
60,000	\$ 563	646	730	813	890	973	1057	1133	1217	1300	1460	1627	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 660	702	744	786	827	869	911	952	994	1029	1112	1196	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
.06	\$ 737	779	820	862	904	946	987	1029	1071	1106	1189	1272	
.07	\$ 813	855	897	939	980	1022	1064	1106	1147	1182	1266	1349	
.08	\$ 890	932	973	1015	1057	1092	1140	1182	1224	1259	1342	1426	
.09	\$ 986	1008	1050	1092	1133	1175	1217	1259	1300	1335	1419	1502	
.10	\$ 1043	1085	1126	1168	1210	1252	1293	1335	1377	1412	1495	1579	
.12	\$ 1189	1231	1272	1314	1356	1398	1439	1481	1523	1558	1641	1725	
.14	\$ 1342	1384	1426	1467	1509	1551	1592	1634	1676	1711	1794	1878	
.16	\$ 1495	1537	1579	1620	1662	1704	1745	1787	1829	1864	1947	2031	BALANCE POINT 22 DEG.F.
70,000	\$ 660	758	848	946	1043	1133	1231	1328	1419	1516	1704	1899	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 765	813	862	911	959	1008	1050	1099	1147	1196	1293	1391	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
.06	\$ 848	897	946	994	1043	1092	1133	1182	1231	1279	1377	1474	
.07	\$ 939	987	1036	1085	1133	1182	1224	1272	1321	1370	1467	1565	
.08	\$ 1022	1071	1119	1168	1217	1266	1307	1356	1405	1453	1551	1648	
.09	\$ 1106	1154	1203	1252	1300	1349	1391	1439	1488	1537	1634	1732	
.10	\$ 1196	1245	1293	1342	1391	1439	1481	1530	1579	1627	1725	1822	
.12	\$ 1363	1412	1460	1509	1558	1606	1648	1697	1745	1794	1892	1989	
.14	\$ 1537	1586	1634	1683	1732	1780	1822	1871	1919	1968	2065	2163	
.16	\$ 1711	1759	1808	1857	1905	1954	1996	2045	2093	2142	2239	2337	BALANCE POINT 26 DEG.F.
80,000	\$ 758	862	973	1085	1189	1300	1405	1516	1627	1732	1947	2170	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 834	904	973	1036	1106	1175	1245	1307	1377	1446	1579	1718	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
.06	\$ 904	973	1043	1112	1175	1245	1314	1384	1446	1516	1648	1787	
.07	\$ 973	1043	1119	1189	1252	1321	1391	1460	1523	1662	1794	1933	
.08	\$ 1050	1119	1189	1252	1321	1391	1460	1523	1592	1732	1864	2003	
.09	\$ 1119	1189	1259	1321	1391	1460	1530	1592	1662	1732	1864	2003	
.10	\$ 1189	1259	1328	1391	1460	1530	1599	1662	1732	1801	1933	2072	
.12	\$ 1335	1405	1474	1537	1601	1676	1745	1808	1878	1947	2079	2219	
.14	\$ 1481	1551	1620	1683	1752	1822	1892	1954	2024	2093	2225	2365	
.16	\$ 1620	1690	1759	1822	1892	1961	2031	2093	2163	2232	2365	2504	BALANCE POINT 30 DEG.F.
90,000	\$ 848	973	1099	1217	1342	1460	1586	1704	1829	1947	2198	2441	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 904	994	1085	1175	1266	1356	1439	1530	1620	1711	1892	2072	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR
.06	\$ 959	1050	1140	1231	1321	1412	1495	1586	1676	1766	1947	2128	
.07	\$ 1015	1106	1196	1286	1377	1467	1551	1641	1732	1822	2003	2184	
.08	\$ 1071	1161	1252	1342	1432	1523	1606	1697	1787	1878	2059	2239	
.09	\$ 1119	1210	1300	1391	1481	1572	1659	1745	1836	1926	2107	2288	
.10	\$ 1175	1266	1356	1446	1537	1627	1711	1801	1892	1982	2163	2344	
.12	\$ 1286	1377	1467	1558	1648	1732	1822	1912	2003	2093	2274	2455	
.14	\$ 1398	1488	1579	1669	1759	1850	1933	2024	2114	2205	2388	2566	
.16	\$ 1502	1592	1683	1773	1864	1954	2038	2128	2219	2309	2490	2671	

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

.05 .06 .07 .08 .09 .10 .12 .14 .16 &lt;--ELECTRIC RATE \$/KWH

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5											42UHPOA/A61AO-A		
HEAT PUMP MODEL: OUTDOOR 42UHPOA INDOOR A61AO-A													
ARI RATED COOLING CAP.: BTUH (95°) 44000 SEER11.30													
ARI RATED HEATING CAP.: BTUH (47°) 41000 COP(47°) 3.40, BSPF 7.60 MIN.DHR REG IV													
BTUH (17°) 25000 COP(17°) 2.20													
FURNACE TYPE FUEL OIL FURNACE EFFICIENCY 78.00 % AFUE													
HEAT LOSS BTUH	ELEC. COST \$/KWH	.70	.80	.90	1.00	1.10	1.20	1.30	1.40	1.50	1.60	1.70	1.80
HEATING OIL COST - \$/GALLON													
40,000	\$ 542	626	702	779	855	939	1015	1092	1168	1252	1328	1405	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 556	570	591	605	626	639	660	674	695	709	730	744	THEORETICAL HEATING COST * FURN.+ HEAT PUMP
.06	\$ 646	660	681	695	716	730	751	765	786	799	820	834	S PER YEAR
.07	\$ 730	744	765	779	799	813	834	848	869	883	904	918	
.08	\$ 820	834	855	869	890	904	925	939	959	973	994	1008	
.09	\$ 904	918	939	952	973	987	1008	1022	1043	1057	1078	1092	
.10	\$ 994	1008	1029	1043	1064	1078	1099	1122	1133	1147	1168	1182	
.12	\$ 1168	1182	1203	1217	1238	1252	1272	1286	1307	1321	1342	1356	
.14	\$ 1335	1349	1370	1384	1405	1419	1439	1453	1474	1488	1509	1523	
.16	\$ 1509	1523	1544	1558	1579	1592	1613	1627	1648	1662	1683	1697	BALANCE POINT 11 DEG.F.
50,000	\$ 681	779	876	973	1071	1168	1266	1363	1467	1565	1662	1759	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 667	702	730	758	793	820	848	883	911	939	973	1001	THEORETICAL HEATING COST * FURN.+ HEAT PUMP
.06	\$ 758	793	820	848	883	911	939	973	1001	1029	1064	1092	S PER YEAR
.07	\$ 855	890	918	946	980	1008	1036	1071	1099	1126	1161	1189	
.08	\$ 946	980	1008	1036	1071	1099	1126	1161	1189	1217	1252	1279	
.09	\$ 1036	1071	1099	1126	1161	1189	1217	1254	1282	1307	1341	1370	
.10	\$ 1126	1161	1189	1217	1252	1279	1307	1342	1370	1398	1432	1460	
.12	\$ 1314	1349	1377	1405	1439	1467	1495	1530	1558	1586	1620	1648	
.14	\$ 1495	1530	1558	1586	1620	1648	1676	1711	1739	1766	1801	1829	
.16	\$ 1683	1718	1745	1773	1808	1836	1864	1899	1926	1954	1989	2017	BALANCE POINT 16 DEG.F.
60,000	\$ 820	939	1050	1168	1286	1405	1523	1641	1759	1878	1996	2107	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 793	848	911	966	1029	1085	1147	1203	1266	1321	1384	1439	THEORETICAL HEATING COST * FURN.+ HEAT PUMP
.06	\$ 869	925	987	1043	1106	1161	1224	1279	1342	1398	1460	1516	S PER YEAR
.07	\$ 946	1001	1064	1119	1182	1238	1300	1356	1419	1474	1537	1592	
.08	\$ 1022	1078	1140	1196	1259	1314	1377	1434	1495	1551	1613	1669	
.09	\$ 1099	1154	1211	1272	1335	1391	1453	1509	1572	1627	1690	1745	
.10	\$ 1175	1231	1293	1349	1412	1467	1530	1586	1648	1704	1760	1822	
.12	\$ 1321	1377	1439	1495	1558	1613	1676	1732	1794	1850	1912	1968	
.14	\$ 1474	1530	1592	1648	1711	1766	1829	1885	1947	2003	2065	2121	
.16	\$ 1627	1683	1745	1801	1864	1919	1982	2038	2100	2156	2219	2274	BALANCE POINT 22 DEG.F.
70,000	\$ 952	1092	1231	1363	1502	1641	1780	1912	2052	2191	2323	2462	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 911	980	1050	1119	1189	1259	1328	1398	1467	1537	1606	1676	THEORETICAL HEATING COST * FURN.+ HEAT PUMP
.06	\$ 994	1064	1133	1203	1272	1342	1412	1481	1551	1620	1690	1759	S PER YEAR
.07	\$ 1085	1154	1224	1293	1363	1432	1502	1572	1641	1711	1780	1850	
.08	\$ 1168	1238	1307	1377	1446	1516	1586	1655	1725	1794	1864	1933	
.09	\$ 1252	1321	1391	1460	1530	1599	1669	1739	1808	1878	1947	2017	
.10	\$ 1342	1412	1481	1551	1620	1690	1759	1829	1899	1968	2038	2107	
.12	\$ 1509	1579	1648	1718	1787	1857	1926	1996	2065	2135	2205	2274	
.14	\$ 1683	1752	1822	1892	1961	2031	2100	2170	2239	2309	2379	2448	
.16	\$ 1857	1926	1996	2065	2135	2205	2274	2344	2413	2483	2552	2622	BALANCE POINT 26 DEG.F.
80,000	\$ 1092	1252	1405	1565	1718	1878	2031	2191	2344	2504	2657	2817	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 1043	1140	1245	1342	1439	1537	1634	1732	1829	1926	2024	2121	THEORETICAL HEATING COST * FURN.+ HEAT PUMP
.06	\$ 1182	1210	1314	1412	1509	1606	1704	1801	1899	1996	2093	2191	S PER YEAR
.07	\$ 1279	1384	1481	1579	1676	1773	1871	1968	2065	2163	2260		
.08	\$ 1259	1356	1460	1558	1655	1752	1850	1947	2045	2142	2239	2337	
.09	\$ 1328	1426	1530	1627	1725	1822	1919	2017	2114	2212	2309	2406	
.10	\$ 1398	1495	1599	1697	1794	1892	1989	2086	2184	2281	2379	2476	
.12	\$ 1544	1641	1745	1843	1940	2038	2135	2232	2330	2427	2525	2622	
.14	\$ 1690	1787	1892	1989	2086	2184	2281	2379	2476	2573	2671	2768	
.16	\$ 1829	1926	2031	2128	2225	2323	2420	2518	2615	2712	2810	2907	BALANCE POINT 30 DEG.F.
90,000	\$ 1231	1405	1579	1759	1933	2107	2288	2462	2636	2817	2991	3165	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 1182	1307	1439	1572	1704	1829	1961	2093	2219	2351	2483	2608	THEORETICAL HEATING COST * FURN.+ HEAT PUMP
.06	\$ 1238	1363	1495	1627	1759	1885	2017	2149	2274	2406	2538	2664	S PER YEAR
.07	\$ 1293	1419	1551	1683	1815	1940	2072	2205	2330	2462	2594	2719	
.08	\$ 1349	1474	1606	1739	1871	1996	2128	2260	2385	2518	2650	2775	
.09	\$ 1398	1523	1665	1787	1919	2045	2177	2309	2434	2568	2698	2824	
.10	\$ 1453	1579	1711	1843	1975	2100	2232	2365	2490	2622	2754	2879	
.12	\$ 1565	1690	1822	1954	2086	2212	2344	2476	2601	2733	2865	2991	
.14	\$ 1676	1801	1933	2065	2198	2323	2455	2587	2712	2845	2977	3102	
.16	\$ 1780	1905	2038	2170	2302	2427	2559	2692	2817	2949	3081	3206	BALANCE POINT 33 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

.05 .06 .07 .08 .09 .10 .12 .14 .16 &lt;--ELECTRIC RATE \$/KWH

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY

DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
HEAT PUMP MODEL: OUTDOOR 42UHPOA 42URPQA/A61AO-A  
INDOOR A61AO-A  
ARI RATED COOLING CAP.: BTUH(95°) 44000, SEER11.30  
ARI RATED HEATING CAP.: BTUH (47°) 41000, COP(47°) 3.40, HSPF 7.60 MIN.DER REG IV  
BTUH (17°) 25000, COP(17°) 2.20  
FURNACE TYPE PROPANE GAS FURNACE EFFICIENCY 78.00 % AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	.60	.65	.70	.75	.80	.85	.90	.95	1.00	1.10	1.20	1.20	1.20	1.20
PROPANE GAS COST - \$/GALLON															
40,000	\$ 709	772	834	890	952	1008	1071	1126	1189	1307	1426	1426	<--THEORETICAL HEATING COST * FURNACE ONLY		
.05	\$ 591	605	619	633	646	660	674	681	695	723	751	751	THEORETICAL HEATING COST * FURN.+ HEAT PUMP		
.06	\$ 681	695	709	723	737	751	765	772	786	813	841	841	\$ PER YEAR		
.07	\$ 765	779	793	806	820	834	848	855	869	897	925	925	THEORETICAL HEATING COST * FURN.+ HEAT PUMP		
.08	\$ 855	869	883	897	911	925	939	946	959	987	1015	1015	\$ PER YEAR		
.09	\$ 939	952	966	980	994	1008	1022	1029	1043	1071	1099	1099	THEORETICAL HEATING COST * FURN.+ HEAT PUMP		
.10	\$ 1029	1043	1057	1071	1085	1099	1112	1119	1133	1161	1189	1189	\$ PER YEAR		
.12	\$ 1203	1217	1231	1245	1259	1272	1286	1293	1307	1335	1363	1363	THEORETICAL HEATING COST * FURN.+ HEAT PUMP		
.14	\$ 1370	1384	1398	1412	1426	1439	1453	1460	1474	1502	1530	1530	\$ PER YEAR		
.16	\$ 1544	1558	1572	1586	1599	1613	1627	1634	1648	1676	1704	1704	THEORETICAL HEATING COST * FURN.+ HEAT PUMP		
50,000	\$ 890	966	1043	1112	1189	1266	1335	1412	1488	1634	1787	1787	<--THEORETICAL HEATING COST * FURNACE ONLY		
.05	\$ 737	758	779	799	827	848	869	897	918	966	1008	1008	THEORETICAL HEATING COST * FURN.+ HEAT PUMP		
.06	\$ 827	848	869	890	918	939	959	987	1008	1057	1099	1099	\$ PER YEAR		
.07	\$ 925	946	966	987	1015	1036	1057	1085	1106	1154	1196	1196	THEORETICAL HEATING COST * FURN.+ HEAT PUMP		
.08	\$ 1015	1036	1057	1078	1106	1126	1147	1175	1196	1245	1286	1286	\$ PER YEAR		
.09	\$ 1106	1126	1147	1168	1196	1217	1238	1266	1286	1335	1377	1377	THEORETICAL HEATING COST * FURN.+ HEAT PUMP		
.10	\$ 1196	1217	1238	1259	1286	1307	1328	1356	1377	1426	1467	1467	\$ PER YEAR		
.12	\$ 1384	1405	1426	1446	1474	1495	1516	1544	1565	1613	1655	1655	THEORETICAL HEATING COST * FURN.+ HEAT PUMP		
.14	\$ 1565	1586	1606	1627	1655	1676	1697	1725	1745	1794	1836	1836	\$ PER YEAR		
.16	\$ 1752	1773	1794	1815	1843	1864	1885	1912	1933	1982	2024	2024	THEORETICAL HEATING COST * FURN.+ HEAT PUMP		
60,000	\$ 1071	1161	1252	1335	1426	1516	1606	1697	1787	1968	2142	2142	<--THEORETICAL HEATING COST * FURNACE ONLY		
.05	\$ 918	959	1008	1050	1099	1140	1189	1231	1279	1370	1460	1460	THEORETICAL HEATING COST * FURN.+ HEAT PUMP		
.06	\$ 994	1036	1085	1126	1175	1217	1266	1307	1356	1446	1537	1537	\$ PER YEAR		
.07	\$ 1071	1112	1161	1203	1252	1293	1342	1384	1432	1523	1613	1613	THEORETICAL HEATING COST * FURN.+ HEAT PUMP		
.08	\$ 1147	1189	1238	1279	1328	1370	1419	1460	1509	1599	1690	1690	\$ PER YEAR		
.09	\$ 1224	1265	1314	1356	1405	1446	1495	1537	1586	1676	1766	1766	THEORETICAL HEATING COST * FURN.+ HEAT PUMP		
.10	\$ 1300	1342	1391	1432	1481	1523	1572	1613	1652	1752	1843	1843	\$ PER YEAR		
.12	\$ 1446	1488	1537	1579	1621	1669	1718	1759	1808	1899	1989	1989	THEORETICAL HEATING COST * FURN.+ HEAT PUMP		
.14	\$ 1599	1641	1690	1732	1780	1822	1871	1912	1961	2052	2142	2142	\$ PER YEAR		
.16	\$ 1752	1794	1843	1885	1933	1975	2024	2065	2114	2205	2295	2295	THEORETICAL HEATING COST * FURN.+ HEAT PUMP		
70,000	\$ 1252	1356	1460	1565	1669	1773	1878	1982	2086	2295	2504	2504	<--THEORETICAL HEATING COST * FURNACE ONLY		
.05	\$ 1064	1112	1168	1217	1272	1328	1377	1432	1481	1586	1697	1697	THEORETICAL HEATING COST * FURN.+ HEAT PUMP		
.06	\$ 1147	1196	1252	1300	1356	1412	1460	1516	1565	1669	1780	1780	\$ PER YEAR		
.07	\$ 1238	1286	1342	1391	1446	1502	1551	1606	1655	1759	1871	1871	THEORETICAL HEATING COST * FURN.+ HEAT PUMP		
.08	\$ 1321	1370	1426	1474	1530	1586	1634	1690	1739	1843	1954	1954	\$ PER YEAR		
.09	\$ 1405	1453	1509	1558	1613	1669	1718	1773	1822	1926	2038	2038	THEORETICAL HEATING COST * FURN.+ HEAT PUMP		
.10	\$ 1495	1544	1599	1648	1704	1759	1808	1864	1912	2017	2128	2128	\$ PER YEAR		
.12	\$ 1662	1711	1766	1815	1871	1926	1975	2031	2079	2184	2295	2295	THEORETICAL HEATING COST * FURN.+ HEAT PUMP		
.14	\$ 1836	1885	1940	1989	2045	2100	2149	2205	2253	2358	2469	2469	\$ PER YEAR		
.16	\$ 2010	2059	2114	2163	2219	2274	2323	2379	2427	2532	2643	2643	THEORETICAL HEATING COST * FURN.+ HEAT PUMP		
80,000	\$ 1426	1551	1669	1787	1905	2024	2142	2260	2385	2622	2858	2858	<--THEORETICAL HEATING COST * FURNACE ONLY		
.05	\$ 1259	1328	1405	1481	1551	1627	1704	1780	1850	2003	2149	2149	THEORETICAL HEATING COST * FURN.+ HEAT PUMP		
.06	\$ 1328	1398	1474	1551	1620	1697	1773	1850	1919	2072	2219	2219	\$ PER YEAR		
.07	\$ 1398	1467	1544	1620	1690	1766	1843	1919	1989	2142	2288	2288	THEORETICAL HEATING COST * FURN.+ HEAT PUMP		
.08	\$ 1474	1544	1620	1697	1766	1843	1919	1996	2065	2219	2365	2365	\$ PER YEAR		
.09	\$ 1544	1613	1690	1766	1836	1913	1989	2065	2135	2288	2434	2434	THEORETICAL HEATING COST * FURN.+ HEAT PUMP		
.10	\$ 1613	1683	1759	1836	1905	1983	2059	2135	2205	2358	2504	2504	\$ PER YEAR		
.12	\$ 1759	1829	1905	1982	2052	2128	2205	2281	2351	2504	2650	2650	THEORETICAL HEATING COST * FURN.+ HEAT PUMP		
.14	\$ 1905	1975	2052	2128	2198	2274	2351	2427	2497	2650	2796	2796	\$ PER YEAR		
.16	\$ 2045	2114	2191	2267	2337	2413	2490	2566	2636	2789	2935	2935	THEORETICAL HEATING COST * FURN.+ HEAT PUMP		
90,000	\$ 1606	1739	1878	2010	2142	2281	2413	2545	2678	2949	3220	3220	<--THEORETICAL HEATING COST * FURNACE ONLY		
.05	\$ 1460	1558	1655	1759	1857	1954	2052	2156	2253	2448	2650	2650	THEORETICAL HEATING COST * FURN.+ HEAT PUMP		
.06	\$ 1516	1613	1711	1815	1912	2010	2101	2212	2308	2504	2705	2705	\$ PER YEAR		
.07	\$ 1572	1669	1766	1871	1968	2065	2163	2267	2365	2559	2761	2761	THEORETICAL HEATING COST * FURN.+ HEAT PUMP		
.08	\$ 1627	1725	1822	1926	2024	2124	2219	2323	2420	2615	2817	2817	\$ PER YEAR		
.09	\$ 1676	1773	1871	1975	2072	2170	2267	2372	2469	2664	2865	2865	THEORETICAL HEATING COST * FURN.+ HEAT PUMP		
.10	\$ 1732	1829	1926	2031	2128	2225	2323	2427	2525	2719	2921	2921	\$ PER YEAR		
.12	\$ 1843	1940	2038	2142	2239	2337	2434	2538	2636	2831	3032	3032	THEORETICAL HEATING COST * FURN.+ HEAT PUMP		
.14	\$ 1954	2052	2149	2253	2351	2448	2545	2650	2747	2942	3144	3144	\$ PER YEAR		
.16	\$ 2059	2156	2253	2358	2455	2552	2650	2754	2852	3046	3248	3248	THEORETICAL HEATING COST * FURN.+ HEAT PUMP		

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

.05 .06 .07 .08 .09 .10 .12 .14 .16 <-ELECTRIC RATE \$/KWH

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
 HEAT PUMP MODEL: OUTDOOR 48UHPQA INDOOR A61AO-A  
 ARI RATED COOLING CAP.: BTUH(95) 50000 SEER10.50  
 ARI RATED HEATING CAP.: BTUH (47) 48000 COP(47) 3.20, HSPP 7.40 MIN.DHR REG IV  
 BTUH (17) 29000, COP(17) 2.10  
FURNACE TYPE ELECTRIC FURNACE EFFICIENCY 100.00 % AFUE

HEAT LOSS  
BTUH      KILO-  
              COST  
              \$/KWH

70,000      --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY

.05	S	1238	2170
.06	S	1488	2601
.07	S	1739	3039
.08	S	1982	3471
.09	S	2232	3902
.10	S	2476	4340
.12	S	2977	5210
.14	S	3471	6079
.16	S	3965	6942

BALANCE POINT 22 DEG.F.

80,000      --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY

.05	S	1453	2476
.06	S	1739	2977
.07	S	2031	3471
.08	S	2323	3965
.09	S	2608	4465
.10	S	2900	4959
.12	S	3485	5954
.14	S	4062	6942
.16	S	4639	7936

BALANCE POINT 26 DEG.F.

90,000      --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY

.05	S	1676	2789
.06	S	2017	3345
.07	S	2351	3902
.08	S	2692	4465
.09	S	3018	5022
.10	S	3359	5578
.12	S	4034	6698
.14	S	4709	7811
.16	S	5377	8931

BALANCE POINT 29 DEG.F.

100,000      --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY

.05	S	1919	3095
.06	S	2295	3721
.07	S	2678	4340
.08	S	3060	4959
.09	S	3450	5578
.10	S	3832	6197
.12	S	4598	7443
.14	S	5363	8681
.16	S	6135	9926

BALANCE POINT 32 DEG.F.

110,000      --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY

.05	S	2170	3408
.06	S	2608	4090
.07	S	3039	4771
.08	S	3478	5453
.09	S	3909	6135
.10	S	4347	6823
.12	S	5210	8187
.14	S	6086	9550
.16	S	6949	10914

BALANCE POINT 34 DEG.F.

## ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

S	.05	.06	.07	.08	.09	.10	.12	.14	.16
S	95	114	133	152	171	190	228	266	304

&lt;--ELECTRIC RATE \$/KWH

&lt;--THEORETICAL AIR CONDITIONING COST

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## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5                          48UHPOA/A61AO-A  
HEAT PUMP MODEL: OUTDOOR 48UHPOA INDOOR A61AO-A  
ARI RATED COOLING CAP.: BTUH(95) 50000, SEER10.50  
ARI RATED HEATING CAP.: BTUH (47) 48000, COP(47) 3.20, BHPF 7.40 MIN.DHR REG IV  
BTUH (17) 29000, COP(17) 2.10  
FURNACE TYPE NATURAL GAS FURNACE EFFICIENCY 78.00 % AFUE

HEAT LOSS BTUH	ELC. COST S/KWH	NATURAL GAS COST - \$/THERM									
	.35 .40 .45 .50 .55 .60 .65 .70 .75 .80 .90 1.00										
50,000	\$ 473 542 605 674 744 813 876 946 1015 1085 1217 1356	<--THEORETICAL HEATING COST * FURNACE ONLY									
.05	\$ 646 667 688 709 730 751 772 793 813 834 876 918										
.06	\$ 744 765 786 806 827 848 869 890 911 932 973 1015	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR									
.07	\$ 841 862 883 904 925 946 966 987 1008 1029 1071 1112										
.08	\$ 946 966 987 1008 1029 1050 1071 1092 1112 1133 1175 1217										
.09	\$ 1043 1064 1085 1106 1126 1147 1168 1189 1210 1231 1272 1314										
.10	\$ 1140 1161 1182 1203 1224 1245 1266 1286 1307 1328 1370 1412										
.12	\$ 1342 1363 1384 1405 1426 1446 1467 1488 1509 1530 1572 1613										
.14	\$ 1537 1558 1579 1599 1620 1641 1662 1683 1704 1725 1768 1808										
.16	\$ 1739 1759 1780 1801 1822 1843 1864 1885 1905 1926 1968 2010	BALANCE POINT 13 DEG.F.									
60,000	\$ 563 646 730 813 890 973 1057 1133 1217 1300 1460 1627	<--THEORETICAL HEATING COST * FURNACE ONLY									
.05	\$ 730 758 793 820 855 890 918 952 987 1015 1085 1147										
.06	\$ 834 862 897 925 959 994 1022 1057 1092 1119 1189 1252	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR									
.07	\$ 932 959 994 1022 1057 1092 1119 1154 1189 1217 1286 1349										
.08	\$ 1036 1064 1099 1126 1161 1196 1224 1259 1293 1321 1391 1453										
.09	\$ 1133 1161 1196 1224 1259 1293 1321 1356 1391 1419 1488 1551										
.10	\$ 1238 1266 1300 1328 1363 1398 1426 1460 1495 1523 1592 1655										
.12	\$ 1439 1467 1502 1530 1565 1599 1627 1662 1697 1725 1794 1857										
.14	\$ 1634 1662 1697 1725 1759 1794 1822 1857 1892 1919 1989 2052										
.16	\$ 1836 1864 1899 1926 1961 1996 2024 2059 2093 2121 2191 2253	BALANCE POINT 17 DEG.F.									
70,000	\$ 660 758 848 946 1043 1133 1231 1328 1419 1516 1704 1899	<--THEORETICAL HEATING COST * FURNACE ONLY									
.05	\$ 799 848 897 946 994 1043 1043 1085 1133 1182 1231 1328 1426										
.06	\$ 897 946 994 1043 1092 1140 1182 1231 1279 1328 1426 1523	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR									
.07	\$ 987 1036 1085 1133 1182 1231 1272 1321 1370 1419 1516 1613										
.08	\$ 1078 1126 1175 1224 1272 1321 1363 1412 1460 1509 1606 1704										
.09	\$ 1175 1224 1272 1321 1370 1419 1460 1509 1558 1606 1704 1801										
.10	\$ 1266 1314 1363 1412 1460 1509 1551 1599 1648 1697 1794 1892										
.12	\$ 1453 1502 1551 1599 1648 1697 1752 1808 1864 1919 2031 2135										
.14	\$ 1634 1690 1745 1801 1857 1905 1961 2017 2072 2128 2239 2344										
.16	\$ 1829 1878 1926 1975 2024 2072 2114 2163 2212 2260 2358 2455	BALANCE POINT 22 DEG.F.									
80,000	\$ 758 862 973 1085 1189 1300 1405 1516 1627 1732 1947 2170	<--THEORETICAL HEATING COST * FURNACE ONLY									
.05	\$ 904 959 1015 1071 1126 1175 1231 1286 1342 1398 1509 1613										
.06	\$ 1008 1064 1119 1175 1231 1279 1335 1391 1446 1502 1613 1718	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR									
.07	\$ 1112 1168 1224 1279 1335 1384 1439 1495 1551 1606 1718 1822										
.08	\$ 1217 1272 1328 1384 1439 1488 1544 1599 1655 1711 1822 1926										
.09	\$ 1321 1377 1432 1488 1544 1592 1648 1704 1759 1815 1926 2031										
.10	\$ 1426 1481 1537 1592 1648 1697 1752 1808 1864 1919 2031 2135										
.12	\$ 1634 1690 1745 1801 1857 1905 1961 2017 2072 2128 2239 2344										
.14	\$ 1843 1899 1954 2010 2065 2114 2170 2225 2281 2337 2448 2552										
.16	\$ 2052 2107 2163 2219 2274 2323 2379 2434 2490 2545 2657 2761	BALANCE POINT 26 DEG.F.									
90,000	\$ 848 973 1099 1217 1342 1460 1586 1704 1829 1947 2198 2441	<--THEORETICAL HEATING COST * FURNACE ONLY									
.05	\$ 966 1043 1119 1196 1272 1349 1426 1502 1572 1648 1801 1954										
.06	\$ 1050 1126 1203 1279 1356 1432 1509 1586 1655 1732 1885 2038	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR									
.07	\$ 1140 1217 1293 1370 1446 1523 1599 1676 1745 1822 1975 2128										
.08	\$ 1224 1300 1377 1453 1530 1606 1683 1759 1829 1905 2059 2212										
.09	\$ 1314 1391 1467 1544 1620 1697 1773 1850 1919 1996 2149 2302										
.10	\$ 1398 1474 1551 1627 1704 1780 1857 1933 2003 2079 2232 2385										
.12	\$ 1572 1648 1725 1801 1878 1954 2031 2107 2177 2253 2406 2559										
.14	\$ 1745 1828 1899 1975 2052 2128 2205 2281 2351 2427 2580 2733										
.16	\$ 1919 1996 2072 2149 2225 2302 2379 2455 2525 2601 2754 2907	BALANCE POINT 29 DEG.F.									
100,000	\$ 946 1085 1217 1356 1488 1627 1759 1899 2031 2170 2441 2712	<--THEORETICAL HEATING COST * FURNACE ONLY									
.05	\$ 1029 1126 1231 1328 1426 1530 1627 1732 1829 1926 2128 2330										
.06	\$ 1092 1189 1293 1391 1488 1592 1690 1794 1892 1989 2191 2392	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR									
.07	\$ 1154 1252 1356 1453 1551 1655 1752 1857 1954 2052 2253 2455										
.08	\$ 1224 1321 1426 1523 1620 1725 1822 1926 2024 2121 2323 2525										
.09	\$ 1286 1384 1488 1586 1683 1787 1885 1983 2086 2184 2385 2587										
.10	\$ 1349 1446 1551 1648 1745 1850 1947 2052 2149 2246 2448 2650										
.12	\$ 1481 1579 1683 1780 1878 1982 2079 2184 2281 2379 2580 2782										
.14	\$ 1606 1704 1808 1905 2003 2107 2205 2309 2406 2504 2705 2907										
.16	\$ 1739 1836 1940 2038 2135 2239 2337 2441 2538 2636 2838 3039	BALANCE POINT 32 DEG.F.									

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

.05 .06 .07 .08 .09 .10 .12 .14 .16	<-ELECTRIC RATE \$/KWH
s .95 114 133 152 171 190 228 336 304	<-THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

BARD MANUFACTURING COMPANY

DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
 HEAT PUMP MODEL: OUTDOOR 48UHPQA INDOOR A61AO-A  
 ARI RATED COOLING CAP.: BTUH(95) 50000 SEER10.50  
 ARI RATED HEATING CAP.: BTUH (47) 48000 COP(47) 3.20, BSPF 7.40 MIN.DHR REG IV  
 BTUH (17) 29000 COP(17) 2.10  
 FURNACE TYPE FUEL OIL FURNACE EFFICIENCY 78.00 % AFUE

HEAT LOSS BTUH	KILO- COST \$/KWH	HEATING OIL COST - \$/GALLON														
50,000	.70 .80 .90 1.00 1.10 1.20 1.30 1.40 1.50 1.60 1.70 1.80	5 681 779 876 973 1071 1168 1266 1363 1467 1565 1662 1759	--THEORETICAL HEATING COST * FURNACE ONLY													
.05	\$ 709 744 772 799 834 862 890 925 952 980 1015 1043	--THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR														
.06	\$ 806 841 869 897 932 959 987 1022 1050 1078 1112 1140															
.07	\$ 904 939 966 994 1029 1057 1085 1119 1147 1175 1210 1238															
.08	\$ 1008 1043 1071 1099 1133 1161 1189 1224 1252 1279 1314 1342															
.09	\$ 1106 1140 1168 1196 1231 1259 1286 1321 1349 1377 1412 1439															
.10	\$ 1203 1238 1266 1293 1328 1356 1384 1419 1446 1474 1509 1537															
.12	\$ 1405 1439 1467 1495 1530 1558 1586 1620 1648 1676 1711 1739															
.14	\$ 1599 1634 1662 1690 1725 1752 1780 1815 1843 1871 1905 1933	BALANCE POINT 13 DEG.F.														
.16	\$ 1801 1836 1864 1892 1926 1954 1982 2017 2045 2072 2107 2135															
60,000	\$ 820 939 1050 1168 1286 1405 1523 1641 1759 1878 1996 2107	--THEORETICAL HEATING COST * FURNACE ONLY														
.05	\$ 827 876 918 966 1015 1057 1106 1154 1196 1245 1293 1342	--THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR														
.06	\$ 932 980 1022 1071 1119 1161 1210 1259 1300 1349 1398 1446															
.07	\$ 1029 1078 1119 1168 1217 1259 1307 1356 1398 1446 1495 1544															
.08	\$ 1133 1182 1224 1272 1321 1363 1412 1460 1502 1551 1599 1648															
.09	\$ 1231 1279 1321 1370 1419 1460 1509 1558 1599 1648 1697 1745															
.10	\$ 1335 1384 1426 1474 1523 1565 1613 1662 1704 1752 1801 1850															
.12	\$ 1537 1586 1627 1676 1725 1766 1815 1864 1905 1954 2003 2052	BALANCE POINT 17 DEG.F.														
.14	\$ 1732 1780 1822 1871 1919 1961 2010 2059 2100 2149 2198 2246															
.16	\$ 1933 1982 2024 2072 2121 2163 2212 2260 2302 2351 2399 2448															
70,000	\$ 952 1092 1231 1363 1502 1641 1780 1912 2052 2191 2323 2462	--THEORETICAL HEATING COST * FURNACE ONLY														
.05	\$ 946 1015 1085 1154 1224 1293 1363 1432 1502 1572 1641 1711	--THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR														
.06	\$ 1043 1112 1182 1253 1321 1391 1460 1530 1599 1669 1739 1808															
.07	\$ 1133 1203 1272 1342 1412 1481 1551 1620 1690 1759 1829 1899															
.08	\$ 1224 1293 1363 1432 1502 1572 1641 1711 1780 1850 1919 1989															
.09	\$ 1321 1391 1460 1530 1599 1669 1739 1808 1878 1947 2017 2086															
.10	\$ 1412 1481 1551 1620 1690 1759 1829 1899 1968 2038 2107 2177															
.12	\$ 1599 1662 1739 1808 1878 1947 2017 2086 2156 2225 2395 2365	BALANCE POINT 22 DEG.F.														
.14	\$ 1787 1857 1926 1996 2065 2135 2205 2274 2344 2413 2483 2552															
.16	\$ 1975 2045 2114 2184 2253 2323 2392 2462 2532 2601 2671 2740															
80,000	\$ 1092 1252 1405 1565 1718 1878 2031 2191 2344 2504 2657 2817	--THEORETICAL HEATING COST * FURNACE ONLY														
.05	\$ 1071 1154 1231 1307 1391 1467 1544 1627 1704 1787 1864 1940	--THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR														
.06	\$ 1175 1259 1335 1412 1495 1572 1648 1732 1808 1892 1968 2045															
.07	\$ 1279 1363 1439 1516 1599 1676 1752 1836 1912 1996 2072 2149															
.08	\$ 1384 1461 1544 1620 1704 1780 1857 1940 2017 2100 2177 2253															
.09	\$ 1488 1572 1648 1725 1808 1885 1961 2045 2121 2205 2281 2358															
.10	\$ 1592 1676 1752 1828 1912 1989 2065 2149 2225 2309 2385 2462															
.12	\$ 1801 1885 1961 2038 2121 2198 2274 2358 2434 2518 2594 2671															
.14	\$ 2010 2093 2170 2246 2330 2406 2483 2566 2643 2726 2803 2879															
.16	\$ 2219 2302 2379 2455 2538 2615 2692 2775 2852 2935 3012 3088	BALANCE POINT 26 DEG.F.														
90,000	\$ 1231 1405 1579 1759 1933 2107 2288 2462 2636 2817 2991 3165	--THEORETICAL HEATING COST * FURNACE ONLY														
.05	\$ 1203 1314 1419 1530 1641 1752 1864 1968 2079 2191 2302 2413	--THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR														
.06	\$ 1286 1398 1502 1613 1725 1836 1947 2052 2163 2274 2385 2497															
.07	\$ 1377 1488 1592 1704 1815 1928 2038 2142 2253 2365 2476 2587															
.08	\$ 1460 1572 1676 1768 1899 2010 2121 2225 2316 2427 2538 2650															
.09	\$ 1551 1662 1766 1878 1989 2100 2212 2316 2427 2538 2650 2761															
.10	\$ 1634 1745 1850 1961 2072 2184 2295 2399 2511 2622 2733 2845															
.12	\$ 1808 1919 2024 2135 2246 2358 2469 2573 2685 2796 2907 3018															
.14	\$ 1982 2093 2198 2309 2420 2532 2643 2747 2858 2970 3081 3192															
.16	\$ 2156 2267 2372 2483 2594 2705 2817 2921 3032 3144 3255 3366	BALANCE POINT 29 DEG.F.														
100,000	\$ 1363 1565 1759 1954 2149 2344 2538 2733 2935 3130 3325 3519	--THEORETICAL HEATING COST * FURNACE ONLY														
.05	\$ 1335 1481 1627 1773 1912 2059 2205 2351 2490 2636 2782 2928	--THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR														
.06	\$ 1398 1544 1650 1836 1975 2121 2267 2413 2552 2698 2845 2991															
.07	\$ 1460 1606 1752 1899 2038 2184 2330 2476 2615 2761 2907 3053															
.08	\$ 1530 1676 1822 1968 2107 2253 2399 2545 2685 2831 2977 3123															
.09	\$ 1592 1739 1888 2031 2170 2316 2462 2608 2747 2893 3039 3185															
.10	\$ 1655 1801 1947 2093 2232 2379 2525 2671 2810 2956 3102 3248															
.12	\$ 1781 1933 2079 2225 2365 2511 2657 2803 2942 3088 3234 3380															
.14	\$ 1912 2059 2205 2351 2490 2636 2782 2928 3067 3213 3359 3506	BALANCE POINT 32 DEG.F.														
.16	\$ 2045 2191 2337 2483 2622 2768 2914 3060 3199 3345 3491 3638															

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

--ELECTRIC RATE \$/KWH  
--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
 HEAT PUMP MODEL: OUTDOOR 48UEPQOA INDOOR A61AO-A  
 ARI RATED COOLING CAP.: BTUH (95) 50000 SEER10.50  
 ARI RATED HEATING CAP.: BTUH (47) 48000 COP(47) 3.20, BSPE 7.40 MIN.DHR REG IV  
 BTUH (17) 29000 COP(17) 2.10  
 FURNACE TYPE PROPANE GAS FURNACE EFFICIENCY 78.00 % AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	PROPANE GAS COST - \$/GALLON																
		.60	.65	.70	.75	.80	.85	.90	.95	1.00	1.10	1.20	1.30	1.40	1.50	1.60		
50,000	\$ 890	966	1043	1112	1189	1266	1335	1412	1488	1634	1787	1787	<--THEORETICAL HEATING COST * FURNACE ONLY					

.05	\$ 779	799	820	841	869	890	911	939	959	1008	1050	1050	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR					
.06	\$ 876	897	918	939	966	987	1008	1036	1057	1106	1147	1147						
.07	\$ 973	994	1015	1036	1064	1085	1106	1133	1154	1203	1245	1245						
.08	\$ 1078	1099	1119	1140	1168	1189	1210	1238	1259	1307	1349	1349						
.09	\$ 1175	1196	1217	1238	1266	1286	1307	1335	1356	1405	1446	1446						
.10	\$ 1272	1293	1314	1335	1363	1384	1405	1432	1453	1502	1544	1544						
.12	\$ 1474	1495	1516	1537	1565	1586	1606	1634	1655	1704	1745	1745						
.14	\$ 1669	1690	1711	1732	1759	1780	1801	1829	1850	1899	1940	1940						
.16	\$ 1871	1892	1912	1933	1961	1982	2003	2031	2052	2100	2142	2142	BALANCE POINT 13 DEG.F.					

60,000	\$ 1071	1161	1252	1335	1426	1516	1606	1697	1787	1968	2142	2142	<--THEORETICAL HEATING COST * FURNACE ONLY					
.05	\$ 925	959	994	1036	1071	1106	1140	1175	1210	1279	1349	1349	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR					
.06	\$ 1029	1064	1099	1140	1175	1210	1245	1279	1314	1384	1453	1453						
.07	\$ 1126	1161	1196	1238	1272	1307	1342	1377	1412	1481	1551	1551						
.08	\$ 1231	1266	1300	1342	1377	1412	1446	1481	1516	1586	1655	1655						
.09	\$ 1328	1363	1398	1439	1474	1509	1544	1579	1613	1683	1754	1754						
.10	\$ 1432	1467	1502	1544	1579	1613	1648	1683	1718	1787	1857	1857						
.12	\$ 1634	1669	1704	1745	1780	1815	1850	1885	1919	1989	2059	2059						
.14	\$ 1829	1864	1899	1940	1975	2010	2045	2079	2114	2184	2253	2253						
.16	\$ 2031	2065	2100	2142	2177	2212	2246	2281	2316	2385	2455	2455	BALANCE POINT 17 DEG.F.					

70,000	\$ 1252	1356	1460	1565	1669	1773	1878	1982	2086	2295	2504	2504	<--THEORETICAL HEATING COST * FURNACE ONLY					
.05	\$ 1099	1147	1203	1252	1307	1363	1412	1467	1516	1620	1732	1732	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR					
.06	\$ 1196	1245	1300	1349	1405	1460	1509	1565	1613	1718	1829	1829						
.07	\$ 1286	1335	1391	1439	1495	1551	1599	1655	1704	1808	1919	1919						
.08	\$ 1377	1426	1481	1530	1586	1641	1690	1745	1794	1899	2010	2010						
.09	\$ 1474	1523	1579	1627	1683	1739	1787	1843	1892	1996	2107	2107						
.10	\$ 1565	1613	1669	1718	1773	1829	1878	1933	1982	2086	2198	2198						
.12	\$ 1752	1801	1857	1905	1961	2017	2065	2121	2170	2274	2385	2385						
.14	\$ 1940	1989	2045	2093	2149	2205	2253	2309	2358	2462	2573	2573						
.16	\$ 2128	2177	2232	2281	2337	2392	2441	2497	2545	2650	2761	2761	BALANCE POINT 22 DEG.F.					

80,000	\$ 1426	1551	1669	1787	1905	2024	2142	2260	2385	2622	2858	2858	<--THEORETICAL HEATING COST * FURNACE ONLY					
.05	\$ 1245	1300	1363	1426	1481	1544	1606	1662	1725	1843	1961	1961	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR					
.06	\$ 1349	1405	1467	1530	1586	1648	1711	1766	1829	1947	2065	2065						
.07	\$ 1453	1509	1572	1634	1690	1752	1815	1871	1933	2052	2170	2170						
.08	\$ 1558	1613	1676	1739	1794	1857	1919	1975	2038	2156	2274	2274						
.09	\$ 1662	1718	1780	1843	1899	1961	2024	2079	2142	2260	2379	2379						
.10	\$ 1766	1822	1885	1947	2003	2065	2128	2184	2246	2365	2483	2483						
.12	\$ 1975	2031	2093	2156	2212	2274	2337	2392	2455	2573	2692	2692						
.14	\$ 2184	2239	2302	2365	2420	2483	2545	2601	2664	2782	2900	2900						
.16	\$ 2392	2448	2511	2573	2629	2692	2754	2810	2872	2991	3109	3109	BALANCE POINT 26 DEG.F.					

90,000	\$ 1606	1739	1878	2010	2142	2281	2413	2545	2678	2949	3220	3220	<--THEORETICAL HEATING COST * FURNACE ONLY					
.05	\$ 1439	1523	1606	1690	1773	1857	1940	2024	2107	2274	2441	2441	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR					
.06	\$ 1523	1606	1690	1773	1857	1940	2024	2107	2191	2358	2525	2525						
.07	\$ 1613	1697	1780	1864	1947	2031	2114	2198	2281	2448	2615	2615						
.08	\$ 1697	1780	1864	1947	2031	2114	2198	2281	2365	2532	2698	2698						
.09	\$ 1787	1871	1954	2038	2121	2205	2288	2372	2455	2622	2789	2789						
.10	\$ 1871	1954	2038	2121	2205	2288	2372	2455	2538	2705	2872	2872						
.12	\$ 2045	2128	2212	2295	2379	2462	2545	2629	2712	2879	3046	3046						
.14	\$ 2219	2302	2385	2469	2552	2636	2719	2803	2886	3053	3220	3220						
.16	\$ 2392	2476	2559	2643	2726	2810	2893	2977	3060	3221	3394	3394	BALANCE POINT 29 DEG.F.					

100,000	\$ 1787	1933	2086	2232	2385	2532	2678	2831	2977	3276	3575	3575	<--THEORETICAL HEATING COST * FURNACE ONLY					
.05	\$ 1648	1759	1871	1975	2086	2198	2309	2420	2525	2747	2970	2970	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR					
.06	\$ 1711	1822	1933	2038	2149	2260	2372	2483	2587	2810	3032	3032						
.07	\$ 1773	1885	1996	2100	2212	2323	2434	2545	2650	2872	3095	3095						
.08	\$ 1843	1954	2065	2170	2281	2392	2504	2615	2719	2942	3165	3165						
.09	\$ 1905	2017	2128	2232	2344	2455	2566	2678	2782	3005	3227	3227						
.10	\$ 1968	2079	2191	2295	2406	2518	2629	2740	2845	3067	3290	3290						
.12	\$ 2109	2214	2323	2427	2538	2650	2761	2872	2977	3199	3422	3422						
.14	\$ 2225	2337	2448	2552	2664	2775	2886	2998	3102	3325	3541	3541						
.16	\$ 2358	2469	2580	2685	2796	2907	3018	3130	3234	3457	3679	3679	BALANCE POINT 32 DEG.F.					

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

.05	.06	.07	.08	.09	.10	.12	.14	.16
\$ .95	114	133	152	171	190	228	266	304

<-ELECTRIC RATE \$/KWH								
<-THEORETICAL AIR CONDITIONING COST								

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5  
 HEAT PUMP MODEL: OUTDOOR 60UHPOA INDOOR A61AO-A  
 ARI RATED COOLING CAP.: BTUH(95) 58000, SEER10.70  
 ARI RATED HEATING CAP.: BTUH (47) 61000, COP(47) 3.20, RSPP 7.50 MIN.DHR RBC IV  
 BTUH (17) 35500, COP(17) 2.20  
 FURNACE TYPE ELECTRIC FURNACE EFFICIENCY 100.00 % AFUE

HEAT LOSS  
BTUH      ELEC.  
          COST  
          \$/KWH

80,000      --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY

.05	\$	1370	2476
.06	\$	1641	2977
.07	\$	1912	3471
.08	\$	2181	3965
.09	\$	2455	4465
.10	\$	2733	4959
.12	\$	3283	5954
.14	\$	3825	6942
.16	\$	4382	7936

BALANCE POINT 19 DEG.F.

90,000      --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY

.05	\$	1558	2789
.06	\$	1878	3345
.07	\$	2184	3902
.08	\$	2504	4465
.09	\$	2810	5022
.10	\$	3130	5578
.12	\$	3756	6698
.14	\$	4382	7811
.16	\$	5008	8931

BALANCE POINT 23 DEG.F.

100,000      --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY

.05	\$	1773	3095
.06	\$	2128	3721
.07	\$	2483	4340
.08	\$	2838	4959
.09	\$	3192	5578
.10	\$	3547	6197
.12	\$	4257	7443
.14	\$	4966	8681
.16	\$	5676	9926

BALANCE POINT 25 DEG.F.

110,000      --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY

.05	\$	1989	3408
.06	\$	2385	4090
.07	\$	2789	4771
.08	\$	3192	5453
.09	\$	3589	6135
.10	\$	3985	6823
.12	\$	4785	8187
.14	\$	5578	9550
.16	\$	6378	10914

BALANCE POINT 28 DEG.F.

130,000      --- THEORETICAL ANNUAL HEATING COST ---  
 HEAT PUMP WITH ELECTRIC HEAT      ELECTRIC HEAT ONLY

.05	\$	2462	4027
.06	\$	2949	4834
.07	\$	3443	5641
.08	\$	3937	6448
.09	\$	4431	7255
.10	\$	4924	8062
.12	\$	5905	9676
.14	\$	6893	11289
.16	\$	7874	12903

BALANCE POINT 32 DEG.F.

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

.05	108	06	130	07	151	08	173	09	195	10	216	12	260	14	303	16	346
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<-ELECTRIC RATE \$/KWH  
 <-THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5		60UPQ/A61AO-A															
HEAT PUMP MODEL: OUTDOOR 60UEPOA		INDOOR A61AO-A															
ARI RATED COOLING CAP.: BTUH(95) 58000 SEER10.70		BTUH (47) 61000 COP(47) 3.20, EERPF 7.50 MIN.DHR REG IV															
ARI RATED HEATING CAP.: BTUH (47) 35500 COP(17) 2.20		FURNACE EFFICIENCY 78.00 % AFUE															
HEAT LOSS BTUH	ELRIC COST \$/KWH	.35	.40	.45	.50	.55	.60	.65	.70	.75	.80	.90	1.00	NATURAL GAS COST - \$/THERM			
60,000	\$ 563	646	730	813	890	973	1057	1133	1217	1300	1460	1627	<-THEORETICAL HEATING COST * FURNACE ONLY				
.05	\$ 744	772	793	820	848	869	897	918	946	973	1022	1071	THEORETICAL HEATING COST * FURN.+ HEAT PUMP				
.06	\$ 855	883	904	932	959	980	1008	1029	1057	1085	1133	1182	S PER YEAR				
.07	\$ 973	1001	1022	1050	1078	1099	1126	1147	1175	1203	1252	1300					
.08	\$ 1085	1112	1133	1161	1189	1210	1238	1259	1286	1314	1363	1412	BALANCE POINT 12 DEG.F.				
.09	\$ 1196	1224	1245	1272	1300	1321	1349	1370	1398	1426	1474	1523					
.10	\$ 1314	1342	1363	1391	1419	1439	1467	1488	1516	1544	1592	1641					
.12	\$ 1544	1572	1592	1620	1648	1669	1697	1718	1745	1773	1822	1871					
.14	\$ 1766	1794	1815	1843	1871	1892	1919	1940	1968	1996	2045	2093					
.16	\$ 1996	2024	2045	2072	2100	2121	2149	2170	2198	2225	2274	2323					
70,000	\$ 660	758	848	946	1043	1133	1231	1328	1419	1516	1704	1899	<-THEORETICAL HEATING COST * FURNACE ONLY				
.05	\$ 848	883	911	939	966	994	1029	1057	1085	1112	1175	1231	THEORETICAL HEATING COST * FURN.+ HEAT PUMP				
.06	\$ 980	1015	1043	1071	1099	1126	1161	1189	1217	1245	1307	1363	S PER YEAR				
.07	\$ 1112	1147	1175	1203	1231	1259	1293	1321	1349	1377	1439	1495					
.08	\$ 1238	1272	1300	1328	1356	1384	1419	1446	1474	1502	1565	1620	BALANCE POINT 16 DEG.F.				
.09	\$ 1370	1405	1432	1460	1488	1516	1551	1579	1606	1634	1697	1752					
.10	\$ 1502	1537	1565	1592	1620	1648	1683	1711	1739	1766	1829	1885					
.12	\$ 1759	1794	1822	1850	1878	1905	1940	1968	1996	2024	2086	2142					
.14	\$ 2024	2059	2086	2114	2142	2170	2205	2232	2260	2288	2351	2406					
.16	\$ 2281	2316	2344	2372	2399	2427	2462	2490	2518	2545	2608	2664					
80,000	\$ 758	862	973	1085	1189	1300	1405	1516	1627	1732	1947	2170	<-THEORETICAL HEATING COST * FURNACE ONLY				
.05	\$ 925	973	1015	1057	1099	1140	1182	1231	1272	1314	1398	1488	THEORETICAL HEATING COST * FURN.+ HEAT PUMP				
.06	\$ 1050	1099	1140	1182	1224	1266	1307	1356	1398	1439	1523	1613	S PER YEAR				
.07	\$ 1182	1231	1272	1314	1356	1398	1439	1488	1530	1572	1655	1745					
.08	\$ 1307	1356	1398	1439	1481	1523	1565	1613	1655	1697	1780	1871	BALANCE POINT 19 DEG.F.				
.09	\$ 1432	1481	1523	1565	1606	1648	1690	1739	1780	1822	1905	1996					
.10	\$ 1558	1606	1648	1690	1732	1773	1815	1864	1905	1947	2031	2121					
.12	\$ 1808	1857	1899	1940	1982	2024	2065	2114	2156	2198	2281	2372					
.14	\$ 2059	2107	2149	2191	2232	2274	2316	2365	2406	2448	2532	2622					
.16	\$ 2309	2358	2399	2441	2483	2525	2566	2615	2657	2698	2782	2872					
90,000	\$ 848	973	1099	1217	1342	1460	1586	1704	1829	1947	2198	2441	<-THEORETICAL HEATING COST * FURNACE ONLY				
.05	\$ 994	1057	1119	1182	1238	1300	1363	1426	1488	1551	1669	1794	THEORETICAL HEATING COST * FURN.+ HEAT PUMP				
.06	\$ 1112	1175	1238	1300	1356	1419	1481	1544	1606	1669	1787	1912	S PER YEAR				
.07	\$ 1224	1286	1349	1412	1467	1530	1592	1655	1718	1780	1899	2024					
.08	\$ 1335	1398	1460	1523	1579	1641	1704	1766	1829	1892	2010	2135	BALANCE POINT 23 DEG.F.				
.09	\$ 1446	1509	1572	1634	1690	1752	1815	1878	1940	2003	2121	2246					
.10	\$ 1565	1627	1690	1752	1808	1871	1933	1996	2059	2121	2239	2365					
.12	\$ 1787	1850	1912	1975	2031	2093	2156	2219	2281	2344	2462	2587					
.14	\$ 2017	2079	2142	2205	2260	2323	2385	2448	2511	2573	2692	2817					
.16	\$ 2239	2302	2365	2427	2483	2545	2608	2671	2733	2796	2914	3039					
100,000	\$ 946	1085	1217	1356	1488	1627	1759	1899	2031	2170	2441	2712	<-THEORETICAL HEATING COST * FURNACE ONLY				
.05	\$ 1099	1168	1238	1300	1370	1439	1509	1579	1648	1711	1850	1989	THEORETICAL HEATING COST * FURN.+ HEAT PUMP				
.06	\$ 1224	1293	1363	1426	1495	1565	1634	1704	1773	1836	1975	2114	S PER YEAR				
.07	\$ 1342	1412	1481	1544	1613	1683	1752	1822	1892	1954	2093	2232					
.08	\$ 1467	1537	1606	1669	1739	1808	1878	1947	2017	2079	2219	2358	BALANCE POINT 25 DEG.F.				
.09	\$ 1592	1662	1732	1794	1864	1933	2003	2072	2142	2205	2344	2483					
.10	\$ 1718	1787	1851	1919	1989	2059	2128	2198	2267	2330	2469	2608					
.12	\$ 1961	2031	2100	2163	2232	2302	2372	2441	2511	2573	2712	2852					
.14	\$ 2212	2281	2351	2413	2483	2552	2622	2692	2761	2824	2953	3102					
.16	\$ 2455	2525	2594	2657	2726	2796	2865	2935	3005	3067	3206	3345					
110,000	\$ 1043	1189	1342	1488	1641	1787	1940	2086	2232	2385	2685	2984	<-THEORETICAL HEATING COST * FURNACE ONLY				
.05	\$ 1154	1245	1342	1432	1523	1620	1711	1808	1899	1989	2177	2365	THEORETICAL HEATING COST * FURN.+ HEAT PUMP				
.06	\$ 1259	1349	1446	1537	1621	1725	1815	1912	2003	2093	2281	2469	S PER YEAR				
.07	\$ 1356	1446	1544	1634	1725	1822	1912	2010	2100	2191	2379	2566					
.08	\$ 1460	1551	1648	1739	1829	1926	2017	2114	2205	2295	2483	2671	BALANCE POINT 28 DEG.F.				
.09	\$ 1558	1648	1745	1836	1926	2024	2114	2212	2302	2392	2580	2768					
.10	\$ 1662	1752	1850	1940	2031	2128	2219	2316	2406	2497	2685	2872					
.12	\$ 1864	1954	2052	2142	2232	2330	2420	2518	2608	2698	2886	3074					
.14	\$ 2065	2156	2253	2344	2434	2532	2622	2719	2810	2900	3088	3276					
.16	\$ 2267	2358	2455	2545	2636	2733	2824	2921	3012	3102	3290	3478					
ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP																	
<--ELECTRIC RATE \$/KWH																	
.05	108	130	151	173	195	216	260	303	346				<--THEORETICAL AIR CONDITIONING COST				
THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.																	

## BARD MANUFACTURING COMPANY

## DUAL FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5      60UHPOA/A61AO-A  
HEAT PUMP MODEL: OUTDOOR 60UHPOA      INDOOR A61AO-A  
ARI RATED COOLING CAP.: BTUH(95) 58000 SEER10.70  
ARI RATED HEATING CAP.: BTUH (47) 61000 COP(47) 3.20, ESEPF 7.50 MIN.DHR REC IV  
BTUH (17) 35500 COP(17) 2.20      FURNACE EFFICIENCY 78.00 % AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWB	HEATING OIL COST - \$/GALLON													
		.70	.80	.90	1.00	1.10	1.20	1.30	1.40	1.50	1.60	1.70	1.80		
60,000															
.05	\$ 820	939	1050	1168	1286	1405	1523	1641	1759	1878	1996	2107	--THEORETICAL HEATING COST * FURNACE ONLY		
.06	\$ 932	862	897	932	966	1001	1043	1078	1112	1147	1182	1217			
.07	\$ 1050	1092	1121	1161	1196	1231	1272	1307	1342	1377	1412	1448	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR		
.08	\$ 1161	1203	1238	1272	1307	1342	1384	1419	1453	1488	1523	1558			
.09	\$ 1272	1314	1349	1384	1419	1453	1495	1530	1565	1599	1634	1669			
.10	\$ 1391	1432	1467	1502	1537	1572	1613	1648	1683	1718	1752	1787			
.12	\$ 1620	1662	1697	1732	1766	1801	1843	1878	1912	1947	1982	2017			
.14	\$ 1843	1885	1919	1954	1989	2024	2065	2100	2135	2170	2205	2239			
.16	\$ 2072	2114	2149	2184	2219	2253	2295	2330	2365	2399	2434	2469	BALANCE POINT 12 DEG.F.		
70,000															
.05	\$ 952	1092	1231	1363	1502	1641	1780	1912	2052	2191	2323	2462	--THEORETICAL HEATING COST * FURNACE ONLY		
.06	\$ 1071	980	1029	1071	1112	1154	1196	1238	1279	1321	1363	1405			
.07	\$ 1203	1245	1293	1335	1377	1419	1460	1502	1544	1586	1627	1669	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR		
.08	\$ 1328	1370	1419	1460	1502	1544	1586	1627	1669	1711	1752	1794			
.09	\$ 1460	1502	1551	1592	1634	1676	1718	1759	1801	1843	1885	1926			
.10	\$ 1592	1634	1683	1725	1766	1808	1850	1892	1933	1975	2017	2059			
.12	\$ 1850	1892	1940	1982	2024	2065	2107	2149	2191	2232	2274	2316			
.14	\$ 2114	2156	2205	2246	2288	2330	2372	2413	2455	2497	2538	2580	BALANCE POINT 16 DEG.F.		
.16	\$ 2372	2413	2462	2504	2545	2587	2629	2671	2712	2754	2796	2838			
80,000															
.05	\$ 1092	1252	1405	1565	1718	1878	2031	2191	2344	2504	2657	2817	--THEORETICAL HEATING COST * FURNACE ONLY		
.06	\$ 1182	1245	1307	1370	1432	1495	1558	1620	1683	1745	1808	1871			
.07	\$ 1314	1377	1439	1502	1565	1627	1690	1752	1815	1878	1940	2003	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR		
.08	\$ 1439	1502	1565	1627	1690	1752	1815	1878	1940	2003	2065	2128			
.09	\$ 1565	1621	1690	1752	1815	1878	1940	2003	2065	2128	2191	2253			
.10	\$ 1690	1752	1815	1878	1940	2003	2065	2128	2191	2253	2316	2379			
.12	\$ 1940	2003	2065	2128	2191	2253	2316	2379	2441	2504	2566	2629			
.14	\$ 2191	2253	2316	2379	2441	2504	2566	2629	2692	2754	2817	2879	BALANCE POINT 19 DEG.F.		
.16	\$ 2441	2504	2566	2629	2692	2754	2817	2879	2942	3005	3067	3130			
90,000															
.05	\$ 1231	1405	1579	1759	1933	2107	2288	2462	2636	2817	2991	3165	--THEORETICAL HEATING COST * FURNACE ONLY		
.06	\$ 1182	1272	1363	1453	1537	1627	1718	1808	1892	1982	2072	2163			
.07	\$ 1300	1391	1481	1572	1655	1745	1836	1926	2010	2100	2191	2281	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR		
.08	\$ 1423	1502	1592	1683	1766	1857	1947	2038	2121	2212	2302	2392			
.09	\$ 1523	1613	1704	1794	1878	1968	2059	2149	2232	2323	2413	2504			
.10	\$ 1634	1725	1815	1905	1989	2079	2170	2260	2344	2434	2525	2615			
.12	\$ 1752	1843	1933	2024	2107	2198	2288	2379	2462	2552	2643	2733			
.14	\$ 1975	2065	2156	2246	2330	2420	2511	2601	2685	2775	2865	2956	BALANCE POINT 23 DEG.F.		
.16	\$ 2205	2295	2385	2476	2559	2650	2740	2831	2914	3005	3095	3185			
100,000															
.05	\$ 1363	1565	1759	1954	2149	2344	2538	2733	2935	3130	3325	3519	--THEORETICAL HEATING COST * FURNACE ONLY		
.06	\$ 1307	1405	1509	1606	1704	1801	1899	2003	2100	2198	2295	2392			
.07	\$ 1432	1530	1634	1732	1829	1926	2024	2128	2225	2323	2420	2518	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR		
.08	\$ 1551	1648	1752	1850	1947	2045	2142	2246	2344	2441	2538	2636			
.09	\$ 1676	1773	1878	1975	2072	2170	2267	2372	2469	2566	2664	2761			
.10	\$ 1801	1899	2003	2100	2198	2295	2392	2497	2594	2692	2789	2886			
.12	\$ 1926	2024	2128	2225	2323	2420	2518	2622	2719	2817	2914	3012			
.14	\$ 2170	2267	2372	2469	2566	2664	2761	2865	2963	3060	3158	3255			
.16	\$ 2420	2518	2622	2719	2817	2914	3012	3116	3213	3311	3408	3505	BALANCE POINT 25 DEG.F.		
110,000															
.05	\$ 1502	1718	1933	2149	2365	2580	2796	3012	3227	3443	3658	3874	--THEORETICAL HEATING COST * FURNACE ONLY		
.06	\$ 1439	1579	1711	1843	1982	2114	2246	2385	2518	2650	2789	2921			
.07	\$ 1544	1683	1815	1947	2086	2219	2351	2490	2622	2754	2893	3025	THEORETICAL HEATING COST * FURN.+ HEAT PUMP \$ PER YEAR		
.08	\$ 1641	1780	1912	2045	2184	2316	2448	2587	2719	2852	2991	3123			
.09	\$ 1745	1885	2017	2149	2288	2420	2552	2692	2824	2956	3095	3227			
.10	\$ 1843	1982	2114	2246	2385	2518	2650	2754	2893	3025	3158	3297	3429		
.12	\$ 1947	2086	2219	2351	2490	2622	2754	2893	3025	3158	3297	3429			
.14	\$ 2149	2288	2420	2552	2692	2824	2956	3095	3227	3359	3498	3631			
.16	\$ 2351	2490	2622	2754	2893	3025	3158	3297	3429	3561	3700	3832	BALANCE POINT 28 DEG.F.		

ANNUAL AIR CONDITIONING COST WHEN COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

05 06 07 08 09 10 12 14 16  
\$ 108 130 151 173 195 216 260 303 346

--ELECTRIC RATE \$/KWB  
--THEORETICAL AIR CONDITIONING COST

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON ACTUAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

**BARD MANUFACTURING COMPANY**

## DUAL-FUEL ADD-ON HEAT PUMP GUIDE TO ENERGY COST SAVINGS

REGION 5 60UHPOA/A61AO-A  
 HEAT PUMP MODEL: OUTDOOR 60UHPOA INDOOR A61AO-A  
 ARI RATED COOLING CAP.: BTUH(95) 58000 SEER10.70  
 ARI RATED HEATING CAP.: BTUH (47) 61000 COP(47) 3.20, BSPF 7.50 MIN.DER REG IV  
 BTUH (17) 35500 COP(17) 2.20  
 FURNACE TYPE PROPANE GAS FURNACE EFFICIENCY 78.00 % AFUE

HEAT LOSS BTUH	ELEC. COST \$/KWH	.60	.65	.70	.75	.80	.85	.90	.95	1.00	1.10	1.20	1.30	PROpane GAS COST - \$/GALLON
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60,000	\$ 1071 1161 1252 1335 1426 1516 1606 1697 1787 1968 2142 2142	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 897 925 952 980 1008 1036 1064 1092 1119 1147 1175 1203	THEORETICAL HEATING COST * FURN.+ HEAT PUMP
.06	\$ 1008 1036 1064 1092 1119 1147 1175 1203 1231 1259 1286 1342	S PER YEAR
.07	\$ 1126 1154 1182 1210 1238 1266 1293 1321 1349 1405 1460 1460	
.08	\$ 1238 1266 1293 1321 1349 1377 1405 1432 1460 1516 1572 1572	
.09	\$ 1349 1377 1405 1432 1460 1488 1516 1544 1572 1627 1683 1683	
.10	\$ 1467 1495 1523 1551 1579 1606 1634 1662 1690 1745 1801 1801	
.12	\$ 1697 1725 1752 1780 1808 1836 1864 1892 1919 1975 2031 2031	
.14	\$ 1919 1947 1975 2003 2031 2059 2086 2114 2142 2198 2253 2253	
.16	\$ 2149 2177 2205 2232 2260 2288 2316 2344 2372 2427 2483 2483	BALANCE POINT 12 DEG.F.
70,000	\$ 1252 1356 1460 1565 1669 1773 1878 1982 2086 2295 2504 2504	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 1029 1064 1099 1126 1161 1189 1224 1259 1286 1356 1419 1419	THEORETICAL HEATING COST * FURN.+ HEAT PUMP
.06	\$ 1161 1196 1231 1259 1293 1321 1356 1391 1419 1488 1551 1551	S PER YEAR
.07	\$ 1293 1328 1363 1391 1426 1453 1488 1523 1551 1620 1683 1683	
.08	\$ 1419 1453 1488 1516 1551 1579 1613 1648 1676 1745 1808 1808	
.09	\$ 1551 1586 1620 1648 1683 1711 1745 1780 1808 1878 1940 1940	
.10	\$ 1683 1718 1752 1780 1815 1843 1878 1912 1940 2010 2072 2072	
.12	\$ 1940 1975 2010 2038 2072 2100 2135 2170 2198 2267 2330 2330	
.14	\$ 2205 2239 2274 2302 2337 2365 2399 2434 2462 2532 2594 2594	
.16	\$ 2462 2497 2532 2559 2594 2622 2657 2692 2719 2789 2852 2852	BALANCE POINT 16 DEG.F.
80,000	\$ 1426 1551 1669 1787 1905 2024 2142 2260 2385 2622 2858 2858	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 1196 1238 1286 1335 1384 1432 1474 1523 1572 1669 1759 1759	THEORETICAL HEATING COST * FURN.+ HEAT PUMP
.06	\$ 1321 1363 1412 1460 1509 1558 1599 1648 1697 1794 1885 1885	S PER YEAR
.07	\$ 1453 1495 1544 1592 1641 1690 1730 1780 1829 1926 2017 2017	
.08	\$ 1579 1620 1669 1718 1766 1815 1857 1905 1954 2052 2142 2142	
.09	\$ 1704 1745 1794 1843 1892 1940 1982 2031 2079 2177 2267 2267	
.10	\$ 1829 1871 1919 1968 2017 2065 2107 2156 2205 2302 2392 2392	
.12	\$ 2079 2121 2170 2219 2267 2316 2358 2406 2455 2552 2643 2643	
.14	\$ 2330 2372 2420 2469 2518 2566 2608 2657 2705 2803 2893 2893	
.16	\$ 2580 2622 2671 2719 2768 2817 2858 2907 2956 3053 3144 3144	BALANCE POINT 19 DEG.F.
90,000	\$ 1606 1739 1878 2010 2142 2281 2413 2545 2678 2949 3220 3220	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 1377 1439 1509 1579 1648 1711 1780 1850 1919 2052 2184 2184	THEORETICAL HEATING COST * FURN.+ HEAT PUMP
.06	\$ 1495 1558 1627 1697 1766 1829 1899 1968 2038 2170 2302 2302	S PER YEAR
.07	\$ 1606 1669 1739 1808 1878 1940 2010 2079 2149 2281 2413 2413	
.08	\$ 1718 1780 1850 1919 1989 2052 2121 2191 2260 2392 2525 2525	
.09	\$ 1829 1892 1961 2031 2100 2163 2232 2302 2372 2504 2636 2636	
.10	\$ 1947 2010 2079 2149 2219 2281 2351 2420 2490 2622 2754 2754	
.12	\$ 2170 2232 2302 2372 2441 2504 2575 2643 2712 2845 2977 2977	
.14	\$ 2399 2462 2532 2601 2671 2733 2803 2872 2942 3074 3206 3206	
.16	\$ 2622 2685 2754 2824 2893 2956 3025 3095 3165 3297 3429 3429	BALANCE POINT 23 DEG.F.
100,000	\$ 1787 1933 2086 2232 2385 2532 2678 2831 2977 3276 3575 3575	--THEORETICAL HEATING COST * FURNACE ONLY
.05	\$ 1523 1592 1669 1745 1822 1899 1975 2045 2121 2274 2420 2420	THEORETICAL HEATING COST * FURN.+ HEAT PUMP
.06	\$ 1648 1718 1794 1871 1947 2024 2100 2170 2246 2399 2545 2545	S PER YEAR
.07	\$ 1766 1836 1912 1989 2065 2142 2219 2288 2365 2518 2664 2664	
.08	\$ 1892 1961 2038 2114 2191 2267 2344 2413 2490 2643 2789 2789	
.09	\$ 2017 2084 2163 2239 2316 2392 2469 2538 2615 2768 2914 2914	
.10	\$ 2142 2212 2288 2365 2441 2518 2594 2664 2740 2893 3039 3039	
.12	\$ 2385 2455 2532 2608 2685 2761 2838 2907 2984 3137 3283 3283	
.14	\$ 2636 2705 2782 2858 2935 3012 3089 3158 3234 3387 3533 3533	
.16	\$ 2899 2949 3025 3102 3178 3255 3332 3401 3478 3631 3777 3777	BALANCE POINT 25 DEG.F.

DESIRED COOLING LOAD IS SIZED TO MATCH COOLING CAPACITY OF HEAT PUMP

THE ABOVE ANNUAL HEATING AND COOLING OPERATING COSTS ARE THEORETICAL ESTIMATES ONLY AND ARE PROVIDED FOR A COMMON BASIS OF COMPARISON BETWEEN VARIOUS TYPES OF HEATING AND COOLING SYSTEMS. ACTUAL VALUES MAY VARY DEPENDING ON LOCAL WEATHER CONDITIONS AND INDIVIDUAL USAGE PATTERN.

<--ELECTRIC RATE \$/KWH  
<--THEORETICAL AIR CONDITIONING COST