7 <u>CUSTOMPACK</u>



This dynamic BusinessVision add-on consists of 5 powerful elements: Customer Specific Pricing, WorkBook, Mail Merge, Document Linking, and SuperTicker. Together with BusinessVision32, these packets create an environment for unlimited reporting, pricing, and referencing capabilities.

Activation

System Setup > Company > CustomPack

click on the Active check box to turn on:

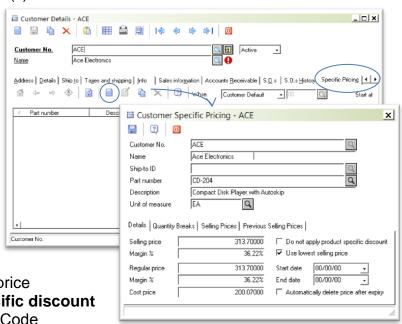
- Customer Specific Pricing
- Document Linking
- additional optional components:
 - SuperTicker
 - Mail Merge
 - WorkBook
- Workbook required check which module(s) require mandatory completion of one or all of any workbook fields created (explained later in this chapter). For example, If the Customer module is checked, no person can save a new customer record without first filling in (one of) the workbook field(s) in that module.

System Setup System Setup Sequence no. **▼** Active CustomPack ✓ Mail Merge **▼** WorkBook System default address WorkBook required Multi currency General Ledger Customer Inventory Vendor Otder Entry Purchase Order Bill of Material Employee Debot Code Territory Code User Details Point-of-Sale Division Warehouse Term codes Sales tax Sles tax Freight - Landed cost File names Variable names General settings General Ledger Customer Inventory Vendor - Sales order Purchase order Point of Sale Close Help

Customer Specific Pricing

Customer Specific Pricing can be viewed and maintained in 3 areas:

- Customer Details module select your customer, click on the Specific Pricing tab, and enter pricing in one of two ways:
 - a. New price 📄
 - type in or browse for the Part number
 - overwrite the Selling price or enter the Margin to populate the new Selling price
 - Do not apply product specific discount
 - this relates to the "Product Code

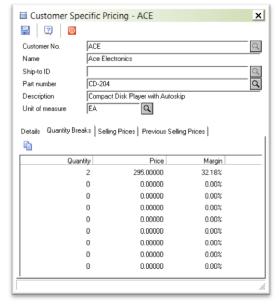


7 <u>CUSTOMPACK</u>



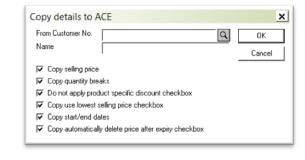
Discounts" explained in **Inventory**, chapter 5 of the Section 1

- Use lowest selling price if there are any discounts for this customer or for this inventory item, in the form of product specific discounts, quantity discounts, or special prices, they may result in a price that's lower than the customer specific price you're setting up. If you want the customer to always get the lower price, check this box; otherwise, they will always get the Customer Specific price, no matter what.
- Start / End date this function allows to time this specific price
- Automatically delete price after expiry once the price expires based on the End date, the system stops using it, but it stays in the Customer Specific Pricing file as a previous selling price, unless this box is checked; in which case, the price will be deleted from the system
- Quantity Breaks set lower pricing for higher quantities
 - click on Add
 - enter the Quantity and the Price or enter the Margin to populate the Price
 - o click on OK
 - Copy existing
 - this will copy the
 existing quantity break prices from the
 Inventory details for this item
 - when all quantity breaks are established, click on **OK**
- Selling Prices displays all 20 current selling prices for the item
- Previous selling prices displays a history of prices for this item that have been given to this customer in the past
- to save all Customer Specific Price settings, click on Save



b. Copy Price 🗓

- in the Customer Pricing tab, click on the Copy icon
- select the Customer you wish to copy the prices from
- select from the copy options
- click on Copy



Inventory Details - 00-CD-204

← → ◆ | • | ■ **1** ×

Description

Part number

7 <u>CUSTOMPACK</u>



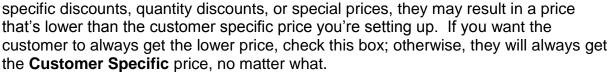
.|_| x|

2. Inventory Details module:

- click on the Customer Pricing tab
- click on New
- type in or browse for the Customer
- overwrite the Selling price or enter the Margin to populate the new Selling price
- Do not apply product specific discount - this relates to the Product

Code Discounts explained in **Inventory**, chapter 5 of the Section 1 Training Manual.

 Use lowest selling price - if there are any discounts for this customer or for this inventory item, in the form of product



Details | Unit of Measure | Pricing | Extended | Info | Summary | Image | S.D.s | S.O.s | History | P.O.s | P.O. History | Receipts | Customer Pricing | Letter | Pricing | Letter | Le

Ace Electronic

Details | Quantity Breaks | Selling Prices | Previous Selling Prices |

Compact Disk Player with Autoskip

313.70000 Do not apply product specific discount

36.22%

✓ Use lowest selling price
313.70000
Start date

00/00/00

CD-204

Customer No.

Name

Ship-to ID

Part number

Description

Unit of measure

Regular price

Margin %

Cost price

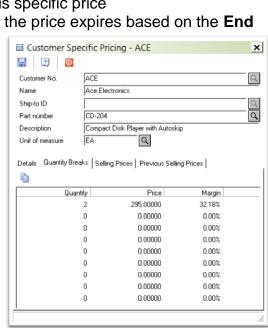
Compact Disk Player with Autoskip

Start / End date - this function allows to time this specific price

Automatically delete price after expiry - once the price expires based on the End

date, the system stops using it, but it stays in the Customer Specific Pricing file as a previous selling price, unless this box is checked; in which case, the price will be deleted from the system

- Quantity Breaks set lower pricing for higher quantities
 - click on Add
 - enter the Quantity and the Price or enter the Margin to populate the Price
 - o click on OK
 - Copy existing
 - this will copy the
 existing quantity break prices from the
 Inventory details for this item
 - when all quantity breaks are established, click on **OK**



CUSTOMPACK



- Selling Prices displays all 20 current selling prices for the item
- Previous selling prices displays a history of prices for this item that have been given to this customer in the past
- to save all Customer Specific Price settings, click on Save

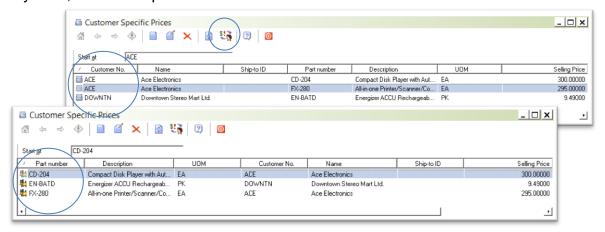
3. Utilities > Customer Specific Pricing

Add, modify or delete Customer Specific Prices here, and toggle view 🛂 by Customer, or by Inventory Item, and follow procedure as outlined in 1. or 2. above.

Customer Details - ACE

ACE

Ace Electronics



Document Linking

Link any type of document (Microsoft Word, Excel, images, audio files, website links, etc) to any record or transaction in all modules where the Notepad or Notes is accessible.

Access in one of 2 ways:

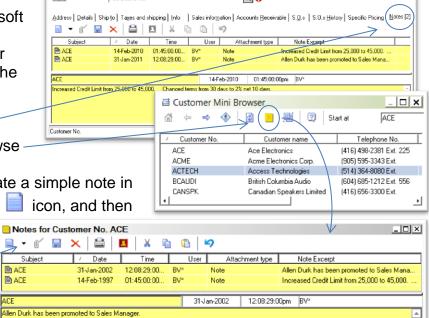
- 1. **Notes** tab in most modules
- 2. **Notepad** icon in their mini browse
- New Note if you want to create a simple note in the Notepad, click on the New 📘 icon, and then type into the lower section Notes for Customer No. ACE

ACE

ACE

New Attachment – click the downward arrow beside the New icon, and select New Attachment

of the window



|****|**_**|**X**|

7 <u>CUSTOMPACK</u>



- Operation using the down arrow, select from the following options:
 - Create & Attach opens up the program associated with the Attachment type selected so you can create a new document, spreadsheet, image, etc., and it will automatically attach when you save it
 - Attach lets you browse your computer or network for the file you wish to attach
 - Create only opens up the program associated with the Attachment type selected so you can create a new document, spreadsheet, image, etc., but it will not attach
- Attachment type for any of the Create options above, choose from the following file types:
 - Microsoft Word Document
 - Microsoft Excel Worksheet
 - Text Document (uses Microsoft WordPad or Notepad)
 - Bitmap Image
- Subject this field brings in the code for the record you are creating the attachment for, which may be edited
- Folder the default folder is c:\businessvision\Documents, but this can be changed
- File name the system gives each new attachment a name/number, which may be edited
- Use template when selected, template options become available, where you can create
 and use a New template, or Select template to use, with the option of editing it first.
- once all options are selected, click on OK



WorkBook

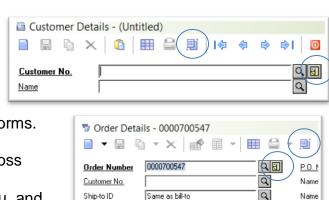
The WorkBook is used to create additional information fields throughout the

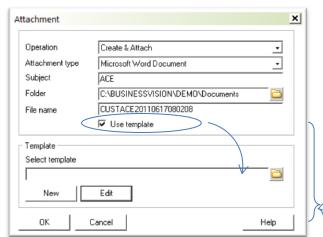
Business Vision modules, used for reference,

and / or for setting into customized reports and forms. Each module's WorkBook consists of up to 5

WorkSheets (tab pages), and up to 50 fields across those sections.

Access - in all modules,
on the top icon menu, and beside the record browse buttons

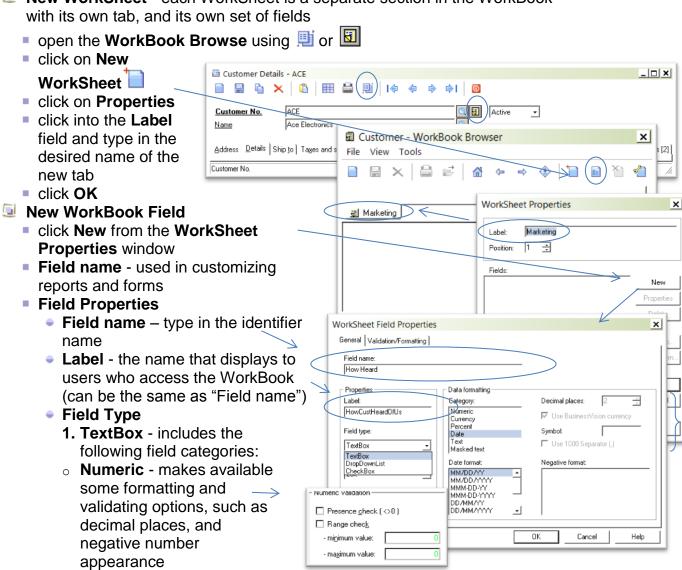




CUSTOMPACK



New WorkSheet - each WorkSheet is a separate section in the WorkBook



Validation/Formatting - you can set a minimum and/or maximum value for entry into that field.

- Currency makes available the formatting and validating options as the "Numeric" category does, with the addition of the option to use the currency setup established with the Business Vision MultiCurrency program.
- Percent gives you only the option to assign a maximum or minimum value for entry into that field.
- Date makes available alignment options and format options such as DD/MM/YY or MM/DD/YYYY