



Fall 2015

Technical Training Schedule





Technical Training Schedule

Hyperion/Forefront Install and Service - \$75 per Person

Comprehensive and detailed class related to the installation and service of the Hyperion Platform. Learn about the Electronic Expansion Valve, installation wiring, sequence of operation, control set up, airflow adjustments, how to read and clear faults, servicing tips, and more! Become familiar with the details of the equipment you install and service. Volt/Ohm meters will be required and the class will include a copy of the Technical Service Manual (034-4098-06).

Fairmont WV	Tue Sept 29, 2015	1p – 5p	Wayne Kellison
Poca WV	Wed Sept 30, 2015	1p – 5p	Wayne Kellison
Beckley WV	Thu Oct 1, 2015	1p – 5p	Wayne Kellison
Scranton PA	Mon Oct 19, 2015	8a – 12p	John Zdon
Richmond VA	Tue Oct 20, 2015	1p-5p	Rick Blank
Hollins Ferry MD	Tue Oct 20, 2015	8a - 12p	Mike Wittbecker
Hagerstown MD	Tue Oct 22, 2015	8a - 12p	Mike Wittbecker
Chantilly VA	Thu Oct 27, 2015	8a - 12p	Mike Wittbecker
New Castle DE	Tue Oct 27, 2015	9a – 1p	Lew Fry
Salisbury MD	Thu Oct 29, 2015	9a – 1p	Lew Fry
Pennsauken NJ	Tue Nov 3, 2015	9a – 1p	Lew Fry
Egg Harbor NJ	Wed Nov 4, 2015	9a – 1p	Lew Fry
King of Prussia PA	Thu Jan 7, 2016	8a – 12p	John Zdon
Harrisburg PA	Tue Feb 4, 2016	8a – 12p	John Zdon

XV Communicating System Service and Diagnostics - \$75 per Person

This training provides in depth detailed diagnostics, includes understanding and utilizing the CDA (Communicating Display Assembly) Establishing a diagnostic process for unfamiliar equipment. Understanding and utilizing resources surrounding the XV platform and the prevention of misdiagnosis will be discussed. Volt/Ohm meters will be required and the class will include a copy of the Technical Service Manual (034-4103-02) & (34-4099-04). This class is not the certification class.

The Trane online 8hr Variable Speed Outdoor Product Technical training and certification are a pre-requisite for this class.

Hollins Ferry MD	Tue Sept 1, 2015	8a - 12p	Mike Wittbecker
Chantilly VA	Thu Sept 3, 2015	8a – 12p	Mike Wittbecker
Hagerstown MD	Thu Sept 10, 2015	8a – 12p	Mike Wittbecker
Hollins Ferry MD	Tue Nov 10, 2015	8a – 12p	Mike Wittbecker
Chantilly VA	Thu Nov 12, 2015	8a – 12p	Mike Wittbecker
Hagerstown MD	Tue Nov 17, 2015	8a – 12p	Mike Wittbecker



Variable Speed AC/HP Service + Install Certification- \$75 per Person

This course is designed for dealers and technicians to familiarize themselves with the new outdoor variable speed platform. This class includes understanding the operating system, installation requirements, differences and similarities to non-variable compressor systems, components, and the drive warranty process. The operation of the safety controls, using the Communicating Display Assembly, troubleshooting the Integrated Variable Speed Control, testing the sensors, and system set up are all discussed. This is a Trane required course to sell this equipment and does include Trane Certification quiz.

New Castle DE	Tue Oct 6, 2015	9a – 4p	Lew Fry
Salisbury MD	Thu Oct 8, 2015	9a – 4p	Lew Fry
Richmond VA	Thu Oct 8, 2015	8a – 4p	Paul Hale
King of Prussia PA	Tue Oct 13, 2015	8a – 4p	John Zdon
Egg Harbor NJ	Thu Oct 15, 2015	9a – 4p	Lew Fry
Fairmont WV	Tue Oct 27, 2015	8a – 3p	Wayne Kellison
Charlottesville, VA	Thu Oct 29, 2015	8a – 4p	Paul Hale
Poca WV	Tue Nov 3, 2015	8a – 3p	Wayne Kellison
Chesapeake VA	Thu Nov 5, 2015	8a – 4p	Paul Hale
Beckley WV	Wed Nov 11, 2015	8a – 3p	Wayne Kellison

Heat Pump and Gas Furnace Operation & Diagnostics - \$75 per Person

This training reviews the basic components and functions of both Heat Pumps and Gas Furnaces and includes basic diagnostics. The training will also provide an understanding of single and 2 stage compressor equipment, defrost cycles, defrost controls, expansion devices (Electronic and Mechanical). Also covered will be single stage, two stage, and modulating gas furnace operation and diagnostics. This training will include the NON-Communicating Service Guide (034-3458-02).

New Castle DE	Thu Dec 3, 2015	9a – 4p	Lew Fry
Scranton PA	Mon Dec 14, 2015	8a – 4p	John Zdon
Pennsauken NJ	Wed Dec 16, 2015	9a – 4p	Lew Fry
Egg Harbor, NJ	Thu Dec 17, 2015	9a – 4p	Lew Fry
Salisbury MD	Tue Dec 22, 2015	9a – 4p	Lew Fry
King of Prussia PA	Tue Jan 12, 2016	8a – 4p	John Zdon
Harrisburg PA	Tue Feb 9, 2016	8a – 4p	John Zdon



Gas Furnace Installation and Service - \$75 per Person

Learn the proper installation, start up and service procedure for Trane Gas Furnaces. Included in the course are basic venting procedures, testing for proper operation, integrated furnace controls, review of schematics and air flow measurements. Igniters, variable speed inducers, and ICM II motors and Serial Port Motors.

Hollins Ferry MD	Thu Oct 1, 2015	1p – 5p	Mike Wittbecker
Chantilly VA	Tue Oct 6, 2015	1p – 5p	Mike Wittbecker
Hagerstown MD	Thu Oct 8, 2015	1p – 5p	Mike Wittbecker
Fairmont WV	Tue Oct 13, 2015	1p – 5p	Wayne Kellison
Beckley WV	Thu Oct 15, 2015	1p – 5p	Wayne Kellison
Poca WV	Wed Oct 14, 2015	1p – 5p	Wayne Kellison

Delivered Comfort (Residential Duct Design)- \$250 per Person

The design of a duct system can have an impact on the comfort of the homeowner as well as the life of the equipment. After the load calculation is done, you need to deliver the right amount of air to each space. There is more to system design than using the duct calculator. Learn how to confidently lay out a residential air distribution system that will perform as designed. This course will take you from square one to the finished design using the ACCA Manual D. Topics to be covered include:

Calculating CFM	System Selection	Blower performance
Duct performance	Device pressure losses	Duct leakage concerns
Selection of AC coils	Sizing air filters	Friction rate and pressure loss
Zoned systems	Sizing and selection of registers and diffusers	Solving problem systems
Understanding the duct calculator	Plus much more.	

This 2 day course is great for owners, designers, and installers. You will not only learn not only how to design a system, but also how a properly designed system works and how to identify solutions to problem jobs. Cost of the class includes:

ACCA Manual D	ACCA Duct Calculator	ACCA Worksheets
ACCA Manual T	Reference Materials	Lunch + More

Bring your calculator, ruler, colored pencils, and eagerness to learn!

Poca WV	Dec 15-16, 2015	8a – 5p	Rick Blank
Beckley WV	Dec 17-18, 2015	8a – 5p	Rick Blank



Getting into the Zone - XL950 Zoning Install and Set Up - \$25 per Person

The 950 Zoning system delivers remarkable comfort and integrates modulating zoning and capacity control without the need for bypass dampers! This class will build a foundation of zoning application and its use with different product families. We will explore how it works with the Variable Speed AC&HP, how it works with a 24 volt system, and what controls are used. Air management strategies will be discussed depending on the applied product plus learn how to manage the system through the XL950 control with dual fuel applications. A fully functioning zoning system will be used to demonstrate operation as well as observing it through the set up process.

King of Prussia PA	Tue Sept 29, 2015	8a – 11a	John Zdon
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Heat Pump Fundamentals and Service - \$75 per Person

A course designed to teach the new and experienced service technician about heat pumps, including design, operation, service, maintenance and troubleshooting. This class explores the “how” and “why” of air source heat pump operation. Topics to be discussed include refrigeration cycle, electrical circuits, defrost controls, airflow measurements, troubleshooting, service and installation, thermal balance points, sequence of operation and add on heat pumps. Control wiring of heat pumps to furnaces and air handlers and air flow required for single stage and multi-stage systems.

Hollins Ferry MD	Thu Oct 1, 2015	8a – 12p	Mike Wittbecker
Chantilly VA	Tue Oct 6, 2015	8a – 12p	Mike Wittbecker
Hagerstown MD	Thu Oct 8, 2015	8a – 12p	Mike Wittbecker
Fairmont WV	Tue Oct 13, 2015	8a – 12p	Wayne Kellison
Poca WV	Wed Oct 14, 2015	8a – 12p	Wayne Kellison
Beckley WV	Thu Oct 15, 2015	8a – 12p	Wayne Kellison

Troubleshooting TXV / EEV Systems - \$75 per Person

Air Conditioning and Heat Pump systems of today have transitioned from orifice to TXV to EEV control in the last few years. These 3 systems operate and troubleshoot in different ways. This class will give you the understanding of the system operation and make you confident in troubleshooting and repair. Topics covered include:

Refrigeration cycle	High side pressures	What is the correct pressure?
Low side pressures	Subcooling	Superheat
Desuperheating	Charging the system	TXV operation
Troubleshooting TXV	Airflow issues	Checking for non-condensable
Troubleshooting EEV	And more ...	

Fairmont WV	Tue Sept 22, 2015	8a – 3p	Wayne Kellison
Poca WV	Wed Sept 23, 2015	8a – 3p	Wayne Kellison
Beckley WV	Thu Sept 24, 2015	8a – 3p	Wayne Kellison



Nexia Thermostats - \$75 per Person

The Nexia Home Automation Systems allow the homeowner remote access to control many facets of their home. The starter product is the thermostat – 624, 824, 850, & 950. This class will guide you through the set up of the thermostat and the steps to register the device and enroll in a Nexia account. Other home convenience devices will also be discussed. More and more customers are finding the advantages of using their smart phone to monitor their home. Be on the leading edge of providing your customers with solutions. This class is for installers, service technicians, and Sales Professionals.

Poca WV	Mon Dec 14, 2015	1p – 5p	Rick Blank
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950 – 850 – 824 Controls - \$75 per Person

This class will cover the 950 and 850 communicating thermostats as well as the 824 - 24 volt thermostat installation and set-up

Fairmont WV	Tue Sept 29, 2015	8a – 12p	Wayne Kellison
Poca WV	Wed Sept 30, 2015	8a – 12p	Wayne Kellison
Beckley WV	Thu Oct 1, 2015	8a – 12p	Wayne Kellison

Precedent & Voyager Burners and Controls - \$75 per Person

The ReliaTel control system is the heart of the Precedent 3-10 ton, Voyager 12.5 to 25 ton, and Odyssey Split 7.5 to 20 ton. The control system is reliable and surprisingly simple. This class will give you familiarity with the system and understand how to troubleshoot it. Topics covered include:

ReliaTel advantages	RTRM with Zone Sensors
Conventional Thermostats	RTRM operation and troubleshooting
Diagnostics	RTRM default operation
Zone Sensor operation	Ignition Control operation
Power burner operation	Economizer Module operation
Low ambient mechanical cooling	Heat Pump demand defrost
Supply Air Tempering	Dehumidification with Hot Gas Reheat
CO2 sensing controls	Wiring diagrams
Troubleshooting	And more!

After this class, you will be more confident and accurate in your troubleshooting.

Chantilly VA	Tue Sept 22, 2015	8a – 5p	Rick Blank
Hollins Ferry VA	Thu Sept 24, 2015	8a – 5p	Rick Blank
Richmond VA	Thu Oct 22, 2015	8a – 5p	Rick Blank
New Castle DE	Tue Nov 17, 2015	8a – 5p	Rick Blank
King of Prussia PA	Thu Nov 19, 2015	8a – 5p	Rick Blank



Tracker Varitrac Controls - \$75 per Person

The Trane Tracker HVAC control system and the Varitrac zoning system integrate by design with the Trane Commercial equipment. Students will learn the components involved, operation, installation, and troubleshooting tips. The Tracker software will be reviewed to learn the control points and information to assist troubleshooting. The Tracker and CCPIII with the touch screen display is the focus for this training.

Chantilly VA	Wed Sept 23, 2015	8a – 5p	Rick Blank
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Electrical Troubleshooting & Schematics - \$75 per Person

This 7 hr class will make you more confident with electrical troubleshooting. Topics discussed include:

Electricity flow	Current Protection
Electrical Components	Electrical Meter Use
Relationship of Components	Sequence of Operation
Series Circuits	Sequence of Troubleshooting
Parallel Circuits	When to use Ohms or Volts
Transformers	Class Examples
Ladder Diagrams	Using Diagrams to Hunt
Schematic Diagrams	Troubleshooting Tricks
Safety	And More !

The class will start out with a basic review covering the operation of various devices and build with class examples and diagrams. This is an intermediate class, and the review at the beginning will allow beginners to follow along. Trane wiring diagrams will be used as examples. Bring your electrical meter and become better familiar with its use.

Chantilly VA	Mon Sept 21, 2015	8a – 4p	Rick Blank
Hollins Ferry MD	Fri Sept 25, 2015	8a – 4p	Rick Blank
Richmond VA	Wed Oct 21, 2015	8a – 4p	Rick Blank

Adjusting Airflow and Troubleshooting - \$75 per Person

This 4 hour class will teach an understanding of static pressure, airflow, equipment fan capacities, and how to choose the correct fan speed. The performance of air filters, coils, and accessory devices will be explained as well as the basics of duct layout performance. The student will leave knowing how to measure airflow and identify problem areas in existing residential duct systems as well as have some solutions to make improvements. This class is good for the installer as well as the service technician.

Richmond VA	Tue Oct 20, 2015	8a – 12p	Rick Blank
Charlottesville VA	Tue Nov 10, 2015	8a – 12p	Paul Hale
New Castle DE	Wed Nov 18, 2015	8a – 12p	Rick Blank
Lynchburg VA	Thu Nov 19, 2015	8a – 12p	Paul Hale
King of Prussia PA	Fri Nov 20, 2015	8a – 12p	Rick Blank
Chesapeake VA	Tue Dec 1, 2015	8a – 12p	Paul Hale
Christiansburg VA	Thu Dec 3, 2015	8a – 12p	Paul Hale



Compressor Troubleshooting - \$75 per Person

You will see the inside of a scroll and a reciprocating compressor and learn how they mechanically work in this 4 hour class. The construction of the electrical portion will be examined to better understand the failure modes. Compressor operation, symptom identification, operating tests, capacity measurement, and troubleshooting will be covered. This class is intermediate level, but the beginner will learn and the experienced tech will gain a new understanding of compressor diagnostics.

Richmond VA	Fri Oct 23, 2015	8a – 12p	Rick Blank
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WrightSoft Load Calculation - \$25 per Person

Ever had a job that your hunch on the size of the equipment was border line? Ever seen equipment that was oversized? Ever get beat on a quote for a job because you could have used a smaller unit? Ever been challenged about the size of equipment you installed?

This class will give you a demonstration of the WrightSoft Manual J load calculation and the Manual D duct sizing calculation. This is done with the clever Draw feature. You draw the house adding info as you go along and the program will give you the heating and cooling load as well as the duct sizing! This is the industry standard used by code officials and HVAC professionals. Wayne will show how easy it is to use this software and you will see the valuable timesaving accuracy achieved.

Fairmont WV	Wed Oct 28, 2015	8a – 3p	Wayne Kellison
Poca WV	Wed Nov 4, 2015	8a – 3p	Wayne Kellison
Beckley WV	Thu Nov 12, 2015	8a – 3p	Wayne Kellison

CFC Review and Test - \$150 per Person

This 3 hour class will review the CFC study guide. After the review class, there will be a short break and then a 1 hour test. Study Guide and Test will be provided day of class only. Please have your driver's license with you. You may Email me at paul.hale2@ferguson.com and I will send you an Email copy of the Study Guide. If you go to www.escoinst.com/Certifications.aspx you can take practice tests online. Please click on the 608 option. This will take you to practice exams.

Richmond	Fri Oct 9, 2015	8a – 12p	Paul Hale
Chesapeake	Fri Oct 16, 2015	8a – 12p	Paul Hale
Charlottesville VA	Tue Nov 10, 2015	1pm -5pm	Paul Hale
Lynchburg VA	Thu Nov 19, 2015	1pm-5pm	Paul Hale
Christiansburg VA	Thu Dec 3, 2015	1pm-5pm	Paul Hale



Geothermal Systems Introduction 101 - \$75 per Person

Attend this training to build your foundation of understanding Geothermal Systems. Topics covered include:

Geothermal Theory
System Components
Types of Loops
Loop Basics
ECM Motor Setup

Basic Control Overview & Troubleshooting
Installation Guidelines
Hot Water Generator Install & Troubleshooting
Water Side Check HE & HR

Hollins Ferry MD	Wed Oct 7, 2015	8a – 12p	Tadd Forrest
Ferguson Plumbing Chantilly VA *	Wed Oct 14, 2015	8a – 12p	Tadd Forrest
Hagerstown, MD	Tue Oct 20, 2015	8a – 12p	Tadd Forrest
White Plains MD	Wed Oct 28, 2015	8a – 12p	Tadd Forrest

***Geo 101 on Wed Oct 14 will be held in the Ferguson Plumbing training room – 13890 Lowe St, Chantilly VA 20151**

Geothermal Systems Advanced 201 - \$75 per Person

This training will expand on the 101 class with a deeper dive into the following topics:

Climatemaster Controls Setup
Features of Climatemaster Controls
Troubleshooting Climatemaster Controls
Communicating Thermostats
Using the Service Tool
Variable Speed Pumping, How its Controlled
Modulating Valve Operation

Overview of Open & Closed Loops
Effects of Adding & Subtracting Circuits
Variable Speed Pumping
Antifreeze Selection
Pump Selection & Pressure Drop Calculations
Troubleshooting Closed Loop Systems
Water Side Check

Hollins Ferry MD	Thu Oct 8, 2015	8a – 4p	Tadd Forrest
Ferguson Plumbing Chantilly VA *	Thu Oct 15, 2015	8a – 4p	Tadd Forrest
Hagerstown, MD	Wed Oct 21, 2015	8a – 4p	Tadd Forrest
White Plains MD	Thu Oct 29, 2015	8a – 4p	Tadd Forrest

***Geo 201 on Thurs Oct 15 will be held in the Ferguson Plumbing training room – 13890 Lowe St, Chantilly VA 20151**



Mitsubishi Mr. Slim 4 hour Seminar - \$75 per Person

The 4-hour *M- and P-Series Field Service Seminar* provides participants with an understanding of the fundamentals of Mitsubishi M- and P-Series systems. During this 4-hour seminar, you will be introduced to the concepts and theories of operation -including an overview of the unique technologies employed - system design, installation and the fundamentals of troubleshooting M- and P-Series systems.

This class requires a minimum of 8 students.

Hollins Ferry MD	Tue Sept 15, 2015	8a – 12p	Mike Wittbecker
Chantilly VA	Thu Sept 17, 2015	8a – 12p	Mike Wittbecker
Hagerstown MD	Tue Sept 22, 2015	8a – 12p	Mike Wittbecker
King of Prussia PA	Fri Oct 2, 2015	8a – 12p	John Zdon
Hollins Ferry MD	Tue Nov 3, 2015	8a – 12p	Mike Wittbecker
Chantilly MD	Thu Nov 5, 2015	8a – 12p	Mike Wittbecker
Scranton PA	Fri Nov 6, 2015	8a – 12p	John Zdon
Salisbury MD	Tue, Dec 29, 2015	8a – 12p	John Zdon
Harrisburg PA	Wed Jan 26, 2016	8a – 12p	John Zdon

Mitsubishi 2 day M & P Mr. Slim Service Course - \$200 per Person

Acquire the in-depth knowledge and skills needed to install and troubleshoot Mr. Slim M&P- series systems.

Throughout the 2-day Mr. Slim Service Course, you will be introduced to the concepts and theories of Mr. Slim system operation, including an in- depth functional study of the unique technologies employed. From there, you will move into detailed discussions surrounding the theories of properly applying, installing and troubleshooting Mr. Slim M&P-series systems. Concepts and theory are covered in the classroom and reinforced through practical hands-on exercises. Static displays and fully functional Mr. Slim systems are installed for system analysis and practical troubleshooting exercises.

*Class size is limited to 16 attendees and a **Limit of 2 attendees per dealer.***

Hollins Ferry MD	Oct 13-14, 2015	8a – 5p	Mike Wittbecker
King of Prussia PA	Nov 10-11, 2015	8:30a – 4:30p	John Zdon
Hollins Ferry MD	Nov 24-25, 2015	8a – 5p	Mike Wittbecker
King of Prussia PA	Jan 21-22, 2015	8:30a – 4:30p	John Zdon

Carbon Monoxide Safety & Combustion Training by NCI - 3 day class - \$835 per Person

NCI's exclusive Carbon Monoxide Safety & Combustion course will give you the technical knowledge you need to prevent CO hazards, improve system performance and increase profitability. Not only will you be saving lives by becoming CO Certified, but you will be opening the door to new sales opportunities and greater income. **Call NCI Customer Service at 800-633-7058 to register. Be sure and mention your \$25 discount. The training package does not qualify for this class.**

Chantilly VA	Tue Oct 20-Thu Oct 22	8a – 5p	NCI instructor
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Lyon Conklin Fall 2015 Training by Region

LYON CONKLIN NORTH REGION TRAINING							
	Harrisburg	Scranton	Kop	New Castle	Pennsauken	Egg Harbor	Salisbury
Adjusting Airflow and Troubleshooting (8-12)			11/20/15	11/18/15			
Getting into the Zone (8-11)			9/29/15				
Heat Pump & Furnace Operation and Diagnostics (8-4)	2/9/16	12/14/15	1/12/16	12/3/15	12/16/15	12/17/15	12/22/15
Hyperion/Forefront Install and Service (8-12)	2/4/16	10/19/15	1/7/16				
Hyperion/Forefront Install and Service (9-1)				10/27/15	11/3/15	11/4/15	10/29/15
Mitsubishi 2 Day Class (8-5)			11/10/15				
Mitsubishi 2 Day Class (8-5)			1/21/16				
Mitsubishi 4 hr class (8-12)	1/26/16	11/6/15	10/2/15				12/29/15
Precedent & Voyager Burners & Controls (8-5)			11/19/15	11/17/15			
Variable Speed AC/HP Service + Install Certification (8-3)			10/13/15	10/6/15		10/15/15	10/8/15

LYON CONKLIN CENTRAL REGION TRAINING				
	Hagerstown	Chantilly	Hollins Ferry	White Plains
Advanced Geothermal Systems 201(8-4)	10/21/15	10/15/15 *	10/8/15	10/29/15
Carbon Monoxide Safety & Combustion by NCI(3 day)		10/20/15		
Electrical Troubleshooting & Schematics (8-4)		9/21/15	9/25/15	
Gas Furnace (1-5)	10/8/15	10/6/15	10/1/15	
HP Fundamentals & Service (8-12)	10/8/15	10/6/15	10/1/15	
Hyperion/Forefront Install and Service (8-12)	10/22/15	10/27/15	10/20/15	
Introduction to Geothermal Systems 101(8-12)	10/20/15	10/14/15 *	10/7/15	10/28/15
Mitsubishi 2 Day Class (8-5)			10/13/15	
Mitsubishi 2 Day Class (8-5)			11/24/15	
Mitsubishi 4 hr class (8-12)	9/22/15	9/17/15	9/15/15	
Mitsubishi 4 hr class (8-12)		11/5/15	11/3/15	
Precedent & Voyager Burners & Controls (8-5)		9/22/15	9/24/15	
Tracker/Varitrac Controls (8-5) RB		9/23/15		
XV Communicating System Service & Diagnostics (8-12)	9/10/15	9/3/15	9/1/15	
XV Communicating System Service & Diagnostics (8-12)	11/17/15	11/12/15	11/10/15	

*Geo class will be held in the Ferguson Plumbing training room – 13890 Lowe St, Chantilly VA 20151



Lyon Conklin Fall 2015 Training by Region

LYON CONKLIN SOUTH REGION TRAINING					
	Charlottesville	Chesapeake	Christiansburg	Lynchburg	Richmond
Adjusting Airflow and Troubleshooting (8-12)	11/10/15	12/1/15	12/3/15	11/19/15	10/20/15
CFC Review and Test (1-5)	11/10/15		12/3/15	11/19/15	
CFC Review and Test (8-12)		10/16/15			10/9/15
Compressor Troubleshooting (8-12)					10/23/15
Electrical Troubleshooting & Schematics (8-4)					10/21/15
Hyperion/Forefront Install and Service (1-5)					10/20/15
Precedent & Voyager Burners & Controls (8-5)					10/22/15
Variable Speed AC/HP Service + Install Certification (8-3)	10/29/15	11/5/15			10/8/15

LYON CONKLIN WEST VIRGINIA TRAINING			
	Beckley	Poca	Fairmont
950/850/824 Controls (8-12)	10/1/15	9/30/15	9/29/15
Delivered Comfort 2 day (8-5)	12/17/15	12/15/15	
Gas Furnace Installation & Service (1-5)	10/15/15	10/14/15	10/13/15
HP Fundamentals & Service (8-12)	10/15/15	10/14/15	10/13/15
Hyperion/Forefront Install and Service (1-5)	10/1/15	9/30/15	9/29/15
Nexia Thermostats (1-5)		12/14/15	
Troubleshooting TXV/EEV systems (8-3)	9/24/15	9/23/15	9/22/15
Variable Speed AC/HP Service + Install Certification (8-3)	11/11/15	11/3/15	10/27/15
Wrightsoft Load Calculation training (8-3)	11/12/15	11/4/15	10/28/15



Training Offered at the Following Lyon, Conklin Locations:

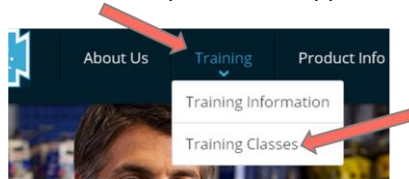
<u>Alexandria, VA</u> 6666-6672 Fleet Dr Alexandria, VA 22310 Phone: 703-236-2256	<u>Beckley, WV</u> 412 Airport Industrial Park Road Beaver, WV 25813 Phone: 304-255-3610
<u>Capital Heights, MD</u> 8601 Ritchie Drive Suite D Capitol Heights, MD 20743 Phone: 301-808-3500	<u>Chantilly, VA</u> 14552 Lee Road Chantilly, VA 21051 Phone: 703-818-8700
<u>Charlottesville, VA</u> 33 Hunters Branch Rd Troy, VA 22974 Phone: 434-589-0855	<u>Chesapeake, VA</u> 1416 Kelland Dr Chesapeake, VA 23320 Phone: 757-494-3715
<u>Christiansburg, VA</u> 1700 Pkwy Dr Christiansburg, VA 24073 Phone: 540-381-2479	<u>Dagsboro, DE</u> 30983 Country Gardens Rd Dagsboro, DE 19939 Phone: 302-732-0940
<u>Egg Harbor, NJ</u> 206 W Parkway Dr Egg Harbor Township, NJ 08234 Phone: 609-646-7245	<u>Fairmont, WV</u> 126 Van Kirk Drive Fairmont, WV 26554 Phone: 304-534-5966
<u>Frederick, MD</u> 7311 Grove Rd Frederick, MD 21704 Phone: 301-378-7337	<u>Hagerstown, MD</u> 955-B Sweeney Drive Hagerstown, MD 21740 Phone: 301-745-5530
<u>Harrisburg, PA</u> 7195 Grayson Road Harrisburg, PA 17111 Phone: 717-561-2161	<u>Hollins Ferry, MD</u> 4501 Hollins Ferry Rd, Suite 140 Halethorpe, MD 21227 Phone: 410-540-2800
<u>King of Prussia, PA</u> 550 South Henderson Rd King of Prussia, PA 19406 Phone: 610-205-2300	<u>Lynchburg, VA</u> 2104 Graves Mill Rd Forest, VA 24551 Phone: 434-316-9701
<u>New Castle, DE</u> 200 Anchor Mill Rd New Castle, DE 19720 Phone: 302-324-5454	<u>Pennsauken, NJ</u> 1165 Thomas Busch Memorial Hwy Pennsauken, NJ 08110 Phone: 856-488-0191
<u>Poca, WV</u> 118 Harris Dr. Poca, WV 25159 Phone: 304-755-8311	<u>Richmond, VA</u> 2511 Brittons Hill Rd Richmond, VA 23230 Phone: 804-353-2242
<u>Salisbury, MD</u> 28594 Naylor Mill Road Salisbury, MD 21801 Phone: 410-831-6017	<u>Scranton, PA</u> 140-144 Centerpoint Blvd Pittston, PA 18640 Phone: 570-883-3870
<u>White Plains MD</u> 10720-B Demarr Rd White Plains, MD 20695 Phone: 301-396-8960	<u>Ferguson Plumbing Chantilly</u> 13890 Lowe St Chantilly, VA 20151 Phone: 703-375-5800



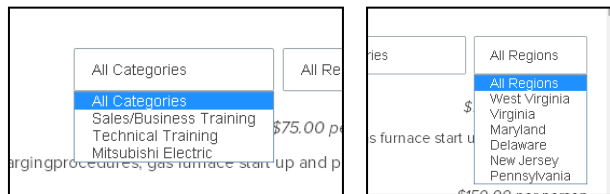
ATTENTION: STARTING JANUARY 2015, ALL CLASS REGISTRATIONS MUST BE MADE ONLINE!
(ORAL, WRITTEN OR EMAILED REGISTRATIONS WILL NO LONGER BE ACCEPTED)

HOW TO ENROLL ONLINE:

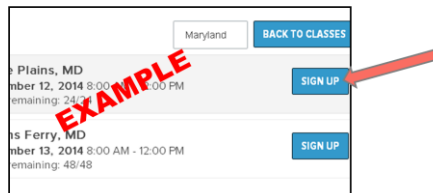
1. Log on to our website: LyonConklin.com
2. Hover over 'Training' at the top of the page, when the drop down box appears, click on 'Training Classes' (as shown below.)



3. From there, you will see a page that lists *upcoming* Sales & Business, Technical and Mitsubishi Training classes that Lyon Conklin is has to offer.
4. You will see two boxes titled 'All Categories' and 'All Regions' on the upper-right side. Click on these to narrow your search for classes you are looking for. You can find classes by choosing a category in one OR both of the boxes, (as shown below.)



5. Once you find a class that you would like to register for, click on the class name. This will bring you to a page with a brief class description, and the list it's locations, dates and times. Click the blue box labeled 'SIGN UP' next to the **correct location/date/time** of the class you would like to attend, (as seen below.)



6. Once you click "SIGN UP," the website will proceed to the registration page, (as shown below.) Even if you are the one making the reservations, if you are ALSO attending the class, please include your name under the "attendee information."

Registrant Information:
Please fill out the form below to register. If you're also planning on attending the course, please be sure to include yourself as one of the attendees by inputting your first and last name in the "Attendee Information" section below. To add multiple attendees, click the "Add Another Attendee" button.

* First Name:
* Last Name:
* Email:
Title:
* Company Name:
PO Number:

Attendee Information:
Attendee One:
* First Name:
* Last Name:

PLEASE READ OVER THE CLASS DETAILS AND THE INFORMATION YOU FILLED IN BEFORE GOING FURTHER TO ENSURE THIS IS A CLASS YOU CAN ATTEND. Once you click 'SIGN UP' under the online form, it will say "Registration Complete!"