

DEALER AGREEMENT

P.O. Box 1517

Woodstock, GA 30188

Tel: (678) 213-5626 / Toll Free: (855) 709-3305

Fax: (678) 213-5627

www.AmericanMotorCredit.com



DEALER AGREEMENT

| This | Agreement, | is made | as of | the | day of | | | , |
|------|---------------|------------|--------|-------------|-----------|-----------|-------------|-----------|
| 20 | ("Effectiv | e Date") I | by and | between | American | Motor (| Credit, LLC | , (herein |
| refe | rred to as "A | MC"), loc | ated a | t 585 Molly | Lane, Woo | dstock, (| Georgia 30° | 189 and |
| | | | | | | | (herein | referred |
| to a | s "Dealer"). | | | | | | • | |

WHEREAS, Dealer is in the business of selling new and/or used motor vehicles in the ordinary course of business, and in doing so, Dealer arranges financing for the purchase of such new and/or used motor vehicles by the Dealer's customer (hereinafter the "Buyer"); and

WHEREAS, AMC wishes to purchase, from time to time and in its sole discretion, from Dealer and Dealer wishes to sell certain retail installment contracts ("Contract, or collectively, "Contracts") entered into by Dealer and Buyer in the course of financing such new and/or used motor vehicles;

NOW THEREFORE, in consideration of the mutual covenants, promises and conditions set forth in this Agreement, and for other good and valuable consideration, AMC and Dealer (collectively "Parties" each of whom may be referred to individually as a "Party") agree as follows:

1. GENERAL PROCEDURES:

- 1.1. With respect to any Contract that Dealer offers for sale to AMC under this Agreement, Dealer shall have first made the motor vehicle that is the subject of the Contract ("Motor Vehicle") available to AMC for inspection and valuation. After such inspection, AMC shall in its sole discretion determine whether the inspected vehicle fits within AMC's underwriting guidelines and establish the value of the vehicle for purposes of financing the Dealer's sale of the vehicle.
- 1.2. For each Contract, Dealer shall require any prospective Buyer of the Motor Vehicle to complete an application on a form approved by AMC. Dealer shall transmit such Application to AMC, together with a credit bureau report and statement of the terms of the proposed Contract, as well as such other information and materials as AMC may require at its sole discretion. Each submittal shall be Dealer's offer to sell the proposed Contract to AMC.
- 1.3. Dealer shall deliver each original application to AMC at its office in Woodstock, Georgia. In the event AMC agrees to purchase a submitted application, it shall notify Dealer by written confirmation ("Confirmation"), setting forth the material terms of the Contract as approved for purchase by AMC. AMC shall have the sole and exclusive right to approve or disapprove the purchase of any proposed Contract and shall have complete discretion with respect hereto. Dealer

Rev. 6.23.14 Page 1 of 11 Initials: _____

acknowledges that AMC shall incur no obligation to Dealer until AMC has issued a Confirmation.

- 1.4. AMC shall purchase each Contract for which it issues a Confirmation when and if: (i) Dealer and Buyer execute a Contract in accordance with the terms of the Confirmation on a form approved by AMC; (ii) the Contract and all other documents AMC requires are submitted to AMC within fifteen (15) calendar days after AMC issues the confirmation, and (iii) there is no default under this Agreement or under the Contract at the time that events (i) and (ii) are satisfied. If any term or condition contained in the Contract contradicts or differs from this Agreement, this Agreement shall control.
- 1.5. Payments from Buyer. After purchase of a Contract by AMC, Dealer shall forward to AMC any payments received by Dealer on the Contract from the Buyer within twenty four (24) hours of receipt. Dealer will not make any payments on behalf of the Buyer.
- 1.6. AMC reserves the right to make any check or draft jointly payable to Dealer and any third party who sold the Motor Vehicle to the Dealer and holds a security interest in the Motor Vehicle inventory of the dealer.

2. ADDITIONAL PRODUCTS AND SERVICES

- 2.1. Defined. Additional Products and Services (APS), shall mean vehicle service contracts and GAP contracts.
- 2.2. Acceptability of APS. As may be limited by applicable law, AMC will purchase a contract containing an APS that has been sold and financed by the Dealer provided that AMC has approved the form and administrator or underwriter of the APS.
- 2.3. Cancellation of APS. If APS has been sold by the Dealer and financed in a Contract purchased by AMC, Dealer agrees that such APS shall be cancelable upon demand by Buyer. Upon such cancellation, Dealer shall immediately notify AMC that the APS has been cancelled by the Buyer. Dealer further agrees that any such APS may be cancelable by AMC or by operation of law. Upon cancellation, Buyer shall be entitled to a refund of the unearned portion of the cash price of the APS as provided by the APS contract, or as may be otherwise required by law, whichever is greater. As between AMC and Dealer, Dealer agrees to pay to AMC as appropriate, any refund due to Buyer under the terms of the APS Contract. AMC will forward the refund to Buyer, or apply to the outstanding balance of the Contract, as appropriate. Dealer's liability under this section shall be limited to the amount Dealer collected and retained or otherwise received, directly or indirectly, in connection with the sale of the APS which is determined by the foregoing standards to be subject to refund. Dealer shall remit this portion of the refund and any portion of the Buyer's refund received by the Dealer to AMC, if required by law, within 15 days of cancellation and as directed by AMC. Such refund may, if so provided in the related Contract, be subject to a security interest of AMC therein.

3. PURCHASE AN ASSIGNMENT OF CONTRACT

- 3.1. For informational purposes, attached hereto as Exhibit A, is a copy of AMC's current underwriting guidelines. AMC may without prior notice change such criteria at any time and from time to time, and may decline to purchase a contract even if the prospective Buyer and transaction conform to the underwriting criteria in effect at the time it is offered to AMC. AMC will use good faith efforts to advise Dealer of significant changes in the underwriting criteria from time to time, but shall not be liable for failure to do so.
- 3.2. The original executed Contract shall be assigned to AMC by Dealer and shall be delivered to AMC, together with evidence of title to the Motor Vehicle naming AMC as lien holder, and all other related documents as AMC may require.
- 3.3. The purchase price of each Contract purchased by AMC shall be a specified amount not to exceed the unpaid balance of the Contract, exclusive of financing charges included therein. The purchase price shall be paid to or on behalf of Dealer by check or electronic funds transfer when the Contract is purchased, and thereupon all of the Dealer's rights under and interest in and to, the Contract shall pass to AMC.

4. DEALER'S REPRESENTATIONS AND WARRANTIES

| 4.1. | Each | and | every | warra | nty | and | repre | esentatio | n se | t forth | in | this |
|------|--------------|---------|----------|---------|-------|-------|-------|-----------|--------|---------|-----|------|
| | Agreement, | , inclu | Jding b | out not | limit | ed to | this | paragra | ph, is | essent | ial | and |
| i | ntegral to t | he te | rms of t | his Agr | eem | ent. | | | | | | |

| 4.2. | Dealer | is a | | | | | | |
|------|-----------------|----------|----------------|-----|------------|-----------|-----------------|-------|
| (i | insert corpo | oration, | partnership | or | limited | liability | company) | duly |
| | | | sting and in | | | | | |
| | | | ganized and | | | | | |
| | | | t its business | | | | | |
| | | | where the | | | | | |
| q | qualification (| and has | obtained the | nec | cessary sl | nareholde | er's ratificati | on of |
| th | he making of | the Agr | eement. | | | | | |

- 4.3. The execution, delivery and performance of this Agreement will not violate any provisions of any existing law, regulation, any order or decree of any court or government instrumentality, any certificate, agreements or other documents pursuant to which Dealer is a party or by which it or any of its property is or may be bound and will not result in the creation or imposition of any lien, charge or encumbrance on, or any security interest in any of its properties, except as provided in such Contract or this Agreement.
- 4.4. The Contract is valid and binding, enforceable in accordance with its terms and is the sole Contract for the Motor Vehicle; the Contract is the original, duly executed by the Buyer; the Buyer is not a minor and has legal capacity to contract.
- 4.5. The Motor Vehicle has been delivered to and accepted by the Buyer in good and operable condition, free of physical and/or mechanical defects; provided further that any mechanical defect which

| Rev. 6.23.14 | Page 3 of 11 | Initiala |
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effects the operation or safety of the vehicle that appears within thirty (30) days and is reported to either Dealer or AMC shall be repaired by Dealer without cost to the Buyer or AMC.

- 4.6. Each Contract contains the entire Agreement between and Dealer and the Buyer and neither Dealer nor any of Dealer's agents or employees has made any written or oral promise, warranty, or representation not set forth in the Contract.
- 4.7. Dealer's right and title to the Motor Vehicle and its interest therein and in the Contract, is free and clear of any liens, encumbrances, security interest and other claims of any kind by any third party, exclusive of the rights of the Buyer as provided therein. Dealer has the right to sell and assign the Contract; and there are no defenses, counterclaims, offsets of the Buyer or other facts or circumstances that would impair the validity, value, or enforceability of Contract against the Buyer according to its terms.
- 4.8. Buyer has obtained insurance coverage as required by the Contract, and AMC has been named therein as loss payee prior to delivery of the Motor Vehicle. It shall be the Dealer's responsibility to verify that such insurance is in effect, to submit with the Contract evidence of such insurance and to submit with the Contract an agreement to provide insurance, executed by the Buyer.
- 4.9. Dealer has complied with all applicable federal, state and local laws and regulations in the creation and documentation of the Contract and the sale and delivery of the Motor Vehicle.
- 4.10. Dealer agrees to obtain the down payment specified in the Contract from the Buyer prior to Contract execution and delivery of the Motor Vehicle. Dealer shall not make a loan or cash rebate to the Buyer, or assist the Buyer in obtaining a loan from any third party, to be used as a part of all or such down payment or any other payment on the Contract. Should the down payment be in the form of a check, the Dealer shall verify that the check represents good funds prior to submitting the Contract to AMC.
- 4.11. Dealer has title to the Motor Vehicle and has registered the Motor Vehicle in the Buyer's name, or has made application therefore, as required by state law. Dealer warrants that it will take all steps necessary to ensure that AMC will have a properly perfected security interest in the vehicle prior to all other security interest and deliver to AMC a new title certificate for the Motor Vehicle financed by such Contract naming AMC as first lien holder within thirty (30) days calendar days after AMC issues the payment to the Dealer.
- 4.12. Dealer warrants that the descriptions of the new and/or used vehicles and any additional accessories and equipment are in all respects true, accurate and complete.
- 4.13. Dealer warrants that it does not know of any fact or situation indicating the uncollectibility by AMC of any Contract. This includes but is not limited to uncollectibility or default due to fraud, deception or misrepresentation of any type. Dealer additionally warrants and agrees

to repurchase any Contract and compensate AMC for any related damages resulting from any transaction later determined to be the result of fraud or deception involving any application submission or Contract purchase.

- 4.14. Dealer warrants that the vehicles, APS, and any other applicable options are accurately described in each Contract. Dealer further warrants that the title to the vehicle does not indicate that: 1) it is a salvaged vehicle, 2) the odometer has been rolled back, 3) the vehicle has had significant flood damage or any other fact that would have an adverse effect upon the value of the vehicle and that such vehicle was delivered by Dealer and accepted by Buyer without condition or reservation.
- 4.15. Dealer has no notice or knowledge of denial of liability by the Buyer under the Contract.
- 4.16. Dealer will honor any warranties granted to the Buyer by Dealer, AMC, or the manufacturer as the case may be.
- 4.17. All Contracts shall incur a first-payment default defined as, payment not received on the first payment due date as specified in the Contract. First payment must be made by Buyer and will not be accepted from Dealer. If a first-payment default occurs, Dealer will be required to repurchase the Contract from AMC for the amount that AMC purchased the Contract from Dealer. From time to time, an AMC Underwriter may extend the recourse period beyond the first payment. Any extension to the recourse period will be specified in an Addendum to this Agreement. This Addendum will specify the recourse period and identify the specific Contract the Addendum refers to.
- 4.18. The Contract does not include, or require Buyer to obtain, Life or Accident and Health Insurance ("LA&H").

5. INDEMNIFICATION

5.1. Dealer hereby indemnifies and holds AMC, its officers, agents, employees and assigns, harmless from and against any and all loss, cost, claim, expense, liability, action, or damage, including, without limitation, attorney's fees AMC actually incurs, other legal costs, interest and punitive damages, arising out of or resulting from (i) Dealer's breach of any of its covenants, obligations, undertakings, warranties or representations contained in this Agreement or (ii) Buyer's assertion of any defense, counterclaim or offset against the enforcement of the Contract by AMC (the "Indemnity"). If any Buyer commences any suit or other proceeding against AMC arising out of a Contract which is purchased under this Agreement, or arising out of any Motor Vehicle, AMC may, at AMC's option, defend such action suit or other proceeding or tender its defense to Dealer. If AMC elects to defend such action, Dealer shall pay for AMC costs of defense, including attorney's fees actually incurred.

6. OTHER REMEDIES: NO ELECTION

- 6.1. In addition to the Indemnity, and any other remedies that are available to AMC at law, in equity or under this Agreement, if Dealer breaches any of its covenants, obligations, undertakings, warranties or representations contained in this Agreement AMC may require: (i) Dealer to repurchase the Contracts to which the breach relates (if the breach relates to a single Contract or group of Contracts) for the amount that AMC purchased the Contract(s) from Dealer, plus all accrued but unpaid interest to the time of repurchase, plus AMC's costs of arranging the repurchase, including, with limitation, AMC attorney's fees actually incurred, ("Dealer Repurchase Price"); or (ii) Dealer to repurchase all or any Contract as AMC may specify at the Dealer Repurchase Price (if the breach relates to the Dealer and not to any specific Contract). In addition, AMC may set off against monies owed by AMC to Dealer any amount which is owed by Dealer to AMC under this Agreement.
- 6.2. In the event any Buyer defaults under any Contract, whether or not a first payment default, and in the event Dealer's breach of this Agreement in AMC's judgment relates to such default, AMC may, in its discretion (i) accept a voluntary surrender of such Buyer's Motor Vehicle; (ii) repossess such Buyer's Motor Vehicle; (iii) sell the repossessed Motor Vehicle by public or private proceeding; (iv) modify or extend the term of such Buyer's Contract; (v) exercise the right of set off against Dealer described above; or (vi) commence any action, suit or other proceeding against such Buyer. Notwithstanding any of the foregoing actions, if covered by the Indemnity, Dealer shall pay to AMC any deficiency balance, and none of such actions shall constitute an election of remedies a between AMC and Dealer.

7. WAIVERS

7.1. Dealer waives any and all notice of nonpayment, demand, presentation, protest, repossession or other action taken in connection with a Buyer and a Contract.

8. SUCCESSORS AND ASSIGNS

8.1. The provisions of this Agreement shall be deemed to obligate, extend and insure to the benefit of the legal successors, assigns, transferees, grantees and heirs of each of the parties hereto. This Agreement may not be assigned by the Dealer without the express written permission of AMC.

9. INDEPENDENT COUNSEL

9.1. The parties have been represented by independent counsel of their own choice throughout all negotiations which preceded the execution of this Agreement, and have executed this Agreement with the Consent and upon the advice of said independent counsel.

10. SECURITY INTEREST AND POWER OF ATTORNEY

10.1. Dealer hereby grants a security interest to, and appoints as its attorney-in-fact with irrevocable Power of Attorney, AMC to execute and

Rev. 6.23.14 Page 6 of 11 Initials: _____

file on Dealer's behalf any and all statements or other documents required to be filed under the Uniform Commercial Code, or any other law or regulation in connection with the perfection of the security interest or title to AMC in or to any Contract and the motor vehicle or to do any acts which are necessary in connections with this Agreement.

11. TERMINATION

11.1. This Agreement may be terminated by either Party hereto upon ten (10) days prior written notice to the other Party. Such termination shall not affect the obligations and liabilities of AMC or Dealer under this Agreement with respect to any and all Contracts purchased under this Agreement by AMC prior to such termination. To that extent, this Agreement shall survive such termination.

12. APPLICABLE LAW

12.1. This Agreement and all rights and obligations hereunder including matters of construction, validity and performance, shall be governed by the laws of the State of Georgia, except for any choice of law provisions of Georgia law that would result in the application of the substantive laws of another jurisdiction. The Dealer submits itself to the jurisdiction and venue of the Superior Court of Cherokee County, Georgia, for all purposes with respect to any dispute relating to this Agreement and Dealer's relationship with AMC under this Agreement.

13. WHOLE AGREEMENT

- This Agreement contains the entire Agreement of the Parties, 13.1. written or oral, and shall not be amended except in writing signed by both parties thereto, or a separate writing signed by the Party to be bound, upon issuance, pursuant to the Dealer's request, of the first confirmation by AMC following the receipt of such writing. Each Party hereto acknowledges that no Party, nor any agent or attorney or any other party has made any promises, representations or warranties whatsoever, express or implied, not contained herein concerning the subject matter hereof, to induce it to execute this Agreement and acknowledges that it has not executed this Agreement in reliance upon any such promises, representations or warranties not contained herein. Within the context of this document, the masculine gender shall be deemed to refer to and include the feminine and the neuter, and the singular to refer to and include the plural. This Agreement is not intended to create any dealership, franchise, agency, joint venture or partnership.
- 13.2. Incorporation of Exhibits. All Exhibits and Amendments attached hereto shall be incorporated herein and shall be understood to be a part hereof as though included in the body of this Agreement. This Agreement, including all Exhibits, Schedules, and Addenda may be modified only by a written agreement signed by each of the parties hereto.

14. CAPTIONS

14.1. The captions in the various parts of this Agreement are for convenience only and shall not be deemed to modify, explain, enlarge, or restrict any of the provisions hereof in any manner.

IN WITNESS WHEREOF THE PARTIES HERETO HAVE EXECUTED THIS AGREEMENT

| DEALER: | AMERICAN MOTOR CREDIT, LLC: |
|-------------|-----------------------------|
| (Signature) | (Signature) |
| (Name) | (Name) |
| (Title) | (Title) |
| (Date) | (Date) |

AMERICAN MOTOR CREDIT, LLC

AUTHORIZED SIGNATURE FORM

| (DEAI | lership name) | |
|---|--------------------------------------|---------------------------|
| In order for Contracts to be funded, assignment block of the Contract/se are authorized on behalf of the dea agreement to American Motor Cred | ecurity agreeme lership to assign | nt. The following persons |
| Name | | Signature |
| (Printed or Typed) | | |
| Acknowledged and agreed upon b | y (must be exec | uted by a Corporate |
| Signature: | | |
| Printed Name: | | - |
| Title: | | - |
| Date: | | - |

Dealer Information Sheet

| Corporate Name: | | | |
|-------------------------------|-------------------|-------------------|------|
| D/B/A: | | | |
| Phone Number: | Fax: | | |
| Address: | City: | State: | Zip: |
| DealerTrack Number: | | | |
| CORPORATION OFFICERS/STOC | KHOLDERS | TITLE % OWNERSHIP | |
| 1, | | | |
| 2 | | | |
| 3 | | | |
| KEY PERSONAL | | | |
| General Manager: | | | |
| Business Manager: | | | |
| Sales Manager: | | | |
| Office Manager: | | | |
| Title Clerk: | | | |
| Finance Director: | | | |
| FINANCE DEPARTMENT | | | |
| Primary Finance Mgr: | | | |
| Special Fin. Mgr: | | | |
| Finance Phone No: | Finan | ce Fax No: | |
| Email address: | | | |
| HISTORY | | | |
| Year Dealership Established: | | | |
| Years Under Present Ownership | : | | |
| Date of Incorporation: | or Partnership: _ | or Proprietorship | : |
| List All New Car Franchises: | | | |

<u>Dealer Information Sheet (continued)</u>

| (Signature) | | |
|---|---|---|
| | | |
| allow AMERICAN MOTOR C background and financial st information provided above i | ts the authorization and consercEREDIT, LLC, (AMC) to invest trength of the dealership. It is true. I understand that if courate, AMC may, at its option, to | tigate the credit declare that the any of the above |
| Checking A/C: | Credit Line: | |
| Contact: | Telephone: | |
| Telephone: | Contact Name: | |
| Address: | Address: | |
| Bank: | Floor Plan Source: | |
| | FLOOR PLAN INFORMATI | |



Dealer's Documents Required Prior Funding

| The following documents must be submitted along with an executed Dealer Agreement in order | for American |
|--|--------------|
| Motor Credit, LLC to fund on any Contract: | |

- Copy of Dealer's Current Business License
- Copy of Dealer's Bond
- Copy of Used/New Car Dealer License
- Authorization Agreement for ACH Credit Payments and Voided Check
- Completed Dealer Agreement
- Limited Power of Attorney
- Copy of Driver's License



LIMITED POWER OF ATTORNEY

| American Motor Credit, LLC ("AMC") h | nereby appoints | |
|--|---|---|
| | | ("Dealer") |
| whose address is to be its attorney-in-fact, with full pot to execute applications for Certificate of Retail Installment Contracts to be Department of Motor Vehicles in the of Title and registrations. The Powe limited to exclusively to the matters s This Power may be exercised by any | es of Title to motor vehicles we assigned by Dealer to AMC State ofer of Attorney set forth in this ets forth in the immediately pr | me, place and stead which are the subject and to apply to the for such Certificates instrument shall be |
| Print Name | Signati | ıre |
| The authority of Dealer to exercise a in full force and effect until revoke Dealer. Dealer may so revoke or term | d or terminated by AMC upo | on written notice to |
| Witness the due execution hereof this | | |
| | AMERICAN MOTOR CRE | DIT, LLC |
| | Ву: | |
| | Name: | |
| | Title | |



Mail Completed Form to:
American Motor Credit, LLC
585 Molly Lane
Woodstock, GA 30189
Attn: Dealer Accounting

AUTHORIZATION AGREEMENT FOR ACH CREDIT PAYMENTS

We hereby authorize AMERICAN MOTOR CREDIT, LLC (AMC) to initiate credit entries for RETAIL INSTALLMENT SALES CONTRACT purchases to our account indicated below and the financial institution named below (FINANCIAL INSTITUTION) to credit the same to such account. **We acknowledge the origination of ACH transactions to our account must comply with the provisions of U.S. Law.**

| Branch: Address: Routing Number: Account Number: Name on Account: Checking Account: Enter your bank's 9 digit routing number above. On the sample to the right, the routing number is 286582740. Enter your checking account number above. It can be up to 17 digits including hyphens. Exclude spaces and special characters. This authority is to remain in full force and effect until AMC has received written notification from me of its termination such time and manner as to afford AMC and FINANCIAL INSTITUTION a reasonable opportunity to act on it. Dealership Trade Name: Dealership Address: Dealership Tax ID: Dealership Fax# for ACH Notification: Signature of Authorized Bank Account Signer: Printed Name of Authorized Signer: NOTE: This form MUST be accompanied by a voided check or a signed account verification letter confirming the above account information. | Date of Authorization: | Financial Institution: |
|--|---|--|
| Checking Account: Enter your bank's 9 digit routing number above. On the sample to the right, the routing number is 286582740. Enter your checking account number above. It can be up to 17 digits including hyphens. Exclude spaces and special characters. This authority is to remain in full force and effect until AMC has received written notification from me of its termination such time and manner as to afford AMC and FINANCIAL INSTITUTION a reasonable opportunity to act on it. Dealership Trade Name: Dealership Address: Dealership Tax ID: | Branch: | Address: |
| Checking Account: Enter your bank's 9 digit routing number above. On the sample to the right, the routing number is 286582740. Enter your checking account number above. It can be up to 17 digits including hyphens. Exclude spaces and special characters. This authority is to remain in full force and effect until AMC has received written notification from me of its termination such time and manner as to afford AMC and FINANCIAL INSTITUTION a reasonable opportunity to act on it. Dealership Trade Name: Dealership Address: Dealership Tax ID: Dealership Tax ID: Dealership Fax# for ACH Notification: Signature of Authorized Bank Account Signer: Printed Name of Authorized Signer: NOTE: This form MUST be accompanied by a voided check or a signed account verification letter | Routing Number: | Account Number: |
| Checking Account: Enter your bank's 9 digit routing number above. On the sample to the right, the routing number is 286582740. Enter your checking account number above. It can be up to 17 digits including hyphens. Exclude spaces and special characters. This authority is to remain in full force and effect until AMC has received written notification from me of its termination such time and manner as to afford AMC and FINANCIAL INSTITUTION a reasonable opportunity to act on it. Dealership Trade Name: Dealership Corporate Name: Dealership Tax ID: Dealership T | Name on Account: | |
| Dealership Corporate Name: Dealership Address: Dealership Tax ID: Dealership Fax# for ACH Notification: Signature of Authorized Bank Account Signer: Printed Name of Authorized Signer: NOTE: This form MUST be accompanied by a voided check or a signed account verification letter | digit routing number above. On the sample to the right, the routing number is 286582740. Enter your checking account number above. It can be up to 17 digits including hyphens. Exclude spaces and special characters. This authority is to remain in full force and effect un such time and manner as to afford AMC and FINANC. | Assemblies of God Credit Union 155 R. Campbell Ave Condition 155 R |
| Dealership Address: Dealership Fax# for ACH Notification: Signature of Authorized Bank Account Signer: Printed Name of Authorized Signer: NOTE: This form MUST be accompanied by a voided check or a signed account verification letter | | |
| Dealership Tax ID: Dealership Fax# for ACH Notification: Signature of Authorized Bank Account Signer: Printed Name of Authorized Signer: NOTE: This form MUST be accompanied by a <u>voided check or a signed account verification letter</u> | Dealership Corporate Name: | |
| Signature of Authorized Bank Account Signer: Printed Name of Authorized Signer: NOTE: This form MUST be accompanied by a voided check or a signed account verification letter | Dealership Address: | |
| Printed Name of Authorized Signer: NOTE: This form MUST be accompanied by a <u>voided check or a signed account verification letter</u> | Dealership Tax ID: | Dealership Fax# for ACH Notification: |
| confirming the above account information. | Printed Name of Authorized Signer: NOTE: This form MUST be accompanied | by a <u>voided check or a signed account verification letter</u> |
| | confirming the above account information | • |

<u>NOTE:</u> Credit authorizations must provide that the receiver may revoke the authorization only by notifying the originator in the manner specified in the authorization.



GAP Pricing

GapWise Program

| Loan Term | GAP Cost | Customer Price | Dealer's Commission |
|----------------|----------|-------------------|------------------------|
| 0 - 60 months | \$129.00 | \$399.00 | \$100.00 |
| 61 - 72 months | \$164.00 | \$449.00 | \$115.00 |
| 73 - 84 months | \$199.00 | \$499.00 | \$150.00 |

Note: Original (top page): Administrator

Yellow: American Motor Credit

Pink: Seller/Dealer

White (last page): Buyer/Customer

Electronic Contracting Amendment to Guaranteed Asset Protection Dealer Agreement

| This Electronic Contracting Amendment ("E-Contract Amendment") is made on this day of 20 ("Amendment Effective Date") by and between Financial Gap Administrator LLC, ("Administrator") at | |
|---|------------|
| ("Originator"). | |
| WHEREAS, Administrator and Originator entered into that certain Guaranteed Asset Protection Deal Agreement dated ("Agreement"); | ler |
| WHEREAS, Wise F&I LLC, ("Wise F&I") an affiliate of Administrator, operates a web-based service (here referred to as the "Platform") which is designed to allow certain of Administrator's authorized business clier to (a) originate Contracts electronically thereby eliminating the use of pre-printed forms, and (b) conduct certa other administrative functions including but not limited to Contract remittance, reporting, billing statements a Contract cancellation quotes; | nts ain |

WHEREAS, Originator would like to have access and use of Platform; and

WHEREAS, Administrator and Originator desire to amend the Agreement to add certain provisions relating to such access to and use of the Platform;

In consideration of the promises and the mutual covenants herein contained, the parties hereto agree as follows:

- 1. Amendment and Definitions. The Agreement is hereby amended to include Sections 2 through 4 of this E-Contract Amendment set forth below. All other provisions of the Agreement shall remain in full force and effect. Unless defined specifically in Sections 2 through 4 of this E-Contract Amendment, all defined terms used in Sections 2 through 4 of this E-Contract Amendment have the same meaning as defined in the Agreement.
- 2. Actions of Originator. Originator agrees to retain and maintain an original of each executed Contract sold by Originator and which is originated electronically on the Platform for a period equal to the term of the applicable Contract plus the greater of (a) two (2) years thereafter, and (b) such longer period as may be required by applicable law. Originator further agrees to deliver an original of each such executed Contract to Administrator within two (2) business days after a written or oral request for the delivery of such Contract by Administrator, which request may be made at any time during the period in which Administrator is obligated to retain and maintain such Contract as provided above in this Section.
- 3. Indemnification. Originator agrees to indemnify and hold harmless Administrator and its affiliates, officers, members, directors, employees, shareholders, information providers, and suppliers (collectively, "Indemnified Parties") from and against any and all claims, demands, liabilities, judgments, obligations, losses, damages, penalties, fines, amounts in interest, costs, expenses and disbursements of any kind and nature whatsoever (including, without limitation, any and all attorneys' and expert witness fees and court costs) and amounts paid in settlement actually and reasonably incurred that Administrator may incur or may be subject under any theory of legal liability arising out of, or related to, Originator's failure to (a) retain and maintain the original of each executed Contract sold by Originator and which is originated electronically on the Platform for a period equal to the term of the applicable Contract plus the greater of (i) two (2) years thereafter, and (ii) such longer period as may be required by applicable law, and/or (b) deliver an original of each such executed Contract to Administrator within two (2) business days after a written or oral request for the delivery of such Contract by Administrator, in each instance regardless of whether there is a reason for such failure. For the avoidance of doubt, Originator's obligations under this Section 3 and Section 2 of this E-Contract Amendment shall survive the expiration or earlier termination of this Agreement.
- 4. Platform Terms of Use. Originator agrees that at all times its access to, and use of, the Platform shall be on, and subject to, the terms and conditions of the Platform Terms of Use posted on the Platform at

www.WiseFandI.com/PlatformTermsOfUse.aspx, as such Platform Terms of Use may be changed from time to time by Wise F&I ("Terms of Use"). Originator acknowledges that it has received, and read, a copy of the version of the Terms of Use that is in effect on the Amendment Effective Date, and Originator agrees to be bound by, and comply with, such Terms of Use. Wise F&I may change the Terms of Use from time to time by giving notice of such change to Originator by any reasonable means including, without limitation, by posting the updated version of the Terms of Use on the Platform. Any such change shall be effective on the revised "Last Updated" date at the top of such changed Terms of Use. Originator's continued access to, and/or use of, the Platform (including, without limitation, any access to, or use of, the Platform by any user of any credentials issued for access to, or use of, the Platform (such as a username and password)) after Wise F&I gives notice of a change to the Terms of Use (including, without limitation, by posting an updated version of the Terms of Use on the Platform) constitutes Originator's agreement to any such changed Terms of Use. Further, any breach of the Terms of Use by Originator (including, without limitation, any access to, or use of, the Platform by any user of any credentials issued for access to, or use of, the Platform (such as a username and password)) shall constitute a breach of this Agreement, All initial Authorized Users (as defined in the Terms of Use) are identified on Exhibit A to this E-Contract Amendment, which exhibit is hereby incorporated herein. Administrator shall not be liable for any damages, losses, costs, expenses or other liabilities arising out of Originator's use of, or access to, the Platform. Wise F&I shall be considered a third party beneficiary of this Section for all purposes.

5. Counterparts. This E-Contract Amendment may be executed in one or more counterparts and each of such counterparts shall, for all purposes, be deemed to be an original, but all such counterparts shall constitute one and the same instrument. Further, electronically scanned or facsimile signatures on this Agreement and any amendment hereto will have the same effect as original manual signatures.

IN WITNESS WHEREOF, the parties hereto have caused E-Contract Amendment to be executed by their respective duly authorized representatives on the Amendment Effective Date.

| Originator (Originator) | Financial GAP Administrator LLC |
|-------------------------|---------------------------------|
| Ву: | By: |
| Name: | Name: |
| Title: | Title: |

Exhibit A to E-Contract Amendment

Authorized users to whom Platform Credentials should be issued:

| Ma | nagement Pers | sonnel | | | e, hi-level access to the Platform including mark-up, price limit and template edit |
|-----|----------------|--------------|--|---------|---|
| | First Name | Last Name | Phone | Ext. | Email Address |
| 1) | | | | | |
| 2) | | | | | |
| 3) | | | | | |
| Rac | k-office or Ad | ministrativa | T1 | 1.1 . 4 | |
| | sonnel | mmstrative | | | , void and/or remit contracts; in addition to obtaining cancellation quotes. |
| | First Name | Last Name | Phone | Ext. | Email Address |
| 1) | | | | | |
| 2) | | | | | |
| 3) | | | | | |
| 4) | | | | | |
| | | | | | |
| F&: | I Personnel | | These users will be print final contract | | nate, rate and view quotes and then laser r's signature. |
| | First Name | Last Name | Phone | Ext. | Email Address |
| 1) | | | | | |
| 2) | | | | | |
| 3) | | | | | |
| 4) | | | | | |
| 5) | | | | | |
| 6) | | | | | |

AUL New Vehicle Program - Rate Sheet & Class Listing (NSC Series)

Eligible Vehicles: Vehicle model years current + 5 years; Vehicles with less than 50,000 odometer miles. Vehicles not listed in the AUL New Vehicle Class Listing are not eligible.

Reserve terms begin at contract sale date and 0 miles on the odometer.

| Class | 48/60K | 48 | 48/75K | 48 | 48/100K | 9 | 80/60K | 9 | 60/75K | 9 | 60/100K | 7. | 72/60K | 7. | 72/75K | 7, | 72/100K |
|-------|----------|----|--------|----|---------|----|----------|----|--------|----|----------|----|--------|----|--------|----|---------|
| - | \$ 1,699 | €> | 1,739 | ₩ | 1,849 | ↔ | \$ 1,714 | 43 | 1,761 | 69 | 1,854 | 69 | 1,753 | 49 | 1,801 | ↔ | 1,864 |
| 2 | \$ 1,755 | ↔ | 1,830 | 69 | 1,889 | €> | 1,788 | ↔ | 1,846 | ↔ | 1,902 | 49 | 1,813 | 69 | 1,872 | €> | 1,920 |
| 3 | \$ 1,778 | 69 | 1,832 | ↔ | 1,960 | 69 | 1,849 | ↔ | 1,938 | ₩. | 1,992 | ↔ | 1,954 | €> | 1,958 | €> | 2,032 |
| 4 | \$ 1,802 | ↔ | 1,934 | ↔ | 2,058 | 49 | 1,875 | ↔ | 1,958 | ₩. | 2,069 | 69 | 1,971 | 69 | 1,983 | ↔ | 2,102 |
| 5 | \$ 1,818 | ↔ | 1,963 | 69 | 2,191 | ↔ | 1,902 | ↔ | 2,021 | ₩ | 2,223 | 49 | 2,010 | 69 | 2,033 | ₩ | 2,264 |
| 9 | \$ 2,879 | ↔ | 3,035 | ↔ | 3,326 | ↔ | 2,961 | ↔ | 3,112 | €> | \$ 3,470 | ↔ | 3,072 | ↔ | 3,291 | €> | 3,652 |

RESERVE COVERAGE (18K - 36K MILES)

| 72/100K | 2,155 | 2,212 | 2,323 | 2,394 | 2,555 | 3,943 |
|---------|----------|----------|----------|----------|----------|----------|
| 7 | ↔ | 8 | ↔ | 8 | \$ | \$ |
| 72/75K | \$ 2,092 | \$ 2,164 | \$ 2,249 | \$ 2,274 | \$ 2,324 | \$ 3,582 |
| 72/60K | \$ 2,044 | \$ 2,104 | \$ 2,245 | \$ 2,263 | \$ 2,301 | \$ 3,363 |
| 60/100K | \$ 2,145 | \$ 2,193 | \$ 2,283 | \$ 2,360 | \$ 2,514 | \$ 3,761 |
| 60/75K | \$ 2,052 | \$ 2,138 | \$ 2,229 | \$ 2,249 | \$ 2,313 | \$ 3,403 |
| 60/60K | \$ 2,006 | \$ 2,080 | \$ 2,140 | \$ 2,166 | \$ 2,193 | \$ 3,252 |
| 48/100K | \$ 2,140 | \$ 2,181 | \$ 2,251 | \$ 2,349 | \$ 2,482 | \$ 3,618 |
| 48/75K | \$ 2,031 | \$ 2,121 | \$ 2,123 | \$ 2,225 | \$ 2,255 | \$ 3,326 |
| 48/60K | \$ 1,990 | \$ 2,046 | \$ 2,069 | \$ 2,093 | \$ 2,109 | \$ 3,170 |
| Class | 1 | 2 | 3 | 4 | 5 | 9 |

| Class | 48/60K | 48/75K | 48/100K | 80/60K | 80/75K | 60/100K | 72/60K | 72/75K | 72/100K |
|-------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| - | \$ 2,115 | \$ 2,156 | \$ 2,265 | \$ 2,131 | \$ 2,177 | \$ 2,270 | \$ 2,169 | \$ 2,217 | \$ 2,280 |
| 2 | \$ 2,171 | \$ 2,246 | \$ 2,306 | \$ 2,204 | \$ 2,263 | \$ 2,318 | \$ 2,229 | \$ 2,289 | \$ 2,337 |
| 3 | \$ 2,194 | \$ 2,248 | \$ 2,376 | \$ 2,265 | \$ 2,354 | \$ 2,408 | \$ 2,370 | \$ 2,374 | \$ 2,448 |
| 4 | \$ 2,218 | \$ 2,350 | \$ 2,474 | \$ 2,291 | \$ 2,374 | \$ 2,485 | \$ 2,388 | \$ 2,399 | \$ 2,519 |
| 5 | \$ 2,234 | \$ 2,379 | \$ 2,607 | \$ 2,318 | \$ 2,437 | \$ 2,639 | \$ 2,426 | \$ 2,449 | \$ 2,680 |
| 9 | \$ 3,295 | \$ 3,451 | \$ 3,742 | \$ 3,377 | \$ 3,528 | \$ 3,886 | \$ 3,488 | \$ 3,707 | \$ 4,068 |

Effective: February 1, 2015

Rates subject to change without notice.

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Administered by: A.U.L. Corp. 1250 Main Street, Suite 300, Napa, CA 94559



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| | | Vehicles not lis | ted below | v in the AUL New Vehicle Cla | ass Listing | are not eliaible. * Vehicle | s with m | Vehicles not listed below in the AUL New Vehicle Class Listing are not eligible. * Vehicles with more than one class listing: Hinhest class listing applies | nest class listing applies | | The second secon | Section and section is the section |
|----------------------|-----|-----------------------|-----------|------------------------------|-------------|-----------------------------|----------|---|----------------------------|------|--|------------------------------------|
| ACURA | | CADILLAC | | FIAT | ,_= | HUMMER | | MAZDA | INISSAN | :I | ТОУОТА | |
| *4/AWD Vehicles | 5 | *4/AWD Vehicles | 9 | 200 | 4 | Ŧ | ¥. | *4/AWD Vehicles 4 | *4/AWD Vehicles | က | *4/AWD Vehicles | 67 |
| *All Others | | *All Others | 5 | Abarth | 2 | H2 / H3 | | | *All Others | 2 | *All Others | , - |
| NSX | N/A | SRX | 5 | | | | | Minivan | *Hyhrid Vehiolog | | *CLIV/MADV/Minima | - |
| RDX | 4 | STS/DTS/XTS | 9 | FORD | | HYUNDAI | | | 350 / 370 7 | 4 | *Hyhrid Vehiolog | 0 |
| RL/RLX | 2 | Escalade | 9 | *4/AWD Vehicles | 5 | *4/AWD Vehicles | 6 | | Cirbe | - | Avalon | + |
| 7. | 4 | V-Series | N/A | *All Others | | *All Others | | | GT-R | N/A | Campy / Solara | 0 |
| | | XLR | N/A | *Hybrid Vehicles | 4 | Hybrid | 4 | | Maxima | 6 | Securoia | 7 |
| AUDI | | | | *SUV/MPV/Minivan | 4 | Azera | Γ | MERCEDES | SE-R / Nismo | 0 00 | Truck (Compact) | 0 |
| *4/AWD Vehicles | 9 | CHEVROLET | | Crown Victoria | 2 | Equus | 2 | AMG Models N/A | | - | Truck (Full-Size) | |
| A3 | 4 | *4/AWD Vehicles | 5 | Fiesta | - | Genesis | 4 | | | - | Venza | m |
| A4 | 2 | *All Others | 3 | Focus | 2 | *SUV/MPV/Minivan | 2 | C / CLA Class 6 | NV 200 | NA | Land Cruiser | NA |
| A5 | 2 | *Hybrid Vehicles | 4 | Fusion | 3 | | | CL Class N/A | | | | |
| A6 | 9 | Aveo / Cobalt / Spark | 2 | Supercharged | | INFINITI | | CLK Class 6 | PONTIAC | | VOLKSWAGEN | |
| A7 / A8 | N/A | Camaro V8 | 5 | Mustang Cobra | N/A | *4/AWD Vehicles | ς, | | T | 2 | *4/AWD Vehicles | 4 |
| Q5 / Q7 | 9 | Cruze | 2 | Mustang GT | 4 | *All Others | 4 | E Class 6 | T | 8 | *All Others | 67 |
| R, RS Models | | Corvette | 9 | Mustang Mach 1 | N/A | | | | | 4 | *W8/W12 Equipped | NA |
| S Series | N/A | Z06/GS/ZL1/ZR1 | N/A | Saleen/Roush | N/A | JEEP | - | GL Class N/A | Grand Prix | 4 | Eurovan | NA |
| □ | 9 | Malibu | 2 | SVT Models | N/A | *4/AWD Vehicles | 2 | (Class | T | 9 | Touared | 9 |
| *W12 Equipped | N/A | SS | 9 | Truck/Van (10 Cyl) | ς. | *All Others | | | Vibe | 2 | V-10 | NA |
| | | Volt | N/A | Truck/Van (250) | 4 | SRT | 9 | | | | | |
| BMW | | Tahoe/Suburban | 4 | Truck/Van (350) | 5 | | | S Class N/A | SATURN | | VOLVO | |
| *4/AWD Vehicles | 5 | Truck/Van (2500) | 4 | | | KIA | | SL Class N/A | *4/AWD Vehicles | 2 | All Others | 2 |
| *8 Cylinder Equipped | 9 | Truck/Van (3500) | 5 | GMC | | *4/AWD Vehicles | က | | | 4 | *4/AWD Vehicles | 9 |
| 1 Series | 4 | | | *4/AWD Vehicles | 2 | *All Others | - | SLS Class N/A | Red Line | NA | | |
| 3 Series | 4 | CHRYSLER | | *All Others | 8 | Cadenza | 3 | | T | | | |
| 5 Series (6 Cyl) | 5 | *4/AWD Vehicles | 2 | *Hybrid Vehicles | 4 | *SUV/MPV/Minivan | 8 | MERCURY | SCION | | | |
| X6 / 6 / 7 Series | N/A | *All Others | 3 | Denali | 2 | *Hybrid Vehicles | 4 | *4/AWD Vehicles 5 | *All Others | 2 | | |
| M Series | N/A | 300C | 4 | Envoy | 4 | | | | FR-S | 8 | | |
| X3, X5 (6 Cyl) | 5 | Truck/Van (350) | 5 | Truck/Van (2500) | 4 | LEXUS | | *Hybrid Vehicles 4 | | | | |
| Z3, Z4 | 4 | SRT | 9 | Truck/Van (3500) | 2 | *4/AWD Vehicles | 2 | *SUV/MPV/Minivan 4 | Smart USA | | | |
| Z8 | N/A | | | Yukon/Yukon XL | 4 | *All Others | က | | ₽ | - | | |
| Alpina | N/A | DODGE | | | | *Hybrid Vehicles | 2 | MINI | | | | |
| | | *4/AWD Vehicles | 5 | HONDA | | 250 | 2 | Cooper 4 | SUBARU | | | |
| BUICK | | *All Others | 3 | *4/AWD Vehicles | 3 | 430 | 4 | Cooper S 5 | *All Others | က | | |
| *4/AWD Vehicles | 2 | Durango | 4 | *All Others | 1 | 460 | 5 | an | WRX Sti | N/A | | |
| *All Others | 3 | Caliber / Dart | 2 | *Hybrid Vehicles | 4 | 920 | 5 | | | | | |
| *SUV/MPV/Minivan | 4 | RT | 5 | *SUV/MPV/Minivan | 3 | 600h | N/A | MITSUBISHI | SUZUKI | | | |
| Enclave | 5 | Sprinter | N/A | Crosstour | 2 | F Performance | N/A | *4/AWD Vehicles 4 | *4/AWD Vehicles | 4 | | |
| Lucerne / Lacrosse | 5 | SRT | 9 | Ridgeline | က | | | *All Others 3 | *All Others | 8 | | |
| | | Truck/Van (10 Cyl) | 5 | S2000 | 3 | LINCOLN | | *SUV/MPV/Minivan 3 | *SUV/MPV/Minivan | 6 | | |
| | | Truck/Van (2500) | 4 | FCX | N/A | *4/AWD Vehicles | 2 | Galant 1 | | | | |
| | | Truck/Van (3500) | 5 | | | *All Others | 4 | Lancer 1 | | | | |
| | | Viper | ¥N | | | Navigator | 5 | Lancer EVO 6 | | | REV | REV 05/2013 |
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AUL Used Vehicle Program Rate Sheet (SNC Series)

| | | | The state of the same and the same to the same of the | The state of the s |
|-----------------------------|---|---------------------------------------|---|--|
| | CLASS 1: Acura, Chevrolet Cobalt, | CLASS 2: Buick, Chevrolet, | CLASS 3: BMW 1, 3, X3, Z3, & Z4 | CLASS 4: Audi, BMW 5, X5, |
| | Ford Focus & Fusion, Honda, Hyundai, | Chevrolet Camaro V6, Chrysler, | Series, Chevrolet Camaro V8 & | Series, Cadillac, Chevrolet |
| ELIGIBLE VEHICLES | Infiniti, Isuzu, Kia, Lexus, Mazda, | Dodge, Fiat (Model Years < 10), Ford, | Corvette, All Diesel Vehicles (Unless | Chrysler/Dodge/Jeep SRT, Me |
| Most Vehicle Makes & Models | S Mitsubishi, Nissan, Scion, Smart USA, | GMC, Jeep, Mercury, Oldsmobile, | Class 4 Vehicle), Hummer, Lincoln, | Mitsubishi EVO, Pontiac GTO |
| Vehicles One-Ton and Under | Subaru, Suzuki, Toyota | Plymouth, Pontiac, Saturn, | Mini Cooper, Volvo | V70, VW Touareg (V10 Not E |
| | | Volkswagen | | |
| Term Current Mileage | je Estate | Estate | Estate | Estate |
| | | | | |

| 12 Monthly | Term | Current Mileage | Estate | Estate | Estate | Estate |
|---|-----------------|-------------------|---------|---------|---------|---------|
| ROK - 100K Miles \$1,904 \$2,029 \$2,869 Response And Mileage \$2,094 \$2,139 \$3,289 Response \$2,134 Response | | | \$1,839 | \$1,989 | \$2,489 | - |
| Any Mileage \$2,094 \$2,139 \$3,289 Inches of the part of the | 12,000 Miles | 80k - 100k Miles | \$1,904 | \$2,029 | \$2,869 | \$ |
| O- 60k Miles \$1,909 \$2,149 \$2,714 60k- B0k Miles \$1,974 \$2,199 \$2,384 60k- 100k Miles \$2,139 \$2,384 \$2,319 50k- 120k Miles \$2,139 \$2,384 \$2,319 100k- 120k Miles \$2,139 \$2,154 \$2,799 0ck- 80k Miles \$2,029 \$2,139 \$2,799 50k- 60k Miles \$2,029 \$2,134 \$2,299 50k- 80k Miles \$2,029 \$2,134 \$2,299 50k- 80k Miles \$2,134 \$2,299 \$3,244 50k- 80k Miles \$2,134 \$2,299 \$3,474 50k- 80k Miles \$2,134 \$2,299 \$3,474 50k- 80k Miles \$2,134 \$2,304 \$3,474 50k- 80k Miles \$2,334 \$2,304 \$3,409 50k- 80k Miles \$2,134 \$2,304 \$3,609 50k- 80k Miles \$2,134 \$2,349 \$3,049 50k- 40k Miles \$2,139 \$2,340 \$3,049 50k Miles \$2,139 \$3 | | Any Mileage | \$2,094 | \$2,139 | \$3,289 | \$ |
| COR - BOK MILES \$1,974 \$2,199 \$2,884 P. COR - BOK MILES \$2,039 \$2,109 P. S. 109 P. S. 109 <t< td=""><td></td><td>0 - 60k Miles</td><td>\$1,909</td><td>\$2,149</td><td>\$2,714</td><td>- S</td></t<> | | 0 - 60k Miles | \$1,909 | \$2,149 | \$2,714 | - S |
| ROK - 100k Miles \$2,039 \$2,209 \$3,109 100k - 120k Miles \$2,154 \$2,254 \$3,214 120k - 150k Miles \$1,984 \$2,159 \$2,799 0 - 50k Miles \$2,029 \$2,194 \$2,799 50k - 60k Miles \$2,029 \$2,134 \$2,134 60k - 80k Miles \$2,134 \$2,489 \$3,244 60k - 100k Miles \$2,134 \$2,619 \$3,474 60k - 100k Miles \$2,059 \$2,239 \$3,474 60k - 100k Miles \$2,059 \$2,239 \$3,474 60k - 100k Miles \$2,059 \$2,239 \$3,474 60k - 60k Miles \$2,119 \$2,304 \$3,049 50k - 60k Miles \$2,134 \$2,334 \$3,049 60k - 60k Miles \$2,134 \$2,479 \$3,049 60k - 60k Miles \$2,139 \$2,479 \$3,049 60k - 60k Miles \$2,139 \$2,394 \$3,074 60k - 60k Miles \$2,139 \$2,594 \$3,074 60k - 60k Miles <td< td=""><td>1-dbacker</td><td>60k - 80k Miles</td><td>\$1,974</td><td>\$2,199</td><td>\$2,884</td><td>E\$</td></td<> | 1-dbacker | 60k - 80k Miles | \$1,974 | \$2,199 | \$2,884 | E\$ |
| 100k - 120k Miles \$1,154 \$2,254 \$3,214 \$1,204 \$2,454 \$2,454 \$2,454 \$2,454 \$2,454 \$2,454 \$2,454 \$2,454 \$2,159 \$2,799 \$2,749 \$2,749 \$2,744 \$2,744 \$2,744 \$2,744 \$2,744 \$2,749 | 24 000 Miles | 80k - 100k Miles | \$2,039 | \$2,209 | \$3,109 | \$3 |
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| 0 - 50k Miles \$1,984 \$2,159 \$2,799 50k - 60k Miles \$2,029 \$2,194 \$2,929 50k - 60k Miles \$2,069 \$2,134 \$2,929 60k - 80k Miles \$2,134 \$2,489 \$3,274 80k - 100k Miles \$2,134 \$2,489 \$3,474 100k - 120k Miles \$2,199 \$2,394 \$3,344 0 - 40k Miles \$2,234 \$2,304 \$3,304 50k - 60k Miles \$2,334 \$2,304 \$3,409 50k - 60k Miles \$2,334 \$2,304 \$3,049 60k - 80k Miles \$2,334 \$2,304 \$3,049 50k - 60k Miles \$2,139 \$2,394 \$3,049 60k - 80k Miles \$2,139 \$2,504 \$3,629 60k - 50k Miles \$2,179 \$2,504 \$3,719 50k - 60k Miles \$2,509 \$2,894 \$3,719 | | 120k - 150k Miles | \$2,319 | \$2,454 | | |
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| | | 60k - 80k Miles | \$2,509 | \$2,894 | \$3,809 | \$4, |



Includes Roadside/Towing Assistance No Deductible "Classic" Plan \$100 Standard Deductible Day One Coverage

DURABLE WARRANTY

Effective: February 1, 2015

Rates and Guidelines Subject to change without notice.

| Vehicle Surcharges | |
|-------------------------------------|----------|
| Four/All Wheel Drive Vehicles | \$100 |
| One-Ton Vehicles | \$100 |
| Business Use | \$250 |
| Lift Kit/Tire Modifications | \$250 |
| Turbo/Supercharger | \$200 |
| Plan Options | |
| Warranty Remaining | \$50 |
| \$0 Deductible | \$150 |
| Disappearing Deductible | \$100 |
| Enhanced Electrical Package Class 1 | \$20 |
| Enhanced Electrical Package Class 2 | \$75 |
| Enhanced Electrical Package Class 3 | \$150 |
| Enhanced Electrical Package Class 4 | \$250 |
| Seals and Gaskets | |
| 0-125K Miles | Included |

AUL Used Vehicle Program (SNC Series) - Guidelines & Coverage Review

| Eligibility Guidelines | | | Venicle model years greater than 20 years old are not eligible. | | Lift Kit/Tire Modifications coverage is available for up to a total of 4 inches of lift and | oversized tires up to 4 inches (both height and width) larger than manufacturer's | specifications. | | Warranty Remaining Option - coverage begins at the contract purchase date and expires | by Time or Mileage measured from the original Full Manufacturer's Warranty Expiration | Date or Mileage, whichever occurs first. Vehicle must have a minimum of one day and | one mile of full manufacturer's warranty remaining to qualify. | | *Business Use is limited to cars, trucks, and vans used for: route work: service or repair | work; delivery or hauling; agricultural purposes; job site activities: construction trades: | and eligible vehicles owned by religious/charitable organizations. | | | | | | |
|------------------------|--------------|--------------------|---|------------------|---|---|--------------------------------------|------------------------|---|---|---|--|-----------------------------|--|---|--|-----------------------------|---------------------------|--------------|-----------------------|--------------------------------|-------------------------------|
| Estate | lincluded | pepnoul | pepnjour | Included | Included | pelnoin | pelnioni | pepnioni | pepnjoul | paprioul | Included | Included | Included | Included | Available | Included | Available | Available | Available | Available | Available | \$100 |
| Plan / Coverage | Engine Group | Transmission Group | Drive Axle Group | Trans Axle Group | ALAWD Components | Roadside Assistance | Rental Car/Substitute Transportation | Basic Electrical Group | Fower Steering Group | Air Conditioning Group | Electrical Group | Brake Group | Front/Rear Suspension Group | Cooling Group | Enhanced Electrical Package | Seals & Gaskets | Lift Kit/Tire Modifications | Warranty Remaining Option | Business Use | \$0 Deductible Option | Disappearing Deductible Option | Deductible (Per Repair Visit) |





Ineligible Vehicle Listing

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|--|---|-----------------------|------------------------|--|
| Acura NSX | Chevrolet Corvette GS | Ford SVT Models | Nissan GT-R | Vehicles Exceeding One-Ton |
| Alfa Romeo | Chevrolet Corvette 206 | Hummer H1 | Peugeot | Pre-1983 American Diesel Equipped Vehicles |
| Audi A8 | Chevrolet Corvette ZR1 | Jaguar | Plymouth Prowler | Buses, Squad Cars, Taxis |
| Audi R-Series | Chevrolet VOLT | Land Rover | Porsche | *Business Use Vehicles |
| Audi RS-Series | Chevrolet ZL1 | Lamborghini | Range Rover | Racing Vehicles |
| Audi S-Series | Chrysler Prowler | Lexus 600h | Renault | Factory "Buyback" Vehicles |
| Audi 2.7L Equipped | Daewoo | Lexus F Performance | SAAB | "Gray Market" Vehicles |
| Bentley | Daihatsu | Lotus | Saturn Redline | Salvaged Vehicles |
| BMW Alpina | Dodge Sprinter | Maserati | Sterling | All Exotic Vehicles |
| BMW 7 Series | Dodge Stealth | Mercedes AMG Series | /RX STI | Vehicles modified from Manufacturer Specifications |
| BMW 8 Series | Dodge Viper | Mercedes CL/CLS Class | Tesla | Vehicles equipped with a 10 Cylinder Engine (except Trucks/Vans) |
| BMW M Series | Ferrari | Mercedes G/GL Class | Triumph | Vehicles equipped with a 12 Cylinder Engine or W8 Engine |
| BMW Z8 | Fiat (Model years >10) | Mercedes S/SL Class | Volkswagen Eurovan | Vehicles equipped with a GM HT4100 Engine |
| Cadillac Allante | Ford Cobra Models | Mercedes SLS Class | 8/ | |
| Cadillac Catera | Ford Mach 1 | Merkur | Volkswagen Phaeton | |
| Cadillac V-Series | Ford Saleen/Roush | MG | Volkswagen Touareg V10 | |
| Cadillac XLR | Ford Supercharged | Mitsubishi 3000GT | Vugo | |

Administered by: A.U.L. Corp. 1250 Main Street, Suite 300, Napa, CA 94559 RATES & GUIDELINES SUBJECT TO CHANGE WITHOUT NOTICE



UNDERWRITING GUIDELINES

CUSTOMER ELIGIBILITY

- ✓ A complete and legible credit application, with credit bureau if available, is required for initial consideration
- ✓ A three year employment history and three year residency history is required for underwriting approval
- ✓ Credit scores below 425 will be disqualified.
- ✓ A down payment is required and should be approximately 10% of amount financed with a minimum down payment of \$1,000.00.
- ✓ Buyer's payment to income ratio should be no more than 15%. The preferred PTI is 11% to 13%.
- ✓ Buyer must have a verifiable income of \$1,800.00 per month (2,500.00 for joint) or more.
- ✓ Buyers with repossessions are considered on a deal-by deal basis, if REPO is at least six (6) months old.
- ✓ Buyers with a bankruptcy or multiple bankruptcies are considered based on timing of discharge or dismissal.
- ✓ Self-employed customers must provide three (3) months of recent bank statements.

TERM AND RATE

- ✓ The term of loan is based on vehicle's estimated life cycle and buyer's monthly payment to income needs. Vehicles must be matched to buyer's ability.
- ✓ Interest rates charged range from 14% to 29.99% and are determined on a deal by deal risk assessment.
- ✓ We accept <u>both</u> simple interest and pre-computed contracts.
- ✓ MINIMUM AND MAXIMUM LOAN AMOUNTS: The minimum loan amount is \$5,000.00 and the maximum loan amount is \$20,000.00. Higher loan amounts on a case-by-case basis.
- ✓ LOAN TERMS: The minimum loan term is 24 months and the maximum is 84 months.

In addition to these minimum and maximum terms, AMC has established underwriting guidelines for maximum terms based on the vehicle's mileage at the time of contract. Exceptions to these guidelines are allowed with approval from senior underwriter.

VEHICLES

- ✓ Any eligible vehicle must be included in Black Book or NADA.
- ✓ Any vehicle that is more than 10 model years old will be an exception that will require approval from a senior underwriter.
- ✓ All autos must be mechanically sound and an approved GPS tracking device is required.



LOAN DOCUMENTATION CHECKLIST

| Deal | er's | list o | Fι | documents t | יווא הי | hmit | with | Contract |
|------|-------|--------|----|-------------|---------|-------|-------|----------|
| Deal | C 1 3 | IISL U | ·· | iocuments t | .u sui | ווווע | WILLI | Contract |

| Original, Signed Credit Application |
|--|
| Credit Bureau |
| Risk Based Pricing Notice |
| Original, Signed Sales Contract |
| Copy of Approval/Callback Sheet |
| Bill of Sale/Purchase Agreement |
| Odometer Statement |
| MV-1 (Tag/Title Application) |
| Driver's License (valid) |
| _ As-Is/Warranty |
| Privacy Notice |
| Proof of Income |
| Proof of Residence |
| Proof of Insurance |
| Agreement to Provide Insurance |
| Right of Repossession |
| Recourse Addendum (if over 1 month recourse) |
| _ Arbitration Agreement |
| GPS Install & Vehicle Access Agreement |
| Notice to Cosigner |
| Release of Records |
| GAP Wise / Extended Warranty |



Fill in the following information to prefill all paperwork within PDF

| Deal Date: | | | |
|----------------------|-----------------------|------------------|--|
| Dealership Name (as | it appears on Bill of | Sale): | |
| Buyer Name (first,mi | ddle,last): | | |
| Co-Buyer Name (first | .,middle,last): | | |
| Customer Address: _ | | | |
| Vehicle: Year: | Make: | Model: | |
| VIN: | | Amount Financed: | |

Lienholder Information for Contract & Insurance:

American Motor Credit, LLC P.O. Box 1517 Woodstock GA 30188

Please Note the following

- Normal Stips Apply, No past due bills can be used for Stips.
- ➤ We do NOT except TMU/EXEMPT mileage, Lemon, or Salvaged/rebuilt vehicles
- > Dealer Agreements must be completed before funding.
- > Please send Landlord name and number for faster verifications

Please send the contract and required documents to:

ATTN: AUDITING 585 Molly Lane

Woodstock, GA 30189



Agreement to Provide Comprehensive and Collision Insurance

To provide protection against serious financial loss should an accident or damage occur, I understand that the installment contract requires that the vehicle be continuously covered with insurance against the risks of fire, theft, vandalism and collision, and that the failure to provide such insurance gives the Lender the right to declare the entire unpaid balance immediately due and payable. Accordingly, I have arranged for the required insurance company shown below and have requested that the policy contain a loss payable endorsement in favor of:

Lender Information: American Motor Credit, LLC P.O. Box 1517, Woodstock, GA 30188

| NAMED INSUF | RED: | | | | | | | | | |
|------------------|--------|-----------------------|------------------|-----|-----------------|----------|---------------|-----------------|---------------------------|-----------|
| BUYERS NAMED | FIRST | MIDDLE | | LA | AST | | | | | |
| ADDRESS | NUM | IBER STREET | CITY | S | STATE | ZIP | | | | |
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| VEHICLE INSU | RED: | | 1 | | | | 1 | | | _ |
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| STREET | | | | | POLICY | | | | | |
| ADDRESS: | | | | | NUMBE | R: | | | | |
| CITY, STATE | | | | | EFFECTI | VE | | | | |
| ZIP: | | | | | DATE: | | FROM: | TO: | | |
| TELEPHONE | : | | | | COVERA | GE: | FIRE-TH | IEFT | COMPREHENSIVE | |
| | | | | | | | COLLI | SION \$ | DEDUCTIBLES \$ | |
| In the event | of v | ehicle has been repos | ssessed, (w | het | her volur | ntary o | r not) by Am | erican Moto | r Credit, LLC, and th | nere is a |
| current clair | m or | damages you agree t | o allow Am | eri | can Moto | r Cred | it, LLC and/o | r its affiliate | s to file a claim or to | ake |
| over any op | en cl | aims in regards to da | mage of thi | s v | ehicle wit | h you | r Insurance c | ompany witl | hout further notification | ation to |
| or from you | . You | are agreeing to wave | e your right | s u | nder O.C. | G.A. § | 33-7-12. | | | |
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DEALER AGREEMENT

This form must be completed to process the A.U.L. Corp. Dealer Agreement Toll-Free: **(800) 826-3207** Fax: **(707) 259-1867**

| DATE SIGNED | DEALERSHIP ID # AUL USE ONLY | AGENT ID # AGENCY USE ONLY | PRICING CODE (PLE | ASE ENTER TL CODE BELOW) |
|----------------------------|------------------------------|----------------------------|-------------------|--------------------------|
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| AVG VEHICLES | PROJECTED VSC | PLEASE CHECK | ☐ NEW / FRANCHISE | USED / INDEPENDENT |
| SOLD PER MONTH | _ SALES / MONTH | DEALERSHIP TYPE | | |
| AVG VEHICLE | AVG VEHICLES | SERVICE DEPT INFO: | RETAIL RATE | |
| INVENTORY | MILEAGE | IF APPLICABLE | PER HOUR | SERVICE MANUAL |
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| PRIMARY USER: | NAME | | | |
| REQUESTED USERNAME/PAS | | | | |
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| PRIMARY USER: | | | | |
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| | | | | |
| COMMENTS | | | | |

PLEASE MAIL THIS FORM TO:
AUL CORP., 1250 MAIN STREET SUITE 300, NAPA, CA 94559

DEALER AGREEMENT

| This Dealer Agreement (hereafter "Agreement") entered into this _ | day of | | |
|---|------------------------|-----------------------------|----------------|
| by and between A.U.L. Corp., Wisconsin A.U.L., Inc., and AUL | Insurance Agency, Inc. | . (hereinafter collectively | referred to as |
| "Administrator") and | | | |

(hereinafter referred to as "Dealer") with respect to the following:

WHEREAS, Administrator has entered into a Program Agreement relating to the establishment and administration of a Vehicle Service Contract Program (hereinafter referred to as the "Program") pursuant to which certain Vehicle Service Contract(s) (hereinafter referred to as "Contract(s)") are to be sold by Dealer on all eligible vehicles;

WHEREAS, Dealer wishes to act as an independent agent for Administrator pursuant to the terms of this Agreement;

WHEREAS, Dealer, pursuant to the terms set forth herein, agrees to remit to Administrator a contract cost (hereafter referred to as "Contract Cost") as set forth in the Dealer Net Price Schedule;

WHEREAS, Dealer agrees to perform the requirements set forth herein and in the Contracts in furtherance of the Program;

NOW THEREFORE, in consideration of the mutual promises contained herein and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties hereto agree as follows:

I. INDEPENDENT AGENT

Administrator retains Dealer as an independent agent to sell Contracts issued pursuant to the Program and Dealer agrees to act as an independent agent pursuant to the terms set forth herein. Nothing in this Agreement shall be construed as creating a relationship of partners, joint ventures, employer or agent and employee for any purpose whatsoever between Dealer and Administrator.

II. COMMISSIONS

In consideration of the services rendered by Dealer, Administrator agrees to pay Dealer a commission equal to the retail price of the Contract less the Contract Cost, as set forth in the Dealer Net Price Schedule. Dealer may retain its commissions from each sale before remitting the Contract Cost to Administrator. Commissions shall be payable only one time per Contract.

III. THE DEALER

- A. Agrees to offer Contracts to its retail customers only (hereinafter referred to as "Purchasers") on all eligible vehicles during the term of this Agreement.
- B. Agrees to follow the underwriting and claims guidelines (hereafter referred as the "Guidelines"), issued by the Administrator from time to time on forms supplied by the Administrator. Such Guidelines will determine which vehicles are eligible for use in the Program. Any violation of the Guidelines by the Dealer will result in the denial of coverage for the ineligible vehicle. Denied coverage shall be the sole responsibility of the Dealer.
- C. Agrees to transmit monthly to the Administrator on forms supplied by the Administrator, transmittal forms, completed applications, and appropriate monies which are due the Administrator. Failure to submit the above to the Administrator within thirty (30) days of the Contract application's inception date may result in denial of coverage.
- D. Agrees that eligible vehicles include only those vehicles that qualify per the Guidelines and are in sound mechanical condition at time of sale. Dealer further agrees that any preexisting condition(s), as determined by the Administrator, are the sole responsibility of the Dealer and are not covered under the Program. Dealer agrees, when necessary, to change engine oil and oil filter and replenish all fluid levels prior to delivering a covered vehicle to a Purchaser. Any misrepresentation or concealment of a material fact by the Dealer for the purpose of securing a Contract shall constitute a material breach of this Agreement.
- E. Agrees to refund to any lender which has financed the purchase price of any Contract (hereafter referred to as "Lender"), the Dealer's retained portion of the charge financed by the Lender, on a prorated basis, in the event of a cancellation of a Contract at the Lender's request due to a total loss or repossession of the vehicle covered under the Contract or default by the Purchaser in repayment obligations to the Lender. In the event the Contract was not financed, the Dealer agrees to return to the Purchaser the Dealer's retained portion of the total charge for the Contract in the amount calculated by the Administrator pursuant to the terms of the Contract.
- F. Agrees to contact the Administrator for prior approval before servicing any mechanical failure covered under any Contract.
- G. Agrees to retain all records relating to the Contracts on the subject matter of this Agreement until one (1) year following the expiration of such Contracts for the purpose of review and audit by Administrator. Dealer further agrees to permit Administrator or its authorized representatives to enter Dealer's place of business to inspect and examine these records during normal business hours and upon reasonable notice.
- H. Acknowledges and agrees that during the performance of its duties under this Agreement, Administrator may disclose to Dealer certain confidential and proprietary information concerning the Program, including without limitation, administrative, agent, and insurance fees, reserve amounts, and other information which would impart a competitive advantage to others in this industry who do not know it (hereafter referred to as "Confidential Information"). Dealer agrees to hold all such Confidential Information in confidence, and to refrain from disclosing it to any third parties

without the prior consent of Administrator. Dealer also agrees to refrain from using the Confidential Information for any purpose outside of the performance of its duties under this Agreement. Dealer's obligation to protect the Confidential Information, and to refrain from using it for any purpose outside of the performance of its duties under this Agreement, shall survive the termination of this Agreement. Dealer acknowledges and agrees that any disclosure or misappropriation of any of the Confidential Information in violation of this Agreement may cause Administrator irreparable harm, the amount of which may be difficult to ascertain, and therefore agrees that Administrator shall have the right to apply to a court of competent jurisdiction for specific performance and/or an order restraining and enjoining any such further disclosure or breach. Dealer expressly waives the defense that a remedy in damages will be adequate, and any requirement in such an action for the posting of a bond by Administrator.

- I. Agrees to certify that all eligible vehicles sold with a Contract have been inspected and reconditioned BEFORE delivery. Failures occurring in the first thirty (30) days of coverage may, at the Administrator's discretion, require a copy of your reconditioning repair for claims consideration. Denied claims shall be the sole responsibility of the Dealer. Reconditioning includes, but not limited to, the following:
 - 1. Engine Oil Inspect and change oil and filter if needed.
 - 2. Automatic Transmission Check shift pattern and inspect the fluid. Change fluid and service if needed.
 - 3. Correct any malfunction before delivery.
- J. Dealer agrees to perform and/or ensure its representatives perform the following procedures for each Contract sold electronically in connection with its remittal of such Contracts to Administrator: (i) print a paper copy of the electronic Contract sold and obtain the Purchaser's ink signature on the printed Contract, (ii) provide to the Purchaser a paper copy of the signed Contract and all disclosures that must be made in connection with the sale of the Contract at the time of sale, (iii) obtain and document the Purchaser's informed consent to the terms of the Contract and related documents, (iv) retain for the purpose of review and audit by Administrator the original ink-signed Contract, documentation of Dealer having obtained the Purchaser's informed consent to the terms of the Contract, and all related records created under this Agreement for one (1) year following the expiration of such Contract, and (v) permit Administrator or its authorized representative to enter Dealer's place of business to inspect and examine these records during normal business hours and upon reasonable notice.

IV. THE ADMINISTRATOR

- A. Agrees to install, maintain, and administer the Program.
- B. Agrees to supply to the Dealer: Contract applications, Guidelines, Dealer Net Price Schedules, forms, transmittals, rate charts, advertising materials and other such forms as the Administrator may hereafter supply for use in the Program in the quantities needed from time to time by the Dealer.
- C. Agrees to assist the Purchaser in receiving benefits provided under a Contract, in accordance with Administrator's current service department guidelines.
- D. Dealer acknowledges that Administrator assumes no obligation for the workmanship, quality of repairs or replacement of parts; nor for any bodily injury or property damage caused directly or indirectly by mechanical failure or malfunction, or any other cause, of a vehicle or any part thereof.
- E. In association with the right to promote and market the Contracts, and subject to any and all quality controls or trademark usage guidelines which Administrator currently imposes or may in the future impose, Administrator grants Dealer a non-exclusive and non-transferable license to use the AUL Names, Marks, and Artwork ("AUL Names, Marks, and Artwork" means AUL's tradenames, trademarks, service marks, slogans, designs, websites, and logos, including AUL, AUL ADMINISTRATORS, AUL LIFETIME WARRANTY, ANY YEAR AND ANY MILEAGE, ANY YEAR ANY MILEAGE, ANY MAKE AND ANY MODEL, ANY MAKE AND MODEL, THE ORIGINAL ANY YEAR AND ANY MILEAGE #1 SERVICE CONTRACT IN AMERICA, WE WROTE THE BOOK ON USED VEHICLE SERVICE CONTRACT PROGRAMS, IT'S WHAT WE DO, SERVICE CONTRACTS. IT'S WHAT WE DO, FACTORY SIDEKICK, POWERTRAIN SELECT, PEARL, 1 MILLION CONTRACTS AUL ADMINISTRATORS SERVICE CONTRACTS. IT'S WHAT WE DO. (and design), and any other intellectual property, which AUL may from time to time license the Dealer to use in marketing the Contracts), subject to the following restrictions:
 - 1. The AUL Names, Marks, and Artwork may be used only in connection with the promotion and marketing of the Contracts pursuant to the terms of this Agreement; and
 - 2. The right to use the AUL Names, Marks, and Artwork will immediately cease upon termination of this Agreement, regardless of the reason for or manner of termination.
 - 3. Any and all goodwill generated by Dealer's use of the AUL Names, Marks, and Artwork will inure to the benefit of AUL.

V. DEALER'S OBLIGATIONS RE VALID CONTRACT CLAIMS

"Valid Contract Claims" are defined as those claims which have been approved by the Administrator prior to the repair being completed, on Contracts that are in force and have been received and accepted by the Administrator, and fully paid for by the Dealer.

Dealer agrees to the following additional obligations upon receiving a Valid Contract Claim from a Purchaser:

- A. In its capacity as a qualified repair facility, to repair or replace any covered part(s) due to mechanical failure, or to arrange to provide for covered repairs in accordance with any Contract issued.
- B. To inform Administrator before initiating any covered repair or replacement of all circumstances or conditions including, but not limited to, Purchaser's neglect, abuse, failure to perform required services, alteration of vehicle, etc., that would exclude coverage under the Contract.

- C. To submit each claim to Administrator for payment within ten (10) days after completion of the corresponding repair.
- D. That the labor manual used for calculating repair times and hourly rates charged shall be any then-current, nationally-recognized flat rate guide, approved in advance by Administrator. Parts pricing shall not exceed the manufacturer's suggested list price. Sublet repairs shall be reimbursed at actual Dealer cost.
- E. That breakdowns occurring within the first fifteen (15) days of a Contract's effective date will, at the Administrator's discretion, qualify for claims consideration by the Administrator. Denied claims shall be the sole responsibility of the Dealer.
- F. To unconditionally guarantee all services and materials as supplied by Dealer against faulty workmanship and/or defective materials under normal use for a minimum of ninety (90) days or four thousand (4,000) miles, whichever shall occur first, from the date repairs are completed and the vehicle returned to Purchaser.

VI. HOLD HARMLESS

Dealer agrees to indemnify and hold Administrator harmless against any and all actions, demands, claims or any liabilities, including without limitation attorney's fees and costs, arising from claims, founded and unfounded, which may be asserted by third parties against Administrator arising from this Agreement. This indemnification and hold harmless includes, but is not limited to, all actions arising from Dealer's (or its representative's): misrepresentation or nondisclosure of the Program's terms and conditions; misleading, deceiving, or unethical Dealer's selling practices; failure to obtain and retain adequate documentation of a Purchaser's informed consent to the terms of a Contract and related documents; forced placement of policy; non-remittal by Dealer; any illegal acts engaged by the Dealer; Dealer's failure to meet its obligations under this Agreement; or any legitimate claim denial by the Administrator.

VII. ASSIGNMENT AND NOTICES

This Agreement shall have no force or effect unless and until such time as it is accepted by the Administrator in the State of California. This Agreement shall be deemed to be a California contract and construed in accordance with laws of the State of California. All controversies arising under, or in connection with, this Agreement shall be finally determined by arbitration in the City and County of Napa, California, in accordance with the rules of the American Arbitration Association then obtaining, by three (3) arbitrators appointed in accordance with such rules, and judgment may be entered on any award in any court of competent jurisdiction. Notwithstanding the above, nothing herein shall be construed to limit Administrator's right to seek injunctive relief immediately from any court of competent jurisdiction in the event that Administrator reasonably believes that such relief is warranted to maintain the status quo, or to avoid injury, pending the arbitration.

VIII. TERMINATION

- A. This Agreement may be terminated at any time by either party upon giving thirty (30) days written notice to the other party. This Agreement shall terminate automatically without notice should Dealer fail to submit a Contract to Administrator during any consecutive three (3) month period. Unless so terminated, this Agreement shall continue indefinitely.
- B. This Agreement will immediately terminate, at the Administrator's discretion, if Dealer's Earned Loss Ratio (defined as the total amount of claims paid on Contracts in force against the total amount of earned Reserves on Contracts in force) exceeds 100%.
- C. All supplies and Confidential Information furnished by the Administrator shall be returned to the Administrator on termination of this Agreement.
- D. Upon termination, all obligations of either party, with the exception of Dealer's obligations under Section III(H) above, shall cease, provided however, that the Dealer and the Administrator shall remain responsible in accordance with the provisions of this Agreement for all Contracts issued and paid prior to the date of termination.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the date above first written.

| DEALER: | |
|---|--|
| Signature: | |
| Printed Name: | |
| Title: | |
| ADMINISTRATOR: 1250 Main Street, Suite 300 Napa, CA 94559 | |
| Signature: | |
| Printed Name: | |
| Title: | |

AUTHORIZATION AGREEMENT FOR DIRECT PAYMENTS (ACH DEBITS)

AUL Corporation is hereby authorized to initiate debit entries to the deposit account indicated below at the depository financial institution named below, for payment on the remittance of vehicle service contracts; and to verify the dealer's bank information, including the account balance, with the financial institution.

| ame of Financial Ins | stitution: Branch: |
|----------------------|---|
| ddress: | |
| ty: | State: Zip: |
| count Number | Routing Number |
| JL Corporation, A | shall remain in full force and effective until I (we) mail written revocation of this authorizat ttn: Operations, 1250 Main Street, Suite 300, Napa, CA 94559 and such revocation has been red AUL. Dealer acknowledges that AUL shall have no liability for any unintentional unauthors. |
| aler's Name: | Phone () Number: |
| dress: | |
| y: | State: Zip: |
| aler ID: | |
| nature of Authoriz | ed Signer(s): |
| : | By: |
| | Title |
| tle: | Title: |
| int Name: | |



For contracts remitted by mail: Each payment must be authorized by an authorized signatory of the company on the ACH contract remittance form that accompanies any vehicle service contracts remitted by mail. Please contact the distribution department for the ACH vehicle service contract remittance form at (800) 826-3207 Ext 388.



Right of Repossession

| YEAR: | MAKE: | MODEL: | VIN: |
|-------|-------|--------|------|
| | | | |

Should the undersigned fail to pay any indebtedness hereby secured or the interest thereon when the same become due or default in any of the undersigned or covenant hereunder (time being hereby made of the essence hereof), the entire indebtedness hereby secured shall at the option of said company or assigns become immediately due and payable, and said company assigns any officer, agent, or attorney thereof may enter upon the premises of undersigned and take possession of said property. Said company may sell the said property either at public or private sale with or without advertisement, on such terms as said company assigns may deem best and said company or assigns may bid and purchase at such sale, all without any notice or demand whatsoever to undersigned.

The proceeds of any such sale shall be applied first to the payment of all obligations recited herein and the expenses of such sale and to the indebtedness hereby secured, and then the balance, if any, shall be returned to the undersigned. Taking possession of said property shall not affect the liability of the undersigned in any way, nor shall assigns, nor any officer, agent or attorney thereof, be liable in any way to undersigned for entering any premises or taking possession of said property. The rights and remedies herein granted are cumulative of those granted by law. See Georgia Code Section 11-9-504. American Motor Credit, LLC, will charge a minimum \$40.00 fee for boxing and taking inventory of any personal items left in the repossessed vehicle. Certain items cannot be detached from the vehicle; these certain items can include but are not limited to speakers, amplifiers, aftermarket wheels, and vehicle batteries. See Georgia Code Section 44-14-411.1.

The undersigned, jointly and severally, waive the right of privacy of any nature in connection with this instrument, regardless of whether or not the debt evidenced thereby may be contested, and agree that the lender may at its option communicate with any persons whatsoever with relation to the obligation involved, or its delinquency, or in an effort to obtain cooperation or help relative to the collection or payment thereof.

GEORGIA STATE LAW 16-9

A PERSON WHO DESTROYS, REMOVES, CONCEALS, ENCUMBERS, TRANSFERS, OR OTHERWISE DEALS WITH PROPERTY SUBJECT TO A SECURITY INTEREST WITH INTENT TO HINDER ENFORCEMENT OF THAT INTEREST SHALL BE GUILTY OF A MISDOMEANOR.

I hereby agree that in the event that I fail to make any payment or any part of any payment on my loan from you then you are authorized by me and have the right to take said vehicle back from me, without the necessity of court order or any judicial process. I further agree that if it becomes necessary for you to take said vehicle back, you are permitted to do so at any time of the day or night and may enter and remove said vehicle from my property or any other property where I may leave said vehicle. I also give you permission to use any reasonable means to open or gain entry into said vehicle without causing any undue damage in the process of taking it back. I understand that should it become necessary for you to take back said vehicle and I redeem same by making full payment to you, this payment will include any of your costs for taking back the vehicle. I agree that I will not keep any personal property of any great value in said vehicle during the term of this loan, but in the event I do, I assume any and all responsibility for any personal property left in the vehicle by me or by other persons, should that property be lost or missing for any reason from said vehicle after it has been taken back by you and stored in a reasonably safe place. I agree that you are not required to give me notice before you take back said vehicle, and that my failure to make any payment on time according to my loan contract, will be my notice that you have the right to take back the vehicle. I understand that ha ve the right to have this agreement examined by my attorney if I desire, before I sign it.

| Given under our/my hand and seal on: | | |
|--------------------------------------|------------|--|
| · | (Date) | |
| Dealership Representative | (Customer) | |
| Dealership | (Co-Buyer) | |



RECOURSE ADDENDUM TO DEALER AGREEMENT

| The recourse | period on the contract outlined belo | ow will be | _ months. |
|--------------|--------------------------------------|--------------------|--------------------------|
| | Buyer: | | |
| | Vehicle: | | |
| | VIN: | | |
| | After Payment of | | |
| | Is paid on:// | then the loan | will be out of recourse. |
| Acknowledge | d and agreed upon by (must be exec | cuted by an office | er on signature page): |
| Dealer: | | | |
| Ву: | | | |
| | | | |
| Printed Name | : | | |
| Title: | | | |
| Date: | | - | |



ARBITRATION AGREEMENT

| CUSTOMER NAME: | DATE: | DEAL #: | VIN: |
|----------------|-------|---------|------|
| | | | |
| ! | | | |

PLEASE REVIEW - IMPORTANT - AFFECTS YOUR LEGAL RIGHTS

- 1. EITHER YOU OR WE MAY CHOOSE TO HAVE ANY DISPUTE BETWEEN US DECIDED BY ARBITRATION AND NOT IN COURT OR BY JURY TRIAL
- 2. IF A DISPUTE IS ARBITRATED, YOU WILL GIVE UP YOUR RIGHT TO PARTICIPATE AS A CLASS REPRESENTATIVE OR CLASS MEMBER ON ANY CLASS CLAIM YOU MAY HAVE AGAINST US INCLUDING ANY RIGHT TO A CLASS ARBITRATION OR ANY CONSOLIDATION OF INDIVIDUAL ARBITRATIONS.
 - 3. DISCOVERY AND RIGHTS TO APPEAL IN ARBITRATION ARE GENERALLY MORE LIMITED THAN IN A LAWSUIT, AND OTHER RIGHTS THAT YOU AND WE COULD HAVE IN COURT MAY NOT BE AVAILABLE IN ARBITRATION.

In this Arbitration Agreement, "you" refers to the buyer(s) signing below. "We", "us" and "our" refer to the Dealer signing below and anyone to whom the dealer assigns the Arbitration Agreement. Any claim or dispute, whether in contract, tort, statute or otherwise (including the interpretation and scope of this Arbitration Agreement, and the arbitrability of the claim or dispute), between you and us or our employees, agents, successors or assigns, which arises out of, or relates to, your credit application, purchase, lease, or condition of this vehicle, your purchase, lease agreement, or financing contract or any resulting transaction or relationship (including any such relationship with third parties who do not sign your purchase, lease agreement or financing contract) shall, at your or our election, be resolved by neutral, binding arbitration and not by a court action. If federal law provides that a claim or dispute is not subject to binding arbitration, this Arbitration Agreement shall not apply to such claim or dispute. Any claim or dispute is to be arbitrated by a single arbitrator on an individual basis and not as a class action. You expressly waive any right you may have to arbitrate a class action. Arbitration shall be conducted by the American Arbitration Association, 1633 Broadway, 10th Floor, New York, New York 10019 (www.adr.org), or any other organization that you choose subject to our approval. You may get a copy of the rules of these organizations by contacting the arbitration organization or visiting its website.

Arbitrators shall be attorneys or retired judges and shall be selected pursuant to the applicable rules. The arbitrator shall apply governing substantive law in making an award. The arbitration hearing shall be conducted in the federal district in which you reside unless the seller of the vehicle is a party to the claim or dispute in which case the hearing will be held in the deferral district where this Arbitration Agreement was executed. We will advance your filing, administration, service or case management fee and your arbitrator or hearing fee all up to a maximum of \$2,500.00, which may be reimbursed by decision of the arbitrator at the arbitrators' discretion. Each party shall be responsible for its own attorney, expert and other fee, unless awarded by the arbitrator under applicable law. If the chosen arbitration organizations rule conflict with this Arbitration Agreement, then the provisions of this Arbitration Agreement shall control. The arbitrator's award shall be final and binding on all parties, except that in the event the arbitrator's award for a party is \$0.00 or against a party is in excess of \$100,000.00, or includes an award of injunctive relief against a party, that party may request a new arbitration, under the rules of the arbitration organization by a three-arbitrator panel. The appealing party requesting new arbitration shall be responsible for the filing fee and other arbitration costs subject to a final determination by the arbitrators of a fair apportionment of costs. Any arbitration under this Arbitration Agreement shall be governed by the Federal Arbitration Act (9 U.S.C. § 1 et. Seq.) And not by any state law concerning arbitration.

You and we retain any rights to self-help remedies, such as repossession. You and we retain the right to seek remedies in small claims court for disputes or claims within that court's jurisdiction, unless such action is transferred, removed or appealed to a different court. Neither you nor we waive the right to arbitrate by using self-help remedies or filing suit. Any court having jurisdiction may enter judgment on the arbitrator's award. This Arbitration Agreement shall survive any termination, payoff or transfer of your financing contract. If any part of this Arbitration Agreement shall be unenforceable for any reason, the remainder shall remain enforceable. If a waiver of class action rights is deemed or found to be unenforceable for any reason in a case in which class action allegations have been made, the remainder of this Arbitration Agreement shall be unenforceable. Notwithstanding any other provision of this Arbitration Agreement, the validity and scope of the waiver of class action rights shall be decided by the court and not by the arbitrator.

| BUYER | CO-BUYER | DEALER |
|-------|----------|--------|
| | | |

GPS Install & Vehicle Access Agreement

| YEAR: | MAKE: | MODEL: | VIN: |
|-------|-------|--------|------|
| | | | |

I have been told and understand that my vehicle is equipped with a Global Positioning Satellite (GPS) location technology capable of allowing the lienholder (American Motor Credit LLC) to locate the vehicle at any time, regardless of where the vehicle is located. I further understand that it is the right to repossess the vehicle should I not pay the contractually required payment or the mandatory insurance coverage is cancelled. I have also been informed and understand that my tampering with, altering the unit's capability, or removing the GPS unit could result in repossession of the vehicle and fees up to \$2000.

Disputes shall, at Lien Holder's or my request, be resolved by binding arbitration and not in court. I may select either of the following organizations and its applicable rules to conduct the arbitration: The American Arbitration Association, 335 Madison Ave., Floor 10, New York, NY 10017-4605 (www.adr.org), or the National Arbitration forum, Box 50191, Minneapolis, MN 55405-0191 (www.arb-forum.com). Lien Holder and I shall retain the right to sue in small claims court for a dispute within that court's jurisdiction, unless such action is transferred, removed or appealed to a different court. This agreement shall survive any termination, payoff or transfer of my retail installment contract. This agreement and notice does not supersede the installment loan contract and all terms, conditions and remedies associated thereto.

I agree to make myself and the vehicle available for the installation of a GPS unit on the date(s) and assigned time(s) outlined below. I fully understand that should I miss my appointment(s) without rescheduling 24 hours prior for any reason I can be charged a \$50.00 missing appointment fee and possible repossession actions. I also understand that if at any time the unit is malfunctioning that I will be contacted and will be required to bring the vehicle in to have the unit repaired/replaced and the same requirements apply if I do not meet a scheduled repair/replacement appointment.

| FIRST Preferred Time Slot | Date: | Time: | a.m. / p.m. |
|----------------------------|-------|-------|-------------|
| SECOND Preferred Time Slot | Date: | Time: | a.m. / p.m. |
| BUYER | | DATE | |
| CO-BUYER | | DATE | |



NOTICE TO COSIGNER

You are being asked to guarantee this debt. Think carefully before you do. If the borrower doesn't pay the debt, you will have to. Be sure you can afford to pay if you have to, and that you want to accept this responsibility.

You may have to pay up to the full amount of the debt if the borrower does not pay. You may also have to pay late fees or collection costs, which increases this amount.

The creditor can collect this debt from you without first trying to collect from the borrower. The creditor can use the same collection methods against you that can be used against the borrower, such as suing you, garnishing your wages, etc. If this debt is ever in default, the fact may become a part of YOUR credit record.

| Vehicle Identification Number (VIN) | Amount Financed | |
|-------------------------------------|-----------------|--|
| Printed Name of CoSigner | | |
| Signature of Cosigner | Date | |



RELEASE OF RECORDS

| To whom it may concern: | |
|--|---|
| l, | , hereby authorize |
| | To release |
| records Described below about me to: | |
| AMERICAN MOTOR CREDIT, LLC 585 Molly Lane Woodstock, GA 30189 Phone: 678-213-5626 Fax: 678-213-5627 | |
| The records covered by this release are limit Information regarding verification of employ Information regarding verification of residen Information regarding proof of auto insurance | ment. cy. |
| The information released shall and can only not be shared with any third party organizat | be used by American Motor Credit, LLC and cannot and will on. |
| This consent expires upon completion of the | finance contract or early termination by either party. |
| Dated: | Buyer: |
| Co-buyer: | |