## **FIRE-RESCUE EAST 2015**

## **IMPORTANT EXHIBITOR INFORMATION**

#### **DEADLINES**

OCTOBER 31, 2014	FINAL PAYMENTS FOR BOOTH RENTAL DUE
DECEMBER 16, 2014	FORM DUE: COMPANIES REPRESENTED IN YOUR BOOTH
JANUARY 5, 2015	FORM DUE: VEHICLE STAGING FORM
JANUARY 6, 2015	FORM DUE: WORK AUTHORIZATION FORM
JANUARY 6, 2015	<b>DECORATOR MATERIAL/SERVICES ADVANCED PRICING ENDS</b>
JANUARY 10, 2015	FORM DUE: EXHIBITOR BADGE ORDER FORM

#### **SET-UP**

#### Wednesday & Thursday, January 21-22, 2015

DETAILED MOVE-IN SCHEDULE WILL BE PROVIDED BY OR BEFORE JANUARY 12<sup>TH</sup>, 2015 VIA EMAIL. IF NOT RECEIVED, EMAIL PAT@FFCA.ORG OR CALL 386.547.1362

#### **SHOW DATES**

#### Thursday, January 22, 2015

3:00 PM - 6:00 PM ..... EXHIBIT HALL OPEN

#### Friday, January 23, 2015

10:00 AM – 4:00 PM	Exhibit Hall Open
11:00 AM - 4:30 PM	EXHIBIT SIGN UP FOR FRE 2016

## Saturday, January 24, 2015

8:30 AM – 12:00 PM	EXHIBIT SIGN UP FOR FRE 2016
9:00 AM -12:00 PM	. EXHIBIT HALL OPEN

#### **MOVE OUT**

#### Saturday, January 24, 2015

12:00 PM - 4:30 PM ...... EXHIBIT MOVE OUT

**NOTE:** DUE TO FIRE MARSHAL LAWS, NO PACKING OF EQUIPMENT, LITERATURE, ETC. OR DISMANTLING OF EXHIBITS IS ALLOWED UNTIL THE OFFICIAL CLOSING TIME. EARLY DISMANTLING WILL JEOPARDIZE CONSIDERATION FOR EXHIBIT SPACE AT FUTURE SHOWS.

#### **BOOTH PROVISIONS**

- 1. Use of rented floor space.
- 2. Standard flameproof booth equipment: linear booth (8' high pipe with red and white back-wall and 33" high pipe with red side-rails). Peninsula booths receive 8' high by 10' wide pipe with backdrop centered.
- 3. Booth carpet is recommended for all exhibits and may be ordered by the individual exhibitor at their expense. To arrange for carpet installation, contact Shepard @ (407) 888-9669. CARPET MUST BE INSTALLED NO LATER THAN 1:00 PM ON THURSDAY, JANUARY 22, 2015.
- 4. 7" x 44" booth identification sign with company name and booth number and/or booth number decal on floor.
- 5. General exhibit hall lighting, air conditioning and/or heat during exhibit hours.
- 6. Daily aisle cleaning.
- 7. General perimeter security.
- 8. Complimentary registration for exhibitors.

#### LIABILITY INSURANCE

The FFCA requires each exhibiting company to have liability insurance. This is a safeguard measure in the event an accident occurs within your booth. Note the regular liability insurance carried for your day-to-day operations is typically sufficient. Please check with your insurance company and, if requested by FFCA, have a copy available for inspection.

#### **NO SMOKING POLICY**

The FFCA would like to remind everyone that smoking is prohibited at all times in the Ocean Center. We appreciate your cooperation that all smokers use the designated smoking areas outside the building.

#### **PROPANE GAS**

All containers and first stage regulating equipment shall be located outside of the building except containers and regulating equipment used indoors under the following conditions:

- 1. If temporarily used for demonstration purposes and the container has a maximum water capacity of 12 pounds (5.45 kg) (nominal 5 pounds LP gas capacity).
- If used with completely self-contained gas hand torch or similar equipment, and the container has a maximum capacity of 2.5 pounds (1.14 kg) (nominal 1 pound LP gas capacity).

#### **SERVICES**

When ordering services and materials for Fire-Rescue EAST, please note the following:

- Advance ordering of services and materials allows exhibitors to take advantage of discount rates offered by many contractors and saves time on-site.
- Before mailing single part order forms, please make copies of all for your files.
- Mail each order form to the company listed on the individual order form.
- Food and drink give away arrangements are required to be made through Ovations Food Services in the Ocean Center (386) 254-4500.

#### **SECURITY**

An important service to all exhibitors is the security guard service provided by FFCA on a 24-hour basis, from move-in through move-out. Every reasonable precaution will be taken to protect property; however, neither the FFCA, nor its official contractors, nor the management of the convention center, is responsible for your property in the event of theft, accident, vandalism, or other causes of damage to property.

No children will be allowed in the exhibit hall during move-in and move-out.

## **VEHICLE MOVE-IN**

VEHICLES WILL BE MOVED INTO THE EXHIBIT HALL ON WEDNESDAY, JANUARY 21, 2015, BEGINNING AT 1:00 PM. Due to the large amount of freight that must also be moved into the hall, all vehicles must be at the designated staging area at the assigned time. Vehicles arriving after this time will not be guaranteed the opportunity to exhibit. Any exhibitor who needs to park a vehicle(s) prior to the move-in date, please contact us in order to secure a parking site for your vehicle(s): FFCA (386) 676-2744 or (386) 547-1362.

#### **VEHICLES ALLOWED ON THE FLOOR**

VEHICLES ALLOWED ONTO THE SHOWROOM FLOOR TO UNLOAD EXPOSITION MATERIALS WILL BE LIMITED TO PICK-UP TRUCKS AND VANS WITH TRAILERS, JANUARY 22, BETWEEN 6:30 AM—9:00 AM. All other vehicles must be offloaded at the loading dock by the exposition services company or you can offload your vehicle in the parking lot and move in your exposition materials from there. Check your service kit for transportation services. Only two wheeled hand carts can be used on the exhibit floor.

#### **VEHICLE STAGING**

The vehicle staging area is located at the Ocean Center West Parking Lot. Please be present at your scheduled time.

To expedite moving into the exhibit hall, exhibitors must be present and have their vehicles in a ready status in the staging area. Move-in personnel will be present in the staging area to assist you. Any vehicle arriving after the actual move-in time will not be guaranteed the opportunity to position the apparatus on the exhibit floor. The DRIVER MUST REMAIN WITH THE VEHICLE UNTIL THE VEHICLE IS PROPERLY LOCATED ON THE EXHIBIT FLOOR.

BY ORDER OF THE FIRE MARSHAL, GASOLINE AND DIESEL-OPERATED VEHICLES ON DISPLAY MUST NOT EXCEED 1/4 TANK CAPACITY OF FUEL IN THEIR TANKS. FUEL CAPS MUST BE LOCKED.

If you intend on using carpet, it must be placed no later than 15:00 PM on Thursday, January 22, 2015. Contact Shepard @ (407) 888-9669 to arrange the installation schedule.

ON MOVE-IN DAY, IN THE EVENT YOU HAVE A PROBLEM BEING AT THE STAGING AREA AT THE ASSIGNED TIME, CALL (386) 547-1362

## **VEHICLE STAGING FORM**

## THIS FORM IS REQUIRED IN ORDER TO SCHEDULE THE VEHICLE MOVE-IN.

If you are planning on displaying a vehicle of any type (including trailers) please return the completed form no later than January 5, 2015.

If you have any questions, please call Pat Cimini at 386.547.1362.

YES! WE ARE DISPLAYING A VEHICLE(S) AT FIRE-RESCUE EAST

TEO: WE AILE DIOI EATING A VEI	HOLL(O) AT TIME RECOUL	
COMPANY NAME		·
CONTACT	TITLE	
ADDRESS		
CITY	STATE	ZIP
PHONE	FAX	
BOOTH NUMBER(S)	NUMBER OF VEHICLES	
TYPE OF VEHICLE(S)		
DRIVER CELL PHONE NUMBER		
RETURN COMPLETED FORM TO:		
FFCA • 880 Airport Roa	ad • Suite 110 • Ormond Beach, Fl	_ 32174
Dhono (296) 676 2744 -	EAV (206) 676 5400 . Email info	@ffcc.org
Priorie (300) 076-2744 •	FAX (386) 676-5490 • Email info	wilca.org

**DEADLINE JANUARY 5, 2015** 

## **WORK AUTHORIZATION FORM**

We have contracted with the following firm to erect and/or dismantle our exhibit display at Fire-Rescue EAST.
SERVICE COMPANY NAME
PRINCIPAL CONTACT
ADDRESS
CITY, STATE ZIP
PHONE FAX
It is understood that the above contractor will service and maintain insurance coverage as follows:
<ol> <li>Workers' Compensation insurance in the minimum amounts required by laws of the state of Florida.</li> </ol>
<ol> <li>Compensation General Liability insurance with minimum combined single limits of \$1,000,000 for bodily injury and/or property damage in any one occurrence.</li> </ol>
Such insurance shall be maintained in full force during the period when the contractor is working on my display at Fire-Rescue EAST.
THE INDEPENDENT CONTRACTOR MUST FURNISH FFCA WITH A CERTIFICATE OF INSURANCE
ATTESTING TO THESE COVERAGES.
EXHIBITING COMPANY NAME (AS LISTED ON FRE BOOTH RENTAL AGREEMENT) BOOTH NUMBER(S)
ADDRESS
CITY STATE ZIP
AUTHORIZED SIGNATURE DATE
RETURN COMPLETED FORM TO:
FFCA • 880 Airport Road • Suite 110 • Ormond Beach, FL 32174
Phone (386) 676-2744 • FAX (386) 676-5490 • Email info@ffca.org

**DEADLINE JANUARY 6, 2015** 

#### **EXHIBITOR BADGE ORDER FORM**

There is no limit on the number of exhibitor badges allotted to exhibiting companies. In order to provide greater security, please do not provide Chiefs or other attendees an exhibitor badge.

EXHIBITING COMPANY NAME AS LISTED ON FRE BOOTH	RENTAL AGREEMENT BOOTH NUMBER(S)
CONTACT NAME	E-MAIL FOR REGISTRATION CONFIRMATIONS
Please list the employee names, nicknames and	titles for printed hadges
Badges may be picked up at the Registration De	
(Attach additional pages as needed.)	sk during scheduled work nours.
(Attach additional pages as needed.)	
DETURN COMPLETED FORM TO	
RETURN COMPLETED FORM TO:	1 0 % 440 0 15 1 51 00454
FFCA • Attn: Registration • 880 Airport Ro	
Phone: (386) 676-2744 • FAX: (38	6) 676-5490 Email info@ffca.org

**DEADLINE JANUARY 10, 2015**ATTN: REGISTRATION

## Ocean Center Telephone/Internet Service Order Form

Quantity	Service	Advance Rate	Day of Show Rate	Subtotal
	Standard "Dial 9" Analog	\$125.00	\$150.00	
	Telephone/Fax Line/Credit Card			
	Line			
	NOT FOR INTERNET			
	ACCESS			
	High Speed Internet Line and	\$250 per	\$275.00 per computer	
	Connection Setup	computer		
	(T-1 Line 1.5 Mbps)			
	6.5% Sales Tax			
	m . 1			
	Total			

Please Print or Type. Payment by Visa or MasterCard only is required prior to show opening
--

(American Express is Noi Acc	зеріей)
Name of Event:	Booth Number:
Firm Name:	Phone:
Address:City:	State:Zip:
Authorized Person:	Title:
Authorized Signature:	Date:
All Information Requested Below Must Be Completed to Process Order:  Ulsa	
Name (please print):	Expiration Date:

- 1. In addition to the basic Telephone/Fax Line/Credit Card Line charges, Exhibitors will be charged for local calls at a rate of \$.50 per call and long distance calls at \$.20 per minute. All charges will be billed no later than 30 days from end of show. These phone lines do not work for internet access via modem.
- All charges will be billed 30 days from end of show. Any equipment damaged or not returned (such as the Cisco CPE box required for high speed internet access or any other Ocean Center network equipment required for internet connection setup) will be charged at the cost of replacement.
- 3. All advance order services will receive first priority. Phone service will be activated and available in your booth at the time of your arrival to our Facility. Internet Access will be activated upon arrival of customer computer equipment.
- 4. Claims will not be considered unless filed by Exhibitor prior to close of show.
- 5. Credit will not be given for service that was provided and not used.
- 6. All Material/Equipment furnished by the Ocean Center for this service shall remain the property of the Ocean Center.
- 7. Customer's computers must have Ethernet Network Adapter (network ready).
- 8. Customer's computers must be free of viruses (worms, trojans, spyware, adware, malware, etc.), and contain current, up to date anti-virus software. Due to the network environment created by use of customer's computers, the Ocean Center is not liable for any virus (worms, trojans, spyware, adware, malware, etc.), infecting customer's computers, as a result of the use of our internet services. Ocean Center is not responsible for operating system crashes, data loss or any other computer issues arising from connecting to our high speed internet system.
- 9. PC Support and Networking services are also available at the rate of \$100 with a 2 hour minimum.

• • • • • • • • • • • • • • • • • • • •	C	
Authorized Signature:		Date
MAIL TO: O	CEAN CENTER,	101 N. ATLANTIC AVENUE, DAYTONA BEACH, FL 32118
	PHONE NUMBER	R: 386/254-4500 - FAX NUMBER: 386/254-4512



#### **ELECTRICAL ORDER FORM**

MAIL TO

## **EDLEN ELECTRICAL EXHIBITION SERVICES OF ORLANDO**

2456 Commerce Park Dr Ste. 300 • Orlando, FL 32819 • Tel. (407) 854-9991 Fax (407) 854-9992 Email support@edlenelectrical.com

ELECTRICAL O				Cycle	(SEE REVERSE SIDE FOR
120 VOLTS QUA	ANTITY	Advance Payment PRICE	Regular PRICE	COST	TERMS AND CONDITIONS)
0-500 WATTS (5 AMPS)		60.00	95.00		SPECIAL REQUIREMENTS
500-1000 WATTS (10 AMPS)		90.00	135.00		Dedicated Circuit
1001-1500 WATTS (15 AMPS)		130.00	150.00		or 24 Hour Service Required? yes no
1501-2000 WATTS (20 AMPS)		145.00	185.00		If yes, double electrical outlet or
ELECTRICAL SERVICE	CONNE	CTIONS Appr	oximately 208	BV A.C. 60 Cycle	electrical service connection charge.
208 VOLTS SINGLE PHASE Labor	r of 1 1/2 Hrs./l	Hook-up & 1 Hr./Disn 215.00	mantle will be char 325.00	rged for 208 Volt Services	Rental Rates quoted cover any portion of a (7)seven day consecutive period.
30 AMPS		255.00	385.00		There is a minimum labor charge of (1 1/2)
60 AMPS		500.00	625.00		one and a half hours for hook-up and (1) one hour to dismantle for special events,
100 AMPS		600.00	725.00		island booths and 208 Volt services
208 VOLTS THREE PHASE Labor	r of 1 1/2 Hrs./	Hook-up & 1 Hr./Disn	nantle will be char	ged for 208 Volt Services	RATES FOR HIGHER WATTAGES, VOLTAGE
20 AMPS		280.00	380.00		OR SPECIAL LIGHTING ON REQUEST- SPECIAL HANGING OR INSTALLATION
30 AMPS		340.00	495.00		DONE ON TIME AND MATERIAL BASIS.
60 AMPS		575.00	700.00		SPECIAL INSTRUCTIONS
100 AMPS		700.00	925.00		Type special instructions here
200 AMPS		1200.00	1500.00		
400 AMPS		1800.00	2300.00		
LIGHTING E	QUIPMEI	NT (Including Cu		ed)	Aisle #
150 WATT FLOOD LIGHT		45.00	65.00		ISLAND BOOTHS
300 WATT FLOOD LIGHT		55.00	75.00		A scaled floor plan <i>must</i> accompany orders
300 WATT QUARTZ LIGHT		65.00	85.00		showing locations of electrical outlets, connections and lighting equipment.
	ON COR	DS (Electricity N	Not Included)		3 3 1 1
SINGLE OUTLET		20.00			Aisle #
QUAD OUTLET/POWER STRIP		27.00			REAR 9
<b>ST</b> MonFri. 8:00am-4:30pm	L/	ABOR			STANDARD **
(Except Holidays)  OT MonFri. 4:30pm-8:00am		50.00			# BOOTH
(Sat/Sun/Holidays)		100.00			<u>vi</u> Aisle #
		SUBTOTAL \$			PAYMENT MUST ACCOMPANY
FULL PAYMENT DUE PR TO SHOW OPENING		5% FL SLS TAX			ALL ORDERS 10 BUSINESS DAYS PRIOR TO SHOW SET UP
10 011011 01 21		TOTAL DUE \$			FOR DISCOUNT PRICE TO APPLY
☐ Master Card ☐ Visa ☐ AMX ☐	Check			<u> </u>	
Credit Card#		E	XP DATE		ALL ORDERS MUST BE PAID
Cardholders Name (Print)					IN ADVANCE ON U.S. BANKS
Authorized Signature					ON U.S. DANKS
SHOW NAME				NAME OF FACILITY	OCEAN CENTER
FIRM NAME				SHOW DATES	BOOTH#
ADDRESS				TELEPHONE#	
CITY, STATE, ZIP				FAX#	
SIGNATURE				PRINT NAME	

#### REGULATION AND GENERAL INFORMATION

- 1. Calculate your lighting needs by adding wattage in each location.
- For other equipment, read the ratings from the metal plate attached to the unit(See example). If the rating is in watts, order in wattage. If the rating is in amps, order in amperage.
- 3. Separate locations require separate outlets (500 watt min.)

#### WHERE WILL MY OUTLET BE LOCATED?

Your outlet will be located as depicted below unless floorplan is received indicating otherwise.

#### **EXAMPLES OF HOW TO READ METAL PLATES ON EQUIPMENT**

 ✓ V120 PH1
 ∅

 Hz60
 = 60 Cycle

 1000 Watts
 PH3

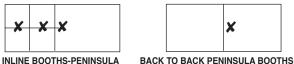
 ✓ PH3
 ∅

 230 Volts

 = 30 Amps

 3 Phase

#### POWER LOCATIONS: X Indicate location of outlet



One drop within booth when power source in ceiling or one location at Edlen's discretion when power source is in the floor. Please see Regulation #4 below.

**ISLAND BOOTHS** 

- 1. Orders must be received with payment a minimum of ten (10) business days prior to scheduled event set up for discount rates. Orders received less than ten (10) business days prior to scheduled event set up or without payment will be charged at the floor order rates.
- 2. Edlen electrical is not responsible for voltage fluctuatation or power failure due to temporary conditions. For your protection you should install a surge protector on your computer(s). All electrical installations and connections to all electrical service should be made by an Edlen Electrical electrican. Edlen Electrical will not be responsible for any damage or loss of equipment, component, computer hardware or software and/or damage or injury to any person caused by the installation, connection or plugging into any electrical outlet by person other than an Edlen Electrical electrician.
- A separate outlet must be ordered for each location where electricity is needed.
- 4. Rates listed for all connections include bringing the service to booth in the most convenient manner for EDLEN and DOES NOT INCLUDE connecting equipment, materials, special wiring or labor. Normally all electrical outlets will be placed on the floor in back of booth. Island booth outlets may be brought to one (1) location at our discretion if no information is provided and this charge is on a time and material basis.
- 5. Rates are based on current wage scales and are subject to change in the event of wage changes prior to opening or during the operation of the show. A minimum charge of one and a half (1 1/2) hour labor for installation and one (1) hour to dismantle will apply and time will commence upon exhibitor's request. Failure to start labor at requested time will result in a one (1) hour charge per electrician requested, unless 24-hour advance notice is provided in writing.
- 6. Additional service charges and labor charged may be assessed for installations. Payment must be rendered in FULL when billed during the event. Service may be interrupted if payment is not received.
- 7. All equipment regardless of source of power, must comply with Federal, State, and local codes. EDLEN reserves the right to inspect all electrical devices and connections to insure compliance with all codes. EDLEN is required to refuse connections where the exhibitor wiring is not in accordance with local Electrical Code.
- 8. Standard wall and other permanent building utility outlets or sockets are not part of booth space and may not be used by exhibitors. A separate outlet must be ordered at regular price for each piece of equipment to be connected.
- 9. All electrical equipment must be properly tagged and wired with complete information as to the type of current required for operation, voltage, phase, cycle, horsepower, etc.
- 10. All exhibitor's cords must be minimum of 14/3 with ground. ALL exposed noncurrent carrying metal parts of fixed equipment, which are liable to be energized, shall be grounded.
- 11. A \$25.00 service charge will be assessed for all returned checks and credit cards.
- 12. Material and equipment furnished by EDLEN for this service order is furnished on a rental basis and remains the property of Edlen and shall be removed ONLY by EDLEN Employees. Price also includes all necessary disposable supplies.
- 13. EDLEN Employees are authorized to cut floor coverings when essential for installation of service otherwise indicated.
- 14. Claims will not be considered or adjustments made unless filed in writing by the exhibitor prior to close of event and this claim must be verified by an EDLEN Employee prior to close of event.
- 15. Credit will not be given for service installed and not used.
- 16. It is agreed that in the event it becomes necessary to turn this matter over to an attorney for collection, or to file a lien, or foreclosure, or otherwise, exhibitor will pay EDLEN its attorney fees or applicable agency fees.
- 17. A service charge of 1.5% per month on any unpaid balances will be made starting 10 days after the date of invoice.
- 18. Exhibitor holds EDLEN harmless for any and all losses of power beyond EDLEN's control including but not limited to losses due to utility company failure, permanent power distribution failure, power failure caused by vandalism, faulty exhibitor equipment or overloads caused by exhibitor.
- 19. As the official Electrical Contractor, we will be responsible for:
  - · All under carpet distribution of electrical wiring
  - · All motor and equipment hook-ups requiring hardware connections
  - The above items require electrical labor, which may be ordered in the Electrical Labor sections on the reverse side
- 20. In the interest of public safety, exhibits in the convention facilities may be inspected to determine if any violations exists. If they are found, qualified electricians are available to correct the problems. This work will be performed on a time and material basis. If the exhibitor does not wish to have the fault corrected, electrical service to the offending booth will not be connected. If an exhibitor is not informed or does not understand basic safety standards for electrical wiring, an electrician should be consulted. Serious risks are involved which can be eliminated by understanding basic requirements of safe wiring inside your booth. For the safety of you and the public, remember these points:
  - All wiring must have a 3-wire grounded cord with a minimum of #14 gauge
  - The use of clip-on sign sockets, latex or lamp cord wire in displays, or the use of 2-wire clamp on fixtures, is prohibited by order of fire prevention bureaus at trade shows and conventions.
  - Zip cords or two-wire cords are ungrounded and could result in safety hazards. Their use is forbidden in all convention facilities.
- 21. Electricity will be turned on within 30 minutes of show openings and turned off within 30 minutes after the closing.



603 W. Landstreet Rd. Orlando, FL 32824 Customer Service Phone: (407) 888-9669 Customer Service Fax: (407) 888-2301

Customer Service Email: orlando@shepardes.com

## **SHOW INFORMATION**

#### **Fire Rescue East**

January 22 - 24, 2015

Ocean Center - Daytona Beach, Florida

Event Code: F111040115

#### **BOOTH PACKAGE**

Items provided in your booth, per exhibitor: 8' High backwall drape, 3' High sidewall drape

7" x 44" Cardstock Identification Sign

Show drape color(s): Red, White

#### **EXHIBIT SHOW SCHEDULE**

General Exhibitor Move-in: Thursday, January 22, 2015 6:30 AM - 1:00 PM

Exhibit Hours: Thursday, January 22, 2015 3:00 PM - 6:00 PM

Friday, January 23, 2015 10:00 AM - 4:00 PM Saturday, January 24, 2015 9:00 AM - 12:00 PM

Exhibitor Move-out: Saturday, January 24, 2015 12:30 PM - 4:30 PM

Freight Re-route Time: Saturday, January 24, 2015 4:30 PM

#### **IMPORTANT DEADLINES**

Exhibitor appointed contractor notification deadline: Friday, December 26, 2014

Discount price deadline for standard Shepard orders: Tuesday, January 6, 2015

First day for warehouse deliveries without a surcharge: Friday, December 26, 2014

Last day for warehouse deliveries without a surcharge: Thursday, January 15, 2015

First day freight can arrive at show facility: Thursday, January 22, 2015 at 6:30 AM

#### **SHIPPING ADDRESSES**

#### **Advance Shipments Address**

[Exhibiting Co. Name & Booth Number]
Fire Rescue East
c/o Shepard Exposition Services
603 W. Landstreet Rd
Orlando, FL 32824

#### **Direct Shipments Address**

c/o Shepard Exposition Services
[Exhibiting Co. Name & Booth Number]
 Fire Rescue East
 Ocean Center
 101 N. Atlantic Avenue
 Daytona Beach, FL 32118

ALL UTILITY AND ANCILLARY FORMS SHOULD BE FAXED TO THE NUMBER INDICATED ON FORM. PLEASE DO NOT SEND UTILITY AND/OR ANCILLARY FORMS TO SHEPARD.



## **ONLINE ORDERING INSTRUCTIONS**

#### **Fire Rescue East**

January 22 - 24, 2015

Ocean Center - Daytona Beach, Florida

Event Code: F111040115

login

#### **Shepard Exposition Services**

603 W. Landstreet Rd. Orlando, FL 32824 Customer Service Phone: (407) 888-9669 Customer Service Fax: (407) 888-2301

Customer Service Email: orlando@shepardes.com

## \*\*\*ATTENTION EXHIBITORS\*\*\*

**ORDER NOW!** Follow these simple steps to order Shepard Services Online:

- 1. GO TO: www.shepardes.com/intro.asp
- 2. Click on Fire Rescue East
- 3. LOG IN from the Show Information page.
- 4. ENTER your email address and password then click
  - a. **NEW users**: User name = Your Email Address (provided by Show Management)

Password = FRE15

b. **Previous users**: User name = Your Email Address

Password = Your pre-existing password

- 5. Don't remember your password? Click the link <a href=""">"Forgot your password?"</a> and follow the prompts to have your password sent to the registered email address.
- 6. Once logged in, you will be prompted to review your profile information.
  - a. If your information is correct, click proceed to ordering OR
  - b. If your information is not correct, please click "here" as indicated, update your profile and submit changes.
- 7. Welcome to Shepard Online Ordering!

Some helpful tips:

Use the previous or continue buttons to scroll through all your options.

Use the (add to cart) button to add an item to your cart, BEFORE proceeding to the next screen.

To NAVIGATE to a specific page, use the menu headers at the top of the page.

To VIEW your shopping CART, click on



To **DELETE** an item from your shopping cart, click **(X)** next to the item you wish to remove.

QUESTIONS? Do not hesitate to contact us for assistance!

**Shepard Customer Service** 

(407) 888-9669 orlando@shepardes.com



## **PAYMENT AUTHORIZATION**

#### **Fire Rescue East**

January 22 - 24, 2015

Ocean Center - Daytona Beach, Florida

Event Code: F111040115

Discount Deadline: January 6, 2015

Customer Service Phone: (407) 888-9669
Customer Service Fax: (407) 888-2301
Customer Service Email: orlando@shepardes.com

603 W. Landstreet Rd. Orlando, FL 32824

Please complete the information requested below and return this form with your orders. You may choose to pay by credit card, check payable to Shepard Exposition Services, or bank wire transfer. However, we require your credit card authorization to be on file before we process your order(s) for service. We will use this authorization to charge your credit card account for any additional amounts incurred as a result of show site orders placed by your representative to include material handling charges for shipments received on your company's behalf and any unpaid balance due for Shepard services. **Credits for services will be issued at show site only.** 

#### **WIRE TRANSFER**

In order to accurately process the transfer of funds from your account, please complete the following information and <u>fax it along with a copy of the wire receipt</u> to the fax number printed on the header of this page. A \$50 service charge will be added for processing checks drawn on foreign banks. A \$25 service charge will be added for processing U.S. wire transfers. \$50 service charge for international wire transfers.

The following information must be included on the bank copy of the wire transfer confirmation:

Name of show that you are attending

- Fire Rescue East

**Exhibiting company name** 

**Booth number** 

Account Name: Shepard Exposition Services, Inc. Bank Name: PNC Bank N.A., Pittsburgh, PA 15219 USA

Routing Number: 041000124 Account Number: 42-6061-9772

SWIFT CODE (US): PNCCUS33 SWIFT CODE (INTL): PNCCUS33

If payment is not received by the date shown above, I hereby agree to have the balance owed to Shepard Exposition Services, Inc. charged to the credit card indicated in the next section.

\*\* Please be sure to include the show name or show code and your booth # as well as the wire fee if you are sending a wire transfer, ACH payment, or check.

	EXHIBITING COMPANY INFORMATION
Please fill out the follo	wing information:
OMPANY NAME:	ВООТН #
COMPANY ADDRESS	S: PHONE:
CITY, ST, ZIP:	FAX:
CONTACT NAME:	EMAIL:
	CREDIT CARD INFORMATION
Type of Card: Credit Card #:	Pay by Check* Pay by Wire*  Expiration Date:
Billing Address: _	Security Code:
Name on Card:	
Authorized Signature *Please note: You ma	
** Are you tax exc	empt for the state this event occurs in? Yes No
If you are tax exempt	, you must provide a tax exemption certificate for the state in which the show is being held.



## **SHEPARD TERMS & CONDITIONS**

#### **Fire Rescue East**

#### **PAYMENT POLICY**

Show Site Orders: Services ordered at show site will require full payment at the time the order is placed. Purchase orders may not be used in lieu of payment. Regular prices will apply to all show site orders. Floor orders are limited to availability.

Third Party Orders: If you contract your work to a display or exhibit house and require services from Shepard, the payment policy stated above applies. Please pass this information on to them. A Third Party Payment form must be completed and submitted three weeks prior to show opening.

Invoices: Prior to close of show, an invoice will be prepared and delivered to your booth for your review. Credits will be issued at show site only. If you have any questions, or want to pay your invoice by check or cash, please see our customer service representatives at the service desk on site.

Charges: All charges, regardless of amount, must be paid in full by cash, check or credit card. If credit card method is used, please ensure that the card limits are high enough to cover your expected charges.

Past Due Accounts: The buyer understands that there will be a 1 1/2% monthly (18% per year) finance charge on past due accounts and agrees to pay all costs incurred by Shepard Exposition Services while endeavoring to collect this account.

Outbound Services: All outbound services will be processed on your credit card. A copy of the receipt and invoice will be mailed within 10 days of the close of the show.

International Customers: International customers must pay for all services in U.S. funds. A \$50 service charge will be added for processing checks or wire transfers drawn on foreign banks.

**U.S. Wire Transfers:** A \$25 service charge will be added for processing U.S. wire transfers. Please complete the wire transfer portion of the Payment Authorization form. The credit card portion of the form must still be completed before your order will be processed.

Tax Exempt Status: If you are tax exempt in the state where the show is held, a copy of the certificate must accompany your order.

Rental Responsibility: All materials are on a rental basis and shall remain the property of Shepard. The customer shall be held financially responsible for any damage to Shepard equipment used by the customer.

Price Quotes: Prices quoted are for the duration of the show and include installation, rental, and removal, except where indicated.

Default Colors: If skirting and carpet colors are not selected, show colors will prevail.

Exchanges and Cancellations: Onsite exchanges and cancellations in orders will be assessed a 100% pick-up fee.

#### **DEFINITIONS AND SHEPARD RESPONSIBILITIES**

The name "Shepard" shall be construed within the meaning of this contract as Shepard Exposition Services, Inc. and its employees, officers, agents, and assigns including any subcontractors Shepard may appoint. The term "exhibitor" refers to any party who contracts for services with Shepard. Shepard shall be responsible only for those services which it directly provides, and hereby agrees to execute its contracted duties in good faith. Shepard assumes no responsibility for any person, parties, or other contracting firms not under Shepard's direct supervision and control. Shepard shall not be responsible for loss, delay or damage due to strikes, lockouts, work stoppages, natural elements, vandalism, acts of God, civil disturbances, power failures, acts of terrorism or war, or any other causes beyond Shepard's reasonable control; or for ordinary wear and tear in the handling of materials. Due to the security and liability requirements, Shepard personnel will unload all vendor materials from the loading docks to the booths.

#### **INDEMNIFICATION**

The exhibitor agrees to indemnify, forever hold harmless and defend Shepard and its employees, officers and agents from and against any and all claims, causes of action, fines, penalties, damages, liabilities, judgments, and expenses on account of personal injury or death, damage to or loss of property or profits arising out of, or contributed to by any of the following: (1) exhibitor's negligent supervision of any labor secured through Shepard or the negligent supervision of such labor by any of the exhibitor's employees, agents, representative, invitees, and/or exhibitor appointed contractor (EAC); (2) exhibitor's negligence, willful misconduct, or deliberate act, or such actions of exhibitor's employees, agents, invitees, representatives, or EACs at the show to which this contract relates, including but not limited to the misuse, improper use, unauthorized alteration or negligent handling of Shepard equipment; or (3) exhibitor's violation of Federal, State or Local ordinance; or violation of show regulations and/or rules as published by the Facility and/or Show Management.

#### **CLAIM(S) FOR LOSS AND PAYMENT FOR SERVICES**

Exhibitor agrees that any and all claims for loss or damage shall be submitted to Shepard prior to the conclusion of the show when alleged loss or damage occurred prior to that time, and in all cases within 30 days of the conclusion of the show. For claim reporting purposes, the "conclusion" of the show shall be construed as the end of the day on which exhibitor must vacate the show site. All claims reported after the 30-day period will be rejected. In no event shall a suit or action be brought against Shepard more than one year after the date that loss or damage occurred. Payment for services may not be withheld. In the event of any dispute between Shepard and the exhibitor relative to any loss or damage claim, the exhibitor shall not be entitled to, and shall not withhold payment for Shepard services as an offset against the amount of the alleged loss or damage. Any claim against Shepard shall be considered a separate transaction and shall be resolved on its own merit.

#### **SHEPARD'S LIMITS OF LIABILITY**

If found liable for any loss or damage, Shepard's sole and maximum liability for loss or damage to exhibitor's materials will be limited to the repair or replacement with like kind and quantity, subject to a dollar amount not to exceed \$5.00 (five dollars) per pound based on the weight of the articles for which Shepard specifically acknowledges receipt in writing. Shepard shall in no event be liable for collateral, exemplary, indirect costs or damages, or loss of sales resulting from, or related to, a claim for loss of or damage to material.

#### **INBOUND AND OUTBOUND SHIPMENTS**

Consistent with trade show industry practices, there may be a lapse of time between the delivery of shipment(s) to the booth and the arrival of the exhibitor or his representative. During such time, the materials will be left unattended. Shepard is not, and cannot be, responsible for loss, damage, theft, or disappearances of exhibitor's materials after same have been delivered to the exhibitor's booth. Similarly, there may be a lapse of time between the completion of packing and the actual pick up of exhibitor's materials from the booth for loading onto a carrier. During such time, the materials will be left unattended. Shepard shall not be responsible for loss, damage, theft, or disappearance of exhibitor's materials before same have been picked up for loading after the show. All materials will be checked at the booth at the time of loading using document(s) submitted by the exhibitor and notations of exceptions to conditions of materials, or piece counts will be made on said document. Shepard assumes no responsibility for loss, damage, theft, or disappearance of exhibitor's materials after same have been delivered to exhibitor's appointed carrier or agent for transportation

after the show. Shepard loads materials onto the carrier's truck under the supervision of the carrier driver who checks and signs for the materials. Shepard assumes no liability for any materials after the carrier assumes custody of materials. If exhibitor's designated carrier fails to show by the move out deadline after a show, Shepard shall have the authority to route exhibitor's shipment via an alternate carrier, or return shipment to a local warehouse for disposition at exhibitor's expense.

#### PACKAGING, CRATES, AND EMPTY CONTAINERS

Shepard shall not be responsible for surface damage to loose or uncrated materials, pad-wrapped, or shrink-wrapped materials. Shepard shall not be responsible for concealed damage, damage to carpets in bags or poly, or damage to materials improperly packed. Shepard shall not be responsible for crates and packaging unsuitable for handling, partially assembled, or having prior damage. Affixing "Empty" storage labels to containers is the sole responsibility of the exhibitor or his representative. All previous labels should be removed. Shepard assumes no responsibility for removal or misdelivery of containers with old labels or incorrect information on labels or for loss or damage to materials stored in containers labeled "empty."



603 W. Landstreet Rd. Orlando, FL 32824

## **THIRD PARTY PAYMENT AUTHORIZATION**

#### Fire Rescue East

January 22 - 24, 2015

Ocean Center - Daytona Beach, Florida

Event Code: F111040115

Customer Service Email: orlando@shepardes.com

Customer Service Phone: (407) 888-9669

Please submit tax exemption certificate to:

Customer Service Fax:

Discount Deadline: January 6, 2015

#### The following information must be completed and the form returned to Shepard by the deadline date.

Both parties MUST sign this form indicating acceptance; otherwise, request will be denied.

(407) 888-2301

When a third party is handling your display and/or paying for any services on your behalf, we will agree to this third party arrangement if the following payment is agreed upon and all signatures are properly completed.

By signing this form, both parties agree and understand that the exhibiting firm is responsible for all charges.

In the event that the named third party does not make payment by show close, Shepard will be paid by the exhibiting firm on demand at show site.

The show site invoice may or may not include any outbound services, such as additional material handling, rigging, and/or shipping charges.

	SERVICES TO BE COVERED BY THIRD PARTY
All services	Rental Furniture Exhibit Display Rentals Overhead Rigging/Labor Carpet Cleaning Installation/Dismantling Labor Logistics/Transportation Other (please specify):
	Material Handling *Please complete the Material Handling Authorization Form  Notes:
	THIRD PARTY INFORMATION
COMPANY NAME:	CONTACT NAME:
COMPANY ADDRESS:	PHONE:
CITY, ST, ZIP:	FAX:
AUTHORIZED SIGNATURE:	EMAIL:
	EXHIBITING COMPANY INFORMATION
COMPANY NAME:	ВООТН #
COMPANY ADDRESS:	PHONE:
CITY, ST, ZIP:	FAX:
CONTACT NAME:	EMAIL:
AUTHORIZED SIGNATURE:	
	THIRD PARTY CREDIT CARD INFORMATION
Type of Card:	Card VISA
Credit Card #:	Expiration Date: Month Year
Billing Address:	Security Code:
City, ST, Zip:	
Name on Card:	
Authorized Signature: _	
** Are you tax exempt f	or the state this event occurs in? Yes No
•	ust provide a tax exemption certificate for the state in which the show is being held.

orlando@shepardes.com



## **EXHIBITOR APPOINTED CONTRACTOR**

#### Fire Rescue East

January 22 - 24, 2015

Ocean Center - Daytona Beach, Florida

Event Code: F111040115

Deadline Date: December 26, 2014

#### **Shepard Exposition Services**

603 W. Landstreet Rd. Orlando, FL 32824 Customer Service Phone: (407) 888-9669 Customer Service Fax: (407) 888-2301

Customer Service Email: orlando@shepardes.com

#### Please read the following information entirely prior to signing form and returning to Shepard.

Complete this form for each non-official contractor used. Only the official show contractor or the facility may provide building services, utilities, rigging, material handling, cleaning, and furniture rental.

As the official show contractor, Shepard will provide all standard trade show services, including installation/dismantling labor, but exhibitors may appoint a non-official contractor to provide installation/dismantling labor provided all the following conditions are met:

- ~ EXHIBITOR must inform Shepard Exposition Services that they have contracted with a non-official contractor by completing this form and returning it by **deadline date**. If form is not submitted by deadline date, the Exhibitor Appointed Contractor will not be allowed to perform work in the hall except to supervise the official contractor provided labor.
- ~ The CONTRACTOR hired by the exhibitor must, by the deadline date, provide Shepard with a current Certificate of Insurance with minimum limits of \$500,000 property damage per occurrence, \$1,000,000 personal injury per occurrence, workers compensation aggregate coverage of \$1,000,000 per occurrence, and naming Shepard Exposition Services as additionally insured for the time period of the show (including move-in and move-out days).
- ~ The CONTRACTOR must abide by the rules and regulations of the show and all pertinent union regulations.
- ~ CONTRACTOR employees must wear approved identification badges at all times while in the work area. Badge will be issued at show site to authorized contractor representatives when all requirements have been met.
- ~ If the non-official contractor is empowered to incur expense on behalf of the exhibitor, a Third Party Payment Authorization form must be completed and returned to Shepard. The exhibitor agrees that he is ultimately responsible for the cost of all services provided in connection to the exhibitor's booth.
- ~ The non-official contractor agrees to have evidence, in the booth, that it has a valid authorization from the Exhibitor for services.
- ~ The non-official contractor must confine its operations to the exhibit area of its clients. No service desks, storage areas or other work facilities will be located anywhere in the facility. Show aisles and public areas are not part of the Exhibitor's booth space.
- ~ The non-official contractor may not solicit business on the exhibit floor.
- ~ The non-official contractor must have all business licenses, work permits and insurance required by State and City governments and Facility Management before beginning work, and shall provide Show Management with evidence of compliance.
- ~ If required, the non-official contractor must be able to provide evidence that it has current and applicable labor contracts and must comply with all labor agreements and jurisdictions. The non-official contractor must not jeopardize the production of the event by any act or practice that would lead to work stoppages, strikes or labor disputes.
- ~ Non-official contractor employees must wear approved identification badges at all times while in the work area. Badges will be issued at show site, to authorized representatives, when all requirements have been met.

# The following information must be completed and the form returned to Shepard by the deadline date. Name of Non-official Contractor: Services to be performed: Contact Name: Contact Phone: Exhibitor's Signature: Exhibiting Company Name: Booth #



## **ECONOMY BOOTH PACKAGE**

#### **Fire Rescue East**

January 22 - 24, 2015

Ocean Center - Daytona Beach, Florida

Event Code: F111040115

Deadline Date: January 6, 2015

## Shepard Exposition Services

603 W. Landstreet Rd. Orlando, FL 32824 Customer Service Phone: (407) 888-9669 Customer Service Fax: (407) 888-2301

Customer Service Email: <u>orlando@shepardes.com</u>

#### MAKE ORDERING SIMPLE & SAVE MONEY! ...GET THE ECONOMY BOOTH PACKAGE

#### **BOOTH PACKAGE A (50177)**

Qty.	Code	Item Description	Discount	Regular	Amount
	5004601	1 - 6'L x 24"W x 30"H Skirted Table - Red			
	50020	2 - Upholstered Side Chairs	175.00	348.75	
	50091	1 - Wastebasket			

#### **BOOTH PACKAGE B** (50178)

Qty.	Code	Item Description	Discount	Regular	Amount
	5004601	1 - 6'L x 24"W x 30"H Skirted Table - Red			
	50020	2 - Upholstered Side Chairs	214.00	511.50	
	50091	1 - Wastebasket	214.00	511.50	
	50255	10 X 10 Carpet			

Please select your carpet color:							
Red (01)	Blue (05)	Grey (10)					

To qualify for the discounted rate listed above, order must be received with payment by January 6, 2015. No substitutions will be accepted. Orders received after the discount deadline will no longer be package orders and will be placed for each individual item at the regular kit rates.

Please complete the followi	ng:		_
Company Name:	Booth #:	Total	\$
Contact Name:	Phone #:	6.500% Tax:	\$
Authorized Signature:	_	Amount Due:	\$

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order. There are no exchanges or refunds once item has been delivered to your booth. Cancellation must be received in writing 48 hours prior to first exhibitor move-in day. Rental items not ordered and found in use in your booth are subject to "Regular" rate billing.

\* All tax rates are subject to change.



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(407) 888-2301 Customer Service Fax:

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## **CARPETING & CLEANING**

#### **Fire Rescue East**

January 22 - 24, 2015

Ocean Center - Daytona Beach, Florida

Event Code: F111040115

Discount Deadline: January 6, 2015

#### **EXPO CARPET - 16 OZ**

#### **Choose Color:**

Red (01) Blue (05)







	Qty.	Item	Discount	Regular	Amount
50255		10' x 10'	193.40	251.40	
50256		10' x 20'	368.10	478.55	
50257		10' x 30'	549.10	713.85	
50258		10' x 40'	730.00	949.00	

Variation in dye lot may occur when ordering more than one cut of carpet unless ordered as Special Cut Carpet.

#### **SPECIAL CUT EXPO CARPET**

50006	Per Square Foot	3.85	5.00	

Rental includes installation and removal of carpet and visqueen.

Prices quoted above include installation and taping of front edge only. All rental carpet is delivered clean to your booth space, but during setup, carpet may become dirty. Please order cleaning service at least once before show opening.

#### PREMIUM CARPET - 32 OZ., 100% ULTRA CUT PILE WITH ACTION BACK OR JUTE BACKING

#### **Choose Color:**

Red (01) Silver Cloud (18)



Charcoal (17)
Black (06)
Cobalt (21)



	Qty.	Item	Discount	Regular	Amount
46001		Rental/sq.ft	6.05	7.85	
46003		Rental 1000+/sq.ft	5.25	6.85	
46002		Purchase/sq.ft.	14.45	18.80	

Minimum 100 sq. ft. is required. No refunds on cancellations. Rental includes installation and removal of carpet and visqueen.

Purchase carpet: please fill out Labor Order Form (carpet installation section) to have carpet installed.

#### **PADDING & VISQUEEN**

	Qty.	Item	Discount	Regular	Amount
50009		1/2" Padding	0.95	1.25	
50008		1" Padding	2.15	2.80	
50010		Visqueen	0.35	0.45	

#### **BOOTH DIMENSIONS**

What is your booth size (ft.)?

|--|

=	sq. ft.

#### **BOOTH CLEANING - Minimum 80 sq.ft.**

#### Booth cleaning rates are per square foot.

	Qty.	Item	Discount	Regular	Amount
47011		Vacuum Once	0.39	0.50	
47012		Daily Vacuum	1.17	1.50	

Carpet is delivered clean, but may become dirty during setup. We suggest that you order vacuuming at least once before show opening.

#### **PERIODIC PORTER SERVICE**

#### Porter Service Rates are per square foot

	Qty.	Item	Discount	Regular	Amount
47030T		Porter Svc Once	0.45	0.60	
47031T		Daily Porter Svc	1.30	1.70	

Porter Service includes emptying wastebaskets within the booth every two hours during the show. It may be ordered once for only the first day of the show or daily.

Please note: booth cleaning and porter service are taxable for this show.

Total Carpeting & Cleaning	\$
6.50% Tax*:	\$
Amount Due:	\$

Company Name:	Booth #:
Contact Name:	Phone #:
Authorized Signature	<u> </u>

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order. There are no exchanges or refunds once item has been delivered to your booth. Cancellation must be received in writing 48 hours prior to first exhibitor move-in day.

\* All tax rates are subject to change.



603 W. Landstreet Rd. Orlando, FL 32824 Customer Service Phone: (407) 888-9669 Customer Service Fax: (407) 888-2301 Customer Service Email: orlando@shepardes.com

## **EXPO FURNISHINGS**

#### **Fire Rescue East**

January 22 - 24, 2015

Ocean Center - Daytona Beach, Florida

Event Code: F111040115

Discount Deadline: January 6, 2015

#### TABLES - ALL DISPLAY TABLES ARE 24" WIDE



#### Choose drape color (place color code next to order):

Red (01) Gold (04) Burgundy (07) Green (02) Blue (05) Grey (10) White (03) Black (06) Teal (13)

	SKIRTED TABLES						
Code	Qty.	Color	Size	Discount	Regular	Amount	
50042			4'L X 30"H	114.30	148.60		
50046			6'L X 30"H	140.40	182.50		
50050			8'L X 30"H	177.95	231.35		
50043			4'L X 42"H	138.90	180.55		
50047			6'L x 42"H	177.85	231.20		
50051			8'L x 42"H	209.15	271.90		
50052	•		4th Side 30"	69.45	90.30		
50171			4th Side 42"	69.45	90.30		

#### Tables are skirted 3-sided, must order 4th side for all sides to be draped on 6' and 8' tables.

	UNSKIRTED TABLES						
Code	Qty.	Size	Discount	Regular	Amount		
50040		4'L X 30"H	81.40	105.80			
50044		6'L X 30"H	97.15	126.30			
50048		8'L X 30"H	114.55	148.90			
50041		4'L X 42"H	91.70	119.20			
50045		6'L x 42"H	114.55	148.90			
50049		8'L x 42"H	127.75	166.10			

#### RISERS - WOODEN PLANKING, 8" WIDE DRAPED RISERS Code Qty. Color Size Discount Regular Amount 50082 4'L X 6"H 46.10 59.95 50084 6'L X 6"H 59.45 77.30 50086 8'L X 6"H 79 65 103.55 129.70 50083 4'L X 12"H 99.75 50085 6'L x 12"H 124.20 161.45 50087 8'L x 12"H 138.40 179.90

	UNDRAPED RISERS						
Code	Qty.	Amount					
50076		4'L X 6"H	23.70	30.80			
50078		6'L X 6"H	33.35	43.35			
50080		8'L X 6"H	43.10	56.05			
50077		4'L X 12"H	46.00	59.80			
50079		6'L x 12"H	65.65	85.35			
50081		8'L x 12"H	80.20	104.25			

Please complete the following:	
Company Name:	Вос
Contact Name:	Dha

#### STANDARD SEATING







Code	Qty.	Item	Discount	Regular	Amount
50020		Side Chair	72.75	94.60	
50021		Arm Chair	101.20	131.55	
50024		Stool w/back	118.60	154.20	

#### STANDARD ACCESSORIES







Code	Qty.	Item	Discount	Regular	Amount
50091		Wastebasket	20.85	27.10	
50094		Floor Easel	41.10	53.45	
50245		Literature Rack	157.85	205.20	





Code	Qty.	Item	Discount	Regular	Amount
50175		Bag Rack	200.80	261.05	
50092		Coat Rack	71.30	92.70	
50093		Garment Rack	200.80	261.05	





Code	Qty.	Item	Discount	Regular	Amount
50427		Tensabarrier Stanchior	84.70	110.10	
50095		Sign Holder 22x28	93 55	121.60	

SKIRTING OF EXHIBITOR EQUIPMENT-per linear ft.										
50058	Sa	teen Skirting	15.70	20.40						
Please	Please select sateen color from below:									
Red	(01)	Gold (0	4)	Burgundy	(07)					
Gree	n (02)	Blue (0	5)	Grey (10)						
Whit	e (03)	Black (	06)	Teal (13)						

					Total Expo Furnishings:	\$
Please cor	nplete the follo	wing:			6.500% Tax*:	\$
Company N	lame:			Booth #:	Amount Due:	\$
<b>Contact Na</b>	me:			Phone #:		
Authorized	Signature:					

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order. There are no exchanges or refunds once item has been delivered to your booth. Cancellation must be received in writing 48 hours prior to first exhibitor move-in day. Rental items not ordered and found in use in your booth are subject to "Regular" rate billing.

<sup>\*</sup> All tax rates are subject to change.



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Customer Service Email: orlando@shepardes.com

## SPECIALTY FURNISHINGS/ACCESSORIES

#### **Fire Rescue East**

January 22 - 24, 2015

#### Ocean Center - Daytona Beach, Florida

Event Code: F111040115

Discount Deadline: January 6, 2015

#### **SPECIALTY CHAIRS AND TABLES**







	42 0100 11											
	Qty.	Item	Discount	Regular	Amount							
51086		Director's Chair	75.90	98.65								
51090		Director's Stool	135.80	176.55								
51089		Ped. Table,42"	209.20	271.95								
50032		Ped. Table,30"	199.55	259.40								
50030		Rnd Side Table	96.55	125.50								
50031		Sq. Side Table	96.55	125.50								

#### **SHOWCASES**





**Full View** 

**Quarter View** 

	Qty.	Item	Discount	Regular	Amount
50067		Full View 4'	756.80	983.85	
50068		Full View 6'	834.75	1085.20	
50069		Quarter View 4'	756.80	983.85	
50070		Quarter View 6'	834.75	1085.20	

Standard Showcases are a gray finish.

#### **MISCELLANEOUS ITEMS**



	Qty.	Item	Discount	Regular	Amount
50185		Drawing Bowl	44.30	57.60	
50088		8' Upright	26.55	34.50	
50089		8' Crossbar	17.65	22.95	

#### **GRID AND GRID ACCESSORIES**





	Qty.	Size	Discount	Regular	Amount
50236		2'x8' w/legs, each	180.95	235.25	
50237		2'x8' w/o legs, each	135.65	176.35	
50242		7-Ball Waterfall	12.45	16.20	

Other accessories available, please call customer service for more information.



#### **SPECIAL DRAPERY BACKGROUNDS - Per linear foot**

Must be approved by show management.

	Lin. Ft.	Item	Discount	Regular	Amount
50073		8' High	19.25	25.05	
50074		3' High	14.25	18.55	

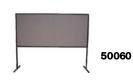
Choose Color:

Minimum 4' panel rental required.

| Red (01) | Blue (05) | Grey (10) | White (03) | Black (06) | Burgundy (07)

VELCRO TACK BOARD





	Qty.	Item	Discount	Regular	Amount
50060		4' X 8' Horz.	245.05	318.55	
50061		4' x 8' Vert.	245.05	318.55	

Total Specialty Furnishings/Accessories:	\$
6.500% Tax*:	\$
Amount Due:	\$

Ы	lease	comp	lete t	the t	tollo	owing:
---	-------	------	--------	-------	-------	--------

Company Name: Booth #: Contact Name: Phone #:

#### Authorized Signature

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order. There are no exchanges or refunds once item has been delivered to your booth. Cancellation must be received in writing 48 hours prior to first exhibitor move-in day. Rental items not ordered and found in use in your booth are subject to "Regular" rate billing.



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Customer Service Fax: (407) 888-2301

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## **EXECUTIVE FURNITURE**

#### **Fire Rescue East**

January 22 - 24, 2015

Ocean Center - Daytona Beach, Florida

Event Code: F111040115

Discount Deadline: January 6, 2015

#### \*\* Additional styles and colors are available online! \*\*

http://www.shepardes.com/intro.asp

#### **COMFORT SEATING/OTTOMANS**

Qty.	Item	Discount	Regular	Amount	SOM _		.SM	ОСВ	
	Ke	ey West - Bla	ick		V				
	SOM	695.00	903.50		1				
	LSM	616.15	801.00						
	OCB	505.25	656.85		soc		.sc	СНС	-
	Lisbon	- Charcoal I	eather		18		100000000000000000000000000000000000000		
	SOC	913.65	1187.75						
	LSC	824.00	1071.20						
	CHC	605.50	787.15						
		Memphis			MPS	N	MPC .	CHR003	SFA003
	MPS	653.85	850.00						
	MPC	464.00	603.20						
		Roma							
	CHR003	414.20	538.45		- 1	1	1		- 1
	SFA003	634.50	824.85					- OUD	
	SED	<b>Newport</b> 1777.05	2310.15		SED TO		LSD	CHD	No.
	LSD	793.60	1031.70		SED E		Lab		
	CHD	437.10	568.25						
		ellaneous Se							
	SO1	788.15	1024.60		S01	ocu		BCW	осн
	OCU	485.50	631.15		301	000		DOW.	0011
	BCW	949.45	1234.30		0	отѕ	1	-	S. Married
	OCH	877.85	1141.20			Ula			-
	ОСН	Ottomans	1141.20		1		I	- war	
	OTS	281.60	366.10			1 1	-	-	1
	OTP	449.70	584.60						
	OTQ	387.55	503.80		OTP	ОТІ	6	OTN	
	OTL	453.80	589.95						
	OTK	453.80	589.95						
	OTM	469.30	610.10						
	OTN	433.95	564.15		-	ОТК			
	OTH	143.30	186.30		ото	OIK.			
	VIB02	108.15	140.60		<b>.</b>		отм		OTH VIBO2
<u> </u>	VIDOL	100.10	1-10.00		I		31111	`	11502

#### **COCKTAIL, END TABLES & LAMPS**

C1C Discount Regular Qty. Item Amount Cocktail Tables C1E 333.15 433.10 C1F 304.55 395.90 C1C 407.50 313.45 COLI 199.10 258.85 E1C End Tables E1E 313.45 407.50 E1F 284.80 370.25 E1C 293.80 381.95 EOLI 186.95 243.05 Lamps **LA15** LA15 176.40 229.30 LA14 119.45 155.30 TRW 337.75 439.10

Floor orders are subject to availability. Substitutions may be provided without prior notification.

Please complete the following:

 Company Name:
 Booth #:
 Subtotal \$

 Contact Name:
 Phone #:
 6.500% Tax\*:
 \$

 Authorized Signature:
 Amount Due:
 \$

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

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COLI

**EOLI** 

TRW

<sup>\*</sup> All tax rates are subject to change.



603 W. Landstreet Rd. Orlando, FL 32824

Customer Service Phone: (407) 888-9669 Customer Service Fax: (407) 888-2301

Customer Service Email: orlando@shepardes.com

## **EXECUTIVE FURNITURE**

#### **Fire Rescue East**

January 22 - 24, 2015

Ocean Center - Daytona Beach, Florida

Event Code: F111040115

Discount Deadline: January 6, 2015

#### \*\* Additional styles and colors are available online! \*\*

http://www.shepardes.com/intro.asp

#### **CONFERENCE TABLES**

Qty.	Item	Discount	Regular	Amount						
	Geo Tables - 29" High									
	CE2 (60"L)	508.80	661.45							
	CF2 (60"L)	490.80	638.05							
	CE1 (42"L)	351.10	456.45							
	CF1 (42"L)	333.15	433.10							
	Graphit	e Nebula - 2	9" High							
	CB2 (6'L)	541.60	704.10							
	CB3 (8'L)	664.60	864.00							
	CB1 (42"RND)	449.65	584.55							
	Mah	ogany - 29" .	High							
	CC6 (6'L)	508.80	661.45							
	CC7 (8'L)	626.95	815.05							
	CC8 (10'L)	997.75	1297.10							
	CC5 (42"RND)	447.15	581.30							
	Miscellaneo	us Conf. Tab	le - 29" High							
	CG1 (42"RND)	361.85	470.40							



#### **CONFERENCE CHAIRS & OCCASSIONAL CHAIRS**

Qty.	Item	Discount	Regular	Amount		
Panton						
	ОТО	537.40	698.60			
	SC9	236.45	307.40			
	Luxo	r - Black Lea	ther			
	XC3	440.70	572.90			
	XC2	478.30	621.80			
	XC1	508.80	661.45			
	Altu	ıra - Black Cr	ере			
	XC6	392.35	510.05			
	XC5	431.75	561.30			
	XC4	469.30	610.10			
		Brewer				
	SC3	209.60	272.50			
	SC2	209.60	272.50			
	Misc	ellaneous Cl	nairs			
	SC8	195.20	253.75			
	SC1	223.90	291.05			
	SC4	223.90	291.05			
	SCE	141.55	184.00			
	OCA	324.65	422.05			



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Please complete the following:

Company Name: Booth #: Contact Name: Phone #:

**Authorized Signature:** 

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Subtotal \$

Tax\*:

Amount Due: \$

6.500%

<sup>\*</sup> All tax rates are subject to change.



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## **EXECUTIVE FURNITURE**

## Fire Rescue East

January 22 - 24, 2015

Ocean Center - Daytona Beach, Florida

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Discount Deadline: January 6, 2015

## \*\* Additional styles and colors are available online! \*\*

http://www.shepardes.com/intro.asp

#### **BAR TABLES**

Qty.	Item	Discount	Regular	Amount		
	36" Round x 42" High					
	VTN	295.70	384.40			
	VTM	295.70	384.40			
	30"	Round x 42"	High			
	VTK	285.25	370.85			
	VTJ	285.25	370.85			
	VTF	323.45	420.50			
	VTC	285.25	370.85			
	WTJ	361.70	470.20			
	WTF	398.30	517.80			



#### **BARS**

Qty.	Item	Discount	Regular	Amount	
	Martini Bars - 47" High				
	BR1	1657.45	2154.70		
	BRC	4770.60	6201.80		





BRC

#### **BAR STOOLS**

Qty.	Item	Discount	Regular	Amount		
	Banana - Chrome, 30" High					
	BST	292.25	379.95			
	BSS	292.20	379.85			
	0	slo - 30" Hig	ih			
	BSD	304.35	395.65			
	BSC	304.35	395.65			
	M	liscellaneous	3			
	BSL (29"H)	231.30	300.70			
	BSN (29"H)	328.70	427.30			
	BCE (32"H)	269.55	350.40			
	BS003	348.45	453.00			



Floor orders are subject to availability. Substitutions may be provided without prior notification. Please complete the following:

g.	
Company Name:	Booth #
Contact Name:	Phone #

6.500% Tax\*: \$ Amount Due: \$

Subtotal \$

BCE

**Authorized Signature:** 

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http://www.shepardes.com/intro.asp

#### **CAFÉ TABLES**

Qty.	Item	Discount	Regular	Amount	
	36"	Round x 29"	High		
	ZTP	274.80	357.25		
	ZTN	274.80	357.25		
	ZTM	274.80	357.25		
	XTP	370.45	481.60		
	XTN	370.45	481.60		
	XTM	370.45	481.60		
	30" Round x 29" High				
	ZTK	247.00	321.10		
	ZTJ	247.00	321.10		
	XTK	340.90	443.15		
	XTJ	340.90	443.15		
	XTF	375.60	488.30		



#### **STACKING & UTILITY SEATING**

Qty.	Item	Discount	Regular	Amount	
	Stacking Chair, 37" High				
	CS8	132.15	171.80		
	CS9	132.15	171.80		
	Altura - Black Crepe				
	SY1	238.25	309.75		
	DF1	353.05	458.95		









#### PRODUCT DISPLAY, FILES, REFRIGERATORS, & TRAINING ROOM FURNITURE

Qty.	Item	Discount	Regular	Amount		
	Product Display					
	PDL	560.65	728.85			
	BC6	406.90	528.95			
	BC7	398.30	517.80			
	ET1	406.90	528.95			
	ET2	406.90	528.95			
	τ	raining Roon	n			
	CP5	476.50	619.45			
	PO3	570.45	741.60			
	PO1	361.70	470.20			
	WD2	419.15	544.90			
	JD6	686.15	892.00			
	Lateral Files					
_	L26	504.40	655.70			
	L27	476.50	619.45			
		Refrigerator	•			
	R1Q	332.20	431.85			



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Subtotal \$
6.500% Tax\*: \$
Amount Due: \$

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## **INLINE BOOTH RENTALS**

#### **Fire Rescue East**

January 22 - 24, 2015

Ocean Center - Daytona Beach, Florida

Event Code: F111040115

Discount Deadline: December 23, 2014

#### **Shepard Exposition Services**

1531 Carroll Drive, NW Atlanta, GA 30318 Exhibit Solutions Sales Phone: 404-720-8652

Exhibit Solutions Sales Fax: 404-720-8757

Exhibit Solutions Email: ESSRentals@shepardes.com

#### **EXHIBIT SOLUTIONS INLINE BOOTH RENTALS**

#### Let our Exhibit Solutions team make Exhibiting EZ with a Turnkey Rental Booth!!

\*Custom Design for Rentals

\*Graphic Development/Printing

- \*Onsite Logistics Management
- \*Freight Management
- \*Installation/Dismantle
- \*Custom Furniture Rental

Please visit us online for additional options and information: http://www.shepardes.com/shep-gallery.html

The Eddie The Jonathon The Pierce



Qty.	Description	Discount	Regular	
	10' x 10'	2915.20	3789.75	
	10' x 20'	4747.25	6171.45	
Subtotal				



Qty.	Description	Discount	Regular		
	10' x 10'	2033.75	2643.90		
	10' x 20'	3559.90	4627.85		
Subtotal					



Qty.	Description	Discount	Regular	
	10' x 10'	2522.65	3279.45	
	10' x 20'	4789.80	6226.75	
Subtotal				

(66470, 66471)

(66474, 66475)

(66477, 66478)

#### The Madison

#### The Grant

#### The Harrison



Qty.	Description	Discount	Regular		
	10' x 10'	3059.10	3976.85		
	10' x 20'	3625.60	4713.30		
Subtotal					



Qty.	Description	Discount	Regular	
	10' x 10'	3229.05	4197.75	
	10' x 20'	4475.35	5817.95	
Subtotal				



Qty.	Description	Discount	Regular	
	10' x 10'	2968.45	3859.00	
	10' x 20'	4362.05	5670.65	
Subtotal				

(66484, 66485)

(66486, 66487)

(66492, 66493)

All Exhibit Booth Rentals include installation/dismantling and graphic panels as shown (not all booths have graphic panels). Prices quoted are for print-ready graphics. If graphics submitted are not print-ready, additional fees may apply. Please contact the Exhibit Solutions Department with any questions you may have at 404-720-8652.

\*\*Please Note\*\* Carpet is not included. To order please refer to the Carpet & Cleaning form.

#### Please fax completed form to Exhibit Solutions Department at 404-720-8757.

Please complete the following:

Company Name:	Booth #:	Subtotal \$
Contact Name:	Phone #:	6.500% Tax*: \$
Authorized Signature:		Amount Due: \$

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#### **Shepard Exposition Services** 1531 Carroll Drive, NW Atlanta, GA 30318

404-720-8757

#### Fire Rescue East

**INLINE BOOTH RENTALS** 

January 22 - 24, 2015

Ocean Center - Daytona Beach, Florida

Event Code: F111040115

ESSRentals@shepardes.com Discount Deadline: December 23, 2014

#### **EXHIBIT SOLUTIONS INLINE BOOTH RENTALS**

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- \*Custom Design for Rentals
- \*Onsite Logistics Management
- \*Freight Management

\*Graphic Development/Printing

Exhibit Solutions Sales Phone: 404-720-8652

Exhibit Solutions Sales Fax:

Exhibit Solutions Email:

- \*Installation/Dismantle
- \*Custom Furniture Rental

Please visit us online for additional options and information: <a href="http://www.shepardes.com/shep-gallery.html">http://www.shepardes.com/shep-gallery.html</a>

The Jackson

The Lincoln

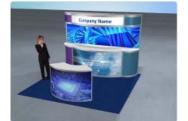
The Roosevelt



Qty.	Description	Discount	Regular
	10' x 10'	3166.75	4116.80
	10' x 20'	4786.95	6223.05
Subtotal			

Qty.	Description	Discount	Regular	
	10' x 10'	3002.45	3903.20	
10' x 20' 4135.45 5376.10				
Subtotal				

(66482, 66483)



Qty.	Description	Discount	Regular	
	10' x 10'	3144.10	4087.35	
	10' x 20'	4985.20	6480.75	
Subtotal				

(66488, 66489)

(66490, 66491)

The Lucy

The Dale



Qty.	Description	Discount	Regular	
	10' x 10'	1869.45	2430.30	
Subtotal				



Qty.	Description	Discount	Regular	
	10' x 10'	3263.05	4241.95	
Subtotal				

(66481)

(66473)

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Please complete the following:

Company Name:	Booth #:	Subtotal	\$
Contact Name:	Phone #:	6.500% Tax*:	\$
Authorized Signature:		Amount Due:	\$

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<sup>\*</sup> All tax rates are subject to change.



1531 Carroll Drive, NW Atlanta, GA 30318

404-720-8757

## **ISLAND BOOTH RENTALS**

#### **Fire Rescue East**

January 22 - 24, 2015

Ocean Center - Daytona Beach, Florida

Event Code: F111040115

Discount Deadline: December 23, 2014

#### ESSRentals@shepardes.com

#### Let our Exhibit Solutions team make Exhibiting EZ with a Turnkey Rental Booth!!

- \*Custom Design for Rentals
- \*Onsite Logistics Management

**EXHIBIT SOLUTIONS ISLAND BOOTH RENTALS** 

\*Freight Management

\*Graphic Development/Printing

Exhibit Solutions Sales Phone: 404-720-8652

Exhibit Solutions Sales Fax:

Exhibit Solutions Email:

- \*Installation/Dismantle
- \*Custom Furniture Rental

#### Please visit us online for additional options and information: <a href="http://www.shepardes.com/shep-gallery.html">http://www.shepardes.com/shep-gallery.html</a>

#### The Monroe

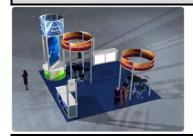




Qty.	Description	Discount	Regular
	20' x 20'	7421.15	9647.50
	Subtotal		

(66494)

#### The Jefferson





Qty.	Description	Discount	Regular
	20' x 20'	11046.75	14360.80
	Subtotal		

(66498)

#### The Taylor



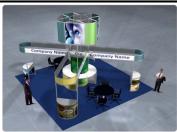


Qty.	Description	Discount	Regular
	20' x 20'	10378.30	13491.80
	Subtotal		

(66480)

#### The Washington





Qty.	Description	Discount	Regular
	20' x 20'	10650.20	13845.25
	Subtotal		

(66368)

All Exhibit Booth Rentals include installation/dismantling and graphic panels as shown for print-ready graphics. If graphics submitted are not print-ready, additional fees may apply. Please contact the Exhibit Solutions Department with any questions at 404-720-8652.

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Please fax completed form to Exhibit Solutions Department at 404-720-8757.

Please complete the following:

Company Name:

Contact Name:

Phone #:

Authorized Signature:

Subtotal \$

Contact Name:

Amount Due: \$

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ESSRentals@shepardes.com Discount Deadline: December 23, 2014

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- \*Custom Design for Rentals
- \*Onsite Logistics Management
- \*Freight Management

\*Graphic Development/Printing

Exhibit Solutions Sales Phone: 404-720-8652

Exhibit Solutions Sales Fax:

Exhibit Solutions Email:

- \*Installation/Dismantle
- \*Custom Furniture Rental

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#### The Adams





Qty.	Description	Discount	Regular
	20' x 20'	10763.50	13992.55
Subtotal			

(66497)

#### The Tyler





Qty.	Description	Discount	Regular
	20' x 20'	7925.35	10302.95
	Subtotal		

(66495)

#### The Garfield





Qty.	Description	Discount	Regular
	20' x 20'	7761.05	10089.35
Subtotal			

(66496)

#### The Cleveland





Qty.	Description	Discount	Regular
	20' x 20'	11556.60	15023.60
Subtotal			

(66499)

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Please fax completed form to Exhibit Solutions Department at 404-720-8757.

Please complete the following:

 Company Name:
 Booth #:
 Subtotal
 \$

 Contact Name:
 Phone #:
 6.500%
 Tax\*:
 \$

 Authorized Signature:
 Amount Due:
 \$

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## **EXHIBIT RENTAL ACCESSORIES**

#### **Fire Rescue East**

January 22 - 24, 2015

Ocean Center - Daytona Beach, Florida

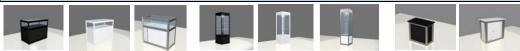
Event Code: F111040115 Discount Deadline: December 23, 2014

#### Shepard Exposition Services 1531 Carroll Drive, NW Atlanta, GA 30318

Exhibit Solutions Sales Phone: 404-720-8652 Exhibit Solutions Sales Fax: 404-720-8757

Exhibit Solutions Email: ESSRentals@shepardes.com

#### SHOWCASES AND LOCKING CABINETS



**Quarterview Showcase** 

4' 6" W X 1' 9" D x 3' 3" H

**Square Showcase** 

1' 9" W x 1" 9" D x 7' H

LC3

3' 9" W x 2' 3" D x 3' 6" H

	Showcases					
Code	Qty.	Description	Discount	Regular	Amount	
66270		Quarterview	967.00	1257.10		
Please cl	hoose me	tal color:   Blac	k (06)	White (03)	☐ Silver (15)	
66272		Square	1043.70	1356.80		
Please cl	Please choose metal color: ☐ Black (06) ☐ White (03) ☐ Silver (15)					

Locking Cabinets							
Code	Qty.	Description	Discount	Regular	Amount		
66282		LC1	716.70	931.70			
Please cl	hoose me	tal color:   Blac	k (06)	White (03)	☐ Silver (15)		
66283		LC2	869.75	1130.70			
Please choose metal color:   Black (06)   White (03)   Silver (15)							
66284		LC3	528.70	687.30			
Please c	Please choose panel color:   Black (06)   White (03)						



LC1 - 1 meter wide 3'6" W x 1'9" D x 3'6" H



LC2 - 1.5 meters wide 5' W x 1' 9" D x 3' 6" H

#### RECEPTION COUNTERS AND COMPUTER STANDS



RC1 7' 9" W x 3' 5" D x 3' 9" H



RC2 4' 9"W x 2' 3"D x 3' 3"H



5' 3"W x 3' 3"D x 3' 6"H



CS1\* CS2\* CS1 - 3' W x 1' 9" D x 6' 3" H CS2 - 2' 3" W x 1' 6" D x 6' 3" H

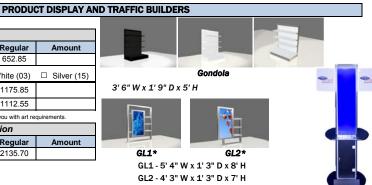
	Reception Counters and Computer Stands							
Code	Qty	Description	Discount	Regular	Amount			
66274		RC1	1994.45	2592.80				
Please ch	noose me	tal color:	Chrome (CH	l) 🗆 Wo	od (W)			
66275		RC2	737.05	958.15				
Please ch	noose me	tal color:   Blace	ck (06)	White (03)	☐ Silver (15)			
66276		RC3*	1598.85	2078.50				
66285		CS1*	929.85	1208.80				
66286		CS2*	541.90	704.45				

\*Item includes graphics. A Shepard Representative will contact you with art requirements

#### **Product Display** Qty Description Discount Regular Code Amount Gondola 502.20 652.85 □ Black (06) ☐ White (03) ☐ Silver (15) Please choose metal color: 66278 GL1\* 904.50 1175.85 66279 GL2\* 855.80 1112.55

\*Item includes graphics. A Shepard Representative will contact you with art requirements

	Phone Charging Station						
Code	Qty	Description	Discount	Regular	Amount		
66430		Phone Station*	1642.85	2135.70			



services must be ordered separately . You may find the forms in the Utilities section of

#### Please fax completed form to the Exhibit Solutions Department at 404-720-8757.

Please complete the following: **Company Name:** Booth #: Subtotal **Contact Name:** Phone #: 6.500% Tax\* **Authorized Signature:** Amount Due

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the service manual



603 W. Landstreet Rd. Orlando, FL 32824

Customer Service Phone: (407) 888-9669 Customer Service Fax: (407) 888-2301

Customer Service Email: <u>orlando@shepardes.com</u>

## **SIGN ORDER FORM**

#### **Fire Rescue East**

January 22 - 24, 2015

Ocean Center - Daytona Beach, Florida

Event Code: F111040115

Discount Deadline: January 6, 2015

#### SIGNS, BANNERS AND ACCESSORIES

Code	Qty.	Description	Discount	Regular	Amount				
	Standard Foamcore Signs, Single-sided								
70009		Vertical, 22" x 28"	153.25	199.25					
70010		Horz., 22" x 28"	153.25	199.25					
70011		Vertical, 28" x 44"	233.55	303.60					
70012		Horz., 28" x 44"	233.55	303.60					
70025		Meterboard, 39" x 90.75"	472.55	614.30					
Accessories									
70017		Blank Foamcore, 4'x 8'	41.65	54.15					
70021		Velcro, per ft, min. 5 ft.	2.70	3.50					

Code	Qty.	Description	Discount	Regular	Amount				
	Vinyl Banners with Digital Printing								
70065		grommets, per sq. ftVertical	19.40	25.20					
70071		grommets, per sq. ft Horizontal	19.40	25.20					
70066		Pockets, per sq. ft Vertical	20.90	27.15					
70072		Pockets, per sq. ft Horizontal	20.90	27.15					

Replacement ID Sign - Cardstock						
70004		7" x 44" Horz.	45.80	59.55		

Sign prices are based on customer supplying print-ready graphics in the requested format (see below).

Please complete the following:		Subtotal \$
Company Name:	Booth #:	6.500% Tax*: \$
Contact Name:	Phone #:	Amount Due: \$
Authorized Signature:		<del></del>

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order. Graphic files/requests must be received by discount deadline date to qualify for discounted prices.

There are no exchanges or refunds once sign has been ordered and processed.

\* All tax rates are subject to change.

#### SIGN SUBMISSION INFORMATION

#### Please follow these requests, so Shepard can provide the highest of quality signs for your show.

#### File Submission Media

- ~ CD-ROM
- ~ Email attachment (4 mgs or smaller only)
- ~ FTP (.zip compression), call for FTP information

When sending disks, please label them with the following:

Exhibitor Co. Name, Booth #, Show Name, Show Date

#### Acceptable Software & Formats

- ~ Adobe Illustrator (AI/EPS), InDesign, Photoshop & Acrobat
- ~ Files should be formatted in high-resolution quality, 100-300 dpi
- ~ Vector-based artwork preferred with fonts converted to outline

#### **Artwork Dimensions & Color Specifications**

- All artwork submitted should be created at 100% actual size or in 10% reduction increments (please indicate scale used)
- ~ Specify target colors as PMS C or U, and send us 100% accurate proofs with your disk. (Color variations may occur due to output devices.)

#### Other Graphic Services Available

- ~ Artwork/graphic design serivces
- ~ Logo reproduction
- Special artwork mounting

(70052) (70069)

(70067)

~ Special artwork mounting (7000s

Please note: If customer-provided graphic files are not to exact specifications/requirements, a design-time surcharge will apply.

## **HANGING SIGNS**



#### Attention Getting ● High Visibility ● Great Branding

#### **Easy ● Cost Effective Rental ● Durable Dye Sublimation Graphics**



	CIRCLE DESIGN										
Code	Size	Discount*	Regular								
69140	10' x 48"	4673.65	6543.10								
69142	16' x 48"	7427.95	10399.15								

## **EZ Ordering**

#### **All Kits Include:**

- Dye sublimation printed fabric pillow case
- Rental frame
- Blockout liner
- Carrying case

- Basic harness
- Delivery to showsite
- Weighs under 75 pounds
- Rigging not included



	SQUARE DESIGN										
Code	Size	Discount*	Regular								
69143	10' x 48"	5683.15	7956.40								



TRIANGULAR DESIGN										
Code	Size	Discount*	Regular							
69144	10' x 48"	4598.85	6438.40							



WAVE DESIGN									
Code	Size	Discount*	Regular						
69145	10' x 48" Single	2025.25	2835.35						
69146	10' x 48" Double	2775.85	3886.20						

#### Call today to order! 404-720-8652

- Additional shapes and sizes available
- Artwork requirements available

Discount deadline: Tuesday, December 23, 2014

stArtwork, hanging sign order and payment authorization form must be received by

the Discount Deadline to receive discount pricing.



Exhibit Solutions Phone: 404 - 720 - 8652 Exhibit Solutions Fax: 404 - 720 - 8757

Customer Service Email: <u>ESSRentals@Shepardes.com</u>

Event Code: F111040115

January 22 - 24, 2015 Ocean Center - Daytona Beach, Florida

**Fire Rescue East** 

Company Name:	Booth #:	Subtotal	\$
Contact Name:	Phone #:	6.500% Tax*:	\$
Authorized Signature:		Amount Due:	\$

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must meet discount criteria above to receive discounted pricing. Payment Authorization must be completed and returned with order. Cancellations will only be accepted in writing 7 days prior to move-in if graphics have not been produced. Cancellations will not be accepted once graphic artwork has been submitted and approved for production.

# ( Shepard

## HANGING SIGNS 101

#### Fire Rescue East

#### **GUIDELINES AND SERVICE CONTRACTOR RESPONSIBILITIES**

- Shepard Exposition Services certified riggers ONLY will be allowed in aerial lifts.
- Shepard Exposition Services employees are ONLY personnel allowed to operate mechanized equipment
- Shepard Exposition Services certified riggers must assemble and disassemble ALL overhead rigging including:
  - \*Overhead Truss
  - \* Attachment and removal of light fixtures for truss or signs
  - \* Assembly of hanging sign frame and graphics
  - \* Additional installation required for chain motors, span sets and other packages.
- Shepard Exposition Services certified riggers must install and remove ALL hanging materials that will be flown overhead.
- Exhibitors are REQUIRED to include hanging/setup instructions and orientation diagrams in advance.
- All ceiling rigging must conform to Show Management rules and regulations and facility limitations.
- Overhead hanging signs are to be sent in a separate container directly to the advance warehouse using the Advance Hanging Sign shipping label included in this manual. The container must arrive no later than advance warehouse deadline date. If these procedures are not followed, Shepard Exposition Services cannot guarantee the hanging of your sign and additional fees will apply.
- •Structures weighing over 200 lbs. per point must have a rigging plot plan approved in advance.
- Electrical signs must be in working order and in accordance with the National Electrical Code. Electrical services must be ordered through the Electrical Service Provider (form included in manual).

#### **CHECKLIST FOR ORDERING HANGING SIGNS**

	Submit Payment Authorization Form
	(OR Third Party Payment Authorization if paying for this service on behalf of an exhibiting company)  Order Assembly Labor to have your sign built by Shepard Certified Riggers  (Fill out top section of the Hanging Sign Overhead Rigging Form)
Ш	Order Install and Dismantle for all Hanging Signs, Truss and Motors
	Order any necessary Chain Motors, Rotating Motors and Truss
	(Remember to place separate electrical order to power any motors!)  Submit Diagrams with orientation, dimensions and placement for ALL materials that will be flown overhead.
	Package Hanging Sign(s) in a separate container from exhibit materials
	Label Hanging Sign(s) using the Hanging Sign Shipping Label from this service manual
	Ship Hanging Sign(s) to the Advanace Warehouse by: Thursday, January 15, 2015



## HANGING SIGN OVERHEAD RIGGING

#### **Fire Rescue East**

January 22 - 24, 2015

Ocean Center - Daytona Beach, Florida

Event Code: F111040115

Discount Deadline: January 6, 2015

#### **Shepard Exposition Services**

603 W. Landstreet Rd. Orlando, FL 32824

Customer Service Phone: (407) 888-9669 Customer Service Fax: (407) 888-2301

Customer Service Email: orlando@shepardes.com

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				SIGN A	SSEMBLY/	/DISMA	SSEMB	LY LABOR				
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Code	Est Hours	Item	Discount	Regular	Amount		Code	Est Hours	Item	Discount	Regular	Amount
69150		ST	111.25	144.65	\$		69153		ST	111.25	144.65	\$
69151		OT	166.88	216.95	\$		69154		OT	166.88	216.95	\$
69152 DT 222.50 289.25 \$ 69155 DT 222.50 289.25 \$												\$
**Supervisory fee is 30% of total cost or \$60, whichever is greater.  Sup install: 68069 Sup dismantle: 68073												
ST - Str	aight time:	Monday-Frid	day, 8:00 AM	- 4:30 PM					Total Estima	ited Assembl	y/Dismantle:	\$
OT - Ov	ertime:	Monday-Frid	day, 4:30 PM	- Midnight;	Saturday/Sur	nday, 8:00	O AM - 5:	00 PM			00% Tax*:	
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					OVERHEA	D RIGG	ING CR	EW				
		RIGGING IN	VSTALLATI	ION		1			RIGGING	REMOVA	L	
Code	Est Hours	Item	Discount	Regular	Amount		Code	Est Hours	Item	Discount	Regular	Amount
69001		ST	542.30	705.00	\$	1	69003		ST	542.30	705.00	\$
69002		OT	640.20	832.25	\$	1	69004		OT	640.20	832.25	\$
69005		DT	738.10	959.55	\$	1	69006		DT	738.10	959.55	\$
ST - Str	aight time:	Monday-Frid	day, 8:00 AM	- 4:30 PM		_			Total F	stimated Inst	all/Removal·	\$
OT - Ov	Ū	,	day, 4:30 PM		Saturday/Sur	nday, 8:00	O AM - 5:	00 PM	. 010.1 _		00% Tax*:	-
DT - Do	ubletime:	All other hou	urs and holida	ays						Estimated A	Amount Due:	\$
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If Non-	Shepard Sup	pervision is	required, pl	ease reque	st date and	time:						
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Disirial	ido. Dat	o	''									
	note: Shepa Crew Minim				uested time	. Shoul	d hangir	ng sign or s	upervision r	not be prese	ent at reque	sted time a
Please	complete	the followi	ng:								Subtotal:	\$
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	t Name:						Phone			A	Amount Due:	<u> </u>
	zad Signatu	re:					-					

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order. Orders cancelled without written notice 48-hours prior to move-in will be charged a one (1) hour cancellation fee.

\* All tax rates are subject to change.



**OVERHEAD RIGGING EQUIPMENT** 

Fire Rescue East January 22 - 24, 2015

Ocean Center - Daytona Beach, Florida

Event Code: F111040115

Discount Deadline: January 6, 2015

#### **Shepard Exposition Services**

1531 Carroll Drive NW, Atlanta GA 30318

Exhibit Solutions Phone: 404-720-8652 Exhibit Solutions Fax: 404-720-8757

Exhibit Solutions Email: <a href="mailto:ESSRentals@shepardes.com">ESSRentals@shepardes.com</a>

#### RIGGING GUIDELINES

- All ceiling rigging must conform to Show Management rules and regulations and facility limitations.
- All overhead rigging/hanging must be assembed, installed, and removed by Shepard Exposition Services certified riggers.
- •Overhead hanging signs are to be sent in a separate container directly to the advance warehouse using the Advance Hanging Sign shipping label included in this manual. The container must arrive no later than advance warehouse deadline date. If these procedures are not followed, Shepard Exposition Services cannot guarantee the hanging of your sign.
- •Electrical signs must be in working order and in accordance with the National Electrical Code. Electrical services must be ordered through the Electrical Service Provider (form included in manual).
- Exhibitors are REQUIRED to include hanging/setup instructions and orientation diagrams in advance. Please submit with form or via email.
- •Structures weighing over 200 lbs. per point must have a rigging plot plan approved in advance.

#### **MISCELLANEOUS EQUIPMENT**

Code	QTY	Item	Discount	Regular	Amount
69017		One Ton Hoist/Chain Motor	481.55	722.35	
69016		Half Ton Hoist/Chain Motor	424.90	637.35	
69101		1/4 Ton Hoist/Chain Motor	254.95	382.45	
69019		Rotating Motor 500 LB Limit	453.20	679.80	
69020		Rotating Motor 200 LB Limit	254.95	382.45	
		Rotate Clockwise			
		Rotate Counterclockwise			

Code	QTY	ltem	Discount	Regular	Amount
6909415		12" Silver Box Truss (Per FT)	22.65	34.00	
6909406		12" Black Box Truss (Per FT)	22.65	34.00	
Trus	s Details				
(Q	TY/Size)				
6903815		12" Silver Corner Block	85.00	127.50	
903806		12" Black Corner Block	113.30	169.95	
70067		Design Fee (Hourly)	141.65	184.15	

Additional Equipment and Supplies may be ordered and will be available onsite to use as needed to ensure structural integrity of the sign. For further information, to request a design/scaled plot, or to place additional orders please contact Shepard's Exhibit Solutions Sales Department at:

#### ESSRentals@shepardes.com

#### **PLACEMENT DIAGRAM**

Please use the diagram below to illustrate the placement of your hanging sign(s), motors and/or truss.

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## SIGN DESCRIPTION, SIZE & WEIGHT For all hanging signs (excluding banners), please provide detailed drawing (DWG or PDF if available) so hanging anchor points can be determined.

Type:		Sha	ape:		Size:	
	Cloth		Square		Height:	
	Wood		Triangle	L	_ength:	
	Metal		Rectangle		Width:	
	Truss		Other		Weight:	
	Other		1			
Ad	ditional Notes/Descr	ipti	on:			

Please complete th	e following:		Subtotal: \$	\$
Company Name:		Booth #:	6.500% Tax*: \$	\$
Contact Name:		Phone #:	Amount Due: \$	\$

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order.

Orders cancelled without written 48-hour notice will be charged a one (1) hour cancellation fee.

\* All tax rates are subject to change.

**Authorized Signature:** 



## LABOR ORDER FORM

#### **Fire Rescue East**

January 22 - 24, 2015

603 W. Landstreet Rd. Orlando, FL 32824
Customer Service Phone: (407) 888-9669
Customer Service Fax: (407) 888-2301
Customer Service Email: orlando@shepardes.com

Ocean Center - Daytona Beach, Florida

Event Code: F111040115

Discount Deadline: January 6, 2015

#### INSTALLATION & DISMANTLING LABOR ESTIMATE AND QUESTIONNAIRE

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Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order. Orders cancelled without written 48-hour notice will be charged a one (1) hour cancellation fee.

<sup>\*</sup> All tax rates are subject to change.



## **GROUND RIGGING/FORKLIFT RENTAL**

#### **Fire Rescue East**

January 22 - 24, 2015

603 W. Landstreet Rd. Orlando, FL 32824
Customer Service Phone: (407) 888-9669

Ocean Center - Daytona Beach, Florida

(407) 888-2301 Event Code: F111040115

Customer Service Email: <u>orlando@shepardes.com</u>

Customer Service Fax:

Event Code: F111040115

Discount Deadline: January 6, 2015

#### **GROUND RIGGING FORKLIFT RENTAL**

#### DO NOT USE THIS FORM FOR MATERIAL HANDLING SERVICES.

Please complete the following:	# of pieces to be spotted	Heaviest piece to be spotted
	Requested date/time:	(times are not guaranteed)
Description of work to be performed	5Ų.	

Code	Qty.	Item Description	Discount	Regular	Amount		
FORKLIFT RENTAL - UP TO 5,000 LB CAPACITY							
35028		Straight-time Hourly Rental	265.40	345.00			
35039		Overtime Hourly Rental	326.55	424.50			
35067		Double-time Hourly Rental	387.75	504.00			

Code	Qty. Item Description		Discount	Regular	Amount	
FORKLIFT RENTAL - UP TO 10,000 LB CAPACITY						
35029		Straight-time Hourly Rental	530.75	690.00		
35049		Overtime Hourly Rental	653.15	849.00		
35069		Double-time Hourly Rental	775.50	1008.25		

Code	Qty. Item Description		Discount	Regular	Amount	
FORKLIFT RENTAL - UP TO 20,000 LB CAPACITY						
35035		Straight-time Hourly Rental	796.15	1035.00		
35066		Overtime Hourly Rental	979.70	1273.50		
35070		Double-time Hourly Rental	1163.25	1512.25		

#### CRANE RENTAL AVAILABLE UPON REQUEST

ST - Straight time: Monday-Friday, 8:00 AM - 4:30 PM

OT - Overtime: Monday-Friday, 4:30 PM - Midnight; Saturday/Sunday, 8:00 AM - 5:00 PM

DT - Double time: All other hours and holidays

#### PLEASE NOTE:

Rate structure includes forklift and (1) operator only.

Minimum crews are based on scope of work and area jurisdiction.

Additional labor and groundmen will be billed at the hourly rate.

The minimum charge for labor and equipment is one (1) hour. Labor and equipment thereafter is charged in half (1/2) hour increments.

Orders cancelled without 24-hour notices will be charged a one (1) hour cancellation fee.

#### **RIGGING LABOR RATES**

Code	Qty. Item Description		Discount	Regular	Amount		
RIGGING FOREMAN LABOR PER MAN HOUR							
35085		Straight-time Hourly Rate	111.25	144.65			
35086		Overtime Hourly Rate	166.88	216.95			
35099		Double-time Hourly Rate	222.50	289.25			

Code	Qty.	Item Description	Discount	Regular	Amount		
RIGGERS AND MATERIAL HANDLERS PER MAN HOUR							
35087		Straight-time Hourly Rate	89.00	115.70			
35100		Overtime Hourly Rate	133.50	173.55			
35101		Double-time Hourly Rate	178 00	231 40			

#### **PLEASE NOTE:**

The minimum charge for labor and equipment is one (1) hour. Labor and equipment thereafter is charged in half (1/2) hour increments.

Orders cancelled without 24-hour written notice will be charged a one (1) hour cancellation fee.

33101		Double-time mounty reace	170.00	231.40			
						- Subtotal	\$
Please co	mplete the	following:				N/A Tax*:	\$
Company N	Name:			Booth :	#:	Amount Due:	\$
Contact Na	ame:			Phone	#:	<del></del>	

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order. There are no exchanges or refunds once item has been delivered to your booth. Cancellation must be received in writing 48 hours prior to first exhibitor move-in day.

\* All tax rates are subject to change.

**Authorized Signature:** 



## **SHEPARD LOGISTICS SERVICES**

#### **Fire Rescue East**

January 22 - 24, 2015

Ocean Center - Daytona Beach, Florida Event Code: F111040115

**Shepard Exposition Services** 1531 Carroll Drive, NW Atlanta, GA 30318

Shepard Logistics Phone: 888-568-8858 Shepard Logistics Fax:

Shepard Logistics Email: logistics@shepardes.com

404-720-8733

#### COMPLETE THIS FORM ONLY IF YOU ARE SHIPPING YOUR EXHIBIT MATERIALS BY SHEPARD LOGISTICS SERVICE

EXHIBIT MA	TERIALS TRANSPORTATION	
INBOUND PICK UP LOCATION INFORMA		RMATION
<ul> <li>Payment Authorization form must be on file to pick up as ch included on your show services invoice.</li> </ul>	arges will be Items to be shipped Number of Pieces	Est. Weight
Requested Pick Up Date:	Crates	
Hours of Operation:	Cartons (cardboard)	
	Cases/Trunks (fiber) (color)	
Company	Skids/Pallets	
Address	Carpet (color)	
	Other	
	Total Pieces	Total Wt.
(City) (State) (Z	ip)	
OLUB TO	Size of largest piece:	
SHIP TO	ū.	Lift Gate
☐ I will be shipping to the WAREHOUSE (Company Name, Booth #) Fire Rescue East	Residential Inside Pick up Special Instructions:	Inside Delivery
c/o Shepard Exposition Services		
603 W. Landstreet Rd	<ul> <li>Please note: All Shepard Logistics quotes income.</li> <li>Additional material handling fees may appear to the property of th</li></ul>	•
Orlando, FL 32824	OUTBOUND SHIPPING IN	VEORMATION
Warehouse Deadline January 15, 2015  Date	☐ I would like to schedule Outbound Transport  Material Handling Agreement at show site for signature. So we may deliver your Outbound and labels, please complete the following info	tation. Please provide me with a r my shipping instructions and d Material Handling Agreement
☐ I will be shipping to SHOW SITE c/o Shepard Exposition Services	Ship to Address:	
(Company Name, Booth#)		
Fire Rescue East Ocean Center	Occidentification	
101 N. Atlantic Avenue	Contact Name:  Phone:	
Daytona Beach, FL 32118	Deliver By Date:	<del></del>
Delivery date: January 22, 2015	Number of labels: Special Instructions:	
TYPE OF SERVICE - Choose One	TRANSPORTATION (	CHARGES
Next Day Air 2nd Day Air	Charges for transportation and material har	
	Shepard shall be billed to the Cr	
Service via Air Transportation is charged based on Dimensional Actual weight whichever is greater.	Logistics/Material Handling ONLY	Authorize ALL charges
	Credit Card #:	
		curity Code:
Standard Ground Other (Truck Load, Specialized)	Billing Address: City, ST, Zip:	
	Name on Card:	
	Authorized Signature:	
A REPRESENTATIVE FROM SHEPARD LOGISTICS WI Please complete the following:	LL CONFIRM RECEIPT OF YOUR EXHIBIT TRANSPOR	TATION REQUEST.
Exhibiting Co. Name:	Booth #:	
Contact Name:	Phone #:	
Email:	Fax #:	
Authorized Signature:		

Signature indicates you have read and accept the Payment Policy and Terms and Conditions.



# **Shepard Logistics**

## **Complete Transportation Services**

#### **Advantages of Shepard Logistics**

- 10% material handling discount for round trip SLS customer shipments
- Volume discounting for larger shipments
- Guaranteed price quotes online with online booking and scheduled pick-up
- Preferred and confirmed target times inbound
- Pre-printed bills and shipping labels correctly formatted inbound or outbound
- Free 30-day pre-event storage charges
- Ship direct to show site and avoid warehouse charges when facility permits
- Automated tracking and delivery status reports via email
- No driver waiting time charges inbound or outbound
- No additional trade show fees
- Priority Empty Return Labels to all inbound Logistics Customers
- Guaranteed pick-up outbound from show, with immediate loading following empty return
- Guaranteed on-time delivery to destination city, facility, or warehouse or it is free

#### **Benefits of Shepard Logistics**

- Security; immediate outbound loading reduces risk of pilferage or misloading
- Convenience; less paperwork and less tracking
- Efficiency; scheduling travel, labor reliably, and possibly avoiding weekend overtime charges inbound
- Cost Saving; discounting of material handling charge

To take full advantage of the Shepard Advantage, contact

888.568.8858

logistics@shepardes.com



# ( Shepard

## **SHIPPING LABELS**

#### **Fire Rescue East**

#### **ADVANCE SHIPPING ADDRESS LABELS**





#### **DIRECT TO SHOW SITE SHIPPING ADDRESS LABELS**

	( Shepard
R	DIRECT TO SHOW
1	TO:(EXHIBITING CO. NAME)
TT	Booth #:
	C/O: SHEPARD EXPOSITION SERVICES
S	Ocean Center
	101 N. Atlantic Avenue
77	Daytona Beach, FL 32118
H	For: Fire Rescue East
	MUST NOT BE DELIVERED PRIOR TO:
	January 22, 2015 @ 6:30 AM



# ( Shepard

## HANGING SIGN SHIPPING LABELS

**Fire Rescue East** 

#### HANGING SIGN SHIPPING ADDRESS LABELS

**HANGING SIGN:** If you have a sign or anything (truss, etc.) that has been approved to hang from the ceiling, send it to the advance shipping warehouse address. Hanging items must be identified and readily available since they are installed first, before the show floor becomes encumbered by freight.

	(♣) Sh	epard ADVANCE WAREHOUSE	
R		HANGING SIGN	
	TO:		-
U	Booth #:	(EXHIBITING CO. NAME)	_
		c/o Shepard Exposition Services	
a		603 W. Landstreet Rd	
		Orlando, FL 32824	
IJ		Delivery Hours: M-F, 8-4:30 PM	
	For:	Fire Rescue East	
		First day freight can arrive w/o a surcharge:	
		December 26, 2014	
		Last day freight can arrive w/o a surcharge:	
		January 15, 2015	

	Shepard ADVANCE WAREHOUSE				
D	HANGING SIGN				
R	TO:(EXHIBITING CO. NAME)				
U	Booth #:				
	c/o Shepard Exposition Services				
	603 W. Landstreet Rd				
S	Orlando, FL 32824				
T	Delivery Hours: M-F, 8-4:30 PM				
	For: Fire Rescue East				
	First day freight can arrive w/o a surcharge:				
	December 26, 2014				
	Last day freight can arrive w/o a surcharge:				
	January 15, 2015				



603 W. Landstreet Rd. Orlando, FL 32824

## MATERIAL HANDLING AUTHORIZATION

#### Fire Rescue East January 22 - 24, 2015

#### Ocean Center - Daytona Beach, Florida

(407) 888-9669 Customer Service Fax: (407) 888-2301

Customer Service Phone:

Customer Service Email: orlando@shepardes.com Event Code: F111040115

#### SHIPMENT INFORMATION Please complete the following information: Please indicate number of pieces and the estimated weight: Weight □ Advance Warehouse □ Direct to Show Site # of Pieces Description We plan to ship to: We plan to ship on (date): Crates Our materials should arrive on (date): Cartons Carrier Name: Pro #: Cases Origin of Shipment (city, state): Carpet Please provide a contact name and number for any questions Shepard may have Miscellaneous in regards to this shipment: Total Weight Name: Phone: **MATERIAL HANDLING RATES AND ESTIMATE WORKSHEET** SHIP WITH SHEPARD LOGISTICS AND RECEIVE A 10% DISCOUNT ON MATERIAL HANDLING WITH Signature Series Shipping. To set up your Signature Series Shipping, please call 888-568-8858, or complete the Shepard Logistics Order Form included in this manual. Signature Series Shipping does not apply to shipments considered small package, local or shipments over 10,000 lbs. Roundtrip SLS shipping is required to qualify for Signature Series Shipping. **COMPUTATION OF MATERIAL HANDLING SERVICES** The following services, whether used completely, or in part, are offered as a package. When recording weight, round up to the next 100 lbs. For example: 285 lbs. = 300 lbs./100 lbs. = 3 X RATE = \$ Amount or minimum charge, whichever is greater. Standard Material Handling Signature Series Material Handling Weight Description Price Total Description Price Total Weight **Direct Shipments to Showsite Direct Shipments to Showsite** \$167.25 \$124.00 \$186.00 \$161.25 \$111.50 \$145.00 Crated Uncrated Special Handling Crated Uncrated Special Handling 35030 / 35033 35043 35038 35390 / 35395 35391/35399 35394/35402 Advance Shipments to Warehouse **Advance Shipments to Warehouse** \$129.00 \$167.75 \$116.00 \$150.75 Special Handling Crated Special Handling Crated 35010 / 35013 35393 / 35397 35392 / 35401 **Pieces** Small Packages (FedEx/UPS/DHL under 30 lbs.) **Overtime** Overtime: 30% fee for every overtime \$64.50 \$129.00 30% application Each carton Min. per shipment RATES ARE PER 100 LBS. WITH A 200 LB. MINIMUM 35045 For credit card payments, please complete the payment authorization form. Any additional overtime charges will be invoiced at Subtotal \$ show site and are subject to change pending move-in/move-out schedule. N/A Tax\*: We understand that your calculation is only an estimate. Invoicing will be calculated from actual certified weight ticket or reweigh Amount Due: ticket on inbound material handling receiving report. Adjustments will be made accordingly. Any adjustments to charges must be made at show site. Single pieces weighing more than 5000 pounds CANNOT be accepted at the warehouse. Loose, easily damaged, uncrated, or blanket-wrapped shipments should be shipped directly to the show site. If you have any questions about material handling, please contact Shepard Customer Service department. Please complete the following: **Company Name: Contact Name: Authorized Signature:**

Payment Authorization must be completed and returned with Material Handling Worksheet. Other charges may apply, please review Material Handling Information form included in this manual. 40

Shepard Exposition Services is authorized to perform material handling services on behalf of the exhibiting company named above. Signature also indicates you have

read and accept the Payment Policy and Terms and Conditions, sign and return to Shepard.



603 W. Landstreet Rd. Orlando, FL 32824

Customer Service Phone: (407) 888-9669
Customer Service Fax: (407) 888-2301
Customer Service Email: orlando@shepardes.com

Fire Rescue East January 22 - 24, 2015

STORAGE AUTHORIZATION FORM

Ocean Center - Daytona Beach, Florida

Event Code: F111040115

### STORAGE AUTHORIZATION Please fill out the information below: Company Name: Contact Name: • For liability reasons, only shipments for which material handling drayage charges have been paid to Shepard will be eligible for Shepard storage services. All packages must be properly packed & labeled. Shepard Exposition Services' limit of liability will be \$5.00 per pound or \$500.00 per package or container, whichever is less. No uncrated material will be accepted at the warehouse. **SHOWSITE STORAGE** Secured Storage: Materials will be placed into secured storage and will be returned to your booth after the close of the show. The materials will be accessible during the show by Shepard personnel only. A minimum one-hour material handling labor charge at show rates will apply each time material is handled to or from storage. There is no charge to return materials to your booth at the close of the show. Secured storage rates are eighty (80) cents per square foot per day (\$20.00 Minimum). (35400)Accessible Storage: Materials in accessible storage will be accessible during the show but not necessarily by exhibitors. When Shepard personnel are required to move materials into or out of storage, will be billed at the material handling labor rates each time material is moved. (\$100.00 Minimum) There will be no charge to return material to the booth at the close of the show. Accessible storage is not considered secure and is stored at the sole risk of the Exhibitor. (35166) **POST SHOW TRANSPORTATION AND HANDLING** Shepard Exposition Services will store your shipments in our warehouse both before and after your event. Please take note of the important information below. All shipments selected to be returned to warehouse are subject to applicable transportation and handling fees. Please note that Onsite Material Handling Fees do not include transportation or handling to and from the warehouse. Return to Warehouse Service Fee: At the customer's request, each shipment returned to the Shepard warehouse will incur the following charge: \$20.00 per cwt. (\$400.00 min.) (35005) Storage per Month Service Fee: Monthly storage is \$10.00 per cwt per month (\$100.00 min). Storage fee will automatically be charged for shipments that are returned to Warehouse and stored in excess of three (3) business days. (Monthly storage is charged the current year.) (35006) Special instructions or remarks: Where will your shipments be going AFTER they have been stored? Shipped to another destination as arranged via Shepard Logistics Services Transport to another SES show: Pick-up arranged with another carrier Please complete the following: **Company Name:** Booth #: **Contact Name:** Phone #: **Authorized Signature:** Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order. There are no exchanges or refunds once item has been delivered to your booth. Cancellation must be received in writing 48 hours prior

to first exhibitor move-in day. Rental items not ordered and found in use in your booth are subject to "Regular" rate billing. \* All tax rates are subject to change.



## MATERIAL HANDLING INFORMATION

#### Fire Rescue East

#### **Shepard Exposition Services**

603 W. Landstreet Rd. Orlando, FL 32824 Customer Service Phone: (407) 888-9669

Customer Service Email: <u>orlando@shepardes.com</u>

#### **MATERIAL HANDLING INFORMATION & ADDITIONAL CHARGES**

#### **SPECIAL HANDLING**

#### Rate as shown on Material Handling Authorization Form

The standard material handling applies to shipments that cannot be readily handled off or onto a truck using a conventional forklift or pallet jack equipment without rehandling. A special handling charge applies if your shipment requires extra labor for stacking or unstacking containers on a truck (cubic loading), tarping or untarping freight or containers, rigging pieces for loading or unloading on a truck or from the ground, loading or unloading materials in a freight elevator, or other circumstances requiring the rehandling of materials including but not limited to freight on the truck needing to be unloaded in a specific order/orientation or requires freight on the truck to be moved to unload actual delivery.

OVERTIME Surcharge: 30% 3530°

Based on show move-in/move-out schedule and/or late driver check-in, an overtime surcharge per occurrence applies to shipments handled at show site during overtime hours. Your advance warehouse shipments may be received during straight time, but due to scheduling conflicts beyond Shepard's control may be moved into the exhibit hall on overtime. Any additional overtime charges will be invoiced at show site and are subject to change pending move-in/move-out schedules. Handling times will be documented on shipping documents. Drivers picking up outbound shipments will be sequenced for loading ONLY after a bill of lading is submitted to the Shepard Service Desk AND the driver has checked in.

#### WAREHOUSE OVERTIME

Warehouse Material Handling rates may be subject to inbound overtime fees should the move-in schedule dictate overtime is required to deliver all warehouse freight prior to the beginning of exhibitor move-in. This would also be true if freight was received after hours at the warehouse trapping facility.

#### EARLY/LATE SHIPMENTS TO WAREHOUSE Surcharge: 25%

35003

A surcharge will apply to shipments not arriving within the published dates (refer to Show Information page for dates) for advance warehouse or arriving on show site after show opening.

#### **UNCRATED SHIPMENTS**

#### Rate as shown on Material Handling Authorization Form

An additional charge of 50% (or as stated on Material Handling Authorization page) of the applicable material handling charge at the time of delivery shall be charged for all loose, uncrated, or unprotected shipments received at the show site docks. The charge is a one-time charge that includes both move-in and move-out of the show, and is based on the weight of the shipment handled.

OFF-TARGET DELIVERIES Surcharge: 15% 35004

For targeted shows (exhibitors who received/requested a Targeted Date/Time), a surcharge will apply if shipment is not delivered (or carrier has not checked in) during assigned target date/time.

#### MARSHALING YARD Surcharge: \$30 per Shipment

35250

Where Shepard Exposition Services as the show contractor must lease space for marshaling yard operations because no space is provided by the facility, Shepard may charge a one time fee per shipment processed inbound and/or outbound through the marshaling yard.

#### REWEIGH OF SHIPMENTS Surcharge: \$25.00 per forklift load

35282

An additional charge per forklift load will be applied to shipments that have to be reweighed at the dock due to the lack of a certified weight ticket, or an incorrect or understated weight on a delivery document.

#### EMPTY CRATE STORAGE

#### Surcharge: \$10.00 per piece, Minimum \$40.00

35105

A charge per crate, carton or skid applies when Shepard handles the storage and return of empties from a shipment not received by Shepard and therefore not subject to material handling charges.

#### **SMALL PACKAGE CONSOLIDATION**

Cartons weighing 30lbs or less will qualify for the small package rate. Should one delivery contain 15 or more small packages, it can be consolidated and charged as standard material handling for a lower rate. Packages exceeding 30lbs will be billed standard Material Handling fees at the prevailing show rates.

ENVELOPE DELIVERIES Surcharge: \$10.50 per envelope 35007

During show hours at the show facility, a charge will apply to receiving and delivering envelope packages to your booth.

#### MOBILE SPOTTING FEE Surcharge: \$150.00 round trip

35106

Vehicles operated by exhibitors may be allowed on the exhibit hall floor for loading or unloading, if Shepard determines such activity to be operationally feasible and safe. All vehicles operated on the exhibit hall floor must be escorted by Shepard personnel. In such cases, a MOBILE SPOTTING FEE will be charged. All local fire marshal rules and regulations apply. Please call customer service for details.

If you have any questions about material handling, please contact Shepard Customer Service department.



## MATERIAL HANDLING 101

#### **Fire Rescue East**

#### **MATERIAL HANDLING Q&A**

#### What is material handling (also referred to as drayage)?

Material handling is the process of unloading your freight from your shipping carrier, either at the warehouse or show site, delivering it to your booth, storing your empty containers (empties) if required, returning of your empties at the close of show, and then reloading your freight back onto your shipping carrier.

#### What is the definition of "freight"?

Any exhibit materials that are shipped or delivered to the advance warehouse or show facility via shipping carrier, POV, or delivery truck.

#### What is a "certified weight ticket"?

A printed weight ticket from a scale certified or inspected by a government authority such as the Dept. of Agriculture, indicating the date weighed, the weight of the shipment and the vehicle ID of the unit being weighed.

#### IMPORTANT FACTS ABOUT ADVANCE SHIPMENTS

#### What are advance shipments?

All shipments that are addressed to the advance warehouse address (please refer to "Advance Warehouse" shipping labels included in this manual).

Shepard will begin accepting your shipments 30 days prior to first show open day (date may vary depending on show schedule).

The warehouse will receive shipments Monday-Friday, 8:00am - 4:00pm, excluding holidays.

Shipments must arrive by advance warehouse deadline date to avoid a late surcharge. (Please refer to the "Show Information" page included with this manual for deadline date.)

Crates, cartons, skids, fibercases, and carpets can be accepted at the warehouse, but DO NOT ship crates weighing over 5,000 lbs., loose/uncrated shipments and/or machinery to warehouse. You must ship those items direct to show site.

All shipments must have a bill of lading or delivery slip indicating number of pieces and weight. **Certified weight tickets required.** 

All shipments must be prepaid, no collect on delivery shipments will be accepted.

#### **MATERIAL HANDLING CHARGES**

#### What determines how much I'm charged?

Charges are based off the weight from your inbound weight ticket included with your shipment.

#### How do I calculate material handling charges?

Material handling services, whether used completely, or in part, are offered as a package. When recording weight, round up to the next 100 lbs. EXAMPLE: 285 lbs. = 300 lbs./100 lbs. = 3 X RATE = \$ Amount or minimum

#### Will there be any additional charges?

charge, whichever is greater.

Additional charges may apply. Please review the Material Handling Authorization and Material Handling Additional Services forms included in the manual for all applicable fees.

#### **SMALL PACKAGES**

#### What are small package carrier shipments?

Shipments that arrive via small package carrier such as FedEx Express Service, UPS small package service, DHL small package service, and other carriers in this category and do not have a **certified weight ticket** included with shipment. This applies to packages weighing under 30 lbs.

#### How do I calculate my small package carrier shipment?

Charges for small package carrier shipments are based on per carton, per delivery. Example: I'm shipping 3 packages via FedEx, how much will I be charged?

3 x per carton rate = \$ amount charged (plus any additional fees that may apply)

Please be advised that your whole shipment may not arrive to its destination at one time. Therefore you may be charged per each delivery, and minimum charges may apply.

#### **CRATED~UNCRATED~SPECIAL HANDLING**

#### What are CRATED materials?

Materials delivered that are skidded or in a container that can easily be unloaded/reloaded with no special handling required.

#### What are UNCRATED materials?

Materials delivered that are loose, pad-wrapped or unskidded without proper lifting bars and/or hooks.

#### What is SPECIAL HANDLING?

Shipments delivered that require extra labor for stacking or unstacking containers on a truck, tarping or untarping freight or containers, or rigging pieces for loading or unloading on a truck or from the ground, or other circumstances requiring the rehandling of materials. Cannot be completed solely with one forklift and operator.

#### What is the difference between material handling and shipping?

**Shipping** is the process of carrying your shipment from your location, pick-up area to it's destination and also the process of returning your shipment back to your location after the close of the show. **Material handling** begins at the time your shipment arrives to the docks (please refer to "What is material handling?" for the full definition.)

#### Do I need to order a fork lift to unload or reload my freight?

No. please do not order a forklift for unloading/reloading of your materials.

#### What does CWT mean?

CWT is an acronym for Century Weight, therefore it means per 100 lbs.

#### **IMPORTANT FACTS ABOUT DIRECT SHIPMENTS**

#### What are direct shipments?

All shipments that are addressed directly to the exhibit facility (please refer to "Direct to Show" shipping labels included in this manual).

Shipments must arrive during published exhibitor move-in times only. Do not ship direct to show site in advance. If delivery cannot be guaranteed to arrive during exhibitor move-in, shipment must go to advance warehouse.

All shipments must have a bill of lading or delivery slip indicating number of pieces and weight. **Certified weight tickets required.** 

Crates weighing over 5,000 lbs. or loose/uncrated shipments must be shipped direct to show site to arrive during exhibitor move-in times. All shipments must be prepaid, no collect on delivery shipments will be accepted.

#### SIGNATURE SERIES SHIPPING

#### How can I make shipping my show materials easier?

Signature Series Shipping will make it easier with the following

- Receive a 10% discount off of material handling rates (restrictions apply).
- ~ Worry-free shipping to and from your show.
- ~ Priority Empty Service priority of empty return at the close of show
- Volume discounted shipping rates
- Charges will be billed to your show invoice-one less invoice/bill to keep track of.
- No driver wait fees.

#### LIABILITY INSURANCE

#### What is and why would I need liability insurance?

Accidents happen, therefore, most show organizers and facilities require liability insurance. Please refer to your booth contract for exact minimums required.

Please make sure your materials are covered from the moment they leave your company location to the time they return after the close of the show.

If applicable, included in your manual is information and an application for liability insurance and booth coverage can also be purchased to protect your valuable exhibit materials.

#### **OUTBOUND SHIPMENTS**

You must complete a Shepard Material Handling Agreement (MHA) for all outbound shipments. A MHA will be distributed at show site if all services have been paid in full, or you can request one at the customer service desk.

Upon completion of packing and labeling of your materials, complete the bill of lading with all required information, and return to customer service. If you have questions on how to complete your bill of lading, please ask a Shepard customer service representative located at the customer service desk.

If you are NOT using the designated shipping carrier, you must call your carrier with pick-up information. If your carrier fails to pick up your shipment, Shepard will either reroute your freight through the carrier of our choice or return to the local warehouse (whichever is indicated on your MHA).



#### **OUTBOUND BILL OF LADING/SHIPPING LABEL REQUEST**

#### **Fire Rescue East**

January 22 - 24, 2015

Ocean Center - Daytona Beach, Florida

Event Code: F111040115

#### **Shepard Exposition Services**

603 W. Landstreet Rd. Orlando, FL 32824 Customer Service Phone: (407) 888-9669 Customer Service Fax: (407) 888-2301

Customer Service Email: orlando@shepardes.com

#### PRE-PRINTED OUTBOUND BILL OF LADING AND SHIPPING LABELS

All outbound shipments require a Bill of Lading and shipping labels. Shepard offers complimentary pre-printing of these items. To take advantage of this service, please complete this request and submit by the deadline date above. Your pre-printed BOL and labels will be delivered to your booth prior to the close of the show.

\*Note: All third parties must pick up BOL/labels at the Shepard Service Desk.

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

SHIP TO ADDRESS COMPANY NAME						
DELIVERY ADDRESS						
CITY			STATE	ZIP		
CONTACT NAME				воотн		
Number of Pieces	Number of Labels Requested:					
Crate	Skid	Cases	Carton	Total Weight		
CARRIER SELECTION OFFICIAL SHOW ( **If selecting a carrier of ** If using FedEx or UP	- CARRIER: SHEPARI ther than Shepard Lo	ogistics, you must so	chedule the pickup.			
Type of Service:	Overnight 2n		Reroute via show Return to Wareh			
<b>Shipping Options:</b>						
Inside Delivery	Residential	Lift Gate	No Loading	Docks		
2. Exhibtors must prope	and deliver your BC orly package and labe t be turned in to the S orvice desk if you do r	DL with Shipping L I all materials. Shepard Service Desk not receive a BOL	k including piece cou	h prior to the close of the show.  Int and estimated weight.  ound labels		
TRANSPORTATION C	HARGES BILLING	ADDRESS:	SAME AS SHI	P TO ADDRESS		
Company Name						
Address						
City		State	_Zip			
Please complete the fo Company Name: Contact Name: Authorized Signature:	llowing:		Booth #: Phone #:	<u> </u>		



#### **Fire Rescue East**

January 22 - 24, 2015

Ocean Center - Daytona Beach, Florida

#### **INSURANCE 4 EXHIBITORS**

## EXHIBITOR GENERAL LIABILITY INSURANCE PROGRAM \$1,000,000 Per Occurrence / \$2,000,000 Aggregate

F	Premium Rates and Benef	its - Please check	all plan numbers t	hat apply.		
	1 Day - \$89.00		Six Months - \$500.	00		
	2-5 Days - \$109.00		- Annual - \$950.00			
	6-30 Days - \$400.00		<del></del>			
Additional 5% of total premium to increase general aggregate to \$2,000,000						
in 3 minutes	isit our website www.insurance4e or less or fill out this form and su	ıbmit via fax. We acce	pt: VISA, MasterCard or			
Dates of Event:		Time(s):				
	nt:					
Address:						
Description of E						
• •	overage been cancelled or non-re ease describe and provide loss hi	<b></b>	No			
Name, Address	and Relationship of all additional	insured to be added t	o the policy:			
1.)	2.)		3.)			
your payment and	ound until you receive a certificate of I not bind coverage. Coverage and a coverage and exclusions is no subst	certificate of insurance v	vill be bound within 1 busin	ess day.		
an application for	cnowingly presents a false or fraudele insurance may be guilty of a crime and coverage is not applicable until	and may be subject to	civil fines and criminal pe			
Please bill I	by VISA / MasterCard / AmEx Ca	ard #				
		nount	CID / CIV	Code		
Cardholder Add						
Authorized Sign	ature		Date			

Insurance4Exhibitors, 30285 Bruce Industrial Parkway, Suite B, Solon, OH 44139 Phone: 440-349-6650, Fax: 440-815-2154, <a href="www.insurance4exhibitors.com">www.insurance4exhibitors.com</a>

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#### **Shepard Glossary**

Advanced Freight – Refers to freight that has been sent to Shepard's warehouse prior to the Event move in.

Advance Order – An order for services sent to service contractor prior to installation date.

Aisle Carpet – The carpet that is placed on the Event floor in the aisles to separate the booths.

**Back Wall** – Refers to the drape used at the rear of a standard booth.

<u>Bill of Lading</u> – A legal document that establishes the terms between the shipper (exhibitor) and transportation company (carrier) for the transport of goods between specified points for a specified charge. A bill of lading is required to be filled out and turned in at the Shepard Service Desk at the close of the show, after the exhibitor is all packed up, in order to Shepard to release the freight to the transportation company (carrier)

**Booth Package** – This term describes the equipment supplied to exhibitors from show management.

<u>Certified Weight Ticket</u> – Certified weight ticket is a required documented measurement used for shipping exhibit properties. All carriers checking into a Shepard marshaling yard are required to present a certified weight ticket at check in.

<u>Common Carrier</u> – A transportation company moving exhibitor freight, which usually only accepts crated materials that it can consolidate with the properties of other customers into one shipment bound for the same destination. Only Shepard can accept freight from a common carrier.

Corner Booth – An exhibit space with exposure on at least two aisles, usually found at the end of a row of inline booths.

<u>CWT</u> – "Century Weight" or "hundredweight". The total weight of a crate is divided by 100 to obtain billable weight. 51,000 lbs / 100 = 510 cwt <u>Drayage</u> – The service that includes delivery of materials to an exhibit space, removal of empty crates, storage of crates during the Event, return of crates at the end of the Event, and delivery of materials to the carrier loading area.

DT Labor - Double-time labor, or work performed on double time and charged at twice the published rate.

<u>Empty Sticker</u> – A colored sticker used to mark empty crates and boxes for storage provided in the material handling service. See Service Desk for Empty Stickers.

<u>Exclusive Contractor</u> – One who holds an exclusive contract with a facility or event manager to provide specified services to that facility or Event. <u>Exhibitor-Approved Contractor (EAC)</u> – Also called an independent contractor, a supplier hired by an exhibitor to perform trade Event services independently of Event management-appointed contractors.

<u>Exhibitor Kit</u> – Also known as a Service Manual, this is package of information that contains all rules, regulations and ordering forms relating to an exhibition, provided to exhibitors by Event management.

Facility Carpeted – Indicates the exhibit hall and/or ballroom in which the Event is taking place is already carpeted.

Floor Order - An order for product or service placed after Advance Deadline therefore not eligible for discounted rates.

Floor Port – A utility box recessed in the floor containing electrical, telephone or plumbing connections.

<u>Freight</u> – Exhibit properties and other materials shipped for an exhibit.

Freight Desk – The area where inbound and outbound exhibit materials are handled at a trade event.

<u>Forklift / Ground Rigging</u> – Handling and assembly of machinery that requires the use of a forklift. This includes positioning and/or re-skidding of exhibitor material, machinery and equipment.

Hard wall – A type of exhibit construction in which walls are made of a solid material, rather than fabric.

**I&D** – Installation and dismantling of an exhibit by a labor source. Exhibitors may orders this service from the general contractor.

**ID Signs** – Typically a 7" x 44" cardstock sign that contains exhibitor name and booth number.

<u>In-line</u> – An exhibit that is constructed in a continuous line with other exhibits.

<u>Island Exhibit</u> – An exhibit with aisles on four sides. There is no pipe and drape construction provided to Island booths.

<u>Labor</u> – Contracted workers who perform services. When labor is ordered, hours are based on estimates and will be billed actual time incurred. Requested times are not guaranteed and are based on availability. Minimum of one hour will be charged. Additional time will be billed in increments. Rates are based on when labor was performed: ST, OT, DT.

<u>Logistics</u> – Point to point transportation services for freight by an appointed carrier.

<u>Marshaling Yard</u> – A lot where trucks gather for orderly dispatch to Event site. When Shepard provides a marshaling yard, all carriers must check in, present a weight ticket, and will be guided to the docks to unload when a space is available. The same is true for the out of the show. Applicable fee applies.

<u>Move In</u> – Refers to the date and time that exhibitors gain access to a facility and are able to begin the construction and/or set up of their booth. <u>Mobile Spotting Fee</u> – The charge for Shepard personnel to safely guide vehicles operated by exhibitors on the exhibit hall floor when approved by show management and if Shepard determines such activity to be operationally feasible and safe. All vehicles operated on the exhibit hall floor must be escorted by Shepard personnel. All local fire marshal rules and regulations apply. Please call customer service for details.

Move-out – The date/time specified by Event management for dismantling exhibits and clearing the exhibition floor. Also referred to as Tear Down.

<u>Padded Van Shipment</u> – Uncrated goods covered with blankets or other protective padding and shipped via van line.

Perimeter Booth - A booth space on an outside wall.

<u>Pipe and Drape</u> – Tubing covered with draped fabric to make up rails and back wall of a trade show.

Porter Service – A service that includes the emptying of wastebaskets within the booth at specific intervals during the show.

**Quad Box** – Four electrical outlets in one box provided by the electrical contractor.

<u>Registration</u> – This refers to an area that Event management uses to register and check in Event exhibitors, buyers and attendees. This is the place in which show badges can be obtained.

<u>Rigger</u> – A skilled worker responsible for handling and assembly of machinery.

<u>Right-to-Work state</u> – A state where no person can be denied the right to work because of membership or non-membership in a labor union. See the Union Rules and Regulations within your manual for specific guidelines.

Service Desk - The location at which exhibitors order services.

<u>Side Rails</u> – The wall between two booths used to divide exhibits, typically 3' high.

Skirting – Decorative covering around tables and risers. Tables are skirted on 3 sides unless additional skirting is ordered.

Special Handling: An additional charge that applies to exhibits shipments requiring extra labor, equipment, or time for delivery to exhibit space.

<u>ST labor</u> – Straight time labor, or work performed during normal hours at the standard rate.

<u>Targets</u> – Exhibitor move in date/time prior to general move-in available by appointment only.

<u>Visqueen</u> – A clear heavy plastic sheeting that is placed over exhibiting carpeting after it is laid in order to protect it until show opens.