# **Dear Exhibitor:**

Your company is exhibiting at the event below.

Please direct this service manual to the person in charge of your exhibit.



May 5-6, 2015 | Fort Carson, Colorado

# **DARLEY DEFENSE DAYS 2015**

MAY 5 - MAY 6, 2015

FORT CARSON SPECIAL EVENTS CENTER FORT CARSON, COLORADO



#### **DARLEY DEFENSE DAYS 2015**

MAY 5 – MAY 6, 2015 FORT CARSON SPECIAL EVENTS CENTER FORT CARSON, COLORADO

# **General Information**

# **Booth Equipment**

Each 6' deep by 8' wide table top exhibit space will be provided with one (1) 6' black skirted table, two (2) chairs, one (1) wastebasket and a 7" x 44" one-line identification sign.

# **Exhibit Hall Carpet**

The exhibit area is **NOT** carpeted.

## **Discount Price Deadline Date**

In order to receive advance order discount rates listed on the price sheet, we must receive your order and payment by Monday, April 20<sup>th</sup>, 2015.

# **Shipments to Advance Warehouse Deadline Date**

To avoid late fees all shipments to the advanced warehouse must arrive no later than Monday, April 27<sup>th</sup>, 2015.

**Advance Warehouse Address:** Heritage Exposition Services

C/O UPS Freight 5300 E. 56<sup>th</sup> St.

Commerce City, CO 80022

For: DDD 2015

# **Show Schedule**

# **Exhibitor Move-In**

Monday May 4<sup>th</sup> 12:00 p.m. - 5:00 p.m.

## **Exhibit Hours**

Tuesday May 5<sup>th</sup> 9:00 a.m. - 3:00 p.m. Wednesday May 6<sup>th</sup> 9:00 a.m. - 3:00 p.m.

## **Exhibitor Move-Out**

Wednesday May 6<sup>th</sup> 3:15 p.m. - 8:00 p.m.

• Empty crates and containers will begin being returned at 3:15 p.m., Wednesday, May 6<sup>th</sup>.

# **Service Center Hours**

The Heritage Exhibitor Service Center will be staffed during exhibitor move-in and exhibitor move-out.

## **Assistance**

We want you to have a successful show. If we can be of assistance, please call our Exhibitor Services at 314-534-8500.

# We Appreciate Your Business



Toll Free: 1 (800) 360–4323 • Fax: 1 (314) 533-0906 • exhibitorservices@heritageexpo.com www.heritageexpo.com



# CREDIT CARD AUTHORIZATION RECAP OF SERVICES FORM

One copy of this form with your check or credit card information must be forwarded to Heritage at the above address. All orders received at the Exhibitor Service Desk will be charged at standard rates. All outstanding balances must be paid by the close of the show. Adjustments to your invoice will not be made after the close of the show. Heritage requires that you provide a credit card authorization form if you require material handling, sign hanging or labor services. For your convenience, Heritage will use the authorization to charge your credit card for any charges which Heritage may be obligated to pay on behalf of exhibitor, including without limitation, any shipping charges from HES Logistics Inc., if incurred.

If you wish to ch	narge the amount of your adva	nce order to your credit ca	ard account, please co	emplete the following:
Card Holder's N	Name ( <i>Please print</i> ):			
Cardholder's Si	gnature:			
Credit Card Bill	ing Address:			
City:		State:	Zip:	
	mber:	V- Co	de / / /	Expiration Date/
Charge to:	American Express		On Back of Card or F	
final invoice. Fo	the submitted credit card or c r your convenience, we will also comatically provide this service	o process your card for pa	yment of any addition	
ESTIMATED M	ATERIAL HANDLING/DRA	YAGE (Credit Card Requi	red)	\$
PRIORITY EMP	TY CONTAINER RETURN/	ACCESSIBLE STORAG	E	\$
ESTIMATED LA	ABOR (Credit Card Required)			\$
SIGN SERVICE				\$
may be handle	some instances equipment od by other contractors. Payre contractors and not listed a	ment should be made	TOTAL AMOU	JNT DUE \$
NAME OF CONVENTI	ON <b>DDD 2015</b>		BOO	TH #
FIRM NAME		PHONE #	FAX	#
ADDRESS		CITY	STATE	ZIP
BY		EMAIL		
NAME			DATE	

# Remit To: HERITAGE EXPOSITION SERVICES

FURNITURE/CARPET RENTAL ORDER FORM

620 Shenandoah Ave. • St. Louis, MO 63104 Phone 314/534-8500 • Fax 314/533-0906

Discount prices only apply to orders received with full payment by the discount deadline date listed on the general information page. All charges for equipment and/or services are payable in advance or when placing order at show site. Orders will not be processed without payment. For your convenience, MasterCard, American Express, Visa and Discover will be accepted. Fax orders will be accepted with enclosed credit card authorization form only. Charges for rental items listed below are for the duration of the show, and include delivery and removal. Cancellation of equipment delivered will be subject to a 100% cancellation charge for labor involved. Orders received after deadline are subject to availability.

ІТЕМ Q	ΣΤΥ	DISCOUNT	STANDARD AMOUNT	ITEM QT	Y DISCOUN	IT STANDARD AMOUNT
#		RATES	RATES	#	RATES	RATES
	FURNITUR	E			DRAPED DISPLAY TABLE	
F60	Plastic Side Chair (White)	54.55	70.90	F110	4' Table – 30" high123.4	0 160.40
F50	Padded Sled Base Chair (Gray)	71.15	92.50	F120	6' Table – 30" high143.3	5 186.35
F9	Padded Chair (Gray)	71.15	92.50	F130	8' Table – 30" high163.30	0 212.30
F10	Padded Arm Chair (Gray)	77.15	100.30	F140	4' Table – 42" Counter high147.3	5 191.55
F20	Custom Padded Arm Chair	91.10	118.45	F150	6' Table – 42" Counter high167.30	0 217.50
F30	Padded High Stool (Gray)	87.10	113.25	F160	8' Table – 42" Counter high187.2	5 243.45
F40	Custom Padded High Stool	114.40	148.70			
LC01	Leather Couch	495.00	643.50	COLORS:	□SILVER □BLACK □WHITE □BLU	JE
LC02	Leather Chair	310.00	406.00			
F245	Coffee Table		253.50			
F75	Executive Chair		253.50		TABLE RISERS COVERED WH	IITE
_	30" Diameter Pedestal Table (Gray		178.10		(Riser Dimension: 10" Wide x 8" h	
	F80 □ 18" High F90 □ 30" High	F100 □ 4	2" High	F250	4' Long riser43.5	•
				F260	6' Long riser53.4	
				F270	8' Long riser64.6	
					SPECIAL DRAPE BACKGROUI	
				F280	3' H. Background/per ft13.3	
				F290	8' H. Background/per ft 14.6	5 19.00
				COLORS:	□SILVER □BLACK □WHITE □BLI	JE
					*Show colors will be given when color is no	t selected.
					5.13% Ta	ax
					TOTAL ORDE	R
	ME OF CONVENTION DDD 2015				BOOTH #	
FIRN	M NAME			PHONE #	FAX #	
ADD	DRESS		CITY		STATEZIP	
BY_	(SIGNATURE)	EMAIL		NAME	DATE (PLEASE PRINT)	
	(SIGNATUKE)				(PLEASE PRINT)	

# Furniture/Carpet

# **Furniture**



#### **Furniture**

F60 Plastic Side Chair, White
F50 Padded Sled Base Chair, Gray
F9 Padded Chair, Gray
F10 Padded Arm Chair, Gray
F30 Padded High Stool, Gray
F20 Padded Arm Chair, Custom
F40 Padded High Stool, Custom
F75 Executive Chair
LC02 Leather Chair
F245 Coffee Table
LC01 Leather Couch





F245



F30





# Display Tables





## **Pedestal Tables**

F80 Pedestal Table 30" x 18" h F90 Pedestal Table 30" x 30" h F100 Pedestal Table 30" x 42"h

# **Draped Display Tables**

F110 4' x 2'x 30" F140 4' x 2' x 42" F120 6' x 2' x 30" F150 6' x 2' x 42" F130 8' x 2' x 30" F160 8' x 2' x 42"

## **Undraped Display Tables**

F190 4' x 2'x 30" F220 4' x 2'x 42" F200 6' x 2' x 30" F230 6' x 2' x 42" F210 8' x 2' x 30" F240 8' x 2' x 42"



Black







F130 F160



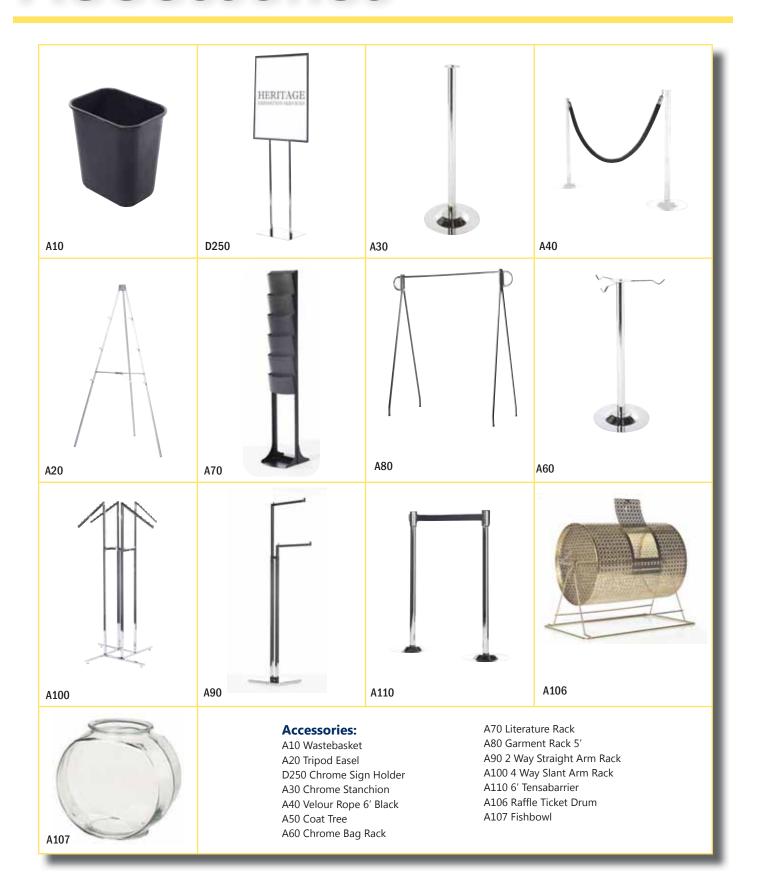
ACCESSORIES/DISPLAY RENTAL ORDER FORM

620 Shenandoah Ave. • St. Louis, MO 63104 Phone 314/534-8500 • Fax 314/533-0906 exhibitorservices@heritageexpo.com

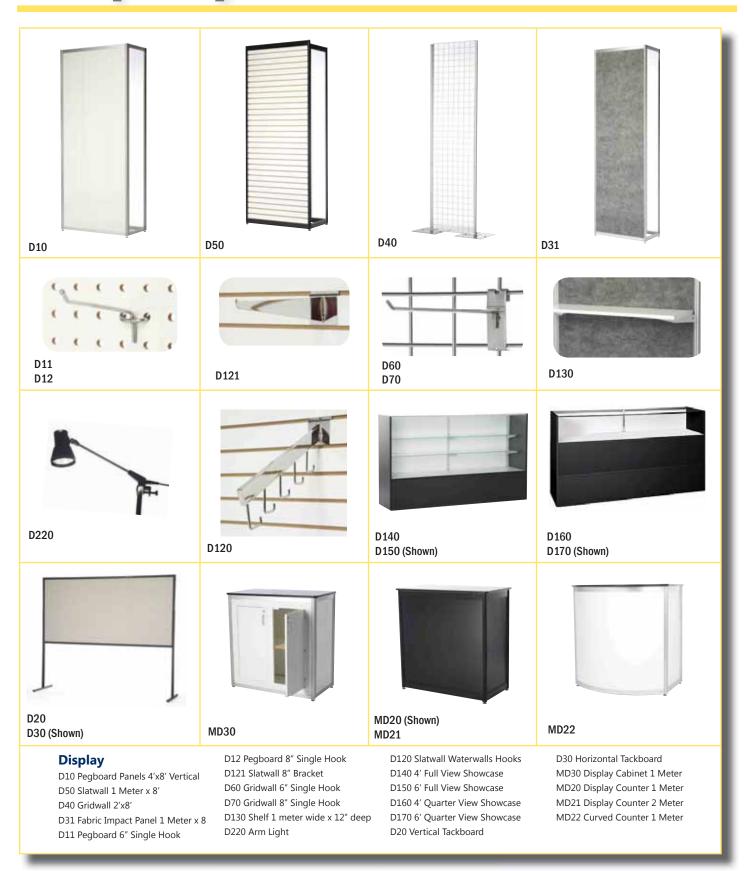
Discount prices only apply to orders received with full payment by the discount deadline date listed on the general information page. All charges for equipment and/or services are payable in advance or when placing order at show site. Orders will not be processed without payment. For your convenience, MasterCard, American Express, Visa and Discover will be accepted. Fax / Email orders will only be accepted with enclosed credit card authorization form. Charges for rental items listed below are for the duration of the show, and include delivery and removal. Cancellation of equipment delivered will be subject to a 100% cancellation charge for labor involved. Orders received after deadline are subject to availability.

ITEM QTY		DISCOUNT RATES	STANDARD AMOUNT RATES	ITEM #	QTY DISPLAY	DISCOUNT RATES	STANDARD AMOUNT RATES
	ACCESSO	RIES			513. EA.		
A10	_Wastebasket	19.15	24.90	D10	Pegboard Panels (4'x8')		249.00
A20	_Tripod Easels	31.90	41.50	D11	Pegboard 6" Single Hook		12.45
D250	_Chrome Sign Holder	117.70	153.00	D12	Pegboard 8" Single Hook	11.15	14.50
A30	_Chrome Stanchion	23.95	31.10	D20	Tackboard Panels (4'x8')	143.65	186.75
A40	_Velour Rope 6' Black	23.95	31.10		☐ Horiz. ☐ Vert.		
A50	_Coat Tree	69.45	90.25	D31	Fabric Impact Panel 1 Meter x 8	351.10	456.43
A60	_Chrome Bag Rack	69.45	90.25	D40	Gridwall 2'x8' Black	130.85	170.15
A70	_Literature Rack	135.65	176.35	D60	Gridwall 6" Single Hook	9.60	12.45
A80	_Garment Rack 5'	74.50	96.80	D70	Gridwall 8" Single Hook	11.15	14.50
A90	_ 2 Way Straight Arm Rack	102.15	132.80	D50	Slatwall 1 Meter x 8	175.55	228.25
A100	_ 4 Way Slant Arm Rack	114.40	148.70	D120	Slatwall Waterwalls Hooks	28.75	37.35
A106	_Raffle Ticket Drum	80.00	104.00	D121	Slatwall 8" Bracket	11.15	14.50
A107	_Fishbowl	25.00	32.50	D130	Shelf 1 meter wide	47.90	62.25
A110	_6' Tensabarrier	108.55	141.10	D210	——Acrylic Holder	19.95	25.95
				D220	——Arm Light	42.55	55.35
				D140	4' Full View Showcase	422.95	549.85
				D150	6' Full View Showcase	454.85	591.30
				D160_	4' Quarter View Showcase	359.10	466.85
				D170_	6' Quarter View Showcase	404.30	525.60
				MD20_	Counter 1 Meter	446.90	580.95
				MD21_	Counter 2 Meter	625.10	812.65
				MD22_	Curved Counter 1 Meter	491.59	639.05
					☐ Black Fabric ☐ Gray Fabric ☐	□White P\	/C
				MD60_	Counter Lock	25.25	32.85
					Counter Doors / Locks Not Availab	le on Curved	d Counter
				MD30_	Cabinet 1 Meter (White/ Lockable	)536.28	697.16
						5.13%	6 Тах
						TOTAL O	RDER
NAME OF	CONVENTION DDD 2015						
					# FAX #		
ADDRES	SS		CITY		STATEZIP		
RV		ΕΜΔΙΙ		NΙΛ	ME [	ΔΤΕ	
וט	(SIGNATURE)	LIVIAIL		INA	(PLEASE PRINT)	/AIL	

# Accessories



# Display





# SHIPPING INSTRUCTIONS MATERIAL HANDLING INFORMATION

Heritage shall not be liable for piece count or condition of any shipments received without individual carrier receipts or freight bills from carriers such as UPS, Federal Express, Express Mail, Parcel Post, private vehicles, etc. due to their delivery procedures.

# DUE TO THE HEIGHTENED SECURITY LEVEL AT FT. CARSON ALL EXHIBITOR SHIPMENTS MUST BE RECEIVED AT THE ADVANCE WAREHOUSE.

TO COORDINATE THE DELIVERY OF LARGER DISPLAYS AND/OR SPECIALIZED EQUIPMENT OR VEHICLES PLEASE CONTACT PAT PORTER OR RYAN YEMM WITH HERITAGE EXPOSITION SERVICES AT 314-534-8500.

#### A. SHIPMENTS TO WAREHOUSE

Heritage Exposition Services will receive crated, boxed or skidded materials up to 30 days prior to show move-in. Shipments will be received Monday through Friday between the hours of 10:00 a.m. and 4:00 p.m. For uncrated and loose shipments, please refer to shipments to show site below. Shipments must be sent with freight charges prepaid. **Collect shipments will not be accepted**. A 200 lb. minimum will apply for each shipment received.

Label each piece and address all shipping documents/bills of lading as follows for shipments to warehouse:

EXHIBITOR COMPANY NAME

HERITAGE EXPOSITION SERVICES

C/O UPS FREIGHT

5300 E. 56<sup>TH</sup> ST.

COMMERCE CITY, CO 80022

FOR: DDD 2015

#### RATES FOR SHIPMENTS TO WAREHOUSE

Deadline Date: Monday, April 27, 2015 To Avoid Late Fees

	Description	Rate per 100 lbs.	Min Charge
I	Packaged Shipments to the Advance Warehouse	\$ 122.50	\$ 245.00
II	Packaged Shipments via Van Line, Specialized Carrier, Federal Express, UPS or U.S. Mail to the Advance Warehouse	\$ 147.00	\$ 294.00
III	Packaged Shipments to the Advance Warehouse after the deadline date	\$ 153.13	\$ 306.26
IV	Packaged Shipments via Van Line, Specialized Carrier, Federal Express, UPS, or U.S. Mail to the Advance Warehouse after the deadline date	\$ 177.63	\$ 355.26

The per cwt. (100 lb.) rates listed above are based on inbound weight only, rounded up to the next 100 lbs.. Services include receiving, unloading, delivery to booth, storage and return of empty containers, moving materials to the dock and reloading on designated outbound carrier.

ESTIMAT	ED COSTS. * (Rour	nd to next highest whol	e number)		
Estimated Weight in lbs	÷ 100 =	* x Rate	=_	Total	

## **B. INBOUND SHIPMENTS**

All shipments must have a bill-of-lading or delivery receipt showing number of pieces, true weight, and description of merchandise. If shipments arrive without weight on bill-of-lading and weight is unobtainable, Heritage will estimate the weight. If actual scale weights are not submitted prior to move-out the estimated weight will be final and binding. All shipments received are subject to reweigh. Copies of bills-of-lading, with the name of the carrier, should be forwarded to HERITAGE EXPOSITION SERVICES as soon as shipments are made. This will assist in tracing, if required. Shipments received at the warehouse after scheduled exhibitor set-up or shipments received at showsite after exhibitor move-in times, are subject to surcharges to cover additional trucking or labor and will be billed accordingly.

#### C. EMPTY CONTAINER LABELS

Empty container labels will be available at the service desk for all exhibitors using Heritage material handling services. Affixing the labels is the sole responsibility of the exhibitor or his representative. All previous labels should be removed or obliterated. Heritage assumes no responsibility for removal of containers with old empty labels, improper information on empty labels or valuables stored in containers removed for storage.

#### D. ADDITIONAL AVAILABLE SERVICES

All per 100 lb. Rates quoted in the foregoing do not include any Blocking, Spotting, or Bracing in booth, or Local pickups for deliveries. For such services, the following rates apply:

	STRAIGHT TIME	OVERTIME
Material Handler	\$ 89.85 per hr.	\$ 134.78 per hr. (One Hour Minimum)
Local Pickups & Deliveries	\$ 213.75 per hr.	\$ 320.63 per hr. (One Hour Minimum)

#### E. SPECIAL SERVICES

Metal banding will be available for securing outbound shipments at a rate of .50 per foot, plus labor (One Hour Minimum). Shrink wrap of a pallet will be charged at \$50.00 per pallet.

#### F. OUTBOUND SHIPMENTS

Exhibitors are responsible for labeling their exhibit materials and providing outbound shipping information. To assist you with these arrangements, Heritage will have a Service Desk in the exhibit hall with labels, bills-of-lading and available shipping information. When materials are labeled, packed and ready to be shipped, completed bills-of-lading should be turned in at the Service Desk. Pick ups for local deliveries or small package shipments, i.e., UPS and Parcel Post should be dealt with in the same manner as all other outbound shipments. In order to expedite removal of materials, Heritage reserves the right to change designated carriers, if such carriers fail to pickup or refuse to accept shipments. Where no disposition is made, materials will be returned to the warehouse awaiting shipping instructions.

#### G. RETURNED SHIPMENTS TO HERITAGE WAREHOUSE

Where no disposition has been made for outbound shipments or later scheduled pickups are necessary; Heritage will return exhibit materials to the warehouse and load on outbound carriers at the rate of 30.00 per 100 lbs. or fraction thereof for each shipment returned. Minimum charge: 300.00.

#### H. LIMITS OF LIABILITY AND RESPONSIBILITY

- 1. Heritage Exposition Services shall not be responsible for loss, theft, or disappearance of exhibitor's materials after same has been delivered to exhibitor's booth and shall not be responsible for damage to uncrated materials, materials improperly packed, or concealed damage.
- 2. Heritage Exposition Services shall not be responsible for loss, theft, or disappearance of materials before they are picked up from exhibitor's booth for reloading after the Show. Bills-of lading covering outgoing shipments, which are furnished by Heritage Exposition Services to exhibitors, will be checked at time of actual pickup from the booth and corrections made where discrepancies occur.
- 3. Heritage Exposition Services liability shall be limited to the physical loss of or damage to the specific article which is lost or damaged, and in any event Heritage Exposition Services' maximum liability shall be limited to \$ .30 per pound per article with a maximum liability of \$50.00 per item, or \$1,000.00 per shipment, whichever is less.
- 4. Heritage Exposition Services shall not be liable to any extent whatsoever for any actual, potential, or assumed loss of profits or revenues, or for any collateral costs, which may result from any loss or damage to an exhibitor's materials which may make it impossible or impractical to exhibit same.

AUTHORITY TO HANDLE					
All terms and conditions herein stated are u	nderstood and accepted.				
NAME OF CONVENTION DDD 2015		BOOTH #			
FIRM NAME		PHONE #		FAX#	
ADDRESS	CITY		STATE	ZIP	
3Y	EMAIL_	NAME	<u> </u>		DATE
(Signature)				Please Print)	



# PRIORITY RETURN/ ACCESSIBLE STORAGE FORM

All orders must have a credit card authorization form on file.

# **Priority Empty Container Return**

This service provides for the priority return of your empties to your booth after the close of the show. This service must be ordered prior to the removal of your empties. If you would like this service, please fill out the information below and return to Heritage Exposition Services, Inc..

Priority Empty Container Return			er		
stimated Number of Pieces  PLEASE NOTE THAT THIS SERVICE CANNOT BE ORDERED AFTER THE PIECES HAVE BEEN TAKEN TO STORAGE					
A storage area will be available for exhavailable in the facility, these items make available to access storage items dafter show closing each day. All mater designated booth space at the close of DELIVERIES CAN BE MADE DURING SHAPP time during the show hours, so plimited. Orders MUST be received by the space is as follows:	ay be stored on trailers in the uring show hours, one hou iel in storage on the last dans the show. Due to fire regulation HOW HOURS. Show manage ase schedule deliveries pri	ure in the facility. Depote loading dock area. It prior to show opening of the show will be alations and for secur ement reserves the rist or to show opening.	Heritage employees will ng, and one half hour returned to their ity purposes, NO LARGE ght to stop deliveries at Storage space may be		
Accessible Storage Rate: \$100.00 bas Labor Rates: Straight Time: (one hour minimum per 8:00 a.m 4:30 p.m. Monday - Friday Over Time: (one hour minimum per m	r man)	\$89.85	our minimum)		
YES, I wish to reserve space for acce Deliveries To have items placed in or removed fr		(# of pieces)	lets/boxes/crates/cases (circle one) e Service Desk.		
ALL GOODS STORED WITH HERITAGE ARE STO theft, or destruction, including, but not limited or by servants, agents, employees or others), for of God or any act beyond our sole control. We loss due to failures to obtain or turnover good not liable for or chargeable with any loss of sal	to damage from atmospheric co ailures to act breach of contract, I are not liable for any direct, cons s at any particular time or place v	nditions or rust, negligence oreach of warranty, water of sequential, or incidental da whatsoever, however such	e (whether caused by ourselves condensation, fire, floods, acts images nor for loss of profit or loss may be incurred. We are		
(Please Print) NAME OF CONVENTION DDD 2015		BOOTH	#		
FIRM NAME	PHONE #	FAX#			
ADDRESS	CITY	STATE	ZIP		
BY	EMAIL				
NAME		DATE			
(Signa	ature)				

# **HERITAGE**

**Exposition Services** 

# **DO NOT DELAY!**

# ADVANCE SHIPMENT TO WAREHOUSE

TO:				
	EXHIBITOR NAME	_		
BOOTH NUMBER:				
C/O	HERITAGE EXPOSITION SERVICES UPS FREIGHT			

5300 E. 56<sup>TH</sup> ST. COMMERCE CITY, CO 80022

FOR: DDD 2015

# **HERITAGE**

**Exposition Services** 

# **DO NOT DELAY!**

# ADVANCE SHIPMENT TO WAREHOUSE

TO:	
	EXHIBITOR NAME
BOO	TH NUMBER:
C/O	HERITAGE EXPOSITION SERVICES UPS FREIGHT 5300 E. 56 <sup>TH</sup> ST. COMMERCE CITY, CO 80022
FOR:	DDD 2015

# **HERITAGE**

**Exposition Services** 

# DO NOT DELAY!

# ADVANCE SHIPMENT TO WAREHOUSE

TO:		_
	EXHIBITOR NAME	
ВООТ	TH NUMBER:	-
	HERITAGE EXPOSITION SERVICES	
C/O	UPS FREIGHT	
	5300 E. 56 <sup>TH</sup> ST.	

**COMMERCE CITY, CO 80022** 

FOR: DDD 2015

# **HERITAGE**

**Exposition Services** 

# **DO NOT DELAY**

# ADVANCE SHIPMENT TO WAREHOUSE

TO:	
	EXHIBITOR NAME
BO01	TH NUMBER:
	HERITAGE EXPOSITION SERVICES
<b>C/O</b>	UPS FREIGHT
	5300 E. 56 <sup>TH</sup> ST.
	COMMERCE CITY, CO 80022
FOR:	DDD 2015



# HES Logistics is a convenient one stop shipping resource for all your exposition transportation needs...

# **Inbound Shipment Solutions**

- Our trade show specialists will work with you to provide the right solution for moving your exhibit to and from the event, including continuous monitoring of shipment progress.
- Utilization of our advance warehouse facilities ensures a streamlined shipping process as well as priority delivery and tracking to the show floor.
- Shipping costs are quoted in advance. Due to our shipping volume, HES Logistics is able to offer competitive pricing, regardless of the size of your shipment.
  - Competitive round trip/one way pricing. "Priority Empty" return treatment of exhibit empties. LTL, air & expedited services.
  - Continuous tracking & monitoring of inbound and outbound shipment progress.
  - Single source invoicing.
  - Call 1-866-493-1675



# **Outbound Shipment Solutions**

- All HES Logistics freight is given "Priority Empty" service.
   At the service desk you will be provided your priority empty return labels and your freight will be delivered first once the show breaks.
- HES Logistics on-site representatives will assist you in selecting the right shipment option for your freight and packages after the show.
- Coordinated pickups and on-site personnel at the show allow you to expedite the dismantle process and allow you to get off the show floor sooner.
- Single source invoicing will include all show charges to avoid unnecessary paperwork and streamline your payment process.

# Exhibit Transportation Order/Estimate Form



SHOW NAME:		
SHOW LOCATION	•	
PLEASE ARRANGE TRANSPORTATION	FOR MY EXHIBIT MATER	RIALS
PICK UP INFORMATION		
COMPANY NAME	BOOTH	I NUMBER
STREET ADDRESS	SUIT	ΓΕ/FL. NO
CITY	STATE	ZIP
PICK UP DATE	OFFICE HOURS	
DOCK ACCESS □YES □NO		
RESIDENTIAL □YES □NO		
NO. OF PIECES DESCRIPTION	DIMENSIONS	GROSS WEIGHT
EOD DIMENSIO	NS PLEASE PROVIDE L x W x H	
INSURANCE (Optional): ☐YES ☐		
CONTACT INFORMATION		
CONTACT NAME		
TELEPHONE	FAX	
EMAIL ADDRESS		

# PLEASE FAX OR EMAIL TO:

PHONE: 1-708-361-3722 exhibitfreight@heslogistics.com Fax: 1-708-361-3866

# COMPLETE ALL SHADED AREAS . . . SEE BACK OF PART 1

				O OLL DA			<u> </u>
STRAIGHT BILL OF LADING - SHORT FORM - ORIGINAL - Not Negotiable					BOOTH NUMBER		
RECEIVED, subject to the classifications and tariffs in effect on the date of the issue of this Bill of Lading.							
the property de (the word carrie	scribed below, in apparent good order, except as noted (contents and condition of contents of region understood throughout this contract as meaning any person or corporation in possessis its route, otherwise to deliver to another carrier on the route to said destination. It is mutually ag as the content of the arry time interested in all or any of said property, that every service to be per any set forth (1) in Official, Southern, Western, and Illinois Freight Classifications in effect on the	package unknownmarked, of the property of the	consigned, a	and destined as indicated below, which said carri grees to carry to its usual place of delivery at sai	er d CONVENTION		
Shipper hereby transportation o	certifies that he is familiar with all the terms and conditions of the said bill of lading, includi this shipment, and the said terms and conditions are hereby agreed to by the shipper and accept the shipper and accept	ing those on the back there ed for himsell and his assign	eof, set forth	n in the classifications or tariff which governs th	DATE	TRAILER NO.	
	OUR						
110111 (	COMPANY NAME				SHIPPERS NUMBER	1	
AT FACI	LITY			/STATE ▶			
CONSIGN TO						IT CHARGI	ES
	CO. NAME				_	E TO BE ARK ONE"	
	STREET ►				PREPAID		DLLECT
	JIIILLI F						
	CITY/STATE/ZIP CODE				CARRIER REQU	ESTED HES	Logistics
	ATTENTION •	TELEPHONE	E▶		CARRIER USED	1120	_09.0000
Indicate o	lesired Common Air Van	Company Truck		Overnite Customer // Carrier Pick up	Desired Arrival Date		
Number	KIND OF PACKAGE, DESCRIPTION OF ARTICLES,	,			*Weight	Class	Check
Pieces	SPECIAL MARKS, AND EXCEPTIONS				(Sub. to Cor.)	or Rate	Column
•	Crates Exhibition Paraphenalia (Item 154630-NMFC)			\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	V		
	Cartons			CHARGES			
	Cases / Trunks						
	Skids			FIGH			
	Carpets			SEND FREIGHT			
				\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\			
	◆TOTAL PIECES VALUE.			TOTAL WEIGHT→			
	VALUE:			7			
	SEND FREIGHT CHARGES TO:			IN	STRUCTIONS		
Compan Name	HES Logistics, Inc.			RETURN COMPLETE BII	LL OF LADING TO	SERVICE D	ESK.
Street	620 Shenandoah Ave.			HERITAGE EXPOSITION FOR SHIPMENTS LEFT I			
Street				WILL COUNT AND SHIP	PIECES AS WE F	IND SHIPME	NT
City, Stat	e St. Louis, MO 63104			WHEN WE REMOVE FROM MUST INSURE THEMSEL			
Attn:	Telephone <b>1-866-493</b>	B-1675			TTEO AGAINGT L	OOO OII IND	
	IED TO ADDRESS AND BILL TO ADDRESS ARE THE SAME, FREIG HT WILL B NID BY CONSIGNEE) UNLESS PRIOR ARRANGEMENTS ARE MADE DIR ECTL'			Day: Date:	Time:		
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X SIGNATURE	OF SHIPPER PRINT	_	<u>X</u>	SIGNATURE OF CARRIER OR AGENT			_   <b>⊺</b>
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**ORIGINAL** 



# **UNION JURISDICTION RULES**

Since Work Rules and Union Jurisdictions vary from city to city, we apprise you of the following statements to help you in understanding the Union Requirements in the facility.

# **DECORATOR & CARPENTER JURISDICTION**

It is necessary for all exhibitors to use qualified union personnel for the installation and dismantling of prefabricated exhibits and displays and to install and remove draperies and floor covering. The handling, placing or setting out of merchandise that is to be displayed does not require union labor and may be done by the exhibitor. In addition, the installation or dismantling of an exhibit which does not require the use of hand tools, or more than one person, and can be accomplished within thirty minutes, may be performed by the owner or company representative. Your labor requirements can be ordered on the enclosed Exhibit Labor Order Form.

# **TEAMSTER JURISDICTION**

Our Material Handling Department is responsible for maintaining in and out traffic schedules at the show site. Even local exhibitors should clear all movements of exhibit materials through this department, as we will have priority at the unloading area at all times. Union jurisdiction allows individually hand carried items only and will not permit exhibitors use of dollies, hand trucks or pushcarts. Material Handling Services may be ordered in advance by completing and returning the enclosed Shipping Information and Service Order Form or by ordering on site at the Heritage Service Desk.



620 Shenandoah Ave. • St. Louis, MO 63104 Phone 314/534-8500 • Fax 314/533-0906

# EXHIBITOR APPOINTED CONTRACTOR THIRD PARTY AUTHORIZATION

#### **EXHIBITOR APPOINTED CONTRACTOR**

If your company plans to use a firm who is not the official service contractor as designated by Show Management, please complete this form and return to the address above.

**NOTE**: If you require material handling, sign hanging or exhibit labor, Heritage requires a completed credit card authorization form on file in order to provide these services.

# EXHIBITOR APPOINTED CONTRACTOR ADDRESS CONTACT PERSON PHONE Inform your Exhibitor Appointed Contractor that they must

send a copy of a General Liability Insurance Certificate no later than 30 days prior to show date or they will not be permitted to service your exhibit.

It is the responsibility of the exhibitor to assure that each representative of an Exhibitor Appointed Contractor abides by the official rules and regulations of this event.

## THIRD PARTY AUTHORIZATION

FOR USE OF AN EXHIBITOR APPOINTED CONTRACTOR: We understand and agree that we, the exhibiting firm, are ultimately responsible for payment of charges. In the event that the named third party does not discharge payment of the invoice prior to the last day of the show, charges will revert to the exhibiting company. The items checked below are to be invoiced to the third party:

ALL SERVICES BOOTH CLEANING I & D LABOR MATERIAL HANDLING/IN & OUT RENTAL FURNITURE & CARPET SIGNS OTHER (Please specify)
THIRD PARTY AGENT:
CREDIT CARD ACCOUNT NO
EXPIRATION DATE/VERIFICATION CODE//
PERSONAL CREDIT CARD COMPANY CREDIT CARD
CARDHOLDER'S NAME
AUTHORIZED SIGNATURE
PRINT NAME
COMPANY NAME
address
CITY/STATE/ZIP
PHONE FAX

We have read, understand and agree to all terms as described above and have advised our show site representative accordingly.

Exhibitor Signature:	Pr	int Name:	Date:	
(Please Print) NAME OF CONVENTION DDD 2015			BOOTH #	
FIRM NAME		PHONE #	FAX #	
ADDRESS	CITY	S	TATEZIP	
BY	EMA	[L		
NAME		DATE		



# **EXHIBIT LABOR ORDER FORM**

**DISPLAY LABOR FOR INSTALLATION & DISMANTLE OF EXHIBITS** 

The enclosed credit card authorization form must be completed and returned when ordering Exhibit Labor. For your convenience, MasterCard, American Express, Visa and Discover will be accepted.

	menee, master cara, American E	tpress, visa aria biset	over will be acc	epicu.	
RATES:					
	TTIME (One hour minimum per r		••••••	\$8	39.85 PER HOUR
	3:00 A.M. to 4:30 P.M. Monday thro			41.7	4 70 DED HOUD
	<b>ብE</b> (One hour minimum per man) <b></b> After 4:30 P.M. to 8:00 A.M. Monda				34./8 PER HOUR
8:00 a.m. The min request. Failure to notice is provided	be guaranteed only in those instar imum charge for one hour per ma o call for labor at requested time w I. Individual workmen's interpretat ot be guaranteed to conform to yo	n will apply and time v ill result in a one hour ions of plans diagrams	vill commence in charge per mar s, photos, and th	n accordance with ex n requested unless 4	khibitor's 8 hour advance
INSTALLATIO	N				
Heritage will to facilitate a your labor in No of men Please compl  FURNISH LA Have erect exhibit	supervise the installation of your en economical, correct installation.  voice.  Estimated hours each man ete the reverse side of this form  BOR TO ERECT EXHIBIT UNDER (No.) of men available as close as under exhibitor's supervision. Exhibit estimated hrs each man estimated hrs each man exhibit.	xhibit, however, specif A supervision charge Total hrs X r EXHIBITOR'S SUPER\ s possible to sitor must check in at s	e of 30%, minimate ST/OT  //ISION (A.MP.M.) on ervice desk to o	tum charge \$45.00, + 30% =  (Day) btain labor.	will be added to
DISMANTLE					
DISMANTLE Heritage will information h added to you No of men	EXHIBIT UNDER HERITAGE SUPI supervise the dismantling of your enast been given to the freight service ir labor invoice Estimated hours each man ete the reverse side of this form	exhibit, when crates are e desk. A supervision	charge of 30%, i	minimum charge \$4	5.00, will be
Have dismantle ext	BOR TO DISMANTLE EXHIBIT UN (No.) of men available as close as possibility under exhibitor's supervision.  Estimated hrs each man	oossible to (A Exhibitor must check in	.MP.M.) on n at service desk	to obtain labor.	(Date) to
			ESTI	MATED TOTAL	
NAME OF CONVENTION	ON <b>DDD 2015</b>			BOOTH #	
FIRM NAME		PHONE #		FAX #	
ADDRESS		CITY	STATE	ZIP	
BY	EMAIL		NAME	DATE	

COMPANY NAME _	
BOOTH # _	

PLEASE COMPLETE THE FOLLOWING INFORMATION IF YOUR DISPLAY IS TO BE SET-UP AND/OR DISMANTLED BY HERITAGE I&D AND YOU WILL NOT BE PRESENT TO SUPERVISE THE INSTALLATION AND/OR DISMANTLE.

INBOU	ND SHIPPING II	NFORMATION				
Carrier			Carrier Phone N	lumber		
Shipped to:	Warehouse	Show Site	From: City	//State	Date	
Total No. of:	Crates	Cartons	_ Fiber Cases	Other (Sp	pecify)	
SET-UP	INFORMATION	1				
Set up Plan/	Photo: Attached		To Be Sent With Exhib	it	In Crate No	
Carpet: With	h Exhibit	Rented From Heri	tage	Color	Size	
		tached			_ Electrical Under Carpet	
_						
_						
ОИТВО	UND SHIPPING	INFORMATION	l:			
Ship To:						
_						
_ Method: □	Common Carrier	☐ Air Freight ☐	] Van Line	ther (Specify)	)	
Carrier:(If Kn	own)					
Freight Char	rges: Prepaid	□ Bill To:				
		e responsible for production during shipping.	uct or literature that is	not properly	y packed and labeled by exhibi	tor personnel, nor for
		NS/COMMENTS:				
PLEASE	PROVIDE AN I	EMERGENCY COI	NTACT:			
Name					Phone No.	

# EXPOSITION SERVICES

620 Shenandoah Ave. • St. Louis, MO 63104 Phone 314/534-8500 • Fax 314/533-0906 SIGN SERVICE ORDER FORM

Discount prices only apply to orders received with full payment by the discount deadline date listed on the general information page. All charges for equipment and/or services are payable in advance or when placing order at show site. Orders will not be processed without payment. For your convenience, MasterCard, American Express, Visa and Discover will be accepted.

STANDARD SIZE SIGNS							
	QTY	DISCOUNT PRICE	STANDARD PRICE	TOTAL			
7"X11"	@	41.25	53.65 = \$_				
7"X44"	@	48.75	63.40 = \$_				
11"X14"	@	48.75	63.40 = \$_				
14"X22"	@	56.25	73.15 = \$_				
14"X44"	@	66.75	86.80 = \$_				
22"X28"	@	66.75	86.80 = \$_				
28"X44"	@	90.00	117.00 = \$_				
40"X60"	@	139.50	181.35 = \$_				
Easel							
Back	@	7.50	9.75 = \$_				
Sentra	_x@	16.50 sq.ft. 24.75	s sq. ft = \$_				
Any art de	Any art designs are inclusive of the above prices. Please						
be proportionately enlarged with the fonts embedded of							

\*Please feel free to attach additional sign copy on separate page.

**INDICATE YOUR SIGN COPY HERE** 

## **DIGITAL GRAPHICS**

Heritage has the capabilities to provide you with the finest digital graphic reproduction available. Capabilities include four-color, photo-quality, high resolution digital printing in virtually any size for banners, signage, exhibit graphics and more.

\_\_\_\_\_L X\_\_\_\_W = sq. ft.  
sq. ft. 
$$x $12.75 = $$$

- \$12.75 per sq. ft. (standard price \$16.55)
- Minimum order 9 sq. ft. (1296 sq. in.)
- Double sq. ft. for double-sided graphics
- Round sq. ft. to next whole increment
- File conversion, retouching, cloning or color correcting may incur additional labor charges

e send any high quality files sized appropriately or able to or outlined. If text is to be edited by Heritage then please send the font files as well. Preferred files are high resolution PDF's.

	Color of Ba	Horizontal		
	Color of Let	ttering		
Note: File conversion, retouching, clon correcting may incur additional labor o				
SETUP/COMPUTER LABOR				
Straight Time - \$88.00 Overtime -	\$156.00		5.1% TAX	_
<b>Double Time - \$176.00</b>			TOTAL	
please print)  NAME OF CONVENTION DDD 2015			BOOTH #	_
FIRM NAME	PH	ONE #	FAX #	
ADDRESS	CITY	STATE	ZIP	_
BY	EMAIL			_
NAME(SIGNATURE)	DA	ΓΕ		
	is Form Promptly To The Address A			



# EXHIBITOR LEAD RETRIEVAL

# Capture leads quickly and easily



"This device is great, I wish we've been using it for the past years. We will definitely be using it for all our future events."

--Advanced Aesthetics Surgery and Laser Center

#### **FEATURES & BENEFITS**

- Simple interface No training required
- Handheld device Ruggedized iPod hardware provides a familiar and easy-to-use system
- Battery powered Stays charged for 3-4 days, no electrical requirements
- Mobile Ability to use system outside your booth at networking events
- Download leads Utilize an online portal to download leads after synchronizing the data
- Efficient follow-up Ability to add notes
- Continuous scan mode Repetitive scanning without touching the screen
- Raffle feature Randomly select a scanned lead with a push of a button
- Multiple devices With multiple devices, scanned leads are provided in one merged Excel document as well as in separate Excel documents from each device
- Data Leads include attendee contact information that was captured during the registration process
- Pick-up Lead retrieval pick up located on site in the exhibitor service area

#### PRICE

- \$95 first unit
- \$75 each additional unit

# TWO OPTIONS TO RESERVE TODAY

**Option 1:** Visit <u>www.eventPower.com/Leads/15DC</u>. Be prepared to provide the contracting company name and booth number.

Option 2: Call customer service.

#### CUSTOMER SERVICE

Megan Carroll, Customer Support/Exhibit Hall Manager 703-740-1944 | MCarroll@eventPower.com

# **Exhibit Hall Fire Regulations**

The information contained in this brief outline does not by any means cover completely the ordinances and regulations contained in the local Fire Prevention Code.

The following are basic rules governing concessions, exhibits, and shows in any building open to the public:

- 1. All curtains, drapes and decorations must be constructed of flameproof material, or treated with an approved flameproofing solution. (Treatment shall be renewed as often as may be necessary to maintain the flameproofing effect.)
- 2. No combustible materials, merchandise or signs shall be attached to, hung from, or draped over flameproofed side and rear divider draperies of booths or attached to table skirting facing aisles, unless flameproofed.
- 3. All exits, hallways and aisles leading from buildings or tents are to be kept clear and unobstructed at all times.
- 4. No exit door shall be locked, bolted or otherwise fastened or obstructed at any time an exhibit building is open to the public. Moreover, it shall be unlawful to obstruct, or reduce in any manner, the clear width of any doorway, hallway, passageway or other means of egress. Additionally, all required exits shall be so located as to be discernible and accessible with unobstructed access thereto.
- 5. Access through turnstiles, gates, rails or similar devices shall not be permitted unless such a device is equipped to swing readily in the direction of exit travel under a total force of not more than 15 pounds and/or prior approval of the Fire Marshal.
- 6. All sawdust, shavings, hay and straw shall be flameproofed, stored and maintained in a manner approved by the Fire Marshal.
- 7. Automobiles, trucks, tractors, machinery and other motor vehicles utilizing flammable fuels, which are placed on display inside any building shall have no more than two (2) gallons of fuel in the tank; all fuel tanks shall be locked or effectively sealed and battery cables shall be disconnected from the ignition system. Ignition keys for vehicles on display shall be kept by a responsible person at the display location for removal of such vehicles from the building in the event of an emergency.

- 8. There shall not be any gasoline powered forklifts or carts allowed in a place of assembly. Exceptions: Propane or electric vehicles are allowed.
- 9. The use of liquefied petroleum gases inside buildings, tents or other areas is strictly prohibited, except for demonstration purposes when approved by the Fire Marshal. Maximum LPG allowed for exhibition purposes is a six (6) pound cylinder.
- 10. "No Smoking by Order of Fire Marshal" signs shall be posted and maintained in areas designated by the Fire Marshal.
- 11. Provide for daily removal and disposal of trash and rubbish from buildings and tents.
- 12. All electrical wiring shall be installed in a manner approved by the City Chief Electrical Inspector.
- 13. Provide and maintain approved fire extinguishing equipment in all areas as designated by the Fire Marshal.
- 14. All standpipe and hose cabinets shall be kept clear and unobstructed at all times.
- 15. All appliances fired by natural gas shall be approved by the City Chief Mechanical Inspector and Fire Marshal before being used.
- 16. The use of welding and cutting equipment for demonstration purposes must be by permit from the Fire Marshal.
- 17. Cylinders of compressed gases are prohibited unless approved by the Fire Marshal, and shall be secured in a vertical or horizontal positions depending on the tank use and design.
- 18. The operator or the person in charge of operation or use of any place of assembly or education shall check egress facilities before such building is occupied for any use. If such inspection reveals that any element of the required means of egress is obstructed, inaccessible, locked, fastened or otherwise unsuited for immediate use, admittance to the building shall not be permitted until necessary corrective action has been completed.

- 19. There shall not be any obstructions blocking exit doors from the outside of any building such as autos parked in doorways or barricades across sidewalks.
- 20. No curtains, drapes or decorations shall be hung in such a manner as to cover any exit signs.
- 21. No vehicles shall be parked in fire lanes outside of buildings.
- 22. No flammable liquids shall be used or admitted inside of buildings except by approval of the Fire Marshal.
- 23. Artificial lighting such as lanterns and candles are prohibited.
- 24. The use of all gas-fired heating units, either portable or stationary, shall meet the approval of the City Chief Mechanical Inspector and the Fire Marshal. The use of the so-called "salamander" stove is strictly prohibited.
- 25. All cooking appliances shall be equipped with ventilating hoods and equipment as deemed necessary by the Fire Marshal, but in any instance such equipment shall be installed in accordance with provision of the City Building and Fire Codes.

However, countertop fryers not exceeding 15 lbs. of oil may be used without the necessary ventilating hood and surface protection requirements. Additionally, the exhibitor shall be allowed no more than one (1) fryer per booth and shall provide two (2) ten (10) pound B.C. extinguishers, positioned on both sides of said fryers.

All cooking appliances shall be listed by a National Testing Agency: i.e. Underwriters Laboratory or Factory Mutual.

- 26. Booth and seating plans must be approved by the Fire Marshal. Submit plans to the Fire Marshal no later than 15 days before set-up date.
- 27. There shall not be any ticket booths, tables or any other display setup in the lobby without the prior approval of the Fire Marshal.
- 28. All aisles shall be maintained at a minimum of ten (10) feet clearance.

- 29. All covered structures in excess of ninety (90) square feet in area shall be protected by an automatic fire detection system approved by the Fire Marshal.
- 30. All floor plans submitted shall by totally representative of the halls, rooms and/or areas in which the events are held in, such as the location of manual pull stations, fire hose standpipe closets, exits, aisles and man doors in air walls, etc.