# **EXHIBITOR SERVICE MANUAL**

# Northeast Men's Apparel Group, LLC

### **Holiday Inn**

Boxborough, MA August 30-September 1, 2015



10 Technology Drive, Suite 40 | Hudson, MA 01749 capitalconventions.com | Fax: 508-351-9911

877-335-3700



Northeast Men's Apparel Group, LLC

Holiday Inn Boxborough, MA **August 30-September 1, 2015** 

### **GENERAL INFORMATION**

### Dear Exhibitor,

Capital Convention Contractors is pleased to have been selected as the Official Service Contractor for the Northeast Men's Apparel Group, LLC being held at Holiday Inn in the Boxborough, MA. In our commitment to an enjoyable and smooth running event, this Capital Exhibitor Service Manual has been prepared for your use in planning your event. *Please review the following information carefully and place orders early to save time and money!* 

#### Each booth package includes:

8' High back drape 3' High side drape 6' draped table 120V/10 AMP Electric	cal outlet - 1	Four chairs – (provided by Hotel) Wastebasket Exhibitor ID sign			
Drape Color: White Carpet: Exhibit Hall is carpeted					
Exh	ibitor Move-i	n and Move-out Sch	nedule		
Exhibitor Set-up:	Saturday,	August 29	12:00 p.m. – 6:00 p.m.		
Exhibit Hours:	Sunday, Monday, Tuesday,	August 30 August 31 September 1	9:00 a.m. – 6:00 p.m. 8:30 a.m. – 6:00 p.m. 8:30 a.m. – 4:00 p.m.		
Exhibitor Dismantle:	Tuesday,	September 1	4:00 p.m. – 7:00 p.m.		

To take advantage of discounts, advance orders must be paid in full and received with payment no later than **August 16, 2015.** *We must have a major credit card on file to process your orders!* Complete the Credit Card Authorization Form in its entirety with correct information. Capital Exhibitor Order Forms must be returned to our office and can be faxed directly to 508-351-9911. Order forms for other contractors should be returned to the specific contractor providing these services.

**Important Shipping Procedures** 

Capital recommends shipping exhibit materials up to 30 days prior to event move-in to our *Advance Freight Receiving Warehouse*. Making advance shipping arrangements will ensure a prompt and secure delivery to your exhibit site! The event's location will not have the facilities to receive and store such materials in advance and may refuse your shipment and additional charges may occur.

For Advance Shipping to Warehouse: All freight shipments must be shipped prepaid and received in our warehouse no later than August 24, 2015. A 35% late charge will apply if orders for advance shipping are received after this date.

**For Direct Shipping to Show Site:** DO NOT ship exhibit materials direct to show site to arrive prior to **August 29, 2015**. You MUST designate your shipment for arrival during exhibitor set-up date only and label your materials c/o CAPITAL CONVENTION CONTRACTORS.

We look forward to working with you!

### CAPITAL CONVENTION CONTRACTORS

If you have any questions, please feel free to contact Exhibitor Services at the number below. **EMAIL, MAIL OR FAX FORM TO**: Capital Convention Contractors ·10 Technology Dr · Suite 40 · Hudson, MA 01749 Phone 877-335-3700 · Fax 508-351-9911 · Email help@capitalconventions.com



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### **Northeast Men's Apparel Group, LLC** Holiday Inn Boxborough, MA

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ardholder hereby authorizes Capital to charge credit card described herein for all charges incurred by Exhibitor and has read, understands and grees to all forms in the exhibitor manual and agrees to pay all charges as described in the Cardholder Agreement. All estimated charges must paid in ADVANCE, and a valid credit card must be on file with Capital authorizing payment for modified and/or additional charges. All arges must be paid by the end of the show.  MPORTANT: PLEASE PROVIDE YOUR BOOTH REPRESENTATIVE WITH A COPY OF THIS CREDIT CARD AUTHORIZATION FORM TO AVOID ANY MISUNCERSTANDING.  CREDIT CARD PAYMENT POLICY  NO SERVICES WILL BE RENDERED UNTIL THIS DOCUMENT IS COMPLETED, SIGNED AND RETURNED TO CAPITAL  NON SERVICES WILL OF THE AVANCE PAYMENT POLICY  NOARCE FLOOR ORDERS: All orders require advance payment for initial estimate of charges for services AND a VALID CREDIT CARD oper authorization be provided to Capital. You may prepay with a company check, but a credit card is required by Capital to ensure any unexy arges, such as additional freight, clean-up cost, etc. that are paid at the time the show closes.  IIRD PARTY ORDERS: I you choose to contract work to a Display or Exhibit House/company and/or require services from Capital, the pa formation presented above shall apply. Capital must be notified, in writing, from exhibiting company or any other Display or Exhibit Cor ovlored in the service of strawante of exhibits.  RAYAGE TO WAREHOUSE OR SHOW SITE AND/OR LABOR: Capital's Payment Policy must be adhered to by exhibitor prior to any 1 ing shipped to Capital. All charges for freight, assembling, disassembling, shipping, handling and any other must be prepaid. If adjustment ditional charges must be paid by Show Close. Lowes to cost will be charged to redit Card provided, unless Exhibitor disputes charges in w pital is not responsible for any damage or loss of your freight; please secure round trip insurance from your company insurance carrier.  J. CHARGES: All charges/costs requesed by Exhibitor MUST be	CREDI	<b>Γ CAR</b>	D AUTHO	RIZ	ATION FORM
CREDIT CARD BILLING INFORMATION  Credit Card Billing Address  City  State City  State City  State City City Contact Person Email Contact Person Expiration Date Contact Person Contact Person Expiration Date Contact Person Contact Person Expiration Date Contact Person Contact Person Contact Person Expiration Date Contact Person Contact Con	American E	rpress			MasterCard
	xhibitor				Booth #
State       Zip Code         Contact Person       Email         Contact Person       Email         hone ( )       Fax ( )         Credit Card Number       Expiration Date         Card Holder Name (please print)       Signature         ardholder hereby authorizes Capital to charge credit card described herein for all charges incurred by Exhibitor and has read, understands and reves to all forms in the exhibitor manual and agrees to pay all charges as described in the Cardholder Agreement. All estimated charges must paid in ADVANCE, and a valid credit card must be on file with Capital authorizing payment for modified and/or additional charges. All arges must be paid by the end of the show.         MAPORTANT: PLEASE PROVIDE YOUR BOOTH REPRESENTATIVE WITH A COPY OF THIS CREDIT CARD AUTHORIZATION FORM TO X/VID ANY MISUMDERSTANDING.         CREDIT CARD PAYMENT POLICY         NOS SERVICES WILL BE RENDERED UNTIL THIS DOCUMENT IS COMPLETED, SIGNED AND RETURNED TO CAPITAL         VANCE FLOOR ORDERS: All orders require advance payment for initial estimate of charges for services AND a VALID CREDIT CARD pay and the required by Capital to ensure any unexp arges, such as additional freight, clean-up cost, etc. that are paid at the time the show closes.         IRBO PARTY ORDERS: Typo choose to cortract work to a Display or Ekhibit House/company and/or require services from Capital, the pay ormation presented above shall apply. Capital must be notified, in writing, from exhibiting company or any other Display or Ekhibit Com ovided in the starges for freight, assembling, disassembling, sinassembling, sinassembling, anding and any other must be prepaid. If adjustu	CRE	DIT CAI	RD BILLING	3 INF	ORMATION
Contact Person Fax (	redit Card Billing Address				
hone ( ) Fax ( )	lity		State _		Zip Code
redit Card Number Expiration Date	ontact Person		Email		
ard Holder Name (prese print)	hone ( )		Fax (	)	
rutholder hereby authorizes Capital to charge credit card described herein for all charges incurred by Exhibitor and has read, understands and rees to all forms in the exhibitor manual and agrees to pay all charges as described in the Cardholder Agreement. All estimated charges must paid in ADVANCE, and a valid credit card must be on file with Capital authorizing payment for modified and/or additional charges. All arges must be paid by the end of the show. <b>IMPORTANT: PLEASE PROVIDE YOUR BOOTH REPRESENTATIVE WITH A COPY OF THIS CREDIT CARD AUTHORIZATION FORM TO AVOID ANY MISUNDERSTANDING.</b> <b>INFORTANT: PLEASE PROVIDE YOUR BOOTH REPRESENTATIVE WITH A COPY OF THIS CREDIT CARD AUTHORIZATION FORM TO AVOID ANY MISUNDERSTANDING.</b> <b>INFORTANT: PLEASE PROVIDE YOUR BOOTH REPRESENTATIVE WITH A COPY OF THIS CREDIT CARD AUTHORIZATION FORM TO AVOID ANY MISUNDERSTANDING.</b> <b>INFORMATION FOLLOS WILL BE RENDERED UNTIL THIS DOCUMENT IS COMPLETED, SIGNED AUD REVICES WILL BE RENDERED UNTIL THIS DOCUMENT IS COMPLETED, SIGNED AUD REVICES ON CApital, You may prepay with a company check, but a credit card is required by Capital to ensure any unexper regres, such as additional freight, clean-up cost, etc. that are paid at the time the show closes. <b>IURD PARTY ORDERS:</b> If you choose to contract work to a Display or Exhibit House/company and/or require services from Capital, the payr ormation presented above shall apply. Capital must be notified, in writing, from exhibiting company or any other Display or Exhibit Comp olved in the set-up or dismantle of exhibits. <b>LAYAGE TO WAREHOUSE OR SHOW SITE AND/OR LABOR:</b> Capital's Payment Policy must be adhered to by exhibitor prior to any fre any shipped to Capital. All charges for freight, assembling, shiapsing, handling and any other must be prepaid. If adjustment in fitional charges are required at Show Close. Such costs will be charged to the neclosed Credit Card provided, unless Exhibitor disputes charges in writificiand charges coust requests of your freight; please secure round trip</b>	redit Card Number				Expiration Date
rees to all forms in the exhibitor manual and agrees to pay all charges as described in the Cardholder Agreement. All estimated charges must paid in ADVANCE, and a valid credit card must be on file with Capital authorizing payment for modified and/or additional charges. All arges must be paid by the end of the show.	ard Holder Name (please print)				Signature
AND RETURNED TO CAPITAL           VANCE FLOOR ORDERS: All orders require advance payment for initial estimate of charges for services AND a VALID CREDIT CARD per authorization be provided to Capital. You may prepay with a company check, but a credit card is required by Capital to ensure any unexperges, such as additional freight, clean-up cost, etc. that are paid at the time the show closes.           IRD PARTY ORDERS: If you choose to contract work to a Display or Exhibit House/company and/or require services from Capital, the payrormation presented above shall apply. Capital must be notified, in writing, from exhibiting company or any other Display or Exhibit Compolved in the set-up or dismantle of exhibits.           AYAGE TO WAREHOUSE OR SHOW SITE AND/OR LABOR: Capital's Payment Policy must be adhered to by exhibitor prior to any from a shipped to Capital. All charges for freight, assembling, disassembling, shipping, handling and any other must be prepaid. If adjustment itional charges are required at Show Close, they will be charged to the enclosed Credit Card provided, unless Exhibitor disputes charges in writical is not responsible for any damage or loss of your freight; please secure round trip insurance from your company insurance carrier.           L CHARGES: All charges/costs requested by Exhibitor MUST be PAID IN FULL before services are rendered, and any adjustment an itional charges must be paid by Show Close. Such costs will be charged to Exhibitor's credit card provided unless prior arrangements have I de. All Chacks must be drawn on a US bank, and there will be a minimum charge for each NSF check written to Capital. Declined credit cards ject to a \$35.00 service fee.           JUSTMENTS: Exhibitors are responsible for ensuring services rendered as ordered prior to Show Opening. All requests for adjustments must de on site prior to the Show Clos	IMPORTANT: PLEASE PROVIDE YOUR	AVOIL	D ANY MISUNDERSTA	NDING.	
<b>IIRD PARTY ORDERS:</b> If you choose to contract work to a Display or Exhibit House/company and/or require services from Capital, the payr ormation presented above shall apply. Capital must be notified, in writing, from exhibiting company or any other Display or Exhibit Comprolved in the set-up or dismantle of exhibits. <b>RAYAGE TO WAREHOUSE OR SHOW SITE AND/OR LABOR:</b> Capital's Payment Policy must be adhered to by exhibitor prior to any free ing shipped to Capital. All charges for freight, assembling, disassembling, shipping, handling and any other must be prepaid. If adjustment ditional charges are required at Show Close, they will be charged to the enclosed Credit Card provided, unless Exhibitor disputes charges in wripital is <b>not responsible</b> for any damage or loss of your freight; please secure round trip insurance from your company insurance carrier. <b>L CHARGES:</b> All charges/costs requested by Exhibitor MUST be <b>PAID IN FULL</b> before services are rendered, and any adjustment and ditional charges must be paid by Show Close. Such costs will be charged to Exhibitor's credit card provided unless prior arrangements have be dee. All Checks must be drawn on a US bank, and there will be a minimum charge for each NSF check written to Capital. Declined credit cards by each of the show Closing. Capital will not be responsible for adjustments after the Show Closes unless prior arrangements have be dee on site prior to the Show Closing. Capital will not be responsible for adjustments after the Show Closes unless prior arrangements have be de in writing to Capital. <b>LES TAX:</b> Applicable city, county and state taxes will apply. If any Exhibitor is exempt from paying sales tax, it is the Exhibitor's responsible provide Capital with its tax exempt certificate prior to the Show Opening. <b>DLECTION POLICY:</b> In the event this contract is turned over to an attorney for collection or dispute, Capital will be entitled to reason or company is a state to reason of the reason of the prior to the Show Close the source the source to	<u>NO SERVICES WILL BE RI</u>				
C .	oper authorization be provided to Capital. You harges, such as additional freight, clean-up cos <b>HIRD PARTY ORDERS:</b> If you choose to co formation presented above shall apply. Capit volved in the set-up or dismantle of exhibits. <b>RAYAGE TO WAREHOUSE OR SHOW S</b> bing shipped to Capital. All charges for freight ditional charges are required at Show Close, the apital is <b>not responsible</b> for any damage or low <b>LL CHARGES:</b> All charges/costs requested ditional charges must be paid by Show Close ade. All Checks must be drawn on a US bank, bject to a \$35.00 service fee. <b>DJUSTMENTS:</b> Exhibitors are responsible for ade on site prior to the Show Closing. Capital ade in writing to Capital. <b>ALES TAX:</b> Applicable city, county and state provide Capital with its tax exempt certificate	a may prepay w c, etc. that are intract work to al must be not <b>ITE AND/OF</b> at, assembling by will be chan as of your freig by Exhibitor Such costs w and there will or ensuring ser will not be re taxes will app prior to the S	with a company che paid at the time the o a Display or Exhib- tified, in writing, fr <b>R LABOR:</b> Capital' g, disassembling, sh arged to the enclosed ght; please secure ro MUST be <b>PAID I</b> vill be charged to Ex- l be a minimum char rvices rendered as or esponsible for adjus ply. If any Exhibitor thow Opening.	ck, but a show clo it House/ om exhit s Paymer pping, h l Credit C und trip <b>N FULL</b> thibitor's rge for ea rdered pr tments a	credit card is required by Capital to ensure any unexpe- oses. Company and/or require services from Capital, the payr biting company or any other Display or Exhibit Comp and Policy must be adhered to by exhibitor prior to any fre- trandling and any other must be prepaid. If adjustment Card provided, unless Exhibitor disputes charges in write insurance from your company insurance carrier. Lebefore services are rendered, and any adjustment and scredit card provided unless prior arrangements have to ach NSF check written to Capital. Declined credit cards fror to Show Opening. All requests for adjustments must fter the Show Closes unless prior arrangements have to pt from paying sales tax, it is the Exhibitor's responsib

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### THIRD PARTY PAYMENT POLICY

## Capital Convention Contractors will invoice third parties for payment of services rendered to exhibitors provided the following conditions are met:

- 1. The payment record of the third party is acceptable to *Capital*.
- 2. This completed form is signed by both parties and returned to *Capital* at least 14 days prior to move-in.
- 3. A completed Credit Card Authorization Form MUST accompany this form from each party.
- 4. Capital's prepayment policy is adhered to; i.e. orders must be received with payment by the deadline dates.
- 5. If there is any doubt which party is to be invoiced for a service, the exhibiting firm accepts responsibility for payment upon presentation of invoice at show site.
- 6. The exhibiting firm is ultimately responsible for payment of all charges by show conclusion.
- 7. Both parties have read and understand the Liability and Insurance Bulletin included in this packet and as stated on the enclosed sheets.

Please indicate which of the following item	s/services are to be invoiced to the third party:
All Capital Services	Freight Handling
Furniture/Carpet	Booth Cleaning
Labor	Other (specify)
the event the named third party does not make pay presented to the exhibiting firm for payment befor	rm, are ultimately responsible for payment of charges incurred. In ment upon presentation of invoice at show site, such charges will be the close of the show.
Company Name	Booth #
Address	
City/State/Zip Code	
Phone ( )	
Authorized Signature	Printed Name
	lay House 3 <sup>rd</sup> Party
Display House 3 <sup>rd</sup> party	
Address	
City/State/Zip Code	
Phone ( )	
Authorized Signature	Printed Name /



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### **ORDER SUMMARY**

**Payment Policy:** All orders faxed or mailed to Capital must be accompanied by a Credit Card Authorization Form. Payment in full is due at show site. Absolutely no show site orders will be executed prior to full payment of all customer bills.

### Calculate your order total:

Service	Amount Due
Exhibitor Booth Labor*	\$
Material Handling*	\$
Furnishings & Accessories	\$
Custom Exhibit Rental	\$
Special Signs & Banners	\$
Standard & Deluxe Carpet	\$
Miscellaneous	\$
MA Tax 6.25%	\$
<b>TOTAL ESTIMATED CHAR</b> *indicates nontaxable services	RGES \$

### PLEASE BE AWARE OF OUR PAYMENT AND PRICING POLICIES

ALL CHARGES MUST BE PAID PRIOR TO THE CLOSE OF THE SHOW

ORDERS RECEIVED WITHOUT FULL PAYMENT OR CREDIT CARD INFORMATION WILL NOT BE PROCESSED

MAKE CHECKS PAYABLE TO: CAPITAL CONVENTION CONTRACTORS Checks must include exhibiting firm name and booth number

### **RETURN VIA FAX: 508-351-9911**

PLEASE COMPLETE THE FOLLOWING INFORM Insurance Bulletin included in this packet and as stated on		ead and understand the Liability and
Company Name	Contact Person	Booth #
Address	City/State	Zip Code
Phone ( ) Fax ( )	Email address	
Authorized Signature		
If you have any questions, ple	ase feel free to contact Exhibitor Services at the num	nber below.

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### LIABILITY AND INSURANCE BULLETIN

*Capital Convention Contractor's* liability shall be limited to the physical loss or damage to the specific article, which is lost or damaged as described below:

- 1. Capital Convention Contractors shall not be responsible for damage to uncrated materials; materials improperly packed or concealed damage.
- 2. Capital Convention Contractors shall not be responsible for loss, theft, or disappearance of exhibitor's materials after same have been delivered to exhibitor's booth.
- 3. Capital and its subcontractors shall not be responsible for loss, theft, and disappearance of exhibitor's materials before it is picked up from exhibitor's booth for reloading after the close of the show. Outbound Bills of Lading are available at the Capital Exhibitor Service Desk. Outbound Bills of Lading will be checked at the time of actual pickup of freight from the booth. Piece counts will be adjusted and corrections will be made to the Bill of Lading where discrepancies may occur.
- 4. Capital and its subcontractors will not be responsible for ordinary wear and tear in handling of equipment. Neither will they be responsible for loss, damage or delay of shipments due to fire, theft, water, vandalism, acts of God, strikes, lockouts, work stoppages of any kind or any other circumstances beyond their control.
- 5. Capital and its subcontractors' liability shall be limited to physical loss or damage to the specific article which is lost or damaged, and in any event Capital's maximum liability shall be limited to \$.30 per pound per article with a maximum liability of \$50.00 per item or \$1,000.00 per shipment, whichever is less.
- 6. If Capital is found negligent for the damage of materials, the exhibitor's sole remedy will be to have Capital repair or replace the defective materials with that of like kind and quality. In no event shall Capital be liable for incidental or consequential damages, which may result or arise out of the damaged materials. This shall include those losses or damages, which may arise out of the inability of an exhibitor to show their product.
- 7. The consignment for delivery of a shipment to Capital by an exhibitor, or by any shipper on behalf of the exhibitor, shall be construed as an acceptance by such exhibitor (and/or other shipper) of the terms and conditions set forth in this notice. It is understood that Capital and its subcontractors are not insurers. Insurance, if any, shall be based on the value of the material handling services and the scope of liability is unrelated to the value of the Exhibitor's property being handled. It is suggested that exhibitors insure all shipments from the time they leave your company until they are returned from the show. If a shipment must be re-routed due to incorrect or unclear shipping instructions on the Outbound Bill of Lading, Capital assumes no liability as a result of such rerouting or handling.
- 8. Capital and its subcontractors shall not be liable to any extent whatsoever for any actual, potential or assumed loss of profits or revenues or for any collateral costs, which may result from any loss or damage to an Exhibitor's materials, which may make it impossible or impractical to, exhibit same.
- 9. Loss or damage must be submitted to Capital prior to the close of the show on which the loss or damage occurred or shall be considered waived. No suit or action shall be brought against Capital or its subcontractors more than one (1) year after the accrual of the cause of action therefore.
- 10. Shipment received without receipts, freight bills or specified unit counts on receipts or freight bills such as UPS or van lines will be delivered to the exhibitor's booth without guarantee of piece count or condition. No liability will be assumed by Capital for such shipments.
- 11. Empty container labels are available at the service desk. Affixing the labels is the sole responsibility of the exhibitor or his/her representative. All previous labels should be removed or completely covered. Capital assumes no responsibility for errors to the aforementioned procedure, removal of containers with old empty labels and without Capital's labels, improper information on empty labels, or valuable stored in containers with empty labels.
- 12. Freight handling charges are the responsibility of the exhibitor to whom the shipments have been consigned. Also, charges for loading out freight shipments are the responsibility of the exhibitor from whose shipments are made. Exhibitors may not assign this responsibility to suppliers or customers.

The exhibitor agrees, in the event of a dispute with Capital relative to any loss or damage to any of their materials or equipment that they will not withhold payment of any amount due to Capital for Drayage or any other service provided by Capital as an offset against the amount of the alleged loss or damage. Instead, they shall agree to pay Capital at the close of the show for all such charges, and they further agree that any claim they may have against Capital shall be pursued independently by them as a completely separate transaction to be resolved on its own merits.

- 13. Where an exhibitor indicates choice of carrier for pickup, it is the exhibitor's responsibility to arrange with such carrier for said pickup service. If the carrier does not pick up within the time limited for the removal of exhibitor's materials at the Exhibit Hall, we reserve the right to forward such materials by the shipping method of our choice or to remove said materials to our warehouse for disposition, at an additional charge to the exhibitor in accordance with prevailing rates for the service performed.
- 14. Materials left behind without orders placed at the Service Desk may be classified as abandoned. The Service Contractor shall not be responsible for same. We are not responsible for any delay of rush shipments. We will expedite such rush shipments to the best of our ability, but will not assume any financial responsibility for shipments, which do not arrive at their destination at a dated time.

If you have any questions, please feel free to contact Exhibitor Services at the number below. **EMAIL, MAIL OR FAX FORM TO**: Capital Convention Contractors ·10 Technology Dr · Suite 40 · Hudson, MA 01749 Phone 877-335-3700 · Fax 508-351-9911 · Email help@capitalconventions.com



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### LABOR GUIDELINES & NON-OFFICIAL CONTRACTOR RULES FOR EXHIBITOR PARTICIPATION

To assist you in planning for your participation in this upcoming exposition, we are certain you will appreciate knowing in advance that Capital labor is required for certain aspects of your exhibit handling. To help you understand, we ask that you read the following:

### MATERIAL HANDLING

The facility requires that the official material handling contractor, Capital, off-load all equipment and display materials for ALL common carrier and van line trucks. The use of fork trucks, pallet jacks and lift gates are only permitted by personnel of Capital Convention Contractors.

Exhibitors are allowed to perform their own material handling, provided they meet all of the following criteria:

- Personnel performing the work must be **bonafide**, full-time employees of the exhibiting company.
- Exhibitors may load/unload uncrated materials from a mini-van, car, station wagon, pick-up truck or box truck owned by the exhibiting company.
- Exhibitors may use **only** hand-operated equipment, which they have provided; two-wheeled hand trucks and four-wheeled flat carts are permitted.
- Exhibitors choosing to handle their own materials are responsible for their own storage during the show.

#### EXHIBIT INSTALLATION AND DISMANTLING

Full time employees of the exhibiting companies may set their own exhibits without assistance from Capital. Any labor services that may be required beyond what your regular full time employees can provide must be rendered by Capital. Labor can be ordered in advance by returning the Labor Order Form, or at show site, at the service desk. Proof of full time employment status may be requested by Capital.

#### NON-OFFICIAL CONTRACTOR RULES

Non-Official Installation and Dismantling Contractors may choose to use Capital Convention Contractors for labor and/or supervision or provide their own.

The following is required should they provide their own:

- Non-Officials must furnish Show Management the names and addresses and telephone numbers of key executives for emergency contact.
- All personnel must be properly identified with a badge at show site.

This statement and insurance rider **is not** required by the exhibitors who plan to set-up and dismantle their own booths or equipment with their own employees.

All Non-Officials Installation and Dismantle Contractor (supervisors) will be allowed on the exhibit floor **only** during official installation and dismantle hours, and must be identified with a temporary work pass, either supplied by Show Management or the Official Service Contractor.

TIPPING

CAPITAL CONVENTION CONTRACTORS requests that exhibitors do not tip our employees. They are paid at an excellent wage scale denoting a professional status, and we feel that tipping is not necessary. This applies to all employees. Any request for such should be brought to the attention of a Capital representative at the service desk or correspondence may be directed to the attention of the General Manager at the Capital office.



Standing on chairs, tables, or other rental furniture is prohibited. This furniture is not engineered to support standing weight. CAPITAL CONVENTION CONTRACTORS cannot be responsible for injuries or falls caused by the improper use of this furniture. If assistance is required in assembling your booth, please order labor on the Labor Order Form and the necessary ladders and tools will be provided.

If you have any questions, please feel free to contact Exhibitor Services at the number below. **EMAIL, MAIL OR FAX FORM TO**: Capital Convention Contractors ·10 Technology Dr · Suite 40 · Hudson, MA 01749 Phone 877-335-3700 · Fax 508-351-9911 · Email help@capitalconventions.com



### **US FIRE DEPARTMENT REGULATIONS**

For Exhibits, Exhibitions and Trade Shows - Public & Private

**Booth Construction** – Booths, platforms and space dividers shall be of materials that are flameretardant or rendered so, satisfactory to the Fire Department representatives. Coverings for counters or tables used within or as part of the booth shall be flame-retardant. All electrical wiring and apparatuses will be of a wire UL type approved.

**Fire Department** – A permit shall be required for the following:

- 1. Display or operate any heater, barbecue, heat-producing or open flame device, candles, lamps lanterns, torches, etc.
- 2. Display or operate any electrical, mechanical, or chemical device, which may be deemed hazardous by the fire department.
- 3. Use or storage of inflammable liquids and dangerous chemicals.
- 4. Display any internal combustion engine (special requirements available upon request).
- 5. Use of compressed gases. (Permit available for 32CF bottles <sup>1</sup>/<sub>2</sub> or less full).

**Obstructions** – Aisle and exits, as designated on approved show plans, shall be kept clean, clear and free of obstacles. Booth construction shall be substantial and fixed in position in specified areas for the duration of the show. Easels, signs, etc., shall not be placed beyond the booth area into aisles. Firefighting equipment shall be provided and maintained in accessible, easily seen locations and may be required to be posted with designating signs.

**Fire-Retardant Treatment** – All decorations, drapes, signs, banners, acoustical materials, cotton, paper, hay straw, moss, split bamboo, plastic cloth, and similar materials shall be flame-retardant to the satisfaction of the Fire Department. Booth identification banners and signs shall be flame-retardant unless smaller than 1232 square inches (28" x 44") if separated from other combustibles by a minimum of 12" horizontally and 24" vertically. Oil cloth, tar paper, nylon and certain other plastic materials cannot be made flame-retardant, and their use is prohibited.

**Combustibles** – Literature on display shall be limited to reasonable quantities (one-day supply). Reserve supplies shall be kept in closed containers and stored in a neat and compact manner in a location approved by the Fire Department. All exhibit and display empty cartons must be stored in an approved drayage area. If the show is under a 24-hour approved manned security program, automobiles are allowed to retain 1 gallon or less of fuel, gas caps must be taped. Batteries are to be disconnected and taped.

### STORAGE BEHIND BOOTH BACKWALL IS STRICTLY PROHIBITED.



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877-335-3700

### Northeast Men's Apparel Group, LLC

Holiday Inn Boxborough, MA **August 30-September 1, 2015** 

### **TABLE/DRAPE ORDER FORM**

### Advance Order Price Deadline: August 16, 2015

	QTY	DESCRIPTION	Advance Price	Floor Price	Amount
TABLES-DRAPED		4' X 2' – 30" HIGH	\$45.00	\$55.00	
		6' X 2' – 30" HIGH	\$55.00	\$65.00	
		8' X 2' – 30" HIGH	\$65.00	\$75.00	
COUNTER HEIGHT TABLES-DRAPED		4' X 2' – 40" HIGH	\$65.00	\$75.00	
		6' X 2' – 40" HIGH	\$75.00	\$85.00	
		8' X 2' – 40" HIGH	\$85.00	\$95.00	
TABLES-UNDRAPED		4' X 2' – 30" HIGH	\$25.00	\$30.00	
		6' X 2' – 30" HIGH	\$35.00	\$45.00	
		8' X 2' – 30" HIGH	\$45.00	\$55.00	
COUNTER HEIGHT TABLES-UNDRAPED		4' X 2' – 40" HIGH	\$45.00	\$55.00	
		6' X 2' – 40" HIGH	\$55.00	\$65.00	
		8' X 2' – 40" HIGH	\$65.00	\$75.00	
TABLES-COCKTAIL FINISHED TOP		30" ROUND – 30" HIGH	\$79.00	\$99.00	
		30" ROUND – 40" HIGH	\$89.00	\$111.00	
TABLE RISERS		4' X 10" HIGH	\$30.00	\$37.50	
		6' X 10" HIGH	\$35.00	\$43.75	
TABLES-4 <sup>TH</sup> SIDE DRAPE		6' OR 8' TABLE	\$25.00	\$35.00	
		6' OR 8' COUNTER	\$25.00	\$35.00	
CUSTOM BOOTH DRAPE		8' HIGH PER LINEAR FT	\$8.50	\$14.50	
6ft, 8ft & 10ft increments		3' HIGH PER LINEAR FT	\$5.50	\$9.50	

#### \*\*IF YOU DO NOT INDICATE COLOR CHOICE -SHOW COLOR WILL BE PROVIDED\*\*

CIRCLI	E COLOR CHOICE:	ROYAL BLUE	SILVER	BURGUN	ЮY	HUNTER GREEN	
		WHITI	3	RED	BLACK	-	
No c your is a \$	<b>RECEIVED 14 DAYS PR</b> redit will be issued on equip booth, either unused or afte 50% cancellation charge for		, M G	UB TOTAL IA TAX 6.25 % RAND TOTAL		\$ \$ \$	
PLEASE	undersigned is responsible f lition at close of show.	or all items ordered and for it COWING INFORMATIO	N ON EAC	TH ORDER SHEET.	I have read	and understand the L	iability and
Company	Name	Contac	t Person			Booth #	
Address_		City/State/Zip			Sigi	nature	
Phone (	)	Fax ( )		Email address			
	EMAIL, MAIL OR FAX	e any questions, please feel fr <b>K FORM TO</b> : Capital Conve ne 877-335-3700 · Fax 508-3:	ntion Contra	actors ·10 Technology I	Dr · Suite 40	0 · Hudson, MA 01749	9



### **BOOTH FURNISHINGS ORDER FORM**

### Advance Order Price Deadline: August 16, 2015

	QTY	DESCRIPTION	Advance Price	Floor Price	Amount
CHAIRS		PADDED SIDE CHAIR	\$43.00	\$54.00	
		PADDED ARM CHAIR	\$47.50	\$59.50	
		UPHOLSTERED BAR STOOL	\$53.00	\$66.00	
		FOLDING CHAIR	\$11.00	\$14.50	
ACCESSORIES		TRIPOD EASEL	\$20.00	\$25.50	
		GARMENT RACK	\$60.50	\$76.00	
		LITERATURE RACK	\$71.50	\$90.25	
		4' X 8' DISPLAY BOARD	\$137.50	\$171.75	
		6' SHOWCASE W/SHELVES	\$357.50	\$446.75	
		WASTEBASKET	\$15.50	\$20.00	
		RAFFLE DRUM	\$55.00	\$69.50	
		8' ALUMINMUM BACK POST W/BASE	\$22.00	\$27.50	
		6'-10' ADJUSTABLE CROSS BAR	\$11.00	\$13.75	

SUB TOTAL	\$ •
MA TAX 6.25 %	\$ •
<b>GRAND TOTAL</b>	\$ •

- No credit will be issued on equipment ordered and placed in your booth, either unused or after the close of the show.
   There is a 50% cancellation charge for orders cancelled at show-site.
- \* All materials are on a rental basis and remain the property of Capital.
- The undersigned is responsible for all items ordered and for its condition at close of show.

Address	City/State/Zip		– Signature –
Phone ( ) Fo	ax ( )	Email address	

Phone 877-335-3700 · Fax 508-351-9911 · Email help@capitalconventions.com



CONVENTION CONTRACTORS

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### Northeast Men's Apparel Group, LLC

Holiday Inn Boxborough, MA **August 30-September 1, 2015** 

	Chairs						
Upholstered Bar Stool	Padded Arm Chair	Padded Side Chair	Folding Chair				
	Draped Tables						
	Image: Second						
	Access	ories					
Tripod Easel	Garmen	nt Rack	Display Board				
Literature Racks	Chrome	Sign Holder	Wastebasket				
Standard Counter	Display		Raffle Drum				
Actual available products may	Please Please vary Please Please	Note: prvices Department to ensure the availa	ability of specific items.				

All colors depend upon dye lots and lighting.

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877-335-3700

### Northeast Men's Apparel Group, LLC Holiday Inn Boxborough, MA August 30-September 1, 2015

### **STANDARD & CUSTOM CARPET ORDER FORM**

### Advance Order Price Deadline: August 16, 2015

Custom carpet is required for booths longer than 30' or booths configured as an island or Peninsula. All prices include: delivery, installation, carpet tape and removal.

CIRCLE COLOR CHOICE: BLUE GREY BURGUNDY RED FOREST GREEN BLACK

(If no color is chosen, GREY will be delivered automatically)

### STANDARD CARPET

QTY	DESCRITPION	Advance Price	Floor Price	Amount
	9 x 10	\$109.00	\$136.50	
	9 x 20	\$218.00	\$273.00	
	9 x 30	\$326.75	\$409.25	

	PADDING & VISQUEEN	
Minimum ord	or of 100 square feet is required for padding s	visauoon ordor

	Winning of the square feet is required for padding & visqueen of				
SQ	DESCRITPION	Advance	Floor	Amount	
FT	DESCRIPTION	Price	Price	Amount	
	Padding <sup>1</sup> / <sub>2</sub> "	\$1.25	\$1.75		
	Visqueen	\$.75	\$1.25		

### CUSTOM CARPET

Minimum order of 100 square feet is required for custom carpet orders.

Advance Price:Booth size $(100 \text{ sq. ft. min}) \times $2.50 \text{ sq. ft.} =$ Floor Price:Booth size $(100 \text{ sq. ft. min}) \times $3.25 \text{ sq. ft.} =$ 

### PRESTIGE CARPET

#### Minimum order of 100 square feet is required for prestige carpet orders.

 Advance Price:
 Booth size
 (100 sq. ft. min)
 x \$4.50 sq. ft. =

 Please call Exhibitor Services for Prestige Carpet Color Choices

#### ADVANCE DISCOUNT ORDER PAYMENT MUST BE RECEIVED 14 DAYS PRIOR TO MOVE-IN.

- No credit will be issued on equipment ordered and placed in your booth, either unused or after the close of the show.
- ✤ There is a 50% cancellation charge for orders cancelled at show-site.
- ✤ All materials are on a rental basis and remain the property of Capital.
- The undersigned is responsible for all items ordered and for its condition at close of show.

SUB TOTAL	
MA TAX 6.25%	
GRAND TOTAL	

ሰ		
Þ	•	
\$ \$ \$	•	
\$	•	

Company Name	Cor	ntact Person	Booth #	
Address	City/State/Zig	p	Signature	
Phone ()	Fax ( )	Email address		

EMAIL, MAIL OR FAX FORM TO: Capital Convention Contractors ·10 Technology Dr · Suite 40 · Hudson, MA 01749 Phone 877-335-3700 · Fax 508-351-9911 · Email help@capitalconventions.com CAPITAL convention contractors 10 Technology Drive, Suite 40 | Hudson, MA 01749 capitalconventions.com | Fax: 508-351-9911

877-335-3700

### Northeast Men's Apparel Group, LLC Holiday Inn

Boxborough, MA August 30-September 1, 2015

### LABOR ORDER FORM

Labor is available for installation and dismantling of exhibits, shrink-wrapping and banding of materials. **RATES:** 

- Straight Time: <u>\$ 59.00 per man-hour</u> 8:00 a.m. to 4:30 p.m. Monday through Friday. One hour minimum.
- Overtime: <u>\$88.50 per man-hour</u> before 8:00 a.m. and after 4:30 p.m., and all hours on Saturday, Sunday and observed holidays, where applicable. One hour minimum.

CALCULATE ESTIMATED LABOR				
DATE TIME # OF TOTAL RATE PER ESTIMATED MEN HOURS MAN HOUR COST				
AM         INSTALLATION:       PM       X       X       \$       =       \$				
AM         DISMANTLE:         PM         X         X         X         X				
FINAL COSTS WILL BE CALCULATED AFTER COMPLETION OF SERVICES. COSTS ARE BASED ON OPTIONS AND ACTUAL LABOR TIME.				
ON-SITE LABOR ORDERS WILL BE CHARGED AN ADDITIONAL 30% Labor Options (choose one) Exhibitor Supervised Labor Capital Supervised Labor				
EXHIBITOR SUPERVISION				
All labor is performed under the direction of the exhibitor. Exhibitor must meet the scheduled labor at the Capital Service Desk. Failure to check in at the scheduled time will result in a one-hour minimum charge per person requested. Starting times are guaranteed only in those instances where labor is requested for the start of the workday. Twenty-four hour notice is required for cancellation of labor services.				
Company Representative: Phone:				
CAPITAL SUPERVISION         This plan allows for exhibits to be set up prior to exhibitor's arrival. The charge for this service is 50% of the exhibitor's total labor bill, with a minimum of \$45.00 on installation and \$45.00 on dismantles. In order to perform this service without the exhibitor's representative present, Capital must have detailed set-up instructions (blueprints/floor plans, etc.) with this labor order. Please see the next page for outbound shipping instructions.         Set Up Information Required:         Booth display being shipped to:       Warehouse       Show site       Scheduled delivery date				
Shrink wrap at \$35.00 per skid # x \$35.00 = (include on Order Summary page) FULL PAYMENT MUST ACCOMPANY ALL ORDERS				
PLEASE COMPLETE THE FOLLOWING INFORMATION ON EACH ORDER SHEET. I have read and understand the Liability and Insurance Bulletin included in this packet and as stated on the enclosed sheets.				
Company Name        Booth #				
Address City/State/Zip Signature				
Phone ( )         Fax ( )         Email address				
If you have any questions, please feel free to contact Exhibitor Services at the number below. <b>EMAIL, MAIL OR FAX FORM TO</b> : Capital Convention Contractors ·10 Technology Dr · Suite 40 · Hudson, MA 01749 Phone 877-335-3700 · Fax 508-351-9911 · Email help@capitalconventions.com				



### LABOR ORDER FORM (CONTINUATION)

Only Exhibitors hiring Capital to dismantle their booth should complete this form.

### OUTBOUND SHIPPING INSTRUCTIONS FOR CAPITAL SUPERVISED LABOR ONLY

At the close of the show, exhibitor freight will be shipped to the **following address**: If your freight is being shipped to another tradeshow, be sure to include the show name and your booth number.

	lame:			Booth #:
Address:				
City/State/Z				
Attention:				
□ Ext	nibitor Carrier Cho	SELECT SHIPP	PING METHOD	
□ Off	icial Show Carrier:	YRC Ground	*Must arrive by:	
exhibitor is r are the respon	esponsible for arrangin	g for the carrier to pick up or. Capital cannot guarante	ee pick up time for exhibito	al show freight carrier) the hipping costs are not included and or appointed carriers, all shipments
		BILLING IN	IFORMATION	
Bill Ship	ping Charges to (if	f different from abov	/e):	
Shipper (s	signature)		Print Name:	
Freight C	harges Billed to:			
Company	Name:			
Address:				
	/Zip:			
City/State				)
City/State Attention	:	INFORMATION ON EACH	Phone:	
City/State Attention PLEASE COMPLE Bulletin included in	ETE THE FOLLOWING	INFORMATION ON EACH l on the enclosed sheets.	_ Phone:	
City/State Attention PLEASE COMPLE Bulletin included in Company Name	ETE THE FOLLOWING	INFORMATION ON EACH l on the enclosed sheets.	_ Phone:	and understand the Liability and Insurance



### **EXHIBITOR-APPOINTED NON-OFFICIAL CONTRACTOR AUTHORIZATION**

If your company plans to use a Contractor other than Capital, please read, complete and submit this form to Capital Convention Contractors.

#### Official Service Contractors are appointed to perform and provide necessary services and equipment.

The Official Service Contractor will provide all usual trade show services, including labor. Exceptions are:

- Supervision may be provided by the exhibitor.
- The exhibitor may appoint the official contractor for supervision.
- The exhibitor may appoint a qualified non-official contractor.

#### **Official Service Contractors are appointed to:**

- Ensure the orderly and efficient installation and removal of exhibits.
- Assure the distribution of labor to all exhibitors according to need.
- Provide sufficient labor to satisfy the requirements of exhibitors and for the show itself.
- See that the proper type and limits of insurance are in force.
- Avoid any conflicts with local union regulations and requirements.

### SHOULD THE EXHIBITOR WISH TO EMPLOY THE SERVICES OF A CONTRACTOR OTHER THAN THE OFFICIAL CONTRACTOR, THE FOLLOWING CONDITIONS MUST BE MET:

- 1. The exhibitor must inform Capital Convention Contractors of the name and address of the contractor and the work performed. This information must be received in writing no later than 30 days prior to the show in Capital's office. If this information is **not** received 30 days prior to the show, Capital labor must be used for all work. The non-official contractor will be permitted to supervise only.
- 2. The non-official contractor to be used by the exhibitor must do the following:
  - a. Provide a certificate of insurance with at least the following limits: Comprehensive General Liability not less than \$1,000,000 with respect to injuries to any one person in any occurrence; and \$500,000 with respect to damage of property; Workers' Compensation Insurance, including employee liability coverage, in a minimum amount of not less than \$1,000,000 of individual and/or aggregate coverage, and naming Capital Convention Contractors as additional insured.
  - b. Agree to abide by all the rules and regulations of the show.
  - c. Agree to abide by all union rules and regulations.
  - d. Information must be received in the Capital office no later than 30 days prior to the show.
  - e. Identification badges must be worn at all times. Temporary labor badges will be provided. Badges will be issued only to persons actually used to supervise, install, dismantle and maintain exhibit-related equipment.

For services such as electrical, plumbing, telephone, cleaning and drayage, no other contractor other than the official contractor will be approved. This regulation is made necessary because work is done on equipment and facilities owned by parties other than the exhibitor. The exhibitor shall provide only the material and equipment that he owns and that is to be used in his exhibit space.

#### INCOMPLETE OR UNSIGNED FORMS WILL NOT BE ACCEPTED.

Return this form, along with Certificate of Insurance and name and addresses of employees who are working in your booth by July 30, 2015 to Capital.

Date:	<u> </u>	Booth #
Name of Service Contractor:		
Contractor Street Address		
City/State		Zip Code
Contractor Phone ( )	Fax ( )	Email address

Phone 877-335-3700 · Fax 508-351-9911 · Email help@capitalconventions.com



### MATERIAL HANDLING DEFINITIONS

#### What is Additional Handling?

Material delivered in such a manner that it requires additional handling, such as (but not limited to) shipments that are loaded by cubic space, ground loading/unloading, stacked or constricted space loading/unloading, designated piece loading/unloading, alternate delivery location, loads mixed with pad wrapped material, carpet/pad, multiple shipments, pad wrapped shipments, uncrated shipments, no documentation (including weight tickets), and inaccurate or missing weights which require shipment to be re-weighed on the dock. Shipments loaded in this manner require additional time, equipment and/or labor. Courier type companies (such as Federal Express, UPS, and DHL), airfreight and local cartage companies, POVs & company trucks are included in this category due to their delivery procedures.

#### What is a Cartage Company?

Freight forwarders, as well as other carriers, will often outsource the delivery of their freight to third party cartage companies. Cartage companies provide local pick-up and delivery services to and from the event venue, as well as other locations. In most cases cartage companies will consolidate shipments from multiple carriers onto a single truck. Due to their loading/unloading procedures, these shipments may fall into the additional handling category.

#### What is The Difference Between Crated and Uncrated Shipments?

Crated shipments are those that are packed in any type of shipping container that can be unloaded at the dock with no additional handling required. Such containers include crates, fiber cases, cartons, and properly packed skids. An uncrated shipment is material that is shipped loose or pad-wrapped, and/or unskidded without proper lifting bars and hooks.

#### What are Stacked Shipments?

Shipments loaded in a manner that requires pieces to be moved to ground level for delivery to booth. Stacked or "cubed out" shipments, and loose items placed on top of crates and/or pallets constitute additional handling.

#### What is Ground Loading/Unloading?

Applies to facilities where there is no loading dock and to vehicles that are not dock height and therefore cannot be loaded/unloaded at a loading dock. Examples are U-Hauls, flat bed trailers, double drop trailers, and company vehicles with trailers.

#### What are Mixed Shipments?

Mixed shipments are those that include both crated and uncrated goods. Where the percentage of uncrated is minimal and does not warrant the full uncrated rate for the shipment Capital will charge additional handling. Capital defines additional handling for mixed loads as more than 30% of the volume uncrated.

#### What is Constricted Space Loading/Unloading?

Freight that is loaded "high and tight" in the trailer and is not easily accessible, or freight that is loaded to full capacity of the trailer (top to bottom, side to side). An example of this is freight that is loaded down one side of a trailer that must be bypassed to reach targeted freight.

#### What is Designated Piece Loading/Unloading?

Drivers that require loading of specific pieces in a certain order to ensure all items fit on the trailer, or having to remove freight from the trailer and then reload to fit on the trailer.

#### What is Alternate Delivery Location?

Shipments that are delivered by a carrier and require pieces to be delivered to different areas/levels in the same building, or to other venues (such as a hotel near an event venue).

#### What are Multiple Shipments?

Any carrier delivering more than (1) one shipment for more than (1) one exhibitor, booth, location, or venue will be charged additional handling due to additional labor that is needed to sort, separate and deliver the various shipments.

#### What does it Mean if I Have "No Documentation"?

Shipments that arrive from a small package carrier (including Federal Express, UPS, and DHL) without an individual Bill of Lading, requiring additional time, labor or equipment to process.

#### What about Carpet/Pad Only Shipments?

Shipments that consist solely of carpet and/or carpet padding require additional handling due to additional time, labor and equipment needed to load/unload.



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capitalconventions.com | Fax: 508-351-9911

#### 877-335-3700

### Northeast Men's Apparel Group, LLC

Holiday Inn Boxborough, MA **August 30-September 1, 2015** 

### ESTIMATED MATERIAL HANDLING ORDER FORM

### **INBOUND SHIPPING INFORMATION**

#### **ADVANCE SHIPMENTS**

Please use enclosed freight labels Receiving hours: M-F 9:00 am to 4:00 pm **Must arrive by: August 24, 2015** To: Exhibitor Name/ Booth # For: Northeast Men's Apparel Group, LLC

c/o Capital Convention Contractors 35 Lyman Street Northborough, MA 01532

#### **DIRECT SHIPMENTS**

Please use enclosed freight labels Received only during exhibitor move-in hours **Only on: August 29, 2015** To: Exhibitor Name/ Booth # For: Northeast Men's Apparel Group, LLC Capital Convention Contractors c/o Holiday Inn

- 242 Adams Place
- Boxborough, MA 01719

\*\*\*\*\*PLEASE READ THE LIABILITY AND INSURANCE BULLETIN INCLUDED IN THIS MANUAL\*\*\*\*\*

(		NUMBER OF PIECES	EST. WEIGHT	CARRIER(S)	<b>TRACKING #</b> (Please provide Pro Number)	EST. DATE OF ARRIVAL	EST. COST (Of Material Handling) (200 lb. min. per shipment)
	ADVANCE SHIPMENTS Warehouse						
	DIRECT SHIPMENTS Showsite/ Exhibit Hall						

If shipment is greater than 3,000 lbs., what is the weight of the single heaviest piece being shipped?

Please provide contact information for person in charge of your move-in that will be on site:

CONTACT NAME .

PHONE # (

)

### **OUTBOUND SHIPPING INFORMATION**

- **OUTBOUND CAPITAL BILLS OF LADING** must be completed and turned in at the Capital Service Desk. Any freight left on the show floor without a completed Bill of Lading will result in a service fee equal to ½ hour of labor.
- DO NOT LEAVE YOUR BILL OF LADING IN YOUR BOOTH!
- A credit card is required for material handling services. Exhibitor is responsible for all shipping charges regardless of carrier. Payments must be in US FUNDS. Please complete credit card information on the CREDIT CARD Authorization form.
- Drivers MUST check in at the loading dock by 5:30 PM on September 1, 2015 or the shipment will be re-routed to the show carrier.
- **Return to Warehouse Fee:** Shipments returned to Capital's warehouse will be assessed a \$7.00 per cwt or a \$50.00 minimum charge, whichever is greater.

**CHECK** appropriate arrangements:

- □ Freight arrangements will be handled by Capital Convention Contractors common carrier, collect.
- Freight arrangements will be handled by exhibitor. NAME OF CARRIER:

PLEASE COMPLETE THE FOLLOWING INFORMATION ON EACH ORDER SHEET. I have read and understand the Material
Handling Rate Schedule as well as the Liability and Insurance Bulletin as stated on the enclosed sheets.

Company Name	Contact Person	Booth #
Address	City/State/Zip	Signature
Phone ( )	Fax ( ) Email ad	ldress
	If you have any questions, please feel free to contact Exhibit	for Services at the number below.

EMAIL, MAIL OR FAX FORM TO: Capital Convention Contractors ·10 Technology Dr · Suite 40 · Hudson, MA 01749 Phone 877-335-3700 · Fax 508-351-9911 · Email help@capitalconventions.com convention contractors

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877-335-3700

### Northeast Men's Apparel Group, LLC

Holiday Inn Boxborough, MA August 30-September 1, 2015

### MATERIAL HANDLING RATE SCHEDULE

#### **Rate Classifications**

Crated - Material that arrives as a single shipment on a dedicated truck that is skidded and/or crated or in any type of shipping container that can be unloaded at the dock with no additional handling required.

Additional Handling - Material delivered in such a manner that it requires additional handling, such as (but not limited to) shipments that are loaded by cubic space, ground loading/unloading, stacked or constricted space loading/unloading, designated piece loading/unloading, alternate delivery location, loads mixed with pad wrapped material, carpet/pad, multiple shipments, pad wrapped shipments, uncrated shipments, no documentation (including weight tickets), and inaccurate or missing weights which require shipment to be re-weighed on the dock. Shipments loaded in this manner require additional time, equipment and/or labor. Courier type companies (such as Federal Express, UPS, and DHL), airfreight and local cartage companies, POVs & company trucks are included in this category due to their delivery procedures. Uncrated - Material that is shipped loose or pad-wrapped, and/or unskidded machinery without proper lifting bars or hooks.

Small Packages - A shipment of any number of pieces with a combined weight not to exceed 25 lbs that is received on the same day, from the same shipper and delivered by the same carrier.

#### **Additional Fees May be Applicable**

• Off-Target: Direct shipments that do not arrive on the date or time assigned.

- Late to Warehouse Fee: Shipments arriving after August 24, 2015.
- Early Shipments to Warehouse: Any shipment arriving prior to July 30, 2015.

Shipments Returned to Warehouse: Shipments returned to the warehouse at close of the show will be charged an additional fee of \$7.00 per cwt or \$50.00 minimum charge, whichever is greater. Shipments not picked up from the warehouse within 72 hours will be charged for storage by Capital Convention Contractors.

Additional charges will apply for any shipment left on floor without a Capital Bill of Lading form completed and turned into the Capital Service Desk. One half hour minimum Capital supervised labor fee will be charged.

#### Overtime

Overtime is Monday through Friday prior to 8 a.m. and after 4:30 p.m.; all day Saturday, Sunday and observed union holidays.

Overtime will be applied to all freight received at or moved from the warehouse and/or show site during above listed times.

Your shipment is moved into or out of showsite on overtime due to scheduling beyond Capital's control.

<b>Rate Classifications:</b>		Price Per (	<u>CWT 200 lb. minimum</u>
<ul> <li>Advance Shipments to Warehous</li> </ul>	e (200 lb minimum) - Advance Freight De	adline Date: August 24, 2015	
Crated		\$ 53.00	\$ 106.00
			\$ 132.00
			\$ 37.10
**Uncrated shipments will NOT be accepted	nd/Outbound*	\$ 23.10	\$ 46.20
<ul> <li>Additional Surcharges</li> <li>Early Shinesets to Work even Costs</li> </ul>	1*	¢ 19 55	¢ 27 10
	1* ional Handling*		\$ 37.10 \$ 46.20
<b>5</b> 1			\$ 40.20 \$ 37.10
Late to warehouse*			\$ 37.10
Direct Shipments to Show Site (20	00 lb minimum) - First Day of Direct Freig	ht Acceptance: August 29, 2015	
Crated		\$ 50.00	\$ 100.00
0			\$ 126.00
			\$ 136.00
			\$ 35.00
	nd/Outbound*		\$ 44.10
	d*	\$ 23.80	\$ 47.60
<ul> <li>Additional Surcharges</li> </ul>			
U			\$ 35.00
			\$ 44.10
			\$ 47.60
Shipments Returned to Warehouse* (	\$7.00 per cwt or \$50.00 minimum, whicheve	er is greater)	wt \$50.00 minimum
<ul> <li>Small Packages (direct shipments on *In addition to above charges.</li> </ul>	ly, 25 lbs. or less combined, received on the same of	First Piece           day, same shipper, same carrier)        \$ 35.00	Additional Pieces \$ 20.00
MONEY SAVING TIPS - Consolidate shipme	nts when total weight is less than 200 lbs.		
for EXAMPLE if the rate is \$50.00 per 100lbs	.:		
3 Separate Shipments:	1 Consolidated Shipment:	Sub-Total:	\$
54 lbs. charged @ 200 lbs. \$100.00	3 pieces (1 shipment)		
59 lbs. charged @ 200 lbs. \$100.00	185 lbs. @ 200 lbs. = $$100.00$	Total:	\$
72 lbs. charged @ 200 lbs. \$100.00	Total Savings: \$200.00		
	0		

PLEASE COMPLETE THE FOLLOWING INFORMATION ON EACH ORDER SHEET. I have read and understand the Material Handling Rate Schedule as well as the Liability and Insurance Bulletin as stated on the enclosed sheets.

Company Name	Contact Person		Booth #
Address	City/State/Zip	Sig	nature
Phone ( )	Fax ( )	Email address	



877-335-3700

### Northeast Men's Apparel Group, LLC

Holiday Inn Boxborough, MA **August 30-September 1, 2015** 

### MATERIAL HANDLING POLICY

#### **CERTIFIED WEIGHT TICKETS**

In the event that no weight tickets or inaccurate weight tickets are indicated on the delivery documents presented, Capital shall estimate the weight or re-weigh, and charges shall be based upon the estimates. The estimated weight shall be final and binding if actual scale weight figures are not submitted prior to the close of the show. All shipments received at the warehouse and show site are subject to re-weigh.

### **OVERTIME**

An overtime surcharge per cwt, for each occurrence, will apply if:

• Shipments are received on overtime.\*

• Overtime will be applied to all freight received at the warehouse and/or show site that must be moved into or out of booth during below listed times.

- · Shipment is moved into or out of show site on overtime due to scheduling beyond Capital's control.
- \*Overtime is:
- Monday through Friday before 8:00 a.m. and after 4:30 p.m.
- · All day Saturday, Sunday, and observed union holidays

#### **INBOUND SHIPMENT(S)**

All charges are based upon inbound weight certificates and are quoted on a round-trip basis whether services are utilized completely or not. All charges are per cwt (100 lbs.), rounded up to the next 100 lbs., with a 200 lb. minimum. Capital will receive advance crated shipments at the warehouse and will provide up to 30 days free storage prior to the show. Capital will receive direct shipments at showsite on scheduled move-in day(s). Capital will provide delivery to booth, storage of empty packing materials, and return outbound shipments to the loading dock. All shipments must be accompanied by certified weight tickets. Capital reserves the right to re-weigh your Shipment(s) to determine actual weight. Consistent with trade show industry practices, there may be a lapse of time between the delivery of shipment(s) to the booth and the arrival of exhibitor or his/her representative. During this time the materials will be left unattended. Capital Convention Contractors will not be responsible or liable for any loss, damage, theft, or disappearance of exhibitor's material after it has been delivered to the exhibitor's booth.

Capital recommends hiring security services from the facility or Show Management. NOTE: Capital does NOT accept any ADVANCE Materials labeled and/or designated as HAZARDOUS or FLAMMABLE. Please CALL us with any questions.

#### **OUTBOUND SHIPMENT(S)**

Consistent with trade show industry practices, there may be a lapse of time between the completion of packing and actual pick up of materials from the booths for loading onto a carrier. During this time the materials will be left unattended. Capital Convention Contractors will not be responsible or liable for any loss, damage, theft, or disappearance of exhibitor's material between the time it is packed and when it is picked up and loaded. Capital highly recommends hiring security services from facility or Show Management. All Material Handling Agreements submitted to Capital by the exhibitor will be checked at the time of pick up from the booth, and corrections will be made where discrepancies exist between the quantities of items on the form submitted to Capital and the actual count of such items in the booth at the time of pick up. Capital shall not be responsible for loss, damage, or delay due to fire, acts of God, strikes, lockouts, or work stoppages of any kind or for any causes beyond its control. If found liable for any loss, CAPITAL'S sole and exclusive MAXIMUM liability for loss or damage to EXHIBITOR'S materials and EXHIBITOR'S sole and exclusive remedy is limited to \$ .50 (USD) per pound per article with a maximum liability of \$100.00 (USD) per item, or \$1,500.00 (USD) per shipment, whichever is less. Capital shall not be liable to any extent whatsoever for any actual, potential, or assumed loss of profits or revenues or for any collateral costs that may result from any loss or damage to an exhibitor's materials that may make it impossible or impractical to exhibit same. The consignment or delivery of a shipment to Capital by an exhibitor or by any shipper on behalf of the exhibitor shall be construed as an acceptance by such exhibitor (and/or other shipper) of the terms and conditions set forth in this bulletin. It is suggested that exhibitors insure all shipments from the time that they leave exhibitor's company until they are returned from the show. Your insurance carrier can add a rider to your current policy. Shipments left on the floor without forwarding instructions will be shipped out or returned to our Warehouse pending re-routing. No liability will be assumed as a result of such re-routing or handling.

### ALL CHARGES ARE THE RESPONSIBILITY OF THE EXHIBITING COMPANY FOR WHOM MATERIALS HAVE BEEN RECEIVED AND HANDLED.

### CAPITAL RESERVES THE RIGHT TO SHIP MATERIALS WITH THE OFFICIAL SHOW CARRIER IF EXHIBITOR CARRIER DOES NOT CHECK IN BY THE APPOINTED DATE AND TIME: **September 1, 2015 5:30 PM**.

If you have any questions, please feel free to contact Exhibitor Services at the number below. **EMAIL, MAIL OR FAX FORM TO**: Capital Convention Contractors ·10 Technology Dr · Suite 40 · Hudson, MA 01749 Phone 877-335-3700 · Fax 508-351-9911 · Email help@capitalconventions.com

Booth#	Booth#
Northborough, MA 01532 how: Northeast Men's Apparel Group, LLC	Northborough, MA 01532 Show: Northeast Men's Apparel Group, LLC
Convention Contractors 35 Lyman Street	Convention Contractors 35 Lyman Street
ro: Capital	To: Capital
From: Exhibiting Company/Organization	From: Exhibiting Company/Organization
Use these labels <b>only</b> if shipping <b>in</b> <b>advance</b> to warehouse	Use these labels <b>only</b> if shipping <b>in</b> <b>advance</b> to warehouse
Exhibit Material	Exhibit Material
RUSH	RUSH
Piece # of	Piece # of
Carrier	Carrier
Booth#	Booth#
Show: Northeast Men's Apparel Group, LLC	Show: Northeast Men's Apparel Group, LLC
35 Lyman Street Northborough, MA 01532	35 Lyman Street Northborough, MA 01532
Convention Contractors	Convention Contractors
To: Capital	To: Capital
From: Exhibiting Company/Organization	From: Exhibiting Company/Organization
advance to warehouse	Use these labels <b>only</b> if shipping <b>in</b> <b>advance</b> to warehouse

USH	RUSH
iece # of	Piece # of
Carrier	Carrier
Booth#	Booth#
how: Northeast Men's Apparel Group, LLC	Show: Northeast Men's Apparel Group, LLC
242 Adams Place Boxborough, MA 01719	242 Adams Place Boxborough, MA 01719
Convention Contractors /o Holiday Inn	Convention Contractors c/o Holiday Inn
o: Capital	то: Capital
From: Exhibiting Company/Organization	From: Exhibiting Company/Organization
Use these labels <b>only</b> if shipping <b>Direct to Show Site</b>	Use these labels <b>only</b> if shipping <b>Direct to Show Site</b>
Exhibit Material	Exhibit Material
RUSH	RUSH
Piece # of	Piece # of
Carrier	Carrier
Booth#	Booth#
how: Northeast Men's Apparel Group, LLC	Show: Northeast Men's Apparel Group, LLC
/o Holiday Inn 242 Adams Place Boxborough, MA 01719	c/o Holiday Inn 242 Adams Place Boxborough, MA 01719
Convention Contractors	To: Capital Convention Contractors
Conital	
rom: Exhibiting Company/Organization	From: Exhibiting Company/Organization
Use these labels <b>only</b> if shipping <b>Direct to Show Site</b>	Use these labels <b>only</b> if shipping <b>Direct to Show Site</b>



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Phone (

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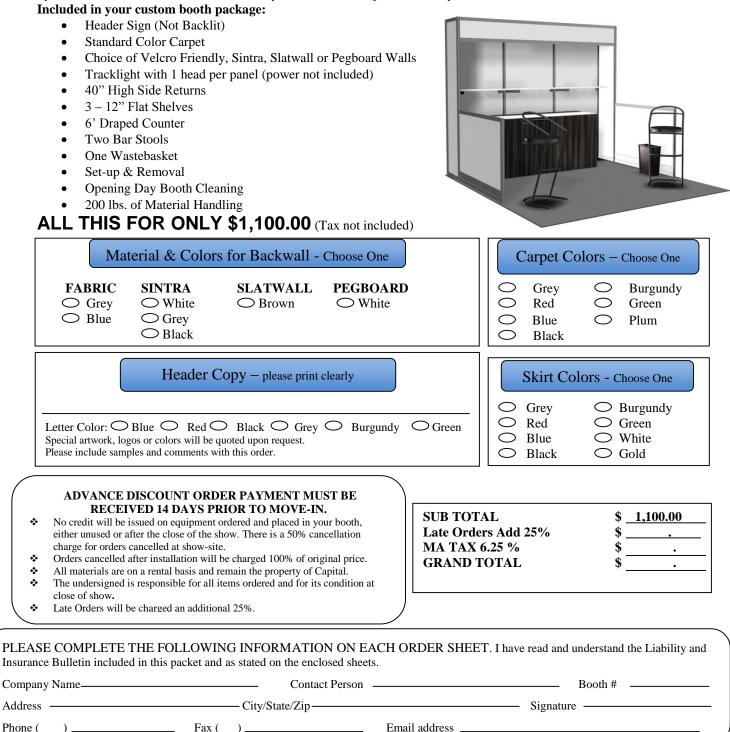
Northeast Men's Apparel Group, LLC

Holiday Inn Boxborough, MA August 30-September 1, 2015

### **CUSTOM EXHIBIT PACKAGE ORDER FORM**

**Advance Order Price Deadline: August 16, 2015** 

Capital will install a 10' custom hardwall booth to ensure your exhibit experience will be worry free. Your booth will be waiting for you when you arrive and then at the end of the show you will be able to just walk away.



If you have any questions, please feel free to contact Exhibitor Services at the number below. EMAIL, MAIL OR FAX FORM TO: Capital Convention Contractors 10 Technology Dr · Suite 40 · Hudson, MA 01749 Phone 877-335-3700 · Fax 508-351-9911 · Email help@capitalconventions.com



Northeast Men's Apparel Group, LLC

Holiday Inn Boxborough, MA **August 30-September 1, 2015** 

#### 877-335-3700

### **SIGN ORDER FORM**

### Sign Order Deadline: August 16, 2015

**PLEASE NOTE:** In order to receive the **discount rate** on your signs and graphics, this form **must arrive** at Capital at least two (2) weeks prior to exhibitor move-in.

### CUSTOM SIGNS

Special or custom signs can be made. Prices listed are for black copy, ten words or less to be applied on white Card stock or foam core depending on size. We welcome inquiries regarding signs not listed.

QTY	SIZE	Advance Price	Floor Price	Amount
	7" x 44"	\$27.50	\$42.00	
	14" x 22"	\$38.50	\$58.50	
	22" x 28"	\$66.00	\$99.00	
	28" x 44"	\$88.00	\$132.00	

### ADDITIONAL SIGN OPTIONS

Add your company's logo and other options for an additional cost. Exhibitor must supply artwork.

QTY	DESCRITPION	Advance	Floor	Amount
		Price	Price	
	Logo	\$82.50	\$137.50	
	Over 10 words	\$1.25	\$2.25	
	Cardboard Easel Back	\$4.50	\$6.75	
	Directional Arrow	\$5.50	\$7.75	

### BANNERS

Prices are based upon one color vinyl graphics applied to white 10 oz. material with grommets and up to ten words of copy. Other color materials and hanging options are available.

Dimensions	SQ.FT.	<b>Advance Price</b>	Floor Price	Total
X= _	X	\$10.00 per sq. ft.	\$23.25 per sq. f	ît. \$
THE FOLLOWING INFORM	MATION ON EACH C	MA TAX 6.2 GRAND TO	25 % TAL	\$ . \$ . iability and Insurance
1			Boot	n#
	_ City/State/Zip		Signature	
Fax ( )		Email address		
1	E THE FOLLOWING INFOR is packet and as stated on the e	X X = X	X X \$10.00 per sq. ft. SUB TOTAL MA TAX 6.2 GRAND TO THE FOLLOWING INFORMATION ON EACH ORDER SHEET. I have real is packet and as stated on the enclosed sheets. Contact Person	X X \$10.00 per sq. ft. \$23.25 per sq. ft SUB TOTAL MA TAX 6.25 % GRAND TOTAL 323.25 per sq. ft SUB TOTAL MA TAX 6.25 % GRAND TOTAL 323.25 per sq. ft SUB TOTAL MA TAX 6.25 % GRAND TOTAL