

Dental- Information

Sirona Dental Systems - Fabrikstrasse 31 - D-64625 Bensheim

August 2007

The topics in this issue:

SEMINAR AND TRAINING DATES

- o Training for dental sales representatives Page 3

TREATMENT CENTRES

- o Deliveries of the MultiMotion headrest have now commenced Page 4
- o Amalgam separator: longer bearing bolts now available Page 5
- o C1+, C2, C2+, M1+: new HF+ surgery module Page 5
- o Spirit S1/S2: discontinuation of spare parts Page 5

HANDPIECES

- o Repair-exchange service: T1 CLASSIC SH 40 handpiece Page 6
- o Modification to the "red" T1 LINE and T1 CLASSIC handpieces Page 6
- o Repairs to the T1 LINE C 200/L/mini and T1 CLASSIC S 200 L/mini handpieces Page 7
- o Service concept for SIROLaser Page 8

IMAGING SYSTEMS

- o GALILEOS: new product and software features Page 9
- o GALILEOS: installation checklist now available Page 10
- o XIOS intraoral system Page 10

CAD/CAM SYSTEMS

- o Sirona materials Page 11
- o CEREC/inLab software: new service packs (V3.03) available Page 12

SEMINAR AND TRAINING DATES

Training for dental sales representatives

The dates of upcoming training courses are shown in the following table.

For further details about the content and goals of the individual courses, please refer to the brochure "Training Program for Business Partners 2006/2007".

	August 2007	Sept. 2007	Oct. 2007
Basic training – your introduction to the Sirona product portfolio			
Treatment centres (1.5 days)	–	–	16 – 17
Handpieces, special applications and hygiene systems (1.5 days)	–	–	18 – 19
X-ray systems (1.5 days)	–	–	15 – 16
inLab (1 day)	23	–	–
Advanced training – the fast track to sales success			
Treatment centres (1.5 days)	–	03 – 04	–
Handpieces, special applications and hygiene systems (1.5 days)	–	04 – 05	–
X-ray systems (1.5 days)	–	06 – 07	–

TREATMENT CENTRES

Deliveries of the MultiMotion headrest have now commenced

We are pleased to inform you that our MultiMotion headrest is now ready for delivery.

Following the successful launch of this product at the International Dental Show (IDS) and numerous presentations by dental dealers, we have already received a large number of orders. Deliveries will be made in the coming weeks.

Retrofit kits will soon be supplied for treatment centres that have been temporarily equipped with articulating headrests. We will also soon begin deliveries of complete treatment centres fitted with the MultiMotion headrest.

In this connection, we would like to refer once again to the various conversion options described in the IDS Special (March) and the May issue of "Dental Information":

Designation	REF.	EUR, excl. VAT	Pr. Gr.
MultiMotion conversion kit for treatment centres with a flat or articulating headrest (C3 ⁺ , C4 ⁺ , C5 ⁺ , C8 ⁺ , ProFeel ⁺)	61 52 404	EUR 1,495.00	01
MultiMotion conversion kit for M1 ⁺ /C2 ⁺ for treatment centres with a motor-driven headrest (M1 ⁺ , C2 ⁺ , C3 ⁺ , C4 ⁺ und C5 ⁺)	61 84 688	EUR 1,695.00	01

Important note: Contrary to what was stated in the May issue of "Dental Information", this conversion kit cannot be used to adapt the MultiMotion headrest to the C2 treatment centre. This is due to technical reasons.

Please remember to order the necessary upholstery components!

Amalgam separator: longer bearing bolts now available

As part of our continuous product development process we introduced longer bearing bolts with effect from calendar week 24/07. Our spare parts inventories were adjusted on 29 June 2007. You can now order a **set of 4 bearing bolts** under the new **REF. 59 42 375 for EUR 14.80, excl. VAT.**

The previous version of the bearing bolts (REF. 33 16 564) has been withdrawn.

Please note:

When carrying out repairs involving the bearing bolts of the amalgam separator, please ensure that all the bolts are replaced by the longer version (three bolts in the case of the C, C⁺ and M1⁺ models; four bolts in the case of the M1).

C1⁺, C2, C2⁺, M1⁺: new HF⁺ surgery module

The surface-mounted HF⁺ surgery module (REF. 58 92 638) is no longer available. With immediate effect, it will be replaced by the backwardly compatible **HF⁺ surgery module (REF. 60 29 032)**. This is available at a lower price (EUR 1,217.00, excl. VAT).

Spirit S1/S2: discontinuation of spare parts

It is no longer economic to procure spare parts for the Spirit S1/S2 treatment centres. In some cases, the components have been withdrawn by the relevant suppliers. For this reason, we will stop supplying spare parts for these treatment centres on 31 December 2007. After this date, we will be able to meet incoming orders only as long as stocks last. Please take this into account in your forward planning and inform your customers accordingly.

HANDPIECES

Repair-exchange service: T1 CLASSIC SH 40 handpiece

With effect from 1 October 2007, we will no longer offer the T1 CLASSIC SH 40 on a repair-exchange basis.

Until this date, we will provide repair-exchange services only as long as stocks last.

Designation	REF.	Rep. REF.
T1 CLASSIC SH 40 1:1	58 99 229	59 11 131

Defective products should be sent for individual repair to our **Instrument Service Centre (ISC), D-64625 Bensheim, Fabrikstrasse 35.**

The discontinuation of this product was announced in the December 2005 issue of "Dental Information". It has been replaced by the T1 CLASSIC handpiece with light (T1 CLASSIC SH 40 L, REF. 60 31 400).

Modification to the "red" T1 LINE and T1 CLASSIC handpieces

Improvements have been made to the head and neck drives of the T1 LINE C 200/mini, T1 LINE C 200 L /mini and T1 CLASSIC S 200 L/mini handpieces. The new drive components are not compatible with the previous versions.

The transition will take place successively. The relevant serial numbers (SN) are as follows:

Designation	REF.	SN
T1 LINE C 200	18 94 729	30,000
T1 LINE C 200 L	33 28 452	43,000
T1 LINE C 200 L mini	60 06 303	4,000
T1 LINE C 200 mini	60 06 337	3,000
T1 CLASSIC S 200 L	58 98 866	20,000
T1 CLASSIC S 200 L mini	60 06 360	3,000

Remaining stocks can be sold off. It is not necessary to convert existing handpieces. Please note that we cannot offer exchange or conversion services for the remaining stocks.

Repairs to the T1 LINE C 200/L/mini and T1 CLASSIC S 200 L/mini handpieces

We can now supply spare-parts packages at a special price – for the standard version as well as the “mini” versions of the red handpieces. This offer will remain available until 31 December 2007 and is limited to usual quantities.

Designation	REF.	Content	Application	EUR excl. VAT	Pr. Gr.
LINE/CLASSIC update Z19/Z13 Standard	61 95 171	Neck drive Z8/Z13 (REF. 61 75 603) Head drive Z13 K (REF. 61 75 587) Push-button KWS (REF. 59 96 967)	T1 LINE C 200 T1 LINE C 200 L T1 CLASSIC S 200 L	350.00	94
LINE/CLASSIC Update Z19/Z13 mini	61 95 189	Neck drive Z8/Z19 (REF. 61 75 603) Head drive Z 13 K mini (REF. 61 75 611) Adjusting washer 4 x 6 x 0.08 (REF. 58 87 182)	T1 LINE C 200 mini T1 LINE C 200 L mini T1 CLASSIC S 200 L mini	333.00	94

Alternatively, the complete head unit can be ordered at the usual list price.

Designation	REF.	Contents	Application	EUR, excl. VAT	Pr. Gr.
Head 1:5 Z8/19/13 K	61 75 595	Head (red) complete	T1 LINE C 200 T1 LINE C 200 L T1 CLASSIC S 200 L	395.00	94
Head 1:5 Z8/19/13 K mini	61 75 629	Head (red) mini complete	T1 LINE C 200 mini T1 LINE C 200 L mini T1 CLASSIC S 200 L mini	395.00	94

We would like to draw your attention to the corresponding changes in the repair instructions (available as from the end of August).

The updated version of the repair instructions can be obtained from the Sirona website (dealer log-in).

Service concept for SIROLaser

Sirona now offers a two-stage service and repair concept for technicians.

1. SIROLaser – safety check

Every two years, SIROLaser units have to undergo a prescribed safety check.

The following documents are required:

- SIROLaser instructions for use (country-specific!)
- Service manual for performing the safety check (REF. 61 92 947)
- The medical device logbook relating to the SIROLaser unit (in the possession of the user)

The necessary requirements/qualifications for performing safety checks are laid down in the Medical Device Operator Regulations (“MPBetreibV”).

The service manual for performing the safety check can be downloaded or ordered via our website (dealer log-in).

If required, we can perform the safety check on your behalf:

Safety check, EUR 350.00, excl. VAT

Important note: You must send in the SIROLaser unit, plus all accessories, in the transport case.

Scope of services:

- Safety check
- Performance check
- Calibration

2. SIROLaser – repairs/calibration/software updates

With immediate effect, Sirona offers a one-day training course centering on laser safety, calibration and software updates.

Further details are shown in our new training course brochure for 2007/2008, which will be sent to you together with the September 2007 issue of “Dental-Information”.

Further information is available from Ms Marianne Schmidt, Sirona Dental Services GmbH, Tel.: +49 (0) 62 51/16-25 10, E-mail: marianne.schmidt@sirona.com

Important note:

Training courses for dental service technicians

Pursuant to EN 29001 (Paragraphs 4.18 and 4.1) and ISO 9001, installation, fitting, maintenance and repairs must be performed by specially trained technicians. Manufacturers are required to provide product-related training courses within the framework of their quality assurance systems. As a distributor of our products you must be in a position to demonstrate to the relevant authorities that your service technicians have undergone proper product-related training. Technicians who have successfully completed our training courses receive a corresponding certificate from the Sirona Dental Academy.

IMAGING SYSTEMS

GALILEOS: new product and software features

Our GALILEOS 3D X-ray system is undergoing continuous development. Since June 2007, the system has included a built-in high-contrast mode, as well as an optimized DICOM export function for third-party software (Noble Guide, Simplant, etc.).



The **high-contrast mode** is activated via the corresponding program selection key (VO1 HC) on the Easypad touchscreen. Compared with the standard mode, the high-contrast mode enhances the visualization of hard structures such as bones and teeth. This may compromise the visualization of soft tissue, in particular the soft tissue silhouette. The high-contrast option is ideal for evaluating tooth and bone structures – e.g. after bone augmentation treatment – in cases where the user can dispense with an accurate display of the soft tissue silhouette.

Via the DICOM export function, the GALILEOS system can communicate with third-party implant planning programs (e.g. Nobel Guide, Simplant). The high-contrast mode has been realized on the basis of advanced image intensification technology and offers perceptible benefits to users.

The **DICOM export function** is executed directly under the GALAXIS/GALILEOS implant software. The user can define the resolution and the crop area of the image. This ensures the efficient and trouble-free import of the GALILEOS image data into the chosen third-party software.

GALILEOS hotline

Sirona has set up a premium telephone hotline for the GALILEOS system. This service is available on weekdays between 7.30 a.m. and 5.30 p.m. (CET).

Expert information on GALILEOS is available in German, English, French, Italian and Spanish.

Language	GALILEOS premium hotline 7.30 a.m. to 5.30 p.m. (CET)
German	+49-6251/16-1620
English	+49-6251/16-1630
French	+49-6251/16-1640
Italian	+49-6251/16-1650
Spanish	+49-6251/16-1660

Useful information about our new 3D X-ray system is available on our website – for example, details of training courses (e.g. in relation to radiation safety), information about digital volume tomography and descriptions of the new diagnostic capabilities of the GALILEOS system. This information will be updated at regular intervals.

GALILEOS: installation checklist now available

In order to facilitate the punctual and efficient installation of the GALILEOS system, it is important to evaluate the on-site infrastructure (e.g. power supply, network connections, etc.) at least four weeks in advance.

To assist you, we have added a checklist to the "Installation Requirements" for the GALILEOS system. The checklist covers important issues relating to the IT, hardware and network infrastructure at the planned installation site.

A PDF version of this document (REF. 61 17 928) can be downloaded from the Sirona website (Dealer login/Online orders/Technical documentation). You also have the option of ordering printed copies of the checklist.

XIOS intraoral system

Repairs to the XIOS sensor cables

In the interests of you and your customers, all of our XIOS sensors come with an extended five-year warranty. However, this warranty is subject to the proper use of the sensors. It does not cover damage caused (for example) by kinking or by the cables becoming trapped in drawers or under the casters of the dentist's chair. In these cases, we can offer a cable repair service. Further information will be provided in the next issue of "Dental-Information".

New REF. numbers for single XIOS sensors

For logistical reasons, we have been compelled to modify the order numbers of the single XIOS sensors.

Please ensure that you use the following REF. numbers in future:

Designation	REF.
XIOS X-ray sensor size 1	61 95 015
XIOS X-ray sensor size 2	61 95 023
XIOS X-ray sensor sizes 1 and 2	61 95 031

These sensors are supplied together with a starter kit consisting of a sensor holder set, protective sleeves of the corresponding size, a wall mount and a beam limiting device.

We request you to correct your price lists and technical documents accordingly and apologize for any resultant inconvenience.

CAD/CAM SYSTEMS

Sirona materials

inCoris ZI 55/19 MC XL

High-strength material for long-span bridge restorations.

The Sirona inCoris ZI zirconium oxide blocks are available in five different shades (F0.5, F1, F2, F3 und F4.5). As from August 2007, these blocks will also be available in the proven size 55/19, specially designed for the new inLab MC XL milling unit.



To cater for the advanced inLab MC XL system, the 55/19 inCoris ZI blocks are fitted with a new type of block holder. This replaces the two "flip" holders required for the standard inLab milling unit.



Designation	REF.	Qty. in pack	Shade	EUR, excl. VAT	Pr. Gr.
inCoris ZI 55/19 MC XL F0.5	61 73 244	2 pcs.	F0.5	250.00	68
inCoris ZI 55/19 MC XL F1	61 73 236	2 pcs.	F1	250.00	68
inCoris ZI 55/19 MC XL F2	61 73 251	2 pcs.	F2	250.00	68
inCoris ZI 55/19 MC XL F3	61 73 269	2 pcs.	F3	250.00	68
inCoris ZI 55/19 MC XL F4.5	61 73 277	2 pcs.	F4.5	250.00	68

inCoris intro kit

The inCoris intro kit contains an appropriate selection of inCoris blocks and CEREC Blocs. These samples allow users to acquaint themselves with high-quality Sirona materials available for the CEREC and inLab milling units.



Designed for demonstration purposes, the kit will be included with all new inLab and inLab MC XL systems delivered as from August 2007.



Designation	REF.	Qty. in pack	Contents	EUR, excl. VAT	Pr. Gr.
inCoris intro kit	61 50 762	Kit	2x inCoris ZI 20/19 F2 1x inCoris ZI 40/15 F2 2x inCoris ZI 40/19 F2 2x inCoris AL 40/19 1x CEREC Blocs 14 S1-M 1x CEREC Blocs 14 S3-M 1x CEREC Blocs 14 S2-O 1x CEREC Blocs PC 14 S2-PC 1x CEREC Blocs PC 14 S3-PC 1x CEREC Blocs PC 14 S4-PC	595.00	68

CEREC/inLab software: new service packs (V3.03) available

With immediate effect, these new service packs for the CEREC 3D and inLab 3D software are available for downloading from the "Service" section of the Sirona website.

Detailed information about **CEREC 3D SP 3.03** and **inLab 3D SP 3.03** is provided on the website.

- The CEREC 3D service pack can be installed under V3.0x of the CEREC 3D software. However, it is not compatible with CEREC PPU.
- The inLab 3D service pack can be installed under V3.0x of the inLab 3D software.

A CD with these service packs plus detailed descriptions is in preparation. This CD will be available as from 15 August and can be ordered via the Sirona website (dealer login) under the order number A91100-M41-A957.

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Automatic evaluation of the camera image quality

In the past, it was not possible to assess the quality of a CEREC image until very late in the process (e.g. on the basis of the 3D model or the milled restoration). The CEREC and inLab software evaluate the quality of each image immediately after it has been generated by the 3D intraoral camera. If the image is inadequate, the user receives a message telling him to repeat the exposure. Poor image quality is attributable to various factors – for example, an additional light source in the patient’s mouth or camera shake. Shake can be avoided by deploying the special camera support (REF. 59 45 360).

CEREC MC XL: WLAN

With immediate effect, CEREC MC XL milling units (and inLab MC XL units equipped with the WLAN option) are supplied together with an access point instead of a built-in WLAN module. This access point is preconfigured for the WLAN infrastructure mode. It can be connected directly to the **LAN** socket of the MC XL milling using the enclosed cable. A wireless link with the image acquisition unit is established immediately. It is no longer necessary to configure the WLAN settings manually. Provided that the access point is favourably positioned (no shadowing caused by metal walls, etc.), very good WLAN reception can be expected.

inLab MC XL

The following components are required in order to operate an inLab MC XL milling unit via WLAN:

An access point which is attached via a cable to the **LAN** socket of the MC XL milling unit:

Designation	REF.	EUR, excl. VAT	Pr. Gr.
WLAN access point, EU/CH/I	61 51 232	165.00	57
WLAN access point, USA	61 51 240	165.00	57
WLAN access point, GB	61 51 257	165.00	57
WLAN access point, AUS/NZ	61 51 281	165.00	57
WLAN access point, Japan	61 51 299	165.00	57

In addition, a WLAN retrofit kit is required for the inLab system PC (hardware versions AA to GA):

Designation	REF.	EUR, excl. VAT	Pr. Gr.
WLAN retrofit kit	61 44 104	490.00	57

For further information, please contact our Customer Service Centre

Telephone:

49 (0)62 51/16-16 16

E-mail or fax:

Product services

E-mail: product.service@sirona.de

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Technical support

Order services

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Product orders/correspondence

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Returned goods

