Event2CRM – Quick Start User Guide

V1.0

Plan. Promote. Track.

Any event that requires registration or ticketing.



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Creating a New Event

From the	Event	Grid	View	click or	New	Event.
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Save and Close	e 🔓			(❷ <u>H</u> elp →
	Event: New	n			
Details:	General Sales and F	Revenue Payment Options HTML Editor WebSite	lotes		
Activities	General				
lo History	Name *		Event Capacity		
Workflows	Event Currency *		Event is Private?	⊙ No C Yes	
Event Tickets	License *		Campaign		
Event Orders	Dates and Times				
Sales:	Event Start Date *	1/29/2011 8:00 AM	Event End Date	1/29/2011 9:00 AM	
🔉 Event Check-in Statu	Event Length *	1 Hour -	Time Zone *	US and Canada Central Time 🗸	
Leads	Event Length	00 Minutes 👻			
	Daylight Savings? *				
	Syncing				
	Notify on Sync *	Q	Sync to Eventbrite?	⊙ No C Yes	
	Set Status to *	New Draft 🗸	Status in Eventbrite	Not Synced 👻	
	Eventbrite Id				
	Personalized Domai	n Info			
	Test	Preferred		Status	
	Test	Secondary		Status	
	Test	Tertiary		Status	
	Meeting Info				
	Host *		Display Host Info	⊙ No C Yes	
	Host Description				
	Venue Type	Online C Physical			
	Attendee Passcode		Presenter Passcode		
	Online Meeting URL				
	Audio Info				

- 1. Name Enter the Name of the Event this what your attendees will see.
- 2. Event Currency Browse to and select the currency that tickets will be sold.
- 3. License Browse to the license file record. If you have more than one Eventbrite account for your company, select the appropriate License. This is an option for CRM Organizations that have business units, etc. that would like to manage their events separately.
- 4. Event Capacity Enter a number which represents the top limit of attendees for the event.
- Event is Private? Indicate whether this will be a Private or Open Event. If you set it to Private there will be some settings that can only be made from your account at Eventbrite.com. Instructions are in the Private Events section of this document.

Event2CRM – Event Ticketing and Registration

- 6. Campaign Browse to the Marketing Campaign that this event should be associated.
- 7. Event Start Date From the Date & Time calendar and picklist set the starting time of the event.
- 8. Event Length Set the Length of the Event in hours.
- 9. Event Length If the event is scheduled for hourly increment then add the additional minutes using the picklist.
- 10. Daylight Savings Is the event being schedule on a date when Daylight Savings is in effect?
- 11. Event End Date Read only field which is automatically set by the event start time and length.
- 12. **Time Zone** Select one of the four US/Canada time zones or Other for an international time zone.
- 13. **Notify on Sync** Browse to the CRM User account that will receive email notifications on the synchronization status between CRM and Eventbrite.com
- 14. Set Status to Select the status of the Event which tells Eventbrite how to list the event.
- 15. **Eventbrite ID** The unique identify of the event in the Eventbrite system which is created automatically.
- 16. Sync to Eventbrite Enable background syncing between the CRM system and Eventbrite to bring back new and changed orders. This does not update the Eventbrite system which changes made to the Event record itself. This is done by clicking on the Publish Event button

Publish Event

- 17. Status in Eventbrite Once the corresponding event record is created in Eventbrite this will display the current status of the event.
- 18. Personalized Domain Info Use these buttons and fields to test if a subdomain is available for your event at the Eventbrite.com website. Enter just the subdomain name i.e.; for http://mygolftournament.eventbrite.com enter mygolftournament. Then click on the corresponding Test button. A window will pop up and let you know if the subdomain is available. You should check more than one version. When you publish the event the system will try and secure the subdomain in the order provided, assuming that they have not been taken during the interim between the test and the publishing. If they aren't available it will create a link to a generic path that generally looks like http://www.evenbrite.com/events/eventnumber. You can always come back later and give it a try for other subdomain names.
- 19. Host Browse to the Account record of the company that is hosting the event.
- **20.** Host Description Enter some information about the company hosting the event. This information can appear on the registration page.
- **21.** Display Host Info Make the indication if you want the information in Steps 19 and 20 to appear on the registration page.
- 22. Venue Type Select either Online or Physical
 - **a.** Online Enter the Webinar information in the Attendee Passcode, Presenter, Online Meeting URL and Audio Information fields.
 - **b.** Physical This will be displayed if the Physical button is selected browse to the Event Venue Record and select where the event will be held.

Save but do not Close the Form

The Publish Event button now appears in the Sync Section on the form. It is recommended that you now publish this event as a New Draft before proceeding.

Publish Event

Before you can set the status of the event to Live you will at least need to do one or more of the following:

- 1. Registration Page Create the Registration Page Layout
- 2. Tickets Create one or more:
 - a. Free and/or
 - b. Fee (paid) Tickets
- 3. Payment Options If you have created one or more Fee (paid) Tickets then you will also need to set the payment options.

Optional Items:

1. Notification Configuration – set ticket sales threshold targets

Registration Page

Creating a registration page is initiated by clicking on the HTML Editor tab in the Event record.

🥢 🖬 🗟 Save and Close 🔓 🗃 🔂 Send E-mail 🖉 🖉 Follow Up 🔌 Actions -
Event test
Details:
Activities HTML Editor
Activities
🤹 Workflows
Launch Editor w/Default HTML Preferred Width
Sales:
Defach Proview
I CEICOIL I LEVIEW

Once on this tab you have several choices:

- 1. Create a registration page with the information from the General tab of the Event record by selecting the Launch Editor w/Default HTML
- 2. Create a registration page from a 'blank' canvas by selecting Launch Editor.

Optionally, depending on your screen resolution you can set the size of the HTML editor Window by entering in a preferred height and width. The default height and width is 800x600.

The editor will open in a new browser Window. Show below is the editor with the default information from a test event.

Save and Close Save
Paragraph 🗣 Font 🗣 Size 🗣 Color 🗣 🍟 B I U abe 🗙 🛪 🖉 😴
三 三 三 三 三 二 二 二 二 二 二 二 二 二 二 二 二 二 二
Join us for test
When: Wed Feb 23 08:00:00 CST 2011 to Wed Feb 23 10:00:00 CST 2011
Where: Insert your link text here
👱 Design 📑 HTML

Use the tool bar icons to stylize the registration page. You can enter text, hyperlinks, embedded Youtube videos and images. In the case of the later, you can reference an image that is on a publicly available website, such as your own. Currently there is no image library storage for images in the Event2CRM system.

	Save and Close Save
i Paragraph ▼ Font ▼ Size ▼ Color ♥ i i i I I I I I i i i I <td>B <i>I</i> <u>U</u> abe x² x₂ <i>Q</i> <u><i>µ</i>}</u></td>	B <i>I</i> <u>U</u> abe x ² x ₂ <i>Q</i> <u><i>µ</i>}</u>
Join us for test Explorer User Kompt When: Script Prompt:	
Wed Feb 23 08:00:00 CST 20 Enter a URL: Where: http://	Cancel
Insert your link text here	

When you are done designing the registration page click on Save and Close. You will receive a confirmation that the design has been save. Then you should see the HTML tab – select Refresh Preview to see the design. This is what will appear on the Eventbrite.com registration after you initiate a Sync or can appear on your site if you use the Generate Carry Code option on the Website tab. To publish the new or updated registration page layout, return to the General tab and select Publish Event

Publish Event

and within a few minutes the Eventbrite.com registration page will be updated.

ral Sales and Revenue Paym	ent Options HTML Editor	WebSite Notes			
g Code Generate Carry Code	1		Carr	y Code Type	Calendar
Site Preview	-				
Eventbrite				(Contact IAMPC - KC Chapter for event and ticket information.
test Wednesday, February 23,	2011 from 8:00 AM - 10:0	0 AM (CT)			
Ticket Informatio	'n				When
TYPE	END			QUANTITY	Wednesday, February 23, 2011 from 8:00 AM -
Test Event Ticket	Feb 23,	2011	Free	1	Add to my calendar
				Register	Hosted By
					IAMPC - KC Chapter
Event Details					The International Association of Microsoft Channel Partners (IAMCP) is the preeminent
Join us for test When: Wed Feb 23 08:00:00 CS	GT 2011 to Wed Feb 23 10	:00:00 CST 2011			networking venue for Microsoft Partners in the world. It brings the best partners together to leverage their joint strengths in delivering world class solutions to their clients while enhancing their ties to Microsoft.
Where: Insert your link text here					<u>View other IAMPC - KC Chapter events</u> Contact the Host
					S. Cohardina to service antifactions of

Event Widgets

If you want to create code for events to put on your website we have 6 different options available for you:

- Calendar Widget with a month calendar with clickable dates that have events scheduled. Updated from the Event2CRM with all Live events that are scheduled and have not occurred.
- 2. Countdown Timer Does what it says a widget for your website to countdown the time to the big event.
- 3. Link A text hyperlink that will open up the hosted registration page in a new Window.
- 4. Registration Page The complete code set in a div tag to put the registration form on your company website.
- 5. Ticket Form Just the ticket registration form that can be included on your website to complement the information on the Event. Enhances the call to action.
- 6. Button A nice looking button for the website to provide a link to the hosted registration page.

Event:	: test nfor	rmation							
Gene	eral	Sales and Revenu	e Payment Options	HTML Editor	WebSite	Notes			
Carr	ry Cod	e							
	Ge	enerate Carry Co	de				Carry Code Type	Calendar	
Live	e Site P	Preview							
Ever	nt URL	http:	/www.eventbrite.com/e	vent/1280051669)				

Calendar



Countdown Timer



Link

Register for the Sunday Event

Ticket Form

Ticket Information			
TYPE	END		QUANTITY
Test Event Ticket	Feb 23, 2011	Free	1 💌
			Register

Button

CLICK AND REGISTER

Registration Page

Eventbrite ((Powered			Contact <u>IA</u>	MPC - KC Chapter for event and ticket informatio
test Wednesday, February 23, 2011 f	rom 8:00 AM - 10:00 AM (CT)			
In ■Tweet Like Ticket Information	Be the first of your friends to like this	3.		When
TYPE Test Event Ticket	END Feb 23, 2011	Free		Wednesday, February 23, 2011 from 8:00 AM 10:00 AM (CT) Add to my calendar
			Register	Hosted By
Event Details Join us for test When: Wed Feb 23 08:00:00 CST 201 Where:	1 to Wed Feb 23 10:00:00 CST 201	11		IAMPC - KC Chapter The International Association of Microsoft Channel Partners (IAMCP) is the preeminent networking venue for Microsoft Partners in the world. It brings the best partners together to leverage their joint strengths in delivering world class solutions to their clients while enhancing their ties to Microsoft.
Insert your link text here				 View other IAMPC - KC Chapter events Contact the Host Subscribe to receive notifications of future events by this host

Contact IAMPC - KC Chapter for event and ticket information.

Creating a Ticket

From either the New Event Ticket button on the Tickets Grid open up a new Ticket form (you cannot re-use previously created tickets)

Save and Close	R				
	Event Ticket: New	n			
Details: Information Workflows	General Notes				▲ ()
La Event Check-in Statu	Name *	CRM Innovation Open House	Is Donation? Minimum Tickets per Order	⊙ No O Yes	
	Ticket Price *	\$	Maximum Tickets per Order Tickets Sold		
	Event Start Time Start Sales ⁺	2/4/2011 8:00 AM	Tickets Remaining Sales Revenues	\$	
	Sales Start End Sales *	1/28/2011 1:19 PM M	Eventbrite Id Include Service Fee	© No. C Yes	
	Sales End Description	2/4/2011 7:00 AM			
				<u></u>	
	Order Info				•

- Status: New
 - 1. Name Enter the name of the ticket which will be as it appears to your attendees.
 - 2. Event Automatically filled in when you create the ticket from within the Event record.
 - 3. Ticket Price Enter the amount of the ticket in Dollars/Cents, enter zero if free.
 - 4. **# Tickets Available** Automatically defaults to the event capacity. You can have more tickets available for sale than the event capacity.
 - 5. **Start Sales** Automatically defaults to start sales immediately. Use the picklist to select the starting time which will update the Start Sales read-only date/time field.

- 6. **End Sales** Automatically defaults to end sales 1 hour before the start of the event. Use the picklist to select the starting time which will update the End Sales read-only date/time field.
- 7. Is Donation Specify if you are accepting donations for paid tickets.
- 8. Minimum Tickets Per Order Set this number at 1 or higher.
- 9. Maximum Tickets Per Order Set this number to the minimum number on tickets set in the previous step or higher.
- 10. Include Service Fee if this is a paid ticket then you can either include (hide) the ticket processing fees from the buyer and they will be deducted from the price or the ticket by selecting Yes. The default value of No adds the service fee to the ticket price and this will be reflected on the registration page and paid at time of order by the purchaser.
- 11. **Description** If you want to include additional information to the ticket buyer about this ticket type on the registration page, then enter that information in this text box.

After saving the Event Ticket Record you can then create additional free or fee tickets as necessary.

If you are done creating tickets for the event it is now necessary to set the Payment options if you have created fee tickets, otherwise it is not necessary for an event that has all free ticket options.

Payment Options

On the Event record click on the Payment Options tab.

Save and Close	e 🔓 🎒 😭 Send E-r	nail 🛛 🖉 Follow Up 救 <u>A</u> ctions -	
	Event: CRM Innovation	Open House	
Details:	General Sales and R	evenue Payment Options HTML Editor WebSite Notes	
Activities	Use Previous Payment Config	⊙ No C Yes	$\overline{\mathbf{C}}$
istory	Online Payment Con	iguration	
La Event Survey Respo	Accept Credit Card	No C Yes Accept Google Ono C Yes Checkout	
Sales:	Accept PayPal	© No C Yes Google Checkout Merchant Id	
	PayPal Email Address	Google Checkout Merchant Key	
	Offline Payment Con	figuration	
	Accept Cash		
	Cash Payment Instructions		
	Accept Checks		
	Check Payment Instructions		
	Accept Invoice	⊙ No C Yes	
	Invoice Payment Instructions		
Status: Active			

Private Events

By default, your event is listed as public, and so will be searchable in the Eventbrite directory and using the major search engines. You can also set your event to private, which will remove it from the Eventbrite directory and from the major search engines. You can also set the social sharing options for private events, as well as password protect your event page so that attendee must enter a password to view and register for your event.

In the Event record setting the Event is Private to Yes only removes it from the Eventbrite directory and from the major search engines.

General	Sales and	Revenue	Payment Options	HTML Editor	WebSite	Notes	
General							
Name *		IAMCP-K	C Breakfast Chat - Fe	bruary		Event Capacity	12
Event Cu	rrency *	🥰 <u>US C</u>	<u>)ollar</u>		Q	Event is Private?	
License *		Ever	ht2CRM - IAMCP		Q	Campaign	Breakfast Chat - IAMCP

To make your event truly private so only those individuals that have a password can see the event registration page and/or register for the event it is necessary for you to login into your account at Eventbrite.com, navigate to the Event record, select the edit mode and then scroll down to the bottom of the page to Step 8: SET PRIVACY

Select the radio button for This event is private...., Select the Require a password... check box and then enter a password in the Set Password text box.

STEP 8: SET PRIVACY

 This event is public and will be listed in the Eventbrite directory and on search engines. This event is private and should not be listed in the directory or on search engines.
Attendees can share the event with their friends on sites like Facebook, Twitter and LinkedIn.
Require a password for people to view and register for your event.
Set Password:
Event is invite-only and attendees MUST receive an Eventbrite invitation to register.

Save Changes

Then click on the Save Changes

button on the bottom of the page.

Then visitors to the link will see a page as follows with minimal event details and now method for registering for the event without entering the password. Be sure to test the link and the password before you promote it to your members. No changes are made in the CRM Event2CRM records. You should add the password as a Note record to the Event record in CRM as an easy way to keep from forgetting it.

Ticket Information	rom 8:00 AM - 10:00 AM (CT)	When
	This event is password-protected	Wednesday, February 23, 2011 from 8:00 AM - 10:00 AM (CT)
	protect these details. If you'd like to see more, please enter the password below. View Event Looking for something to do? Check out <u>other</u> great events using Eventbrite.	Hosted By IAMPC - KC Chapter The International Association of Microsoft Channel Partners (IAMCP) is the preeminent networking venue for Microsoft Partners in the world. It brings the best partners together to leverage their joint strengths in delivering world class solutions to their clients while enhancing their ties to Microsoft. Image: View other IAMPC - KC Chapter events Image: Contact the Host Subscribe to receive notifications of future events by this host

|--|

When you create an event and select

to and select a Venue record. One Venue record can be used for multiple events and this makes a good way to track the history of events at a particular Venue.

then you must browse

🕢 🔄 🛃 Save and Close 📓 🅞 🔂 Send E-mail 🕘 🖉 Follow Up 🔌 Actions -								
	Event Venue: First Wa	tch N						
Details:	General Notes							
Activities	General		▲ 🔇					
History	Name *	First Watch						
Gi Workflows	Address Line 1	9916 College Blvd ZIP or Postal Code 66210						
	Address Line 2	Country * US - United States of America 👻						
	City	Overland Park Booking Completed? C No © Yes						
	State or Province	KS Eventbrite Id 797713						
	Facility Info							
	Capacity	12 Wheelchair Accessible? (No C) Yes						
	Map Link	http://www.bing.com/maps/default.aspx?encType=1&where1=9916%20College%20Blvd%20Overland%						
	Web Images	Videos Shopping News Maps More I MSN Hotmail						
	OIN	3 9916 College Blvd Overland Park KS 66210						
	Maps	Web Maps						
	9916 Coll	ege Blvd Overland						
	Park KS	66210-1756						
	r arr, rto							
	Directions - Sav	e · Send						
	Not what you wa							
	Explore user co		-					
		111 P						
Status: Active								

- 1. Name Enter the name of the Venue as you want it to appear to on the registration page.
- 2. Address Line 1 Enter the street address
- 3. Address Line 2 Enter the street address
- 4. City Enter the City
- 5. State or Province Enter the State or Province
- 6. Zip or Postal Code Enter the ZIP or postal code.
- 7. Country Select the Country from the Picklist
- 8. **Eventbrite Id** If this Venue has been used in an event previously it will already have ID #, if not one will be assigned when it first does the sync.
- 9. Capacity Enter the physical capacity of the venue. This is for your information. It is possible to create an event that the event capacity is greater than the Venue capacity.
- 10. Map Link This will be populated with the Bing map URL if the location can be reconciled after the Venue record is saved and closed and open again. This is for your information only.
- 11. Wheelchair Accessible Select the Venue's handicapped accessibility. For your information only.

Associated View – Select Events to see all the events that have been held at this venue.

	Event Venue: First Watch			
Details:	🕞 New Event 🛛 🔒 Add Existing Event 🛛 🎒	🛎 🖳 🗙 🛛 More Actions 🗸		
lnformation	Name 🔺	Organizer Venue	Event Start Date Event End Date	Status 🔁
Activities	🕨 🗟 IAMCP-KC Breakfast Chat - February	IAMPC - KC Chapte First Watch	2/16/2011 7:30 2/16/2011 8:30	Live
🦓 Workflows	🚺 🔉 Test Event - Fee Based	IAMPC - KC Chapte First Watch	2/6/2011 8:00 AM 2/6/2011 9:00 AM	Live
Events				

Host

Meeting Info				
Host *	PAMPC - KC Chapter	Display Host Info	C No	
Host Description	The International Association of Microsoft Channel Partners (IAMCP) is the pree to leverage their joint strengths in delivering world class solutions to their clients	minent networking venue while enhancing their tie	e for Micro es to Micro	soft Partners in the world. It brings the best partners together soft.

Notification Configuration

To help you manage the ticket sales you can set the notification options for the following trigger points on the Sales and Revenue tab of the Event Record:

- 1. Tickets Remaining Threshold This will display the Event Capacity minus the number of total tickets sold.
- Viability Threshold set this to the number when you reach the minimum number of tickets remaining to hold the event. For example – Event Capacity = 12, you need to have at least 4 people registered to proceed with the event – set the Viability threshold to 8.
- 3. Notify When Sold Out Check this box to get an email when the event is sold out.
- 4. Notification User Select which CRM User the notification emails will be sent.
- 5. Event is Viable This bit is flipped to Yes when the Viability Threshold is met.

General	Sales and	Revenue	Payment Options	HTML Editor	WebS	Site Not	tes		
Notification Configuration									
Tickets Remaining Threshold		3				Notify Wh	hen Sol	ld Out 🔽	
Viability Threshhold		8				Notificatio	on User	r 🔱 Jerry Weinstock	
						Event is V	Viable	C No C Yes	
Ticket Sa	Ticket Sales								