

# User Manual

## Service to Go

June 2013

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## General information

GEA Farm Technologies has numerous installed milking parlours worldwide. To serve these parlours and to offer scheduled maintenance, this service calculation program which works offline had been developed.

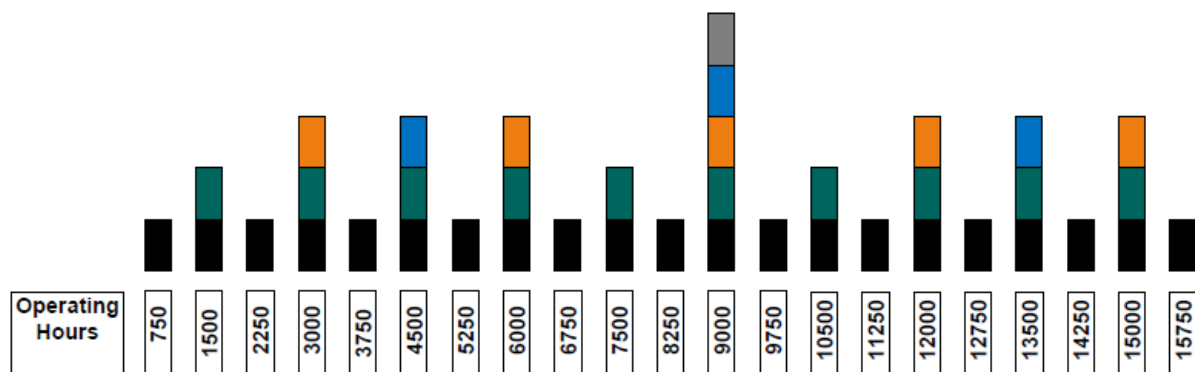
With the software “Service to Go”, GEA Farm Technologies offers service software to the subsidiaries and dealers with the aim to serve the market needs in regards to offer service quotes.

It enables a fast, reliable and professional calculation of Scheduled Maintenance contracts for all milking parlours of GEA Farm Technologies (mainly for used installations).

## Systematic

There are specific components in each milking parlour (e.g.: vacuum pump, milking clusters). There again, there are wear parts and spare parts that need to be changed according to clearly defined operating hours. These change intervals are usually a multiple of 750 hours.

Some spare parts like liner from the US needs to change after 500 h. therefore we also have the possibility to use this interval. However, the majority of parts based on the 750 h. interval as shown below.



Also consumables (detergents, teat dips, milk filters, etc.) are needed by the farmer and therefore have to be calculated according to the time period of the service contract.

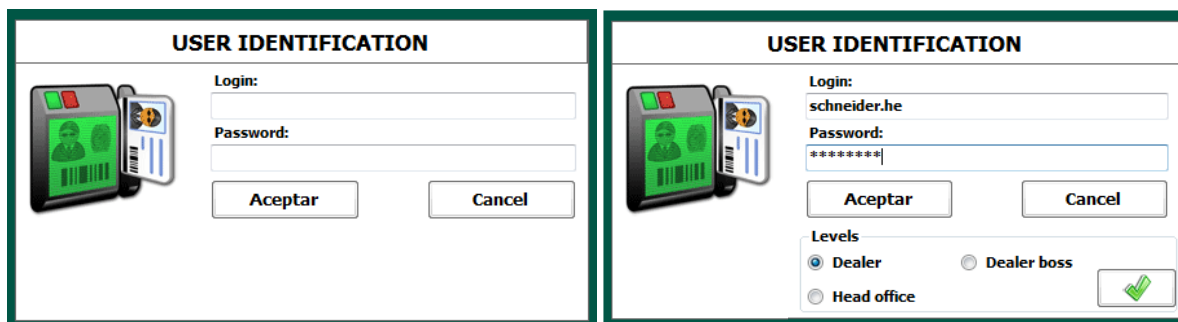
At the end, the customer gets a complete service offer with a detailed breakdown of the costs, the parts list and a time table indicating when the next services are due.

## 1) Program start and Main Menu

### 1. Start the program

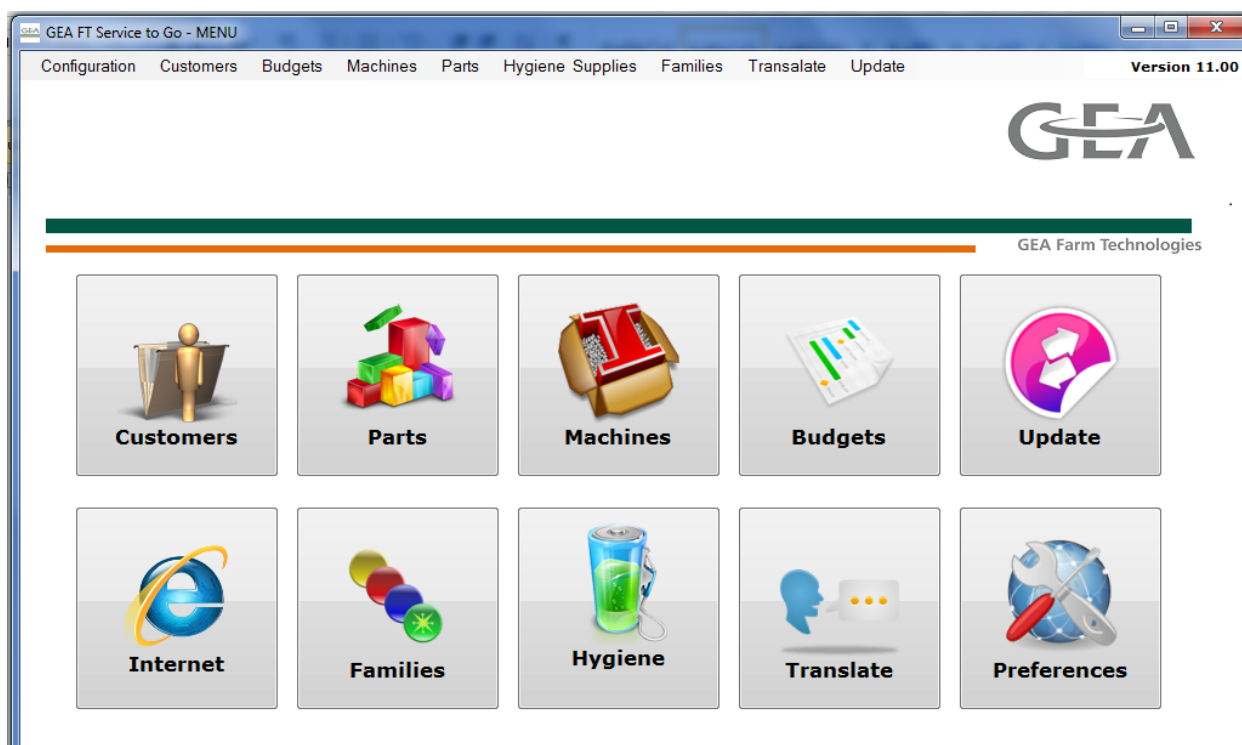
You open the program by double clicks on the icon “GEA FT STG”

GEA Farm Technologies Service to Go.

Two side-by-side screenshots of the "USER IDENTIFICATION" dialog box. The left screenshot shows the login fields (Login: and Password:) and the "Acceptar" and "Cancel" buttons. The right screenshot shows the same fields with "schneider.he" entered in the login field and "\*\*\*\*\*" in the password field. Below the password field, there are radio buttons for "Levels": "Dealer" (selected), "Dealer boss", and "Head office". A green checkmark icon is visible next to the "Dealer" option.

Please enter your login data and password. Then press “Accept”, select “Dealer” or “Regional Area Manager” (Dealer Boss) and you will be forwarded to the main menu.

### 2. Main Menu

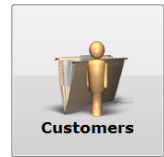


You can select the various topics by clicking on the square icons or by using the main menu bar on the top.

The main menu contains the following functions:

## 2.1. Customers

- A list of all customer codes and customer names.
- Function “text search” allows you to look for customer codes and names; you can also type just the name in.
- In order to see the complete information about a customer, just go on “Edit” or double click on a marked line.
- With the function “Export” (lower bottom corner), you can export the sheet to Microsoft Excel.



GEA APP - CUSTOMERS LIST

Configuration Customers Budgets Machines Parts Supplies Dealers Families Translate Update

Search by ...  
☐ Code  
☒ Name

Text search

Search

Customers List (4)

|  | Code | Name               | City    | Province | Phone       | Email              | Comments  |
|--|------|--------------------|---------|----------|-------------|--------------------|---|
|  | 4    | John Steinbeck     | Norwich |          | 02676 78654 | j.steinbeck@aol... | Milker: Harry Lackmann Milking times: 7am and 4pm, 3 h each |
|  | 3    | Luis Jose Martinez |         |          |             |                    |   |

### Creating or editing a customer

- To create new customers click on “new”.
- For each new customer, the program automatically generates a new code. Here, you can enter name, fiscal-tax-Nr., address, city, province, phone, fax number and an e-mail address.  
**Hint:** Make sure that the name is correct entered. If you afterwards change it, already made quotes with the wrong customer name may not be selected with the search function in the budget overview.
- To edit/modify an existing customer, select it and click on “edit”

New Customer

General Others

Code Name

IdCard Address

City

Province

Phone Fax


Email

Save Save and new Delete

- In “others”, you can type in other relevant information about the customer. This will appear on the field *comments* in the overview of the customer list.

+ New Edit Delete Refresh Export

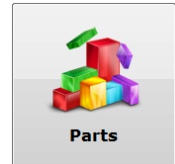
Menu admin

It may happen that the table is empty when you start the program although you already entered some customer in. Just click on the refresh tap  and it will show you the latest data. With

 tap you transfer the data on a excel file.

## 2.2. Parts

- List of all spare parts providing the following information on each part:
  - Reference (Part No.)
  - Part (Part description)
  - Retail price in €
  - Time required for changing the parts in minutes
  - Service interval in hours: 0, 750, 1500, 2250, 3000, etc.
  - Tick box indicating if this part is a Service-Kit or not



GEA FT Service to Go - PARTS LIST

Configuration Customers Budgets Machines Parts Supplies Dealers Families Transalate Update

Search by ...  
☐ Reference Text search  
☒ Part

Search

Parts List (698)

| Reference     | Part   | RetailPrice | Minutes | Service | Kit                                 |
|---------------|--|-------------|---------|---------|-------------------------------------|
| 7015-9904-070 | Service Kit 1500h -A- Envistar 70 ltr. Container | 74,50 €     | 45      | 1.500   | <input checked="" type="checkbox"/> |
| 7015-9904-080 | Service-Kit - Washers 1500h Circomat-Rinsing Pot | 28,55 €     | 12      | 1.500   | <input checked="" type="checkbox"/> |

Search by Reference or Part:

You can search for a part by typing in the part number (select “Search by Reference”) or by entering a description of the part (select “Search by Part”).

Example: If you are looking for a Service-Kit, you can select “Search by Reference” and type in “9904”. Then, the program will list all the part numbers with “9904”.

If you look for the entire reference type in the figures like e.g.: 70389904190, means no “-” between the figures.

Search by ...  
☒ Reference Text search  
☐ Part

9904

Search

Parts List (78)

| Reference     | Part   | RetailPrice | Minutes | Service | Kit                                 |
|---------------|--|-------------|---------|---------|-------------------------------------|
| 7038-9904-190 | Service Kit 1500h - A - Elbow Milkpump 0,55 kW SSt | 44,00 €     | 4       | 1.500   | <input checked="" type="checkbox"/> |
| 7038-9904-200 | Service Kit 1500h - A - Receiver-M.Pump 0,55kW Pla | 45,90 €     | 6       | 1.500   | <input checked="" type="checkbox"/> |
| 7038-9904-210 | Service Kit 1500h - A - Receiver-M.Pump 0,55kW SSt | 49,70 €     | 6       | 1.500   | <input checked="" type="checkbox"/> |
| 7038-9904-220 | Service Kit 1500h - A - Receiver-M.Pump 1,1 kW SSt | 24,18 €     | 4       | 1.500   | <input checked="" type="checkbox"/> |
| 7038-9904-230 | Service Kit 1500h - A - Receiver-M.Pump 1,5 kW SSt | 27,70 €     | 4       | 1.500   | <input checked="" type="checkbox"/> |
| 7038-9904-110 | Service Kit 1500h - A - Autom.Drain Valve (D30)    | 15,36 €     | 10      | 1.500   | <input checked="" type="checkbox"/> |

You can also search a Service Kit or a single part entering a description – e.g.: “Classic”

Search by ...  
☐ Reference Text search  
☒ Part

Classic

Parts List (27)

| Reference     | Part  |
|---------------|---|
| 7023-2725-120 | ClassicLiner 27/23/58 barrel, orifice, head                 |
| 7750-2725-029 | ClassicLiner - Goma pezonera 26/22/57 barrel, orifice, head |
| 7021-2725-220 | ClassicLiner - Rubber Liner 25/23/58 barrel, orifice, head  |
| 7021-2725-230 | ClassicLiner - Rubber Liner 27/23/58 barrel, orifice, head  |
| 7021-3025-220 | ClassicLiner - Rubber Liner 27/23/58 barrel, orifice, head  |
| 7021-3025-230 | ClassicLiner - Rubber Liner 27/23/58 barrel, orifice, head  |
| 7022-3025-150 | ClassicLiner - Rubber Liner 27/25/66 barrel, orifice, head  |

The program found in total 27 descriptions including the word “Classic”.

Information of a part:

By double click on a line, a new screen will open und you can see the service details.

Reference  
7009-2045-050

Part  
Hose Connection, D12x75 M30x1,5

Retail price      Minutes      Service

6,60      0,50      4500

If your part is also a Kit your find additionally to the general information the tab “Kit composition”.

Editing Part

General    KIT composition

| Reference     | Units | Part          |
|---------------|-------|---------------|
| 7051-2794-010 | 1     | Air Filter,   |
| 0018-1658-700 | 1     | Angle, 90-B40 |

Here, you see all the single parts which are in a kit. As a dealer you can delete parts and add new parts to the kit only if this is a kit created by your own. (see section 2.4 Machines) .

### Creating a new part:

In case that you want to create a new part, select “new”, a new window will open, there you can introduce all the required information, for instance you can define whether it is a new part or kit, or it is obsolete.

New Part

General

Reference  
1111-1111-ABC

Part  
Dealer XY service part Milk pump

Retail price      Minutes      Service

45,67      12,00      1500

☐ KIT      ☐ Obsolete

Here as a dealer you enter your own Reference, Part, Retail price etc.

\*Remember to save your session before closing the window.

Save    Save and new    Delete

Hint:

Parts generated by a GEA FT, are not possible to change because they are fixed. In that case the buttons “Save”, “Save and new” and “Delete” are without any function – are light grey.

## 2.3. Families

In the program, families have the function that the service parts which are required per milking point (e.g.: milking parlour: 2x6 has 12 milk points) are multiplied by the number of milking stalls.

I.e. With the allocation of a machine or kit to a family, these parts are automatically multiplied by the number of milking points when you preparing a quote.



This function will help you to relate each kit or machine to specific milking points, facilitating the configuration of Budgets.

Families are created by GEA Farm Technologies, thus they cannot be modified.

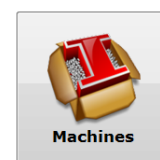
When you click on “Families”, you will see a list of all families and if they will be automatically multiply by number of milking units.

| CodeFamilies | Name                  | MultiplyByMP                        |
|--------------|-----------------------|-------------------------------------|
| 1            | Vacuum pump           | <input type="checkbox"/>            |
| 2            | Milking cluster       | <input checked="" type="checkbox"/> |
| 3            | Washing device        | <input type="checkbox"/>            |
| 4            | Pulsation             | <input checked="" type="checkbox"/> |
| 5            | Vacuum regulator      | <input type="checkbox"/>            |
| 6            | Milk transport system | <input type="checkbox"/>            |

## 2.4. Machines

In general:

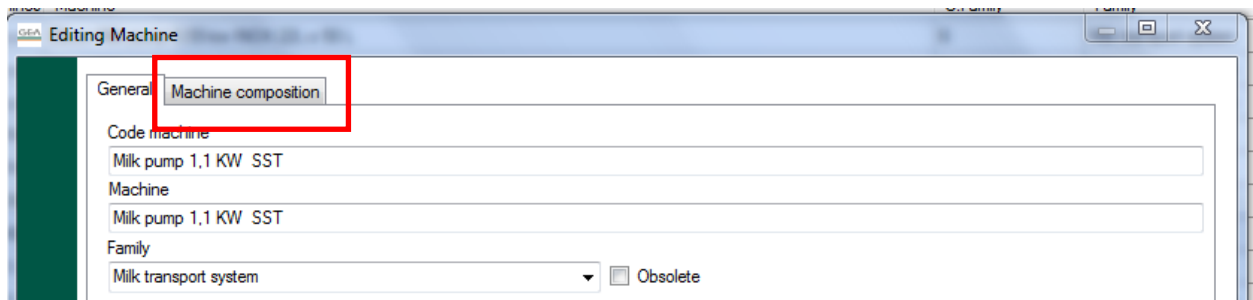
The machine works like a service unit. There is already a prepared list created by GEA which are mainly the Service-Kits (middle-No. 9904). These Service-Kits cannot be changed. However, you can create your own machine/ service unit which are most common in your area by yourself. In these machines you can put all the parts and kits you normally service at the particular part of equipment. Therefore, you can create your own “Service-Bill of material”.



| CodeMachines    | Machine                   | C.Family | Family                |
|-----------------|---------------------------|----------|-----------------------|
| Metatron val... | Metatron valve milk/ wash | 3        | Washing device        |
| Milk claw 200   | Milk claw 200 ccm         | 2        | Milking cluster       |
| Milk claw 450   | Milk claw 450 ccm         | 2        | Milking cluster       |
| Milk meter S... | Milk meter SURGE          | 2        | Milking cluster       |
| Milk pump 0.... | Milk pump 0,55 KW SST     | 6        | Milk transport system |
| Milk pump 1.... | Milk pump 1,1 KW SST      | 6        | Milk transport system |

In this section, you can see all the machines which are listed in the program – in this example a total amount of 117.

If you open up a machine by double click or “Edit, you can see the parts list under “Machine composition”:



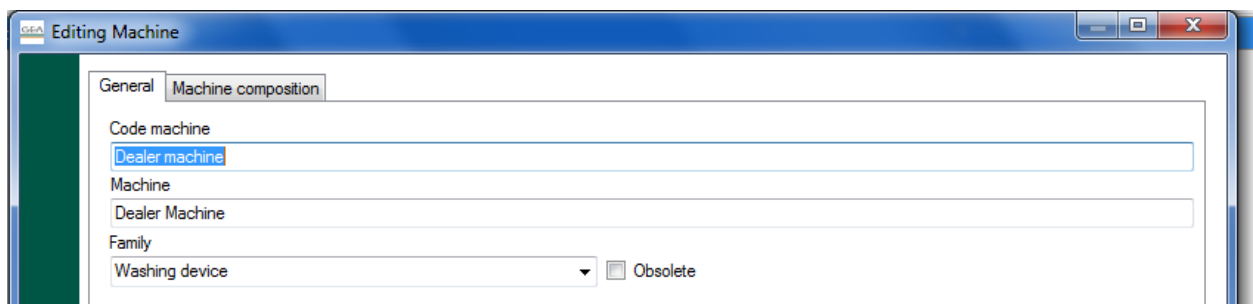
| Reference     | Units | Part   | Kit                                 |
|---------------|-------|--|-------------------------------------|
| 0018-1487-700 | 1     | Angle 90-50-40                                 | <input type="checkbox"/>            |
| 0004-5275-750 | 1     | Gasket 3,5X 22 X 3                             | <input type="checkbox"/>            |
| 0007-2754-700 | 1     | Gasket Ring 102 X 110 X 4                      | <input type="checkbox"/>            |
| 7038-9904-020 | 1     | Service Kit 1500h - A - Milkpump 1,1 kW SSt    | <input checked="" type="checkbox"/> |
| 0004-1618-009 | 1     | Slide-Ring Packing f.M.Pump 0,37-1,1Kw Ceramic | <input type="checkbox"/>            |
| 7038-2648-000 | 1     | Valve Flap f. Milk Pump 1,1kW                  | <input type="checkbox"/>            |

Here, you see that the machine or “Service-Bill of material” consists of 5 single parts and 1 Service-Kit.

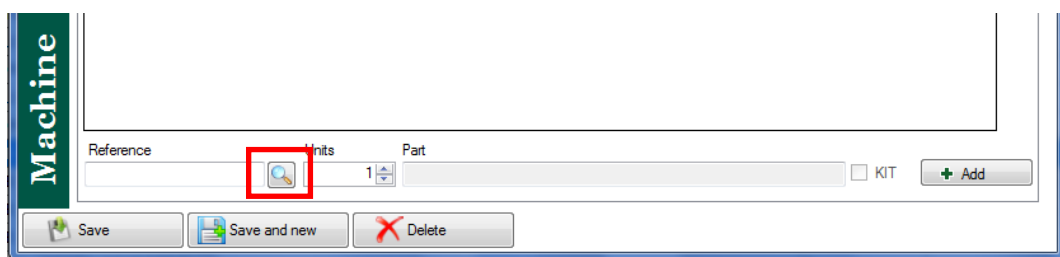
If you want to delete a line/ part you mark the line and click on the rubbish bin on the right side. (only possible with Service-Kits created by the dealer)

### Create your own new machine

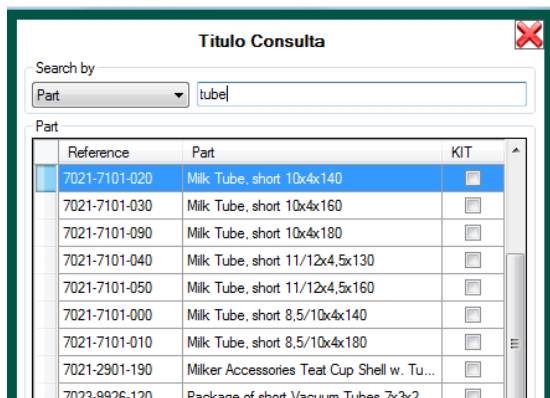
Click on “New” and type in your machine:



Adding parts to the machine.



Click on  and the complete parts list of the program will open up.




Here, you chose the desired part, go on “Select” and the new part will appear in the previous window: You are looking for a milk tube so enter tube in the search field and all the words with tube will show up. Select the one you need, choose the amount / unit and click on the “select” button.

| Reference     | Units                | Part                      | KIT                      |                                      |
|---------------|----------------------|---------------------------|--------------------------|--------------------------------------|
| 7021-7101-020 | <input type="text"/> | Milk Tube, short 10x4x140 | <input type="checkbox"/> | <input type="button" value="+ Add"/> |

Then, click on “Add” and the part is in the “Service-Bill of material”

| Reference     | Units | Part   | Kit                                 |
|---------------|-------|--|-------------------------------------|
| 0018-1487-700 | 1     | Angle 90-50-40                                 | <input type="checkbox"/>            |
| 0004-5275-750 | 1     | Gasket 3,5X 22 X 3                             | <input type="checkbox"/>            |
| 0007-2754-700 | 1     | Gasket Ring 102 X 110 X 4                      | <input type="checkbox"/>            |
| 7038-9904-020 | 1     | Service Kit 1500h - A - Milkpump 1,1 kW SSt    | <input checked="" type="checkbox"/> |
| 0004-1618-009 | 1     | Slide-Ring Packing f.M.Pump 0,37-1,1Kw Ceramic | <input type="checkbox"/>            |
| 7038-2648-000 | 1     | Valve Flap f. Milk Pump 1,1kW                  | <input type="checkbox"/>            |
| 7021-7101-020 | 1     | Milk Tube, short 10x4x140                      | <input type="checkbox"/>            |

If you want to delete a certain part please high light the part, click on the rubbish bin icon  and the part will be deleted.

**Important: After “Delete” or “Add” a part, you have to save this operation by clicking on “Save”**

**Make sure that also at the bottom it flashed up “Changes Saved”**

| CLASSIC 300                           |                                     |
|---------------------------------------|-------------------------------------|
| <input type="button" value="+ New"/>  | <input type="button" value="Edit"/> |
| <input type="button" value="Delete"/> |                                     |
| <input type="button" value="Menu"/>   | <b>Changes Saved</b>                |

## 2.5. Hygiene & Supplies

In the section "Hygiene & Supplies" all the chemicals, supplies and consumables as Acid and Alkaline cleaners, Dips, Milk filters, Paper, Oil, etc. are listed.

You will see the Retail price, the container price which is the price for one box or package and the price per unit (single piece).

The unit type says if the part comes in a container/ box or if it is measured in litres or kg, for example. So it's the unit of measurement.

The "Type" gives you information about the type of the part: e.g.: Milk filter, Paper, Oil.



GEA APP - SUPPLIES LIST

Configuration Customers Budgets Machines Parts Supplies Dealers Families Transalate Update

Search by ...  
☐ Reference Text search  
☒ Supply

Supplies List (145)

| Reference     | Supply                  | RetailPrice | ContainerPrice | UnitPrice | UnitType  | Type        |
|---------------|-------------------------|-------------|----------------|-----------|-----------|-------------|
| 7038-9926-370 | 250x60mm - sewn(4x 370) | 94,00 €     | 23,50 €        | 0,06 €    | Container | Milk filter |

94,00 € is the Retail price of the P/N (delivery unit).

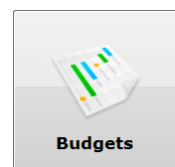
This P/N includes 4 boxes of milk filters:  $94/4 = 23,50$  € (one box of milk filters) = ContainerPrice

Unit price for one filter:  $23,50$  € / 370 = 0,06 €.

Hint: As a dealer you cannot add products to that section.

## 2.6. Budgets

In this section, you create and store the Service offers. Here, you enter the general data of the milking installation. In this Manual Part II - Budgets, page 15 ff, it will be explained step by step how to configure a budget.



If you click on the icon "Budgets", you will see the following overview:

GEA FT Service to Go - BUDGETS LIST

Configuration Customers Budgets Machines Parts Hygiene Supplies Families Transalate Update

Search by ...  
 Customer  
 Dealer

Sta Start date End date  
 01 01.01.2012 12.01.2012  
 Nur Number budget State  
 Pending

Budgets list (9)

| Number budget | Date       | Customer    | Farm            | Dealer | Created by | State |
|---------------|------------|-------------|-----------------|--------|------------|-------|
| 1.1           | 06/03/2013 | Customer    | Stoneleigh Park | Martin | Martin     | 0     |
| 2.1           | 06/03/2013 | Customer    | Stoneleigh Park | Martin | Martin     | 0     |
| 3.1           | 06/03/2013 | Customer    | Farm XY         | Martin | Martin     | 0     |
| 4.1           | 06/03/2013 | Paco García | Farm XY         | Martin | Martin     | 0     |
| 5.1           | 06/03/2013 | Customer    | Stoneleigh Park | Martin | martin     | 0     |
| 6.1           | 06/03/2013 | Customer    | Stoneleigh Park | Martin | martin     | 0     |
| 2.1           | 11/04/2013 | Bernd Thüer | Hans Meier      | Martin | martin     | 0     |
| 7.1           | 23/05/2013 | Henry Smith | High Land Farm  | Martin | martin     | 0     |
| 8.1           | 23/05/2013 | Paco García | High Land Farm  | Martin | martin     | 1     |

You can search the existing offers by Customer. With the start date you can search by the day the offer was made. You can also search by the number of the budget and the status/ state – if you only want to see the pending, approved or the rejected ones.

E.G.: You want to see all the offers for a specific customer.

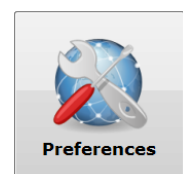
| Number budget | Date       | Customer | Farm            | Dealer | Created by | State |
|---------------|------------|----------|-----------------|--------|------------|-------|
| 1.1           | 06/03/2013 | Customer | Stoneleigh Park | Martin | Martin     | 0     |
| 2.1           | 06/03/2013 | Customer | Stoneleigh Park | Martin | Martin     | 0     |
| 3.1           | 06/03/2013 | Customer | Farm XY         | Martin | Martin     | 0     |
| 5.1           | 06/03/2013 | Customer | Stoneleigh Park | Martin | Martin     | 0     |
| 6.1           | 06/03/2013 | Customer | Stoneleigh Park | Martin | Martin     | 0     |

In this case , you select the customer, define the start date, choose the state and click on “Search”. In order to select the offer, you can either double click on it or press “Edit” .

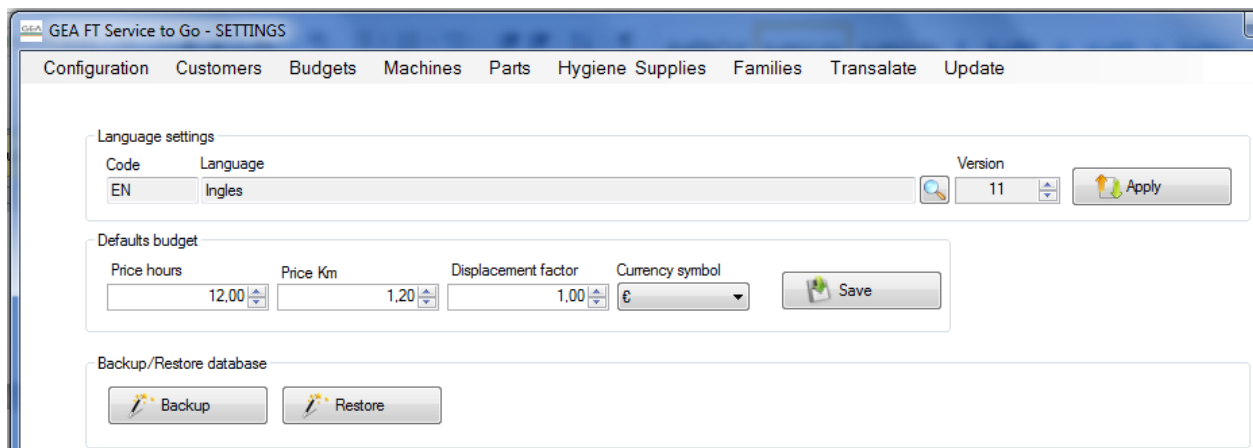
## 2.7. Preferences

In this section, you can set your general settings like:

- Language
- Rate of a Service hour you charge to the customer
- Traveling costs and displacement factor.
- Currency (Dollar, Euro)



After you set the parameters you have to save them.



Whenever you prepare a new quote, these will be the default settings.

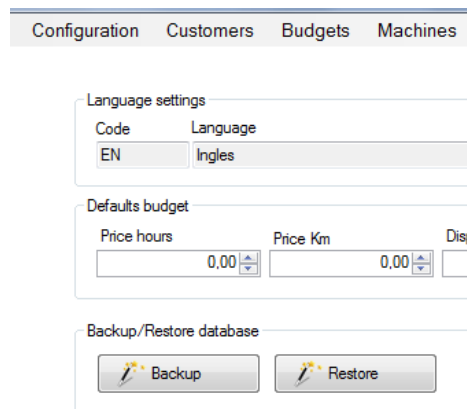
Preferences is the same as Configuration (top main menu bar)

## Back up for Dealer

The function “Back up” allows making a security copy from your data base as user. It is important to follow this procedure often in order to safeguard your data.

The function “Restore” serves to import the saved data, when needed.

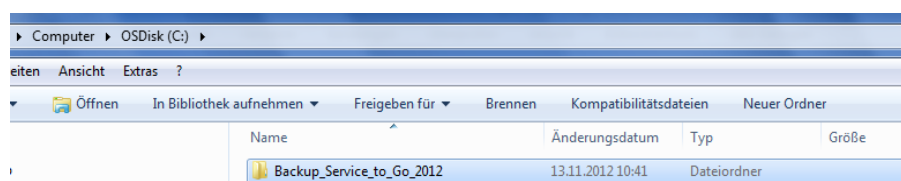
1. Go on Preferences or Configuration and there on “Settings”



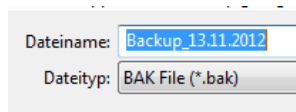
2. Click on Backup
3. Save the file on C-drive.

Hint: It makes sense to create a folder on C like: “Backup\_Service\_to\_Go\_2012”

Here you should save your data base on a regular base, at least every 10 days.



Name the file with the current date:



Dateiname: Backup\_13.11.2012  
Dateityp: BAK File (\*.bak)

### **Displacement factor (down time of the installation)**

This factor is to calculate the correct traveling cost.

Here, you enter how many hours a technician can do service on the farm. If for example the farmer is milking from 6 to 8 a.m. in the morning and from 4 to 6 p.m. in the evening, the time the technician can work between milkings is 7 hours. So, the displacement factor is 7.

If one 4500 h. service takes 10 h., the service technician has to come again the next day. This means the traveling costs have to be multiplied by 2.

Distance (both ways) x KM = Traveling cost for one visit on the farm (100 km x 1,50 € = 150 €). As the service technician has to come the other day to finish off the 4500 h. Service, the traveling cost (for the example above) for the whole Service are 300 €.

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## II) Budgets

### 1. Create a new Service Offer/ Budget

Make sure that the relevant data/ names of the customer you want to prepare an offer for are in the database.

Click on “Budgets” in the main menu and the following screen will pop up.

| Number budget | Date       | Customer | Fam             | Dealer | Created by | State |
|---------------|------------|----------|-----------------|--------|------------|-------|
| 1.1           | 06/03/2013 | Customer | Stoneleigh Park | Martin | Martin     | 0     |
| 2.1           | 06/03/2013 | Customer | Stoneleigh Park | Martin | Martin     | 0     |
| 3.1           | 06/03/2013 | Customer | Fam XY          | Martin | Martin     | 0     |

Here, you click on “New”



and you can start with preparing a new budget.

You select the Customer from your database via the search icon.

| Number | Version | Date       | Customer       | Created by |
|--------|---------|------------|----------------|------------|
| 26     | /2      | 05.01.2012 | John Steinbeck | admin      |

| 1.Settings             | 2.Settings 2 | 3.Parts           | 4.Machines | 5.Kits             | 6.Supplies | 7.Summary            |
|------------------------|--------------|-------------------|------------|--------------------|------------|----------------------|
| Fam                    |              | Installation date |            | Service date       |            |                      |
| Big fam                |              | 11.11.2011        |            | 01.12.2011         |            |                      |
| Address                |              | Duration          |            | Start Interval     |            |                      |
| High way 34            |              | 6000              |            | 750                |            |                      |
| Installation           |              | Duration (months) |            |                    |            |                      |
| AUTORROTOR             |              | 19,73             |            |                    |            |                      |
| Features               |              | Total             |            |                    |            |                      |
| Milking Cleaning Hours |              | Milking hours/day |            | Milking hours/year |            | Milking hours/budget |
| 5                      |              | 10,00             |            | 3650,00            |            | 6000,00              |
| Liters cow day         |              | Milk quota (year) |            | Liters/day         |            | Liters/year          |
| 25                     |              | 2190000,00        |            | 7500,00            |            | 2737500,00           |
| Number cows            |              |                   |            | Liters/budget      |            |                      |
| 300                    |              |                   |            | 4500000,00         |            |                      |
| Milking points         |              |                   |            |                    |            |                      |
| 20                     |              |                   |            |                    |            |                      |
| Price hours            |              |                   |            |                    |            |                      |
| 45,00                  |              |                   |            |                    |            |                      |

After completing the offer, an offer number (the number (26) in the example above) and the Version (1 for the first offer) will be generated automatically. The state should be set on “Pending”.

If you want to copy that budget and use it for another customer click on “Clone” and the version no. will change from 1 to 2.



You will find two areas where you can set the general settings: 1. Settings and 2. Settings 2

## 1.1 Settings

Then, type in the name of the farm and the address and select the Installation type by the drop down menu. In that field you can also type something in: e.g.: stanchion barn or EuroClass 2x6.

On the right side of the screen, you enter the date of the completion of the installation / roll out date/ first milking. Further, you select the starting date of the first service. The “Duration” tell you for how long (h.) you will prepare the offer. In the example until 6000 operating hours.

The time period of that contract will be 24,66 – let’s say 2 years.

In both fields   you are free to choose other intervals.

Start date service: which kind of parts are going to be used on the first service

- If the roll out date is the same that the Service start date the value to be chosen will be 0.
- If the configuration is made for a old equipment and the first service is meant to be given for the 1500 hours for example, you should select 1500 from the dropdown under “start date service” in this case the program will select for the first change all of the parts that are contained in this interval.

In the fields of “Features”, you enter the relevant data regarding the milking parlour, cows, etc.

| Features               |               | Total             |                    |                      |               |
|------------------------|---------------|-------------------|--------------------|----------------------|---------------|
| Milking Cleaning Hours | Milking Daily | Milking hours/day | Milking hours/year | Milking hours/budget |               |
| 5                      | 2             | 10,00             | 3650,00            | 6000,00              |               |
| Liters cow day         | Number cows   | Milk quota (year) | Liters/day         | Liters/year          | Liters/budget |
| 25                     | 300           | 2190000,00        | 7500,00            | 2737500,00           | 4500000,00    |
| Milking points         | Price hours   |                   |                    |                      |               |
| 20                     | 45,00         |                   |                    |                      |               |

"Milking / Cleaning Hours" is the time for milking **and** washing. Multiplied by the milking times, you receive the "Milking hours/ day" (operation time) of the plant per day and so on.

By multiplying "Liters cow day" by "Number cows", you receive the amount of milk per day ("Liters/day"), per year ("Liters/year") and in the amount of liters in the period of the budget ("Liters/budget") (grey boxes).

"Price hours" is the hourly rate in € for a service technician.

For calculating the service costs for one litre, the "Liters/budget" is the base.

However, in the case you want to have the service costs per liter milk related to the milk quota, or milking goats and sheep (here you not milking 165 days) you enter the milk quota of the farm in the field "Milk quota (year)" and the price for one litre of milk will be calculated on the quota and not on the calculated milk based on milk/ cows x amount of cows x milking hours etc. If you do so it overrides the calculated liters per day, year and budget.

**Hint: Don't forget to save the data from time to time.**

## Settings 2

With the next tab "Settings 2", you enter additional general information:

No. of milkers (to calculate the amount of milk gloves you need), no. of vacuum pumps for the oil consumption as well as for the amount of filters. You enter the distance (both ways) to the farm to calculate the travel cost, the price per Km and the displacement factor (see page 12).

| 1.Settings                          |  | 2.Settings 2        |  | 3.Parts    |  | 4.Machines |  | 5.Kits |  | 6.Supplies |  |
|-------------------------------------|--|---------------------|--|------------|--|------------|--|--------|--|------------|--|
| Number of milkers                   |  | Distance Kms        |  | Price Km   |  |            |  |        |  |            |  |
| 1                                   |  | 50,00               |  | 1,20       |  |            |  |        |  |            |  |
| Vacuum pumps                        |  | Displacement factor |  |            |  |            |  |        |  |            |  |
| 1,00                                |  | 1,00                |  |            |  |            |  |        |  |            |  |
| Milk filters                        |  |                     |  |            |  |            |  |        |  |            |  |
| 1,00                                |  |                     |  |            |  |            |  |        |  |            |  |
| Volume of wash water to enter ..... |  | Washing machine     |  | Milk tanks |  |            |  |        |  |            |  |
|                                     |  | 80                  |  | 80         |  |            |  |        |  |            |  |
| Number of washes per week acids     |  | 7,00                |  | 0,00       |  |            |  |        |  |            |  |
| Number of washes per week alkaline  |  | 7,00                |  | 0,00       |  |            |  |        |  |            |  |

For the chemical calculation, you enter the amount of wash water of the main rinse and the number of washes per week: acid and alkaline.

In our example, we have an alternating washing: 7 x acid in the morning and 7 x alkaline in the evening per day.

If you have e.g.: 7 x acid and 1x alkaline, you enter "13" acid and "1" alkaline for 2 milkings per day.

The same principle will apply to milk tanks.

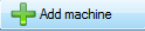
## 1.2 Parts

In the section “Parts” you can select the machines and parts for your budget.

Dealer: Ahrends & Wessinghage State: Pending

1.Settings 2.Settings 2 3.Parts 4.Machines 5.Kits 6.Supplies 7.Summary

| Reference | Unit | Points | Description | Price | Minutes | Service | Code machine | Total |
|-----------|------|--------|-------------|-------|---------|---------|--------------|-------|
|-----------|------|--------|-------------|-------|---------|---------|--------------|-------|

If you click on “Add machine”  in top right-hand corner, the following screen will pop up:

Machine

Search by: Machine

| Code machine        | Machine                      |
|---------------------|------------------------------|
| AIR FORCE           | AIR FORCE                    |
| Air injector WS     | Air injector WS              |
| ALAMO 1800          | ALAMO 1800                   |
| ALAMO 2800          | ALAMO 2800 Vacuum pump SURGE |
| APEX Control val... | APEX Control valve           |
| Automatic Drain ... | Automatic Drain valve 30     |
| Automatic Drain ... | Automatic Drain valve 40     |
| Automatic Drain ... | Automatic Drain valve 50     |
| AUTOPULS APEX       | AUTOPULS                     |
| PULSATOR QU...      | AUTOPULS APEX QUADROFIX      |
| AUTOPULS CP         | AUTOPULS CP                  |
| AVC                 | AVC Cierre AVC Surge         |

Select Cancel

Machine

Search by: Machine RPS

| Code machine          | Machine                             |
|-----------------------|-------------------------------------|
| Oil lubrication Va... | Lubrication Vacuum pump RPS 4500 H. |
| Oil lubrication RP... | Oil lubrication RPS                 |
| Oil lubrication RP... | Oil lubrication RPS 400-1200        |
| RPS 1200              | RPS 1200                            |
| RPS 1500              | RPS 1500                            |
| RPS 2100              | RPS 2100                            |
| RPS 2800              | RPS 2800                            |
| RPS 400               | RPS 400                             |
| RPS 800               | RPS 800                             |

Select Cancel

Here, you can scroll down or type in the machine you want to start with, e.g.: RPS and all the machine names containing “RPS” will show up. Then, you select the machine which is installed: in this example RPS 800.

Press the button “Select” or double click on the marked line and the program will ask you if you want the kit or the single parts which are in the kit. It is always recommended to use the complete kit.

Parts and kits have been detected.  
What do you want to add?

Kit Parts

All the kits which are in that machine “RPS 800” are now on your parts list:

| 1.Settings    | 2.Settings 2 | 3.Parts | 4.Machines   | 5.Kits   | 6.Supplies | 7.Summary |
|---------------|--------------|---------|--|----------|------------|-----------|
| Reference     | Unit         | Points  | Description  | Price    | Minutes    | Service   |
| 7047-9904-020 | 1            | 1       | Service Kit 4500h -C- RPS Wick oiler / Sponge      | 16,32 €  | 45         | 4500      |
| 7049-9904-000 | 1            | 1       | Service Kit 9000h -D- Major Rebuild RPS 800 + 1200 | 168,40 € | 60         | 9000      |

If you wish, you can change the price, the minutes you need to change the parts and the service interval. But be aware: changing the service interval will affect the performance and the life time of the milking component. **But be aware – the intervals are checked and proven by the Service Department of GEA Farm Technologies and it is recommend not change them.**

**The farmer has to be informed and he takes the responsibility for an emergency case due to extended service intervals.**

Going further left in the table, you see the price of the part, the cost/price for the Work and the Factor.

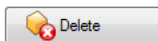
| Price    | Minutes | Service | Code machine | Total    | Work    | Factor | Nº |
|----------|---------|---------|--------------|----------|---------|--------|----|
| 16,32 €  | 45      | 4500    | RPS 800      | 16,32 €  | 22,50 € | 0      | 1  |
| 168,40 € | 60      | 9000    | RPS 800      | 168,40 € | 30,00 € | 0      | 1  |

### Factor :

|            |                           |         |            |         |              |           |        |        |
|------------|---------------------------|---------|------------|---------|--------------|-----------|--------|--------|
| 1.Settings | 2.Settings 2              | 3.Parts | 4.Machines | 5.Kits  | 6.Supplies   | 7.Summary |        |        |
|            | Description               | Price   | Minutes    | Service | Code machine | Total     | Work   | Factor |
|            | Narrow V-Belt SPA 1032 LW | 12,14 € | 5          | 1500    | RPS 2100     | 24,28 €   | 7,50 € | 1500   |

Act the case, the v-belt (to be changed every 1500 h.) of a vacuum pump was changed due to an emergency case 2 weeks ago (so the belt is still new). According to the Service plan, it has to be changed during the next service. Now, by the help of the “factor” you select “1500” and the program makes sure that the v-belt will not be changed at the next 1500 h. interval. The next exchange will be done at 3000 h.

If you want to delete a line in the section “parts” , mark the line and with the button “Delete”



on the right side you can delete it.

### Add single parts from the parts list

| 1.Settings    | 2.Settings 2 | 3.Parts | 4.Machines   | 5.Kits   | 6.Supplies | 7.Summary |                     |          |
|---------------|--------------|---------|--|----------|------------|-----------|---------------------|----------|
| Reference     | Unit         | Points  | Description  | Price    | Minutes    | Service   | Code machine        | Total    |
| 7038-9904-020 | 1            | 1       | KIT 1500 H BOMBA DE LECHE 1,1 KW INOX,1500 H       | 53,40 €  | 30         | 1500      | BOMBA DE LECHE ...  | 53,40 €  |
| 7021-9904-000 | 1            | 20      | KIT 1500 H CLASSIC 300 CON Y SIN CIERRE 1500 H     | 6,70 €   | 5          | 1500      | CLASSIC 300         | 134,00 € |
| 7161-9904-000 | 1            | 20      | KIT 1500 H METATRON SIN KICK-OFF Y LACTOFLO...     | 1,00 €   | 5          | 1500      | VISOFLOW CON CIE... | 20,00 €  |
| 7053-9904-000 | 1            | 20      | KIT 4500 H VISO FLOW CON CIERRE                    | 16,20 €  | 0          | 4500      | VISOFLOW CON CIE... | 324,00 € |
| 7050-9904-010 | 1            | 1       | Service Kit 1500h -A- RPS1500/2100/2800 Oil Lubric | 2,55 €   | 30         | 1500      | RPS 1500            | 2,55 €   |
| 7050-9904-020 | 1            | 1       | Service Kit 4500h - C - RPS1500/2100/2800 Oil Lubr | 39,85 €  | 30         | 4500      | RPS 1500            | 39,85 €  |
| 7043-9904-010 | 1            | 1       | Service Kit 9000h -D- Major Rebuild RPS 2100 50 Hz | 203,65 € | 60         | 9000      | RPS 1500            | 203,65 € |
|               | 0            | 20      |  | 0        | 0          | 0         |                     | 0        |

If you want to add single parts from the parts list, just double click on an empty line at the bottom and the parts list will open.

Part

Search by

Part

elbow

Part

| Reference     | Part   |
|---------------|--|
| 7047-1935-010 | DRAIN FLAPPER ELBOW EV Klappe                      |
| 7009-2360-020 | Elbow 45GRAD.DN40                                  |
| 7009-2360-000 | Elbow 90 Grad/DN 50                                |
| 0018-2018-700 | Elbow 90-B50-30                                    |
| 7038-2809-040 | ELBOW INLET 50 50                                  |
| 7038-2809-060 | ELBOW INLET 50 70 50/70                            |
| 7038-2809-050 | Inlet Elbow 40/50                                  |
| 7038-2809-080 | Inlet Elbow 70                                     |
| 7038-9904-180 | Service Kit 1500h - A - Elbow Milkpump 0,55 kW Pla |
| 7038-9904-190 | Service Kit 1500h - A - Elbow Milkpump 0,55 kW Sst |

Select

Cancel

| Reference     | Unit | Points | Description  |
|---------------|------|--------|--|
| 7050-9904-020 | 1    | 1      | Service Kit 4500h - C - RPS1500/2100/2800 Oil Lubr |
| 7038-9904-020 | 1    | 1      | KIT 1500 H BOMBA DE LECHE 1,1 KW INOX,1500 H       |
| 7050-9904-010 | 1    | 1      | Service Kit 1500h -A- RPS1500/2100/2800 Oil Lubric |
| 7043-9904-010 | 1    | 1      | Service Kit 9000h -D- Major Rebuild RPS 2100 50 Hz |
| 7053-9904-000 | 1    | 20     | KIT 4500 H VISO FLOW CON CIERRE                    |
| 7021-9904-000 | 1    | 20     | KIT 1500 H CLASSIC 300 CON Y SIN CIERRE 1500 H     |
| 7161-9904-000 | 1    | 20     | KIT 1500 H METATRON SIN KICK-OFF Y LACTOFLO...     |
| 0018-2018-700 | 0    | 20     | Elbow 90-B50-30                                    |

It is possible to search for the part name or by the P/N (Reference). If you found the right part, double click or click on “Select” and the part will be added to the budgets parts list.

**Please check if the number of the parts added (20 pieces in the example above) is correct. The program automatically sets the amount according to the milk places if you add parts this way.**

Change the points into 1 and enter the right amount of units, too.

|               |  |            |        |                 |  |            |  |         |         |            |              |           |         |
|---------------|--|------------|--------|-----------------|--|------------|--|---------|---------|------------|--------------|-----------|---------|
| 1.Settings    |  | 2.Settings |        | 3.Parts         |  | 4.Machines |  | 5.Kits  |         | 6.Supplies |              | 7.Summary |         |
| Reference     |  | Unit       | Points | Description     |  | Price      |  | Minutes | Service |            | Code machine |           | Total   |
| 0018-2018-700 |  | 1          | 1      | Elbow 90-B50-30 |  | 30,10 €    |  | 2       | 1500    |            |              |           | 30,10 € |


It may happens, that you type in the new figure but it not changes the total amount (e.g.: 30,10 €). However, when you go on save, then on the Summary page, the result will be correct.

If you want to have the right “Total” seen on the parts list in Budget, change the minutes into 3, than back into 2 and the right “Total” appears in the parts list.

### 1.3 Machines

Here, you have an overview about the machines you already added to the quote in order to have a better and quick control if any machines are missing.

|            |              |                 |                 |        |            |           |
|------------|--------------|-----------------|-----------------|--------|------------|-----------|
| 1.Settings | 2.Settings 2 | 3.Parts         | 4.Machines      | 5.Kits | 6.Supplies | 7.Summary |
|            | Nº           | Code machine    | Machine         |        |            |           |
|            | 1            | RPS 2100        | RPS 2100        |        |            |           |
|            | 2            | Air injector WS | Air injector WS |        |            |           |
|            | 3            | AUTOPULS APEX   | AUTOPULS        |        |            |           |

If you want to delete a machine, mark the line/machine and with the button “Delete”  on the right side you can delete it.

### 1.4 Kits

This tap enables you to see the single parts which are in the kits. The description with the amount of the single parts and the P/N.

| 1.Settings  | 2.Settings 2 | 3.Parts | 4.Machines | 5.Kits | 6.Supplies | 7.Summary |
|---|--------------|---------|------------|--------|------------|-----------|
| <b>KITS</b>   |              |         |            |        |            |           |
| Service Kit 4500h - C - RPS1500/2100/2800 Oil Lubr(7050-9904-020) - |              |         |            |        |            |           |
| ... 1-CAP 0(7038-2347-000)  |              |         |            |        |            |           |
| ... 3-Diaphragm 20 mm control valve(0004-1659-880)                  |              |         |            |        |            |           |
| ... 2-Hose 6,5x3,25x1500(0018-7915-750)                             |              |         |            |        |            |           |
| ... 1-Hose 8X2X400(0018-1518-810)                                   |              |         |            |        |            |           |
| ... 3-JUNTA ANULAR(0007-2987-750)                                   |              |         |            |        |            |           |
| ... 3-RESORTE DE COMPRESION(0006-4063-300)                          |              |         |            |        |            |           |
| ... 1-Stuffing Box D24-7(7050-2284-000)                             |              |         |            |        |            |           |

## 1.5 Hygiene &Supplies

Additionally to the service parts, you can quote consumables as cleaners, dips and paper

|                       |  | Unit Price |      | Dosage (%) | Consumption factor |
|-----------------------|--|------------|------|------------|--------------------|
| Detergent             | CircoSuper AFM - Detergent, 35 kg, Drum                      |            | 1,50 | 0,40       | 1,17               |
| Acid                  | CircoSuper SFM - Acid, 35 kg, Drum                           |            | 2,29 | 0,40       | 1,17               |
| Sanitizer             |  |            | 0,00 | 1,00       | 1,00               |
| Pre-milking sealant   |  |            | 0,00 |            | 0,007              |
| Post-milking sealer   | LuxSpray 15 - Teat DIP, 20 kg, Drum                          |            | 3,23 |            | 0,006              |
| Zorbisan              | ZorbiSan Plus Spreading Material, 18x 25kg ( 450kg )         |            | 0,82 |            | 0,050              |
| Supply 1              |  |            | 0,00 |            |                    |
| Supply 2              |  |            | 0,00 |            |                    |
| Milk filter           | Milk Filter Sock - 455 x 60 mm, 70 gr, sewn, 4 x 370x in box |            | 0,09 |            |                    |
| Paper / cloth milking | Sowotaan Jumbo - Udder Towels, 6x 1000 BL                    |            | 0,01 |            | 1,00               |
| Gloves                | Nitrile Glove - 240 mm, 240 mm, 4 mil, Size XL, 100 Stk      |            | 0,11 |            | 1,00               |
| Oil pump 1            | VCL 22 - Vacuum Pump Oil, 30 L                               |            | 3,84 |            | 13,70              |
| Oil pump 2            |  |            | 0,00 |            | 13,70              |
| Hydraulic oil         |  |            | 0,00 |            |                    |

According to the description (Acid, Paper) of the single P/N in the supplies part list, you can select the material you want by just clicking on the product groups on the left side. (Detergent, Acid, and so on).

“Detergent” (Alkaline cleaner): The unit price is the price for one litre. You have to enter the dosage (e.g.: 0,4 = is 4 volume per cent) and the consumption factor **(for alkaline, acid and disinfection it is the density)** of the product. You need this for the calculation from litre into kg or the price per kg.

The Pre- and Post-milking sealant (dips) are ready to use products so you need to enter the consumption factor which is in this case ml per application. (0,007=7 ml)

You can also select different sizes/ types of milk filters.

In case of paper the consumption factor means how many pieces of paper you will use per cow and milking.

For the vacuum oil, you can select the delivery unit (30 ltr., 2x5 ltr., etc.) and the consumption factor is in this case 13,70 ml per minute.

By the help of these values, the program calculates the consumption.

The whole calculation is based on the unit price of a single piece/ litre – regardless if the P/N refers to a box of 6 rolls or 100 units.

In the appendix you will find a list with the consumption factor/ density of the various CIP products GEA offers.

## Summary overview of consumables usage:

- a. Detergent and Acid:
  - i. Unit price in €/kg
  - ii. % dosage (how many ml in one liter of cleaning water)
  - iii. Consumption factor: in this case expressed as density of the product in kg/l
- b. Pre teat dip:
  - i. Unit price in €/liter
  - ii. Consumption factor: in this case expressed in liters per milking (0,007 liters=7 ml)
- c. Post teat dip:
  - i. Unit price in €/liter
  - ii. Consumption factor: in this case expressed in liters per milking (0,006 liters=6 ml)
- d. Zorbisan Plus:
  - i. Unit price in €/kg
  - ii. Consumption factor: in this case expressed in kg per day (0,05 kg=50 Gramm per day)
- e. Paper towels:
  - i. Unit price in €/unit
  - ii. Consumption factor: Number of paper towels used per animal and milking
- f. Gloves:
  - i. Unit price in €/unit
  - ii. Consumption factor: Number of gloves per milker.
- g. Vacuum pump oil 1 and 2:
  - i. Unit price in €/liter
  - ii. Consumption factor: ml/operating hour. This depends on the model, e.g. RPS 2800 13,7 ml/h

## 1.6 Summary

If you finished with preparing the budget go on “Save” at the button and the summary will be produced.



Here, you can see the Summary/ overview of the total budget:

| 1.Settings      | 2.Settings 2 | 3.Parts           | 4.Machines      | 5.Kits            | 6.Supplies | 7.Summary |
|-----------------|--------------|-------------------|-----------------|-------------------|------------|-----------|
| Review          | Date         | Parts             | Work            | Total             |            |           |
| Service 1500H   | 01.07.2012   | 75,95 €           | 120,00 €        | 195,95 €          |            |           |
| Service 3000H   | 01.05.2013   | 209,95 €          | 195,00 €        | 404,95 €          |            |           |
| Service 4500H   | 01.02.2014   | 573,80 €          | 217,50 €        | 791,30 €          |            |           |
| Service 6000H   | 01.12.2014   | 209,95 €          | 195,00 €        | 404,95 €          |            |           |
| <b>TOTAL ..</b> |              | <b>1.069,65 €</b> | <b>727,50 €</b> | <b>1.797,15 €</b> |            |           |

|                 |                   |                     |
|-----------------|-------------------|---------------------|
| Total traveling | Total consumables | Subtotal            |
| 808,33          | 549,99            | 1797,15             |
|                 |                   | <b>Total budget</b> |
|                 |                   | 3155,46             |

For each single service, the date of review/ maintenance, the costs for the parts as well as for the labour/ work and the total costs are listed. At the bottom, you see the traveling cost to drive to the farm and the costs for hygiene and supplies (consumables).

Subtotal displays the cost for the maintenance and last but not least, you can see the total investment for service and consumables.

### Important:

Always save the budget before leaving the actual budget! E.g. during preparation on a budget you want to look into Customer. Go on “Save” otherwise the last input will not be saved.

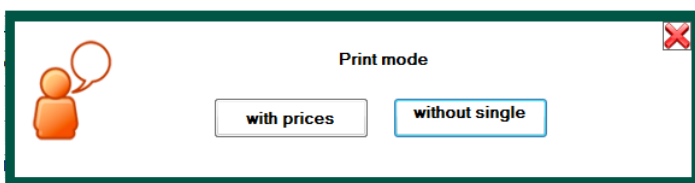
## 2. Print and save the offer

To see the whole budget as it will be printed out please go on “Print”.



Within the print options you will find the following options:

- With prices: it will show the single prices for each reference
- Without single prices: It will not show any single prices e.g.: on the parts list



Then you will see the first page with the summary of the general data and the price/ cost of the service per liter milk.

## Maintenance budget

GEA Farm Technologies

|  |                                       |                               |
|--|---------------------------------------|-------------------------------|
| Budget:                                | <b>45.1</b>                           | <b>Luis Jose Martinez</b>     |
| Date:                                  | 30/05/2012                            |                               |
| Dealer:                                | <b>Master Milking Machine Service</b> |                               |
| Farm:                                  | <b>Millers</b>                        |                               |
| Address farm:                          | Mill Road 34                          |                               |
| Installation:                          | EUROCLASS                             |                               |
| Contract Duration (months):            | 24,66                                 |                               |
| Cost liter (contract):                 | 0,00156€                              | Contract milking Hours: 6.000 |
| Milking cows number                    | 150                                   | Liters contract: 2.812.781    |
| Daily milkings:                        | 2                                     | Liters (day/cow): 25,00       |
| Hours daily milking + washing:         | 4                                     | Liters (day): 3.750           |
| Total hours of milking + daily washing | 8                                     | Liters (year): 1.368.750      |
| Price Service Hour:                    | 35,00€                                |                               |
| Price per km:                          | 0,45€                                 |                               |

Based on the period of the contract (24,66 month) the cost for the service and consumables is only **0,00156 € per litre milk**. If the farmer brings that in relation to his revenue per liter milk it is not much keeping in mind that he ensures milk quality and udder health as well as less break downs.

Further you can print out:

### - Bill of material list for each service interval

| Maintenance budget                        |   |           |       |        |         |  |
|---|---|-----------|-------|--------|---------|--|
| Reference                                 | Description   | Work (h.) | Units | Price  | Total   |  |
| 1° Service                                |   |           |       |        |         |  |
| 7021-2725-350                             | ClassicLiner - Rubber Liner, 24/22/58 barrel, orifice, head   | 1,400     | 56    | 5,72€  | 355,32€ |  |
| 7023-2638-000                             | Vacuum Hose, short, 7x3x220                                   | 0,470     | 56    | 1,26€  | 82,23€  |  |
| Machine: VACUREX 5000                     |   |           |       |        |         |  |
| 7047-9904-040                             | Service-Kit - Vacuum, 1500h Vacurex 5000                      | 0,250     | 1     | 34,71€ | 40,96€  |  |
| Machine: CLASSIC 300                      |   |           |       |        |         |  |
| 7021-9904-000                             | Service-Kit - Milking Cluster, 1500h Classic 300              | 0,700     | 14    | 6,46€  | 107,94€ |  |
| Machine: Elbow Milk pump 1,1 kw INOX 70 L |   |           |       |        |         |  |
| 7038-9904-220                             | Service-Kit - Milk Handling, 1500h Receiver-M.Pump 1,1 kW SSt | 0,070     | 1     | 36,39€ | 38,06€  |  |

Service Hours/ Work will be displayed as a figure like 1,4 h.

Calculation example: one liner takes 1,5 min to change x 56 (4 liners x 14 cluster = 56 units) = 84 min. divided by 60 (min) = 1,4 h.

The Total € includes both labour and material costs.

## - Calendar

### Maintenance calendar

2013

7021-2725-350 ClassicLiner - Rubber Liner, 24/22/58 barrel, orifice, head

7021-9904-000 Service-Kit - Milking Cluster, 1500h Classic 300

| 01 | 02 | 03 | 04 | 05 | 06 | 07 | 08 | 09 | 10 | 11 | 12 |
|----|----|----|----|----|----|----|----|----|----|----|----|
|    |    |    |    |    |    | 1  |    |    |    | 1  |    |
|    |    |    |    |    |    |    |    |    |    | 1  |    |

## -Service-Kits

### Kit list

#### (7051-9904-010) Service Kit 1500h - A - Autopuls (all variants)(12)

| Reference     | Description                   | Units |
|---------------|-------------------------------|-------|
| 7051-2745-000 | Clamp Plate Apex valve        | 2     |
| 0004-1659-880 | Diaphragm 20 mm control valve | 2     |
| 7051-2764-010 | Gasket Ring 10x5x2 Pulsator   | 4     |
| 0007-2919-830 | Gasket Ring 5 x 1             | 1     |

## - Hygiene & Supplies / Consumables

### Supplies

|              |   | Unit price | Total unit | Total € |
|--------------|---|------------|------------|---------|
| Detergent    | CircoPower AFM - Detergent, 25 kg, Drum | 1,82€      | 35,90      | 65,34€  |
| Acid cleaner | CircoPower SFM -Acid, 25 kg, Drum       | 2,70€      | 59,84      | 161,57€ |

The Total unit tells you how many kg/ liter/ pieces you need for the period of the contract and Total € gives the price.

## -Summary

### Maintenance budget

| Parts          | Review date | Parts            | Work            | Total€           |
|----------------|-------------|------------------|-----------------|------------------|
| Service 1500 H | 04/08/2012  | 441,46€          | 272,25€         | 713,71€          |
| Service 3000 H | 04/08/2013  | 585,59€          | 294,75€         | 880,34€          |
| Service 4500 H | 04/08/2014  | 1.005,62€        | 459,75€         | 1.465,37€        |
| Service 6000 H | 04/09/2015  | 585,59€          | 294,75€         | 880,34€          |
|                |             | <b>2.618,26€</b> | <b>1.321,50</b> | <b>3.939,76€</b> |

|                            |                  |
|----------------------------|------------------|
| Total euros                | 3.939,76€        |
| Total traveling            | 604,11€          |
| Total supplies             | 335,11€          |
| <b>Final budget amount</b> | <b>4.878,99€</b> |

Dateiname: Servicecontract\_J. Meyer

Dateityp: Crystal Reports (\*.rpt)

ndner ausblende

Crystal Reports (\*.rpt)

Adobe Acrobat (\*.pdf)

Microsoft Excel (\*.xls)

Microsoft Excel Data Only (\*.xls)

Microsoft Word (\*.doc)

Rich Text Format (\*.rtf)

So if you want to manual edit some text to the budget you can save the budget as a Microsoft Word Document.

## 2.1 Transfer parts list into Excel

You can save the quote as Excel and then select only the parts list and convert/ format the parts list:

Dateiname: BOM\_Meyer  
Dateityp: Microsoft Excel (\*.xls)

|    |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |    |    |     |    |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |  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|----|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|----|----|-----|----|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|----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| A1 |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |    |    |     |    |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |  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|    | A | B | C | D | E | F | G | H | I | J | K | L | M | N | O | P | Q | R | S | T | U | V | W | X | Y | Z | AA | AC | AAA | AA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA | AAAA |

Delete the top lines up to the description line, set a filter and unclick “empty lines”.

[illegible]

## 2.2 Cone or Copy offer

The software allows cloning / copy a budget in order to modify the maintenance budget from an original copy.



After selecting the budget you want to copy, go on “Edit” and select the option “Clone” a new window will open where you have to select the customer, who can be different or the same; afterwards you must save the changes by clicking on “Save”.

A screenshot of a software window titled 'GEA FT Service to Go - BUDGETS LIST'. The window has a menu bar with options: Configuration, Customers, Budgets, Machines, Parts, Hygiene Supplies, Families, Transalate, and Update. Below the menu bar is a form with several fields: 'Number' (containing '0'), 'Version' (empty), 'Date' (containing '23.05.2013' with a calendar icon), and 'Customer' (containing 'Henry Smith' with a search icon). There is also a 'Dealer' label and a 'State' label.