



User Manual

MDLsolutions – Dialer/Predictive Dialer/Call Center Solution, Call Center Manager and Agent Interface – Version 3.

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Call Center Manager (Call Center Monitoring, Performance Graphs, Reports, and Agent/Call Center Management)

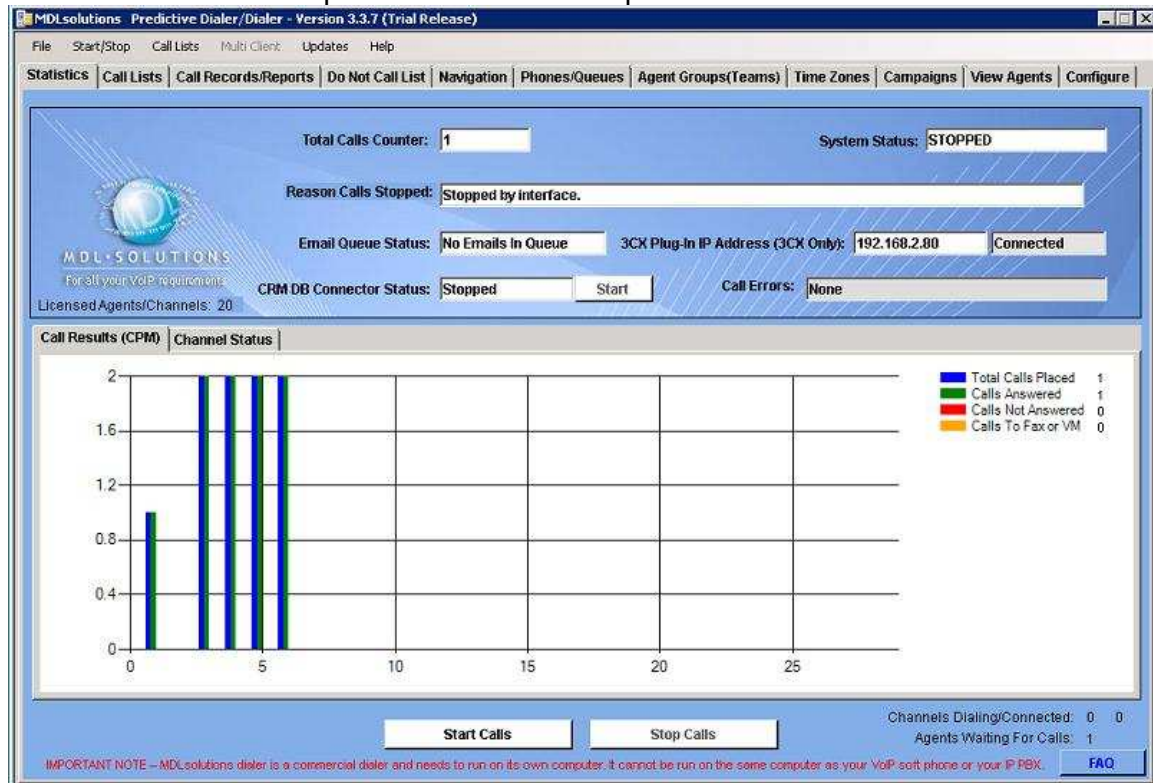
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Predictive Dialer/Dialer

Statistic

(See Call Center Manager section for additional call center management, performance graphs and analytics)

The Statistics tab gives the Dialer/Predictive Dialer administrator a general overview of how the Dialer/Predictive Dialer and calls are progressing. It also allows the administrator to start/stop the calls and start/stop the DB connector.



Total Call Counter: Total calls placed in all call lists.

System Status: The system status RUNNING, STOPPED and COMPLETING.

Reasons Calls Stopped: States the reason the system stopped, for example, user input or error.

3CX Controller IP Address (3CX Only): The IP address of the 3CX IP PBX, that is set under the "Configuration File" (Menu items: File/Configuration File) settings.

Email Queue Status: The status of the agent response email queue.

CRM DB Connector Status: The status of the CRM DB connector and the ability to start and stop the CRM DB Connector.

Call Errors: Any SIP call errors produced while calls are being made.

Start Calls: Starts placing calls.

Stop Calls: Stops calls being placed, user needs to wait until all calls stop normally, after clicking this button.

FAQ: Click to check the online FAQ's for help.

Performance Graph

Blue = Total calls placed.

Green = Calls answered.

Red = Calls not answered.

Yellow = Calls answered by a fax machine or by an answering machine/voice mail.

Real-time Agent/Channel Information (bottom right)

Channels Dialing/Connected = Total amount of channels simultaneously dialing and the total amount of calls currently connected. Currently connected indicator only applies to Bridge Mode.

Agents Waiting For Calls = The total amount of agents waiting for new calls.

MDL Solutions Predictive Dialer/Dialer - Version 3.3.7 (Trial Release)

File Start/Stop Call Lists Multi Client Updates Help

Statistics Call Lists Call Records/Reports Do Not Call List Navigation Phones/Queues Agent Groups(Teams) Time Zones Campaigns View Agents Configure

Total Calls Counter: 1 System Status: STOPPED

Reason Calls Stopped: Stopped by interface.

Email Queue Status: No Emails In Queue 3CX Plug-In IP Address (3CX Only): 192.168.2.80 Connected

CRM DB Connector Status: Stopped Start Call Errors: None

Licensed Agents/Channels: 20

Channel ID	Record ID	Number	Enquiries	Call Status	Action Info
1	0	none	0	EV_IDLE	none
2	0	none	0	EV_IDLE	none
3	0	none	0	EV_IDLE	none
4	0	none	0	EV_IDLE	none
5	0	none	0	EV_IDLE	none
6	0	none	0	EV_IDLE	none
7	0	none	0	EV_IDLE	none
8	0	none	0	EV_IDLE	none
9	0	none	0	EV_IDLE	none
10	0	none	0	EV_IDLE	none
11	0	none	0	EV_IDLE	none
12	0	none	0	EV_IDLE	none

Start Calls Stop Calls

Channels Dialing/Connected: 0 0 Agents Waiting For Calls: 1

IMPORTANT NOTE - MDL solutions dialer is a commercial dialer and needs to run on its own computer; it cannot be run on the same computer as your VoIP soft phone or your IP PBX. [FAQ](#)

Channel Grid

"Channel ID" = Numeric id of channel.

"Record ID" = The database record "ID" that is being processed.

"Number" = The telephone number being dialed by the Dialer/Predictive Dialer.

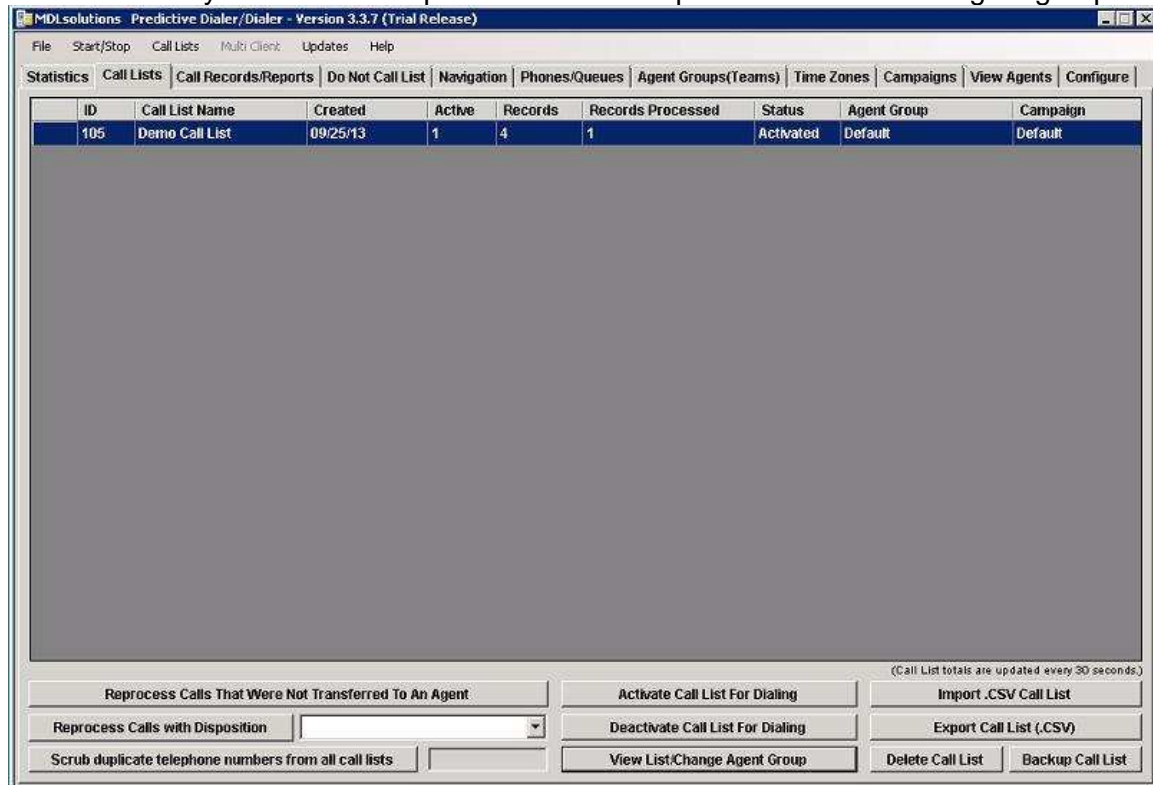
"Enquiries" = Reserved.

"Call Status" = The current status of the call, for example connected, transferred, disconnected and idle.

"Action Info" = The user inputted action/keyword text info that relates to the actual action being processed.

Call Lists

The Call Lists tab is used to upload and manage your imported call lists. Currently only comma delimited text files can be imported. Multiple call lists can be run simultaneously and if need be you can set multiple call lists to multiple call center teams/agent groups.



Reprocess Calls That Where Not Transferred To An Agent: Reprocess all calls that where not transferred to an agent.

Reprocess Calls with Disposition: Reprocess calls that have a certain disposition.

Scrub duplicate telephone numbers from all call lists: Scrubs duplicate telephone numbers from all call lists.

Activate Call Lists For Dialing: Activate the selected call list for dialing.

Deactivate Call Lists For Dialing: Deactivate the selected call list, so it is no longer dialed.

Import .CSV Call List: Import comma delimited text file.

Export List and Results to .CSV: Export a call list and it's results to a .CSV file.

Delete Call List: Delete selected call list.

Backup Call List: Backup current call lists, for later use.

CALL LIST GRID

“ID”= Record id.

“Call List Name”= Name of the call list.

“Created”= Date the list was imported.

“Active”= If the list is activated for dialing.

“Records”= The number of records in the call list.

“Records Processed”= The number of records processed in the call list.

“Status”= If the list is active, deactivated or complete.

“Agent Group”= The agent group/call center team that the call will be transferred to, for this call list.

“Campaign”= The campaign associated with the call list.

ID	Phone #	Company	First Name	Last Name	Email	Tracking ID	SocialSecurityNum	DOB	R
103409	9132977426	ABC Max1	Bob	Barker	bob@abctech.c...	SD-67899		1/1/2000	1
103410	9132977426	ABC Max2	Fred	Plinter	fred@gcn.com	JL-69023		1/1/1900	0
103411	9132977426	ABC Max3	Craig	Hamilton	chamilton@fario...	CC-61123		1/1/1900	0
103412	9132977426	ABC Max	Mike	Mareena	mmareena@ipart...	AA-82213		1/1/1900	0

View Call List/Change Agent Group: View the selected call list details and if need be change the “Agent Group” for the call list.

Previous/Next: Loads next set of records .

Import Call Lists

Start by mapping the data from the comma delimited text file to the Dialer/Predictive Dialer columns. Then set the “Call List Name” the “Agent Group” and “Campaign”, that you created or just use the defaults for “Agent Group” and “Campaign”. Optional fields are explained below.

Import

Database Fields (Not all fields required):

Phone Number: 5551234

Secondary Number:

First Name: Ted

Last Name: Task

Email Address: ttask@abc.com

Company: ABC

Tracking ID: TH553224

Social Security Number:

Date Of Birth(mm/dd/yyyy):

Address 1: 12th St

Address 2: Suite D

City: Irvine

State: CA

Zip/Postal Code: 92000

Country: USA

Custom 1: Product A

Custom 2: 12.99

Launch URL/EXE (with parameters) Help

Call List Name: Demo Call List

Agent Group: Default

Campaign: Default

Prefix:

Ignore First Record

Import Close

5551234, Ted, Task, ttask@abc.com, ABC, 12th St, Suite D, Irvine, CA, 92000, USA, TH553224, Product A, 12.99

7 Min Number Length Records Processed: Check/remove duplicate numbers

Records Rejected:

Call List Name: Any call list name you like that is shorter than 40 characters and contains no numeric characters.

Website URL/ Application EXE (supports parameters)(optional): If you require a website/application to be automatically launched when a call is transferred to an agent, then please set the website URL here and use the “Help” button to see what parameters you can pass to the website URL.

Prefix(optional): If your outbound rules in 3CX, require you to use a prefix to dial out of a certain VoIP provider/PSTN provider, then you can insert that prefix here.

Ignore First Records: Ignores the first record in the imported comma delimited text file, as this is sometimes the row that contains the column headings.

Records Imported/Records Rejected: Total records imported into the Dialer/Predictive Dialer and any records that did not meet the import filter/s criteria.

Filters: Two filters are used, minimum length of numbers and duplicate number check.

Search Call Lists

Search Call Lists for specified records or recordings.

The screenshot shows the 'MDL Solutions Predictive Dialer/Dialer - Version 3.5.1 (Trial Release)' application. The 'Call Lists' tab is active in the top menu. A window titled 'Search Call Lists and Recordings' is open, displaying a table with the following data:

ID	Phone #	Company	First Name	Last Name	Tracking ID	SocialSecurityNum	DOB
103412	9132977426	ABC Max	Mike	Mareena	AA-82213		1/1/1900
103409	9132977426	ABC Max1	Bob	Barker	SD-67899		1/1/2000
103410	9132977426	ABC Max2	Fred	Pinter	JL-69023		1/1/1900
103411	9132977426	ABC Max3	Craig	Hamilton	CC-61123		1/1/1900

Below the table, there is a search section with the following fields and buttons:

- Search By: Phone Number (dropdown menu)
- Search Criteria: 9132977426 (text input)
- Search Records (button)
- ID: 103412 (text input)
- Get Recording (button)
- Close (button)

At the bottom right, there is a 'Keep Call List' button. A status bar at the bottom indicates 'Help -- **Recording is only supported in Bridge Mode.' and 'every 30 seconds.'.

Search By: You can search all the call lists using several different fields (Phone Number, Last Name, Process Date, Disposition, Address, City, State, Zip and Agent Extension).

Search Criteria: Enter the related field search criteria to search for.

Search Records: Click to start search.

Call Recordings: Click on "Get Recordings" button to download the WAVE file of the related recorded call. Requires the Bridge Mode (under the "Configuration" tab) feature to be used and call recording setting to be enabled in the dialers/predictive dialers configuration file.

CALL LIST FIELD GRID

See Agent Interface for details on call lists fields.

Call Records/Dialer Reports (See Call Center Manager for Call Center Reports)

The Call Records/Reports tab displays all the calls that have been made by the Predictive Dialer, and allows the administrator to run specific reports.

ID	Dialed #	Call Start Time	Call End Time	Call Length	Call Term Status	Chan #	SIP Term Info
817	9135554321	11/11/2013 4:57 AM	11/11/2013 4:58 AM	10	EV_TRANSFERRED	1	BYE sip:200@192.168
816	9135554321	11/11/2013 4:56 AM	11/11/2013 4:56 AM	360	EV_TRANSFERRED	1	BYE sip:200@192.168
800	9135551234	11/9/2013 10:47 AM	11/9/2013 10:47 AM	36	EV_CALL_NOT_ANSWE...	1	SIP/2.0 487 Request T

Real-Time System Reporting

Report: Total Calls Placed

Start Date: 11/10/2013 04:32:56

End Date: 11/11/2013 04:57:23

Run

Call Records

Load Call Records

100 # of records

Call Report: The type of report the administrator can run.

Date Range: The Start and End date range of the report.

Load Call Records: Input the amount of call records you want displayed.

Delete All Call Records: Completely delete all call records. Call records are automatically deleted after 7 days, but this can be changed in the dialer config file.

Call Record Grid:

ID: Record id.

Dialed #: Number that is dialed.

Call Start Time: The time the call started.

Call End Time: The time the call ended.

Call Length: The length of the call in seconds. This will be set if the Agent uses the Agent Interface.

Call Term Status: What was the status of the call, idle (no answer/disconnected) or transferred (to an agent).

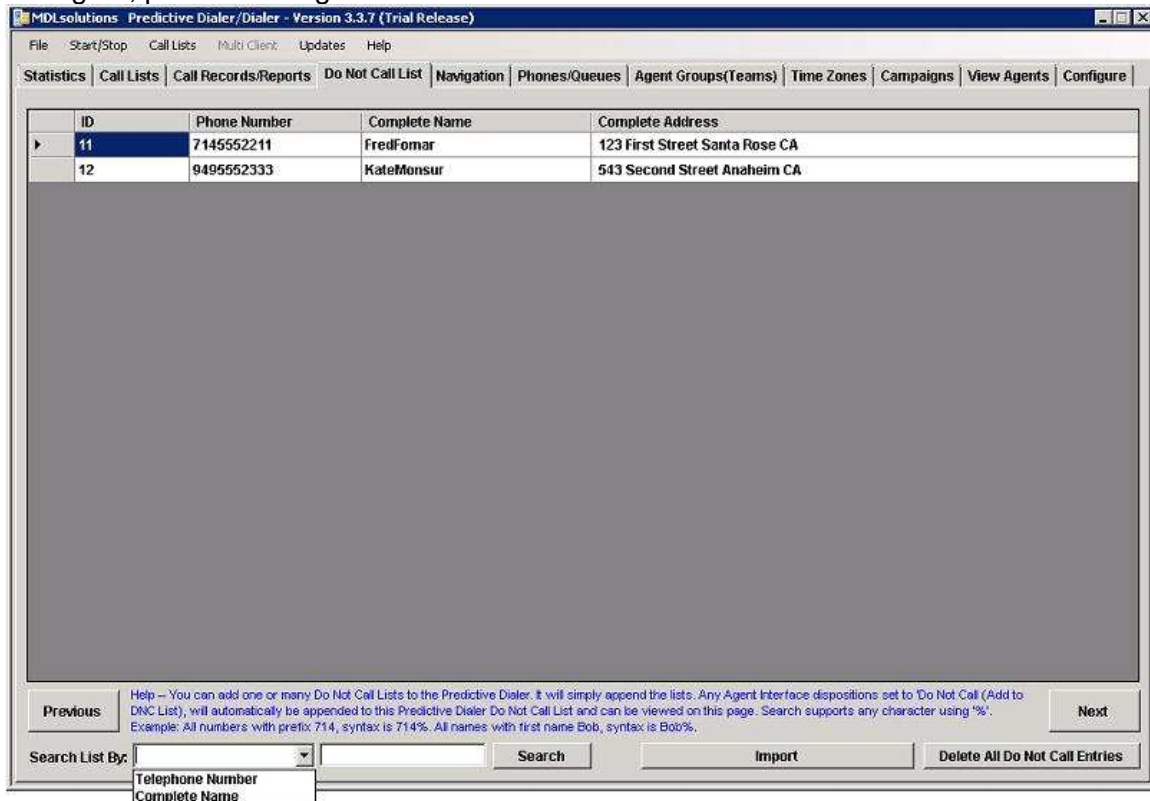
Chan #: The Predictive Dialer channel the call is placed on.

Of Enquiries: N/A.

SIP Term Info: Gives the SIP call termination info, reason why call ended.

Do Not Call List

Use this feature if you want to automatically scrub your call lists against the “Do Not Call List” that your country/state/province provides. The “Do Not Call List” can be updated by the agent, please see Agent Interface.



Delete: Delete all Do Not Call records.

Previous: Moves to previous record.

Next: Moves to next record.

Import: Imports call records from .CSV (comma delimited) text files only, can easily be created using Microsoft Excel or Microsoft Access.

Search List By: Should you need to search/verify the Do Not Call Lists, you can simply select then enter the Telephone Number or Complete Name that you want to search the Do Not Call List for.

Call Record Grid:

ID: Record id.

Phone Number: Phone number to be scrubbed from the call list records.

Complete Name: The name that is related to the phone number.

Complete Address: The address that is related to the phone number.

Navigation

The actions below will determine what will happen to the call once connected. When using 3CX the default settings below are good enough to use and to start testing with.

MDL Solutions Predictive Dialer/Dialer - Version 3.3.7 (Trial Release)

File Start/Stop Call Lists Multi Client Updates Help

Statistics Call Lists Call Records/Reports Do Not Call List Navigation Phones/Queues Agent Groups(Teams) Time Zones Campaigns View Agents Configure

Id	Action/Keyword	Navigation	Value	Enable
1	Qualify Call	AnsMachineDet		0
2	Transfer To Agent	Blind Transfer(3CX)		1
3	Bye	End Call		1
*				

Help — To select an action to update or delete, double click in the grey area next to the action you want to edit or delete. Then edit the fields below and click update if you want to update the action, or just click delete to delete the action. To add an action, simply fill in the fields below and click add. Do not forget to add our 3CX plug in, if you are using 'Blind Transfer'. Note: When using 'AnsMachineDet' you can specify if you would like the Predictive Dialer to delay disconnecting the call when it finds an answering machine. By simply adding a delay in milliseconds in the value field when updating 'AnsMachineDet'.

Record ID: 1 Action/ Keyword: Qualify Call Action(Call Flow): AnsMachineDet Value: Enable: 0

FAQ Add Update

Group Name: Default

- AnsMachineDet
- AnsMachineDetMessage
- Blind Transfer(3CX)
- Bridge Transfer(3CX)
- Transfer
- End Call
- On # Go Back Steps
- Play Prompt
- Play Prompt Get Key
- Play Prompt Survey
- Play TTS
- End Call Unless 0

Record ID: The action record id.

Action/Keyword: The unique identifier used when adding an action.

Action(Call Flow): The actual call flow action that is performed, once the call is made.

Options:

AnsMachineDet: If an answering machine is detected, the dialer hangs up, if not, it continues to next action.

AnsMachineDetMessage: If an answering machine is detected, then it leaves a message, if not, it continues to next action.

Blind Transfer(3CX): Will transfer the call to an agent in a 3CX queue, defined under the "Phone/Queues" tab on the Predictive Dialer.

Bridge Transfer(3CX): Used when calls are not transferred through 3CX, but directly from the VoIP provider/gateway.

Transfer: Transfer the dialer call, to the next available extension in the extension list "Phone System Transfer List".

On # Go Back Steps: If the person being called, press's # during a PlayPromptSurvey action, the Dialer/Predictive Dialer will go back the amount of steps/actions defined in the "Value" field..

PlayPrompt: Plays a voice prompt Wave file (64 kbps, 8 bit, mono, 8khz). All wave files must be placed in the “Prompts” directory in the Dialer’s main directory.

1. Select the second record in the list 'Blind Transfer(3CX)'.
2. Change the “Action” to “Play Prompt” and the “Value” to “welcome.wav”. Welcome.wav is a test play prompt that is included with the installation, click “Update”. To add your own prompt, create a prompt in the following format “Wave file (64 kbps, 8 bit, mono, 8khz, CCITT-U-LAW)” and copy it into the “Prompts” directory, that is located in the dialer’s application directory, and simply change the “Value” to your new prompt name under the “Play Prompt” action.
3. To convert your wave/audio file:
 - Use Windows Sound Recorded to convert your files.
 - (a): Launch Sound Recorder in Windows XP (Start/All Programs/Accessories/Entertainment/Sound Recorder).
 - (b): Select File/Open select audio file to open.
 - (c): Select File/Properties/Convert Now.
 - (d): You need to select 8.000 kHz, 8 Bit, Mono CCITT u-Law
Format: CCITT u-Law
Attributes: 8.000 kHz, 8 Bit, Mono
 - (e). Click OK, click OK again, and then click File/Save.
 - (f). Check the file format by right clicking on it, properties/summary.
4. Upload your call list, by clicking on the 'Call List' tab on the dialer.
5. The prompt will now be played when you start the dialer.

NOTE: When using ‘Play Prompt Get Key’ under the ‘Navigation’ tab, make sure you include/enable ‘AnsMachineDet’ before using ‘Play Prompt Get Key’.

PlayPromptSurvey: Will play a prompt as described in the “PlayPrompt” action, and will store any key that is pressed by the person dialed, in the SurveyOptions field in the Dialer/Predictive Dialer database. This Survey Option can be exported along with the call list at anytime using the “Call List” tab on the Dialer/Predictive Dialer or Call Center Manager Dashboard. The “PlayPromptSurvey” action also accepts # to repeat the prompt or previous steps using the “On # Go Back Steps” action and accepts 0 to transfer to an operator by using the “Blind Transfer(3CX)” action after the “PlayPromptSurvey” action.

Play Prompt Get Key: Will play a prompt as described in the “PlayPrompt” action, after the Dialer/Predictive Dialer receives a key input from the person dialed, the Dialer/Predictive Dialer will then move to the next action.

Play TTS: Will play any text in the “Value” field up to 512 characters, to the person dialed. If you want to play information from an imported call list/database field, then simply wrap the database field in “F()” and the Dialer/Predictive Dialer will know what to do. Example: F(FirstName). Remember to remove spaces from the call list descriptions, when using them in the F() wrap.

End Call: Ends the dialed call.

Value: (Optional) The value that is passed to the action. Check tab notes.

Enable: Allows the administrator to enable or disable an action.

Group Name: This allows you to assign a unique set of call flow actions to individual call lists, using a pre defined amount of channels that you need to define under the “Agent Groups (Teams)” tab.

Add: Add new action.

Update: Update selected action.

Delete: Delete selected action.

Navigation Grid:

Id: Action record id

Action/Keyword: The unique keyword the administrator uses to identify an action.

Navigation: The action/s you selected for your calls to follow once the call is connected.

Value: Value passed to action if required. Check tab notes.

Enable: If the action is enabled or disabled.

Phones/Queues

The 3CX queue (and set of extension/s), or extension/s that the administrator wants the calls transferred to. When using 3CX, all calls must be transferred to a 3CX queue (only).

ID	Name	Extension/Queue	Group Name	Extensions in Queue
4	3CX Queue	873	Default	101,150,100

Help – There are two options when creating your transfer list.
1 - You can simply use VoIP soft phones/phones that except calls directly from the dialer, by setting the extension up this way "100@192.168.2.100"(example). "100" is the actual number/extension of the VoIP phone, and "192.168.2.100" is the IP address of the actual VoIP phone. In this scenario features like conference and transfer are not supported.
2 - You can also use 3CX IP PBX. Click on the FAQ button at the bottom left of the page to see how to use 3CX. FAQ: Predictive Dialer for 3CX IP PBX.
Help – To select an extension to update or delete, double click in the grey area next to the extension you want to edit or delete. Then edit the fields below and click update if you want to update the extension, or just click delete to delete the extension. To add an extension, simply fill in the fields below and click add.

ID: Name: Extension: Group Name: Extensions in Queue (Example: 101,102,103,104)

☒ Create/Delete queue in 3CX with/remove extensions.

ID: Record ID.

Name: The name of the 3CX queue or name of the person using the extension.

Extension: Extension number of the 3CX queue or call center employee's extension.

Group Name: The group of Agents/Call Center team that you want the calls transferred to.

Extensions in Queue: The extensions you want to add to the 3CX queue.

Help:

(a) Create a 3CX queue name and extension number, to the 'Phones/Queues' list as shown below. Leave the 'Group Name' as default, unless you have setup individual call center groups/teams. Add all the agent extension numbers that the calls will be transferred to by the Predictive Dialer.

(b) Should you need to send calls in one call list to one group of agents, and calls in another call list to another group of agents, then please look over the 'Agent Group Setup' on Page 34. Otherwise for testing purposes just select default.

Create/Delete queue in 3CX with/remove extensions: Leave checked if you want the Predictive Dialer to create the queue and extension/s in 3CX for you.

Add: Adds a new queue or extension.

Update: Updates selected queue or extension.

Delete: Delete selected queue or extension.

Phone System Transfer List Grid:

ID: Record id.

Name: The name of the call center employee or 3CX Queue name.

Extension: Extension of the call center employees phone or extension number of the 3CX queue, that the calls are sent to.

Group Name: Call center agents group/call center team.

Extension in Queue: Extensions in the 3CX queue.

Agent Groups(Teams)

The administrator will only need to create a separate agent group if multiple calls lists need to be run at the same time and transferred to different sets of extensions/3CX queues, commonly known as call center teams or agent groups. If this is not required just leave the default settings.

Example: If you have 4 agents that will work with English calls and 4 agents that will work with Spanish calls, and you have an English call list and Spanish call list, then you can create 2 agent groups/call center teams. You can simply do this by adding one agent group record with 4 “Simultaneous Dialer Channels” and name it English Team and add another agent group record with 4 “Simultaneous Dialer Channels” and name it Spanish Team. Remember to make sure you enable both agent group records.

ID	Group Name	Caller ID	SIP Contact=CallerID	Simultaneous Dialer Channels	Enabled
17	Default		0	1	1

Help — You may want to assign a group of agent extensions(create call center team) or queues to one or a set of call lists, and then set another group of agent extensions or queues to another set of call lists. For example, you may have one group of agents that speaks a specific language other than English, and a set of call lists where that language preference is required. You can then send all the calls from those language specific call lists over to the agents that speak that language.

1 - To create an agent group, simply create a unique group name and the amount of simultaneous dialer channels that you want assigned to that group when the dialer is started. After you have completed this step please assign your groups to the extensions or queues that you have under the 'Phone System Transfer List'. Only enabled groups will be used when you start the Predictive Dialer. Groups that are not enabled can be stored for later use.

ID: Group Name: Caller ID: SIP Contact=CallerID: Channel/s Assigned To Group: Enabled:

ID: Record ID.

Group Name: The name of the agent group/call center team.

Caller ID: If supported by VoIP or PSTN provider, this will be the caller id that will be shown on the receivers phone when calls are placed. May require the dialers Bridge Mode feature. Tab “Configuration/Bridge Mode”.

SIP Contact=CallerID: Reserved.

Simultaneous Dialer Channels: The amount of Predictive Dialer channels you want to set to the agent group/call center team. We recommend you assign at least one channel per agent.

Enable: Allows the administrator to enable or disable an agent group.

Add: Adds a new agent group.

Update: Updates selected agent group.

Delete: Delete selected agent group.

Agent Group(Call Center Teams) List Grid:

ID: Record id.

Group Name: The name of the agent group/call center team used in the "Phones/Queues" and "Call Lists".

Caller ID: The caller id for the agent group/call center team.

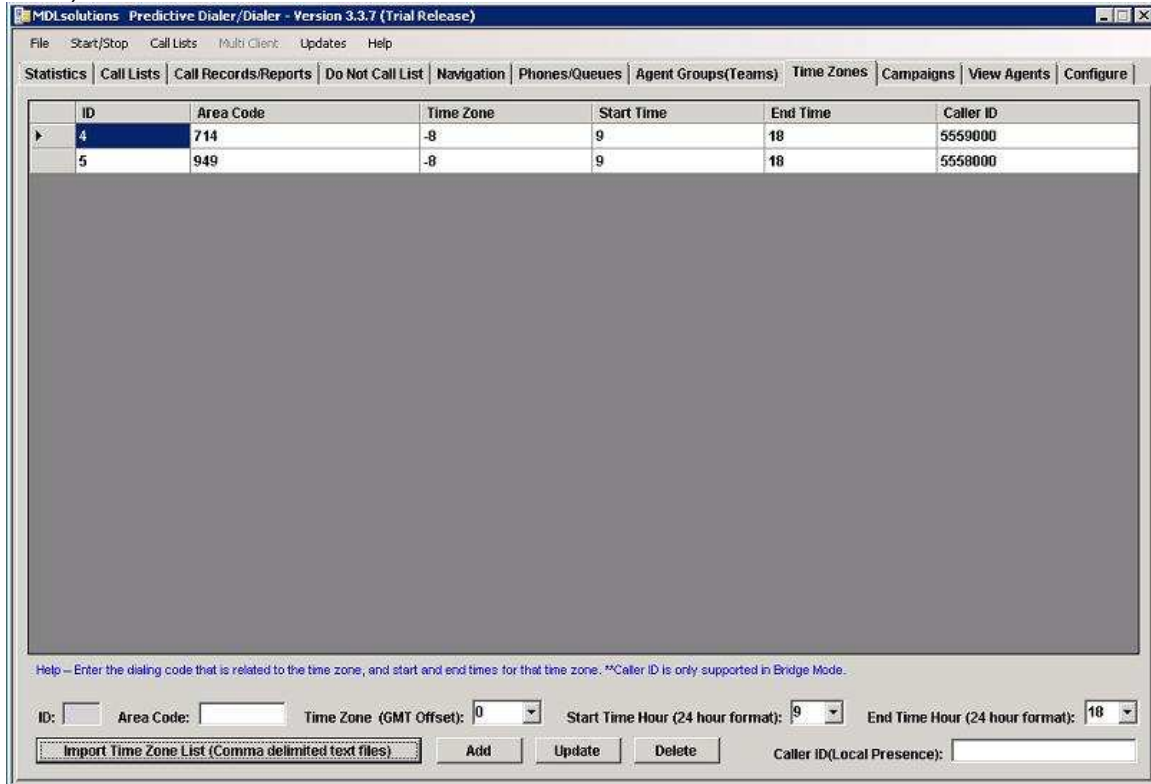
SIP Contact=Caller ID: Reserved.

Channels Assigned To Group: Amount of simultaneous channels assigned to the agent group/call center team.

Enabled: Allows the administrator to enable or disable an agent group/call center team.

Time Zones

Time zones are used when calling different states, provinces and countries from your own that have different time zones. Time zones are simply managed by entering the dialing code for that state, province or country, and then entering the GMT offset (time zone) and start and time relevant to that time zone.



ID	Area Code	Time Zone	Start Time	End Time	Caller ID
4	714	-8	9	18	5559000
5	949	-8	9	18	5558000

Help — Enter the dialing code that is related to the time zone, and start and end times for that time zone. **Caller ID is only supported in Bridge Mode.

ID: Area Code: Time Zone (GMT Offset): Start Time Hour (24 hour format): End Time Hour (24 hour format):

Caller ID (Local Presence):

ID: Record ID.

Area Code: The are code of the actual city, state, province, country you are dialing. Example: If you are calling Santa Ana, California from the East Coast of USA, then the prefix would be 1714. From another country is may be 001714, check your country requirements online to be sure.

Time Zones (GMT Offset): This is the GMT offset that applies to the city, state, province and country you are calling. Check online for this information.

Start Time Hour (24 hour format): The call start time relevant to the above GMT offset.

End Time Hour (24 hour format): The call end time relevant to the above GMT offset.

Caller ID: Each time zone can support it's own outbound caller id. This features is only supported using the dialers Bridge Mode feature. Tab "Configuration/Bridge Mode".

Add: Adds a new time zone.

Update: Updates selected time zone.

Delete: Delete selected time zone.

Import: Import your own time zone list. These can be purchased online, and require the dialing code and GMT offset to be included in the list as shown in the screen shot above.

Campaigns

Campaigns are used for grouping call lists together that target a specific criteria (Campaign). Once a campaign is defined, it can be reference through out the Predictive Dialer.

ID	Campaign Name	Campaign Description	Campaign Cost
1	Default	Default campaign	

Help - Adding a Campaign.
1 - Simply add a Campaign by entering the fields below. Name is the Campaign name, Description is the description for the Campaign and Cost is the total cost of the Campaign.

ID: Name: Description: Cost:

ID: Record ID.

Name: Name of the campaign.

Description: A brief description of the campaign.

Cost: Reserved for later versions.

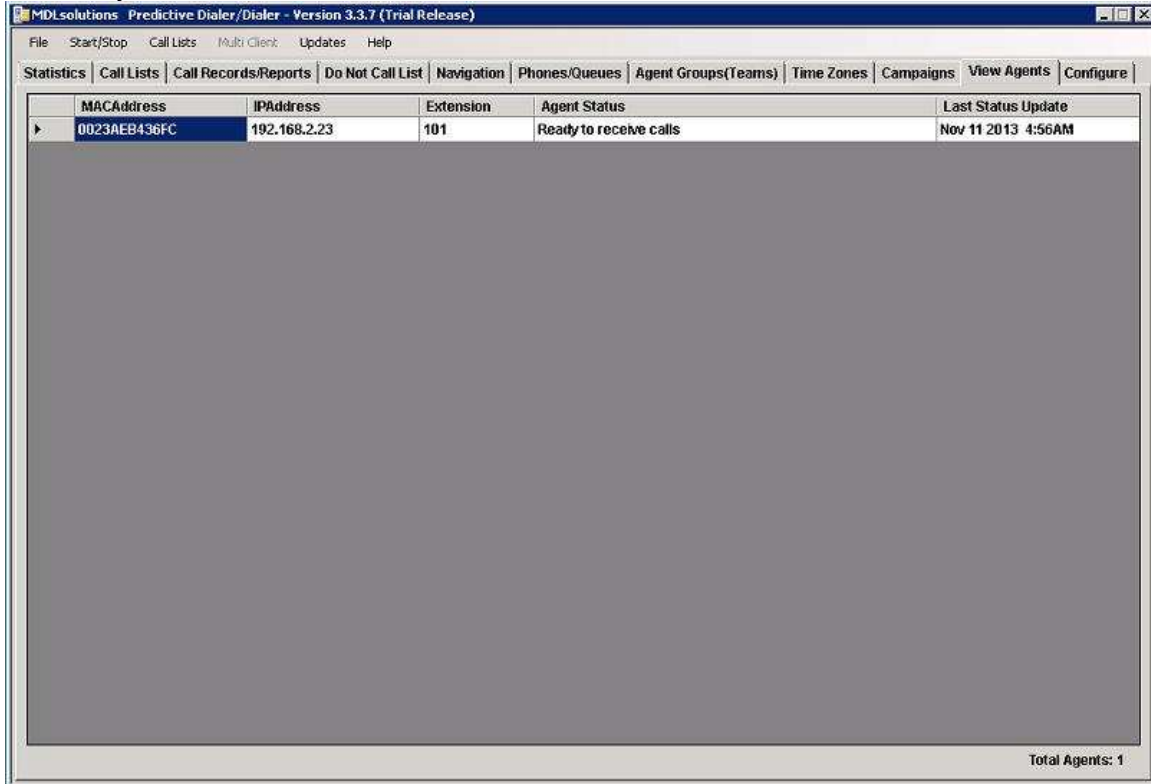
Add: Adds a new campaign.

Update: Updates selected campaign.

Delete: Delete selected campaign.

View Agents

View agents is used for seeing which agents have launched their Agent Interface and are ready to receive calls, or are on a call.



The screenshot shows the 'View Agents' window of the MDL Solutions Predictive Dialer/Dialer software. The window has a menu bar with 'File', 'Start/Stop', 'Call Lists', 'Multi Client', 'Updates', and 'Help'. Below the menu bar is a tabbed interface with tabs for 'Statistics', 'Call Lists', 'Call Records/Reports', 'Do Not Call List', 'Navigation', 'Phones/Queues', 'Agent Groups(Teams)', 'Time Zones', 'Campaigns', 'View Agents', and 'Configure'. The 'View Agents' tab is active, displaying a table with the following data:

MACAddress	IPAddress	Extension	Agent Status	Last Status Update
0023AEB436FC	192.168.2.23	101	Ready to receive calls	Nov 11 2013 4:56AM

At the bottom right of the window, it says 'Total Agents: 1'.

MACAddress: MAC Address of the computer that the Agent Interface is installed on.

IPAddress: IP Address of the computer that the Agent Interface is installed on.

Extension: Extension of the agent.

Agent Status: If the agent is ready to receive calls or is on a call.

Last Status Update: The last time the agent clicked on "Ready to receive calls".

Total Agents: The total amount of agents connected to the predictive dialer.

Configure

Configuration is used for configuring predictive dialer algorithm, registration and global settings. Please note there are additional global settings for the Predictive Dialer / Dialer config file, Page 19.

The screenshot shows the 'Configure' window of the MDL Solutions Predictive Dialer/Dialer - Version 3.3.7 (Trial Release). The window has a menu bar (File, Start/Stop, Call Lists, Multi Client, Updates, Help) and a toolbar (Statistics, Call Lists, Call Records/Reports, Do Not Call List, Navigation, Phones/Queues, Agent Groups(Teams), Time Zones, Campaigns, View Agents, Configure). The main configuration area is divided into several sections:

- Predictive Dialing Algorithm:** A dropdown menu is set to 'Medium (Medium call rate, some calls may have to hold in a queue)'. There is a 'Set' button and a 'Call Answer Timeout: 30' field with a 'Set' button and 'Seconds' label.
- Phone System Registration (Dialing Through Phone System):** A tabbed interface with 'Bridge Mode (Direct To VoIP Provider)' selected. A warning message says: 'Please stop the dialer when changing this information.'
- SIP Registration - 3CX Phone System Only:** Fields for 'User ID(3CX Extension): 200', 'Password: ***', '3CX Server: 192.168.2.80', 'Realm/Question: 3CXPhoneSystem', and 'Status: Registered'. A 'Register' button is present.
- Help:** A small text block providing instructions for 3CX users.
- Call Log Table:** A table with columns 'ID', 'Call Start Time', and 'Call End Time'. It contains one entry: ID 1, Call Start Time 1:05 AM, Call End Time 11:59 PM.
- Filters and Actions:** Fields for 'ID:', 'Start Time: (HH:MM AM/PM)', and 'End Time: (HH:MM AM/PM)'. A checkbox 'Turn Dialer Off After 8pm' is present. Buttons 'Add', 'Update', and 'Delete' are available. A checkbox 'Run on Weekends (Sat/Sun)' is checked.

Predictive Dialing Algorithm: Set the Predictive Dialer to the user selected algorithm.

Options:

Exact: Makes sure there is an agent available for each call.

Medium: Medium call rate, some calls may have to hold in the 3CX queue.

High: High call rate, extra calls will be waiting in the 3CX queue.

Max: As many calls as possible, extra calls will wait in the 3CX queue.

Call Answer Timeout: The amount of time the Predictive Dialer / Dialer waits for the call to be answered before disconnecting.

SIP Registration/Device Information (Outbound Calls):

SIP User ID: The user ID required by the SIP endpoint in order to register.

SIP Password: The password required by the SIP endpoint in order to register.

SIP Server: The IP Address of the SIP endpoint you are registering with or/and sending your outbound calls to.

Realm/Challenge Question: May need to be provided. Please check with your VoIP provider or reference your VoIP gateway or IP PBX user guide.

Status: If your registration was successful or not.

Register: Click the registration button to submit your registration information to the SIP endpoint. You can also select the check box if the Predictive Dialer / Dialer is not required to register with the SIP end point.

Start Stop Time Grid:

“Call Start Time”=The global time you want the calls to start dialing.

“Call End Time”=The global time you want the calls to stop dialing.

Start Time: The time you want the calls to start dialing.

End Time: The time you want the calls to stop dialing.

Run On Weekends(Sat/Sun): If you want the Dialer/Predictive Dialer to run on weekends according to the defined time schedule then check this box.

Turn Dialer Off After 8pm: Use this setting if you need to make 100% sure the dialer is stopped/tuned off after 8pm.

The screenshot shows the MDL Solutions Predictive Dialer software interface. The title bar reads "MDL Solutions Predictive Dialer/Dialer - Version 3.3.7 (Trial Release)". The menu bar includes File, Start/Stop, Call Lists, Multi Client, Updates, and Help. The main menu bar contains Statistics, Call Lists, Call Records/Reports, Do Not Call List, Navigation, Phones/Queues, Agent Groups(Teams), Time Zones, Campaigns, View Agents, and Configure.

The "Configure" tab is active, showing the "Predictive Dialing Algorithm" set to "Medium (Medium call rate, some calls may have to hold in a queue)" and "Call Answer Timeout" set to "30" seconds. Below this, the "Phone System Registration (Dialing Through Phone System)" section is visible, with "Bridge Mode (Direct To VoIP Provider)" selected. A warning message states: "Please stop the dialer when changing this information."

A table lists the registered phone systems:

ID	VoIP Provider - IP/Domain Name	Account	Password	Phone System VP Account	Agent Group	Prefix
2	4.50.100.100	6572359000	tesfdggre	17149291018	Default	

Below the table, the configuration fields for the selected system (ID: 2) are shown:

ID: 2 VoIP IP/Domain Name: 4.50.100.100 Account: 6572359000 Password: *****
Phone System VP Account: 17149291018 Agent Group: Default Prefix:
☒ Enable Bridge Mode Add Update Delete External IP Address: 64.100.123.200

The "Start Stop Time Grid" section is also visible, showing a table with call start and end times:

ID	Call Start Time	Call End Time
1	1:05 AM	11:59 PM

Below the table, the configuration fields for the selected time grid (ID: 1) are shown:

ID: Start Time: (HH:MM AM/PM) End Time: (HH:MM AM/PM)
☐ Turn Dialer Off After 8pm Add Update Delete ☒ Run on Weekends (Sat/Sun)

Bridge Mode (Place calls directly with VoIP Provider):

VoIP Provider – IP Domain Name: The IP Address or domain name of your VoIP provider or PSTN gateway.

Account: The VoIP providers or PSTN gateways account/username information.

Password: The VoIP providers or PSTN gateways password information.

Additional Settings When used with 3CX

Phone System VP Account: The inbound DID created in 3CX, where the dialer calls will be transferred to. Make sure to map this inbound 3CX DID to a 3CX call queue.

Agent Group: The agent group used to process the desired call actions, call queues and call lists.

Prefix: If a VoIP provider/VoIP gateway prefix is required, please enter it here.

Enable Bridge Mode: Check this box after setting the external IP address to enable Bridge Mode.

External IP Address: Input your external IP address. If you not sure of your external IP address, simply type “My IP Address” using Google on the dialer computer.

Menu Options (Move to first page)

Below are the details on several of the menu options offered by the Predictive Dialer / Dialer.

Select “Backup/Restore” to backup/restore the Predictive Dialer / Dialer SQL database.

MDLsolutions Predictive Dialer/Dialer - Version 1.4.4

File Settings Updates Purchase Help

Records/Reports Do Not Call List Navigation Phones/Queues Agent Groups(Teams) Time Zones Campaigns View Agents Configure

indicative, with 3CX only: 0 Set Calls Per Minute Call Answer Timeout: 15 Set Seconds

SIP Registration Device Information to ATA, VoIP Gateway, VoIP Provider or IP PBX.

User ID: 200 Password: *** Server: 192.168.2.72 Realm/Question: 3CXPhoneSystem Status: Registered

Register ☐ Check to simply enter IP Address of SIP Gateway/Provider/Server where calls will be sent, do not register.

Help – If you are using an instant online account (sipstation.com), then simply set the "User ID" to "SIP Username", "Password" to "SIP Password" and the rest has been filled in for you. Just click "Register" and you are good to go. The sipstation.com accounts are good for +- 2100 minutes of calling a month. If you need more minutes simply call MDLsolutions or Bandwidth.com to upgrade your account. *Asterisk users, please enter "asterisk" in the "Realm Question" field. *3CX users, please enter "3CXPhoneSystem" in the "Realm Question" field. If you are not sure of your Realm question, simply run a Wireshark/PCAP trace while trying to register and look under (407 Proxy Authentication Required), or email the PCAP to support@mdlsolutions.com. If you are making calls through your IP PBX phone system, simply create an extension in your IP PBX and enter the details above. Other settings when using Agent Disposition Interface (Do not forget to use our 3CX plug in): 3CX (only) set the extension number to the queue in 3CX that you want to transfer the calls to on the "Phone System Transfer List" tab and use the "Blind Transfer" on the "Navigation" tab. Asterisks and all other IP PBX users, you need to set the extension and IP address of the actual VoIP phone in the "Phone System Transfer List".

Get your instant VoIP account online now - \$24.99 - no setup fees or commitments, cancel anytime.

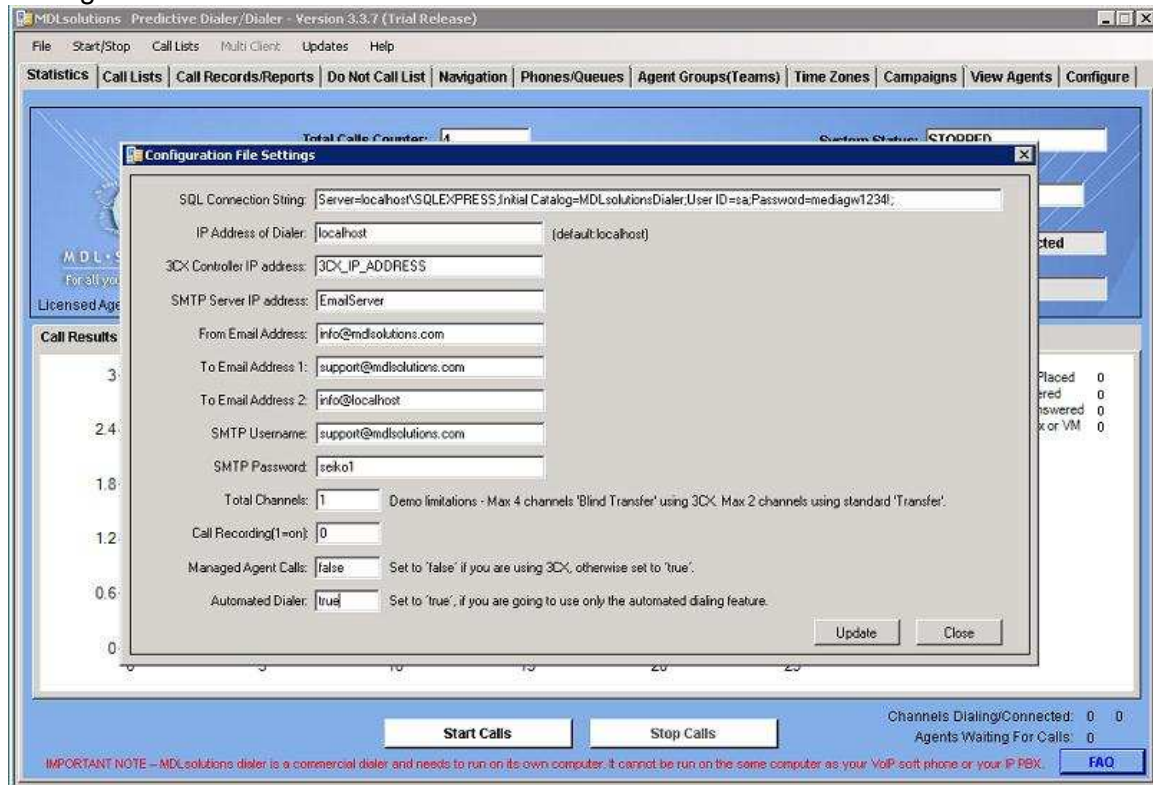
ID	Call Start Time	Call End Time
1	12:01 AM	11:25 PM

ID: Start Time: (HH:MM AM/PM) End Time: (HH:MM AM/PM)

Add Update Delete

Build: 081620110001

Select “File”/”Configuration” to set the Predictive Dialer / Dialer global configuration settings.



Set:

- a. SQLConnectingString(Value) to your database server IP address, same IP Address (localhost) as this computer if you are going to install SQL Server on this computer.
- c. LocalIP(Value) to the IP Address of the computer you are installing the dialer on. The default “localhost” should work just fine.
- d. 3CXController(Value) to the IP address of your 3CX phone server that has the MDLsolutions plug in. To install the plug in, simply download it from the MDLsolutions website (dialer web page) and copy/paste it into “C:\Program File\3CX PhoneSystem\Bin” (2003/XP Pro) - c:\Program Files(x86)\3CX PhoneSystem\Bin (2008/Windows 7), double click on the plug in. Click minimize for plug-in to be hidden and added to the bottom right system tray.
- e. FromEmailAddress(Value) to the email address you want your email notifications to come from.
- f. ToEmailAddress1(Value)/ToEmailAddress2(Value) to the email address you want your email notifications to go to.
- h. Username(Value) to your SMTP server login username. Use hMailserver(free), if you need an SMTP server.
- h. Password(Value) to your SMTP server login password.
- i. Total Channels the total amount of channels the Dialer/Predictive Dialer can run simultaneously. Cannot exceed your total licensed amount. Demo max is 4 channels.

- k. ManagedAgentCalls (Value) to false if you are using 3CX, otherwise true. Also set to true when playing pre recorded messages.
- l. DialerModeOnly(Value) to false if you are using 3CX, otherwise true when just playing pre recorded messages.
- m. PredictiveDialerLoad(Value) The Predictive Dialing algorithm will try to make 100% sure there is always an agent available for every call, but if that is not a requirement and you want the Predictive Dialer to make more calls then available agents, then just increment this setting to increase the call rates. Calls not immediately answered by the agents will be left in the 3CX queue, please make sure you have a message playing that explains why a client was called, and that they need to hold on.

Select “Settings”/ “CRM DB Connector” to set the values necessary to connect to a SQL database that contains the call records you want imported and dialed. Max is 5 connections in the trial/production version.

ID	SQL Connection String	SQL Query	SQL Update
12	Server=192.168.2.96\SQLEXPRESS;Initial Catal...	SELECT ID AS LeadId, TelNum AS Telephone1,...	UPDATE SQLorCRM
14	Server=192.168.2.96\SQLEXPRESS;Initial Catal...	SELECT ID AS LeadId, TelNum AS Telephone1,...	UPDATE SQLorCRM

SQL Connection String (Used to connect to the CRM SQL database):

Custom SQL Query (Used to retrieve leads/records from CRM database, Make sure you assign the lead/record id to field/variable "LeadId"):

SQL CRM Update String (Used to update a CRM lead/record in the CRM database so the record is not retrieved again):

CRM URL Template (Used to launch the CRM agent web interface):

Connection Call List Name (Will be used to create a call list used for importing records to, from your CRM SQL database)

Polling Interval: 10000 Milliseconds (1000 to 360000)

Agent Group:

Campaign:

Include Second Phone Number (As additional record)

Include Mobile Phone Number (As additional record)

Add Update Delete Close

*You can create a maximum of 5 SQL connections.

SQL Connection String: The SQL connection string for the SQL Database.

Custom SQL Query: The SQL query used for finding the leads you require in the SQL Database.

SQL CRM Update String: Used to updated the SQL call record, so it is not imported again. Suggestion, use “DoNotPhone” for MS Dynamics.

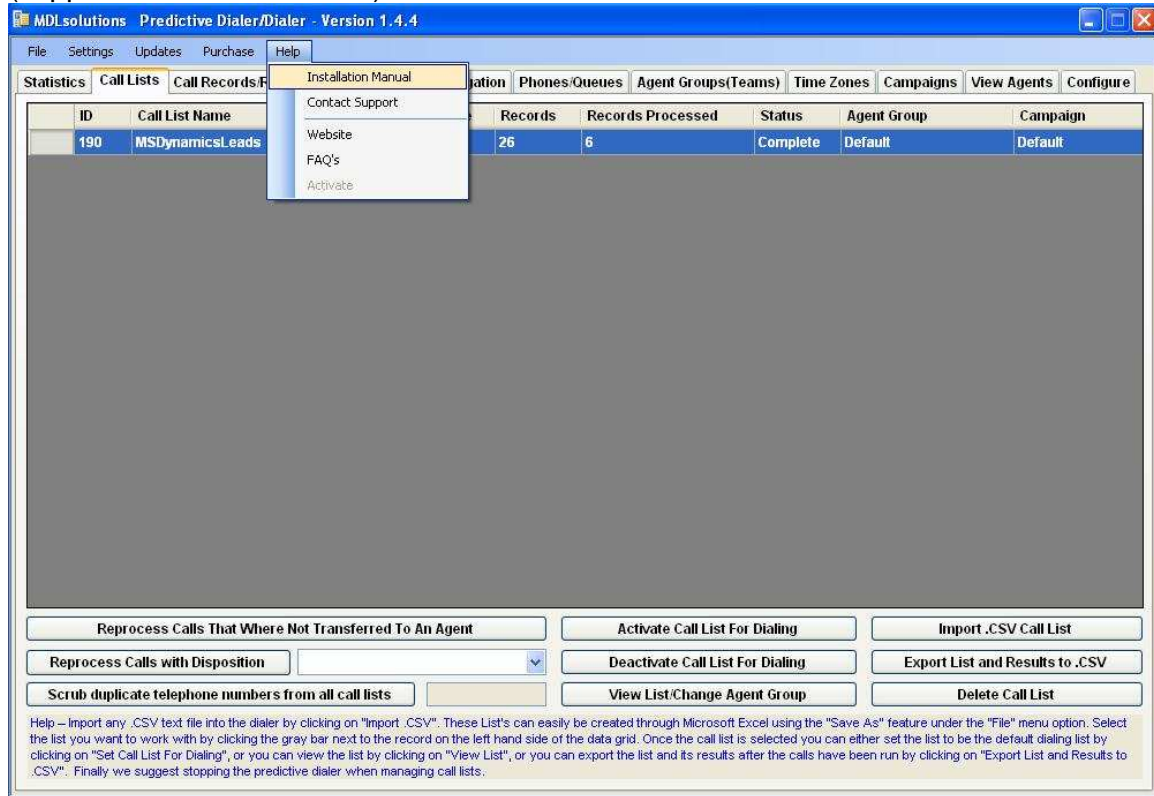
Polling Interval: How long you want the Predictive Dialer to wait before polling your database for more records.

CRM URL Template: The URL the Agent Interface will use to launch the CRM lead.

MS Dynamics only - The [LEAD_ID], is usually put after the ‘id=’, between ‘%’ and after the two initial characters ie: ‘7b’.

Connection Call List Name: Will be used to create a call list used for importing records to, from your CRM SQL database.

Select "Help" General help information and how to contact support
(support@mdlsolutions.com)



2: Agent Interface

Agent Interface

The Agent Interface is used by the agents to see which client has been transferred to them and to update and set new/updated client information and dispositions.

MDL Solutions, Inc. Agent Disposition Interface - Ver 3.34 (Connected)

Options Help

Agent Interface Reminders Script Statistics Configuration

Record ID: 103444 Caller ID: 9132977426 Campaign: Default Interface: 3CX

First Name: Teb Last Name: Forber Status: Call Ended

Email: tforber@abcmak.com SSN: 00-00-0000 DOB: 1/1/1900 Date Processed: 10/31/2013 10:17:00 AM

Address 1: 549 Fifth St Address 2: Suite 22

City: CA State: CA Postal Code/Zip: 99940 Country: USA

Company: ABC Max Tracking ID: AA-82213

Product: Product A Price: 150.77

Category: Website:

☐ No message when phone number is not found. ☐ Auto Launch URL/EXE Launch

Search Field: Search Value: Search

Survey: ☐

Comments: ----- Last Updated: Thursday, October 31, 2013 - 10:16 AM By Agent Extension [101] -----

Preview Dial:

Record ID	Number Dialed	First Name	Last Name	DOB	Address
-----------	---------------	------------	-----------	-----	---------

Agent extension: 101

Controls:

Ready to receive calls

Record Off

End Call

Make Call

☒ Auto Queue Logout Help

Email Response: Thank You For Purchase Rev 1

Disposition: Qualified

Update

Update with Reminder

Send SMS Text Message

Call History:

Record ID: The actual record id of the call record.

Caller ID: The telephone number of the client, that has been transferred to the agent.

Campaign: The campaign the call record was assigned to.

Interface: 3CX or Direct, currently 3CX is recommended.

Status: Whether the call is connected or disconnected.

First Name: The first name of the client, that has been transferred to the agent.

Last Name: The last name of the client, that has been transferred to the agent.

Email: The email of the client, that has been transferred to the agent.

Record: The call record id for future reference.

SSN: The social security of the client, that has been transferred to the agent.

DOB: The date of birth of the client, that has been transferred to the agent.

Date Processed: The date the call record was processed.

Address 1: The first address of the client, that has been transferred to the agent.

Address 2: The second address of the client, that has been transferred to the agent.

City: The city of the client, that has been transferred to the agent.

State: The state of the client, that has been transferred to the agent.

Postal Code/Zip: The postal code or zip code of the client, that has been transferred to the agent.

Country: The country of the client, that has been transferred to the agent.

Company: The company of the client, that has been transferred to the agent.

Tracking ID: A custom transaction id, that can be set by the agent or call list provider.

Custom 1: A custom field that can be set by the call center manager.

Custom 2: A custom field that can be set by the call center manager.

Custom 3: A custom field that can be set by the call center manager.

Custom 4: A custom field that can be set by the call center manager.

Auto Launch URL/EXE: Will automatically launch the website/URL or application/EXE that is directly related to the call list when checked. This can be defined when the call list is imported through the Dialer/Predictive Dialer.

Launch: Test the URL/EXE related to the call list record.

Survey: Allows the agent to ask the person dialed a set of questions that were previously defined by the Call Center Manager Dashboard, and that are recorded in the Predictive Dialer database, that can be exported with the call list. The value/s are stored under "SurveyOptions" field.

Search Field: Search the selected call record field, in order to find a specific call record.

Search Value: The value to search for.

Search: Click button to search.

Comments: Any comments you want to add/update for the current call record.

Preview Dial: Allows the agents to see the calls the Predictive Dialer is dialing.

Ready to receive calls/Stop receiving calls: Allows the agents to tell the Predictive Dialer when they are ready to receive calls and when they no longer want to receive calls.

Record On/Off: Allows the agent to turn on and off call recording.

End Call: End the current call.

Make Call: Make a call using the textbox on the left.

Disposition: Set the disposition that best describes the result of the discussion that the agent had with the client.

Update: Update the call record with the new disposition and any comments or fields that were changed during the call.

Update with Reminder: Update the call records with the new disposition and any comments or fields that were changed during the call, and at the same time set a date/time reminder, that will automatically remind you to call the client back.

Send SMS Text Message: Use to send the current caller id an SMS message. Requires user to signup to an SMS service provided through MDLsolutions.

Call History: Keeps a selectable record of all previous agent calls.

You can view the additional 12 custom fields by clicking on the down arrow button on the left hand side.

The screenshot displays the MDL Solutions, Inc. Agent Disposition Interface - Ver 3.34 (Connected). The interface includes a menu bar with Options and Help, and a toolbar with Agent Interface, Reminders, Script, Statistics, and Configuration. The main form contains the following fields:

- Record ID: 103444, Caller ID: 9132977426, Campaign: Default, Interface: 3CX
- First Name: Teb, Last Name: Forber, Status: Call Ended
- Email: tforber@abomax.com, SSN: 00-00-0000, DOB: 1/1/1900, Date Processed: 10/31/2013 10:25:00 AM
- Address 1: 549 Fifth St, Address 2: Suite 22
- City: CA, State: CA, Postal Code/Zip: 99940, Country: USA
- Company: ABC Max, Tracking ID: AA-82213
- Product: Product A, Price: 150.77
- Category: (dropdown menu with a down arrow button on the left)
- ☐ No message when phone number is not found
- ☐ Auto Launch URL/EXE, Launch button
- Credit Card #: 1234567890, Exp Date: 10/10/2020
- 12 custom fields labeled "Note used/Later use" in two columns.

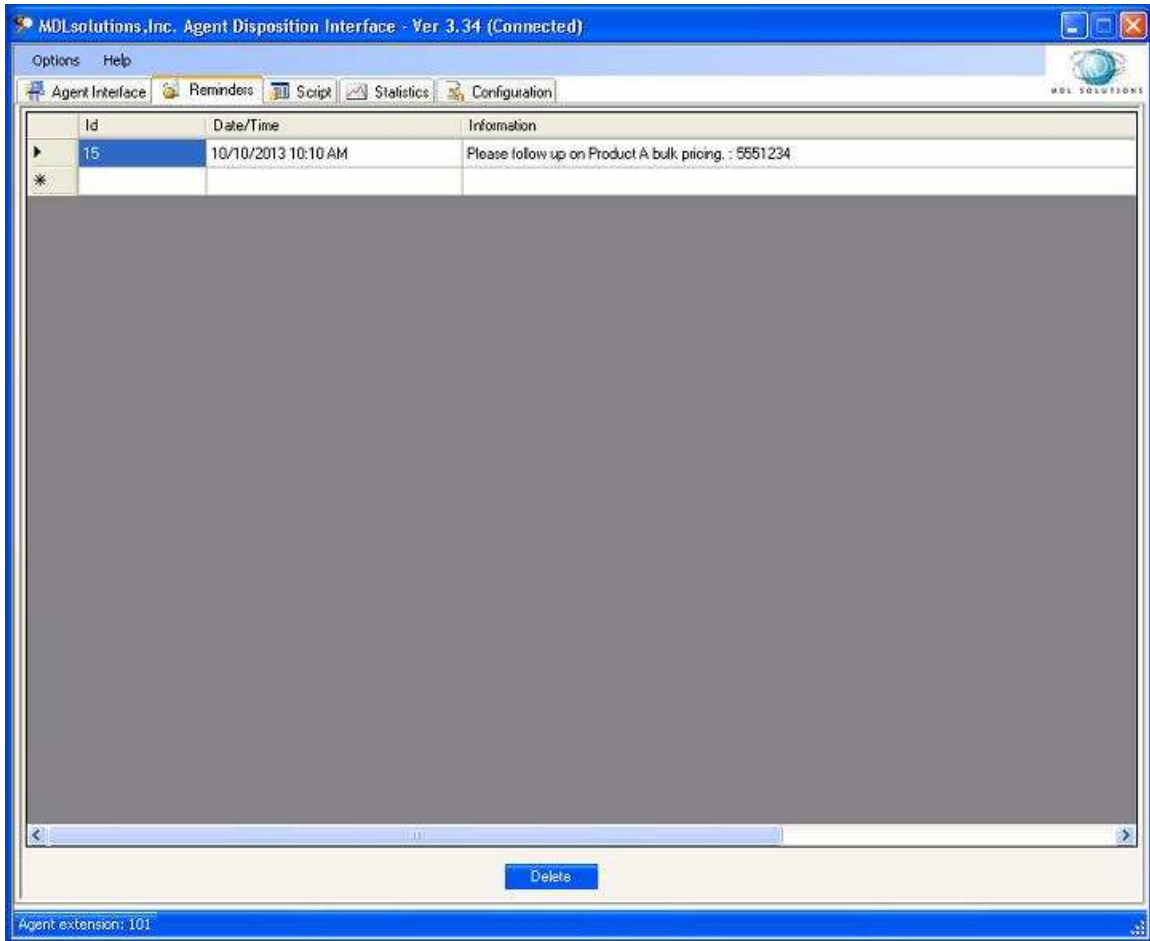
On the right side, there is a Controls panel with buttons: Ready to receive calls, Record Off, End Call, Make Call, Auto Queue Logout (checked), and Help. Below this is an Email Responder dropdown, a Disposition dropdown set to "Qualified", and buttons for Update, Update with Reminder, and Send SMS Text Message. At the bottom right is a Call History section with a dropdown and a table with columns: Record ID, Number Dialed, and First Name.

Agent extension: 101

Additional Custom Fields 1 to 12: A custom field that can be set by the call center manager.

Reminders

Reminders are set when the agent uses the “Update with Reminders” button. Simply double click on any reminder to see the details. Reminders are automatically launched when the date/time becomes relevant.



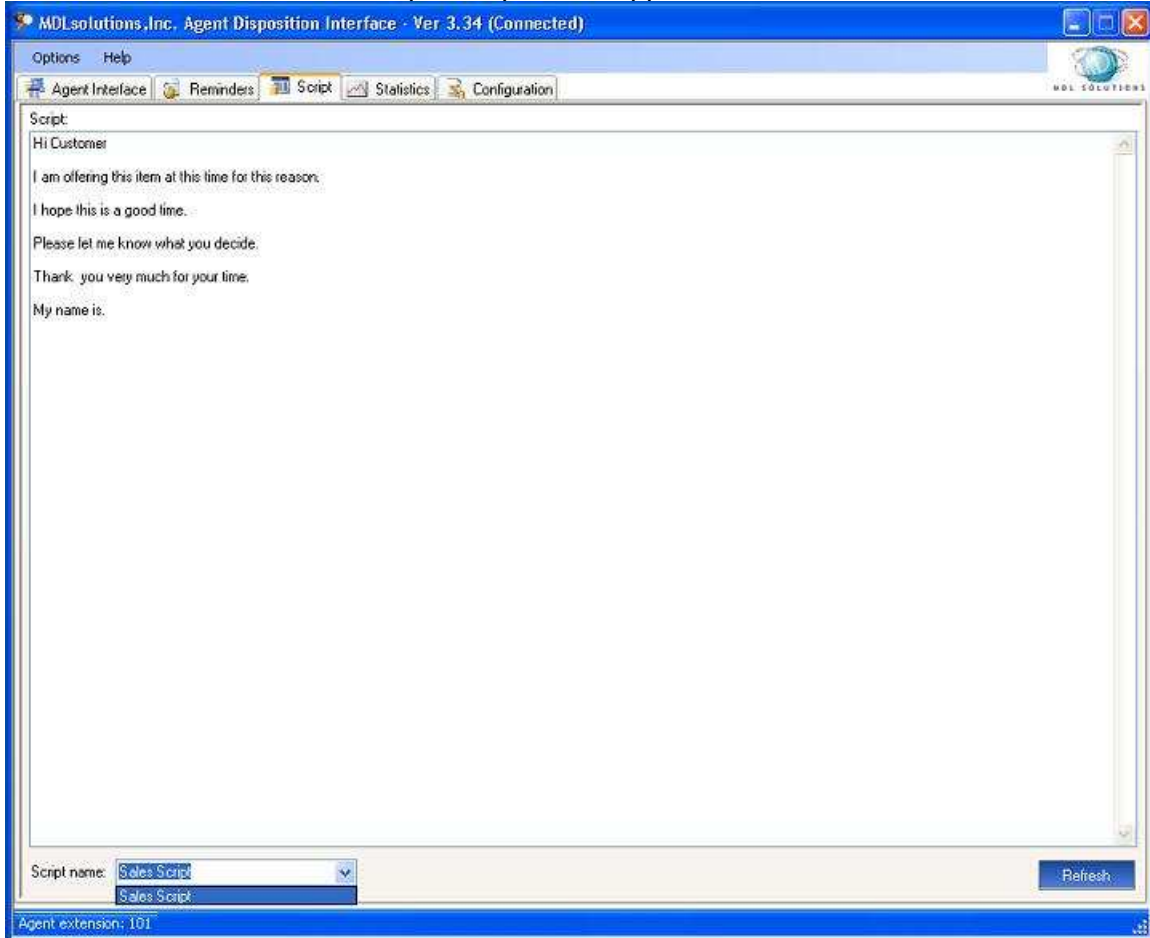
Id: Database id of the reminder.

Date/Time: Date/Time that the reminder will be launched.

Information: The information related to the reminder.

Scripts

Scripts are used so that agents can have pointers/information available to them in order to best serve their clients. Multiple scripts are supported.



Script: The script text.

Script name: The reference name for each individual script.

Refresh: When the script is updated by supervisor/call center manager, simply click on refresh to see the latest script information.

Statistics

Shows a summary of client dispositions set by the agent over a certain time period.



Period: Select the period that you want displayed on the graph.

Refresh: Simply click on refresh to see the latest information.

Integrated CRM Web Page

Used to show the CRM webpage that was previously loaded/configured, and that is populated at time of incoming call. Check Agent Interface config file setting - "IntegratedWebItfc", set to true.



Configuration

The configuration settings are used to connect the Agent Interface to the Predictive Dialer SQL database and 3CX IP PBX, as well as set the agent extension number, interface (3CX/Direct), date format (if the Predictive Dialer operating system uses a different date format from the agent interface operating system) and the administrator password, used to access this configuration tab to make changes.

MDL Solutions, Inc. Agent Disposition Interface - Ver 3.34 (Connected)

Options Help

Agent Interface Reminders Script Statistics Configuration

Configuration file settings:

SQL String: Server=10.10.2.1\SQLXPRESS;Initial Catalog=MDL Solutions Dialer;User ID=sa;Password=mediagw1234!; Update

Extension: 101

3CX Network Controller: 10.10.2.2

Interface: 3CX (3CX or Direct)

Date Format: Default

Dialing Prefix: None Set to 'None' if not used.

Remove digits from caller id: 1 Set to 'None' if not used.

Admin Password: default Set to 'None' if not used.

3CX Queue Map/Company: 0

Info (Troubleshooting)

Agent extension: 101

SQL String: The SQL string that is used to connect to the Predictive Dialer SQL database. Usually the IP address is the only value you need to change.

Extension: The agents 3CX extension.

3CX Network Controller: The IP address of the 3CX computer/operating system.

Interface: Set to 3CX if you are using 3CX as your IP PBX, otherwise Direct.

Date Format: If the date format of the Predictive Dialer operating system is different from the Agent Interface computer, then set the date format here.

Admin Password: Set the password for making changes to the Agent Interface configuration tab here.

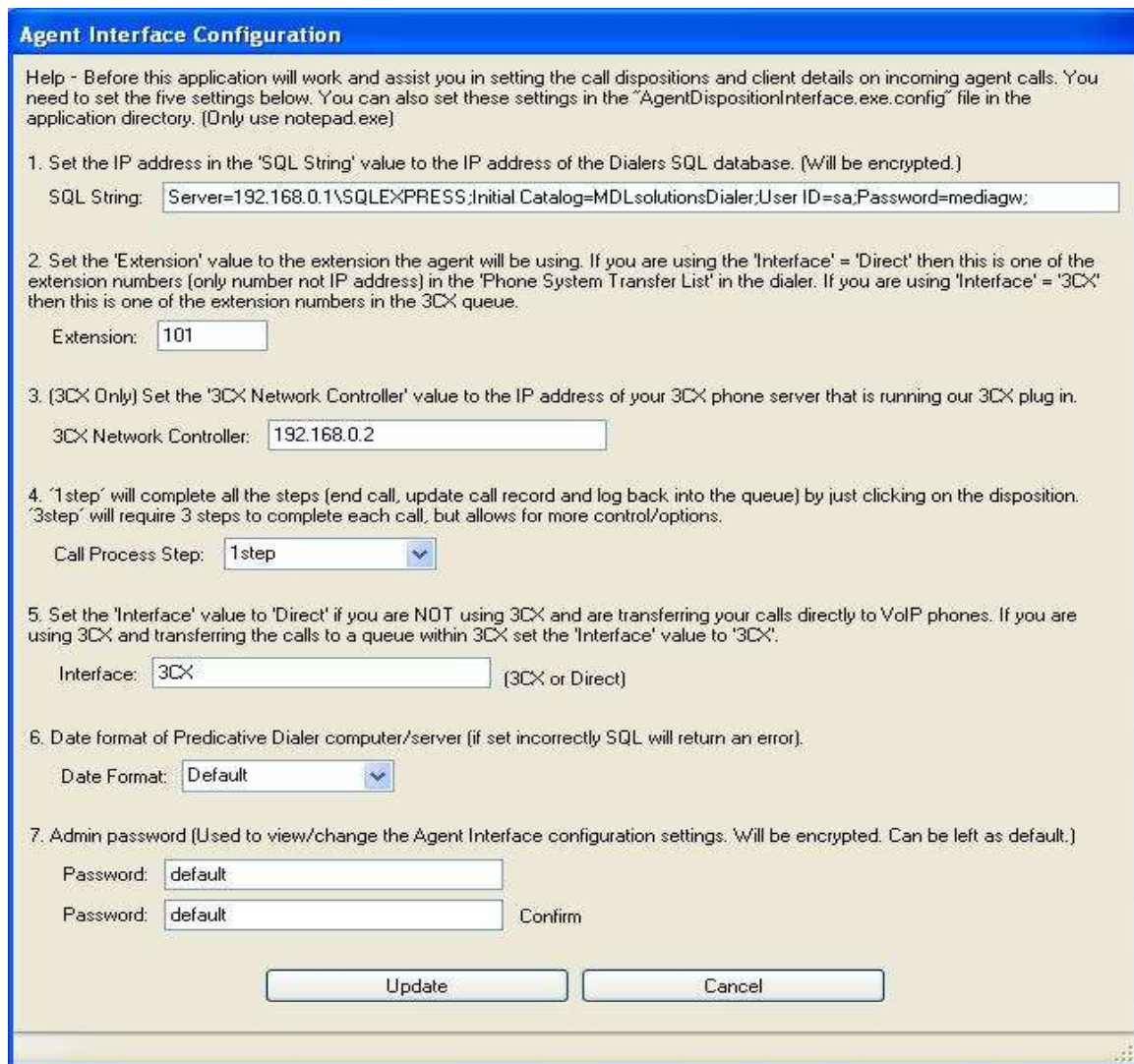
Dialing Prefix/Remove digits from caller id: If you use a dialing prefix in the call records that 3CX uses to route calls, then input that under Dialing Prefix. If the caller id does not match your call records, then remove the leading numbers until it does.

AgentAltQueue: Which is only found in the AgentDispositionInterface.exe.config file in the Agent Interface application folder under Program Files, is used when an Agent Is receiving calls from an incoming 3CX queue and from the Predictive Dialer at the same time. The "AgentAltQueue" value needs to be set to the extension number in the incoming 3CX queue. This will then allow the Agent Interface to manage all the agents calls correctly.

Info(Troubleshooting): Please email any error information you receive in this text box to support@mdlsolutions.com.

1 Step Call Processing

The agent has the option to use either 3 step call processing or 1 step call processing. 1 step call processing automates almost all of the call process steps (end call, update call record and log back into queue) when processing a call, by simply selecting the disposition, using the disposition drop down box.



The image shows a screenshot of the 'Agent Interface Configuration' window. It has a blue title bar and a light yellow background. The window contains a 'Help' section at the top, followed by seven numbered configuration steps. Each step includes a text label and a corresponding input field (text box or dropdown menu). At the bottom, there are 'Update' and 'Cancel' buttons. The window is titled 'Agent Interface Configuration' in the title bar.

Agent Interface Configuration

Help - Before this application will work and assist you in setting the call dispositions and client details on incoming agent calls. You need to set the five settings below. You can also set these settings in the "AgentDispositionInterface.exe.config" file in the application directory. (Only use notepad.exe)

1. Set the IP address in the 'SQL String' value to the IP address of the Dialers SQL database. (Will be encrypted.)
SQL String:
2. Set the 'Extension' value to the extension the agent will be using. If you are using the 'Interface' = 'Direct' then this is one of the extension numbers (only number not IP address) in the 'Phone System Transfer List' in the dialer. If you are using 'Interface' = '3CX' then this is one of the extension numbers in the 3CX queue.
Extension:
3. (3CX Only) Set the '3CX Network Controller' value to the IP address of your 3CX phone server that is running our 3CX plug in.
3CX Network Controller:
4. '1step' will complete all the steps (end call, update call record and log back into the queue) by just clicking on the disposition. '3step' will require 3 steps to complete each call, but allows for more control/options.
Call Process Step:
5. Set the 'Interface' value to 'Direct' if you are NOT using 3CX and are transferring your calls directly to VoIP phones. If you are using 3CX and transferring the calls to a queue within 3CX set the 'Interface' value to '3CX'.
Interface: (3CX or Direct)
6. Date format of Predictive Dialer computer/server (if set incorrectly SQL will return an error).
Date Format:
7. Admin password (Used to view/change the Agent Interface configuration settings. Will be encrypted. Can be left as default.)
Password:
Password: Confirm

Once the Agent Interface has been configured to use 1 step call processing using the Agent Interface configuration application (ConfigApplication.exe), found in the Agent Interface application folder or at time of installation, the Agent Interface will then display '1 Step Call Process Enabled', below the disposition panel. Once the call has ended and the agent has entered all the necessary information, all the agent needs to do is simply select the disposition he requires, and then wait for the next call.

MDL Solutions, Inc. Agent Disposition Interface - Ver 3.35 (Connected)

Options Help

Agent Interface Reminders Script Statistics Configuration

1 Step Call Process Enabled

Record ID: 103412 Caller ID: 9132977426 Campaign: Default Interface: 3CX

First Name: Mike Last Name: Mareena Status: Call Ended

Email: mmareena@iparts.com SSN: DOB: 1/1/1900 Date Processed: 11/8/2013 7:40:00 PM

Address 1: 54988 Fifth Address 2: Suite 22R

City: CA State: CA Postal Code/Zip: 99940 Country:

Company: ABC Max Tracking ID: AA-82213

Product: Product Z Price: 853.00

Category: Website: 24

☐ No message when phone number is not found. ☐ Auto Launch URL/EXE Launch

Search Field: Telephone Number Search Value: 9132977426 Search

Survey: ☒ ☐

Comments:

----- Last Updated: Wednesday, September 25, 2013 - 2:04 PM By Agent Extension:[101] -----

----- Last Updated: Wednesday, September 25, 2013 - 2:17 PM By Agent Extension:[101] -----

Preview Dial

Call History:

Record ID Number Dialed First Name Last Name DOB Address

Agent extension: 101

Controls:

Ready to receive calls

Record Df

End Call

Make Call

Auto Queue Logout Help

Email Response:

Disposition: Qualified

Update

Update with Reminder

Send SMS Text Message

Agent Interface Receiving Inbound Calls

When an inbound call (caller id) is received for the first time through a 3CX queue that the agent is connected to, the agent interface will notify the agent that the caller id does not exist, if it cannot be found in the current predictive dialer call list/s. It will then give the agent the option to add the number/caller id, and enter the clients information.

The screenshot displays the MDL Solutions Agent Disposition Interface (Ver 3.36) with a warning dialog box overlaid. The dialog box, titled "MDL Solutions - Agent Interface", contains a yellow warning icon and the text: "No record exists for this number: 7149758471, would you like to add this number?". It has "Yes" and "No" buttons.

The background interface includes the following elements:

- Menu Bar:** Options, Help
- Tab Bar:** Agent Interface, Reminders, Script, Statistics, Configuration
- Form Fields:** Record ID, Caller ID, Campaign, Interface (3CX), First Name, Last Name, Status (Active Call), Email, SSN, DOB, Date Processed, Address 1, Address 2, City, State, Postal Code/Zip, Country, Company, Tracking ID, Product, Category, No message checkbox.
- Search Section:** Search Field, Search Value, Search button, Survey checkboxes.
- Comments:** A large text area for notes.
- Preview Dial:** A table with columns: Record ID, Number Dialed, First Name, Last Name, DOB, Address.
- Controls Panel:** Stop receiving calls, Record Off, End Call, Make Call, Auto Queue Logout checkbox, Email Response dropdown, Disposition dropdown, Update, Update with Reminder, Send SMS Text Message buttons, Call History dropdown.
- Footer:** Agent extension: 101

Once the agent has entered all the required client information into the agent interface, all the agent needs to do is select a relevant disposition and click update.

MDL Solutions, Inc. Agent Disposition Interface - Ver 3.36 (Connected)

Options Help

Agent Interface Reminders Script Statistics Configuration

Record ID: 103467 Caller ID: 7149758471 Campaign: Default Interface: 3CX

First Name: John Last Name: Dobler Status: Active Call

Email: jdoubler@fmb.com SSN: DOB: Date Processed:

Address 1: 987 Harold St Address 2: Apt D

City: San Fel State: CA Postal Code/Zip: 90011 Country: USA

Company: FNB Tracking ID:

Product: Product Z Price: 59.00

Category: Website:

☐ No message when phone number is not found ☐ Auto Launch URL/EYE Launch

Search Field: Search Value: Search

Survey: ☐ ☐

Comments:

Preview Dial:

Controls:

Stop receiving calls

Record Off

End Call

Make Call

Auto Queue Logout Help

Email Response:

Disposition:

Update

Update with Reminder

Send SMS Text Message

Call History:

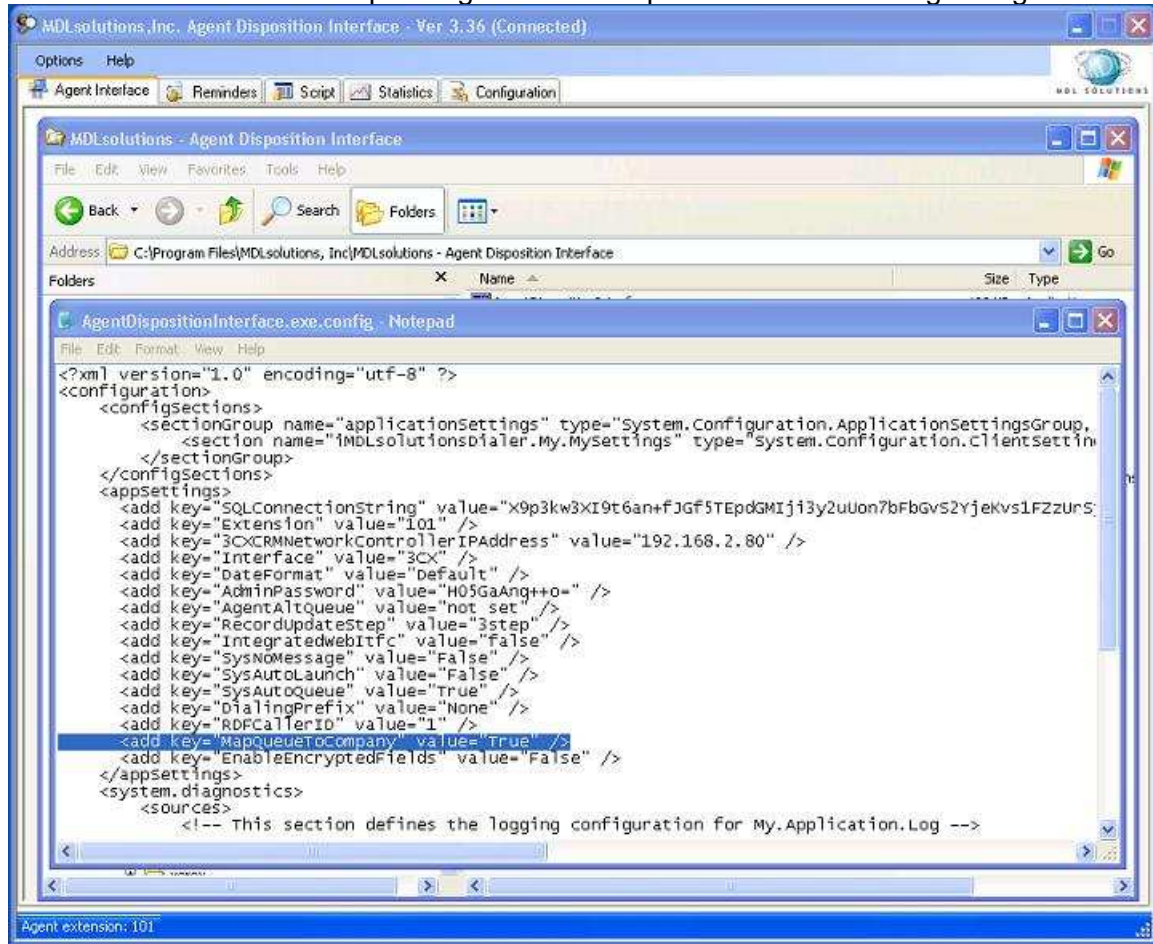
Record ID	Number Dialed	First Name	Last Name	DOB	Address

Agent extension: 101

**View "Inbound Calls/Automatic Call List Creation" under the Call Center Manager section, to view the automatically created inbound call list.

Configure Agent Interface for Inbound Calls with Unique Call Lists

By default if an inbound call is received, the predictive dialer will create a general inbound call list. However in some situations it may be required that unique call lists are created for inbound calls depending on the 3CX queue the calls are originating from.




In order to accomplish this the following steps need to be completed.

The first step is to set the "MapQueueToCompany" value to "True" in the AgentDispositionInterface.exe.config file. For each agent interface.





The second step is to create a 3CX Queue with a “Name” that will be used to create the inbound call list in the predictive dialer. Below we have used “Company Name A”.

Edit Queue

 Call queues hold calls in a queue until an agent is available to answer the call

General

Configure the Number, Name, and Time-out of queue

Virtual Extension Number	<input type="text" value="800"/>	
Name	<input type="text" value="Company Name A"/>	
Polling Strategy	<input type="text" value="Round Robin"/>	
Ring timeout(seconds)	<input type="text" value="30"/>	

Call Queue Agents

Select which extensions will be agents for this Call Queue. User must also login to the Call Queue to start taking calls.

Extensions

100 agent one

102 agent p1 agent

103 agent p2 103

104 agent p3

120 Extension 120 Agent

▲

☰

▼

Add

Remove

Members

101 agent two


150 Call Center Supervisor

Up

Down

Add

Edit



Destination if no answer

Select a destination for this call if it reaches Maximum Queue Wait Time, if no agent is logged in, or if caller presses the * button.

☐ End Call


☒ Connect to Extension


☐ Connect to Queue / Ring Group


☐ Connect to Digital Receptionist


☐ Voicemail box for Extension


☐ Forward to Outside Number











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The third step is to route calls coming in from your VoIP provider/VoIP gateway to the 3CX queue you just created.

Edit VOIP Provider

Edit Port :19132977427

Voip Provider port no 19132977427 on SoTel

Virtual Extension Number (Unique)	10000	?
Authentication ID	19132977427	?
Authentication Password	*****	?
3 Way Authentication ID	<input type="checkbox"/>	?
Port identification	19132977427	?

Office Hours

Configure where calls should be routed during office hours.

<input type="radio"/> End Call		
<input type="radio"/> Connect to Extension	100 agent one	?
<input checked="" type="radio"/> Connect to Queue / Ring Group	800 Company Name A	?
<input type="radio"/> Connect to Digital Receptionist		?
<input type="radio"/> Voicemail box for Extension	100 agent one	?
<input type="radio"/> Forward to Outside Number		?
<input type="radio"/> Send fax to	email of extension 888	?
<input type="checkbox"/> Set up Specific Office Hours	Set up Specific Office Hours	
<input type="checkbox"/> Include holidays		?

When an inbound call (caller id) is received for the first time through a 3CX queue that the agent is connected to, the agent interface will notify the agent that the caller id does not exist, if it cannot be found in the current predictive dialer call list/s. It will then give the agent the option to add the number/caller id, and enter the clients information.

The screenshot displays the MDL Solutions Agent Disposition Interface, Version 3.36, which is connected. The interface includes a menu bar with 'Options' and 'Help', and a toolbar with 'Agent Interface', 'Reminders', 'Script', 'Statistics', and 'Configuration'. The main form contains fields for 'Record ID', 'Caller ID', 'Campaign', 'Interface' (set to '3CX'), 'First Name', 'Last Name', 'Status' (set to 'Active Call'), 'Email', 'SSN', 'DOB', 'Date Processed', 'Address 1', 'Address 2', 'City', 'State', 'Postal Code/Zip', 'Country', 'Company', and 'Tracking ID'. A 'Controls' panel on the right includes buttons for 'Stop receiving calls', 'Record Off', 'End Call', 'Make Call', 'Auto Queue Logout', and 'Help'. A 'Search' section has a 'Search Field' dropdown, a 'Search Value' input, and a 'Search' button. Below this is a 'Survey' section with checkboxes and a 'Comments' text area. A 'Preview Dial' table at the bottom has columns for 'Record ID', 'Number Dialed', 'First Name', 'Last Name', 'DOB', and 'Address'. A modal dialog box titled 'MDL Solutions - Agent Interface' is overlaid on the form, displaying a yellow warning icon and the message: 'No record exists for this number: 7149758471, would you like to add this number?'. The dialog has 'Yes' and 'No' buttons. The status bar at the bottom shows 'Agent extension: 101'.

MDL Solutions, Inc. Agent Disposition Interface - Ver 3.36 (Connected)

Options Help

Agent Interface Reminders Script Statistics Configuration

Record ID: Caller ID: Campaign: Interface: 3CX

First Name: Last Name: Status: Active Call

Email: SSN: DOB: Date Processed:

Address 1: Address 2:

City: State: Postal Code/Zip: Country:

Company: Tracking ID:

Product: Category: No message

Search Field: Search Value: Search

Survey: Comments:

Preview Dial:

Record ID Number Dialed First Name Last Name DOB Address

MDL Solutions - Agent Interface

No record exists for this number: 7149758471, would you like to add this number?

Yes No

Stop receiving calls Record Off End Call Make Call Auto Queue Logout Help

Email Response: Disposition: Update Update with Reminder Send SMS Text Message

Call History:

Agent extension: 101

If the agent chooses to add the new caller id/client information, the agent interface will automatically populate the “Company” field with the 3CX queue name. This “Company” information will be used to create the inbound call list name in the Predictive Dialer.

The screenshot displays the MDL Solutions, Inc. Agent Disposition Interface - Ver 3.36 (Connected). The interface includes a menu bar with Options and Help, and a toolbar with Agent Interface, Reminders, Script, Statistics, and Configuration. The main form contains the following fields and controls:

- Record ID:** 103469, **Caller ID:** 7149758471, **Campaign:** Default, **Interface:** 3CX
- First Name:** [Empty], **Last Name:** [Empty], **Status:** Active Call
- Email:** [Empty], **SSN:** [Empty], **DOB:** [Empty], **Date Processed:** [Empty]
- Address 1:** [Empty], **Address 2:** [Empty]
- City:** [Empty], **State:** [Empty], **Postal Code/Zip:** [Empty], **Country:** [Empty]
- Company:** Company Name A, **Tracking ID:** [Empty]
- Product:** [Empty], **Price:** [Empty]
- Category:** [Empty], **Website:** [Empty]
- ☐ No message when phone number is not found. ☐ Auto Launch URL/EXE **Launch**
- Search Field:** [Empty], **Search Value:** [Empty] **Search**
- Survey:** [Empty]
- Comments:** [Empty]
- Preview Dial:** [Empty]
- Controls:**
 - Stop receiving calls
 - Record Off
 - End Call
 - Make Call
 - Auto Queue Logout
 - Help
- Email Response:** [Empty]
- Disposition:** [Empty]
- Update**
- Update with Reminder**
- Send SMS Text Message**
- Call History:** [Empty]

The bottom status bar shows Agent extension: 101.

Once the agent has entered all the required client information into the agent interface, all the client needs to do is select a relevant disposition and click update.

The screenshot displays the 'MDL solutions, Inc. Agent Disposition Interface - Ver 3.36 (Connected)' window. The interface includes a menu bar with 'Options' and 'Help', and a toolbar with 'Agent Interface', 'Reminders', 'Script', 'Statistics', and 'Configuration'. The main form contains the following fields and controls:

- Record ID:** 103469, **Caller ID:** 7149758471, **Campaign:** Default, **Interface:** 3CX
- First Name:** Tom, **Last Name:** Tredstun, **Status:** Active Call
- Email:** ttredstun@cna.com, **SSN:** (empty), **DOB:** (empty), **Date Processed:** (empty)
- Address 1:** 789 Task St, **Address 2:** Apt Y
- City:** San Miguel, **State:** CA, **Postal Code/Zip:** 90467, **Country:** USA
- Company:** Company Name A, **Tracking ID:** (empty)
- Product:** (empty), **Price:** (empty)
- Category:** (empty), **Website:** (empty)
- ☐ No message when phone number is not found. ☐ Auto Launch URL/EXE **Launch**
- Search Field:** (empty), **Search Value:** (empty), **Search**
- Survey:** ☐ ☐
- Comments:** (empty text area)
- Preview Dial:** (empty text area)
- Controls:**
 - Stop receiving calls** (button)
 - Record Off** (button)
 - End Call** (button)
 - Make Call** (button)
 - ☐ Auto Queue Logout **Help** (button)
- Email Response:** (empty dropdown)
- Disposition:** Fresh Lead (dropdown)
- Update** (button)
- Update with Reminder** (button)
- Send SMS Text Message** (button)
- Call History:** (empty dropdown)

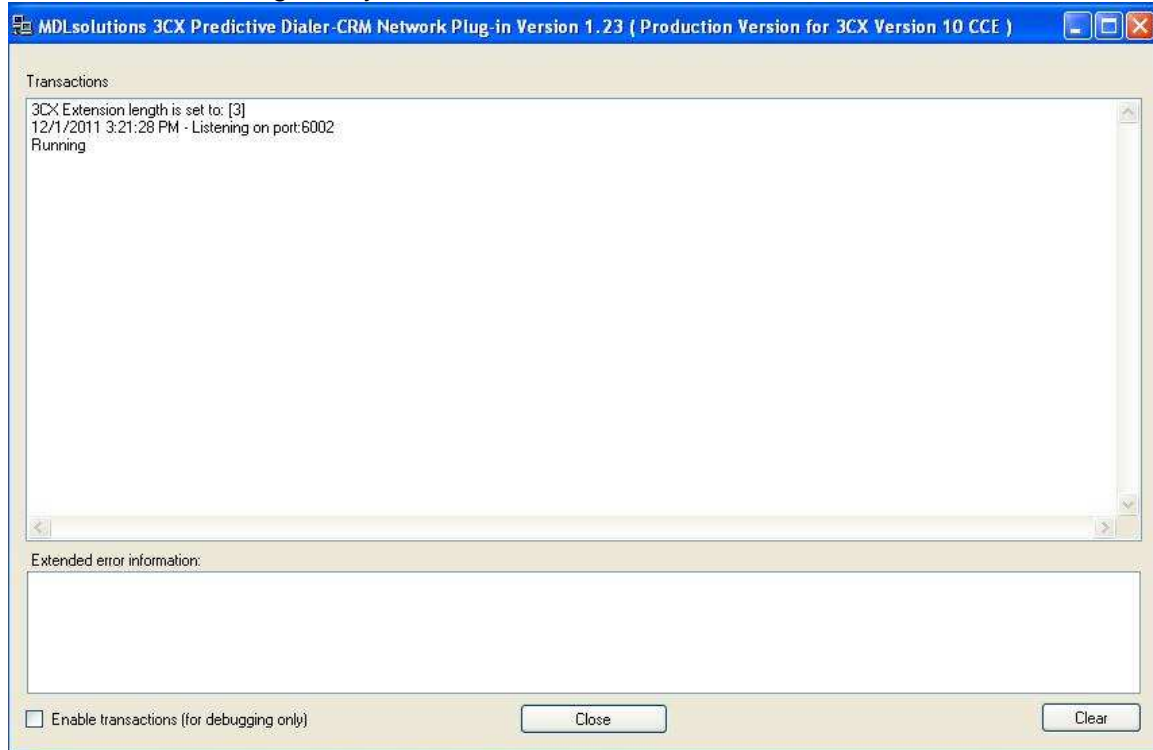
At the bottom, there is a table header for 'Record ID', 'Number Dialed', 'First Name', 'Last Name', 'DOB', and 'Address', followed by an empty table body.

**View "Inbound Calls/Automatic Call List Creation" under the Call Center Manager section to view the automatically created unique inbound call lists.

3: 3CX Plug-in

3CX Plug-in

The 3CX Plug-in is used for connecting the Predictive Dialer and Agent Interface to the 3CX IP PBX. Simply install and launch this application, everything else is automated. If you minimize this application, it will hide itself in the operating system tray. Just right click on the 3CX Plug-in tray icon to restore.



Transactions: Shows all plug-in transactions, used by MDLsolutions support.

Extended error information: Please email any error information you receive in this text box to support@mdlsolutions.com.

Enable transactions: For use by MDLsolutions support.

Close: If you close this application the Predictive Dialer/Agent Interface will no longer work with 3CX.

Clear: Clears the transactions, used by MDLsolutions support.

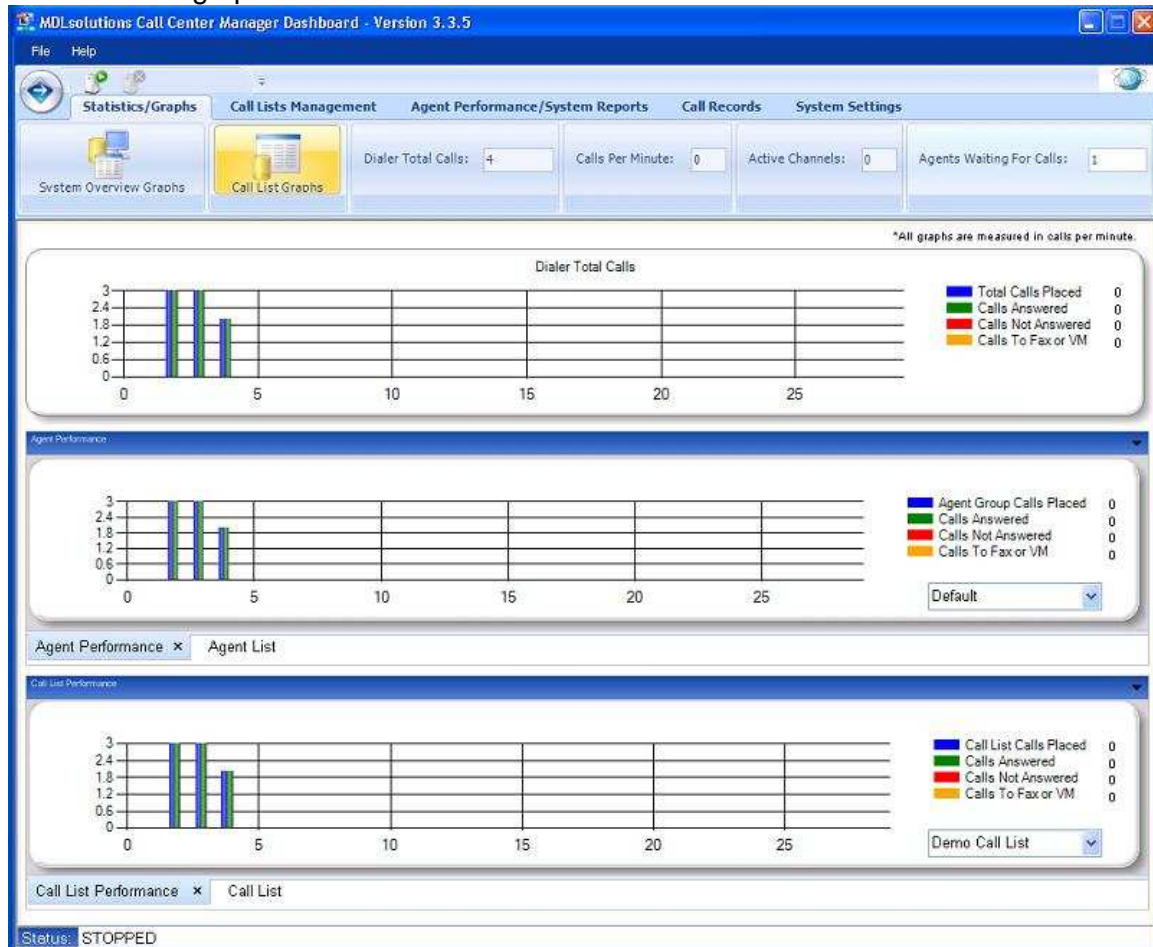
4: Call Center Manager

(Call Center Monitoring, Performance Graphs, Reports, and Agent/Call Center Management)

Statistics/Graphs/Analytics

The Statistics/Graphs/Analytics used to monitor the call center real time displaying call, agent, call list, channel information and call center analytics/performance graphs.

Call overview graphs.



Dialer Total Calls: Total calls made in all call lists, that have not been reset.

Calls Per Minute: Total calls made per/every minute by the dialer.

Active Channels: Total channels being used by the dialer simultaneously.

Agents Waiting For Calls: Total agents waiting for calls to be transferred.

Status: The system status RUNNING, STOPPED and COMPLETING.

Start Calls: Click on green arrow/server at the top left.

Stop Calls: Click on red arrow/server at the top left.

Performance Graphs:

All performance graphs are broken down as follows:

Blue = Total calls placed.

Green = Calls answered.

Red = Calls not answered.

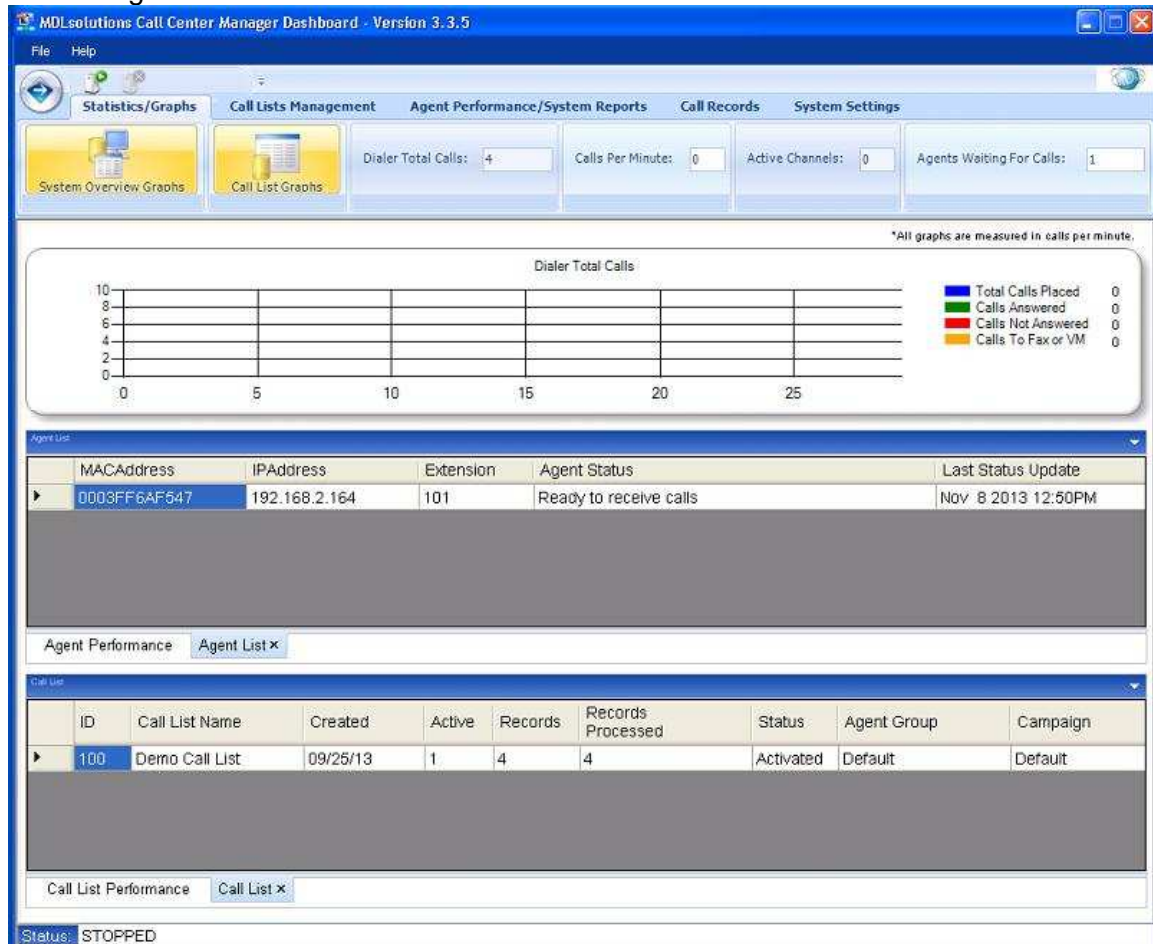
Yellow = Calls answered by a fax machine or by an answering machine/voice mail.

First Graph: Total calls placed in all call lists.

Second Graph: Total calls placed for the selected agent group.

Third Graph: Total calls placed in the selected call list.

Call list/agent overview information.



CALL LIST GRID

MACAddress: MAC Address of the computer that the Agent Interface is installed on.

IPAddress: IP Address of the computer that the Agent Interface is installed on.

Extension: Extension of the agent.

Agent Status: If the agent is ready to receive calls or is on a call.

Last Status Update: The last time the agent clicked on "Ready to receive calls".

CALL LIST GRID

“Call List Name”= Name of the call list.

“Created”= Date the list was imported.

“Active”= If the list is activated for dialing.

“Records”= The number of records in the call list.

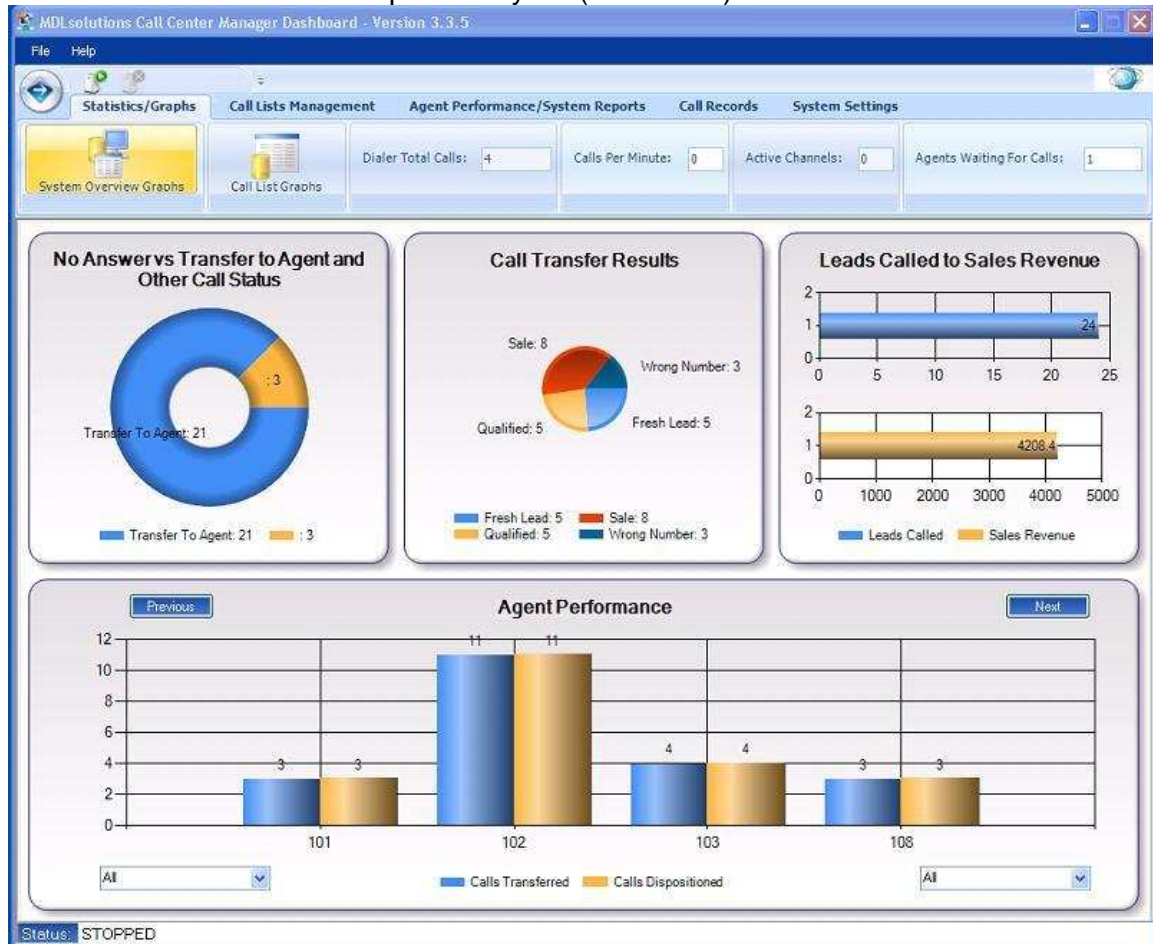
“Records Processed”= The number of records processed in the call list.

“Status”= If the list is active, deactivated or complete.

“Agent Group”= The agent group that the call will be transferred to, for this call list.

“Campaign”= The campaign associated with the call list.

Call Center Performance Graphs/ Analytics (Real-Time).



“Transfer results/Donut graph”= Shows the total amount of calls placed by the dialer, that are either transferred to agents or that were not transferred to agents.

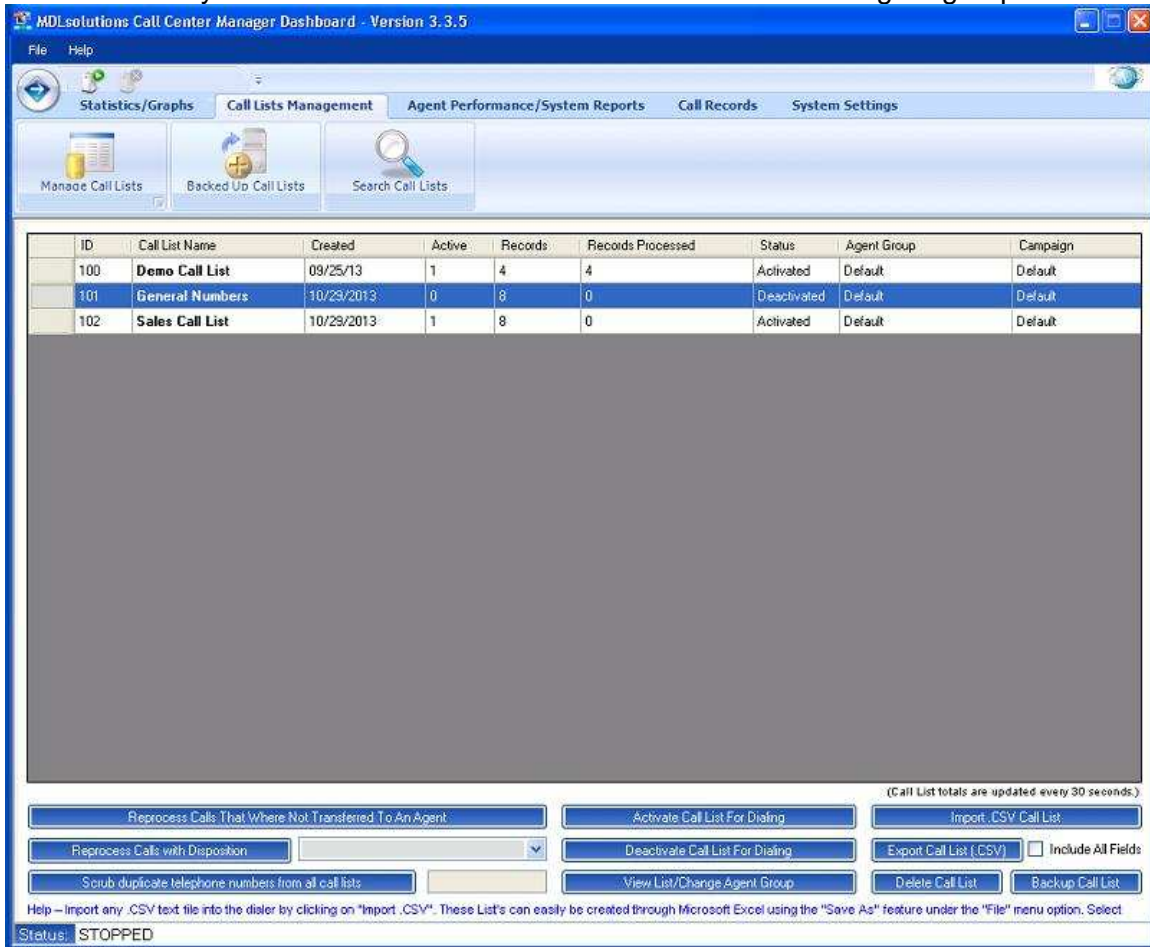
“Call Transfer Results/Pie graph”= Shows the total amount of calls in the call center that are transferred to agents and how those calls were dispositioned/processed.

“Leads Called to Sales Revenue/Bar graph”= Shows the total amount of calls in the call center that were placed, and the revenue made from these leads. Requires certain custom fields to be populated. Check Import form, under Call Lists tab.

“Agent Performance/Bar graph”= Breakdown of calls transferred/dispositioned to agents. Further breakdown can be done by using the “Disposition” and “Call Lists” drop downs.

Call Lists

The Call Lists tab is used to upload and manage your imported call lists. Currently only comma delimited text files can be imported. Multiple call lists can be run simultaneously and if need be you can set different call lists to call centers teams/agent groups.



Reprocess Calls That Where Not Transferred To An Agent: Reprocess all calls that where not transferred to an agent.

Reprocess Calls with Disposition: Reprocess calls that have a certain disposition.

Scrub duplicate telephone numbers from all call lists: Scrubs duplicate telephone numbers from all call lists.

Activate Call Lists For Dialing: Activate the selected call list for dialing.

Deactivate Call Lists For Dialing: Deactivate the selected current call list so it is no longer dialed.

View List/Change Agent Group: View the selected call list details and if need be change the "Agent Group/Call Center Team" for the call list.

Import .CSV Call List: Import comma delimited text file.

Export Call Lists.

MDL Solutions Call Center Manager Dashboard - Version 3.3.5

File Help

Statistics/Graphs Call Lists Management Agent Performance/System Reports Call Records System Settings

Manage Call Lists Backed Up Call Lists Search Call Lists

ID	Call List Name	Created	Active	Records	Records Processed	Status	Agent Group	Campaign
104	Test Call List	10/30/2013	0	8	8	Complete	Default	Default
105	Demo Call List	09/25/13	1	4	32	Activated	Default	Default

DialerResultsFor[Demo Call List][Wednesday, October 30, 2013].csv - Notepad

File Edit Format View Help

RecordID, Phone Number, Campaign, Company, First Name, Last Name, Email Address, Tracking ID, DOB, SocialSecurityNumber
103409,9132977426,Default,ABC Max1, Bob, Barker, bob@abctech.com, SD-67899,1/1/2000 12:00:00 AM,,11/28/2013 12:49:00
103410,9132977426,Default,ABC Max2, Fred, Plinter, fred@gcn.com, JL-69023,1/1/1900 12:00:00 AM,,11/28/2013 12:50:00 P
103411,9132977426,Default,ABC Max3, Craig, Hamilton, chamilton@farrom.com, CC-61123,1/1/1900 12:00:00 AM,,10/28/2013
103412,9132977426,Default,ABC Max, Mike, Mareena, mmareena@iparts.com, AA-82213,1/1/1900 12:00:00 AM,,10/28/2013 12:4
103413,9132977426,Default,ABC Max1, Bob,,, SD-67899,1/1/1900 12:00:00 AM,,10/28/2013 12:49:00 PM,Transfer To Agent,Ev

(Call List totals are updated every 30 seconds.)

Reprocess Calls That Where Not Transferred To An Agent Activate Call List For Dialing Import .CSV Call List

Reprocess Calls with Disposition Deactivate Call List For Dialing Export Call List (.CSV) ☐ Include All Fields

Scrub duplicate telephone numbers from all call lists View List/Change Agent Group Delete Call List Backup Call List

Help - Import any .CSV text file into the dialer by clicking on "Import .CSV". These Lists can easily be created through Microsoft Excel using the "Save As" feature under the "File" menu option. Select

Status: STOPPED

Export Call List/Call List Results to .CSV: Export a summary of the call list and results to .CSV file. To include all call list fields, simply click on "Include All Fields".

Delete Call List: Delete selected call list.

Backup Call List: Backup call lists for later use.

CALL LIST GRID

"ID"= Record id.

"Call List Name"= Name of the call list.

"Created"= Date the list was imported.

"Active"= If the list is activated for dialing.

"Records"= The number of records in the call list.

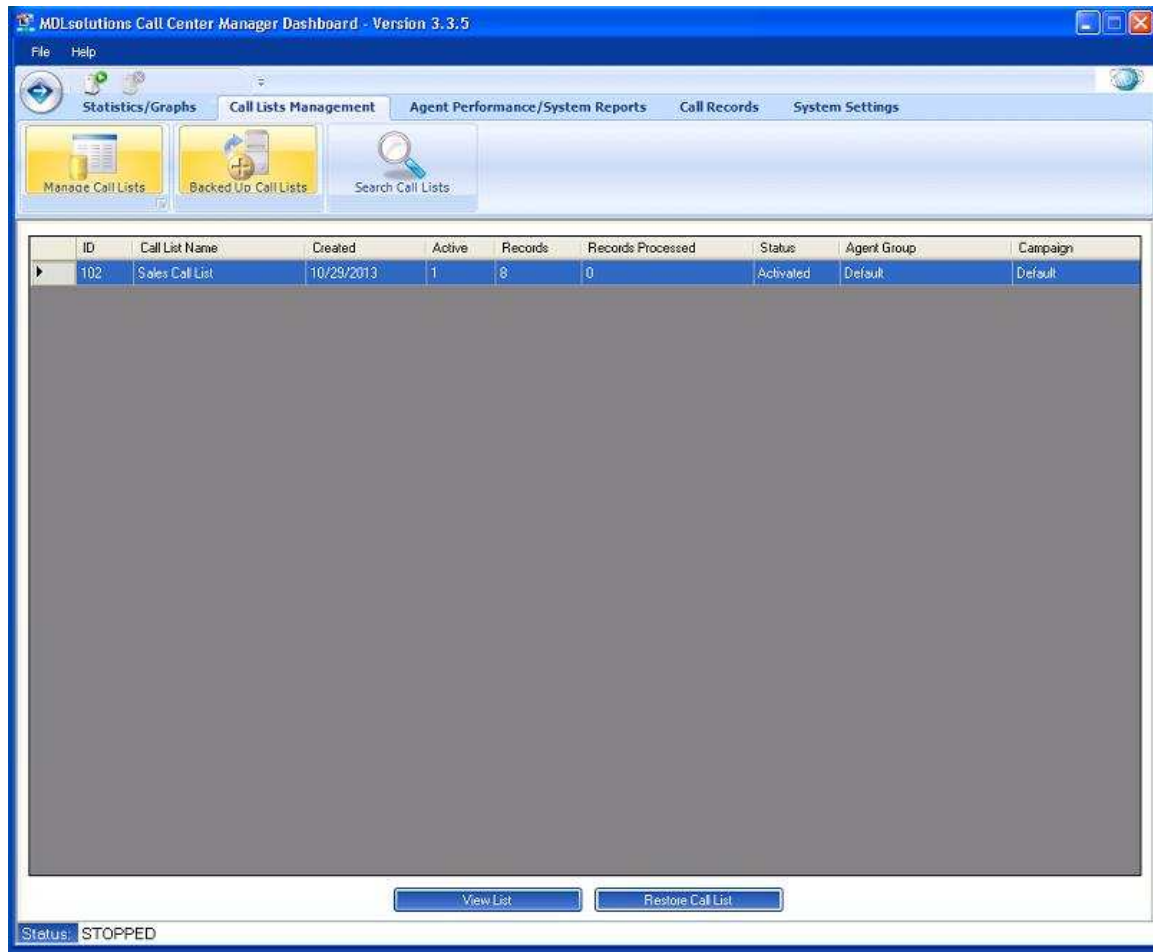
"Records Processed"= The number of records processed in the call list.

"Status"= If the list is active, deactivated or complete.

"Agent Group"= The agent group/call center team that the call will be transferred to for this call list.

"Campaign"= The campaign associated with the call list.

Backed Up Call Lists



View List: View backed up call list.

Restore Call List: Restore backed up call list.

CALL LIST GRID

“ID”= Record id.

“Call List Name”= Name of the call list.

“Created”= Date the list was imported.

“Active”= If the list is activated for dialing.

“Records”= The number of records in the call list.

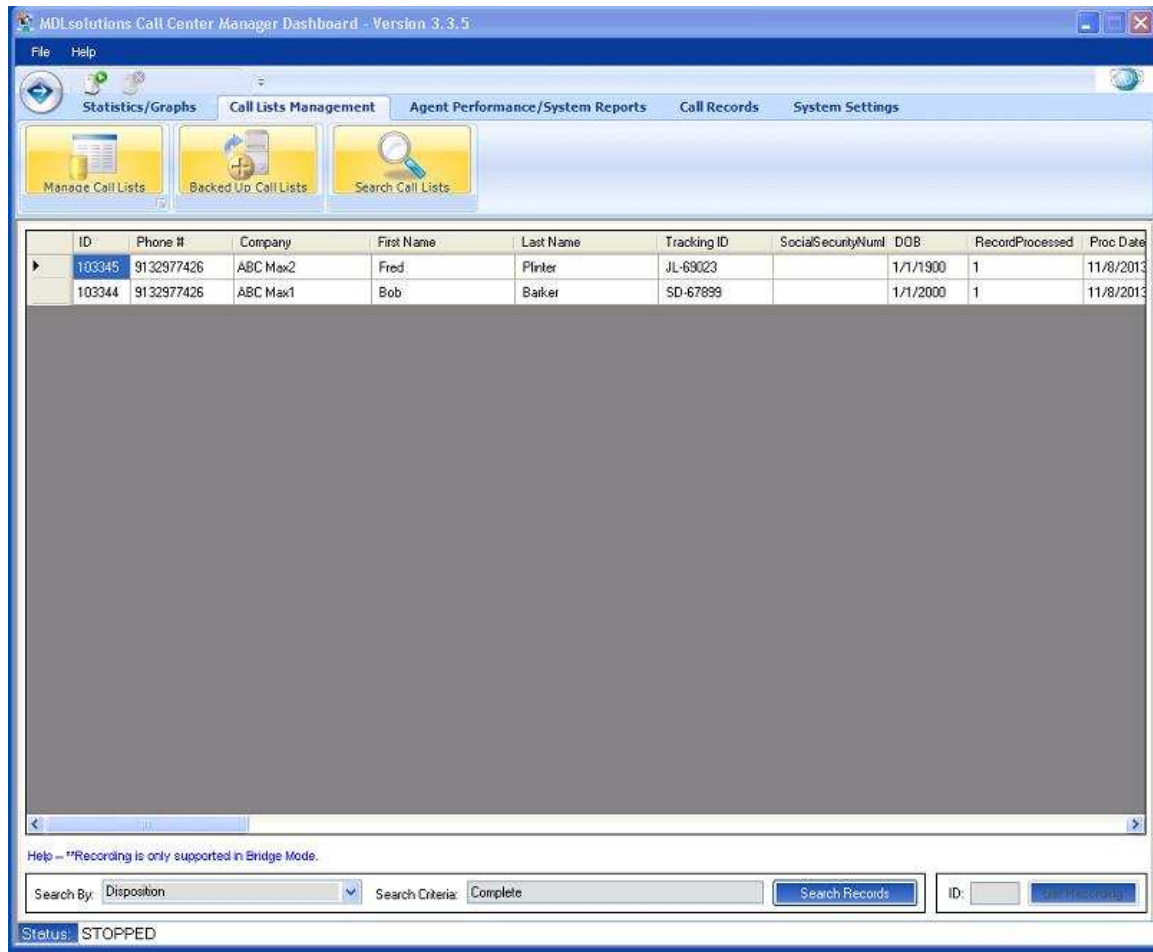
“Records Processed”= The number of records processed in the call list.

“Status”= If the list is active, deactivated or complete.

“Agent Group”= The agent group/call center team that the call will be transferred to for this call list.

“Campaign”= The campaign associated with the call list.

Search Call Lists



Search By: You can search all the call lists using several different fields (Phone Number, Last Name, Process Date, Disposition, Address, City, State, Zip and Agent Extension).

Search Criteria: Enter the related field search criteria to search for.

Search Records: Click to start search.

Call Recordings: Please check "Search Call Lists" under the dialer section, to retrieve call recordings.

CALL LIST FIELD GRID

See Agent Interface for details on call lists fields.

Call Records

The Call Records/Reports tab displays all the calls that have been made by the Dialer/Predictive Dialer.

ID	Dialed #	Call Start Time	Call End Time	Call Length	Call Term Status	Chan #
808	9132977426	11/9/2013 10:48 AM	11/9/2013 10:48 AM	2	EV_TRANSFERRED	1
807	9132977426	11/9/2013 10:48 AM	11/9/2013 10:48 AM	5	EV_TRANSFERRED	1
806	9132977426	11/9/2013 10:48 AM	11/9/2013 10:48 AM	1	EV_TRANSFERRED	1
805	9132977426	11/9/2013 10:48 AM	11/9/2013 10:48 AM	2	EV_TRANSFERRED	1
804	9132977426	11/9/2013 10:48 AM	11/9/2013 10:48 AM	5	EV_TRANSFERRED	1
803	9132977426	11/9/2013 10:47 AM	11/9/2013 10:47 AM	9	EV_TRANSFERRED	1
802	9132977426	11/9/2013 10:47 AM	11/9/2013 10:47 AM	3	EV_TRANSFERRED	1
801	9132977426	11/9/2013 10:47 AM	11/9/2013 10:47 AM	4	EV_TRANSFERRED	1
800	7148381831	11/9/2013 10:47 AM	11/9/2013 10:47 AM	36	EV_CALL_NOT_ANSWERED	1

Load Call Records: Input the amount of call records you want displayed, and then click on Load Call Records.

Search Records By: Allows you to search call records by “Dialed Number”, “Call Term Status” and “Custom Field 1”.

Delete All Call Records: Completely delete all call records. Call records are automatically deleted after 7 days, but this can be changed in the dialer config file.

Call Record Grid:

ID: Record id.

Dialed #: Number that is dialed.

Call Start Time: The time the call started.

Call End Time: The time the call ended.

Call Length: The length of the call in seconds. This will be set if the Agent uses the Agent Interface.

Call Term Status: What was the status of the call, idle (no answer/disconnected) or transferred (to an agent).

Chan #: The Predictive Dialer channel the call is placed on.

Of Enquiries: Reserved.

Agent Performance Overview/Call Center Reports

The Agent Performance Overview tab displays important real-time information about the agents in the Call Center, and provides call center reports.

Agent Extension	Calls Processed	Average Time On Calls (Sec)	Current Campaign	Current Agent Group	Calls Per Hour (last hour)	Agent First Active	Agent Last Active
101	6	3	Default	Default	6	10/30/2013 11:...	10/30/2013 11:...

View: Allows the manager/supervisor to view the current real-time call center agent information, as well as up to 7 days in the past.

Agent Performance Graph: Allows the manager/supervisor to view the current real-time per agent call performance graph.

Export View to .CSV file: Any View can be exported to a .CSV file for further examination/processing.

Agent Performance Grid:

Agent Extension: The extension number of the current agent.

Current Agent Status: If the agent is ready to receive calls or is on a call.

Calls Received: The total calls received for the day.

Average Time On Calls: The average time (in seconds) the agent has spent on all the calls he received for the day.

Current Campaign: The campaign the agent is working on/receiving calls from.

Current Agent Group: The Agent Group the agent is assigned to/part of.

Calls Per Hour: The amount calls the agent received in the last hour.

Agent First Active: When the agent received his first call for the day.

Agent Last Active: When the agent received his last call for the day.

Reports:

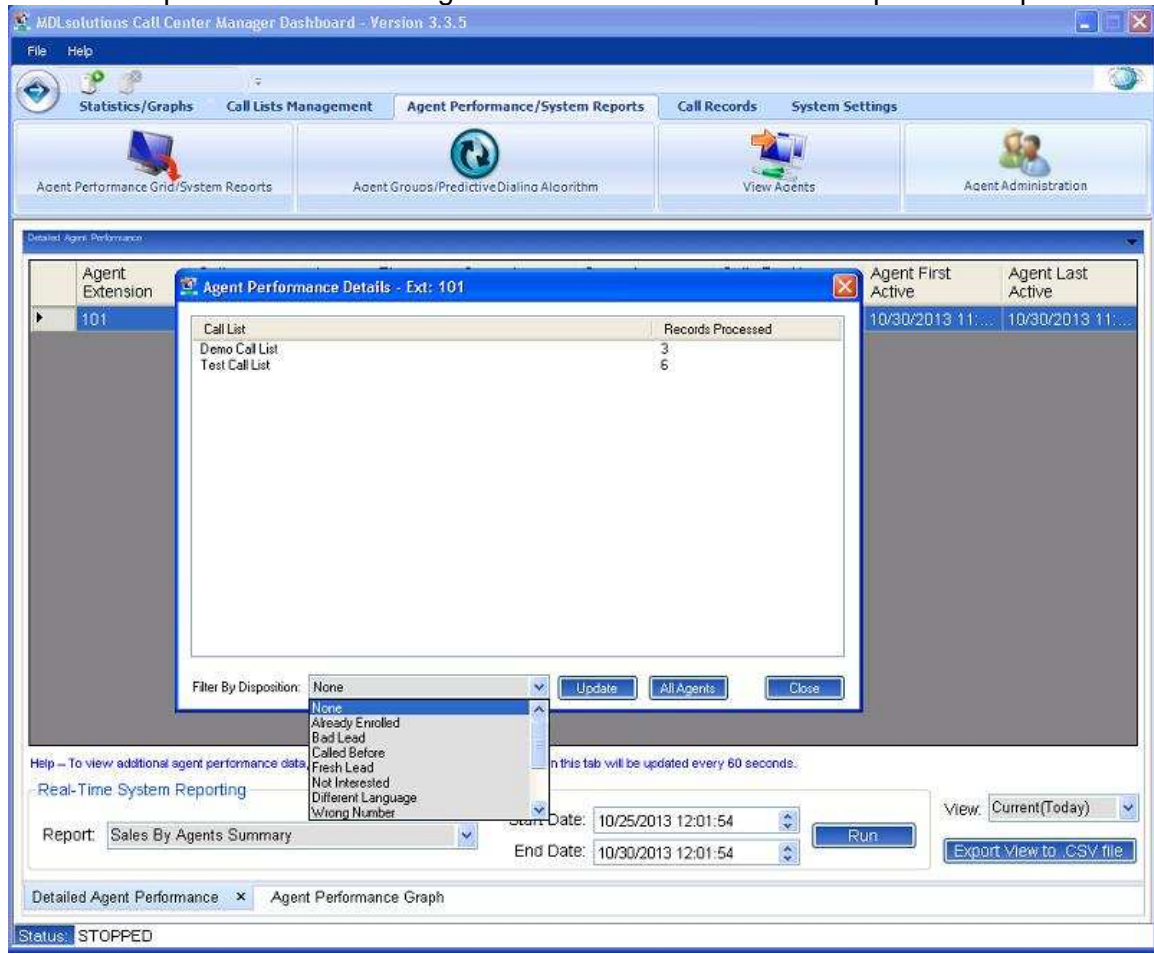
Reports: Simply select a report from the options displayed in the drop down box. Then set the start date and end date of the calls/data you want in your report, then click "Run".

The screenshot displays the MDL Solutions Call Center Manager Dashboard, Version 3.3.5. The main window shows a 'SALES BY AGENTS SUMMARY REPORT' for the period from 10/25/2013 12:01:54 PM to 10/30/2013 12:01:54 PM. The report lists the following data:

Agent	Total Calls	Total Sales
Agent 101	8	673.00
Agent 102	11	1658.47
Agent 103	6	904.62
Agent 105	2	301.54
Agent 106	5	452.31
Agent 107	1	150.77
Agent 108	3	301.54
Agent 110	3	301.54
Agent 111	1	150.77
Total	40	

The dashboard also includes a sidebar with 'Agent Administration' and 'Agent Last Active' information, and a bottom status bar indicating 'Status: STOPPED'.

Detailed performance extension information. Enables the call center manager to view the records processed for each agent in each call list for all or for specified dispositions.

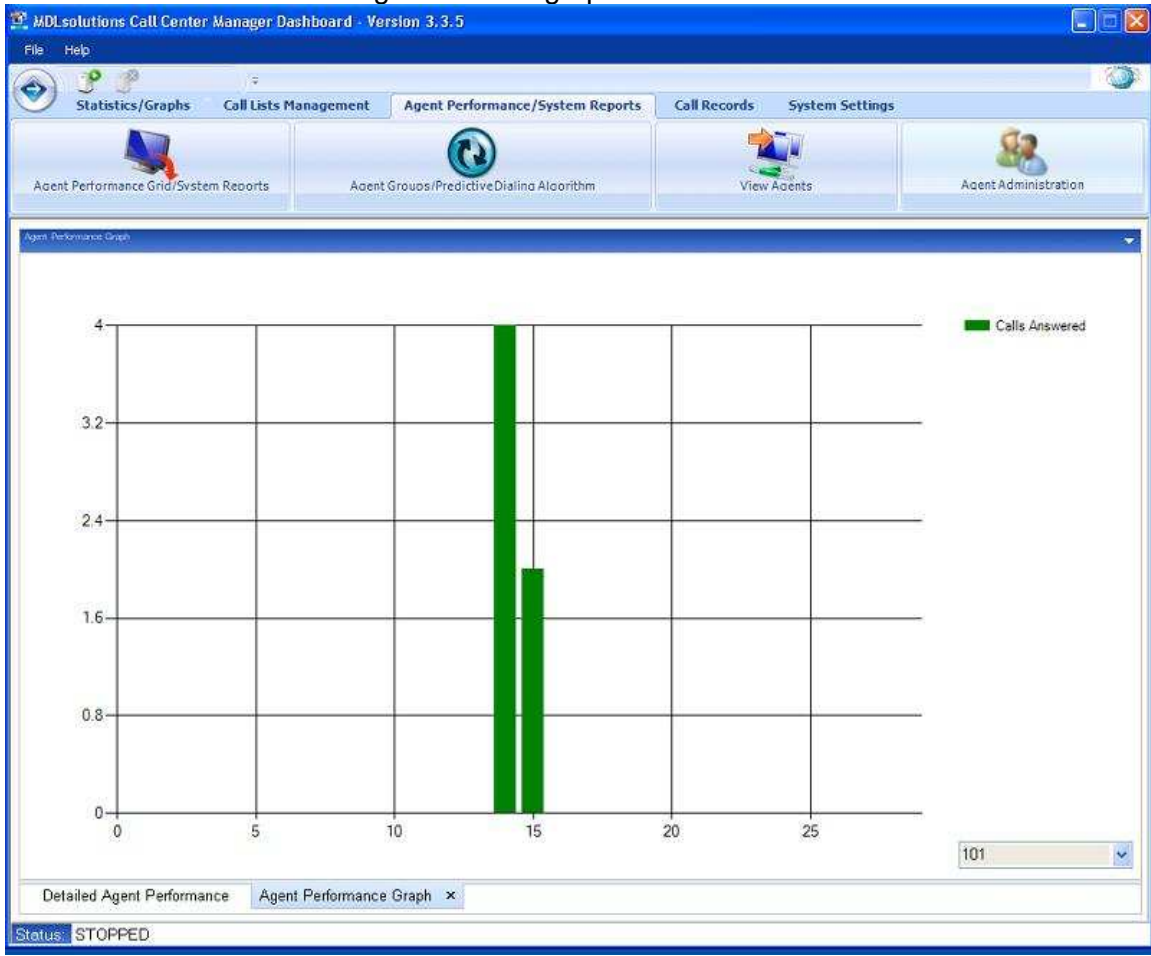


Call List: The call list that the agent has processed call records in.

Records Processed: The amount of records processed in that call list.

Filter By Disposition: Filter results by a specific disposition.

Detailed performance extension information. Enables the call center manager to view the call answered for each agent in a bar graph view.



Calls Answered: The total amount of calls answered by the agent selected, for the period shown.

Agent Dropdown: Used to select the agent extension, that will be viewed in the graph.

Agent Administration

The Agent Administration tab, enables the call center manager to set a username and password for the agents, for login/logout purposes, or to set system wide Agent Interface settings.

MDL Solutions Call Center Manager Dashboard - Version 3.3.5

File Help

Statistics/Graphs Call Lists Management Agent Performance/System Reports Call Records System Settings

Agent Performance Grid/System Reports Agent Groups/Predictive Dialing Algorithm View Agents Agent Administration

ID	Extension	Username	Password	Login Required	Record Button On/Off	Auto Logout	Auto Launch	No Number Message
1	101	101	dig567!	1	1	1	0	0
4	102	102	ftds22!	0	1	1	0	0

Help — You can control some of the settings of your Agent Interfaces and the ability to ask them to login using the settings below. 1. Logging in is requested by the Agent Interface when you set the username and password for the extension and then set "Login Required" to "1", this also enables the ability to run login/logout reporting. 2. Turning on or off some of the Agent Interface features below is simply done by setting the extension number first and then selecting "0" for "off" or "1" for "on" for the feature you want enabled. The Agent Interface also has the ability to set all these features except for logging in and the recording button. Settings/Description: "Record Button On/Off" = Turns the Agent Interface recording button on or off. "Auto Logout" = Checks the auto queue logout feature/stop receiving calls feature after the agent receives a call. "Auto Launch" = Checks the auto URL launch feature, that automatically launches the web CRM interface when a call comes in. "No Number Messages" = Checks the feature that stops the Agent Interface from displaying a message when a number comes in that is not in the dialer database.

ID: Extension: Username: Password: Login Required: Record Button On/Off: Auto Logout: Auto Launch: No Number Message:

4 102 102 ftds22! 0 1 1 0 0

Add Update Delete

Status: STOPPED

Extension: The extension of the Agent Interface/Agent.

Username: The login username for the Agent Interface.

Password: The password for the Agent Interface.

Login Required: Set to 1 if you require the Agent Interface to login, otherwise 0.

Record Button On/Off: Set to 1 if you require the Agent Interface "Record Call" button to be displayed on the Agent Interface, otherwise 0.

Auto Logout: Set to 1 if you require the Agent Interface "Auto Logout:" check box to be checked on the Agent Interface, otherwise 0.

Auto Launch: Set to 1 if you require the Agent Interface "Auto Launch:" check box to be checked on the Agent Interface, otherwise 0.

No Number Message: Set to 1 if you require the Agent Interface "No Number Message" not to be displayed on the Agent Interface, otherwise 0.

The Agent Groups/Predictive Dialing Algorithm tab, enables the call center manager to set the Predictive Dialing Algorithm, and setup agent groups/call center teams.

The administrator will only need to create a separate agent group if multiple calls lists need to be run at the same time and transferred to different sets of extensions/3CX queues, commonly known as call center teams or agent groups. If this is not required just leave the default settings.

Example: If you have 4 agents that will work with English calls and 4 agents that will work with Spanish calls, and you have an English call list and Spanish call list, then you can create 2 agent groups/call center teams. You can simply do this by adding one agent group record with 4 “Simultaneous Dialer Channels” and name it English Team and add another agent group record with 4 “Simultaneous Dialer Channels” and name it Spanish Team. Remember to make sure you enable both agent group records.

HDLSolutions Call Center Manager Dashboard - Version 3.3.5

File Help

Statistics/Graphs Call Lists Management Agent Performance/System Reports Call Records System Settings

Agent Performance Grid/System Reports Agent Groups/Predictive Dialing Algorithm View Agents Agent Administration

Predictive Dialing Algorithm: Medium (Medium call rate, some calls may have to hold in a queue) Set

ID	Group Name	Caller ID	SIP Contact=CallerID	Simultaneous Dialer Channels	Enabled
17	Default		0	1	1

Help – You may want to assign a group of agent extensions(create call center team) or queues to one or a set of call lists, and then set another group of agent extensions or queues to another set of call lists. For example, you may have one group of agents that speaks a specific language other than English, and a set of call lists where that language preference is required. You can then send all the calls from those language specific call lists over to the agents that speak that language.

1 - To create an agent group, simply create a unique group name and the amount of simultaneous dialer channels that you want assigned to that group when the dialer is started. After you have completed this step please assign your groups to the extensions or queues that you have under the 'Phone System Transfer List'. Only enabled groups will be used when you start the Predictive Dialer. Groups that are not enabled can be stored for later use.

ID: Group Name: Caller ID: SIP Contact=CallerID: Channel/s Assigned To Group: Enabled:

Licensed Channels: 20 Add Update Delete FAQ

Status: STOPPED

Predictive Dialing Algorithm: Set the Predictive Dialer to the user selected algorithm.

Options:

Exact: Makes sure there is an agent available for each call.

Medium: Medium call rate, some calls may have to hold in the 3CX queue.

High: High call rate, extra calls will be waiting in the 3CX queue.

Max: As many calls as possible, extra calls will wait in the 3CX queue.

Group Name: The name of the agent group/call center team.

Caller ID: If supported by VoIP or PSTN provider, this will be the caller id that will be shown on the receivers phone when calls are placed. May require the dialers Bridge Mode feature. Tab "Configuration/Bridge Mode".

SIP Contact=CallerID: Reserved.

Simultaneous Dialer Channels: The amount of Predictive Dialer channels you want to set to the agent group/call center team. We recommend you assign at least one channel per agent.

Enable: Allows the administrator to enable or disable an agent group.

Add: Adds a new agent group.

Update: Updates selected agent group.

Delete: Delete selected agent group.

Agent Group(Call Center Teams) List Grid:

ID: Record id.

Group Name: The name of the agent group/call center team used in the "Phones/Queues" and "Call Lists".

Caller ID: The caller id for the agent group/call center team.

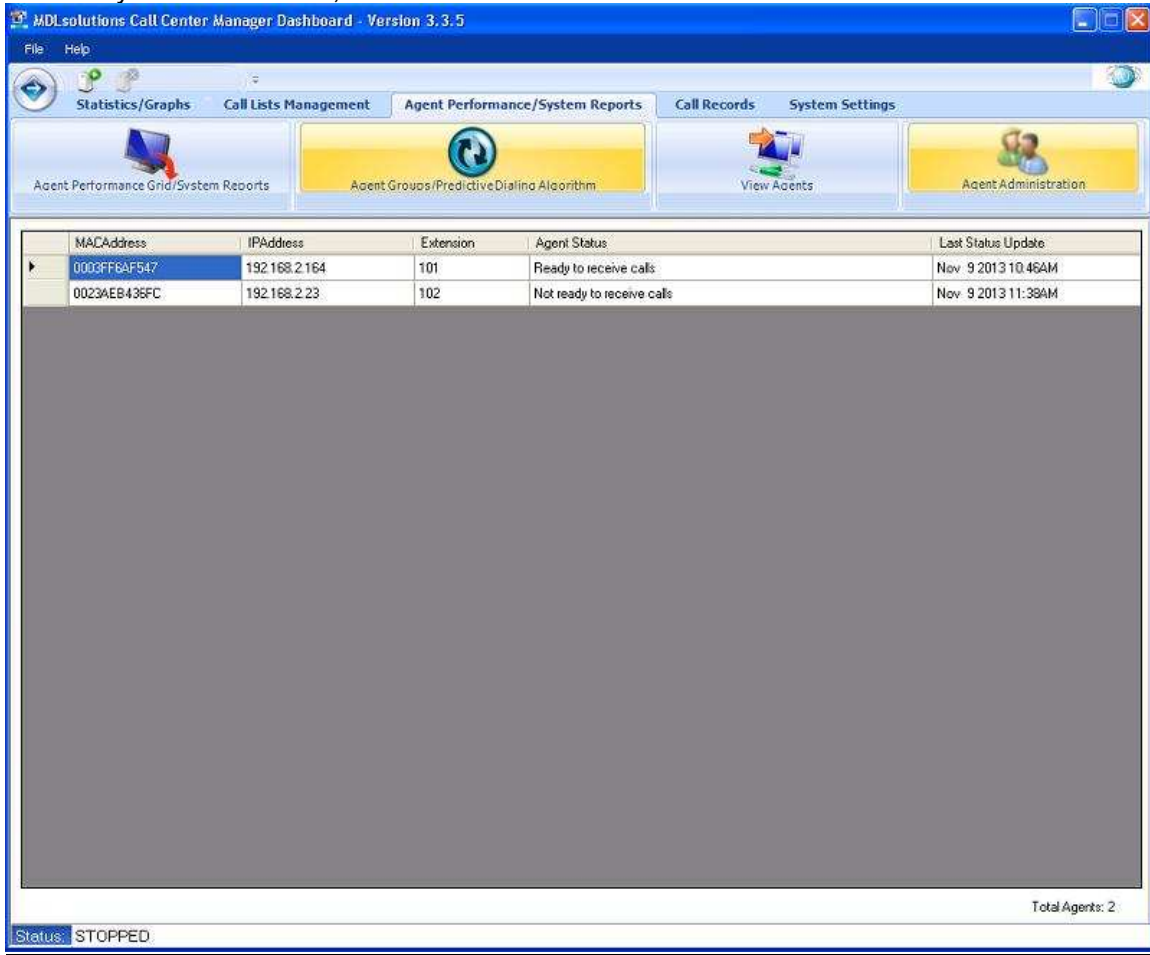
SIP Contact=Caller ID: Reserved.

Channels Assigned To Group: Amount of simultaneous channels assigned to the agent group/call center team.

Enabled: Allows the administrator to enable or disable an agent group/call center team.

View Agents

View agents is used for seeing which agents have launched their Agent Interface and are ready to receive calls, or are on a call.



MACAddress: MAC Address of the computer that the Agent Interface is installed on.

IPAddress: IP Address of the computer that the Agent Interface is installed on.

Extension: Extension of the agent.

Agent Status: If the agent is ready to receive calls or is on a call.

Last Status Update: The last time the agent clicked on "Ready to receive calls".

Total Agents: The total amount of agents connected to the predictive dialer.

Email Manager

The Email Manager is used to create a client response email/s for the agent/agent interface/s.

The screenshot displays the MDLsolutions Call Center Manager Dashboard - Version 3.5.3. The interface includes a menu bar with 'File' and 'Help', and a navigation pane with tabs for 'Statistics/Graphs', 'Call Lists Management', 'Agent Performance/System Reports', 'Call Records', and 'System Settings'. The 'Email Manager' tab is selected, showing a form for creating or editing email templates. The form includes a dropdown for 'Email Name' (currently 'Thank You For Purchase Rev 1'), a text area for 'Email Message' containing a template with placeholders like [firstname], [lastname], [custom1], [custom2], [address1], [city], [stateprovince], [zippostal], and a status bar at the bottom indicating 'Status: STOPPED - Additional Information: Stopped by interface.'.

MDLsolutions Call Center Manager Dashboard - Version 3.5.3

File Help

Statistics/Graphs Call Lists Management Agent Performance/System Reports Call Records System Settings

Email Manager Settings Agent Scripts Custom Labels (Agent Interface)

Email Name:
Thank You For Purchase Rev 1 Create a new email by typing in a unique name(50 characters max), or select from the drop down of current emails.

Email Message:
Hi [firstname] [lastname]
Thank you for purchasing: [custom1]
Your credit card has been charged: [custom2]
And will be shipped to: [address1] [city] [stateprovince] [zippostal]
We appreciate your business.
Please go to <http://www.mdlsolutions.com> for questions about your product
MDLsolutions Inc

Help: Create an email message that your agents can send out in response (follow up), to a call. You can use [firstname] = clients first name, [lastname] = clients last name, [address1] = first address line, [address2] = second address line, [city] = city, [stateprovince] = state or province, [zippostal] = zip or postal code, [country] = country, [trackid] = the tracking id, [custom1] = product/service name and [custom2] = product/service price of the clients call record if used/imported. Your email settings must be set in order for this to work.

Add Update Delete

Status: STOPPED - Additional Information: Stopped by interface.

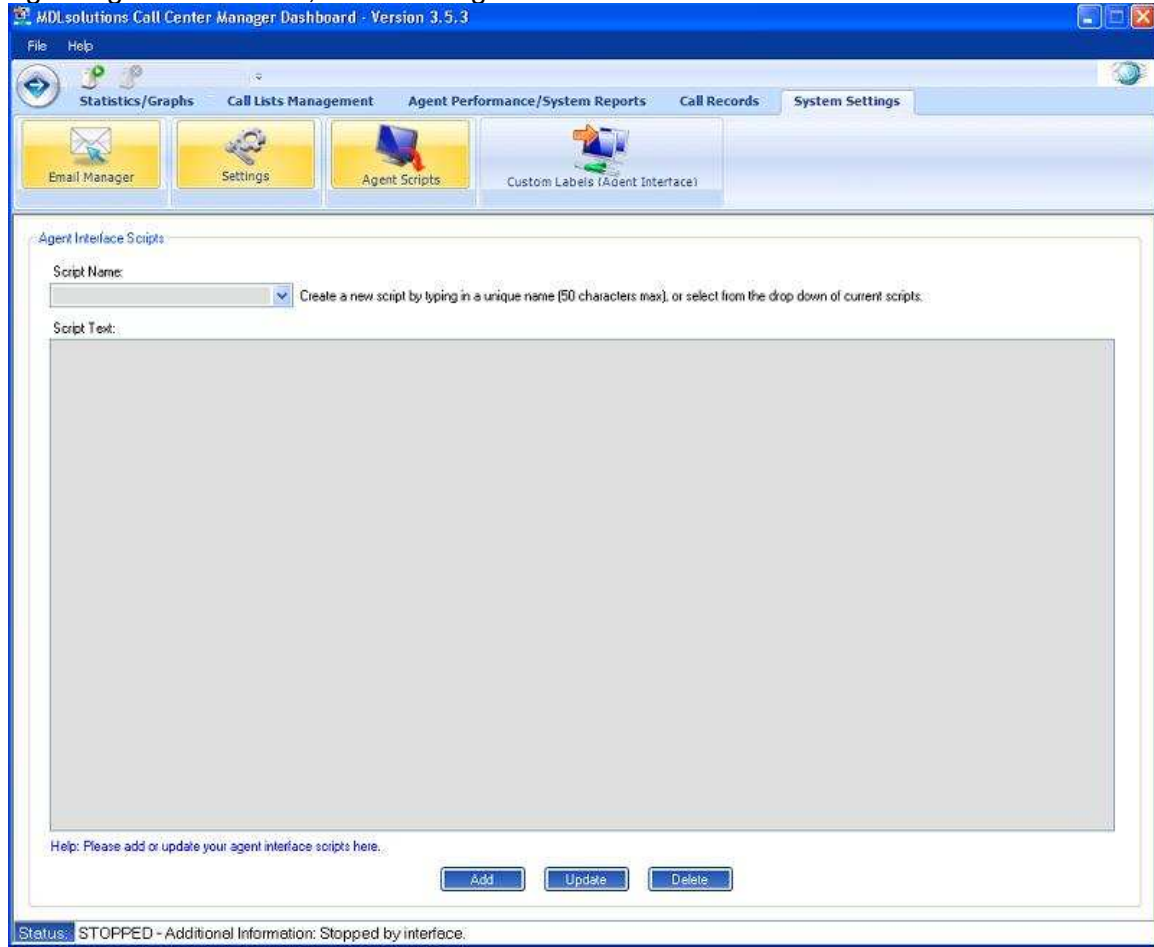
Email Name: Unique name used to identify the response email to the agent, through the agent interface.

Email Message: The user created email message along with the required call list fields that will be emailed to the client once the agent selects it, using the associated Email Name.

(Call List Fields-Passable): The following call list fields can be passed from the related client information on the agent interface, to the response email. They are [firstname], [lastname], [address1], [address2], [city], [stateprovince], [zippostal], [country], [trackid], [custom1] and [custom2]. Additional fields can be included upon request.

Agent Script

The Agent Script Manager is used to create an agent script/s response for the agent/agent interface/s, when talking to the client.



Script Name: Unique name used to identify the agent script to the agent, through the agent interface.

Script Text: The user created script text that will be read to the client once the agent selects it, using the associated Script Name.

Email Settings

The Settings tab is used to setup your companies information, which is mainly used in the reports, and to setup the emails (SMTP) settings for the agent response emails.

MDL solutions Call Center Manager Dashboard - Version 3.5.3

File Help

Statistics/Graphs Call Lists Management Agent Performance/System Reports Call Records System Settings

Email Manager Settings Agent Scripts Custom Labels (Agent Interface)

Company Information (Reports)

Company Name: MDLsolutionsm Inc.

Address: 1401 Tustin Ave, Suite 210

City: Santa Ana

State/Province: CA

Country: 92705

Update

SMTP Email Settings (Agent Follow Up Emails)

Email Server (IP Address or Domain Name): 192.168.2.96

From Email Address: sales@mdl solutions.com

Email Subject: MDL solutions thank you for your purchase!

Username: sales@mdl solutions.com

Password: seiko1

Update

Reserved

Status: STOPPED - Additional Information: Stopped by interface.

Company Information

Company Name: Your companies name.

Address: Your companies street address.

City: Your companies city address.

State Province: Your companies state/provincial address.

Country: The country your company resides in.

SMTP Email Server Settings

Email Server (IP Address or Domain Name): The IP address or domain name of your companies SMTP/Email server. Email server must support SMTP.

From Email Address: The associated SMTP email address that you want used/displayed to your clients in your agents response emails.

Email Subject: The subject that you want displayed to your clients in your agent response emails.

Username: The username of the From Email Address.

Password: The password of the From Email Address.

Call Center Manager - Menu Options

File:

Configuration: Allows the user to determine which Predictive Dialer Database he wants to connect to.

Agent Interface Configurations:

Configure Survey Questions: Allows the call center manager/supervisor to setup a unique set of questions, in order to create a survey that the agents can use when speaking to their clients.

MDL Solutions Call Center Manager Dashboard - Version 3.3.5

File Help

Statistics/Graphs Call Lists Management Agent Performance/System Reports Call Records System Settings

Manage Call Lists Backed Up Call Lists Search Call Lists

ID	Call List Name	Created	Active	Records	Records Processed	Status	Agent Group	Campaign
104	Test Call List	1						Default
105	Demo Call List	0						Default

Configure Survey

Survey Question 1 (85 char max):

Survey Question 2 (85 char max):

Survey Question 3 (85 char max):

Survey Question 4 (85 char max):

Survey Question 5 (85 char max):

Survey Question 6 (85 char max):

Survey Question 7 (85 char max):

Survey Question 8 (85 char max):

Survey Question 9 (85 char max):

Update Close

(Call List totals are updated every 30 seconds.)

Reprocess Calls That Where Not Transferred To An Agent Activate Call List For Dialing Import .CSV Call List

Reprocess Calls with Disposition Deactivate Call List For Dialing Export Call List (.CSV) Include All Fields

Scrub duplicate telephone numbers from all call lists View List/Change Agent Group Delete Call List Backup Call List

Help - Import any .CSV text file into the dialer by clicking on "Import .CSV". These List's can easily be created through Microsoft Excel using the "Save As" feature under the "File" menu option. Select

Status: STOPPED

Configure agent Dispositions/Call Rules: Allows the call center manager/supervisor to setup a unique set of dispositions/call rules, that can be used by the agents and the call center reporting.

HDLSolutions Call Center Manager Dashboard - Version 3.3.5

File Help

Statistics/Graphs Call Lists Management Agent Performance/System Reports Call Records System Settings

Manage Call Lists Backed Up Call Lists Search Call Lists

ID	Call List Name	Created	Active	Records	Records Processed	Status	Agent Group	Campaign
104	Test Call List	10/30/2013	0	8	8	Complete	Default	Default
105	Demo Call List	09/25/13	1	4	32	Activated	Default	Default

Agent Dispositions/Call Rules

Dispositions:
Add to Do Not Call List

Input/Update Disposition Description
Add to Do Not Call List

Call Rule:
Mark Record Complete - Default

Days:
0

*The disposition 'Add to Do Not Call List' will automatically add the call record/phone number to the dialers do not call list, when the agent selects and updates the call record using this disposition.

Add Update Delete

Call back in: 0 (days) on Busy or No Answer Update

Close

(Call List totals are updated every 30 seconds.)

Reprocess Calls That Where Not Transferred To An Agent Activate Call List For Dialing Import .CSV Call List

Reprocess Calls with Disposition Deactivate Call List For Dialing Export Call List (.CSV) Include All Fields

Scrub duplicate telephone numbers from all call lists View List/Change Agent Group Delete Call List Backup Call List

Help - Import any .CSV text file into the dialer by clicking on "Import .CSV". These List's can easily be created through Microsoft Excel using the "Save As" feature under the "File" menu option. Select

Status: STOPPED

Disposition: Select a current disposition or add a new one.

Input/Update Disposition Description: Enter or update a unique description for you disposition.

Call Rule: Select the call rule that you want to apply to the disposition.

Days: Call back days that apply to the call rule.

Call Back: Select the amount of days you want the dialer to wait before calling a client back if the clients number is busy or not answered.

Inbound Calls/Automatic Call List Creation

By default when an inbound call is received, the predictive dialer will create a general inbound call list (General Inbound Call List). All the same reporting and analytics are available for the inbound call list, as with outbound call lists. Also you have the option to "Activate" the inbound call list and call all the clients back that previously called.

MDL solutions Call Center Manager Dashboard - Version 3.5.3

File Help

Statistics/Graphs Call Lists Management Agent Performance/System Reports Call Records System Settings

Manage Call Lists Backed Up Call Lists Search Call Lists

ID	Call List Name	Created	Active	Records	Records Processed	Status	Agent Group	Campaign
105	Demo Call List	09/25/13	1	4	0	Activated	Default	Default
113	General Inbound Call List		0	1	1	Complete	Default	Default

(Call List totals are updated every 30 seconds.)

Reprocess Calls That Where Not Transferred To An Agent Activate Call List For Dialing Import .CSV Call List

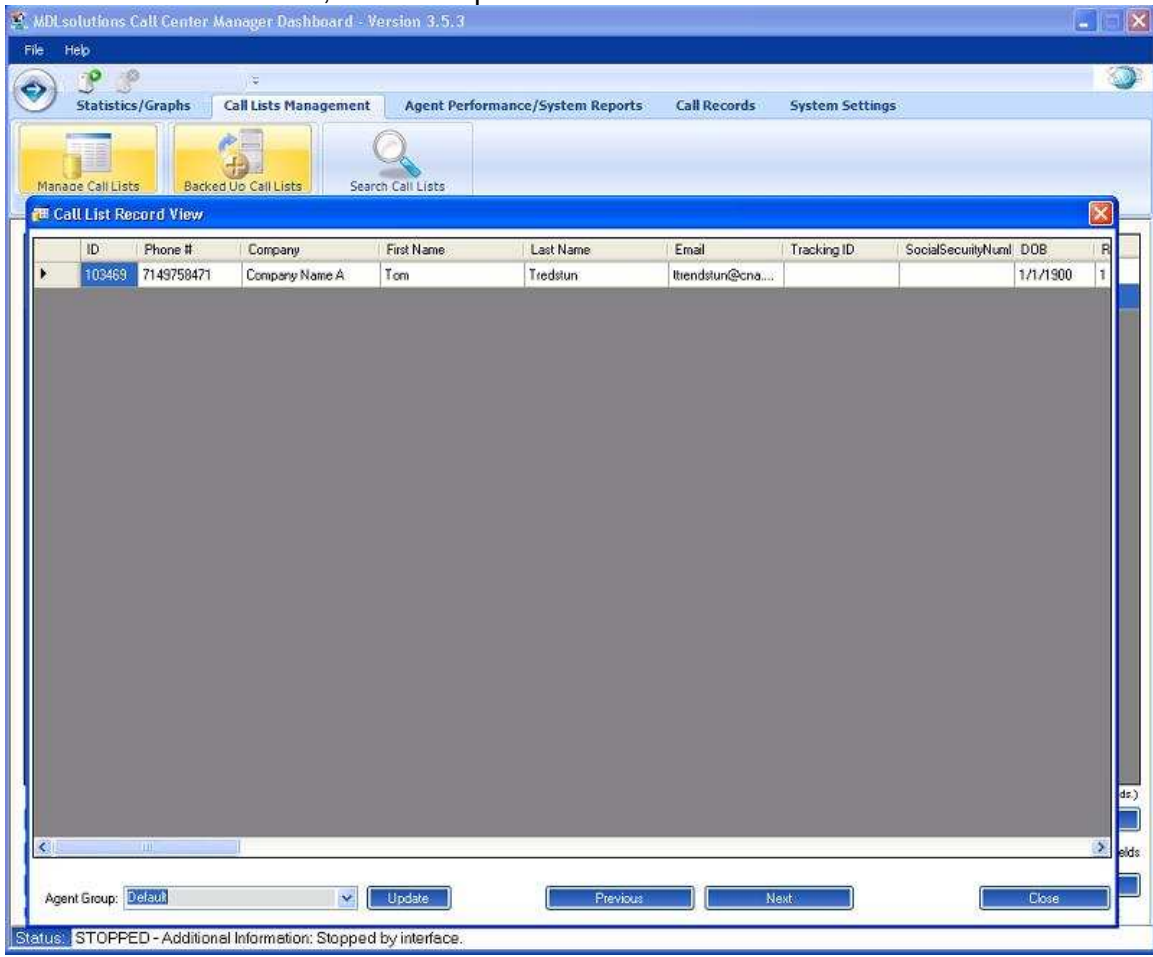
Reprocess Calls with Disposition Deactivate Call List For Dialing Export Call List (.CSV) ☐ Include All Fields

Scrub duplicate telephone numbers from all call lists View List/Change Agent Group Delete Call List Backup Call List

Help - Import any .CSV text file into the dialer by clicking on "Import .CSV". These List's can easily be created through Microsoft Excel using the "Save As" feature under the "File" menu option. Select

Status: STOPPED - Additional Information: Stopped by interface.

You can view the inbound call you receive by selecting the inbound call list and clicking on the “View List” button, or run a report on the inbound call list.



If you have decided to create unique inbound call lists (see “Inbound Calls, Unique Call List Configuration” under the agent interface section), the predictive dialer will create a unique call list using the 3CX queue name that the inbound calls originate from. All the same reporting and analytics are available for the inbound call list/s, as with outbound call lists. Also you have the option to “Activate” the inbound call list/s and call all the clients back that previously called.

MDL Solutions Call Center Manager Dashboard - Version 3.5.3

File Help

Statistics/Graphs Call Lists Management Agent Performance/System Reports Call Records System Settings

Manage Call Lists Backed Up Call Lists Search Call Lists

ID	Call List Name	Created	Active	Records	Records Processed	Status	Agent Group	Campaign
105	Demo Call List	09/25/13	1	4	0	Activated	Default	Default
115	Company Name A		0	1	0	Complete	Default	Default

(Call List totals are updated every 30 seconds.)

Reprocess Calls That Where Not Transferred To An Agent Activate Call List For Dialing Import CSV Call List

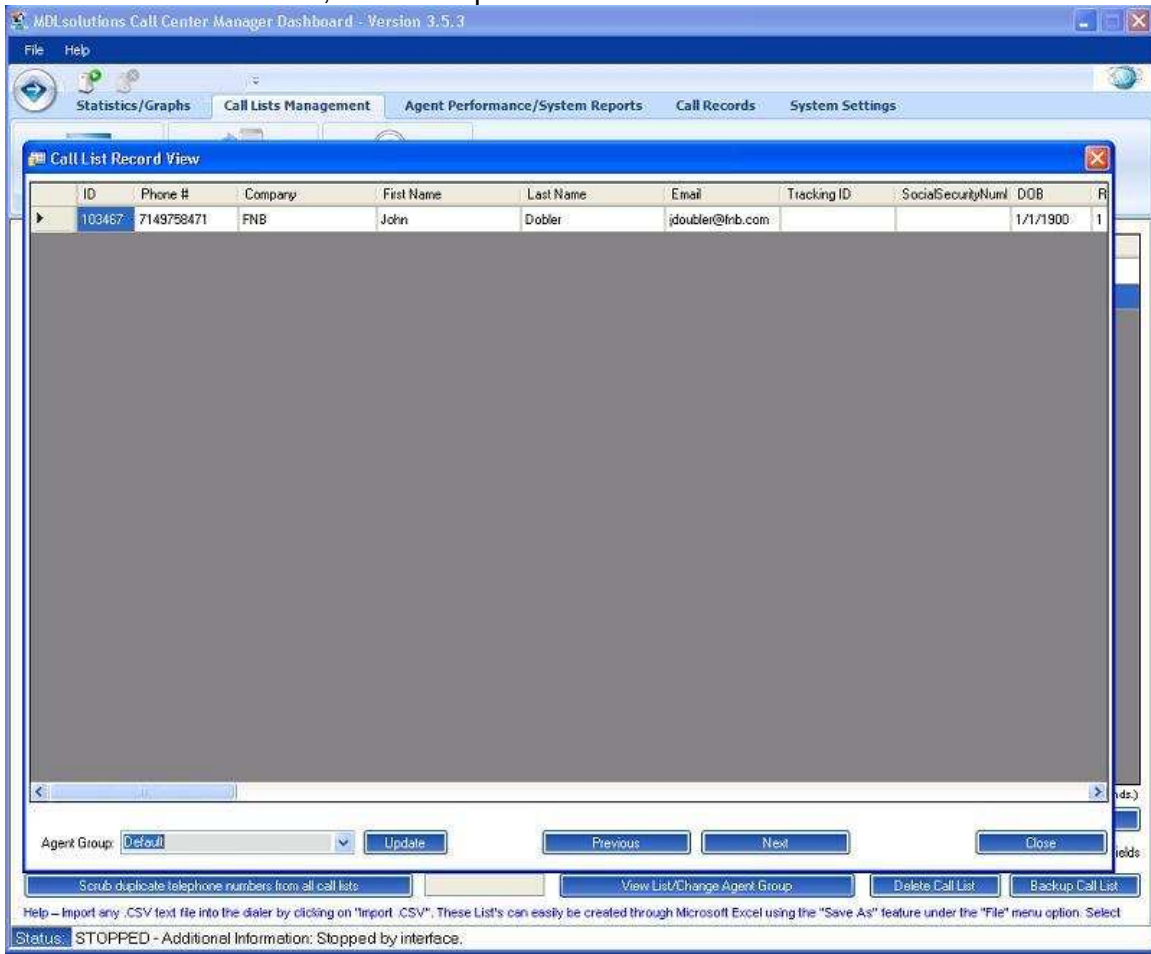
Reprocess Calls with Disposition Deactivate Call List For Dialing Export Call List (.CSV) ☐ Include All Fields

Scrub duplicate telephone numbers from all call lists View List/Change Agent Group Delete Call List Backup Call List

Help - Import any .CSV text file into the dialer by clicking on "Import .CSV". These List's can easily be created through Microsoft Excel using the "Save As" feature under the "File" menu option. Select

Status: STOPPED - Additional Information: Stopped by interface.

You can view the inbound call you receive by selecting the inbound call list and clicking on the “View List” button, or run a report on the inbound call list.



5: Configuration Tips

Configuring Agent Groups/Call Center Team

Start off by creating an Agent Group and assigning channels to it that will be used to make the calls for that Agent Group. Your total assigned channels must not exceed the amount of licensed channels that were purchased. The trial version includes 4 channels.

MDL Solutions Call Center Manager Dashboard - Version 3.3.5

File Help

Statistics/Graphs Call Lists Management Agent Performance/System Reports Call Records System Settings

Agent Performance Grid/System Reports Agent Groups/Predictive Dialing Algorithm View Agents Agent Administration

Predictive Dialing Algorithm: Medium (Medium call rate, some calls may have to hold in a queue) Set

ID	Group Name	Caller ID	SIP Contact=CallerID	Simultaneous Dialer Channels	Enabled
17	Default		0	1	1

Help – You may want to assign a group of agent extensions(create call center team) or queues to one or a set of call lists, and then set another group of agent extensions or queues to another set of call lists. For example, you may have one group of agents that speaks a specific language other than English, and a set of call lists where that language preference is required. You can then send all the calls from those language specific call lists over to the agents that speak that language.

1 - To create an agent group, simply create a unique group name and the amount of simultaneous dialer channels that you want assigned to that group when the dialer is started. After you have completed this step please assign your groups to the extensions or queues that you have under the "Phone System Transfer List". Only enabled groups will be used when you start the Predictive Dialer. Groups that are not enabled can be stored for later use.

ID: Group Name: Caller ID: SIP Contact=CallerID: Channel/s Assigned To Group: Enabled:

Licensed Channels: 20 Add Update Delete FAQ

Status: STOPPED

Now create 3CX queues using the Agent Groups you created above, and assign your extensions for that Agent Group/Call Center team. Note: The 3CX queues that you create in this Predictive Dialer tab will be automatically created in 3CX for you, by the Predictive Dialer.

MDL Solutions Predictive Dialer/Dialer - Version 3.3.7 (Trial Release)

File Start/Stop Call Lists Multi Client Updates Help

Statistics Call Lists Call Records/Reports Do Not Call List Navigation Phones/Queues Agent Groups(Teams) Time Zones Campaigns View Agents Configure

ID	Name	Extension/Queue	Group Name	Extensions in Queue
4	3CX Queue	873	Default	101,150,100

Help - There are two options when creating your transfer list.

- 1 - You can simply use VoIP soft phones/phones that except calls directly from the dialer, by setting the extension up this way "100@192.168.2.100"(example). "100" is the actual number/extension of the VoIP phone, and "192.168.2.100" is the IP address of the actual VoIP phone. In this scenario features like conference and transfer are not supported.
- 2 - You can also use 3CX IP PBX. Click on the FAQ button at the bottom left of the page to see how to use 3CX. FAQ: Predictive Dialer for 3CX IP PBX.

Help - To select an extension to update or delete, double click in the grey area next to the extension you want to edit or delete. Then edit the fields below and click update if you want to update the extension, or just click delete to delete the extension. To add an extension, simply fill in the fields below and click add.

ID: Name: Extension: Group Name: Extensions in Queue (Example: 101,102,103,104)

[FAQ](#) ☒ Create/Delete queue in 3CX with/remove extensions.

When importing your call list, make sure you select the correct Agent Group, for your call list.

Import

Database Fields (Not all fields required):

Phone Number: Phone Num

Secondary Number:

First Name: First Name

Last Name: First Name

Email Address: Email Address

Company: Company

Tracking ID: Tracking ID

Social Security Number:

Date Of Birth(mm/dd/yyyy):

Address 1: Address1

Address 2: Address2

City: City

State: State

Zip/Postal Code: Zip

Country: Country

Custom 1:

Custom 2:

Help/Custom Fields

Launch URL/EXE (with parameters) Help

Call List Name: Demo Call List

Agent Group: Default

Campaign: Default

Prefix: Help

☒ Ignore First Record

Import Close

RecordID, Phone Number, Campaign, Company, First Name, Last Name, Email Address, Tracking ID, DOB, SocialSecurityNumber, Proce
103409,9132977426.DefaultABC Max1, Bob, Barker, bob@abctech.com, SD-67899,1/1/2000 12:00:00 AM,,11/28/2013 12:49:00 PM,
103410,9132977426.DefaultABC Max2, Fred, Pinter, fred@gcn.com, JL-69023,1/1/1900 12:00:00 AM,,11/28/2013 12:50:00 PM,Trans
103411,9132977426.DefaultABC Max3, Craig, Hamilton, chamilton@fariom.com, CC-61123,1/1/1900 12:00:00 AM,,10/28/2013 12:50:00 PM,
103412,9132977426.DefaultABC Max, Mike, Mareena, mmareena@patts.com, AA-82213,1/1/1900 12:00:00 AM,,10/28/2013 12:49:00 PM

7 Min Number Length Records Processed: ☒ Check/remove duplicate numbers

Records Rejected:

Configuring Call Navigation (Call Flow)

Call navigation can be combined to run many different types of call actions, before running a custom set of call actions, please test them using your mobile/test phone, to make sure the action set works correctly and there are no error's.

Call navigation for just playing a message when the call is connected.

MDL Solutions Predictive Dialer/Dialer - Version 1.4.7

File Settings Updates Purchase Help

Statistics Call Lists Call Records/Reports Do Not Call List **Navigation** Phones/Queues Agent Groups(Teams) Time Zones Campaigns View Agents Configure

Id	Action/Keyword	Navigation	Value	Enable
17	Play Message	Play Prompt	welcome.wav	0
31	End Call	End Call		1
▶▶				

Help – To select an action to update or delete, double click in the grey area next to the action you want to edit or delete. Then edit the fields below and click update if you want to update the action, or just click delete to delete the action. To add an action, simply fill in the fields below and click add. Do not forget to add our 3CX plug in, if you are using 'Blind Transfer'. Note: When using 'AnsMachineDet' you can specify if you would like the Predictive Dialer to delay disconnecting the call when it finds an answering machine. By simply adding a delay in milliseconds in the value field when updating 'AnsMachineDet'.

Record ID: 17 Action/Keyword: Play Message Action: Play Prompt Value: welcome.wav Enable: 0

Add Update Delete FAQ

Call navigation for checking for an answering machine/faxmachine first and then transferring a connected call to 3cx. In this example it shows you can disable call actions. So make sure your “AnsMachineDet” is enabled if you want to check for answering/fax machines first before transferring to 3CX.

MDLsolutions Predictive Dialer/Dialer - Version 1.4.7

File Settings Updates Purchase Help

Statistics Call Lists Call Records/Reports Do Not Call List **Navigation** Phones/Queues Agent Groups(Teams) Time Zones Campaigns View Agents Configure

	Id	Action/Keyword	Navigation	Value	Enable
▶	17	Human Voice Detect	AnsMachineDet		0
	30	Transfer 3CX Queue	Blind Transfer(3CX)		1
	31	End Call	End Call		1
*					

Help – To select an action to update or delete, double click in the grey area next to the action you want to edit or delete. Then edit the fields below and click update if you want to update the action, or just click delete to delete the action. To add an action, simply fill in the fields below and click add. Do not forget to add our 3CX plug in, if you are using 'Blind Transfer'. Note: When using 'AnsMachineDet' you can specify if you would like the Predictive Dialer to delay disconnecting the call when it finds an answering machine. By simply adding a delay in milliseconds in the value field when updating 'AnsMachineDet'.

Record ID: Action/ Keyword: Action: Value: Enable: ☐

Add Update Delete

FAQ

Call navigation for checking for an answering machine and leaving a message if one is detected after the call is connected.

MDLsolutions Predictive Dialer/Dialer - Version 1.4.7

File Settings Updates Purchase Help

Statistics Call Lists Call Records/Reports Do Not Call List **Navigation** Phones/Queues Agent Groups(Teams) Time Zones Campaigns View Agents Configure

Id	Action/Keyword	Navigation	Value	Enable
17	Detect Fax Leave Message	AnsMachineDetMessage	welcome.wav	0
31	End Call	End Call		1
»»				

Help -- To select an action to update or delete, double click in the grey area next to the action you want to edit or delete. Then edit the fields below and click update if you want to update the action, or just click delete to delete the action. To add an action, simply fill in the fields below and click add. Do not forget to add our 3CX plug in, if you are using 'Blind Transfer'. Note: When using 'AnsMachineDet' you can specify if you would like the Predictive Dialer to delay disconnecting the call when it finds an answering machine. By simply adding a delay in milliseconds in the value field when updating 'AnsMachineDet'.

Record ID: 17 Action/Keyword: Detect Fax Leave Mes Action: AnsMachineDetMessage Value: welcome.wav Enable: 0

Add Update Delete FAQ

Loading the Predictive Dialer/Increasing Call Rates (Try Predictive Dialing Algorithms first on the “Configuration” tab, before changing the loading values.)

In the Predictive Dialer configuration file, in the application directory (C:\MDLsolutions\MDLsolutions Dialer - Predictive Dialer\Dialer.exe.config) you will find one setting that is not included in the standard configuration interface. It is called PredictiveDialerLoad (<add key="PredictiveDialerLoad" value="0" />), as seen below.

```
<appSettings>
  <add key="SQLConnectionString" value="server=192.168.2.96\SQLEXPRESS;Initial Catalog=MDL" />
  <add key="SQLConnectionStringAISRecords" value="server=192.168.2.96\SQLEXPRESS;Initial Catalog=MDL" />
  <add key="LocalIP" value="localhost" />
  <add key="3CXController" value="192.168.2.72" />
  <add key="EmailServer" value="localhost" />
  <add key="FromEmailAddress" value="mail.localhost" />
  <add key="ToEmailAddress1" value="admin@localhost" />
  <add key="ToEmailAddress2" value="info@localhost" />
  <add key="Username" value="admin" />
  <add key="Password" value="pass" />
  <add key="TotalChannels" value="2" />
  <add key="FailedCallRecognitionNotificationCounter" value="3" />
  <add key="TransferredToAnAttendantCounter" value="4" />
  <add key="MultiNavDelay" value="3" />
  <add key="DebugMode" value="0" />
  <add key="CallRecording" value="0" />
  <add key="ASRSampleSizeInSeconds" value="11" />
  <add key="InterEnquiryDelayMax" value="1" />
  <add key="ASRModeOn" value="0" />
  <add key="ManagedAgentCalls" value="false" />
  <add key="PredictiveDialerLoad" value="0" />
  <add key="DialerModeOnly" value="false" />
  <add key="TimeZonedialRange" value="9:6" />
  <add key="TTSvoice" value="Name=Microsoft Mary" />
  <add key="TTSRate" value="1" />
  <add key="PDAlgCallIntervalStartDelay" value="10" />
</appSettings>
```

By default, the Predictive Dialer is setup to make sure there is an agent available for every call, and no calls are left in the 3CX queue. But some call lists have a lot of numbers that are either invalid, fax machines, answering machines or people who do not accept call center calls. In this case you may need to place a lot of calls at once in order to get one or two calls a minute per agent. If this is the case you can simply increase the “PredictiveDialerLoad” value until this call rate is reached. With this said, you may get from time to time a called client waiting in the 3CX queue. So please make sure you have a message playing for the 3CX queue that explain why this person was called and to please hold on for the next available agent.

Finally the “PredictiveDialerLoad” cannot be higher than the total amount of channels your Predictive Dialer is licensed for.

Text to Speech (TTS) settings

If you want to change the sound of the TTS voice or the speed at which it speaks, then you can adjust the TTSVoice setting and the TTSRate setting. Current voices that are available (check your OS for availability) are Microsoft Mary/Mike/Sam. Please look online for other Microsoft voices, if need be.

```
<appSettings>
  <add key="SQLConnectionString" value="Server=192.168.2.96\SQLEXPRESS;Initial Catalog=..." />
  <add key="SQLConnectionStringAISRecords" value="Server=192.168.2.96\SQLEXPRESS;Init..." />
  <add key="LocalIP" value="localhost" />
  <add key="3CXController" value="192.168.2.72" />
  <add key="EmailServer" value="localhost" />
  <add key="FromEmailAddress" value="mail.localhost" />
  <add key="ToEmailAddress1" value="admin@localhost" />
  <add key="ToEmailAddress2" value="info@localhost" />
  <add key="Username" value="admin" />
  <add key="Password" value="pass" />
  <add key="TotalChannels" value="2" />
  <add key="FailedCallRecognitionNotificationCounter" value="3" />
  <add key="TransferredToAnAttendantCounter" value="4" />
  <add key="MultiNavDelay" value="3" />
  <add key="DebugMode" value="0" />
  <add key="CallRecording" value="0" />
  <add key="ASRSampleSizeInSeconds" value="11" />
  <add key="InterEnquiryDelayMax" value="1" />
  <add key="ASRModeOn" value="0" />
  <add key="ManagedAgentCalls" value="false" />
  <add key="PredictiveDialerLoad" value="0" />
  <add key="DialerModeOnly" value="false" />
  <add key="TimeZonedialRange" value="9:6" />
  <add key="TTSvoice" value="Name=Microsoft Mary" />
  <add key="TTSRate" value="1" />
  <add key="PDAlgCallIntervalStartDelay" value="10" />
</appSettings>
```

Bridge Mode

Bridge Mode is used to place calls directly with your VoIP Provider/Gateway. If you are using our Predictive Dialer/Call Center Solution version, you will still be able to transfer calls to a 3CX queue using Bridge Mode. Bridge Mode is also required for call centers with a CPM of more than 50. It is always a good idea to verify that your VoIP provider is setup to handle high CPM's in order to support your call center. Or you can use our call center certified VoIP Provider.

Step 1 is to add your external IP Address and your VoIP provider/VoIP gateway information to the Bridge Mode tab.

The screenshot displays the 'Predictive Dialer - Version 3.5.3 (Production Release)' window. The 'Configure' tab is active, showing the 'Bridge Mode (Direct To VoIP Provider)' section. This section includes a table for 'Phone System Registration' and a form for 'Bridge Mode' configuration.

Predictive Dialing Algorithm: Exact (Makes sure there is an agent available for each call) [Set] **Call Answer Timeout:** 30 [Set] Seconds

Phone System Registration (Dialing Through Phone System) Bridge Mode (Direct To VoIP Provider) *Please stop the dialer when changing this information.

ID	VoIP Provider - IP/Domain Name	Account	Password	Phone System VP Account	Agent Group	Prefix
2	4.59.189.225	6572359901		17149291018	Default	

Bridge Mode Configuration:

ID: [] VoIP IP/Domain Name: [] Account: [] Password: []
Phone System VP Account: [] Agent Group: Default [v] Prefix: []
☒ Enable Bridge Mode [Add] [Update] [Delete] External IP Address: 67.219.100.120

Call Schedule Configuration:

ID	Call Start Time	Call End Time
1	1:05 AM	11:59 PM

ID: [] Start Time: [] (HH:MM AM/PM) End Time: [] (HH:MM AM/PM)
☐ Turn Dialer Off After 8pm [Add] [Update] [Delete] ☒ Run on Weekends (Sat/Sun)

See "Configuration/Bridge Mode" under the Dialer/Predictive Dialer section for further details on this tab.

Step 2 is to setup the actions/call flow for the Bride Mode calls.

MDL Solutions Predictive Dialer/Dialer - Version 3.5.3 (Production Release)

File Start/Stop Call Lists Multi Client Updates Help

Statistics Call Lists Call Records/Reports Do Not Call List Navigation Phones/Queues Agent Groups(Teams) Time Zones Campaigns View Agents Configure

	Id	Action/Keyword	Navigation	Value	Enable
▶	1	Qualify Call	AnsMachineDet		0
	3	Transfer To Agent	Bridge Transfer(3CX)		1
	4	Dye	End Call		1
*					

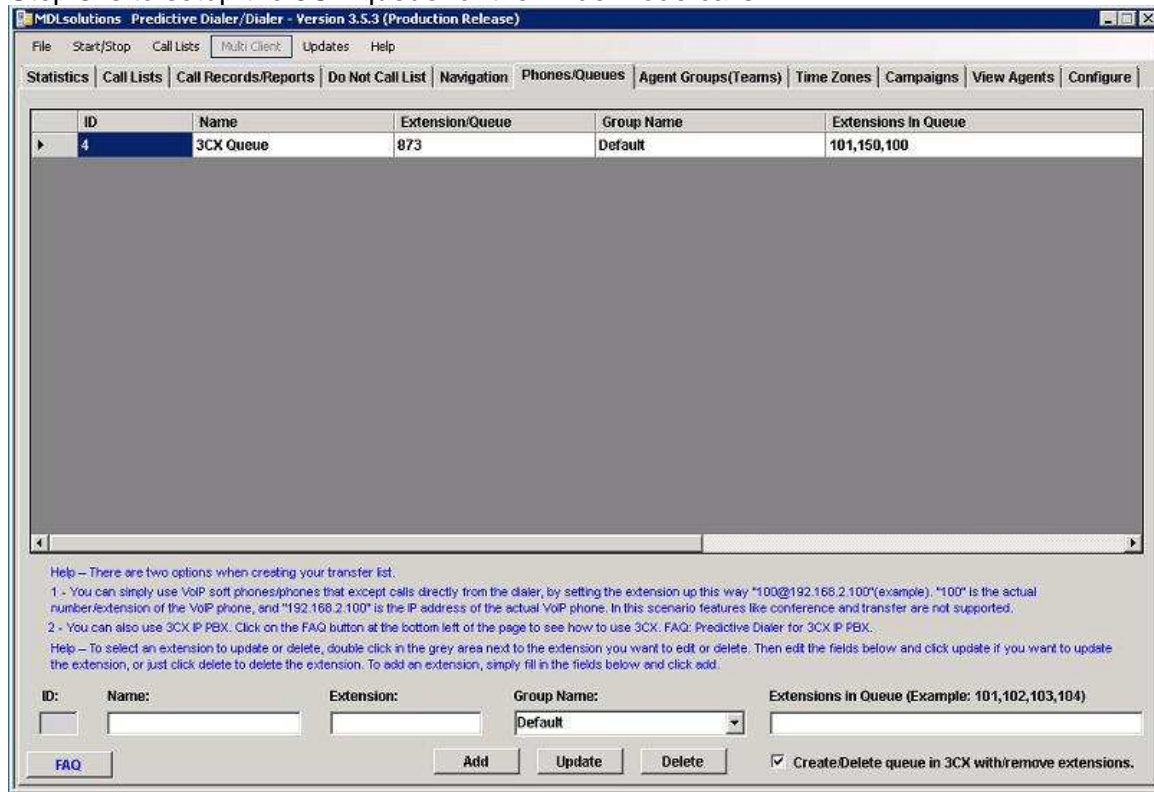
Help – To select an action to update or delete, double click in the grey area next to the action you want to edit or delete. Then edit the fields below and click update if you want to update the action, or just click delete to delete the action. To add an action, simply fill in the fields below and click add. Do not forget to add our 3CX plug in, if you are using 'Blind Transfer'. Note: When using 'AnsMachineDet' you can specify if you would like the Predictive Dialer to delay disconnecting the call when it finds an answering machine. By simply adding a delay in milliseconds in the value field when updating 'AnsMachineDet'.

Record ID: 3 Action/Keyword: Transfer To Agent Action(Call Flow): Bridge Transfer(3CX) Value: Enable: 1

FAQ Add Update Delete Group Name: Default

See “Navigation (Call Flow)” under the Dialer/Predictive Dialer section for further details on this tab.

Step 3 is to setup the 3CX queue for the Bride Mode calls.



See "Phones/3CX Queues" under the Dialer/Predictive Dialer section for further details on this tab.

Step 4 is to setup a VoIP Provider in 3CX to receive the transferred calls from the Predictive Dialer when using Bride Mode.

VoIP Providers

Edit VOIP Provider settings and click OK or Apply to save changes

General

Advanced

Outbound Parameters

Inbound Parameters

Source ID

DID

Provider Details

Enter the hostname and port of your provider's SIP Server.

SIP server hostname or IP

192.168.0.10

?

SIP server port

5060

?

Outbound proxy hostname or IP

192.168.0.10

?

Outbound proxy port (default is 5060)

5060

?

Account Details

Enter the Authentication ID or SIP User, Password and number of your account

External Number

17149291018

?

Authentication ID

17149291018

?

Authentication Password

?

3 Way Authentication ID

☐

?

Simultaneous Calls

Maximum Simultaneous Calls

100

?

Enter the IP Address of the Predictive Dialer server. Then enter the same number you used in the "Phone System VP Account" under the Bride Mode settings, in the "Authentication ID" field and "Port Identification" field. Set Max Calls to the amount of licensed Predictive Dialer channels.

Step 5 set the “PBX Delivers Audio” and “Requires registration for” settings.

VoIP Providers

Edit VOIP Provider settings and click OK or Apply to save changes

General **Advanced** Outbound Parameters Inbound Parameters Source ID DID

Provider Capabilities

Configure Advanced options

Supports Re-Invite ☐ ?

Supports 'Replace' ☐ ?

PBX Delivers Audio ☒ ?

Switch on Secure RTP (SRTP) ☐ ?

Disable Video ☐ ?

Registration Settings

Configure Advanced options

Time between registration attempts (in seconds) ?

Require registration for: ?

Which IP to use in 'Contact' field for registration:

☒ External(STUN resolved) ?

☐ Internal ?

☐ Specified IP ?

Codec priorities

Specify which codecs to use and their priority

Available Codecs

Speex
iLBC
G729
G722

Add >

< Remove

Assigned Codecs

G.711 U-law
G.711 A-law
GSM-FR

Up

Down

Set the “PBX Delivers Audio” to checked and “Requires registration for” setting to “Do not require”.

Step 6 is to setup the 3CX queue that will be used by this VoIP Provider, for the Bridged transferred calls.

Edit VOIP Provider

Edit Port :17149291018

Voip Provider port no 17149291018 on MDLsolutionsTwo

Virtual Extension Number (Unique)	10003	?
Authentication ID	17149291018	?
Authentication Password		?
3 Way Authentication ID	<input type="checkbox"/>	?
Port identification	17149291018	?

Office Hours

Configure where calls should be routed during office hours.

☐ End Call

☐ Connect to Extension

☒ Connect to Queue / Ring Group

☐ Connect to Digital Receptionist

☐ Voicemail box for Extension

☐ Forward to Outside Number

☐ Send fax to

☐ Set up Specific Office Hours

☐ Include holidays

100 agent one

873 3CX Queue

100 agent one

email of extension 888

Set up Specific Office Hours

☒ Apply the same routing logic Outside of office hours

Other Options

Set other general options for this specific port

Outbound Caller ID

Allow outbound calls on this line

Allow incoming calls on this line

Maximum simultaneous calls

Play Holiday Prompt on Public Holiday

☒

☒

100

☐

Select the 3CX queue you created earlier in the dialer interface/tab. That's it, you are done.

Dialer/Predictive Dialer Configuration File

Detailed explanation of the dialer/predictive dialer configuration settings.

This configuration file can be found in the following directory:

C:\MDLsolutions\MDLsolutions Dialer - Predictive Dialer\ Dialer.exe.config

```
<add key="SQLConnectionString"
value="Server=localhost\SQLEXPRESS;Initial
Catalog=MDLsolutionsDialer;User ID=sa;Password=mediagw1234!;" />
```

Details: The SQL connection string used to connect the dialer to the local/dialers SQL database. Default is 'localhost'.

```
<add key="SQLConnectionStringAISRecords"
value="Server=localhost\SQLEXPRESS;Initial
Catalog=MDLsolutionsDialer;User ID=sa;Password=mediagw1234!;" />
```

Details: Reserved. Default is 'localhost'.

```
<add key="LocalIP" value="localhost" />
```

Details: The IP address of the originating SIP traffic. Default 'localhost'.

```
<add key="3CXController" value="192.168.2.80" />
```

Details: The IP address of the originating SIP traffic. Default 'localhost'.

```
<add key="EmailServer" value="EmailServer" />
```

Details: The email server (SMTP) IP Address or Domain name you want the dialer notification emails sent to.

```
<add key="FromEmailAddress" value="info@mdlsolutions.com" />
```

Details: The from email address that you want the notification emails to originate from.

```
<add key="ToEmailAddress1" value="support@mdlsolutions.com" />
```

Details: The destination email address that you want the notifications emails sent to.

```
<add key="ToEmailAddress2" value="info@localhost" />
```

Details: The second/backup destination email address that you want the notifications emails sent to.

```
<add key="Username" value="support@mdlsolutions.com" />
```

Details: The email server (SMTP) account username, for the originating email address.

```
<add key="Password" value="seiko1" />
```

Details: The email server (SMTP) account password, for the originating email address.

```
<add key="TotalChannels" value="2" />
```

Details: The total amount of channels you want the dialer/predictive dialer to use at anytime. Cannot exceed the maximum amount of licensed channels.

```
<add key="FailedCallRecognitionNotificationCounter" value="3" />
```

Details: Reserved.

```
<add key="TransferredToAnAttendantCounter" value="4" />
```

Details: Reserved.

```
<add key="MultiNavDelay" value="3" />
```

Details: Reserved.

```
<add key="DebugMode" value="0" />
```

Details: Used to provide additional dialer/log file details to resolve complex issues.

```
<add key="CallRecording" value="1" />
```

Details: Set value to 1 to enable call recording. Supported in Bridge Mode only.

Default: 0, off.

```
<add key="ASRSampleSizeInSeconds" value="11" />
```

Details: Reserved.

```
<add key="InterEnquiryDelayMax" value="1" />
```

Details: Reserved.

```
<add key="ASRModeOn" value="0" />
```

Details: Reserved.

```
<add key="ManagedAgentCalls" value="false" />
```

Details: Used for running dialer calls, see FAQ's.

```
<add key="DialerModeOnly" value="false" />
```

Details: Used for running dialer calls, see FAQ's.

```
<add key="PredictiveDialerLoad" value="0" />
```

Details: Used to fine tune the predictive dialer call rate. Higher value increase the call rate, but decreases the accuracy and visa versa.

Use increments of 1 to test. Default 0.

```
<add key="TTSVoice" value="Name=Microsoft Mary" />
```

Details: The Microsoft Text To Speech voice used by the dialer/predictive dialer.

If your Windows OS has other Microsoft Text To Speech voices loaded, you can use them as well. Default: Name=Microsoft Mary.

```
<add key="TTSRate" value="2" />
```

Details: The Microsoft Text To Speech voice rate at which the text is played back at.

Default: 2.

```
<add key="PDAlgCallIntervalStartDelay" value="15" />
```

Details: A short delay given before the predictive dialer starts dialing.

Default: 15 seconds.

```
<add key="DeleteCallRecordsAfterInDays" value="7" />
```

Details: Deletes call records after a certain amount of days.

Default: 7 days.

```
<add key="InterCallDelay" value="1" />
```

Details: Reserved.

```
<add key="AgreedToTerms" value="0" />
```

Details: If set to 1, states the user of this software agrees to all the terms of use, and no longer displays the user agreement message when the dialer/predictive dialer starts up.
Default: 0.

```
<add key="EnabledDST" value="1" />
```

Details: Enables day light savings time.
Default: 1, enabled.

```
<add key="NoMoreRecordsFoundTimeZoneDelayRetry" value="10" />
```

Details: The multiple time zone call record check delay.
Default: 10 seconds.

```
<add key="TimeZonePrefixMatchLength" value="3" />
```

Details: Used to identify the time zone, by using the telephone number prefix.
Default: 3 digits.

```
<add key="AdditionalPrefix" value="1" />
```

Details: When using Bridge Mode, you can add a prefix to the numbers in your call lists when dialed.
Default: 1.

```
<add key="PCMCCodec" value="PCMU" />
```

Details: Select between PCMU law and PCMA law call media setting.
Default: PCMU.

```
<add key="TimeZoneMargin" value="2" />
```

Details: The buffer between the time the last call can be dialed in a certain time zone.
Example: Time Zone -8, Start Time 9am, End Time 6pm. Last call will be called at 5:58pm.
Default: 2 minutes.

Agent Interface Dialer Configuration File

Detailed explanation of the agent interface configuration settings.

This configuration file can be found in the following directory:

C:\Program Files\MDLsolutions, Inc\MDLsolutions - Agent Disposition
Interface\AgentDispositionInterface.exe.config

<add key="SQLConnectionString"

value="rN6hZwbh7o+7n2K6GTvRyaD+1tZrgwuXHEhyuJY6y+dyzL1o8WQiS8pu6iy8Ze
VkWggT75vjY41U+AEKSPL7qkqfxGay6dw6uQKtMoBbpbgNH1f25kGA+x5uCgRzk0NR
VB62+mvuNnFhKC61gMFIDGskldhDW7kK" />

Details: The encrypted SQL connection string used for connecting the agent interface to the dialer/predictive dialer database. Can be configured using the ConfigApplication.exe application in the same folder.

<add key="Extension" value="100" />

Details: The extension used for the agent/agent interface.

<add key="3CXCRMNetworkControllerIPAddress"

value="3CX_PHONE_SYSTEM_IP_ADDRESS" />

Details: The IP Address of the 3CX server/MDL-3CX plug-in.

<add key="Interface" value="3CX" />

Details: The phone system used.

<add key="DateFormat" value="Default" />

Details: The DateFormat of the agent interface date fields.

<add key="AdminPassword" value="H05GaAnq++o=" />

Details: The administration password for the agent interface.

Can be configured using the ConfigApplication.exe application in the same folder.

<add key="AgentAltQueue" value="not set" />

Details: Can be used to automatically log another 3CX extension out of a queue, while logging in the current agent/agent interface extension in.

<add key="RecordUpdateStep" value="3step" />

Details: Determines the amount of agent steps/clicks taken to update a call record in the agent interface. 3step takes more steps but allows for more control. 1step is quicker, but allows for less control.

<add key="IntegratedWebItfc" value="false" />

Details: If set to true, the agent interface will launch the web URL passed to the agent interface in a custom Agent Interface tab.

<add key="SysNoMessage" value="False" />

Details: If set to true, will prevent the "Number Does Not Exist" message from displaying.

<add key="SysAutoLaunch" value="False" />

Details: If set to true, will launch the Web URL passed to the agent interface.

<add key="SysAutoQueue" value="True" />

Details: If set to true, the agent will be automatically logged out of the 3CX queue, after receiving a call.

<add key="DialingPrefix" value="None" />

Details: Reserved.

<add key="RDFCallerID" value="None" />

Details: Removes the prefix added by 3CX from the caller id of the transferred call.

Example: Caller ID = 017145551234, if RDFCallerID is set to 2, then the 01 will be removed from the Caller ID=7145551234. The Caller ID needs to match the call records in the call lists.

<add key="MapQueueToCompany" value="False" />

Details: See "Inbound Calls, Unique Call List Configuration".

<add key="EnableEncryptedFields" value="False" />

Details: Encrypts the data in the SQL dialer/predictive dialer database for agent interface custom fields 5 and 6, for sensitive information like credit card information.

Getting Started Quickly/Important Links

Getting started quickly. Downloads, documentation and videos:

<http://www.mdlsolutions.com/GetStartedQuickly.aspx>

To get your Predictive Dialer/Dialer configured quickly, go to our online FAQ's at:

<http://www.mdlsolutions.com/DialerFAQ.aspx>

Setup the Predictive Dialer to work with 3CX:

<http://www.mdlsolutions.com/DialThrough3CX.aspx>

Setup stand alone auto dialer, play TTS/recorded messages and/or receive client responses : <http://www.mdlsolutions.com/DialerPlayPrompt.aspx>

Install 3CX plug-in:

<http://www.mdlsolutions.com/PlugIn.aspx>

Install Agent Interface:

<http://www.mdlsolutions.com/AgentDisposition.aspx>

Information on integrating/importing records into the MDLsolutions Dialer/Predictive Dialer.

<http://www.mdlsolutions.com/manuals/ImportingRecordsDialerPredictiveDialer.pdf>

Viewing log files and reporting errors:

<http://www.mdlsolutions.com/ErrorHelp.aspx>