

GLASS'S

Part of EUROTAXGLASS'S GROUP

GlassNet v4 User Manual

GlassNet and GlassNet Radar User Manual

Welcome to GlassNet, the online valuation tool from Glass's. Our G2 valuations also bring a fresh new look to the GlassNet valuation product. Upon log in you will notice a few differences to how your GlassNet account looks. The main three sections that have been improved are:

The screenshot displays the GlassNet web application. At the top, the Glass's logo is prominent, followed by navigation links: News & Editorial, Dealer Directory, GlassNet, Mobile View, My Account, and Reports. A secondary navigation bar includes links to VALUATIONS, PROV CHECK, ASKING PRICE, IMPORT DMS, and MOBILE. The main content area is divided into three sections:

- Section 1 (Valuation Tool Bar):** Located on the left, it features input fields for VRM (LB08BOF) and Mileage (42500), a checkbox for 'Use Ave Mileage', and a 'Find' button.
- Section 2 (Workspace Tabs):** A horizontal bar with tabs for STOCK SENT, MY STOCK, ENQUIRY VEHICLES, DELETED VEHICLES, and SOLD VEHICLES. The 'MY STOCK' tab is currently selected.
- Section 3 (Vehicle Listing Table):** A table displaying vehicle details and valuations. The table has columns for Type, Reg No., Make & Model, Glass's Trade, Grade Value, Retail Asking, Radar Vehicle, and Create Advert. The table shows four vehicles, with the first three highlighted by a red box.

Type	Reg No.	Make & Model	Glass's Trade	Grade Value	Retail Asking	Radar Vehicle	Create Advert
Car	AB08VWA	Toyota Yaris 1.3 VVT-i TR Hatchback 5d	£3,300	£3,200 LO	£4,610	£ [input]	<input type="checkbox"/>
Car	X479FBH	Vauxhall Corsa 1.0i 12v Trip Ltd Edn Hatchback 3d	£265	£300 AV	£720	£ [input]	<input type="checkbox"/>
Car	GV51EKC	Ford Focus 1.6i 16v Zetec Hatchback 5d	£720	£820 AV	£1,730	£ [input]	<input type="checkbox"/>
Car	KV07DLJ	Vauxhall Vectra 1.9CDTi 16v (150ps) Exclusiv Estate 5d	£2,680	£2,770 AV	£4,170	£ [input]	<input type="checkbox"/>

1 - A new valuation tool bar allowing for quick VRM searches and valuations to be completed. Simply enter the VRM, mileage (if known) and select the vehicle to be valued. All VRM valuations will show the latest G2 values for Trade, Retail and Grade. This toolbar is accessible from any screen within GlassNet.

2 - Improved workspaces to store vehicles and valuations. Vehicles can be stored under different workspace areas such as "My Stock", "Enquiry Vehicles" and "Deleted Vehicles". These workspaces allow for fast navigation of the GlassNet system and for the valuations to be stored in a logical manor.

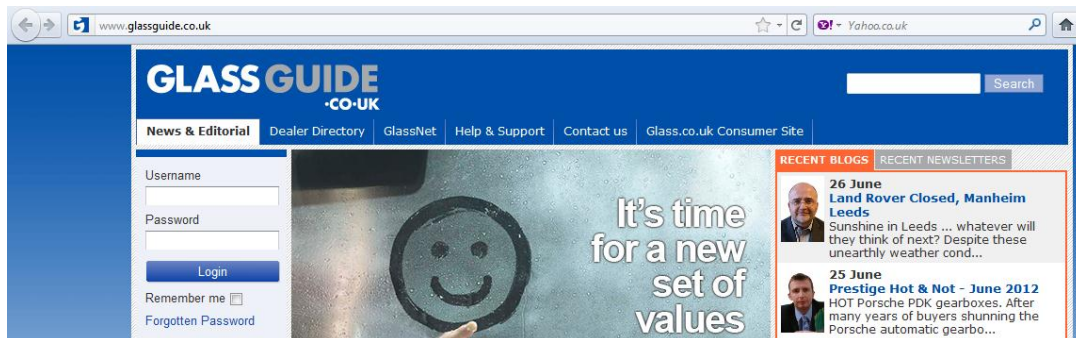
3 – G2 values. GlassNet also shows the G2 values for each vehicle valued. Glass's Trade, Grade Value and Retail values are all displayed for each vehicle. These can be viewed in the My Stock workspace area for each valued vehicle, as well as the valuations tool bar and value tab.

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1. Login

Go to www.glassguide.co.uk and simply enter your GlassNet username and password. You will have been sent your login details by email. If you haven't received this email please call 01932 823 823.



2. Find and Value Using a Vehicle Registration Mark (VRM)

Enter the vehicle VRM and mileage into the box provided and then click **"Find"**. (See below)

GlassNet is able to value to the exact mileage reading (to the nearest mile) allowing the valuation to be as accurate as possible.

TIP – If you don't know the mileage of the vehicle, click **"Use Ave Mileage"**. This applies an average mileage for your vehicle based on vehicle type, fuel type and age. (The mileage value can be adjusted later if needed)

The vehicle is returned with vehicle specification including an image and Glass Code. (See below)

In some circumstances, two or more possible vehicle options can be returned. Please check the availability date differences, Co2 g/km and Glasscode differences to identify the correct vehicle.

TIP – Hover your mouse over the vehicle image to display the exact registration date of the vehicle helping you identify vehicles correctly.

The condition/grade of the vehicle can be selected here using the relevant radio button. Only one radio button can be selected. (The GlassNet default condition is Grade Hi, however this can be changed to Grade Av or Grade Lo from **"My Account – Settings, Preferences & Templates"** page)

Click **"Value"**.

Your vehicle valuation is then displayed - Glass's Trade, the selected Grade condition value and Retail Asking. (The default retail value in GlassNet is Retail Asking. To swap between Retail Asking & Retail Transacted go to "My Account – Settings, Preferences & Templates")

TIP – Hover the mouse over the blue boxes to the right of the three values to see how much the mileage adjustment is worth compared to an average mileage vehicle.

Click **"Save"**.

A hover over box shall prompt you to save the vehicle directly to the "My stock" tab (Save to stock) or as an Enquiry Vehicle (Save as Enquiry)

The vehicle appears at the top of the "My Stock" listing. To clear the toolbar, click the red X to the top right of the three values displayed.

TIP - To revalue by changing the grade/condition, select a different radio button for grade/condition and click "Value". (You will be prompted to save the previous valued vehicle if not already done so)

NOTE - GlassNet picks up the majority of UK number plates and also identifies most cherished or personalised plates.

The VRM lookup in some instances might not find vehicles which have recently had a number plate transferred, assigned or put on retention following the sale of a vehicle. In these occurrences please manually select the vehicle using the **"No VRM"** manual search tree facility.

3. Find and Value with “No VRM” – Manual Search Tree

Click “No VRM” to open the manual search tree.

The screenshot shows the 'No VRM Search' interface. At the top, there are three tabs: 'Enter VRM', 'Step 2: Select Vehicle' (which is active), and 'Step 3: View Valuation'. Below the tabs, there are input fields for 'Enter VRM', 'Enter Mileage', and a checkbox for 'Use Ave Mileage'. A 'Find' button is next to the 'No VRM?' label. On the right, there is a 'SUB PRIME FINANCE' logo with a 'CLICK HERE' button. The main search area is titled 'No VRM Search' and contains a list of dropdown menus for selecting vehicle details: 'Post 1999', 'Passenger Car', 'Make', 'Model', 'Bodytype', 'Derivative', 'Fuel Type', 'Transmission', and 'Engine Size'. Below these is a section for 'Year' and 'Plate' with a 'Number of matches: 0' indicator. There are 'Search' and 'Reset' buttons. At the bottom, there are fields for 'Glass Code', 'Reg Month', and 'Reg Year', along with a 'Search via Glass Code' button and an 'Add unqualified vehicle' button. The search results area is currently empty.

Use drop down options to identify the vehicle you are searching for. The more options completed the more refined the search will be. Click “Search”.

The screenshot shows the 'No VRM Search' interface after a search has been performed. The dropdown menus are now populated with specific values: 'Post 1999', 'Passenger Car', 'BMW', '3 Series', 'Coupe', '320d Sport Plus', 'Diesel', 'Manual gearbox', and '2.0'. The 'Year' dropdown is set to '2011' and the 'Plate' dropdown is set to '11'. The 'Number of matches' is now '1'. The 'Search' button is highlighted in blue. The search results area is still empty, but the search criteria are now defined.

TIP – Ensure the pre/post 1999 field and vehicle type is correct for your search, particularly if valuing older or commercial vehicles.

The adjacent three columns populate with specific vehicle model and trim levels dependant on how much search criteria was completed. The right hand column will display year and plate options with Glass Code.

Post 1999	320d (09-11)	2.0, 2d Coupe, 6 speed Man, Diesel, (184bhp) 320d Sport Plus	2011 to present
Passenger Car			1111 C8LJ

Selecting the year and plate populates the toolbar above the search tree. The vehicle is returned with vehicle specification including an image and Glass Code in addition to the average mileage.

Three valuations are returned, all based on the average mileage (this can be amended later) - Glass's Trade, the selected Grade Condition value and Retail Asking. (the GlassNet default retail value is Retail Asking. To swap between Retail Asking & Retail Transacted go to **"My Account – Settings, Preferences & Templates"**)

Post 1999	320d (09-11)	2.0, 2d Coupe, 6 speed Man, Diesel, (184bhp) 320d Sport Plus	2011 to present
Passenger Car			1111 C8LJ

TIP - To revalue by changing the grade/condition, select a different radio button for grade/condition and click **"Value"**.

To close the search tree section, click the red X to the top right hand side of the search tree.

Click **"Save"**. A hover over box shall prompt you to save the vehicle directly to the **"My stock"** tab (Save to stock) or as an Enquiry Vehicle (Save as Enquiry)

The vehicle appears at the top of the **"My Stock"** listing.

4. Search and Value Using Glass Code

Click **"No VRM"** and the search tree opens along with the Glass Code input box.

Enter the Glass Code along with the vehicles registration month (MM) and year (YYYY) and click **"Search via Glass Code"**.

The vehicle is returned with vehicle specification including an image and Glass Code in addition to the average mileage.

Three valuations are returned, all based on the assumed average mileage (this can be amended later) - Glass's Trade, the selected Grade Condition value and Retail Asking (the GlassNet default retail value is Retail Asking. To swap between Retail Asking & Retail Transacted go to **"My Account – Settings, Preferences & Templates"**)

Once valued and saved, the options to view vehicle spec, adjust the valuation and Radar the vehicle are made available. (You may need to purchase access to upgrade to GlassNet Radar separately)

TIP - To revalue by changing the grade/condition, select a different radio button for grade/condition and click **“Value”**.

To close the search tree and Glass Code section, click the red X to the top right hand side of the search tree.

5. Adjusting a Valuation

Go to the **“Value”** tab of a vehicle by clicking **“View & Adjust”**, **“Full Vehicle Details”** or click the values (Glass’s Trade, Grade Value and Retail within the My Stock vehicle listing.)

The screenshot displays the Glass's website interface for a vehicle listing. At the top, there's a search bar with 'LB08BOF' and '42500'. Below it, a vehicle card for '2008, Ford, Focus, 1.8 125 Zetec Hatchback 5d' is shown. To the right of the card, the valuation is displayed: Glass's Trade (£4,680), Grade Hi (£4,920), and Retail Asking (£6,420). A red box highlights the 'View & Adjust' button. Below the vehicle card, a table lists vehicle details: Mileage (42,500), Days in Stock (0), Date of last Radar, Average Mileage (44,000), Date of last Radar, Stand in Value, Date of last Bcast, and a 'Full Vehicle Details' link highlighted with a red box. The bottom of the screenshot shows another vehicle listing for 'WM04GMU Fiat Panda 1.2 Eleganza Hatchback 5d'.

The value of adjustments can be seen in their corresponding adjustment line or subtotal line in the valuation breakdown on the value tab. From the **“value”** tab the following can be adjusted:

To adjust for mileage: Ensure the Vehicle Data section is expanded (click the row or + symbol if not). Enter the new mileage. Click **“Save”** (at the bottom of the page). The previous valuation will expire as the information has changed. Click **“Update Valuation”** and view the new valuation.

The screenshot shows the 'Vehicle Data' form. The 'Mileage' field is highlighted with a red box and contains the value '28000'. Other fields include Registration no., Date of registration (01/03/2010), Insurance group (15), Tax band, Date vehicle acquired, Days in stock, VIN, MOT until, Stock no., Manufacturers Colour, Exterior colour, Exterior paint type, Manufacturers trim, Interior trim colour, and Interior trim type. The form also includes a 'Change condition' section with radio buttons for Hi, Av, and Lo.

To adjust for grade/condition: Ensure the Vehicle Data section is expanded (click the row or + symbol if not). Select a grade/condition using the radio buttons. Click **“Save”** (at the bottom of the page). The previous valuation will expire as the information has changed. Click **“Update Valuation”** and view the new valuation.

Vehicle Data

Registration no.: No. of previous owners:

Date of registration: 01/03/2010 Insurance group: 15

Plate: Tax band:

Mileage: 28000 Date vehicle acquired:

Mileage Status: Awaiting verification Days in stock: --

VIN: V5: ☐

MOT until: Service history:

Stock no.:

Manufacturers Colour: Exterior colour: Exterior paint type:

Manufacturers trim: Interior trim colour: Interior trim type:

Change condition: ☒ Hi ☐ Av ☐ Lo

To adjust for Manufacturer Options: Ensure the Manufacturer Options section is expanded (click the row or + symbol if not.) Select options you wish to include in the valuation.

Manufacturer Options

Equipment Packages

Select	Price	Description
<input type="checkbox"/>	£90.00	+ Extended Storage
<input type="checkbox"/>	£0.00	Smokers Package Deletion

Options included in standard valuation

Select	Price	Description
<input checked="" type="checkbox"/>	£1,240.00	Dakota Leather Upholstery
<input checked="" type="checkbox"/>	£595.00	Metallic Paintwork

Options

Select	Price	Description
<input type="checkbox"/>	£175.00	Servotronic
<input type="checkbox"/>	£305.00	Adaptive Headlights
<input type="checkbox"/>	£175.00	Alloy Wheels - 17in Radial Spoke Style 187
<input type="checkbox"/>	£100.00	Alloy Wheels - 17in Star Spoke Style 185
<input type="checkbox"/>	£445.00	Alloy Wheels - 17in V- Spoke Style 188
<input type="checkbox"/>	£670.00	Alloy Wheels - 18in Individual V-Spoke Style 152l
<input type="checkbox"/>	£890.00	Alloy Wheels - 18in Star-Spoke Style 189
<input type="checkbox"/>	£1,125.00	Alloy Wheels - 19in Individual V-Spoke Style 228l
<input type="checkbox"/>	£1,345.00	Alloy Wheels - 19in Star Spoke Style 230
<input type="checkbox"/>	£110.00	Armrest Front With Sliding Adjustment
<input type="checkbox"/>	£295.00	CD Changer
<input type="checkbox"/>	£3,920.00	BMW Individual Merino Leather Upholstery Full
<input type="checkbox"/>	£2,455.00	BMW Individual Merino Leather Upholstery
<input type="checkbox"/>	£480.00	BMW Indiv. Sport Leather Steer. Wheel/Lth. Inlay
<input type="checkbox"/>	£570.00	BMW Indiv. Red Brown Figur. Eucalyptus Int. Trim
<input type="checkbox"/>	£480.00	BMW Indiv. Sport Leather Steer. Wheel/Wood Inlay
<input type="checkbox"/>	£570.00	BMW Indiv. Piano Black Inlay Interior Trim
<input type="checkbox"/>	£570.00	BMW Individual Anthracite Maple Wood Interior Trim
<input type="checkbox"/>	£1,330.00	BMW Individual Paintwork
<input type="checkbox"/>	£75.00	Black High-Gloss Trim
<input type="checkbox"/>	£70.00	Bluetooth Telephone Audio Connection
<input type="checkbox"/>	£535.00	Bluetooth Telephone Prep with Telematics
<input type="checkbox"/>	£535.00	Bluetooth Telephone Preparation
<input type="checkbox"/>	£335.00	Burr Walnut Wood Interior Trim
<input type="checkbox"/>	£220.00	Climate Comfort Windscreen
<input type="checkbox"/>	£520.00	Comfort Access System
<input type="checkbox"/>	£310.00	DAB Digital Radio
<input type="checkbox"/>	£335.00	Dark Grey Poplar Wood Trim
<input type="checkbox"/>	£625.00	Detachable Towbar
<input type="checkbox"/>	£175.00	Exterior Mirrors Folding
<input type="checkbox"/>	£305.00	Exterior Mirrors/Folding/Auto Dimming
<input type="checkbox"/>	£355.00	Exterior Trim High-Gloss Shadowline
<input type="checkbox"/>	£250.00	Fine Brushed Aluminium Interior Trim
<input type="checkbox"/>	£75.00	Grey High-Gloss Interior Trim
<input type="checkbox"/>	£105.00	High-Beam Assistant
<input type="checkbox"/>	£335.00	Light Walnut Wood Interior Trim
<input type="checkbox"/>	£390.00	Loudspeaker System BMW Business
<input type="checkbox"/>	£825.00	Loudspeaker System LOGIC7 Professional

NOTE – Options highlighted in Green have an impact on the valuation. Typically these are: leather, multimedia, navigation, desirable alloy wheels and comfort based option packs. Options will not carry the same value as their cost new list price from the manufacture as they also depreciate.

Click **“Save”** (at the bottom of the page). The previous valuation will expire as the information has changed. Click **“Update Valuation”** and view the new valuation.

To adjust valuation manually: Ensure the Adjustments section is expanded (click the row or + symbol if not. Type the manual adjustments to be included in the valuation.

Adjustments

Enter any manual adjustments here to refine the valuation due to previous damage, vehicle condition, remaining MOT or for any special usage.

Colour: £		Tyres: £	
Damages*: £		Special usage: £	
MOT due: £		Other adjustments: £	
Vehicle condition: £		Other adjustments: £	

* Can only be a negative adjustment

NOTE – Damage adjustments can only be a negative number. To understand damage costs and impact on valuation, read the “To adjust for Damage” section.

Click “**Save**” (at the bottom of the page). The previous valuation will expire as the information has changed. Click “**Update Valuation**” and view the new valuation.

To adjust for Damage: Ensure the Damage Adjuster section is expanded (click the row or + symbol if not). Work through the drop down entering the damaged section of the vehicle, its severity and type of repair required. Click the “+ icon” then click “**Calculate**”.

Damage Adjuster

Paint: Metallic/Pearlescent Labour Rate: £20.00 + VAT per hour

Area: Select Part: Select Type: Select Action: Select Instances: Select +

Area	Part	Type	Action	Instances	
Wheels	Wheel Rear Left	Damaged	SR-Alloy Wheel	1	Remove

Calculate Update damage adjustments

Damaged Item	Replace hours	Replace £	Refinish hours	Refinish £	Panel hours	Panel £	Part £	Spec £	Paint £	Net cost £	VAT amount	Sub total £
Wheel Rear Left Damaged	-	-	-	-	-	-	-	35.00	-	35.00	7.00	42.00

Total estimated repair costs

£35.00	£7.00	£42.00
Net Cost	VAT amount	Total cost

NOTE – The hourly labour rate can be controlled from “**My Account – Preferences, Settings & Templates**”.

Type the Total cost amount into the Damages field in the Adjustments tab. Click “**Save**” (at the bottom of the page). The valuation will expire as the information has changed. Click “**Update Valuation**” and view the new valuation.

6. Sorting, Finding and Moving Valued Vehicles

GlassNet offers many ways in which to locate vehicles previously valued. Each workspace (My Stock/Open Claims, Enquiry Vehicles/Enquiry Claims, Deleted Vehicles etc) is displayed in the same format.

Searching using Keywords: From a Workspace (My Stock for example) click the magnifying glass icon. This opens a free text box allowing for a search to be performed on that workspace (My Stock for example) using VRM, Make & Model. Click **“Search”** to view the matching vehicles. To clear the results click clear. To close the search box click the magnifying glass again.

Type	Reg No.	Make & Model	Glass's Trade	Grade Value	Retail Asking	Radial Vehicle	Create Advert
	LB08BOF	Ford Focus 1.8 125 Zetec Hatchback 5d	£4,640	£4,880	HI £6,380	£ 6,060	

Searching by date valued: GlassNet will automatically order vehicles by valuation date. Clicking the calendar icon shall order by ascending or descending date order.

Sorting order of display: Any of the column heading in a workspace can also control how vehicles are ordered. Click the column heading once for ascending and again for descending order by value or alphabetical order. (Example below is MY Stock sorted by Make & Model indicated by a small white arrow)

Type	Reg No.	Make & Model	Glass's Trade	Grade Value	Retail Asking	Radial Vehicle	Create Advert
		Audi A1 1.2TFSI (86PS) SE Hatchback 3d	£9,700	£9,840	HI £12,340	£	
		Audi A2 1.4TDI SE Hatchback 5d	£3,230	£3,740	HI £6,760	£	
		Audi A3 1.4T FSI Hatchback 3d	£8,460	£8,600	HI £10,500	£	
		Audi A3 1.6 FSI Hatchback 3d	£3,000	£2,980	LO £5,280	£	
		Audi A3 1.6 FSI Hatchback 3d	£3,000	£3,300	HI £5,280	£	

Using Filters: To find vehicles across a number of workspaces, click **“Filters”**. This opens the filters module. Using a series of dropdown boxes, populate the search criteria and click **“Apply”** followed by **“Yes. Apply filters now”**. The filters are now active and the vehicle will be returned below. Vehicles locations are also displayed under the vehicle type icon if they are Enquiry or Deleted.

NOTE – To search and filter by Date added to stock, the vehicle must have the “Date vehicle acquired” populated in the vehicle data section of the value tab. To remove the filter, click “clear” followed by “Yes. Clear all filters now”.

To delete a Vehicle: Select a vehicle/s using the tick box to the right of the vehicle listing. Use the drop down box “Select Action” and choose “Delete” followed by “Yes. Delete now”

Type	Reg No.	Make & Model	Glass's Trade	Grade Value	Retail Asking	Radars Vehicle	Cr	Select action
	WM04GMU	Fiat Panda 1.2 Eleganza Hatchback 5d	£2,255	£2,255 LO	£4,210	£		Bulk value Move stock Print Sales Sheets Print Cust Valuation Req Prov Check Add Dealer Extra Output to CSV Delete
	V6NOS	BMW 5 Series 3.0TD 530d Sport Saloon 4d auto	£8,790	£9,010 AV	£13,540	£		
	V66EXY	Renault Clio 3.0 V6 Renaultsport Hatchback 3d	£5,930	£7,260 HI	£14,000	£		
	V461GCN	Nissan Micra 1.3 16v GX Hatchback 5d CVT	£275	£353 AV	£1,368	£		<input checked="" type="checkbox"/>
	test bmw	BMW 5 Series 2.5TD 525d M Sport Touring Estate 5d	£8,540	£8,950 HI	£12,150	£		<input checked="" type="checkbox"/>
	T800PHY	Renault Clio 2.0 16v Renaultsport 182 Trophy Hatchback 3d	£2,260	£2,500 HI	£4,060	£		<input checked="" type="checkbox"/>
	T141KFH	Volkswagen Golf 1.8 GTi Hatchback 5d	£560	£580 LO	£1,595	£		<input type="checkbox"/>

NOTE – Vehicles that are deleted will be located in the “deleted tab”

To move a vehicle: Vehicles can be moved between workspaces by clicking the vehicle description, followed by the location of where the vehicle must move to.

	RA55MVP	Toyota Verso 2.2 D-4D T Spirit MPV 5d	£4,440	£4,570	AV	£7,190	£			
	RA06HLG	Audi A3 1.9TDI Sport Hatchback 3d	£5,960	£6,390	HI	£8,750	£			
	2006, 06, Audi, A3, 1.9TDI Sport Hatchback 3d Manual gearbox, 5 speed, Hatchback, Diesel, Front wheel drive, 1896cc. Glass Code: WMBT, Introduced: June 2005		Mileage	60,000	Days in Stock	0	Move to enquiry Delete vehicle Mark as sold Full Vehicle Details			
			Average Mileage	60,000	Date of last Radar	-				
			Stand in Value	-	Date of last Bcast	-				
	PN11UNU	Audi A3 1.6 TDI (105ps) SE Sportback 5d	£9,737,790	£9,475,870	AV	£17,405,740	£			

7. Valuing for a Different Month

GlassNet can value up to 12 months prior to the current valuation month. To value for a prior month go to the “value” tab, select the previous month from the drop down and click “**Get Historical Valuation**”.

GENERAL VALUE PROVENANCE CHECK SELLING HISTORY Customer View Import DMS

2006, 06 Plate, Audi, A3, 1.9TDI Sport Hatchback
3d
Manual gearbox, 5 speed, Hatchback, Diesel, Front wheel drive, 1896cc.
Glass Code: WMBT, Introduced: June 2005

£18,000.00 60,000 60,000
Guide new price Mileage Avg. Mileage

Valuation for 20th July 2012 (using July data)

	Glass's Trade	Grade Hi	Retail Asking
Basic Value	£5,960.00	£6,390.00	£8,750.00
Mileage Adjustment	£0.00	£0.00	£0.00
Extra Options	£0.00	£0.00	£0.00
Dealer Adjustments	£0.00	£0.00	£0.00
Adjustments Subtotal	£0.00	£0.00	£0.00
Adjusted Value Total	£5,960.00	£6,390.00	£8,750.00

Options included in standard valuation

Cost new	Description
£355.00 GBP	Audi Concert II Radio/CD/BOSE System
£485.00 GBP	Paint Metallic - Optional Colours

Previous Valuations Update Valuation

Jun 2012
May 2012
Apr 2012
Mar 2012
Feb 2012
Jan 2012
Dec 2011
Nov 2011
Oct 2011
Sep 2011
Aug 2011

Get Historical Valuation

Vehicle Data
Manufacturer Options
Adjustments
Damage Adjuster
Valuation comments

TIP - Towards the end of a month, the following month's values will be available. Simply click “**Update using xxxx data**”. This will revalue the vehicle using the next month's valuations data.

To change between Retail Asking & Retail Transacted: GlassNet can display either Retail Value. Go to “**My Account**” followed by “**Preferences, Settings & Templates**”. Click on the Retail Asking or Retail Transacted radio button. Click “**Save Settings**”

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TO DO: 3 VALUATIONS 77 PROV CHECK 74 ASKING PRICE 9 IMPORT DMS 10 MOBILE

Enter VRM
Enter Mileage
☐ Use Ave Mileage
No VBM? Find

Step 2: Select Vehicle

Step 3: View Valuation

DEALER PROFILE USAGE PREFERENCES, SETTINGS & TEMPLATES DMS IMPORT CONFIGURATION

EurotaxGlass's Live Test Deale (11641)
1 Princes Road,
Weybridge,
Surrey, RH13 9TU.
United Kingdom

t: 01932 823800
f: 01932 828 001
e: jacques.dupreez@eurotaxglass.co.uk

Preferences

Retail Value	Condition settings
Please note - no 'Retail Asking' values are available for the LCV data set	All valuations will be defaulted to the selected condition
<input type="radio"/> Retail Asking <input checked="" type="radio"/> Retail Transacted	<input type="radio"/> Lo <input checked="" type="radio"/> Av <input type="radio"/> Hi

NOTE – Only Retail Transacted values are available for LCV dataset.

To amend default Grade/Condition value: A default Grade/Condition value can be set in GlassNet. By default this value shall be set to “Grade Hi”. To change this, go “**My Account**” followed by “**Preferences, Settings & Templates**”. Click on Hi, Av or Lo radio button. Click “**Save Settings**”

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TO DO:

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 IMPORT DMS

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 MOBILE

☐ Use Ave Mileage

No VRM? Find

Step 2: Select Vehicle

Step 3: View Valuation

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[USAGE](#)
[PREFERENCES, SETTINGS & TEMPLATES](#)
[DMS IMPORT CONFIGURATION](#)

EurotaxGlass's Live Test Deale (11641)

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United Kingdom

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f: 01932 828 001
e: jacques.dupreez@eurotaxglass.co.uk

Preferences

Retail Value	Condition settings
Please note - no 'Retail Asking' values are available for the LCV data set <input type="radio"/> Retail Asking <input checked="" type="radio"/> Retail Transacted	All valuations will be defaulted to the selected condition <div> <input type="radio"/> Lo <input checked="" type="radio"/> Av <input type="radio"/> Hi </div>

8. GlassNet Radar

Welcome to GlassNet Radar, the online spot pricing tool from Glass's that enables you to compare current asking prices for cars in your market against your competitors. To start making even better buying and selling decisions today use this guide and refer to your GlassNet Radar Welcome Pack, which you are sent upon sign up.

GlassNet Radar is accessed from the valuation tool bar (once a vehicle has been saved)

Clicking the “Compare asking prices for similar vehicles locally” button on the value tab:

STOCK SENT

MY STOCK

PF10CDK

ENQUIRY VEHICLES

DELETED VEHICLES

SOLD VEHICLES

BROADCASTS

BROADCAST HISTORY

FILTERS

GENERAL

VALUE


PROVENANCE CHECK

SELLING

HISTORY

Customer View

Import DMS



2010, 10 Plate, BMW, 1 Series, 2.0TD 120d M Sport Hatchback 5d

Manual gearbox, 6 speed, Hatchback, Diesel, Rear wheel drive, 1995cc.

Glass Code: 9GG9, Introduced: March 2010

£23,940.00

Guide new price

26,000


Mileage

26,000

Avg. Mileage

Valuation for 20th July 2012 (using July data)

	Glass's Trade	Grade Hi	Retail Transacted
Basic Value	£13,400.00	£13,600.00	£14,800.00
Mileage Adjustment	£0.00	£0.00	£0.00
Extra Options	£0.00	£0.00	£0.00
Dealer Adjustments	£0.00	£0.00	£0.00
Adjustments Subtotal	£0.00	£0.00	£0.00
Adjusted Value Total	£13,400.00	£13,600.00	£14,800.00



Radar

"Compare asking prices for similar vehicles locally"

Or from the My Stock tab clicking the blue Radar icon within the Radar Vehicle column.

STOCK SENT	MY STOCK	PF10CDK	ENQUIRY VEHICLES	DELETED VEHICLES	SOLD VEHICLES	BROADCASTS	BROADCAST HISTORY	FILTERS
40		Page 1 of 2		Displaying 1 to 40 of 73 items		Customer View Import DMS Select action		
Type	Reg No.	Make & Model	Glass's Trade	Grade Value	Retail Transacted	Radar Vehicle	Create Advert	
	WM04GMU	Fiat Panda 1.2 Eleganza Hatchback 5d	£2,255	£2,255	LO £3,820	£		
	V6NOS	BMW 5 Series 3.0TD 530d Sport Saloon 4d auto	£8,790	£9,010	AV £12,560	£		
	V66EXY	Renault Clio 3.0 V6 Renaultsport Hatchback 3d	£5,930	£7,260	HI £12,350	£		
	V461GCN	Nissan Micra 1.3 16v GX Hatchback 5d CVT	£275	£353	AV £1,148	£		
	test bmw	BMW 5 Series 2.5TD 525d M Sport Touring Estate 5d	£8,540	£8,950	HI £11,350	£		
	T800PHY	Renault Clio 2.0 16v Renaultsport 182 Trophy Hatchback 3d	£2,260	£2,500	HI £3,700	£		

2) Clicking the Radar icon from either the Value tab or the My Stock tab displays an overlay screen for that vehicle.

GlassNet Radar


2008, 08 Plate, Ford, Focus, 1.8 125 Zetec Hatchback 5d
 Manual gearbox, 5 speed, Hatchback, Petrol, Front wheel drive, 1798cc.
 Glass Code: 6T96, Introduced: December 2007

Postcode used: RH13 9TU

Always use this postcode for this vehicle ☐

£ 6,060.00

Use Glass's Retail ☒

 Compare asking prices for similar vehicles locally

Remember: The Glass's Retail value should only be used as a proxy when using GlassNet Radar. It does not fully reflect the potential asking price for a vehicle in your region.

Cancel

3) Radar will use your billing address as the default location for all Radar searches. Enter a new postcode to change the search location.

TIP – Clicking **“Always use this postcode for this vehicle”** will append the entered postcode to all future Radar searches for that vehicle.

GlassNet Radar also requires a Retail Asking Price (£) in order to place your selected vehicle against the market. Enter your preferred retail asking price in the box marked with a £ sign. If you are unsure as to what value the vehicle could be advertised for, use the “Use Glass’s Retail” tick box. This is the Retail value that was provided in GlassNet. **Remember, the Glass's Retail value should only be used as a proxy when using GlassNet Radar. It does not fully reflect the potential asking price for a vehicle in the searched region in Radar.**

Once a value has been entered or “Use Glass’s Retail” selected, click the Radar button in the bottom right of the screen to see the GlassNet Radar results page.

Glass's Spot Price explained

The asking price of each vehicle is compared to a Glass's Spot Price. Please note that although vehicles can be very similar to each other, they are never fully identical. [Read More...](#)


Vehicles on Sale [Sold Vehicles](#) [Help](#)

Keyword(s)

Distance

Average days to sell **32**

☒ Very High Similarity
☒ High Similarity
☒ Medium Similarity



View Vehicle	Ford Focus	Reg.date	Mileage	Asking price	Glass's Spot Price	Difference	Company	Distance	Days advertised
	FOCUS 1.8 125 Zetec Hatchback 5d	28/11/2008	53000	4950 £	6430 £ -1480 £		Station Road Autos	26	80
	FOCUS 1.8 125 Zetec Hatchback 5d	22/07/2008	44000	6060 £	6540 £ -480 £			0	0
	FOCUS 1.8 125 Zetec Hatchback 5d	28/01/2009	30421	6899 £	7360 £ -461 £		Inchcape Ford Farnborough (motorin	25	57
	FOCUS 1.8 125 Zetec Hatchback 5d	31/12/2008	25502	7093 £	7440 £ -347 £		Evans H	25/05/2012 Original advert	7499 47
	FOCUS 1.8 125 Zetec Hatchback 5d	23/03/2009	39594	7000 £	7320 £ -320 £		Inchcape	05/07/2012 Price change	6899 57
	FOCUS 1.8 125 Zetec Hatchback 5d	27/08/2008	22000	6995 £	7270 £ -275 £		Pevensey Bay Car Centre	32	78
	FOCUS 1.8 125 Zetec Hatchback 5d	29/01/2009	37568	6979 £	7140 £ -161 £		Inchcape Ford Bracknell	31	25
	FOCUS 1.8 125 Zetec Hatchback 5d	28/03/2008	29354	6695 £	6810 £ -115 £		WJ King Trade Centre Swanley	32	2
	FOCUS 1.8 125 Zetec Hatchback 5d	17/11/2008	22444	7495 £	7520 £ -25 £		Bristol Street Bromley	28	51

- Distance – widen this range potentially if number of matching vehicles is low.
- Similarity (Red/Amber/Green) – Indicates how similar other vehicles for sale are. Remove Red or Amber matching vehicles from your returned results if required. A Star matches an exact Glass Code match.
- Camera Icon – Displays a full colour advert of the vehicle for sale.
- Vehicle description – details engine size and trim. Registration date and Mileage are also viewable.
- Asking Price – the advertised vehicle value (sticker price)
- Glass's Spot Price – A statistically calculated price based upon current live market observations of similar matching vehicles that are both for sale or that have previously advertised for sale. Glass's Spot Price is regionally driven, mileage and age adjusted and is the most relevant price for a dealer at that point in time. Although GlassNet Radar returns the 20 most similar vehicles to your own vehicle, Spot Price is not calculated solely from just the vehicles on screen. The Spot price can differ from one day another.
- Difference - The £ amount difference between Glass's Spot Price vs Asking Price.
- Company – Company name. From this you can deduce between vehicle supermarket, large franchise, independent
- Distance – Distance in miles from users' location.
- Days Advertised – Number of days the vehicle has been advertised for. Typically overpriced vehicles (against Glass's Spot Price) will have a high number of days advertised. The breakdown of pricing amendments further show if a vehicle was originally overpriced and is now of a competitive value, or has been left static for a number of weeks.
- Price change history – details all pricing movements of the vehicle by date
- Print Icon – Enables printing of the results page.
- Sold Vehicles (Tab) – Displays all similar assumed sold vehicles from the last 60 days. View is of a similar format for the "Sold vehicles" tab, however adverts are not available to view. A user can clearly see what was the last known advertised price before a vehicle was sold (as close to transaction price as possible)

4) GlassNet Radar requires a retail asking price value. The last value entered into the GlassNet Radar overlay will automatically populate the Asking Price retail column in Mystock. Any value entered in Mystock will populate the GlassNet Radar overlay screen

The screenshot displays the Glass's Mystock application. At the top, there are tabs for 'STOCK SENT', 'MY STOCK', 'PF10CDK', 'ENQUIRY VEHICLES', 'DELETED VEHICLES', 'SOLD VEHICLES', 'BROADCASTS', 'BROADCAST HISTORY', and 'FILTERS'. Below these is a search bar with '40' and a 'Page 1 of 2' indicator. A table lists vehicles with columns: Type, Reg No., Make & Model, Glass's Trade, Grade Value, Retail Transacted, Radar Vehicle, and Create Advert. Two vehicles are visible: a Ford Focus 1.8 125 Zetec Hatchback 5d and a BMW 1 Series 2.0TD 120d M Sport Hatchback 5d. On the right, the 'GlassNet Radar' overlay is active for the Ford Focus, showing details like '2008, 08 Plate, Ford, Focus, 1.8 125 Zetec Hatchback 5d', 'Manual gearbox, 5 speed, Hatchback, Petrol, Front wheel drive, 1798cc', and 'Glass Code: 6796, Introduced: December 2007'. It includes a 'Postcode used: RH13 9TU' field, a '£6,060.00' price field, and a 'Use Glass's Retail' checkbox. A 'Cancel' button is at the bottom right of the overlay.

Type	Reg No.	Make & Model	Glass's Trade	Grade Value	Retail Transacted	Radar Vehicle	Create Advert
Car	LB08BOF	Ford Focus 1.8 125 Zetec Hatchback 5d	£4,640	£4,880	HI £6,060	£ 6,060	<input type="checkbox"/>
Car	PF10CDK	BMW 1 Series 2.0TD 120d M Sport Hatchback 5d	£13,400	£13,600	HI £14,800	£	<input type="checkbox"/>

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