



Firm Element Quick Reference Guide

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Introduction

Thank you for selecting FIRE Solutions as your Firm Element Continuing Education vendor. We are proud to present a new and improved platform and user experience in 2012.

Among its many client-requested enhancements and performance improvements, the new platform includes:

- Cloud infrastructure, insuring enhanced system response, automatic scaling to any load, and virtually zero downtime
- Support for mobile devices including iPads, iPhones, Macs, and Android smartphones & tablets, for access to courses and reporting on virtually any internet-ready device
- Compatibility with a wider range of PC browsers, including IE 9, Firefox, Safari and others
- Updated student dashboard that provides access to all FIRE products and reporting details
- Robust program management tools for program administrators
- New Progress meter indicates percent complete to students, managers and administrators
- Redesigned course interface and features (Progress meters, assessments with immediate feedback, improved navigation and performance)
- Enhanced report filtering criteria (Provides 10,000 foot view down to the finest program details)

The changes to this platform are a direct result of feedback we have gathered over the years. We recognize that everyone learns in different ways and have tried to accommodate your needs through our new platform.

Purpose

The purpose of this user manual is to provide a basic understanding of the FIRE Solutions platform as it applies to your Firm Element CE, Student Dashboard, and Reporting Needs.

Student Dashboard

❖ How to Read the Data on my Dashboard

This is an example of your **Student Dashboard**. This is the first screen that appears after you login to the FIRE Solutions platform. This screen provides a snapshot of your training requirements, including your status, enrollment date, available until (Program End Date), completion date and score. For Firm Element CE a completion date is populated after achieving a passing score on each exam. In most cases a passing score is 70% or above.


Two important items are highlighted in the screen capture below:

1. **Show Enrollments From** — Allows you to select the training period (6, 12, or 24 months) and remains active so you can access certificates of completion long after your program has ended.
2. Clicking the **course title** allows you to view the activities that are part of a course curriculum. In most cases, you will see two activities: An online lesson and a PDF version of the course.



My FIRE Dashboard

Show Enrollments from: Last 6 Months 

Firm Element CE					
Course	Status	Enrolled Date	Available Until	Completion Date	Score
Variable Annuity Sales Practices	Pending	2/29/12	8/29/12		
Suitability 	Pending	2/29/12	8/29/12		
Opening New Accounts	Pending	2/29/12	8/29/12		
Ethics for Research Analysts	Pending	2/29/12	8/29/12		
Introduction to Equity Options Strategies	Pending	3/27/12	9/23/12		
Mutual Fund Classes, Breakpoints and Switches	Pending	3/27/12	9/23/12		
FINRA - AML - Wholesalers: Your Role in Detecting and Deterring Money- Laundering Activity (EL-ELC194)	Complete	3/27/12	9/23/12	3/27/12	
FINRA - Electronic Communications With the Public for Wholesalers (EL-ELC182)	Passed	3/27/12	9/23/12	3/29/12	95
CE TEMPLATE TEST 800 X 600	Pending	4/5/12	10/2/12		
Information Barriers (Chinese Walls)	Pending	4/6/12	10/3/12		
AML Current Issues 2011	Passed	4/9/12	10/6/12	4/9/12	70
Ethics (General)	Passed	4/18/12	10/15/12	4/18/12	93

Curriculum Dashboard

❖ How to Access Course Components

The curriculum dashboard highlights the activities associated with each course. As I mentioned above, there are two primary activities available as part of each firm element continuing education course: An online lesson and a PDF version of the course.

Three important items are highlighted in the screen capture below:

1. **Online course title** — This is the title of the course in the active curriculum.
2. **Print Version** — This is the PDF version of the course for offline viewing. You can save the PDF to your computer for future reference or to study in a location without internet connectivity.
3. **Launch buttons** — Click the Launch buttons next to each activity to open the course activity.

Important Note: Please make sure that *all* pop-up blockers are been disabled prior to launching the course. If you click the **Launch** button and the course does not launch in a new window, you likely have a pop-up blocker enabled. If you are unsure how to disable your pop-up blockers, please contact FIRE Solutions Support at 866-275-3473.

Course Progress

Student:	Don Adams	Course:	Suitability
Username:	dadams	Course Type:	CE
Enroll Date:	2/29/12	Available Until:	8/29/12
Status:	Pending	Last Activity:	4/4/12
Score:		Completion Date:	

Activity	Status	Completion Date	Score
Suitability	Active		
Print Version (PDF Format)	Pending		

Back

© 2004-2012 FIRE Solutions, Inc.
 You are logged in as Don Adams (dadams).
[Site Admin](#) | [Change Password](#) | [Log Out](#)

Basic Course Components

❖ Interface — Resources

FIRE Solutions has redeveloped the interface and functionality of our courses to make them more intuitive. These changes include additional resource buttons, a progress meter, immediate feedback throughout practice assessments and our final exams and clearer instructions surrounding the completion process. This includes retaking exams and accessing your completion certificate.

1. Resource Buttons
2. Navigation
3. Instructional Prompts
4. Progress Meter
5. Course Title



❖ **1: Resource Buttons**

We have added **Resource** functions to our courses that include an online glossary and links, a **Table of Contents**, **Help** information and an **Exit Course** button.



❖ **2: Navigation**

There are three forms of navigation available in our courses. A **Next** and **Back** button or clicking *topics* from the Table of Contents.

Table of Contents

- Course Title Screen
- Table of Contents
- Introduction
- Lesson 1: General Suitability Standards
- Lesson 2: Recommendations
- Lesson 3: Suitability Guidelines
- Summary
- Suitability Final Exam
- Test Results



❖ **3: Instructional Prompts**

Instructional prompts are located at the bottom of every screen and should be referenced to determine your course of action on each screen.



❖ **4: Progress Meter**

The progress meter indicates where you are in a course and how much remains. The meter is empty at the beginning of the course and slowly fills as you navigate through the remainder of the course.



❖ **5: Course Title**

The course title is present on the opening screen to confirm that are in the right course.



Practice Assessment Questions (FIRE Drills)

In every FIRE Solutions course, we include practice assessment questions called **FIRE Drills**. These questions are only for practice and do not count towards your final exam score.

Follow the instructional prompt at the bottom of the screen for information related to each question. The procedure for completing each question is the same in our practice assessments and final exam. Select the best answer choice, and then click the **Record Answer** button above the instructional prompt. Immediate feedback displays directly below the question and indicates why the question is right/wrong. Clicking the **Next** button after reviewing the question rationale navigates to the next screen in the course.

Screenshot of a FIRE Drill question in a web browser. The browser title is "Suitability - Microsoft Internet Explorer provided by Comcast". The URL is "http://doud.scorm.com/ScormEngineInterface/defaultui/deliver.jsp?configuration=3FAJSGUSJMGQLJZMBJ3AAJVDDHJK6TYNF3ECYNJ3SFSLA5NBZB5XUP67HIP3TW".

FIRE Drill:

Which of the following recommendations is likely unsuitable?

- Recommending a municipal bond to a client who is looking for tax-free income
- Recommending a penny stock to an investor with a high tolerance for risk
- Recommending a U. S. government bond to an investor with a low tolerance for risk
- Recommending shares of a startup company to an investor with a low tolerance for risk

Q&A

Record Answer

Select the best answer, then click Record Answer.

Back Module Progress: Next

Suitability - Microsoft Internet Explorer provided by Comcast

http://cloud.scom.com/ScormEngineInterface/defaultui/deliver.jsp?configuration=3FAJSGUSJMGQLJZMBJ3AAJVDDHJK6TYNF3ECXNJ3SFLA5NBZB5XUP67HIP3TW

FIRE Drill:

Which of the following recommendations is likely unsuitable?

- Recommending a municipal bond to a client who is looking for tax-free income
- Recommending a penny stock to an investor with a high tolerance for risk
- Recommending a U. S. government bond to an investor with a low tolerance for risk
- Recommending shares of a startup company to an investor with a low tolerance for risk

Incorrect. The correct answer is: Recommending shares of a startup company to an investor with a low tolerance for risk. Shares of startup companies are considered risky investments, so recommending shares to an investor with a low tolerance for risk would be unsuitable.

Select the best answer, then click Record Answer.

← Back Module Progress: Next →

Final Exam

In every FIRE Solutions course, we include a final exam. The **Final Exam Instructions** screen outlines the minimum requirements for completing the course and how to re-launch the exam should you fail on your first attempt.

Follow the instructional prompt at the bottom of the screen for information related to each question. Select the best answer choice, and then click the **Record Answer** button above the instructional prompt. Immediate feedback displays directly below the question and indicates why the question is right/wrong. Clicking the **Next** button after reviewing the question rationale navigates to the next screen in the course.

http://cloud.scorm.com/ScormEngineInterface/defaultui/deliver.jsp?configuration=3FAJSGUSJMGQLJZMBJ3AAJVDDHJK6TYNF3ECXNJ3SFSLA5NBZB5XUP67HIP3TW

Final Exam Instructions:

Clicking the Next button will begin the final exam. Please read these exam instructions thoroughly before starting the exam. This exam contains 10 multiple choice and/or true/false questions.

To successfully complete this exam:

1. You must obtain a score of 70% or higher to pass this exam.
2. For each question, select your answer choice and click Record Answer at the bottom of the screen to save your answer and display immediate feedback, then click Next to advance to the next question.
3. All questions must be answered to complete the exam.
4. You will not be able to go back to previously answered questions until after completing the exam.

After completing all questions:

1. You will receive a feedback report showing your score.
2. If you received a passing score of 70% or above, click on the "X" button at the top right of the screen to exit the course and return to your student dashboard.
3. **If you did not pass, click the "Relaunch Exam" button that will appear on the results screen to return to the beginning of the exam and attempt it again.**

Click Next to continue.

Back Module Progress: Next

Final Exam:

NYSE Rule 405 and FINRA Rule 2090 both reference "essential facts" about customers. FINRA Rule 2090 further explains that essential facts include those that are required to do which of the following?

- I. Effectively service the customer's account
- II. Act in accordance with any special handling instructions for the account
- III. Understand the authority of each person acting on behalf of the customer
- IV. Comply with applicable laws, regulations, and rules


I and II only
 II and III only
 II, III, and IV only
 I, II, III, and IV

1 → Select the best answer choice, click Record Answer to save your response, then click Next to proceed.

2 ↑

3 → Record Answer

4 → Next

Module Progress: 

Final Exam:


NYSE Rule 405 and FINRA Rule 2090 both reference "essential facts" about customers. FINRA Rule 2090 further explains that essential facts include those that are required to do which of the following?

- I. Effectively service the customer's account
- II. Act in accordance with any special handling instructions for the account
- III. Understand the authority of each person acting on behalf of the customer
- IV. Comply with applicable laws, regulations, and rules

I and II only
 II and III only
 II, III, and IV only
 I, II, III, and IV

Incorrect. The correct answer is: I, II, III, and IV. FINRA Rule 2090 explains that essential facts include those that are required to effectively service the customer's account, act in accordance with any special handling instructions for the account, understand the authority of each person acting on behalf of the customer, and comply with applicable laws, regulations, and rules.

Select the best answer choice, click Record Answer to save your response, then click Next to proceed.

Module Progress: 

Next

This the **Final Exam Results** screen. This screen displays your final exam score and indicates whether you passed or failed the exam. It also has two other important features: The **Relaunch Exam** button allows you to return to the exam and in order to re-take it for a passing score. This screen also includes a **Take Survey** button that allows you to participate in a quick survey. This is your opportunity to tell us what you liked or disliked about the course, platform, etc... Once you have passed your exam and ready to exit the course, click the **X** in the upper right-hand corner of the interface. You will be directed back to your curriculum dashboard where you can print your certificate of completion.

Final Exam Results:

Sorry you did not pass the exam.

Your score was: 20 %

A score of 70% or better is required to pass the exam and receive your certificate.

- If you did not pass, you may retake the exam by clicking on the "Relaunch Exam" button at the bottom right of your screen.
- If you passed, you may close this window and return to the Student Dashboard. You may then click on the "Print Certificate" button at the bottom left of the screen.

Course Survey

We appreciate your feedback. To complete a short survey regarding this course, please click on the "Take Survey" button below.

Take Survey **Relaunch Exam**

Click the "Relaunch Exam" button to start again, or click the "X" in the top right corner to exit the course.

Module Progress:

Certificate of Completion

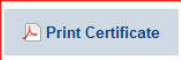

In order to access your *certificate of completion*, simply click the **Print Certificate** button at the bottom of your course curriculum screen and you have the option to save it as a PDF file or open it and print it immediately. In either case, your certificate will be available for a 2-year period from your student dashboard.



Course Progress

Student:	Don Adams	Course:	Ethics (General)
Username:	dadams	Course Type:	CE
Enroll Date:	4/18/12	Available Until:	10/15/12
Status:	Passed	Last Activity:	4/18/12
Score:	93	Completion Date:	4/18/12

Activity	Status	Completion Date	Score	
Ethics (General)	Passed	4/18/12	93	Launch
Print Version (PDF Format)	Pending			Launch

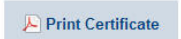






Course Progress


Student:	Don Adams	Course:	Ethics (General)
Username:	dadams	Course Type:	CE
Enroll Date:	4/18/12	Available Until:	10/15/12
Status:	Passed	Last Activity:	4/18/12
Score:	93	Completion Date:	4/18/12

Activity	Status	Completion Date	Score	
Ethics (General)	Passed	4/18/12	93	Launch
Print Version (PDF Format)	Pending			Launch

File Download

Do you want to open or save this file?

 Name: Cert-dadams-CE_ETH.pdf
 Type: Adobe Acrobat Document
 From: blaze-live.firesolutions.com

While files from the Internet can be useful, some files can potentially harm your computer. If you do not trust the source, do not open or save this file. [What's the risk?](#)

Student Feedback — Survey Link

This screen also includes a **Take Survey** button that allows you to participate in a quick survey. This is your opportunity to tell us what you liked or disliked about the course, platform, etc...

Final Exam Results:

Sorry you did not pass the exam.

Your score was: 20 %

A score of 70% or better is required to pass the exam and receive your certificate.

- If you did not pass, you may retake the exam by clicking on the "Relaunch Exam" button at the bottom right of your screen.
- If you passed, you may close this window and return to the Student Dashboard. You may then click on the "Print Certificate" button at the bottom left of the screen.

Course Survey

We appreciate your feedback. To complete a short survey regarding this course, please click on the "Take Survey" button below.

Take Survey

Relaunch Exam

Click the "Relaunch Exam" button to start again, or click the "X" in the top right corner to exit the course.

Module Progress: