# CFS (&VFT) To QuickBooks Premier or Enterprise Solutions Interface (QBI) Manual

For QBI users and Software Design Associates support technicians Last edited: 9/05/2014

The purpose of this interface is to create an efficient and user friendly means for jobs created in CFS to transfer to Estimates in QuickBooks where they can be converted into Sales Orders, Invoices, and/or Purchase Orders.

This interface can be setup to just track the sales transaction, or, to track the sales transaction and the inventory in QuickBooks affected by a job coming from CFS.

During the transfer, the user may choose the QB "group" mode. In this mode the items will still be listed individually on the screen display in QB but print as a group or groups using the job description as the default group name. (Group is a QB option and is limited to 20 items per group so there could be more than one group on the output. See QB for more detail.)

#### The CFS to QuickBooks Interface is built upon the CFS Enterprise Edition tools so QB Interface customers are automatically CFS Enterprise customers and receive all the Enterprise features.

Note: This interface will not work with QB Pro, POS, or QB Online. It will not work with QB Pro because Pro does not accommodate for assemblies.

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# **Installation & Data Setup**

A Software Design Associates support person will assist in the installation and setup of the interface. The following is a checklist of the setup requirements that need to be dealt with.

### Installing the interface program files

#### 1. Backup the CFS and QuickBooks data.

a. The data in the CFS folder to backup is the MASTER.0 file and all the files beginning with the word SAVE. If you operate CFS over a network, make sure you are backing up the files in the CFS folder on the server.

#### 2. Make sure the CFS program files are current.

b. To do this go to the CFS Utility window, Online Support, Online Services, and click "Check for Updates Now".

#### 3. Setting in CFS> Update Master File to turn interface on.

c. Pointer 97 needs to be set to 7. It can only be set by, or with the help of, a Software Design Associates technician.

# 4. The interface needs to be installed on the local drive of network workstations.

- d. The programs and data files will be installed on the local drive.
- e. We recommend you have a folder named "Apps" in your local CFS folder. Inside the Apps folder will be sub-folders for each of the CFS Enterprise apps. The only one that is required to be run locally is the QB Interface app. So the Apps folder would contain at least a folder named "QB\_Interface". This particular folder name is required.
- f. The usual path would end up being C:\CFS\Apps\QB\_Interface.
- g. The drive letter can be something different from C and the CFS folder and Apps folder could have different names but the QB\_Interface folder must be named this. Also see information below regarding the enterprise.xml file.

#### 5. Know the path to the QuickBooks company file.

h. You can look this up by opening QuickBooks to the appropriate company and pressing the F2 key.

#### 6. Know which QB user the interface will link to.

i. During the process of interfacing to QB, a QB user will need to be chosen. This user must have permission to access the Chart of Accounts. This same user connection will be used for all the interfaces on the network. It is okay that some users would not normally have access to the COA because the interface only uses this access for choosing which accounts will be associated with new items. Changing what accounts exist is not an option.

#### 7. Security and Permissions Settings

j. These settings on the computer influence if CFS and QuickBooks with be able to transfer information back and forth. There may be a problem if the settings for CFS, specifically the programs the job is being exported from and AccXmlWrapper.exe, are different from the settings for ImportEstimate.exe which accesses QuickBooks. Issues to consider are the UAC. It may need to be on or off depending on other computer settings. Remember that if the UAC setting is changed, the computer needs to be rebooted for the change to take effect. The CFS shortcut may need to be set to Run as Administrator. The CFS data path and/or the QB company file path may need to be set as a UNC path.

#### 8. Download the CFS-QB\_Interface\_Files.zip

k. Save this zipped folder into the C:\CFS folder. Extract the files into this same folder making sure they extract into C:\CFS and not into a sub-folder.

#### 9. To install in Windows XP:

- l. Have QuickBooks open as an administrator and in the single user mode.
- m. In the C:\CFS\CFS-QB\_Interface\_Installation\_File folder, run the Setup.exe file. QDBC will be installed first, if it is not present. Make sure the default interface installation path is changed to the correct location, usually C:\CFS\Apps\QB\_Interface.
- n. Towards the end of the installation have it automatically start the application. Browse to locate the QB company file and then click Test Connection. Follow the on-screen instructions. When registering the interface to access QB, choose to allow access even when QB is not open. It is recommended to have QB open when exporting jobs but this way you will not be restricted if you needed to export when it was not open.
- o. If CFS is running over a network, when establishing the CFS data path, either a mapped network drive or a UNC path are options. If one way does not work, try the other. (A UNC path is set by browsing through My Network Places, or Network to locate the main CFS folder.)
- p. Do a test transfer. The easiest way is to go to Miscellaneous Estimator, enter one of something and attempt the export. Remember to have a customer name.

#### 10. For Vista, Windows 7, Windows 8, and later installation:

- q. Close QuickBooks (Applicable for secondary setups also.) Make sure the shortcut icon for QB is located where it will be accessible when the interface installation windows are open.
- r. In the C:\CFS\CFS-QB\_Interface\_Installation\_File folder, it **is critical** (see exception in installation troubleshooting section) to Right-click on the installer (Setup.exe) and choose "Run as administrator". QDBC will be installed first, if it is not present. Make sure the default interface installation path is changed to the correct location, usually **C:\CFS\Apps\QB\_Interface**.
- s. At the end of the installation, **uncheck** to start the application. Finish and then double click the CPANEL.exe and browse to find the QB company file. Click test connection and yes.

- t. Do not close the setup window asking you to open QB. It is also **critical** to open QuickBooks by right-clicking on the icon and selecting **"Run as administrator**". After it is open make sure it is in the single user mode.
- u. When selecting a QB user, make sure you choose a user with permission to access the Chart of Accounts. Allow access of the application to the QuickBooks file whether it is open or closed.
- v. Close QuickBooks and re-open it. After the connection is established, you don't need to open QuickBooks as an administrator.
- w. If CFS is running over a network, when establishing the CFS data path, either a mapped network drive path or a UNC path are options. If one way does not work, try the other. (A UNC path is set by browsing through My Network Places, or Network to locate the main CFS folder.)
- x. Do a test transfer. The easiest way is to go to Miscellaneous Estimator, enter one of something and attempt the export. Remember to include a customer name.
- y. The setup in QuickBooks for this interface application can be viewed by logging into QuickBooks as an administrator and going to Edit> Preferences> Integrated Applications (on the left)> Company Preferences> Highlight the CFS QuickBooks Application. The window should look something like this depending on your version of QuickBooks. Errors may happen if the settings are incorrect.

ferences				
Accounting	My Preferences	Company Preferences		ок
Bills	You can manage all applic here.	cations that interact with this Quick	Books company file	Cancel
Decking	Don't allow any applic	ations to access this company file		Help
Finance Charge	Notify the user before	e running any application whose ce	ertificate has expired	Default
General	Applications that have	previously requested access to thi	s company file	
Integrated Applications	Allow Access Applic	ation Name		Also See:
Items & Inventory	CFS Q	uickBooks Application	Properties	General
Jobs & Estimates	<ul> <li>Intuit :</li> </ul>	Sync Manager		Comies
Multiple Currencies	✓ Intuit:	Sync Manager	Remove	Connection
Payments				8 8 8
Payroll & Employees				
Reminders				
Reports & Graphs				P P 3
Sales & Customers			1	
Sales Tax				6 6 8
Send Forms	To learn more about appl	ications that integrate with QuickB	ooks, go to the	
Service Connection		( harketplace		
Spelling				P P 3
Tax: 1099				
Time & Expenses				1. 1. 1. 1

Properties in a single user environment....

Properties in the multi-user environment...

Properties - CF5 QuickBooks Application	Properties - CFS QuickBooks Application X
Access Rights Details	Access Rights Details
<ul> <li>✓ Allow this application to read and modify this company file;</li> <li>□ Prompt before allowing access</li> <li>✓ Allow this application to login automatically</li> </ul>	<ul> <li>Allow this application to read and modify this company file</li> <li>Prompt before allowing access</li> <li>Allow this application to login automatically</li> </ul>
☐ Allow this application to access <u>S</u> ocial Security Numbers, customer credit card information, and other personal data <u>Tell me more</u>	Login as: Admin  Allow this application to access <u>S</u> ocial Security Numbers, customer credit card information, and other personal data Tell me more
OK Cancel Help Search for information about this application at the <u> </u>	OK Cancel Help

i. Regarding the user in the multi-user environment, the user does not necessarily have to be an "admin". But it does need to be a user who has permission to view, or, view and make changes to the Chart of Accounts. (This will not be a security issue because the interface just needs access to view the COA and associate accounts with items. There is no mechanism for making changes to the COA.)

#### **Installation checklist**

- 1. Interface programs installed in the local CFS> Apps> QB\_Interface folder.
  - (a) The CFS and Apps folder may be named something else but the folder the interface is installed in must be named "QB\_Interface". Interface files are:
    - (i) CPANEL.exe
    - (ii) CFSSetupMaintenance.exe
    - (iii) ExportCustomer.exe(iv) ImportEstimate.exe
- .exe [Creates the QB customer.csv file]
  - [Imports accXml.xml file into QB]
    - (v) AccXmlWrapper.exe

[Launched when Export to QB is chosen]

(vi) Customer.csv

SV

[Control Panel]

- (1) ExportCustomer will export the QB customers to create this file (vii)Sales\_Reps.csv
  - (i) See instructions below.
- (viii) Last\_invoice.log
- (1) This file is created by AccXmlWrapper and stores the last invoice number transferred from CFS. The program reads this file to possibly generate a warning dialog box that an invoice has been transferred to QB previously.
   (ix) csvReFormatApp.exe
  - (1) In order to import an Excel file of products intended to be imported into QB that has been saved in the csv format, this file needs to be reformatted a certain way. You can reformat it by running this reformatting app on the file. You can also drag and drop the file on this app and it will create the reformatted file. If you want to view it after reformatting, do not open the file in Excel again as this will reverse the reformatting. Instead, right click it and open with Notepad.
- 2. The control panel needs to be setup appropriately with the CFS location being the main CFS folder for sharing data which may be on a server.

- 3. The enterprise.xml file should be in the local CFS folder and configured appropriately. It needs a line independent of a settings group similar to the following example. This path is user defined but a folder named "QB\_Interface" has to be at the destination of where this path points to. The following is a typical enterprise.xml configuration. Notice the last line that defines the location of the QB\_Interface folder.
  - (a) Note: The Apps can be in whatever order you prefer on the menu. If you do not intend to use an App you do not need to include that <settings> group.

<settings>

<xmlfilepath>C:\CFS\Apps\XML\_Reader\_App\XMLReader.xml</xmlfilepath> <xmlexecpath>C:\CFS\Apps\XML\_Reader\_App\cfs-xml.exe</xmlexecpath> <sda\_menu\_name>Export to XML & View with XML Reader App</sda\_menu\_name> <sda\_icon\_name></sda\_icon\_name> </settings> <settings> <xmlfilepath>C:\CFS\Apps\Inventory\_Analyzer\_App\InventoryAnalyzer.xml</xmlfil epath> <xmlexecpath>C:\CFS\Apps\Inventory\_Analyzer\_App\InventoryAnalyzerApp.exe</x</pre> mlexecpath> <sda\_menu\_name>Export to XML & Run Inventory Analyzer App</sda\_menu\_name> <sda\_icon\_name></sda\_icon\_name> </settings> <settings> <xmlfilepath>C:\CFS\Apps\Commission\_Assistant\_App\CommissionAssist.xml</x mlfilepath> <xmlexecpath>C:\CFS\Apps\Commission\_Assistant\_App\CommissionApp.exe</xml</pre> execpath> <sda\_menu\_name>Export to XML & Run Commission Assistant App</sda\_menu\_name> <sda\_icon\_name></sda\_icon\_name> </settings> <settings> <xmlfilepath>C:\CFS\Apps\QB\_Interface\Export.xml</xmlfilepath> <xmlexecpath>C:\CFS\Apps\OB\_Interface\AccXMLWrapper.exe</xmlexecpath> <sda\_menu\_name>Export to QuickBooks</sda\_menu\_name> <sda\_icon\_name>C:\CFS\Apps\QB\_Interface</sda\_icon\_name> </settings> <qbpath>C:\CFS\Apps\</qbpath>

- 4. If CFS is on a server there needs to be a CFSSetup.dat in the server CFS folder. This file is in addition to the normal CFSSetup.dat in the local CFS folder. It is critical that the data path in these files are correct for CFS & QB syncing features to work correctly. They should be identical.
- 5. InterOp.exe needs to be located in the main CFS data folder **and** in the local CFS folder.
- 6. APF.exe should be in the local CFS folder.

### Sales\_Reps.csv

If you would like to use the option to be able to select a sales rep's initials during the export process, there needs to be a file name Sales\_reps.csv in the C:\CFS\Apps\QB\_Interface folder. A sample file of this name is normally included in the installation. Right click on it and open it with Notepad. It contains only two fields, the sales rep's initials and the sales rep's name, separated by a comma. Enter the initials, comma, and name on separate lines for each sales rep. Do not include spaces. Do not have empty rows. It is necessary to keep this file name and this location.

(a) If the file does not exist, it can be created by entering the information into any word processing program or spreadsheet. Choose Save As with the file type set to a csv file. If you type it in Notepad it will automatically be a .txt file of which you can just rename to have a .csv extension.

# Import of QB customers into the CFS contact center - semi-automatic & optional

If you have some customers in QuickBooks, maybe some repeat customers, that you would like to import into CFS, there is a semi-automatic way of doing this.

- 1. Open the QB\_Interface folder and double click the ExportCustomer.exe application file. (This is just a direct way of doing what clicking the button "Refresh list of QB customers" does on the job export window. So if you clicked that button recently you probably don't need to export again.) It exports the QB customer list into a format that CFS can recognize and read to make the customer information available to save in CFS.
- 2. When prompted for the Export Folder, make sure the path is set to where the file will get exported. This needs to be your QB\_Interface folder. In a standard installation the path is C:\CFS\Apps\QB\_Interface. Then click Export. This might take a few minutes if you have a large file.
- 3. The exported file will be named customer.csv. It needs to be copied to the root of the main CFS folder and renamed to SDA\_CUSTOMER.csv.
- 4. Run CFS> Tools> Miscellaneous Estimator and stop at the Input Customer information window. Put a checkmark in the box next to "Search Special Customer File" and your list of QuickBooks customers should appear. The program accesses the CFS customer list when the checkmark is absent and accesses the exported QuickBooks list when the checkmark is present.
- 5. Double click a customer to load the information into the fields. Edit if necessary and click Save. This saves the entry in the CFS contact center and at the bottom of the displayed list. Notice the checkmark is gone and the CFS list is displayed. Even though they are not displayed in alphabetical order, a customer can be found quickly by typing characters into the search window just to the right of the Save button.

#### **Troubleshooting Installation**

- **1.** When first trying to establish the connection, a message pops up that the program cannot open QuickBooks because it is already open.
  - a. This solution worked on a Windows 7 computer.
    - i. Uninstall the interface. Turn off the User Account Control and reboot. Reinstall per the directions by right clicking on Setup.exe and choosing to run as an admin. When running CPANEL.exe and get to the point where you will be opening QuickBooks, start it the normal way (Not running as admin as in the normal directions.)
    - ii. You could experiment without turning off the UAC, install setup as admin but run QuickBooks the normal way.
  - b. This solution worked on a Windows 8 computer
    - i. UAC was on
    - ii. Installed Setup.exe in the regular mode, not as an administrator.
    - iii. Use the Shortcuts folder option otherwise it tried to open QuickBooks a second time when attempting to export an estimate.

#### 2. Error message: "Cannot connect to QuickBooks company file."?

- a. There are several causes for this message depending on your Operating System and how the computer is configured. Try whichever of the following you think could be applicable.
- b. The number of QB users may be maxed out. If this is the case, a user will need to log out before another user can log in.
- c. The path to the QuickBooks company file may be too long for compatibility to the interface. Check your path by striking the F2 key on any QuickBooks window. It has worked at three levels down, i.e. C\Shared\QuickBooks\Company File.QBW, when it would not work previously when there was one more level.
- d. On some computers, the connection only works via a mapped network drive while on others, it only works via a UNC path.
- e. If there is more than one company file, the appropriate company file may need to be open in order for transfers and/or maintenance procedures to work.
- f. The QB company file may have been moved or renamed. Verify the path and name by pressing F2 in QB and viewing the path. Now go into CFS>Update Master File>Accounting tab and open the Control Panel. Click OK past the message that it could not connect. View the path to the QB co. file. If it is incorrect, first make sure all users are logged out of that co. file, and then browse to it to reset the path. You may be able to just manually type the new path or file name in the field and save. (If the Control Panel does not open, go to Computer and browse to your local QB Interface files, probably C:\CFS\Apps\QB\_Interface and double click the CPANEl application file.)
- g. The Interface application may not have permission to access the QB company file, or, it may not have permission to log into QB automatically. Log into QB as an administrator in single user mode. Go to QB>Edit>Preferences>Integrated

Applications>Company Preferences. Make sure there is NOT a check mark in "Don't allow any applications to access this company file.

- i. Under "Applications that have previously requested access to this company file", highlight the "CFS QuickBooks Application" and click Properties.
- ii. The user does not necessarily have to be an administrator. But it does need to be a user who has permission to view, or, view and make changes to the Chart of Accounts. (There is no need for concern, changing the COA is not part of the Interface features. The Interface just needs access to view it and associate accounts with items.)
- h. Jobs transfer when QuickBooks is closed but not when it is open.
  - (i) Uninstall the interface according to the instructions in this manual. Then reinstall the interface per the normal installation instructions.
- 3. When transferring a job from CFS to QB, with QB running, the interface tries to open the company file again. This solution may work for any circumstance where using the Interface apparently triggers QB to try to open a second time.
  - a. Go to Edit>preferences>general>take checkmark out of "Keep QB running for quick startups"
    - i. Here are some other processes that keep running sometimes:
      - 1. Right-click the Windows taskbar and select Task Manager.
        - 2. Click the Processes tab.
        - 3. End any of the following QB-related processes if they are listed. (Select each process and then click End Process.)
          - a. QBW32.exe
          - b. QBHelp.exe
          - c. QBUpdate.exe
          - d. Support.exe
          - e. Mrtmngr.exe
          - f. QBdagent2002.exe
          - g. QBdagent2001.exe
          - h. QBdagent.exe
          - i. Axlbridge.exe
  - b. If the problem persists, reboot and try again
  - c. If the problem persists, turn off the UAC, reboot, uninstall the interface, and install it again making sure it is installed properly for the OS.
  - d. If the problem persists, turn off the UAC, reboot, uninstall the interface, and install it the usual way (in Win7 or later, right click and run as admin). However, when opening QuickBooks, do not right click and run as administrator per the usual directions. Just run it the normal way by double clicking the short cut.
  - e. If the problem persists, a folder named "Shortcuts" may need to be created in the QB\_Interface folder and a checkmark put in the box next to Open Folder near the bottom of the Save Accounting Estimate window (same as the AccXmlWrapper.exe window). This will add one more step but may solve the problem. It causes the application to get launched by a user, rather than another application which seems to be the cause of the problem with some operating

systems. Create shortcuts for the following applications and save them in the Shortcuts folder.

- i. ImportEstimate.exe and name it "Export job to QB"
- ii. ExportCustomer.exe and name it "Refresh list of QB customers"
- iii. CPanel and name it "Open the Control Panel"
- 4. When trying to install QBFC8, this error occurs: Error #ID\_STRING7#, User does not have permission to install programs.
  - a. Log in as an administrator and try again.

#### To uninstall the interface

- 1. When logged in as an administrator, go to QuickBooks> Edit> Preference> Integrated Applications> Company Preferences> highlight the interface option and click Remove.
- 2. On your computer, go to Start > Settings > Control Panel > select Fence Software QuickBooks Application and press Remove
- 3. If you plan to reinstall, just delete the file named Settings.txt. If you are not planning to reinstall, you could delete the entire QB\_Interface folder.

### Data Setup - QuickBooks

#### 1. Tracking Inventory

a. If you plan to track inventory, make sure you have this option turned on in QB.

#### 2. Unit of Measure

a. The Unit will import from CFS. If you would like the Unit to display in QB, the Unit of Measure needs to be turned on. In QB 2010 (and maybe other versions) go to Edit> Preferences> Items & Inventory> Company preferences> Enable Unit of Measure> choose Single unless you need it set to Multiple. Make sure the unit designations in CFS are consistent throughout the master file. See CFS setup requirements for more information about this issue.

#### 3. Customize the Estimate form in QB

- a. Make sure your QB is setup so you can create estimates.
- b. You can take advantage of some interface functionality if the estimate form in QB is setup to include the Sales Rep field. The sales rep can be chosen during the import process and populate this field.
- c. If the "Ship To" address block is on the QB estimate form, the CFS Job Information will populate into it.

#### 4. Chart of Accounts

- **a.** Verify the Chart of Accounts meets your needs:
  - **i.** There has to be at least one income account (critical to Level 1&2), COGS account (critical to Level 2 only), and Inventory account (critical to Level 2 only). You may choose to have sub accounts in each of these types.
- **b.** Several other income accounts are recommended
  - i. "Contra Income" for recording discounts.
  - **ii.** "Freight", or a name of your liking, for recording freight charged for deliveries to customers.
  - iii. An account to record installation labor income.

#### 5. Required Items

- **a.** Some Items are required to be in the Item List whether you plan to track inventory on hand or not. The description of each may be whatever you like.
  - **i. Freight** (Type is Service) This is delivery charge to the customer.
  - **ii. Discount** (Type is Discount) This is a sales discount to customer.
  - **iii.** Labor (Type is Service) This is installation labor.

### **CFS Data Setup**

#### Introduction

The Interface setup is usually done primarily by a representative of Software Design Associates with cooperation from the client. The list of items in CFS is called the Master File and is equivalent to the Item List in QuickBooks. The interface matches the Part Number of items in the file exported from CFS to the Item Name/Number in the QuickBooks Item List in order to synchronize the data when exporting a transaction from CFS and importing it into QB.

These instructions are detailed in this manual so it can serve as both a QBI user manual and an SDA employee manual. So if you do not understand some of the directions, do not be overly concerned as it is probably something only an SDA representative would understand anyway.

#### There are two basic levels to the interface setup

- Level 1 setup makes it possible to send transactions to QB without tracking inventory. It should be setup even if tracking inventory is the ultimate goal. This is for two reasons, so transfers can be made before tracking is viable (i.e. actual counts have not yet been recorded in QB), and, in the long term, for some transfers where tracking is not needed.
  - There is no need to have Part Numbers in the items in CFS. The interface will assign a generic Part Number based on the word "CUSTOM" to each item when the transaction is exported to QuickBooks.
  - At the Export to QB window in CFS, the Detailed Inventory Tracking Mode box must NOT contain a check mark. The default can be set in Update Master File> Accounting.
- Level 2 setup is the configuration needed in addition to Level 1that makes it possible to track inventory.
  - The Part Number fields in the CFS items need to have entries, and these entries have to be identical to the Item Name/Number in QuickBooks. The CFS Master File items can be exported and used to populate the item list in QuickBooks. If this preferred method can be employed, it guarantees the IDs will be the same.
  - At the Export to QB window in CFS, the Detailed Inventory Tracking Mode box MUST contain a check mark.

#### Level 1 setup details

#### 1. Sales Tax

a. **The Sales Tax** templates in CFS should be setup to replicate the Sales Tax options in QB. The interface is going to ignore the sales tax associated with a job coming from CFS because QB will be handling the application of the correct tax. The reason to have the sales taxes replicated in CFS is so the bottom line price of the job is the same total as it will be in QuickBooks.

#### 2. Part Numbers

- a. When a job is exported to QB in the non-inventory tracking mode, the system assigns a generic Part Number to each line item on that job. The computer generated Part Number is independent of what the item actually is or the entry, if any, in its Part Number field. This generic Part Number will have the word CUSTOM as its base.
- b. These CUSTOM items need to be added to the QB item list as Non-Inventory Parts before job transfers begin. This is because if a CUSTOM item gets added on-the-fly on a job with a discount, the price may be incorrect. If the item is already in QB at the time of transfer, this potential problem can be avoided. Also, the default QB item Type is "Inventory Part" but CUSTOM items have to be Non-inventory Parts. If a CUSTOM item is added on-the-fly, it is easy to forget to change that setting to a Non-inventory Part. This is critical for proper account posting.
- c. CUSTOM items are re-used each time a job is imported from CFS in this noninventory tracking mode. Each CUSTOM item name will be appended by a user defined character designating a type of fence. Since there can only be one line item of each item name/number on any given transaction, the interface will append a number to the base. For example, in an imported Chainlink Scratch Builder job, the Item Name of the first item would be CUSTOM-C, the second CUSTOM-C 1, the third item CUSTOM-C 2, etc.
- d. Recommended fence type item designators and resulting Item Name/Numbers are listed here below. It is best to stay with the S, P, and O because those Scratch Builders will automatically use those designators on the items they fabricate.

i.	S for Chainlink	CUSTOM-S, CUSTOM-S 1 CUSTOM-S 30
ii.	P for PVC/Vinyl fence items	CUSTOM-P, CUSTOM-P 1 CUSTOM-P 12
iii.	O for Ornamental	CUSTOM-O, CUSTOM-O 1 CUSTOM-O 12
iv.	W for Wood items	CUSTOM-W, CUSTOM-W 1 CUSTOM-W 12
v.	X for Wire Panel items	CUSTOM-X, CUSTOM-X 1 CUSTOM-X 12
vi.	M for Miscellaneous items	CUSTOM-M, CUSTOM-M 1 CUSTOM-M 12
vii.	No designator for Write-in er	tries* CUSTOM, CUSTOM 1CUSTOM 5
viii.	R for Residential SB	CUSTOM-R, CUSTOM-R 1,CUSTOM-R 6
	1. The CUSTOM-R items	are only needed if the Residential Scratch
	Builder is going to be	used. No matter the account designator, it
	will use CUSTOM-R fo	or fabricated gates and posts.

e. Each fence type has a different designator so you can post the sales amounts for each kind of fence to separate income accounts. If you intend to have the sales

amounts for all fence types posted to the same income account, you would associate the same income account to all the CUSTOM items. Or, you could assign the same fence type designator to all the Master File items. However, keeping the different designators would make it easier in the future if you ever wanted to start recording sales to different accounts.

#### 3. CFS Write-In Entries\*:

- i. CFS Write-In Entries are created by the user to sell items that are not in the Master File. To accommodate for CFS Write-in entries, the interface assigns a Part Number of CUSTOM (with no fence type designator). The Interface will use this same Part Numbering scheme in the Scratch Builders, Miscellaneous Estimator, or Cash Register.
- b. **Note:** QuickBooks does not allow the creation of Non-inventory Parts with the same Item Name/Number as an Inventory Part that has been made inactive.

#### 4. Getting the CUSTOM parts into QuickBooks

- a. You can manually enter the CUSTOM items into QuickBooks, or, use a semiautomatic process explained next. For proper function, **do not include Unit of Measure (U/M) entries** in CUSTOM parts.
  - i. Create one of each type of custom item in the QB item list
  - ii. Export the list to Excel
  - iii. Isolate only the custom items
  - iv. Create as many copies of each one as needed
  - v. Create a column with the numbers that will be appended
  - vi. Combine the Part Number and the numbers field into one
  - vii. Copy and paste values only
  - viii. Create another column and use the Trim formula to remove extra spaces ix. Remove unneeded columns
    - x. Import into QB using the File> Utilities> Import> Excel Files> Advanced Import option.
      - 1. **Tip:** The income account name field in the Excel file must be no longer than 23 characters long. If the account is a sub-account, the total number of characters for the sub-account is also 23. After the items are imported, the account names can be changed, so, if the character limit is an issue, a way to deal with this is to edit the account names to be short enough, import the items, and edit the account names back to their original descriptions.
      - 2. **Caution:** There is a bug in some QuickBooks versions that will cause QuickBooks to freeze up during the map creation routine. See the troubleshooting section near the end of this manual if this problem occurs, or, follow the directions for the solution in order to avoid the possibility of it happening.
      - 3. **Caution:** Custom items must not have an assigned Unit of Measure. Also make sure there is NOT a check mark in the box next to "This item is used in assemblies or is purchased for a

specific customer:job." See the troubleshooting section of this manual for more detail.

4. **Caution:** If it is necessary to use Misc Estimator to transfer CUSTOM items into QB, disable U/M while doing so and enable again afterwards. Otherwise it will add a U/M to the items.

#### 5. Preparing for sales account designations of items

- a. Determine in advance which groups of items in the CFS Master File will be designated to the same fence type and subsequently to the same sales account in QB.
  - i. One way to do this is to go to Update Master File, Open Record, browse through the items and make notes of the various boundary record numbers.
  - ii. Another way is to print the Master File to a pdf and browse the printouts for the boundary record numbers.
  - iii. You could also use InterOp to export the Master File to Excel and look up the boundary record numbers.

#### 6. Backup your primary data files.

a. These files are in the main CFS folder. They are the MASTER.0 and all the files beginning with the word SAVE. You can view and access the location of the data files by going to the CFS Utilities tab and clicking System Information.

#### 7. To associate the designator to the items in CFS:

- a. Set pointer 20 to "1" to enable the option.
  - i. To do this go to Update Master File, Settings tab, choose Change Pointer Settings, Pointer.0, a single pointer, 20, set it to "1", click next and close.
- b. Go to Update Master File and type "INTERNAL" and enter. This is not a menu choice but you should see it show up near the bottom of the window when you type it.
  - i. On the Internal Special Functions menu choose "LOW LEVEL change".
  - ii. Enter a beginning and ending record number for a group of records and click OK.
  - iii. At the question "Which MF\$()/MFN() subscript to change?" type "22" and enter or click OK..
  - iv. At the "Enter MFS\$(22)=" type the fence type designator and press Enter or click OK. For example, enter a "W" for the wood items as per the table listed earlier. Do not include the quote marks.
  - v. Click Yes when prompted "Are you sure?"
  - vi. Repeat for each group of records making sure that all items in the master file have a fence type designator.

#### Level 2 setup - tracking inventory

The QBI comes with a utility program called InterOp. With InterOp, the Master File can be exported to a .csv file and opened in a spreadsheet program like Excel. Changes can be made to certain fields and then imported back into CFS. The details of InterOp functionality is in the separate CFS Enterprise Edition (CFSE) manual. InterOp is very useful for quickly making the changes needed in the CFS Master File, and later, to prepare the items exported from the Master File for importing into QuickBooks. These directions include how to make the changes without InterOp and with InterOp.

#### 1. Labor Records

- a. While it is useful to include labor as a component in CFS for calculating the cost and subsequent selling price of an assembly, whether that assembly is predefined or a product fabricated as needed by the estimating program, it is usually not appropriate as a component of an assembly in QB. In QB, the components should only be materials because the labor is accounted for when people are paid to do the work.
- b. To ensure that fabrication labor is not transferred to QB as the component of an assembly, the word "LABOR", or "Labor", should be in the description of these items in CFS. Items containing the word labor will not transfer to QB whether it is a component of an assembly or not. This should not be confused with the installation labor. This is the Labor entry listed separate from the materials and only appears as a result of entries in the Labor module. This Labor does transfer to QuickBooks.
- c. There are labor items in CFS for cutting chainlink posts from full lengths that are normally named "Cutting Cost", cutting lumber such as "Lumber Cross Cut", for fabricating chainlink gates named "Welding Cost", for fabricating PVC and Ornamental profiles like "Routing Charge", "Punching Charge", etc, and more. This kind of labor is used in the CFS fabrication process in order to price products correctly. Or sometimes, this labor is used as components of predefined assemblies. Either way, the fabricated product or pre-defined assemblies will transfer into QB as an assembly cut without the labor component if these directions are followed.
- d. There are a couple ways to add the word labor to multiple items all at once. The word can be in either the Item field or the Description field. Open Record or the Change Descriptions feature in Update Master File can be used. If you have and use InterOp to update the entries, remember that the words in the Item field cannot be imported back into CFS so add "Labor" into the Description field. If the word "Labor" is already in the item field it does not need to be added to the Description field. It just needs to be in one or the other field.
- e. If you want to have some labor available to be listed on the material list after import into QB, make sure it does NOT contain the word "Labor". You could call it a charge or a fee.

#### 2. Alert!! PVC and/or ornamental fencing fabricator module users

- a. It is **critical** for proper inventory tracking to have I ("I"nventory) flags in the profile, bottom rail inserts, and lattice items. For example, if you do not have an I flag in a 5X5X192" profile and cut a 96" post from it, the entire piece will be deducted from inventory for each post. With an I flag in place, only half the piece will be deducted. There is more to know. See the CFS manual chapter on setting up the PVC and/or ornamental fabrication modules for more detail.
- b. Also, if vinyl U-channel is used to cover the tongue or on the sides of the lattice, the smaller pieces are normally setup as assemblies to connect them to the raw material. If a vinyl fabricated job is exported to QB in the summary mode, there will have to be enough U-channel assemblies on-hand in QB for the job to transfer. These can be built directly in QB, or, a Miscellaneous Estimator job could be created with the desired quantity of U-channel assemblies. This "job" could be transferred to QB thus letting the interface force the builds for you. The estimate can then be deleted from QuickBooks.
- c. To add the I flags, go to Update Master File> Change Utilities> Change Flags. If you use InterOp, after importing the flags back into the Master File, you still need to go to "Change Flags" and go through the process of viewing each item and accepting the entry. This is so the program has the opportunity to create the Inventory Control Record that results from adding an I flag to an item.

#### 3. Unit of Measure

- a. If you turn the U/M option on in QB, (see QB setup instructions), the U/M on CFS transactions will be on QB transactions. If a unit is used on a CFS transaction that is not already setup in QB, QB only uses the first two characters and will truncate the rest. It is best if the units are already setup in QB to match all the possibilities coming from CFS, plus, if the units are setup in QB in advance they can be more than two characters long.
- b. You can setup unit descriptions in QB by loading any item and clicking the unit drop down menu to reveal the "Add new" option. The following unit descriptions are recommended with the unit description in parenthesis being the same as the unit description in CFS:

i.	Each (Ea.)	Pallet (Plt.)	Set (Set)
ii.	Foot (Ft.)	Roll (Roll)	Hour (Hr.)
iii.	Pair (Pr.)	Coil (Coil)	Bundle (Bundle)
iv.	Box (Box)	Gallon (Gal.)	Carton(Carton)
v.	Bag (Bag)	Quart (Qt.)	Package(Pkg.)
vi.	Cubic Yard (Cu. Yd.)	Pound (Lb.)	

c. These description formats are optional with the exception of "Ea.". When CFS fabricates certain products it generates a unit description of "Ea." that the user cannot change.

d. If the unit descriptions are not consistent in CFS you can use "Change Descriptions" to update them. Or you can use InterOp to export the Master File, update the Units, and import back into CFS.

#### 4. Verify assemblies are flagged correctly

- a. The flags "U", "A", and "E" should only be in items that are setup as assemblies in CFS. The U flag stands for (U)n-assemble so components are accounted for in regards to inventory tracking purposes. "A" stands for a weighted (A)verage so the program auto figures the markup on the assembly based on the markups on the component parts, and E stands for (E)xplode causing the components, not the assembly, to list individually on the output.
- b. **If an assembly item in CFS contains a U flag, the interface will recognize the components and track inventory appropriately.** If an assembly item does not contain a U flag, the interface ignores the components and treats it like a regular non-assembly item. This may be desired when an "assembly" is only setup for calculating the cost of an item. For example, the cost of a board could be setup as an "assembly" where the component is a quantity of a price per board foot. Another example is when a linear foot of fabric is setup with a component of the cost per square foot but you want to track inventory of the linear feet, not the square feet. In both these cases, there should be no U flag in the boards or fabric.
- c. The assemblies can be viewed, edited, deleted, and printed by going to Update Master File> Change List Price> Assemblies (Additional Pricing Functions). Print the list for referencing when reviewing or changing the flags.
- d. There is a utility feature in CFS to check for items flagged as assemblies but are not assemblies. Go to Update Master File >Check MASTER FILE & SAVE FILES for common errors> check for Unnecessary Flags. The report can be displayed on the screen or printed.
- **e.** Avoid having assemblies as components of assemblies if possible. If this is unavoidable, there will need to be enough sub-assemblies built in QB to have enough on hand to build the primary assembly, just like there has to be enough regular items on-hand to build an assembly. The sub-assembly can be manually built in QB, or, you can "borrow" the job transfer mechanism to automatically build them for you. Go to Miscellaneous Estimator, enter as many as you like and transfer the job. You can delete the estimate that gets created in QuickBooks but the built assemblies will be done.
- f. There are two ways to verify the assemblies are flagged correctly, without InterOp or with Interop. Checking with InterOp is much easier.
  - i. To check without InterOp:
    - 1. Use either the list of assemblies printed from the assembly window or the APF.exe export for references when you go to Open Record or Utilities> Change Flags to verify flag settings.
  - ii. If using InterOp to examine assembly flags, a list of the assemblies first needs to be exported to a text file for InterOp to read. To do so, open

your main CFS folder and double click on the APF.exe application file. Either export option will work. The file path is where the file will get created and needs to be to the same folder InterOp is getting launched from. Click OK. As soon as the working notification is gone when you have your cursor over the window, it is done exporting and you can close APF.exe. If you want to view the APF.txt file you can open it with Notepad or open it in Excel or like program. You do not need to open it for this process.

Ť	Additional Pricing Function Utility:	×
Г	Options:	
	C Export the APF to a file (SN)	
	Export the APF to a file (PN)	
	C Import the APF from a file (standard)	
	<ul> <li>Import the APF from a file (special, Components X Targets)</li> </ul>	
	<ul> <li>Import the APF from a file (special, Targets X Components)</li> </ul>	
L		
F	ile Path:	
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17	APE.TXT OI	

iii. Now run InterOp and export the Master File with the Assembly Identification option. See the field that identifies if an item is an assembly and its associated flags. These flags can be changed and imported back into CFS.

#### 5. CFS Part Numbers

#### a. Part Number requirements

1.

- i. All items in CFS that will be included in transactions to be exported to QB, including fabrication labor items (even though they ultimately will not be imported into QB), must have a Part Number in their Part Number field. See character length restrictions below.
- ii. This can be done by going to Update Master File> Change Utilities> Change Source/Part Number. Or,
- iii. InterOp can be used to export the master file to a spreadsheet program such as Microsoft Excel where the Part Numbers can be entered and then imported back into CFS. Do NOT have an APF.txt file in the CFS folder when doing this so assemblies WILL be included. Use the Assembly Identification export option.

- iv. Most assemblies need to have Part Numbers but the items with an E flag for "E"xplode do not. These are typically setup to combine items for a menu choice but the components list separately on the transaction. In other words, by the time the job is figured, those assemblies are not assemblies anymore. Only the components of exploding assemblies need Part Numbers.
- v. If some items that will be on transactions being imported from CFS are already in the QuickBooks item list, there are two choices. Either put the item name in QB into the Part Number field in CFS, if it fits CFS requirements, or, change the item name in QB.
  - 1. QuickBooks provides several methods for editing the item list including the item name/number en masse. See the QB tutorials and directions for more information.

#### **b.** Part Number Restrictions

- i. While it is recommended to only use letters and numbers as Part Numbers. The following characters are not recommended but acceptable – period, dash, underscore, and forward slash (/). The reason these characters are not recommended is that when a person is loading a specific item by typing in the Part Number, he or she then has to remember to type these special characters along with the rest. Also, it makes it longer and introduces one more variable that could throw things off. Spaces will cause an error to occur when reading a pricing file for automated pricing updates so they should be avoided along with any special characters not listed above.
- ii. The Part Numbers of "FABRICATED", "FAB-POST", "FAB-PIECE", and "SECTION" have special meaning in the interface export so do not use them for a Part Number in the CFS records.
- iii. The Part Number "CUSTOM" is used for CFS Write-in entries and for any item on a job sent to QB in the non-inventory tracking mode, so normally it would not also be in the Part Number field. However, if you wanted to track inventory on some parts but then have some items not track AND channel them to the same reusable CUSTOM items in QB, you could put "CUSTOM" in the items' Part Number fields.

### c. Special consideration when the Source Number is longer than twelve characters, and, you want to use that number as the Item Name in QB:

- i. When it comes to products only purchased from one vendor, which is often the case with PVC, ornamental, and wire panel fencing, people usually use the vendor's Part Number (the Source number in CFS) as the primary, common number in CFS and Item Name in QuickBooks. If the Source Number length is equal to or less than12 characters long, it can be copied or moved into the Part Number field in CFS.
- ii. However, sometimes the Source Number is longer than 12 characters. The Source Number can be expanded to accommodate up to fifteen characters but the Part Number cannot. To resolve this conflict, you can

put the word "SOURCE" in the Part Number field. (The program is not case sensitive regarding the word "SOURCE".) When the program reads the word "Source" in the Part Number field, it will use the Source Number instead of the Part Number as the Part Number on the output.

iii. The way to expand the Source Number from a maximum of 12 to 15 characters is to put a "~15" in the first field of the two part Source Number. This also makes the expanded Source Numbers easy to identify.

#### 6. Preparing the CFS Master File export for Populating the QuickBooks Item List

- a. Export the CFS assemblies to a text file so the Master File can be exported in a way that excludes assemblies. It is **critical** that assemblies be excluded from the list of non-assembly items to be imported into QuickBooks. (See a separate section regarding the proper way to transfer assemblies from CFS to QB.)
  - i. To export the assemblies, run the APF.exe program as described above under the section related to verifying assembly flags.
- b. To export the file for use in populating the QB item list, run InterOp and choose the option to "Export to Accounting CSV". This option will exclude the assemblies if the APF.txt file is present in the local CFS folder as described above. This is very important so double check that assemblies are indeed being excluded before proceeding.
- c. Keep your commonly sold items and delete all the items that do not need to be imported into QuickBooks. Keep in mind that items not in QuickBooks can be added during a job export. However, it is best to keep that circumstance to a practical minimum. It is recommended that if you have a plug & play ornamental or PVC module such as Ameristar Ornamental or Bufftech PVC, you can either pick out the commonly sold of these items to keep, or more simply, delete the entire item block and let the interface add them during exports to QB. If you fabricate PVC or ornamental, keep the appropriate raw material. Also delete any labor items that contain the word "LABOR" or "Labor". Save the file. The file name "ItemsForQB" is used for this example.
- d. Identify each group of Inventory Part items (you may or may not have more than one group) that will have the same asset, cost of goods sold, and income accounts associated with them. Manually add one item from each group into the QuickBooks item list in the manner you prefer. Usually you would be choosing Inventory Part, entering the Item Name/Number, if it is to be a Subitem, the Unit of Measure, the Description for Purchase Information and Sales Information (usually the same), Cost, Sales Price, COGS account, Income Account, Asset Account, and if it is taxable. Other fields are optional.
- e. In QuickBooks, export the item list to Excel, preferably without the directions cover worksheet. Delete all but the items you added manually in the previous step. This provides you with the format necessary for importing the entire group or groups of items from CFS.
- f. Using the tools within Excel, format the ItemsForQB file to the format of the Excel file exported from QuickBooks in the previous step. When that is done it

should be ready for import into QuickBooks. You could break out categories onto separate worksheets if you like.

#### 7. Importing the items exported from CFS into QuickBooks

- a. Make a backup of your QuickBooks company file.
- b. In QuickBooks go to File, Utilities, Import, Excel Files, Advanced Import. Browse to the file readied for import, select the worksheet if necessary, setup a mapping or choose a pre-setup map, and Import. If items fail to import, choose to create an error log file and view it with Notepad or other program. Make the appropriate adjustments and try again. (In some versions of QB, when creating the import map and associating fields in QB with the import file fields, QB will lock up. To avoid this, click on the label of the first QB field name before clicking in the field where you choose the matching import file field. This normally only needs to be done for the first field match.)
- c. Ideally you would do a physical inventory count and update QB before using the interface in the inventory tracking mode. This is for two reasons. Aside from the fact that the beginning counts need to be correct for any subsequent counts to be correct, the interface will not let you export a job in the tracking mode if it contains an assembly and there is not enough components on hand in QB.

### d. You can transfer jobs in the non-inventory tracking mode until you have a chance to enter the current counts in QB.

- i. The default for the tracking versus non-tracking mode is set in Update Master File on the Accounting tab.
- ii. When the counts are corrected in QuickBooks, set the default appropriately.

#### 8. Recreate the CFS cross reference table

a. After the installation is complete and the commonly sold items have been imported into QuickBooks, go into Update Master File in CFS and force the recreation of the cross reference table for the Record, Source, Part number fields. This can be done by selecting Import another master file, then closing that window, and quitting Update.

#### 9. Importing assemblies into QB

- a. Assemblies do not have to be imported into the QB item list during the setup process. When a job is being transferred, the interface will detect any assemblies not in QB already and add them.
- b. If you have quite a few commonly sold assemblies, or otherwise prefer to get them in QB prior to exporting jobs, you can "borrow" the job transfer mechanism to transfer one of each. It will also build them, but that's okay because the next real job that gets transferred that contains one of those assemblies will use the built one before building more.
  - i. If you would like to do this, go to Miscellaneous Estimator, enter as many as you like and transfer the job. You can delete the estimate that gets created in QuickBooks but the built assemblies will be in the item list.

- c. **Tip:** There is a way to circumvent the auto-building of pre-configured assemblies. This approach would probably only be used in special circumstances. If the item is in QuickBooks as an assembly but just a regular item in CFS, the interface will not "know" it is an assembly in QuickBooks and therefore not try to build it during the export.
  - i. Ramifications are that the user will need to manually trigger the builds in QuickBooks, albeit at the time of the users preference, and, the cost and selling price of the item in CFS will be determined like a regular item therefore the cost will need to be calculated by the user unlike if it was an assembly, under which circumstance the program would calculate the cost.

# **Daily Activity**

The interface is flexible and powerful so it is important to understand your options. This flowchart covers inventory tracking options. The second flowchart focuses on the workflow.



**Means for tracking jobs in QuickBooks back to CFS:** If a CFS estimate has a job number assigned to it, and the job gets saved in CFS after assigning the job number, that job number will automatically be included on the memo line of the job exported into QuickBooks. If the CFS estimate is converted into a CFS invoice before exporting, the CFS invoice number will automatically be included on the memo line.

(Optional: The CFS invoice could be handed to the customer immediately but the transaction not exported into QuickBooks until later.)

#### Workflow

1. User initiates job export from CFS in either inventory tracking or non-tracking mode.

2. Window pops up for user to make choices. a. If neither job number nor invoice number is on the memo line, user can enter info in this field. b. User leaves CFS customer name in place or chooses from a list of customers already in QB. c. User has option to choose a sales rep if setup. d. User will have option to have the items go over as a Group in QB in order to have the subsequent option in QB to print the transaction with a one line description of the job rather than as an itemized list.

User clicks button to initiate transfer.

3a1. If inventory tracking is enabled, items not in QB are detected. A window pops up listing the items and user can change the default accounts if necessary - Income, Asset, COGS, and Item type. If defaults are not appropriate, change here, or, cancel the job, go to the Control Panel, change the defaults, then start the export again.

3a2. Job imports into QB and Estimate opens automatically if QB is running. Customer code, name & address, memo, & sales rep fields are filled in from earlier choices. User fills in more fields if desired. All sales taxes are dealt with solely by QB. Non-inventory tracked jobs would be converted into a SO or invoice. Inventory tracked jobs would be converted into a sales order or invoice, or, a PO & SO, or PO & Invoice, or just a PO if the job is not intended to be a SO or Invoice in the future.

### **Daily Use Explanation**

Jobs can be exported from any of the Estimating module menus and the Cash Register reports menu.

#### **Exporting Level 1 Jobs**

Level 1 jobs can be exported to QB using the same method whether they are sold or not. Since inventory costs and counts are not being tracked and there are no assemblies, no special consideration is needed.

#### **Exporting Level 2 Jobs**

Sold Level 2 jobs need to be exported differently from jobs that are still just estimates at the time of the export. Unless there is some compelling reason to do otherwise, only export sold jobs and convert them into either sales orders or invoices before leaving the transaction. Once the job is in QB, immediately convert it into a Sales Order or Invoice. Next, choose "Export to QuickBooks" on the Export window.



#### Customer name is required

There has to be a customer name associated with the job before it is exported. (A notification will pop up if there is not.) The job could be exported using any name and then the correct customer/job name could be associated with it after it is in QuickBooks. If the customer name will be new to QuickBooks, QB will use its Quick-add feature to add the new name in its customer center. This is convenient because you do not have to first put the customer in QB before sending the job over. The drawback, which I will tell you how to overcome, is that while the address transfers into the address block on the transaction in QuickBooks, the Quick-add feature only saves the customer name in the Customer Center, not the address.

A list of QB customers can be generated and made available to use in a drop down list by clicking the Refresh list of QB customers button. If the list is refreshed but you do not see an expected entry, close the export, save the job, close the module, and reopen the module, load the job and click to export again. Now the list can be viewed properly.

**Tip:** If the customer is going to be new to QuickBooks, or, the address block in QuickBooks needs to be updated, you can intentionally have at least one incorrect character on the street/mailing address line in CFS so there is something to change after it is in QuickBooks. Putting an X at the end would suffice. After the job is transferred to QuickBooks, remove the X from the address block. When leaving the transaction, QuickBooks will prompt if you want to update the customer file. Clicking "Yes" will save the entire corrected address to the customer file. Do not put the incorrect character(s) in the name because QuickBooks will add a new customer instead of just correcting the old one. Use the street address line instead.

**Warning:** If choosing from the list of existing QuickBooks customers, all active jobs in QuickBooks must have unique names or the list will get truncated. See the troubleshooting section at the end of this manual for error details related to duplicate names and the quickest way to resolve the issue.

CENE MC	ODDISON		
GENE MO	JRRISON		Defease list of
1446 ELI BILLING	M STREET S, MT 59102		QB customers.
Salesperso	on	-1	
J.S.	J.S Jeff Smith	<b>_</b>	
Mana Dal	-		
0000021			
	as Group for one line tr	ansaction option.	
Send			1
Send			
□ Send	Expor	t to Quickbooks	
Send	Expor	t to Quickbooks	

Sample drop down of existing QuickBooks customers:

Customer	
GENE MORRISON	•
GENE MORRISON	Refresh list of
ALEX DANIELSON DOUG ENGLES FRANK BARTUSEK GAVIN SMITH HARRY SMITH HENRY JACOBS JIM STUART JIM WILLIAMS JOHN BARRYMORE JOHN WAKEFIELD JOHN WAKEFIELD JOHN WAKEFIELD CONSTRUCTION MARK THOMPSON MARK WAHLBURG MARY STEWART NEW CUSTOMER TOM JONES III TOM NELSON WCS CONSTRUCTION	QB customers.

**Memo Field:** The contents of the Memo Field on the interface window will export into the memo field in QuickBooks. If you transfer jobs from the estimating modules and want a reference back to CFS, an option is to use the CFS job numbering system. If a job number is assigned and the job is saved prior to export, the job number will automatically be on the memo line. If the job is converted into an invoice in CFS first and then exported, the invoice number will show up in the memo field. The invoice number cannot be changed once it is in the memo field.

When you click the Export to QuickBooks button, and there are no items new to QB, the QB estimate is created and will automatically open in QuickBooks if QB is running.

Create Estimates									
🛛 Previous 🕞 Next 🕞 Sa	ave 🗳 Print 🔹 🖓 E-mail 🔹 🔁 Find	t 📝 :	Spelling	B History	Create Invo	ce 👻 🖉 C	ustomize 👻 🔀	Letters	•
ustomer: <u>J</u> ob ENE MORRISON	Estimate Clas	s	-				Template Custom	Print P Estimate	review
Estimate Name / Address SENE MORRISON 1446 ELM STREET						04, RC 14	Date 28/2011 III Ship To BERT MORRISO 48 ELM STREET LINCS MT 5910	Estima 24 N	te #
Item	Description	Otv	U/M	Rate	Amount	Markup	Total	R J.S.	ep
521294030	6' high / 8' wide WHITE COUNTESS SECTION	12	ea	140	1,680.70	68.46571%	2,831.40	Tax	ł
521298930	5X5 X 107" (6' high) WHITE UNIVERSAL END POST	4	ea	30.222	120.89	68.45%	203.64	Tax	
G21300330	5X5 X 107" (6' high) WHITE UNIVERSAL LINE POST	9	ea	30.726	276.53	68.46%	465.84	Tax	
\$21301730	5X5 X 107" (6' high) WHITE UNIVERSAL CORNER POST	1	ea	30.726	30.73	68.44%	51.76	Tax	
521311490	5X5 WHITE EXTERNAL NEW ENGLAND CAP	14	ea	4, 131	57.83	68,49%	97,44	Tax	
521307220	6' high X 50" wide 5X5 WHITE COUNTESS GATE ASSEMBLY	1	ea	16 <b>4</b>	164.11	68.46%	276.46	Tax	
321312160	94" 5X5 ALUMINUM GATE POST	1	ea	59.508	59.51	68. <b>4</b> 6558%	100.25	Tax	
Customer Message	•			Ta: Total	State Sales 3,229.41	<ul> <li>(5.0%)</li> <li>1,709.69</li> </ul>	210.35 5,149.45		

#### The "Group" option

The group option is included so reports can be printed in a summary format even though the itemized list still displays in the QB window. The interface will use whatever is in the CFS Job Description field as the default name of the group. The following is an example of a printed QB invoice when the group option had been chosen.

CFS to QB Interface Co. Eighth Edition					Invoice
				Date	Invoice #
				4/28/2011	1
Bill To		St	nip To		
GENE MORRISON 1446 ELM STREET BILLINGS, 59102		ROB 1448 BILL	ERT MORRISON ELM STREET INGS, MIT 59102		
	P.O. N	.	Terms	Rep	Project
	P.O. N	o.	Terms	Rep	Project
Description	P.O. N	o.	Terms	Rep	Project Amount
Description 88.17' 4' high / 8' wide TAN LE VEL MANCHES TI Fencing	P.O. N ER SECTION	o.	Terms	Rep Rate 4,823.42 5.00%	Project Amount 4,823.42 204.56

Keep in mind QB groups are limited to 20 items or less so you could end up with more than one summarized group on a report. If this happens, one or both groups can be renamed if the default name needs to be more appropriate. Note: Descriptions can be up to 4095 characters in QB. The top message line can be longer than 4095 but would get truncated coming into QB.

QuickBooks will not include the tax in the summary amount. Also, if there had been a discount printed separately, it will be on a separate line here. If you do not want the discount to list separately, choose the option in CFS to apply the discount to each line.

#### When job items are new to QuickBooks

If one or more of the items in the CFS job are not already in QB an intermediary window will pop up for you to confirm or change the accounts to be associated with the items when the interface adds them to the QB item list.

ItemName	Description	Туре	Asset Account	Income Account	COGS Account	QB Type	
G21294870	4' high / 8' wide TAN	REGULAR	Inventory:PVC Ir 💌	Inventory:PVC Ir  Construction  Construction			
G21299090	5X5 X 84" (4' high) T	REGULAR	Undeposited Funds	Undeposited Funds Inventory Asset Construction in Progress			
G21300490	5X5 X 84" (4' high) T	REGULAR	Construction in Prog				
G21301890	5X5 X 84" (4' high) T	REGULAR	Retainage Receivat		Inventory Part	1000	
G21311510	5X5 TAN EXTERNA	REGULAR	Inventory:Chainlink I	Inventory:Chainlink Inventory			
G21308240	4' high X 50'' wide 5	REGULAR	Inventory:PVC Inver	itory		Inventory Part	
G21310580	3' & 4' HIGH FENCE	REGULAR	Inventory:Wire Pane	Inventory:Omamental Inventory Inventory:Wire Panel Inventory			
	2.		Inventory:Miscellane Fumiture and Equipr Construction Equipm Accumulated Depre	ous Inventory nent ent ciation			

### Note: Items new to QB are imported on the main level in QB. If you want them to be "Sub of" items you will need to do that within QB.

If the default accounts for this particular job are not correct, you can change them here, or, you can cancel the export, go to the Control Panel.....

C:\CFS\QBCompany File\CFS to QB Interface Co. Eighth Edition.QBW	
	Browse Test Connection
CFS folder	
C:\CFS	Browse
Account Setting	
Account Setting Item S	etting
AccountSetting ttem S COGS Account: Freig	etting
Account Setting tem S COGS Account: Construction Materials Costs:PVC Cost of Goods Sold	etting ht Item: jht
Account Setting tem Sc COGS Account: Construction Materials Costs:PVC Cost of Goods Sold	etting ht item: ght
Account Setting Item S COGS Account: Construction Materials Costs:PVC Cost of Goods Sold Asset Account: Inventory:PVC Inventory	etting ht Item: ght v
Account Setting Item S COGS Account: Construction Materials Costs:PVC Cost of Goods Sold Asset Account: Inventory:PVC Inventory Inventory:PVC Inventory	etting ht Item: ght v bunt Item: ount v
Account Setting tem S COGS Account: Construction Materials Costs:PVC Cost of Goods Sold Asset Account: Inventory:PVC Inventory Income Account: Servi	etting ht Item: yht unt Item: ount tem: ount tem:
Account Setting tem S COGS Account: Construction Materials Costs:PVC Cost of Goods Sold Asset Account: Inventory:PVC Inventory Income Account: Construction Income:PVC Sales	etting ht Item: yht unt Item: ount tem: ount or
Account Setting tem S COGS Account: Construction Materials Costs: PVC Cost of Goods Sold Asset Account: Inventory: PVC Inventory Income Account: Sensitive Sensitive Sens	etting
Account Setting ttem S COGS Account: Construction Materials Costs:PVC Cost of Goods Sold Asset Account: Inventory:PVC Inventory Income Account: Construction Income:PVC Sales Construction Income	etting ht Item: yht  unt Item: ount  ce Labor Item: or

....change the default accounts, Save, and initiate the export again.

#### If the job being exported is not sold yet - an estimate

If inventory is normally tracked, and, you want to send an un-sold job to QuickBooks, it is important to turn off tracking so no assemblies or fabricated items inadvertently get built for a job that may never be sold. Turn off tracking on the export window by un-checking the tracking option.

After exporting, the estimate in QB will show each entry as having an appended Part Number of CUSTOM-[], CUSTOM-[] 1, CUSTOM-[] 2, etc. Part Numbers can be suppressed from the printed estimate by changing the template design. Everything else will look just like the list of items on a report in CFS along with the same selling prices and you can print, email, etc. just like you do now.

Estima	te					06	Date /08/2011 🔳	Estimate 35	e #
Name / Addr	ress						Ship To		-
GENE MORRIS 1446 ELM STRI BILLINGS, MT	IORRISON IM STREET 1448 ELM STREET 35, MT 59102 BILLINGS, MT 5910		N 2						
0 0						199		Rep J.S.	•
Item	Description	Qty	U/M	Rate	Amount	Markup	Total	Tax	
CUSTOM-P	5" X 5" X 96" WHITE REGULAR WALL END POST	4	Ea	20.60	82.38	68.4414%	138.76	Tax	-
CUSTOM-P 1	5" X 5" X 96" WHITE REGULAR WALL LINE POST	5	Ea	24.20	120.97	68.46665%	203.80	Tax	
CUSTOM-P 2	5" X 5" X 96" WHITE REGULAR WALL CORNER POST	1	Ea	24.20	24.19	68.46665%	40.76	Tax	
CUSTOM-P 3	5" X 5" WHITE EXTERNAL FLAT POST CAP	10	Ea	1.908	19.08	68.24%	32.10	Tax	
CUSTOM-P 4	6' high X 92.328125" wide PVC SECTION	3	Ea	181.7989	545.40	66.84369%	909.96	Tax	
CUSTOM-P 5	6' high X 84.328125" wide PVC SECTION	3	Ea	172.86	518.60	65.25555%	857.01	Tax	
CUSTOM-P 6	6' high X 79.5" wide PVC SECTION	2	Ea	163.7984	327.60	64.1408%	537.72	Tax	
CUSTOM-P 7	6' high X 48" wide PVC SECTION	1	Ea	109.06	109.07	64.40625%	179.31	Tax	
CUSTOM-P 8	6' high WHITE GATE KIT	1	Ea	83.8226	83.82	53.85004%	128.96	Tax	-
Customer Message		204		<b>T</b> .1.1	Tax State Sal	es 👻 (5.0%)	172.34		_

If the customer orders the job, go back to CFS and re-export the job in the inventory tracking mode.

# Detail of what happens during Level 2 export/import

#### When all items in the CFS job are in QB

When all items on the CFS job are in QB, the job will be imported into QB and open automatically if QB is running. It is recommended that you have QB running during transfers so you can immediately convert sold jobs into sales orders or invoices if necessary. If QB is not running, the job will be imported but will not open automatically.

#### Why would some items not be in QB already?

- QB Premier is limited to 14,500 items and some CFS vendor import modules can include tens of thousands of items in one product line. For example Ameristar includes 41,000 items.
- Even though QB Enterprise can contain 100,000 items, most people do not want thousands of never sold items in their QB item list.
- To accommodate for this situation we recommend to initially populating QB with only commonly sold items. Uncommonly sold items would get transferred to QB only as needed. For example only Ameristar products actually sold would end up in the QB item list. There will also be the option to not add uncommon items into QB by turning them into write-in entries prior to transfer resulting in the use of a catch-all item in QB that can be used over and over again.
- Letting items populate QB through the export/import process is another way to introduce new product offerings into the system. You can put the new items into CFS, enter one of each item into the miscellaneous estimator, and export this listing to QB. By the time the estimate is created in QB the new products will be in the QB item list. Simply delete the newly created QB estimate since you only borrowed that process to create it.

Note: When the items are imported to QB they will be on the primary level. You will need to make then sub items either manually or by using one of QuickBooks' mass updating tools.

#### Assemblies (Not applicable if not planning to track inventory.)

Inventory assemblies in QB are equivalent to Assemblies (a.k.a. Additional Pricing Functions) in CFS. There are what is referred to as "permanent assemblies" and "reusable assemblies" in QB for purposes of this interface. Even though fabrication charges come into play in CFS, they will not transfer into the components of reusable assemblies in QB. Regardless, while the cost will be different, the selling price in both CFS and QB can be the same if the user prefers them to be (recommended).

#### Permanent assemblies

Permanent inventory assembly items are what you would normally think of. They are items fabricated by your business with your purchased raw material. They are setup as Assemblies (a.k.a. Additional Pricing Functions) in CFS and may or may not currently be setup in QB.

Assemblies will not be transferred to QB along with the commonly sold items during the initial setup. They would either get transferred as needed when an estimate containing one or more is transferred to QB or the user can create a CFS Miscellaneous Estimate containing up to 100 different assemblies per estimate and transfer the estimate to QB. After "borrowing" the export feature to populate assembly items into QB it is recommended you delete the estimate in order to avoid confusion later. The interface will automatically build each assembly in QB but that is okay because the total value of inventory will stay the same and additional assemblies will only be built if needed.

If you change the description or components of an assembly in CFS the interface will update the assembly in QB automatically the next time it is transferred to QB.

It is important to verify that all the assemblies have a U flag if you want the interface to track the component parts used to build that assembly. A "U" flag stands for Un-assemble and instructs the program to track the inventory used to build it. Usually an assembly does contain component parts you want tracked. But assemblies can also be setup for pricing purposes only. For example you could have a record in CFS for the price per 1000 board feet for a certain kind of wood. (Maybe that is how your vendor quotes prices to you.) You could have a board setup as an assembly with a component part set to the quantity of the per 1000 board foot record. When you update the price in the per 1000 board foot record the board price will update automatically. In this case, for inventory purposes you want to track the sale of the board, not its component. When assemblies are used this way they are not real assemblies of tangible items but it works very nice for minimizing the maintenance of product costs. Another example would be if you setup all the fabric recordd to have components of records of the price per square foot. You'll want to track the feet of fabric, not the price per square foot. This will work just fine if the record does NOT contain a U flag.

A "U" flag is not needed if an "E" flag is in the assembly record. E stands for Explode and instructs the program to break out the components to list in the bill of materials. Therefore, these assemblies are no longer assemblies by the time they are on the list of materials in the CFS job and do not enter the picture by the time the job is exported to QB. This is also why they do not need a U flag as they automatically "un-assemble" into the material list when used.

#### **Reusable (Temporary) Assemblies**

When fabricated products like fabricated chainlink gates and posts or PVC or ornamental posts, rails, pickets, or complete sections are on a job to be exported, the only way to track the inventory involved in the production of these parts is to create an assembly in QB. In order to not create a permanent assembly for every single different piece that might ever be fabricated as this would soon use up all the item spots available to QB, instead, it will treat these fabricated part assemblies as reusable. They will not be meant for permanent individual assembly tracking. The assembly will stay intact for a job throughout the life of the sales order. After the job has been invoiced then that fabricated assembly item is available to get reused for a new fabricated part coming in from CFS.

The names of the reusable assembly items in QB will be the following.

Fabricated Chainlink Scratch Builder gates will be: FABRICATED, FABRICATED 1, FABRICATED 2, etc.

Fabricated Chainlink Scratch Builder posts will be:

#### FAB-POST, FAB-POST 1, FAB-POST 2 etc.

PVC and ornamental fabricator module fabricated individual post, rails, and pickets will be: FAB-PIECE-P, FAB-PIECE-P 1, FAB-PIECE-P 2, etc. or, FAB-PIECE-O, FAB-PIECE-O 1, FAB-PIECE-O 2

PVC, ornamental, and wood fabricator module fabricated whole sections will be: SECTION-P, SECTION-P 1, SECTION-P 2, etc. or, SECTION-O, SECTION-O 1, SECTION-O 2, etc. or, SECTION-W, SECTION-W 1, SECTION-W 2, etc.

For example CFS fabricates chainlink gates and posts. Unless you have the chainlink scratch builder setup to use pre-built posts on a job it takes the pipe price/foot item times the feet needed for the post and adds a cutting charge. For these fabricated posts the pipe item in QB would be for a foot – not a stick – and it would be the feet of pipe that is tracked in QB. This is a straight forward easy way to track pipe. (There is a way to track sticks of pipe. However, it involves a fairly complicated CFS setup process. Please call if you want to discuss this in more detail.) The reusable assembly for this post would be named FAB-POST. Each time a fabricated post is transferred in a job to QB, the interface would reuse an item named FAB-POST but change the description, the component part, and the cost and selling price. If the FAB-POST reusable assembly is on a Sales Order in QB the interface will create a new reusable assembly item named FAB-POST 1 for the next incoming post. When the Sales Order that includes the item FAB-POST is invoiced, FAB-POST become available for reuse. This same logic is used for all the CFS fabricated products.

#### Adequate inventory required to "Build" Assemblies

(Not applicable if not planning to track inventory.)

If there are any assemblies, permanent or reusable, in a job, there has to be enough component parts on-hand in QB to build the assemblies in order for the transfer to take place. If there is not enough, a report will pop up about which inventory items are deficient. After receiving an adequate amount of these items in QB you can try the transfer again. If you prefer, you can use the APF.exe app to export assemblies from CFS and see all the products for permanent assemblies that need to be on hand if that assembly is transferred.

If an item is an assembly in CFS but not an assembly in QB (an undesirable situation) and it is on a job being transferred, it will not complete the transfer because the interface will not be able to build the assembly. The situation would need to be rectified before the job could be transferred.

#### Write-in Entries

CFS allows the user to include an item on an estimate that is not in the Master File (CFS's item list). Items are entered by typing a "W" for (W)rite as the Part Number. CFS recognizes this as a special entry and automatically gives it a Part Number starting with the word CUSTOM. These entries are handled in QB the same way as the CUSTOM parts described in the previous section of this manual. If you have some items (but not all your items) in your Master File that you want treated as non-inventory temporary items you can put the Part Number of "CUSTOM" in each of those items. You can use a different designation from "CUSTOM" repeated in these items if you would like to. Just be sure to have them be non-inventory items. They will be reused each time a new estimate comes over with that part name/number. However, in order to minimize how many of these special items are in QB it is recommended you use the designator "CUSTOM" for

the part name/number of items in CFS you want to be handled by the interface in this special way.

# Importance of treating estimates different from sold jobs when exporting

A QB assembly needs to be "built" in order for its component parts to be deducted from inventory, which is normally a manual task within QB. It is not practical to require the user to individually build the assembly for each fabricated part in order to keep the inventory tracking updated. So instead, when a job is exported from CFS and imported to QB the fabricated assembly will get created and built immediately and automatically. The inventory count of the components will get decremented and the inventory count of the assemblies will get incremented appropriately. The cost of the assembly is the sum of the cost of the components so the total value of inventory will stay the same. When the sales order is converted into an invoice the count of the non-assembly items and the count of the assembled items will get deducted from inventory.

As you can see, you would not want it to be deducting the raw material that went into the various scratch builder fabricated parts if the job is not sold. Thus, if the job is not sold but you want to export it to QB anyway, maybe to use some QB functionality, the job needs to be exported in a non-inventory tracking mode so it will not build assemblies in QB for fabricated parts or permanent assemblies. There is a setting on the export window for either mode. When it is in the non-inventory tracking mode the interface uses non-inventory reusable items in QB named CUSTOM, CUSTOM 1, CUSTOM 2, etc. If the job is later sold, you need to load it in CFS and export it again, this time in the inventory tracking mode.

### Note: You can set the inventory tracking/non-tracking default mode in the Program Configuration of the Cash Register program or on the Accounting tab in Update Master File.

Why do we need to do it this way? CFS is quite sophisticated in its ability to let the user fabricate virtually an unlimited variety of products on an as needed basis. There is no way to "mock" this ability in QB - QB doesn't have a mechanism for virtually unlimited "what if" fabrication scenarios. So basically, you would be "borrowing" the estimate mode in QB for non-sold jobs in the non-inventory tracking mode.

The trade off benefit of having to send the job twice is, when you send a sold job in the inventory tracking mode you get EXACT, AUTOMATIC, and SMOOTH inventory tracking of all parts which includes regular parts, components of permanent assemblies, and the components of the potentially unlimited number of products that could be fabricated by CFS.

#### **Deleting Sales Orders**

If a Sales Order does not contain any assemblies it can be deleted as usual. However, if a Sales Order contains any assemblies, special considerations could be taken to reverse the "build" if necessary. Remember that the component parts are already deducted from inventory. This happened when the job was imported from CFS. If the part is already fabricated in the shop and you are still going to charge the customer, delete any non-assemblies from the Sales Order if you prefer, and convert the remainder into an Invoice.

If you have not actually fabricated the assemblies yet, and are willing to cancel the entire Sales Order, you should make an inventory adjustment to reverse the builds either immediately before or after you delete the sales order. This is particularly important for the special assemblies for items fabricated by CFS as needed for a particular job. See the section in this manual on temporary reusable assemblies to identify these assembly items in QB. Reversing the build of permanent assemblies is optional as the interface will only build more of them during an export if there are not enough on-hand at the time of the export. **To reverse a "build" go to "Adjust Quantity On Hand" in QB.** 

The quantity of each of these assemblies should equal the number "On Sales Order" at any given time. By reversing the build at the time of deleting a Sales Order you will be keeping these amounts correct. If you leave one of these assemblies in stock, but not on a sales order, the interface will reuse it by adding to the quantity and averaging the cost in order to keep the total value of inventory correct.

## **Interface Maintenance**

### Syncing the CFS and QuickBooks item lists

#### Introduction

It is important that no one is running CFS when the syncing of inventory counts or prices is taking place between CFS and QuickBooks. The only programs that would normally be open during these activities are the main menu and Update Master File on the computer where the setup or maintenance is taking place. All other users on a network, if you have a network, should close out of CFS completely. A reminder will pop up for the person initiating the setup or maintenance program. The syncing of the two programs is done in CFS Update Master File. After logging in, bring the Accounting tab to the forefront. It should either look exactly like the following window or at least include the menu options that appear here.

er File				
5	Upda	te Ma	ster Fil	e/ /
MENU		Verenent 1		×
Maintenance	Settings	Inventory	Accounting	Print Master File
QuickBooks In QuickBooks In XML detailed In	terface Control Pa terface Data Setu nventory Tracking	nel p & Maintenance Default (on)		

The Control Panel was previously explained. The last option, the Tracking Default is a toggle switch so double clicking it switches it on or off. The second option for Setup & Maintenance is explained below.

FS/Fence Setup and Maintenance		
Export Item List from CFS	Select an Existing List of CFS Items	
port Item From CFS   Import Item Invertory Count   Sync Price		
Data Import		

#### Setup & Maintenance options:

#### Transfer items from CFS to QB (only relevant to Level 2 installations)

The easiest way to transfer a few items at a time from CFS to QB is via Miscellaneous Estimator. Simply enter one of each item and transfer the job to QB, choosing the appropriate accounts while doing so. When transferred this way, the items are at the primary level in the QuickBooks item list. If you want these new items to be sub-items, they need to be opened in QuickBooks and marked accordingly.

**Special consideration regarding assemblies:** Regardless of how items get transferred, Assembly Items should not be exported into QuickBooks with the initial bulk item population of the QB item list. They need to be transferred using Miscellaneous Estimator, or, don't transfer them separately. Just wait and they will get added as needed when jobs including them get transferred.

If you need to transfer many items, there are several different ways to go about it. Please consult with us about these approaches to see which one is the best way for your particular situation and needs.

- 1. If you are not going to use sub-items in QB, AND, you are not going to use sub-accounts for the Inventory, Cost of Goods Sold, and Income accounts, AND, you want almost everything in the CFS master file to import into QB, you can import items into QB using the Setup & Maintenance option in Update Master File. See the previous image.
  - a. Click Export Item List from CFS, have the appropriate items checked, and then click Import. Usually, there are many master file items that do not need to be imported so this tool may be only appropriate for people with small master files and master files that primarily only contain items the user also wants in the QB item list.
- 2. If you are not going to use sub-items in QB but you do want sub-accounts, the option to Select an Existing List of CFS Items may be used.
  - a. Use the InterOp utility to export the master file into a spreadsheet program like Microsoft Excel. Choose the first InterOp Export to CSV option.
  - b. Isolate the items for import into QB into separate spreadsheets, each one containing only items that will have identical associated accounts. Save each sheet as a csv file.
  - c. The csvReFormat program needs to be run on this file to reformat it. To do this, put the .csv file into the Apps> Reformat Utility Folder. You can run it and browse to the same folder for the .csv file, or, simply click and drag the .csv file onto the csvReFormatApp.

- d. Go to the Control Panel and set the appropriate default accounts.
- e. Go to the Setup & Maintenance program and choose Select an Existing List of CFS Items, choose your prepared file, and then Import.
- 3. If you want to import CFS items into sub-items and sub-accounts in QuickBooks, do not use the Setup & Maintenance options. Instead, go to the Level 2 setup directions in this manual.

#### Adding new items sometime after the initial setup is completed.

4. If a new item needs to be added to CFS and QuickBooks, after the setup phase is finished, it is recommended for smoother operation that the user put the item in CFS first and then transfer it to QB as items will not have a way to transfer from QB to CFS. (Items can be entered manually in both programs but this is not recommended for its lack of efficiency and increased room for error.) Go back to step 1 and proceed accordingly.

#### Transfer inventory count from QB to CFS

- 1. You need to Export Item List from CFS before you can access the Import Item Inventory Count window. The primary inventory tracking and valuation will take place in QB. The purpose of having an option to update the counts in CFS from QB is for if you want to use the CFS per job inventory status alert feature and/or the suggested order feature.
  - (a) The status alert feature in CFS can be turned on by going to Update Master File> Miscellaneous tab> Modify System Settings> in the Misc group check Show Inventory Status During Estimating.
  - (b) Setup the parameters for a suggested product order on the Inventory tab in Update Master File.

#### **Sync Prices**

You need to **Export Item List from CFS** before you can access the **Sync Price** window. First choose the appropriate **Export** button and then the appropriate **Update** button.

- 1. Export Sales Price From CFS
  - a. CFS contains more sophisticated pricing options than QB, so it will be the primary location for the user to establish the retail prices. It is assumed in this discussion that the user wants the retail price to be the same in both programs.
     Recommended procedure: use the tools in CFS, Update Master File, and Change Pricing Factors to establish your retail selling prices. Then use the interface feature to transfer these retail prices from CFS into QB.

#### 2. Transfer average cost or last purchase price from QB to CFS

- **a.** This option would be used if you want the cost to be the same in both programs. See the following in depth discussion. When you update the costs in CFS you will be left in the Update Master File program in CFS. Quit out of Update in order to let it recalculate the new retail prices before doing more price syncing in Setup & Maintenance. If you now intend to bring that updated CFS retail price into the QB selling price make sure you refresh the Export item List from CFS before doing so.
- 3. This process can be quite slow if working over a network.

#### Should you transfer cost in QB to cost in CFS

When deciding if you want to transfer either the average cost or last purchase cost from QB into CFS, first consider why you may NOT want to update CFS with cost amounts from QB.

You can have your replacement cost in CFS so that your Retail Price will be calculated on what the product will cost the next time you buy it rather than on what you paid for it in the past. QuickBooks would contain the cost based on what you paid for the product in the past as required for bookkeeping needs. Regardless of the costs being different in each program, both programs can have the same selling price.

Edit a Record	×	15
RECORD NUMBER: 11502	PART NUMBER: G21293100	
ITEM: SECTION		
DESCRIPTION: WHITE BARON		
DESCRIPTION (non printing): WHT ST	JF-201544	×
SIZE (standard): 4' high / 8' wide	Source Number: BUF-201544	
SIZE (metric):	List Price (Cost) \$ 33.5600	
UNIT (standard):	8.00 % DISCOUNT: -7.4848	
	Actual Cost \$ 86.0752	
SOURCE NUMBER: BUE 201544	6.00 % FREIGHT COST: 5.1645	
LIST PRICE: (Cost) 93 5600	0.000 % HANDLING CUST: 0.0000	
WEIGHT (ba ): 21,0000 (ka): 1		
	0.000 % MISCELLANEOUS CUST: 0.0000	
	In-Yard Cost \$ 91.2397	
ROUNDING QUANTITY: 1	35.00 % RETAIL MARGIN: 49.1326	
DISCOUNT QUANTITY: 1	Retail Price \$ 140.3723	
ACTUAL WIDTH (inches): 96		Date Edited
ASSOCIATED RECORD #: None	IC.00 & QUANTITY DISCOUNT: 0.0000	OF
	Quantity Retail Price \$ 140.3723	UK

In this example the List Price (Cost) is set to the vendor's list price with a dealer discount of 8%. If a dealer already had a supply of this particular product in the yard and this List Price was updated to reflect a price hike that occurred AFTER the last shipment – thus making it the replacement list price, the new cost will be the replacement cost and an amount higher than the cost previously recorded in QB.

As you can see, the Retail Price is calculated based on the Actual Cost plus some optional markups plus the margin or markup. This Retail Price can be exported to QuickBooks, which is recommended, so the selling price will be the same in both programs. The replacement cost is in CFS, the price paid for the product would be in QB, and the selling price would be calculated in CFS but exported so it would be the same in QB.

#### Considerations if you do want to transfer costs from QB to CFS.

When you transfer either the Average cost or the Last Purchase cost from QB to CFS, the program will update the List Price (Cost) field in CFS. If some items are setup in CFS to have a discount applied to the list price it will be critical that you remove the discount as the cost number coming from QB will already be net of discounts. As you can see from the detailed pricing structure in CFS, if no discount is entered then List and Actual will be the same amount. To remove the discount in CFS go to Update Master File> Change Pricing Factors. If you are not familiar with how to use this feature please watch the online video tutorial and/or read about it in the manual, or call us for support.

You may only have some items in QB out of the entire product line in CFS that has a discount applied to it. So you would not want to end up with the situation where only some of the items in CFS have a List net of discount and other that are not. To remedy this, you can decrease the List Price by the discount amount. To do this go to Update Master File>Change List Price>choose the category or group of items to affect>choose Entering a percentage to add to the List Price (Cost). Enter a negative percentage, for example -8 to decrease it by 8%.

You can also use InterOp. You could export the Master File to a spreadsheet program, copy and paste special the Actual prices into the List Price field and then import back into CFS.

### **Purchase Orders**

If the CFS job does not contain any pre-defined assemblies or fabricated products it can be transferred to QuickBooks and converted into a PO with no special considerations. However, if it does contain items other than in the units you purchase it in, the job needs to be modified before it is exported. There are a couple ways to do this.

#### Purchase Order for One job

- 1. For the simplest of jobs, delete the assemblies and fabricated items and manually add the raw material for making those products.
  - a. If there is a fabricated chainlink gate or gates involved, print the Fabricated Gate Cut Sheet(s) to paper or a pdf for referencing the quantities and Part Numbers of the components and add them to the list of materials. Delete the gate(s) from the job and add the quantities and parts.
  - b. Fabricated posts contain info regarding the raw material for reference for editing.
  - c. If the job contains a predefined assembly, like a double gate drop rod assembly, highlight that line on the estimate and type an "E". This automatically replaces the assembly with all its components instead. When there are no more assemblies on the BOM, save it, then export it to QB. Turn it into a PO.
  - d. For creating a Sales Order or Invoice for the customer, load the original, nonedited job in CFS and export it.

#### Creating a PO for multiple jobs

- 2. If there are several jobs for which material needs to be ordered:
  - a. Merge the jobs together before or after the material for assemblies and fabricated products has been accounted for.
  - b. When the situation warrants a process can be implemented that eliminates the need to manually edit the job(s). This is a semi-automatic way of creating the PO in QuickBooks by first using the inventory module in CFS.
    - i. Import inventory counts from QB to CFS
    - ii. Make sure automatic inventory update is turned on in the CFS Cash Register program
    - iii. Convert desired estimates into invoices in CFS. Inventory counts will automatically be decremented when the invoice is saved upon exit.
    - iv. Go to Update Master File Inventory window
    - v. Click Sort to deduct
    - vi. Generate order
    - vii. Manually use this order to create a PO in QB
    - viii. Order and receive products
    - ix. Go to CFS and transfer invoices to QB

# **Troubleshooting Functionality**

#### **General errors**

a.

- 1. When exporting a job, get Error: Failed to import. Status Ok
  - a. Try the export again. If it fails again, reboot the computer. If it fails again, call support. The error message is too general to have a specific solution. Most likely, the job file and the program are okay but something in the environment is not working ideally.
- 2. Nothing happens when clicking to Export the job to QB.
  - a. The interface may not be installed on this computer.
- 3. Error: Fail to Import: Estimate Add OR EstimateLineAddList: required list is empty End of EstimateAdd OK
  - a. The application that imports the job into QB cannot find the job file "accxml.xml". This is the file created when exporting from the Interface window. Try to export the job again. Reboot the computer. If the problem persists, check the paths in the Enterprise.xml file and the Control panel or call for support.

#### QuickBooks Customer List on Interface Window

4. The following error pops up when the QuickBooks customer file is refreshed, or, when an export to QuickBooks is attempted.

AccXmlWrapper	×
readCustomerData:: System.ArgumentException: Add failed. Duplicate key value supplied. at Microsoft.VisualBasic.Collection.Add(Object Item, String Key, Object Before, Object After) at AccXmlWrapper.Form1.readCustomerData()	
OK	

- b. There are probably duplicate job names in the QuickBooks customer center. Each active job must have a unique name. If one or more jobs with identical names are completed, mark the completed jobs Inactive. If there are more than one active jobs with the same name, edit as necessary to make sure each name is unique. For example, the job start date could be added to the end of the name.
- c. A quick way to identify all jobs with identical names is to open the C:\CFS\Apps\QB\_Interface\customer.csv file in Excel, or another spreadsheet program, conditionally format duplicate entries in the name column in color, and then sort by color. All the duplicates will be listed in color and together.
- d. Refresh the customer list on the Interface window. The module the Interface window was accessed from needs to be closed and reopened either before or after the customer list is refreshed in order to be able to properly view the new drop down list of customers.

#### **Issues pertaining to non-inventory CUSTOM items:**

- 5. An imported job with CUSTOM Part Numbers has selling prices different from the prices on the job in CFS.
  - (a) The CUSTOM parts (CUSTOM, CUSTOM 1, CUSTOM 2, ....~CUSTOM 12) may not have been added to the items in QB prior to the job import. This is a setup requirement covered earlier in this manual.
    - (i) If you have the situation where there is a discount applied to the job, AND the CUSTOM items are new to QB at the time of the import, AND you choose to import the job as a QB Group, the prices will not reflect the discount applied to the job in CFS.
    - (ii) To correct the current job, first delete the estimate from QB. Next make sure the newly imported CUSTOM items are set to be Non-inventory items and then import the same job again. Now that the items are not new to QB the prices should be correct.
    - (iii) You should also add the rest of the CUSTOM items through about CUSTOM 12 as non-inventory items so that this situation does not occur again.
- 6. The description of my "Custom" item on my transaction in QB is different from the item on the transaction in CFS.
  - (a) Make sure the Custom items are in QB as Non-Inventory Parts and are NOT marked as Inactive.
  - (b) Make sure a newly created Custom item does NOT have an associate Unit of Measeure.
  - (c) Also make sure there is NOT a check mark in the box next to "This item is used in assemblies or is purchased for a specific customer:job." This will cause there to be either no description or the description will be whatever happened to be in that item in the item list instead of the item description coming from CFS.
- 7. The CUSTOM letter extension on a job transfer is different from what is set in the item in CFS.
  - a. This is because the job was saved BEFORE the letter in the item was added and the letter is different from the default letter the program automatically uses if there is no user defined letter. Re-creating the job from scratch or simply forcing a recalculation of the job will solve the problem.

#### Part Number issues:

- 8. After a job is transferred to QB, an item(s) on the list of materials has an incorrect Part Number. It may be the PN of the item just before it.
  - (i) This could happen if the U/M is turned on in QB but the item(s) does not have an entry in the Unit (standard) field in CFS. Enter a unit description and try the transfer again.
- 9. QuickBooks will not allow a certain Item name/number to be used.
  - (i) You may have an Inactive part with that name/number already. Display your inactive items and you can see. If you need that name/number, rename the inactive items and then you can use it for the new active item.

### 10. When transferring a job, a message pops up reporting that an item does not have a Part Number. To identify the item missing a Part Number, do the following.

- (i) First click View/Edit Estimate in CFS. Make sure you are in the view where the second column is displaying the Part Numbers. Scan the numbers in this column. If an item does not have a Part Number the program displays the record number. If you see an item that looks suspicious, open it in Update Master File where you can view the specific Part Number field. If it is empty, simply add a Part Number. If that item is already in QuickBooks, make sure they have the same ID in both programs.
- (ii) The item with the missing Part Number might be a component of an assembly and will not display on the BOM. You can analyze the specific file the interface was trying to read.
  - (1) Go to "My Computer" or "Computer" or Windows Explorer and browse to your local QB\_Interface folder, probably at C:\CFS\Apps\QB\_Interface. Right click on the "Export" xml file. (This file name is configured in the Enterprise.xml file in the root of the CFS folder and could conceivably have a different name but this is the default name.)
  - (2) Choose to open it with Notepad. The Part Numbers of items are labeled <part> so click Edit and Find <part>. As you click "Find Next", look for any items with <part></part>. Notice how there is nothing between the two labels indicating there is no Part Number. Now view the item description or Source Number, if there is one, to know which item to add a Part Number to.

#### Maintenance functionality

- 11. When doing the maintenance tasks of exporting new selling prices to QB or transferring costs or inventory counts to CFS, it takes way too long to load data from either CFS or QB. Here is a way to speed this up.
  - (i) If you are working on a network workstation, this means the data is loading across your network and that is probably why it is taking so long. If you have the option to do the task while sitting at the server, you could do that and it would be much faster.
  - (ii) If that is not an option, you can speed things up by doing your work locally. You will be copying your CFS data files to your local computer, doing the maintenance task, and then putting the Master file back on the server. Make sure no one changes anything in Update Master File while you are doing this operation because any changes to the Master File by someone else while you are in "possession" of the data files will be lost when you put it back. When you are done you'll only be transferring the MASTER.0 file back to the server in order to avoid inadvertently influencing the invoice numbering system, the Job Scheduling program, etc.
  - (iii) To proceed, copy the MASTER.0 and all the files beginning with SAVE from CFS on the server into your local CFS folder. Run the Control Panel and change the CFS path to the local folder. Now run maintenance and do your task. When finished, copy just the MASTER.0 back into the CFS folder on the server.
  - (iv) Run the Control Panel program again and change the CFS path back to the server path.

### 12. Error 76, Path not found when trying to do the maintenance tasks of transferring costs or inventory counts from QB to CFS.

- (i) If the transfers are to take place over a network, the interface launches InterOp and Update.exe from the server/host CFS folder. The CFSSetup.dat file in the server CFS folder may not have a correct data path in it. You can right click it, open it with Notepad, make the correction and save.
- (ii) Or, you can copy the CFSSetup.dat file from the local CFS folder into the server CFS folder.

#### **QuickBooks functions**

- 13. View how much is on hand when creating a PO.
  - i. It has been reported that QB has a version that lets you view the on hand count while creating a PO. Ask QB for more information.
- 14. When trying to install QuickBooks, get "Error, Third Party components are not found". (This info was applicable in 2011 so may or may not be current.) You can get another copy of your program to install.
  - **b.** Go to the website:

http://support.quickbooks.intuit.com/support/Articles/INF12417 and download your product. Save the file when downloading and then run it to install.

#### 15. QuickBooks freezes up when an Advanced Import of items is attempted.

c. There is a bug in some versions of QuickBooks that causes the program to freeze when a map is being created for importing items from an Excel file into the QuickBooks items list. To avoid this issue, first click to the left of the first line, normally Type, before clicking on the right hand side.

 i.

Import typo:			
Import type: Item			
QuickBooks	Import	data:	
QUICKDOOKS.	Type	uata.	
l <b>A</b>	Name		
Is Reimburgable	harge		
Description/Descriptio	on S		
· · · • •	x Code		
Account/Income A	Account		
Expense/COGS A	Account		
Asset A	Account		
Deposit To (A	ccount)		
Description On Purchase	e Tra		
0	in Hand		
	U/M		
	Cost		
Preferred	Vendor		
Tax	Agency		
Price (Amount or 9	%/Rate		

**ii.** Next click to the right of the Type, or whatever is on your first line, in order to see the field names of the Excel file. See the image below.



iii. Continue with the mapping and the import. If the import detects a conflict, it will generate an error log. Save the error log and open it to view the messages describing the issue causing the conflict.