

Presenting ...

Fact Based Management Tools(R)

Module: SPC / EPC / Six Sigma

Version 7.2 for Windows XP and later editions.

Computer Software for

Statistical Process Control (SPC), Engineering Process Control (EPC), and, Six Sigma Process Improvement



In this simple demo, our software is presented in the form of a series of screen-shots. It would give you the feel of how the actual software works and looks like.

Narrative is on the bottom panel of each slide. Concepts and features are explained through two enlightening six sigma projects (one from service industry and one from manufacturing industry).

Please press 'Enter' or 'Arrow' keys on the keyboard to browse the slides at your own pace.

Process Improvement using SPC / EPC / Six Sigma Tools

There is a pressing need for the continual improvement of manufacturing and service processes in today's competitive business environment.

You may follow the time-tested Six Sigma DMAIC approach (Define, Measure, Analyse, Improve, and, Control) in any improvement initiative.

For this, you need to ...

- 1. Identify the areas for improvement
- 2. Identify the key input & output variables (KIVs & KOVs) that are critical to quality/schedule/cost
- 3. Collect the relevant data and analyse them using the SPC tools such as C&E Diagram, Pareto, Histogram, Scatter Plot, Control Chart, etc.
- 4. Take corrective and preventive actions to improve the process, and
- 5. Install an on-going control scheme (such as SPC or EPC chart) to sustain the improvement.

What is SPC ?

Statistical Process control (SPC) is a scientific and inexpensive way to prevent defects. It is an effective check against assignable causes of process variation. You would require SPC tools for every Six Sigma project.

When to use EPC ?

Once a process is brought to stable condition using SPC charts, Engineering Process Control (EPC) helps in predicting the process performance and pro-active adjustments, thereby reducing process variability. It adds extra power to your process control schemes.

Both SPC and EPC are very essential for achieving the PPM (parts per million) defect levels expected of your Six Sigma initiatives.

In this context, it is very important to provide a statistical software to your personnel for error-free data analysis and charting on regular basis.

Our **FBM Tools – SPC/EPC/Six Sigma module** is a Windows-based computer program designed specifically for improvement projects, by seasoned Engineer-Statistician experts (alumni of the Indian Statistical Institute).

Before getting into the details of the software, let us look at one example project from service industry and one from manufacturing industry, to learn how to put SPC/EPC/Six Sigma tools to use.

Please see the software screens and read the narrative at the bottom panel.

💽 Six Sigma Project	t Information Database	×						
Project ID:	P00002 <- Enter a unique ID. Project Status: Started	*						
Reason for Project:	ct: Errors in a/c records							
Project Title:	Accounts Data Quality Improvement							
Project Objective:	To reduce errors in accounts data.							
Project Description:								
Project Leader:	Stanley John Job Title: Manager							
	View / Edit the List of Team Members View / Edit the List of Key Input and Output Variables (KIV's and KOV's)							
My Projects	1. Define 2. Measure 3. Analyse 4. Improve 5. Control Results							
ProjectID	ProjectTitle ProjectObjective ProjectReason ProjectDescription ProjectLeaderUserID Project							
P00001 P00002	Tablet Weight Control To reduce weight variat Rejection due to weight This is for on-going SPC stanley Stanley Accounts Data Quality I To reduce errors in acc(Errors in a/c records stanley Stanley							
Add New Reco	ord Save / Update Delete Record Refresh Close							
▲ 2 of 2		M						

In a certain company, there were chronic data entry problems in the Accounts Department. As part of its Six Sigma initiatives, the company's management has decided to study the data entry errors by collecting the data for one month and analysing it. The company has designated its Manager, **Mr. Stanley John** as the **Project Leader**.

Mr. John has created a project record by going to the menu item File > Manage My Projects

🔍 Data Editor

C\Documents and Settings\ws\Desktop\SPC V7 Demo Data\Prj2_data.fts										
Row	No Col 00	01	Col 002	Col 003	Col 004	Col 005	Col 006	Col 007	Col 008	-
• 0	Date		Total No. of Records	Wrong Posting	Incorrect Figures	Cheque Details Missing	Forex Conversion Error	Spelling Mistakes	TOTALERRORS	
1	01-Au	g-2011	1236	2	1	3	0	1	7	
2	02-Au	g-2011	863	1	0	0	0	1	2	
3	03-Au	g-2011	615	0	1	0	0	0	1	
4	04-Au	g-2011	1367	7	1	4	2	5	19	
5	05-Au	g-2011	231	1	0	0	0	0	1	
6	06-Au	g-2011	653	0	0	0	2	0	2]
7	08-Au	g-2011	532	0	0	0	0	0	0	
8	09-Au	g-2011	981	2	2	1	1	0	6	
9	10-Au	g-2011	651	0	0	3	2	3	8	
10	11-Au	g-2011	874	6	2	1	0	5	14	1
11	12-Au	g-2011	679	0	0	4	0	6	10	
12	13-Au	g-2011	652	1	0	1	0	0	2	1
13	16-Au	g-2011	84	0	0	0	1	0	1	
14	17-Au	g-2011	895	1	0	2	0	0	3	1
15	18-Au	g-2011	786	0	1	2	0	2	5	
16	19-Au	g-2011	675	0	0	1	1	0	2	
17	20-Au	g-2011	958	3	1	5	1	0	10	1
18	22-Au	g-2011	482	0	0	1	1	1	3	
19	23-Au	g-2011	826	1	0	0	1	0	2	
20	24-Au	g-2011	547	2	0	3	0	2	7	
21	25-Au	g-2011	756	1	1	2	0	2	6	1
22	26-Au	g-2011	537	0	1	6	0	3	10	
23	27-Au	g-2011	765	2	1	3	0	2	8	1
24	29-Au	g-2011	425	1	2	1	1	0	5	1
25	31-Au	g-2011	765	2	2	7	0	1	12	1
•)	·
Арре	end Row	Sav	re / Update Inse	rt Row Above	Delete Row	Column Operations	Refresh Clos	e		
II I B	Record: 1 *** Please do not edit row numbers. Software manages it by itself. ***									

Example Project (Service Industry)

Then he created a new data file by going to the menu item File > New Data File.

After that, he entered the data collected in August 2011 and saved the file.

🖸 Data Analysis Worl	k Book: Pare	to Analysis	×
Six Sigma Project ID:	P00002		🔽 Project Phase: 🛛 Analyse 🔗
Main Title:	Accounts D	ata Error Analysis	3
Sub Title:	(Period: 1-3	1 August 2011)	
Data File Name:	Prj2_data.fts	3	Browse View Datafile
Legend Name:	Clerical Erro	or	Data Unit: Nos
Legend Row No:	0		🔽 Draw Colour-filled Bars
Data Columns: From	3	То 7	Apply Weightage
Data Rows : From	1	То 25	Weightage Row No:
			Decimal places in output: 2 <- 0 to 4
General Notes:			
Name of Process:	Accounts D	ata Entry	
Name of Analyst:	Stanley Joh	n	
			START ANALYSIS NOW
Add New Record	Goto Work	kbook ID ->	Save / Update Delete Refresh Close
Workbook ID: 2 (T	otal 1 records)		

Looking at the data, he decided to first carry out a Pareto Analysis.

For this he went to the menu item File ➤ Manage My Workbooks / Start Data Analysis ➤ Pareto Analysis and created a workbook record.



When he clicked on the 'START ANALYSIS NOW' button, the software has displayed the Pareto Diagram.

Pareto Table

(Print) Close

X

Accounts Data Error Analysis

(Period: 1-31 August 2011)

Legend: Clerical Error (Nos)

Pareto Analysis Table

Rank	Legend Name	Legend Total	Weightage	Wtd. Total	Contribution %	Cumulative %
01	Cheque Details Missing	50.00	1.00	50.00	34.25	34.25
02	Spelling Mistakes	34.00	1.00	34.00	23.29	57.53
03	Wrong Posting	33.00	1.00	33.00	22.60	80.14
04	Incorrect Figures	16.00	1.00	16.00	10.96	91.10
05	Forex Conversion Error	13.00	1.00	13.00	8.90	100.00
	GRAND TOTALS :	146.00		146.00	100.00	

GRAND TOTALS :

XYZ COMPANY, TRIVANDRUM, INDIA - 695005

05-Sep-2011 16:08

Example Project (Service Industry)

And, when he clicked on the 'View Table' button, the Pareto Table was shown as above.

He has decided to present this Pareto output along with a Cause & Effect Diagram to the concerned data entry operators for further brainstorming and improvement.

🖸 Data Analysis Work Book: Cause and Effect Diagram 🛛 🔀
Six Sigma Project ID: P00002 Project Phase: Analyse
Display Name of Tool: Cause and Effect Diagram
Main Title: Accounts Data Error Analysis
Sub Title: (Period: 1-31 August 2011)
Cause(s): Cause 1 Cause 2 Cause 3 Cause 4 Cause 5 Cause 6
Main Cause 1: People Contribution % 56.85
Sub Cause Legend(s): Contribution %
1. Wrong Posting 22.6
2. Spelling Mistakes 23.29
3. Incorrect Figures 10.96
5.
Effect: Accounts Data Errors
Notes:
✓ Report contribution % for Sub Causes also
Process: Accounts Data Entry
Analyst Stanley John START ANALYSIS NOW
Add New Record Cate Workhook (D -> Save / Lindate Dalate Defrach Class
Aud New Record Gold Workbook ID -> Save / Opdate Delete Refresh Close M < Workbook ID: 1. (Total 1 records)

He has also decided to group the errors under six categories (variation of Six M's) such as **People**, **Method**, **Equipment**, **Resources**, **Measurements**, and, **Materials**.

He went to the menu item File ➤ Manage My Workbooks / Start Data Analysis ➤ Cause and Effect Diagram and created a workbook record.



When he clicked on the 'START ANALYSIS NOW' button, the software has displayed the Cause & Effect Diagram.

🔍 Data Analysis Work	Book: SPC Charts and Histogram 🛛 🗙					
Six Sigma Project ID:	P00002 Project Phase: Analyse					
Analysis Title: Accounts Data Error Monitoring						
SubTitle:	(Period: 1-31 August 2011)					
Characteristic (Y):	Clerical Errors Measurement Unit: Nos/Record					
Basic SPC Chart:	Defects/Unit (u) 📑 Chart Type: Conventional					
Homogenisation Rule:	Stop when 25% samples are dropped 🛛 📑 🔽 Draw control charts with colour bands					
Data Input	Specifications SPC Parameters EPC Parameters Process Info.					
Data File Prj2_dat	a.fts Browse View Datafile					
Data Columns: Fro	om 8 To 8					
Data Rows : Fro	om 1 To 25					
Sample Size Colum	n: 2 <- for ip, np, and u charts only.					
Nominal Value Colu	mn: <pre><- for short run chart type only.</pre>					
Decimal places req	uired in numeric output: 4 <- between 0 and 9 only.					
Option for Control C	hart Limits: Computed from data START ANALYSIS NOW					
Add New Record	Goto Workbook ID -> Save / Update Delete Refresh Close					
₩ Workbook ID: 1 (To	tal 2 records)					

Also, the project leader wanted to get an estimate of the current levels of *Six Sigma Metrics* of the data entry process. For this, he has decided to open a control chart workbook and use the u-chart.

To setup u-chart, the project leader has gone to the menu item File ➤ Manage My Workbooks / Start Data Analysis ➤ Control Chart and Histogram and created a workbook record.

FBMTools - SPC / EPC / Six Sigma Module



Data file read in successfully. You may now open the control chart related reports and graphics from the menu bar.



Example Project (Service Industry)

When he clicked on the 'START ANALYSIS NOW' button, the software has displayed the above message.

To view the control chart, he has gone to the menu item Graphics > Control Charts and clicked open the menu.



The following control chart (u-chart) was displayed.

As the sample sizes were varying, the chart was drawn with varying control limits (not as straight lines). Areas within control limits shown in green colour, and areas outside limits in red colour.

Query / Report: Contro	ol Chart Data Analysis Summary			
Sections to be included :	Basic Statistics			
	Data Homogenisation			
	Control Limits			
	Process Capability Indices (Cp/Cpk/)			
🔽 Six Sigma Metrics				
Remarks [Optional]:		^		
		~		
	[View/Print]	lose		

To view the Six Sigma metrics, he has gone to the menu item Reports ➤ Control Chart Data Summary and clicked open the menu as above.

After checking the required sections in the report, he hit the 'View/Print' button to view the report.

🖸 Control Ch	art Data Summary		
ð	Zoom 100% 💌		
	Co	ontrol Chart Data Summary	
	Company I information		
	General Information		
	Project ID	: P00002	
	Project Stage	: Analyse	
	Process Name	: Accounts Data Entry	
	Analyst Name	: Stanley John	
	Basic SPC Chart Selected	: Defects/Unit (u)	
	Chart Type	: Conventional	
	Basic Statistics		
	From Original Data:		
	Number of Records Analysed	: 25	
	Sample Size (n)	: Varying Sample Size	
	Grand Average	: 0.0082	
	Maximum Value	: 0.0186	
	Minimum Value	: 0.0000	
	Six Sigma Metrics		
	Defects Per Million (DPM)	: 8186.1508	
	Sigma Quality Level	: 3.9020	
	Yield (%)	: 99.1847	
Dency M 4			

Having done the preliminary data analysis, it is now time for brainstorming and improvement.

Brain Storming & Improvement:

Looking at the Pareto Analysis, Cause & Effect Diagram, and the Control Chart, the data entry operators as well as the project leader agreed that the root causes of the problem were:

- 1. People (Human errors spelling mistakes and wrong postings), and
- 2. Method (Procedural flaws in communicating cheque details)

It was decided ...

- to impart training to all data entry operators on accounting concepts (correct posting)

- to enable automatic spell-check facility of the accounting software, and also to keep dictionary CDs at data entry work stations

- to re-write the integrated management system (IMS) work instructions in such a way that cheque details would never be lost in the communication process, and

- to continue with the u-chart for monitoring the day-to-day error levels.

Let's see what was the result of implementing the corrective actions:

🔘 File Reports Graphics About

				Prj2_data.fts				
Row No	Col 001	Col 002	Col 003	Col 004	Col 005	Col 006	Col 007	Col 008
19	23-Aug-2011	826	1	0	0	1	0	2
20	24-Aug-2011	547	2	0	3	0	2	7
21	25-Aug-2011	756	1	1	2	0	2	6
22	26-Aug-2011	537	0	1	6	0	3	10
23	27-Aug-2011	765	2	1	3	0	2	8
24	29-Aug-2011	425	1	2	1	1	0	5
25	31-Aug-2011	765	2	2	7	0	1	12
26								
27	After Improvements							
28								
29	12-Sept-2011	988	1	0	0	0	0	1
30	13-Sept-2011	374	0	0	0	0	0	0
31	14-Sept-2011	1123	0	0	0	1	1	2
32	15-Sept-2011	538	0	0	0	0	0	0
33	16-Sept-2011	1009	0	0	0	0	0	0
34	17-Sept-2011	788	0	0	0	0	0	0
35	19-Sept-2011	862	0	0	0	0	0	0
36	20-Sept-2011	1046	0	0	0	1	0	1
37	21-Sept-2011	850	1	0	0	0	0	1
38	22-Sept-2011	493	0	0	0	0	0	0
39	23-Sept-2011	835	0	0	0	0	0	0
40	24-Sept-2011	759	0	0	0	0	0	0
41	26-Sept-2011	1081	0	0	0	0	0	0
42	27-Sept-2011	1257	0	1	0	1	0	2
43	28-Sept-2011	1180	0	0	0	1	0	1
44	29-Sept-2011	806	0	1	0	0	1	2
45	30-Sept-2011	733	0	0	0	0	0	0
46								
•								
Append Row	Append Row Save / Update Insert Row Above Delete Row Column Operations Refresh Close							
Record: 1	A Becord: 1 XXX Please do not edit row numbers. Software manages it buitself. XXX							

LICENSEE: XYZ COMPANY, TRIVANDRUM, INDIA - 695005. Data Server Nick Name: Program Folder

Example Project (Service Industry)

See the freshly collected data for September 2011.

🔍 Data Analysis Work E	Book: SPC Charts and Histogram 🛛 🛛 🔀							
Six Sigma Project ID: 🛛	P00002 Project Phase: Control							
Analysis Title:	Accounts Data Error Monitoring							
SubTitle:	Period: 12-30 September 2011)							
Characteristic (Y):	Clerical Errors Measurement Unit: Nos/Record							
Basic SPC Chart:	Defects/Unit (u) 📑 Chart Type: Conventional							
Homogenisation Rule:	Stop when 25% samples are dropped 🛛 📑 🔽 Draw control charts with colour bands							
Data Input	Specifications SPC Parameters EPC Parameters Process Info.							
Data File Prj2_data	tts Browse View Datafile							
Data Columns: Fro	m 8 To 8							
Data Rows : Fro	m 29 To 45							
Sample Size Column	2 <- for ip, np, and u charts only.							
Nominal Value Colun	nn: <- for short run chart type only.							
Decimal places requ	ired in numeric output: 4 <- between 0 and 9 only.							
Option for Control Ch	nart Limits: Computed from data 🚆 START ANALYSIS NOW							
Add New Record	Goto Workbook ID -> Save / Update Delete Refresh Close							
I Vorkbook ID: 1 (Tota	al 2 records)							

See the (modified) workbook entries for u-chart.



See the u-chart for September 2011.

Control C	Chart Data Summary		
s	Zoom 100%		
	Con	trol Chart Data Summary	
	General Information		
	Project ID	: P00002	
	Project Stage	: Control	
	Process Name	: Accounts Data Entry	
	Analyst Name	: Stanley John	
	Basic SPC Chart Selected	: Defects/Unit (u)	
	Chart Type	: Conventional	
	Basic Statistics		
	From Original Data:		
	Number of Records Analysed	: 17	
	Sample Size (n)	: Varying Sample Size	
	Grand Average	: 0.0007	
	Maximum Value	: 0.0025	
	Minimum Value	: 0.0000	
	Six Sigma Metrics		
	Defects Per Million (DPM)	: 679.2555	
	Sigma Quality Level	: 4.7030	
	Yield (%)	: 99.9321	
Dence Mar			

See the improved Six Sigma Metrics for September 2011. Prior to Six Sigma initiatives, these were:

Defects per Million (DPM)	:	8186.15
Sigma Quality Level	1	3.90
Yield (%)	÷	99.18

Hope that you liked the sample project from service industry.

Now, let's see one example project from manufacturing industry.

The following tools are covered in this example:

- Control Chart (Variable Data)
- Scatter Plot & Regression
- Engineering Process Control (EPC)

Project Description:

In a certain pharmaceutical company that manufactures tablets, there was frequent rejection of final product due to off-the-spec tablet weight. As part of its Six Sigma initiatives, the company's management decided to study the tablet weight variations by collecting some data from the plant and analysing it.

The company has designated its Manager, **Mr. Stanley John** as the Project Leader and the Laboratory Technician **Ms. Ratna Raj** as team member.

Now, let's see how this very interesting project was executed.

Q Six Sigma Project	t Inform	ation Datab	ase						X
Project ID:	P00001				<- Enter a u	inique ID.	Project Stat	us: Started	
Reason for Project:	Rejecti	on due to w	eight variations.						
Project Title:	Tablet	Weight Con	trol						
Project Objective:	To red	uce weight \	variations.						
Project Description:	This is	for on-going	sPC implementation	on the T	ablet Mak	ing machi	ne.		<u>^</u>
Project Leader:	 Stanley	/ John View / Edit the	List of Team Members		View / E	Job Ti	tle: Manage	r Output Variables (KIV	's and KOV's)
My Projects	1.[Define)	2. Measure	3. Ana	lyse	4. Impr	ove	5. Control	Results
ProjectID ▶ P00001 P00002	F T. A	rojectTitle ablet Weight C counts Data (ProjectObjectiv ontrol To reduce weight v Quality I To reduce errors in	re Pro variat Reje acc(Erro	jectReasc ction due to rs in a/c reco	on Pro weight This rds	jectDescriptic	n ProjectLeader PC stanley stanley	UserID Projec Stanley Stanley
Add New Reco	ord	S	Save / Update	1	Delete Re	ecord		Refresh	Close
I ◀ Record 1 of 2									I I

As the first step, the project leader has created a project record by going to the menu item File > Manage My Project Records

Q List of Pr	oject Team Members		
Project ID:	P00001		
User ID:	ratna		<- Select one from list
Name:	Ratna Raj		
Job Title:	Lab Technician		
Existing List	of Team Members:		
ProjectID	UserID	UserName Ratna Rai	UserJobTitle
I			Þ
Add New	Save / Update	Delete Current Record	Refresh Close
I ◀ 1 of 1			► ►

Then, he entered the team information by clicking on the 'View / Edit the List of Team Members' button.

Q List of Key Var	iables (Input a	and Output)			×
Project ID:	P00001				1
Name of Variable	e: Feed Rate				
Туре:	Key Input V	'ariable 📑 Ir	npact:	Critical To Qual	ity 🚍
Existing list of KIV	's and KOV's:				
ProjectID	VariableName	Type	Impact		
▶ P00001	Feed Rate	Key Input Variable	Critical To	Quality	
P00001	Tablet Weight	Key Output Variable	Critical To	Quality	
					Þ
Add New	Jpdate	Delete Current F	Record	Refresh	Close
I					► ►

After that, he entered the key input and output variables by clicking on the 'View / Edit the List of Key Input and Output Variables (KIV's and KOV's)' button.

🔘 File Reports Graphics About

_		יי	2
	-	6	1

	I	L	1	C:\Documen	ts and Settings\ws\Desktop	SPC V7 Demo Data\tablet	weight.fts	I	1
	Row No	Col 001	Col 002	Col 003	Col 004	Col 005	Col 006	Col 007	Col 008
	0	Date	Time	Weight-U1	Weight-02	Weight-03	Weight-04	Average Weight	Feed Rate (X) kg/s
	1	16-Aug-2011	06.00 Hrs	0.998	0.992	0.999	0.981	0.9925	2.05
	2	16-Aug-2011	07.00 Hrs	0.995	1.002	0.983	0.973	0.9882	2.01
	3	16-Aug-2011	08.00 Hrs	0.991	0.992	0.986	0.985	0.9884	2.02
	4	16-Aug-2011	09.00 Hrs	0.991	0.995	0.981	1.013	0.9951	2.08
	5	16-Aug-2011	10.00 Hrs	0.986	0.982	0.987	0.985	0.9849	1.98
	6	16-Aug-2011	11.00 Hrs	0.986	0.974	0.964	0.993	0.9795	1.94
	7	16-Aug-2011	12.00 Hrs	0.983	0.970	0.982	0.981	0.9789	1.93
	8	16-Aug-2011	13.00 Hrs	0.995	0.986	0.994	0.992	0.9918	2.05
	9	16-Aug-2011	14.00 Hrs	1.002	0.988	0.986	0.972	0.9869	2.00
	10	16-Aug-2011	15.00 Hrs	0.986	0.993	0.988	0.977	0.9861	2.00
	11	16-Aug-2011	16.00 Hrs	0.984	0.981	0.998	0.989	0.9881	2.01
	12	16-Aug-2011	17.00 Hrs	1.000	0.989	0.996	0.990	0.9939	2.07
	13	16-Aug-2011	18.00 Hrs	0.999	0.986	0.990	0.998	0.9932	2.06
	14	16-Aug-2011	19.00 Hrs	0.989	0.993	0.992	0.974	0.9871	2.00
	15	16-Aug-2011	20.00 Hrs	0.980	0.998	0.996	0.980	0.9886	2.02
	16	16-Aug-2011	21.00 Hrs	0.992	0.998	0.961	0.990	0.9855	1.99
	17	16-Aug-2011	22.00 Hrs	0.984	0.978	0.992	0.994	0.9870	2.00
	18	16-Aug-2011	23.00 Hrs	0.985	0.976	0.970	0.980	0.9777	1.92
	19	16-Aug-2011	24.00 Hrs	0.999	1.002	0.980	0.999	0.9951	2.08
	20	17-Aug-2011	01.00 Hrs	0.978	0.979	0.996	1.009	0.9903	2.03
	21	17-Aug-2011	02.00 Hrs	0.981	0.982	0.997	0.986	0.9865	2.00
	22	17-Aug-2011	03.00 Hrs	0.981	0.976	0.986	1.003	0.9864	2.00
	23	17-Aug-2011	04.00 Hrs	1.012	0.983	0.995	0.989	0.9945	2.07
•	24	17-Aug-2011	05.00 Hrs	0.990	0.984	0.991	0.965	0.9825	1.96
	25								
	26								
	27								
•									Þ
	Append R	tow Save/Up	odate Insert Row Ab	ove Delete Row	Column Operations	Refresh Clos	e		
14	A Record:	25 ××× Please do not edit	row numbers. Software manages i	t bu itaalf. ***	· · · · ·				
14	Necora:	25 Flease du not edit	row numbers, portware manages i	к ру каса.					
LIC	ENSEE: XYZ	Z COMPANY, TRIVANDI	RUM, INDIA - 695005. Data :	Server Nick Name: Program Fol	der				

Example Project (Manufacturing Industry)

Then he created a data file and entered the data that was collected with the help of team member.

🔍 Data Analysis Work	Book: SPC Charts and Histogram
Six Sigma Project ID:	P00001 Project Phase: Analyse
Analysis Title:	Tablet Weight Control
SubTitle:	(M/c No - 2, Period: 16-17 August 2011)
Characteristic (Y):	Tablet Weight Measurement Unit: Grams
Basic SPC Chart:	Xbar-S Chart Type: Conventional
Homogenisation Rule:	Stop when 25% samples are dropped 🛛 📑 🔽 Draw control charts with colour bands
Data Input	Specifications SPC Parameters EPC Parameters Process Info.
Data File tablet_wa	eight.fts Browse View Datafile
Data Columns: Fro	om 3 To 6
Data Rows : Fro	um 1 To 24
Sample Size Colum	n: <- for ip, np, and u charts only.
Nominal Value Colu	mn: <- for short run chart type only.
Decimal places requ	uired in numeric output: 4 <- between 0 and 9 only.
Option for Control C	hart Limits: Computed from data.
Add New Record	Goto Workbook ID -> Save / Update Delete Refresh Close
₩ Workbook ID: 2 (Tot	tal 2 records)

After that he has created a workbook record for control chart.

🔍 Data Analysis Work	Book: SPC Charts and Histogram 🛛 🗙
Six Sigma Project ID:	P00001 Project Phase: Analyse
Analysis Title:	Tablet Weight Control
SubTitle:	(M/c No - 2, Period: 16-17 August 2011)
Characteristic (Y):	Tablet Weight Measurement Unit: Grams
Basic SPC Chart:	Xbar-S Chart Type: Conventional
Homogenisation Rule:	Stop when 25% samples are dropped 🛛 📑 🔽 Draw control charts with colour bands
Data Input	SPC Parameters EPC Parameters Process Info.
Technical Specific	ations: User-defined Control Limits for Mean / CV% / MA / CuSum / EWMA / UBM and Variation*
USL	1.04 □ UCL(X)* □ UCL [R/S/MR/MS]*
TGT	1.00 \Box CL(X)* \Box CL [R/S/MR/MS]*
□ LSL	0.96 □ LCL(X)* □ LCL [R/S/MR/MS]*
Important Note: When yo usually done for real-time person (say, the Quality C entries manually .The cor	ou opt for user-defined control limits, this software would draw the control charts using those limits only. This is operator-level process monitoring, after the process is brought under statistical control. Normally, a senior Control In-charge) computes these limits periodically from old (recent) data using this software and updates the ntrol limits must be revised as frequently as possible. Please read the user manual for more information.
Option for Control C	hart Limits: Computed from data START ANALYSIS NOW
Add New Record	Goto Workbook ID -> Save / Update Delete Refresh Close
₩ ◀ Workbook ID: 2 (To	tal 2 records)

He has then added details under 'Specifications' tab.

🔍 Data Analysis Work	Book: SPC Charts an	nd Histogram 🛛 🔀
Six Sigma Project ID:	P00001	💌 Project Phase: 🛛 Analyse 🚔
Analysis Title:	Tablet Weight Contr	trol
SubTitle:	(M/c No - 2, Period: 1	: 16-17 August 2011)
Characteristic (Y):	Tablet Weight	Measurement Unit: Grams
Basic SPC Chart:	Xbar-S	Chart Type: Conventional
Homogenisation Rule:	Stop when 25% sam	mples are dropped 🛛 📑 🔽 Draw control charts with colour bands
Data Input	Specifications	SPC Parameters EPC Parameters Process Info.
Chart Type	Required Parame	eters (Figures in brackets are the recommended values.)
Moving Average	Avg. Period (w):	2 (between 2 and 200 only.)
Cu-Sum	Head Start :	2.50 (2.50) Reference Value, K (in Sigmas): 0.50 (0.50)
	(in Sigmas)	Decision Interval, H (in Sigmas): 5.00 (5.00)
Cu-Sum or EWMA	Target (MUo):	1.00 🔽 Use homogenised process average as Target
EWMA	FIR (Steiner's f):	0.50 (0.50) Control Limit Width, L (in Sigmas): 2.70 (2.70)
		Smoothing Constant (Lamda): 0.10 (0.10)
		Find 'best-fit' Lamda from process data.
Option for Control C	hart Limits: Comp	outed from data START ANALYSIS NOW
Add New Record	Goto Workbook ID)-> Save / Update Delete Refresh Close
K Sorkbook ID: 2 (To	otal 2 records)	 ↓

He has then looked at 'SPC Parameters' tab and just made one entry (Target = 1.00) and kept all others at default values. As the basic chart selected was Xbar-S and chart type selected was 'Conventional', these parameters were not required. Regarding 'EPC Parameters' tab, he decided to enter the details at a later stage (after analysing the data using Scatter Plot and Regression tool).

FBMTools - SPC / EPC / Six Sigma Module



Data file read in successfully. You may now open the control chart related reports and graphics from the menu bar.



Example Project (Manufacturing Industry)

He then clicked on the 'START ANALYSIS NOW' button, and received the above message.

Now, he decided to see the graphs first.

1

Tablet Weight Control

(M/c No - 2, Period: 16-17 August 2011)

Characteristic: Tablet Weight (Grams)

Histogram



* Based on un-homogenised data. Mean & SD computed by Frequency Table method.

LSL = 0.9600 TGT = 1.0000 USL = 1.0400 N = 96 Mean = 0.9875 SD = 0.0098

XYZ COMPANY, TRIVANDRUM, INDIA - 695005.

18-Aug-2011 10:01

Example Project (Manufacturing Industry)

Histogram
 Print

Close

View Table

Histogram, depicting the data distribution (spread) viz-a-viz tolerance band (technical specifications).

Project ID: P00001 Stage: Analyse

Frequency Table



Project ID: P00001 Stage: Analyse

X

Tablet Weight Control

(M/c No - 2, Period: 16-17 August 2011)

Characteristic: Tablet Weight (Grams)

Frequency Table

Class	>= LB	< UB	Mid Value	Frequency
1	0.9610	0.9675	0.9643	3
2	0.9675	0.9740	0.9708	6
3	0.9740	0.9805	0.9773	10
4	0.9805	0.9870	0.9838	28
5	0.9870	0.9935	0.9903	22
6	0.9935	1.0000	0.9968	20
7	1.0000	1.0065	1.0033	4
8	1.0065	1.0130	1.0098	3

Mean = 0.9875 Standard Deviation = 0.0098 N = 96

XYZ COMPANY, TRIVANDRUM, INDIA - 695005

18-Aug-2011 10:02

Example Project (Manufacturing Industry)

Frequency Table (optional add-on to Histogram), showing data distribution in tabular form.



Normal Probability Plot (NPP) is a very important visual aid for checking the normality of data (i.e., to examine whether the data comes from a population with Normal Distribution). If the data follows Normal Distribution, the plotted points would form a straight line.



Run chart is a simple plot of sample averages, which gives a visual understanding of patterns and trends in control chart data.



(M/c No - 2, Period: 16-17 August 2011)

Characteristic: Tablet Weight (Grams)

Auto Correlation Chart



Example Project (Manufacturing Industry)

Traditional SPC charts are not effective when the data is highly auto-correlated (i.e., when consecutive data points are correlated. If the bars on the Auto-Correlation Chart are shorter, it indicates less amount of auto-correlation. In case the data is highly auto-correlated, use Un-weighted Batch Mean (UBM) chart.



Control chart shows that the process is under statistical control. That means, there is no sporadic (assignable) cause present. The process is stable.



×

18-Aug-2011 10:08

Tablet Weight Control

(M/c No - 2, Period: 16-17 August 2011)

Characteristic : Tablet Weight (Grams)

Normal Curve



Example Project (Manufacturing Industry)

Normal Curve

Print

Close

Six Sigma Metrics & Probability Distribution (Normal) gives an idea about expected rejections. Though none of the data analysed were beyond specifications, the small red zone below the lower specification limit (LSL) indicates possibility of manufacturing out-of-spec products. Also, the process is barely capable (Cp < 1.33) and not centered (Cpk < 1).

a	Zoom 100%		
	Control	Chart Data Summary	
	General Information		
	Project ID	: P00001	
	Project Stage	: Analyse	
	Process Name	- : Tablet Making	
	Analyst Name	: Stanley John, Manager	
	Basic SPC Chart Selected	: Xbar-S	
	Chart Type	: Conventional	
	Upper Specification Limit (USL)	: 1.0400	
	Target Value (TGT)	: 1.0000	
	Lower Specification Limit (LSL)	: 0.9600	
	Basic Statistics		
	From Original Data:		
	Number of Records Analysed	: 24	
	Sample Size (n)	: 4	
	Grand Average	: 0.9879	
	Population Sigma	: 0.0107	
	Maximum Value	: 1.0130	
	Minimum Value	: 0.9610	
	Data Above Upper Specification Limit	: 0.0000 %	
	Data Below Lower Specification Limit	: 0.0000 %	

Now, the reports were looked at. First, the data summary.



Data summary, continues.

💽 Control Chart Data Summary		
A Zoom 100%		
Process Capability Indices		
Process Capability (6 * Sigma)	: 0.0641	_
Process Potential Index (Cp)	: 1.2488	
Process Capability Ratio (Cr)	: 0.8008	
Process Performance Index (Cpk)	: 0.8696	
Taguchi's Index (Cpm)	: 0.8245	
Pearn's 3G Capability Index (Cpkm)	: 0.5741	_
Luceno's Non-Normal Capability Index (Cpc)	: 0.8157	_
Six Sigma Metrics		_
Defects Per Million (DPM)	: 4542.0366	_
Sigma Quality Level	: 4.1066	
Yield (%)	: 99.5458	_

Data summary, report ends.

Analysis o	f Runs in Control Chart Data		
		Analysis of Runs in Control Chart Data	
	General Informatio	n	_
	Project ID	: P00001	
	Project Stage	: Analyse	
	Process Name	: Tablet Making	
	Analyst Name	: Stanley John, Manager	
	Basic SPC Chart Sele	ected : Xbar-S	
	Chart Type	: Conventional	
	No. of Samples Analy	7sed : 24	
	Detection of Runs	of Cyclic Patterns	
	A run-above of leng	ch 4 starts at sample # 1	
	A run-below of lengt	ch 3 starts at sample # 5	
	A run-above of leng	th 3 starts at sample # 11	
	A run-below of leng	th 3 starts at sample # 16	
	No significant cycl:	c variations detected.	

Then he looked at the Control Chart Run Analysis, but couldn't see any significant cyclic variations. Mr. John has concluded that the real problem is in process setting. From his technical knowledge, he knows that Tablet Weight can be adjusted by controlling the Feed Rate (input variable). But, he needed to establish the relation, i.e., Average Weight of Tablet (Y) Vs Feed Rate (X). For this, he decided to use scatter plot & linear regression.

🔍 Data Analysis Work Bo	ok: Scatter Plot and Linear Reg	ression	
Six Sigma Project ID:	P00001	▼ Project Phase: Analyse	
Main Title:	Tablet Weight Control		
SubTitle:	(M/c No. 2, Period: 16-17 August	2011)	
Data File:	tablet_weight.fts	Browse View	w Datafile
Independent Variable (X):	Feed Rate	Unit Kg/s Data Column	n 8
Dependent Variable (Y)	Avg. Tablet Weight	Unit Grams Data Column	1 7
Data Rows: From	1 To 24	🔽 Show Regression Line 🛛 🔽 Sho	w Equation
		Decimal places in output: 🛛 🕌	1 to 9
General Notes:			<u> </u>
			~
Name of Process:			
Name of Analyst:			
		START ANALYS	IS NOW
Add New Record G	ioto Workbook ID ->	Save/Update Delete Refresh	Close
Workbook ID: 1 (Total 1	1 records)		I

Then he created a Scatter Plot workbook.



By clicking on the 'START ANALYSIS NOW' button, he could se the scatter plot & regression line. As a rule of thumb, R-square value must be at least 0.70 for the regression line to be considered as meaningful. Mr. John looked at the R-square value. It was 0.9951 (very close to the perfect value). So, he decided to use the equation.

Setting up an Engineering Process Control (EPC) chart for the Tablet making process:

It involved the following steps (and cues from the User Manual accompanying the SPC software):

- 1. Selection of feedback control model: Selected Integral model, for simplicity.
- 2. Setting the parameter (g) for the selected model: Overall Process Gain, g = 0.1092
- 3. Setting the Smoothing Constant (λ) for EWMA predictor: $\lambda = 0.15$ ('best fit' from recent data)
- Setting the Adjustment Boundary Value (L) for EWMA predictor: L = 0.0041
- 5. Re-setting the process average at the Target value (1.00 gram): Done by engineering means.
- 6. Installing an EPC chart and monitoring (and adjusting) the process: For this, he went back to the SPC software.
- Let's see what he did there.

🔍 Data Analysis Work	Book: SPC Charts and Histogram
Six Sigma Project ID:	P00001 Project Phase: Analyse
Analysis Title:	Tablet Weight Control
SubTitle:	(M/c No - 2, Period: 16-17 August 2011)
Characteristic (Y):	Tablet Weight Measurement Unit: Grams
Basic SPC Chart:	Xbar-S Chart Type: Conventional
Homogenisation Rule:	Stop when 25% samples are dropped 🛛 📑 🔽 Draw control charts with colour bands
Data Input	Specifications SPC Parameters EPC Parameters Process Info.
Perform Enginee	ring Process Control (EPC) computations
Name of Input Varia	ble (X): Feed Rate UOM: Kgs / Second
Feedback Control M	fodel: Integral
O∨erall Gain (g):	0.1092 <- This is the change in output variable (Y) for unit increment in input variable (X)
Proportional Gain (K	(p): Integral Gain (Ki): Derivative Gain (Kd):
Process Target (T):	1 EPC Smoothing Constant (Lamda): .15
Adjustment Bounda	ry Value (L): 0.0041 Find 'best-fit' Lamda from process data.
Option for Control C	Chart Limits: Computed from data
Add New Record	Goto Workbook ID -> Save / Update Delete Refresh Close
K Vorkbook ID: 2 (To	tal 2 records)

Mr. John has edited the original control chart workbook (EPC Parameters tab), as above.

и піе кероп	s Graphics Abouc			4-1-1-4					
Double	Col 001	Col 002	Col 002	tablet_weight		Col 000	Col 007		
20	17-Aug-2011	01 00 Hrs	0.978	0.979	0.996	1 009	0.9903	2.03	
21	17-Aug-2011	02.00 Hrs	0.370	0.982	0.330	0.986	0.0000	2.03	
21	17-Aug-2011	02.001115	0.301	0.976	0.000	1.002	0.0000	2.00	
00	17-Aug-2011	04.00 Hrs	1.012	0.000	0.005	0.000	0.0045	2.00	
23	17-Aug-2011		0.000	0.903	0.001	0.303	0.0005	2.07	
24	17-Aug-2011	05.00 Hrs	0.990	0.984	0.991	0.965	0.9825	1.96	
25	A.4								
26	After process re-set								
27	10 4 0011	140011	1.000	1.000	1.010		1.0000		
28	18-Aug-2011	14.00 Hrs	1.000	1.008	1.012	0.988	1.0020	2.13	
29	18-Aug-2011	15.00 Hrs	0.991	0.995	1.017	1.001	1.0010	2.13	
30	18-Aug-2011	16.00 Hrs	1.007	1.013	0.999	0.982	1.0004	2.13	
31	18-Aug-2011	17.00 Hrs	1.001	0.992	1.000	0.987	0.9947	2.13	
32	18-Aug-2011	18.00 Hrs	1.005	1.002	1.012	0.998	1.0041	2.13	
33	18-Aug-2011	19.00 Hrs	0.990	0.998	1.006	0.994	0.9971	2.13	
34									
35									
36									
37									
38									
39									
40									
41									
42									
43									
44									
45									
46									
47									
•									•
Append R	ow Save/Update	Insert Row Above	Delete Row	Column Operations	Refresh Close	1			
A Becord	1 *** Please do not edit row pum	here. Software manages it builteelf	×××	· · · · ·		1			b bi
T Necora:	n in rease up not earl fow hum	ibers, portware manages it by itself.							
CENSEE: YV7	COMPANY TETVANINELIM T	NDTA 695005 Data Server	Nielz Name: Droopam Folde	P					

After process re-set, fresh data were taken from 2.00 PM onwards and entered in the same data file as above.

🖸 Data Analysis Work	Book: SPC Charts and Histogram 🛛 🛛 🔀
Six Sigma Project ID:	P00001 Project Phase: Control
Analysis Title:	Tablet Weight Control
SubTitle:	(M/c No - 2, Period: From 18 Aug 2011)
Characteristic (Y):	Tablet Weight Measurement Unit: Grams
Basic SPC Chart:	Xbar-S Chart Type: Conventional
Homogenisation Rule:	Stop when 25% samples are dropped 🛛 📑 🔽 Draw control charts with colour bands
Data Input	Specifications SPC Parameters EPC Parameters Process Info.
Data File tablet_we	eight.fts Browse View Datafile
Data Columns: Fro	om 3 To 6
Data Rows : Fro	om 28 To 33
Sample Size Colum	n: <- for .p., np., and u charts only.
Nominal Value Colu	mn: <- for short run chart type only.
Decimal places requ	uired in numeric output: 4 <- between 0 and 9 only.
Option for Control C	hart Limits: Computed from data START ANALYSIS NOW
Add New Record	Goto Workbook ID -> Save / Update Delete Refresh Close
Workbook ID: 2 (To	tal 2 records)

Then, the work book entries were modified (such as project phase changed to 'Control', etc) as above.



Then hit the 'START ANALYSIS NOW' button, and checked the EPC chart ('Graphics' menu).

The thin graph in black colour is the sample mean. The thick graph in blue colour is the EWMA predictor for process average. The next point prediction (predicted value for process average at 8.00 PM) was 1.0005 and the advice was to leave the Feed Rate (X) at its present level (i.e., 2.13).

- We have discussed two practical projects so far.
- What are you thinking now ?
- Never thought that such things could be done in your organisation also !
- As they say, it is better late than never.
- Our software could be a helpful companion in your improvement initiatives.
- This product is available in three editions (Academic / Lite / Standard).
- Each edition is designed to serve a particular user category.
- Let us now talk about the software features in detail.

C FBM Too	ıls -SPC / EPC / Six Sigma : Login	×
FE	Welcome To BM Tools - SPC / EPC / Six Sigma Module	
User ID:	stanley	•
	Please select your User ID from the list	
Password:	1	
	Password is case sensitive	
Login As:	Oser C Admin	
	OK Cancel	

This is the login screen.

Select your User ID from the list, enter the password, and select a login option (User / Admin).

Then press 'OK' to enter the software.

FBM Tools - SPC / EPC / Six Sigma Module (www.GlobalQualityVillage.com)

Reports Graphics About		
Setup and Admin	Build Data Server List	
Manage My Project Records	Setup Data Source Setup Global Options (Admin only)	
New Data File	Setup Font and Colour Scheme	
Open Data File Upgrade an Old FTS Data File Print Data	Add / Control User Accounts Change My Login Password	
Import Data From	Change Workbook Owner	Cause and Effect Diagram
Export Data To	Change Project Leader	Pareto Analysis
Manage My Workbooks / Start Data Analysis	Revive Admin	Scatter Plot and Regression Control Chart and Histogram
Exit		



The major menu items are: File, Reports, Graphics, and, About.

Under the **File** menu, users can create six sigma project records, create / edit data files in this software's own format, import data from MS-Access / Excel / Text files (also export data to these file formats), create workbook records, and, analyse data through these menu items.

System Administrator can access various admin and set-up menu items.

Reports Graphics A	out
List of Software Use List of My Projects List of My Workbook	5
Control Chart Data Control Chart Run A	ummary alysis



Reports menu generates reports in text form, which can be printed or saved as PDF files.

Project and workbook related queries can be made here. There are many data filters which helps in segregating only those records (related to projects you are involved in and workbook records created by you) that you wish to view during your Six Sigma projects.

Control chart data summary and run analysis reports can also be generated through this menu.

|--|

File	Reports	Graphics	About						
		Cause	and Effect Diagram						
		Pareto Diagram							
		Scatter	r Plot and Regression						
		Histogr	ram and Frequency Table						
		Normal	Probability Plot (NPP)						
		Run Ch	hart						
		Auto-C	orrelation Chart						
		Contro	l Chart						
		Six Sig	ma Metrics and Probability Dis	stributions 🕨	For Var	riable Dal	ta (Norm	al Distribution)	
		Engine	ering Process Control (EPC) (Ihart	For Att	ribute Da	ata (Pois	son Distribution)	



Graphics menu is the heart of this software. You can view/print graphs, or save them as PDF files.

Cause & Effect Diagram, Pareto Diagram, and, Scatter Plot are very important tools required for most of the Six Sigma projects.

The rest of the graphical output relates to SPC control charts. Advanced users can generate EPC prediction chart also.

File Reports Graphics About

About FBM Tools - SPC / EPC / Six Sigma module





About menu tells about the software edition, product tracking number, contact address for technical support, etc.

Let us now look at more details of this software.

Basic SPC Charts Supported:

Name of chart	Data	Typical areas of application
X - Moving Range	1 data / sample	Chemical processes
Xbar - Range	2 - 5 data / sample	Turning operation
Xbar - SD	2 - 200 data / sample	Blanking process
Fraction Defective (p)	sample size >= 1	Visual inspection (good/bad) of lot items
Nos. Defective (np)	sample size >= 1	Visual inspection (good/bad) of lot items
Defects / Item (c)	sample size = 1	Visual defects (count) of castings
Defects / Unit (u)	sample size > 0	Clerical mistakes (count) in data entry

Advanced SPC Charts Supported:

Name of chart	Data	Typical areas of application
Short run / Standardized	Same as basic charts	For job-shop (small lot production)
Slopping / Tool wear	2 - 200 data / sample	Where gradual process shift is inherent
Six Sigma Process	2 - 200 data / sample	For monitoring Six Sigma processes
Coefficient of variation (CV)%	2 - 200 data / sample	Normally, in textile and jute processing
Moving Avg Moving Range	1 data / sample	When data is slightly auto-correlated
Moving Avg Moving SD	1 data / sample	When data is slightly auto-correlated
CuSum	1 - 200 data / sample	To detect small shifts in process mean
EWMA	1 - 200 data / sample	To detect small shifts in process mean
UBM	1 data / sample	When data is highly auto-correlated

Other Tools Supported:

Name of Tool	Typical use
Cause and Effect Diagram	Brainstorming (cause-effect mapping)
Pareto Diagram	Finding the vital few defects / problems
Scatter Plot and Linear Regression	To study x-y relation between variables
Histogram and Frequency Table	To visualize spread (variability) in data
Normal Probability Plot (NPP)	To check normality of data
Auto-Correlation Chart	To check auto-correlation in data
Run Chart	To visualize trends in process mean
Normal Curve	To visualize variability Vs specifications
Poisson Distribution	To visualize defect data distribution

Statistical Analysis and Computations:

- Summary statistics
- Run analysis (detection of cyclic variations)
- Process capability indices Cp, Cpk, Cpm, Cpkm, Cpc (for non-normal data)
- Six Sigma metrics Defects Per Million, Sigma Quality Level, Yield %

Engineering Process Control (EPC):

- Supports Integral, Proportional-Integral, and, Proportional-Integral-Derivative (PID) control models
- Draws EPC prediction chart
- Performs process adjustment calculations

Optional Control Chart Features:

- Can draw control charts with lines or colour zones
- Can also draw charts with user-defined limits (process monitoring mode)
- Homogenizes data with user-selected cut-off %

General Features:

- Can import data from Access / Excel / Text files
- Can export data to Access / Excel / Text files
- Supports workgroups & project management
- Includes a detailed user manual (in pdf)
- Includes sample data files for every tool
- Provision for FREE / paid user training on software operations (at our training facility in Kerala)
- Provision for SPC / EPC / Six Sigma training (in Kerala) & e-Consultancy at extra cost.

OS & Recommended Minimum Hardware:

- Operating System : Windows XP or later editions
- Computer : PC / Laptop
- CPU speed : 1 GHz
- RAM : 1 GB
- Hard Disk : 2 GB free disk space
- Screen : Color monitor with 1024 x 768 resolution or higher
- Printer : Color Inkjet / Laser printer

Edition-wise Comparison:

This software comes in two forms, namely, **LITE** Edition (multi-user) and **STANDARD** Edition (multi-user) to suit the varying requirements of prospective buyers.

We highly recommend STANDARD edition for corporate users, and, LITE edition for small businesses and academic users (professors teaching SPC / Six Sigma, executives preparing for Six Sigma Green Belt / Black belt examination, etc.).

Both editions are economically priced, making them very affordable to corporate bodies as well as individuals.

Particulars	Lite Edition	Standard Edition
Target user segment	SMEs, Teachers, Students	Large Companies
Max. records (rows) / analysis	100	10000
Max. No. of data columns	50	200
Max. No. of Users / Site License	5	Unlimited
Product warranty & support	3 months	6 months
User training in Kerala (India)	For nominal fee	FREE for 1 person
No. of FREE upgrades	2	3
Migration to Standard Edition	Allowed	Not required

Thank you for the patience. Please see the CD pricing.

Best Value for Money

STANDARD Edition (Product code: S0003B) of this software is priced **US\$ 199** (Indian Rupees 11400) only per site license.

Note: One **site license** of **Standard** edition allows unlimited number of users at buyer's one site (premises). This offer includes product support for six (6) months, 8-hours of hands-on training for one user at our training facility in Kerala (India), and THREE major upgrades (i.e., version 7.xx to version 10.xx).

LITE Edition (Product Code: S0002B) of this software costs **US\$ 130** (Indian Rupees 7400) only per site license.

Note: One **site license** of **Lite** edition allows a maximum of five (5) users at buyer's one site (premises). This offer includes product support for three (3) months and TWO major upgrades (i.e., version 7.xx to version 9.xx). Lite edition is generally suitable for <u>academic purposes and/or small organizations</u>.

You can migrate to Standard edition by paying the price difference within 3 months of purchasing the Lite edition.

To purchase this software just now, please visit the secure **eShop** on our website or contact us at this address:

SIRWILL SOFTWARE PRIVATE LIMITED

29 Bhanu Lane, TC-5/674/1, Vattiyoorkavu Road Peroorkada, Thiruvananthapuram, Kerala, India - 695005 24x7 Phone : +91 9846110273 Email: gqv_consultant@yahoo.com Website / eShop : https://www.GlobalQualityVillage.com