

## You're never far away with Telstra Mobile Satellite

Telstra Mobile Satellite (TMS) is the superior communication solution that keeps you close to your business, or family and friends, virtually anywhere in the world<sup>1</sup>. And TMS has never been better value with included calls, great plans and easy repayments. No other mobile phone service goes the distance like Telstra Mobile Satellite.

## Save up to \$1500 with a handset subsidy<sup>2</sup>

Before buying a handset, it is worth checking if you are eligible for a handset subsidy which is available to people who live, work or operate a business in an area not served by the traditional terrestrial (GSM or CDMA) mobile networks.

The West Australian government operates a subsidy scheme for Western Australian residents, while the Commonwealth Government's Satellite Phone Subsidy Scheme (SPSS) is available to residents of all States and Territories (excluding Western Australia).

Telstra Mobile Satellite dealers have full details of the Government subsidy schemes and can assist you with additional information and any contacts.

Please note: the application for either government subsidy must be made before you purchase your handset.

## Take the Mobile Repayment Option

Telstra's Mobile Repayment Option (MRO) is an easy way to purchase a Telstra Mobile Satellite phone, when you connect to any of the 2 year Telstra Mobile Satellite service plans outlined in this brochure.

Here's how it works: simply decide to defer payment of part (\$500, \$1000 or \$1500) or the entire \$1995 price of your handset, or part of your Fixed Satellite Terminal, and Telstra will pay this deferred amount up front on your behalf. Upon purchasing the handset, you pay the difference (if any) between the deferred amount and the price of the handset.

During the 24 month MRO contract term you will need to repay
the deferred amount in equal monthly installments. Your MRO
repayments are in addition to your Telstra Mobile Satellite service
plan monthly fees and call charges.<sup>3</sup>

## **Great \$1995** starter package

Start staying in touch with a Telstra Mobile Satellite Iridium 9505A handset package. The package includes:<sup>5</sup>



Tough & durable handset

High capacity battery

Personal handsfree

Portable auxiliary antenna

Antenna adaptor

DC car charger

AC charger with international plug kit

Leather carry case

User manual

## Value for your money

A range of simple plans

Easy to use

Great voice quality

Direct access to emergency 000 from within Australia

Direct access to back-up support

No charge to receive calls

## Fixed installation option

Perfect for private or business use in remote Australia where connectivity rather than handheld portability is required. With this compact fixed desk top unit a normal phone handset can to be used via the satellite network, as well as providing a port for access to the Internet and private data networks.



For illustrative purposes

## Hard working optional accessories

Select from a range of top quality accessories designed to complement your Telstra Mobile Satellite phone perfectly:<sup>5</sup>



Fixed mast marine antenna

Mobile MAG & bolt antenna

Data kits

Cable kits

TMS Integrated Car Kit for the 9505 and 9505A satellite phones.



# Telstra Mobile Satellite Value Added Services

#### Mobile Memo





Mobile Memo is a 24 x 7 messaging service that is answered by a receptionist who uses your personalised greeting to answer your calls and then relays any messages to your Telstra Mobile Satellite service by email or short text messages (SMS).

#### essaaeBank

For times when it's not convenient to (or you don't want to)
answer calls, Telstra Mobile Satellite customers also have the
option of having their calls answered by Telstra Mobile
MessageBank®

Telstra Mobile Satellite mailbox operation is the same as for mailboxes on other Telstra mobile phone networks but higher diversion and retrieval charges apply to Telstra Mobile Satellite MessageBank calls (see pricing table for details).

#### SMS

Using the Telstra Mobile Satellite network, Iridium 9505A handsets are capable of sending and receiving SMS messages and can also keep you up-to-date with Telstra PocketNews.™ PocketNews is a text service that provides access to Weather, Sports, News, Horoscopes, Financial Services, Ski conditions, Entertainment, and Lotto updates (charges apply).

#### Data

Telstra Mobile Satellite is able to support two types of data access within Australia and is particularly useful for people working in analytical professions such as geology, mining and exploration. However, you must request to have data access on your Telstra Mobile Satellite service and an additional monthly fee and usage charges will apply.

Dial-Up Data uses the Telstra Mobile Satellite service to provide a dial-up connection using your Iridium handset to another computer, a corporate network/LAN or an Internet Service Provider (ISP). This service can deliver a data rate of up to 2.4 Kbps.

You can use the Dial-Up Data service just as you would use the modem on your computer to dial a call through the public switched telephone network (PSTN).

Direct Internet Data uses the Telstra Mobile Satellite service to provide an Internet connection via dedicated servers at the Iridium gateway. This service utilises transparent compression, resulting in a data rate of up to 10 Kbps, depending on content. (Sending and receiving graphics or images will result in lower throughput.)

This service is recommended for Internet browsing only. It is not suitable for remote access or corporate LANs.

"The better we are at locating the tuna the faster we can haul our catch and get to market. Most operators have a satellite phone but it's the other wireless features and download speeds that can provide an edge over your competitors and make a big difference to your bottom line."

Anthony Pirottina, Tuna and Cray Boat Fleet Owner.



### Pricing options for common Telstra Mobile Satellite calls

Telstra Mobile Satellite Pricing Plans	TMS 30	TMS 50	TMS 80
Monthly access fee	\$30	\$50	\$80
Value of calls included with your access fee <sup>6</sup>	\$10	\$20	\$50
Monthly data access fee (additional)	\$24.95	\$24.95	No charge
Call connection charge	\$0.50	\$0.45	\$0.40
Calls made from within Australia to a fixed or mobile service within Australia or made to another Telstra Mobile Satellite service located within or outside Australia (per 30 seconds)	\$0.99	\$0.65	\$0.50
Calls made from within Australia to a fixed or mobile service located outside Australia (per 30 seconds)	\$1.175	\$1.175	\$1.175
Calls made from outside Australia to a fixed or mobile service within Australia or made to another Telstra Mobile Satellite service located within or outside Australia (per 30 seconds)	\$1.07 (excl GST)	\$1.07 (excl GST)	\$1.07 (excl GST)
Incoming calls diverted directly to or retrieved from a Telstra MessageBank® or Telstra Memo® service within Australia (per 30 seconds)	\$0.43	\$0.43	\$0.43
SMS - per message <sup>7</sup>	\$1.50	\$1.00	\$0.85
Minimum cost for a 24 month contract commitment including a Iridium 9505A handset	\$2715	\$3195	\$3915

Telstra Mobile Satellite Pricing Plans	TMS 125	TMS Group	TMS Data Only
Monthly access fee	\$125	\$150 (minimum)	\$185
Value of calls included with your access fee <sup>6</sup>	\$85	Varies based on individual service plans	\$150
Monthly data access fee (additional)	No charge	Depends on individual service plans	No charge
Call connection charge	\$0.30	\$0.40	N/A
Calls made from within Australia to a fixed or mobile service within Australia or made to another Telstra Mobile Satellite service located within or outside Australia (per 30 seconds)	\$0.43	\$0.50	\$0.43
Calls made from within Australia to a fixed or mobile service located outside Australia (per 30 seconds)	\$1.175	\$1.175	\$1.175
Calls made from outside Australia to a fixed or mobile service within Australia or made to another Telstra Mobile Satellite service located within or outside Australia (per 30 seconds)	\$1.07 (excl GST)	\$1.07 (excl GST)	\$1.07 (excl GST)
Incoming calls diverted directly to or retrieved from a Telstra MessageBank or Telstra Memo service within Australia (per 30 seconds)	\$0.43	\$0.43	\$0.43
SMS - per message <sup>7</sup>	\$0.75	\$0.85	\$0.75
Minimum cost for a 24 month contract commitment including a Iridium 9505A handset	\$4995	N/A	\$6435

See back page for important things you should know.

NSW Royal Flying Doctor Service

"This is by far the best communications system we have tested – much better than anything else we have used in the planes before.

Having that quality of coverage is going to make it much safer and easier for our doctors and patients."

#### Important things you should know

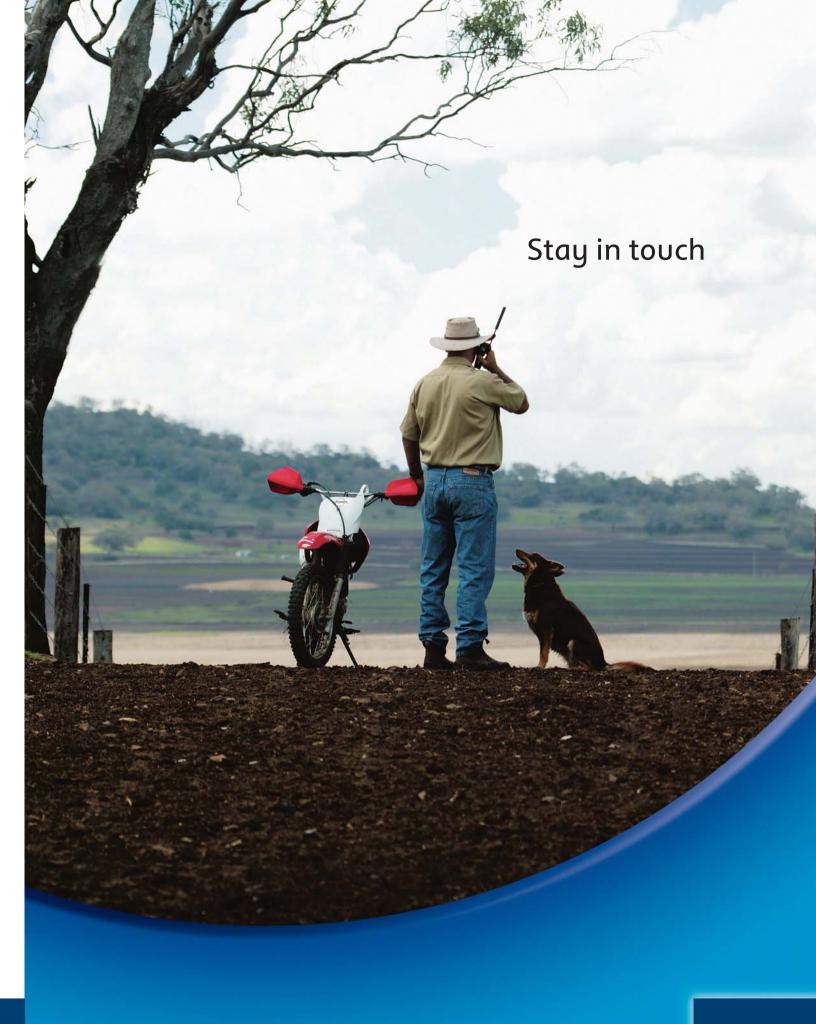
- 1 Where there is a clear, wide direct line of sight between your handset and the sky. The quality of service may be affected by things such as the atmosphere, environment and surrounds, including where there is a narrow view of the sky due to things such as thick canopy cover, being in a narrow gorge or between dense tall buildings.
- 2 Amount of the subsidy depends on the monthly access plan selected. The subsidy is up to 80% of the retail price, with a maximum of \$1,500 (including GST).
- 3 If your Telstra Mobile Satellite service is cancelled early, you have to pay any remaining amounts owed under your MRO arrangement, in addition to any outstanding amounts owed, and any early termination charge payable under your Telstra Mobile Satellite service plan.
- 4 The \$1995 handset package is available to customers who enter a Telstra Mobile Satellite service plan for a contract term of 24 months.
- 5 From January 2005, the Iridium 9505A handset replaces the Iridium 9505. Please note that the accessories for the 9505A will not be interchangeable with the 9505 handset and vice versa.
- 6 Unused calls in a month forfeited.
- 7 If a handset with SMS send capability is used.
- 8 For the purposes of Telstra Mobile Satellite pricing, "Australia" means anywhere on the Australian land mass and its external territories (such as Lord Howe, Norfolk, Heard, Christmas, Cocos and Macquarie Islands, but excludes the Australian Antarctic Territory) and extends to include a boundary of up to 200 nautical miles around the Australian land mass and external territories.
- 9 All calls (including call diversions and retrievals) except those to directory assistance services are charged in 30 second blocks.
- 10 Customers must use a Telstra Mobile Satellite SIM card to be billed at these rates. If a Telstra Mobile Satellite SIM card is used in a GSM handset, customers will be charged at the applicable Telstra Mobile Satellite calling rates in Australia and standard GSM International Roaming rates if used outside Australia. If an "04" GSM SIM card with International Roaming capabilities is used in a Telstra Mobile Satellite handset to make or receive calls using Telstra Mobile Satellite, higher call charges to those in this table will apply and customers will also be charged for receiving calls using Telstra Mobile Satellite.
- 11 Call connection charges apply to all outgoing calls (including call diversions and retrievals) made within and from Australia, except calls made to directory assistance services.
- 12 If you divert incoming calls to your Telstra Mobile Satellite service to another number, you will be charged for the call diversion at the same rate (including the connection charge) that applies to calls made from your Telstra Mobile Satellite service to that other number under your Telstra Mobile Satellite service pricing plan.
- 13 There is no cost to receive voice calls in or outside Australia.
- 14 To be eligible for the Group Plan a minimum of 2 active services, each on a TMS 30, TMS 50, TMS 80 or TMS 125 plan must be connected on the one Group Plan account. If the total combined monthly access fees of the services on the Group Plan is less than \$150, then you will be charged \$150 as the monthly access fee for the Group Plan.
- 15 There is no voice call capability with the TMS Data Only plan, data calls only can be made.
- 16 All prices are GST inclusive unless stated otherwise. For information about other call charges from within or outside Australia, call 1800 632 995 or see Telstra's Standard Form of Agreement (known as "Our Customer Terms"). Local carriers' and authorities' call charges and taxes may also apply to outgoing calls that originate overseas.

#### Telstra Mobile Satellite

To find out more please call 1800 632 995 or go to www.telstra.com/countrywide/mobilesat

ASK YOUR LOCAL DEALER









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Prices correct as at February, 2005. Ref: BTMSP0204/B SAP 131651