

# 123Landlord.com User Manual



123LANDLORD.COM

# **User Manual**

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# Chapter

# 1. Getting Started

This section will help you sign up for a 123L andlord account, log into the system, and help you with usernames and passwords.

123Landlord is completely web-based, which means there is no software to install on your system. All you need is a modern web browser and an internet connection. 123Landlord has been tested and will work fine with Windows, Apple, or Linux-based computers, on Internet Explorer 8, 9, and 10, Firefox, Safari, and Google Chrome. Other browsers may also be compatible as well. 123Landlord will also work on tablets and smart phones (using the built in browser and either a WiFi connection, or using your cellular network).

# **Signing Up for 123Landlord**

The first thing you'll need to do to start working with 123Landlord is to sign up for an account.

123Landlord is available in a variety of plans, ranging from the free basic plan to the various paid plans which offer different limitations with regard to the number of properties, tenants, and users that you can store.

To select a plan and sign up, visit <u>www.123landlord.com</u> and click **Sign Up**. Choose the plan right for you and enter your account information into the online form. You should choose a Username and a Password for your new account. These will be linked to the owner of the account who will be the contact point for all billing correspondence. Only this user will have access to the Billing tab inside the system.

Pricing Plan (* indicates	s required information)	Still not sure? Try the free Basic account
Plan:	Professional \$13/mo 💌 *	
l am:	purchasing a new account	
Username & Password		
Username:		*
Password:		*
Repeat Password:		*
Note		
If you're upgrading an ex	w account, specify the desired usemame and isting plan <b>(including the free Basic one)</b> to You cannot downgrade plans at this time.	I password for the account. a new plan, enter the username and password <b>Next</b>

Click Next and (if you've selected a paid plan) enter your credit card information.

Once your payment has been processed and your account has been setup, you can log in.

### Logging into the System

Logging into the system is accessed from the Login button on the main 123Landlord website, or directly through this URL:

<u>http://app.123landlord.com/Login.aspx</u> – you can bookmark this address for easy access.



Enter your Username and Password into the appropriate fields and click Log In.

	23Land	lord"	
	Username: Password:	Log In	a a
	Enter your	r account info and click 'Log Ir	1'.
Remember r	ne for next time	Send username reminde	r Change my password

If you'd like to avoid entering your login information each time you sign in, you can check the **Remember me for next time** box and the system will remember your username and password. You should refrain from doing this on public computers – only utilize this on computers you use regularly and you trust, either at home or at work

### **Resetting Your Own Password**

If you've forgotten your password, you can reset it. To do so, go to the Login page at <u>http://app.123landlord.com/Login.aspx</u> and click the **Change my password** link (this is also accessible here: <u>http://app.123landlord.com/ResetPassword.aspx</u>)

Enter your Username and the **New Password** – click **Change Password** to initiate the change password process.

For security purposes, we do not store your password in a retrievable form – our support staff is not able to view your password or retrieve it for you. The password can only be reset.

Also for increased security, the password reset is a two-step process. Once you click **Change Password**, you are sent an email to confirm the change. This is sent to the email address associated with the username you enter.

The 'Password Reset Request' email contains a link that you must click to confirm the change. It is only then that the password will be changed permanently.

If you receive an email message similar to the above that you did **not** initiate using the Change Password screen, let us know as soon as possible and we will investigate.

### **Forgotten Username Reminder**

If you've forgotten your username, you can have it emailed to you – go to the Login page at <u>http://app.123landlord.com/Login.aspx</u> and enter your **Email Address** into the Username field. Click **Send username reminder** and you will receive an email which contains your Username.

### **Main Application Toolbar**

For the purposes of the manual, any references to the "Main Toolbar" mean the main program tab bar that looks like this:

Dashboard Applicants Buildings Properties Tenants Payments Accounting Work Orders Reports Documents

# Chapter

2

# 2. Account Setup

Before you add properties and tenants to the system, your account might require some preliminary setup. This chapter covers topics such as Admin features, account configuration, and system settings.

Most of the day-to-day work in 123Landlord will involve adding and updating tenant and property data, collecting payments, and running reports. When you first sign up for 123Landlord services, however, you should take the time to set up the system according to how you work.

**Important:** if you are a property manager that manages properties and tenants for other owners, you should probably create Owner records in the system before you start entering your properties, tenants, and leases. This is especially important if you want to be able keep owner data separate, run reports for a single owner, or allow owners the ability to log in and see their data. See the Owner/V endors tab for more information. There are a variety of screens and pages that are designed to allow you to customize and personalize the system. Many of these functions are accessible only to Admin users.

# First User Privileges (Account Owner/Admin)

By design, the first user created when you signed up for 123Landlord is the **account owner**. The account owner has the ability to access and manage things specific to the account (eg. the **Billing tab** on the <u>My Account</u> page). You cannot change the account owner user, nor grant these permissions to any other user.

The first user created on signup is also the first **admin user**, which means he or she has the ability to access settings and features on the **Admin page**.

### **Admin Page**

Admin users have access to all tabs on the **Admin page**. The Admin page is accessed by the **Admin** button at the top-right corner of most pages.

If the current user is not an Admin user, he or she will not see the Admin button.

Admin My Account Settings Services Calendar Occupancy Calendar Messages + Help Log Out

The Admin page consists of the following tabs:

#### **Users tab**

You can add additional users to 123Landlord to allow employees or other staff to log in and do work in the system. User accounts are also useful to allow Owners the ability to log in and view only their data.

Users						Add New
		A	dd, remove, and (	edit users on this a	ccount	
First Name	Last Name	Username	Role	Tel	Email	
Jim	Beason	jimbeason	Viewer User		none@none.com	Edit 🗙
Chris	Jackson	cjackson	Viewer User		cjackson@hotmail.com	Edit 🗙
John	Smith	jsmith	Admin User	403 555 1212	jsmit@gmail.com	Edit

#### **Create a User**

1. Click the **Add New** button to add a new user. The **User Information** screen appears:

User Information			General	Restrictions
Username	Initial Password	Email Address		
First Name	Last Name	Address 1		
Address 2	City Los Angeles	State California	•	
Post Code	Telephone	Cellular		
User Role Normal User	Restricted To Specific Own Data Filed Under 'None' + I		d + Test + Te	sting 🔽

2. Enter the user's First, Last Name, Username, Initial Password, and an Email Address. Enter other appropriate information and click **Save**. You can choose to leave the Initial Password empty – in this case a random password will be generated by the system.

When a user is created, a welcome email is sent which contains some basic info about 123Landlord.

#### Editing/Deleting Users

To edit existing users, click the **Edit** button. The **User Information** screen appears where you can modify the information for the user. Click **Save** to re-save the user. To delete owners, click the **Delete** button for the record you want to delete. Click OK to confirm. Deletes are permanent and cannot be undone.

#### User Roles

Various user permission levels are available in 123Landlord to allow you to control how your users can interact with your data:

- Normal User: normal users can view, edit, and delete all data no admin access.
- Editor User: all data is viewable and editable, but no deletes allowed and no admin access.
- Viewer User: all data is visible, with no changes or deletes allowed and no admin access.
- Admin User: admin users can do everything normal users can do, plus add & edit other users in the system, and access everything else on the Admin page.

You specify the user's role on the **User Role** dropdown of the **User Information** screen:

User Role	
Normal Us	er 💌

#### Owner Access

If you manage properties for other owners, you might want those owners to be able to log into 123Landlord and view their data. You can create a user for each owner that needs access, and you can specify their user role, depending on how much access you want your owner to have (read-only, edit, delete, etc.)

#### Link a User To Specific Owners

123 Landlord provides functionality to allow a user to manage data for specific owners. To do this, first make sure the owners are already created in the system - see the <u>Owners/Vendors tab</u>.:

- 1. Create a new user.
- 2. Set the proper 'User Role'
- 3. Select specific owners in the 'Restricted to Specific Owners' drop-down list:

All Owners	^
ACME Properties	=
Op Co Props	
Another Owner LLC	-
CME Properties + Another Owner LLC	~

- 4. If there are screens/modules/reports this user should **not** have access to, click the 'Restrictions' tab and select these areas of the system.
- 5. Click 'Save' when you are done. Now, when the user is logged in, they have access to the assigned owners. The user can toggle between the owners that have been assigned to him/her:

hange Current	owner
ach owner's data c	an be kept separate. Switch owners here
Another Owner LLC	2
ACME Properties	
Another Owner LLC	

This is also useful to allow your owners to see their data and be restricted to only their data. For more information about this, see <u>Owners/Vendors tab</u>.

#### **Resetting Other Users' Passwords**

To reset an existing user's password, click **Edit** to open the user screen for editing. Click the **Reset Password** link. In the **New Password** field enter the new password and click **Set** to save. Note: in this case, no email is sent to the user to notify them of this change – it is up to you to inform the user.

#### **Owners/Vendors tab**

You can create **Owners** to represent the owners of your properties. If you manage property for other owners (either other companies or individuals), it is especially important to keep track of which properties belong to which owners in 123Landlord.

If you own all of the properties you are managing in 123Landlord, this area of the system might not be applicable to you. Nevertheless, owners are a good way to separate properties into groups that allow you to keep data entry and reporting separate. You can then switch between owners using the **Current Owner** button. For more information about the current owner, see <u>Current Owner</u>.

#### **Creating an Owner**

Click the **Add New** button to create a new owner. The **Owner Information** screen appears:

Owner Information		Basic Ownership
Owner Name ACME Group LLC	Address 1	Address 2
City New York	State New York	Post Code
Email Address	Telephone	Cellular
Fax	Owner Reserve Amount	
		Save

Enter the appropriate information into the fields on the Basic tab. The Ownership tab fields are useful to indicate individual sub-ownership percentages. These fields are informational only and are not used for any equity calculations in the system.

Click Save to save your new owner record.

#### **Editing/Deleting Owners**

To edit existing owners, click the **Edit** button. The **Owner Information** screen appears where you can modify the information for the owner. Click **Save** to re-save the owner. To delete owners, click the **Delete** button for the record you want to delete. Click OK to confirm. Deletes are permanent and cannot be undone.

**Vendors** are companies or individuals that you do business with, and are used to tag accounting entries and work orders to indicate who money was transferred to or from. Accounting and work order reports will show vendors, and you can search, filter, group and sort by these vendors accordingly.

#### **Creating a Vendor**

Click the **Add New** button to create a new vendor. The **Vendor/Contact Information** screen appears:

Vendor / Contact Information					
First Name	Last Name	Company Name			
Address 1	Address 2	City			
State New York	Post Code	Email Address			
Telephone 1	Telephone 2	Website			
		Save			

Enter the appropriate information for the Vendor record and click Save.

Editing/Deleting Vendors

To edit existing vendors, click the **Edit** button. The **Vendor/Contact Information** screen appears where you can modify the information for the vendor. Click **Save** to resave the vendor. To delete vendors, click the **Delete** button for the record you want to delete. Click OK to confirm. Deletes are permanent and cannot be undone.

#### **Management Fees tab**

If you're a property management firm that manages properties for other clients, often your fees are derived from the percentage of payments received.

123Landlord will allow you to automatically calculate and keep track of this, to allow you to properly present your fee breakdown to your clients.

Before adding management fees, you should make sure you've added one or more owner records, and you've added your properties, tenants, and leases under the correct owner. If you've done this, you've been collecting your payments and generating payments due for each owner separately, and you're able to switch between owners to do data entry and run reports. See <u>Owners/Vendors tab</u> and <u>Current Owner</u> for more info. Note that you cannot use the 'None' owner for management fees.

#### **Adding Management Fees**

Click the Add New button to display the Management Fee screen:

Management Fee		
Title	Owner	Rounding
	New Owner	Round Calculated Fee To Nearest Dollar
Fixed Amount	Percentage of Payments	For Each Month Between
0	Percent Of :	May-20-2013 V May-20-2013 V
	Collected v Rent & Non-Rent Charges v	
	ntages, don't divide by one hundred (i.e. enter 3.25, not 0.0325). The syster specify), based on the payment amounts for that month. If you want to calc 31.	

Enter a descriptive title for the fee configuration, and select the owner for which it will apply.

You can select between a percentage based fee or a fixed amount – in either case, enter the rate or the amount. For percentage based fee regimes, select whether this is calculated from collected only, or collected AND uncollected payments. Also specify the type of payments used in the calculation (rent & non-rent, rent & late fee, or rent only).

Specify the date range for which the fee structure will apply. Normally this would be for the entire year (Jan 1 to Dec 31), or specific fee periods (quarterly, etc.) If you change your fee structure throughout the year, or only charge a fee for a certain portion of the year, you can create multiple management fee configurations for the same owner

to reflect this. Try and keep your management fee periods from overlapping to prevent unpredictable results in calculations. When you run your Management Fee report later, you'll specify a date range for the run, and fee configurations that you add here that fall within that date range will be used in the report.

Note: when entering percentages into this screen, don't divide by one hundred (i.e. enter 3.25, not 0.0325).

Click the **Save** button. You can add more management fee configurations if you have more than one owner to set up fees for (you should add at least one fee configuration record each owner you collect from fees from, even if the rates are the same for all your owners).

The system will create a management fee entry for each month (within the date range you specify), based on the amounts for that month.

Once you're done setting up Management Fees, you can run the Management Fee Report.

#### Accounting tab

The Accounting tab enables you to specify your Accounting Codes and Periods, which are used in conjunction with accounting entries when you collect payments and create expenses.

#### **Accounting Codes**

123Landlord comes with a set of standard accounts, suitable for most general ledger accounting systems. You can elect to use the standard account codes, or create your own to match whatever coding standards you have in place in other systems.

To use the standard set of account codes, click **Add Standard Account Codes.** The standard list will be added and saved.

To use your own accounts, you can click Add New to create new ones:

Account Code	
Account Name	GL Code
Description	Type Income

You should give the Account a name, a code, and specify whether it is an Income account or an Expense account.

You can use the Remove All Account Codes button to remove all account codes.

#### **Sub Accounts**

Each account can have any number of sub-accounts. The accounting areas of 123Landlord allow you to code income and expenses to an account and a sub-account if you wish. Sub-accounts are useful to provide specificity and to clarify accounting entries attributed to generic accounts like 'Other Expenses'.

The number of sub-accounts for any account is displayed in the sub-accounts column of the accounts table:

Auto Auto Expenses	2000 Expense	7	Edit 🗱
--------------------	--------------	---	--------

You can click any row to see the sub-accounts for that account expand:

uto	Auto Expenses		Expense	7 Edit
	Sub-Accounts			Add New Sub-Account
Name	Description		GL Code	
Fuel	Auto - Fuel Expenses		2100	Edit 🗱
Insurance	Auto - Insurance Expenses		2200	Edit 🗱
Interest Exp	Auto - Interest Expenses		2300	Edit 🗶
Lease Payments	Auto - Lease Payment Expenses		2400	Edit 🗶
Maintenance	Auto - Maintenance Expenses		2500	Edit 🗶
Other Exp	Auto - Other Expenses		2600	Edit 🗶
Registration	Auto - Registration Expenses		2700	Edit 🗱

Click the **Add New Sub-Account** link to add a new sub-account for that account. Click the **Edit** or **Delete** buttons to edit or delete sub-accounts.

Account & Sub-Account codes apply to all users in your 123Landlord account, and are available for use for all those with edit access to the accounting areas of the system.

Accounting Periods

Accounting entries in the system can be attributed to the current accounting period (if there is one) and you can run reports for the current accounting period or any other accounting periods you have defined. This helps to segregate data in the system into pre-defined fiscal ranges.

Click the Add New button to add a new Accounting Period:

Accounting Period			
Period Name	Starts Jan-01-2013 V	Ends Dec-31-2013 V	
Description	Make This The Current A	ccounting Period	
		Save	

Give the period an identifying name, and specify the start and end date for which it applies. You can specify whether this should be the 'current' accounting period (this will be the default accounting period selected when creating accounting entries, running reports, etc.)

If this is the first accounting period you are adding, the **Make This The Current Accounting Period** field will be preselected as 'Yes'.

Click **Save** to save the new Accounting Period. Use the **Edit** and delete buttons to edit or deleting existing accounting periods.

#### **Enabling Expense Approvals**

The 'Expense Approval' option gives the user the ability to enable/disable the approving or unapproving of expenses. This option is used to keep new expenses that were not yet approved segregated from the main list, and to keep the unapproved expenses off reports until they are approved.

This feature is disabled by default, so you you'll need to enable this feature - to do so, go to the Admin screen, Accounting tab.

To Enable "Expense Approval", set it to Yes, and click Save:

Expenses must be approved before
showing on reports:
Yes 💌
Save

#### **Company Logo tab**

Adding a company logo will enable you to customize your 123Landlord screens and reports. Your custom company logo can be displayed on the main screen header and/or on reports (in the footer).

For best results use an image that is either exactly (or close to) 265 pixels wide and 86 pixels high. A transparent background (PNG or GIF format) is recommended. JPG files are also suitable.

Click the **Select Image File** button to browse to an image file on your computer, select it and click OK.

Then click the **Upload** button to start uploading the file to your account. The image is displayed in the Company Logo section when the upload is complete.

To display the logo in the system header and/or on reports, you must specify your preference in your user settings. Click the **Settings** button to display user <u>Settings</u>.

Admin	My Account	Settings	Services	Calendar	Occupancy Calendar	Messages	+	Help	Log Out
		וֹן		_					
	Custom Logo ite Header A		rts 💌						

Choose how you want to display your company logo, and then click the **Save** button to close the Settings screen. Depending on the page you were on, you might have to refresh the screen to see the logo appear as you have specified.

Note: although the company logo is specified by an Admin user at the 123Landlord account level, the individual choice to actually *display* the logo (and where/how to show it) is at the **user** level – this means each one of your users has control over how the company logo is displayed. If you require all your employees to print reports in 123Landlord with your company's logo on them in the footer, make sure you make this your company policy for all employees to set their 123Landlord user settings accordingly.

#### **Custom States/Provinces tab**

By default 123Landlord is preloaded with US and Canadian states and provinces. If you're in a different region you will likely want to add your own custom items. Items you add here will be selectable options for "State/Prov" fields on tenant & property screens.

Click Add New to add a new custom state or province item:

Custom State/Province/Region				
Name	Tip: this custom region is used exactly as it is entered here. You may wish to enter the long form (eg. New			
New South Wales	South Wales), or the abbreviated form (NSW).			

Save

Click Save to save the item. Click Edit or Delete to edit or remove the item.

Your custom item is available in the State field on Property screens:

Location Information	
Property Name	
1010 Binary	
Address 1	Address 2
1010 Binary Road	
City	State
My City	New South Wales

and on Tenant screens:

Contact Info	ormation	
Title	First Name	Last Name
Ms. 💌	Jane	Doe
Enter a ma	anual address	$_{igodot}$ Use the address from a leased pro
Address 1		Address 2
City	State	Post Code
My City	New South Wa	iles from

You can also ensure this is the **Default State** on the <u>Settings</u> screen:

Default State	
New South Wales	-

#### **Custom Tenant/Property Fields Tabs**

123Landlord is designed to be generic enough to be used in a wide variety of property management scenarios. Many of the fields on screens and reports are applicable to how most of our users operate their business, but sometimes you need more customized fields to handle information that is highly specific to you.

123Landlord will allow you to add custom fields for tenants and properties. These can then be used on tenant and property screens to add specialized information that is unique to your needs.

Click the Add New button to create a new Custom Tenant Field:

Tenant Field	
Field Name	

Save

Enter a **Field Name** and click **Save** to save the new tenant field. Keep in mind you're not adding the any tenant-specific information at this point, just the field type or name (for example, you would enter "Tenant Birthday" and not "Jan 14, 1977").

Click Edit or Delete to edit or delete as desired.

On the <u>Tenant Details</u> screen, you'll be able to see and edit these fields on the **Custom** Fields tab:

Tenant Details - Mark Bartlett		General Info Leased Property Charges & Balar	Contact History Custom Fields
Custom Fields		Add New E	You can manage fields for this tab on
	Add/Edit Field Value		the Admin page.
Field Name	Field	Value	
		or enter a date	
	this tenant) here. You can select a date as well if you		
		Save	

Tip: you can change the name of the custom fields tabs by editing it on the Admin page:

Title of Tena	ant Custom Fields Tab
My Custom	Fields
Update	

Additionally, if you want your custom fields to show on the <u>Tenants Page</u> as columns, indicate so with the **Show As Columns on Tenants List** drop down:

Show As	Columns	on	Tenants	List
Yes 💌				

The information and procedures above for the Custom Tenant Fields tab are the same for the Custom Property Fields tab, except the custom field (values) for Properties are added on the <u>Property Details</u> screen.

#### **Inventory Tab**

The Inventory tab is a handy, centralized place to keep a simple list of inventory items that can be associated with buildings or properties.

Often it is useful to track where particular equipment, furniture or other capital equipment is across many properties. Click **Add New** to add a new inventory item:

Inventory Item		
Name Comment	Туре	Quantity
		.::
Building None	Property None	
Brand	Cost	
Serial #	Model #	
		Save

Enter appropriate information about the item, including Name, Type, and Brand and Serial # information. You can also select what Building or Property the inventory item currently belongs to. The Buildings and Properties in these dropdown lists are a global list from all owners, and (in this case) not specific to the current owner you have selected.

You can sort the inventory items in this list by selecting the field of your choice and clicking the **Sort** button:

Sort By:		
Name	-	a;z

### **My Account Page**

The My Account page provides the ability for all users to manage their profile and view and upload common files accessible to all users on the account. In addition, the <u>Account Owner</u> user has access to the Billing tab, where billing and plan information can be viewed, and company information updated.

#### **Profile Tab**

All users can manage their own profile, consisting of basic user information, your email signature, and the ability to change your own password.

*User Information* – click Edit to modify your contact info:

User Information		
First Name	Last Name	Username
Landlord	User	landlorduser
Address 1		Address 2
1234 Anywhere Road		
City	State	Post Code
New York	New York	10101
Email Address	Telephone	Cellular
support@123landlord	555 555 1111	
		Sa

Click **Save** to save your changes. Your username is assigned by your Administrator and cannot be changed.

Change Password - enter a new password and click Change to save it.

# Change Password

New Password	Repeat Password
	Change

*Email Signature* – click Edit to modify your email signature. This will be appended to the end of email messages sent by you in 123Landlord. Click **Save** when you have completed your changes.

Email Signature	
Add custom text to be appended to the end of all your email messages sent through 123Landlord.	
	Save

#### **Billing Tab**

The Billing tab shows the main contact information for your organization (your account) – this information is used on reports and other areas in the system where your organization's info is displayed (invoices, receipts, etc.) On most outgoing email sent in the system, the email address entered here will be used as the Sender and/or From address.

Only the Account Owner can see and interact with this tab.

Your Company Information - click Edit to modify your company contact info:

Your Company Information			
Company Name	Email Address support@123landlord	Website	
Address 1 10101 W 81st St		Address 2	
City New York	State New York	Post Code 1011	
Telephone 555 555 1111	Cellular	Fax	
		Save	

*Current Pricing Plan* – this panel shows information about your current plan (free Basic or one of the paid plans), the property, tenant, and user limitations of your plan, and (if applicable) the last four digits of the credit card attached to the plan:

# **Current Pricing Plan**



Note that the "Visa" icon displayed is not indicative of your payment method and is merely a design/user interface element to represent "billing" in general.

#### **Common Files Tab**

On this tab, any user can upload files and documents that all users have access to view, edit, and download. This tab is a useful place to post commonly used forms or letters that all employees and users need frequently.

Click **Upload Files** to display the Upload Files panel:

Upload Files		
Select Files		
Ø Basic Profit & Loss.xlsx	×	
Upload		
Click **Select Files** to browse to a file on your computer, select a file, and click OK.

Click **Upload** to transfer the file to the account:

ocuments	Uplo	ad Files
Common files and documents for all users on this account		
Comment		
	Edit Info	×
	Common files and documents for all users on this account	Common files and documents for all users on this account Comment

Click **Edit Info** to modify the Comment associated with the file. Click the **Delete** button to remove the file from your account.

# Chapter 3

# 3. Applicants

Dashboa	rd Applicants	Build	lings Pro	perties	Tenants	Payments
Applica	nts					
First N	ame 🔻 💽	Sear	ch by applicant n	ame 🔎	Q	
1 applic	ants					
	Name		Received On	Desi	red Property	Tel
	Mark Simms	\$				555 555

123Landlord allows you to keep track of applicants before they become tenants, and you can manage their status (approved, declined, etc.) during the approval process.

New applicants, when created, are "Pending" - that is, they haven't been approved or declined. You can approve or decline them on the Applicants tab, and they will be flagged as such. We've also added a handy filter drop-down to let you select between all applicants, or only those that have been designated as approved or declined.

Furthermore, we've added the same Details page you've come to know from the Tenants areas - a full details page where you can do all of the things you'd expect about

applicants - keep track of references, employment info, notes, etc. You can also upload pertinent files & documents for that applicant.

You can convert the applicant to a full fledged tenant at any time - just click the Lease button on the Applicants list and you'll be able to create the lease etc - once you save that, the person will move from the applicants list to the Tenants tab list.

**Special Note:** There is built in support to import applicants from a specially designed application form that you can add to your website. To learn more or to have a custom application form developed to match the look & feel of your website, please contact us.

# Chapter

# 4. Buildings & Properties

Once you're set up your Account, you're ready to add Buildings & Properties. In this chapter, we'll discuss some terminology, show you how to add and manage property data, and run some basic property reports.

#### **Difference Between Buildings and Properties**

In 123Landlord, the system is designed to be as flexible as possible to allow users to work with a variety of property types. Many users work exclusively with single family homes, while others operate multi-tenant housing such as high-rise condominiums, apartment buildings, etc.

For all intents and purposes in 123Landlord, a "Building" record represents a physical structure that may house two or more "units" – for example, an apartment building with 25 separate units.

A "Property" then, represents a single unit – a single apartment in a larger building, or a single family home. The property or unit may have one or more tenants, but in 123Landlord it has one lease associated with it.

The term "property" might be less confusing for owners of single family homes, since the building generally is also the property. For operators of multi-tenant housing though, all you need to remember is that the building is the building, and the "doors" or "units" are the property.

What if you rent a single family home, divided into separate "units"? In this case, if each unit has a separate lease, you'd create a single building record for the home, and property records to represent your units (i.e "basement apartment", "loft", etc.)

You can link one or more properties in 123Landlord to a particular building record just to provide a way to group them together for data entry and reporting purposes

If you rent single family homes, it is likely that you don't need to worry about adding Buildings – just add Properties.

#### **Current Owner**

Everything you enter (properties, tenants, leases, payments, etc.) is within the context of the **current owner**. If you manage properties for multiple owners, you will have added them on the Admin screen's <u>Owner</u> tab.

For example, let's assume the owners you've added look like this:

							Add	New
Owners are peo	ple or compan	ies for which	you manage p	ropert	ies and 1	tenants		
Address 1	Address 2	City	State	Tel	Email	Reserve		
		Palo Alto	California				- Edit -	×
		Palo Alto	California				Edit	×
			Address 1 Address 2 City Palo Alto	Address 1 Address 2 City State Palo Alto California	Address 1 Address 2 City State Tel Palo Alto California	Address 1 Address 2 City State Tel Email Palo Alto California	Palo Alto California	Owners are people or companies for which you manage properties and tenants         Address 1       Address 2       City       State       Tel       Email       Reserve         Palo Alto       California       Edit

This means that all data entered will be entered <u>specific to that owner</u> – all owner data is kept separate. Most reports that you run are run for the current owner (you can run for all owners also, if you wish).

You will see the **Current Owner** button (found on the top-right portion of most pages), and it shows that the current owner is set to "Ownership Group A":

me	nts & Files	-		1
	Current Owner:	Ownershi	p Group	A
			ፈኮን	

If you click the Current Owner button, you will see the **Change Current Owner** screen:



Here you switch the current owner from one to another. Click **OK** to save the change. In most cases, the page will refresh and the data displayed will be with respect to the current owner.

If you suddenly don't see any of the properties or tenants you have added, don't be alarmed – it is because those you have entered were entered for the previous owner, and none have been added for the (now) current owner. Switch back to the previous owner to see all of your previously entered data.

Special Note About the "None" Owner:

If you don't specify any Owners on the Admin page, all data entered will be entered under a blank owner called "None". This is just a catch-all owner to represent the fact that you've chosen not to use Owner records.

#### **Buildings Page**

The Buildings page is the main listing of all your buildings. It is accessed most readily via the **Buildings** button on the <u>Main Toolbar</u>:

Buildings

Building Name 🔻	Search by build	ding name 🖉 🔎	Q	
1 buildings				
Building Name	Address 1	Address 2	City	Sta
Buildng ABC1	101 West Street E	#123	Palo Alto	Ca
Displaying records like "	Search by building name' sorte	d by Building Name		

You can move between pages by clicking the Previous/Next page buttons:



A tools panel contains functionality to allow you to sort, search, and print buildings:

Building Name 💌 🚉	Search by building name
New Building	

Click the **New Building** button to add a new Building:

<b>Building Information</b>		
Building Name	Address 1	Address 2
City Palo Alto	State California	Post Code
Telephone	Purchase Date May-21-2013 V	
Manager Name	Manager Telephone	
		Save

Enter a Building Name, Address, etc and click Save.

Properties can be added and assigned to Buildings.

#### **Moving Properties From One Owner to Another**

Ideally, you will have added your Owner records first, switched to a particular owner using the Current Owner button, and entered some properties and tenants in specific to that owner.

If you started entering properties before you added owners, and they have been filed into "None", however, you might want to move them into actual owners.

To do so, click the **Properties** button on the Main Toolbar:

Properties

Click the **Show More** button for the property you want to move:



The property row expands:

Pr	operty Name		Address		Size	Тур
24	7 Alpine Street	\$	247 Alpine Street #921	1	1902 ft²	Sin
	247 Alpine Street 247 Alpine Street #921		8948.	-	This prop	
Property	Palo Alto CA Size 1902 ft <sup>2</sup> Year Built No Type Single Family Home S Building: East Block B		-	No Lease	but you ca You can al page	
	Maintenance & Repair Issue	es (0 ope	en)   Photos (0)			

Click the Move this Property to a different Owner button  $\blacksquare$ 

Move Property to Different	Owner
Select the owner this property show	uld now belong to.
Ownership Group B	
This property is currently assigned to ow You can only see and select owners that	
orders will also move to the new ow tenants that have leases of their own the building record will also move bu If it does, the Building will not be m	Iding Tenants on the lease), payments, accounting entries and work rner. Secondary tenants will move also, EXCEPT for those secondary n (even closed or expired leases). If the property is linked to a Building ut only if the Building does not have any other properties linked to it. oved over and this property will no longer belong to a building. You ard if you'd like, and then assign this property to it under the new owner

Move Property

Here you can see that the selected property is assigned to Ownership Group A, but we can move it to Ownership Group B by selecting it from the dropdown list.

Click **Move Property** to perform the move.

**Important:** all linked leases (including Tenants on the lease), payments, accounting entries and work order will also move to the new owner. Secondary tenants will also move, EXCEPT for those secondary tenants that have leases of their own (even closed or expired leases). If the property is linked to a Building, the building record will also move but *only if the Building does not have any other properties linked to it. If it does, the Building will not be moved over and this Property will no longer belong to a building.* You can add a building manually afterward if you'd like, and then assign this property to it under the new owner.

More information on our blog: <u>http://blog.123landlord.com/post/2011/11/17/Move-a-Property-From-One-Owner-to-Another.aspx</u>

#### **Properties Page**

The Properties page is the main listing of all your leased and vacant properties. It is accessed from a number of places throughout 123Landlord, but most readily via the **Properties** button on the <u>Main Toolbar</u>:

Properties

Property Name 💌 😰	Search p	property name or address	2 9	骼		Ne	w Prop	erty 🔒	
leased properties							•	Page 1 of 1	Þ
Property Name		Address	Size	Leased To	Lease Ends	Building	g		
1010 Test Property	\$	1010 Test Street		Mark Jones	Jun 03 2014			Details	×
112 Alpine Street	\$	112 Alpine Street #290	1902 ft <sup>2</sup>	John Smith	Jan 01 2014	East Bl	ock B	Details	×
409 Alpine Street	\$	408 Alpine Street #31	1902 ft²	Chris James	Mar 01 2014	East Bl	ock B	Details	×
cant Properties									
Property Name 🗨 😫	Search p	property name or address	P	83					
Property Name 💽 😥	Search p	property name or address	2	89			•	Page 1 of 1	
	Search p	property name or address Address	Size		le Bed Bath	Building	1		
Property Name 💽 😥 🏾 🛛	Search p			Type Sty Single	le Bed Bath	Building East Block B	Leas	Page 1 of 1	

Leased Properties are shown in the top panel, and Vacant Properties are shown in the bottom panel.

#### Sorting, Searching, & Printing

You can move between pages by clicking the Previous/Next page buttons:



A tools panel contains functionality to allow you to sort, search, and print properties:



Property Name 🗨	Sort By Field Selector, Sort Button
Search property name or address	Search by property name or address field
	Filter by search criteria button, Remove filter (show all records) button, Find records by multiple criteria (advanced) button
New Property	New Property button
	Print Current list button, Email current list as an attachment button

#### **Expanded Details Panel**

Each property row can be expanded by clicking the **Show More** button for it:



And the expanded row reveals a details panel with more advanced functionality:



#### **Print Property Details Report**



Click this button to display the property details report for the selected property. The report can be printed or export to Word, Excel, PDF, etc.

ocation Information		Classification
1010 Test Property		Property Type Single Family Home
1010 Test Street		Property Style
Palo Alto	California	Parking
		Heating
Building		Air Conditioning
Leased To Mark Jones		Flooring
ayout		Features & Amenities
Size (ft²)		
Bedrooms		
Bathrooms		
Year Built		
Comments		

Click the **Print Entire Report** button or **Export to Selected Format & Save File** button to save this report in the desired file format.

For more information, see <u>Reports</u>.

#### **Email Property Details Report**



Generate the property details report and automatically send an email as an attachment.

}	
Cc:	
None	

#### **Email All Tenants Associated With This Property**



This button will allow you to quickly send an email to all tenants (primary & secondary tenants) linked to the Property.

#### **Duplicate This Property**



The Duplicate button will create a copy of the selected record as a new property. If the property belongs to an Building, the duplicate will be added to the same building. Leases will not be copied. All information about the Property will be cloned, including Location info, Classification, Layout, Features/Amenities, Comments, etc.

The duplicated property will be given the same name as the source property that was copied and an asterisk will be appended to the end of the name (eg. 1010 Test Property\*). The duplicate property will be added the Vacant property list.

#### Move This Property to a Different Owner



See Moving Properties From One Owner to Another.

#### **Highlight This Record With Color**



You can highlight the particular Property row with a the color of your choice. Click the **Highlight this Record with Color** button and the color selector appears:



Select a color and the row is highlighted accordingly. Choose 'Transparent' to reset the color to the default.

#### Send Email to this Tenant



Sends an email to the tenant associate with this property from within 123Landlord. Email sent this way gets added to the tenant's Contact History, with a copy of the outgoing email text archived.

#### **Add Other Charges**



Links to the associated Lease Edit page's <u>Other Charges</u> tab, where you can add or modify other, non-rent charges to this lease.

#### **Collect Payment from this Tenant**



Links to the <u>Collect Payment</u> page, where you can collect a manual payment for any due date or type.

#### **View Payment History**



Links to the <u>Payment History</u> page for this tenant/property, showing a list of all payments collected.

#### **View Balance**



Links to the <u>Balance Due</u> page for this tenant/property, showing any outstanding balances across all payment types.

#### **Adding Properties**

Click the **New Property** button to create a new Property:



You can also create a new property from the <u>Dashboard</u> (using the **Add New Property** button there):



#### The Add New Property screen loads:

Add New Pro	operty		
Property Name or Unit #)		Property Type	Not Entered
Building	None	Size	
ddress 1		Address 2	
City	Palo Alto	State	California

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Property name and Address info are required for new property records. You can specify the **Building** the property belongs to by selecting from existing building records. When you do this, the Property will be linked to the Building throughout the system via linked dropdown lists, searches, etc. The Property will also appear under the Building when you expand a row on the <u>Building page</u>.

Click the **Quick Save** button to save the Property immediately and go back to the main properties page (or the Dashboard if you came from there). The property is saved with minimal information.

Alternatively, you can click the **Save & Enter More Info** button to save the property, and be redirected to the <u>Property Details</u> page for the new record, where you can add much more information.

#### **Managing Property Details**

To view an existing Property's detail page, click the **Properties** button on the <u>Main</u> <u>Toolbar</u>:

Properties

The Properties page loads.

For each property entered, either on the Leased Properties panel or on the Vacant Properties panel, there will be one row like this:

Property Name		Address	Size	e Leased To	Lease Ends	Building		
1010 Test Property	-	1010 Test Street		Mark Jones	Jun 03 2014		Details	×

Click the **Details** button to go to the Property Details page for that record:

Property Details - 1010 Test Proper	ty		General Info Work Ord	lers Inventory Custom Fields
Location Information	Edit	Classification	Edit	Collect a Payment
1010 Test Property       1010 Test Street       Palo Anb CA       Building None Assigned       Leased To Mark Jones		<ul> <li>Property Type</li> <li>Property Style</li> <li>Parking</li> <li>Heating</li> </ul>	Single Family Home Not Entered	Print Property Details
			Not Entered	Email Property Details     Email All Tenants in Property
		<ul> <li>Air Conditioning</li> <li>Flooring</li> </ul>	Not Entered Not Entered	
				► Show Address On Map
Layout	Edit	Features & Amenities	Edit	Market Rent Edit
<ul> <li>Size</li> <li>Bedrooms</li> </ul>	Not Entered Not Entered			\$1,000.00
Bathrooms Not Entered     Year Built Not Entered				Typical Deposit
				\$500.00
Comments				Application Fee
None Entered				\$25.00
Listing Description Edit				Available On
Listing Description				May 17 2013

The Property Details page will accept a wide array of information about your property. You should complete as much information as you'd like, specifying the Type, Style, Layout etc.

The following sections cover many of the sections and features of the Property Details page.

#### **Property Details – General Info Tab**

#### **Location Information**



In this section you specify the address and location information for the Property. It is important that each property has an identifying **Property Name** which is used throughout the system to refer it, and also an **Address**. Often these will be nearly the same – for example, it is fairly common to create a property that has a name of 123 Maple, and the address is 121 Maple Street South.

Properties are usually sorted by Name and sometimes (depending on your settings) by Address, so make sure you stick to a consistent naming scheme to ensure they sort in the order you expect.

Click the Edit button to make changes to the Location information:

Location Information	
Property Name	
1010 Test Property	
Address 1	Address 2
1010 Test Street	
City	State
Palo Alto	California
Post Code	Building
	None
Street # Apt/Suite/Unit	Street Name
Street Type	Street Direction

In addition to an Address field, you can also specify the individual parts of the address (Street #, Apt #, Street Name, Type, Direction) to help the system display the property on a <u>Google map</u> or to show these fields individually on a Letter template.

Click Save to save your changes.

#### Classification

Classification	Edit
<ul> <li>Property Type</li> <li>Property Style</li> <li>Parking</li> <li>Heating</li> <li>Air Conditioning</li> <li>Flooring</li> </ul>	Single Family Home Not Entered Not Entered Not Entered Not Entered Not Entered

This section lets you classify the property based on a number of different parameters – you can specify the **Type** of property (eg. Single Family Home, Multi-Family Unit, Apartment Hi-Rise, etc.), **Style** (eg. Two Story, Single Level, Bungalow, etc.), and much more (Parking Type, Heating Type, Air Conditioning Style, Flooring components)

Click **Edit** and you can make changes to this info – click **Save** when done.

Classification	
Property Type Single Family Home	Property Style Not Entered
Parking Not Entered	Heating Not Entered
Air Conditioning Not Entered	Flooring Not Entered
	Save

#### Layout

Layout	Edit
<ul> <li>Size</li> <li>Bedrooms</li> <li>Bathrooms</li> <li>Year Built</li> </ul>	1011 ft² 2 1.5 1997

Here you can specify layout information, indicating the Size, number of Bedrooms and Bathrooms, and Year Built. Click Edit to modfy, and Save when done.

Layout			
Square Feet	Bedrooms 2	Bathrooms 1.5	
Year Built			
1997			

Tip: you can switch the Layout screen between Square Feet and Square Meters on the Settings screen:

Save

Show Property	Sizes In
Square Meters	5 💌

You might have to manually refresh the page to see this change reflect in the Property Details page:



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#### **Features & Amenities**

Features & Amenities	Edit
▶ Balcony ▶ Dogs ▶ Elevator ▶ Telephone ▶ Refrigerator ▶ Washer ▶ Microwave ▶ Courtyard ▶ Dryer	

The Features & Amenities section will help you keep track of the specific highlights, features, and selling points of your property. This is useful to be able to let potential renters know what is included in the property.

Click Edit to select (by clicking) from the pre-defined options:

Features & A	menities					
Balcony	Deck	Elevator	Garage	Pool		
Cable	Dishwasher	Fenced	Internet	Range		
Cats	Dogs	Fireplace	Landscaped	Refrigerato		
Children	Dryer	Fitness	Managed	Security		
Courtyard	Electricity	Furnished	Microwave	Smoking		
List Amenities						
Balcony,Dogs,Elevator,Telephone,Refrigerator,Washer,Microwave,Courtyard,Dryer,						
You can type addit	ional features here - sej	parate items with a comma	1			

You can also enter in custom features and amenities into the text box - just separate them with a comma.

Click Save to save your changes.

#### Comments



This panel is a general comments panel for the property – click **Edit** to enter them:

And **Save** when complete.

#### **Listing Information**



Norfolk Housing Association is renting a 2 bedroom unit on the top floor of the newly renovated Flett Manor. Available as of May 15th sorry we do not have anything available for a later date...

Rent: \$1700 Security Deposit: \$1700 Lease term: Negotiable, 6 months Pets: One pet allowed (no exceptions, sorry!), \$50 non refundable pet deposit required.

You will be the first to live in your newly renovated executive style two bedroom suite. Complete with brand new appliances (fridge, stove, dishwasher), new cupboards, laminate flooring throughout, stylish subway tiling in kitchen and bathroom, and free laundry in the building.

Rent includes: Heat, Water, Electricity, 1 powered uncovered parking stall and Laundry. Tenant pays for their own phone and cable.

The entire exterior of the building has also been renovated which includes new windows and doors to provide cozy warm apartments on those cold winter days.

The building is serviced by major bus routes and is a 5-10 minute walk from the college, subway station, access to downtown, and popular shops.

This section is intended as an area to store marketing descriptions, website copy, and other information used in your advertising and promotion for the property.

#### **Files & Documents**

This area is a handy place to store documents that are intended to be specific to this particular property. Examples of property-specific files might be things like lease addendums, feature sheets, amenity descriptions, or other promotional material.

Files & Documents		Upload Files
File Name	Comment	

Click the **Upload Files** button to display the file upload panel:

Upload Files	
Select Files	
Ø info.html	*
Upload	

Click Select Files to browse to the file you want to upload and click OK.

Click **Upload**. The file is transferred and appears as a link on the Property Details page:

Files & Documents	
	Files and documents
File Name	Comment
info.html Uploaded on: May 28 2013	

You can add/modify the file Comment by clicking Edit Info.

#### Other

Market Rent, Typical Deposit, Application Fee, Available On

These fields are intended for supplementary information about the property. This info is not used in lease configuration or payment calculations.

#### **Property Details – Work Orders Tab**

#### Work Orders Due Summary More Туре Priority Opened Jan-31-2013 Fix leaky faucet Jan-08-2013 × \$ Repair Medium 🗎 🖂 Edit Work Description: This faucet needs repair ASAP. Labor Cost: \$200.00 Materials Cost: \$75.00 Serviced By: James Brown (Alto Widgets) Invoice #: Work Started Date: Completed Date: More Due Summarv Туре Priority Opened No pending issues Due Opened Priority Closed Summary More Туре No closed issues

The Work Orders tab shows open, pending, and closed work order specific to the current property.

Click Add New to add a new Work Order linked to the current property.

Click the **Show More** button to expand a work order row, showing a more detailed description, including costs and vendor information.



Click the Generate Work Order Report button to generate a details report.

Click the **Email** button to send the details report as an email attachment.

Click the <b>Edit</b> button to open the record for editing
-------------------------------------------------------------

Work Order				
Property	Address	Building	Tena	nt
11303 Coventry *	11303 Coventry Winston-Salem 27101		1130 Wins 555 5	Jarvis 3 Coventry Blvd NE ton-Salem NC 27101 ;55 1212 jarvis@jarvis.com
Summary			Opened On	Date Due
Fix leaky faucet			Jan-08-2013 🗸	Jan-31-2013 V
Туре	Status	Priority	Vendor	
Repair	Open	Medium 💌	James Brown (Alt	o Widgets) 💌
Work Description				
This faucet needs re	epair ASAP.			
Key/Entry Instruction	S			
Tenant will be home	for access to premis	Ses.		
Labor Cost Mater 200.00 75.0		Started V	Completed Date	Invoice #
nclude Accounting Entry Labor Cost Materials Cost	Oper	nting Entry Date Based ed On Date 💌 ed On Date 💌	d On File to Acco Advertising Advertising	

Click the **Delete** button to remove it.

For more detailed information, see Work Orders.

#### **Property Details – Inventory Tab**

Inventory	,				Add Nev
	Add	your inventory, elec	tronics, furniture, or oth	er capital equipment he	ere.
Name	Туре	Quantity	Serial #	Cost	
Washer		1	WA29302	549	Edit

The Inventory tab lists inventory items specific to the current property. Click **Add New** to add a new inventory item linked to the current property.

Click Edit to open an existing inventory item for modification:

Inventory Item			
Name Washer	Туре	Quantity	
Comment			
			.::
Brand	Cost		
LG	549		
Serial #	Model #		
WA29302	Front Load SA890123		

Click **Delete** to remove an inventory item.

Save

#### **Property Details – Custom Fields Tab**

After you've added some <u>Custom Fields</u> on the Admin page, you can add property-specific values on the Property Details Custom Fields tab.

The Custom Fields tab might have a different label if you have given it a custom name (on the Admin page).

Custom Fields			Add New
	Custom data for this property		
Field Name	Field Value		
Mortgage Rate	3.5%	Edit	×

Click **Add New** to add a new custom field value:

Add/Edit Field Value	
Field	Value
Mortgage Rate	or enter a date
Select from your pre-defined fields (these are added on the Admir this property) here. You can select a date as well if your particular	

You will able to select from the Fields you have previously created on the Admin page, and supply a value for the field specific to this property.

Save

## Chapter

# 5. Tenants

After setting up your Buildings and Properties, Tenants are the next thing on your to-do list. You can enter and manage a wide variety of data about your tenants.

#### **Primary & Secondary Tenants**

In 123Landlord, leases can be assigned one primary tenant, and an unlimited number of secondary tenants. Secondary tenants can be roommates, a spouse, or anyone else who technically has a signature on your lease paperwork. Other occupants, such as children or dependents, don't need to be on the lease in the system as Secondary Tenants, but can be added on the <u>Tenant Details</u> page as Occupants.

In determining the limits of your plan, 123Landlord uses the primary tenant count – that is the number of primary tenants linked to a property via a lease. So if your plan allows for 12 properties and 12 tenants, that means you can technically have any number of tenants in the system, but only 12 linked to a property as a primary. Secondary tenants have no impact on plan limits.

#### **Tenants Page**

The Tenants page is the main listing of all your tenants – those that have a lease, and those that have no lease, or are former tenants or applicants. This page is accessed from a number of places throughout 123Landlord, but most readily via the **Tenants** button on the Main Toolbar:

Tenants

Las	st Name 💌 😰	Sea	arch by tenant name	Q 4			New Ter	nant 🔒	
3 ten	ants with a lease						•	Page 1 of 1	
	Name		Address	Tel	Balance	Last Pmt On	Next Pmt Due		
Þ	Chris James	\$	408 Alpine Street #31	403 555 9912	\$4,450.00	May-07-2013	Jun-01-2013	Details	×
Þ	Mark Jones	\$	1010 Test Street	555 555 1212	\$0.00		Jun-10-2013	Details	×
	John Smith	\$	112 Alpine Street #290	403 555 1212	\$6,100.00		Jun-01-2013	Details	×

Leasing Tenants are shown in the first tab, and tenants with No Lease / Former tenants are shown in the second tab.

#### Sorting, Searching, & Printing

You can move between pages by clicking the Previous/Next page buttons:



A tools panel contains functionality to allow you to sort, search, and print tenants:

Last Name 🗨 😰 Search by tenant name	🔎 🔩 New Tenant 🗎 🖂
Last Name 💌 🚉	Sort By Field Selector, Sort Button
Search by tenant name	Search by tenant name field
	Filter by search criteria button, Remove filter (show all records) button
New Tenant	New Tenant button

	Print Current button, Email current list as
	an attachment button

#### **Expanded Details Panel**

Each tenant row can be expanded by clicking the Show More button for it:



And the expanded row reveals a details panel with more advanced functionality:

	409 Alpine Street	🖳 🗾 🏡 🕾	8	Tenant Details
-	408 Alpine Street #31 Palo Alto CA			Collect Payment
Lease 1	Rent \$950.00 (Monthly) Balance \$4,450.00 Start Feb 01 2013 End Mar 01 2014 1st Pmt Feb 0 Late Fee None Deposit None Last Pmt May 07 2013 Next Pmt Jun 01 2013		d.	Payment History
		nt Jun 01 2013		Payments Due
	Lease 1	408 Alpine Street #31 Palo Alto CA Rent \$950.00 (Monthly) Balance Start Feb 012013 End Mar 012 Late Fee None Deposit None	408 Alpine Street #31 Palo Alo CA Rent \$950.00 (Monthly) Balance \$4,450.00 Start Feb 01 2014 1st Pmt Feb 01 Late Fee None Deposit None	408 Alpine Street #31 Palo Ato CA Rent \$950.00 (Monthly) Balance \$4,450.00 Start Feb 01 2015 End Mar 01 2014 1st Pmt Feb 01 Late Fee None Depositi None

#### **Email Tenant**



Sends an email to this system from within 123Landlord. Email sent this way gets added to the tenant's Contact History, with a copy of the outgoing email text archived.

#### **View Contact History With This Tenant**



Navigates to the Contact History tab of the <u>Tenant Details</u> page, displaying the history of contact with this tenant.

#### **Highlight This Row With Color**



You can highlight the particular Property row with a the color of your choice. Click the **Highlight this Record with Color** button and the color selector appears:

2

Select a color and the row is highlighted accordingly. Choose 'Transparent' to reset the color to the default.

Add Other Charges



Links to the associated Lease Edit page's <u>Other Charges</u> tab, where you can add or modify other, non-rent charges to this lease.

#### **Make Changes to this Lease**



Links to the Lease Edit page for this tenant/property, where you can modify the terms of the lease, rent amount due, payment schedule, and other charges and settings.

#### **View or Edit this Property**



Links to the <u>Property Detail</u> page for the property associated with this tenant.

#### **Move Tenant Out**



This button will display the Perform Tenant Move Out screen. More information about this feature in the next section, <u>Moving Tenants Out</u>.

#### **Other Links**



Links to the Tenant Details page (same action as the Details button)



# Collect Payment

Collect a manual payment from this Tenant/Lease.



# Payment History

Links to the Payment History page for this Tenant/Lease.



### Payments Due

Links to the Payments Due page for this Tenant/Lease.

#### **Generating Statements**

You can generate statements showing current balance & payment history for any number of tenants on the Tenants page.

To create a statement, select the tenants you want by checking the box for that row:

4 tenants with a lease					
		Name		Address	Tel
<b>V</b>	Þ	Chris James	\$	408 Alpine Street #31	403 555
<b>V</b>	Þ	Mark Jones	\$	1010 Test Street	555 555
	Þ	Joe Namath + Chris James	\$	1010 Test Street	555 555

Here we have chosen to generate statements for Chris James and Mark Jones.

Next, click the Generate Statement button:

Generate Statement

The Statement Options screen appears:
Statement Optio	ns		
Statement Date	Show Payment Details	Show Secondary Tenants	Include Closed Leases
Jun-06-2013 💙			
Change how the retu	rn address appears on invoice	es, receipts & statements	
Comments for Stater	nent (optional, applied to all s	tatements):	
			:
Email Attachment Op	itions:		
One file per tenar	nt (default) © One file	e for all tenants	
Email Subject:			
Email Body:			
			:
Email Statement	To Tenants 🗨		Print State

You can specify the Statement Date that will appear on the statement.

If you have leases that have secondary tenants, you can choose to include those names on the statement as well – check the **Show Secondary Tenants** box to do so.

To add a comment to the statement, enter it into the **Comments For Statement** field. This comment is applied to all statements generated in the batch. To include any closed leases that a tenant might have had in the past, check the **Include Closed Leases** box:

Include	Closed	Leases

To include Payment History on the Statement, check the Show Payment Details box:

Show	Payment	Details
	<b>V</b>	

This will show payment history details underneath each payment period on the statement:

Jun 01 2013	Rent	\$950.00	\$495.00	\$455.00
S	PAYMENT RECEIVED:	May 31 2013	Rent Check	\$495.00

By default, the system will use your <u>Billing Account</u> info as the return address on the Statement – to override this, you can specify custom return address information – click the **Change how the return address appears...** link:

Change how the return address appears on invoices, receipts & statements

Return Address Fields		
⊙ Use My Billing Account Info	Use the Field Values Below	
Company Name ACME LLC	Address 1 1234 Any Street	Address 2
City New York	State/Province New York	Post Code
Telephone	Cellular	Fax
Email	Website www.acme_llc.com	
		Save & Close

Select **Use the Field Values Below** and specify custom information. Select **Use My Billing Account Info** to revert back to the default settings

## **Printing Statements**

After you have configured how you want the Statement to appear, click **Print Statement** to generate the statement and display the report viewer screen:

ACME Prope	rtion LLC			
0101 W 81st St	Tues LLC			
Jew York New Yor	k 1011			
el: 555 555 1111				
Email: support@1	23landlord.com			
tatement o Chris James 408 Alpine Street Palo Alto New Sou	#31		Telephone 403	Jun 06 24
10 Alatian Chan	at #24 Data Alta Na	Cauth Malaa		
08 Alpine Stre	eet #31Palo Alto Ne		Late Fees	
08 Alpine Stre	eet #31Palo Alto Net	w South Wales Rent Payments 8 AMOUNT DUE	Late Fees	BALANCE
DUE ON		Rent Payments 8	1	BALANCE \$455.00
DUE ON	DESCRIPTION	Rent Payments & AMOUNT DUE	AMOUNT PAID	
DUE ON Jun 01 2013	DESCRIPTION Rent	Rent Payments & AMOUNT DUE \$950.00	AMOUNT PAID \$495.00	\$455.00
DUE ON Jun 01 2013 Sun 01 2013	DESCRIPTION Rent PAYMENT RECEIVED:	Rent Payments 8           AMOUNT DUE           \$950.00           May 31 2013	AMOUNT PAID \$495.00 Rent Check	\$455.00 \$495.00
DUE ON Jun 01 2013 Sun 01 2013	DESCRIPTION Rent PAYMENT RECEIVED: Late Fee	Rent Payments 8           AMOUNT DUE           \$950.00           May 31 2013           \$0.00	AMOUNT PAID           \$495.00           Rent         Check           \$0.00	\$455.00 \$495.00 \$0.00
DUE ON Jun 01 2013 Jun 01 2013 May 01 2013	DESCRIPTION Rent PAYMENT RECEIVED: Late Fee Rent	Rent Payments 8           AMOUNT DUE           \$950.00           May 31 2013           \$0.00           \$950.00	AMOUNT PAID           \$495.00           Rent         Check           \$0.00           \$950.00	\$455.00 \$495.00 \$0.00 \$0.00
DUE ON Jun 01 2013 Sun 01 2013 May 01 2013	DESCRIPTION Rent PAYMENT RECEIVED: Late Fee Rent PAYMENT RECEIVED:	Rent Payments 8           AMOUNT DUE           \$950.00           May 31 2013           \$0.00           \$950.00           May 07 2013	AMOUNT PAID           \$495.00           Rent         Check           \$0.00           \$950.00           Rent         Check	\$455.00 \$495.00 \$0.00 \$0.00 \$0.00 \$950.00

From here you can print the statement or export it to PDF, which can be saved to your computer, emailed using your email software, etc.

#### **Emailing Statements**

You can also use 123Landlord to email the statement automatically, either directly to the tenant(s) on the statement, or to other recipients.

On the **Statement Options** screen, select how you want the email attachment to be sent:





You can specify a default email subject and body – this will be applied to all emails, but you can customize it on an per email basis as well later:

Email Subject:
Your statement is enclosed
Email Body:
Please find your complete statement attached

Also select whether you want to email the statement to tenants, or to other recipients:

Email Statement	To Tenants	-	
			<sup>1</sup> and click the <b>Email Statement</b> button.

• Single Email Mode:

If you've selected **One File for All Tenants**, or the statement has only been generated for one tenant, a single **Send Email** screen will appear:

Send Email
Find or Enter Email Address:
Type a tenant, contact, or email address To: Cc: Bcc:
To: Cc: Chris James [chris@123Iandlord.com] X None
Bcc: None
Attached File: Statement.pdf
Subject:
Your statement is enclosed
Body:
Please find your complete statement attached

If you've specified that the statement be sent **to tenants**, the tenant email address (if entered in the system) will be pre-selected as a recipient. The subject and body text will also be pre-filled if you've supplied them on the Statement Options screen. If you've entered an Email Signature on the <u>My Account</u> page, the signature will be appended to the end of the email body.

If you've specified that **other recipients** receive the email, you will have to supply those email addresses here.

• Bulk (Batch) Email Mode:

If you've specified **One File Per Tenant** and the statement has been generated for **multiple tenants**, the **bulk Send Document Batch** screen will appear, allowing you to send the appropriate statement to each tenant, either individually, or in a mass batch send:

Sella Do	ocument Batch						
Cc	Bcc me on all emails, I	using this address: User Account: support@1	123landlord	I.com 💌			
2 statem	nents ready to send						
	Tenant	To:	Cc:	Bcc:	Subject	Details	Attachment
	Chris James	chris@123landlord.com			Your statement is enclosed	\$	Statement.pdf
	Mark Jones				Your statement is enclosed	\$	Statement.pdf

Each tenant for which a statement has been generated will appear as a row in this list.

If you specified that tenants will receive the email, their email addresses will be prefilled here, if available. If you specified that other recipients will receive the email, you can supply those email addresses here.

Click the **Show More** button to expand any row – this will display the details of each individual email message to be sent:

Email M	essage
To:	chris@123landlord.com
	Tip: separate email addresses with a comma.
Subject:	Your statement is enclosed
Body:	Please find your complete statement attached

You can completely customize each email message's recipients, subject, and body. Separate email addresses with a comma in the To: field. You can also add email addresses in the Cc: and Bcc: fields.

Click Save Changes when you are done customizing an email message.

When you are ready to send emails, you can click the **Send All Emails** button to send all messages automatically. They are sent as separate emails to the recipients as you have defined them – each tenant or recipient will receive the individual statement attachment that has been generated for each tenant. You can click the Statement.pdf hyperlink to preview the email attachment that will be sent for each tenant.

When the emails have been sent, the confirmation message appears:



If you would like to only send a portion of the email messages displayed, click the blue

Send button for each individual row

Emails sent using this method are passed to a queue and are processed in the order they are received – depending on system load and the number of emails being sent by you and other 123Landlord users at that time, it make take seconds or minutes for your emails to be processed and sent. Report an issue to 123Landlord support staff if your emails do not arrive by the next day.

**Note:** if you wait too long to send your emails, or if you browse off this page and go back with the Back button on your browser, this page might have timed out – you'll see this message:



The data on this page is valid for about 15-20 minutes. This message means you will have to go back and generate your document batch again.

## **Moving Tenants Out**

When a lease has expired and you do not want to renew the lease, or the tenant has been evicted, you have a few options in the system to handle the move out.



Click the <u>Move Tenant Out</u> button on the <u>Tenants page</u> for the tenant you want to move out. The **Perform Tenant Move Out** screen is displayed:

	ause the lease to be closed and/or deleted and the proper d applicants. The tenant will move to the <b>No Lease / Forme</b>
ab on the Tenants page.	
Other move out tasks can be configured be	low. Click Complete Move Out to complete the process.
Options	
Delete or Close Lease	Close Lease 💌
Delete or Keep Payment History	Keep History
	ances must be deleted as well. If you want to keep any outstandir ou want to also keep payment history for historical purposes, sele

Your options are to either:

1. **Close** the Lease (but do not delete it) and either Keep or Delete the existing payment history.

or

2. Delete the lease, and delete the corresponding payment history.

If you choose to Close the lease, but not delete it, a record of the old lease will be kept, linked to the tenant. You can keep the tenant in the system for historical and perhaps contact purposes.

If you keep the Payment History, you will be able to pull up the closed lease on Payment History and Balance Due screen (by changing the filter to show Closed Leases), and you will be able to see all Charges & Balances on the Tenant Details page for that tenant.

Deleting a lease means all payment history and balances must be deleted also.

When you've selected your move out options, click the **Complete Move Out** button – the property will be available to rent to other tenants, and this tenant will move to the **No Lease / Former tab** on the Tenants page.

## **Adding Tenants**

Click the **New Tenant** button to create a new Tenant:

New Tenant

You can also create a new tenant from the <u>Dashboard</u> (using the **Add New Tenant** button there):



The Add New Tenant screen loads:

A Note: Fi	irst name and last name are required	fields.	
Add New	Tenant		Bulk Import Multiple Tenants
First Name		Last Name	
Telephone		Cellular	
Туре	Tenant	Email	
Quick Save			Save & Enter More Info

First Name and Last Name are required for new tenant records. Click the **Quick Save** button to save the Tenant immediately and go back to the main Tenants page (or Dashboard if you came from there). The tenant is saved with minimal information.

Alternatively, you can click the **Save & Enter More Info** button to save the property, and be redirected to the <u>Property Details</u> page for the new record, where you can add much more information.

## **Managing Tenant Details**

To view an existing Tenant's detail page, click the **Tenants** button on the <u>Main</u> <u>Toolbar</u>:

Tenants

The Tenants page loads.

For each tenant entered, either on the Leased & Expired tab or on the No Lease / Former tab, there will be one row like this:



Click the **Details** button to go to the Tenant Details page for that record:

Tenant Details - Chr	ris James		General Info	Leased Property Charges & Balance	Contact History Custom Field
Contact Informa	ation	Edit	Identification	Edit	Collect a Payment
Chris Jam           408 Alpine St           Palo Alto CA           support@123           Tel 403 555 5	reet #31	8	<ul> <li>Driver's License</li> <li>Date of Birth</li> <li>Social Security</li> <li>Type, Status</li> <li>Tenant Profile</li> <li>Tenant Rating</li> <li>Smoker</li> </ul>	Not Entered Not Entered Not Entered Tenant, Leasing Not Entered Xo	Send Email to Tenant     Generate Credit Reports
None Entered	dit			Add New	
lenant Notes					
lenant Notes	Ad	I notes about the t	enant, organized by date		
Tenant Notes	Ade <b>By</b>	I notes about the t Note	enant, organized by date Updated	Ву	

You can enter as much information about your tenants as you deem necessary. There are panels and sections for Comments, Notes, Files, References/Contacts, Residences, Employer Info, Children/Occupants, Pets, Vehicles, and more.

The following sections cover many of the sections and features of the Tenant Details page.

## **Tenant Details – General Info Tab**

#### **Contact Information**



Basic contact information about the tenant (or applicant) can be stored here. Click Edit to make changes:

Contact Inf	ormation		
Title	First Name Chris	Last Name James	
🔘 Enter a m	anual address	$_{oldsymbol{\Theta}}$ Use the address from	a leased property
Properties Lea	used to this Tenant		
409 Alpine S	treet (408 Alpine Street #31 Pa	lo Alto New South Wales )	
Gender	Email Address	Telephone	Cellular
Male 💌	support@123landlord	403 555 9912	403 555 9218
			Save

You can enter a specific manual address for the tenant, or use the address from the property the tenant is leasing (if the tenant is currently linked to a property via a lease).

#### Identification

dentification	Edi
Driver's License	Not Entered
Date of Birth	Not Entered
Social Security	Not Entered
Type, Status	Tenant, Leasing
Tenant Profile	Not Entered
Tenant Rating	***
Smoker	No

Additional information about the tenant, including DL#, DOB, SSN, etc. can be stored in this panel:

Identification		
Driver's License	Social Security	Type Tenant
Date of Birth May-28-2013 V	Profile	Tenant Rating Smoker (資資資資資會)  同

Save

#### Comments

A general-use comments area.



#### **Tenant Notes**

Here you can add date-stamped notes regarding this tenant.

Tenant Notes					Add New
	1	Add notes about ti	he tenant, organized by date		
Created	Ву	Note	Updated	Ву	
		Ν	o records		

Note	
Note Text	

## Files & Documents

This area is a handy place to store documents that are intended to be specific to this particular tenant. Examples of tenant-specific files might be things like lease addendums, information release forms, agreements, or scans of personal documents (driver's license, letters of reference, etc.)

Save

Files & Documents		Upload Files
File Name	Comment	
	No files	

Click the **Upload Files** button to display the file upload panel:

Upload Files	
Select Files	
Ø info.html	×
Upload	

Click Select Files to browse to the file you want to upload and click OK.

Click Upload. The file is transferred and appears as a link on the Tenant Details page:

# Files & Documents

	Files and documents
File Name	Comment
info.html Uploaded on: May 28 2013	

You can add/modify the file Comment by clicking Edit Info.

## **References / Contacts**

References / Contacts					Add New
		ent and credit refe			
Reference Name Telephone Address Relationship Years Known					
		No record	ds		

Here you can add references of character, employment, and the like.

Reference / Contact		
Reference Name	Telephone	Address
Relationship		Years Known
		Save

## Residences

Information about prior or current residences can be added here:

Residences				Add New
	History of p	previous residence	es (or current residence for applicants	)
Address	City	State	Years / Months	
		N	lo records	

Address City	
State Duration	
New York	

Save

#### **Employer Information**

Intended for Tenant employment information:

## **Employer Information**

	Current	and previous emp	ployment history	
Employer Name	Employed For	Salary	Contact Name	Telephone
		No records		
Employer				
Employer Name	C	Contact Name		
	[			
Telephone	C	Juration		
	Γ			
	L			
Salary				
				Save

Add New

## **Children / Other Occupants**

While roommates or other adults on the lease should be added as <u>Secondary Tenants</u>, children and dependents can be added as other occupants here:

Add New J
d to this tenant that are not on the lease
Comments
records

Occupant	
Occupant Name	Relationship to Tenant
Comments	
	Save

## Pets

Information about live-in pets:

Pets		Add New
	Pets linked to this tenant	
Гуре	Comment	
	No records	

omments 

#### Vehicles

You can keep track of make, model, and plate numbers for all tenant vehicles:

Vehicles			Add New
		Vehicles linked to this tenant	
Make	Model	Tag / Plate #	
		No records	
Vehicle			
Make		Model	
Tag/Plate #			
			Save

## **Tenant Details – Leased Property Tab**

This panel is informational, and shows the lease that the current tenant is linked to at-aglance.



The panel shows information about the lease rent rate, frequency, and start and end date. It also displays the late fee and deposit type, and the lease payment schedule. The lease payment schedule is the list of all due dates, based on the settings you have defined in your lease.

The **Edit Lease** link will take you to the <u>Edit Lease</u> page, where you can make changes to all aspects of the lease.

The **Property Details** link will take you to the <u>Property Details</u> page for the property that this tenant is leasing.

Other functions available from this panel are as follows:



Collect Payment from this Tenant







Tenant Details - Charges & Balance Tab

This tab displays all outstanding and fully-paid due dates for all leases associated with this tenant (including both open and former, closed leases).

Current (	Charges	& Ba	lance

```
$4,450.00
```

409 Alpine Stre	eet - 408 Alp	oine Street <del>;</del>	#31 (Feb 01	2013 - Mar 01 20	14)			
Rental Paymer	nts & Late Fee	es				Edit	Lease & Rent	Charges
		Rent			Late Fees			
Lease Period	Rent Due	Rent Paid	Subtotal	Late Fee (Days La	te) Late Fee Paid	Subtotal	Balance	Pmts
Feb 01 2013	\$950.00	\$0.00	\$950.00	<b>\$0.00</b> (116)	\$0.00	\$0.00	\$950.00	\$
Mar 01 2013	\$950.00	\$0.00	\$950.00	\$0.00 (88)	\$0.00	\$0.00	\$950.00	\$
Apr 01 2013	\$950.00	\$0.00	\$950.00	<b>\$0.00</b> (57)	\$0.00	\$0.00	\$950.00	\$
May 01 2013	\$950.00	\$950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$
Total	\$3,800.00	\$950.00	\$2,850.00	\$0.00	\$0.00	\$0.00	\$2,850.00	
							Edit Other	Charge
Recurring Cha	rges (Due Eve	ery Lease Pe	riod)					
Lease Period	Ch	arge Type	Amou	unt Due 🛛 🖌	mount Paid	Balance	e Pm	ts
Feb 01 20	013 G	arage Fee		\$75.00	\$0.00 \$7	5.00	\$	
Hor 04 30	042	orago Ego		¢75.00	¢0.00 ¢7	'E 00		

This table also displays payment history, with each payment rolling up to the due date for which it has been collected – view payments by clicking

the **Show More** button

to expand the row for that period:

Lease Period	Rent Due	Rent Paid	Subtotal	Late Fee (Days Lat	e) Late	Fee Paid	Subtotal	Balance	Pmts
Feb 01 2013	\$950.00	\$950.00	\$0.00	\$0.00	\$0.0	0	\$0.00	\$0.00	\$
Payment: May 2	28 2013			\$950.00	Rent	Check	¢	Ref#:	
Mar 01 2013	\$950.00	\$950.00	\$0.00	\$0.00	\$0.0	0	\$0.00	\$0.00	\$
Payment: May	28 2013			\$950.00	Rent	Check	¢	Ref#:	

The tenant's current charges are displayed, organized by charge category. The charge categories correspond to the types of charges you can add on a lease, and are:

Rent&LateFeesThese charges are inherent in every lease and do not have to be manually added. When<br/>you create a lease, rent charges are generated based on the start/end date, the 'first<br/>payment due on' date, and the payment frequency of the lease (monthly, weekly, etc.).<br/>Late fee charges appear when you enable late fees on the lease, and select a late fee type<br/>(flat fee, or per day)

**Recurring** Charges (Due Every Lease Period) These charges are 'other, non-rent' charges and are configured on the lease to be due whenever rent is due (so, for each period due date). If your rent is due monthly, these charges are also due monthly. Examples include garage or storage fees, utility charges, etc.

Fixed Charges (Start or End of Lease) Fixed charges represent things like Security Deposits, which are due once, and (commonly) at the start of the lease. These are due on the start date of the lease. You can also have fixed charges due at the end of the lease.

ManualDateChargesFor all other one-time charges that are due at irregular but known dates, you can add<br/>them as manual date charges. Examples include one-off charges like Returned Check<br/>fees, Key Replacement fee, etc.

For more information about adding these types of charges, see the <u>Edit Lease</u> page, for information about <u>Late Fees</u>, and <u>Other Charges</u>.

## **Tenant Details – Contact History Tab**

This tab is a tabular list of all logged contact with your tenant. You can keep track of phone calls, emails, letters sent, and other correspondence to & from the tenant.

				ict with tenan			
Contact Date	Contact Type	Person	To / From	Comment	Follow Up	Reminder?	
lay-28-2013	Telephone	Landlord User	To Tenant	\$	May-28-2013	Yes	Edit
-							2
Contact w	ith Tenant						
Contact Date			Contact Ty	ne			
May-28-2013		1	Telephon	-			
may 20 20 10			Telephon	e 💌			
Contact Nam	е		To / From				
Landlord Us	ser	-	To Tenant				
Landlord Us	ser		To Tenant				
			To Tenant				
Comments / I Spoke to ten	Message nant on the phone	to clear up missin			ome down and cle	ar	
Comments / I Spoke to ten	Message	to clear up missin			ome down and cle	ar	
Comments / I Spoke to ten	Message nant on the phone	to clear up missin			ome down and cle	ar	
Comments / I Spoke to ten	Message nant on the phone	to clear up missin			ome down and cle	ar	
Comments / I Spoke to ten	Message nant on the phone	to clear up missin			ome down and cle	ar	
Comments / I Spoke to ten	Message nant on the phone	to clear up missin			ome down and cle	ar	
Comments / I Spoke to ten	Message nant on the phone	to clear up missin			ome down and cle	ar .::	
Comments / I Spoke to ten payment up	Message nant on the phone in person next we	to clear up missin	g rent issue.	Tenant will co	ome down and cle		
Comments / I Spoke to ten	Message nant on the phone in person next we	to clear up missin ek.	g rent issue. Dashboard	Tenant will co	ome down and cle	.::	

Enter the Contact Date and Contact Type to indicate the type of correspondence and when it occurred. The Contact Name field contains a list of all users on your account.

You can check the **Show follow-up reminder on dashboard** box and enter a follow-up date, and this contact history item will appear as a reminder on the <u>Dashboard</u>:

Chris James

Note: Whenever an email is sent to a tenant through 123Landlord, a contact history item (with type 'Email') is automatically created and logged for that tenant. A copy of the outgoing message text and in some cases (reports, invoices, etc.) a link to the report attachment is also archived.

You can filter the Contact History list by a pre-defined date range and sort by various fields:

Date Range:		
All	•	<u>j</u>
Sort By:		
Contact Date (Desc)	•	a₂

Make a selection from the drop-down list and click the appropriate button and or

to execute your filter or sort.

## **Tenant Details – Custom Fields Tab**

After you've added some <u>Custom Fields</u> on the Admin page, you can add tenant-specific values on the Tenant Details Custom Fields tab.

The Custom Fields tab might have a different label if you have given it a custom name (on the Admin page).

Custom Fields		Add New
	Custom data for this tenant	
Field Name	Field Value	
Birthday	Jan-01-1977	Edit 🗶

Click **Add New** to add a new custom field value:

Add/Edit Field Value	
Field	Value
Birthday	Jan-01-1977
	or enter a date
Select from your pre-defined fields (these are added this tenant) here. You can select a date as well if your	
	Save

You will able to select from the Fields you have previously created on the Admin page, and supply a value for the field specific to this tenant.

# Chapter

# 6. Leases

Now that you've added Buildings, Properties, and Tenants, you'll need to define the relationship between your properties and your tenants — this is done by creating Leases.

## **Creating a Lease**

There are a few places in the system where you can create a new Lease. The most commonly used method is from either the <u>Tenants</u> or <u>Properties</u> pages.

#### **From the Properties Page**

Click the **Properties** button on the Main Toolbar:

#### Properties

Click the **Show More** button for the property you want to lease (from the **Vacant Properties** list):

**Vacant Properties** 

## ŧ

The property row expands:



On the right side of the expanded panel, click the link pertaining to **creating a new lease**:



This will take you to the Edit Lease page, where you can set up the terms of the lease.

**Note:** an alternative method is to simply click the blue **Lease** button for any property row in the Vacant Properties list:

Lease

#### **From the Tenants Page**

Click the **Tenants** button on the Main Toolbar:



Make sure you're on the **No Lease / Former tab** if you want to create a new lease for a tenant that currently does not have an existing lease:

Leasing & Expired	No Lease / Former

Click the **Show More** button for the tenant you want to lease a property to:



The tenant row expands:



On the right side of the expanded panel, click the link pertaining to **creating a new lease**:



This will take you to the Edit Lease page, where you can set up the terms of the lease.

**Note:** an alternative method is to simply click the blue **Lease** button for any tenant row in the No Lease / Former tenant list:

Lease

## **Editing an Existing Lease**

The process to make changes to an existing lease is similar to the steps in initiating a new one, except everything starts from a property or tenant that already has a lease on it.

#### **From the Properties Page**

Click the **Properties** button on the Main Toolbar:

Properties

Click the **Show More** button for the property you want to lease (from the **Leased Properties** list):

**Leased Properties** 

\$

The property row expands:



On the right side of the expanded panel, click the **Edit Lease** link. This will take you to the <u>Edit Lease</u> page, where you can make changes to the lease settings.

#### From the Tenants Page

Click the **Tenants** button on the <u>Main Toolbar</u>:

Tenants

Make sure you're on the **Leasing / Expired tab** to view tenants that already have leases assigned to them:



Click the **Show More** button for the tenant that has the lease you want to modify:

## ۰

The tenant row expands:



On the right side of the expanded panel, click the Make changes to this lease button:



This will take you to the Edit Lease page, where you can set up the terms of the lease.

## **Edit Lease Page**

Whether you're editing an existing lease, or creating a new lease record in the system, you'll do this on the Edit Lease page. This screen allows you to define the leaseholders and terms of the lease, which will affect calculations that determine what charges are due, when they are due, and how much.

**Note:** The Edit Lease page will be discussed here from the context of creating a new lease – much of the same workflow and user interface elements are used when making changes to an existing lease. Topics specific to changing a lease such as <u>Payment</u> Schedule Changes & Prorating Rent, Entering Existing Balances, Month-To-Month Leases will be dealt with in separate sections that follow.

The Edit Lease page looks like this:

roperty & Tenant			0	Property & Tenant: Select the property and
Property to Lease: 1010 Test Property * - 1010 Test S	Street	Primary Tenant: Joe Namath		primary tenant on the lease. Only properties without a lease are available. You can also select any number of secondary tenants.
IO10 Test Property * \ddress: 1010 Test Street alo Alto CA ype: Single Family Home   Style: Not Ente Make tenant address match property		Secondary Tenants (optional): None 🔹 🌚 Add New Tenant		Lease Term & Rental Rate: Specify the terms of the lease, including start/end dates, rent amount, and
ase Term & Rental Rate				how often rent is due. Lease payments are calculated from the date you select for the first rental payment. You can make changes to individual
art Date	Term	End Date Jun-29-2013	payment amounts and when they are due by selecting a due date in the Payment Schedule.	
ay-29-2013			•	Add New Tenant
ent Amount	Rent Is Due	First Rental Payment Due On May-29-2013	•	Add New Property

#### Leaseholders & Terms Tab

This tab is the main lease tab, and allows you to configure the properties and tenants on the lease, and the lease term & rental rate information.

Property & Tenant

To set up a lease, the first thing you should do is to specify the **Property** and the **Tenants** that are associated with it.

In 123Landlord, leases can be assigned one property, one primary tenant, and an unlimited number of secondary tenants. Secondary tenants can be roommates, a spouse, or anyone else who technically has a signature on your lease paperwork.

Other occupants, such as children or dependents, don't need to be on the lease in the system as Secondary Tenants, but can be added on the <u>Tenant Details</u> page as Occupants.

1. Select the Property to Lease:

Property to Lease:		
1010 Test Property * - 1010 Test Street	~	
1010 Test Property *		
Address: 1010 Test Street		
Palo Alto CA		
Type: Single Family Home   Style: Not Entered		
_		
Make tenant address match property address		

If you came to the Edit Lease page by selecting the lease link on a Property from the Properties page, the property you selected will be pre-filled here.

If you check the **Make tenant address match property address** box, the tenant linked to the lease will have his/her address on file updated to that of the property he/she is now leasing.

If you do not check this box, the tenant and the property he/she is leasing could have different addresses – this may or may not be your intention.

2. Next, select the **Primary Tenant**:

Primary Tenant:	
Joe Namath	
Secondary Tenant	
None	<b>•</b> •
	Add New Tenant
If you came to the Edit Lease page from the Tenants page (by clicking a lease link) the primary tenant will be pre-filled for you. If you are editing an existing lease, the Primary Tenant selection will be locked – you cannot change the primary tenant on a lease once it has been saved. If you need to remove the primary tenant, you should close or delete the lease, moving the tenant out.

3. Next, add any Secondary Tenants:

You can have any number of secondary tenants; these are optional.

Secondary Tenants (optional):	
Chris James	•
Select a tenant from the list, and t The tenant appears as a Secondar	make sure you click the <b>Add</b> button. 💿
Secondary Tenants (optional):	
Chris James	×
Lease Term & Rental Rate	

This information is required to ensure the system can calculate the correct charges due, and at the appropriate times.

4. Select the Start Date and Term:

Start Date	Term
Jun-01-2013 Y	12 Months C

100

When you select a Start Date and Term, the End Date is pre-filled. You can then customize the End Date to suit.

If you check the **Or Go Month-To-Month** box, the system will ignore term and end date, and will continue the lease indefinitely. For more information, read <u>Month-To-Month Leases</u>.

5. Enter the **Rent Amount** and how often it is due (**Rent is Due**):

Rent Amount	Rent Is Due	
1200	Monthly	-

6. Specify the First Rental Payment Due On date:

First Rental Payme	nt Due On
Jun-15-2013	~

This date is important because it is used as the starting point for when rent is due. It is the first payment due date, and all subsequent due dates are derived from this date, based on the rent frequency (monthly, bi-monthly, weekly, etc.)

For example, if your lease paperwork technically was signed and started on June 1, but your payments are due on the 15<sup>th</sup> of every month, you should set the Start Date to Jun 1<sup>st</sup>, but the First Payment Due On date to be the Jun 15<sup>th</sup>.

7. Verify the Payment Schedule

To ensure that the system generates the lease due dates you expect, click the **Refresh** button in the **Payment Schedule** panel to see the payment schedule based on your settings:

Payment Schedule		
Jun-15-2013 - \$1,200.00	Nov-15-2013 - \$1,200.00	Mar-15-2014 - \$1,200.00
Jul-15-2013 - \$1,200.00	Dec-15-2013 - \$1,200.00	Apr-15-2014 - \$1,200.00
Aug-15-2013 - \$1,200.00	Jan-15-2014 - \$1,200.00	May-15-2014 - \$1,200.00
Sep-15-2013 - \$1,200.00	Feb-15-2014 - \$1,200.00	Jun-15-2014 - \$1,200.00
Oct-15-2013 - \$1,200.00		
		_
		Refi

As you can see, our lease starts on Jun 1, but each payment is due on the  $15^{th}$  of each month.

Note also that even though we specified **12 Months** as our term, the system has generated 13 due dates. This is because the end date for the lease is actually Jun 30, so there is one extra due date at the end. If you intended to only have 12 payment due dates, you can retract the **End Date** a bit:

~

8. And click **Refresh** to see your changes to the Payment Schedule:

Jun-15-2013 - \$1,200.00	Oct-15-2013 - \$1,200.00	Feb-15-2014 - \$1,200.00
Jul-15-2013 - \$1,200.00	Nov-15-2013 - \$1,200.00	Mar-15-2014 - \$1,200.00
Aug-15-2013 - \$1,200.00	Dec-15-2013 - \$1,200.00	Apr-15-2014 - \$1,200.00
Sep-15-2013 - \$1,200.00	Jan-15-2014 - \$1,200.00	May-15-2014 - \$1,200.00
		Re

Now, there are only 12 payments due.

You can experiment with different 'first rental payment due on' dates, end dates, and terms and click the Refresh button on the Payment Schedule to get the correct payment period due dates your require to match the terms of your lease paperwork.

# 9. IMPORTANT: Save your Lease!

Don't forget to save your lease:



When you save a lease, the associated tenant will now appear on the **Leasing & Expired** tab of the Tenants page, and the property will appear in the **Leased Properties** list on the Properties page.

# Late Fees

123Landlord is designed to allow you auto-calculate and collect late fees. The system supports most common late fee scenarios, including flat fees and fees based on the number of days late. Late fees can also be derived from a set amount per day, or a percentage of the rent due per day.

There are also a number of other settings that allow you to completely customize how late fees are calculated, including grace periods and maximum caps.

To add late fee calculations to a lease, select the Late Fees & Deposit tab on the Edit Lease page:



Click the Late Fees box to enable them:

Late Fees 🔽

The late fees settings are displayed:

3 days after the due date (grace period)
Flat fee: 0
It (base amount) + 3 per day*
0 percent (%) of rent per day*
*Excluding grace period days
Stop calculating per day charges when rent has
been paid in full for the period
Maximum Late Fee: 250

Normally, late fees will be incurred in the system **as soon as rent appears due**. So if your lease expects payment on June 1, which is today, you'll see a charge on the <u>Payments Due</u> screen for Rent, and another one for Late Fee.

If you want to have a "grace period" or some number of days between when rent is due and when late fees actually kick in, enter that number in the **days after the due date (grace period)** field.

123Landlord supports two late fee types – flat fee and per-day charges:



Select this option and enter a flat amount to charge as your late fee. This late fee will never increase over time.



Select this option to have the system calculate late fees based on how many days late rent is. You can specify a base amount and a per day portion. For example, to simply have late fees set at \$5 per day, enter 0 for the base amount and 5 for the per day portion.

0 percent (%) of rent per day\*

This option will calculate late fees based on how much the rent is. Note that this calculation uses the base rent amount, not the amount of rent that actually outstanding. So regardless if your tenant has paid \$850 of his \$1000 due, this late fee configuration will be based on a percentage of \$1000. So if you specify 0.1 (this means 0.1 percent, which is 0.01) here the system will calculate \$10 per day (on \$1000 rent).

**Note:** all per day charges <u>take the grace period into account</u> – so if your rent payment is 10 days late, but your grace period is 3 days, the late fee calculated will be based on 7 late days.

Stop calculating per day charges when rent has

been paid in full for the period

This setting allows you to limit how far late fees can accrue when rent has been collected in full.

When this box is checked, the system will look to see if the **rent for that period** has been paid in full. If it has, and the late fee **is set to a per day type**, the system will look to find the <u>last/most recent rent payment</u> for that period. Based on the **RECEIVED DATE** of that payment, the system will cap the late fee amount at that point. Whatever the late fee was at that point in time (when the rent was paid in full), that's where it will remain, no matter how long into the future we go.

Turn this setting OFF, and late fees will continue to accrue indefinitely based on your other per day rules, until you either collect the fee in full, or check the "this payment satisfies the late fee" box on the Collecy Payment screen to ignore them.

More info about this setting here:

http://blog.123landlord.com/post/http://blog.123landlord.com/post/2013/05/28/ New-Late-Fee-Settings-for-Per-Day-Late-Fee-Charges.aspx

Maximum Late Fee: 250

This setting allows to specify a 'ceiling' or 'cap' value that the late fee will never exceed. Regardless of your other late fee settings, or how late the payment is, the late fee will be capped at this value. Leave this field blank to have late fees increase indefinitely.

# **Other Charges**

Most often, you'll have secondary charges associated with a lease other than just Rent and Late Fees. 123Landlord supports any number of additional non-rent charges, including Security Deposits, Application Fees, Utilities, Garage/Storage, HOA fee, or just about any fee you can imagine.

The system supports three types of charges:

- Recurring Charges charges due each time rent is due
- Fixed Charges changes due once, either at the start or the end of the lease.
- Manual Date Charges charges due once, at a specified date.

### **Adding Other Charges**

To add "other" non-rent charges, make sure you're on the <u>Edit Lease</u> page, and select the **Other Charges** tab:



### **Recurring Charges**

To add a recurring charge that is due **each time rent is due** such as, for example, Garage Fee, select it from the **Description** drop down list:

Other Charges	
Description	Amount
Garage Fee 📃	12.50
or suggest charge type	

Specify the Amount that is due for each recurring payment.

Select Each Time Rent is Due:

Due	
each time rent is due	-

And click the **Add** button:



The charge appears in your Current Charges on Lease list:

Current Charges on Lease				
Garage Fee	\$12.50	each time rent is due	×	

### **Variable Charges**

123 Landlord has the functionality to add other variable charges. This is great for charges like utility bills, because you can set up the lease with an estimated amount for the charge, and then override that on the fly to keep everything balanced

- 1. Create an 'Other' charge and select 'yes' to variable and click 'Add' to add the charge.
- 2. Make sure you 'Save' the lease

Important: these charges are not saved until you click the Save Lease button:

Save Lease

Description	Amount	Variable?	Due	Valid From	Valid Until	Add
Utility	50	🛛 Yes 🕕	Each time rent is due	1st Payment 🖌	No Expiry 💙	$\odot$
or suggest charge type						

- 3. The charge will now show up on the Payments -> Payments Due tab.
- 4. Select the 'Pencil' or edit icon to change the Amount Due for the payment.

Due On	Туре	Amount Due		
Oct-01-2015	Utility	45.35 🗎 🗶		
Nov-01-2015	Utility	\$50.00 🥔		

5. Click the 'Save' icon to save the new value

# **Setting a Custom Validity Date Range**

To add an 'Other' charge with a valid date range, following the same process of adding an 'Other' charge, but select a valid date range that falls within the Leasing dates.

The From - Until date range selectors allow you to be really specific about when a specific charge is valid<sup>1</sup>. This feature is only relevant and available to charges that either recur each time rent is due, or monthly on a specific date. They aren't relevant to one-time charges. You'll see these selectors on the Lease Edit --> Other Charges & Credits screen:

iable?	Due		Valid From		Valid Until	1	Add
Yes 🕕	Each time rent is due	•	1st Payment	~	No Expiry	~	0
rent is due	2						×
rent is due	- valid from Oct-01-2015 until E	)ec-04-201	15				×
rent is due	e - valid from 1st payment until J	un-30-201	5				×
rent is due	e - valid from Jul-01-2015 until (r	no expiry)					×
	day (5th) - valid from Sep-08-20	115 until D	ec-00-2015				*

If you **don't** need a specific validity period for the charge, just leave them blank, which means the charge will be valid from the first rental period (which is derived from the 'First Payment Due On' date on the lease), all the way until the end of the lease (so the charge won't expire until the lease does).

<sup>1</sup> Note that the date ranges you select affect the periods of the lease - the due dates - not today's date. So even though today's date might be valid between your From and Until date selection, 123Landlord compares this date range to the due date of each period, so make sure your lease "First Payment Due On" date and end date fall within the ranges you want.

More info: <u>http://blog.123landlord.com/post/2015/11/04/New-feature-Custom-validity-ranges-for-non-rent-charges.aspx</u>

### **Fixed Charges**

To add a fixed charge (for example a Security Deposit), the process is the same as adding Recurring Charges, except that you would select either **Once Only, When the Lease Starts** or **Once Only, When the Lease Ends** in the due field:

-			
11		0	
U	u	С.	
_	-	-	

once only, when the lease starts 🖵

If you choose 'when the lease starts', the charge will be due on the **First Payment Due On Date** of the Lease, and 'when the lease ends' will mean the charge will due at the **End Date** of the lease.

#### **Manual Date Charges**

For charges that are due once at a specific point in time (for example, a Key Replacement Fee that the tenant incurs for a lost key), you add them by specifying **Once, On a Specific Date** and selecting the date it is due:

Due	
once, on a specific date:	
May-09-2013	

### **Editing Other Charges**

To edit a charge, you must remove it with the delete button 🕺 and re-add it.

#### **Collecting Other Charges**

When you've added the "other" charges you need to open your lease, and saved the lease, you'll start to see these charges appear on the <u>Payments Due</u> list:

Joe Namath 1010 Test Property \* May-09-2013 Key Replacement Fee 🧔 \$50.00

Note because "today" is May 29 2013, the only payment that appears due is the Key Replacement fee, which was the manual date charge set to May 09. The first Rent payment due will appear on June 15, as will the recurring Garage Fee charge. The Security deposit fee, set at the "start" of the lease, is also due June 15.

# **Deposits**

es Late Fees & Deposit	
------------------------	--

The Late Fees & Deposit tab allows you to enter information about how a lease's deposit is structured, but the settings on this tab are mostly informational only- they are not used in any calculation, and setting these will not generate charges:

◎ None
◎ Flat fee: 0
© First payment
Two payments (eg. first & last)
Deposit is due: when lease starts

You can set your deposit info on this tab to have it appear in information panels elsewhere in the system:

409 Alpine Street	📙 🗾 🏡 🥾
408 Alpine Street #31 Palo Alto New South Wales	
Rent \$950.00 (Monthly) Balance Start Feb 01 2013 End Mar 01 2 Late Fee None Deposit First Re	014 1st Pmt Feb 01 ent
Last Pmt May 28 2013 Next Pn	nt Jun 01 2013

To create a charge for a Deposit that you can collect, create it as an <u>"Other" Charge</u> on the lease. This will cause it to appear as a charge on the <u>Payments Due</u> screen and you can collect it like any other payment.

# **Payment Schedule Changes & Prorating Rent**

If you need more control over how much rent is due and when, you can adjust the lease payment schedule – this allows you to prorate rent, or even change when rent is due for individual periods.

Browse to the <u>Edit Lease</u> page for a particular tenant/property, and scroll down to the **Payment Schedule**:

Payment Schedule		
Feb-01-2013 - \$950.00	Jul-01-2013 - \$950.00	Nov-01-2013 - \$950.00
Mar-01-2013 - \$950.00	Aug-01-2013 - \$950.00	Dec-01-2013 - \$950.00
Apr-01-2013 - \$950.00	Sep-01-2013 - \$950.00	Jan-01-2014 - \$950.00
May-01-2013 - \$950.00	Oct-01-2013 - \$950.00	Feb-01-2014 - \$950.00
Jun-01-2013 - \$950.00		
		Refresh

Click any individual due date you wish to make date or amount changes to:

 Feb-01-2013
 \$950.00

 Mar-01-2013
 \$950.00

 Apr-01-2013
 \$950.00

 May-01-2013
 \$950.00

 Jun-01-2013
 \$950.00

### The Edit Due Date & Amount screen is displayed:

Date Due Amount Due	
Feb-01-2013 950	
Override this rent period by specifying a custom amount or due d	late.
Please note: These custom changes to the payment schedule w not be finalized until you click Save at the top of this page.	rill
Also remember that changes to due dates or amounts due can impact payment history and balances for this lease - you may ha go back and modify existing payments to make sure the system not consider them late.	

You can change the **Date Due** for the period, or the **Amount Due**.

Click the **Change** button when your changes are made, and the Payment Schedule shows your edits:

#### **Payment Schedule**

```
        Feb-04-2013
        -
        $955.00
        Jul-01-2013
        -
        $950.00
        Nov-01-2013
        -
        $950.00

        Mar-01-2013
        -
        $950.00
        Aug-01-2013
        -
        $950.00
        Dec-01-2013
        -
        $950.00

        Apr-01-2013
        -
        $950.00
        Sep-01-2013
        -
        $950.00
        Jan-01-2014
        -
        $950.00

        May-01-2013
        -
        $950.00
        Oct-01-2013
        -
        $950.00
        Feb-01-2014
        -
        $950.00

        Jun-01-2013
        -
        $950.00
        Sep-01-2013
        -
        $950.00
        Feb-01-2014
        -
        $950.00
```

Customized due dates are displayed in green. Don't forget to click Save Lease above to finalize your changes to the lease.

**Note:** these changes will not be finalized until you click the Save Lease button at the top of the Edit Lease page:



**IMPORTANT:** if you change the date due (or the amount due) for a period <u>for</u> which you've already collected existing payments, these payments will no longer be applicable to the new due date, or the previous amount collected might not be enough to satisfy the new amount due (or it might be too much).

When you make fundamental changes to the lease due dates in this way, it is recommended to do so BEFORE you've collected payments on it. However, in any case, the system will give you an opportunity to **move existing payments to the new due dates**:

You should do this now by verifying the due dates and the amounts for each payment on this lease. If the due dates d Io not match the new settings for the lease, you should adjust them accordingly. If you want to do this later, you can wither manually edit each payment on the payment history page, or you can click "Move Payments" at the bottom of this							
ige. 6 payments		_	_	_	4	Page 1 of 2	
Received	Туре	Amount	Method	Current Period		v Period	
May-07-2013	Rent	950	Check	May-01-2013	Ма	ay-01-2013 💌	×
May-07-2013	Garage Fee	25	Check	May-01-2013	Ма	ay-01-2013 💌	×
May-28-2013	Garage Fee	75	Check	Feb-01-2013	Fe	b-04-2013 💌	×
May-28-2013	Rent	950	Check	Feb-01-2013	Fe	b-04-2013 💌	×

Your existing payments will be shown, and the date they are assigned to shown in the **Current Period** column. For each payment, you'll have to re-align it to a new due date – the new due dates are shown in the drop down list.

For example, in the previous steps we made a change to the Feb 1 due date, changing it to Feb 4 and the new amount required was \$955 instead of \$950.

Our payments for the May 1 due date are fine, we select May 1 for those. The payments for Feb 1, however, must be moved to the Feb 4 due date, so we select that.

Click **Move Payments** when you are satisfied with how your existing payments are allocated.

If you have only made changes to the **amounts**, and not the **due dates**, you likely do not need to move payments. Payments that might have been previously "paid in full" might not be now though, because you've specified a different amount is due for that date.

If you do not move payments when you should and you click **Ignore**, your old payments will not be applied to the new due dates, and these due dates will appear as unpaid and/or overdue.

You can manually go into the <u>Payment History</u> page, delete and re-add these payments, or edit them directly and re-point them to the new period due dates.

More info about this topic on our blog:

http://blog.123landlord.com/post/2012/08/07/On-Moving-Payments-When-Editing-Leases.aspx

# **Entering Existing Balances**

First time users of 123Landlord often ask how to account for an existing balance in the system.

Example:

The current date is May 30 2013. John has been renting the same house since Nov 12<sup>th</sup>, 2007. His rent is \$1000 per month, payable on the 15<sup>th</sup> of every month. You are setting us his lease in the system for the first time, and he has an existing balance of \$585.

Keep in mind that the **Start Date** for your lease can be any date – it can match the date in your paperwork, so this can be Nov 12, 2007.

You obviously don't want to collect payments in the system that far back, so you'd set your **First Payment Due** date to be something reasonable, like Jan 15<sup>th</sup> of the current year (many users like to back-collect all payments from the current year). So you'd have to back-collect payments for Jan 15, Feb 15, Mar 15, Apr 15, and May 15.

How to handle the additional \$585 that is outstanding?

There are two different ways to accomplish this:

#### Method 1: Include Existing Balance in First Payment Due Date

Once you have the lease set up as outlined above, you can manually adjust the Payment Schedule so that the for the **first** rental payment due date, the tenant owes the regular rent PLUS the \$585. See the <u>Payment Schedule Changes</u> section for information on how to do this.

This will cause the tenant to owe \$1585 for Jan 15, which you can collect in one transaction, or multiple partial payments.

#### Method 2: Create Balance Owing as Separate "Other" Charge

If you don't want to include the balance owing into a period due date for rent, you can accomplish this in another way.

The second way to do this is to add an "Other" charge for the balance owing – just select an appropriate payment type:

Description	
Back Rent	-
or suggest charge type	

Available charge types that might be applicable for this include Back Rent, Miscellaneous, Prorated Rent, etc. – just select one and enter the balance owing (\$585). Set the payment to be due **once only, when the lease starts**, or **once on a specific date** – either option will be fine.

Save the Lease, and then view the Payments Due screen. You'll see that this balance owing is added as an extra charge – you can collect this payment normally.

The advantage to this method is that you can track it and invoice it separately, and it show up in reports under a different charge type than Rent, so there's a bit more transparency about how much money is owed above and beyond day-to-day rental payments.

# **Month-To-Month Leases**

Often you'll have a tenant that is renting month-to-month and the term is open ended.

Technically speaking, there isn't much difference to 123Landlord between a lease that repeats month-to-month, and one that has an end date extended way out into the future (eg. let's say 5 years out) – the system will still expect rent due each month, and you can move the tenant out and close or delete the lease whenever you need to.

The simplest answer here is that if you have a lease that is "month-to-month", you can just create the lease in the system with an end date that is so far out into the future that you won't have to worry about it "expiring" for the next few years.

You can, however, use the **Month-to-Month** box on your Lease settings, which looks like this:

Term	End Date	
12 - Months -	Jun-03-2014	$\sim$
🗹 or go Month-to-Month		

When you go month-to-month, the **Term** and the **End Date** are irrelevant, so they are disabled.

Basically, what is happening under the hood is that 123Landlord is just extending the end date out **twenty years**, so for all intents and purposes a month-to-month lease doesn't expire.

If you use this option, that's the only difference – you'll still be collecting payments each period, and you'll still close the lease when you want to move the tenant out.

# **Adjust Rental Rates Going Forward**

The Rental Rate Adjustment feature gives you the ability to adjust rental rates for any or all leases going forward, without having to do it manually.

Open the Admin  $\rightarrow$  Update Leases tab to choose to Increase or Decrease rent, and then choose which specific leases to perform the operation on (or all leases) - note that only *open* leases are shown.

Increase	•
the Rent am	ount for the following leases:
All Open	Leases
	st Property * - Joe Namath (Rent: \$1,200)
409 Alpin	ne Street - Chris James (Rent: \$950)
by:	
	Percent
2.5	
2.5 for all due da	Com .
	ates:
for all due da	ates:

You can adjust the rental rate by a fixed amount (eg \$25) or a percent (eg 2.25 %) - if entering percent, just enter the number without the percent symbol, and enter it as 2 (for 2%), not 0.02.

You can perform the rent amount update for any due dates either **after** a specific date, or **after and including** the date you choose.

Example:

To increase the rent by 2.5 % for all leases for all months after and including Sept 1, select the options as shown in the screenshot above and click Update.

When the update is complete, you'll see a "Lease Update Complete" message - do **NOT** repeatedly click the Update button if the operation appears slow, this may result in duplicate runs of the update and increase (or decrease) the rent amount more than you had anticipated.

# **Renewing a Lease**

From either the Tenants, Properties, or Dashboard screens you have the option to renew a lease (you might have to expand the tenant or property row to see it):



Clicking this button will display the Renew Lease screen:

specified below.	me tenant & property with new terms, renewing tenancy for the date range
	ed - you can still view any outstanding balances or payments due for the old harges & Balance tab, or on the Payments / Payments Due screen by
	ed from the old lease, with the exception of fixed date charges which will nce only"). You should add these manually afterward.
New Terms	
Start Date	Sep-01-2015 💙
End Date	Dec-31-2015 💙
First Payment Due	Sep-01-2015

1.54

You are now able to specify the terms of the new lease, including the start date, end date, and when the first payment is due (all subsequent payments are derived from this date). The lease will recur at the same frequency as the original lease (monthly, weekly, etc) and much of the information (property, tenant, etc) will be copied over to the new lease. The existing lease will be closed and archived. Late fee information cannot be changed - if you need to change the late fee structure for the new lease you will have to create a new lease manually using the second (Move Tenant Out) method described above.

Note that you can increase/decrease the rent amount for the new lease.

If the old lease had any "Other" non-rent charges applied to it, the Renew Lease function will **only copy over the ones that were set to recur whenever rent is due.** <u>Fixed date charges will not be carried over</u>; you will need to add these afterward manually.

Once you click Renew Lease, the old lease will be closed and archived, which means if there are any outstanding balances or payments due on it (for example, if you renew the lease before the tenant has paid last month's rent) - you likely won't see these charges on the Payments --> Payments Due screen unless you toggle the filter drop-down on that screen to "Include Closed Leases". Then you can pay these items normally.

# Chapter

# 7. Payments

With your leases set up, you're ready to view payments due, generate invoices, collect payments, issue receipts, and view payment histories.

# **Payments Due**

Once you have created tenants, properties, and leases, the system will start expecting payments as they become due. All payments due in the system will appear on the Payments Due screen – hover over the **Payments Button**, and click **Payments Due**:



# The **Payments Due** page loads:

aym	ents - All Ter	ants					Hide Close	ed Leases	▼ Pa	ayments Due	Payment	Hist
Ten	ant & Period			2	Show Payments Due: All			• 🗖	Generat	e Invoice		
13 ou	itstanding recei	vables totalling \$8,876.	00								age 1 of 1	Þ
	Tenant	Property	Building	Due On	Туре		Amount Due	Days Late	Collected	Balance		
	Chris James	409 Alpine Street	Buildng ABC1	Feb-04-2013	Security Deposit		\$1,521.00	119	\$0.00	\$1,521.00	Pay	ç
	Chris James	409 Alpine Street	Buildng ABC1	Feb-04-2013	Rent		\$955.00	116	\$950.00	\$5.00	Pay	Ģ
	Chris James	409 Alpine Street	Buildng ABC1	Apr-01-2013	Garage Fee		\$75.00	60	\$0.00	\$75.00	Pay	Ģ
	Chris James	409 Alpine Street	Buildng ABC1	Apr-01-2013	Rent		\$950.00	60	<b>\$0.00</b>	\$950.00	Pay	Ģ
	Chris James	409 Alpine Street	Buildng ABC1	May-01-2013	Garage Fee		\$75.00	30	\$25.00	\$50.00	Pay	Ģ
	Chris James	409 Alpine Street	Buildng ABC1	May-31-2013	Miscellaneous	0	\$125.00	0	<b>\$0.00</b>	\$125.00	Pay	Ģ
	Hide Lease											
	Joe Namath	1010 Test Property *		May-09-2013	Key Replacement Fee	•	\$50.00	22	\$0.00	\$50.00	Pay	Ģ
	Hide Lease											
	John Smith	112 Alpine Street	East Block B	Jan-01-2013	Rent		\$1,200.00	150	\$0.00	\$1,200.00	Pay	Ģ
	John Smith	112 Alpine Street	East Block B	Jan-01-2013	Application Fee		\$100.00	150	<b>\$0.00</b>	\$100.00	Pay	Ģ
	John Smith	112 Alpine Street	East Block B	Feb-01-2013	Rent		\$1,200.00	119	<b>\$0.00</b>	\$1,200.00	Pay	Q
	John Smith	112 Alpine Street	East Block B	Mar-01-2013	Rent		\$1,200.00	91	\$0.00	\$1,200.00	Pay	Ģ

# **Date Range Filtering**

By default, the Payments Due screen shows "All" charges, but you can also display payments due just for the current month, current month, last month, last week, last 90 days, current year to date, or last year.

Select the date range you want in the Show Payments Due filter:



You can set the default date range that will be displayed here on the <u>Settings</u> screen:

Default Date Range	
All	•
All	
This Month	
This Week	
Last Month	
Last Week	
Last 90 Days	
Current Year To Date	
Last Year	

### **Future Payments**

Also by default, the Payments Due page shows payments that **are currently due**. If you want to see **upcoming payments that are due in the near future**, select a future date range in the Show Payments Due filter:

Show Payments Due:	All	ß
	All	
	This Month	
	This Week	
_	Last Month	
Туре	Last Week	ays La
	Last 90 Days	
Security Deposit	Current Year To Date	19
	Last Year	
Rent	Next 7 days	16
	Next 14 days	
Garage Fee	Next 30 days	0
Galageree	Next 60 days	ľ

You future payment options include the next 7 days, next 14 days, next 30 days, and next 60 days.

#### **Sorting Payments**

Payments due can be sorted by a number of different fields:

Tenant & Period 🔹	
Tenant & Period Lease Period (Desc)	
Lease Period (Asc)	
Charge Type	
Days Late (Asc)	1
Days Late (Desc)	
Tenant	
Property Name	_
Address	
Building	click the <b>Sort</b> button

### **Tenant & Property Filtering**

You can filter the Payments Due list to only show payments due for a specific tenant or property – just start typing a tenant name into the filter textbox:

John	2
John Smith	✓
a \$0.076.00	

You can also search for a specific property name:

	112	$\mathcal{Q}$
	112 Alpine Street 🛛 🖌 🖌	
n	g \$8,876.00	

As you type, tenant or property suggestions will appear, based on the tenants and properties you have added – click a suggestion to filter the Payments Due list accordingly.

#### **Open vs Closed Leases**

By default, the Payments Due list shows open leases only. To view closed leases, click the drop down:

Hide Closed Leases

and select "Include Closed Leases".

### **Printing Current Payments Due List**

To print the current list of payments due, click the **Print** button:



A report window will appear, where you can print or export the report to PDF:

Current Balance						ACME Properties LI		
Tenant	Property	Building	Lease Period	Туре	Due	Days Late	Collected	Balance
Joe Namath	1010 Test Street Palo Alto CA		May 09 2013	Key Replacement	Fee\$50.00	22	\$0.00	\$50.00
John Smith	112 Alpine Street #290 Palo Alto CA	East Block B	Jan 01 2013	Rent	\$1,200.00	150	\$0.00	\$1,200.00
John Smith	112 Alpine Street #290 Palo Alto CA	East Block B	Jan 01 2013	Application Fee	\$100.00	150	\$0.00	\$100.00
John Smith	112 Alpine Street #290 Palo Alto CA	East Block B	Feb 01 2013	Rent	\$1,200.00	119	\$0.00	\$1,200.00
John Smith	112 Alpine Street #290 Palo Alto CA	East Block B	Mar 01 2013	Rent	\$1,200.00	91	\$0.00	\$1,200.00
John Smith	112 Alpine Street #290 Palo Alto CA	East Block B	Apr 01 2013	Rent	\$1,200.00	60	\$0.00	\$1,200.00
John Smith	112 Alpine Street #290 Palo Alto CA	East Block B	May 01 2013	Rent	\$1,200.00	30	\$0.00	\$1,200.00

### **Email List (Attachment)**

To convert the current list of payments due to a file attachment and automatically email it, click the **Email** button:



The Send Email screen appears, with the payments due list attached as a PDF file:

Type a tenant, contact, or email address	3
To:	Co
None	No
Bcc:	
None	
Attached File:	
BalancesList.pdf	
Subject:	

### **Hiding Payments Due**

If you'd like to hide payments due for a specific tenant/property, click the **Hide Lease** button for that tenant:



All payments due for that tenant & property will be hidden from the list – these payments are not cleared however, they are still considered due in the system and will impact overall balance calculations. These payments due will still appear on reports also. The main purpose for the this feature is to temporarily hide payments due to

minimize screen "clutter" for payments that you don't need to collect or work with right away.

When you've hidden payments due, you'll see a link indicating so:

```
1 lease is hidden from the payments due list. Click to unhide it.
```

Click this link to reveal hidden payments.

#### **Payments Due Comments**

You can add comments to individual payment due items by clicking the comments button:

osit \$1,521.00 119	\$0.00	\$1,521.00	Pay	ւ Դո
---------------------	--------	------------	-----	---------

The comments pane appears:

We contacted Chris about this item outstanding and he will come in to pay next week.	
	:
Save	

Enter a comment and click Save when done. An item that has comments associated

with it will show in yellow:

# **Generating Invoices**

You can generate invoices for items currently due (and items due in the future) from the <u>Payments Due</u> page.

You can invoice every item currently due, items for a particular tenant, or just a single charge – it's up to you.

To create an invoice, select the charges you want to appear by checking the box for that row:

13 o	utstanding	receivables t	otalling \$8,8	76.00		
	Tenant	Property	Building	Due On	Туре	Amount D
<b>V</b>	Chris James	409 Alpine Street	Buildng ABC1	Feb-04-2013	Security Deposit	\$1,521.00
<b>V</b>	Chris James	409 Alpine Street	Buildng ABC1	Feb-04-2013	Rent	\$955.00
	Chris	409 Alpine	Buildng	Apr-01-2013	Garage Fee	\$75.00

Here we have chosen to invoice a \$1521 Security Deposit and a \$955 Rent payment.

Next, click the **Generate Invoice** button:

Generate Invoice

The Invoice Options screen appears:

Invoice Options		
Invoice Date May-31-2013	Show Secondary Tena	nts Start Invoice Numbers At
Separate Invoices:	Return	Address Options:
<ul> <li>For each primary tenant (default)</li> <li>For each primary tenant AND paym</li> <li>For each amount due</li> <li>All items on one invoice</li> </ul>	invoice	e how the return address appears on s, receipts & statements
Comments for Invoice (optional, applie	ed to all invoices):	
Email Attachment Options:		
One file per tenant (default)	$\odot$ One file for all tenants	
Email Subject:		
Email Body:		
		.ä.
Email Invoice To Tenants	•	Print Invoice

You can specify the **Invoice Date** that will appear on the invoice, and you can set the **Invoice Number** as well – invoice numbers will be incremented from this starting point if you are generating multiple invoices in one batch.

If you have leases that have secondary tenants, you can choose to include those names on the invoice as well – check the **Show Secondary Tenants** box to do so.

To add a comment to the invoice, enter it into the **Comments For Invoice** field. This comment is applied to all invoices generated in the batch.

By default, the system will use your <u>Billing Account</u> info as the return address on the Invoice – to override this, you can specify custom return address information – click the **Change how the return address appears...** link:

Change	how the	return	address	appears	on
invoices,	, receipts	& sta	tements		

Return Address Fields		
$_{igodot}$ Use My Billing Account Info	$_{\textcircled{O}}$ Use the Field Values Below	
Company Name	Address 1	Address 2
ACME LLC	1234 Any Street	
City	State/Province	Post Code
New York	New York	
Telephone	Cellular	Fax
Email	Website	
	www.acme_llc.com	

Save & Close

Select **Use the Field Values Below** and specify custom information. Select **Use My Billing Account Info** to revert back to the default settings.

The **Separate Invoices** setting allows you to control how the charges are grouped together on the invoice:

Separate Invoices:

- For each primary tenant (default)
- C For each primary tenant AND payment type
- For each amount due
- All items on one invoice

The default selection is to have a separate invoice generated for each primary tenant – in most cases, this is all you'll need.

If, for example, you wanted to have each charge type invoiced separately, you can do that – use the "for each primary tenant AND payment type" option. This means that if John Smith had charges for Rent and charges for Security Deposit, two invoices would be generated for him – one for each type.

You can also separate the invoices up by each individual amount (regardless of type), or you can combine every amount into one invoice, regardless of tenant. This last option is rarely used, but is useful if you wanted a duplicate record or journal entry of every item you've previously invoiced to your tenants.

### **Printing Invoices**

After you have configured how you want the Invoice to appear, click **Print Invoice** to generate the invoice and display the report viewer screen:

ACME Prope	rties II C			
10101 W 81st St	THES LEG			
New York New Yor	rk 1011			
Tel: 555 555 1111				
Email: support@1	23landlord.com			
-				
				May 31 20
IVUICE				indy 51 20
nvoice				indy 51 20
Chris James				
Chris James 408 Alpine Street				
Chris James 408 Alpine Street			Tolophone 402	
Chris James 408 Alpine Street			Telephone 403 5	
		AMOUNT DUE	Telephone 403 : COLLECTED	
Chris James 408 Alpine Street Palo Alto New Sor DUE ON	uth Wales	AMOUNT DUE \$1,521.00	-	555 9912
Chris James 408 Alpine Street Palo Alto New Sol	uth Wales DESCRIPTION		COLLECTED	555 9912 PLEASE PAY
Chris James 408 Alpine Street Palo Alto New So DUE ON	uth Wales DESCRIPTION		COLLECTED	555 9912 PLEASE PAY
Chris James 408 Alpine Street Palo Alto New Sol DUE ON Feb 04 2013	uth Wales DESCRIPTION Security Deposit	\$1,521.00	COLLECTED \$0.00	555 9912 PLEASE PAY \$1,521.00

From here you can print the invoice or export it to PDF, which can be saved to your computer, emailed using your email software, etc.

#### **Emailing Invoices**

You can also use 123Landlord to email the invoice automatically, either directly to the tenant(s) on the invoice, or to other recipients.

On the Invoice Options screen, select how you want the email attachment to be sent:

Email Attachment Options:	
One file per tenant (default)	🔘 One file for all tenants

You can specify a default email subject and body – this will be applied to all emails, but you can customize it on an per email basis as well later:

Email Subject:	
Your invoice is attached!	
Email Body:	
Hello, please find your invoice attached	-

Also select whether you want to email the invoice to tenants, or to other recipients:

Email Invoice	To Tenants	-	
			and click the Email Invoice button.

• Single Email Mode:

If you've selected **One File for All Tenants**, or the invoice has only been generated for one tenant, a single **Send Email** screen will appear:

		To: Cc:	Bcc:
	Cc:		
×	None		
	*		Cc:

If you've specified that the invoice be sent **to tenants**, the tenant email address (if entered in the system) will be pre-selected as a recipient. The subject and body text will also be pre-filled if you've supplied them on the Invoice Options screen. If you've entered an Email Signature on the <u>My Account</u> page, the signature will be appended to the end of the email body.

If you've specified that **other recipients** receive the email, you will have to supply those email addresses here.

• Bulk (Batch) Email Mode:

If you've specified **One File Per Tenant** and the invoice has been generated for **multiple tenants**, the **bulk Send Document Batch** screen will appear, allowing you to send the appropriate invoice to each tenant, either individually, or in a mass batch send:

3cc me on all emails, us	ing this address: User Account: support@123land	dlord.com 💌					Send All E	Emails
ready to send							Page 1	of 1
Tenant	To:	Cc:	Bcc:	Subject	Details	Attachment		
Chris James	support@123landlord.com				\$	Invoice.pdf	Send	×
John Smith	support@123landlord.com				\$	Invoice.pdf	Send	×
T	ready to send Tenant Chris James	ready to send enant To: chris James support@123landlord.com	ready to send enant To: Cc: chris James support@123Iandlord.com	ready to send enant To: Cc: Bcc: chris James support@123landlord.com	ready to send enant To: Cc: Bcc: Subject chris James support@123landlord.com	ready to send enant To: Cc: Bcc: Subject Details chris James support@123landlord.com $\diamondsuit$	readly to send enant To: Cc: Bcc: Subject Details Attachment chris James support@123landlord.com	ready to send   ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready to send  ready
Each tenant for which an invoice has been generated will appear as a row in this list.

If you specified that tenants will receive the email, their email addresses will be prefilled here, if available. If you specified that other recipients will receive the email, you can supply those email addresses here.

Click the **Show More** button **to** expand any row – this will display the details of each individual email message to be sent:

Email Message		
To:	support@123landlord.com	
	Tip: separate email addresses with a comma.	
Subject:	Your invoice is attached!	
Body:	Hello, please find your invoice attached	

You can completely customize each email message's recipients, subject, and body. Separate email addresses with a comma in the To: field. You can also add email addresses in the Cc: and Bcc: fields.

Click Save Changes when you are done customizing an email message.

When you are ready to send emails, you can click the **Send All Emails** button to send all messages automatically. They are sent as separate emails to the recipients as you have defined them – each tenant or recipient will receive the individual invoice attachment that has been generated for each tenant. You can click the Invoice.pdf hyperlink to preview the email attachement that will be sent for each tenant.

When the emails have been sent, the confirmation message appears:



If you would like to only send a portion of the email messages displayed, click the blue

Send button for each individual row

Emails sent using this method are passed to a queue and are processed in the order they are received – depending on system load and the number of emails being sent by you and other 123Landlord users at that time, it make take seconds or minutes for your emails to be processed and sent. Report an issue to 123Landlord support staff if your emails do not arrive by the next day.

**Note:** if you wait too long to send your emails, or if you browse off this page and go back with the Back button on your browser, this page might have timed out – you'll see this message:



The data on this page is valid for about 15-20 minutes. This message means you will have to go back and generate your document batch again, whether it was the Invoice, Receipt, or Tenant Statement.

# **Collecting Payments**

There are three ways to collect payments in 123Landlord. The slower, more manual method offers more control over the finer details of the payment and how it is filed, whereas the fastest, most automated method "assumes" more and you lose a bit of control over certain details on a per-payment level, but allows you to collect dozens (if not hundreds) of payments with just a couple of clicks.

Here's more information about all three methods. Usually we recommend Method #2, which is a good balance between speed and accuracy, but there are certain scenarios when the other methods are warranted.

#### Method #1: Dashboard or Manual Payment

The Collect Payment page is accessed by hovering over the Dollar sign icon :

Howell Astor	🖂 🖓 🍕	🏚 🌽 🔌		Started: Oct (
1st floor New York NY		Collect pag	ymer	nt on this lease
Rent: \$1,250,000.00 (Monthly) Started: Oct 01 2015 Ends: Oct 1 2016 Lease Created: Jul 29 2015 10:49 AM				

Or alternatively, Select the Payments  $\rightarrow$  Manual Payment option

Payments A	ccc
▶ Payments Due	
Payment History	/
Archived Payments	
Credits Payable	
Manual Paymen	t

The screen reloads, showing the **Payment Details** pane:

Payment Details		
Type Rent	For Period Jun-01-2013	Amount Received 950 Flag period as fully paid
Received On May-31-2013	Method Check	Check / Money Order / EFT #
Comment		.:

Specify the **Type** of the payment you want to collect. You can choose from the existing list of rent and non-rent payment types.

Туре	
Rent	•
Rent	•

You should also select the period/due date the payment is to be allocated to in the **For Period** field. This field contains a list of the same payment periods that were generated when you created the lease in 123Landlord. You can collect payments that aren't technically due yet just by selecting a future period from this list.

For Period	
Jun-01-2013	🖵 🌲

If you are collecting payments to be applied against amounts owing, it is important to select the same type as the type of the balance/charge amount showing on the payments due page. It is also important that the proper period be selected. For example, if a tenant has \$1000 owing on the payments due screen for "Rent", for the period of Mar 1 2013, any payments collected should have the same type and period, in order to be applied accordingly.

Enter the amount you wish to collect in the **Amount Received** field:

Amount Received				
950	Flag period as fully paid			

You should also specify the **Received On** date, **Method** (check, cash, ACH, etc.), and reference # (**Check #, Money Order, EFT #**)

Received On	Method	Check / Money Order / EFT #
May-31-2013 🗸	Check	

A **Comment** can also be entered:

Comment	
	.::

Optional: Simultaneous Late Fee Payment

If Late Fees are enabled for the lease, you can also record a separate payment for the late fee **in addition to the original rent payment you are collecting**, if the payment is late. This will create a second payment, separate from your Rent payment.

When you select the period due date in the **For Period** field, the system will determine if a late fee is necessary or not based on the amounts collected for that due date and the lateness of the payment (from the current date), etc.

It will also try and calculate the right amount for the late fee, based on your late fee settings and how late this payment is:

Late Fee Options		
Add Late Fee Payment	Late Fee Amount Received	This payment satisfies the late fee (stops calculating fees for this due date)

You can choose to make changes to the late fee amount and collect it also (leaving the **Add Late Fee Payment** box checked), or you can un-check this box and a late fee payment will not be added.

If you choose to collect the late fee, you can leave this box checked to close off the late fee:

This payment satisfies the late fee (stops calculating fees for this due date)

This means that this late fee payment satisfies the late fee requirement in full **for this period**, and no more late fees will be calculated or due for this tenant and due date.

If Late Fees are not enabled for the lease, you will see the following panel, and will not be able to record a simultaneous late fee.



Note that simultaneous late fee payments can only be added onto **Rent** payments.

If you'd like to flag the period as 'fully paid' – check the box to indicate it:

Amount R	eceived
950	Flag period as fully paid

If you check this box, no more payments will be required from the tenant for this due date. If you are collecting the full amount owed for this payment, the due date will be considered fully paid anyways, so you would normally only need to check this box if you are discounting the amount due for this period, but want to indicate that the amount received is sufficient. This will allow you to collect an amount lower than what is due, but the system will not continue to show a balance owing for the period.

See Discounting Payments for more info.

When your payment is collected, the system will normally file income accounting entries to match the payment. You should verify that the payment is being filed under the correct <u>Account and/or Sub-Account</u>:

Accounts			
Payment Account	Late Fee Account		
Rent Income	Late Fees		
Sub-Account	Sub-Account		
None	None		
Account & sub-account settings will be remembered for your next payment.			
Accounting Period			
None			

Also specify the right Accounting Period, if you have set them up on the <u>Admin</u> <u>screen</u>. This ensures your accounting entries are filed under the right fiscal period, which makes your reporting more intuitive.

A separate income accounting entry will be filed for the simultaneous late fee payment, if one was specified.

If you don't see any account codes here and the fields are disabled, read why in <u>Where</u> <u>Are My Accounting Entries?</u> If everything is set the way you want it for the payment, click Save Payment:



The payment will be applied to amounts owing (if applicable) for the period and type you've specified. The payment will be filed in the <u>Payment History</u> page, and (if specified) accounting entries will be created for the incoming amount(s).

#### Method #2: Quick Pay Panel

While Method 1 requires manual data entry, this method is much faster and more streamlined.

Go to the **Payments Due** page:

Payments	Acc
Payments D	ue

For the amount and type you want to collect, click the green **Pay** button:



The charge row expands, and displays the Quick Pay panel:

Post paymen	t from Chris Jam	es at 409 Alpine Street fo	r Feb-04-2013	(Security Deposit)	
Amount	Received On	Method	Check #	Comment	
1521	May-31-2013	Check 💌			Post
More Payment (	Options	Accounting entry to be Rent Income			

The amount owing is pre-filled in the **Amount** received field; you can override it and collect a partial amount if you wish. If you collect a partial amount, a balance owing will be calculated and the charge will be kept open on the Payments Due page, until you collect the amount in full (with subsequent payments as you receive them).

You can specify the **Received On** date, the payment **Method** (check, cash, etc.), the reference or **Check #**, and a **Comment**.

If an Account code has been synced with this payment type (for instance, normally a payment type of **Rent** is synced with the account code **Rent Income**), it will appear here:

Accounting entry to be filed under: Rent Income

If you need to specify the account code for the payment, or to modify any other particulars about the payment not accessible from the Quick Pay panel, click the **More Payment Options** link and this will navigate you to the <u>Collect Payment</u> page, where you can enter the payment in a more deliberate manner.

Otherwise, if your payment is configured the way you need it to be, click the green **Post** button to save the payment:



This creates a payment record that matches the type and due date of the associated charge:



If the associated charge was paid in full by this payment, the charge will be cleared from the Payments Due screen. If this was a partial payment, and there is still a balance owing on the associated charge, it will remain on the Payments Due screen, but the payment will be reflected in the **Collected** column (and the **Balance** updated).

An entry will be created on the <u>Payment History</u> tab, and an income accounting entry (if an account code was specified) will be created to match the payment.

And that's it! You can repeat this process for each payment you're collecting – just find the charge you wish to apply money received toward, click the green **Pay** button, verify the particulars of the payment, and click **Post**.

Paying Charges Not Due Yet

To collect payments that technically aren't due yet, first you need to display them on the Payments Due screen in order to use the Quick Pay method. To display future payments, use the **Show Payments Due** filter and select a date range in the future. <u>More info</u> Then collect the payments using the Quick Pay panel, as described above.

#### Method #3: Bulk Payments

With this method, it extends the Quick Method a bit farther. Using Bulk payments, you can automatically collect any number of payments showing the Payments Due list with one process.

Here's how it is done – select **Payments**  $\rightarrow$  **Payments Due**:



Payments Due

You'll see the list of outstanding payments. You'll need to specify which payments you're collecting. To do so, check the box next to the payments you wish to auto-collect:

7 out	7 outstanding receivables totalling \$4,812.50					
	Tenant	Property	Building	Due On	Туре	Amount Due
V	Chris James	409 Alpine Street	Buildng ABC1	May-31-2013	Miscellaneous O	\$125.00
<b>V</b>	Chris James	409 Alpine Street	Buildng ABC1	Jun-01-2013	Garage Fee	\$75.00
	Hide Lease					
	Mark Jones	1010 Test Property		Jun-10-2013	Rent	\$1,000.00
	Hide Lease					
<b>V</b>	Joe Namath	1010 Test Property *		Jun-15-2013	Garage Fee	\$12.50
	Joe Namath	1010 Test Property *		Jun-15-2013	Rent	\$1,200.00
	Joe Namath	1010 Test Property *		Jun-15-2013	Security Deposit	\$1,200.00

Again, you can select as little or as many payments as you want.

If you need to make adjustments the payments, click a payment row to expand it. You can override the payment amount, the received date, payment method, etc. just as you would do so if you were collecting a single payment. If you want to enter a check # or comment about the payment, this is where you do it.

V	Chris James	409 Alpine Street	Buildn	g ABC1 Jui	1-01-2013	Garage Fee		\$75.00
			Post payment	from Chris Jan	nes at 409 Al	pine Street for	Jun-01-2013	(Garage Fee)
			Amount	Received On	Method		Check#	Comment
			75	May-31-2013	Check	•		
			More Payment O	ptions	Accour	ting entry to be Rent Income		

(If you don't need to make any adjustments to the payments before you collect them, and **wish to collect the full amounts**, and for a **received date of today**, then you don't need to worry about the last step, just check the boxes for the payments you're collecting...)

Next, click the **Multipay** button:



You'll see the following notice:

All checked payments will be automatically collected based on the amounts, received dates, and other information you have specified. If configured, an accounting (income) entry will also be recorded for each payment. Note that only payments marked with a checked box will be auto-collected. Continue?

Click OK to continue, and the auto-save process will commence. When complete, a message will appear:



And that's it - you're done! The payments will be automatically collected, and (if applicable) an income accounting entry will be recorded for each payment. If the payments have been collected in full, they will of course clear from the payments due list. All payments will be recorded in the <u>Payment History</u> tab.

#### **Associated Accounting Entries**

Whenever payments are collected in the system, income accounting entries will be saved (if the payment had an associated account and (optionally) a sub-account linked to it.

Note that when a payment is opened (from the Payment History), edited, and re-saved, the corresponding accounting entry is not synchronized. You should adjust corresponding accounting entries to match your updated payment, to make sure your profit & loss and your accounting entry reports match your payment history totals.

Also note that when a payment is deleted, no accounting entries are automatically deleted – you should do this manually as well.

## **Partial Payments**

The system will allow you to collect a partial payment – just enter any amount between zero and the amount due for that line item.

When you enter a partial payment, 123Landlord will keep track of the remaining balance owing on a per due date basis. Balances owing (or credits) will always be shown on the <u>Payments Due</u> page:

Amount Due	Days Late	Collected	Balance		
\$950.00	3	\$495.00	\$455.00	Pay	9

on individual Tenant Detail pages (Charges & Balance tab)...

Current Charges & Balance \$1,770.00					0.00			
Jun 01 2013	\$950.00	\$495.00	\$455.00	\$0.00 (3)	\$0.00	\$0.00	\$455.00	\$
Payment: May	31 2013			\$495.00	Rent	Check	Ref#:	

... and of course on any generated Statements and rent roll reports.

You can also enter an amount **higher** than what is required – in the case of any overpayment, the system will calculate a credit - credit amounts are often shown in parentheses in the system, eg. (\$1500). Note that in most cases you should apply any funds available to the payment types and periods that can be paid at that time.

For example, if you have a tenant that shows three payments due in the system:

RENT	\$1500
GARAGE FEE	\$75
PARKING FEE	\$25

and you receive a check payment for **\$1550**, rather than posting the payment in full to RENT and having a credit owing there, you should probably apply \$1500 of it towards RENT, and the remaining \$50 towards another payment or even another period due date. In this case we could apply \$50 towards the GARAGE FEE, and the tenant would owe the remaining \$25 for that charge.

Some organizations like to do the opposite – that is, they prefer to post all receivables into the payment type it was intended for – so in the case they would post the full amount received into RENT (showing a credit/overage) and the other type GARAGE FEE would still owe in full.

At the end of the day it comes down to what your accounts receivable policies are, and how you wish to record your transactions in the system.

# **Discounting Payments**

When you are collecting payments, you have the option of entering an amount less than what it is owed and having the system accept this amount as enough to satisfy the payment period. This effectively means you are 'forgiving' or 'discounting' that period's amount due, and flagging the period as fully paid.

To accept a discounted payment and flag the period as 'fully paid', collect it on the Collect Payment screen – check the box to indicate it:

#### Amount Received



This means that to discount a payment you must use the more <u>manual method</u> on the Collect Payment screen to collect the payment – this option is not available from the <u>Quick Pay panel</u> or the <u>Bulk Pay method</u>.

If you check this box, no more payments will be required from the tenant for this due date. This will allow you to collect an amount lower than what is due, but the system will not continue to show a balance owing for the period.

**Note:** If you are collecting the full amount owed for this payment, the due date will be considered fully paid anyways, so you would normally only need to check this box if you are discounting the amount due for this period, but want to indicate that the amount received is sufficient.

## **Generating Receipts**

After you've collect a payment, you can generate a receipt for it with just a couple of clicks.

All payments for which a receipt can be printed are displayed on the <u>Payment History</u> screen – just check the box for each one you want to appear on the receipt:

8 payments totalling \$5,495.00					
	Received		Туре	Amount	Due Date
<b>v</b>	May-31-2013		Rent	\$949.00	Jun-01-201
<b>v</b>	May-07-2013	~	Rent	\$950.00	May-01-201
	May-07-2013		Garage Fee	\$25.00	May-01-201
<b>V</b>	May-28-2013		Garage Fee	\$75.00	Mar-09-201

Here we have chosen to generate a receipt for two rent payments and a garage fee payment.

Next, click the **Generate Receipt** button:



#### The Invoice Options screen appears:

Receipt Options	
Show Secondary Tenants	
Separate Receipts:	Return Address Options:
<ul> <li>For each primary tenant (default)</li> <li>For each primary tenant AND payment type</li> <li>For each payment</li> <li>All items on one receipt</li> </ul>	Change how the return address appears on invoices, receipts & statements
Comments for Receipt (optional, applied to all recei	pts):
Email Attachment Options:	
$\odot$ One file per tenant (default) $\bigcirc$ One file	for all tenants
Email Subject:	
Email Body:	
	.:
Email Receipt To Tenants	Print Receipt

If you have leases that have secondary tenants, you can choose to include those names on the receipt as well – check the **Show Secondary Tenants** box to do so.

To add a comment to the receipt, enter it into the **Comments For Receipt** field. This comment is applied to all receipts generated in the batch.

By default, the system will use your <u>Billing Account</u> info as the return address on the receipt – to override this, you can specify custom return address information – click the **Change how the return address appears...** link:

Change how the return address appears on invoices, receipts & statements

Return Address Fields		
⊚ Use My Billing Account Info	O Use the Field Values Below	
Company Name	Address 1	Address 2
ACME LLC	1234 Any Street	
City	State/Province	Post Code
New York	New York	
Telephone	Cellular	Fax
Email	Website	
	www.acme_llc.com	
		Save & Close

Select **Use the Field Values Below** and specify custom information. Select **Use My Billing Account Info** to revert back to the default settings.

The **Separate Receipts** setting allows you to control how the charges are grouped together on the receipt:

Separate Receipts:

- For each primary tenant (default)
- For each primary tenant AND payment type
- For each payment
- All items on one receipt

The default selection is to have a separate receipt generated for each primary tenant – in most cases, this is all you'll need.

If, for example, you wanted to have each charge type documented separately, you can do that – use the "for each primary tenant AND payment type" option. This means that if John Smith had payments for Rent and payments for Security Deposit, two receipts would be generated for him – one for each type.

You can also separate the receipts up by each individual payment (regardless of type), or you can combine every amount into one receipt, regardless of tenant. This last option is rarely used, but is useful if you wanted a duplicate record or journal entry of every item you've previously received from your tenants.

#### **Printing Receipts**

After you have configured how you want the Receipt to appear, click **Print Receipt** to generate the receipt and display the report viewer screen:

	阔 🔍 Pa	ige 1 Yof 1	D 🖂   🗒 🖨 Pdf	~
ACME Prope 10101 W 81st St New York New Yor Tel: 555 555 1111 Email: support@1	k 1011			
Receipt Chris James				Jun 04 2013
408 Alpine Street Palo Alto New So			Telephone 40	3 555 9912 403 555 9218
RECEIVED	DUE DATE	REF #	TYPE	PAID
May 28 2013	Mar 09 2013		Garage Fee	\$75.00
May 07 2013	May 01 2013		Rent	\$950.00
		1		
May 31 2013	Jun 01 2013		Rent	\$495.00
			TOTAL	\$1,520.00
Comments				

From here you can print the receipt or export it to PDF, which can be saved to your computer, emailed using your email software, etc.

#### **Emailing Receipts**

You can also use 123Landlord to email the receipt automatically, either directly to the tenant(s) on the receipt, or to other recipients.

On the **Receipt Options** screen, select how you want the email attachment to be sent:



You can specify a default email subject and body – this will be applied to all emails, but you can customize it on an per email basis as well later:

Email Subject:			
Your invoice is attached!			
Email Body:			
Hello, please find your invoice attached			

Also select whether you want to email the receipt to tenants, or to other recipients:

Email Receipt	To Tenants	-	
			and click the Email Receipt button.

• Single Email Mode:

If you've selected **One File for All Tenants**, or the receipt has only been generated for one tenant, a single **Send Email** screen will appear:

Send Email		
Find or Enter Email Address:		
Type a tenant, contact, or email add	ress	To: Cc: Bcc:
To:	Cc:	
None	None	
Bcc:		
Chris James [chris@123landlord.	com] 🗮	
Attached File:		
ReceiptForPayment.pdf		
Subject:		

If you've specified that the receipt be sent **to tenants**, the tenant email address (if entered in the system) will be pre-selected as a recipient. The subject and body text will also be pre-filled if you've supplied them on the Receipt Options screen. If you've entered an Email Signature on the <u>My Account</u> page, the signature will be appended to the end of the email body.

If you've specified that **other recipients** receive the email, you will have to supply those email addresses here.

• Bulk (Batch) Email Mode:

If you've specified **One File Per Tenant** and the receipt has been generated for **multiple tenants**, the **bulk Send Document Batch** screen will appear, allowing you to send the appropriate receipt to each tenant, either individually, or in a mass batch send:

nd	Document Bato	h								
C	c 🔲 Bcc me on all e	emails, using this address: User A	Account: sup	port@123k	andlord.com	•		S	end All Ema	ils
2 rec	eipts ready to send							•	Page 1 of 1	Þ
	Tenant	To:	Cc:	Bcc:	Subject	Details	Attachment			
	Chris James	chris@123landlord.com				\$	Receipt.pdf		Send	×
	Joe Namath	joe.namath@nfl.com				۵	Receipt.pdf		Send	×

Each tenant for which an invoice has been generated will appear as a row in this list.

If you specified that tenants will receive the email, their email addresses will be prefilled here, if available. If you specified that other recipients will receive the email, you can supply those email addresses here.

Click the **Show More** button to expand any row – this will display the details of each individual email message to be sent:

Email Message						
To:	chris@123landlord.com	Cc:				
	Tip: separate email addresses with a comma.					
Subject:	Your receipt is attached					
Body:						
	Hello please find your attached receipt - thanks for your payment					

You can completely customize each email message's recipients, subject, and body. Separate email addresses with a comma in the To: field. You can also add email addresses in the Cc: and Bcc: fields.

Click Save Changes when you are done customizing an email message.

When you are ready to send emails, you can click the **Send All Emails** button to send all messages automatically. They are sent as separate emails to the recipients as you have defined them – each tenant or recipient will receive the individual receipt attachment that has been generated for each tenant. You can click the Receipt.pdf hyperlink to preview the email attachment that will be sent for each tenant.

When the emails have been sent, the confirmation message appears:



If you would like to only send a portion of the email messages displayed, click the blue

**Send** button for each individual row

Emails sent using this method are passed to a queue and are processed in the order they are received – depending on system load and the number of emails being sent by you and other 123Landlord users at that time, it make take seconds or minutes for your emails to be processed and sent. Report an issue to 123Landlord support staff if your emails do not arrive by the next day.

**Note:** if you wait too long to send your emails, or if you browse off this page and go back with the Back button on your browser, this page might have timed out – you'll see this message:



The data on this page is valid for about 15-20 minutes. This message means you will have to go back and generate your document batch again, whether it was the Invoice, Receipt, or Tenant Statement.

# **Payment History**

When you collect payments in 123Landlord, they will be filed in the Payment History page – to view it, hover over the **Payments Button**, and click **Payment History**:

Payments	Acce
▶ Payments D	ue
Payment His	story

You can also use the **Payment History** button on the **Dashboard**:



	The <b>Payment</b>	History	page loads:
--	--------------------	---------	-------------

Lea	se Period (Des	c) [	•		2 9	Received: All	•	🚨 Genera	te Receipt	
9 pa	yments totalling	\$5,	091.00							of 1 🕨
	Received		Туре	Amount	Due Date	Method Check #	Tenant	Property	Building	
	May-31-2013	¥	Rent	\$495.00	Jun-01-2013	\$ Check	Chris James	409 Alpine Street	Buildng ABC1	Edit
	Jun-04-2013	0	Key Replacement Fee	\$50.00	May-09-2013	\$ Check	Joe Namath	1010 Test Property *		Edit
	May-07-2013		Rent	\$950.00	May-01-2013	\$ Check	Chris James	409 Alpine Street	Buildng ABC1	Edit
	May-07-2013		Garage Fee	\$25.00	May-01-2013	\$ Check	Chris James	409 Alpine Street	Buildng ABC1	Edit
	May-28-2013		Garage Fee	\$75.00	Mar-09-2013	\$ Check	Chris James	409 Alpine Street	Buildng ABC1	Edit
	May-28-2013		Rent	\$950.00	Mar-09-2013	\$ Check	Chris James	409 Alpine Street	Buildng ABC1	Edit
	May-31-2013		Security Deposit	\$1,521.00	Feb-04-2013	\$ Check	Chris James	409 Alpine Street	Buildng ABC1	Edit
	May-28-2013		Garage Fee	\$75.00	Feb-04-2013	\$ Check	Chris James	409 Alpine Street	Buildng ABC1	Edit
	May-28-2013		Rent	\$950.00	Feb-04-2013	\$ Check	Chris James	409 Alpine Street	Buildng ABC1	Edit

#### **Date Range Filtering**

By default, the Payment History screen shows "All" payments received, but you can also display payments just for the current month, current month, last month, last week, last 90 days, current year to date, or last year.

Select the date range you want in the **Received** filter:

Received:	All	-		ß
			and click the filter button	-

You can set the default date range that will be displayed here on the <u>Settings</u> screen:

Default Date Range	
All	•
All	
This Month	
This Week	
Last Month	
Last Week	
Last 90 Days	
Current Year To Date	
Last Year	

#### **Sorting Payments**

Payment History can be sorted by a number of different fields:



#### **Tenant & Property Filtering**

You can filter the Payment History list to only show payments received for a specific tenant or property – just start typing a tenant name into the filter textbox:

John		$\mathcal{Q}$
John Smith	Ľ	
a ¢0.076.00		

You can also search for a specific property name:

	112	$\mathcal{Q}$
	112 Alpine Street 🛛 🖌 🖌	
n	g \$8,876.00	

As you type, tenant or property suggestions will appear, based on the tenants and properties you have added – click a suggestion to filter the Payment History list accordingly.

#### **Open vs Closed Leases**

By default, the Payment History list shows open leases only. To view closed leases, click the drop down:

Hide Closed Leases	-	and select "Include Closed Leases".	
		and select include Closed Leases.	

#### **Printing Payment History List**

To print the current list of payments received, click the **Print** button:



A report window will appear, where you can print or export the report to PDF:

Payment History ACME Propertie							Properties LL	
Received	Туре	Amount	Lease Period	Method	Check #	Tenant	Property	Building
May 31 2013	Rent	\$495.00	Jun 01 2013	Check		Chris James	409 Alpine Street	Buildng ABC1
Jun 04 2013	Key Replacement F	Fee \$50.00	May 09 2013	Check		Joe Namath	1010 Test Property	-
May 07 2013	Rent	\$950.00	May 01 2013	Check		Chris James	409 Alpine Street	Buildng ABC1
May 07 2013	Garage Fee	\$25.00	May 01 2013	Check		Chris James	409 Alpine Street	Buildng ABC1
May 28 2013	Garage Fee	\$75.00	Mar 09 2013	Check		Chris James	409 Alpine Street	Buildng ABC1
May 28 2013	Rent	\$950.00	Mar 09 2013	Check		Chris James	409 Alpine Street	Buildng ABC1
May 31 2013	Security Deposit	\$1,521.00	Feb 04 2013	Check		Chris James	409 Alpine Street	Buildng ABC1
May 28 2013	Garage Fee	\$75.00	Feb 04 2013	Check		Chris James	409 Alpine Street	Buildng ABC1
May 28 2013	Rent	\$950.00	Feb 04 2013	Check		Chris James	409 Alpine Street	Buildna ABC1

#### **Email List (Attachment)**

To convert the current list of payments received to a file attachment and automatically email it, click the **Email** button:



The Send Email screen appears, with the payment history list attached as a PDF file:

ype a tenant, contact, or email addres	S
To:	Cc:
None	None
Bcc:	
None	
Attached File:	
PaymentList.pdf	
Subject:	

# **Archiving Payments**

Over time, the Payment History list will grow long and cluttered, as more and more payments are recorded. You can minimize this by setting your default date range filter (on the Settings screen) to be something reasonably limiting, such as all payments received in the **Last Month**, for example – this will keep your backlog of payments relatively small.

Another way to clear out old payments from the main Payment History view is to simply **archive** them. To archive payments just means to file them away in a separate master list, keeping only the most current payments in the main list.

To archive any payments, first check their box to select them:

May-28-2013	Garage Fee	\$75.00	Mar-09-2013	\$
🗹 May-28-2013 🗸	Rent	\$950.00	Mar-09-2013	\$
May-31-2013	Security Deposit	\$1,521.00	Feb-04-2013	\$

Then, click the Archive button at the very bottom of the Payment History page:

May-28-2013	<ul> <li>Rent</li> </ul>	\$950.00	Feb-04-2013	Check
Archive Delete		Displaying all records sor	ted by Lease Period	i (Desc) (desc)

A confirmation prompt will appear (click OK):

All payments you have checked will be moved to the Archived Payments list. Continue with archive?



Click the "Show all X archived payments" link to display the **Archived Payments** list - you can also view this list by selecting Payments  $\rightarrow$  Archived Payments:

Payments	Acco
Payments D	ue
Payment His	story

Archived Payments

The list is similar to the main Payment History list, except it contains archived payments:

rchi	ved Payment I	His	tory								Hide Clos	sed Leases	
Lea	se Period (Desc)	-	ē2		2	6	Received:	All	•	Gene	rate Receij	ot 🔒	
3 arc	hived payments to	ota	lling \$2,546.00								•	Page 1 of 1	Þ
	Received		Туре	Amount	Lease Period		Method	Check #	Tenant	Property	Building		
	May-28-2013		Garage Fee	\$75.00	Mar-09-2013	\$	Check		Chris James	409 Alpine Street	Buildng ABC	Edit	×
	May-28-2013	~	Rent	\$950.00	Mar-09-2013	\$	Check		Chris James	409 Alpine Street	Buildng ABC	Edit	×
	May-31-2013		Security Deposit	\$1,521.00	Feb-04-2013	\$	Check		Chris James	409 Alpine Street	Buildng ABC	Edit	×
Unar	chive Delete				Lease Period (Desc ave been archived.			your workin	g set of payments.		Total I	Paid: \$2,5	46.0

You can also un-archive payments to remove them back to the main payment history list:



# **Credits Payable**

These are amounts that are intended to be returned back to the tenant, and could include things like security deposit re-payment, credits for services rendered, refunds, or other similar payments.

1. The first step is to add the credit on the tenant's account. This happens on the Lease Edit screen, the same place that you'd set up the lease terms and add

Other Charges. Select the **Other Charges & Credits** tab - add a new credit in the "Credits" section:

Credits				
Reason / Comment	Туре	Amount	Credited On	Add
Refund tenant overpayment	Refund	125.00	Apr-10-2014	0

- 2. Enter the particulars of the credit, including the type, a comment, and the amount. Also indicate when the credit is to be issued and on the books (credited on date).
- 3. Click the ADD button and don't forget to scroll up and click SAVE LEASE.

With the Credit added, it will now be visible on the Payments  $\rightarrow$  Credits Payable screen:

Tena	ant & Period [	•		P 🔩 Sh	ow Credits Pa	ayable: All
l out	standing payabl	e credits totalling	125.00 AED			
	Tenant	Property	Building	Credited On	Туре	Comment

# **Posting a Credit Payable**

To post a credit payable you can select one or more entries using the check boxes (just like on the Payments --> Payments Due screen) and use the Multi-Pay button to "automatically pay & post the selected credits", or you can click the green Pay button to pay a line item individually:

Amount	Paid On	Method	Check #	Comment	
125	Apr-13-2014	Check/Debit Card 🖵	112	Paid	Post

The Post Payment panel appears, and you can enter the details of the exact date the credit was paid out the tenant, including the amount (you can enter a partial amount if the credit is to be paid with multiple transactions or checks, etc.), method of payment, and reference/check #. Enter a comment for your own reference.

When credit payments are posted, an expense accounting entry is filed in the accounting ledger as well - this represents the corresponding debit from your operating account and can have any expense account (GL) code you wish to tag it with.

Click POST and the payment is processed. The credit payment will then be displayed on the Credit Payment history tab, which is the same as the tenant payment history tab except this list is just payments that have been issued back out to tenants

All Credits (paid in full or otherwise) will appear on the Tenant Detail screen  $\rightarrow$  Charges & Balance tab:

Credits					
Orig Credited On	Туре	Credit Amount	Amount Paid to Tenant	Balance	Pmts
Apr 10 2014	Refund	125.00- AED	125.00 AED	0.00 AED	\$
Total		125.00- AED	125.00 AED	0.00 AED	

# Where Are My Accounting Entries?

Often, we'll get questions about missing accounting entries, or why the amounts for the payments received don't seem to match the amounts on the income accounting reports. Here's the culprit, in most cases:

#### **No Account Codes Assigned to Rental Payments**

When you first set up your 123Landlord account, there might not be any account codes added to the account, so the system doesn't assign any accounting entries to incoming payments.

This is what you'll see if you go to the Admin page / Accounting tab (no account codes):

Administ	ration			
Accoun	ting Periods			
		unting entries roll up to a	ccounting periods for	reporting p
Period Nam	e	Start Date	End Date	
		No acc	counting periods	
Accoun	ting Codes			
		seful to categorize accou		s/expenses
Name	Description	GL Code	Туре	Sub-Acc
		No acc	count codes	
Add Stan	dard Account Codes			

You can add a standard set of account codes by clicking the blue button, or you can add your own custom ones.

So without these codes, you'll see this when you click Payments  $\rightarrow$  Payments Due and then click the green "Pay" button (Method #2 above):

<sup>-</sup> Nov-01-2012 (Rent)									
Method			Ct	neck#					
Check	•								
	Accounting entry to be filed under: (no account specified)								
Dec-01-2012		Rent	\$1,500.0	0	18				

"No Account Specified"

Alternatively, if you click Payments  $\rightarrow$  Collect a Payment and select a tenant/unit, you'll see this if you scroll down to the "Accounts" section:

Accounts	
Payment	Late Fee
Account	Account
None	None
Sub-Account	Sub-Account
None	None
Account & sub-account settings will be remembered for your next p	payment.
Accounting Period	
None	

This means that no accounting entries will be created for these payments.

#### **How To Correct This**

All you need to do is:

1. Add a standard set of account codes in Admin  $\rightarrow$  Accounting tab.

2. Collect the first payment manually (using the Payments  $\rightarrow$  Collect Payment method) and specify the account for the rental payment (i.e. "Rent Income") and the account for any late fee (i.e. "Late Fees"):

Accounts	
Payment	Late Fee
Account	Account
Rent Income	Late Fees
Sub-Account	Sub-Account

Save the payment - and an accounting entry should be saved as well (income entry).

3. The system will remember your account choices and they will be applied to all future payments, whether you collect them using the Payments  $\rightarrow$  Collect Payment method, or the faster Payments Due  $\rightarrow$  Pay button (green), which should now show the following:

Check	•			[
Accounting entry to be filed under: Rent Income				
-01-2012	F	Rent	\$1,500.00	18

If you're collecting non-rental payments, or any payments that you want applied to a different accounting code, use the Payments --> Collect Payment method, scroll down and manually specify the accounts you want the payments to go to. Accounting entries will be created appropriately.

# Chapter

# 8. Accounting

This chapter will demonstrate the accounting entries features of 123L and lord.

123Landlord will allow you to keep track of income and expense accounting entries. The system uses a simplified two ledger system of "money in" and "money out". 123Landlord is not designed to replace a true double-entry accounting system like Quickbooks, but the accounting features are robust enough to be used to track profit & loss, cash flow, and organize your spending into accounts & categories.

You can create income or expense accounting entries manually on demand – you add them when you receive income or spend funds for business related expenses. When you <u>Collect Payments</u> in the system, income accounting entries are (usually) created automatically. When you create Work Orders, expense entries can automatically be created to track labor and material costs.

# **Accounting Entries Page**

To view the income and expense accounting entries filed in the system, click the **Accounting** button on the <u>Main Toolbar</u>:



The Income & Expenses page loads:
come & Expe	enses										All Accounting Period	is 💌	Income	& Expens	es 🗖
Entry Date	▼ a·z				2	0	Entry Date:	All	•		New Expense	New l	ncome		
15 accounting e	ntries (Income:	\$9,971.00 E	xpense: \$0.	.00)									e Page	1 of 1	►
Period	Date	Income	Expense	Tax 1	Tax 2		Account	Sub-Account	Ref #	Tenant	Property	Building	Vendor		
	Jun-04-2013	\$50.00				\$	Rent Income			Joe Namath	1010 Test Property *			Edit	×
	May-31-2013	\$950.00				\$	Rent Income			Chris James	409 Alpine Street	Buildng ABC1		Edit	×
	May-31-2013	\$1,521.00				\$	Rent Income			Chris James	409 Alpine Street	Buildng ABC1		Edit	×
															~

You can move between pages by clicking the Previous/Next page buttons:



By default, the Income & Expenses page is filtered to All Accounting Periods and to show both Income and Expenses:

All Accounting Periods	-	Income & Expenses	¥
------------------------	---	-------------------	---

You can make selections in these drop down lists to filter to a specific <u>Accounting</u> <u>Period</u>, and/or to just show income or expense entries.

You can also filter accounting entries by a preset date range – either All entries, This Month, This Week, Last Month, Last Week, Last 90 Days, Current Year to Date, or Last Year. Just make a selection from the date range drop down:

Entry Date: All Click the Filter By Date Range button	<u></u>
Entries can be sorted by a variety of fields:	
Entry Date  Make a selection and click the Sort button	

You can search for accounting entries for a particular tenant or property by typing them into the search box:



ŧ

You can also search for accounting entries based on things like Ref # or a specific Amount.

To view the Comments for a specific accounting entry, click the Show More button

and the comments panel appears:

May-31-20	013 \$950.00	\$ Rent Income
Payment Received - in pe	erson, on time	

## **Creating Accounting Entries**

To create a new Expense entry, click **New Expense**. Similarly, to create a new Income entry, click **New Income**.



The Accounting Entry screen loads:

Accounting Entry		General	Recurrence
Type     Entry Date       Expense )     Jun-05-2013 )	Reference #	Accounting Period	
Building None	Property None		
Tenant None	Vendor None		
Amount Tax 1	Tax 2		
Account  None	Sub-Account		
Description			
Memo			
			Save

#### **Editing Existing Accounting Entries**

To modify an existing accounting entry, click the **Edit** button for the corresponding entry you want to edit:

333	Joe Namath	1010 Test Property *		Edit	×
	Chris James	409 Alpine Street	Buildng ABC1	Edit	×
	Chris James	409 Alpine Street	Buildng ABC1	Edit	×

The Accounting Entry screen loads with the entry's info loaded for modification:

Accounting E	ntry			General	Recurrence
Type Income	Entry Date May-31-2013 Y	Reference #	Accounting P	Period	
Building Buildng ABC1	-	Property 409 Alpine Stree	et 💌		
Tenant Chris James 💌		Vendor None			
Amount 950.00	Tax 1	Tax 2			
Account Rent Income		Sub-Account			
Description Payment Receiv	red - in person, on time				
Memo					
					Save

Make the changes you require and click Save to save them.

# **Recurring Accounting Entries**

You can create recurring accounting entries that repeat every day, week, month, or a custom number of days.

Create a new accounting entry and select the **Recurrence** tab:

Accounting Entry	General Recurrence
Make this item recurring	Repeating: indefinitely
Custom # of days:	Number of times to repeat:
Starting on: Jun-05-2013 V	Repeat until: Jun-05-2013

Click the **Make This Item Recurring** box to enable recurrence. Select whether the item will repeat monthly, daily, every 7 days, or select a custom number of days and enter those in the **custom # of days** field.

In the **Repeating** field, specify how many times the item should repeat. You can have the item repeat indefinitely, a specific number of times, or until a specific date. Regardless of the setting you choose here, <u>the recurring items will only appear in</u> <u>your income or expense ledger list when they have accrued</u> - that is, if your settings generate a set of recurring entries on Sept 1, Oct 1, Nov 1, and Dec 1 - and today's date is Nov 10th (for example), you'll only see the entries for Sept 1, Oct 1, and Nov 1. The Dec 1 entry will not appear until Dec 1 or later.

You should specify a **start date** for the recurring entries to appear. This date is important - here's why:

<u>The actual entry you're duplicating (or recurring)</u> is set up on the **General tab**. All of the information set on this tab will be duplicated, including amount, account/sub-account code, and the tenant/property/building it is assigned to. The first accounting entry generated will be set according to the entry date specified on the General tab.

The **next** recurring entry generated will occur on the **Starting On** date of the Recurrence tab. This is the first child recurring entry. Subsequent child entries will be created based on the recurrence settings you specify.

So, as an example, you create an income accounting entry with an entry date (on the General tab) of Oct 12. You specify a monthly recurrence starting on Nov 1, recurring four times. <u>You'll get the original accounting entry with an entry date of Oct 12</u>, and (when today's date is Nov 1 or later), <u>you'll see the first recurring entry for Nov 1</u>. As time moves forward, you'll see the Dec 1 entry, the Jan 1 entry, and the Feb 1 entry. Because you've specified a limit of 4 times, the recurrence will then stop.

#### **Approving Expenses**

If you have enabled Expense Approvals, additional fields show up in the Income & Expense list form.

You will see a drop-down on the upper right corner of the tab allowing to you switch between Approved & Unapproved (the default), Approved Only, or Unapproved Only. Switching this will filter the list.

All Accounting Periods	Income & Exper	Approved & U	napproved 🔽
	New Expense	New Income	

Open an existing entry (expense) or create a new one. At the bottom of the entry detail screen, there is a drop down to switch between Unapproved and Approved for the entry. Toggle it accordingly and Save:

Memo	
Unapproved -	s

4. The accounting entries that are approved show a green 'check' icon.

Note:

- this is only for expenses, not income entries.

- with this setting on in Admin, only approved expenses will show up on the accounting entry and profit & loss reports (reports screen).

- you can get a list of unapproved expenses, just by switching the filter toggle to 'Unapproved Only' and the other filter to "Expenses Only".

# Chapter O

# 9. Work Orders

This section demonstrates how to use the Work Order features in 123Landlord.

Work Orders allow you to keep track of repairs, renovations, service calls, and other work being done on your properties, either at the request of tenants, or on your own accord.

# **Viewing Work Orders**

The work orders screen is accessed from the **Work Orders** button on the <u>Main</u> <u>Toolbar</u>:



Open, Pending, and Closed Work Orders are displayed:

Op	ened Date	Search by p	roperty	or buildin	g name	2	Due: All		New Wor	k Ord	er		3
2 is	sues									•	Page 1	of 1	Þ
	Due	Summary		Туре	Priority	Opened	Property	Building	Vendor				
<u> </u>	Mar-30-2013	Fix leaky faucet	\$	Repair	Normal	Feb-27-2013	47101 Coventry Blvd	West Block A				Edit	>
▲	Mar-09-2013	Repair broken fence	\$	Repair	Normal	Feb-27-2013	50 Gleniffer Lake Road	West Block A		R		Edit	3

Pending Wo	rk Orders								
Opened Date		Search by property	or building nam	e 🖉 🔍	Due: All	-	New Work O	rder 🔒	
0 issues							•	Page 1 of 1	Þ
Due	Summary	Туре	Priority	Opened	Property	Building	Vendor		
Displaying all reco	rds sorted by Oper	ned Date							
Closed Work	Orders								
Opened Date		Search by property (	or building nam	2	Closed: All		New Work Or	rder 🔒 [	
0 issues							•	Page 1 of 1	►
Closed	Summary	Туре	Priority	Due Ope	ened Property	Building	Vendor		
Displaying all record	ds sorted by Open	ed Date							

Similar to the <u>Property</u>, <u>Tenant</u>, and <u>Accounting</u> screens, Work Orders can be filtered by a preset date range, sorted by various fields, and you can search by tenant or property by typing into the search boxes.

Work Orders have one of three statuses – Open, Pending, or Closed. You can use these to mean anything appropriate to your organization, but for most purposes an open item is one that is new and work is currently being performed on the item. A pending work order would represent one where work has been completed and is under review, pending invoice or payment transaction, waiting for feedback from tenant, or some intermediate phase. A closed work order would likely mean an item where all work has been completed, vendor is paid, and tenant has been notified and is satisfied with the repairs.

#### **Creating a New Work Order**

To create a new work order, click the **New Work Order** button – either on the open work orders panel, the pending panel, or the closed panel. Depending on which one you click, the **Work Order** screen loads with the **Status** field set appropriately (open, pending, or closed):

#### New Work Order

Add New Wo	ork Order		General Recurrence
🔺 Note: Sur	mmary is required.		
Building	One World Trade Center	<ul> <li>Property</li> </ul>	first floor 💌
Summary	Replace Doors		
Date Opened	Nov-10-2015 V	Date Due	Jan-01-2016
Work Description			н. Н.
Туре	Repair	Status	Open 💌
Priority	Normal 💌	Vendor	Peter Jacobson (Peter's Windov 💌
Quick Save			Save & Enter More Info

You can link the work order item to a specific **Property**, which auto-selects any corresponding Building and/or Tenant. The address for the property, if entered, is also displayed.

Enter a **Summary** to title the Work Order item, and a **Work Description** to describe the nature of the work order.

You can select a **Type** (Repair, Maintenance, Incident, Checkup, Meter Reading, Remove & Replace, Violation, or Other) and a **Priority** (Normal, Low, Medium, High, or Urgent).

If you have added Vendors on the Admin screen, you can link the Work Order to a specific <u>Vendor</u> by selecting it here. This will help organize your work orders by the individuals and firms performing the work involved.

Click the 'Save and Enter More info' button to enter more detail about the Work Order. Clicking this option will open the Work Order Detail form.

Edit Work Order # 2075541 **Replace Doors** Edit Edit Details Property Туре Repair first floor Status 1st floor Open Priority New York NY Normal Vendor Peter Jacobson (Peter's Window Replacement) Building One World Trade Center Invoice # Leased To Howell Astor Key/Entry Comments Add New Date Comment User No comments linked to this work order Files & Documents File Name Comment

Work Order Details - first floor

Click the Details 'Edit' button to enter or edit the status, priority, vendor and entry instructions

Details	
Type Repair	Status
Priority	Vendor
Normal 💌	Peter Jacobson (Peter's Window Replacement)
Invoice #	Key/Entry Instructions

The **Key/Entry Instructions** field is useful to indicate (either to your staff or to your vendors/servicepeople) how access to the property is to be gained. Normal input for this field would be along the lines of something like "Tenant will be home for the appointment", or "Tenant has left key at main leasing office".

Click the 'Edit' button on the Date pane to modify Work Order status dates.

Opened On	- Edit
Nov 10 2015	
Due On	
Jan 01 2016	
Work Started On	
Completed On	

Up to four dates can be associated with a Work Order – **Opened On** date, **Date Due**, **Work Started** date, and **Completed Date**. These let you indicate milestones during the lifecycle of the project or service call.

#### **Adding Comments to a Work Order**

Comments can be added to a specific work order by:

- 1. Select the Work Orders tab
- 2. Filter for the specific work order
- 3. Click the 'Detail' button to open the work order details
- 4. Click the 'Add New' in the comments pane. This will open the work order comment form

Comment	
Comment Date	Include Comment on Report
Nov-12-2015	
Started removing old door	
	H

- 5. Enter the comment. If you would like this comment on the work order report, select the 'Include Comment on Report' check box.
- 6. Save and exit.

You can select the 'Mail' icon to email the comment. If you selected a tenant as the recipient of the email, an entry will also be copied to the tenant's contact history.

#### **Adding Files & Documents to a Work Order**

This section of the work order form allows you to upload files and documents specific to the work order. To upload a file:

- 1. Select the Work Orders tab
- 2. Filter for the specific work order
- 3. Click the 'Detail' button to open the work order details
- 4. Click the 'Upload Files' button in the Files & Documents pane. This opens the 'Upload Files' pane.
- 5. Select the file to upload.
- 6. Click the 'Upload' button, to upload the file.

#### Adding Expense Entries for Work Order Items

To add an expense to a work order:

- 1. Select the Work Orders tab
- 2. Filter for the specific work order
- 3. Click the 'Detail' button to open the work order details
- 4. Click the 'Expenses' tab in the top right corner.
- 5. Click the 'Add New' button in the expenses pane. This will open the Account Entry form.

Accounting Entry			
Type Expense 👻	Entry Date	Reference #	Accounting Period
Vendor	nia Window Daplacement)	1	
Amount	er's Window Replacement)	Tax 2	
1500.00	15.00	0.00	]
Account		Sub-Account	
Maintenance	•	None	<b>~</b>
Description			
Replacing doors			
Memo			

6. Enter the expense information and click 'Save'. The work order expense information can now be tracked on the 'Accounting' tab and can can be reported on.

Important things to remember:

- If you delete the work order, the associated expense entry will **NOT** be deleted. This should be done manually. Also, if you un-check the box for either labor cost or materials cost on an existing work order and save it, <u>this will not remove any</u> <u>previously added accounting entry</u> - you should do your deletes manually on the accounting entry side.

- If you edit an existing work order that has a linked expense entry, and you change the amounts for labor cost or materials cost, the associated amounts in the expense entry will also change. If you change what account codes or what dates it is based on

- If you specify an account code for the accounting entry and for some reason you subsquently delete those account codes on the admin screen, <u>the account code will</u> <u>be reset to 'none' for those entries</u>. This was always the case for accounting entries when the master account code was deleted, so nothing has changed here.

#### **Recurring Expenses for Work Orders**

In some situations you may want to have a work order with recurring expenses. To do so, follow the procedure outlined above to open a specific work order and then follow these steps:

- 1. Click the 'Recurrence' tab in the top right corner.
- 2. Check the 'Make this item recurring', complete all information and click the 'Save' button. Select whether the item will repeat monthly, daily, every 7 days, or select a custom number of days and enter those in the 'custom # of days' field.

every month	a specific number of times 💌
Custom # of days:	
	3
Starting on:	Repeat until:
Nov-17-2015	~
Nov-17-2015  n make this work order recurring, which means it will date, or for a certain number of times. Most details a es, and file attachments will not. Child recurring entrie st entry (the parent) will be created based on the 'Date	be duplicated every month or day (or whatever your setting) indefinitel

- 3. In the "Repeating" field, specify how many times the item should repeat. You can have the item repeat indefinitely, a specific number of times, or until a specific date. Regardless of the setting you choose here, the recurring items will only appear in your work order list when they have been generated for example, if your settings generate a set of work orders on Sept 1, Oct 1, Nov 1, and Dec 1 and today's date is Nov 10th, you'll only see the entries for Sept 1, Oct 1, and Nov 1. The Dec 1 entry will not appear until Dec 1 or later.
- 4. You should specify a start date for the recurring work orders to appear. This date is important here's why:

The actual work order you're duplicating (or recurring) is set up on the General tab. Most of the information set on this tab will be duplicated, including the description and work details, type, status, priority, status, and the tenant/property/building it is assigned to. The first work order generated will be set according to the Opened date specified on the General tab.

The next recurring work order generated will occur on the Starting On date of the Recurrence tab. This is the first child recurring entry. Subsequent child entries will be created based on the recurrence settings you specify.

So, as an example, you create a work order with an Opened date (on the General tab) of Oct 12. You specify a monthly recurrence starting on Nov 1, recurring four times. You'll get the original work order with an Opened date of Oct 12, and (when today's date is Nov 1 or later), you'll see the first recurring entry for Nov 1. As time moves forward, you'll see the Dec 1 entry, the Jan 1 entry, and the Feb 1 entry. Because you've specified a limit of 4 times, the recurrence will then stop.

#### **Closing a Work Order**

To simplify closing an existing work order, the "Close" button was added to the drop down panel that appears when you click the 'expand' arrows to show more info about an entry on the main Work Orders list page:

▲ 2048151 Oct-	04-2011 Fix lea	aky pipes and broken win	dows on garage.	\$ Rep
Work Description: Fix leaky pipes and broken	windows on garag	e.	Close	
Serviced By: (not entered)	Vendor Tax ID: entered)	(not Invoice #: (not entered)		
Work Started: Oct-11- 2011	Completed Date	e: (not set)		
Total Expenses: \$0.00	Total Tax: \$0.00			
Last Comment: (none)				

Clicking the close button will set the work order status to 'Closed' (it will move to the Closed work orders list) and the closed date will be set to today's date.

# Chapter 100

# 10. Reports

This section will demonstrate how to run 123L and lord reports, including the types of reports available and how to sort, filter, group, and export them to various file formats.

123Landlord comes complete with various reports that cover all aspects of your data and your business. Reports range from simple lists and detail sheets to full rent roll reports and profit & loss summaries.

# **Running Reports**

Click the **Reports** button on the <u>Main Toolbar</u> to display the full list of reports available:

Reports

#### Reports

The following reports are available. Most reports can be configured on the report viewer screen, including customized sorting and filter options. Select a report below to open it in a new tab.



Simple reports are accessed by just clicking the associated link:



#### List of all tenants. Includes first/last name, address, telephone, and

Other reports require minor configuration before you click their link:



More advanced reports require additional configuration before you select them, including date ranges, whether to include closed leases, exclude or include archived data, whether to include or hide comments, etc:

All Acct Periods	-	Show Comments
All	-	Exclude Archived

When you configure and select a report to run, it is displayed in the Report Viewer.

# **The Report Viewer**

When a report has been selected and generated, it is displayed in the Report Viewer:

Buildings	All Properties	• 💎 [	All Tenants	• 💎 [	No Grouping		Lease P	eriod 💌
omplete State	ments		N	⊲ ⊳	0	Pdf	Run for a	all owners
ACME Proper	ties LLC							
Tenant	Property	Building	Lease Period	Туре	Due	Days Late	Collected	Balance
John Smith	112 Alpine Street	East Block B	Jan 01 2013	Application Fee	\$100.00	155	\$0.00	\$100.00
John Smith	112 Alpine Street	East Block B	Jan 01 2013	Late Fee	\$0.00		\$0.00	\$0.00
John Smith	112 Alpine Street	East Block B	Jan 01 2013	Rent	\$1,200.00	155	\$0.00	\$1,200.00
John Smith	112 Alpine Street	East Block B	Feb 01 2013	Rent	\$1,200.00	124	\$0.00	\$1,200.00
John Smith	112 Alpine Street	East Block B	Feb 01 2013	Late Fee	\$0.00		\$0.00	\$0.00
Chris James	409 Alpine Street	Building ABC1	Feb 04 2013	Rent	\$955.00	121	\$950.00	\$5.00
Chris James	409 Alpine Street	Building ABC1	Feb 04 2013	Security Deposi	\$1,521.00		\$1,521.00	\$0.00
Chris James	409 Alpine Street	Buildng ABC1	Feb 04 2013	Garage Fee	\$75.00		\$75.00	\$0.00
Chris James	409 Alpine Street	Buildng ABC1	Feb 04 2013	Late Fee	\$0.00		\$0.00	\$0.00
John Smith	112 Alpine Street	East Block B	Mar 01 2013	Rent	\$1,200.00	96	\$0.00	\$1,200.00
John Smith	112 Alpine Street	East Block B	Mar 01 2013	Late Fee	\$0.00		\$0.00	\$0.00
Chris James	409 Alpine Street	Buildng ABC1	Mar 09 2013	Garage Fee	\$75.00		\$75.00	\$0.00
Chris James	409 Alpine Street	Buildng ABC1	Mar 09 2013	Late Fee	\$0.00		\$0.00	\$0.00
Chris James	409 Alpine Street	Buildna ABC1	Mar 09 2013	Rent	\$950.00		\$950.00	\$0.00

**<u>Remember</u>**: reports are always generated for the current owner selected in the <u>Current</u> <u>Owner</u> button on the top-right of the screen:



Most reports can be run for all owners, just check the box to do so:

Run for all owners

#### **Filtering Reports**

Most reports can be filtered for a specific Building, Property, or Tenant.

The first three drop down lists on the Report Viewer screen are the filter controls:

All Buildings	- 7	All Properties	- 💎	All Tenants	- 💎

As you select a specific building, the Properties filter list changes to show properties from the selected building. Similarly, as you select a property, the tenants list filters to show tenants linked to the selected property.

Once your filter is set, click the **Run Report** button to refresh the report.

#### **Grouping Reports**

Reports can be grouped by various fields – the fields available to group by are specific to the report itself. In many cases the report will also show sub-totals rolled up by the grouping you specify.

For example, to group the Open Work Orders report by Property, select the report and then select "Property" from the Property filter list:

Property	

Click the **Group Records** button , or the **Run Report** button:

ACME Pro	perties LLC							Work	Orders - Ope
Opened	Due	Summary	Туре	Priority	Labor	Materials	Tenant E	Building	Vendor
47101 Coventry Blvd									
Feb 27 2013	Mar 30 2013	Fix leaky faucet	Repair	Normal	\$85.00	\$0.00	۷	West Block A	
Jun 02 2013	Jun 30 2013	Repair torn roofing	Repair	Normal	\$0.00	\$0.00	١	West Block A	
Jun 02 2013	Jun 06 2013	Refinish driveway	Maintenance	Normal	\$0.00	\$0.00	٧	West Block A	
Total : \$85.00 \$0.00									
50 Gleniffer I	ake Road								
Feb 27 2013	Mar 09 2013	Repair broken fence	Repair	Normal	\$500.00	\$115.00	٧	West Block A	
May 26 2013	Jun 30 2013	Spring cleanup	Maintenance	Normal	\$0.00	\$0.00	١	West Block A	
Total :				\$5	00.00 \$11	5.00			
Grand Tota	l :			\$5	85.00 \$11	5.00			
						Sort	ed by Opened Date   Filtered by Building: All	Buildings Property: All Pro	perties Tenant: All Tenan Grouped by Prope

The report is grouped together by Property, and sub-totals on a per-property basis are calculated.

#### **Sorting Reports**

Report rows can be sorted by a number of different fields – these are usually specific to the report in the same way group fields are. To sort, simply select the field you wish to sort by:

Property	-	12

and click the **Sort Records** button

You can only sort and group reports by one field at a time.

#### **Printing & Exporting**

After you have generated your report and you are satisfied with the output, you might want to save the report results to a file, or print it.

To do, ensure the format setting is set to the file format you want (typically PDF or RTF / Word) and click the Print or Save button:



# Chapter

# **11. Dashboard**

This chapter will demonstrate the features of the Dashboard and the kinds of information it summarizes.

A hub of activity for your business, the dashboard provides an instant real-time status update, displaying information about who's late and what's due, expiring leases, pending work orders, and recent tenants. Information is summarized in tabular and chart format.

#### **Viewing the Dashboard**

Click the Dashboard button on the Main Toolbar:



The **Dashboard** page loads:

Add New Tenant Add New F	Property Collect	a Payment	A= A= Payments Due	Payment His	tory	Create a Work	Order	Crea	ate a Lette	ər	Do Credi	Check
CME Properties LLC							οι	ıtstar	iding F	Payme	ents by	Mont
Dverview		Late Rent	(days late)		All Du	10 💌	4					
Payments Due (Jun - May)	3-3 view	Jun-1-2013	51,200.00 (4)	Rent	oL 🍥	hn Smith	3				_	_
Expired Leases	0 view	Jun-1-2013	5455.00 (4)	Rent	e c	nris James						
Work Orders (Open)	3 view	May-1-2013	\$1,200.00 (35)	Rent	e Jo	hn Smith	2					
Work Orders (Pending)	0 view	Apr-1-2013	\$35.00 (65)	Late Fee	🥥 CI	nris James	1					
Work Orders (Closed)	0 view	Apr-1-2013	\$950.00 (65)	Rent	e c	nris James	0					
Leased Properties	4 view	Apr-1-2013	51,200.00 (65)	Rent	🥥 Jo	hn Smith	0	Feb	Mar	Apr	May	Jun
Vacant Properties	3 view	Mar-1-2013	\$1,200.00 (96)	Rent	🥥 Jo	hn Smith						
Occupancy Rate	57.1 %	Feb-4-2013	55.00 (121)	Rent (view all 10 late rent		ris James lee payments)		# Paym	ents Du	е		
Recent Leases		Other Late	Payments		All Du	ie 💌						
		Jun-1-2013	\$75.00 (4)	Garage Fee	e c	nris James	Du	ie Vs	Collec	ted (1	This Mo	onth)
Soe Namath	a 🖓 🤌 🗾 🏡	May-31-2013	\$125.00 (5)	Miscellaneous	e c	nris James						
1010 Test Property * 1010 Test Street		May-1-2013	\$50.00 (35)	Garage Fee	e c	nris James						
Tenant Palo Alto CA		Apr-1-2013	\$75.00 (65)	Garage Fee	e c	nris James						
Rent: \$1,200.00 (Monthly)												

## **Dashboard Menu Toolbar**

The Dashboard Menu toolbar contains buttons to access commonly-used areas of 123Landlord, or to perform common tasks:



The menu buttons are fairly self-explanatory and are as follows:

Add New Tenant, Add New Property, Payments Due, Payment History, Create a Work Order, Create a Letter, and Do Credit Check.

#### **Overview Panel**

This panel shows counts of due payments, expired leases, work orders, leased & vacant properties, and your occupancy rate (leased  $\div$  (leased + vacant)).

Payments due counts are shown for the current month and the last month.

🧼 Payments Due (Jun - May)	3 - 3	view
🥚 Expired Leases	0	view
🌏 Work Orders (Open)	3	view
Work Orders (Pending)	0	view
🧼 Work Orders (Closed)	0	view
Leased Properties	4	view
Vacant Properties	3	view

# **Late Rent Panel**

The Late Rent panel shows a subset of the full list of late rent payments and late fees – the amount due is shown, days late, and a lateness indicator (green for less than 30 days late, yellow for 30 days late or more, red for 60 days late or more).

Late Rent	(days late)		AI	I Due 💌
Jun-1-2013	\$1,200.00 (4)	Rent		John Smith
Jun-1-2013	\$455.00 (4)	Rent	۲	Chris James
May-1-2013	\$1,200.00 (35)	Rent	0	John Smith
Apr-1-2013	\$35.00 (65)	Late Fee	0	Chris James
Apr-1-2013	\$950.00 (65)	Rent	0	Chris James
Apr-1-2013	\$1,200.00 (65)	Rent	۲	John Smith
Mar-1-2013	\$1,200.00 (96)	Rent	0	John Smith
Feb-4-2013	\$5.00 (121)	Rent	0	Chris James
		(view all 10 late ren	t or la	ate fee payments)

# **Other Late Payments Panel**

This panel is the same as the Late Rent panel, except it shows non-rent payments that are due.

Other Late		AI	I Due 💌	
Jun-1-2013	\$75.00 (4)	Garage Fee	۲	Chris James
May-31-2013	\$125.00 (5)	Miscellaneous	۲	Chris James
May-1-2013	\$50.00 (35)	Garage Fee	0	Chris James
Арг-1-2013	\$75.00 (65)	Garage Fee	۲	Chris James
Jan-1-2013	\$100.00 (155)	Application Fee	0	John Smith

# **Expiring Leases Panel**

This panel shows leases that expiring within the selected date range. You can choose to show properties that are expiring within the next 7, 14, 30, or a custom number of days:



To set a custom number of days for lease expiries to show up on this panel, click the **Settings** button (top-right hand corner of any screen) and enter the custom number of days:

Dashboard	Lease Expiry
120	days

### **Recent Leases Panel**

This panels shows the most recent leases (tenants & properties) created in the system.



#### **Recent Work Orders Panel**

This panel displays the most recent Work Orders.



### **Contact History Reminders**

This panel shows contact history reminders – these items are added on the Tenant Details  $\rightarrow$  <u>Contact History</u> tab when you create new contact history items. There is an option on that screen to include a 'reminder' with your contact history record – the reminders are displayed here on the Dashboard:

Contact History Reminders					
May-28-2013 Telephone	Chris James				
Spoke to tenant on the ph					

#### **Outstanding Payments by Month Chart**

This chart indicates the number of payments that have not been paid in full, by month, for the last five months.



# **Due Vs Collected (This Month) Chart**

This shows the percentage of due payments vs. payments that have been collected in full.



#### **Time Between Due and Collected Chart**

This chart indicates the average number of days that are between your payment due dates (when payments are due) and the actual received dates of payments for those periods. This is a good indicator of how late your tenants pay, so a low number of days on this chart is good.



# **Income & Expenses by Month**

This chart is a basic summary of your income accounting entries total against your expense entries total, by month, for the last five months.





# Chapter

# 12

# 12. User Settings

This chapter highlights the different Settings options available to a User and how they are used in 123L and lord.

The Settings screen allows you to customize how 123Landlord works for you, and lets you tweak default selections, calculation rules, and regional settings.

# **Viewing the Settings Screen**

Click the **Settings** button which is found at the very top-right corner of most screens:



#### The **Settings** screen loads:

Settings			
Sort Tenants By	Sort Properties By Property Name	Default Date Range	Dashboard Lease Expiry
Tenants Usually Pay By Check	Typical Application Fee	Typical Deposit Amount 500	Typical Rent Amount 1000
Default City Palo Alto	Default State California	Show Money in this Currency USA/Canada Dollar \$	Show Property Sizes In Square Meters 💌
On Reports Show Company Name Only		Show Custom Logo	Switch to Next Due Date Right away 💽 More info
Tax 1 Name Tax 1	Tax 1 Rate	When Sending Email, Use This as the 'Fro User Account: support@1231andlord.cor	
Tax 2 Name Tax 2	Tax 2 Rate	Email Me:	
Page Size Limit (List Screens) 25 records / page 💌	Note: 'Show All Records' may increase page load times for large numbers of records.	When Leases Have Expired When Work Orders Are Due When Tenants Send Work Order Requ	uests
		Notification emails are sent on the 5th, 15th, an	d 25th of each month
Currently browsing in unsecured m	ode. Switch to secure SSL (https) m	iode.	Sa

# **Default Field Settings**

123Landlord will let you specify which fields you usually sort properties and tenants by, as well as default date ranges and some other fields. Wherever possible, these are used on other areas of the screen as default selections. For example, if you choose to **Sort Tenants By** the Last Name field on the Settings screen, the Tenants list screen will load, sorted by Last Name by default. You can of course change it on the Tenants list screen, but it will always revert to the default specified on the Setting screen on the first load of the page.

#### **Sort Tenants By**

Sort Tenants	Ву
Last Name	•

Indicates which fields to typically sort tenants by

#### **Sort Properties By**

Sort Properties By
Property Name 💌

Indicates which field to typically sort properties by

#### **Default Date Range**

Default	Date	Range	
Last M	onth		-

Indicates the typical date range to use when displaying data on screens like the Payment History and Payments Due pages

#### **Dashboard Lease Expiry**

Dashboard	Lease	Expiry
120	day	S

Specifies how many days to look ahead for upcoming lease expiries, for the "custom" option on the Dashboard Expiring Leases panel

#### **Tenants Usually Pay By**

Tenants	Usually	Pay By
Check		-

Specifies the default payment method; used on the Payment History Quick Pay panel and the Collect Payment page.

#### **Typical Application Fee**

Typical	Application	Fee
25		

Specifies the usual application fee; inherited by all new property records you create

#### **Typical Deposit Amount**

Typical	Deposit	Amount	
500			

Specifies the usual deposit amount; inherited by all new property records you create

#### **Typical Rent Amount**

Typical	Rent	Amount	
1000			

Specifies the usual default rent amount; inherited by all new property records you create
#### **Default City**

Default City	
Palo Alto	

Specifies the default city to use when creating new tenants and properties

#### **Default State**

Default State	
California	-

Specifies the default state/province to use when creating new tenants and properties

#### **Show Property Sizes In**

Show	Property	Sizes	In
Squa	are Meters	•	

You can choose to display sizes on property screens in Square Feet, or Square Meters

## **Currency Setting**

You can specify the currency that you work most often in -123Landlord is preloaded with a number of different world currencies - contact us to add one that isn't already in the drop down list.

Show	Money	in	this	Currency	
EUE	Euro€				•

When you select a currency, 123Landlord does **not do any cross-currency conversion**. That is to say, the system will not convert existing values entered from one currency to another based on some current market rate. The system uses the currency setting for **display** only. It will show monetary values with the correct symbol associated with the currency you select, and the typical numeric format association with that regional culture.

If one user in your company has his or her currency setting set to **USA/Canada Dollar \$** and enters a record with a monetary amount of 950.00 associated with it, it will appear as **\$950.00** (nine hundred & fifty dollars). If another user on your account logs in with his or her currency setting set to **Denmark Kroner kr**, however, they will see this amount as **kr 950,00** – regardless of the currency rate differences between this two amounts, the intrinsic value stays the same – only the **display** format is modified.

## **Accounting Entries Tax Settings**

When you enter accounting entries, there are fields to include two optional tax amounts. These could represent sales tax, a regional tax, VAT, or some other goods & service tax.

If these are applicable to you, you can specify the names and rates for these taxes on the Settings screen:

Tax 1 Name	Tax 1 Rate	
Tax 1	0	%
Tax 2 Name	Tax 2 Rate	
Tax 2	0	%

## **Report & Company Logo Settings**

These settings impact what information is shown on reports and screen headers:

On Reports Show	Show Custom Logo	
Company Name Only	Hide Custom Logo	-

On reports, you can show one of the following:

- Your Company name (from the My Account → <u>Billing Tab</u>) in the report header
- Your Company name in the header, with the <u>current Owner</u> name in the footer.
- Owner name in the header
- Owner name in the header, with the Company name in the footer.

For your <u>custom logo</u>, you can:

- Show it in the 123Landlord header on all screens of the system AND on reports
- Only show it on reports
- Only show in in the 123Landlord header
- Hide the company logo (not displayed in system header or on reports)

### **Email Sending Settings**

When Sending Email,	Use This as the 'From' Address:	
User Account: suppo	ort@123landlord.com	-

When you send email from within 123Landlord, you can use (as the "from" address) the email address linked to your <u>billing account</u>, or the email address linked to your <u>user profile</u>. If you want your emails to come from a consistent source, you might want to standardize this and have all users use the billing account email address.

## **Email Notification Settings**

123Landlord sends out notifications regularly when a few different events or milestones occur:

mail Me:	
When Rent Is Late	
When Leases Have Expired	
When Work Orders Are Due	
When Tenants Send Work Order Requests	

You can choose to have email sent to you when Rent Is Late, when Leases Have Expired, when Work Orders Are Due, and/or when Tenants Send Work Order Requests.

Email notifications are only sent for active accounts (billing accounts in good standing) and are sent on the  $5^{th}$ ,  $15^{th}$ , and  $25^{th}$  of each month.

Un-checking these boxes will mean that no email will be sent to notify you of these events.

## **Record/Page Size Settings**

You can limit the number of records per page to 10, 25, 50, 75 or 100 - set this according to your personal preference and typical number of records. The property, tenant, payment, accounting, and work order screens will respect this setting and page accordingly.

You can also choose the "Show All Records" option to turn off paging. This is likely the best option if your typical number of records is around 100. This option may increase page load times for lists and screens with large number of records.

Page	Size	Limit	(List	Screens)
25 r	ecor	ds / pa	age	-

## Switch to Next Due Date Setting



When collecting payments, the system will auto-select (on the collect payment screens) the nearest due date from 'today' just to make it a bit easier and not have to always select the right due date for your payments.

For example, if today was March 10, and you had due dates in your lease like Feb 1, Mar 1, and April 1, the system would preselect April 1, because it knows this is normally the next period due in the lease (since Mar 1 has passed).

However, if you normally take a bit longer to get all your rental payments in, and you need more time, you might want to have the system wait a few days before it switches to the next due date. Some users have indicated that they often wait a few days because they want to make sure checks clear, ACH payments go through, etc. But by the time you go into the system on March 10, the system is already selecting April 1, so you

have to change this back to March 1 to collect the payment. This is an extra step that takes a bit longer to perform, especially if you have lots of payments to enter.

With this setting you can adjust this behavior, by specifying the number of days to wait before the system will select the next due date. For example, if you specify 15 days, the system will not start selecting April 1 until March 15. Until March 15th, the pre-selected due date will still be March 1.

Keep in mind that this only affects the pre-selected due date - you are of course free to change the due date to anything to allow you to collect the payment for the period you want. This does not force you to collect your payments at any specific time, or change anything in the system other than saving you a little time in changing the pre-selected value for the period due date.

## SSL (Secure Browsing Mode) Setting

You can use 123Landlord in a secured (SSL & https) browsing mode, which provides a secure, encrypted method of communications between our server and your browser.

SSL (secure sockets layer) is an industry standard and is used by millions of websites to protect data transmission from unauthorized access.

Currently browsing in unsecured mode. Switch to secure SSL (https) mode.

While we recommend SSL mode be turned on, you can elect to use either mode.

## Chapter

# 13

# **13. Services**

The Services screen allows the user to setup a tenant portal, provide the ability to signup for tenant credit reports & background checks and generate an applicant website import module.

٩	Admin	My Account	Settings	Services	Calendar	Occupancy Calendar	Messages +	Help	Log Out
				٨					
				17					
_									

## Tenant Portal

The tenant portal tab is used to set up your tenants so they can log into the system to see their current balance, create maintenance requests and to make payments to the property owner or landlord. The first step is to activate the tenant portal.

### How to activate the Tenant Portal

In order to activate a tenant portal, the tenant record must already exist and must be leasing a property. If the tenant is properly set up they will be displayed in the 'Tenant Portal Accounts' pane.

- 1. From the Tenant Portal tab click the 'Activate' button for a tenant. The button will change from 'Activate' to 'Deactivate' and will provide a PIN# which the tenant will use as the password to log into the portal.
- Click the 'Send Portal Info' button to send a link to the Tenants email address. The tenant will be emailed a link to <u>https://app.123landlord.com/TenantPortal/</u> - when this link clicked it will open a browser window or tab to the tenant login screen:

Tenant Login	
Login to your tenant portal (email & PIN :	required)
Email Address:	*
PIN #:	*
	Login

3. After the account has been activated, you can now select the settings for the tenant portal accounts.

Settings		Save
Show Money on the Portal In:	Allow Tenants To:	
USA/Canada Dollar \$	📄 Send ACH Payments 🕕	👿 Send Maintenance Requests
🕼 Show My Logo on the Portal	📄 Send CC Payments 🕕	Send Messages
Show my Logo on the Portai	Print Receipts	👿 See Balance & Payment History
	🔲 View Documents 🕕	

From the options above, you can enable the following:

- Send ACH Payments this allows the tenant to send the property owner echeck (bank-to-bank) payments through the automated clearning house system. To use this feature you must complete an application to confirm your business activities and identity, and be approved as an ACH merchant.
- Send CC Payments this option allows the tenant to pay their rent via credit card using a Stripe account. The property owner or landlord must set up an account with Stripe (easy & fast approval) for this option.
- Print Receipts allows tenant to print receipts

- View Documents allows tenant to view documents that you have uploaded to their file.
- Send Maintenance requests The tenant can send a maintenance request through the portal.
- Send Messages The tenant can send a messages to the property owner through the portal.
- See balance and payment history The tenant can view their payment history and balance owed.

#### How to add ACH Account Credentials

The ACH functionality of the tenant portal allows you to have multiple bank accounts and specify which account each tenant's funds transfer gets transferred to.

First, you need to have ACH payments enabled for your account (you'll need to be approved by the underwriting & compliance team first, but approvals are straightforward and only take 2-3 days). If you need multiple accounts, make sure request additional "Locations" when you're applying for the ACH add-on.

For each Location, you'll have a different Location ID and this is associated with a particular bank account into which your tenants will send funds.

Now, when you go to the Services page in 123Landlord, you'll see that there is an ACH Credentials section.

PLEASE NOTE: If you don't currently have ACH services enabled, nothing you add to this area will matter - you need ACH enabled to proceed here. Also, if you already have ACH services enabled, but you only have one account and you want to keep it that way, this area does not apply to you - your credentials are already stored in the system. If you want to add another bank account, contact us.

The ACH credentials area allows you to set up your different Location IDs. All of the information required here is generated and sent to you when your ACH services are approved.

Click Add ACH Credential to add your first location ID:

Description	Merchant ID	Location ID
Bank Account ABC	123456	001
Store ID	Store Key	Is Default
XZY123	ABCDEF1111	Yes 💌

Give the credential a descriptive name that represents the bank account for this credential. Enter the Merchant ID, Location ID, Store ID, and Store Key issued to you.

Continue adding ACH credentials for each location ID you have been approved for.

#### **Linking Tenants to Bank Accounts**

Now that you've added your bank accounts / credentials, you can specify which tenant payments go to which bank accounts. This is done at the **Building** level - so you'll need to have your tenants assigned to Properties in the system (normally be creating lease records that link the tenants to the properties), and the properties should be linked to a Building. The Building is a way of categorizing a number or Properties/Units into a higher level group, that either represents a physical building the units or apartments belong to, or just as a virtual way of categorizing/grouping units/properties.

Once your properties are pointing to Buildings, you can link the Building to your ACH Credential (Bank Account). Click Edit on the Buildings screen to open a Building entry and link an account (you'll need to be an Admin user to see this selector field):

Building Name	Address 1	Address 2	
West Bldg	1234 East Ave		
City	State	Post Code	
Palo Alto	California	62342	
Telephone	Purchase Date		
1 	May-16-2011		
Manager Name	Manager Telephone		

Select an ACH Credential and click Save.

Now, when Tenants log into the Tenant portal, the system will detect what property (and thus Building) they belong to, and will transfer any funds they send to you to the bank account associated with the ACH Credential linked to that Building. This way you can cleanly segregate tenants funds into the bank accounts they belong to.

### **Credit Reports & Criminal Background Checks**

This section provides the ability to create an account to do credit reports and background checks.

## **Applicant Website Import**

We offer custom Application Forms as an add-on service. We can create the application form (web-based) for you with the fields you require etc., and when it is submitted it will automatically create a 123Landlord applicant for you in the system, and send you an email notification.

You can host this on your own website (or on ours) and we can of course assist with the integration.

Typically the cost for this depends on complexity of course; it ranges between \$399-\$599 usually. Contact us and let us know what fields you need (or send a sample of a Word or PDF one you'd like to emulate).

The **Applicant Website import** widget on the Services page is a 'lite' version of this that will let you generate the HTML to create a small form that prospective tenants can fill out - this will also create an applicant etc in the system, but it is not as comprehensive as the custom built form, and it is a widget that needs to be hosted on your own website. This option requires some technical knowledge of website design.

## Chapter

# 14

## 14. Calendar

The calendar form allows the user to view calendar items such as: Lease Expiries, Work Order due dates, Contact follow-up reminders, Tenant birthdays, as well a custom calendar events you add yourself.

endar						
	Show work order due dates ninders	hdays Current Owner: Hill	lary Clinton 💌 🍕			New Calendar Item
today			November 2015			month week da
Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2	3	4	5	6	
8	9	10	11	12	13	

Like most data in 123Landlord, all calendar events are specific to the current owner - set on the "current owner" button. You can switch between owners, add calendar events, switch back, etc. The calandar can also show events from specific owners by selecting the 'Current Owner' drop down list and selecting the appropriate owner.

Note that the calendar is currently visible to all users in your account, however users that have been limited to viewing data for a particular owner only will only see calendar events for that specific owner (they will not be able to switch owners).

## Chapter

# 15

# **15. Occupancy Calendar**

The Occupancy Calendar is available from the top-level menu, on most screens:



The Occupancy Calendar is designed to give you an overall picture of the vacancy/occupied status of your properties, and which tenants currently owe rent (Red), or are paid in full (Green):

Start: Dec-01-2012 Y End	t: Jun-	30-20	13	\ \	/	Build	ling [	Non	e		•	Pro	perty	N	one					ľ		q	3	[
Property									Mar															
	T 21	F 22	\$ 23	S 24	M 25	T 26	W 27	T 28	F	S 2	\$ 3	M 4	T 5	W 6	T 7	F	S 9	S 10	M	T 12	W	T 14	F 15	5
112 Alpine Street East Block B									Joti	n Smr	th, \$0	paid.	\$1,2	00 d	ue, tot	al due	\$3,6	90						
109 Alpine Street Buildng ABC1														Ch	rris Ja	mes,	\$950	paid, S	50.00	due,	total (	tue \$8	1	
1010 Test Property																								

The screen features a locked pane and a side-scrolling view, and you can specify any date range you'd like. You can view the calendar for specific building & property combinations, or all units. The Occupancy Calendar (like most things in 123Landlord) is specific to the current owner, so you can switch between owners to see the properties for any owner - just use the "Current Owner" button as usual.

Once you've selected the date range and the building / property you want to filter for, click the Refresh button (magnifying glass icon). Once you've retrieved results on the calendar, you can use the Excel button to export the view to a spreadsheet:



Note that for certain newer versions of Excel, you might receive an error similar to the following:

"The file you are trying to open, "ExportedHtml.xls', is in a different format than specified by the file extension. Verify that the file is not corrupted and is from a trusted source before opening the file. Do you want to open the file now?"

You can indeed ignore this message, click Yes, and the Excel file will open.

Microsoft	Excel	Ì
	The file you are trying to open, "ExportedHmi-7.xk", is in a different format than specified by the file extension. Verify that the file is not corrupted and is from a trusted source before opening the file. Do you want to open the file now?	
_	Yes No Hep	

## Chapter

# 16

# 16. Messages

The Messages screen allows a user to send out a message to any other user on the same account (or all users).

Select Recipients		
Choose which users in your account should receive this me to each user you specify here. Admin users can add new us		be sen
Your Account Users	Recipients	
George Costanza 💽 ⇒	George Costanza	×
Message		
Message There was an issue last need that needs your attention! Th	anka	

Specify the recipients by selecting a user from the list (or all users) and clicking the --> arrow. Enter an optional subject and some (required) message text. Click the Send

button to create the message. A message will be created an sent to each user you have specified.

When you create a new message, it will also appear as a notification on the dashboard for all users you have selected as recipients:



ACME Property Management Inc.

This notification will be displayed on their dashboard until they dismiss it. All messages are available on the Messages screen:

Vlessa	ges			
<u>.</u>	(Desc) 💌 💷	Search messages	Da Da	ate Range All
1 mes	From	То	Date	Subject
				12.20 Televis

You can create new messages from here as well, and delete and view existing messages.

## Chapter

# 17

# **17. Searching for Properties & Tenants**

This chapter highlights a number of ways to easily find specific tenants and properties in 123L and lord

Once you start adding a lot of tenants and properties into the system, it quickly becomes important to know how to find them. Often, if your records are named consistently and sorted well, you can simply scan a long list of tenants or properties and find what you're looking for relatively quickly.

More often than not, though, you'd save time by being able to search for specific tenants or properties. In 123Landlord there are a few options, ranging from the most simple to a bit more advanced.

## **Simple Tenant & Property Filters**

You can use the filter text fields on the building, property, tenant, payments due, payment history, accounting, and work order list pages to type tenants, properties, or other search criteria. 123Landlord will search the list for records that match that search, or display suggestions for tenants or properties as you type them.

Search property name or address	
2 9 #	

## **Global Tenant & Property Search**

To search for all tenants or properties **across all owners**, you can use the global search utility, located at the very top of most pages:

John Smith	Admin	My Account	Setti
John Smith			о,

Suggestions will appear across all owners. Often you might want to quickly search for a property by address (or property name) or for a tenant, and you don't necessarily want to have to switch to the owner that it belongs to, just to quickly view basic info about it. Often, you might not even know off hand what owner it belongs to. One of our users described a scenario where he would be going through received payments, and would not know which ownership groups certain properties belonged to, but he knew the addresses of the properties and wanted to quickly find a particular property. Click a suggestion to display the property or tenant search result:



If you pull up a tenant or property that belongs to a different owner than the one you're current set to, you'll be able to see the basic info, but it will be "grayed out" and you won't be able to go further, until you switch owners. Also note that the owner that the property or tenant belongs to is now shown on this screen for your reference:



This way, no matter what Owner you're currently working with, you can quickly pull up any property or tenant and see what's due, basic lease info, etc. and you can quickly find out what owner you need to switch to to be able to work further with that record. The only **exception** to this is if you're a user that has been restricted to a particular owner - in your case you'll still only be able to see properties and tenants for your owner; this hasn't changed.

## **Advanced Property Finder**

To search for properties based on multiple search criteria, use the finder tool on the <u>Properties page</u>:



Click the Find Records by Multiple Search Criteria button:

The **Property Finder** screen is displayed:

Property Finder		
Find properties that are leased 💌 a	and have the following attributes:	
Туре	Heating	Beds
Any	Any	
Style	Air	Bath
Any	Any	
Parking	Flooring	Year Built
Any	Any	
ombine attributes with: OR 💌		
or example, choosing 'And' will search for pr 'Electric' AND number of bedrooms is 3, but 'operties where the heating is 'Electric' OR th	choosing 'Or' will select	Find Properties

You can search for properties that are leased or vacant, based on a variety of parameters across a number of fields.

You can combine your search parameters using **And** logic or **Or** logic. For example, choosing 'And' will search for properties where heating is Electric AND number of bedrooms is 3, but choosing 'Or' will select properties where the heating is Electric OR the number of bedrooms is 3. Naturally, the And logic searches are likely more restrictive than the Or searches.

Click the **Find Properties** button to filter the properties list accordingly. If no properties are found that match your search, a message will indicate this:



## Chapter

# 18

# **18. Documents & Files**

# This chapter demonstrates the HTML and PDF documents and files features of 123L and lord.

In addition to being able to store <u>common files</u>, <u>property-specific files</u>, and <u>tenant-specific files</u>, 123Landlord will allow you to create highly personalizable HTML letters, leases, or any form you can imagine. These documents can be 'tagged' with 123Landlord data fields that (when printed) will display customized tenant and property data, much like a Word mail merge.

You can also upload PDF files that you work with and have 123Landlord autopopulate the fields already embedded in those files with your tenant and property data from the system.

## **Letters & Form Templates**

123Landlord will allow you to create HTML based forms, leases, letters, or any kind of document – you can link text "tags" to database fields from the system and auto-populate your property and tenant data into the form when it is printed.

You can create your own letters and forms or you can start with an existing template – 123Landlord comes pre-loaded with a number of common letters and forms.

Letters and Forms are accessed from the **Documents & Files** button on the Main Toolbar:

Documents & Files

Hover over this button and select Letters & Form Templates:

Documents & Files	
▶ Letters & Form Templates	
<ul> <li>Auto-Fillable PDFs</li> <li>Common Files &amp;</li> </ul>	
Documents	

### **Using An Available Template**

To use an existing template, scroll down to the Available Templates area:

Available	Templates			
	Template Name	Type of Data	Preview	Add to My Documents
	Rent Increase Notice Rent Increase ReminderDate: [CDateLong]Address: [LPName] [LPAddress]Dear [LFullName], Your rent is due to increase as agreed in your lease. As of	Leases	Preview	Add
	Clean-up and Large Item Removal Reminder Clean-Up and Large Item Removal ReminderDate: [CDateLong]Address: [LPName] [LPAddress]Dear [LFullName],Now that you have given us notice of your In	Leases	Preview	Add
	Settlement Charges Guide Settlement Charges GuideBelow is a list of estimated charges of assorted items or jobs that may sometimes be required after a residence is vacated	Tenants	Preview	Add
	Tenant Recommendation Letter Tenant Recommendation LetterDate: [CDateLong]Attention: To Whom it May Concern,Let it be known that [LFullName] h	Leases	Preview	Add
	Eviction and How It Affects You			

To sample what the document looks like when generated, click the **Preview** button.

To use an existing template, you must make a "copy" of it first. To do so, click the **Add** button – this copies the template to the **My Letters & Forms** section at the top of the page:

My Letters & Forms				
Document Name	Type of Data	Preview		
Rent Increase Notice (Copy) Rent Increase ReminderDate: [CDateLong]Address: [LPName] [LPAddress]Dear [LFullName],Your rent is due to increase as agreed in you lease. As of	Leases Ir	Preview	Edit	1

To modify your copy of the template, click the **Edit** button. The <u>document editor</u> loads.

#### **Creating a New Blank Document**

To create a new letter or form, click the **New Document** button at the top of the page:

New Document

You can also start a new document from the <u>Dashboard</u>, using the **Create a Letter** button:



When you start a new document, the system needs to know what kind of data will be required. The **What Kind of Data Does Your Document Require** screen loads:

1.2

/hat Type of Data Does Your New Document Require?	
Leases, including linked Tenant/Property/Building (default) This document will access information about leasing tenants, and all of the payment, property and building information that is linked to each tenant.	e associated rent,
Tenant Fields Only Just tenant data, no linked properties or lease info. Useful for documents a other non-leasing tenants.	bout applicants and
Property Fields Only Property info, with info about linked buildings.	
Building Fields Only Basic building info.	
e Info: which data fields should I use?	Start Docume

Depending on the type of document you're creating, you will have different data field requirements to be able to properly auto-fill the document text with fields from the database.

If you're creating a simple flyer describing the features and highlights of a property, for example, you'll simply need to add items from the **Property Fields** list. Similarly, a basic letter to all tenants would probably just require **Tenants Fields** like first name, last name, address, telephone number, etc.

For most documents though, you'll need more advanced access to all fields, and

would use the **Lease Fields** - this will ensure that you will be able to generate documents for all Tenants with a lease, and all associated Property and Building information. This will also include pertinent Lease information like start/end dates, rent amount, and payment lists, balance lists, and more advanced types of data.

When in doubt, choose the most comprehensive set of fields, which is Lease Fields. Note that this option will only allow you to generate the document for tenants that have a lease associated to them, either a current one or an expired or closed one.

Make a selection and click Start Document. The document editor loads.

#### **Document Editor**

The editor for forms & letters is based on HTML. Knowledge of HTML, while helpful, is not required. The document editor presents the document in a "WYSIWYG" (what you see is what you get) format, so editing the document is as basic as editing in Microsoft Word. You can switch to HTML mode to fine-tune the document and how it appears, but this is optional.



You can type (or paste in from another source) the text and layout of the document into the editor, using the editor features and buttons to help style the document how you'd like.

To insert a 123Landlord data field, click to position the cursor exactly where you want the data field to appear in the document.

Then click one of the data fields available on the right hand side of the page:

Insert Data Field	S
👖 Lease Fields	
Tenant Salutation	Mr.
Tenant First Name	John
Tenant Last Name	Smith
Tenant Full Name	John Smith
Tenant Address	123 Any Street
Tenant City	Chicago
Tenant State	Illinois
Tenant Post Code	66066
Tenant Email e	mail@address.com
Tenant Telephone	123 555 1212
Tenant Cellular	123 555 1213
Tenant WorkPhone	123 555 1214
Tenant Profile	Family with children
Tenant SSN	987-65-4320
Tenant DL #	12345678
Tenant Comments	Tenant Comments
Lease Rent	\$1200.00
Lease Term 1	18
Lease Term 2	Months
Lease Start Date	Jan 1, 2012
Lease End Date	Dec 31, 2012

Numerous data fields are available, ranging from basic tenant contact info to more advanced fields like Current Balance. You can even insert a full table containing any combination of charges outstanding, including rent and late fees, recurring, fixed, or manual charges, and payment history.

When you are done editing your document, click the Save & Close button:



#### **Printing a Document**

To print a document, which will also pre-populate any fields you have added with data from the database, first click it to select it:

My Letters	s & Forms				
	Document Name	Type of Data	Preview		
	Rent Increase Notice (Copy) Rent Increase ReminderDate: [CDateLong]Address: [LPName] [LPAddress]Dear [LFullName],Your rent is due to increase as agreed in your lease. As of	Leases	Preview	Edit	×

Note that you can only select & print documents in the My Letters & Forms section.

Then click the **Print / Email Document** button:

Print / Email Document

The Print or Email Document Options screen appears:

	enants should be		nent. A separate document w w. Only tenants with leases	-
easing Tenant.	S		Tenants On This Docume	nt
All		. →	No Tenants Selected (Bla	ank Document)
Information may			latabase records, or might r	ot be applicable for
Blank line	C Empty box	Custom text		Nothing

Now you must select which tenants, properties, or buildings the document should be generated and printed for.

You will only be able to select tenants, properties, or buildings based on the type of data you originally selected as applicable to the document when you created it.

For example, if (when you created the document) you originally selected "Leases" as the type of data required, you will be able to select "Leasing Tenants" from the dropdown list above. If you selected "Tenant" data, then you will be able to print this document for all tenants, regardless of whether they are in a lease or not. Similarly, if you selected "Properties" data, you'll be able select one or more properties to generate and print the document for. To add tenants/properties/etc to the document, click the drop-down list and select one. Then click the **arrow** button  $\Rightarrow$  to move them over to the right side of the screen, which indicates the document will be printed for this tenant/property/etc:

Leasing Tenants		Tenants On This Document	
Mark Bartlett	. →	Mark Bartlett	×

To generate and print the document for **all** tenants/properties/etc, select "All" from the drop-down and click the arrow:

Leasing Tenants		Tenants On This Document	
All	▼ →	All Tenants	×

When the document is being generated, often certain tenants or properties won't always have actual data entered for certain fields. In these cases, you should indicate how these 'blanks' will be handled:

Information may		<b>Is</b> y entered for some database records, or n is be replaced with?	night not be applicable for
Blank line	-	Custom text	□ ○ Nothing

You can choose to show a blank line, an empty box, some custom text, or nothing at all.

Once you're ready to generate the document for all selected tenants/properties/etc, click the **Download PDF File** button.

The document is generated, pre-populated, converted to PDF, and pushed to the browser, where you can download it (and email it) or print it.

## **Auto-Fillable PDFs**

In addition to HTML documents, 123Landlord will let you work with existing PDF files you may have. Often, state forms and lease templates that you may have acquired or purchased are in PDF format. And usually, these PDFs have embedded form fields in them, which allow you (in Adobe Acrobat Reader) to enter information directly into the PDF prior to printing it.

With 123Landlord, you can upload these PDFs and connect the **preexisting PDF** form fields (that are embedded already) to data fields in the system.

To do so, first you need a PDF that has form fields embedded in it, and then you need to upload it to 123Landlord.

To access this area of the system, hover over the **Documents & Files** button on the Main Toolbar, and click **Auto-Fillable PDFs**:

Documents & Files	
<ul> <li>Letters &amp; Form</li> <li>Templates</li> </ul>	
⊾ Auto-Fillable PDFs	
▶ Common Files & Documents	

### **Uploading the PDF**

To upload the PDF form, click Upload New PDF:

Upload New PDF

The Upload New PDF Document screen appears:

Upload New PDF Document
Type of Data Required
Lease
Select PDF File
Select PDF File
Upload

Select the type of data fields required (normally "Lease" covers everything you'd usually need) and click **Select PDF File** to browse to the PDF file you want to upload. Select it and click OK. Then click the **Upload** button.

The file is uploaded to your 123Landlord account.

All PDFs					
	Filename & Comment	Data Fields Used			
PDF	Residential Lease.pdf	Leases	Preview	Edit Data Fields	×
PDF	SampleRoomRentalAgreementJan2012.pdf	Leases	Preview	Edit Data Fields	×
POF	updated_IDS.pdf	Leases	Preview	Edit Data Fields	×

To see a preview of what the PDF looks like, click **Preview**.

The document is displayed in preview mode:

		بتكالم عنتك بلت ع	8
۰.		а	
		RESIDENTIAL TENANCY AGREEMENT (Fixed Term Tenancy)	
	THIS AGREEME?	NT made in duplicate the day of, 200,	
en	BETWEEN:		
ι.		[Designate Of Each Owner On Title], individuals resident in	
		(hereinafter either individually or collectively referred to as the "Landlord")	
		- and -	
F		[Names Of Each Tenant], individuals resident in	
L		(hereinafter either individually or collectively referred to as the "Tenant")	

### **Adding/Editing Data Fields**

To link 123Landlord data fields to the form fields embedded in the document, click the **Edit Data Fields** button:

Edit Data Fields

The Edit Data Fields page loads:

💫 updated_IDS.pdf					
Font Setting		PDF Field Legend (PDF field nu	ımbers in yellow)		
Select the font for auto-filled Match PDF Fields ⇒			Doc code: IDS Doc description: Information Disclosure Statement ( Under the Paperwork Reduction Act o		Approved for use through 07312022. Ok U.S. Patest and Trademark Office: U.S. DEPARTNEINT OF a collection of Information unitses it condexes a walf OMB co
Show Field Reference	🖶 Add Database Field 🖪	Add Custom Field		Application Number	1
Show Field Reference	🗣 Add Database Field 🤞			Application Number Filing Date	1 2
Show Field Reference Select PDF Field #	🗣 Add Database Field 🖪	Add Custom Field	INFORMATION DISCLOSURE		2 3
Select PDF Field #	Map To Database Field		STATEMENT BY APPLICANT	Filing Date	1 2 3 4
Show Field Reference Select PDF Field # 3				Filing Date First Named Inventor	1 2 3 4 5

Each page of the PDF is displayed as a thumbnail or preview image.

You can specify the font used to populate data fields by selecting it:

Select the font for auto-filled text:	Arial	•
---------------------------------------	-------	---

If the PDF form you uploaded does not contain any embedded form fields, you will not be able link 123Landlord data to it. Make sure the form you are using has form fields already embedded in it before you upload it.

Contact the producer of the form to ensure that the PDF you're going to use has form fields in it, or you can add your own using Adobe Acrobat (full version, not the Reader version). Adding form fields to PDF documents is beyond the scope of this manual.

You will see this notice if the PDF you are using does not have any usable form fields:

▲ This PDF contains no fillable fields. If you have it installed, open the document in Adobe Acrobat (you'll need the full version, not just Acrobat Reader), add editable form fields, and upload this file again. Alternatively, contact the publisher of this PDF to obtain a version that has fillable fields.

If your PDF has form fields embedded, they will be indicated in the preview images for each page of the PDF:

	n of information unless it contains a valid OM	p comportinging to
	1	
	2	
pr	3	
	4	
	5	

These numbers are overlaid by 123Landlord to show where each embedded form field is positioned in the PDF file.

You link these numbers to 123Landlord data fields by matching fields:

Match PDF Fields ⇒ Database Fields				
Show Field Reference	🕈 Add Database Field	Add Custom Field		

Click Add Database Field to create your first field linkage:

Select PDF Field #	Map To Database Field	×
3 💌	Tenant Full Name	

Select the PDF field # (refer to the yellow field numbers overlaid on each page image) and the 123Landlord database field that will be matched to it. When the document is printed, tenant or property-specific data for that 123Landlord data field will be entered in the place of this PDF form field.

Tip: click **Show Field Reference** to view a list of applicable 123Landlord database fields you can add linkages to.

You can add more advanced data linkages by combining fields or entering your own custom text – click **Add Custom Field** to do so:

Select PDF Field #	Custom Value	×
1 💌		
	ombine database fields or add your own text to create more n fields. Click 'Show Field Reference' to see available field	

As before, select the PDF field #, and enter a custom value that will be printed in its place. You can combine 123Landlord database field tags (for example, [LSSNum] / [LDLNum]) or any text you'd like to appear.

To easily add database fields to the Custom Value textbox, click into the textbox to position the cursor, and then click a database field from the field reference list. You'll need to click **Show Field Reference** first if the field reference is not already visible.

Once you have added and linked all the PDF fields you need auto-populated, click the **Save Fields & Close** button:

Save Fields & Close

Now you're ready to generate and print the PDF. Back on the Auto-Fillable PDFs page, click to select your PDF and click the **Print/Email PDF** button to do so:

Print / Email PDF

The Print Or Email PDF Options screen appears:

elect Tenants	
Choose which tenants should be added to this ( ising the data stored for each tenant you specify	document. A separate document will be generated y below. Only tenants with leases are shown.
leasing Tenants	Tenants On This Document
All	<ul> <li>No Tenants Selected (Blank Document)</li> </ul>

Now you must select which tenants, properties, or buildings the PDF should be generated and printed for.

You will only be able to select tenants, properties, or buildings based on the type of data you originally selected as applicable to the PDF when you created it.

For example, if (when you uploaded the PDF) you originally selected "Leases" as the type of data required, you will be able to select "Leasing Tenants" from the dropdown list above. If you selected "Tenant" data, then you will be able to print this PDF for all tenants, regardless of whether they are in a lease or not. Similarly, if you selected "Properties" data, you'll be able select one or more properties to generate and print the document for.

To add tenants/properties/etc to the PDF, click the drop-down list and select one. Then click the **arrow** button  $\Rightarrow$  to move them over to the right side of the screen, which indicates the PDF will be printed for this tenant/property/etc:

Leasing Tenants		Tenants On This Document	
Mark Bartlett	. →	Mark Bartlett	×

To generate and print the PDF for **all** tenants/properties/etc, select "All" from the drop-down and click the arrow:

Leasing Tenants		Tenants On This Document	
All	. →	All Tenants	×

Once you're ready to generate the PDF for all selected tenants/properties/etc, click the **Download PDF File** button.

The PDF is generated, pre-populated, and pushed to the browser, where you can download it (and email it) or print it.