



GNDS

Philips SpeechExec Pro Digital Dictation System
General Information for Our Valued Customers
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Telephone Desktop 9850

SpeechMike Classic



Take control



Call in your dictation



Desktop 9750



Every bit as easy as cassette transcription. Only smarter.

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GNDS

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2008
GNDS Valued Customer
Educated Buyer
VP Making Right Decisions Division
1 Easy Dictation Way
ORWA, USA 00001

Dear Educated Buyer:

Thank you for allowing us to assist you with your digital dictation needs.

We have put this together for you to print out and save for further review.

All listed pricing is **factory mandated MSRP** and has to be disclosed as such.

We will gladly produce the formal proposal after being allowed to visit with you to get a better knowledge of your “Work-Flow” and then match it with right equipment.

A formal contractual type proposal will follow and will show **discounts & allowances** such as trade-ins, volume discounts, installation & training and support after the sale.

Great Northwest Dictating Systems Inc. is a local dictation equipment, conference recording equipment and repair service provider with offices in Washington & Oregon. We offer on-site personal service for the Pacific Northwest.

We offer proven and reliable:

- Digital and Analog Dictation Equipment
- Digital Audio & Visual Conference Recording Equipment

GNDS *“The Pacific Northwest’s Professional Source for Dictating & Conference Recording Systems and Support”*

- Technical Support For Both Technologies

We are capable of assisting everyone, from the largest cities to the smallest practitioner, with equal professional attention.

Great Northwest Dictating Systems has a knowledgeable team of experts with many years of experience in the dictation and conference recording equipment industry. This knowledge has been attained through assisting many professions.

All SpeechExec Pro Philips digital products must be installed by your Philips MDC dealer. This is an additional cost and strongly suggested by the manufacturer. There is a 90 day support agreement included with this service and in most cases will be less than paying in-house IT to do it; allowing them to address more important issues in the firm... not on dictation.

Great Northwest Dictating Systems, Inc. (GNDS) is also a Philips SpeechExec Enterprise Dealer. Specially trained and certified as an MDCE. There are only (currently) six of these dealer listed in the US. If you want to or are not sure if you need a centrally managed server based management system we can discuss that too and will assist you in clarifying what you need. An Enterprise System is normally purchased to manage several offices in and out of the US or single offices that have over 50 dictation users.

This is certainly not the primary criteria for going Enterprise and we will assist you in this decision. ...GNDS has over 20 years of dictating systems experience.

The Philips digital products deliver the same levels of reliability as their analog predecessors, but with a wealth of additional features. Digital dictation allows you to organize your workload more efficiently and work more productively. It is essential to enhancing organization-wide communications and documentation workflows.

GNDS through Philips offers you a wide choice of mobile devices that will increase both your mobility and flexibility. If you prefer dictating at your desk, directly into your PC, our unique SpeechMikes will let you experience the benefits of a multi-functional digital recording, playback and navigation device.

- **Superior quality:** Clear, precise recording and playback for easy transcription.
- **Total flexibility:** Instant access to any part of the recording plus insert / delete / overwrite functions.
- **Increased efficiency:** Digital files available immediately for faster transcription and turnaround of completed documents.
- **Easiest working practices:** Transfer data quickly and simply via e-mail or PC network. Work remotely.
- **Future-proof:** Designed to be used with the latest workflow management and speech recognition systems.

Our most popular **Philips products** are the award winning portables:

The Philips 9600 and 9500 with SpeechExec Pro is the latest in digital dictation hand-helds and has recently won the Product Design Award for 2007 & 2008.

The Philips Digital Pocket Memo 9600/9500 series sets new standards in advanced functionality and style. Voice commands, on-board file encryption and password protection are but a few of the powerful features of the 9600. The ergonomic design lends itself to unparalleled user friendliness to create dictations, and the intuitive controls are easy to use. Coupled with SpeechExec Pro Dictate, the network-based dictation software and a docking station for uploading your files, the new 9600 is the ultimate in digital dictation.

Easy to experience- Fast charging via USB to keep you productive; the new ergonomic design with large graphical LC display 4-position slide switch for single-handed operation

Designed around you- Robust metal casing for extra durability; voice activated recording mode for hands-free dictation; visual indicators for record status and record-level indicator

Advanced- File encryption prevents unauthorized access; DSS-Pro file encoding ensures crystal-clear recording quality; voice commands, indexing, password protection and one-touch key assignment for more recording efficiency; 'smart' buttons give you more intuitive menu choices

For those who just want to dictate with the old cassette way of doing things...don't worry. Simply take the portable in your hand, slide the switch up to dictate, slide it back to stop, then put it in the cradle and your assistant now has the dictation to transcribe.It is that easy!



The Philips DPM 9600\$499.00 Each

System Features:

- 4 position slide switch for single handed operation
- The highest data security standard in mobile dictation is achieved through file encryption, passwords and personal user keys (HIPAA compatible).
- Simple to use with "Smart Buttons" and "Fast File" discharge as docking station is included
- Optional LAN docking station to upload without using PC (Transfers files directly to local area network from the portable device)
- Fast charge while device is turned on & USB charge
- Robust full metal case
- Functional device pouch so you can use your 9600 while in the protective case
- DSS QP optimized for concert quality recording while staying DSS compressed voice file format

Package contents:

- Digital Pocket Memo 9600
- 128MB Philips Multimedia Card
- Functional Travel pouch
- SpeechExec Pro Dictate Software
- Docking Station

- USB Download Cable
 - 2 x Rechargeable Batteries 9144
 - Power Supply
-



The Philips DPM 9500\$399.00

In summary, the Philips DPM-9500 is the same unit as the DPM-9600 without the following features:

- AC Adaptor (Optional)
- Noise Reduction
- DSS Pro Encrypted Recording Format
- Support for LAN Docking Station
- Support for Bar Code Module
- Pin/Puk Code Security
- No Programming Button

The DPM 9500 Includes the popular four-position slide switch for single-handed operation, a large backlit LC display, ergonomic design and full metal case ensure usability and quality.

SpeechExec Pro Dictate is included and allows for simple integration into any everyday workflow. Adding crystal clear recording, you have the perfect basis for efficient transcription or integration into voice recognition software.

Package contents:

- Digital Pocket Memo with International Style 4-Position Switch
- 256 MB SD Memory Card, Mini-USB Cable
- Docking Station, rechargeable Batteries
- Quick Start Guide, User Manual
- USB Smart Key, SpeechExec Pro Dictate CD



SpeechExec Pro Transcription Set 7277 is a powerful and user-friendly digital transcription system that turns your computer into a highly sophisticated transcription machine. Providing a whole range of benefits to the busy transcriptionist, the software streamlines communication and allows you to organize recordings clearly and transparently. Together with a set of ergonomic accessories, **SpeechExec Pro Transcription Set 7277** is the solution that sets the pace in today's fast-moving business world.

The Philips 7277 SpeechExec Pro Transcription Kit.....\$379.00 Each

Package content:

- SpeechExec Pro Transcribe Software
- Foot Control
- USB Software Dongle
- Installation Guide
- USB Adapter (no Sound Card required)
- Digital sound quality headset

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The LFH-955 Two Channel Digital Recorder.....\$999.00

The Digital Conference Package is secured in a metal case for easy storage and mobility. It sets up to record quickly and easily within minutes. It's a convenient option for recording meetings, small to large. The system can be expanded to up to six microphones (three microphones per channel).

With virtually unlimited recording space, the ***Digital Conference Recording System 955*** is perfect for recording interviews, press conferences and important company meetings.

Fast and simple

- Fast set up for hassle-free installation
- Easy-to-use devices for smart and time-saving workflow

Adapted to professional needs

- Future-proof thanks to extendable microphones (daisy-chaining)
- Enhanced mobility with elegant carry case
- Professional two-channel recording

Designed around industry standards

- Allows seamless working through standardized technologies
- Supports mp3 as well as the .dss file format, the industry standard for digital recording

The System Includes:

- Special Edition Philips Digital Pocket Memo
- Two-channel audio encoding
- 2 Award winning boundary-layer microphones
- Remote Control
- SpeechExec Pro Dictate Software
- Metal Carrying Case



LFH 9172 Conference Microphone\$198.00

This microphone is the perfect complement for digital conference recording systems. The Philips conference microphone delivers brilliant sound quality, accompanied by outstanding ease of use.

Supreme user-friendliness

- Fast and easy set up for hassle-free installation
- No microphone stand required

Crystal clear sound

- Sound pick-up from a 360 degree radius for a perfect recording experience
- Boundary layer design utilizes the acoustic pressure of the surface

Simply smart

- Expandable through cascading
- Wire storage and length adaptation build into base

SpeechMike Classic



LFH 5272 SpeechMike Classic \$279.00

The SpeechMike Classic gives you total control over dictation and PC navigation in one lightweight unit. You can record dictations directly onto your computer using the familiar 4-Position Switch - ideal for single-handed use. The scroll wheel and an optical trackball allow you to precisely navigate through your documents. The device is ergonomically designed, offering greater comfort for users with smaller hands as well as for left-handed users, especially during longer dictation sessions. Manage dictations, presentations, e-mail or your Internet browser. With the SpeechMike Classic, you have total control at your fingertips.

Key benefits:

- 4-Position Switch for single-handed use
- Dust-proof optical trackball and scroll wheel for precise navigation
- Programmable buttons for individual customization
- Clearly visible LEDs indicate recording, inserting and overwriting modes

Package Content:

- SpeechMike Classic
- Hanging Bracket
- Driver Software CD

Telephone Desktop 9850



Call in your dictation

LFH DPM 9850 \$999.00

Simply pick up the phone and dictate into the Philips Digital Telephone Desktop 9850. It can be accessed and operated using virtually any commercially-available touchtone telephone, allowing your transcriptionist to transcribe urgent documents immediately. The moment you hang up, your recordings can be automatically downloaded via USB to your transcriptionist's computer, an FTP server or an e-mail account. This allows for central file storage which increases security, ensuring that no files are lost, damaged or accessed by unauthorized persons.

Experience a new kind of mobility and freedom: the Philips Digital Telephone Desktop 9850 allows you to record dictations on the go, through the convenience of an everyday telephone connection.

Key benefits:

- Single-line call-in system using virtually any touchtone telephone
- Works with an exchangeable Multimedia/SD Card, the industry-standard storage media for input from mobile dictation devices
- Records in DSS file format, the industry-standard file format for digital recording devices that offers minimum file sizes while maintaining crystal-clear sound quality
- Automatic file download via USB to network, e-mail, or FTP the instant the author hangs up
- Up to 20 individual author ID numbers supported for clear file recognition

Package contents:

- Digital Telephone Desktop 9850
- Standard telephone cable (~ 10 feet)
- USB download cable
- Power Supply 155
- Philips Multimedia Card with pre-recorded voice prompt
- Foot Control 210
- Dictation Download Software
- Quick reference guide 9850
- Quick reference guide SpeechExec Dictate
- SpeechExec Pro Dictate Software (Special Offer From GNDS)

Desktop 9750



Every bit as
easy as cassette
transcription.
Only smarter.

LFH DPM 9750 \$549.00

The Digital Desktop 9750 allows you to work in the same way as you would with traditional tape-based transcription. You just insert the Multimedia/SD Card from the Digital Pocket Memos instead of tapes. This is a business tool that brings real added value. The 9750 features hands-free listening to dictation, Workflow Management and the ability to store a substantial amount of workflow information.

The Digital Desktop 9750 gives you digital sound clarity and it is simple to use. In addition, data can be easily transferred to your PC simply. By adding a microphone, you can turn the 9750 into a for foot-controlled dictation unit.

Key benefits of the Digital Desktop 9750:

- Digital transcription is as easy as cassette-based transcription
- Works with exchangeable Multimedia/SD Card, the industry-standard storage media for input from mobile dictation devices
- DSS file format, the industry-standard file format for digital recording devices, offers minimum file sizes while maintaining crystal clear sound quality

Package contents:

- Digital Desktop 9750
- Foot Control 210
- Earphones 234
- Power Supply 155
- SpeechExec Dictate software
- USB Download Cable
- MMC Card (Special From GNDS)

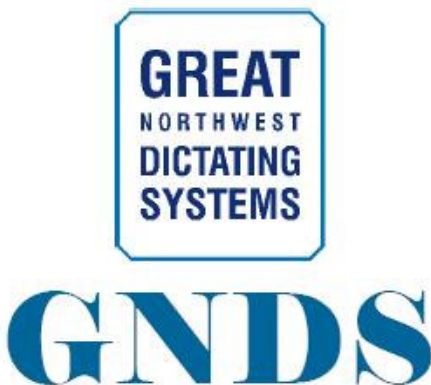
Technical data Digital Desktop 9750

- Weight: 1,300 grams
- Dimensions: 232 x 135 x 45 mm
- Acoustic frequency response: 300 – 6,000 Hz
- Output power: 600 mW
- Earphones socket: 3.5 mm
- Microphone socket: 2.5 mm
- Data input / output socket: Mini-USB 2.0 full speed
- Power Supply socket: 12 V DC

Professional Services:

- Installation
- Training
- Support

...offered through GNDS before, during and after the sale.



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& Conference Recording Systems and Support”*