



New York Housing Trust Fund Corporation

MOR Process Changed by Release of Chapter 6 HUD Handbook 4350.1

Welcome to the Fall 2010 edition of the CA quarterly newsletter. Its purpose is to provide useful information regarding compliance and HUD policy changes as well as provide recent HUD news.

If you are not already receiving this publication via e -mail or if you have ideas, suggestions or questions for future publications, we'd like to hear from you. Please visit:

www.pbcany.com.

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With the release of the newly revised Chapter 6, 4350.1, effective August 1, 2010, the way your PBCA prepares for, performs and scores a Management and Occupancy Review has changed. One of the most important changes directly impacts the scoring of categories on HUD 9834 and the assignment of overall ratings on the management review.

Details on the Desk Review Process

This chapter provides more detail on the actions PBCA's must take during the Desk Review process. It emphasizes that the Desk Review section of form HUD-9834 consists of questions used to prepare the reviewing official for the on-site review and must be completed <u>prior</u> to conducting the on-site review.

It is important to note that some of the questions on the desk review impact the scores given in some categories. Although the questions in Part I, Desk Review, are not rated, they are used to assist the reviewing official in preparing for the on-site review and can impact the rating if ongoing non-compliance items are identified.

As part of the Desk Review, the reviewing official will need to review:

The project files, including the prior year's Management and Occupancy report and follow-up, recent requests for rent adjustments and contract renewals and voucher submissions. Timeliness and accuracy of submissions is noted.

System reports, and other documents and data that pertain to the project under review. Included here may be reports regarding tenant complaints/inquiries recorded by the PBCA in the last twelve months.

The last REAC physical inspection. The date and score of the inspection are noted, as well as any EH&S items.

iREMS screens to verify the accuracy of the Ownership and Management information.

The iREMS Problem Statement screens to obtain additional background information.

Guidance for the On-Site Review

The newly released Chapter 6 also provides an explanation of required paperwork for the PBCA. The chapter instructs that appropriate sections of Part II, On-site Review must be completed and that <u>the form should not be provided to the owner/agent for completion prior to or during the on-site review.</u>



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When on-site, for subsidized projects, reviewers must complete:

- Addendum A -Tenant File Review Worksheet;
- ◆ Addendum B Checklist for On-Site Limited Monitoring and Section 504 Reviews <u>All reviewing officials should notate "N/A" for questions that are not relevant to the program under review.</u>
- ◆ Addendum C Documents To Be Made Available By Owner/Agent.

The on-site review also requires follow-up and monitoring of inspections if deficiencies are noted on the physical inspection report released within the last twelve months and/or if information is available requiring corrective action. Included in the PBCA review are:

- A sampling of Exigent, Health, and Safety (EH&S) problems identified in the REAC physical inspection if the report was released within six months prior to the on-site review.
- ◆ A sampling of units and common areas to verify that significant REAC physical inspection report deficiencies (other than EH&S)....have been corrected
- The lead-based paint certification (if applicable) and noting deficiencies and/or environmental hazards if information is made available requiring corrective action. PBCA's will obtain a copy of this document.

Results Communication and MOR Close Out Process

Once on-site activities are completed, reviewers begin compiling data and write the report. Per Chapter 6, the following requirements impact this process:

If report contains deficiencies, Target Completion Dates may not exceed 30 calendar days. The Government Accounting Office considers the monitoring process to be completed only after identified deficiencies have been corrected, the corrective action produces improvements, and it is determined that no further action is required.

The Chapter has clarified the requirements for appealing Management and Occupancy scores by adding to the chapter the following detail:

"If an owner/agent receives a "Below Average" or "Unsatisfactory" overall rating as indicated on the form HUD-9834, Summary Report, the owner/agent may appeal the rating."

Per the language above, "Below Average" and "Unsatisfactory" <u>category</u> ratings cannot be appealed. Appeal process/timelines have not changed.

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Major Changes to the Scoring Process

Note: All of the information that follows is new and substantively changes the process going forward.

Significant changes to this section of the chapter include the addition of new performance indicators based on a numeric construct. As a result, each category is given a number

based on the rating (Superior, Above Average, Satisfactory, Below Average and Unsatisfactory) as well as a *weighted factor in the overall score*.

The performance indicators/values for categories on the 9834 are as follows:

Superior (90-100) Above Average (80-89) Satisfactory (70-79) Below Average (60-69) Unsatisfactory (59 and Below)



Each category on HUD 9834 receives a number based on the frequency of findings and the degree of severity. For example, in Leasing and Occupancy, a reviewer may determine that the owner performance is Satisfactory. Based on the number of findings and the impact to overall compliance, a reviewer can then assign a rating between 70-79. This same process holds true for each category. HUD has added to this chapter clear, complete definitions of each of the ratings above. For details, see http://www.hud.gov/offices/adm/hudclips/handbooks/hsgh/4350.1/index.cfm.

A summary description of each category rating follows on the next page.



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Superior Rating:

- Consistent policies and procedures which are highly successful in carrying out the objectives of HUD housing programs
- Owner/agent strictly adheres to procedures, resulting in compliance with the regulatory agreement, subsidy and mortgage contracts, and management certifications;
- The owner/agent is in compliance with HUD's lead-based paint requirements (if applicable);
- The property is in exceptional condition and there are no observable Exigent, Health & Safety (EH&S) or other deficiencies; and,
- There are few incidences of errors disclosed in the review and no major adverse findings.
- ♦ There is ample documentation that the owner/agent periodically updates the affirmative fair housing marketing plan (AFHMP) marketing strategies, to address changing local demographics, including persons with limited English proficiency (LEP), person with a variety of disabilities, and large families.
- The owner/agent also engages in active outreach efforts to community groups and other organizations to attract individuals of available housing opportunities.

Above Average Rating:

The previous version of the chapter contained no guidance regarding what the minimum requirements were to receive this rating. With the issuance of this chapter, HUD has described this rating in detail. To receive an "Above Average" rating an owner should:

- Have established policies and procedures which are successful in carrying out the objectives of HUD housing programs
- Adhere to procedures, with very few exceptions, resulting in compliance with the Regulatory Agreement, subsidy and mortgage contracts, and management certifications
- Be in compliance with HUD's lead-based paint requirements (if applicable);
- ◆ The property is in good condition and there are no observable Exigent, Health & Safety (EH&S) or major deficiencies, but a minimal number of minor deficiencies are observable; and
- Incidences of errors disclosed in the review are minimal and there are no major adverse findings.
- The HUD approved AFHMP is available on site, project staff have been trained on implementing the plan and it serves as the primary basis for marketing outreach to the various demographics groups that are least likely to apply.
- Records are maintained on the demographics of applicants and tenants along with data that analyzes the effectiveness of the affirmative marketing efforts.



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Satisfactory Rating:

Per Chapter 6, a category should be rated Satisfactory IF:

- Owner/agent is successfully carrying out the objectives of HUD programs;
- Policies and procedures have been established but are not always adequate to prevent errors from occurring;
- The owner/agent submitted a lead hazard control plan within the prescribed HUD timeframe and is awaiting HUD approval (if applicable);
- There are some observable Exigent, Health & Safety (EH&S)/major deficiencies but there is evidence that the owner has already corrected many of the deficiencies noted on the last inspection report;
- The owner/agent or their employees have deviated from established policies resulting in deficiencies or there are findings that, with minor adjustments to existing policies or procedures or additional training, the owner/agent should be able to cure the deficiencies. In such cases, a satisfactory rating should be given only if the owner/agent is willing to make the necessary adjustments and complete the necessary training.
- The HUD approved AFHMP is available in the rental office and affirmative marketing to those least likely to apply occurs based on the Plan, including outreach in other languages to individuals who are limited English proficient (LEP).

Below Average Rating:

Performance should be rated Below Average if actions rarely meet statutory, regulatory, and Handbook requirements and:

- Owners/agents policies and procedures are ineffective or inappropriate for the project;
- The policies and procedures do not meet the requirements of the regulatory agreement, management certification, or subsidy contracts;
- Weaknesses in policies and procedures result in frequent failures to comply with published HUD instructions;
- There are repeat major adverse findings;
- There are open findings from prior year's management reviews;
- The owner/agent submitted a lead hazard control plan and has failed to comply with the HUD approved plan (if applicable);
- ◆ There are a substantial number of observable Exigent, Health & Safety (EH&S)/major deficiencies and there is evidence that the owner has corrected very few of the deficiencies noted on the last inspection report; and,
- Policies and procedures or the owner/agent or on-site employees would need significant amounts of training to cure the deficiencies.
- The HUD approved AFHMP is available in the rental office but the AFHMP is not utilized as required



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Unsatisfactory Rating:

The following conditions are indicators of an "Unsatisfactory" rating in any one category:

- Owners/agents actions or failure to act have placed the Secretary's interest in jeopardy or frustrated achievement of the Secretary's housing objectives;
- There are major adverse findings in the financial management/procurement processes (HUD would determine this)
- There are repeat major adverse findings;
- There are open findings from prior year's management reviews;
- The owner/agent has failed to submit a lead hazard control plan to HUD (if applicable);
- There are many observable Exigent, Health & Safety (EH&S)/major deficiencies
- The owner/agents actions have failed to meet state and local housing code requirements (regardless of REAC score); and,
- The owners/agents policies and procedures are ineffective or lacking to the extent that the owner/agent frequently, and often seriously, fails to comply with HUD's regulations and published instructions.
- There is no HUD approved AFHMP available in the rental office.

Overall Rating Calculation

These HUD defined Performance indicators (or ratings) are assigned to each category and are used to determine and monitor owner/agent compliance with HUD requirements.

Once the reviewer has assigned these performance indicators, each category, in turn, is weighted based on its overall impact at the property. The chart below identifies the weight HUD has given to each category rating on the Management Review:

Weights By Category

A.	General Appearance and Security	10%
B.	Follow-up and Monitoring of Project Inspections	10%
C.	Maintenance and Standard Operating Procedures	10%
D.	Financial Management/Procurement	25%
E.	Leasing and Occupancy	25%
F.	Tenant/Management Relations	10%
G.	General Management Practices	<u>10%</u>
		100%

NOTE: "Financial Management/Procurement" is not rated by PBCA's and as such is taken out of the final, overall calculation.

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Each of these contributes to the overall score on the Management and Occupancy Review as follows:

- In determining the overall rating, the reviewing official must first multiply the performance indicator value by the assigned percentage of the overall rating for each category, rounding up to the nearest whole number.
- Once all categories have been calculated based on the performance indicator and performance indicator values, *the total is divided by the total percentage points*.

Note: This is done mathematically, so reviewer has no discretion in changing the final number.

The information provided in this article summarizes the major changes and detailed discussions included in the actual Chapter 6 of 4350.1. Owners and Agents should read the entire chapter carefully to gain a complete understanding of all of the changes included in this newly released guidance.

To access a copy of this document, please go to: http://www.hud.gov/offices/adm/hudclips/handbooks/hsgh/4350.1/index.cfm.

Understanding and Correcting TRACS Error Messages

To understand TRACS error messages, first Owner/Agents must understand how the TRACS system works toward paying their monthly vouchers. Owner/Agents send their MAT 30 and updated certifications to their PBCA. Once CGI forwards a voucher/certification to TRACS, TRACS messages are then sent back to our TRACS mailbox which in turn are forwarded to Owner/Agents' TRACS mailboxes. Owner/Agents must download these messages from their software system (contact your software vendor for instructions). We recommend downloading error messages at least weekly to ensure all issues are resolved.

Once Owner/Agents have received the messages, they must address them. Not all TRACS messages carry the same weight or importance. These messages are divided into 3 types:

- Informational/Confirmation of files received
- Discrepancy Error Messages
- Fatal Error Messages

TYPE 1: Informational/Confirmation of Files Received: These messages are sent from TRACS confirming the receipt of a file. They contain a brief explanation as to what file was received. Usually the CA or O/A will not have to follow up on these messages. However, it's imperative these messages are read completely to make that determination. TRACS does not send informational or "confirmation" messages for full certifications (AR, IR, IC or MI).

Sample messages:

Voucher: VSP10: Voucher has been accepted for payment. Voucher ID 1234567890.

Certification: GA002: MAT70 Gross Rent Change Successfully processed.

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Understanding and Correcting TRACS Error Messages...Continued

TYPE 2: Discrepancy Error Messages: These error messages are sent from TRACS confirming the certification has been received. However, these certifications may require additional items to be corrected or at the very least reviewed for accuracy. These messages have <u>Action Required</u> codes listed in a column that indicate whether a correction is required or if the message is informational.

ACTION CODES:

- 01 Submit correction within 45 days.
- 02 Submit correction on next submission and/or certification.
- 03 Informational message; may or may not require correction.
- **04** Follow up required (For Field Office Use Only).

Once Owner/Agents receive a Discrepancy error message they should review the Action required code to determine a course of action. Research these errors using the MAT User Guide located at http://www.hud.gov/offices/hsg/mfh/trx/trxmatg.cfm Appendix D. This section of the MAT User Guide also provides a *Recommended Solution* area with suggestions on how to resolve these discrepancies.

TRACS Code	Description	Recommended Solution	Action Required
CE031	Income exception code not submitted for household receiving Section 8 after 7/1/84	Verify income exception code and submit appropriate values, if applicable	02
	Income exception code submitted for a unit not receiving 84 assistance	Submit a valid income exception code (VL, CV, ET, EDT, EIT, AA, EAT, or EP)	
CE032	Attempted to change last name, first name and date of birth of a member	Verify the current and previously reported names and date of birth for member	01
CE033	An income exception code was entered for post-8/1/84 Section 8 recipient	The certification indicates that the family began receiving assistance on or after 8/1/1984. An income exemption code was also submitted. These two conditions appear inconsistent.	03
CE034	Lower income limit reported as zero at annual or interim recertification	nterim Lower income limit must be > zero at annual or interim recertification	
CE035	Current Assets Amount increased by > 20% + >\$500 from previous certification.	Compare the assets listed on the current and previous certification.	04

TYPE 3: Fatal Error Messages: These error messages indicate that a certification has failed the TRACS edit check procedures. CGI software is designed to fail these certifications during the vouchering process. However, there are cases where we may accept a certification that will still fail TRACS. Certifications that fail TRACS will have an "F" in front of the number code; for example F0012. These failed certifications need to be addressed immediately as they can have an impact on TRACS compliance and EIV reports.

Review the TRACS error code to determine your course of action. These errors need to be researched using the MAT User Guide located at http://www.hud.gov/offices/hsg/mfh/trx/trxmatg.cfm Appendix E. This section of the MAT User Guide also provides a Recommended Solution area with suggestions on how to resolve these errors.

Any certifications that may need to be corrected will have to be transmitted through iMAX to CGI and we will then forward the certification to TRACS (as long as it passes our edit checks). TRACS will then check that certification for validity and will either post the certification or fail it and the process will repeat itself.

Any questions related to your TRACS error messages can be sent to your Contract Specialist.



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Highlights of HUD Notice 10-10: Revises Previous Guidance from H09-20

Several important updates to EIV requirements were released with this notice. Owner/Agents should carefully read the entire notice to ensure compliance with its provisions. A complete copy of the notice can be found at:

http://portal.hud.gov/portal/page/portal/HUD/program_offices/administration/hudclips/notices/hsg What follows below is a summary of the main points included in the notice.

Some of the Key Points and Changes:

- Information for one household member cannot be shared with another household member without written consent.
- EIV users must participate in annual EIV training as well as annual EIV security training. HUD's most recent webcast can be used to comply with this requirement. Owners and Agents will need to keep a list of those that attended as well as the date the training was held. For a more complete list of what will suffice as Security Training reference section XII F. of HUD notice 10-10
- HUD has updated information regarding tenant notification of possible identity theft.
- Document retention issues have been clarified.

EIV Report Usage

HUD has provided much clearer instruction about the required timing for running EIV reports.

Existing Tenant Report – must be run prior to Move – In (at time of tenant selection)

- Must be held with Application in tenant file for tenancy plus 3 years.
- Must also be held in rejection file with supporting documents for 3 years

Failed Pre-Screening/Failed Verification – both reports must be run monthly

• The OA is required to document efforts to resolve any discrepancies identified in these reports.

Deceased Tenant – Must be run at least quarterly and as indicated in the property's EIV policies

The OA is required to document efforts to resolve any discrepancies identified in this report.

New Hires Report – at least quarterly and as indicated in the property's EIV policies Multiple Occupancy Report – at least quarterly and as indicated in the property's EIV policies

• The OA is required to document efforts to resolve any discrepancies identified in this report.

Income Report – New requirement that OA's must run this report within 90 days after the Move-In 50059 is entered into TRACS

Income Report/Income Discrepancy Report - at annual and interim and as indicated in the property's EIV policies

• The OA is required to document efforts to resolve any discrepancies identified in these reports **No Income Report** – As indicated in the property's EIV policies

O/As should refer to the EIV User Manual for Multifamily Housing Program Users for assistance on accessing the reports and for further descriptions of the reports. The manual is posted at: http://www.hud.gov/offices/hsg/mfh// rhiip/eiv/eivhome.cfm.





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Highlights of HUD Notice 10-10: Revises Previous Guidance from H09-20...Continued

Repayment Agreements

ALL new repayment agreements as of Notice 10-10 (effective July 1, 2010), must include a clause stating the repayment amount will be renegotiated if the household income increases or decreases by \$200 or more per month.

See the full notice for details of specific language that must be included in the repayment agreement.

Other Important Guidance

- Resident files may contain information for members of that resident's household only
- Owners should be sure to cut or block out any information that pertains to other tenants since the reports do not run for individual tenants.
- Owner/agents must note, on Failed Pre-Screening reports when residents are exempt from SSN disclosure requirements per Notice 10-08 and 10-10.
- Owner/agents taking over new properties have 90 days to obtain access to EIV.
- To minimize the risk of exposing a tenant's SSN, O/As may remove and destroy, at the time of
 recertification, copies of verification documentation received from the tenant at the time of disclosure of their SSN once the Identity Verification Status shows "Verified". O/As are encouraged to minimize the number of tenant records that contain documents that display the full ninedigit SSN.
- O/As must not include the full nine-digit SSN for a tenant in emails or other electronic communications.

Master File Required

Owner/agents must retain a "Master" file that contains the summary report of the reports noted below as. The detailed report in must be retained in the tenant file when discrepancies are identified. The OA is also required to place documentation or notations in the files as indicated in the notice. The Master files must be available at the MOR to provide verification of compliance with Notice 10-10. Master files are required for the following reports:

- New Hires
- Multiple Subsidy Report
- Verification Reports which would include Failed Pre-screening report and the Failed Verification Report (SSA identity match).
- Deceased Tenant Report

Once the retention period has expired, O/As must dispose of the data in a manner that will prevent any un-



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Highlights of HUD Notice 10-10: Revises Previous Guidance from H09-20...Continued

Disclosure to Persons Assisting Tenants with the Recertification Process

With the written consent of the tenant, EIV data may be shared with persons assisting the tenant with the recertification process. Tenants who require assistance during the recertification process may have a representative present to assist them in their ability to participate in the recertification process; this includes review and explanation of the written third party income verifications. Disclosure of EIV information to these parties must be employment or income information pertaining only to the tenant who has provided his/her consent. These parties must not have access to EIV information for any other household members.

Residents can provide written consent to view EIV information to assist them in their ability to participate in the recertification process only for the following:

- Service coordinators have access to the data only if they are present at and assisting the resident with the recertification process
- Translators/interpreters
- Individuals assisting an elderly individual or a person with a disability
- Guardians
- Powers of attorney
- Other family members

For a more complete list of who may be authorized to view the income reports Reference XII C. of HUD notice 10-10

To ensure full understanding of the notice and your responsibilities regarding EIV, please go to:

http://portal.hud.gov/portal/page/portal/HUD/program offices/administration/hudclips/notices/hsg

TRACS/ iMAX Rules of Behavior

The Deadline for accepting the TRACS Rules of Behavior and completion of the Security Training has been extended to October 1, 2010. TRACS users must accept the TRACS Rules of Behavior through the Integrated Multi-family Access Exchange System (iMAX) or TRACS Menu Link via HUD's Secure Systems (WASS). Any TRACS user that submits tenant and voucher data to HUD via vendor software and/or iMAX web services will not be able to transmit data after October 1, 2010 if they have not previously accepted the ROB and completed the required Security Training.



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TRACS/ iMAX Rules of Behavior...Continued

If you have any questions regarding the Rules of behavior Requirements please email MFTRACSSECU-RITY@HUD.GOV.

To accept the Rules of Behavior:

- 1. Access HUD's Secure Systems: http://www.hud.gov/offices/reac/online/reasyst.cfm
- 2. Log in using your own user name (MID) and password
- 3. Click on the integrated Multi-family Access Exchange System (iMAX) link <u>or</u> the TRACS link (both of these systems share the same ROB so it only has to be accepted once per year) The Rules of Behavior (ROB) page will appear. automatically.

If for some reason the ROB does not appear, manually print the ROB using the following web link: http://www.hud.gov/offices/hsg/mfh/rhiip/eiv/tracseivaccessinternal.pdf

To complete online TRACS Security Awareness training: Go to http://iase.disa.mil/eta/index.html#onlinetraining See graphic below:



Completing Federal ISS Awareness Training:

- 1. Click on the Federal ISS Awareness icon.
- 2. Once you start the course, you should complete it in its entirety, as the system does not authenticate users and will not save your progress.
- Upon completion of the course, print the certificate confirming you completed the course.
- Sign and file the certificate. (HUD may request it.)



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PBCA Owner/Agent Fall 2010 MOR Workshop

The New York State Housing Trust Fund Corporation (HTFC) and our contractor, CGI, are pleased to extend an invitation to owners and representatives of contracts in the Performance Based Contract Administration (PBCA) portfolio to attend a full day MOR workshop on various updates of HUD requirements for Management and Occupancy reviews.

Topics to be covered include:

Implementation of Final Rule Refinement of Income and Rent Determination Requirements For EIV and SSN
New HUD 4350.1 Chapter 6 Guidance
Screening requirements and Move-out procedures
Common MOR Findings

Current OMB Forms

Sessions are planned for the following dates and locations:

Location	<u>Date</u>	<u>Time</u>
Buffalo	Tuesday, October 19, 2010	9:30am – 4:30pm Sign-In at 9:00am
Syracuse	Wednesday, October 20, 2010	9:30am – 4:30pm Sign-In at 9:00am
Capital District	Wednesday, November 10, 2010	9:30am – 4:30pm Sign-In at 9:00am
New York City	Tuesday, November 2, 2010	9:30am – 4:30pm Sign-In at 9:00am
New York City	Wednesday, November 3, 2010	9:30am – 4:30pm Sign-In at 9:00am

You must register to attend.

Registration is on line a: http://nysdhcr.gov/apps/seminar/pbca_reg.asp

Registration Information and Workshop Location will be confirmed upon completion of registration online. Refreshments will be served during breaks; lunch is on your own.



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REAC Announces New Bed Bug Infestation Protocol

Effective September 13, 2010 all REAC inspectors are required to report the presence or existence of bed bugs at any property being inspected. Further, if the management agent states that a unit is infested with bed bugs, the inspector will not enter that unit. The presence and/or treatment of bed bugs will not be scored in the UPCS inspection. This data, however, is being collected to ensure that HUD program participants maintain HUD properties in decent, safe and sanitary condition, and in good repair. To read the protocol in its entirety, please visit: http://www.hud.gov/offices/reac/products/pass/PDFs/bedbugs-notice.pdf

WASS ID Changes

Recently, changes were put into effect that tightened security at HUD, especially surrounding Secure Systems and TRACS Query. If your WASS id begins with the letter "I", you can no longer access TRACS Queries, and should follow these steps to disable your current "I" id and obtain a new "M" WASS id:

- 1. Have your System Coordinator remove all "roles" from your "I" id and it will automatically go "Inactive"
- 2. New "M" id: https://hudapps.hud.gov/public/wass/public/participant/partreg-page.jsp
- 3. The process should take approximately 24 hours, but if questions, email **Reac tac@hud.gov**

Additionally, if you have recently received a new WASS id and were surprised it began with the letter "I", but were expecting a "M", please follow the same procedures above to ensure uninterrupted system access.





The CA Quarterly Review

New York Housing Trust Fund Corporation Questions or Comments?
Visit us at
www.pbcany.com

