

# **TTAGE TIE-UP Promotion Program**



# TTPP is an international business matching site that connects you and other companies all around the world.

Information about your products and services can be introduced via the Internet to the world using TTPP run by Japan External Trade Organization (JETRO). TTPP helps you meet new business partners and broaden your business opportunities by extending your market. The service is provided free of charge.

> International Business Matching Site Registration and User's Manual



First, let's take a look at the flow until your business information is posted onto TTPP.

# **TTPP registration procedure takes two main steps.**



First, let's register for TTPP. Follow the instructions on the screen to fill in your info for the two steps of "User Registration" and "Business Proposal Registration" and your business information will be ready to be introduced to the world.

# **User Registration**

Enter the basic information to register as a TTPP user. After the registration is complete, you will receive the user ID and password by e-mail.

# Business Proposal Registration

After you receive the user ID and password, enter detailed information regarding your business proposal, such as whether you are buying or supplying a product or service. \*\*Unless your proposal is registered, the content of user registration will not be posted on the website

After login with your ID and password, you can send contact mail to users that have posted business proposals.

**Posting on the Web** 

After the registration content is confirmed by JETRO, your business proposal will be posted on the TTPP site and be published to the world.

You can receive contact mails through TTPP from users who are interested in your business

# 2 Nser Registration

The first step is User Registration.

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# **Through User Registration, you enter basic information of yourself and obtain the user ID and password.**

By becoming a TTPP user, you can view registered user's information of posted business proposals and send contact mail to the users. Also, it allows you to transmit your business information to utilize various useful functions to find business partners.



# Selecting Corporate Registration or Individual Registration

#### **Corporate Registration:**

In addition to corporate bodies (e.g. publicly traded companies and cooperative associations), organizations that do not have a corporate status (e.g. attorney offices, voluntary groups, municipal organizations and embassies) can also choose to register as a corporation. Corporate Registration is recommended whenever possible to increase the credibility of the business.

#### Individual Registration:

If your business is not a corporation, register as an individual.

\*For each application, the registered content is confirmed by JETRO. If the registration contains any insufficient or missing information, JETRO will contact you by e-mail. Please beware that the service cannot be used until the registration is complete.

# Corporate Registration Form (Sample)

 $\ensuremath{\ensuremath{\mathbb{X}}}$  The field in orange indicates the required items.

*Corporate Name	WORLD TRADE TTPP Co., Ltd.
*Address	* P.O. BOX number is not acceptable. Please fill out complete address includes street name, block number (building name). Street
	TTPP Tower, Jia-1, Jian Guo Men Wai Street
	City
	Hanoi
	(State or Prefecture)
	(Zip or Postal Code)
	Country / Area
	Socialist Republic of Viet Nam
*Telephone	⊙ Landline Phone ○ Other
Number	+84-4-1100-0000
a number	+Country code-City or Area code-Number
	+84-4-1100-0000
Facsimile Number	+Country code City or Area code Number
Homepage URL	http://www.jetro.go.jp/ttppe/
*Business	0023 International /IntermediateTrading
Category	<u>Click Here for the List of Business Category</u>
	President
Fiscal Year End	Year 2003 Month 3 💌
* Sales	\$100,000 to \$500,000 🗸
Capital	\$50,000 to \$100,000
*Number of	50 to 100
Employees	5510100
	Confidential
Stock Status	Open to the public(i.e. stocks listed, inventory on record)
	(Maximum 200 charactera)
*Bank References	(Maximum 800 characters)
*Bank References	VN Bank
	VN Bank (Maximum 3000 characters)
* Corporate	VN Bank (Maximum 3000 characters) Our company sell the products such as silk
* Corporate	VN Bank (Maximum 3000 characters) Our company sell the products such as silk clothes, bags, sandale, etc., they are embroidered by hands.
*Bank References * Corporate Overview	VN Bank (Maximum 3000 characters) Our company sell the products such as silk clothes, bags, sandale, etc., they are

# Contact Person Registration Form (Sample)

Corporate Name	WORLD TRADE TTPP Co., Ltd.
*Contact Person Name	OMr. OMs. ODr. Given Name (Middle Name) Family Name
	Nguyen Dinh Tuan
Division	
Position	Director of Marketing
*Address Facsirule Number	Street TTPP Tower, Jia-1, Jian Guo Men Wai Street City Hanoi (State or Prefecture) (Zip or Postal Code) (Zip or Postal Code) +84-4-1200-2100 +Country code-City or Area code-Number e.g. 1-213-765-4321
*E-mail	tyuugaki tuan-ttpp@worldtrade.com Note:As the bulk of important correspondence will be sent via E-mail, please make sue that your E-mail address is correct. tuan-ttpp@worldtrade.com * Re-type E-mail
*Receive E-mail in Japanese	O Yes ⊙ No
Personal Profile	I have taken charged the sales to international market. I'm available to answer the inquiry in English. Also I'm planning the new design of the products v
Contact Person Image (One Image)	Image (facial portrait) Registration

# Key Point! Key Point for Corporate Registration

#### Please introduce your corporation in this form.

#### Homepage URL

Register the URL of your corporate website to provide other users with more comprehensive information about your business.

#### Orporate Profile

Enter your company outline, specialties and major clients to increase the credibility of your business.

#### 6 Corporate Images

You can register up to two images, such as pictures of your office building, factory and corporate logo. You can also enter your corporate captions for each image.

#### Key Point!

#### **Key Point for Contact Person Registration**

Please introduce yourself as a contact person dealing with potential business partner in this form.

#### 4 E-mail Address

E-mail is the most important means of communication with JETRO and potential partners. Please make sure you enter it correctly, otherwise you will not be able to receive an e-mail with the user ID and password.

\*Cell phone e-mails cannot be acceptable.

#### Contact Person Profile

This is the field for your self-introduction. You can enter your business experience and performance.

#### 6 Contact Person Image

You can register one picture of your face.



#### File format

GIF and JPEG (File name extension is ".gif" or ".jpeg / .jpg")

#### File size and number of images

Corporate image: No larger than 50 KB  $\times$  2 images Contact person image: No larger than 100 KB  $\times$  1 image Business Proposal image: No larger than 100 KB  $\times$  2 images

#### Image size

No larger than  $300 \times 300$  pixels



The second step is registering your business proposal. You can enter information regarding your offering, such as buying, supplying a product or service and so on.

# **Enter details of the business in a way that attracts the attention of potential business partners.**

Enter details of the business to clearly define the advantages to be a partner with you and introduce that to users all around the world.



\*1 Contents confirmation by JETRO In order to ensure the reliability of the information on the site, JETRO confirms all the content one by one. If more information is necessary, JETRO will contact you by e-mail.

If you would like to make any corrections to the content, please notify JETRO by e-mail along with the Application Number and how you would like it changed.

#### **%2** Proposal Number

After your business proposal is posted on the Web, the "Proposal Number" will be sent to you by e-mail. "Proposal Number" is the number issued for each registered proposal.

# Caution! Complete the registration process within one hour

The system will automatically terminate your session after an hour of inactivity while User Registration or Proposal Registration is in progress. In this case, you must close the browser and restart the registration process over again.

In order to ensure efficient entry and have a backup, it is highly recommended to have some of the entries, such as the "Corporate Profile" in User Registration and "Description" in Proposal Registration, prepared in advance in a text format and copy & paste onto the entry field on the screen.

# Screen for Selecting Business Type

#### Business Type Selection Please choose the business type you wish to register. eneral Notes for Business Proposals Registration (Please read "<u>FAQ</u>" before registration.) \* If you register proposals that are similar, JETRO may consolidate those By considering programma with the second to an end of proposal, but can register on User info. One user may register as many as 10 proposals. When IETRO decides that registered information is not correct, it will delete the user registration instantly and will not accept the user's re-registration. Please refer the <u>Restrictions on Advertising and Labeling under the Pharmaceutical Affairs Law in Japan</u> when you register the proposal related Cosmetics, Nutritional supplements, Health Care, Beauty and Barber Shop Equipments and so on. Export & Import of Products/ Example Business Tie-ups Offer to look for production company/opportunity Software Development, OEM Product, etc. Offer to look for sales agent/agency opportunity Offer to look for maintenance service provider / Parts Offer to sell / purchase products or parts (You cannot register new product of famous/ certain brand and products of parallel import/export) opportunity Registration Finglish Flapanese 👉 English 🕼 Japanese Technology Transfer Space for Offices/Factories Offer to provide / accept technologies/ know-how, to look for a partner for Joint R&D. Offer to provide / look for office or factory space Sale/le nding a Hotel or Resorts tion & English & Japanese Registration & English & Japanese Investment Business Support E Er Offer to invest / to find investors Offer to provide / look for business support services Translation, accounting, legal services, consulting, advertising, market research, merchandise procurement, preparation for establishment of overseas office, etc. Looking for Joint Venture Partner Gr English Gr Japanese

# First, select the business type such as "Import and Export of Products/Parts" and "Business Tie-ups"

The registration forms (entry items) depend on the business type. Once the registration is complete, you can no longer change the business type.

# Proposal Registration Form (Sample - Import and Export of Products/Parts)

%The field in orange indicates the required items.

*Offer Type	Offer to purchase products / parts Offer to sell products / parts
*Proposal Title	(Maximum 64 Characters) Handmade embroidered bags
Proposal Category	*First Category 3801 Travel goods, handbage Select Category Undo Selection Second Category Select Category Undo Selection Third Category Select Category Undo Selection
*Features & Characterístics	Click Here for the List of Proposal Categories.     (Maximum 2000 Characters)     Selling the handmade embroidered silk bags.     Please see our company web site for further     information on our products.     Size: available for producing desired size     Color: Various color available
Price Reference	differ according to the product e.g. US\$1/piece, 1Euro/KG
*Payment Terms	T/T or L/C e.g. Credit Card, L/C
*Minimum Order Quantity	3 unit Unit: piece, 20/40ft container, case, bottle
Conditions of Products / Parts Inventory (Check all that apply)	Metric System Possible Bar Coded Inventory Possible Used Products / Parts Made to Order Acceptable
Orders from Individual	▼ Acceptable
Delivery Time	Less than 8 veek(s)
<sup>30</sup> Trade Terms	COST INSURANCE AND FREIGHT (CIF)
Information Available	You may be asked to provide information to corporations that have an interest in your proposal. Please check what types of information you are able to provide. Catalogs  Published Documents Samples Details of Technical Information Corporation Brochures Annual Report
Target Country / Area	<ul> <li>Select Japan</li> <li>Select Country / Area</li> <li>All Countries / Areas (Except Japan)</li> <li>All Countries / Areas</li> </ul>
Proposal Images (two images)	Image Registration 4
*Automatic Matching Settings	<ul> <li>Display Registered information (Proposal / Corporation / Contact Person) on the Website and perform Automatic Matching Search.</li> <li>Display Registered information (Proposal / Corporation / Contact Person) on the Website but DO NOT perform Automatic Matching Search.</li> <li>DO NOT display Registered information (Proposal / Corporation / Contact Person) on the Website but perform Automatic Matching Search.</li> </ul>



# Key Point! Key Point for Proposal Registration

Please introduce your products and services that only you can offer.

## 🕕 Title

#### You can enter up to 64 alphabets in English.

The title is similar to the headlines in newspapers and magazines. It is important to describe clearly the features of products and services that only you can offer in order to stand out among all the other proposals.

## Proposal Category

#### You can choose up to three categories.

Select the category number taking into account the materials and application of the product or service you would like to deal with.

- "First Category" becomes the matching criterion of the automatic matching function.
- Selecting a related category under "Second Category" and "Third Category" will increase the chances of your proposal being hit by "Proposal Search".

## 8 Description

#### You can enter up to 2,000 alphabets in English.

Describe your business in detail covering aspects such as the material, technology, production, application, sales and settlement.

# O Proposal Images

# You can register up to two images of your product, service and/or business operation.

"Image 1" will be displayed in the Search Results. Registering an image of your product can help potential customers to visualize what you offer and thus increase the publicity effect.

# Outomatic Matching Settings

Automatic Matching function notifies you and your potential partner by e-mail when business proposals meet the condition of given criteria (such as Offer Type, First Proposal Category, Target Country/Area) are posted on the Web.

If you wish to enable the automatic matching function for your business proposal posted on the Web, select "Display Registered Information (Proposal/Corporation/Contact Person) on the Website and Perform Automatic Matching Search."



In addition to introducing business information to the world, TTPP also provides various useful functions to support businesses in search of business partners.

# **TTPP allows users to confirm and update the registered information online, and to easily check and manage their contact mails.**

# Registered information can be confirmed and updated in an instant whenever necessary.

# I would like to confirm and update the registered information. I need to change the password.



Confirmation, correction and deletion of user information and business proposals as well as changing the password can all be done through the website.

After you login, go to the menu on the left and click on "Confirm/Correct Your Info" to proceed with the necessary procedures.

- Any corrections and deletions made will be reflected in the post on the Web after they are confirmed by JETRO.
- Business proposals that have been updated recently will be posted on the top in the search results.

# You can check the number of times your proposal has been viewed as well as the number of contact mails you have received.

# I would like to see how many times my registered proposal has been viewed. I would like to know how many contact mails I have received.



After you login, go to the menu on the left and click on "Proposals" under "Confirm/ Correct Your Info", "List of Registered Proposals" is displayed/ showed.

# Viewed

This shows the number of times the proposal has been viewed. (Cumulative total from the day of registration up to the day before during pre-login and post-login)

# Received Mail

This indicates the number of contact mails you have received for each business proposal. Click on the number to show the list of contact mails.

# **8** Matching Result

This indicates the number of matching results according to the given criteria, if the setting for the registered business proposal is set to perform "Automatic Matching". Click on the number to show the list of automatic matching results.

## List of received contact mails / list of automatic matching results

This indicates the list of all contact mails and the list of all automatic matching results you have received.

## I would like to open the received contact mail and send a reply.



After you login, go to the menu on the left to select "Proposals" under "Confirm/ Correct Your Info" and click on the number in the box labeled "Received Mail" to view the "Inbox for Received Contact Mails".

#### Replying to the sender of the contact mail

Click on the mail to view the content of the mail and the user information of the sender.

## 2 Mail Status

You can confirm whether the received contact mail has been opened or not.

# **Inquiry / Sender** Contact mail and sender information you have got below. Inquiry Date : Jan 11, 2011 From : Nihon Trading Co., LTD Mr. Ichiro Suzuki < Ichiro-nihon0903@jptrade.com> To: WORLD TRADE TTPP Co., Ltd. Mr.Nguyen Tuan Proposal Number : 100XXXX Offer Type : Offer to sell products / parts Proposal Title : Handmade embroidered bags http://www3.jetro.go.jp/ttpp/EAN.CR06\_EAN?id=100XXXX Message My name is Suzuki, selling the Asian general merchandises. I found your company's products on TTPP. I'm considering to regularly purchase bags or sandals. Could you send me the sample of your products, the graphical contents of their design and the price list if they are available? 🖂 S C close Show Your E-mail Address To show the sender your e-mail address registered with TTPP You can use your own e-mail address ingitized with 1112. By doing so, your e-mail address is shown to the sender, so that you may communicate with the sender for future business and inquiri without TTP interface. iness and inquirie: Forward to Your Own E-mail Program To forward the contact mail to your own e-mail program from which you can reply to the mail. Retention period of reserved e-mails in TTP's is only of months. By forwarding the received mails, you can manage contact mails in your own - mail program. Not Show Your E-mail Address and Reply through TTPP Cannot cater to business or inquiry but want to reply to tell the reason(s) through TTPP. > You can reply to the contact mail with fixed phases prepared by TTPP or message that you can enter not showing your - small address registers of with TTPP. Report to JETRO To report to JETRO a mail that seems to be fraudulent, or any trouble in a business transaction. Delete To delete the contact mail without replying. Take note that deleted mail cannot be restored

#### 8 Select Contact Method

Click on **1** to view the content of the mail and the user information of the sender. If you would like to send a reply, click on "Select Contact Method" to choose the most convenient way of reply from five different options.

In addition, when you receive a TTPP contact mail or an automatic matching mail, you will be notified by e-mail to the address you registered under the User Info. Click on the URL in the e-mail message and login to your account to view the "Inbox for Received Contact Mails".



# You can check sent mails and register business proposals as your favorites.

I would like to view the list of sent contact mails and check their opening status.



After you login, go to the menu on the left and click on "My Catalog".

#### Sent Mail

Click on the "Inquiry" to view the content of the sent mail.

#### e Mail status

You can check whether the recipient has opened the mail you sent.

#### 🚯 Viewed

You can check the date you viewed the proposal for which you sent a contact mail.

#### I would like to save some business proposals in order to view them later.



Click "Inquiry" in "Sent Mail" to view the messages in mails you have sent.	<b>?</b>			
Click Here for the List of JETRO Project Mark.				
Total: 8 proposals				
Specify the following conditions and click on "Search" for a new search.				
Offer Type				
Proposal Category				
Country / Area66	😫			
View O Wy Catalog Catalog Content Mail List Content Clear				

If there is a business proposal that interests you and you would like to save it, login to your account and click on ④. "Add to My Catalog" on the right upper corner of the "Proposal Detail" page.

If you would like to view the proposals that you saved in "My Catalog", login to your account, click on "My Catalog" in the menu on the left, select **5**. "My Catalog" under "View" and click on "Search."

#### I would like to look for the business proposal I have forgotten to save in "My Catalog".

After you login, go to the menu on the left to click on "My Catalog", select **(6)**. "All" under "View" and click on "Search." This allows you to look through the business proposals that were viewed after login.



## Contact Information

Business Services Department, Business Services Division Ark Mori Building, 12-32, Akasaka 1-chome, Minato-ku, Tokyo 107-6006 Japan E-mail:ttpp@jetro.go.jp

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