ACCOMMODATION BUSINESS USER MANUAL



Updated

8/02/14

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BEFORE SIGNING UP, PLEASE SEARCH RoomsHere.com TO CHECK THAT YOUR PROPERTY IS NOT ALREADY LISTED.

If it is already listed, please send us and email so that we can help you edit the existing listing.

Chapter 1. SIGN UP as a New User 1.1 CREATE AN ACCOUNT

Go to <u>www.roomshere.com</u>

		Travel Tips Here	Industry Login	Industry Resources	About Contact
	^{*************************************}		~		
. RoomsHere .com	Find By Place	or	Find By Name		Q SEARCH
Connect Direct - 21,000 Listings	ACCCHIMODATION TYPE	esorts 🔲 Parks &	Camps 🦳 B&B's & S	ielf Contained 🔲 Housebo	ats 🥅 Other

As a first time user of Roomshere.com, you will need to create an account by clicking Sign Up

Connect Direct - 21,000 Listings	Industry Login Reposition your property listing to the top of your town/city search EACH TIME YOU LOGIN
The roomshere site is opt Don't have an account? create one here Sign Up	imised for use with modern web browsers. Please <u>click here</u> to get more information.

Select Account Type Accommodation Business, click Next.

Create New User - record these details for future use.

PLEASE NOTE If you <u>do not</u> have an email address, you will not be able to maintain an Advanced Listing - please contact the RoomsHere.com Office on 1300 ROOM4U (1300 766 648) so that we can set your property(s) up as a FREE Basic listing.

Create New User	
Sign Up for Your New A	ccount
User Name:	
Password (Min 7 char):	
Confirm Password:	
Email:	
Security Question:	
Security Answer:	
Previous	Create User

Enter **User Name** – RoomsHere.com will not allow duplicate usernames.

Enter and confirm your *Password*, which must be 7 characters

Enter your accommodation booking *Email* this is the email address that will be used if you need to retrieve your password.

Enter your Security Question and Answer Click on *Create User*, *Continue* and *Next*

Click on Industry Login

1.2 BUSINESS DETAILS

To demonstrate your professionalism, enter your **Business Name & GST** status.

If you are registered for GST, displaying your ABN or ACN means that corporate customers can deduct 10% from your rates.

These details will be published on your property details page.

Business Details		
PUBLISHED ON DETAILS PAGE		Enter sither ways ADM on AOM on tight the base to display
Business Name:		Enter either your <i>ABN</i> or <i>ACN</i> <u>or</u> tick the box to display <i>This business is not registered for GST.</i>
ABN: no spac	es	This business is not registered for GST.
ACN: no spac	es	Ticking This business is not registered for GST does
This business is not registered f	or GST	not display on the consumer website.
Postal Address		
NOT FOR PUBLISHING		THE FOLLOWING INFORMATION IS USED FOR
Address Line 1:		ADMINISTRATIONONLY AND WILL NOT BE
Address Line 2		PUBLISHED TO CONSUMERS
Town/City/Suburb:		Enter your business postal address
Primary Contact Details		
NOT FOR PUBLISHING	-	
Salutation: Dr 💌		
First Name:		Enter your primary contact details – please enter your
Last Name:		accommodation booking email and telephone number
Position:		here.
Email:		
Telephone: XX XXXX	XXXXX	
Mobile:		
Fax: XX XXXX	XXXXX	

Click Next then Finish

You will now be taken to the *My Properties Page* ready to add your property – see Chapter 2 – SETUP PROPERTY LISTING

Chapter 2. SETUP PROPERTY LISTING

Accommodation Listings are made up of two main components to display information to consumers:

1. Information about the *Property* – its type, location, statistics etc

2. Its Rates, availability, special packages etc which are displayed using the Product Calendar function

Rooms Here.com gives you control on how you wish to display your *Property* and its *Products* and you can change the *Property* or *Product* details at any time.

2.1 ADD A PROPERTY

From the My Properties Page, click Add or Delete Property.

My Properties	Account	Services					
Properties	Add or Delete Prope	rty Take Ownership					
Propertie	Properties						
	You have no listed or subscribed properties.						
Choose on	Choose one of the following options:						
		ter the key number provided to activate a pre-listed property. o add a new property that is not already pre-listed.					

Enter the Property Name, select the Property Type.

My Properties	Account Services
	Properties Add or Delete Property Take Ownership You have no listed or subscribed properties. Add New Property
	This process adds a new property and once the property has been set up you will need to add your first product line. Cost: AU\$132 inc GST (includes one free product line) Property Name: Property Type: Backpacker Create

Click Create which takes you to the My Properties page displaying the Property Details page.

2.2 PROPERTY DETAILS

NOTE: The *Property Details* page will not *Save* unless the compulsory fields have been entered – *Location, Address Line 1, Town/City/Suburb & Post Code.*

When selecting the *Location*, RoomsHere.com searches the data base for your selected town and automatically links it to the region and state.

NOTE: If your tourism region has recently changed, please provide us with the contact details of the Regional Manager so that we can make the necessary changes to our data base.

When entering the *Address* information, the *Town/City/Suburb* can be different to the *Location* that you selected.

This can be necessary if you wish your property to be included in a specific town search, but wish to display a more specific address so that consumers know exactly where the property is located.

All information in *Property Details* is visible to users except the *Assign Booking Agent* – see CHAPTER 5 MISCELLANEOUS for information on this function.

From the My Properties page, click on Property Details

Property Details Map Stat Property 'Example		Delete Product Ca	lendar Linkin	g to RoomsHere.com	l	The Property Name and Property Type can be changed at
Property Name:	Example P	roperty				any time
Property Type:	Bed & Brea					Entervourleastion
Location: *	Find by Tov	wn/City:				Enter your location town in the <i>Find by</i>
	Find by Sta	te, Region:				Town/City box to search the data base
	State:	Select	~			for city, town, suburb
	Region:		*			region and state
	City/Town:		~			-
	Suburb:		*			Enter your location
Address Line 1:		*				address and contact details
Address Line 2:						uctans
Town/City/Suburb:		*				Leave Assign
Post Code:		*				Booking Agent
Booking Telephone:	XX XXXX XX	00X				blank - see
Booking Fax:	XX XXXX XX	0XX				MISCELLANEOUS for information on
Booking Email:						sharing your
Website:						calendar with an
Assign Booking Agent:						Agent
AAAT Rating:	None	~				To movimico Coorob
Short Description:						To maximise Search Engine Optimisation
Accreditation:		AP				make sure that the
	Visible					Short Description
Visible:	VISIble	0 05615				contains the word
Detailed Description:						"Accommodation",
B I <u>U</u> ≣ ≣		* <u>=</u> <u>A</u> v		•		your Property Name and the name of you
						town/city
						You can hide your
						property listing at
						any time by unticking
						Visible to Users
						Enter a description o
						the Property.
						NOTE: Some
						property facilities car
						be displayed via the Product Details
Property Image:						page, where
						numerous options
				Browse Uploa	d Clear	are available as tick boxes.
					Save	Click Browse to
						select your <i>Property</i>
						<i>Image</i> which should
						be no larger than

e to Property n should than 1000 KB (1 mg) and preferably no smaller than 200 KB.

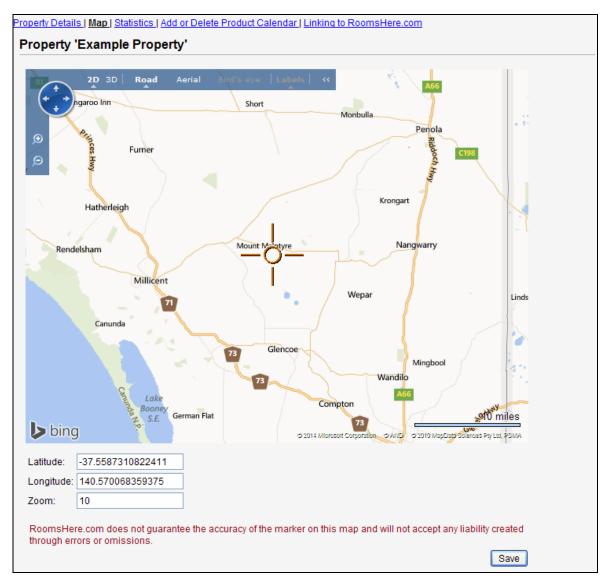
Always click Save

2.3 MAP

It's important to show the property position on the map so that consumers can see exactly where it is located.

Doing so, also enters the GPS coordinates into our data base in readiness for future technology additions.





Find your town on the world map by either:

- Clicking into the map with the mouse, holding and dragging
- Using the arrows provided in the top left corner

Zoom into your town by either:

- Rolling the wheel on the mouse in and/or out
- Using clicking on the + or icons on the top left corner

Once you are satisfied with your selected location, click Save

2.4 STATISTICS

Because RoomsHere.com provides your direct contact details to consumers you cannot accurately judge the effectiveness of the website by asking how or where consumers have found out about you

Often, it is your website which they have discovered via RoomsHere.com and from research, we have found that if this happens, most people forget about RoomsHere.com, and only ever mention the last website they have viewed.

The only true way of knowing how many people have viewed your listing is to check Statistics.

From My Properties page, click on Statistics

My Properties	Account Services			
	Property Details Map St		Product Calendar I	inking to RoomsHere.co
Example Property	Property Statistic	S		
	Period	Search List	Property Detail	
	Today	4	0	
	Week	4	0	
	Total	4	0	

Statistics in the **Search List** tell you how many times your Property Listing has appeared in a search that has contained your listing.

Statistics in the *Property Detail* column tell you have many times your listing has been opened and viewed

If your property has been operating as a Basic Listing, the Statistics will include hits from the time the listing was first entered into the data base, which is the reason why we have forced a click to obtain the telephone number.

Chapter 3. DISPLAYING PRODUCTS, RATES & AVAILABILITY

Whilst RoomsHere.com looks like an online booking system, it has been developed to offer quite different selling techniques, most of which centre around maximising returns to operators via direct sales.

RoomsHere.com does not charge commission or booking fees, but a small annual fee to upgrade from the FREE Basic Listing to an Advanced Listing which displays all contact details to facilitate direct bookings.

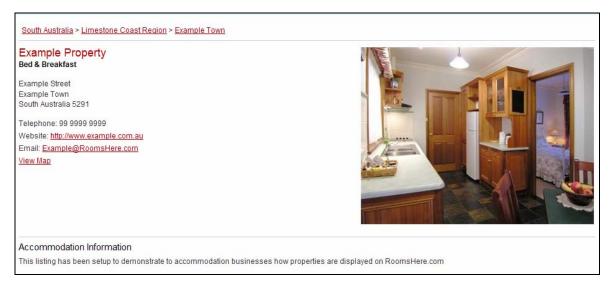
Displaying rates and availability is not mandatory on RoomsHere.com, but it is the most professional way to operate and it does save time, effort and phone calls for you and your customers.

NOTE: Each time you login to RoomsHere.com your property listing moves near the top of consumer searches that are initiated by town, region state or for special listings setup for Events, Touring Routes, Visitor Information Centres etc.

As soon as you **Save** your **Property Details**, they will immediately publish to the consumer website without displaying any **Product** details as demonstrated below,

Accommodation Results															
		Tue 4		Thu 6		Sat 8	Sun 9	Mon 10	Tue 11			Fri 14	Sat 15	Sun 16	
Example Property															
Bed & Breakfast EXAMPLE TOWN 99 9999 9999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
							1						Next	Fortnight	

Whilst consumers clicking on the listing will be able to see all the contact details, link to your email and website and see your position on the map, your listing is not maximised without displaying a *Product* and its intimate details.



Products can be linked to an online booking system of your choice (such as wotif, V3, or any other "live" online system). For some Visitor Information Centres, this constitutes their requirements to support only those Accommodation Businesses who provide "live bookable product".

Such *Products* have obviously been priced to afford commission so should also be flagged to *Pay Commission/Booking Fees* so that it will be highlighted with a S in the Visitor Information Centre and Travel Agent logins indicating that you are happy to be contacted direct for wholesale/retail sales and to negotiate the commission/booking fees and your payment terms. **NOTE:** Always stipulate full payment prior to arrival.

Be creative when entering your *Product* name as this is an excellent marketing opportunity for you to include one of your special features or packages.

3.1 ADD A PRODUCT

When adding a *Product* the most difficult decision you will have to make is **how are you going to maximise this opportunity -** the *Product Name* is the most important aspect of your listing.

Whilst multiple *Product Calendars* (which are FREE of charge) can be setup for each property, to display various room types, special packages, last minute rates etc., this does mean that you will need to maintain multiple calendars.

The simplest method is to setup one generic calendar displaying your cheapest offer as a *From* rate such as *Ensuite Cabins From: \$....* Once you have entered your rates this will make more sense.

Displaying your cheapest rate will attract more enquiry providing you the opportunity to on-sell other products and you only need to put up your **Booked** nights when all options have been sold.

Click on My Properties where you will see your property listing without a Product.

ly Properties	Account	Services													
Properties	Add or Delete Prope	rty <u>Take Ownership</u>													
Properties	3														
					Dis	play fro	om : 1	5/01/2	014						
						Dis	playing	g 1 to 1	of 1 reco	rds fou	nd.		Next	Fortnig	iht 🕨
-								Janua	2				w		
		Wed 15	Thu 16	Fri 17	Sat 18	Sun 19	Mon 20	Tue 21	Wed 22	Thu 23	Fri 24	Sat 25	Sun 26	Mon 27	Tue 28
BED & E Example 99 9995 [Add or] Link to t		ar 🔨			Con	tact this	s busi	ness d	irect foi	vacar	ncies				

Click on Add or Delete a Product Calendar

My Properties	Account Services
Example Property	Property Details Map Statistics Add or Delete Product Calendar Linking to RoomsHere.com Add Product Calendar for 'Example Property'
	One free Product Calendar is provided with each property. Additional Product Calendars are available. Cost: AU\$0 inc GST Product Name: Seaview Packages From: Product Type: Self Contained Apartmet V
	Current Product Calendar list

Enter the Product Name and select the Product Type, click Create

<u>For the first time</u> this will land you in the *Product Details* page, ready to setup information about your product – see below *PRODUCT DETAILS*

This Product will now be visible on your My Properties page and also on the consumer website.

The following options will now appear:

Calendar - make your daily changes to availability when you are fully booked, display last minute rates or special packages/inclusions for short periods etc.

Setup Rates - setup date ranges of rates years in advance, over-ride your main rates with date ranges of high or low seasons, enter several inclusions which can be selected from your **Calendar** for special packages etc

Product Details - display all the intimate details and facilities of each **Product**, link to an online booking system of your choice, opt to flag a **Product** as "commissionable" which is visible only in the Visitor Information Centre and Travel Agent logins

3.2 PRODUCT DETAILS

From My Properties page, click on the Product Name then click on Product Details

Product 'Seaview Packag	etails	
	ckages Fron	
	ned Apart 🗠	
Booking Url: Pays Commision/		
Booking Fee:		
Visible: Visible to	Users	
Description:		
B I U ≣ ≣ ≣ :	≡ <u>⊨</u> + ≡ <u>A</u> v ◊ v ⟨⟩	
Use this space to sell your Prod	uu.	
Product Facilities:		
Adult Retreat	Air conditioning	Barbecue
Bath	Bath (claw)	Bathroom (1)
Bathroom (ensuite)	Bathroom (share)	Bathrooms (2)
Bathrooms (3)	Bathrooms (4)	Bed (bunk)
Bed (double)	Bed (foldaway)	Bed (king)
Bed (queen)	Bed (single)	Bed (sofa)
Bedroom (1)	Bedrooms (2)	Bedrooms (3)
Bedrooms (4)	Bedrooms (5)	Beds (king single)
Beds (twin)	Ceiling Fan	Clothes Dryer
Cooling	Cot (on request)	 Crockery (cutlery and utensils)
occurry		
Disabled access with assistance	Disabled access without assistance	Dishwasher
Disabled access with		_
Disabled access with assistance DVD Player	assistance	Dishwasher
Disabled access with assistance DVD Player Family Friendly	assistance Electric Blanket	Dishwasher
Disabled access with assistance	assistance Electric Blanket Family Rooms	 Dishwasher Ensuite Fans
Disabled access with assistance DVD Player Family Friendly Hairdryer Heating (wood fire)	assistance Electric Blanket Family Rooms Heating	 Dishwasher Ensuite Fans Heating (electric) Hot Plates Internet
Disabled access with assistance DVD Player Family Friendly Hairdryer Heating (wood fire) Innapropriate for Children	assistance Electric Blanket Family Rooms Heating High Chair (on request)	 Dishwasher Ensuite Fans Heating (electric) Hot Plates
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Disabled access with assistance DVD Player Family Friendly Hairdryer Heating (wood fire) Innapropriate for Children Iron and Ironing Board Linen BYO	assistance Electric Blanket Family Rooms Heating High Chair (on request) Interconnecting Rooms Kitchen (full cooking facilities)	 Dishwasher Ensuite Fans Heating (electric) Hot Plates Internet Kitchen (limited cooking facilities)
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Disabled access with assistance DVD Player Family Friendly Hairdryer Heating (wood fire) Innapropriate for Children Iron and Ironing Board Linen BYO Mini Bar Non Smoking Room	 assistance Electric Blanket Family Rooms Heating High Chair (on request) Interconnecting Rooms Kitchen (full cooking facilities) Linen Hire Movie (hire) 	 Dishwasher Ensuite Fans Heating (electric) Hot Plates Internet Kitchen (limited cooking facilities) Microwave Oven Movie (in house)
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Disabled access with assistance DVD Player Family Friendly Hairdryer Heating (wood fire) Innapropriate for Children Iron and Ironing Board Linen BYO Mini Bar Non Smoking Room Parking (boat) Private Entrance Refrigerator Smoking permitted Sun Deck Television Washing Machine Product Specialities: Disabled Facilities T	assistance Electric Blanket Family Rooms Heating High Chair (on request) Interconnecting Rooms Kitchen (full cooking facilities) Linen Hire Movie (hire) Oudoor Furniture Parking (car) Private Facilities Room Service Spa (bath) Tea & Coffee making facilities TV (Cable or Satelite) Pets by arrangement Automatic Teller Machine Baby	 Dishwasher Ensuite Fans Heating (electric) Hot Plates Internet Kitchen (limited cooking facilities) Microwave Oven Movie (in house) Outdoor Area Parking (off street) Radio/CD Player Spa, outdoor Telephone Video Player
Disabled access with assistance DVD Player Family Friendly Hairdryer Heating (wood fire) Innapropriate for Children Iron and Ironing Board Linen BYO Mini Bar Non Smoking Room Parking (boat) Private Entrance Refrigerator Smoking permitted Sun Deck Television Washing Machine Product Specialities: Disabled Facilities T	assistance Electric Blanket Family Rooms Heating High Chair (on request) Interconnecting Rooms Kitchen (full cooking facilities) Linen Hire Movie (hire) Oudoor Furniture Parking (car) Private Facilities Room Service Spa (bath) Tea & Coffee making facilities TV (Cable or Satelite) Pets by arrangement Automatic Teller Machine Baby Bicycle Hire Big R	Dishwasher Ensuite Fans Heating (electric) Hot Plates Internet Kitchen (limited cooking facilities) Microwave Oven Outdoor Area Parking (off street) Radio/CD Player Security System Spa, outdoor Telephone Video Player Video Player Sathroom ig Sites
Disabled access with assistance DVD Player Family Friendly Hairdryer Heating (wood fire) Innapropriate for Children Iron and Ironing Board Linen BYO Mini Bar Non Smoking Room Parking (boat) Private Entrance Refrigerator Smoking permitted Sun Deck Television Washing Machine Product Specialities: Disabled Facilities Sim Property Facilities and Services: 24 hour reception BBQ Share Boat Ramp	assistance Electric Blanket Family Rooms Heating High Chair (on request) Interconnecting Rooms Kitchen (full cooking facilities) Linen Hire Movie (hire) Oudoor Furniture Parking (car) Private Facilities Room Service Spa (bath) Tea & Coffee making facilities TV (Cable or Satelite) Pets by arrangement Automatic Teller Machine Baby Bicycle Hire Big R Café Camp	Dishwasher Ensuite Fans Heating (electric) Hot Plates Internet Kitchen (limited cooking facilities) Microwave Oven Outdoor Area Parking (off street) Radio/CD Player Security System Spa, outdoor Telephone Video Player Video Player Sathroom ig Sites

Product Name and *Product Type* can be changed at any time

Leave **Booking Url** field blank or see below to **LINK TO AN ONLINE BOOKING SYSTEM** and display the **BOOK** button on your listing

Tick the **Pays Commission Booking FEE** to flag this product as "Commissionable" in the VIC and Travel Agent logins

If at any time you wish to hide this product, untick *Visible to Users*

Enter information about this product in the *Description* box

Tick the boxes to display the facilities provided by this product

Select either of the two *Product Specialities*

NOTE: *Property Facilities* **&** *Services* relate to the Property and should only be selected in one of your products for each property

Click Save

3.3 LINK TO AN ONLINE BOOKING SYSTEM

You can link one or more products to your preferred online booking system.

If you have multiple products, each one can be linked to a different online booking system.

Firstly, load your online booking portal, go to the page that you would like to display when linking from RoomsHere.com and copy the Url from the top of the page.

In RoomsHere.com, from *My Properties,* click on the *Product Name* then the *Product Details* page.

Click into the Booking Url field and paste in the Url that you copied from your selected booking system.

Click Save

Now, when you go back to *My Properties* page, you will see that the *EMAIL* icon has changed to the *BOOK* icon.

							F	ebrua	ry 2014	4					
		Fri 7	Sat 8	Sun 9	Mon 10	Tue 11	Wed 12	Thu 13	Fri 14	Sat 15	Sun 16	Mon 17	Tue 18	Wed 19	Thu 20
Example Property BED & BREAKFAST		Seavi	ew Pa	ckage	s Fron	<u>n:</u>						F CON		D	
Example Town 99 9999 9999 [Add or Delete a Product Calendar]	оок	\$130	\$ 130	\$ 130	\$130	\$130	\$130	\$130	\$130	\$130	\$130	\$130	\$130	\$130	\$130
Link to this Property Calendar http://www.roomshere.com/prope															

This will also occur in the consumer website and when clicking on the icon, prospective customers will be taken to the page you selected in your booking portal where they can book 24/7.

NOTE: RoomsHere.com has linked the example product to a demonstration Url which will not function.

								Feb	ruarv						
			Sat 8	Sun 9						Sat 15	Sun 16				
Seaview Packages From:														- 1	воок
SELF CONTAINED APARTMENT		130	130	130	130	130	130	130	130	130	130	130	130	130	130
Use this space to sell your Product.															
 Adult Retreat Crockery (cuttery and utensils) Spa, outdoor 	 Air conditi Hairdryer 	-				and Iror	iing Boar	d		Bed (king Kitchen (1	i) full cooki	ng faciliti	es)		

3.4 THE CALENDAR

When clicking on your *Product Name*, you will always be taken to your *Calendar* ready for you to affect bookings or cancellations.

NOTE: DO NOT SETUP RATES HERE (except for short periods such as Easter or Christmas) as it is much quicker to go to **Setup Rates** where you can setup multiple date ranges for years in advance.

Whilst on the consumer website the calendar only displays up to 12 months from today's day, you can **Book** out nights well past that by selecting the **Year** and **Month** and showing days as **Booked**, which will be published when the calendar rolls over to those dates.

From My Properties page, click on the Product Name

My Properties	S Account	Services														
Proper	ties Add or Delete Prope	rty <u>Take Own</u>	ership													
Prope	erties															
						Dis		_	1 to 1 c		ords four	nd.		Next	Fortnig	jht 🕨
5					•			F	ebruar	y 2014	4					-
			Tue 4	Wed 5	Thu 6	Fri 7	Sat 8	Sun 9	Mon 10	Tue 11	Wed 12	Thu 13	Fri 14	Sat 15	Sun 16	Mon 17
	xample Property ED & BREAKFAST		Seav	iew Pa	ackage	s Fror	<u>n:</u>							TAINE NT	D	
9	xample Town 9 9999 9999 .dd or Delete a Product Ca	[EMAIL	-	-	-	-	-		-	-	-	-		-		-
	nk to this Property Calend ttp://www.roomshere.com															

You will always land on the Calendar function

My Properties	Account Services				
	Calendar Setup Rates Pro	duct Details			
Example Property	Calendar for 'Seavi	ew Packages From:'			
Seaview Packages From:	Year: 2014 👽 Month: Fe	bruary 🗸			
	For the 'checked' dates,		Select inclusion, None	~	<u>Save</u>
	Date	Price Ind	lusions		
	Sat 1 -			Edit Clear	<u>Booked</u>
	🗌 Sun 2 -			Edit Clear	Booked
	Mon 3 B			Edit Clear	Booked
	Tue 4 B			Edit Clear	Booked
	Wed 5 -			Edit Clear	Booked
	🗌 Thu 6 -			Edit Clear	Booked
	🗌 Fri 7 -			Edit Clear	Booked
	Sat 8 -			Edit Clear	Booked
	<mark>Sun 9 -</mark>			Edit Clear	Booked
	Mon 10 -			Edit Clear	Booked
	Tue 11 -			Edit Clear	Booked
	Wed 12 -			Edit Clear	Booked
	🗌 Thu 13 -			Edit Clear	Booked
	🗌 Fri 14 -			Edit Clear	Booked
	Sat 15 -			Edit Clear	Booked
	🗌 Sun 16 -			Edit Clear	Booked
	Mon 17 -			Edit Clear	Booked
	Tue 18 -			Edit Clear	Booked

How to Utilise the Calendar

DISPLAYING YOUR ACCOMMODATION AS "BOOKED"

Show just a few nights as booked	• Click on Booked in the right hand column for each Booked night to automatically display these nights with a "B "
Book out more than a week	 Tick the box in the far left column for each <i>Booked</i> night Go to the top of the page, click on the O Booked, button Click Save

DISPLAYING YOUR ACCOMMODATION AS "AVAILABLE"

Display your rates for the period of the Event	 Tick the box for each night that you wish to display your rates, which means your accommodation is <i>Available</i> Go to the top of the page, enter the rates in the <a>Aus Click <u>Save</u>
If you prefer not to display your rates but indicate that your accommodation is <i>Available</i>	 Tick the nights that you wish to display as <i>Available</i> Go to the top of the page Click on O Available Click Save

3.5 SETUP RATES & AVAILABILITY

You can setup multiple *Calendars* for each product to help you manage the process of changing rates from year to year or season to season:

- Setup a date range for many years so that you don't need to monitor when the calendar runs out
- Setup a date range for each 12 month period (eg 1st April to 31st March each year) ready to update your rates for the following year -
- Over-ride any date range with a short high or low season, by placing the over-riding date range in a higher position than the one it replaces
- Choose to display what best works for you display rates, show as <u>Available</u>, or, if you have a long term booking, show a particular date range as <u>Booked</u>

If you like to set higher or lower rates for periods longer than a few weeks, as long as you place these calendars in a position on the list above that of your normal rates, the short periods will over-ride the

normal rates. You can do this by clicking on the $\Omega = 0$ to arrange each calendar in its required position

Unless the displayed date range has been manually edited, RoomsHere.com automatically sets up your first **12 month** date range with a *Start Date* as today's date and will always display "-" under *Price.*

NOTE: RoomsHere.com displays 12 months of rates to consumers rolling over each night, so you do need to ensure that date ranges extend out well past 12 months.

3.5.1 Edit the Existing Calendar

From My Properties page, click on the Product Name, then click on Setup Rates

There are two components to the Setup Rates function:

- 1. The top section which displays all the calendars that have already been setup
- 2. The bottom section Add a New Calendar

My Properties	Account Servio	ces				
	Calendar Setup Rate	es Product Details				
Example Property	Rates For 'Sea	view Packages Fr	om:'			
Seaview Packages From:		1	Rates at top take prece	dence over those be	elow.	
	Priority	Start Date	End Date	Price	Inclusions	
	ΔŪ	04/02/14	03/02/15			Edit Delete
			Add a Nev	v Calendar		
		4/02/2014	3/02/2015	 Booked Available AU\$ 	None Add Edit Del	Add Calendar

To edit the existing calendar, click on Edit

- There is no need to change the Start Date
- Click on *End Date* and select the finishing date for these rates this can be several years if you wish
- Enter your nightly rates for this date range in the AU\$ box
- Add an *Inclusion* on the run (see below *Display Inclusions*) or click on the ¹ to select an existing one from the list
- Click Save

3.5.2 Add a New Calendar for an Existing Product

Example Property	Calendar Setup Rates Rates For 'Seavi	Product Details ew Packages Fro	m:'										
Seaview Packages From:	Rates at top take precedence over those below.												
	Priority	Start Date	End Date	Price	Inclusions								
	Lowest 💌	4/02/2014	31/03/2015	 Booked Available AU\$ 130 	None Add Edit Del	Save Cancel							
			Add a New	Calendar									
		7/02/2014	6/02/2015	 Booked Available AU\$ 	None Add Edit Del	Add Calendar							

- Click into the **Start Date** and select the starting date for this date range)
- Click into the *End Date* and select the ending date for this date range
- Enter the **Price**
- Add or select an *Inclusion*
- Click Save

3.6 DISPLAY INCLUSIONS

Inclusions appear in a pop up box to consumers when the mouse hovers over the days of a *Product Calendar*.

Inclusions provide you with the flexibility to add more information or to outline the conditions of your product/rates.

							Febr							
	Tue 4	Wed 5	Thu 6	Fri 7	Sat 8	Sun 9	Mon 10	Tue 11	Wed 12	Thu 13	Fri 14	Sat 15	Sun 16	Mor 17
Seaview Packages From:													1	EMAI
SELF CONTAINED APARTMENT	130	130	130	130	130	130	130	130	130	130	130	130	130	130
Jse this space to sell your Product.			A	pplies O	nly to 4 M	light Stay								
Adult Retreat Air conditioning Crockery (cutlery and utensils) Hairdryer Spa, outdoor				= Barl = Iron		ing Board	1		led (king) (itchen (fi		ng <mark>f</mark> aciliti	es)		

You can add several Inclusions ready to select for particular types of stays or packages

My Properties	Account Service:	8				
Example Property Seaview Packages From:	Calendar Setup Rates Rates For 'Seavi	iew Packages Fro				_
	Priority Lowest	Start Date	ates at top take prece End Date 31/03/2015	Price O Booked O Available	Inclusions None Add Edit Del Save Cancel	
				AU\$ 130 Calendar Calendar	Add Inclusion plies Only to 4 Night St	
		4/02/2014	3/02/2015	 Booked Available AU\$ 	None Add Calenda Add Edit Del	

Inclusions can be edited or deleted.

CHAPTER 4. ACCOUNT

From *My Properties* page, select *Account* which lands you on your *Business Details* page with the following options.

Business Details | Login Details | Invoices

4.1 BUSINESS DETAILS

See Chapter 1 – Business Details

4.2 LOGIN DETAILS

From the Account page, click on Login Details

My Properties	Account Services	
Business Details Account En	s Login Details Invoices	
	update the email address associated with your account. examp@roomshere.cor Save	
Password		
F	Change Your Password Password Password Password	
Confirm New F Change Pa	/ Password:	

4.2.1 Change Account Email Address

To change your *Login* email address, retype and click *Save*. **NOTE:** Always use your accommodation contact email address

4.2.2 Change Password

Should you forget your password and need to retrieve it via the *Login* page, you will be emailed a new password which will be a combination of alpha/numeric.

To change your password:

- Enter the existing **Password**
- Enter the *New Password*
- Confirm the *New Password*

4.3 INVOICES

Invoices are automatically generated according to the terms agreed upon by RoomsHere.com.

My Properties	Account	Services			
Business Detai	Is Login Details	Invoices			
Invoices					

Once an invoice has been generated, it is displayed in the *Invoices* option.

Chapter 5. MISCELLANEOUS 5.1 ASSIGN BOOKING AGENT

RoomsHere.com is a multi-platform system integrating the functions of all sectors of the Accommodation Industry.

A special login is available to Travel/Booking Agents where they are able to setup a Portfolio of managed properties.

If you wish to share the booking responsibility with a Booking Agent, he/she would benefit by giving him/her access to the calendar functions, so that it can be updated as bookings occur.

Assigning a Booking Agent still gives you access to your calendar so that you too can **Book** out nights for direct bookings that you might receive.

The Booking Agent does not have access to any other functions apart from the actual calendar.

From My Properties, click on Property Name, then Property Details

Property Details Map Statis	tics Add or D	elete Product Calendar Linking to	RoomsHere.com
Property 'Example P	roperty'		
Property Name:	Example Pr	perty	
Property Type:	Bed & Brea	fast 💌	
Location: *	Find by Tov	n/City:	
	Find by Stat		
	State:	Select 💌	
	Region:	✓	
	City/Town:	*	
	Suburb:	*	
Address Line 1:		*	
Address Line 2:			
Town/City/Suburb:		*	
Post Code:		*	
Booking Telephone:	XX XXXX XX	x	
Booking Fax:	XX XXXX XX	x	
Booking Email:			
Website:			
Assign Booking Agent:			
AAAT Rating:	None		
Short Description:			
Accreditation:	🗆 🔇 NT/	P	
Visible:	Visible t	Users	

Enter your Agent's email address in the Assign Booking Agent field

Your calendar will now appear in your Agent's Portfolio in the RoomsHere.com Agent's Login

5.2 SERVICES

To see a list of *Properties* and *Products* which are currently listed in the RoomsHere.com data base.

From the *My Properties* page, click on *Services*

My Properties	Account	Services					
Subscribe	ed Properties						
	Name			Price	StartDate	EndDate	Description
Example Pro	operty		0		15/01/2014	14/02/2014	Property Listing Grace Period
Subscribe	ed Products						
	Name		2	Price	StartDate	EndDate	Description
Seaview Pag	kages From:		0		04/02/2014	06/03/2014	Product Listing Grace Period

5.3 DELETE A PROPERTY

Deleting a *Property* will remove it and its *Products* from the system totally, and once deleted can only be listed again by re-entering.

This process does not remove the **Business** from RoomsHere.com, allowing you to continue to login and add another property etc.

From the My Properties page, click on Add or Delete Property.

y Prope	erties	Account Ser	ices													
Ē	Properties Add or De	lete Property Tal	e Ownersh	ip												
F	Properties															
						Dis	play fr	om : 4	/02/20	14						
							Dis	playing	1 to 1	of 1 rec	ords fou	nd.		Nex	Fortnig	iht 🕨
-								F	ebrua	ry 201	4					
		IFAST APARTMENT Image: state sta														
	Example Proper BED & BREAKFA	REAKFAST	Se	aview P	ackaqe	es Fron	<u>n:</u>								D	
	Example Town 99 9999 9999 [Add or Delete a	Product Calendar		10 \$130	\$130	\$130	\$130	\$130	\$130	\$130	\$130	<mark>\$</mark> 130	\$130	\$130	\$130	\$130
	Link to this Prope http://www.room															

Select the property from the Current Property List, press Delete then Yes to confirm.

My Properties	Account Services
	Properties Add or Delete Property Take Ownership
Example Property	Add New Property
	This process adds a new property and once the property has been set up you will need to add your first product line. Cost: AU\$132 inc GST (includes one free product line) Property Name: Property Type: Backpacker Create Current Property list
	Property Name Description Suburb Booking Agent
	Example Property Bed & Breakfast Example Town Delete Accommodation Example Town

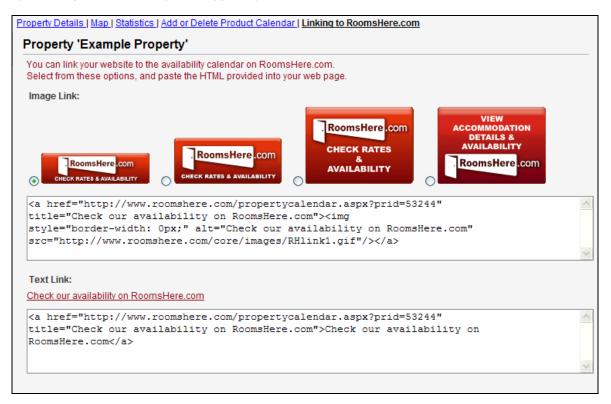
Chapter 6. MARKETING TIPS

6.1 DISPLAY A LINK TO YOUR AVAILABILITY CALENDAR ON YOUR WEBSITE

Linking your accommodation website to the RoomsHere.com *Product Calendar(s)* quickly shows visitors to your site whether or not you have vacancies and if displaying your rates, whether your accommodation is within their price range.

This demonstrates your professionalism, saves you time on the phone if your rates are higher than what they wish to pay and of course, shows if you are booked, therefore not wasting your time nor their time nor cost of a phone call.

To import your RoomsHere.com availability calendar into your property website we provide the following options for your web developer to copy and paste.



To select one of the logos in *Image Link* click on the respective button to display the code that can be copied and emailed to your web developer for pasting into your website.

To display the supplied *Text Link*, copy the code that has been provided and email to your web developer for pasting into your website or ask your web developer to change the text to whatever you prefer.

6.2 SEND A SPECIAL OFFER EMAIL LINKED TO YOUR PRODUCT CALENDAR

It's always a good idea to keep a data base or spreadsheet with the details of each guest that has stayed at your property. This should include email addresses, so that you can bulk email when you have vacancies, specials etc.

RoomsHere.com provides you with a special function which enables you to select a two week period for the *Products* attached to your *Property.*

Go to My Properties and select the two week block that you wish to promote in your email.

ly Properties	Account	Services														
Properties Ad	dd or Delete Propert	<u>y Take Owne</u>	ership													
Properties																
						Dis	play fr	om : 6	/02/20	14						
							Dis	playing	1 to 1 (of 1 reco	ords fou	nd.		Next	Fortnig	ght 🕨
								F	ebrua	ry 2014	4					
			Thu 6	Fri 7	Sat 8	Sun 9	Mon 10	Tue 11	Wed 12	Thu 13	Fri 14	Sat 15	Sun 16	Mon 17	Tue 18	Wed 19
	Property REAKFAST		Seav	iew Pa	ackage	es Fron	<u>n:</u>						F CON RTMEN		D	
Example 99 9999 [Add or D		EMATE endar]	\$130	<mark>\$</mark> 130	\$130	\$130	\$130	\$130	<mark>\$</mark> 130	\$130	<mark>\$130</mark>	\$130	\$130	<mark>\$</mark> 130	\$130	<mark>\$130</mark>
	is Property Calenda w.roomshere.com/p															

Copy the text from the box beneath *Link to this Property Calendar* and past it into your email as per the example below.

Dear	xxxx
------	------

As a valued client we wish to advise that we are offering you a **15% discount off the advertised rates** for the nights displayed in the following link.

http://www.roomshere.com/propertycalendar.aspx?prid=53244&dt=2014/02/6

Yours sincerely

Xxxxxx Example Property

When your past guests receive the email, clicking on the link will retrieve a view of your availability for the selected period as follows.

Example Property														
					6.2.201	4		Update C	alendar					
													Next	t Fortnigh
							Feb							
	Thu 6	Fri 7	Sat 8	Sun 9	Mon 10	Tue 11	Wed 12	Thu 13	Fri 14	Sat 15	Sun 16	Mon 17	Tue 18	Wed 19
Seaview Packages From:													l	EMAIL
SELF CONTAINED APARTMENT	130	130	130	130	130	130	130	130	130	130	130	130	130	130
Use this space to sell your Product.														
Adult Retreat Air cond Crockery (cutlery and utensils) Air cond Hairdry Spa, outdoor				 Barbeo Iron and 	cue Id Ironing	Board		∘ Bed (∘ Kitch		ooking fa	cilities)			

NOTE: If you have multiple *Products* for one property, the link will retrieve them all

6.3 CHANNEL MANAGERS

RoomsHere.com is constantly requested by accommodation operators to partner with channel managers such as Siteminder, ResOnline, RMS etc., so that they do not need to maintain another calendar.

Whilst we are continuing to monitor industry trends as to which of the many channel managers we should affiliate with, there are real benefits for accommodation businesses by not using a channel manager with RoomsHere.com for the following reasons:

- Most operators using channel managers put up an allocation of several rooms once they are sold, the online booking system usually displays "SOLD" giving the impression that the accommodation is totally booked when often, the accommodation is not totally booked. Consumers may not realise this and move to another offer
- When displaying vacancies on RoomsHere.com there is absolutely no risk of double bookings as the only way consumers can make a booking is by contacting you direct via email, phone or by linking to your website
- Vacancies (Availability) can be displayed on RoomsHere.com until the property is totally sold out
- If you forget to change the calendar to "Booked" when all rooms are sold you can always apologise to the customer that the last room has only just been booked and that you haven't had a chance to make the change on RoomsHere.com.

For those who are using a channel manager to link to multiple online booking systems, a good option is to use RoomsHere.com specifically for your special rates and packages, knowing that you are dealing direct with your customers and can therefore afford to pass on savings without having to pay commission.