



Getting Started Guide

SMEADLINK EXPRESS LOAN DOCUMENT MANAGEMENT (LDM)

Getting Started Guide

© Smead Manufacturing
600 Smead Blvd • Hastings, MN 55033
Phone 800.216.3832 • Fax 800.216.3837

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Getting Started with Smeadlink[®] Loan Document Management (LDM)

Introduction to Smeadlink LDM

In the lending paper chase, it's timing and teamwork that puts the winners in the lead position. The ability to save personnel time and increase the efficiency of managing loan information gives your team a distinct advantage over your competition.

Smeadlink Loan Document Management (LDM) gives you complete control over all documents, both paper and electronic, used throughout the life of a loan. From origination through processing, underwriting, servicing, archiving and eventual destruction, Smeadlink LDM puts your team a step ahead of the rest.

Smeadlink LDM is powered by "Smeadlink Express" technology, and has been pre-configured to meet the specific needs and requirements of the Loan Processing industry. Smeadlink LDM was specifically designed to efficiently manage the creation, use, storage, and destruction of loan files, whether in paper or electronic form.

The following Smeadlink LDM features will increase the productivity of your loan processing environment:

Express Workflow for Smeadlink LDM

Loan Document Routing and Reporting

- Route paper and electronic loan files through a set of structured processing activities, required to make a loan file complete.

- Queue up loan files which require documents to be completed at a specific workstation.
- Report the processing activity of your entire loan processing department, individual loan processors, and specific loan files.

Deficiency Tracking

- Track which loan documents have been completed.
- Report on missing loan documents required to make a loan file complete.
- Report missing information required to make a loan document complete.
- Track compliance dates on required loan documents.
- Ensure compliance, by reporting loan documents which are approaching their required due dates.

File Room Management

Color Labeling of Paper Loan Files

- Reduce or eliminate misfiles in the loan vault or loan filing area.
- Reduce the time it takes to pull and refile paper loan files.

Bar Code Tracking

- Track the current location of all paper loan files that have been removed from the loan vault or loan filing area.
- Reduce the time it takes to locate files that have been removed from the loan vault or loan filing area.
- Reduce the number of “lost” loan files in your organization.
- Enable loan processing personnel to transfer the custody of a loan file to another employee.

Requestor Management

- Enable loan processing personnel to request paper loan files from their Desktop PC.
- Enable file room personnel to fulfill loan file requests in a more efficient and effective manner.

Retention Management of Paper Loan Files

- Reduce storage costs of the loan filing area by managing the process of moving inactive loan file records to less costly inactive file storage space.
- Reduce storage costs of the loan filing area by managing the process of loan file destruction, based on operational and legal record keeping requirements.
- Reduce the legal risk of your organization.

Electronic Record Keeping

Desktop File Management

- Save and Organize Desktop files to specific loan files, for future retrieval.
- Save Desktop files as business records for your organization.
- Share Desktop files to other loan processing personnel.

Desktop Email Management

- Save and Organize Emails and Email attachments to specific loan files, for future retrieval.
- Save Emails as business records for your organization.

Document Imaging

- Improve customer service and employee productivity by enabling employees to retrieve and view loan documents from their Desktop PC.
- Enable users to remotely view loan documents from a Web Browser.
- Enable users to distribute loan documents via. CD.

- Reduce storage space requirements and retrieval time of active and inactive loan files, by storing and maintaining them in electronic form.

Retention Management for Electronic Files

- Reduce server storage costs of the loan filing area by managing the process of electronic loan file destruction, based on operational and legal record keeping requirements.
- Reduce the legal risk of your organization.

Smeadlink Express

As mentioned previously, Smeadlink LDM is powered by Smeadlink Express technology. Smeadlink Express is recordkeeping software that gives you complete control over all documents, both paper and electronic, used throughout your organization. Bringing together document management and records management, Smeadlink Express offers a complete recordkeeping solution to manage the document life cycle according to best business practices. Developed by Smead, an industry leader in organization for over 95 years, Smeadlink Express puts information where you need it, when you need it.

Traditionally defined as the management of paper records, records management is the management of the complete lifecycle of records. Records Management focuses on classifying records based on business value and content. Retention periods are applied to ensure documents are kept throughout their useful and legal lifecycle and destroyed when they are no longer required. The focus of records management is the reduction of paper storage requirements and file access improvement.

With the introduction of the computer age came the need to manage digital information. Data and electronic document management commonly falls to the IT department, where data and document management systems are often employed. While IT departments have the appropriate systems to house digital information, they typically do not understand the “lifecycle” approach to the management of information commonly understood by the records management community.

The obvious “gap” between records management and document management needs to be filled with a recordkeeping program that manages information regardless of media or form.

In addition to the records management challenges, businesses must manage the flow of information. The advances in technology and the new collaborative tools have increased the amount of information created by businesses and desktop users. The number of desktop files and e-mails are increasing at an alarming rate and must be

organized in order to be effectively used within an organization. Business records, both paper and electronic, must be effectively managed. This presents new challenges for managing information in today's businesses.

Cost savings, increased employee productivity and a competitive advantage have been the major reasons organizations purchased document management systems. These reasons are as valid as ever, however, new business drivers are increasing the need for organizational accountability. Regulatory compliance and the need to reduce legal risk are compelling organizations to manage both paper and electronic records.

Smeadlink Express was developed to fill the "gap" between paper and electronic records management. The concept of paper and electronic recordkeeping encompasses the above, in addition to applying the Express workflow concept to improve business process – the flow of information.

Smeadlink Express was designed to increase the productivity of workgroups by providing better access to information and utilizing workflow to route information according to structured business processes. Developed to ensure regulatory compliance, reduce legal liability and increase organizational accountability, Smeadlink Express supports better business decisions.

Smeadlink Express streamlines records management. Manual tasks of the file room are automated, increasing the efficiency in tracking and managing files.

Every organization has different information needs and practices. Smeadlink Express focuses on understanding the organization's needs and building solutions with the necessary technologies to solve your information concerns today. Smeadlink Express is an immediate solution to managing your information needs, with the capability of growing with you as your information management needs grow. Understanding your organizational needs and best practices will help you leverage information to the best advantage.

About This Manual

This manual provides information about performing basic tasks in Smeadlink Loan Document Management (LDM). Refer to the Administrative and User Manual's for more advanced tasks. These manuals can be found under the Help menu of Smeadlink LDM.

Smeadlink LDM has been set up with sample data and a sample database (Express.mdb). Depending on your set up, you may be using a database under a different name.

Chapter One Getting Started with Smeadlink LDM

Chapter Two Smeadlink Express (LDM) Basics

Chapter Three Navigating Through Smeadlink LDM

Chapter Four Gaining Access To Your Paper & Electronic Records

Chapter Five Filing Desktop Files

Chapter Six Document Imaging

Chapter Seven Remote Web Access and Publishing

Chapter Eight File Room Management

Chapter Nine Express Workflow for LDM

“Try This” Exercises

To become familiar with the basic functions of Smeadlink LDM, make sure to work through the “Try This” sections.

Customer Support

If you have any questions while using this manual, resources are available: Call Smead Software Support at **(800) 800-6131**.

Registration

Your Smeadlink LDM software was registered with Smead before it was shipped. So that Smead can provide you with the highest quality software, technical support, and inform you of new features, be sure to keep your maintenance contract current. If you have any questions regarding your current registration and service contract, contact your local reseller or call Smead Software Support at **(800) 800-6131**.

Smeadlink LDM Solutions

Smeadlink LDM solutions are available technologies that help your organization quickly file and locate and information. Any combination of the technologies may be enabled in your solution. Brief descriptions of each solution are provided below.

Color Labeling

Color Labeling enables users to print and apply color labels to the end tabs of file folders. Color bands are assigned to the numbers or letters used for determining the filing arrangement. Color bands can also be used to determine document types or other classification methods.

Color labeling creates a color pattern on the folders in your filing area, which provides the following two advantages:

- The use of color patterns enables the user to quickly and easily locate files, thus decreasing the time it takes to retrieve or re-file files.
- The color filing pattern is broken when a file is placed in the wrong location on the filing shelf. Because of the broken color pattern, misfiled files can easily be identified and placed in the right filing location. When using color labels, the user can easily conduct a visual audit to determine whether any breaks in the color pattern exist, then re-file as necessary.

According to ARMA (Association of Records Managers and Administrators) approximately 3% - 5 % of all files are filed incorrectly, making it costly and time consuming to locate or replace important files.

Color labeling reduces the cost of your file storage and retrieval by:

- Reducing the time it takes to retrieve and re-file active loan files.
- Reducing or eliminating valuable employee time used for locating misfiled loan files.
- Reducing or eliminating employee time and material costs of recreating lost loan files.
- Reduce labor and material expense for labeling loan files.

Bar Code Tracking

Bar Code Tracking enables users to quickly determine the current location of paper loan files and documents by performing a check-in/check-out activity when files or

documents move from one location to another. Bar code tracking is used to track loan files and documents to locations, employees and boxes. System user's can quickly view the current location of a file as well as view tracking history information. Tracking can also be done at the document level. Documents can be tracked to loan files, employees or boxes.

Bar Code Tracking provides the following benefits to an organization:

- Reduce the number of missing or lost loan files.
- Decrease the time it takes for employees to locate loan files.
- Increase employee productivity by enabling employees to quickly locate files and documents, whether loan files are located in the file room or checked out to another employee.
- Improve security and provide greater control of loan files from the central filing area.

Electronic Recordkeeping (Document Imaging, PC Files & Retention Management)

Document imaging is the process of converting and indexing paper files into electronic documents for future retrieval in order to provide users with fast, on-line access to important document information. PC Files is the process of saving and indexing desktop files, such as Microsoft Word or e-mails, into a recordkeeping system for future retrieval.

Electronic recordkeeping increases productivity and reduces costs in the following ways:

- Improve access to loan documents - Personnel are able to gain instantaneous, simultaneous, and remote access to loan documents.
- Reduce paper file management time – Reduce the time it takes to assemble, retrieve, re-file, and maintain loan documents.
- Reduce space requirements - Costly active file storage space requirements can be reduced by scanning loan documents for file access, then shipping the paper documents to a less expensive storage area.
- Reduce inactive loan file requests – Reduce requests for time consuming and costly inactive file retrievals by providing on-line access to loan documents.

Retention Management

Retention management enables a business to reduce costs and reduce legal risk by managing the life cycle of loans through their creation, use, storage and destruction. Retention Management ensures loan files are moved efficiently and consistently from more expensive active filing space to less expensive inactive filing, and eventually to destruction, based on the legal and useful life.

Every organization has unique needs and business purposes. However, the importance of records management remains the same, as well as some key theories of records management: Information must be managed from creation to disposition (document lifecycle). Information must be managed by value, not by media.

Requestor

Smeadlink LDM Requestor reduces the costs of your paper filing system and increases employee productivity by reducing the retrieval time of loan files from the filing area. Users can request paper files directly from their PC and file rooms can fulfill requests more efficiently.

iAccess

iAccess provides remote access to electronic records from any a web browser.

iPublish


iPublish provides users with the ability to publish electronic records to CD for distribution. The distributed CD can then be viewed from any web browser.

Smeadlink Express Basics


Installing Smeadlink Loan Document Management (LDM)

Installation Steps

- Insert the Smeadlink CD into your CD drive.
- At the Smeadlink Installation Screen, Choose “Smeadlink Express Application Setup.”
- Follow the instructions as they appear on your screen.

 **Hint:** As the installation proceeds, you won’t need to do much other than okay the default settings. *You will need to enter your CD serial number and registration code when prompted – this can be found on the documentation that came with the software. Use DEMO as the serial number and registration code if this installation is for demonstration purposes.*

The entire installation will take just a few moments. You will be asked to restart your system when installation is complete. Once you restart, you will see the Smeadlink Installation Screen again. If you don’t already have **Adobe Acrobat Reader** installed on your system, you can choose to install it now. Or, you can click “Exit,” and locate the Smeadlink icon on the desktop.

 **Hint:** Adobe Acrobat Reader is necessary to access the Smeadlink LDM User and System Manuals.

Congratulations! You’ve successfully installed your new Smeadlink Loan Document Management software, powered by Smeadlink Express!

Logging On

- Double-click the **Smeadlink icon** on your desktop.
- A startup screen will now appear, allowing you to open the desired Smeadlink Express database and your login and password.
- Select **Loan Files.mdb** from the available choices. If Loan Files.mdb is not available, double-click More Files, then select the Loan Files.mdb file from the C:\Program Files\Smeadlink\Data directory.
- Log in as “**Manager**.” The default password is also “**Manager**.”



Smeadlink LDM Login Screen

Hint: If the Loan Files.mdb file does not appear as an available option, double-click on “More Files.” Navigate to the location of the Loan Files.mdb file. The default location is as follows: C:\Program Files\Smeadlink\Loan Files.mdb.

The “Manager” login will give you full access to all end user, file room user, and administrative features of Smeadlink Loan Document Management. If you want to change your password before you begin, refer to the Systems Administrator Guide located under the Help menu. Available logins and passwords are as follows:

Manager, Manager – Full access to all Smeadlink LDM features

Editor, Editor – Edit, tracking, and indexing for the Records Workgroup

Guest, Guest – Viewing rights to the Loan Processing Workgroup

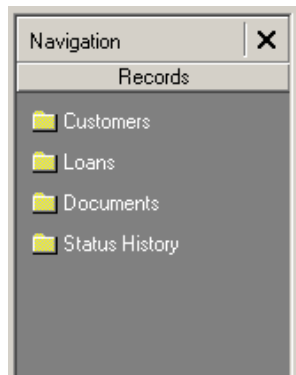
Try This:**Logging In**

- Select the **Loan Files.mdb** database file from the available databases.
- Login using “**Manager**” as the Name and the Password.

“Manager” access rights gives full privileges for each workgroup and all data tables.

Navigation Bar

The navigation bar contains bars and icons. Each bar represents a workgroup or group of tables used by a workgroup, to perform their work tasks. Each icon, within a workgroup represents a table within Smeadlink LDM. Position the pointer over an icon. The icon function will appear. Click the Icon to open the table and begin your document search.



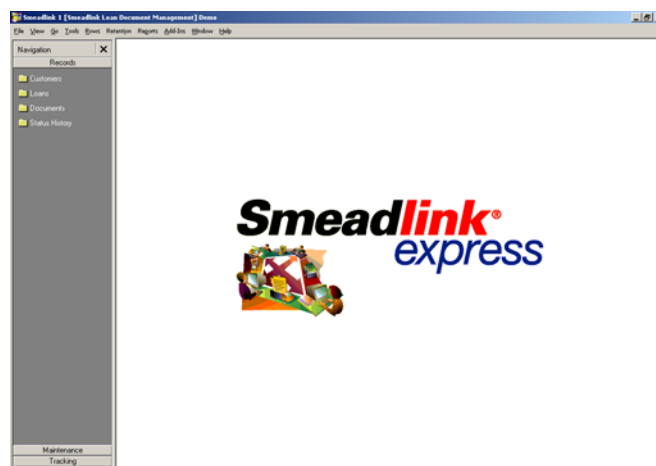
Navigating Through Smeadlink LDM

Workgroups and Tables

To begin your information search, select a Workgroup from the Navigation Bar on the left and select an available table within the selected Workgroup.

A Workgroup is a group of related tables that work together to perform a business function for a single department or employee workgroup. Tables within a Workgroup are also referred to as Folders.

 **Hint:** Upon startup, the Records Workgroup is automatically selected for you.



Startup screen with Records Workgroup selected

Query (Finding your records)

After selecting a table, a Query window will display. Enter your search criteria into the **Query** window, then hit the Enter key or Select the **Apply Query** button.

Hint: To view all records for the selected table, do not enter search criteria. Simply hit the Enter key.

Hint: Use wild cards (* or ?) to expand your search. Place “*” before or after your search criteria to allow any number of characters to proceed or follow your entered search text. Type “?” to replace any single character within your search text.

Try This:



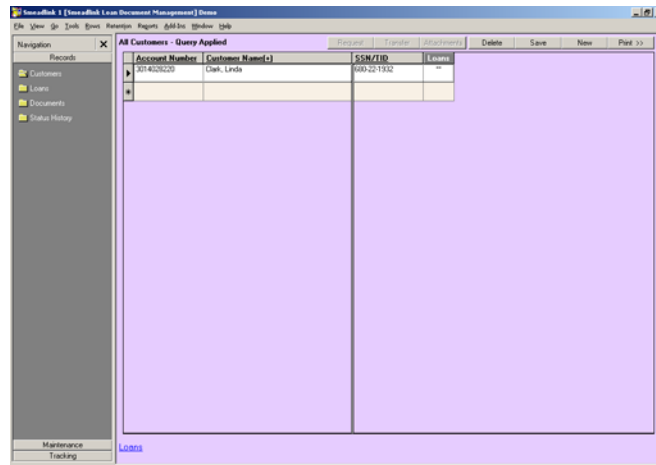
Record Search

- Enter “**Clark***” into the Customer Name field, then hit the Enter key, in order to display all Customers that begin with “Clark”.

All Customer records beginning with “Clark” will display.

Selecting Records

A record must first be selected before any action can take place on the record. To select a record, click on the box to the left of the record. Once selected, the record will become highlighted in blue.



 **Hint:** A record can be selected by placing the cursor anywhere on the record. To select multiple records, hold down the Control key while you select each record.

Related Tables

Related tables are tables whose data or information is associated to the table you are currently viewing. For example, the Loans table is related to the Customers table. Because of this table relationship, a user will be able to locate a Customer and view all Loan records associated to the selected Customer.

To select a related table, click on a blue hyperlink located above or below the table you are currently viewing. Hyperlinks will become available if another table is related to the current, active table. A table may have more than one related table. Hyperlinks will be blue if there is available data for the selected record.

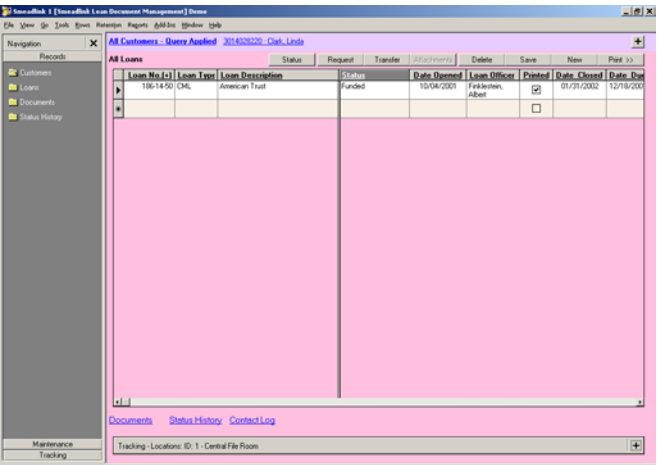
Try This:



Using Loans Hyperlinks

- Select the “**Linda Clark**” Customer record.
- Select the **Loans** hyperlink at the bottom of the screen to view all Loans associated to Linda Clark’s Customer record.
- Linda Clark currently has one loan file, as displayed in the database.

SMEADLINK LDM

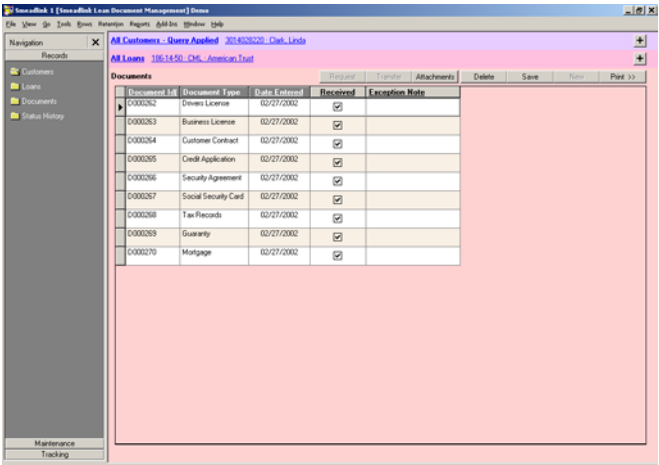


Try This:



Using the Documents Hyperlink

- Select the **American Trust** loan file, then select the **Documents** hyperlink to view all Documents associated to the selected file.



Try This:**Navigating with Hyperlinks**

- Return to the Loans table by selecting the **Loans** hyperlink above the current Documents table.
- Return to the Customers table by selecting the **Customers** hyperlink above the Loans table.

Accessing Tables Directly

Tables can also be directly accessed from the Navigation Bar. When tables are selected directly from the Navigation Bar, all records from that table are available for search. When accessing related tables through a hyperlink, the related table will only display data associated to the selected record. For example, to view all Loan files, select the Loans table from the Navigation Bar. To view all Loan files for a specific Customer, select the Customers table. Locate the desired Customer record and select the Loans hyperlink.

Try This:**Accessing Tables**

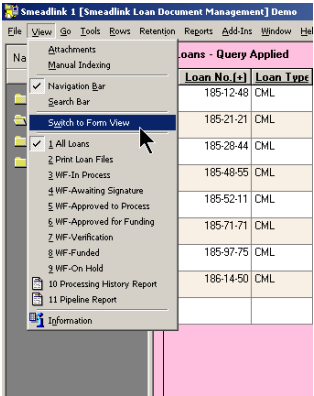
- Select the **Loans** table from the Navigation Bar.
- Enter “**186-14-50**” into the Loan Number field; Hit the **Enter** key to view the record representing the selected Loan file.
- Select the **Loans** table again, and select “**Commercial Loans**” from the Loan Type field, then hit **Enter** to view a list of all Commercial Loan files.

Form View and Grid View

Smeadlink LDM supports both Grid View and Form View mode.

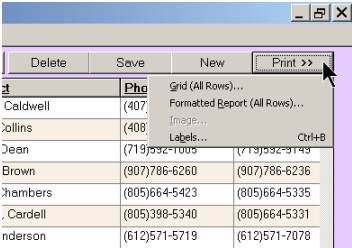
Grid View mode enables the user to view a list of records matching the users search criteria. **Form View** mode will display one record at a time, but will enable the user to see more fields for the selected record.

To change from the default Grid (list) View to Form View, select “**Switch to Form View**” from the View menu. To switch back, select “**Switch to Grid View**” from the same menu.



Printing a Report

Reports are printed by selecting the Print button at the top of the screen. Reports can be printed in either Grid Style or Formatted Report Style.



Grid Reports list all records currently viewed in the Grid. The Grid Report will retain the same field order and sort order as the current Grid View.

Formatted Reports are Grid reports including the following information:


- Headers and Footers
- Related table information - For example, a list of Loan files with their current tracked location, or a Customer list that includes each active Loan.

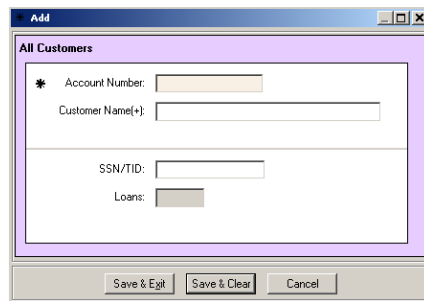
Adding Records

Records are added to the Smeadlink LDM database by selecting the **New** button at the top of the screen. A user must have “Add” privileges before records can be added.

After selecting the **New** button, the user will be prompted to enter all available fields for the current table. To save the record:

- Hit the Return or Enter key to **Save and Clear**. This feature enables users to efficiently enter many Customer or Loan records into the table during the same data entry session
- OR –
- Select the **Save and Exit** button with the mouse, to save the new record to the database table, then return to the screen.

 **Hint:** New records can be added to a table, whether the table is accessed directly from the Navigation Bar or whether the table is accessed from an associated table as a related table.



Try This:



Add a New Customer

- Select the **Customers** table from the **Records** Workgroup
- Hit the **Enter** key to display all records
- Select the **New** button, add the following information, then select the **Save and Exit** button:

Account # = 123456789

Customer Name = Doe, John

SSN = 555555555

Try This:



Add a New Loan file for John Doe

- Select the newly created Customer Record of **John Doe**.
- Select the **Loans** hyperlink. An empty Loan table will display, because no Loan files have been assigned to John.
- Select the **New** button and add the following information:

Loan No. = 123456789

Loan Type = Select “Commercial Loan” (CML)

Loan Description = John’s Restaurant

Date Opened = 10/01/02

Leave the other fields blank.

Note: The Date Due field will auto populated, based on pre-determined workflow scheduling requirements, if left blank.

Hint: When entering Loan information as a related table to Customers, the user will not be prompted to enter the Customer # or Customer Name, as they will be auto-filled.

Try This:



Add a New Folder as a Direct Table

- Select the **Loans** table from the Navigation Bar.
- Hit the **Enter** key to display all Loan records.
- Select the **New** button.
- Enter the following information into the Add prompt box:

Loan No. = 123456788

Loan Type = Select “Auto Loan” (Auto)

Loan Description = 2002 Harley

Account No. = 123456789

Date Opened = 6/4/02

Leave the other fields blank.

Note: The Customer field will be auto-filled, because you have entered the Customer's Account No.

Add

All Loans

* Loan No.(+): 123456788

Loan Type: Auto

Loan Description: 2002 Harley

Account No.: 123456789

Status: [Greyed Out]

Customer: [Empty]

Date Opened: 06/04/2002

Loan Officer: Elliott, Sam

Printed: [] []

Date_Closed: [Greyed Out]

Date_Due: [Empty]

Save & Exit Save & Clear Cancel

- Select the **Customers** table and locate John Doe's record.
- Select the **Loans** hyperlink to display the two new Loan files for John Doe.

All Loans

Loan No.(+)	Loan Type	Loan Description	Status	Date Opened	Loan Officer	Printed	Date_Closed	Date_Due
123456788	Auto	2002 Harley		06/04/2002	Elliott, Sam	<input type="checkbox"/>		
123456789	CHL	John's Restaurant		10/01/2002	Elliott, Sam	<input type="checkbox"/>		11/11/2002

Documents Status History Contact Log

Tracking - Location: ID 1 - Central File Room

Hint: When adding a new Loan, the user must specify to which Customer the Loan file belongs. This can be done by entering the Account # or by using the Customer lookup field, which allows the user to select from a list of valid Customers.

Editing Records

The Edit feature enables authorized users to make changes to the data in the Grid or Form View. To edit a record, simply navigate to the record and make the necessary changes to the data. The following limitations apply:

- **Text Fields** – The user can edit data in all text fields, unless the field has been defined as non-editable.
- **Lookup Fields** – The user can change the selection on all Lookup fields, unless the field has been defined as non-editable.
- **Auto Assigned Fields** – The user cannot make any changes to fields which are auto assigned by Smeadlink LDM, such as the Document Id field.

Deleting Records

The Delete feature enables authorized users to delete records from the Smeadlink LDM database. If a record you are trying to delete has related data, tracking data, or electronic document attachments, the user will be warned of the existing Child Records before continuing the deletion. For example, while deleting a Customer who has existing loan files, the user will be prompted that existing loan files exist.

To delete a record, simply select the record and hit the Delete key on your keyboard.

Gaining Access to your Paper & Electronic Records

Viewing Electronic Records

Loan Processing Personnel and other workgroup users can store and retrieve electronic records from their desktop using Smeadlink LDM. Electronic records are stored as document attachments. After selecting the record identifying the document, select the **Attachments** button to view the electronic document(s). When a record has documents assigned to it, the **Attachments** button will become enabled.

The following Electronic document types are supported in Smeadlink LDM:

Scanned images of paper documents (Document Imaging)

Microsoft Office files (Word, Excel, and Outlook)

E-mail messages and email attachments

Native PC Files (all other PC created file types are supported, but they will be opened by native program)

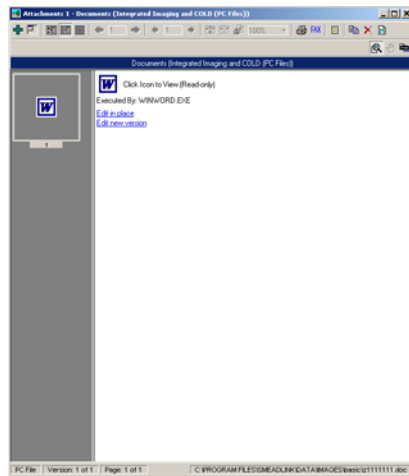
Viewing Scanned Documents

Scanned documents are typically saved into Smeadlink LDM as a TIFF file type. TIFF documents are displayed directly in the Document Viewer. Once viewed, the user can navigate to each page or view other versions, by selecting the green arrow keys in the Document Viewer toolbar.



If the Document Viewer displays a Word, Excel, or other PC created file type, the user will need to click on the icon of the document to open the electronic document and launch the native application or viewer, required to read the selected file type. Depending on the editing privileges of the user, there will be up to three access methods:

- **Click on the Icon to open the document in Read Only mode.** This method will enable the user to view the document, but will not allow any changes to be made to the document. Most users will have this type of access right.
- **Edit in Place** – This method enables the user to make changes to the electronic document.
- **Edit New Version** – This method enables the user to open the document in read only mode, but also gives the user the ability to make changes to a copy (a new version) of the existing electronic document. The next time the document is retrieved by a user, they will view the newest version.



Try This:

View an Attachment



- Select Loan Number **186-14-50 (American Trust)** from the Loans table.
- Navigate to the Documents table, using the **Documents** hyperlink.
- Select the **Drivers License** record.

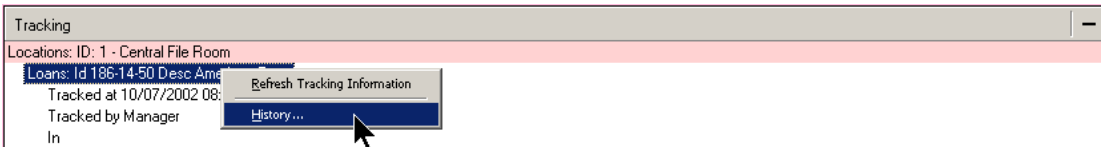
- Select the **Attachments** button. The Document Viewer will open and display Linda Clark's Drivers License.
- Close the Document Viewer by selecting the "X" at the upper right corner.

Viewing the Current Status of a Physical File

Smeadlink LDM enables users to quickly and easily view the current location of a physical file, by displaying the current location status at the bottom of the screen. If the table you are currently viewing has file tracking information associated with it, the tracking viewer will automatically display at the bottom of the screen.



By expanding the tracking viewer, the user can also view the current requestor status of a file and run a tracking history report. To view a file's tracking history report, right-click on the **Loans** line of the tracking viewer, then select **History**.



Try This:

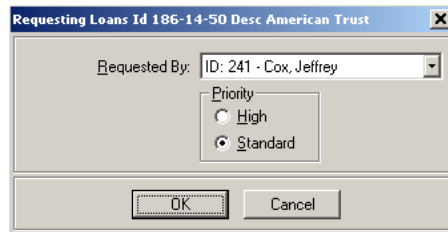


View Tracking History

- Select the **Loans** table from the Navigation Bar.
- Locate Loan Number **186-14-50** and view the current location, requestor status and tracking history of the American Trust loan file. The American Trust loan file should currently reside in the Central File Room.

Requesting a Physical File

Smeadlink LDM users can easily request loan files from the loan vault or other centralized or de-centralized filing areas by selecting a loan file in the Loans table, then pressing the Request button. A Requestor popup box will display, prompting the user to select their name, from the list of employees, and select the priority of the request.



Requestor Options

- The Requestor feature can be turned off.
- The Wait List feature can be turned off.
- The Name of the Requesting person can auto fill, based on the User Name given at the time of log on.
- Users can be restricted from using High Priority.

Hint: Only current loan files residing in a filing area can be requested. If the user requests a loan file that is checked out to another employee, a message will display stating the file is not available. The user will then be asked whether they would like to reserve the loan file for future delivery by being added to the Wait List.

Try This:



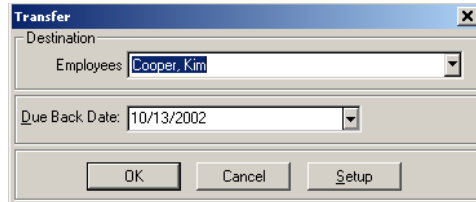
Request the American Trust loan file from the file room

- Select the **American Trust** loan record.
- Select the **Request** button, then select **OK**.
- Jeffrey Cox will be the default requesting person.

You have successfully requested a file. If the file is currently checked out to another employee, you will be told the file is not available and be asked whether or not you would like to reserve the file for future delivery.

Transferring a Physical File

An employee can transfer the custody of a loan file by selecting a loan record, then pressing the Transfer button. The user will be prompted to enter the name of the Destination (Employee file is going to) and the due date assigned.



Try This:

Transferring a Loan File



- Transfer any loan file, currently located in the Central File Room, to **Kim Cooper**. As long as the loan is currently in the file room and has not yet been requested by another user, the File Transfer should be successful.
- Next, Transfer the **American Trust** loan file to Kim Cooper. Note: The Wait List box displays, letting you know there is another employee waiting for the file. This is because you requested this file during a previous exercise.
- Continue the transfer by selecting the **Continue Transfer** button. By selecting **Continue**, you will be ignoring the previously made request for the American Trust loan file.

Transfer Options

- The Transfer feature can be turned off or its use can be limited to specific individuals.
- The Due Date requirement only displays when the file room is requiring its use.

Filing Desktop Files

Smeadlink LDM enables loan processing or other workgroup users to electronically organize their desktop files, e-mails and scanned documents by their loan numbers, for future retrieval.

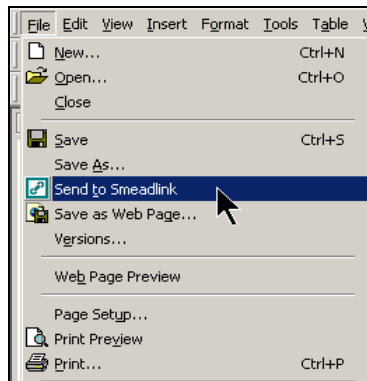
MS Office 2000 and XP Support

Smeadlink LDM has been integrated to Microsoft Word, Excel, and Outlook email messages and attachments. MS Office integration enables users to file and classify documents directly into the Smeadlink LDM electronic recordkeeping system for storage and retrieval of electronic business records.

Whenever an existing document is opened or a new document is created in any of the approved MS Office applications, the file can be electronically filed by selecting the Smeadlink Icon on the MS Office toolbar, or by selecting “Send to Smeadlink” from the application’s File menu.



Smeadlink Icon from MS Office Application Toolbar



Turning on MS Office Support

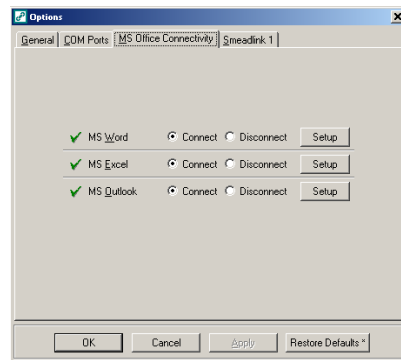
(This must be completed at each PC.)

Manager access rights are necessary in order to add this level of support.

To turn on MS Office Support, complete the following steps at each PC:

- Login as **Manager**.
- Select **Options** from the **Tools** menu.
- Select the **MS Office Connectivity** tab.
- Select the **Connect** radio button for Word, Excel and Outlook.
- Select **Setup** for each of the three file types and select the **Do Not Ask Me Again** checkbox, then click OK.
- Select the **Apply** button on the **Options** screen, then click OK to close.
- Open Microsoft Word.

A Smeadlink Icon will now appear on the MS Word toolbar and the “Send To Smeadlink” menu item will now appear in the File menu of MS Office. *You are now integrated.*



Indexing and Classifying MS Office Documents

To index MS Office documents for future retrieval, select the Smeadlink Icon or select the **Send To Smeadlink** menu item, from within the MS Office application you are current working. An indexing dialog box will display, requesting pre-determined indexing information. Smeadlink LDM has been pre-configured to electronically file Loan Documents. Loan Documents will be filed to a loan number, then to a specific document type, in order to make electronic file retrieval fast and efficient.


Try This:



Indexing a Loan Document

- Create a new document, using MS Word. Make sure to enter some text into the body of the message, such as, "Sample Loan Document."
- Select the **Smeadlink Icon** on the MS Word toolbar.
- Enter the following information into the indexing dialog box:
Loan Number = "123456789", then hit **Enter**.

- You will now be prompted to verify you are indexing the document to the correct electronic loan file.



Verify Loans record

Loan Number: 123456789

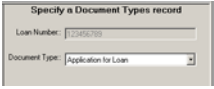
Account #: 123456789

Loan Desc: John's Restaurant

Date Opened: 10/1/02

Date Due: 11/11/02

- Select the **Misc.** Document Type; Hit **Enter**.



Specify a Document Types record

Loan Number: 123456789

Document Type: Application for Loan

You have now successfully, electronically filed a MS Word document into Smeadlink LDM.

Try This:



Retrieve a Loan Document

- Retrieve the saved Word document by locating Loan Number **123456789** from the **Loans** table.
- Select the **Documents** hyperlink.
- Select the **Application for Loan** document type.
- Open the Document Viewer by selecting the **Attachments** button.

Hint: The user also has the ability to save documents to loan files that are not currently entered into the Loans table. When entering a new Loan record, the indexing dialog will prompt the user to enter the Account # and other required fields.

Other PC File Types

Smeadlink LDM enables users to electronically file any PC created file type for organized and efficient storage, indexing and retrieval.

Non MS Office electronic documents can be indexed into Smeadlink LDM using one of the following two methods:

- **Drag a desktop file onto the Smeadlink Desktop Icon** – Simply drag a file you wish to save into your document management system onto the Smeadlink Icon. The same indexing prompt box, as with MS Office, will display, prompting the user to enter the required indexing information.
- **Attach PC File** – Right-click on the record to which you want to attach the electronic file, then navigate to and select the file.

Try This:

- Navigate to the **John's Restaurant** loan record (Loan Number 123456789), in the **Loans** table.
- Select the **Documents** hyperlink.
- Right-click onto one of the document records, then select **Attach PC File** from the pop up menu.
- Navigate to a desktop file of your choice, then click **OK**.
- The file will be indexed and saved into Smeadlink LDM for future retrieval.
- With the new record selected, select the **Attachments** button to view the document.

Try This:

- Drag and drop a file over the Smeadlink Icon on your desktop
- The Indexing dialog box will display, providing the user with valid indexing criteria.

Document Imaging

Document Imaging is the process of scanning, indexing, and storing paper files in an electronic form for future retrieval, in order to provide users with fast, on-line access to important documents.

Document Imaging will enable your loan processing department to increase productivity and reduce costs in the following ways:

- **Improve access to loan documents** - Personnel are able to gain instantaneous, simultaneous, and remote access to loan documents.
- **Reduce paper file management time** – Reduce the time it takes to assemble, retrieve, re-file, and maintain documents.
- **Reduce vault storage requirements** - Costly active loan file storage space requirements are reduced by scanning documents for file access, then shipping the paper documents to a less expensive inactive storage area.
- **Reduce inactive file requests** – Reduce requests for time consuming and costly inactive file retrievals by providing on-line access to documents.

Image Capture and Indexing

Smeadlink LDM was designed to enable loan processing personnel or other workgroup members to capture and index paper documents into an electronic storage and retrieval system by using one or more of the following methods:

- Scan and Index loan documents at a designated scanning station (Scanning station requires Kofax compatible scanner and board). This method normally requires a skilled scanner operator to scan batches of loan files to the system, for electronic storage and retrieval.

- Loan processing personnel can scan loan documents at a designated scanning area and then return to their desks to classify and index documents, using the Manual Indexing method.
- Scan and Index loan documents from the end user's PC (currently requires a Kofax compatible scanner and board).

Scanning with Document Separator Sheets

When batch scanning, loan files are normally scanned using document type bar code separator sheets to automate the process of identifying the document type for each loan document scanned. Document Separator Sheets are inserted before each loan document, in order to tell the scanning system when a new document is about to be scanned. Documents are then stored by their respective document type, making file retrieval more efficient to loan processing personnel. Using document separator sheets greatly increases scanning and indexing efficiency and decreases ongoing retrieval time of your electronic documents.

Try This:




Print Document Separator Sheets:

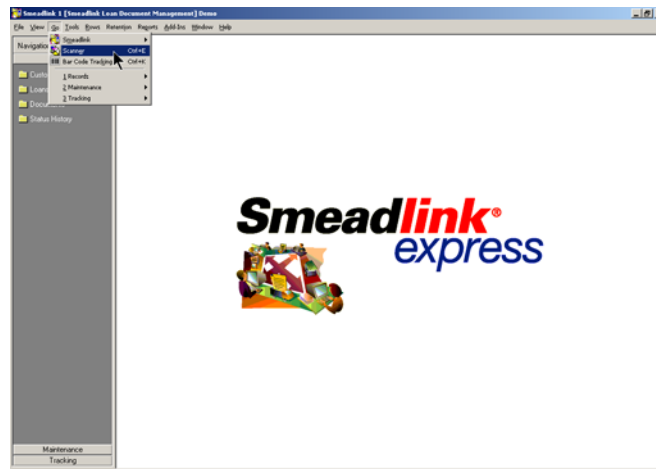
- Select the **Loan Types** table from the **Maintenance** Workgroup.
- Hit the **Enter** key to display all Loan Types.
- Select a Loan Type record, then select the **Document Types** hyperlink to display all Document Types associated with the selected Loan Type.
- Select the **Print** button and choose **Labels**.

Capture and Indexing in Smeadlink Express

To begin scanning documents, select **Scanner** from the Smeadlink **Go** menu. The Image Capture screen will now display.

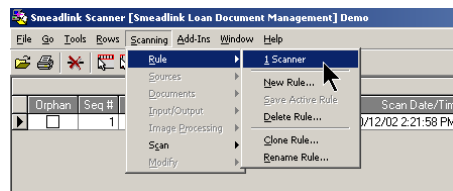
 **Hint:** In order to open the scanning window, a Smeadlink LDM compatible scanner and scanner hardware/software must first be installed. Talk to your Smeadlink LDM reseller for more information about scanning hardware and software.

SMEADLINK LDM



The Smeadlink LDM Scanning window will now display. To begin capturing and indexing documents, complete the following steps:

- Select the Scanner scan rule, by selecting **Scanner** from the **Scanning/Rules** menu.



- To begin scanning, select the **Scan Icon** from the tool bar.
- As documents are captured, you will be prompted to enter the indexing information used to locate and identify documents for future retrieval.

Remote Web Access and Publishing

iPublish

iAccess users with the ability to distribute Loan document information via. CD.

iPublish provides users with the ability to download a subset of your electronic business records and distribute them to users, via CD. The distributed CD can then be viewed from any web browser. iPublish provides users with the following capability:

- Query available records
- Navigate to related tables
- View electronic documents.

iAccess

iAccess is enables loan processing personnel to view loan documents from a Web Browser.

iAccess is a web enabling technology, used to provide end users with the ability to remotely access Smeadlink LDM via any web browser. iAccess provides users with the following capabilities:

- Locate a Loan file.
- Add, Edit, and Delete Customer, Loan, and Document records.
- View the current tracked location of a loan file.
- Transfer a loan file to another user.
- Request a loan file from the file room or vault.

SMEADLINK LDM

- View electronic documents.

Consult your Smeadlink LDM reseller for more information regarding iAccess and iPublish.

File Room Management

The Smeadlink LDM File Room Manager was designed to increase the productivity of an organization by making files more accessible to loan processing personnel or other workgroup end users. By reducing the time it takes to locate and deliver paper loan files from the filing area, Workgroup end users can become more productive. Proper file room management techniques will ensure the following benefits to an organization:

- Reduce misfiles in the filing area with the use of color coded filing.
- Easily locate loan files checked out of the filing area, using Bar Code Tracking.
- Efficiently manage loan file requests to the loan vault.
- Manage loan file request Exceptions
- Reduce costly loan vault storage costs by managing the movement of inactive files to less costly inactive file storage space.
- Reduce legal liability by managing retention for records destruction or vital record preservation.

Color Labeling

Color Labeling enables file room personnel to print and apply color labels to the end tabs of loan folders. Color bands are assigned to the numbers or letters used for determining the filing arrangement. Color bands can also be used to determine loan types or loan officers.

Color labeling creates a color pattern, providing the following advantages:

- The use of color patterns enables the user to quickly and easily locate files, thus decreasing the time it takes to retrieve or re-file files.

- The color filing pattern is broken when a loan file is placed in the wrong location on the filing shelf. Because of the broken color pattern, misfiles are easily identified and placed in the right filing location. When using color labels, the user can easily conduct a visual audit to determine whether any breaks in the color pattern exist, then re-file as necessary.

Color labeling reduces the cost of your file storage and retrieval by:

- Reducing the time it takes to retrieve and re-file active loan files.
- Reducing or eliminating valuable employee time used for locating misfiled files.
- Reducing or eliminating employee time and material costs of recreating lost loan files.
- Reducing the labor and material expense for labeling loan files.

According to ARMA (Association of Records Managers and Administrators) approximately three to five percent of all files are filed incorrectly, making it costly and time consuming to locate or replace important files.

Custom Label Designs

Smeadlink LDM comes with a standard color label designs, however, most organizations find it useful to design a custom label to meet their specific filing needs. Talk with your Smeadlink LDM reseller for assistance in designing and implementing a custom label design to meet your specific loan filing requirements.

Printing Color Labels

Printing a Label

Printing labels is easy in Smeadlink LDM. Simply locate the loan record needing a label. Select the Print button and choose Label. If a label has been designed for the table you are in, the Labels menu item will be enabled under the Print button.

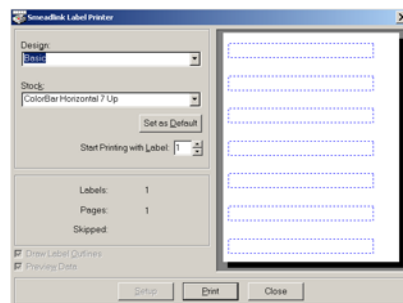
Try This**Print a color label**

- Select the **Loans** table from the **Records** Workgroup.
- Select a loan record.
- Select the **Print** button; Choose **Labels**.
- A Label Printing dialog box will now display. Select the **Loans** label design.
- Select **Print** to print the label.

Hint: The Label Printing dialog box provides the user with label printing options. The Stock field should be ignored when printing color labels.

Hint: Inkjet printers and label stock should be used if you intend to print a few labels at a time and reuse label stock.

Hint: The user can choose which label position, on the label stock, to start printing. This option is useful when the user prints only a few labels at a time. The user can choose label designs. The printer can be selected by selecting the Setup button.

**Printing Multiple Labels**

Multiple labels can be printed at the same time by selecting multiple records before printing. To select multiple records, hold down the CTRL key while you select each record to be printed. If no records are selected, all records displayed on the grid will be printed.

Printing a Batch of Labels

Often, file room users may be required to print a large batch of labels. This requirement may be the result of adding or importing a large number of loan files.

Try This**Printing Label Batches**

While in the **Loans** table of the **Records** Workgroup:

- Select the **View** menu on the main menu bar.
- Select the **Print Loan Files** view.
- A list of records will now display. Sort the labels in the desired order.
- Without selecting any records, select the **Print** button. Choose **Labels**.
- A label will now be printed for each record displayed.
- Return to the Loans View, by selecting **Loans** from the **View** menu.

Hint: After labels have been printed, their records will be flagged as being printed and will no longer appear in the “To Be Printed” list in the Print Labels view. Loan files are flagged as “Printed” by the check box being selected in the “Printed” field of each Loan record.

Reprinting Batch Labels

Labels can be re-sent to the batch print queue by simply removing the “Y” from the Printed field. The next time a batch of labels is printed, the unflagged record will display in the print queue.

Tracking Loan Files

Bar Code Tracking enables users to quickly determine the current location of paper loan files. In order to easily track loan files to employees, locations or boxes, bar code

labels are placed on each loan file folder. When loan files leave the filing area, the file's bar code is scanned or tracked to its destination by a bar code reader.

Bar Code Tracking is used to track files and/or documents to locations, employees and boxes, enabling the user to quickly view the current location of a loan file, along with its tracking history. For example:

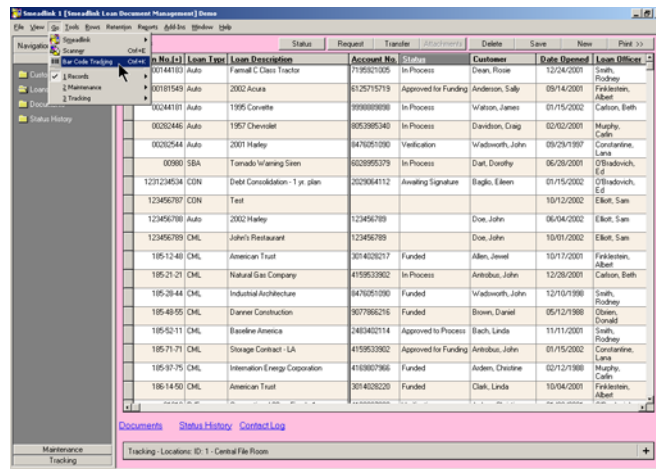
- Paper loan files can be tracked to a File Room or Loan Vault, to an Employee, or to a Box.
- Loose documents can be tracked to files or to Employees.

Bar Code Tracking provides the following benefits to an organization:

- Reduces the number of missing or lost files.
- Decreases the time it takes for employees to locate files.
- Increase employee productivity and decision-making by enabling users to quickly locate critical files and documents when they are needed, whether files are located in the file room or checked out to another employee.
- Improve security, organizational accountability and provide greater control of paper files, which are maintained in the filing areas of an organization.

Using the Bar Code Tracking Module

The Smeadlink LDM Bar Code Tracking module provides file room personnel with an efficient and easy way to check files in and out of the filing area. To use the Bar Code Tracking module, select Bar Code Tracking from the Go menu. The Bar Code Tracking window will now display.



The Bar Code Tracking window is used to quickly and efficiently check loan files in and out of the file room by the use of a bar code reader. The user must first scan the location bar code, which represents the destination to which the file is going, and then each loan folder is scanned. The destination can be an Employee, a File Room or other Location, or a Box. The tracking system will assign each of the scanned loan files or documents to the destination to which it was tracked.

Manually Tracking Files

File Room personnel can manually check files in and out of the file room by manually selecting the destination, using the destination lookup feature, then by manually entering the bar code number on the folder.

Hint: Press the Enter key after entering each Destination and Loan file number.

Due Dates

If the loan file being tracked to a destination requires a due date, the date must be assigned before the tracking can take place. The Due Date is often used when an organizational policy requires it. For example, all files checked out to employees must be returned within five days. To enter a Due Date, select the down arrow to the right of the Due Back Date field, then choose the date the file must be returned. The selected date will remain as the default due back date for other tracking activity.

Options


The user has the option to select one of the following **tracking modes**:

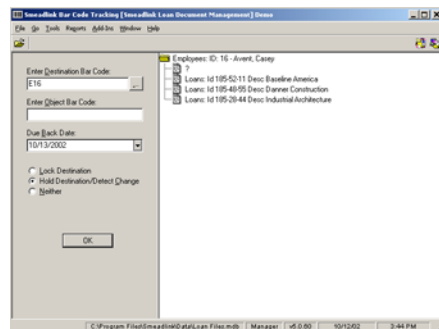
Lock Destination – This option will keep the scanned or selected Destination in the Destination field, until the user deletes it and enters or scans a new destination bar code number. This feature is useful when entering many records at one time and the Destination must remain the same.

Hold Destination/Detect Change – This option is the most widely used by an active file room. The Hold Destination/Detect Change option allows file room personnel to scan bar code labels from both Destinations and Files. Each time a Destination bar code is scanned the Destination field will automatically change. All files scanned after the newly scanned destination will be assigned to that new destination.

Neither – This option requires the user to scan a Destination bar code before scanning each file.

Due Back Date – The Due Back Date requirement can be turned on or off for each tracking destination by selecting or de-selecting the “Due Date” field in the tracking tables located in the Tracking workgroup.

 **Hint:** The default scanning mode is “Hold Destination/Detect Change.”



Printing Bar Code Labels

Black and white bar code labels can be printed for Loan Folders, Documents, and Tracking Destinations. Normally, color coded labels will be placed on each file folder in a filing area. However, when color coding is not used, black and white bar code labels can be placed on each of the loan folders. To print a black and white bar code label, select the record representing a file folder, document, or tracking destination, then select the **Print** button and choose **Labels**. Select a black and white label design before printing.

Tracking Destinations


(Employees, Locations, and Boxes)


Tracking Destinations are located in the Tracking Workgroup of Smeadlink Express. A user must have a user login and password authorizing Tracking Workgroup access. The Tracking Workgroup contains the following tables:

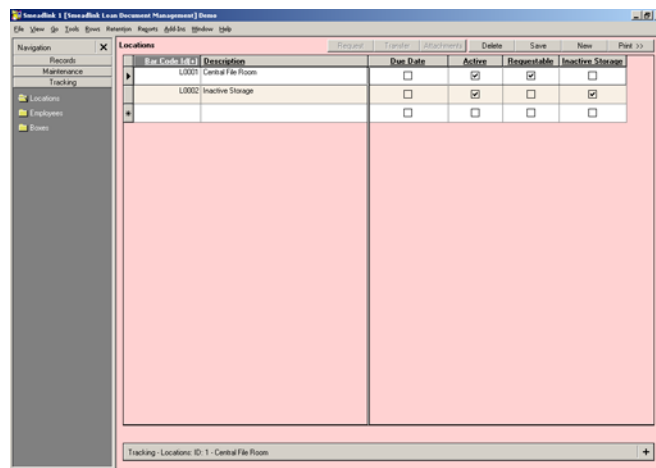
Employees – Listing of Employees to which Files, Documents, or Boxes can be tracked.

Locations – Filing areas to which Files or Boxes can be tracked.

Boxes – List representing boxes of inactive files tracked to an inactive filing area.

 **Hint:** Destinations can be added by selecting the desired table, then entering the new destination/description. A unique bar code will automatically be assigned to each tracking destination. Be sure to select “**Active**” or users will not be able to track files to that destination. In the Locations table, be sure to select “**Requestable**” if you want users to have the ability to request files from that specific filing area.

 **Hint:** Select “**Due Date**” to require a due date to be entered while a Loan file is being tracked to that location or employee.

**Try This:****Printing Bar Code Labels**

Make sure you are logged in as Manager.

- Select the **Tracking** Workgroup.

- Select the **Locations** table; Hit **Enter** to view all records.
- Select **Print**; Choose **Labels**.
- Print all Location tables.
- Repeat this for Employees and Boxes.
- Enter the **Loans** table of the **Records** Workgroup; Hit **Enter** to view all records.
- Select five loan records.
- Select the **Print** button; Choose **Labels**.

Try This:**Tracking Files**

- Open the Tracking Window by selecting **Bar Code Tracking** from the **Go** menu.
- Make sure **Hold Destination/Detect Change** is selected.
- Scan the bar code of the Employee, **Kim Cooper**, as the **Destination**.
- Scan a few loan files into the **Object** field, in order to assign these folders to Kim Cooper. Scan Loan files located in the file room and have no pending requests.
- Next, scan the **Central File Room** bar code. Note the Central File Room's bar code "L1" is now automatically placed into the Destination field.
- Scan the same folders back into the Central file room by rescanning each Loan file barcode.

Tracking Reports

File Room personnel can run the following tracking reports:

Files Out by Employee – Under the Reports menu when in the Employees table of the Tracking Workgroup.

File Inventory Report (Files Out by Location) – Under the Reports menu when in the Locations table of the Tracking Workgroup.

Past Due Report – Under the Reports menu, then Tracking sub menu.

Current Tracked Location – In the Tracking Viewer of Smeadlink LDM.

Tracking History – Expand the Tracking Viewer of Smeadlink LDM, then right-click on the file number; Select History.

Loan Files tracked to a box – Enter the Boxes table, in the Tracking Workgroup, select the desired box, expand the tracking viewer, then right-click on the Box and select “All Folders Contained in this Box.”

Loan Files tracked to a specific location or employee – Enter the Locations or Employees table, in the Tracking Workgroup, select the desired record, expand the tracking viewer, then right-click on the Location or Employee line and select “All Folders Contained.”

Boxes tracked to a specific location or employee – Enter the Locations or Employees table, in the Tracking Workgroup, select the desired record, expand the tracking viewer, then right-click on the Location or Employee line and select “All Boxes Contained.”

Requestor Management

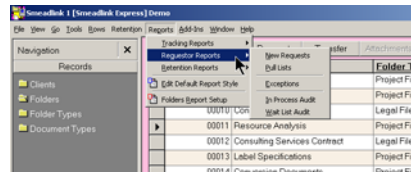
Requestor Management will increase the productivity of both Workgroup users and File Room personnel, by increasing the efficiency of the file requesting and delivery process. Workgroup users are able to request paper records from their desktop, while File Room personnel can print lists of requests and efficient pull and deliver records.

The Requestor feature will enable File Room personnel to better manage current requests, sort requests by file room order, handle Exceptions, and track where records are, in the delivery process. File Room personnel will also be alerted to the Wait List status of a file, when it is returned to the file room. When a file is returned to the file room, the user will immediately be notified as to where there are any outstanding requests or reservations for the returned file.

Workgroup users are able to request files from their desktop, without having to walk over to the file room area. When a file is currently not available for delivery, the Workgroup user will be immediately notified as to the files' current unavailability and also let the user know the current location and reserved status of the file. The user will have the option to reserve the file for future delivery.

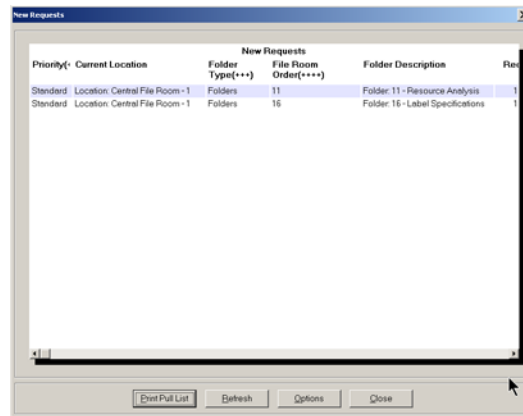
Managing Loan File Requests

File Room Requestor Management is managed by using the Requestor Report, located under the Reports menu.



Managing Loan File Requests

New File Requests, made by Workgroup users, will appear on the New Requests report, located in the Requestor Reports menu. The New Requests report should be run on a periodic basis, depending on current file room activity.



The following activities should be completed before printing and fulfilling the New Requests:

- Sort the New Requests report in the order files are arranged on the shelf. To sort records, click on the column headers at the top of the report. By holding down the CTRL key, the user can sort on multiple report columns.
- Sorting is normally done on the File Room Order column. The File Room Order column will support any filing order and can be configured or adjusted by your Smeadlink LDM administrator or technical support personnel.
- Filter the report by selecting the Options button and applying a filter.



Hint: The Filter feature is only used when file requests are being managed by multiple file rooms or filing areas.

When multiple file rooms are receiving file requests, it is important that each file room filters the New Requests report on their current file room location. This is a one time setting for each file room

Select the Print Pull List button, in order to print copy of the New Requests and fulfill the file requests. The printed Pull List will display a list of all files to pull, sorted by File Room Order.



Hint: When the report is printed, the requests will no longer appear in the New Request report.

Handling Requestor Exceptions

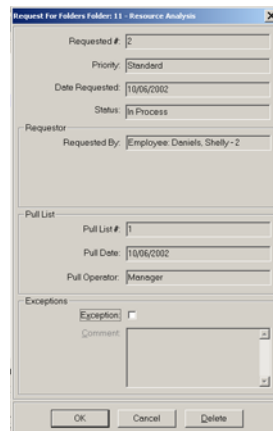
When files are being pulled for delivery, it is possible that some files will not be located. When this happens, the request for the missing file needs to be flagged as an Exception.

To flag a request as an **Exception**, run the **Pull List** report from the **Requestor Reports** menu. Select the Pull List report you want to run. You will want to select the pull list number on the report you are now viewing.

Locate and right-click on the desired record you cannot locate and select **Detail**.

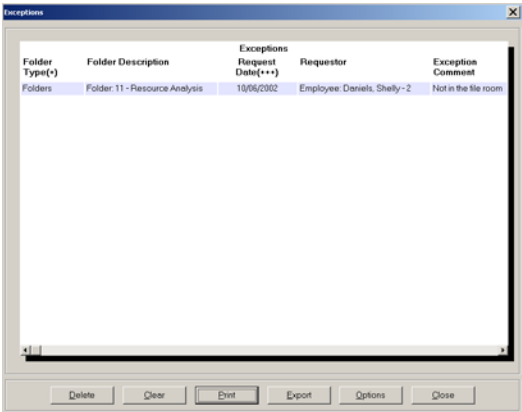
Priority	Current Location	File Room Order(***)	Folder Type	Folder Description	Res
Standard	Location: Central File Room - 1	11	Folders	Folder 11 - Resource Analysis	1
Standard	Location: Central File Room - 1	16	Folders	Folder 16 - Label Specifications	1

The Detail dialog box will now display. Select the Exception check box and enter details as to why this file request has been an exception.



A dialog box titled "Request for Folders Folder: 11 - Resource Analysis". It contains several input fields: "Requested #:" with value "2", "Priority:" with value "Standard", "Date Requested:" with value "10/06/2002", "Status:" with value "In Process", "Requestor:" with value "Employee: Daniels, Shelly - 2", "Pull List #:" with value "1", "Pull Date:" with value "10/06/2002", and "Pull Operator:" with value "Manager". There is an "Exceptions" section with a table header "Exception" and a "Comment" column. At the bottom are "OK", "Cancel", and "Delete" buttons.

From time-to-time, the File Room supervisor or personnel will want to run a report of current Exceptions, in order to locate the missing files. To run the Exception report, select **Exceptions** from the **Requestor Reports** menu.



A window titled "Exceptions" displaying a table of exceptions. The table has columns: "Folder Type(s)", "Folder Description", "Exceptions Request Date(s)", "Requestor", and "Exception Comment". One row is visible: "Folders", "Folder: 11 - Resource Analysis", "10/06/2002", "Employee: Daniels, Shelly - 2", and "Not in the file room". At the bottom are buttons: "Delete", "Clear", "Print", "Export", "Options", and "Close".

Folder Type(s)	Folder Description	Exceptions Request Date(s)	Requestor	Exception Comment
Folders	Folder: 11 - Resource Analysis	10/06/2002	Employee: Daniels, Shelly - 2	Not in the file room

Once a lost file or Exception has been located, return to the Exception report, right-click on the Exception, and deselect the Exception check box, then track the file to the requesting person.

Requestor Audit Reports

In order to monitor file room requesting activity and to ensure no requests go unfilled, Smeadlink LDM has two audit reports:

In Process Report – This report will enable the file room supervisor to view all requests in the system, not yet fulfilled. This report will not display reserved files for future delivery.

Wait List Report – This report will enable the file room supervisor to view a list of all records that have been reserved for future delivery. This report will give the file room the pulse of how many files need to be in more than one location at the same time.

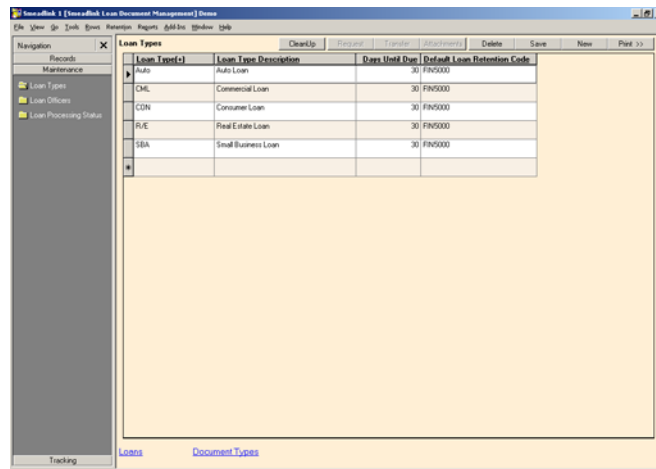
Retention Management

Retention Management, also known as Document Lifecycle Management, is the management of paper and electronic records through their creation, useful active retrieval life, inactive storage life, to their eventual destruction or preservation, based on legal and operational requirements, as set forth in an organizations rules of retention, also known as a retention schedule.

Retention management enables a business to reduce costs and reduce legal exposure by applying the retention status and destruction policy during creation. Retention Management will ensure files are moved efficiently and consistently from more costly active file storage space, to a less costly inactive filing area, then to destruction, based on the assigned retention rule and authorization from the department of record. Following a retention schedule will enable organizations to reduce storage space requirements, reduce storage costs, and reduce legal risk.

Retention schedules (Rules of Retention) are not supplied by Smead, but are the result of legal research performed by a records management consultant or attorney. Smead recommends using a records retention specialist or consultant to develop specific rules of retention for your organization, based on your organizational record series. Legal counsel should review and approve the rules of retention and your retention schedule.

Retention rules are applied to records as they are created during the normal course of business. When a loan record is created, or saved into Smeadlink LDM, it will automatically be assigned a retention code, based on the Loan Type selected for that loan. Each Loan Type is assigned a default Retention Rule. To view or change the default Retention Rule, select the Loan Types table from the Maintenance Workgroup.



The Default Retention Code is a lookup field, which will display all valid Retention Codes that have been entered into the Retention Code Maintenance menu. By default, FIN5000 has been selected and has the following properties:

- **Inactivity Period** – Move to Inactive Storage one year after the loan file is closed
- **Retention Period** – Appear on Eligibility for Destruction report six years after the file is closed.

The example Retention Rules provided in this software are used as examples in Smeadlink LDM. Legal counsel must first be obtained, before using retention periods for records destruction.

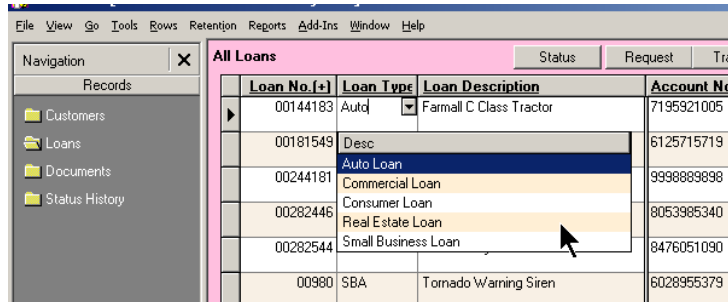
When it is time to move an active record to an inactive storage area, it will appear on the Inactivity Report. Records up for destruction will automatically appear on the Eligible for Destruction Report.

Smeadlink LDM uses event dates to trigger inactivity and destruction periods. The following event date options are available when defining Rules of Retention for both inactivity and destruction retention periods:

- Date Created
- Date Opened
- Date Closed
- Other Date (User Defined Date)
- Date Last Tracked by the Smeadlink Express tracking system

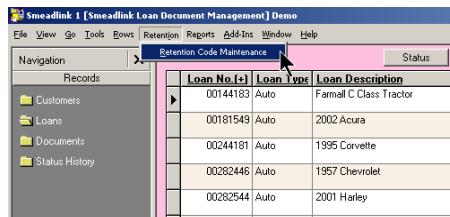
Applying Retention to Paper and Electronic Records

In Smeadlink LDM, Rules of Retention are assigned to each record by having the user select a Loan Type to each Loan file. The Rule of Retention is automatically applied, making the assignment of Retention Codes transparent to the end user.



Retention Code Maintenance

Specific Rules of Retention are added or edited by selecting **Retention Code Maintenance** under the **Retention** main menu.



The Retention Code Maintenance screen enables the Records Manager to enter inactivity and retention periods and event types, based on operational and legal requirements.

Retention Code: FIN5000

Description: Financial, Bank Loans

Department of Record:

Notes:

Inactivity:

Event Type: Closed

Inactivity Period: 1 (in years)

Force to End Of Year: ☐ (Retention Year Ends December 31)

Retention Period of Official Record:

Event Type: Closed

Legal: 6 (in years)

Legal: 0 (in years)

Legal: 6 (in years)

Legal Hold: ☐

Force to End Of Year: ☐ (Retention Year Ends December 31)

Buttons: Save As, Save & Close, Save, Cancel

Applying Holds

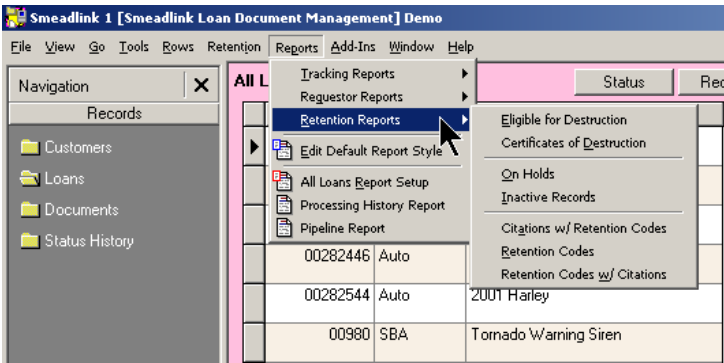
If “Hold” is selected for a given retention rule, all records which have been assigned to that rule will no longer be placed on the Eligibility for Destruction report, ensuring records will not be deleted from the system, when they are specifically identified as needing to be kept.

Force to End Of Year

The “Force to End of Year” check box will normally be applied. By selecting this box, retention periods and eligible for destruction reports will run, as if the retention period were entered at the end of the year. The “Year End” month can be changed to match the fiscal year of the organization.

Managing Retention through Retention Reports

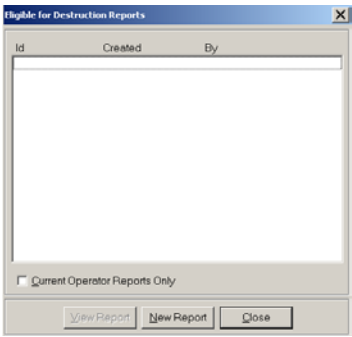
In Smeadlink LDM, Retention Management is managed through the use of Retention Reports. To view a list of Retention Reports, select Retention Reports under the Reports main menu.



Retention Management Reports

Eligible for Destruction Report

To determine which records are eligible for destruction, select the Eligible for Destruction report; select New Report.



A report is generated and saved under a report number, so that you can rerun the report at a later time.

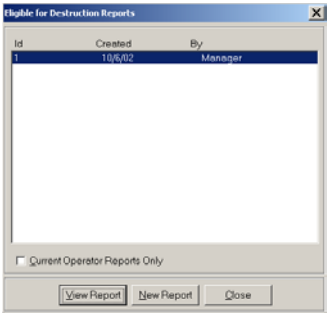
The report can be sorted by clicking on the column headers, and then exporting or printing the report. If you print the report, the right portion of the report will have a place for the department of record to approve destruction. It is important to gain destruction approval before actually destroying records.

Eligible for Destruction

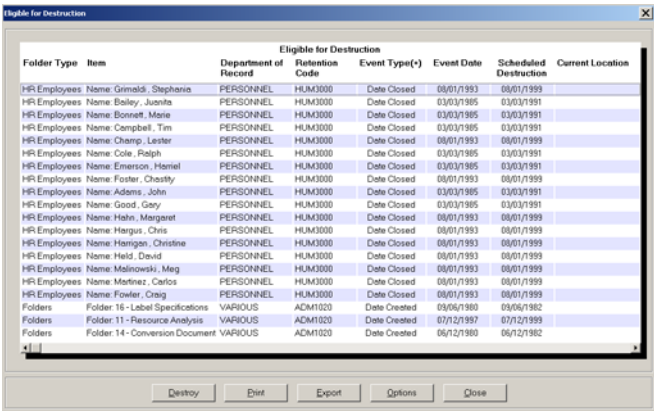
Folder Type	Item	Department of Record	Retention Code	Event Type	Event Date(+-)
Folders	Folder: 14 - Conversion Document	VARIOUS	ADM1020	Date Created	06/12/1980
Folders	Folder: 16 - Label Specifications	VARIOUS	ADM1020	Date Created	09/06/1980
Folders	Folder: 11 - Resource Analysis	VARIOUS	ADM1020	Date Created	07/12/1997
HR Employees	Name: Good, Gary	PERSONNEL	HUM3000	Date Closed	03/03/1985
HR Employees	Name: Bailey, Juanita	PERSONNEL	HUM3000	Date Closed	03/03/1985
HR Employees	Name: Bonnett, Marie	PERSONNEL	HUM3000	Date Closed	03/03/1985
HR Employees	Name: Campbell, Tim	PERSONNEL	HUM3000	Date Closed	03/03/1985
HR Employees	Name: Cole, Ralph	PERSONNEL	HUM3000	Date Closed	03/03/1985
HR Employees	Name: Emerson, Harriet	PERSONNEL	HUM3000	Date Closed	03/03/1985
HR Employees	Name: Adams, John	PERSONNEL	HUM3000	Date Closed	03/03/1985
HR Employees	Name: Champ, Lester	PERSONNEL	HUM3000	Date Closed	06/01/1993
HR Employees	Name: Foster, Chastity	PERSONNEL	HUM3000	Date Closed	06/01/1993
HR Employees	Name: Grimaldi, Stephanie	PERSONNEL	HUM3000	Date Closed	06/01/1993
HR Employees	Name: Hahn, Margaret	PERSONNEL	HUM3000	Date Closed	06/01/1993
HR Employees	Name: Hargus, Chris	PERSONNEL	HUM3000	Date Closed	06/01/1993
HR Employees	Name: Harrigan, Christine	PERSONNEL	HUM3000	Date Closed	06/01/1993
HR Employees	Name: Held, David	PERSONNEL	HUM3000	Date Closed	06/01/1993
HR Employees	Name: Malinowski, Meg	PERSONNEL	HUM3000	Date Closed	06/01/1993
HR Employees	Name: Martinez, Carlos	PERSONNEL	HUM3000	Date Closed	06/01/1993
HR Employees	Name: Mueller, Chris	PERSONNEL	HUM3000	Date Closed	06/01/1993

Destroy Print Export Options Close

Once you have gained destruction approval by the various “Record Owners,” rerun the report by returning to the **Eligible for Destruction** report, select the report, then the **View Report** button.

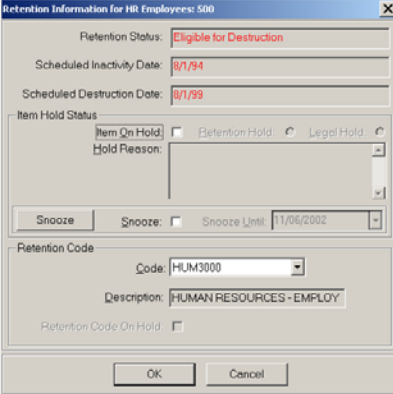


The list of eligible records for destruction will redisplay.



Not all “Record Owners” may have given permission to destroy their records. When this happens, the user must flag which records not to destroy, before selecting the Destroy button.

Users can prevent a record from being destroyed by placing a permanent or temporary hold on the individual record. To place a hold on a specific record, right-click on the desired record from the **Eligible for Destruction** report, then select **Detail**.



Retention Information for HR Employees: 500

Retention Status: **Eligible for Destruction**

Scheduled Inactivity Date: **8/7/94**

Scheduled Destruction Date: **8/7/99**

Item Hold Status:

Item On Hold: ☐ Retention Hold: ☒ Legal Hold: ☐

Hold Reason:

Snooze: Snooze: ☐ Snooze Until: **11/05/2002**

Retention Code:

Code: **HUM3000**

Description: **HUMAN RESOURCES - EMPLOY**


Retention Code On Hold: ☐

OK Cancel

To place a record on permanent hold, select the **Item on Hold** button and enter the reason for the permanent hold. To place an item on temporary hold, use the **Snooze Control** feature. Press the Snooze button once for each month you wish to place the record on hold. At the end of the snooze period, the record will automatically reappear on the Eligible for Destruction report.

After applicable holds have been assigned, destruction of both paper and electronic records, according to the approved retention policy of your organization can begin. Retain a paper copy of your Eligible for Destruction report, as it contains the destruction approval signatures and is the source of evidence that records have been destroyed in the normal course of business and according to an approved records retention policy.

Return to the **Eligible for Destruct** report and select **Destroy**. All records not on hold will be flagged for destruction and will be transferred to the Certificate of Destruction report.



Date of Destruction

Date of Destruction: **05/05/02**

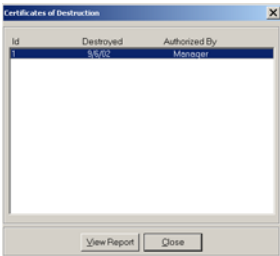
Authorizing Operator: **Manager**

Destroy Cancel

Certificate of Destruction Report

It is now time to destroy all paper and electronic records, which are eligible and approved for destruction, in the normal course of business.

Select the **Certificate of Destruction** report from the **Retention Reports** menu, select the newest report and click on the **View** button to view the report.

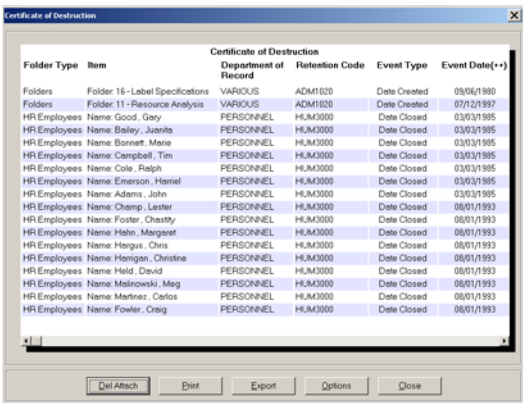


Destroying Paper Records

Print out the **Certificate of Destruction** report, sign, and forward it to the person responsible to destroy the paper records.

Destroying Electronic Records

Select the “**Del Attachments**” button to destroy all electronic records appearing on the Certificate of Destruction list.



Holds

To view a list of records currently on hold, select the On Holds report from the Retention Reports menu.

To remove the Hold status of a record, right-click on the record, select the **Details** button and remove the **Hold** by deselecting the Hold check box.

Folder Type	Item	Department of Record	Retention Code	Scheduled Destruction	Squeeze Until
HR Employees	Name: Grimaldi, Stephanie	PERSONNEL	HUM3000	08/01/1999	12/06/2002

Inactive Records

To view a list of all records ready to be moved from the Active Records File Room to the Inactive storage area, select **Inactive Records** from the **Retention Reports** menu.

After the report has been sorted, run the report and collect all records ready to be transferred to inactive storage. Scan the files to boxes and boxes to the inactive location, using the Smeadlink LDM bar code tracking feature.

Folder Type	Item	Inactive Records Current Location	Event Type	Event Date
Folders	Folder 13 - Label Specifications		Date Created	05/06/2002
Folders	Folder 12 - Consulting Services Co		Date Created	06/30/1999
Folders	Folder 10 - Contract Documents		Date Created	03/24/2001
Folders	Folder 7 - Viewables Project		Date Created	01/01/2002
Folders	Folder 5 - Smeadlink Project		Date Created	02/12/1997
HR Employees	Name: Steiner, Nancy		Date Closed	07/16/1998
HR Employees	Name: Simental, Jennifer		Date Closed	07/16/1998
HR Employees	Name: Rosenthal, Donald		Date Closed	07/16/1998
HR Employees	Name: Rodriguez, Jesse		Date Closed	07/16/1998
HR Employees	Name: Robinson, Emma		Date Closed	07/16/1998
HR Employees	Name: Robins, Celia		Date Closed	07/16/1998
HR Employees	Name: Losh, Wendy		Date Closed	07/16/1998
HR Employees	Name: Lin, Mingkun		Date Closed	07/16/1998
HR Employees	Name: Grimaldi, Stephanie		Date Closed	08/01/1994

Retention Codes

To view a list of Retention Codes (Rules of Retention) available for use, select **Retention Codes** from the **Retention Reports** menu. A list of your organization's Rules of Retention will be displayed.

Citations

Smeadlink LDM is also capable of managing Citations. Citations are legal references that backs up or justifies the use of the Retention Code. To manage Citations, the Citation feature must be turned on. Consult your Smeadlink LDM reseller for more information regarding Retention Management and the use of Citations.

Code(*)	Description	Department of Record	Inactivity Event Type	Inactivity Period	Inactivity For: to Year End
ACC1000	ACCOUNTING-ACCOUNTS PAY	ACCOUNTING	Date Created	3	<input type="checkbox"/>
ACC1010	ACCOUNTING-JOURNALS/LED	ACCOUNTING	Date Created	3	<input type="checkbox"/>
ACC2000	ACCOUNTING-CAPITAL PROPE	ACCOUNTING	Date Created	3	<input type="checkbox"/>
ACC3000	ACCOUNTING-GENERAL	ACCOUNTING	Date Created	3	<input type="checkbox"/>
ADM1000	ADMINISTRATION-INTERNAL S	ADMIN.	Date Created	3	<input type="checkbox"/>
ADM1020	ADMINISTRATION-PLANNING	VARIOUS	Date Created	1	<input type="checkbox"/>
ADM2000	ADMINISTRATION-PROPERTY	PROPERTY	Date Created	3	<input type="checkbox"/>
ADM3000	ADMINISTRATION-PROPERTY	PROPERTY	Date Created	3	<input type="checkbox"/>
ADM3000	ADMINISTRATION-POLICE/PT	VARIOUS	Date Created	3	<input type="checkbox"/>
ADM3010	ADMINISTRATION-POLICE/PT	AUDITING	Date Created	3	<input type="checkbox"/>
ADM3020	ADMINISTRATION-POLICE/PT	VARIOUS	Date Created	3	<input type="checkbox"/>
ADM4000	ADMINISTRATION-SECURITY	SECURITY	Date Created	3	<input type="checkbox"/>
ADM5000	ADMINISTRATION-GENERAL	VARIOUS	Date Created	1	<input type="checkbox"/>
ADM5100	ADMINISTRATION-GENERAL C	VARIOUS	Date Created	3	<input type="checkbox"/>
ENV1000	ENVIRONMENT-TESTING	TESTING	Date Created	3	<input type="checkbox"/>
ENV2000	ENVIRONMENT-HAZARDOUS	OPERATIONS	Date Created	3	<input type="checkbox"/>
ENV2010	ENVIRONMENT-HAZARDOUS	OPERATIONS	Date Created	3	<input type="checkbox"/>
ENV2000	ENVIRONMENT-WATER POLL	OPERATIONS	Date Created	3	<input type="checkbox"/>
FIN1000	FINANCE-BANKING	FINANCE	Date Created	3	<input type="checkbox"/>
FIN2000	FINANCE-BUDGET/FINANCIAL	FINANCE	Date Created	3	<input type="checkbox"/>

Express Workflow for LDM

Express Workflow is a routing and reporting productivity tool and a deficiency tracking tool used to enable Loan Processing Personnel and Loan Processing Managers to become more efficient and effective.

Loan Processing Managers will have the ability to measure productivity, ensure compliance, even out workloads, and foresee bottlenecks in their department's loan processing activity.

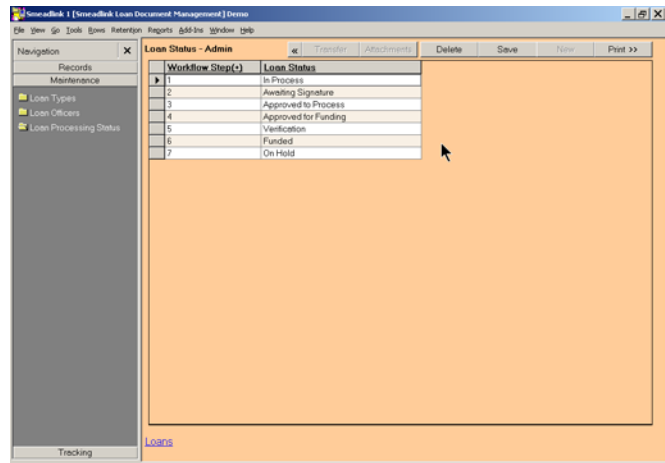
Loan Processors will have the ability to route work to processing workstations, flag problem areas, and ensure compliance by meeting critical deadlines, track work completed, and queue up work assigned to their workstation.

Document Routing and Reporting in Smeadlink LDM

Document Routing and Reporting enables a loan processing area to define the individual work stations, individuals, or processing areas that need to be completed before a loan file is complete. Smeadlink LDM will enable users to route paper or electronic loan files to their defined processing areas, track when each loan processing step was completed, who completed the process, and allow users to queue up all work assigned to their processing area.

Defining your Processes

To begin defining your process, define the loan processing steps required to complete a loan file. Next, select the Loan Processing Status table from the Maintenance Workgroup and adjust the Workflow Step and Loan Status fields to match your defined process.



To add a loan process, select the **New Process** button and enter the name of the new process. Next, enter the Workflow step, or the order in which the process should be completed.

Create Workflow Step

Enter new Workflow Status:

Enter Workflow Step number:

Note: Workflow Step number must be greater than or equal to first Workflow Step.

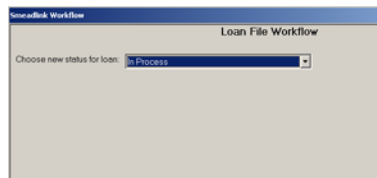
OK Cancel

Hint: Before entering the processing steps and processing order, it would be wise to first define or list the loan processing steps or processing areas on paper. Each time a new processing step is created, a corresponding view will be created in the Loans table, in order to enable users to view all Loans which are currently assigned to each of the defined Loan Processing Areas.

Using Document Routing and Reporting

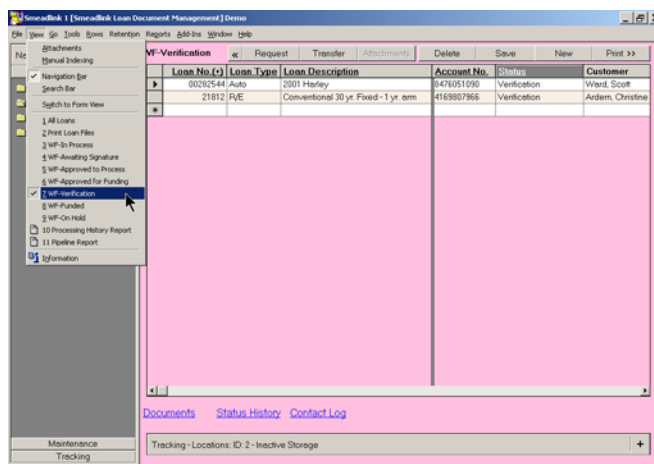
To use Document Routing and Reporting, after defining a new process, close Smeadlink LDM and reopen it. This will load the Views defined in the last step.

Select the **Loans** table from the **Records** Workgroup. Select a loan record and click on the “**Status**” button. Select which processing step the Loan should now be placed, then hit the OK button.



If the user had selected “Verification” as the processing step, it means the record will now be displayed in the Verification work area’s work queue.

Go to the View menu and select **WF-Verification**, to view all records currently need to be verified by the Verification work area.



Deficiency Tracking in Smeadlink LDM

Deficiency Tracking is the ability to track when required loan documents are completed and to ensure they are completed on time! Loan files are required to be completed within a specific time period. Deficiency Tracking ensures that all required documents are completed and will be completed on time.

In Smeadlink LDM, Loan Types and Document Types must first be established. Each Loan Type will have its own set of required documents, which must be completed. Due dates are then set, which will be used to flag the user if a loan document is not completed before an upcoming due date. Reports are then run to determine which Loans are missing required documents and which documents are past due or coming due soon.

Hint: Before entering Loan Types and Document Types in Smeadlink LDM, write down a list of Loan Types and the Documents that must be completed before the loan file is considered valid and complete.

Defining your Loan Types

Defining your Loan Types is the first step in setting up Deficiency Tracking in Smeadlink LDM. To enter the defined Loan Types, select the **Loan Types** table from the **Maintenance** Workgroup, hit the Enter key to display all current Loan Types, then add the Loan Types, whose Documents you need to track completion and/or compliance.

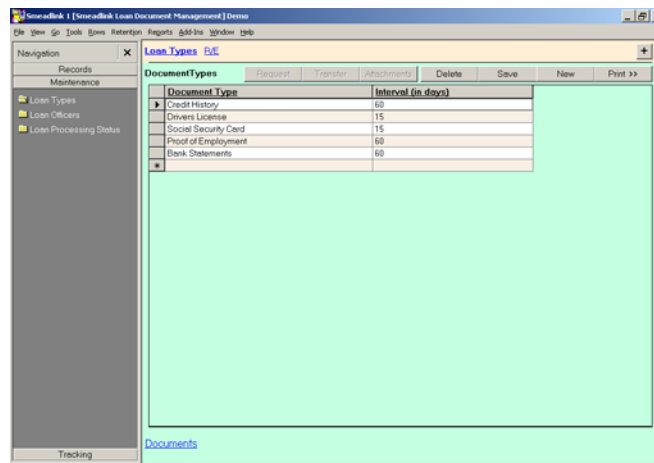
To complete the Loan Type record, enter the “**Days Until Due**” and the “**Default Retention Code**” for each Loan Type created. The number of days until due is the default number of days a Loan must be completed after it was opened. If the Date Due is left empty, when creating a new loan record, the Date Due field will default to the Opened Date + the number of Days Until Due. The user can change the Date Due at any time. The default retention code will be automatically applied to each Loan that is assigned to a Loan Type.

Loan Type(s)	Loan Type Description	Days Until Due	Default Loan Retention Code
Auto	Auto Loan	30	F105000
CHL	Commercial Loan	30	F105000
CON	Consumer Loan	30	F105000
R/E	Real Estate Loan	30	F105000
SBA	Small Business Loan	30	F105000

Defining your Document Types

For each Loan Type entered, select a **Loan Type**, one-at-a-time; Select the **Document Type** hyperlink at the bottom of the screen. Enter a list of required Document Types for each Loan Type. The Document Types listed here must be completed for each newly added Loan record, before the Loan file will be considered complete.

Enter an interval period when you want to ensure documents are completed within a specified time period before the Loan's defined Due Date. The Interval Period is the number of days the Document should be completed before the Loan reaches its Due Date. If the Loan's Due Date has the date of October 12, 2003 and the Interval, in days, is set to 10, you will be notified on October 2nd of a possible compliance risk, if the document has not been completed by October 2nd.



Using Deficiency Tracking in Smeadlink LDM

To use Deficiency Tracking in Smeadlink LDM, select the **Loans** table from the **Records** Workgroup. After entering a new Loan record in the Loans table, select the **Loan Type** and hit enter. If Compliance dates will be tracked, either enter the Loan file's **Due Date** or allow the system to automatically enter the Due Date, based on the period defined in the "Days Until Due" field of the Loan Types table.

When documents are scanned or indexed into the system, their document status will be flagged as received. When paper documents are manually placed into a loan file, the user must locate the Loan in the Loans table, select the Documents hyperlink and mark the Document as having been received. If the document is only partially complete or is missing vital information, an Exception note can be entered into the Documents table.

Loan No.	Loan Type	Loan Description	Customer	Date Document	Loan Officer	Dated	Date Closed	Date Due
00144103	Auto	Farmall C. Chain Tractor	Dean, Rose	12/24/2001	Smith	✓	05/15/2002	
00181549	Auto	2002 Acura	Anderson, Sally	08/14/2001	Franklin	✓	01/10/2002	01/10/2002
00241101	Auto	1995 Corvair	Johnson, James	01/15/2002	Carlton, Beth	✓	04/15/2002	
00304446	Auto	1997 Chevrolet	Orndorff, Craig	02/02/2001	Murphy	✓	06/01/2002	
00302444	Auto	2001 Harley	Irish, Scott	08/29/1997	Constantine	✓	01/10/1999	01/10/2002
00800	SBA	Canada Learning Loan	Dart, Dorothy	06/29/2001	O'Bradovich	✓	01/29/2002	01/15/2002
123124534	CDN	Debt Consolidation - 1 yr. plan	Baglo, Eileen	01/15/2002	O'Bradovich	✓	04/29/2002	
185-1248	CML	American Trust	Allen, Janet	10/17/2001	Franklin	✓	01/02/2002	12/18/2001
185-21-21	CML	Natural Gas Company	Arndt, John	12/26/2001	Carlton, Beth	✓	05/01/2002	
185-2844	CML	Industrial Architecture	Irish, Scott	12/19/1998	Smith	✓	01/10/1999	01/01/1999
185-4845	CML	Diverse Construction	Brown, David	05/12/1988	Steen	✓	12/01/1988	11/15/1988
185-5211	CML	Baseline America	Each, Linda	11/11/2001	Smith	✓	01/10/2002	01/10/2002
185-71-21	CML	Storage Contract - LA	Arndt, John	01/15/2002	Constantine	✓	03/19/2002	
185-95-25	CML	Innovation Energy Corporation	Arden, Christine	02/12/1988	Murphy	✓	01/01/1998	12/01/1997
21812	R/E	Conventional 30 yr. Fixed - 1 yr. arm	Arden, Christine	01/29/2001	O'Bradovich	✓	06/12/2002	
26212	R/E	VA 30 yr. Fixed	Arndt, John	01/01/1999	Carlton, Beth	✓	03/20/1999	03/01/1999
44212	R/E	Refinance - Conventional 2 yr. balloon	Each, Linda	01/15/2001	Carlton, Beth	✓	04/29/2001	04/01/2001
95215a	R/E	New Purchase - Conventional 3 yr.	Baglo, Eileen	12/01/1999	O'Bradovich	✓	03/01/2000	03/01/2000

Express Workflow Reporting in Smeadlink LDM

Express Workflow captures reportable information when documents are routed and tracked for deficiency. These reports enable loan processors or managers to easily gain access to information related to the loan processing activity.

The following reports are available in Smeadlink LDM:

Current Processing Status of a Loan

Loan Files Queued to a specific Loan Processing Area

Process History Report for a specific Loan

Process History report for all Loans Processed (by a specific user in a given period of time)

Missing Document Report

Document Compliance Report

Pipeline Report

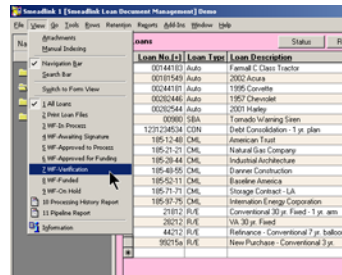
Productivity Report

Current Processing Status

The current processing status of a specific Loan can be determined from within the **Loans** table of the **Records** Workgroup. Locate the record and view the current processing status in the **Status** field.

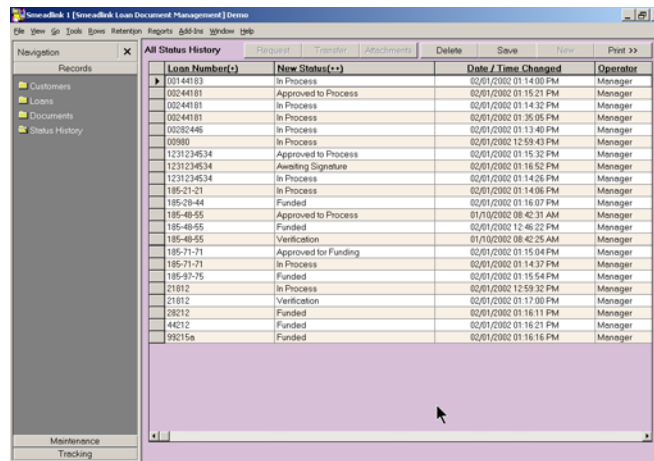
Processing Queue

To view all loans queued to a specific processing area, select the **View** menu and select the **Processing Queue** to see all Loans currently being processed in that processing area. For example, if you want to see all Loans queued for Verification, select the WF-Verification view.



Process History of a Folder

To view the processing history of a specific Loan, select the Loan file in the **Loans** table. Select the **Status History** hyperlink at the bottom of the screen.



Missing Document Report

The Missing Documents Report will provide a list of all documents missing from all Loans currently being processed.

To run the Missing Document Report, select the **Documents** table from the **Records** workgroup, hit the Enter key to display all loans, select **Missing**

Documents from the **Reports** menu, then select the **Print** button and select **Formatted Reports**.

The screenshot shows a table titled "Missing Docs Report". The table has multiple columns, including "Loan", "Document", "Due Date", "Status", and "Comments". The data is organized into rows, with some rows highlighted in grey. The table is presented in a formatted, printable layout.

Compliance Report

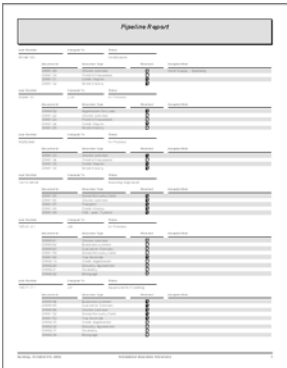
The Compliance Report will provide a list of all missing documents which are nearing their due date. Required documents are given an interval period, which is the number of days the document should be completed before the Loan's Due Date is reached.

To run the Compliance Report, select the **Documents** table from the **Records** workgroup, hit the Enter key to display all records, select **Compliance Tracking** from the **Reports** menu, then select the **Print** button and select **Formatted Reports**.

The screenshot shows a table titled "Compliance Tracking Report". The table has multiple columns, including "Loan", "Document", "Due Date", "Status", and "Comments". The data is organized into rows, with some rows highlighted in grey. The table is presented in a formatted, printable layout.

Pipeline Report

The Pipeline Report will provide a list of Loans currently in process and sorted by Loan Number. The report will also include a list of Documents related to each Loan, if Deficiency Tracking is enabled. The Pipeline Report will also list which Documents have been received and which Documents have flagged Exception notes which may require management’s attention.



The screenshot shows a web application interface for the Pipeline Report. It features a header bar with the title 'Pipeline Report' and a search bar. Below the header is a table with columns for Loan Number, Loan Amount, Loan Date, and Document Status. The table contains several rows of data, including loan numbers, amounts, and dates. The interface is designed to provide a clear overview of the loan pipeline.

Productivity Report

The Productivity Report will report on the productivity of the Loan Process Area, for a given period of time. The report will display which Loan files were processed for a given day, along with who processed them and which processing steps were completed.

To run the Productivity Report in Smeadlink LDM, select the **Status History** table from the **Records** Workgroup. Next, select **Productivity Report** from the **Reports** menu, then select the **Print** button and select the **Formatted Reports** menu item.



The screenshot shows a web application interface for the Productivity Report. It features a header bar with the title 'Productivity Report' and a search bar. Below the header is a table with columns for Date, User, and Productivity. The table contains several rows of data, including dates, user names, and productivity values. The interface is designed to provide a clear overview of the productivity of the Loan Process Area.

SMEADLINK LDM

END

