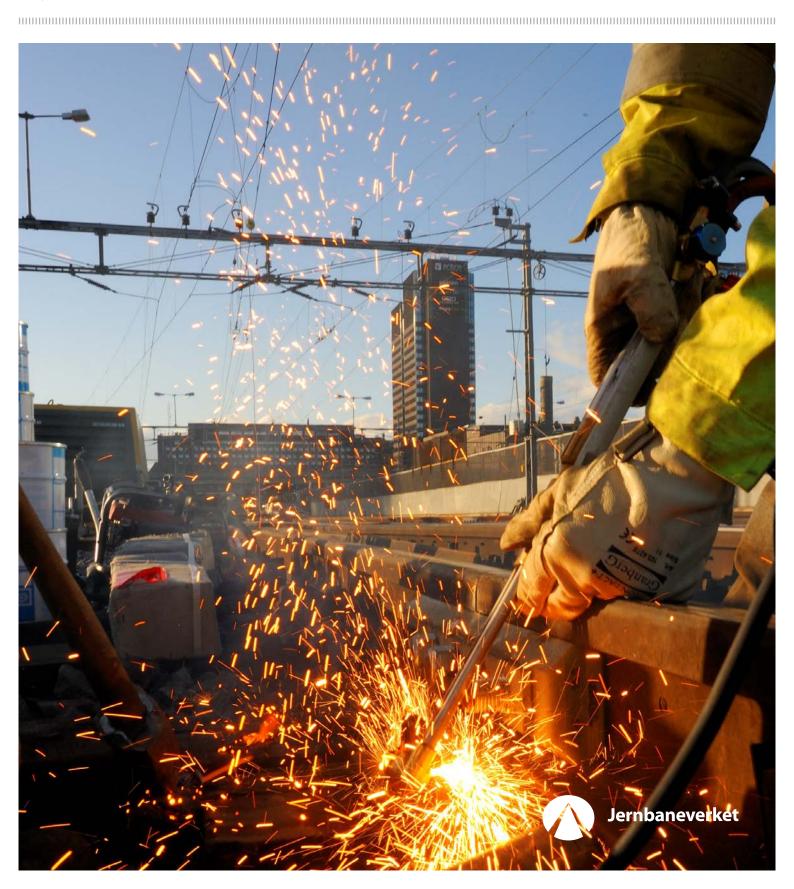
# Electronic tender management with CTM/KGV

A QUICK GUIDE FOR SUPPLIERS JANUARY 2014



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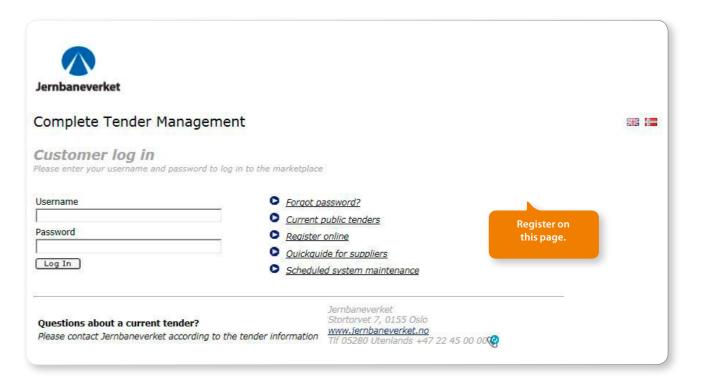
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#### Introduction

CTM Complete Tender Management (KGV) is a tool Jernbaneverket uses to announce and conduct RFT's.

If you are interested in the tenders we conduct via CTM, you must register in the tool to gain access to all tender documents and participate in tenders.

It is free to register as a KGV supplier.



# Register as user

You must be registered in order to use the tool. Register at https://eu.eu-supply.com/login.asp?B=JERNBANEVERKET

Click "Register online". When you are registered, you can log on using the user name and password you provided upon registration.

When you have registered, you will receive an e-mail that confirms registration with the tool.

Register here:

https://eu.eu-supply.com/pub/registercompany.asp?OID=12&B=JERNBANEVERKET

#### How to find Jernbaneverket's tenders

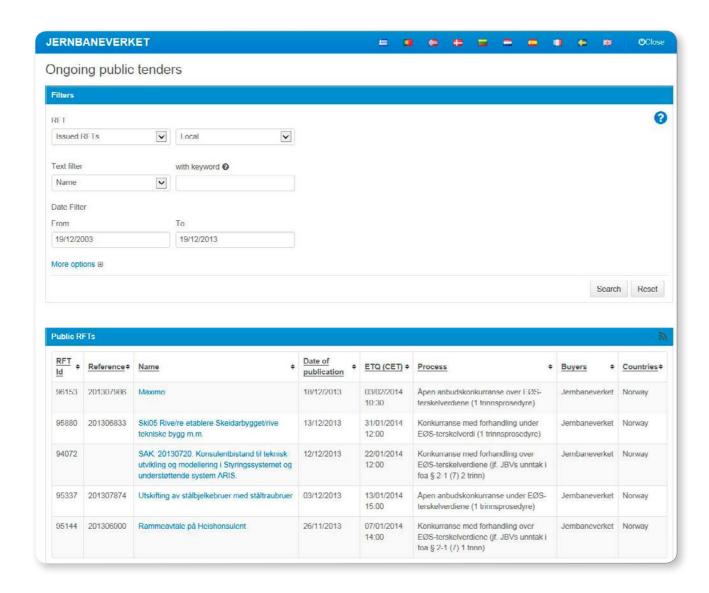
Public tenders are published at Doffin.

https://www.doffin.no/Notice?Query=&DeadlineFromDate=&DeadlineToDate=&PublishedFromDate=&PublishedToDate=&MunicipalityCode=&EpsReference Nr=&NoticeType=&Cpvs=&IncludeExpired=false&AuthorityName=Jernbaneve rket

and via KGV under "Public tenders":

https://eu.eu-supply.com/ctm/supplier/publictenders?B=JERNBANEVERKET

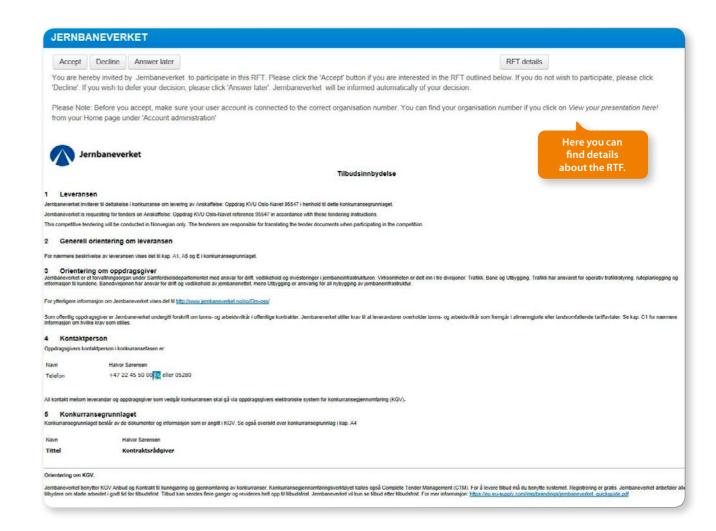
The tenders are also published at www.eu-supply.com Here you will find all tenders published via CTM/KGV.



# **Participate in current tenders**

Click the link to the tender to take part in the RFT. In the tender you may click "RFT details" for more information. Note that we often require that you "Accept" the invitation in order to proceed to the tender documents. You may also choose to respond later.

Note that you are not committed to submitting a tender by pressing the "Accept invitation" button. You have only accepted receiving an invitation and will see the tender documents and accompanying documentation.



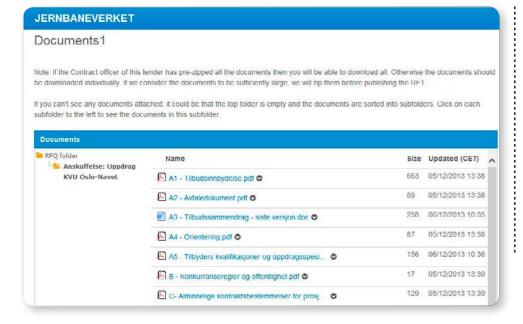
You can find more information about the tender by clicking "RFT details". If you would like to see any attached documents, click "Documents" in the bottom right corner. However, you may not be able to open all available documents before accepting the invitation.

When you log on, you see the same invitation letter as when you viewed the tender. When you have accepted the invitation, you can download or view documentation online and work on the tender.

#### Advice:

If you want to view any attached documents, click "Documents" in the bottom right corner.

**JERNBANEVERKET** RFT95547 - 201307147 - Anskaffelse: Oppdrag KVU Oslo-Navet General Information Short description: Contact person: Company: Anskaffelse: Oppdrag KVU Oslo Navet Phone: +47 922 42534 kommune og Akershus fylkeskommune, heretter kalt oppdragsgivere, har i mandalbrev datert 14.8.13 gitt Jernbaneverket, Statens vegvesen og Ruter AS, heretter kalt prosjekteiere, i fellesskap i oppdrag å lage en Norway www.jernbaneverket.no konseptvalgutredning (KVU) for økt transportkapasitet inn mot og gjennom Oslo. Jernbaneverket skal koordinere arbeidet. Utredninger kalles "KVU Oslo Navet". Oppgaven er beskrevet slik i mandatbrevet fra Samferdselsdepartementet: "KVUen må belyse om og eventuelt hva slags kollektivt transporttilbud som må utvikles for at det overordnede politiske målet om at veksten i persontransport skal skje med kollektivtransport, sykkel og gange kan innfris." Anskaffelse: Prosjektet vil ha gjennomført en konseptvalgutredning- KVU - Utlysning på TransQ ETQ (CET ): 27/01/2014 12:00 Package 95547:1 Anskaffelse: Oppdrag KVU Oslo-Navet

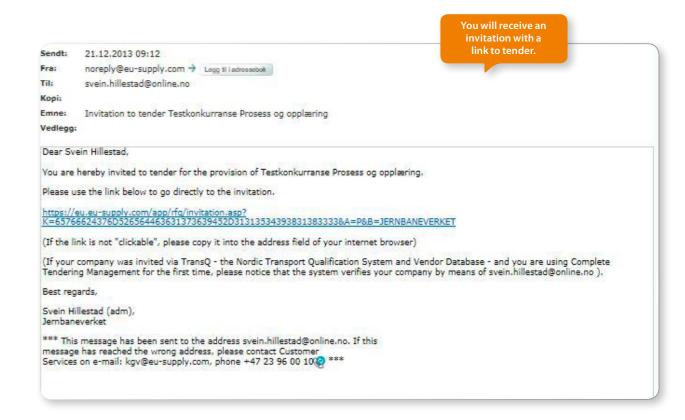


#### Remember:

You have only accepted that you have received an invitation and would like to see the tender documents and accompanying documentation.

You enterprise must be registered in the tool in order for you to respond and submit tenders in accordance with Jernbaneverket's instructions. Always submit questions, answers, documents, prices, etc. via KGV.

If you are invited to tender without previous announcement, the process is the same. However, instead of searching for the tender, you receive an e-mail with an invitation from Jernbaneverket with a link to a call for tenders.



## **Reply and submit tenders**

Log on with the user name and password you created when you registered.

Log on here:

https://eu.eu-supply.com/login.asp?B=JERNBANEVERKET

By logging on you arrive at your start page in the tool. There you will also find all tenders published in the tool.

You can view all of your unread messages when you are logged on to your start page. You can view tender-specific messages under the RFTs you are working on.

When you have accepted the invitation and are logged on, you can start entering your response in the tool.

#### **ADVICE:**

You can view your unread messages when you are logged on to your start page.

Sendt: 21.12.2013 09:12 Fra: noreply@eu-supply.com > Logg # ladrossobok Til: svein.hillestad@online.no Kopi: Emne: Invitation to tender Testkonkurranse Prosess og opplæring Vedlegg: Dear Svein Hillestad, You are hereby invited to tender for the provision of Testkonkurranse Prosess og opplæring. Please use the link below to go directly to the invitation. https://eu.eu-supply.com/app/rfq/invitation.asp? K=65766624376D526564463631373639452D31313534393831383333&A=P&B=JERNBANEVERKET (If the link is not "clickable", please copy it into the address field of your internet browser) (If your company was invited via TransQ - the Nordic Transport Qualification System and Vendor Database - and you are using Complete Tendering Management for the first time, please notice that the system verifies your company by means of svein hillestad@online.no ). Best regards, Svein Hillestad (adm), Jernbaneverket \*\*\* This message has been sent to the address svein.hillestad@online.no. If this message has reached the wrong address, please contact Customer Services on e-mail: kgv@eu-supply.com, phone +47 23 96 00 10 \*\*\*

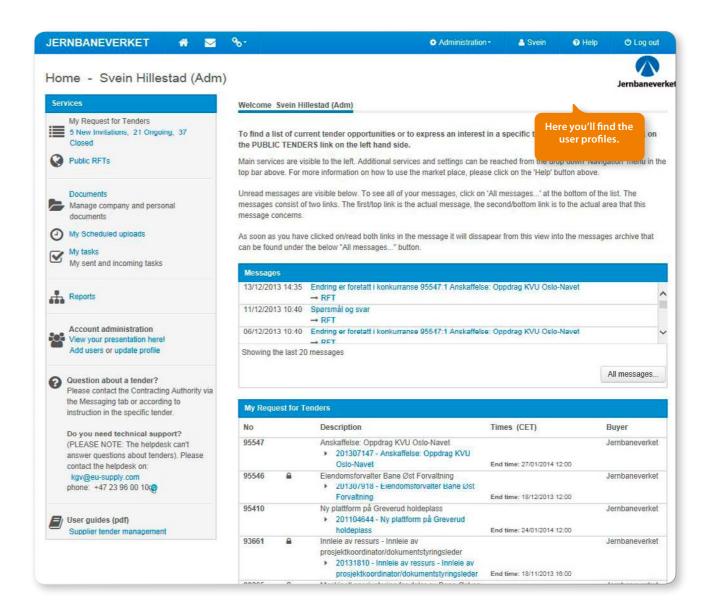
If you want to participate in RFTs and submit, the tool must be used in order for Jernbaneverket to receive the tender.

#### **REMEMBER:**

You have to submit your quotation in CTM I used in order for Jernbaneverket to receive the tender. You may allow employees of your business to update or submit tenders. Log on and click "Manage account" to add more users in your business. If all users are to view and work with all announcements, they should be added with the "Administration" "User profiles". See more in the online "User guides" available on the CTM/KGV home page.

#### **ADVICE:**

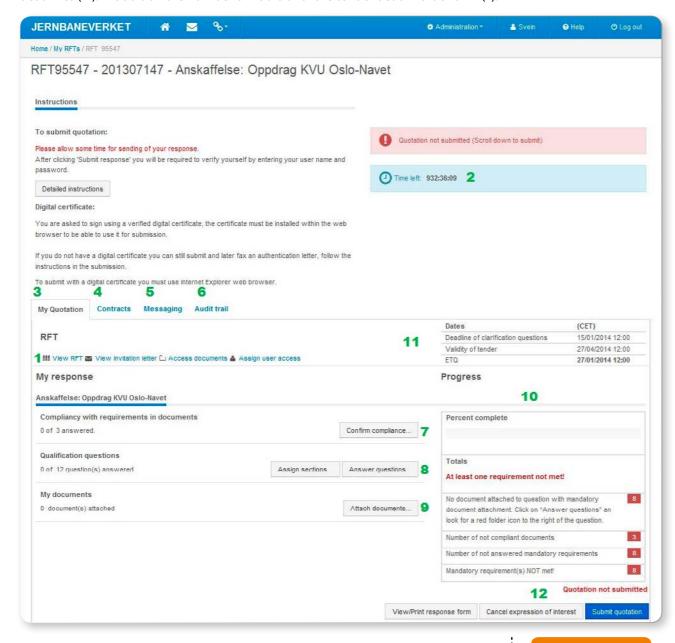
You may find many useful tips in the "User manual" available on the CTM/KGV home page.



# Content on the tender's first page

A response page in a RFT may vary in scope, depending on how comprehensive Jernbaneverket's tender documents are. Certain functions may exist in one RFT, but be absent in another.

Via the link 1 "View RFT" you may download and print the RFT's documentation. There are also links that show which parts you must answer and information on deadlines (11). In addition the number of hours until the tender deadline is shown (2).

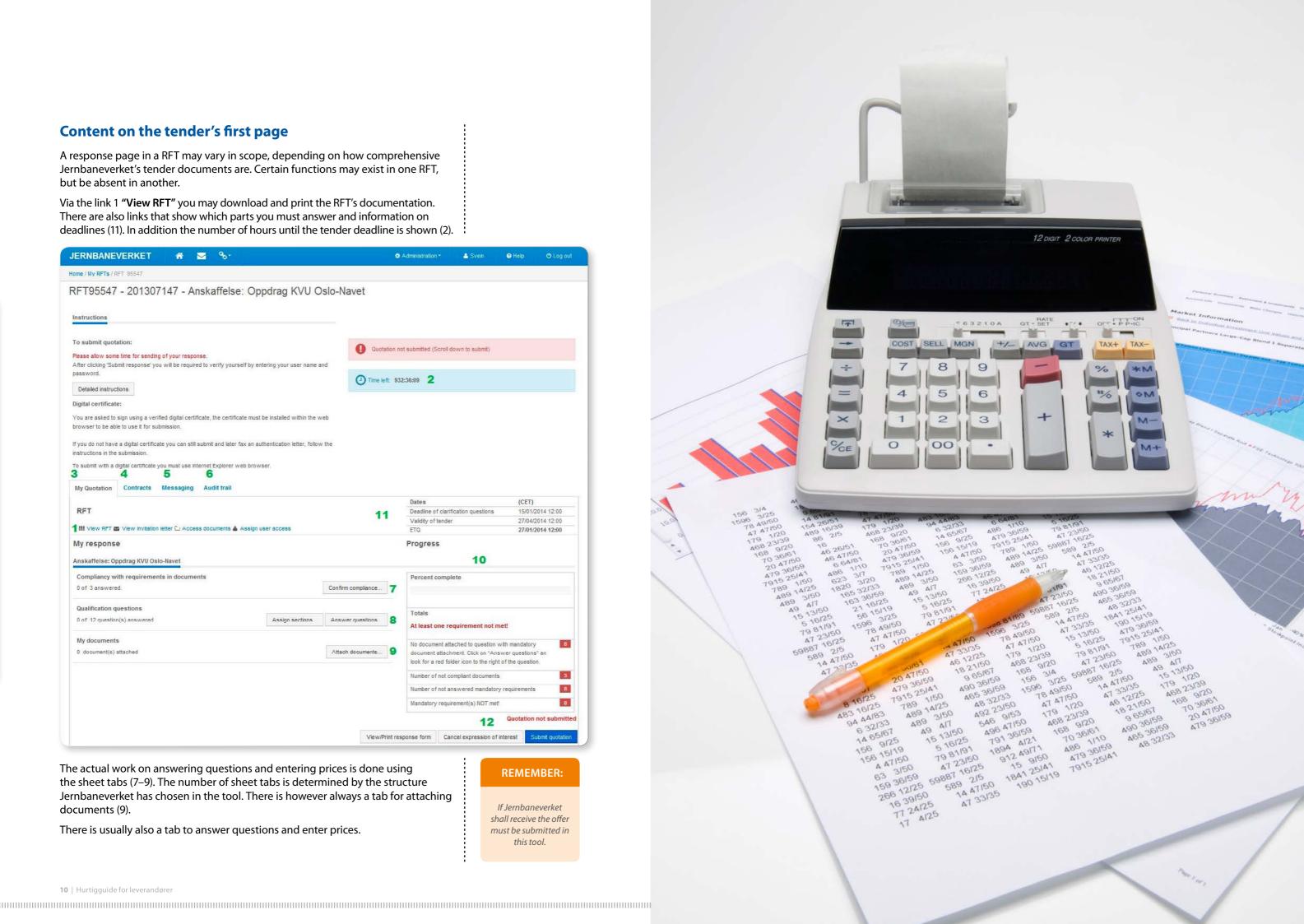


The actual work on answering questions and entering prices is done using the sheet tabs (7–9). The number of sheet tabs is determined by the structure Jernbaneverket has chosen in the tool. There is however always a tab for attaching documents (9).

There is usually also a tab to answer questions and enter prices.

# **REMEMBER:**

If Jernbaneverket shall receive the offer must be submitted in this tool.



# **Explanations**

#### 1. View RFT

Here you may see all documents and the information Jernbaneverket has attached to the RFT You can download documents to your own computer.

#### 2. Time left

Here the remaining number of hours the RFT is open is displayed. A red selection shows that a tender has not been submitted. The selection turns green when you have submitted the tender. You may submit as many tenders as you wish before the deadline. The latest submitted tender applies. Here you see the exact time for submitting tenders. After this you may not submit tenders.

#### 3. My Quotation

Here you see the RFT. Which stage/step you are in the RFT will appear. The number of tabs is determined by how many stages/steps Jernbaneverket has specified. If it is a qualification phase, the "Tender tab" will only be available once Jernbaneverket has completed the "Qualification".

#### 4. Contracts

Here you can see the contract the RFT is based on (Used for carrying out small RFTs).

#### 5. Messaging

Notifications, additional information, Q&A It is here you must communicate with Jernbaneverket and submit any questions or other matters. Answers, any changes and other information from

Jernbaneverket is stored here. Incoming messages are also displayed on the start page until you have read them.

#### 6. Audit trail

Here you can see your and Jernbaneverket's activities in the tool.

#### **REMEMBER:**

Red lettering indicates that the tender has not been submitted. Green lettering indicates that the tender is submitted.

#### **ADVICE:**

You must
communicate with
Jernbaneverket
by submitting any
questions here. Green
lettering indicates
that the tender is
submitted.

# 7. Compliancy with requirements in documents (agreement to terms in the document)

Here Jernbaneverket requests that you confirm agreement with the contents of the document. If you don't see this tab, it means that Jernbaneverket has not attached documents that require that you agree with the content.

#### 8. Questions

Here Jernbaneverket requests that you respond to various questions in the RFT's phases. These may vary in nature: tables, multiple choice questions, questions that require attachments in the shape of documents, etc. If you don't see this tab, Jernbaneverket has not prepared questions that require a response.

#### 9. Attach documents

Here you may upload documents you want Jernbaneverket to have access to when submitting a tender. Click "Attach documents" and upload the documents from your computer.

#### 10. Progress

Support for you as a case officer.

#### 11. Dates

Here you may find important information on the RFT's deadlines. Only the deadlines Jernbaneverket has chosen to use appear.

#### 12. Submit quotation

Clicking here submits your tender. Note that you must do this to ensure that Jernbaneverket can see your tender once the deadline has expired. When you click "Submit tender", a new window opens where you must indicate whether you will be using a digital certificate or not. Log on wiith your user name and password to verify that you are entitled to submit tenders. Follow the instructions. When this is completed the tab "Submit tender" is indicated in green. You may change you tender up until the tender deadline. When the tender deadline has expired, Jernbaneverket may open the tender that was submitted last.

#### Price form (not shown in image)

Here you must enter your prices. It is important to price every row. If there are any products you are unable to price, you can choose options I or E. Option I means that you consider the price to be included in the total price. E means that the product is excluded, and that you don't have this product.

You may enter prices directly in the tool. You may also export the price list to Excel and then re-import it if there is an extensive bill of quantities. (More information is available in the online user guide)

# **REMEMBER:**

You may change your tender up to the tender deadline.

#### **REMEMBER:**

It is important to price every row.

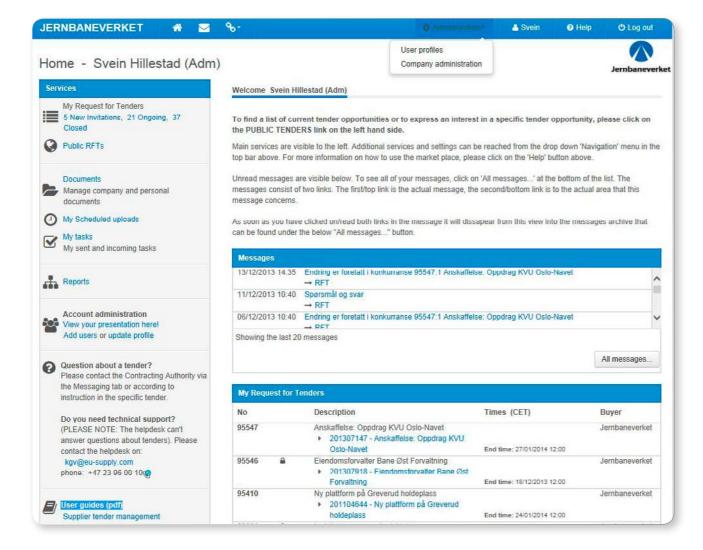
## Remember this when responding with KGV

It is important to complete all sections (tabs) and answer the questions that Jernbaneverket has asked in the tool. We may have different requirements and questions. Sometimes we request that you agree to the entire contents of documents, respond to requirements and questions, enter price information, attach documents and Specifications.

You can see how much of the tender request you have answered. If you should choose to not answer a question or similar, it may lead to disqualification, even though it is possible to submit a tender that is not 100% complete. Take care to provide an answer or write "Not applicable" if the question doesn't apply to you.

REMEMBER:

Complete all sections and answer all questions.



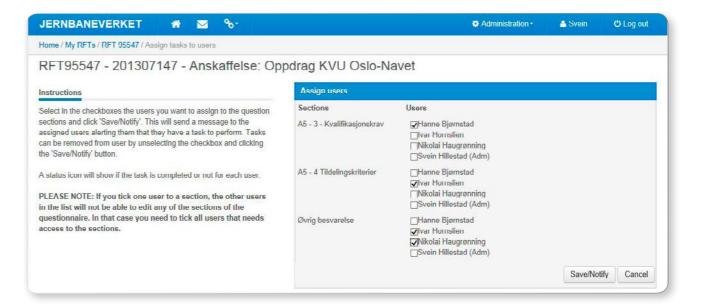
If you have answered corresponding question in previous tenders, your answers may already be completed. You may change or save the answer.

Answers you previously provide are indicated with yellow.

If Jernbaneverket has updated a question after you have answered, the question is indicated with red.

Jernbaneverket will use several different evaluation models. These are specified In each RFT

If required, you may distribute responsibility for sectioned questions to other users in your business. Use "Share sections".



Quotations may never be sent after the deadline. You should your work as soon as possible. Remember that you may submit your quotation several times, right up to the tender deadline. The latest submitted quotation applies.



#### **Intention to Award**

When a RFT is closed the winner I the supplier with the best offer (in some RFT's more than one) will be invited to sign contract.

Welcome:

Welcome as a bidder in our RFTs!

# **Support**

Questions about a current quotation?

Please contact Jernbaneverket according to the quotation information

Do you need guidance or technical help with the system?

Phone: +47 23 96 00 10 Email: kgv@eu-supply.com

**RFT support:** 

It is always possible to send an e-mail with a screenshot of the problem to kgv@eu-supply.com

#### **Information**

You can find update information about Jernbaneverket on internet.

For more information:

http://www.jernbaneverket.no/en/startpage1/About-Us/

#### Contact

If you didn't find the information that you required, or you would like to send us your comments. We will get back to you as soon as possible.

**Phone** (+47) 22 45 50 00 **Fax** (+47) 22 45 54 99

**Postal adress** Jernbaneverket, PO Box 4350, 2308 Hamar, Norway **Visiting adress** Stortorvet 7, Oslo, Norway