REVIEWING AN 8-BIN RFQ OR CPA RFQ

The supplier will receive an email notification that there is an 8-Bin RFQ or CPA RFQ document for their review. The process of searching for and opening an 8-Bin RFQ or CPA RFQ is the same as for a regular Production or Prototype RFQ, though the information being requested is different.

1. From the WebQuote Homepage, click on a blue hyperlink to access a document.

Ford	WEBQU	JOTE				
				You	are	logged into Webquote Loqout
						Home Contact Us Help
Search for a	Quote Quote Sea	rch for an RFQ	Searc	h for an Order	C Tool Tracking	g Sourcing
Welco This appli complete	me to WebQuot cation allows you to view Quotes. quests	te! v Purchase Orders	, Request for Quo	tes, and view and	Quote Number What's this? - OR - Part / Item Number	ch for a Quote
Number	RFQ Purpose	Type Date	Supplier Code	Buyer Code (Name)	What's this?	
<u>10445-1</u>	Stiker - Side Door (includes sliding)	SOBA 2013-08-2	27	GN12 (Joseph Vinitha)	Manufacturing / Supplier Code	
<u>10478-4</u>	ear Strut or Damper	SOBA 2013-08-2	27	GN12 (Joseph Vinitha)	What's this?	
<u>14233-0</u>	Hard Trim Panel - Rear Closure Upper	8-BIN- RFQ 2013-08-2	23	GH22 (Gunaseelan Ramalingam)		Search
<u>14234-1</u>	Second Row Seat - Cushion Foam	CPA- RFQ 2013-08-2	23	GH22 (Gunaseelan Ramalingam)		Q Advanced Search
<u>14401-0</u>	Reinforcement - Center Pillar - 3669210	8-BIN- RFQ 2013-08-3	30	SP17 (Ellen Heise)	Sear Sear	ch for an RFQ
<u>15389-0</u>	Copy of Copy of Tire - Spare Wheel	8-BIN- RFQ 2013-08-2	20	GH22 (Gunaseelan Ramalingam)	RFQ Number	
77910033-	opy of Copy of Tire - Spare Wheel	8-BIN- REQ 2013-08-2	20	E999 (Gunaseelan Ramalingam)	What's this?	

2. The RFQ displays.

Search for a Quote	earch for an RFQ	rch for an Order	C Tool Tracking	Sourcing
Home > Search for a Sourcing Agreem	ent > <u>Search Results</u> > View a Request	for Quote		
View a Request for This document does not constitu	Quote te an official Purchase Order.			
8 BIN RFQ #14401-0)			
Status 1: OPEN				
Bid Due Date 2013-Aug-30	Time Remaining to Bi 2 Days,10 Hours 17 Mir (<u>reload</u> to update)	d nutes	Issued Date 2013-Aug-26	
Quote firm price and delivery for available from the Buyer or at http of the printed RFQ.	goods/services specified in accordance wit ://fsp.covisint.com. Additional details are a	h Buyer's standard terms ar valiable for review by ollok	nd conditions and related suppler ing Print RFQ in the Bidding Sup	nents. Copies are piler's tab to obtain a copy
GO TO QUOTE				
RFQ Overview My Informatio	n Line Items (4) Program Ec	onomic Level(PEL)	Attachments (2) Clause	96
8 BIN RFQ 14401-0				
Commodity Name Reinforcement - Center Pillar - 3669/	Model Year and Program/Platform 210 Name 2014-CD539E-CD390	Estimated Program Cy 5.0	cie Life	
MP1 Date 23-Aug-2013	Production Tooling KickOff Date 14-Aug-2013			
Requestor/Engineer		Buyer		
1				
[

The top of this screen, otherwise referred to as the header, shows important information such as Round and Status information, Bid Due Date, Time Remaining, and Issue Date. Review this information before continuing to complete the quote.

Below the header is the line level information Notice that this section is designed with TABS.

	GO TO QUOTE			
<	RFQ Overview My Information 8 BIN RFQ 14401-0	ation Line Items (4) Pro	gram Economic Level(PEL) Attachments (2) Clauses	\rightarrow
	Commodity Name Reinforcement - Center Pillar - 3669210	Model Year and Program/Platform Name 2014-CD539E-CD390	Estimated Program Cycle Life 5.0	

Each tab contains different information for you to review. Navigate from tab to tab by clicking on the title of the tab.

Review the RFQ completely. The following information and functionality is available for your review from this screen:

- There is a button [GO TO QUOTE]. More on this button in the next section. For now, we will review the tabs contained on this screen.
- **RFQ Overview Tab** Contains general header level information such as Commodity Name, Model Year and Program/Platform name, MP1 Date, Requestor/Engineer, and Buyer.

Commodity Name Reinforcement - Center Pillar - 1669210	Model Year and Program/Platform Name 2014-CD539E-CD390	Estimated Program Cycle Life 5.0
MP1 Date 23-Aug-2013	Production Tooling KickOff Dat 14-Aug-2013	te
Requestor/Engineer		Buyer

< Back to Previous Page

• My Information Tab – Contains supplier-specific information such as supplier code, supplier name, a link to start to submit the quote, and a links to print the RFQ or (later) the completed quote. Click on <u>Print RFQ</u> to generate a PDF copy of the document. Adobe Reader is required for this functionality.

G	O TO QUOTE			
	RFQ Overview My Information	Line Items (4) Program	Economic Level(PEL) Attachm	ents (2) Clauses
	Manufacturing / Supplier Code	Supplier Name	Submitted Quote	
		Supplier Name	Continue Draft Quote	E Print RFQ
Ľ			•	· · · · · · · · · · · · · · · · · · ·

< Back to Previous Page

• Line Items Tab – Contains information relating to the line items on the RFQ. There may be only one line indicating a single part, or multiple lines if the PSA includes multiple parts.

GO TO Q	UOTE			
RFQ Ove	erview My Information	ine Items (378)	onomic Level(PEL) Attachme	ents (2) Clauses
S No	Item/Part Number	Plant Name	APW	MPW
1	4F93-7446002-AAW	Chicago	0	0
2	4F93-7446002-AAW	Oakville	0	0
3	4F93-7446002-AAW	Southampton	0	0
4	5F93-7440210-AA	Chicago	0	0
5	5F93-7440210-AA	Oakville	0	0

• **Program Economic Level (PEL) Tab** – Contains the Programs Economic Level (PEL) information that it is assumed the supplier will use to calculate their quote.

6	RFQ Overview My Info	ormation Line Items (4)	Program Economic Level((PEL) Attachn	nents (2)	Clause	es	
	Program	Item/Material Code/Spec	Material Name	Material Rate/Unit	Unit of Measure	Currency	Gross Weight	Net Weight
	Automaterials	CDGA	Copper	1.536	kg	USD		
	Automaterials	ARTL	Special Alloy	5.000	1	USD		
1	tems are estimates and proje n North America, the supplier See Commercial Requirement Design assumptions to includ	ctions only and are not considered co must follow the directions in the Cap s provided separately for more inform e weight by part by material type.	ommitments or guaranties. acity Planning Web Guide. nation on these programs.					

< Back to Previous Page

• Attachments Tab – Contains any documents attached to the RFQ by the buyer for supplier review. Click on the blue hyperlink to access the documents which have been attached.

NOTE: There is a 5MB per file size restriction for attachments.

GO TO QUOTE	
RFQ Overview My Information Line Items (4) Program Economic Level(PEL) Attach	ments (2) Clauses
File	Date
1st Engineering Concept.doc	26-Aug-2013
Target Worksheet - Attachment 3.doc	26-Aug-2013

< Back to Previous Page

• **Clauses Tab** – This tab contains remarks from ASAP added by the buyer. Review these closely. These are not editable.

GO TO QUOTE
RFQ Overview My Information Line Items (4) Program Economic Level(PEL) Attachments (2) Clauses
Clauses/Remarks
Please return quote prior to start of holiday weekend.

< Back to Previous Page

COMPLETING THE 8-BIN OR CPA QUOTE

For all scenarios in WebQuote, the basic procedures of what to "pick and click" are similar. The best advice is to READ THE SCREEN CLOSELY to make sure of what you are doing at what time.

NOTE: There is an automatic system time-out for non-activity set for 30 minutes, so please save your work periodically, and especially before you leave your desk, take a phone call, or leave your screen to do a non-WebQuote task. You will be given a warning at 25 minutes that the time-out will occur. The message reads:



RESPONDING TO AN 8-BIN OR CPA RFQ/QUOTE

To start the process of completing the quote:

1. Click [Go To Quote] from the View Request for Quote screen, or click <u>Continue to Draft</u> <u>Quote</u> from the Bidding Suppliers tab to start creating your quote.

GO TO QUOTE <u>RFQ Overview</u> <u>My Information</u>	OR Line Items (4) Program	Economic Level(PEL) Attachme	ents (2) <u>Clauses</u>
Manufacturing / Supplier Code	Supplier Name	Submitted Quote	
	Supplier Name	Continue Draft Quote	Print RFQ

< Back to Previous Page

2. The Quote screen displays. Note that it is a scrolling screen, with all general quoting requirements and additional links on one screen for your convenience. Some important fields to note are called out below.



Line Items

Fill out the line items below. You can save your bid when you finish it, or if you need to complete it later. Press 'CONTINUE TO SUBMIT' to send your completed quote to the buyer.

Showing 1-2 of 2 results

						[First/Prev	/]1[Next/Last]
Line # 1		Product Part Name: 5F93-9C335-DG4		Plar A	nt Locations : Al - Flatrock	APW:	MPW :
Shipping Location	on •	Mfg. Site Code	Mfg Lo	cation Name	Currency		
Mfg. Raw Materia	als			Labor	Burden		Scrap
SG&A		Profit	Purcha	sed Mark ups	Sub Total		
ED&T	_	aging		ILVS	Other	Т	otal Price

Showing 1-4 of 4 results

-	[First / Prev] 1 [Next / Last]
Supplier Contact Information	Engineer Contact Information
Supplier Contact	Engineer Name
Telephone	Telephone
Email	Email

Mandatory: Information for all fields must be completed.

Additional Information				
* indicates Required fields				
ED&T Currency	Select Currency	▼ ED&T Total		
Low Cost Country Cost	Countr	ry % by Value		Mandatory: Select Feasible or
Details	Select Country		/	Not Feasible If selecting Not
	Select Country			Fossible a reason must also be
	Select Country			soloctod
	Select Country			Selected.
Г			/	
(It is mandatory to select eith	her Feasible or Not Feas	* Feasibility Sign-off sible for this Quote. If Not Feasible is selected, a reason must also be choser	.)	
Supplier has reviewed the "Feasibility Cor	nsiderations" in the Advanc	a) Part cannot be manufactured as specified on the drawing. Supplier may submit	an	
ed Product Quality Planning(APQP) or Ma	azda Quality Control Stand	alternate proposal for review;		
plan reference manuals and concludes the	ent File(QADF) and control hat this part is 'Feasible for	b) Part does not meet the engineering specifications as written;		
Manufacture' as released and can be pro-	duced as specified with no	c) Part/Supplier does not meet the quality control requirements of QS-9000;		
revisions.		d) Supplier cannot meet all specified requirements at projected volume levels;		
		 e) Design does not allow use of conventional efficient material handling equipment techniques; 	and/or	
		f) Part cannot be manufactured without incurring unusual costs;		
		g) Supplier cannot maintain production capability on replaced part until incorporation	of new	
		design.	1.014	
		(WSS-M99P9999-A1)	1. 510	1
		i) Supplier cannot meet timing requirements		Use the "What's This?" links to
		j)Change in Manufacturing Plan		get more information on how to
Natas ta Dunas				use a field in WebQuote.
What's this? —		Ŧ		
Supplier Reference Number What's this?				Mandatory: Complete the Confirmation of Quoting
Confirmatio	on of Quoting Assumptio	ons Yes or No Explantion if response is No.		Assumptions questions, with
Have you quoted the	e design level provided	in this RFQ? OYes No		explanation if the answer is no.
Have you quoted in the cur	rrency of your manufac	cturing location(s)? OYes No		
Does your quote reflect t	the Material rate(s) in t	he provided PEL? OYes No		
Have you used the volume assump	tions provided in the R	FQ to develop your quote? Oyes No		
Have you quoted the same manuf	acturing site(s) which w	vere sourced in the SOBA? Over No		
		SAVE CONTINUE TO SUBMIT		Use the "Save" button to save
Note: Submitting this quote acknow	vledges the Supplier has	s reviewed the 'Feasibility considerations' in the Advanced Product Quality		your work and continue on with
Planning (APQP) and Control Plan Re	eference Manuals and co	oncludes that this part is 'feasible for manufacture' as released and can be		this same page, or use the
produced as specified with no revis	sions.			"Continuo to Submit" button if
				Volume to Submit Duttorn
				you are ministred with the quote
Attachments				allu would like to Stall the
				Submit to the buyer process.
Attachment		Browse		
				1
Description				Use this area to add
"Li	imitation on file size : File	e size of the Attachment cannot be greater than 5 MB."		attachments to the quote. Note the limitations on size of the attachments.

3. Start your quote response by scrolling down to the **Line Items** area of the screen, shown below.

Line Items Fill out the line items below. Press 'CONTINUE TO SUBMIT' Showing 1- 2 of 2 result	You can save your bid when yo to send your completed quote	ou finish it, to the buy	or if you need to er.	complete it later.		
					[First / Prev]1[Next/Last]
Line # 1	Product Part Name: 5F93-9C335-DG4		Plan AA	nt Locations : Al - Flatrock	APW:	MPW :
Shipping Location	Mfg. Site Code	Mfg Lo	ocation Name	Currency		
Mfg. Raw Materials	Purch Parts		Labor	Burden		Scrap
SG&A	Profit	Purcha	sed Mark ups	Sub Total		
ED&T	Packaging		ILVS	Other	То	tal Price

- 4. Complete the appropriate fields for each line item.
- 5. The Shipping Location field has two ways of being completed.
 - a. Use the pull-down list to select a GSDB code fed from the ASAP system. Shipping Location



b. Use the pull-down list to select the Add Ship Code option.



- c. When manually adding a ship code, type the 5-digit GSDB code of the site. WebQuote will validate with GSDB that the code is legitimate and related to the same parent code as the quoting supplier code.
- 6. The **Sub Total** and **Total Price** fields will be calculated by WebQuote as data is entered in the other fields.
- 7. If only a total price is to be printed, enter it in the **Sub Total** field and it will populate the **Total Price** field.
- 8. Click **[Save].** The information is now saved and your quote is in DRAFT status. You may leave this screen, or even leave WebQuote, and your entered information is retained.

Note: It is important to note that suppliers may enter information in whatever order they decide. Remember to save your work as you complete the screens. WebQuote will hold the data, if saved, until the supplier decides to submit the quote to the buyer. When you have entered information and saved it correctly, WebQuote displays a message indicating changes have been saved (see below.)

Quote Draft Saved successfully					
Search for a Quote	Search for an RFQ	Search for an Order	Col Tracking	Sourcing	

9. Continue down to the Supplier Contact Information. This section is mandatory for each quotation.

Note: Remember that mandatory fields are shaded in yellow or flagged with a red asterisk.

Showing 1- 4 of 4 results	
	[First/Prev]1[Next/Last]
Supplier Contact Information	Engineer Contact Information
Supplier Contact	Engineer Name
Telephone	Telephone
Email	Email

10. Proceed to the Additional Information section. The Feasible/Not Feasible section is mandatory.

Additional Information									
* indicates Required fields									
ED&T Currency	Select Currency		•	E	D&T Total				
Low Cost Country Cost	Country	/		% by Value					
Details	Select Country								
	Select Country								
	Select Country		-						
	Select Country		-						
t Faraikita Circ aff									
(It is mandatory to select eit	* Feasibility Sign-off (It is mandatory to select either Feasible or Not Feasible for this Quote. If Not Feasible is selected, a reason must also be chosen.)								
Feasible			© N	ot Feasible(Please use co	omment field below to describe)				
Supplier has reviewed the "Feasibility Co ed Product Quality Planning(APQP) or M	nsiderations" in the Advanc azda Quality Control Stand		 a) Part cannot be manufactured as specified on the drawing. Supplier may submit an alternate proposal for review; 						
ard (MQCS) or Quality Assurance Docum plan reference manuals and concludes the	ent File(QADF) and control hat this part is 'Feasible for		b) Part does	not meet the engineering spe	cifications as written;				
Manufacture' as released and can be pro	duced as specified with no		c) Part/Supp	lier does not meet the quality	control requirements of QS-9000;				
revisions.			d) Supplier (cannot meet all specified requ	irements at projected volume levels;				
			e) Design d	loes not allow use of convention te	onal efficient material handling equipment and/or echniques;				
			f) Part canno	ot be manufactured without inc	curring unusual costs;				
			g) Supplier (cannot maintain production ca	pability on replaced part until incorporation of new design.				
			h) Specifie	ed material is not environment (WSS-	ally friendly, per Restricted Substance Mgmt. Std M99P9999-A1)				
			i) Supplier o	annot meet timing requiremer	nts				
			j)Change in	Manufacturing Plan					

11. If desired, enter any notes to the buyer, including additional information if the feasibility sign-off selection was Not Feasible. Supplier Reference Number is a supplier's internal number assigned to a proposal or quote. This is for supplier cross-reference purposes only.

Notes to Buyer What's this?	*	
	~	
Supplier Reference Number		

12. Answer the **Confirmation of Quoting Assumptions** questions, adding short explanation for all **No** responses. The **Confirmation of Quoting Assumptions** section is mandatory.

Add any attachments that are required to accompany this quote see page 48 of this manual for instructions).

	Confirmatio	on of Quoting Ass	umptions		Yes or No		Explantion if response is N	lo
Have yo	ou quoted th	e design level pro	ovided in this RFQ?	(Yes No			
Have you quot	ted in the cu	rrency of your ma	anufacturing location	(s)?	Yes No			
Does your qu	uote reflect f	the Material rate	(s) in the provided PE	L? (Yes No			
ave you used the vol	ume assump	ptions provided in	the RFQ to develop y	our quote?	Yes No			
lave you quoted the s	same manuf	acturing site(s) w	which were sourced in	the SOBA?	Yes 🔊 No			
						AVE	CONTINUE TO SUBMIT	
e: Submitting this gu	iote acknowl	ledges the Suppli	er has reviewed the 'F	easibility cons	iderations' i	n the A	dvanced Product Quality	
nning (APQP) and Co	ntrol Plan Re	ference Manuals	and concludes that thi	s part is 'feasil	ble for man	ifacture	as released and can be	
oduced as specified v	with no revis	ions.						
Attachments								
At	ttachment		Browse					
At	ttachment		Browse					
At	ttachment escription		Browse					
At De	ttachment escription "Lin	nitation on file siz	Browse	chment canno	t be greater	than 5 I	ив."	
At De	ttachment escription "Lin	nitation on file siz	Browse	ichment canno	t be greater	than 5 I	ив."	

13. Click [SAVE]. A confirmation message is displayed at the top of the screen.

ADDING PRODUCTION TOOLING TO THE QUOTE

Suppliers have the option to add production tooling to their 8-Bin or CPA quotes.

1. After completing the primary quote information described above, save the quote as a draft and go back to the top of the quote page. Click *Click here to Add Tooling*.

FQ Number	RFQ Type	Commodity		Bid Due Date
14401-0	8-BIN-RFQ	Reinforcement - Center Pillar -	3669210	2013-Aug-30
naineer			Buver	
ineer			Buyer	

2. Enter details for each tool on a separate line. For each tool, select the part or parts impacted by the tool (hold the CNTL key as each part is selected to highlight multiple parts). Continue adding normal and maximum tooling capacity, lead time, cost, country, and currency for each tool.

	ing Information	atad Calumn	hold down	the control k	ou whon olig	king on the p		d with the Te	oling
for eac	h line.		, noid down	the control k	ey when che	king on the p		u with the ro	oning
ADD 1	OOLING INFO								
Line #	Description What's this?	Parts Impacted What's this?	Tool Capacity (Norm) What's this?	Tool Capacity (Max) What's this?	Lead Time (Weeks) What's this?	Cost	Country What's this?	Currency	Delete
1	tool 1	Select ▲ EM2B-R EM2B-R EM2B-U	50000	62000	4	3200	US - U. 💌	USD - L 🖵	
2		Select ▲ EM2B-R EM2B-R EM2B-U ▼						Select 👻	
3	A	Select A EM2B-R						Select 👻	

3. Click [SAVE] to save the tooling information as a draft. When completed, click [SAVE AND RETURN].

ADDING PROTOTYPE PRICING TO THE QUOTE

Suppliers have the option to add prototype pricing to their 8-Bin or CPA quotes.

1. After completing the primary quote information described above, save the quote as a draft and go back to the top of the quote page. Click <u>*Click here to Add Prototype</u>* <u>*Pricing*</u>.</u>

4401_0				
11101-0	8-BIN-RFQ	Reinforcement - Center Pillar -	3669210	2013-Aug-30
·•			During	
ngineer			Buyer	

2. Enter the part number, piece price or multiplier, tooling (if any), select the currency, and enter prototype tooling lead time (if tooling was entered).

Note: Multiplier is a number that represents a multiple of the production cost of the part to derive the price to pay for prototypes. Either a piece price or multiplier must be provided for each part quoted, however you can only submit one or the other.

Line#	Part Number	Piece Price What's this?	Multiplier What's this?	Tooling	Currency	Prototype tooling Lead Time(weeks)	Delete
1					Select 💌		
2					Select 💌		
3					Select 💌		
4					Select 💌		
5					Select 💌		
6					Select 💌		
7					Select 💌		
8					Select 💌		
9					Select 💌		
10					Select		

3. Click [SAVE] to save the prototype information as a draft. When completed, click [SAVE AND RETURN].

SUBMITTING THE QUOTE

1. Once you have entered all of your quote information, click [CONTINUE TO SUBMIT] from the Quote screen (shown below.)



Note: If you want to save the quote to work on it another time, or you aren't quite ready to submit it back to the buyer, click **[Save]**.

- 2. Review the Quote Summary. If the quote is not correct, click the <u>Back to Previous Page</u> link at the bottom of the page, or the "breadcrumb" links at the top of the page to make corrections.
- 3. Click [Submit Quote] to submit the quote to the buyer. The Quote Confirmation message displays.

Successful 8-Bin quote message:

Home	Contact Us Help
Quote # 77910001-99 is submitted successfully	
Search for a Quote Search for an RFQ Search for an Order Contracking	Sourcing
Home > Search for a Sourcing Agreement > Search Results > View a Request for Quote > Quote Details	
Quote Details	
8-BIN-QUOTE # 77910001-99	

Successful CPA quote message:

	Home Contact Us Help
Quote # 77910044-3 is submitted successfully ,now click 77910044-3 to go to the CPA order. Then, enter your title and click accept or respond to complete the CPA Order. The buyer will not see the submitted quote until the CPA Order has been actioned and submitted. Search for a Quote Search for an RFQ Search for an Order Track	ing Sourcing
Home > Search for a Sourcing Agreement > Search Results > View a Request for Quote > Quote Details	
Quote Details	
CPA-QUOTE # 77910044-3	

REVIEWING THE CPA ORDER

1. Open the CPA Order document.

Note: You cannot respond to the CPA Order until the CPA quote has been submitted.

DOC# 77910045 - 3		
Type : Commercial Program Agre	ement(CPA)	
Status : OPEN	Supplier Name :	Commodity : Taligate - Inner Access Panel
Issued Date : 2013-Aug-16	Due Date : 2013-Aug-16	Model Year / Program Code : 2015-P552
		Uiew Print Agreeme
Approval Attachments		
* indicates required fields		
* Indicates required fields	to be bound by the forms and	
* Indicates required fields By accepting below, the Supplier agrees conditions of this Commercial Program, Acceptance should be made by a Supplier	to be bound by the terms and Agreement, including the Attachments.	
* Indicates required fields By accepting below, the Supplier agrees conditions of this Commercial Program, Acceptance should be made by a Supplie In the event you are unable to accept this	to be bound by the terms and Agreement, including the Attachments. r Officer. Commercial Program Agreement,	
* Indicates required fields By accepting below, the Supplier agrees conditions of this Commercial Program. Acceptance should be made by a Supplie In the event you are unable to accept this please select Respond.	to be bound by the terms and Agreement, including the Attachments. r Officer. Commercial Program Agreement,	

- 2. Review the CPA Order information displayed on the screen.
- Status:

Open	New document, or one that has not been 'signed' and sent back to Ford
Accepted	Supplier has 'accepted' document and its content (including targets) and sent it back to Ford
Respond	Supplier has found a problem with the document and is requesting an adjustment or correction. This sends it back to the buyer and allows it to be updated and returned to the supplier for approval.

• Attachments tab: This tab lists all of the attachments. The number on the tab is the number of items attached to the CPA Order. Click the link for the attachment to open and view the attachment.

File	Date	
Commodity parts list CPA.doc	28-Aug-2013	
Final ESOW In CPA.doc	28-Aug-2013	
Comm Principles v9.doc	28-Aug-2013	

3. Click <u>View Print Agreement</u> to view the CPA Order in .pdf format. It can be printed, if you wish.

ACCEPTING THE CPA ORDER

Accepting the CPA Order can only be done after the CPA Quote has been submitted. You must return the CPA Quote and accept the CPA Order to allow the buyer to be able to review your quote, so please do both tasks together, if possible.

Home > Search for a Sourcing Agreement	nt > Search Results > View Sourcing Agreement	t
View Sourcing Agree	ement	
DOC# 13730 - 2 Type : Commercial Program Agr	sement(CPA)	
Status : OPEN	Supplier Name :	Commodity : Static Seal - Bodyside
Issued Date : 2013-Aug-28	Due Date : 2013-Aug-28	Model Year / Program Code : 2013-D471
Approval Attachments		View Print Agree
* indicates required fields		
By accepting below, the Supplier agree conditions of this Commercial Program Acceptance should be made by a Suppli	s to be bound by the terms and Agreement, including the Attachments. er Officer.	
In the event you are unable to accept this please cerect Respond. Job Title:	; Commercial Program Agreement,	
(Accept) (Respond)		

- 1. Open the CPA Order document.
- 2. Review the CPA Order information displayed on the screen.
- 3. The current user's name will be affixed to the document when it is sent to Ford. Type the appropriate Job Title in the highlighted field (required).
- 4. Click <u>View Print Agreement</u> to view the CPA Order in .pdf format. It can be printed, if you wish.
- 5. Click **[Accept]** to notify Ford that the CPA Order document is acceptable to you. Clicking the Accept button means that you agree to the CPA and all its content including targets. Clicking Accept is final and will not allow any modification to the CPA.

RESPONDING TO THE CPA ORDER

Responding to the CPA Order document will alert Ford that you have an issue with the document.

Home > Search for a Sourcing Agreement	t > Search Results > View Sourcing Agreemen	nt
View Sourcing Agree	ment	
DOC# 13730 - 2		
Type : Commercial Program Agree	ement(CPA)	
Status : OPEN	Supplier Name :	Commodity : Static Seal - Bodyside
Issued Date : 2013-Aug-28	Due Date : 2013-Aug-28	Model Year / Program Code : 2013-D471
		Ulaw Print Agreement
Approval Attachments		
* indicates required fields		
By accepting below, the Supplier agrees conditions of this Commercial Program / Acceptance should be made by a Supplie	to be bound by the terms and Agreement, including the Attachments. r Officer.	
In the event you are unable to accept this	Commercial Program Agreement,	
Job Title:		
(Accept) (Respond)		

- 1. Open the CPA Order document.
- 2. Review the CPA Order information displayed on the screen.
- 3. The current user's name will be affixed to the document when it is sent to Ford. Type the appropriate Job Title in the highlighted field (required).
- 4. Click <u>View Print Agreement</u> to view the CPA Order in .pdf format. It can be printed, if you wish.
- 5. Click **[Respond]** if you cannot approve the CPA and require further modification of the CPA document. This will allow the buyer to update the CPA if required and send it back to the supplier.