Contract System

CONTRACT INQUIRY USER'S MANUAL

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BEFORE YOU BEGIN

Welcome to the *Main Contract System Inquiry User's Guide*. This manual contains detailed information about using *Contract Inquiry* and how to print a contract brief. By accessing a contract brief through *Contract Inquiry* you can inquire about the specific terms and provisions of a contract, such as the parties, nature, territory, term, options and advances, and so forth.

This manual is divided into two main sections: (1) *Contract Inquiry*, and (2) *How to Print a Contract Brief.* In *Contract Inquiry*, the contract's terms and provisions, and expanded sub-files are defined and presented in alphabetical order. Sub-files provide details to the provisions with explanatory notes, and can be accessed from any contract inquiry screen. *How to Print a Contract Brief* gives step-by-step instructions on how to print a contract brief.

Before you start using this manual, it is important to understand the terms and typographical conventions, used in the documentation.

The following kinds of formatting in the text identify special information.

Keys or Formatting Convention	Type of Information
Bold type	Words or characters you type.
	Keys you press.
	For example, if the manual instructs you to type I LOVE MUSIC you type the letters "I LOVE MUSIC". If the manual instructs you to press F1 you press the F1 key.
Italic type	Title of files, screens or programs in AS/400.
	Specialized terms.
	Default information the screen.
screen	For example, <i>Contract Summary I (UIMCS01-20)</i> is the (file) title and identification number. For each screen, the ID number can be found in the upper left-hand corner and the title in the center of the top line.

Additionally, listed below are a few more basic terms and general information that you will need to know before you begin.

- 1. Press the **Enter** key to perform a function or to access a file. For example, when you type the letter **A** and press the **Enter** key in the *Contract Summary I* screen, the System (AS/400) will access the *Options/Advances (UIMCS01-60)* sub-file.
- 2. Terms, provisions and sub-files on *Contract Summary I & II* are highlighted in **bold** type and **<u>underlined</u>**, and are presented in ALPHABETICAL ORDER. Detailed information follows in the ensuing paragraph(s).
- 3. An asterisk (*) in the adjoining margin to the topic means that you can access a related sub-file by entering the indicated number or letter.
- 4. Use the **Tab** key to move from field to field. Use the arrow keys (↑,↓,←,→) or your mouse to move the insertion point in the screen.
- 5. Tips and cautions are shown in shaded areas.

CONTRACT INQUIRY

From the contract inquiry system, you can access the brief of a contract. The contract summary provides a synopsis of the contract's terms and provisions, such as the parties, nature, territory, term, delivery commitment, prior consents, etc., as well as the current status, whether active or terminated. Many of the provisions displayed in the contract summary are further expanded in sub-files. The sub-files provide details to the provisions with explanatory notes, and are accessible from the contract summary screen.

To access Contract Brief Inquiry (UIMCS01-00) complete the following steps:

1. Enter 15 (15=Inquiries) on the Main Menu (Main) screen.

MAIN		Warner/Chappe *** World AN		2
1.	A&R system		15.	Inquiries
2.	Contract system		16.	Reports
	Copyright system			
	Royalty system		18.	Remote systems inquiries
	AR/Licensing system Charge Back system		20	POPPY/World AMPS
	Cash Receipts system			e-Licensing
	Finance/Distribution			0 2100.001.09
	Tracking system			
	Cue Sheet system			World AMPS 3.0 WCMCTR (Live)
11.	EAMDC/WBP HLS system		25.	±
			80.	System functions Sign off
				Exit Menu
USA W	orld AMPS system			
Selec	tion or command			
===>	15			WAMPS/400 A2.0
	-1 - 2 5	VRKSBMJOB F18=		
				ning System (WAMPS) USAAVC
11:58	:35am	(C) Warner/Chap	pell Mus	sic, Inc. 1991

2. Enter 7 (7=Main contract) on the World AMPS Inquiry Menu (INQMENU) screen.

INQMENU		Chappell Music .d AMPS Inqu	Los Angeles iry Menu ***
Inquirie	es		Special inquiries
1. Song/cli	lent/contract	15.	Cash receipts
2. Heirs		16.	Synch. licensing/AR invoice
3. Rates		17.	Client ledger
4. Folio		18.	Song/rec/asset/album inquiry
5. Mechanic			
6. Film/TV	series ?		
7. Main c	ontract	21.	Top song
8. Print co	ontract	22.	client
9. Writers/	/publishers	23.	Archive Statement
10. Address		24.	Period income
11. NJ Print	: copyright file		
12. Conditio	on codes file	26.	Song/Client history menu
		80.	System functions
Selection or	command		
===> 7			WAMPS/400 A2.0
F3=Main Menu	 F6=Display messages	F12=Previous	menu F24=More keys
Mon, Nov 4, 2	002 World Advanced	d Music Publish	ning System (WAMPS) USAAVC
02:02:36pm	(C) Warne	er/Chappell Mus	sic, Inc. 1991

UIMCS01 WCMCTR	-00		04/02 36:54
	ISO Country: Enter W/P name:		
Or	CT song title:		
Or	artist:		
	parties: Keyword/Phrase:		
Or	contract #:		
Or	CT ref #:		
F3=Exit	F12=Cancel	(In all screens)	

F1 ISO Country

The two-letter *ISO country code* defaults to your country/local system. To view a non-local contract brief press the **F1** key to access *WorldAMPS ISO Country Code (HISOINQ)*.

A contract brief is accessed by entering data in any one of the following six fields or "gates."

1. Enter W/P Name

Enter the writer by last name first (Writer, Donna).

Enter the publisher by the full name (Writer Music).

2. Enter Song Title

Enter all or part of a song title. This information is available <u>only</u> when a contract pertains to a specific work, such as a song title, stage play or film.

3. Enter Artist

Enter an individual by the last name first (Writer, Donna), or a group by the full name (Black Crowes, The).

4. Enter Parties

This field contains the *contracting party* name(s), which is not necessarily the same as the *W/P name* or *artist* name (e.g., XYZ Corp. f/s/o Donna Writer). Enter the data as you would for the *W/P name* or *artist*.

5. Enter Keyword/Phrase

This is a good search field to use when you are unsure as to the exact W/P, artist or parties names. The difference from the other fields is that the System will find the text if it exists anywhere within the field, not just at the beginning.

For example, the *contracting party name* for contract #US WM 00999 00 is "WRITER, DONNA DBA WRITER MUSIC." If you enter "WRITER" in the *keyword/phrase* field, the system will find all contract briefs which have the text "WRITER" anywhere in the *contract party name* field.

6. Enter Contract Number

When known, enter the nine-character contract number (WB 12345 67). The last two digits are for sub-contract files, which are rarely used. The vast majority of contract numbers end with "00".

Contract reference number (CT ref #) is not currently used.

TIP It is not necessary to enter leading or trailing zeros! For example, for contract number WB 00001 00, you may simply enter **WB 1**. The last two digits are for sub-files, which are <u>rarely</u> used, but must be entered, if applicable, to access the brief.

SUMMARY: You can access the contract brief for the song "*I Love Music*" by Donna Writer, by using the data in any one of these fields.

UIMCS01 WCMCTR	-00	Warner/Chappell Music, Inc. Los Angeles Contract Brief Inquiry	11/04/02 14:36:54
	ISO Country: Enter W/P name:	US WRITER, DONNA (writer) or WRITER MUSIC (publisher)	
Or	CT song title:	I LOVE MUSIC	
Or	artist:	WRITER, DONNA	
Or	-	WRITER, DONNA OF DONNA WRITER WRITER MUSIC OF WRITER, D OF DONNA WRITER	
Or	contract #:	<u>BD</u> 00003	
Or	CT ref #:		
F3=Exit	F12=Cancel	(In all screens)	

Whichever of the first five "gates" (W/P name, Song title, Artist, Parties or Keyword/Phrase) that you use to enter an inquiry, if you have an exact match to a contract brief in the System you will go directly to that contract brief. The sixth gate (Contract #) will always yield a direct hit if the contract number is valid.

If you do not have an exact match, or if there is more than one name, song title, etc., that is the same or similar, you will see a list of possible candidates. If the name you seek is on the list, simply enter the line number where indicated to see the brief (if any). If there is no brief in the System, then the following message will appear: "*No information for this selection*."

If the name you seek is <u>not</u> on the list, return to the inquiry screen, *Contract Brief Inquiry*, by pressing either **F3** or **F12**, and enter another name or spelling. If none of your entries work, it simply means that there is no contract brief in the System for that entry. This does not necessarily mean that there is no valid agreement for the entry. It may be that the contract is too old to have been briefed, or is of a type that may not be subject to briefing, such as single song agreements. Check with the Archives department to see if there is a file.

The *WP Name Inquiry (UIMCS01-120)* is accessed by entering a **writer** or **publisher name** on *Contract Brief Inquiry (UIMCS01-00)*. The *WP Name Inquiry* list possible writer and publisher names if the exact W/P name is not found, or if there is more than one writer or publisher with the same or similar name.

		Chappell Music, Inc. Los Angeles WP Name Inquiry		11/01/02 10:12:23
	Input name: WRITER This name was not found exactly - alt	ernatives sho	own below	
А	В		С	D
	W/P Name	Со	Society	W/P #
01	WRITER B		010 ASCAP	S00032615215
02	WRITER G		000	S00036306896
03	WRITER GREG		000	S00063507782
04	WRITER GREGORY ALLEN		000	S00063507684
05	WRITER MUS CORP		000	S00126198471
06	WRITER MUSIC CORP.		008 APRA	S00032616702
07	WRITER, BEN		010 ASCAP	S00038053101
80	WRITER, DANIEL		005 AKM	
09	WRITER, DANIEL		021 BMI	
10	WRITER, DANIEL		035 GEMA	
11	WRITER DONNA		052 PRS	
13	WRITER, GREGORY		079 STIM	
14	WRITER, HORACE		080 SUISA	
15	WRITER, PAUL FRANCIS		101 SOCAM	
	WRITER, PAUL FRANCIS*		010 ASCAP	
17	WRITER, RON			W0000018526
18	WRITER, RONNIE		099 NS	W0000000206
	Enter line no: F3=Exit	F12=Cancel		

You can access a list of contract briefs linked to a specific writer or publisher by reviewing the information presented in the five columns and entering the corresponding **line number** shown in column **A**. The displayed columns contain the following information:

<u>Col #</u>	Information and Codes Options
Α	Line number - enter the line number to access the contract briefs linked to the W/P file.
В	Writer/Publisher (W/P) name
С	Society The WCM society number (010) and name (ASCAP).
D	Writer/Publisher number (W/P #) The twelve-character writer/publisher number (W12345678900).

Press the Page Down key to view additional writers and publishers.

The Contracts Linked To W/P (UIMCS01-<u>10</u>) is accessed by entering the corresponding **line number** for a specific writer or publisher on WP Name Inquiry (UIMCS01-<u>120</u>).

ABCDEContract #Parties nameTypeTerr01USWB0066600WRITER, INC. & LOVELY MUSIC, INC.W110W010002USAA0055500JOHN HANCOCK DBA HANCOCK MUSIC, INC.W110W010003DEWB0099900DONNA WRITER DBA WRITER MUSIC, INC. (ASCAP)G136W010004USBD0099900DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP)W019W010005DEBD0044400PRETTY, IMA DBA LOVELY MUSIC (ASCAP)G001W010006USWB0103300PRETTY, IMA DBA LOVELYSONGS (ASCAP)W017W010007DEWB0097700WILLIAM MUSIC, A DIV OF RODGERS AND RODGERS- M018G017W010008USWB0118800WOLF, BIGG DBA STRAW HOUSE MUSIC (ASCAP)W110W0100	UIMCS01-10 WCMCTR W/P #: MORE THAN ONE CONTRAC	CONTRACTS LINKED TO W/P sources sources source		11/01/02 11:07:24
	Contract #	Parties name	Type	Terr
	01 US WB 00666 00	WRITER, INC. & LOVELY MUSIC, INC.	W110	W0100
	02 US AA 00555 00	JOHN HANCOCK DBA HANCOCK MUSIC,	W110	W0100
	03 DE WB 00999 00	DONNA WRITER DBA WRITER MUSIC, INC. (ASCAP)	G136	W0100
	04 US BD 00999 00	DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP)	W019	W0100
	05 DE BD 00444 00	PRETTY, IMA DBA LOVELY MUSIC (ASCAP)	G001	W0100
	06 US WB 01033 00	PRETTY, IMA DBA LOVELYSONGS (ASCAP)	W017	W0100
	07 DE WB 00977 00	WILLIAM MUSIC, A DIV OF RODGERS AND RODGERS-	G017	W0100

In some cases, there are <u>multiple contract briefs</u> for an entry such as the example above. The W/P number is shown at the top followed by the list of contract briefs linked to that specific writer or publisher. You can access the desired contract brief by reviewing the information presented in the five columns and entering the corresponding **line number** shown in column **A**. The displayed columns contain the following information:

<u>Col #</u>	Information and Codes Options
Α	Line number - enter the line number to access a specific contract brief. You will access <i>Contract Summary I (UIMCS01-20).</i>
В	Contract number (#) The Warner/Chappell Music contract number. All WCM contract numbers begin with a two-letter country code and two-letter administrator code identifying the administrator. For example, the <i>US WT</i> prefix in contract #US WT 00042 00 identifies a US contract with WARNER TAMERLANE PUBLISHING CORP. as the administrator. See <i>Administrator (Admin)</i> on page 15 for details.
С	Parties name
D	Туре
contract,	The contract <i>type</i> , for example, type #W002 is for a sub-publishing and #W019 is for a co-publishing contract. See <i>Nature</i> on page 27 for details.

<u>Col #</u>	Information	and Codes Options
E	Territories	Identifies the territory covered under the contract. See <i>Territory (Terr)</i> on page 43 for details.

If there are more than 16 contracts, press the Page Down key to view the remainder of the list.

```
UIMCS01-20 Warner/Chappell Music, Inc. Los Angeles
                                                                                                   11/01/02
 WCMLA
                                   Contract Summary (I)
                                                                                                    17:12:23
Contract # : US BD 00999 00
                                                     CT ref:
 1 Parties : DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP)
 2 Nature : W019 - CO-PUBLISHING
                                                                       Contract origin: USA
                  W111 - J/V: SIRE RECORDS
                                                                                       Status: TERMINATED
   Artist : WRITER, DONNA
                                                                                Create date: 06 01 1990
CT Song title :
21 Terr: W0100 WORLD5 Admin: WB WB MUSIC CORP. (ASCAP)
                                                                               Last updated: 07 16 2001
                                                                                     User id: USAAVC
   Contract date: 09 16 1982
                                                                                  Archive #: L0200701

        10 Current term :
        09 16 1982 to 12 31 1991

        Duration
        :
        TERM OF COPYRT

                                                                         Date terminated: 12 31 1991
                                                                              6 Amendment: Y
 8 Cover ret : N 00 yrs 00 mos
                                                                               7 Reversion: N
 9 P-T collect : N 00 yrs 00 mos
                                                                               14 Collect %: 100.00
16 Collab.: N17 LP/song commit: YIn excess of $:18 Ctrl comp.: N19 Prior consents: Y20 Rts reserved: N
                                                                                     Demo %: 75.00

        Demo %:
        75.00

        In excess of $:
        Leadsheets %:
        100.00

        Copy reg %:
        100.00
        Advg/promo %:
        100.00

        20
        Rts reserved:
        N
        Audit costs:

                                                                              Audit costs:
24 Print Restrictions/Provisions: N
    Stmnt period: 3 months within: 090 days Audit: 24 months Sue: 00 months
 Enter: _____
20=Rts ____
            S=Ct summ A=opt/adv R=Rates D=Address C=Clnts X=Sngs 3=Addl ct 13=Rollover 23=Unfullfilled cln 31=Admin costs 32=Cover definition
  33=Reminder Diary 34=Pre Appv Usages 22=Retention
```

The *Contract Summary I (UIMCS01-20)* is accessed by using any one of the inquiry fields or "gates" available on *Contract Brief Inquiry (UIMCS01-00)*, such as the writer or publisher name, song title, artist, parties, keyword or phrase, or contract number. See *Contract Brief Inquiry*, on page 6, for full details.

Once you find your way into a contract brief, you will see the *Contract Summary I (UIMCS01-20)* screen such as the above. This screen is unique from other systems in that you can access additional detailed information, or sub-files, by entering the corresponding **number** or **letter** appearing to the left of the available category, or displayed at the bottom of the screen. For example, enter **1** (Parties) to access detailed information pertaining to the parties involved, or enter **A** (=Opt/adv) to review options and advances.

All fields and sub-files on *Contract Summary I (UIMCS01-20)* and *Contract Summary II (UIMCS01-<u>100</u>)* are presented below in <u>alphabetical order</u>. The heading for each field or sub-file is highlighted in bold letters and underlined. Each field and sub-file is then followed by its definitions and examples. Sub-files are also designated with an asterisk (*) appearing to the left of each heading, and can be accessed by entering the **bold** number or letter adjacent to the heading. <u>NOTE</u>: The bold convention appears only in the manual. It does <u>not</u> appear on the actual monitor screen.

- **TIP** You can access the sub-file to any category from anywhere within a brief by entering the appropriate number or letter, even if that category is not displayed on the current screen. You only need to know the number or letter to do so.
- **TIP** If there is more information than will fit on any one screen, press the **Page Down** key to view additional screen(s). The last screen under any category is indicated by "***END***", which is located immediately after the bottom center of the data. Press the **Page Up** key to navigate back.

TIP There are ten categories/fields, which use the Y/N (Yes/No) indicator (Cover retention, Post-term collection, Collaboration, LP/Song commitment, Controlled compositions, Prior consents, Rights reserved, Print restrictions/provisions, Amendment and Reversion). The Y/N indicator for all of these categories is system-generated. In other words, if there is <u>any</u> information in the sub-file for one of these categories, the System automatically changes the indicator to "Y". This means that there is additional information for that category and you should review it if pertinent. If there is an "N", then it means that there is <u>no</u> additional information and you do not need to check it.

* Additional contracts (Addl ct)

The Additional Contracts file provides a list of any related contracts that are linked to the current one.

Enter 3 to access the sub-file, Additional Contracts (UIMCS01-30).

UIMCS01-30 Warner/Chappell Music, Inc. Los Angeles 11/06/02 WCMCTR Additional Contracts 14:17:33 Contract # : US BD 00999 00 CT ref: 1 Parties : DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP) 2 Nature : W019 - CO-PUBLISHING Contract origin: USA Α в С D E F G Contract # CT name Terr CT Date Type Desc 01 US BD 00444 00 PRETTY, IMA DBA LOVELY MUSIC W001 ADMINISTRAT W0100 06 01 1990 02 US WB 00666 00 DONNA WRITER DBA WRITER PUBLISHIN W136 CO-PUB W/RE W0100 01 01 1992 Addl contracts NOTE: BD 00444 00 COVERS THE SONG, "SMOKIE" BY DONNA WRITER/PRETTY. Enter line no: F3=Exit F12=Cancel

You can access these additional contract briefs by entering the corresponding **line number** shown in column **A**. The displayed columns contain the following information for such additional contracts.

Col #	Information and Code Options
Α	Line number - enter the line number to access a specific contract brief.
В	Contract number (CT no.) The Warner/Chappell Music contract number. All WCM contract numbers begin with a two-letter prefix or administrator code identifying the administrator. In the example above, the <i>WT</i> prefix code in contract #WT 00042 00 identifies WARNER TAMERLANE PUBLISHING CORP as the administrator. See <i>Administrator (Admin)</i> on page 15 for details.

C Contract name (CT Name)

<u>Col #</u>	Information and Code Options
D	Contract type (Type) The contract <i>type</i> , for example, type #W002 is for a sub-publishing contract, and #W019 is for a co-publishing contract.
Е	Description (Desc) The contract type description, for example, administration (type #W001) or co-publishing with reversion (type #W136).
F	Territories Identifies the territory covered under the contract. See <i>Territory (Terr)</i> on page 43 for details.
G	Contract Date The date of the contract.

* Address

The *Atty/Mgr/Contract/Legal Notices* file provides all addresses that apply to the contract, and the description of how the address is to be used. The most frequently used types are: Attorney, Manager, Contact and Legal Notices.

Enter **D** to view the applicable addresses on sub-file *Atty/Mgr/Contact/Legal Notices (UIMCS01-90)*.

```
UIMCS01-90
                             Warner/Chappell Music, Inc. Los Angeles
                                                                                           11/01/02
                             Atty/Mgr/Contact/Legal Notices
Contract # : US BD 00999 00
                                                  CT ref:
 1 Parties : DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP)
  2 Nature : W019 - CO-PUBLISHING
                                                                    Contract origin: USA
CONTACT/MANAGER/LEGAL NOTICES:
   Name: DONNA WRITER
C/O or attn: FREDDY HANDLE
     Firm name: FREDDY HANDLE ENTERTAINMENT CO.
                  9999 BEVERLY BLVD.
        Street:
          City: LOS ANGELES
                                                 Zip code: 90048
          State: CA
       Country: USA
Tel: 213.853.1212
            Fax: 213.853.1212
ATTORNEY/LEGAL NOTICES CC:
     Name: RICHARD HANDLE, C.P.A.
Firm name: FRIVULOUS FINANCIAL MANAGEMENT
Enter: D S=Ct summ A=opt/adv R=Rates D=Address C=Clnts X=Sngs 3=Add 20=Rts 13=Rollover 23=Unfullfilled cln 31=Admin costs 32=Cover definition
                                                                                      3=Addl ct
33=Reminder Diary 34=Pre Appv Usages 22=Retention
```

* Administrator (Admin)

The two-letter administrator code and the Warner/Chappell publishing company administering the agreement. The display in *Contract Summary I* is limited to thirty-one (31) characters. Use this inquiry to view the full description and any relating notes.

Enter 5 to view the full description and any related notes on sub-file Administrator (UIMCS01-110).

```
UIMCS01-110
                               Warner/Chappell Music, Inc. Los Angeles
                                                                                                  11/01/02
                                            Administrator
WCMCTR
                                                                                                  14:38:26
Contract # : US BD 00999 00
                                                     CT ref:
 1 Parties: DONNA WRITER DBA WRIT
2 Nature : W019 - CO-PUBLISHING
                 DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP)
                                                                         Contract origin: USA
WB MUSIC CORP. (ASCAP)
                                          * * *
                                                     END
                                                                * * *
Enter: <u>5</u> S=Ct summ A=opt/adv R=Rates D=Address C=Clnts X=Sngs 3=Addl ct 20=Rts 13=Rollover 23=Unfullfilled cln 31=Admin costs 32=Cover definition
33=Reminder Diary 34=Pre Appv Usages 22=Retention
```

* Administration Costs (31=Admin costs)

(PENDING)

```
Enter: <u>31</u> S=Ct summ A=opt/adv R=Rates D=Address C=Clnts X=Sngs 3=Addl ct 20=Rts 13=Rollover 23=Unfullfilled cln 31=Admin costs 32=Cover definition 33=Reminder Diary 34=Pre Appv Usages 22=Retention
```

Advertising/Promotional percent (Advg/promo %)

The percentage of advertising and/or promotional costs that is recoupable. Such costs normally require mutual consent.

17 LP/song commit: Y	In excess of \$:	Leadsheets %: 100.00
18 Ctrl comp. : N	Copy reg %: 10	0.00 Advg/promo %: 100.00
19 Prior consents: Y	20 Rts reserved: N	Audit costs:
24 Print Restrictions/Prov.	isions: N	

* <u>Amendment</u>

A "Y" (Yes) or "N" (No) indicates whether or not there have been any amendments to the contract or brief.

<u>IMPORTANT</u>: If there <u>have</u> been amendments, this category will <u>always</u> be identified with a "Y". If so, it is imperative to review the amendments, as there may have been significant changes in the agreement. The relating notes will list <u>all</u> amendments in chronological order.

There are two types of amendments: "C" for contractual amendments, and "B" for brief amendments. The difference is a <u>contractual</u> amendment is a <u>formal</u> change to the agreement itself. A <u>brief</u> amendment indicates an update to information in the brief which did not require a formal amendment, such as noting the writer's new publishing entity, clarifying certain provisions, noting the payment of an advance, or simply correcting typos.

The date following the "C" or "B" indicates either the date of the formal amendment (C), or the date the brief was updated (B).

Enter 6 to access the sub-file, Amendments (UIMCS01-110).

1 Parties :	Ame: US BD 00999 00 DONNA WRITER DBA WRITER PUBL	ndments CT ref:	AP)	11/01/02 14:38:40 USA
OPT ADDED; 5 OPT ADVS LIN B: 08/24/90 - 1 B: 09/18/91 - 0 FROM "OWNED & EMBODIED AGMT IN PROO B: 05/05/92 - 1 B: 09/24/96 - 2 ALL NTCS & 0 HOWE.	"GAMBLER" FROM FILM 'VISION' SPLITS FOR "SAINTHOOD" & SUBS MITED TO PRESCRIBED MAXS/SC. NOTED ADMIN AGMT FOR "BREATHL CORRECTED SUBJECT COMPOSITION OR CONTROLLED DURING TERM" T IN A DONNA WRITER EP OR LP DU CESS W/TIME-WARNER FOR FILM, NOTED NEW CO-PUB AGMT, WHICH ALL PMTS & STMTS TO DEWEY W/C CC OF STMTS TO HANDLE & HANDL IRE J/V AGMT TERM'D 3/31/01;	EQUENT LPS 50/50; ESS" S UNDER CONTRACT M O "OWNED OR CONTRO RING TERM"; NOTED RECORDS & MUSIC PU SUPERCEDES THIS ON C TO CHEATUM. E W/CC OF NTC & ST	OLLED THAT NEW UB. NE.	
	***	END ***		
20=Rts 13=Ro	t summ A=opt/adv R=Rates llover 23=Unfullfilled cln ary 34=Pre Appv Usages 22	31=Admin costs	-	

Archive number(#)

This is the reference number of the physical (paper) file containing the contract and all related correspondence. All legal files begin with the letter "L" followed by a five-digit file number and a two-digit sub-file number, for example, L02007-01.

```
Contract date: 09 16 1982

10 Current term : 09 16 1982 to 12 31 1991

Duration : TERM OF COPYRT
```

```
        Archive #:
        L0200701

        Date terminated:
        12 31 1991

        6
        Amendment:
        Y
```

<u>Artist</u>

The recording artist for which the contract is applicable. This field is blank unless the agreement applies to a specific artist (last name first for individuals).

```
        Artist
        : WRITER, DONNA

        CT Song title:
        Create date:
        06 01 1990

        21 Terr
        : W0100 WORLD
        Last updated:
        07 16 2001

        5 Admin
        : WB WB MUSIC CORP. (ASCAP)
        User id:
        USAAVC
```

Audit & Sue

The periods (defined in months) in which the writer/publisher can request an audit and/or commence legal action (sue) after receipt of a statement.

```
Stmnt period: 3 months within: 090 days Audit: 24 months Sue: 30 months
Enter: S=Ct summ A=opt/adv R=Rates D=Address C=Clnts X=Sngs 3=Addl ct
20=Rts 13=Rollover 23=Unfullfilled cln 31=Admin costs 32=Cover definition
33=Reminder Diary 34=Pre Appv Usages 22=Retention
```

In the above example, the party has the right to audit the books and records of the administrator within 24 months of receiving a statement and to sue within 30 months of receiving the statement.

Audit Costs

To the extent provided for in the agreement WCM may agree (Y=Yes, N=No) to pay for a portion of the cost of an audit. An audit is a formal examination, performed by an accountant, of the administrator's accounting/financial books and records to determine if there are any discrepancies or shortages.

17 LP/song commit: Y	In excess of \$:	Leadsheets %: 100.00
18 Ctrl comp. : N	Copy reg %: 100.00	Advg/promo %: 100.00
<pre>19 Prior consents: Y 24 Print Restrictions/Provis</pre>	20 Rts reserved: N ions: N	Audit costs:

* <u>Clients</u>

The clients linked to the contract by WCM's Royalty department. Although the clients can be viewed here (when entered), you cannot go directly to the *Client Inquiry*. This can be accessed through *COPYRIGHT INQUIRY*.

Enter C to access the sub-file, Clients (UIMCS01-70).

```
UIMCS01-70
                                  Warner/Chappell Music, Inc. Los Angeles
                                                                                                            11/01/02
WCMCTR
                                                      Clients
                                                                                                            15:59:23
Contract # : US BD 00999 00 CT ref:

1 Parties : DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP)

2 Nature : W019 - CO-PUBLISHING CO
                                                                                 Contract origin: USA
        Client #
                           Name
  Со
  W23 060866000
                           DONNA WRITER MUSIC
                                            * * *
                                                     END
                                                               ***
Enter: <u>C</u> S=Ct summ A=opt/adv R=Rates D=Address C=Clnts X=Sngs 3=Add 20=Rts 13=Rollover 23=Unfullfilled cln 31=Admin costs 32=Cover definition
                                                                                                       3=Add1 ct
33=Reminder Diary 34=Pre Appv Usages 22=Retention
```

Company (Co) Number, Client Number, and Client Name

The clients linked to the contract by WCM's Royalty department. (See *Options/Advances* on page 28) Although the clients can be viewed here (when entered), you cannot go directly to the *Client Inquiry*. This can be accessed through *COPYRIGHT INQUIRY*.

- 1. Company Number The WCM entity who controls, owns, and/or administers the rights as outlined in the contractual agreement. Check with the Royalty department for further information.
- 2. Client Number and Name The nine-digit WCM client number (#060866000) and client name.

* <u>Collaboration (Collab.)</u>

Collaboration is defined as a joint work of two or more songwriters. A "Y" (Yes) or "N" (No) indicates whether or not there is a minimum interest due to WCM when the subject writer collaborates (co-writes) with other writer(s).

Enter 16 to access the sub-file, Collaboration (UIMCS01-100).

```
UIMCS01-100
                             Warner/Chappell Music, Inc. Los Angeles
                                                                                            11/01/02
WCMCTR
                                         Collaboration
                                                                                            15:59:23
Contract # : US BD 00999 00
                                                  CT ref:
 1 Parties: DONNA WRITER DBA WRIT
2 Nature : W019 - CO-PUBLISHING
                DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP)
                                                                     Contract origin: USA
Writer's fractional interest
     No less than portion equal to number of writers on songs
UNLESS WE RCV NOTICE OF REDUCED SHARE PRIOR TO INIT U.S. REL.
                                        * * *
                                                            * * *
                                                 END
Enter: 16 S=Ct summ A=opt/adv R=Rates D=Address C=Clnts X=Sngs 3=Add 20=Rts 13=Rollover 23=Unfullfilled cln 31=Admin costs 32=Cover definition
                                                                                       3=Addl ct
        13=Rollover
33=Reminder Diary 34=Pre Appv Usages 22=Retention
```

* <u>Collection percent (Collect %)</u>

The percentage of income, which WCM is entitled to collect. Where it is less than 100%, the parties for which we collect are also listed. Any other collection provisions are also listed here, for example, the writer can collect his/her share of publisher performance income direct after recoupment, etc.

Enter 14 to access the sub-file, Collection (UIMCS01-100).

UTMCS01-100 11/01/02 Warner/Chappell Music, Inc. Los Angeles Collection WCMCTR 15:59:23 Contract # : US BD 00999 00 CT ref: 1 Parties: DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP) 2 Nature : W019 - CO-PUBLISHING Contract origin: USA 100.00 Collect %: NOTE: PER 3/11/96 AMEND, WRITER CAN COLLECT 100% OF U.S. PUB PERF INCOME; IF SHE SO CHOOSES, SHE IS TO PAY US 40% OF SUCH INCOME WITHIN 30 OF REC'T. * * * *** END Enter: 14 S=Ct summ A=opt/adv R=Rates D=Address C=Clnts X=Sngs 3=Add 20=Rts 13=Rollover 23=Unfullfilled cln 31=Admin costs 32=Cover definition 3=Addl ct 33=Reminder Diary 34=Pre Appv Usages 22=Retention

Contract date

The date of the contract, which is not necessarily the effective date on which our rights commence. See *Current term*.

 Contract date :
 09 16 1982

 10 Current term :
 09 16 1982 to 12 31 1991

 Duration :
 TERM OF COPYRT

```
Archive #: L0200701
Date terminated: 12 31 1991
6 Amendment: Y
```

Contract number (#)

All Warner/Chappell Music contract numbers begin with a two or three-letter prefix, which is an administrator code identifying the administrator and society affiliation. For example, for contract #BD 00003 00, the prefix *BD* identifies the contract as being administered by WB MUSIC CORP. (ASCAP) FOR ITSELF & OBO BLEU DISQUE MUSIC CO., INC. (ASCAP). See *Administrator (Admin)* on page 15 for details.

```
      Contract #: US BD 00999 00
      CT ref:

      1 Parties : DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP)

      2 Nature : 0019 - CO-PUBLISHING
      Contract origin: USA
```

Contract origin

The country in which the contract originated.

```
      Contract # :
      US BD 00999 00
      CT ref:

      1 Parties :
      DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP)

      2 Nature :
      0019 - CO-PUBLISHING

Contract origin: USA
```

Copyright Registration Percent (Copy reg %)

The percentage of total copyright registration costs which are recoupable.

```
      17 LP/song commit: Y
      In excess of $:
      Leadsheets %: 100.00

      18 Ctrl comp. : N
      Copy reg %: 100.00
      Advg/promo %: 100.00

      19 Prior consents: Y
      20 Rts reserved: N
      Audit costs:

      24 Print Restrictions/Provisions: N
      N
```

* Cover definition (32=Cover definition)

This section gives the definition of a Cover Recording, in cases where there is a different royalty rate for covers versus original recordings.

Enter: <u>32</u> S=Ct summ A=opt/adv R=Rates D=Address C=Clnts X=Sngs 3=Addl ct 20=Rts 13=Rollover 23=Unfullfilled cln 31=Admin costs **32=Cover definition** 33=Reminder Diary 34=Pre Appv Usages 22=Retention

* Cover retention (ret)

Cover retention is defined in years and months. When applicable, if WCM secures a cover recording of a Subject Composition during the Term, our rights to the "covered" song extend for the indicated period.

Enter 8 to access the sub-file, Cover Retention (UIMCS01-100).

```
UIMCS01-100
                         Warner/Chappell Music, Inc. Los Angeles
                                                                                 11/01/02
                                   Cover Retention
WCMCTR
                                                                                 15:59:23
Contract # : US BD 00999 00
                                            CT ref:
 1 Parties: DONNA WRITER DBA WRI
2 Nature : W019 - CO-PUBLISHING
              DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP)
                                                            Contract origin: USA
LIFE OF (C) FOR "SIGNIFICANT COVERS" - TOP 20 BILLBOARD SINGLES
  WHICH ARE ALSO INCL'D ON A PLATINUM LP IN US/CAN.
NO RETENTION OF NON-SIGNIFICANT COVERS; SEE 4.2.4.
                                   * * *
                                            END
                                                     * * *
Enter: 8 S=Ct summ A=opt/adv R=Rates D=Address C=Clnts X=Sngs
                                                                             3=Addl ct
20=Rts 13=Rollover 23=Unfullfilled cln 31=Admin costs 32=Cover definition
33=Reminder Diary 34=Pre Appv Usages 22=Retention
```

TIP If either the *COVER RETENTION* or *POST-TERM COLLECTION* fields are "00" and there is a "Y" to the left of the zeros, it means that there <u>are</u> explanatory notes relating to that provision. This is used whenever there are extenuating circumstances, such as varying periods specific to different territories (e.g. 1 year in USA, 2 years for R.O.W.).

Create date

The eight-digit date (MMDDYYYY) the contract brief was created in the System. This is a systemgenerated date, so it will never change.

```
      Artist
      : WRITER, DONNA

      CT Song title :
      Create date:
      06 01 1990

      21 Terr
      : W0100 WORLD
      Last updated:
      07 16 2001

      5 Admin
      : WB WB MUSIC CORP. (ASCAP)
      User id:
      USAAVC
```

Contract Reference (CT ref)

FIELD NOT CURRENTLY USED.

Contract # : US BD 00999 00 **CT ref**: **1** Parties : DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP) **2** Nature : 0019 - CO-PUBLISHING Contract origin: USA

* Contract Summary II (Ct summ)

From the *Contract Summary I (UIMCS01-20)* screen, type **S** and press the **Enter** key to see the second summary screen, *Contract Summary <u>II</u> (UIMCS01-<u>100</u>). (Or if the entry field is blank, you may simply press the Enter key) If you are in any other screen, typing S and pressing the Enter key will bring you back to the first contract summary screen.*

```
UTMCS01-100
                          Warner/Chappell Music, Inc. Los Angeles
                                                                                     11/01/02
WCMCTR
                                 Contract Summary (II)
                                                                                     15:59:23
Contract # : US BD 00999 00
                                             CT ref:
 1 Parties: DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP)
2 Nature : W019 - CO-PUBLISHING Co
                                                                 Contract origin: USA
 Matl's to owner:
   Covers : 02 Copies
                                              Print : 02 Copies
   Power of atty: Y
                              PA forms: Y
                                                          Sign doc.: 15 days
Print sell-off period:
                   sheets: 01 yrs 00 mos
        Pers/Match folios: 01 yrs 00 mos
  All others 'til stk exh: Y
 General notes
 EP : JOHNDOE.AGT:010198 -
                                  КM
 DOE : 07/20/93
 FAS : 07/30/93
                                  *** END ***
Enter: S S=Ct summ A=opt/adv R=Rates D=Address C=Clnts X=Sngs 3=Addl ct 20=Rts 13=Rollover 23=Unfullfilled cln 31=Admin costs 32=Cover definition
33=Reminder Diary 34=Pre Appv Usages 22=Retention
```

The *Contract Summary II (UIMCS01-<u>100</u>)* file provides additional contract summary information not covered in *Contract Summary I (UIMCS01-<u>20</u>)*. <u>NOTE</u>: All fields and sub-files on *Contract Summary II* are presented in alphabetical order in conjunction with *Contract Summary I*.

* <u>Controlled Composition (Ctrl comp)</u>

A "Y" (Yes) or "N" (No) indicates whether or not there are provisions for any *controlled compositions* clause for the writer. If so, the relating notes will give details.

Enter 18 to access the sub-file, Controlled Composition (UIMCS01-100).

```
      UIMCS01-100
WCMCTR
      Warner/Chappell Music, Inc. Los Angeles
Control Composition
      11/01/02
15:59:23

      Contract # : US BD 00999 00
Parties : DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP)
2 Nature : W019 - CO-PUBLISHING
Contract origin: USA

      YES, PER SCHED "B" (VIRGIN & INTERSCOPE RCDG AGMTS), MINS PER 7.2
*** END ***

      Enter: 18
      S=Ct summ A=opt/adv R=Rates D=Address C=Clnts X=Sngs 3=Addl ct
20=Rts 13=Rollover 23=Unfullfilled cln 31=Admin costs 32=Cover definition
33=Reminder Diary 34=Pre Appv Usages 22=Retention
```

* Current term

The effective start and scheduled end dates of the current term, the number of options and relating notes.

In the case of a co-publishing with reversion agreement (contract type W136) and administration agreement (contract type W001), there are two types of Term:

- 1. ACQUISITION TERM The period during which we acquire material which is subject to the agreement.
- 2. ADMINISTRATION PERIOD The period during which we have rights to the material. See *Duration* and *Status*.

In the case of a co-publishing agreement <u>without</u> reversion (contract type W019), the Term will eventually terminate, but our rights to the material delivered during the Term continue for the life of copyright. In other words, EVEN THOUGH AN AGREEMENT HAS TERMINATED, OUR RIGHTS HAVE NOT NECESSARILY ENDED.

Enter 10 to access the sub-file, *Initial Term (UIMCS01-60)*.

Warner/Chappell Music, Inc. Los Angeles UIMCS01-60 11/01/02 Initial Term WCMCTR 15:59:23 Contract # : US BD 00999 00 CT ref: 1 Parties : DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP) 2 Nature : W019 - CO-PUBLISHING Contract origin: USA Initial term: 6/ 10 / 1993 / TO / DATE OF RELEASE OF LP #2 EACH LP TO EMBODY MIN 3 PREV'LY UNREL'D SC'S NO OPTIONS QLP'S INCLUDE ANY WRITER LP IF IT MEETS ABOVE REQUIREMENT. ADMIN PERIOD: THRU END OF QTR 2 YRS AFTER ACQUISITION TERM ABOVE. WE HAVE MIN 2 YRS FROM DATE OF PUBLICATION TO PRINT, DIST & SELL EACH PRINTED EDITION. * * * *** END Enter: 10 S=Ct summ A=opt/adv R=Rates D=Address C=Clnts X=Sngs 3=Addl ct 20=Rts 13=Rollover 23=Unfullfilled cln 31=Admin costs 32=Cover definition 33=Reminder Diary 34=Pre Appv Usages 22=Retention

Date terminated

The date the specified Term or Administration Period expired. Also see *Current Term* regarding possible continuation of WCM's rights after such termination.

 Contract date:
 09
 16
 1982
 Archive #:
 L0200701

 10
 Current term :
 09
 16
 1982
 terminated:
 12
 31
 1991

 Duration
 :
 TERM OF COPYRT
 6
 Amendment:
 Y

Demo recording costs percent (Demo %) & In excess of (Dollar amount)

The percentage of demo costs which we are entitled to recoup from the writer/publisher. Demo costs usually require mutual written agreement between the writer and WCM before they can be charged. Co-publishing agreements are usually 75%, and administration agreements are usually 100%.

In cases where a dollar amount is entered in the field to the right of "In excess of \$", it means that only costs in excess of the stated amount are recoupable. For example, 50% recoupable in excess of \$400 means that WCM pays for the first \$400 in demo costs, while any excess is 50% recoupable.

8 Cover ret : N	00 yrs 00 mos	7 Reversion: N
9 P-T collect : N	00 yrs 00 mos	14 Collect %: 100.00
16 Collab. : N		Demo %: 75.00
17 LP/song commit: Y	In excess of \$:	Leadsheets %: 100.00
18 Ctrl comp. : N	Copy reg %: 100.00	Advg/promo %: 100.00
19 Prior consents: Y	20 Rts reserved: N	Audit costs:

Duration

The duration of our rights to material delivered during the Term. This field is most commonly used for agreements for which the duration of our rights is for the life of copyright. Also see *Current term*.

```
      Contract date:
      09 16 1982
      Archive #: L0200701

      10 Current term :
      09 16 1982 to 12 31 1991
      Date terminated: 12 31 1991

      Duration :
      TERM OF COPYRT
      6 Amendment: Y
```

* General notes - Contract Summary II

UIMCS01-100 Warner/Chappell Music, Inc. Los Angeles 11/01/02 WCMCTR Contract Summary (II) 15:59:23 Contract # : US BD 00999 00 CT ref: **1** Parties : DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP) 2 Nature : W019 - CO-PUBLISHING Contract origin: USA Matl's to owner: Covers : 02 Copies Print : 02 Copies Power of atty: Y PA forms: Y Sign doc.: 15 days Print sell-off period: sheets: 01 yrs 00 mos Pers/Match folios: 01 yrs 00 mos All others 'til stk exh: Y General notes EP : JOHNDOE.AGT:010198 -КM DOE: 07/20/93 FAS : 07/30/93 * * * * * * END Enter: **S** S=Ct summ A=opt/adv R=Rates D=Address C=Clnts X=Sngs 3=Add 20=Rts 13=Rollover 23=Unfullfilled cln 31=Admin costs 32=Cover definition 3=Addl ct 33=Reminder Diary 34=Pre Appv Usages 22=Retention

In older briefs (through December 31, 2001), there may be two sets of initials. The first set identifies the WCM Legal department staff person who drafted the agreement, followed by the word-processed document name (e.g. EP: JOHNDOE.AGT:010198). The second set of initials identifies the A&R department product manager who made the deal. Depending on the nature of any questions that you may have concerning the deal, direct it to one of these people. Generally, questions concerning any legal or technical aspects of the contract itself are to be directed to the Legal department, while most other questions concerning the writer should go to A&R.

New briefs (created after December 31, 2001), and older briefs which have been updated after such date, use the Product Manger fields to indicate the A&R point person.

Also see PRODUCT MANAGER on page 36.

DOE (Date Of Execution)	- The date that the agreement was fully executed, i.e. signed by all parties.
FAS (Foreign Affiliates Serviced)	- The date our Copyright department notified our foreign affiliates of the agreement and/or any amendments or updates.
Press S (S=Ct summ) again to retu	arn to Contract Summary <u>I</u> (UIMCS01- <u>20</u>).

TIP You can access the sub-file to any category from anywhere within a brief by entering the appropriate number or letter, even if that category is not displayed on the current screen. You only need to know the number or letter to do so.

Last updated

The eight-digit date (MMDDYYYY) the contract brief was last updated or amended. The user enters this date manually. For newly created briefs or briefs which have not been amended, this field is blank.

```
      Artist
      : WRITER, DONNA

      CT Song title :
      Create date:
      06 01 1990

      21 Terr
      : W0100 WORLD
      Last updated:
      07 16 2001

      5 Admin
      : WB WB MUSIC CORP. (ASCAP)
      User id:
      USAAVC
```

Leadsheets percent (%)

The percentage of total leadsheet costs which are recoupable.

```
: N 00 yrs 00 mos
8 Cover ret
                                                          7 Reversion: N
9 P-T collect : N 00 yrs 00 mos
                                                          14 Collect %: 100.00
16 Collab.
               : N
                                                               Demo %:
                                                                       75.00
17 LP/song commit: Y
                          In excess of $:
                                                       Leadsheets %: 100.00
                               Copy reg %: 100.00
                                                          Advg/promo %: 100.00
18 Ctrl comp. : N
19 Prior consents: Y
                          20 Rts reserved: N
                                                           Audit costs:
```

* LP/song commitment (LP/song commit)

A "Y" (Yes) or "N" (No) indicates whether or not there is a commitment for the writer to deliver a specified number of songs or LPs. The relating notes will explain other pertinent parameters, such as the minimum percentage required for a delivered song to count toward the commitment, or if a specified number of songs have to be commercially released, etc.

Enter 17 to access the sub-file, LP/Song Commit (UIMCS01-100).

```
UIMCS01-100
                                                                                       11/01/02
                           Warner/Chappell Music, Inc. Los Angeles
                                      LP/Song Commit
WCMCTR
                                                                                       15:59:23
Contract # : US BD 00999 00
                                                CT ref:
 1 Parties : DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP)
                W019 - CO-PUBLISHING
 2 Nature :
                                                                  Contract origin: USA
 05 LP(S) committed
 List of LP(s) delivered
       Title
 Τ.P
                                        Label
                                                           Rel date
 01
       DONNA
                                        SIRE
                                                            07 27 1983
        SAINTHOOD
                                        SIRE
                                                            11 12 1984
  02
 03
       BLUE HOO
                                        SIRE
                                                            06 30 1986
        SAY A PRAYER
                                        SIRE
 04
                                                            03 21 1989
                                                            05 22 1990
 05
       BREATHLESS
                                        SIRE
 -- 1ST 2 EPS: "SOMEBODY" (9/21/82) & "SINGING" (12/07/82)
                                 * * *
                                                     * * *
                                          END
Enter: <u>17</u> S=Ct summ A=opt/adv R=Rates D=Address C=Clnts X=Sngs 3=Add
20=Rts 13=Rollover 23=Unfullfilled cln 31=Admin costs 32=Cover definition
                                                                                    3=Addl ct
33=Reminder Diary 34=Pre Appv Usages 22=Retention
```

Materials (Matl's) to owner:

The number of copies of Cover recordings and Print editions that we are to provide to the contracting party. See *Contract Summary II (Ct Summ)* on page 22.

UIMCS01-100 Warner/Chappell Music, Inc. Los Angeles 11/01/02 WCMCTR 15:59:23 Contract Summary (II) Contract # : US BD 00999 00 CT ref: 1 Parties : DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP) 2 Nature : W019 - CO-PUBLISHING Contract origin: USA Matl's to owner: Covers : 02 Copies Print : 02 Copies Power of atty: Y PA forms: Y Sign doc.: 15 days

* <u>Nature</u>

The *nature* of the contract is defined as the contract type. The main types are co-publishing, administration, sub-publishing and exclusive songwriter (ESWA), with variations, and are maintained in the System with a three digit code. The code and its description are displayed on screen. There can also be a secondary contract type, usually used to indicate 3rd-party involvement such as a finder/co-pub or J/V (joint venture) with a Warner Music Group record company.

Enter **2** to access the sub-file, *Contract Nature (UIMCS01-110)*. Reviewing this data will explain the scope of the contract. You will learn what it is that is subject to (covered by) the agreement: existing songs, songs written during the Term, songs owned or controlled by the writer during the Term, etc., as well as any material that is excluded from the agreement. Special provisions or references to other agreements are also noted here.

```
UIMCS01-110 Warner/Chappell Music, Inc. Los Angeles
                                                                                       11/01/02
WCMCTR
                                     Contract Nature
                                                                                       15:59:23
Contract # : US BD 00999 00 CT ref:

1 Parties : DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP)
  2 Nature : W019 - CO-PUBLISHING
                                                               Contract origin: USA
OWNED OR CONTROLLED & EMBODIED IN A DONNA WRITER EP OR LP DURING TERM.
SEE FILE FOR EARLY DETAILS.
NOTE: NEW CO-PUB AGMT DTD 1/1/92 (WB 00646 00) SUPERCEDES THIS
       AGMT; ALL SC'S HEREUNDER ARE INCLUDED UNDER NEW AGMT.
                                           END
                                     * * *
                                                         * * *
Enter: <u>2</u> S=Ct summ A=opt/adv R=Rates D=Address C=Clnts X=Sngs 3=Addl ct 20=Rts 13=Rollover 23=Unfullfilled cln 31=Admin costs 32=Cover definition
33=Reminder Diary 34=Pre Appv Usages 22=Retention
```

* Options/Advances (Opt/Adv)

This screen displays information for two categories: (1) any options set forth under the Term provisions of a contract, and (2) any Advances payable in connection with those Options, or under other conditions.

Enter A to access the sub-file, Options/Advances (UIMCS01-60).

UIMCS01-60 WCMCTR	VIMCS01-60 Warner/Chappell Music, Inc. Los Angeles MCMCTR Options/Advances										
Contract # :US BD 00999 00CT ref:1 Parties :DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP)2 Nature :W019 - CO-PUBLISHINGContract origin: USA											
Rollover: Y Rollover term	ination date	: 12/31/1990									
	CDT # C PUBLISHING IN)pt/Lp# Freq	Min	Amount	CCY	Opt/Due Date	Ex/Pd				
010 00000000		00 00		3000.00	US\$	09/21/1982	Pd				
020 0000000		00 00		1500.00	US\$	12/17/1982	Pd				
030 00000000		00 01		4500.00	US\$	03/30/0983	Pd				
040 00000000		01 02		175000.00	US\$	12/18/1984	Ex				
050 00000000				50000.00	US\$	08/06/1987	Ex				
Advances											
ADVS FOR 1ST 2 EPS & 1ST LP = \$1,500/SC; 2ND LP = GREATER OF 70% AVG/SC OF PRECEDING LP, OR \$1,750/SC. ADVS FOR 2ND & SUBSEQUENT LPS = 70% OF AVG/SC OF PRECEDING LP, W/FOLLOWING MAXS/SC: #3 LP = \$20,000; 4 = \$25,000; 5 = \$30,000; 6 = \$35,000; 7 = \$40,000 (SEE 5(G) FOR CALC & PMT DETAILS) *** END ***											
Enter: <u>A</u>		A=opt/adv R=R 13=Rollover 2			Client	s X=Songs					

The information for options and advances is provided in the following columns:

1. Seq (Sequence)

A three-digit number indicating the order of data input.

2. Client name & Client # (number)

These fields are no longer used. However, before conversion from Wang to IBM AS/400, the Royalty department would input the client number for payments made. In those records where it has been entered, the client name will also be displayed.

3. CDT # (Condition code number)

The key to the information found on each line is the *Condition Code* found in the CDT # column. The *Condition Code*, together with the remaining data on each line, describes the conditions under which an action is due, for example, an option to be exercised, an advance to be paid, or any other activity triggered by either a date or notice of event.

To view the description of any *Condition Code*, place the cursor in the open field just to the right of the CDT # (located near the lower left hand corner of this screen), type the desired code and press the **Enter** key. See the following example.

```
CDT #: <u>W24</u> INITIAL PERIOD ADVANCE
Enter: <u>A</u> S=Ct summ A=opt/adv R=Rates D=Address C=Clients X=Songs
3=Addl ct 13=Rollover 22=Retention
```

4. Opt/LP # (Option and LP number)

Any option as set forth under the Term provisions, and the LP (if applicable) to which the information on that lines applies. For example, #01 02 identifies the line as pertaining to the 1^{st} option, which is for the 2^{nd} LP under this agreement.

5. Freq (Frequency)

The frequency of payments:	W	Weekly
	В	Bi-weekly
	Μ	Monthly
	Q	Quarterly

6. Min (Minimum)

The minimum amount of the applicable advance.

7. CCY (Currency)

The currency of payment, for example, US\$ is US dollars.

- 8. Opt/ Due Date (Option/Due) The "action" date.
- 9. Ex/Pd (Exercised/Paid)

Exercised (Ex) in the case of options; Paid (Pd) in the case of payments.

In the example below for *Options & Advances*, the first three lines (seq 010, 020, 030) all have the Condition Code (CDT#) of *W24*, indicating that there were three Initial Period Advances paid on the indicated dates. The third line indicates that \$4,500 was paid as an Initial Period Advance and that it also applies to the 1st LP. The fourth line has a Condition Code (CDT#) of *W206*, which is an Option exercisable 30 days after receipt of the LP, release notice and writer split information. Therefore, this fourth line shows that the first Option (Opt) under this agreement is for the second LP (01 02), the Advance amount is US \$175,000, and that the Option was exercised (Ex) on December 18, 1994.

-	ent name Client #	CDT #	Opt/	′Lp#	Freq	Min	Amount	CCY	Opt/Due Date	Ex/Pd
	FUN GIRL PUE	BLISHING	INC							
010	00000000	W24	00	00			3000.00	US\$	09/21/1982	Pd
	FUN GIRL PUE	BLISHING	INC							
020	00000000	W24	00	00			1500.00	US\$	12/17/1982	Pd
	FUN GIRL PUE	BLISHING	INC							
030	00000000	W24	00	01			4500.00	US\$	03/30/0983	Pd
	FUN GIRL PUE	BLISHING	INC							
040	00000000	W206	01	02			175000.00	US\$	12/18/1984	Ex
	FUN GIRL PUE	BLISHING	INC							
050	00000000	W206	02	03			50000.00	US\$	08/06/1987	Ex

<u>Rollover (Y/N), Rollover Termination Date & 13=Rollover</u>

Contract # : US BD 00999 00 CT ref: 1 Parties : DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP) W019 - CO-PUBLISHING 2 Nature : Contract origin: USA Rollover: Y Rollover termination date: 12/31/1990 Opt/Due Client name Seq Client # CDT # Opt/Lp# Freq Min Amount CCY Date Ex/Pd 010 00000000 W24 00 00 3000.00 US\$ 09/21/1982 Pd Advances ADVS FOR 1ST 2 EPS & 1ST LP = \$1,500/SC; 2ND LP = GREATER OF 70% AVG/SC OF PRECEDING LP, OR \$1,750/SC. * * * * * * END CDT #: Enter: A S=Ct summ A=opt/adv R=Rates D=Address C=Clients X=Songs 3=Addl ct 13=Rollover 22=Retention

A "Y" (Yes) indicates a potential ROLLOVER ADVANCE payable upon notice of attaining a specified percentage of recoupment. If so, type 13 and press the Enter key (13 + Enter) to view any explanatory notes regarding ROLLOVER ADVANCES. If a rollover termination date is displayed it is an indication of the end of the eligible period in which a rollover advance is payable.

UIMCS01-90 Warner/Chappell Music, Inc. Los Angeles 11/01/02 Rollover 15:59:23 WCMCTR Contract # : US BD 00999 00 CT ref: **1** Parties : DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP) 2 Nature : W019 - CO-PUBLISHING Contract origin: USA \$250,000 EACH TIME ACCT IS UNRECOUPED BY \$250,000 OR LESS. * * * END * * * S=Ct summ A=opt/adv R=Rates D=Address C=Clients Enter: 13 X=Sonas 3=Addl ct 13=Rollover 22=Retention

PA forms (Performing Arts)

A "Y" (Yes) or "N" (No) indicates whether or not we have the right to sign U.S. Copyright PA forms on behalf of the contracting party for songs covered by the agreement. See *Contract Summary II (Ct Summ)* on page 22.

UTMCS01-100 Warner/Chappell Music, Inc. Los Angeles 11/01/02 WCMCTR Contract Summary (II) 15:59:23 Contract # : US BD 00999 00 CT ref: 1 Parties: DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP)
2 Nature : W019 - CO-PUBLISHING Con Contract origin: USA Matl's to owner: Covers : 02 Copies Print : 02 Copies Power of atty: Y PA forms: Y Sign doc.: 15 days

* <u>Parties</u>

The contracting party or parties of the agreement, all writers/publishers (W/Ps) subject to the agreement, their respective performing right society affiliation (ASCAP, BMI, SESAC, etc.), the ownership percentages, whether we have collection and/or licensing rights in the applicable territories, and any explanatory notes.

Enter 1 to access the sub-file, *Parties (UIMCS01-40)*, which will display all W/P names linked to the contract.

Warner/Chappell Music, Inc. Los Angeles UIMCS01-40 11/01/02 WCMCTR Parties 15:59:23 Contract # : US BD 00999 00 CT ref: **1** Parties : DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP) 2 Nature : W019 - CO-PUBLISHING Contract origin: USA USA Foreign Mech Perf Sync Prt Mech Perf Sync Prt LC LC LC LC LC LC LC LC LC TYPE OWNER % L C L C CO-WP #
 WB MUSIC CORP.
 010 ASCAF

 S 00060796953
 P 50.000 Y Y Y Y Y Y Y Y

 Ollo ASCAP
 010 ASCAP
 YY YY YY YY WRITER PUBLISHING, INC. 010 ASCAP S 00125251604 P 50.000 Y Y Y Y Y Y Y DONNA WRITER 010 ASCAP YY YY YY YY DONNA WRITER 010 ASCAP 010 ASCAP YY YY NN YY S 00211854787 W YY NN YY YY Copyright ownership ABOVE SPLITS PERTAIN TO "SAINTHOOD" & ALL SUBSEQUENT LPS; Enter: <u>1</u> S=Ct summ A=opt/adv R=Rates D=Address C=Clnts X=Sngs 3=Ad 20=Rts 13=Rollover 23=Unfullfilled cln 31=Admin costs 32=Cover definition 3=Addl ct 33=Reminder Diary 34=Pre Appv Usages 22=Retention

The information is divided into three columns: CO-WP #, USA, FOREIGN.

Writer/Publisher Name & Number and Company Code (CO-WP#)

			USA Foreign						
			Mech	Perf Sync Prt	Mech	Perf	Sync	Prt	
CO-WP #	TYPE	OWNER %	L C	LC LC LC	L C	L C	L C	L C	
WB MUSIC CORP.				010 ASCAP					
S 00060796953	P	50.000	ΥΥ	ҮҮ ҮҮ ҮҮ	YҮ	ΥΥ	ΥΥ	ΥΥ	
WRITER PUBLISHING,	INC.			010 ASCAP					
S 00125251604	P	50.000	ΥY	ҮҮ ҮҮ ҮҮ	ΥY	ΥY	ΥY	YҮ	
DONNA WRITER				010 ASCAP					
S 00211854787	W		ΥΥ	YY NN YY	YҮ	N N	ΥΥ	ΥΥ	

The far left column shows the *W/P names*, corresponding *W/P number* and *company codes*.

The information for each party is provided on two lines.

- Line 1: The first line contains the writer/publisher name. Writers are listed by the last name first (Writer, Donna). Publishers are listed by their full name (Donna Writer Music). To the right of the name, on the same line, is the performing right society affiliation with its three-digit code preceding it (010 ASCAP).
- Line 2: The second line contains the writer/publisher number (WP#), the W/P *type* (<u>W</u>riter or <u>P</u>ublisher) and the copyright ownership percentage (owner %). There are three letter prefixes for W/P numbers:
 - W = Generated internally by the WCM System (AMPS)
 - P = Data converted from a Polygram database
 - S = The CAE (Composer, Author, Editor (Publisher)) number assigned by SUISA.

The W/P names are sorted alpha-numerically by the WP#. As the CAE numbers are assigned and become known to us, all W/P #'s will be converted to match the CAE number, enabling us to perform worldwide song registrations.

USA and Foreign

```
Mechanical (Mech), Performance (Perf), Synchronization (Sync) and Print (Prt)
Licensing (L) and Collection (C)
```

			Mech		ISA E Sj	ync	Prt	Me	ech		eign Sync	Prt
CO-WP # WB MUSIC CORP.	TYPE	OWNER %	гC	-		C ASC	-	L	с	гс	гс	гс
S 00060796953	P	50.000	ΥΥ	YУ	Y	Y	ΥΥ	Y	Y	Ү Ү	ү ү	YУ

Under each of these two columns (USA, Foreign) are the categories Mechanical (Mech), Performance (Perf), Synchronization (Sync) and Print (Prt), and under each of these categories are the sub-categories, Licensing (L) and Collection (C).

The information in these two columns will indicate whether or not we have licensing and collection rights (Y=Yes, N=No) for Mechanical, Performance, Synchronization and Print, in each of the territories of USA, Canada, and Foreign (World outside of the USA and Canada).

Copyright Ownership

Below the Parties information are any explanatory notes or a continuation of the parties names from above.

```
Copyright ownership
ABOVE SPLITS PERTAIN TO "SAINTHOOD" & ALL SUBSEQUENT LPS;
```

Power of atty (attorney) & Sign doc. (document)

This field is used in conjunction with the *Sign doc*. field on the same line and relates to any additional documents that we may require to establish our rights under the agreement. In the example below, we have the power of attorney to sign such documents if the other party does not do so within 15 days of our request. See *Contract Summary II (Ct Summ)* on page 22.

```
UIMCS01-100
                        Warner/Chappell Music, Inc. Los Angeles
                                                                             11/01/02
WCMCTR
                                                                             15:59:23
                                Contract Summary (II)
Contract # : US BD 00999 00
                                          CT ref:
 1 Parties : DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP)
 2 Nature : W019 - CO-PUBLISHING
                                                          Contract origin: USA
 Matl's to owner:
   Covers : 02 Copies
                                           Print : 02 Copies
   Power of atty: Y
                          PA forms: Y
                                                   Sign doc.: 15 days
Print sell-off period:
                  sheets: 01 yrs 00 mos
       Pers/Match folios: 01 yrs 00 mos
  All others 'til stk exh:
                           Υ
```

* <u>Pre-Approved Usages (34=Pre Appv Usages)</u>

This is a checklist of common pre-approved usages, as set forth in an agreement. If provided, examples include mobile phone ring tones, computer games, use on the website of publisher for promotional use, etc.

```
Enter: <u>34</u> S=Ct summ A=opt/adv R=Rates D=Address C=Clnts X=Sngs 3=Addl ct 20=Rts 13=Rollover 23=Unfullfilled cln 31=Admin costs 32=Cover definition 33=Reminder Diary 34=Pre Appv Usages 22=Retention
```

* Print Restrictions/Provisions

A "Y" (Yes) or "N" (No) indicates whether or not there are restrictions or other provisions regarding our print rights. A question mark (?) indicates that the brief has not been updated since this feature was created in 1995. The on screen message will read "*(see Contract Nature and/or Prior Consents)*". The most common restriction/provision is for Image & Likeness & Bios, previously found under the *Prior Consents* section.

Enter 24 to access the sub-file, Print Restrictions/Provisions (UIMCS01-100).

```
UIMCS01-100
                                                                               11/01/02
                        Warner/Chappell Music, Inc. Los Angeles
                          Print Restrictions/Provisions
                                                                               15:59:23
WCMCTR
Contract # : US BD 00999 00 CT ref:

1 Parties : DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP)
 2 Nature : W019 - CO-PUBLISHING
                                                           Contract origin: USA
Print Restrictions/Provisions
LYRIC REPRINT
 Image & Likeness & Bios
                                  * * *
                                                    ***
                                          END
Enter: 24 S=Ct summ A=opt/adv R=Rates D=Address C=Clnts X=Sngs
                                                                            3=Addl ct
20=Rts 13=Rollover 23=Unfullfilled cln 31=Admin costs 32=Cover definition
33=Reminder Diary 34=Pre Appv Usages 22=Retention
```

Print sell-off period

The print sell-off period applies to existing inventory at the end of the contract Term and allows WCM to sell any existing inventory after the end of the Term. The print sell-off period is defined in years and/or months, or until stock existing at the end of the Term is exhausted.

The majority of printed music revenues come from sheet music (printed music of a single song) and *folios* (which are collections of songs, such as *The Best of Donna Writer*). A *mixed folio* is a collection of songs by a number of different artists and writers. A *matching folio* has all the songs of a particular album and a *personality folio* contains the songs of one particular artist. See *Contract Summary II (Ct Summ)* on page 22.

```
UIMCS01-100
                       Warner/Chappell Music, Inc. Los Angeles
                                                                          11/01/02
WCMCTR
                               Contract Summary (II)
                                                                          15:59:23
Contract # : US BD 00999 00
                                         CT ref:
 1 Parties: DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP)
 2 Nature : W019 - CO-PUBLISHING
                                                        Contract origin: USA
 Matl's to owner:
   Covers : 02 Copies
                                        Print : 02 Copies
   Power of atty: Y PA forms: Y
                                                  Sign doc.: 15 days
Print sell-off period:
                 sheets: 01 yrs 00 mos
       Pers/Match folios: 01 yrs 00 mos
  All others 'til stk exh: Y
```

* Prior consents

Contract System – Inquiry User's Manual Private & Confidential Property of Warner/Chappell Music Inc. A "Y" (Yes) or "N" (No) indicates whether or not there are any prior consent required for specific uses. If so, the relating notes will provide details of all such required consents, as well as any restrictions. Also, see *Rights Reserved*.

Enter 19 to access the sub-file, Prior Consents (UIMCS01-100).

UIMCS01-100 Warner/Chappell Music, Inc. Los Angeles 11/01/02 WCMCTR Prior Consents 15:59:23 Contract # : US BD 00999 00 CT ref: 1 Parties: DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP)
2 Nature : W019 - CO-PUBLISHING Cor Contract origin: USA English Language Title or Lyric Harmonic structure or melody changes, except for insubstantial changes Necessary to accommodate the syllabic requirements of foreign languages Reduced mechanical Title uses PARODY LYRICS MECH LICS TO AFFILS AT LESS THAN STAT RATE. END * * * * * * Enter: 19 S=Ct summ A=opt/adv R=Rates D=Address C=Clnts X=Sngs 3=Addl ct 20=Rts 13=Rollover 23=Unfullfilled cln 31=Admin costs 32=Cover definition 33=Reminder Diary 34=Pre Appv Usages 22=Retention

* <u>Post-Term collection (P-T collect)</u>

Post-term collection is defined in years and months. It is the period during which we are entitled to collect income earned <u>during the specified Term or Administration Period</u> of the agreement but not collected until <u>after</u> such Term/Administration Period.

TIP If either the *COVER RETENTION* or *POST-TERM COLLECTION* fields are "00" and there is a "Y" to the left of the zeros, it means that there <u>are</u> explanatory notes relating to that provision. This is used whenever there are extenuating circumstances, such as varying periods specific to different territories (e.g. 1 year in USA, 2 years for R.O.W.).

Enter 9 to access the sub-file, *Post Term Collection (UIMCS01-100)*.

UIMCS01-100 WCMCTR	Warner/Chappell Music, Inc. Los Angeles Post-Term Collect							
1 Parties:	US BD 00999 00 CT ref: DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP) W019 - CO-PUBLISHING Contract origin:	USA						
POST TERM COLL	ECTION: 02 YRS 00 MOS							
FOR USA; 3 YR	S FOR R.O.W. *** END ***							
Enter: 9 S=Ct summ A=opt/adv R=Rates D=Address C=Clnts X=Sngs 3=Addl ct 20=Rts 13=Rollover 23=Unfullfilled cln 31=Admin costs 32=Cover definition 33=Reminder Diary 34=Pre Appv Usages 22=Retention								

Product Manager

The applicable names are displayed in each field. There are two Product Manager fields displayed after the General Notes:

- 1. Prod Mgr Signed The A&R department person who initially signed the deal.
- 2. Prod Mgr Inherit The A&R person who currently handles this deal.

```
UIMCS01-100
                             Warner/Chappell Music, Inc. Los Angeles
                                                                                            11/01/02
WCMCTR
                                      Contract Summary (II)
                                                                                           15:59:23
Contract # : US BD 00999 00 CT ref:

1 Parties : DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP)
 2 Nature : W019 - CO-PUBLISHING
                                                                    Contract origin: USA
 General notes
 EP : JOHNDOE.AGT:010198 - KM
 PROD MGR SIGNED: LES BIDER
 PROD MGR INHERIT: RICK SHOEMAKER
                                    *** END ***
Enter: <u>S</u> S=Ct summ A=opt/adv R=Rates D=Address C=Clnts X=Sngs 3=Add 20=Rts 13=Rollover 23=Unfullfilled cln 31=Admin costs 32=Cover definition
                                                                                       3=Addl ct
33=Reminder Diary 34=Pre Appv Usages 22=Retention
```

<u>Rates</u>

Rates are defined as the royalty rates payable to the contracting party, along with explanatory notes.

Enter **R** to access the sub-file, *Royalty Rates Payable (UIMCS01-50)*.

```
UIMCS01-50
                           Warner/Chappell Music, Inc. Los Angeles
                                                                                     11/01/02
WCMCTR
                                 Royalty Rates Payable
                                                                                    15:59:23
Contract # : US BD 00999 00 CT ref:

1 Parties : DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP)
  2 Nature : W019 - CO-PUBLISHING
                                                                Contract origin: USA
  50.00 \% of net income which is defined as gross receipts less:
  Admin. expenses
                                               Writer royalties
  (NOT AT SOURCE) WRITER: 50%
                                   Publisher
                                                       Admin. fee
                                                                      Writer
Rate C/@/W/R
                                                                           Writer
                                 Rate C/0/W/R Rate
  Domestic/Canada/Foreign
                                                                         6.000 C
                                  20.000 C
12.500 R
10.000 R
    Sheet.
    Folios
                                                                         10.000
                                                                                     W
    Educational
                                                                        10.000
                                                                                    W
Royalty notes
BECAME AT SOURCE AS OF 1/11/85.
                                  * * *
                                         END ***
Enter: R S=Ct summ A=opt/adv R=Rates D=Address C=Clnts X=Sngs 3=Addl ct 20=Rts 13=Rollover 23=Unfullfilled cln 31=Admin costs 32=Cover definition
33=Reminder Diary 34=Pre Appv Usages 22=Retention
```

Definition of Net Income

50.00 % of **net income** which is defined as gross receipts less: Admin. expenses Writer royalties (NOT AT SOURCE) WRITER: 50%

The percentage we are to pay of net income, which is defined as gross receipts less administrative (admin) expenses, administrative fees and/or writer royalties. Additionally the monies are identified as being computed "at source" or "not at source". "At source" means that we are to pay royalties based on the earnings in each local territory without any deduction of sub-publishing fees. If the royalties payable are "not at source," we are entitled to deduct sub-publishing fees prior to calculating the net income. Also defined are the writer's percentage, the applicable administrative fee percentage, and whether print is on a favored nations basis.

Publisher Rate, Writer Rate and C/@/W/R

This portion of the screen provides the royalty rates payable to the Contracting Party, along with explanatory notes. The information is summarized under two main columns, *Publisher Rate* and *Writer Rate*, each paired with an additional column, C/(a)/W/R.

	Publis	sher	Admin.	fee	Wr	iter
Domestic/Canada/Foreign	Rate	C/@/W/R	Rate		Rate	C/@/W/R
Sheet	20.000	С			6.000	С
Folios	12.500	R			10.000	W
Educational	10.000	R			10.000	W

C Cents

The above example pays a sheet music rate of 20 cents to the Publisher and 6 cents to the Writer.

(a) At Source

If the @ symbol appears on a line, it means that WCM pays the indicated rate on an "at source" basis. If the symbol is missing, it means that the rate is "<u>not</u> at source". See *Definition of Net Income* above for the definition of "at source".

W Wholesale

The basis on which most Writer royalties are paid.

R Retail

The basis on which most Publisher royalties are paid.

Cents (C), Wholesale (W), and Retail (R) apply to Print royalty rates, while At Source (@) or Not At Source applies to all other income types

Administration Fee Rate (Admin. Fee Rate)

FIELDS NOT CURRENTLY USED. Please refer to *Royalty Notes* below for any Administration Fee provisions.

	Publish	ner	Admin. fo	ee Wri	lter
Domestic/Canada/Foreign	Rate	C/@/W/R	Rate	Rate	C/@/W/R
Sheet	20.000	С		6.000	С
Folios	12.500	R		10.000	W
Educational	10.000	R		10.000	W

Royalty Notes

If applicable, royalty notes appear below the royalty rates information described above.

```
Royalty notes
BECAME AT SOURCE AS OF 1/11/85.
```

* <u>Reminder Diary (33=Reminder Diary)</u>

(PENDING)

```
Enter: 33 S=Ct summ A=opt/adv R=Rates D=Address C=Clnts X=Sngs 3=Addl ct
20=Rts 13=Rollover 23=Unfullfilled cln 31=Admin costs 32=Cover definition
33=Reminder Diary 34=Pre Appv Usages 22=Retention
```

* <u>Retention (22=Retention)</u>

(PENDING)

Enter: **22** S=Ct summ A=opt/adv R=Rates D=Address C=Clnts X=Sngs 3=Addl ct 20=Rts 13=Rollover 23=Unfullfilled cln 31=Admin costs 32=Cover definition 33=Reminder Diary 34=Pre Appv Usages **22=Retention**

* <u>Reversion</u>

A "Y" (Yes) or "N" (No) indicates whether or not there are any reversions of our rights. Reversions may appear in any type of agreements but are most commonly found in co-publishing agreements. There are two categories of reversions:

1. UNEXPLOITED SCs (SUBJECT COMPOSITIONS) - SCs not commercially exploited (as defined in the agreement) within a specified period will revert to the writer.

2. GENERAL REVERSION - All SCs, whether exploited or not, will revert at the specified time.

Enter 7 to access the sub-file, Reversion (UIMCS01-100).

UIMCS01-100 Warner/Chappell Music, Inc. Los Angeles 11/01/02 Reversion 15:59:23 WCMCTR Contract # : US BD 00999 00 CT ref: **1** Parties : DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP) 2 Nature : W019 - CO-PUBLISHING Contract origin: USA SC'S NOT COMM'LY EXPLOITED IN U.S. BY END OF QTR 2 YRS AFTER TERM SCHED "A" SC'S MARKED W/* REVERT AT END OF QTR OF TERM END, UN-LESS EMBODIED ON 1ST OR 2ND LP HEREUNDER. ALL OTHER SC'S REVERT ON DEMAND AT END OF QTR YRS AFTER TERM. * * * END * * * Enter: **7** S=Ct summ A=opt/adv R=Rates D=Address C=Clnts X=Sngs 3=Addl ct 20=Rts 13=Rollover 23=Unfullfilled cln 31=Admin costs 32=Cover definition 33=Reminder Diary 34=Pre Appv Usages 22=Retention

* <u>Rollover</u>

See Options/Advances (Opt/adv) on page 28.

* Rights (Rts) reserved

A "Y" (Yes) or "N" (No) indicates whether or not there are rights reserved to the writer. The difference between *RIGHTS RESERVED* and *PRIOR CONSENTS* is that for certain uses; we have the right to do so with prior consent of the writer. If a certain right is reserved to the writer, we are <u>not</u> entitled to those rights. They are, in effect, excluded under the agreement.

Enter 20 to access the sub-file, Rights Reserved (UIMCS01-100).

UIMCS01-100 Warner/Chappell Music, Inc. Los Angeles 11/01/02 Rights Reserved 15:59:23 WCMCTR Contract # : US BD 00999 00 CT ref: 1 Parties: DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP) 2 Nature : W019 - CO-PUBLISHING Contract origin: USA Dramatic Title uses Literary versions Commercials All rights not specifically granted * * * END * * * Enter: **20** S=Ct summ A=opt/adv R=Rates D=Address C=Clnts X=Sngs 3=Addl ct 20=Rts 13=Rollover 23=Unfullfilled cln 31=Admin costs 32=Cover definition 33=Reminder Diary 34=Pre Appv Usages 22=Retention

Sign documents (doc.)

See Power of Attorney (Atty) on page 34 and Contract Summary II (Ct Summ) on page 22.

```
UIMCS01-100
                                                                           11/01/02
                        Warner/Chappell Music, Inc. Los Angeles
WCMCTR
                                                                           15:59:23
                                Contract Summary (II)
Contract # : US BD 00999 00
                                         CT ref:
 1 Parties : DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP)
 2 Nature : W019 - CO-PUBLISHING
                                                         Contract origin: USA
 Matl's to owner:
   Covers : 02 Copies
                                          Print : 02 Copies
   Power of atty: Y PA forms: Y
                                                  Sign doc.: 15 days
```

Contract (CT) Song title

This field is used only if the contract covers a specific song, album, film or stage play. This is different from *Song File Inquiry (UICPY10S-10)* in the copyright system.

```
Artist: WRITER, DONNACT Song title:Create date:06 01 199021 Terr: W0100 WORLDLast updated:07 16 20015 Admin: WB WB MUSIC CORP. (ASCAP)User id:USAAVC
```

* Songs

The Song Link to Contract file lists any songs in our Copyright System, which are linked to the agreement.

Enter X to access the sub-file, Song Link to Contract (UIMCS02-10).

CAUTION: This link is not yet consistently maintained and is under review for possible revision. This manual will be updated when applicable. It should <u>not</u> be relied upon to give a complete list of songs covered by any specific agreement. For catalog listings, use the Copyright System, *Song Catalog* report (*RPUB18CL*).

<u>Status</u>

This field is defined as the current contract status. The three status categories are:

- EXECUTED The contract has been fully executed (signed).
- DRAFT The contract has been completed, but not yet fully executed. This is only used in rare cases where an agreement covers material already released or exhibited, and we want to begin the registration process as soon as possible to prevent any loss of income while we await execution, completed schedules or other documentation.
- TERMINATED The Term has expired. However, our rights may continue. See *Current Term* and *Duration*.

Contract # :	US BD 00999 00 CT ref:		
1 Parties :	DONNA WRITER DBA WRITER PUBLISHING, INC.	(ASCAP)	
2 Nature :	W019 - CO-PUBLISHING	Contract origin:	USA
	W111 - J/V: SIRE RECORDS	Status:	TERMINATED

Statement (Stmnt) period & Within

The frequency (either 3 or 6 months) with which we are to render accounting statements within a specified number of days. For example, 3 months within 60 days means that we are to render quarterly statements (every 3 months) within 60 days after the close of each quarter.

```
      19 Prior consents: Y
      20 Rts reserved: N
      Audit costs:

      24 Print Restrictions/Provisions: N
      Stmnt period: 3 months within: 090 days
      Audit: 24 months
      Sue: 00 months
```

* Territory (Terr)

This field displays the four character territory code and the description of the territory covered under the contract. The display in *Contract Summary I* is limited to twenty eight (28) characters. Use this inquiry to view the full description and any relating notes.

Enter 21 to access the sub-file, *Territory (UIMCS01-100)*.

```
UIMCS01-100
                             Warner/Chappell Music, Inc. Los Angeles
                                                                                            11/01/02
WCMCTR
                                             Territory
                                                                                            15:59:23
Contract # : US BD 00999 00
                                                   CT ref:
 1 Parties : DONNA WRITER DBA WRITER PUBLISHING, INC. (ASCAP)
  2 Nature : W019 - CO-PUBLISHING
                                                                      Contract origin: USA
  Territory
  WORLD
                                        * * *
                                                             ***
                                                  END
Enter: <u>21</u> S=Ct summ A=opt/adv R=Rates D=Address C=Clnts X=Sngs 3=Addl ct 20=Rts 13=Rollover 23=Unfullfilled cln 31=Admin costs 32=Cover definition
33=Reminder Diary 34=Pre Appv Usages 22=Retention
```

* Unfulfilled cln (23=Unfullfilled cln)

(PENDING)

```
Enter: 23 S=Ct summ A=opt/adv R=Rates D=Address C=Clnts X=Sngs 3=Addl ct
20=Rts 13=Rollover 23=Unfullfilled cln 31=Admin costs 32=Cover definition
33=Reminder Diary 34=Pre Appr Usages 22=Retention
```

User Identification (id)

This field displays the six-letter user ID of the user who created or last updated the brief. This information is system-generated.

Γ	Artist	:	WRITER, DONNA		
	CT Song title	:		Create date:	06 01 1990
	21 Terr	:	W0100 WORLD	Last updated:	07 16 2001
	5 Admin	:	WB WB MUSIC CORP. (ASCAP)	User id:	USAAVC

HOW TO PRINT A CONTRACT BRIEF

In order to print a full contract brief, you need to know the contract number (see page 20). Once you have that number, complete the following steps to print out a brief.

1. Enter 16 (16=Reports) on the World AMPS Main Menu (Main).

MAIN					Los Angeles n Menu ***
1.	A&R system			15.	Inquiries
2.	Contract system		1	16.	Reports
з.					
	Royalty system AR/Licensing system			18.	Remote systems inquiries
	Charge Back system			20.	POPPY/World AMPS
	Cash Receipts system				e-Licensing
	Finance/Distribution				
	Tracking system Cue Sheet system			24.	World AMPS 3.0 WCMCTR (Live)
	EAMDC/WBP HLS system				Operations Menu
					System functions
					Sign off Exit Menu
USA W	orld AMPS system			95.	EXIC Menu
	tion or command				
===>	16				WAMPS/400 A2.0
F6=Di	splay messages F14=	WRKSBMJOB	F18=WRKS	SPLF	
	Oct 15, 2002 World :35am				ing System (WAMPS) USAAVC ic, Inc. 1991

l

2. Enter 2 (2=Main contract reports) on the Reports Menu (RPTMENU).

RPTMENU Warn	er/Chappell Music Los Angeles *** Reports Menu ***		
 A&R reports Main contract reports Print contract reports Copyright reports part 1 Copyright reports part 2 Mech. Licensing reports Royalty reports part 1 Royalty reports part 2 AR/Synch. Licensing reports Charge back reports Cash receipts reports Special reports 			
USA WorldAMPS 3.0 SS LIVE WCMLA Selection or command	80. System functions		
===> 2 F3=Main Menu F6=Display message	s F12=Previous menu F24=More keys	WAMPS/400	A2.0
	ced Music Publishing System (WAMPS) rner/Chappell Music, Inc. 1991		USAAVC

3. Enter 1 (1=Main contract brief) on the World AMPS Main Contract Menu (CTMENUR1).

CTMEN	-	-	Los Angeles Contract ***
	Reports	15.	Rollover tickler
1.	Main contract brief	16.	Options/terms/advances tickler
		17.	Territories
з.	Adm. codes/ct. prefix by code	18.	Numeric list by WP#
4.	desc.	19.	Alpha list by WP#
5.	Contract type in by code	20.	WP # that has no company
6.	desc.	21.	Contracts that tie to WP #
7.	Condition codes		
	Numeric list by contract #	23.	Advances/payments
9.	ct.# - old #	24.	Alpha list by contract name
10.	current term		
11.	opt. & adv. date	26.	Sub-menu reports
12.	ISO Territory codes by name		
13.	ISO Territory codes by code	80.	System functions
Selec	tion or command		
===>	1		WAMPS/400 A2.0
F3=Ma	in Menu F6=Display messages F1	2=Previous	menu F24=More keys
Tues,	Nov 5,2002 World Advanced Mu	sic Publish	ing System (WAMPS) USAAVC
			ic, Inc. 1991

4. You can print several contract briefs, or a range of contract briefs, at one time. Type the contract number (or numbers) in the appropriate field on the *Generate Contract Brief Report* screen (*URMCS01-00*) and press the **Enter** key when done.

REMEMBER: You do not need to put in the leading zeros.

URMCS01-00 WCMLA	Warner/Chappell Musi Generate Contra			11/05/02 11:07:34
ISO Ctry/Contract #: <u>US</u> <u>WB</u> 11 	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	00 00 00 00 00	00	00 00 00 00 00 00 00
Or contract ranging: <u>US</u> From: From: From:	00 To: 00 To: 00 To:			
F3=Exit F12=Cancel	Sight verify - co . (In all screens)	prrect: <u>Y</u> (Y/N)		

<u>Sight Verify</u> A message will appear at the bottom of the screen asking you to "sight verify" the information entered. If the contract numbers are correct, press the **Enter** key again to confirm (the default is "Y"). If not, type N and press the **Enter** key to correct the numbers.

5. The final step is to release the "spooled" file from your Print Queue. This can be accomplished in three easy steps.

<u>Step 1</u>: Access the *Work with Printer Output* screen by returning to the *System Functions (SYSMENU)* screen. Type **6** (=Work with printer output) and press the **Enter** key.

SYSMENU Warner/Chappell Music Los Angeles *** World AMPS System Functions *** Send Network Message
 Send Message 5. Work with Printers 6. Work with Printer Output 20. Phone Book Maintenace 21. Phone Book Inquiries 7. Work with Messages 8. Work with Job Queue 9. Change Password Test 24. AMPS Address Book 11. Disconnect from Remote Loc. USA WorldAMPS 3.0 SS LIVE WCMLA Selection or command ===> 6____ F3=Main Menu F6=Display messages F12=Previous menu F24=More keys Tues, Nov 5,2002 World Advanced Music Publishing System (WAMPS) USAAVC 11:07:13am (C) Warner/Chappell Music, Inc. 1991

Step 2: Release the desired file by typing 6 (=Release) in the field to the left of the file and press the **Enter** key.

			Work with	All Spooled	Files			
1=9		ange 3=H		e 5=Display status	6=Rele	ase 7=N	lessage	
Opt <u>6</u> -	File QPJOBLOG QPJOBLOG		~		HLD	1	Cur Page	Copy 1 1
===>	-		2, 3 or command		22=Printe:	rs F24=	=More key	Bottom 75

<u>Step 3</u>: The brief will be printed on your local AS/400 printer.

ABBREVIATIONS

By Abbreviations:

= ACCOUNTING
= ACQUIRED
= ADMINISTERED
= ADVANCE(S)
= AGREEMENT
= AMOUNT
= BALANCE
= BETWEEN
= COPYRIGHT
= COMMERCIAL(LY)
= CO-PUBLISHED
= EXCLUDING
= EXERCISED
= FOREIGN AFFILIATES SERVICED
= FINDER/CO-PUBLISHER
= FOREIGN
= INCLUDING
= INITIAL(LY)
= INTEREST
= LICENSE(S)
= LETTER OF DIRECTION
= MECHANICAL(S)
= MARKETING
= MONTHS
= NECESSARY
= OPTION(S)
= ORIGINALLY
= PARAGRAPH
= PERFORMANCE(S)
= PAYMENT(S)
= QUARTER(S)
= RECORDING(S)
= RECEIV(ED)
= RECEIPT
= RELEASE(S/D)
= REQUIRES(D)
= ROLLOVER
= REST OF WORLD
= ROYALTY(IES) = RIGHT(S)
= SCHEDULE(D)
= SUBJECT COMPOSITIONS
= STATEMENT = SUBPUBLISHED
= SERVICE(D)
= SYNCHRONIZATION
= TERMINATED
= TERMINATED = WRITER/PUBLISHER
= WRITER/PUBLISHER $= EXTEND(ED)$
- EATEND(ED)

By Description:	
ACCOUNTING	= ACCT'G
ACQUIRED	= ACQ'D
ADMINISTERED	= ADMIN'D
ADVANCES	= ADV(S)
AGREEMENT	= AGMT
AMOUNT	= AMT
BALANCE	= BAL
BETWEEN	= BTWN
COMMERCIAL(LY)	= COMM'L(Y)
CO-PUBLISHED	= CO-PUB'D
COPYRIGHT	=(C)
EXCLUDING	= EXCL'G
EXERCISED	= EXERC'D
EXTEND(ED)	= XTND(ED)
FINDER/CO-PUBLISHER	= F/CP
FOREIGN	= FGN
FOREIGN AFFILIATES	
SERVICED	= FAS
INCLUDING	= INCL'G
INITIAL(LY)	= INIT'L(Y)
INTEREST	= INT
LETTER OF DIRECTION	= L.O.D.
LICENSE(S)	=LIC(S)
MARKETING	= MKT'G
MECHANICAL(S)	= MECH(S)
MONTH(S)	= MO(S)
NECESSARY	= NEC
OPTION(S)	= OPT(S)
ORIGINALLY	= ORIG'LY
PARAGRAPH	= PARA
PAYMENT(S)	= PMT(S)
PERFORMANCE	= PERF(S)
QUARTER(S)	= QTR(S)
RECEIPT	= REC'T
RECEIVE(D)	= RCV('D)
RECORDING(S)	= RCDG(S)
RELEASE(S/D)	= REL('S/'D)
REQUIRES(D)	= REQ'S(D)
REST OF WORLD	= R.O.W.
RIGHT(S)	= RT(S)
ROLLOVER	= R/O
ROYALTY(IES)	= ROY(S)
SCHEDULE(D)	= SCHED
SERVICE(D)	= SVC('D)
STATEMENT	= STMT
SUBJECT COMPOSITIONS	= SC'S
SUBPUBLISHED	= SUBPUB'D
SYNCHRONIZATION	= SYNC
TERMINATED	= TERM'D
WRITER/PUBLISHER	= W/P
	**/1

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