# **Micro Niche Finder User Manual**

Version 4.xx

# TABLE OF CONTENTS

| 1. | Activatio | on                                       | 2  |
|----|-----------|--|----|
| 2. | Home Pa   | age                                      | 3  |
|    | 2.A.      | Keyword and Search Statistics            | 4  |
|    | 2.B.      | Additional Tasks                         | 4  |
|    | 2.C.      | Current Program Settings                 | 4  |
|    | 2.D.      | Client Testimonials                      | 4  |
|    | 2.E.      | Google Settings                          | 5  |
| 3. | Feature   | s Accessible From Any Screen             | 6  |
| 4. | Getting   | Started                                  | 7  |
| 5. | Search S  | Screen                                   | 8  |
|    | 5.A.      | Search Results – Column Definitions      | 9  |
|    | 5.B.      | Search Results – Additional Options      |    |
|    | 5.C.      | Search Results – Phrase-Specific Options | 13 |
| 6. | Saved Se  | earches                                  | 17 |
| 7. | Manage    | Projects                                 |    |
| 8. | Importi   | ng Keywords and Results                  |    |

### 1. ACTIVATION

If this is the first time you are using Micro Niche Finder, you will see an activation screen. You can activate your Micro Niche Finder software by entering your ClickBank Receipt Number. This receipt number was emailed to you after you purchased Micro Niche Finder. The receipt number is normally 8 or 9 digits long and is a mix of letters and numbers. If you did not receive your receipt number, you may use the following link to request that it be emailed to you:

http://www.micronichetool.com/userlookup/form.php?whichForm=email

If there are updates available for Micro Niche Finder, a message will appear on the Home page under the **"Welcome to Micro Niche Finder"** heading. You will see the following statement in red letters: **"A program update is available!"** Click the download link next to the message to update your Micro Niche Finder software. The picture below is a snippet of the home page – this is the link you are looking for:



Once you click the download link, your Micro Niche Finder software will update itself automatically. You have to restart Micro Niche Finder to fully activate your new version. When attempting to restart Micro Niche Finder, you may be directed to a Micro Niche Finder Start Up Wizard – that's OK. Merely click that you agree to the terms, and the program will update itself completely. You are now ready to go!

| Notes: |  |
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# 2. Home Page

The Home Page Screen is the first screen you'll see when you open Micro Niche Finder. It looks like this:



The Home Page provides the following information and features:

**Version Number** -- The version number is important if you have a support issue. This number is located directly under the words "Home Page" in the top left portion of your screen. *If you ever need to contact support always include the version number.* 

**Activation Status** -- If you have successfully entered your receipt number and activated Micro Niche Finder, this screen will state that Micro Niche Finder has been activated. Otherwise it will warn that you need to activate it before proceeding. This information is found under the "Welcome to Micro Niche Finder!" heading.

If you see **Trouble with Product Activation**, this means you may have entered your receipt number incorrectly or there may have been other problems with the Activation. Click the link provided to reset your receipt number. You will then see a link that reads, "Click here to activate Micro Niche Finder now." Click this link to reenter your receipt number. If you still have problems activating your software go to : www.micronichetool.com/userlookup/form.php?whichForm=license where you will be able to reset your computer's serial number that is registered in Micro Niche Finder user database.

The following five sub-sections describe the other features available on the Home Page.

# 2.A. Keyword and Search Statistics

If you have performed searches in the past, stats about those searches are displayed right under the heading.

Below the statistics, there are two links:

- **1.** Click here to Manage your Saved Searches this is a link to your Saved Searches (for more details, see Saved Searches Section later in this manual).
- 2. Click Here to Import Keywords and Results this link allows you to import keywords from a comma-delimited file (see Importing Keywords and Results Section later in this manual.)

#### **2.B.** Additional Tasks

Click on the following links to perform the specified functions:

**Optimize Data Files** – on the rare occasion that your data becomes corrupt, click this link and it will usually fix the problem.

**Change your Data Path** – click this link if you need to change the location of your Data Files.

**Check for Program Updates** – click this link periodically to check for software updates.

**Micro Niche Finder Support on the Web** – click this link to go to the on-line Support Blog for Micro Niche Finder.

#### **2.C. CURRENT PROGRAM SETTINGS**

The following information is provided on this section of the Home Page:

Data Folder - displays the current location of your Data Files.

**Program Path** - displays the current location of your Program Files.

#### **2.D. CLIENT TESTIMONIALS**

Each time you refresh the Home Page, a new Client Testimonial appears. These are comments submitted by other Micro Niche Finder users. If you would like to submit your own testimonial, simply click the link and follow the instructions.

#### 2.E. GOOGLE SETTINGS

This section displays and allows you to modify two settings relevant to your Micro Niche Finder's use of Google:

First, the name of the **Google Server** you are currently using is displayed. To change to a different Google Server, click the link and follow the instructions. This is especially useful if you are investigating international niche markets or if you are not primarily located in the USA (the Default Google Server is the US Google Server).

Second, the Google **Search Engine Courtesy** setting is displayed. In an effort to reduce the risk of "Google Blocks," Micro Niche Finder uses a proprietary timing mechanism when retrieving results; you control the setting for this mechanism. Click the **Change Setting** link to access the Search Engine Courtesy screen:

| Search Engi                               | ne Courtesy  |
|---|--|
| In an effort to red<br>timing mechanism v | uce the risk of "Google Blocks", Micro Niche Finder uses a proprietar<br>when retrieving results. You can set your desired timing on this page |
| 🔘 Mi <u>n</u> imum (H                     | ighest Probability of a Google Block)  |
| This is the sam<br>be faster, but         | e setting as previous versions of Micro Niche Finder. Searches will<br>you are much more likely to be blocked by Google.                       |
| Default                                   |  |
| Searches will b<br>previous versi         | e slower, but you are less likely to be blocked by Google than in<br>ons of Micro Niche Finder.  |
| 🔘 Ma <u>x</u> imum (L                     | east Probablility of a Google Block)   |
| Searches will b<br>chance of beir         | e much slower with this setting, but there is also a much lower<br>ig blocked by Google.   |
|   |  |
|   |  |

Here, you can set your desired timing delay to one of three settings:

- 1. **Minimum** Searches will be faster, but there is a higher likelihood of being blocked by Google.
- 2. **Default** Searches will be slower, but there is a lesser likelihood of being blocked by Google.
- 3. **Maximum** Searches will be *much* slower (one minute wait between searches), but there is a very small likelihood of being blocked by Google.

### 3. FEATURES ACCESSIBLE FROM ANY SCREEN

No matter where you are in Micro Niche Finder, you always have access to these important functions:

| Micro Niche Finder <sup>4</sup>                              |                      |
|--|----------------------|
| 🗄 🥎 Home 🔇 Back 🆻 Manage Searches 📑 Manage Projects 🔒 Suppor | t 🎒 Downloads 🚇 Exit |

**Search for** – enter your search term and press the **Search** button. You can also click the drop-down box (the down arrow) for a list of past searches.

**Hot Trends** – click this button for a list of search phrases that are hot right now (according to Google.) No search counts will be displayed because Micro Niche Finder gets this information from a different source than is uses for general searches. You may click on the *Dig This, Exact Phrase Count, Ad Cost* and *Get OCI* links to retrieve the specific information for a phrase.

**Brainstorm** – click this button for a random list of hot product ideas. Use this function if you're stuck for new ideas. No search counts will be displayed because Micro Niche Finder gets this information from a different source than is uses for general searches. You may click on the *Dig This, Exact Phrase Count, Ad Cost* and *Get OCI* links to retrieve the specific information for a phrase.

Home Icon – click this icon to return to the Micro Niche Finder Home Page.

**Power Icon** – click this icon to exit Micro Niche Finder.

Home - click this link to return to the Micro Niche Finder Home Page.

Back – click this link to return to the previous screen or search result set.

**Manage Searches** – click this link to view and manage an alphabetical list of your past saved searches (for more details, see **Saved Searches** Section later in this manual).

**Manage Projects** – click this link to view and manage your search projects (for more details, see **Manage Projects** Section later in this manual).

**Support** - click this link to join a live support chat for program support (if support personnel are available) – you can also contact support at micronichefinder@gmail.com

**Downloads** – click this link to go to the website where you can access all the Micro Niche Finder bonus items.

**Exit** - click this link to exit Micro Niche Finder.

#### 4. Getting Started

Micro Niche Finder is extremely easy to use. All you have to do is enter a "base keyword phrase" into the search box (located on the top left corner of your screen) and click the **Search** button. Micro Niche Finder will go to work finding possible niche market keywords using your entered phrase as a starting point.

| Micro Nich  | e Finder                            |                |                    |            |            |
|-------------|-------------------------------------|----------------|--------------------|------------|------------|
| Search for: | Enter your base keyword phrase here | <u>S</u> earch | Hot <u>T</u> rends | Brainstorm | <b>%</b> 🕘 |
| Micro       | o Niche Finder <sup>4</sup>         |                |                    |            |            |

A base keyword phrase can be a:

**Pre-term** – a word or phrase that people use in combination with their specific keyword phrases. Micro Niche Finder will return up to several hundred possible niche market keywords. A pre-term is especially helpful when you don't know exactly what it is you're looking for. See the table below for some suggested pre-terms.

**Product name** - the name of a product you would like to promote. Micro Niche Finder will return narrow keywords related to the product.

**Broad keyword phrase** – a word or phrase that has general meaning (such as car, credit card, fishing, etc.) Micro Niche Finder will return all sorts of niche keyword possibilities.

Here's a list of some *Pre-terms* to get you started:

| Alleviate      | Eliminate  | Make    |
|----------------|------------|---------|
| Best           | Fast       | Prevent |
| Build          | Get Rid Of | Relieve |
| Control        | Help       | Remedy  |
| Correct        | How To     | Remove  |
| Create         | Increase   | Repair  |
| Cure           | Instant    | Revise  |
| Directions     | Learn      | Solve   |
| Do It Yourself |            | Sooth   |

Another way to begin your search is to click the **Hot Trends** or **Brainstorm** buttons to return a list of keyword results.

**Hot Trends** – returns a list of search phrases that are 'hot' right now, according to Google. No search counts are displayed because we're getting this information from a different source than we use for general searches. You may click on the *Dig This, Exact Phrase Count, Ad Cost* and *Get OCI* links to retrieve the specific information for a phrase.

**Brainstorm** – returns a random list of 'hot' product ideas. Use this function if you're stuck for new ideas. You may click on the *Dig This, Exact Phrase Count, Ad Cost* and *Get OCI* links to retrieve the specific information for a phrase.

# 5. SEARCH SCREEN

After entering a search term and clicking the **Search** button, you will see a Google Verification screen like the one displayed here:



On this screen, you must type in the characters that you see displayed. For the above example, you would type in "wxofpey" into the Password field and click Continue. This screen will appear sporadically as you use Micro Niche Finder... Google determines the frequency.

Then, the Micro Niche Finder Search Results screen is displayed showing the preliminary results of your search:

| Hor                     | me 🔇 Back 🆻 Manage Searches 📑 Manage Project   | s 🤱 Support 🎒 Downloads   | 🔮 Exit   |                        |         |                   |
|-------------------------|--|---|--|------------------------|---------|-------------------|
| <b>98</b><br>ese r      | (Broad) Search Results for 'cred<br>esults were created on 10/08/08 11:48:31 AM from www.gc  | lit card'<br>ogle.com   |  |                        |         | Goog              |
| Refr<br>:k All<br>d L F | esh from Web Get Checked Exact Phrase Counts Add of<br>Results   Uncheck All Results   Reverse Checks   Delete Che<br>Evant   Phrase | Checked to Project 🛛 🍅 Print Res<br>Ecked Results   Check Filtered Resi | sults<br>ults   Export Results   Export Checked Results  |                        |         |                   |
| rase                    | (click a phrase for options)   | Search Count  | May 2007 - Apr 2008  | Exact Phrase Count     | Ad Cost | Commercial Intent |
|                         | 0 balance transfer credit card   | 14,800  | and the second sec   | Get Exact Phrase Count | 17.32   | Get OCI           |
|                         | 0 credit card offers   | 9,900   | and an and an all and an an  | Get Exact Phrase Count | 22.37   | Get OCI           |
|                         | airline credit card  | 33,100  | and 1990 and and and a strategy of the local | Get Exact Phrase Count | 17.17   | Get OCI           |
| 1                       | and credit card  | 74,000  |  | Get Exact Phrase Count | 6.57    | Get OCI           |
| 1                       | apply credit card  | 201,000   |  | Get Exact Phrase Count | 18.01   | Get OCI           |
|                         | apply credit cards   | 27,100  | and an and all and an and a  | Get Exact Phrase Count | 14.11   | Get OCI           |
|                         | apply for a credit card  | 90,500  | and a state of the second  | Get Exact Phrase Count | 11.04   | Get OCI           |
| ŧ.                      | apply for a visa credit card   | 1,900   | Manager Mailling   | Get Exact Phrase Count | 20.78   | Get OCI           |
| 1                       | apply for credit   | 201,000   |  | Get Exact Phrase Count | 17.85   | Get OCI           |
| 1                       | apply for credit card  | 165,000   | and the second state of th | Get Exact Phrase Count | 11.83   | Get OCI           |
| 1                       | apply for credit cards   | 22,200  |  | Get Exact Phrase Count | 13.72   | Get OCI           |
| 1                       | apply for mastercard   | 2,400   | يحددون المتعاقبة   | Get Exact Phrase Count | 11.19   | Get OCI           |
| 1                       | apply for visa card  | 14,800  |  | Get Exact Phrase Count | 18.74   | Get OCI           |
| 1                       | apply for visa credit card   | 9,900   | مسيلال وسيسيد  | Get Exact Phrase Count | 20.79   | Get OCI           |
| Í.                      | applying for a credit card   | 8,100   |  | Get Exact Phrase Count | 16.68   | Get OCI           |
| i                       | bad credit card  | 135,000   |  | Get Exact Phrase Count | 5.27    | Get OCI           |
| 3                       | balance transfer   | 201,000   | and the first and the first and the first and  | Get Exact Phrase Count | 16.45   | Get OCI           |
|                         | balance transfer card  | 60,500  | and the second s | Get Exact Phrase Count | 17.37   | Get OCI           |
|                         | bank credit cards  | 49,500  | Malatara Milatara M  | Get Exact Phrase Count | 7.51    | Get OCI           |
|                         | hanks intro gradit card  | 18 100  | and the second s | Get Evant Phrase Count | 14.70   | Get OCT           |

# **5.A. SEARCH RESULTS – COLUMN DEFINITIONS**

On the Search Results screen, you will see the following column headers:

| R Micro Niche Finder  |                                  |  |                        |         |                   |
|---|----------------------------------|--|------------------------|---------|-------------------|
| Search for: tom hanks   | Search                           | Hot Trends Brainstorm                          | 0                      |         |                   |
| 🗄 🥎 Home 🔇 Back 🆻 Manage Searches 📑 Manage Projects   | 🤶 Support 🎒 Downloads            | 😃 Exit   |                        |         | î                 |
| 297 (Broad) Search Results for 'tenn<br>These results were created on 10/08/08 12:30:08 PM from www.goo | is racket'<br><sup>gle.com</sup> |  |                        |         | Google            |
| Refresh from Web Get Checked Exact Phrase Counts Add C  | necked to Project 👌 Print Re:    | sults  |                        |         |                   |
| Check All Results   Uncheck All Results   Reverse Checks   Delete Chec<br>Broad   Exact   Phrase        | ked Results   Check Filtered Res | ults   Export Results   Export Checked Results |                        |         |                   |
| Phrase (click a phrase for options)   | Search Count                     | May 2007 - Apr 2008                            | Exact Phrase Count     | Ad Cost | Commercial Intent |
| 23 tennis racket  | 320                              |  | Get Exact Phrase Count | 0.05    | Get OCI           |

**Phrase** – these are the niche keyword or keyword phrases that are returned based on the term you entered. Micro Niche Finder will return up to several hundred different phrases for every base term you enter.

Clicking the **Phrase** column header will cause Micro Niche Finder to sort the results in ascending alphabetical order by *Phrase*. Clicking the **Phrase** column header a second time will sort the results in descending alphabetical order by *Phrase*.

**Search Count** – these are the average monthly counts for the number of times the given phrase was searched in Google each months. There are three possible variations of the search count: **Broad**, **Exact** and **Phrase**. The values in this column <u>default</u> to the **Exact** Search Count, but you can use the links just above the Phrase column header to view any of the three types of Search Counts:

**Broad** - these search counts include searches in which all of the words from the search phrase were used, but not necessarily in the same order.

**Exact** – these search counts include searches in which the searcher entered the phrase exactly as it appears in the first column.

**Phrase** - these search counts include searches in which all of the words from the search phrase were used, in the same order, but possibly with additional words.

When searching for your niche market, think of these counts as the demand in the market.

Clicking the **Search Count** Column header will cause Micro Niche Finder to sort the results in ascending order by *Search Count*. Clicking the **Search Count** Column header a second time will sort the results in descending order by *Search Count*.

**Date Range for Previous 12 Months** – these bar graphs represent the search count trend over the past 12 months.

**Exact Phrase Count** – these are the number of web pages that are indexed in Google for the given exact phrase. This is the count returned by Google when a searcher enters a search

phrase with quotes. This count is returned by clicking the **Get Exact Phrase Count** link for each phrase (you must click the link to get this data because Micro Niche Finder retrieves it from a different source than the ones used for general searches.) The counts are saved and automatically displayed the next time you search for the same term within Micro Niche Finder. <u>When searching for your niche market, think of these counts as the competition in the market.</u>

Clicking the **Exact Phrase Count** column header will cause Micro Niche Finder to sort the results in ascending order by *Exact Phrase Count*. Clicking the **Exact Phrase Count** column header a second time will sort the results in descending order by *Exact Phrase Count*.

**Ad Cost** – these are the approximate costs for the top ad position in Google Adwords for the given phrase.

Clicking the **Ad Cost** column header will cause Micro Niche Finder to sort the results in descending order by *Ad Cost*. Clicking the **Ad Cost** column header a second time will sort the results in ascending order by *Ad Cost*.

**Commercial Intent** – these values represent the Microsoft OCI (or **O**nline **C**ommercial Intent) index. They show the likelihood of a searcher making a purchase based on the search phrase he entered. If an OCI is .5 or greater, it means there is strong commercial intent on the part of the searcher. To retrieve an OCI value, click the **Get OCI** link for that phrase.

Clicking the **Commercial Intent** column header will cause Micro Niche Finder to sort the results in ascending order by *OCI*. Clicking the **Commercial Intent** column header a second time will sort the results in descending order by *OCI*.

#### **5.B. SEARCH RESULTS – ADDITIONAL OPTIONS**

On the Search Results screen, there are additional options for manipulating and viewing your results:

Refresh from Web Get Checked Exact Phrase Counts Add Checked to Project 🍰 Print Results
Check All Results | Uncheck All Results | Reverse Checke | Delete Checked Results | Check Filtered Results | Export Results | Export Checked Results

**Refresh from Web** – Micro Niche Finder automatically saves your past searches and results in its search history. So, if you enter a search phrase that matches a previously saved search, Micro Niche Finder pulls the data from its database rather than retrieving it from the various sources on the internet. However, you may override this by clicking **Refresh from Web** which will force Micro Niche Finder to update the results from the Internet.

Note: Refresh from Web does not update Exact Phrase Count.

The following three features work with the check boxes found to the left of each phrase. By checking the boxes next to the phrases you wish to work with you can perform the following tasks:

**Get Checked Exact Phrase Count** – retrieves and displays the Exact Phrase Counts for all the checked phrases. The following screen appears when you select this function:

| Micro Niche Finder will attempt to re<br>all selected phrases. This may take | etrieve Exact Phrase Counts for<br>several minutes to complete, |
|--|---|
| Please note that performing too ma   | ny 'automatic' Exact Phrase searc                               |
| Results from Web   | Results from Current Country Only                               |
| Search Engine Courtesy:  | Default   |
|  | Make this the default   |
| Click the Continue button to procee  | d, or the Cancel button to return                               |

The **Search Engine Courtesy** value defaults to the setting you chose on the Home Page. If you wish, you may change it for this search. To make this setting your new default, check the **Make this the default** checkbox. For a detailed description of the Search Engine Courtesy setting, see section 2.C of this manual.

**Get Checked Ad Cost** – retrieves and displays the Google Adword Ad Cost for all checked phrases. NOTE: This option appears only on Hot Trend, Brainstorm, Google Suggest and LSI searches (when the Ad Costs are not automatically retrieved and listed).

**Add Checked to Project** – adds the checked phrases to either a new or an existing search project (for more details, see **Manage Projects** Section later in this manual).

**Print Results –** creates a printer friendly HTML file of the current results. You may then print the results from your browser.

**Check All Results –** checks all the phrases in the current result set.

**Uncheck All Results –**unchecks all the phrases in the current result set.

**Reverse Checks** –reverses the current checks, i.e., checked phrases become unchecked and unchecked phrases become checked.

**Delete Checked Results –** deletes the currently checked phrases.

**Check Filtered Results** – checks all the results that match the filtering criteria you provide. The following screen is displayed when you click the **Check Filtered Results** link:

|   |   | Cificena.  |   |
|---|---|--|---|
| Search Count<br>Exact Match Count<br>Ad Cost<br>OCI | - | is greater than<br>is less than<br>is equal to<br>is between | - |
| Value: 000  | 1 |  |   |
| value. 599  | 1 |  |   |

In the **Field** box, select the field you want to base your filter against. In the **Criteria** box, select the math operator you want to use and in the **Value** box, enter the number to complete your filter equation. *The example above will select all search phrases with a Search Count that is greater than 999*.

**Export Results** – exports the current results. You may export to the following formats: CSV, DBF, XML, XLS, TAB

**Export Checked Results -** exports only the checked results. You may export to the following formats: CSV, DBF, XML, XLS, TAB

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### **5.C. SEARCH RESULTS – PHRASE-SPECIFIC OPTIONS**

Micro Niche Finder offers several more options that are specific to a single phrase. To view these options, simply click on one of the phrases listed in the Phrase column. This is the box of options (popup) that appears:



Narrow Dig – zooms in on a keyword phrase to find more specific results.

Broad Dig – finds wider-ranging terms related to the base keyword phrase.

**Google Suggest Keyword Search** – returns a Google Suggest list of keywords. Google Suggest is a feature that analyzes your keyword phrase and offers relevant suggested search terms. This is another source for keywords that you may not find in your other searches.

**LSI Search** - LSI (or Latent Semantic Index) is a term used to describe a theoretical process in which a search engine determines the subject of a webpage based on the commonality of keywords within the text. For our use, this simply means that your website should talk about your main topic in a variety of ways using different keywords throughout. For example, if your web page is about pasta, then you should include keywords within the text that are relevant to pasta: cooking, dining, Italian food, pizza, spaghetti, wine, etc.

Selecting this option from the list on the popup will return a list of LSI keyword phrases that go with the phrase you selected. You can use this list two different ways:

1. As you construct your webpage, be sure to use at least 7 of the listed LSI keyword phrases. This will strengthen your LSI and give your webpage more favorable Google search results.

2. In your search for a niche market, this function will give you additional keywords that may or may not come up in other keyword searches within Micro Niche Finder.

**Google Trend** – returns a Google Trend Chart that displays the search volume for the phrase (where available.)

**Google Hot Trends** – this option appears only if the selected phrase is a Google Hot Trend. If you select this option, you'll be taken to the Google Hot Trend page relevant to the selected phrase.

**Google Search** – returns Google search results for the phrase.

**Google Exact Phrase Search** – returns Google search results for the phrase in quotes.

**Google News Search** – returns Google News search results for the phrase.

**Unlicensed (Commercial) Content** – returns content related to the keyword phrase that is free to use or share commercially.

**Unlicensed (Non-Commercial) Content** – returns content related to the keyword phrase that is free to use or share non-commercially.

**ClickBank Marketplace Search** – searches the ClickBank Marketplace for Affiliate products related to the phrase.

**Search for Affiliate Programs** – searches Google for Affiliate products related to the phrase.

Amazon Search – searches for the keyword phrase on Amazon.

**Google Product Search** – returns Google Shopping search results for the phrase.

**DomainTools Lookup** – performs a Domain Name Search to determine if a Keyword Phrase is available as a .com Domain Name.

**E-Zine Articles** – searches <u>www.ezinearticles.com</u> for the keyword phrase. It is useful to find out how many competing articles there are for the keyword phrase.

**Strength of Competition** (SOC) – selecting this option opens a screen like the one here:

|                           | Click here to retrieve SOC  |
|---------------------------|---|
| You can re<br>by clicking | etrieve the individual parts of the Strength of Competition<br>9 the links below. |
|                           | inanchor Count: Click to retrieve   |
|                           | intitle Count: Click to retrieve  |
|                           | inurl Count: Click to retrieve  |

Use the **Click here to retrieve SOC** link to display an icon and a value that represent how strong the existing competition is for the given phrase:

Strong Competition - a difficult market to grab a foothold in Google.

Moderate Competition - a moderately easy market to rank in Google.

**Light Competition** - should be relatively easy to rank for this term in Google.

SOC is calculated by determining how many sites have done a minimum amount of SEO (Search Engine Optimization) for a given keyword phrase. In calculating SOC, we look at the following factors:

*inAnchor Count* – How many sites are linking to the target site with the keyword phrase as the anchor text?

*intitle Count* – How many sites use the Keyword phrase as part of the title of the page?

inurl Count- How many sites use the keyword phrase as part of the URL?

To view the values for each of these factors, you may use the corresponding **Click to retrieve** link.

**Caution about SOC:** SOC is extremely Google intensive (meaning it has to make a lot of data pulls from Google) so you should use it sparingly in order to avoid getting temporarily banned by Google. You should only check SOC when *Search Count* and *Exact Phrase Count* indicate that you have a potential good market. It's pointless to spend time retrieving SOC for phrases with fewer than 250 searches since those are not good markets anyway.

Use *SOC* in conjunction with *Exact Phrase Count* to determine how difficult it will be to penetrate a niche market:

#### So, What is a Potentially Good Market?

I knew you were going to ask that! 😊

As a general rule of thumb, I look for a keyword phrase with: Search Count of at least 250 <u>and</u> Exact Phrase Count of less than 10,000

But, I'll go over that number for **Exact Phrase Count** if the **Search Count** is high and **SOC** is good. For example, if I see a **Search Count** of 5000 and an **Exact Phrase Count** of 20,000, then I will look at **SOC**. If the **SOC** is green, I would consider that a good market to target.

That's because the **SOC** is indicating that even though there are many competitors, they are fairly weak and someone should be able to grab a foothold in Google with some good SEO techniques (i.e., backlinks).

**Adword Ads –** retrieves and displays a count of Google Adword Ads for the selected phrase.

| Phrase:           |                               |
|-------------------|-------------------------------|
| pirdfeeders for k | ids                           |
|                   |                               |
| Sponsored Lin     | ks Count is: 49               |
| Click Her         | e to Open in Your Web Browser |
| Concrete Process  | e to operative treb biotiser  |
|                   | []                            |
|                   | Close                         |

Select the **Click Here to Open in Your Web Browser** link to view the ads themselves.

**Copy Phrase** – copies the current phrase to the Windows clipboard for access in other applications.

**Copy All Phrases** – copies all phrases to the Windows clipboard for access in other applications.

**Copy Checked Phrases –** copies checked phrases to the Windows clipboard for access in other applications.

**Check All | Uncheck All** – checks or unchecks all phrases.

| Notes: |  |
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# 6. SAVED SEARCHES

Every search that you do in Micro Niche Finder is saved in a local database on your computer. To view these searches on the Manage Searches screen, either click the **Manage Searches** icon on the Home Page or use the **Click here to Manage your Saved Searches** link on the Home Page.

| Micro Niche Finder                 |                                     |                    |          |               |         |
|------------------------------------|-------------------------------------|--------------------|----------|---------------|---------|
| earch for:                         | ▼ <u>S</u> earch                    | Hot <u>T</u> rends | ainstorm |               |         |
| 😚 Home 🧿 Back 🔎 Manage Searches 📑  | Manage Projects 🤱 Support 🎒 Downloa | ds 🔮 Exit          |          |               |         |
| Manage Searches                    |                                     |                    |          |               |         |
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| brainstorm: 09/25/08 at 07:16:32   | 09/25/08 07:16:32 AM                | www.google.com     | ň        |               |         |
| prainstorm: 09/28/08 at 17:41:54   | 09/28/08 05:41:54 PM                | www.google.com     | õ        |               |         |
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| aredit card                        | 10/08/08 11:48:31 AM                | www.google.com     | Q        |               |         |
| credit cards                       | 09/26/08 07:31:45 PM                | www.google.com     | Q        |               |         |
| F                                  |                                     |                    |          |               |         |
| Return to Top]                     |                                     |                    |          |               |         |
| lick here to delete all F searches |                                     |                    |          |               |         |
| Phrase                             | Search Date                         | Site               | Delete   |               |         |
| acebook                            | 10/10/08 08:31:59 AM                | www.google.com     | 0        |               |         |
| acebook for moms                   | 10/10/08 08:31:16 AM                | www.google.com     | 0        |               |         |
| G                                  |                                     |                    |          |               |         |
| Return to Top]                     |                                     |                    |          |               |         |
| lick here to delete all G searches |                                     |                    |          |               |         |
| o Niche Finder Version: 4.0.4      |                                     |                    |          | Online 10/15/ | 18 12:1 |
|                                    |                                     | A NEW AND A DECK   |          |               | 1 101   |

The results are alphabetized with an index provided at the top of the page. Simply click the appropriate letter or number in the index and the related searches will appear. Click any of the search phrases to load the search results from the database.

**Note**: If you perform a search by entering a search term into the Search box or by selecting a prior search from the search dropdown box, Micro Niche Finder will load your prior results from your local database just as if you had clicked the search link from the Manage Searches screen.

You can also delete a Search and its related results by clicking on the Delete link to the right of a particular search phrase.

#### 7. MANAGE PROJECTS

In Micro Niche Finder, a project bucket is a user-defined combination of search results. This is a feature you can to use to save various search results for reference at a later time. The advantage of saving your results in a project bucket is that when you create it, you can pick and choose results from one search and then combine those with selected results from another search. You can also add results to an existing project bucket at anytime.

Here's how to add phrases to an existing project bucket and how to create a new project bucket:

- 1. Perform a keyword search.
- 2. Check the phrases you wish to include in the project bucket.
- 3. Click the Add Checked to Project button and this screen appears:

| X                                |
|----------------------------------|
| ou would like to add results to, |
| lick the New button.             |
|                                  |
| i - Terreta                      |
|                                  |

- 4. To add your checked results to an existing project bucket, click the down-arrow for a list of project buckets, select the one you want and click the **Save** button.
- 5. To create a new project bucket:
  - a. Click the **New** button and this screen appears:

| New P                    | roject Bu                | cket                     |                      |                | X       |
|--------------------------|--------------------------|--------------------------|----------------------|----------------|---------|
| Project Bu<br>into a new | ckets allov<br>group.    | v you to gr              | oup results (        | from various s | earches |
| To create<br>below, the  | a new Pro<br>en dick the | ject Buckel<br>Save butt | t, enter a na<br>on. | me for the bu  | icket   |
| Project I                | Bucket Na                | me:                      |                      |                |         |
|                          | -                        |                          | Conc                 | -1             |         |

- b. Enter a name in the **Project Bucket Name** field and click the **Save** button.
- c. Back on the Select Project Bucket screen, use the down-arrow to select the project bucket you just created and click the **Save** button.

To view your project buckets, click the **Manage Projects** button and you will see a screen like this:

|  | (mark)      |                 |           |  |
|--|-------------|-----------------|-----------|--|
| ch for:  | ▼ Sei       | Hot Trends      | rainstorm |  |
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| lanage Projects  |             |                 |           |  |
| k Here to Create a New Project   |             |                 |           |  |
| 1  |             |                 |           |  |
|  |             |                 |           |  |
| along to Tag   |             |                 |           |  |
| eturn to Top]<br>ick here to delete all B projects                       |             |                 |           |  |
| leturn to Top]<br>lick here to delete all B projects<br>roject Name # of | Results     | Created         | Delete    |  |

Just like on the Saved Searches screen, the projects are alphabetized with an index provided at the top of the page. Simply click the appropriate letter or number in the index and the related projects will appear. Click any of the project bucket names to load the search results from the database.

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#### 8. IMPORTING KEYWORDS AND RESULTS

This function is used for importing a file of keyword phrases. This file may have been generated by another software package and you may wish to perform Micro Niche Finder analyses against the phrases.

To use the import feature you must first prepare your import file. Your import file must be in the following format:

Keyword Phrase, Search Count, Exact Phrase Count

Here is an example of a properly formatted import file:

test phrase,125,7895 test phrase 2,329,85642

This will import two rows of data:

**test phrase** with a search count of **125** and an exact phrase count of **7895 test phrase 2** with a search count of **329** and an exact phrase count of **85642** 

**Note**: do not use commas in the counts to indicate placement. For example, use 123456 instead of 123,456. Commas should only be used to separate the three values.

Also, you may import just the Keyword Phrase without the counts. The format for this is:

keyword phrase 1 keyword phrase 2 keyword phrase 3

If you are importing just the Keyword Phrase you may use Micro Niche Finder to return the Search Count and/or Exact Phrase Count.

Once your file is formatted correctly, save it as either a **.txt** or **.csv** file. The file name itself may be anything you want. When you are ready to import, click the **Click Here to Import Keywords and Results** link on the Home Page. The following screen will appear:

|   | Micro Niche Finder can import keywords and phrases from<br>comma-delimited files.   |
|---|---|
|   | To select a file to import, click the '' button below. After<br>selecting the file, select the Google Server you want to use<br>for Exact Match Counts and Strength of Competition. |
| Y | Google Server: Default Google Server  |
|   | Import Name:  |
|   | Click the Import button below to import the file.   |

|   | affiliates  | Day.  |  |       |   |        |
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| My Recent<br>Documents<br>Desktop<br>My Documents | backup<br>data<br>download<br>features<br>ideas<br>ideas<br>redirect<br>releases<br>scripts<br>support faq<br>user guide<br>videos<br>website | box.jpg<br>header.bmp<br>header-big.bmp<br>header-big.jpg<br>header-big.jpg<br>header-big.jpg |  |       |   |        |
|   | Select Import File:   | import.txt  |  | ~     | C | Select |
| My Network  | Files of type:  | All Files (*.*)   |  | <br>~ | ſ | Cancel |

Choose the **Google Server** you wish to use for Exact Match and SOC counts. The default Google Server is the U.S. server. Use the **Import Name** field to enter a name for this import. If you leave this field blank, then Micro Niche Finder will name the import using the current date and time. Then, click the ellipsis button **Import** browse to your import file. The following screen will appear:

Click on your import file and click the **Select** button. Micro Niche Finder will begin importing your file and you will see the following screen while the file is loading:

| 👌 Import Keywords and Phras | ies 💌  |
|-----------------------------|--|
|                             | Micro Niche Finder can import keywords and phrases from<br>comma-delimited files.<br>To select a file to import, click the '' button below. After<br>selecting the file, select the Google Server you want to use<br>for Exact Match Counts and Strength of Competition. |
|                             | Loading  |
|                             | Google Server: Default Google Server   |
|                             | Import Name:   |
|                             | Click the Import button below to import the file.  |
| 0                           | Import Close   |

Depending on how large your import file is, loading may take a few seconds or several minutes. After loading is complete, you will see the following screen:

| 👌 Import Keywords and Phra | ises 💽  |
|----------------------------|---|
|                            | Micro Niche Finder can import keywords and phrases from<br>comma-delimited files.   |
|                            | To select a file to import, click the '' button below. After selecting the file, select the Google Server you want to use for Exact Match Counts and Strength of Competition. |
|                            | C:\USERS\USER\DOCUMENTS\MICRO NICHE FIN   |
|                            | Google Server: Default Google Server  |
|                            | Import Name:  |
|                            | Click the Import button below to import the file.   |
|                            | Close   |

Click the **Import** button to begin importing. Once the import is complete you'll see the results:

| A Home 🙆 Back 🖉 Manage Searches   | Manage Projects 🤗 Support 🎒 Downloads 🎯 Exit  |                    |             |                   |
|---|---|--------------------|-------------|-------------------|
| 2 Search Results for 'impor<br>hese results were created on 10/08/08 01:16:25                 | rted: 10/08/08 at 13:16:25'<br>FM from www.google.com   |                    |             | Goog              |
| Refresh from Web Get Checked Exact Phra-<br>eck All Results   Uncheck All Results   Reverse C | se Counts Get Checked Ad Cost Add Checked to Project 😓 Print Results<br>hecks   Delete Checked Results   Check Filkered Results   Export Results   Export | Checked Results    |             |                   |
| bad   Exact   Phrase  | Search Count  | Exact Phrase Count | Ad Cost     | Commercial Intent |
| hrase (click a phrase for options)  |   | 7.005              | Get Ad Cost | Get OCI           |
| irase (dick a phrase for options)<br>test phrase  | 125   | 7,695              |             | due o'er          |
| nrase (click a phrase for options)<br>test phrase<br>test phrase 2                            | 125<br>329  | 85,642             | Get Ad Cost | Get OCI           |

All imported results are stored under **Imported:** in the Manage Searches screen. If there are more then 300 imported keyword phrases they will be stored in groups of 300:

| arch for: Imported: 04/26/08 at 13:43:06 : Part 1 🛛 🥑 🛛 |              |                       | h Hot <u>T</u> ren | ds Brainstorm | ] 🗞 (    |
|---|--------------|-----------------------|--------------------|---------------|----------|
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|   |              |                       |                    |               |          |
| L<br>Return to Top]                                     |              |                       |                    |               |          |
|   |              |                       |                    |               |          |
| lick here to delete all I searches                      |              |                       |                    |               |          |
| Phrase  | # of Results | Search Date           | Site               | Delete        |          |
| Imported: 04/26/08 at 13:43:06 : Part 1                 | 300          | 04/26/08 01:43:06 PM  | www.google.com     | 0             |          |
| Imported: 04/26/08 at 13;43:06 ; Part 10                | 300          | 04/26/08 01:43:07 PM  | www.google.com     | 0             |          |
| Imported: 04/26/08 at 13:43:06 : Part 11                | 300          | 04/26/08 01:43:07 PM  | www.google.com     | 0             |          |
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| Imported: 04/26/08 at 13:43:06 : Part 13                | 300          | 04/26/08 01:43:07 PM  | www.google.com     | 0             |          |
| Imported: 04/26/08 at 13:43:06 : Part 14                | 300          | 04/26/08 01:43:07 PM  | www.google.com     | 0             |          |
| Imported: 04/26/08 at 13:43:06 : Part 15                | ാ00          | 04/26/08 01:43:07 PM  | www.google.com     | 0             |          |
| Imported: 04/26/08 at 13:43:06 : Part 16                | 300          | 04/26/08 01:43:07 PM  | www.google.com     | 0             |          |
| Imported: 04/26/08 at 13:43:06 : Part 17                | 300          | 04/26/08 01:43:07 PM  | www.google.com     | 0             |          |
| Imported: 04/26/08 at 13:43:06 ; Part 18                | 300          | 04/26/08 01:43:07 PM  | www.google.com     | 0             |          |
| Imported 04/26/00 at 12/42/06 1 Dart 10                 | 200          | MU 20100 01 140107 DM | uuuu accalo com    | 0             |          |