WINCROSS®

Exploring

Version 12.0

The
Analytical
Group Inc.

Version 12.0

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Introducing WinCross

WinCross is the most powerful cross tabulation software available today. It is designed to be used by inexperienced analysts who simply want to identify various data relationships and experienced tab spec writers who need flexibility coupled with advanced features.

WinCross is **powerful**. Here are just a few of its features:

- ✓ Wide array of statistical testing, including T-Test, Z-Test, ANOVA and Chi-Square
- ✓ Unlimited number of tables and respondents
- ✓ Multi-threaded processing for machines with multiple processors
- ✓ Glossary logic looping and color-coded editor
- ✓ Up to 6000 rows per table
- ✓ Up to 255 banner columns per banner
- ✓ Memorized reports queue for running tables, frequencies and marginals
- ✓ Create marginals, frequencies, counts and percents
- ✓ Sample balancing and weighting
- ✓ Factor analysis/Segmentation
- ✓ Automatically-generated frequency tables with actual values as row text
- ✓ Job file color coding of specific job file elements for easier identification
- ✓ Data entry and data verification module
- ✓ Sort/Merge module
- ✓ Ability to edit, clean and recode data
- ✓ Automatic table creation from an SPSS (*.sav) file
- ✓ Ability to output a labeled SPSS (*.sav) file
- ✓ Save reports in multiple formats (ASCII, Web browser, Microsoft® Word/RTF, Microsoft Excel, Adobe® PDF format)
- ✓ Save job settings as client profiles for use with new jobs
- ✓ Publish charts to Microsoft Excel, PowerPoint and/or Word
- ✓ Write tables to Excel with multiple formatting options
- ✓ WinCross Runtime
- ✓ Automatic online software updates
- ✓ Advanced Enhanced Text Report formatting options for tables, frequencies, marginals, sample balancing and factor analysis reports

Exploring WinCross

You can use this WinCross Evaluation for 30 days. The WinCross Evaluation copy is limited to processing 100 respondents and 25 tables however; most of the commonly used features are available and let you experience the look and feel of the fully-featured version of WinCross.

An abridged version of the user manual, this guide serves as your personal invitation to explore WinCross' powerful features. Included is a step-by-step evaluation with which you can interactively try the innovative, crosstabulation capabilities of WinCross first-hand.

We think you will find WinCross so easy to use, you can just start exploring on your own! To do so, open the EXAMPLE-VARIABLE.JOB job file and corresponding EXAMPLE.SAV (SPSS) data file or the EXAMPLE-ASCII.JOB job file and corresponding EXAMPLE.DAT (ASCII) data file, installed with your WinCross software, and explore the various menus and their options.

If you can't find what you are looking for during this evaluation, try the extensive WinCross online help, which includes detailed information about all of its features. Additionally, feel free to call us for customer support at:

<div align="center">1.800.WINCROSS   (1.800.946.2767)</div>

For more information about WinCross, phone us, visit our Website at www.AnalyticalGroup.com and/or send an e-mail to info@AnalyticalGroup.com.

About WinCross Filetypes

WinCross creates job files, report files and log files. You furnish the data files which WinCross processes according to your specifications. You open each file separately in WinCross, typically only as it is needed.

A job file contains the job specifications. You can assign any filename, to which WinCross appends its .JOB file extension (filetype). You will be creating another small .JOB file during this evaluation.

A report file contains the results of reports you run in WinCross. Again, you can assign any filename, to which WinCross appends an .RPT file extension or you can save your reports in .RTF (Microsoft Word), .XLS (Microsoft Excel 1997-2003) .XLSX (Microsoft Excel 2007-2010) or .PDF (portable document format).

Optionally, you can save WinCross reports in highly-stylized Enhanced Text reports (*.XML) for displaying and printing from within WinCross and your Internet browser. WinCross saves the custom formatting in a cascading style sheet (*.CSS) file having the same prefix as its parent .XML file. When saving .XML reports, six other files are also automatically created by WinCross. They are:

- {filename}.css
- {filename}_menu.htm
- {filename}_run.htm
- WCCNTENT.xsl
- {filename}_content.htm
- WCMENU.xsl

A log file has the extension, .LG. Such a file contains information about the run, such as the data file used, the number of cases and so on.

Data files are created during a marketing research field study. Most often, they are generated using an Internet survey, CATI (computer-assisted telephone interviewing), CAPI (computer-assisted personal interviewing) software applications such as QueryWeb and WinQuery, also from The Analytical Group, Inc. WinCross does not alter your original data files in any way and accepts many file formats.

We have provided EXAMPLE.SAV for this evaluation. Optionally, an ASCII data file, EXAMPLE.DAT, is also provided and can be used for this hands-on evaluation. The marketing research questionnaire from which these data files were created is found on page 36.

Conventions Used in This Evaluation

As you proceed through the evaluation, the steps you will want to perform are indicated by a blank square (❑). Everything else is narrative, so watch for the squares. Additionally, the squares are provided so that you can check each one as you complete a step. This helps ensure a successful evaluation experience.

Consider the following example:

❑ Enter `User`, then press **Enter**.

Illustrations used in this evaluation generally appear above a series of steps you are about to undertake, with the screen capture depicting how the dialog box should appear once you have completed the subsequent steps.

Quick-Try Evaluation

WinCross lets you create profiles of settings that can be used for future jobs with similar settings. WinCross will always maintain a set of default settings that can be used by selecting *Default* as your **Active profile**. This collection of default settings will always remain the same and cannot be edited. This can be useful when you have a client who likes all of their reports with particular settings. Or, you can use a saved profile as the baseline for a new profile.

Here is how **Profile Settings** and **Job Settings** work:

Profile Settings contains the initial settings for your job and are used when you are creating a new job.

Job Settings initially contains the settings from the selected profile for new jobs or the settings from an old job created in a previous version of WinCross. While working on your job, changes you make to **Job Settings** affect all tables in the job file (existing or new).

You can still make changes to individual tables using **Setup|Tables** or to a group of tables using **Setup|Globally Modify Tables** as in previous versions of WinCross.

WinCross jobs created in older versions of WinCross will keep their **Job Settings**. These existing jobs will not use the **Profile Settings** feature.

New jobs created in WinCross 12.0 will require the selection of a profile first. WinCross contains a **Default Profile**.

Use **Setup|Profile Settings** to review the **Default Profile** settings to determine if this profile will work for you when creating new jobs. Or, you may want to create a new profile. This can be done by making changes to the **Default Profile** settings and saving it as a new profile name. Saving new profiles will allow you to create a set of custom profiles you can use when creating new jobs.

There are two ways to create a new profile. You can use each tab of **Profile Settings** to change your settings or you can select **Import Settings from Active Job** to create a profile from the settings of an existing WinCross job file. Whenever changes are made to profile settings, WinCross will ask you to name the profile. You can replace an existing profile (with the exception of **Default Profile**) or you can create a new profile by supplying a new name.

In summary, when you start a new job in WinCross 12.0, you will be asked to select a profile. This is true even when you are using your SPSS data file to create a new job. Once a new job has been started, you would *NOT* make changes to your job using **Setup|Profile Settings**. Changes to the job file from that point on would be made using **Setup|Job Settings**, **Setup|Tables** or **Setup|Globally Modify Tables**.

1. Creating a New Profile

To begin a new job in WinCross, you must select a profile. Since `Default` is the only profile available to you as a new user, let's create a new profile for use with this evaluation.

❑ Select **Setup|Profile Settings** to display the **Profile Settings** dialog page.
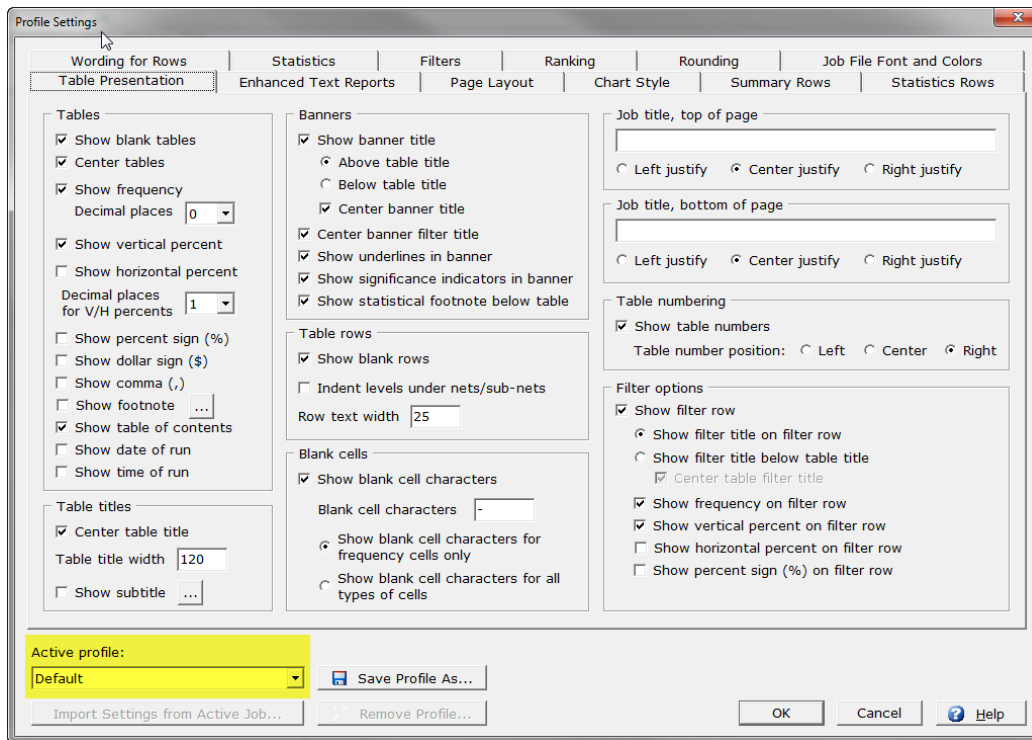
Notice that `Default` is the **Active profile** on the **Profile Settings** dialog page. The **Profile Settings** tabs currently contain the settings of the `Default` profile.

❑ Select the **Table Presentation** tab of **Profile Settings** if it is not already the currently selected tab.
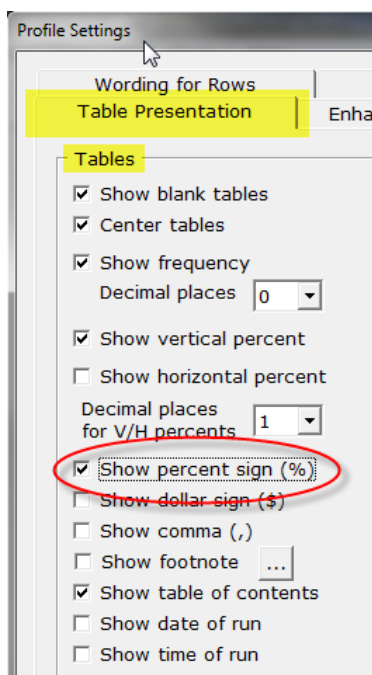
❑ Select the **Show percent sign (%)** option in the **Tables** box of **Profile Settings**.

❑ Now, select the **Filters** tab on the **Profile Settings** dialog page.
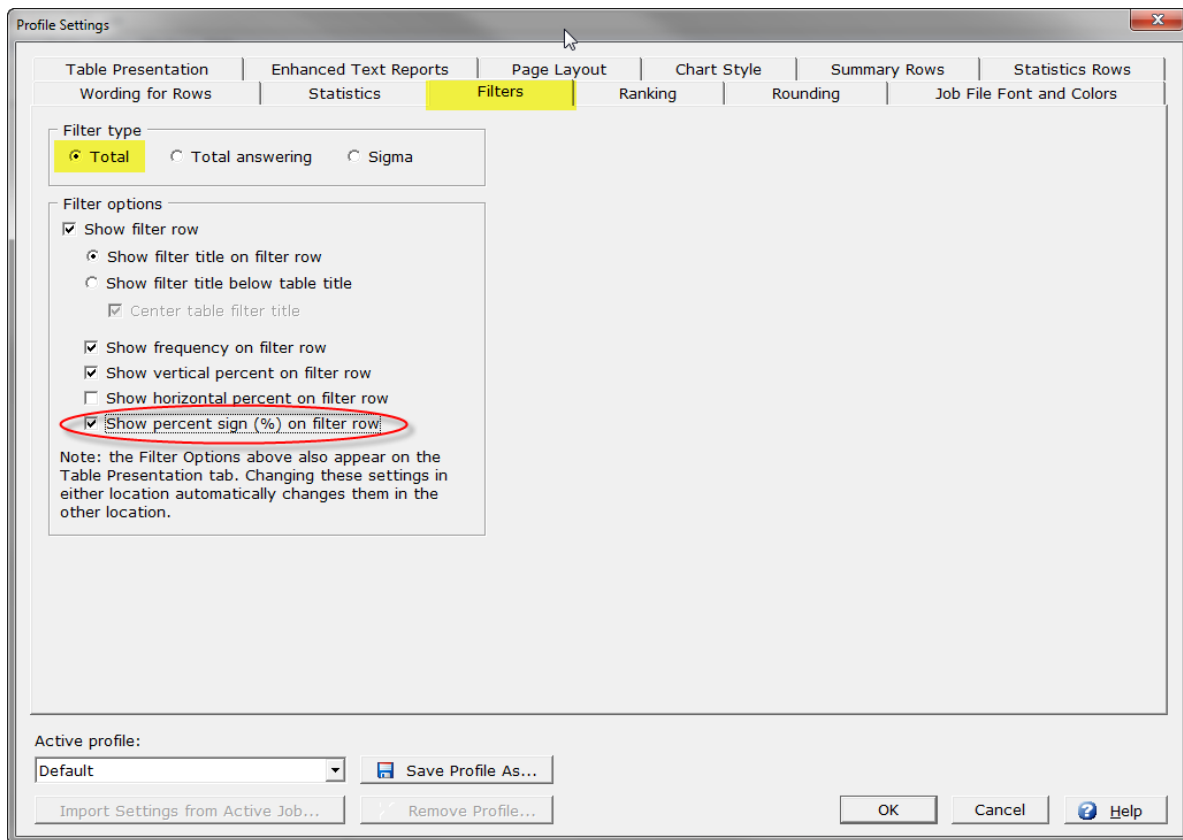
The majority of your tables will be based to total respondents; this means that all "No answer" responses from the questionnaire will be included in your tables, but they will not show a percent (select **Help** within this dialog box for more information about **Profile Settings|Filter** options).

❑ Confirm the **Filter type** of **Total** is selected.

❑ Select the **Show percent sign (%) on filter row** option.

The other selected **Filter options**, **Show filter title on filter row**, **Show frequency on filter row** and **Show vertical percent on filter row**, will also be desirable. (Again, we suggest referencing the online **Help** within any dialog box any time you would like more information about one or more options.)

Let's save this profile with a descriptive name so we can use it in the future for other jobs that require similar settings.

❑ Select **Save Profile As** to save the profile as a new name.
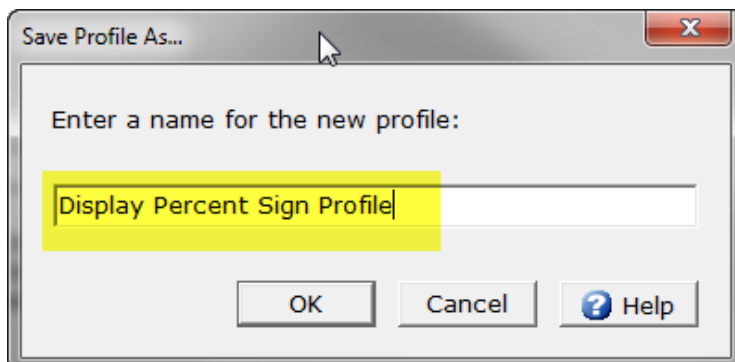
❑ Enter `Display Percent Sign Profile` as the new profile name.

❑ Select **OK** to close the **Save Profile As** dialog box.

Congratulations! `Display_Percent_Sign_Profile` has been saved as a new profile and contains the settings for the tables you will create for your new job. Later you will learn how to override these settings for an individual table(s).

❑ Select **OK** to close the **Profile Settings** dialog page.

2. Creating a New Job

To begin a new job in WinCross, you must select **File|New Job** or **File|New Job from SPSS File**. For purposes of this evaluation, we will use **File|New Job from SPSS File**. This is the easiest way to quickly create tables if your data file is a labeled SPSS file.

❑ Select **File|New Job from SPSS File**.
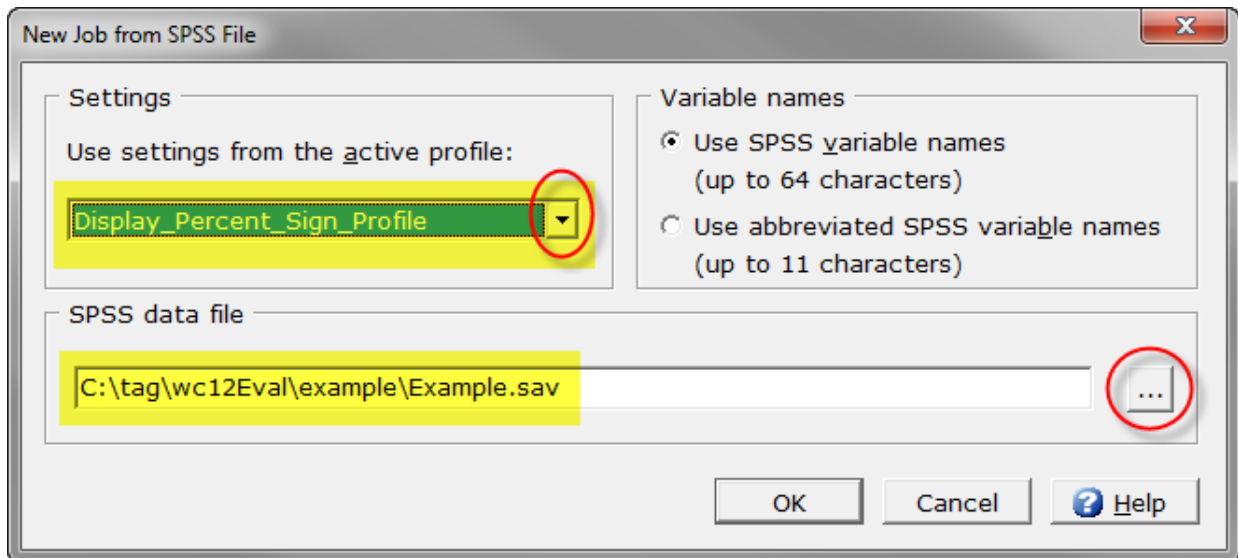
❑ Click on the dropdown arrow on the **New Job from SPSS File** dialog box to select the profile you just saved, `Display_Percent_Sign_Profile`.

❑ Select **OK** to use `Display_Percent_Sign_Profile` as the profile for your new job.

❑ Select the **Browse** button in the **SPSS data file** list box to browse to the `C:\TAG\WC12EVAL\EXAMPLE` folder and select `EXAMPLE.SAV` as the SPSS data file.

❑ Select **OK** to create a new job from the `EXAMPLE.SAV` SPSS data file.
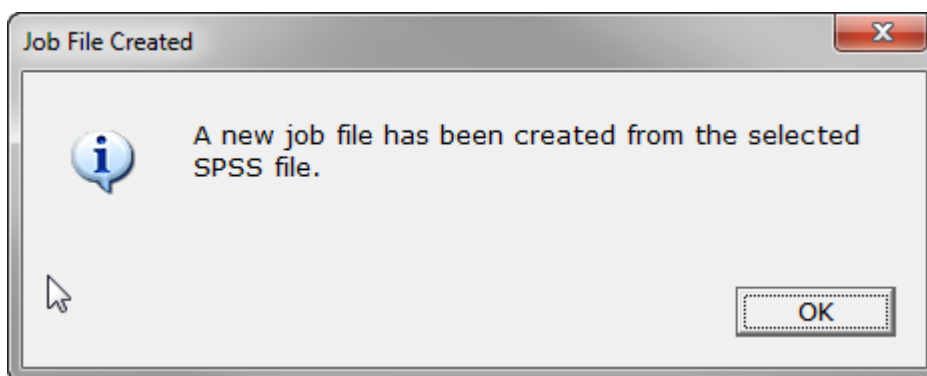
❑ Select **OK** to close the **Job File Created** message box.

WinCross uses the variable names from the SPSS data file as table names, the value labels as row text, the values as codes and the variable labels as table titles.

The title bar on the WinCross main menu, now displays **WinCross: New Job**.

3. Opening Your Data File

Selecting the SPSS data file for use in creating a new job does *NOT* open the date file – you will still need to open the data file after creating the tables.
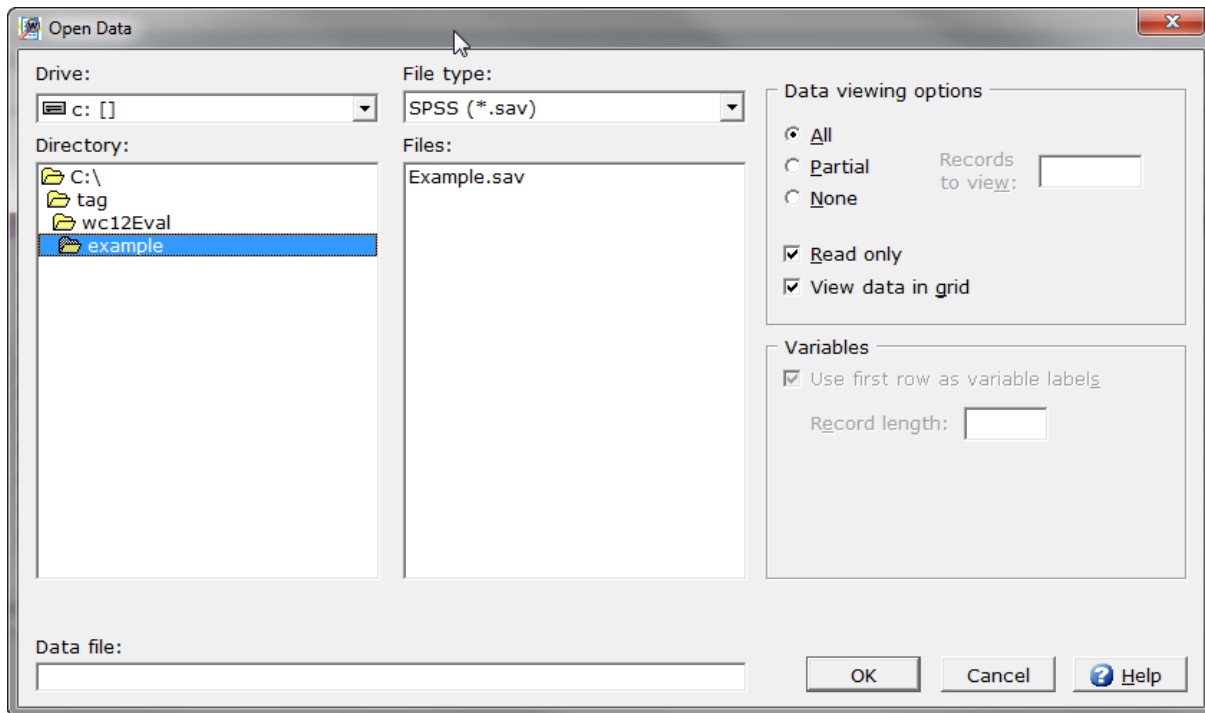
❑ Select **File|Open|Open data** to open your data file.
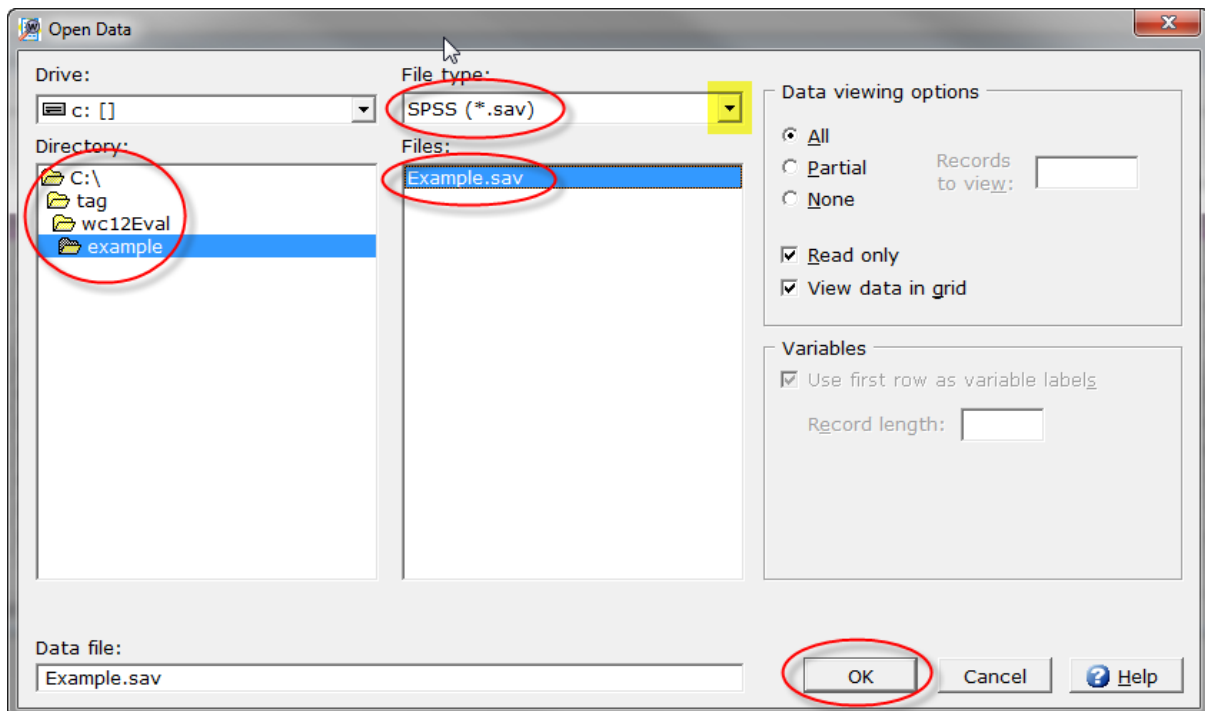
❑ Select **SPSS (*.sav)** from the dropdown list of file types.

❑ Select EXAMPLE.SAV within the C:\TAG\WC12EVAL\EXAMPLE subfolder.

❑ Select **OK** on the **Open Data** dialog box to open the data file selected.

4. Adding a Table with Rows

If you were using a non-labeled SPSS file or an ASCII data file and used **File|New Job** to begin a new job, you would be ready to add a new table at this point. Please refer to the sample questionnaire on page 36 of this *WinCross Exploring Guide* for this *Adding a Table with Rows* section.
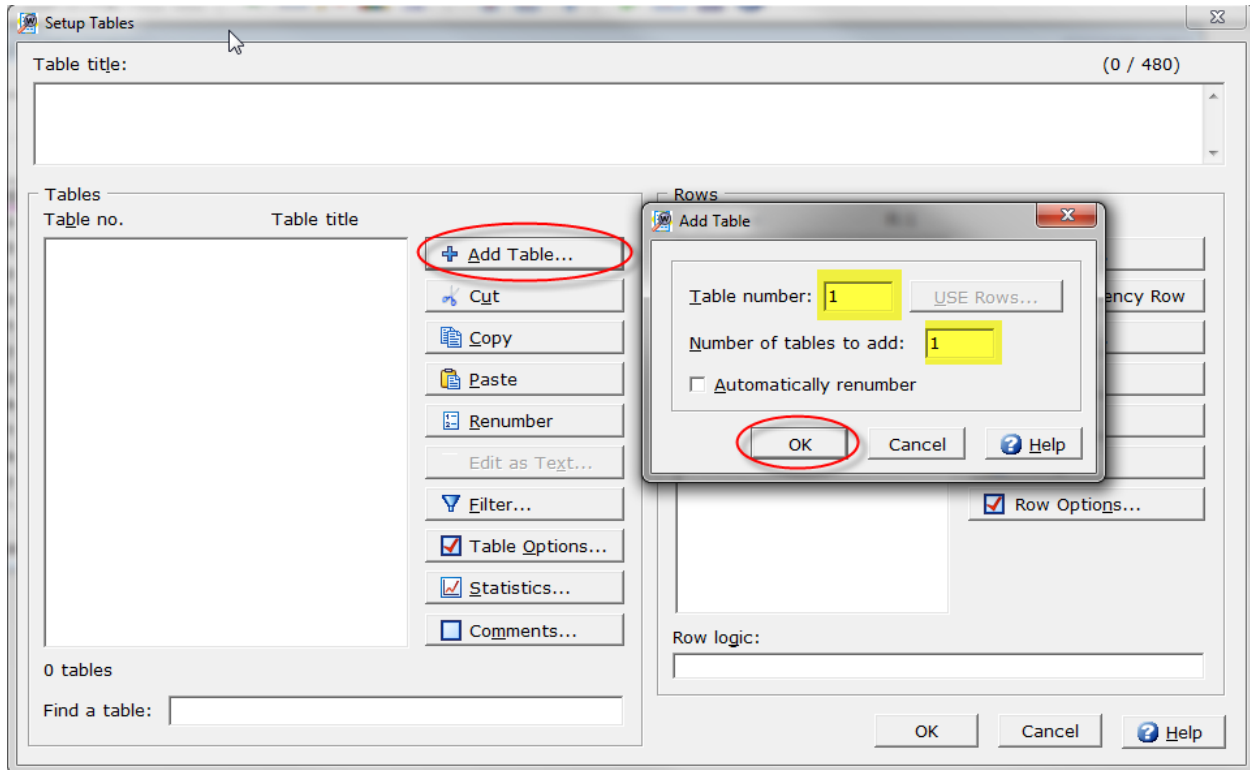
If you are using a labeled SPSS data file and used **File|New Job from SPSS file** to begin a new job, you can skip to the next section of this evaluation – *Making Changes to Tables Created from a Labeled SPSS File*.

- ❑ Select **Setup|Tables**.
- ❑ Select **Add Table**.
- ❑ Select **OK** to accept the default **Table number** and **Number of tables to add**.

Referring to the sample questionnaire, the first table to create is entitled Q.1 Hours per week spent participating in outdoor activities at Arizona parks. This will become the title of your first table. You will then start adding rows representing the answer choices for each question in the sample questionnaire.

- ❑ Enter `Q.1 Hours per week spent participating in outdoor activities at Arizona parks` in the **Table title** field of the **Setup Tables** dialog box.
- ❑ Select **Add Row**.
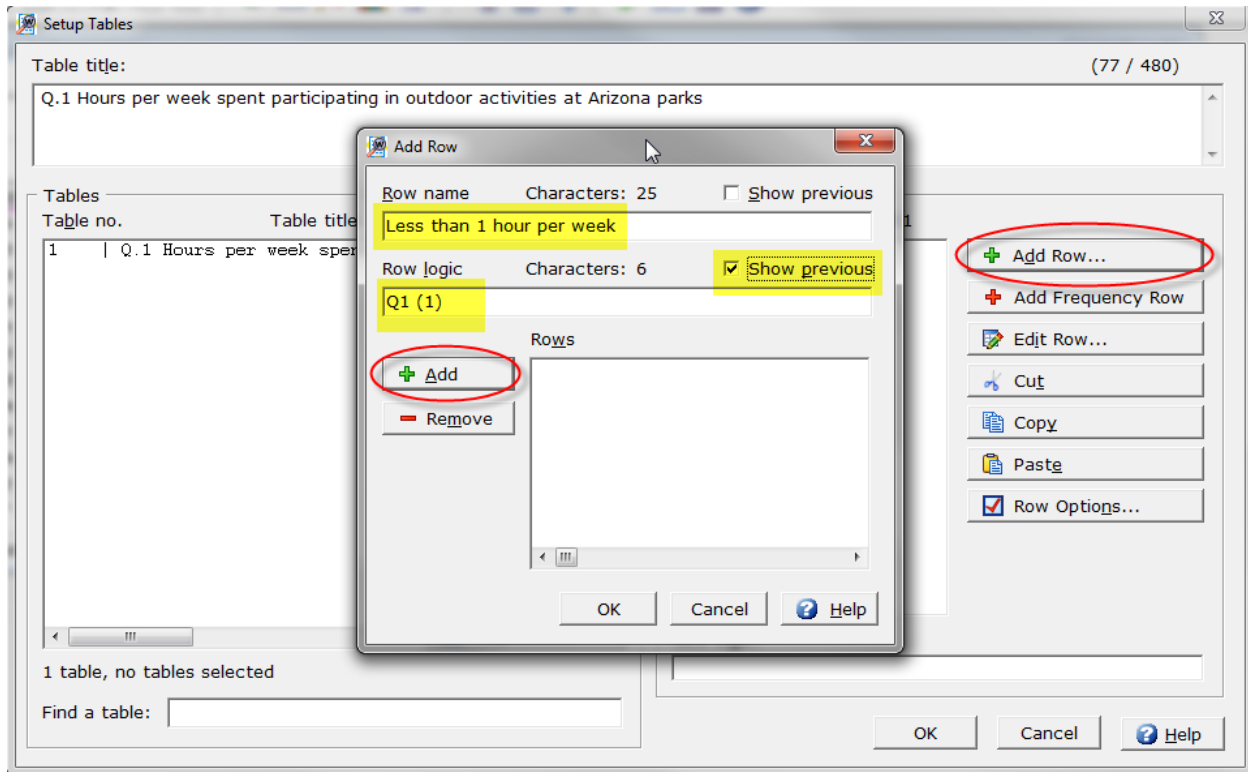
Since the first answer choice listed under Q.1 on the questionnaire is Less than 1 hour per week, this will be a suitable description for the first row.

❑ Enter `Less than 1 hour per week` in the **Row name** field on the **Add Row** dialog box.

❑ To advance to the next field, either click in the **Row logic** field or press the **Tab** key.

To facilitate making additional row entries, it may be useful to engage certain options within the **Add Row** dialog box. But which options? For that matter, how should you enter crosstab logic in the **Row logic** field?

❑ Select **Help** within the **Add Row** dialog box. Keeping the **Help—Adding Rows** dialog box open, familiarize yourself with its contents, paying particular attention to the two **Show previous** options.

❑ Still within the **Help—Add Row** dialog box, scroll to the **Row logic** heading and select the blue <u>Logic syntax</u> link.

❑ Once you have acquainted yourself with overall logic syntax, select the blue <u>Logic examples</u> link.

❑ Close the **Help** dialog box for now, keeping in mind that the online **Help** provides answers to many of your WinCross questions.

Referring once again to the sample questionnaire, note that `Less than 1 hour per week` (entered a few moments ago) is the first answer choice, or value, in Q1. Logically represented, it becomes denoted as variable Q1, value 1.

There are several rows to add, each representing a different range of hours. To reduce repetitive entries, it will be useful to engage the **Show previous** option for **Row logic**.

❑ With the cursor in the **Row logic** field, enter `Q1(1)`.

❑ Engage the **Show previous** option for **Row logic**. A check mark will appear in the **Show previous** check box.

❑ Select the **Add** button or press **Enter** to add the row.

Your cursor should have returned to the **Row name** field. The contents of the **Row logic** field should remain, as illustrated below. You are ready to enter the remaining answers in the `Q.1 Hours per week spent participating in outdoor activities at Arizona parks` question.

❑ Enter `1-3 hours per week` in the **Row name** field, then press **Tab**.

The cursor moves to the right within the **Row logic** field. `1-3 hours per week` is still variable Q1, but its value is 2. Entering the answers becomes a very quick task if you carefully follow these subsequent instructions:

❑ Press the left cursor key (←) once to place the cursor within the parentheses (shown below).
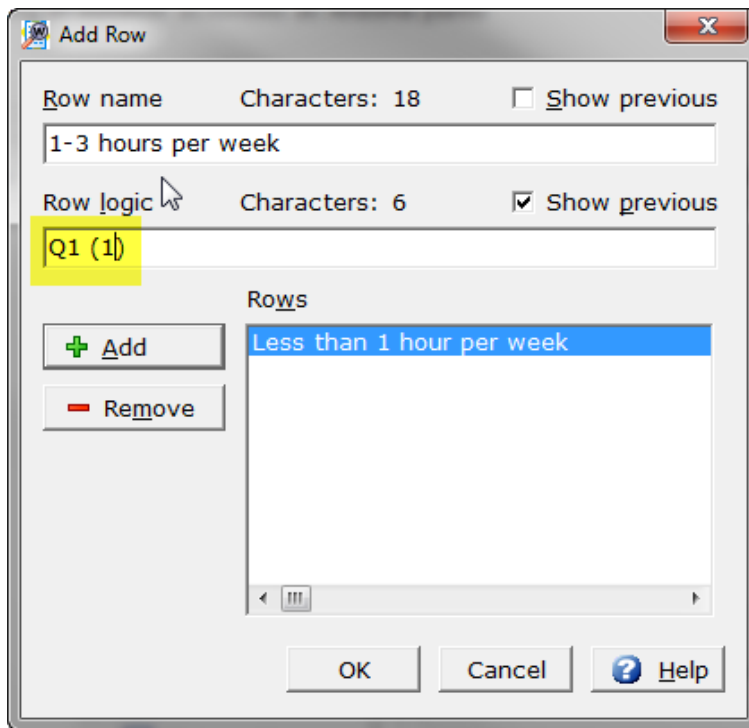
❑ Press the **Backspace** key once to erase the 1 (the `Less than 1 hour per week` value).

❑ Enter 2 (the value for `1-3 hours per week`).

❑ Press **Enter**.

(Since the **Add** button has the focus {i.e., it is surrounded by a dark black border}, pressing **Enter** is the equivalent of using the mouse to select **Add**. The advantage to pressing **Enter** is that you do not have to remove your hands from the keyboard, thereby speeding up this process.)

The cursor has returned to the **Row name** field.

❑ Enter `4-6 hours per week` in the **Row name** field, then press **Tab**.

Note the cursor not only moved within the **Row logic** field, but is now positioned just inside the right parenthesis.

❑ Press the **Backspace** key to erase the 2 (the `1-3 hours per week` value).

❑ Enter 3 (the value for `4-6 hours per week`), then press **Enter**.

❑ Enter `7-9 hours per week` in the **Row name** field, then press **Tab**.

❑ Press the **Backspace** key to erase the 3.

❑ Enter 4, then press **Enter**.

Enter the remaining answers listed on the sample questionnaire.

❑ When you are done entering the answers for `Q.1`, select **OK** to close the **Add Row** dialog box.

5. Making Changes to Tables Created from a Labeled SPSS File

You may not be interested in using all of the tables created from your labeled SPSS data file and/or you may wish to change row text, row logic, table titles or add new tables to your job file. The WinCross **Setup|Tables** menu option lets you make these changes.

❑ Select **Setup|Tables** to display the tables created for you from your labeled SPSS data file.
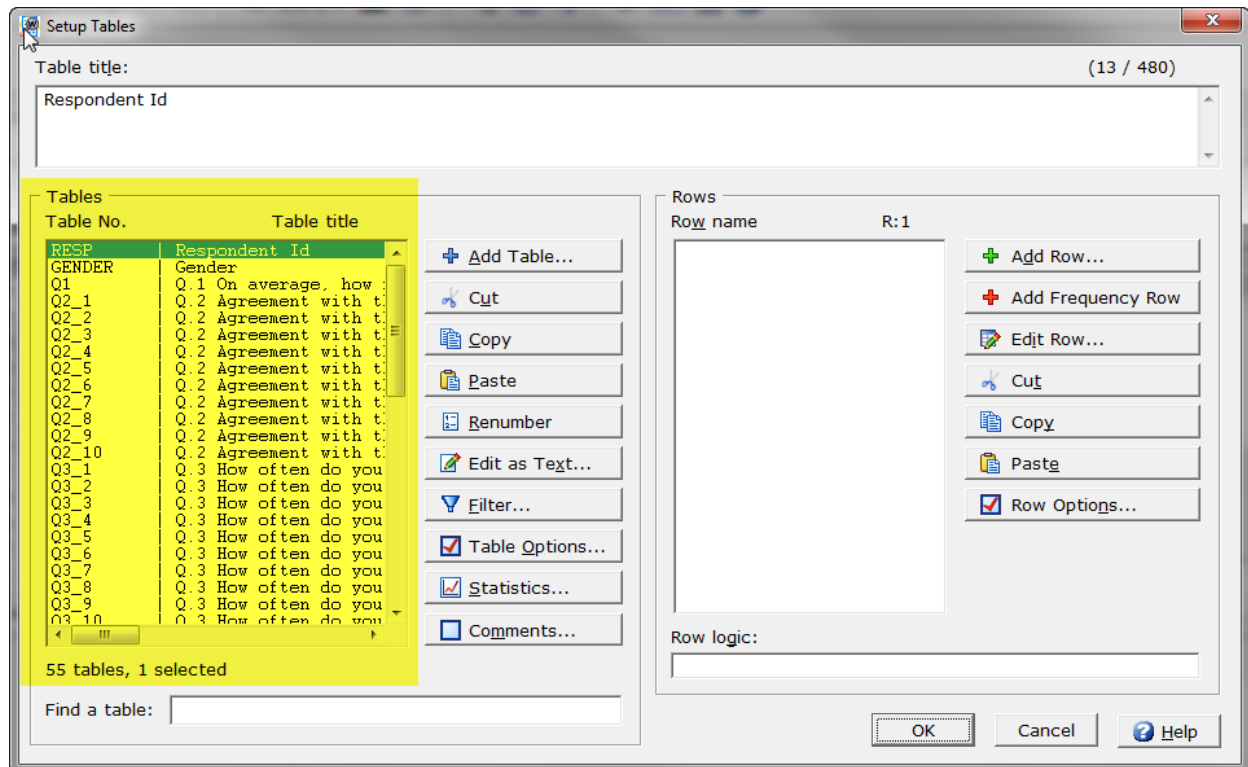
In the example above, you can see that a table was created for the variable RESP from your SPSS data file. This would normally not be a useful table, so you may want to delete that table.

❑ Highlight **Table No.** RESP in the **Tables** list box and select the **Cut** button to delete this table.

❑ Select the next table (GENDER) in the **Tables** list box.
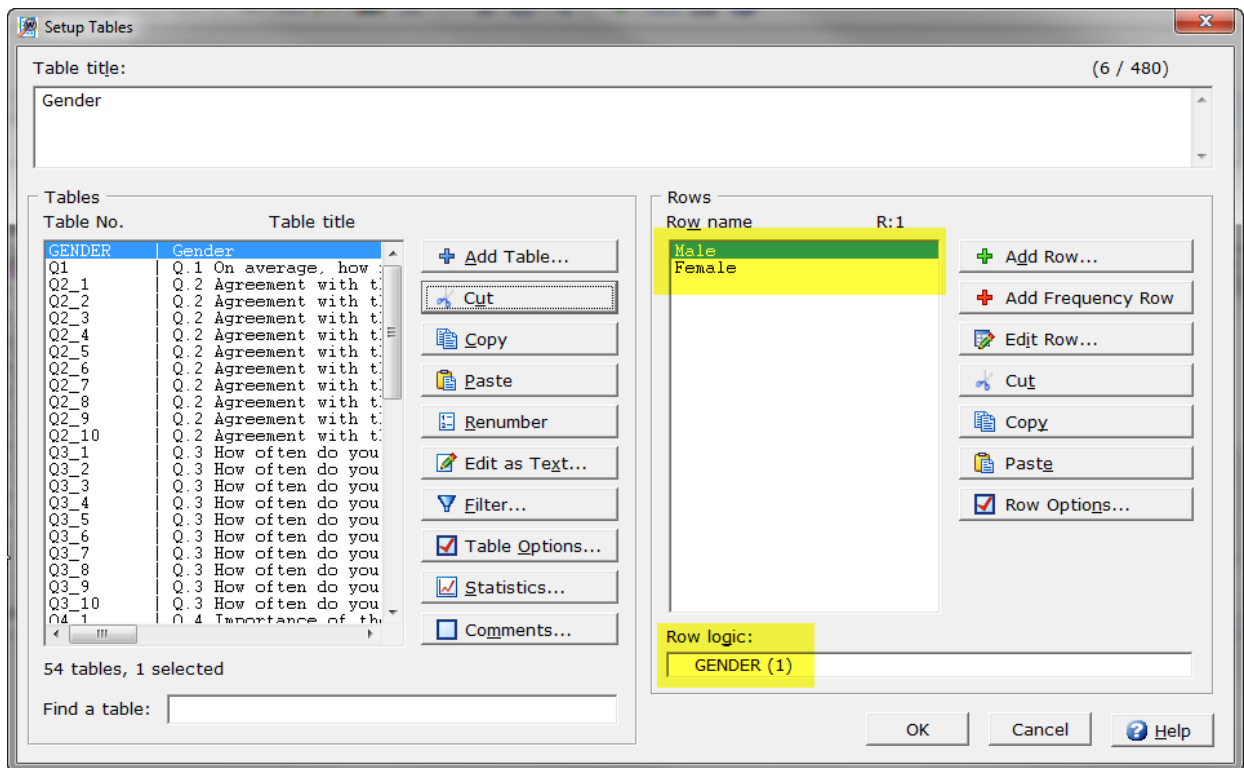
Notice the row names and row logic that were generated for the GENDER table. You can select through the tables in the
Tables list box and make any desired changes using the **Setup|Tables** options without having to enter the majority of the rows
for each table.

6. Adjusting Table Options & Table Filters

You will recall you previously set preferences for WinCross tables using features accessed from the **Setup|Profile Settings** menu. Those settings are in effect for every table created. You will now use table and filter options to change settings for an individual table.
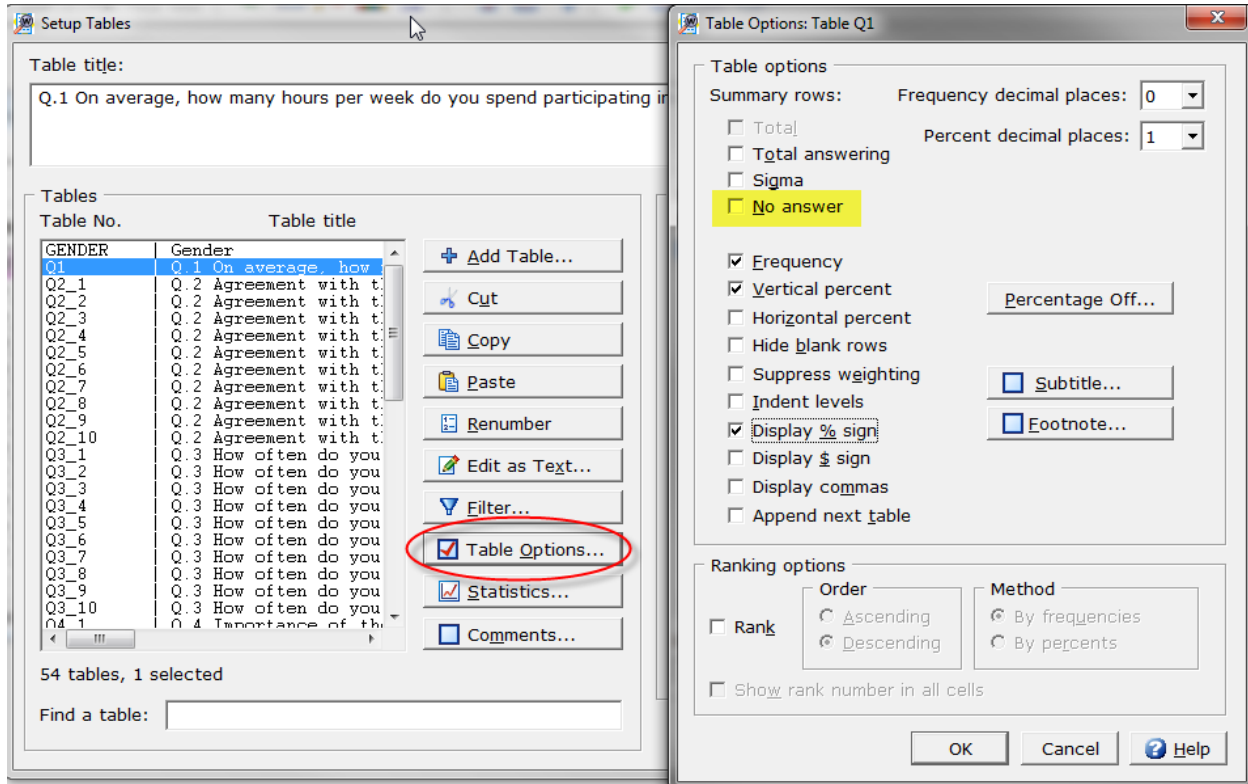
❑ Highlight **Table No.** Q1 in the **Tables** list and select **Table Options**.

❑ Disengage the option entitled, **No answer** (you can select **Help** within the **Table Options** dialog box, then display the Table Options topic to learn about this option).

❑ Select **OK**.

Now you will modify a filter for this table.

❑ Choose **Filter**.

❑ Change the **Filter type** from **Total** to **Total Answering**.

❑ Verify the **Filter logic** field reads **TN**.

❑ Select **OK**.

7. Working with Statistics

Oftentimes you or a client will want statistics—such as mean, standard deviation and/or standard error—to appear on reports. In reporting such data, it is often necessary to exclude certain rows from the calculations, as you'll learn in this example:

❑ Select table Q6_1 in the **Tables** list box.
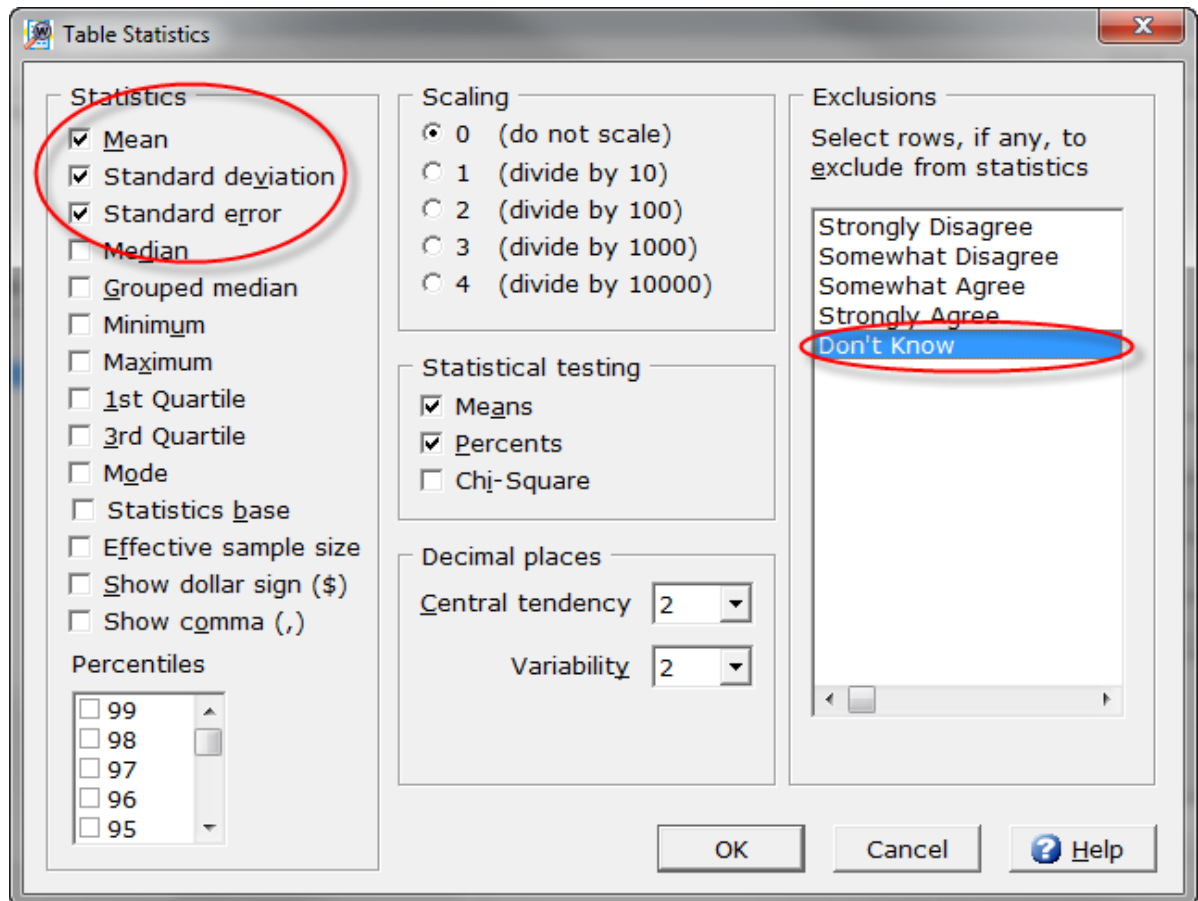
❑ Select **Statistics** within the **Setup Tables** dialog box.

❑ Your report should include the **Mean**, **Standard deviation** and **Standard error** in relation to the responses for Question 6, so engage these three respective options in the **Table Statistics** dialog box.

Row 5 (Don't Know) should not be included in the readership statistics, for it is the response chosen by those respondents who answered Don't Know to Q.6 Agreement with the following statement – I do not know much about or have never heard of: North Mountain Park.

❑ Select **Don't Know** in the field entitled, **Select rows, if any, to exclude from statistics**.

❑ Select **OK** to close the **Table Statistics** dialog box.

8. Adding Banners

A banner consists of banner columns, each defined as a group of respondents within your data. For this evaluation, you will use the variables **Total** and **Gender** for creating banner columns.

❑ Choose **Setup|Banners**.

❑ Select **New**.
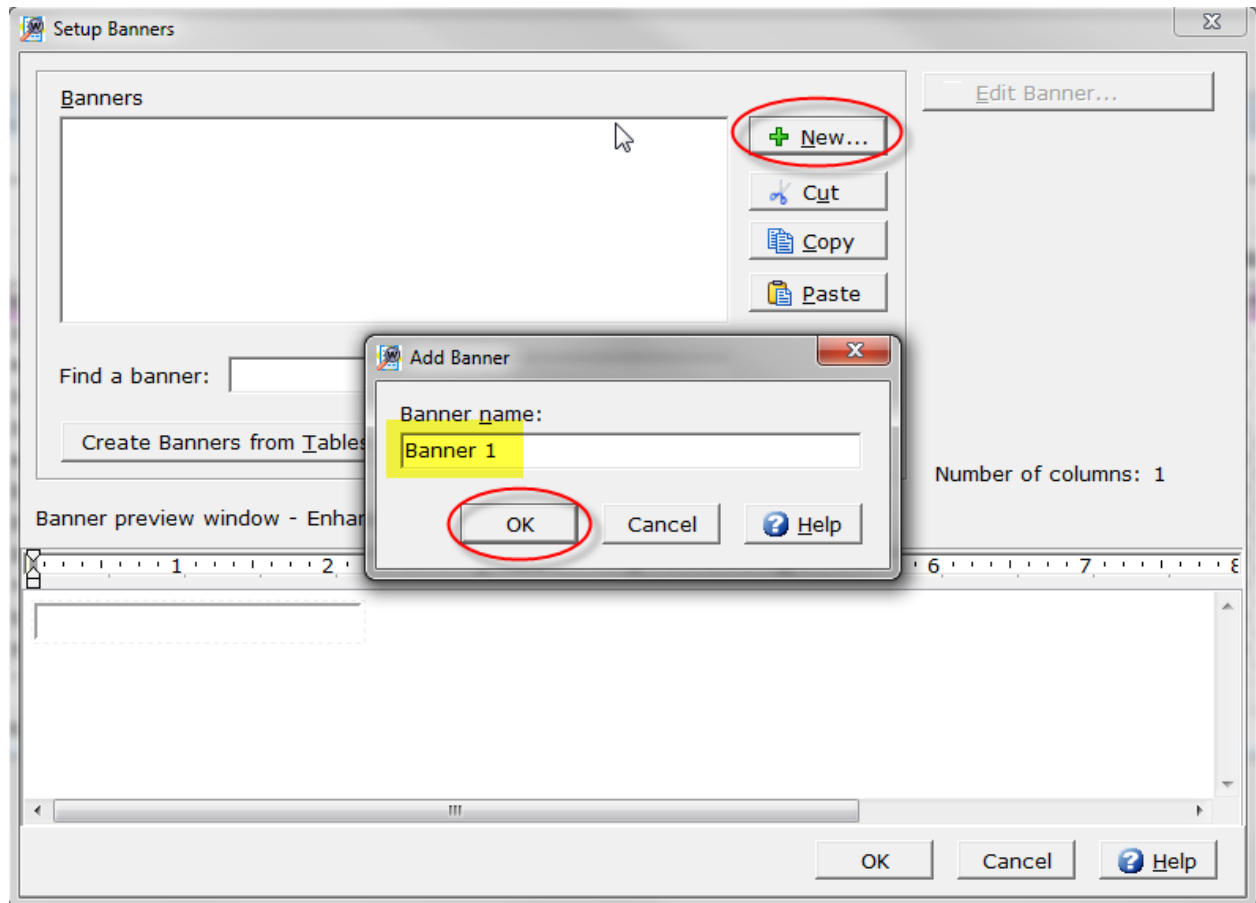
❑ Enter `Banner 1` as the **Banner name**, then select **OK**.

❑ Select **Edit Banner**.
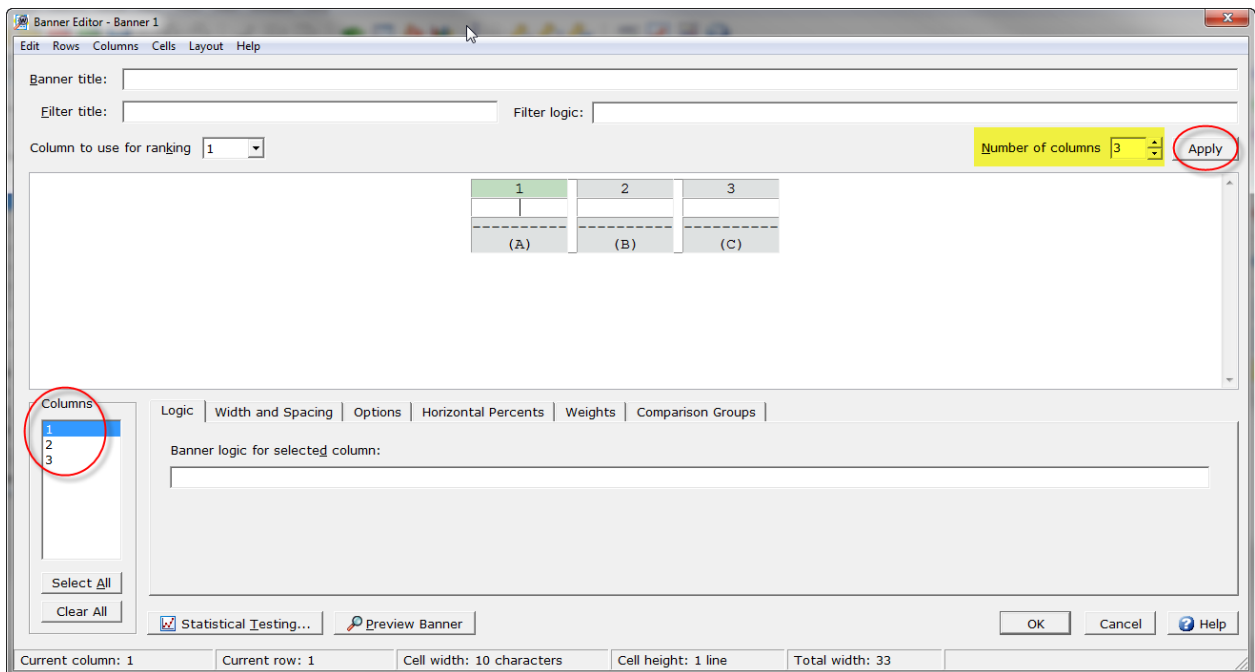
❑ Enter 3 in the **Number of columns** field or use the arrows to advance from 1 to 3, then select **Apply**. The **Columns** list should now display three columns, numbered 1-3.
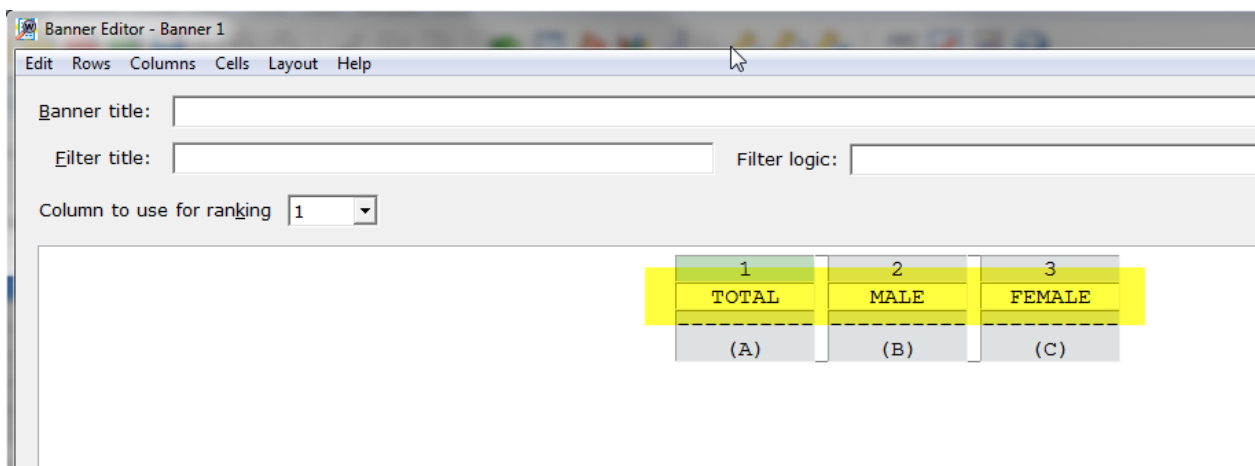
❑ Position the cursor in column 1 and enter TOTAL. Select the **Tab** key to advance the cursor to the next column.

❑ Enter MALE. Select the **Tab** key to advance the cursor to the next column.

❑ Enter FEMALE.

You will want to create a dashed line above MALE and FEMALE that will span these two columns so you can enter the title GENDER over the spanned columns.
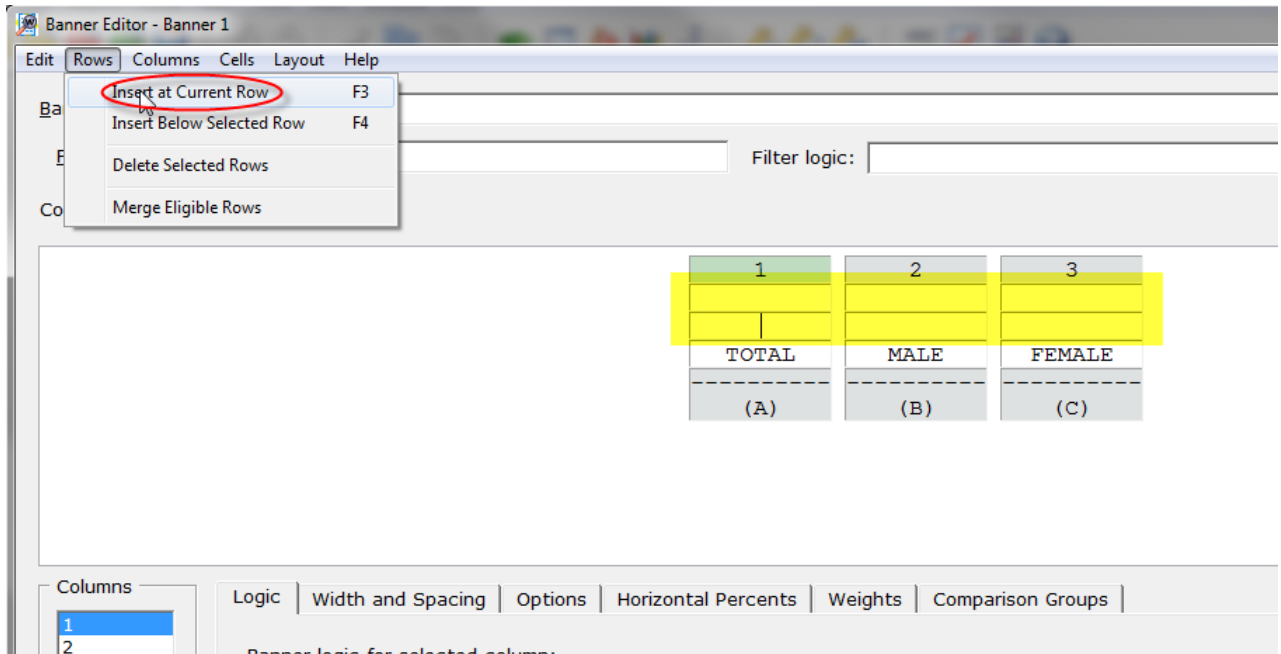
❑ Position the cursor in any column of the new banner and select **Rows|Insert at Current Row** from the **Banner Editor** tools menu. Repeat this action so the end result is the addition of two new rows in the banner. These new rows will be used to enter the dashed line and title GENDER above the MALE and FEMALE columns.
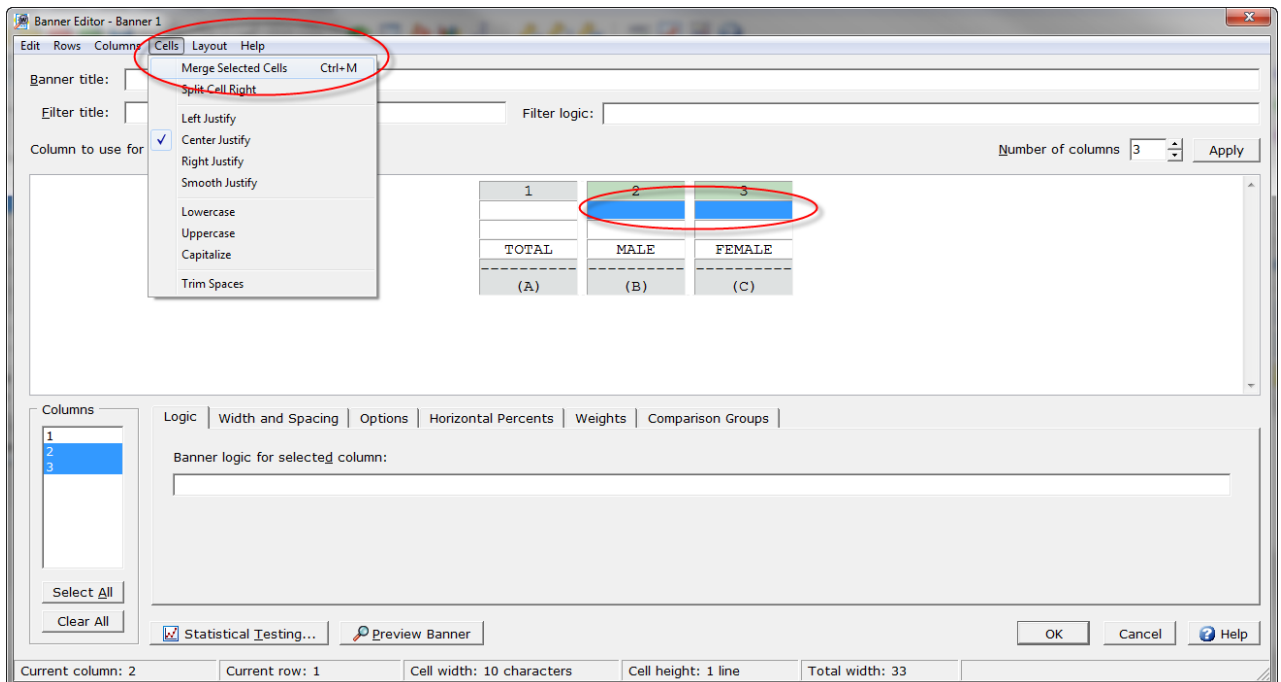
❑ Position the cursor in the first (top) row of column 2. While holding the left mouse key down, drag the mouse to column 3. Both columns 2 and 3 should now be highlighted.

❑ From the **Banner Editor** tools menu, select **Cells|Merge Selected Cells**.

❑ Position the cursor in the second row of column 2. While holding the left mouse key down, drag the mouse to column 3. Both columns 2 and 3 should now be highlighted.

❑ From the **Banner Editor** tools menu, select **Cells|Merge Selected Cells**.

❑ Position the cursor in the second row of column 2 and enter dashes across the spanned row.

❑ Position the cursor in the first (top) row of column 2 and enter GENDER.

Now you are ready to enter logic for each of the three banner columns.

❑ Confirm the **Logic** tab is the currently selected tab on the **Banner Editor** dialog box. If it is not the currently selected tab, select the **Logic** tab.

❑ Select 1 in the **Column** list box, then enter TN in the adjacent **Banner logic for selected column** field.

❑ Press **Enter** or select 2 in the **Columns** list box.

❑ Enter `GENDER(1)` in the **Banner logic for selected column** field.

❑ Press **Enter** or select `3` in the **Columns** list box.

❑ Enter `GENDER(2)` in the **Banner logic for selected column** field.

You can preview how your banner will look by selecting the **Preview Banner** button at the bottom of the **Banner Editor** dialog box.

❑ Select **Preview Banner**.
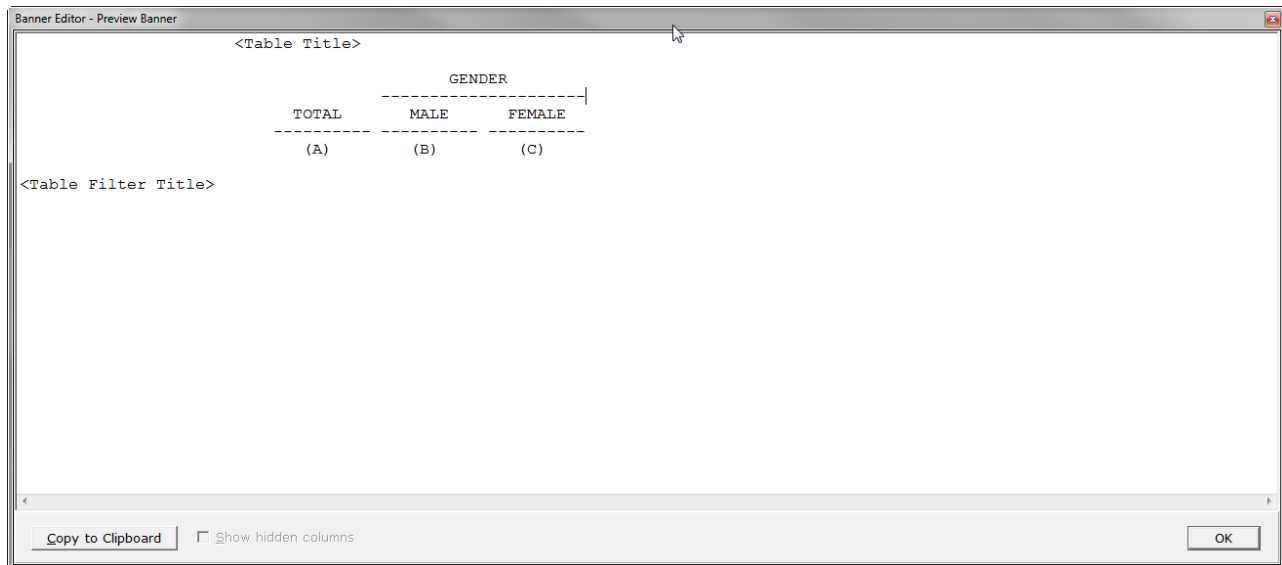
The **Banner Editor – Preview Banner** window will display how your banner will look when tables are processed and contains place holders for table elements such as **Table Title**, **Table Filter Title** etc.

❑ Select **OK** to close the **Banner Editor – Preview Banner** window.

❑ Select **OK** to close the **Banner Editor** dialog box, then **OK** within the **Setup Banners** dialog box to close it.

9. Glossary Variables

The WinCross glossary allows you to write statements to manipulate your data. You can:

- ✓ Save the modifications to a new data file.
- ✓ Use the modifications "as is" without permanently changing your data.

Glossary statements are evaluated from top to bottom and can have 480 characters per line. For more information, select **Help** within the **Setup Glossary Variables** dialog box.

Referring to the Q.6 series (variables Q6_1 through Q6_7) in the sample questionnaire, note the scale reads 1–4, with 1 representing "Strongly Disagree." This is also how your data was recorded in the field. The client, however, has requested you to run their tables with the scale reading 4–1, 4 being "Strongly Disagree". Fortunately, it is very easy to honor your client's request using WinCross glossary variables.
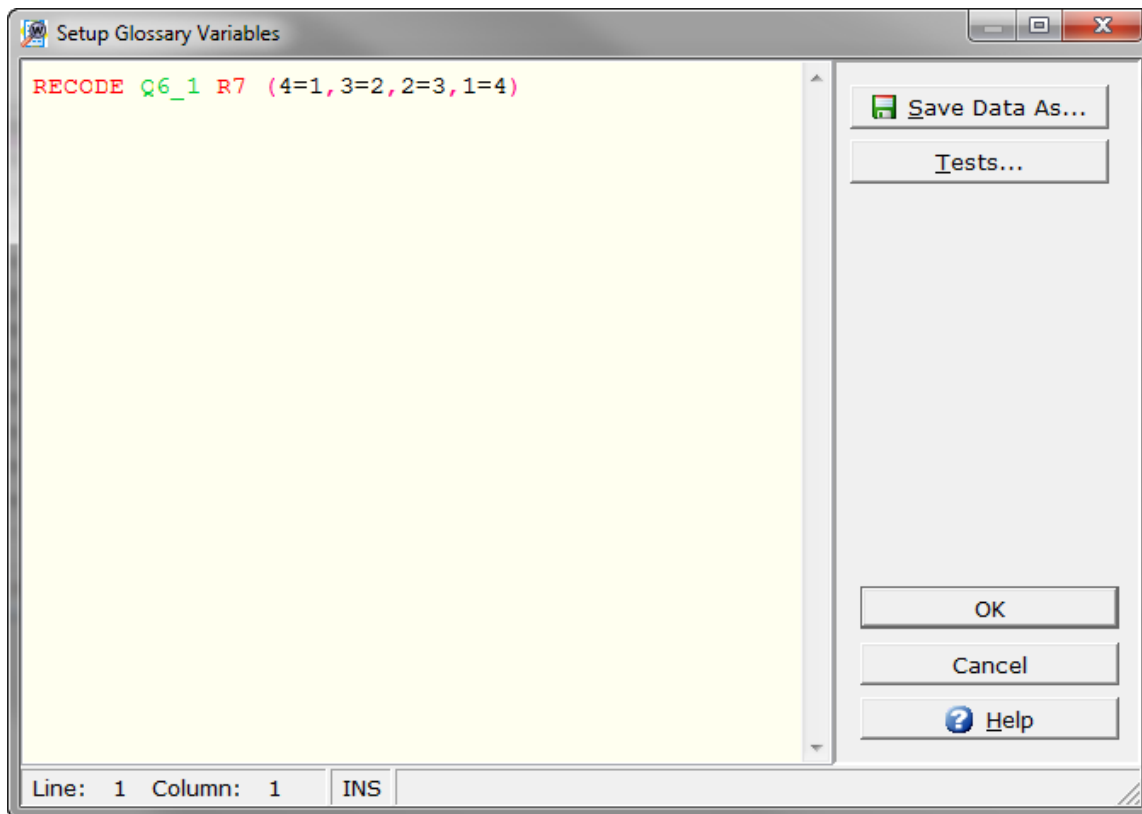
- ❑ Choose **Setup|Glossary variables**.

- ❑ Enter `RECODE Q6_1 R7 (4=1,3=2,2=3,1=4)`.

Note: By specifying R7 *in the* RECODE *statement, you can recode the entire Question 6 series* (Q6_1 through Q6_7) *in one* RECODE *instruction.*

- ❑ Select **OK** to close the **Setup Glossary Variables** dialog box.

10. Saving Your Work

- ❑ Choose **File|Save|Save job**.

- ❑ Enter `WCEVAL`, then press **Enter** or select **Save**. (WinCross automatically appends the .JOB file extension to your designated filename, with the entire filename now being displayed in WinCross' title bar).

11. Running Tables

Once you have created a table, you can run a crosstab. If you did not create a banner in a previous portion of this evaluation, WinCross uses a default banner having a single column, TOTAL.

*Note: For testing purposes, it is possible to run tables without opening any data by selecting **No Data** within the **Run** dialog box.*

❑ Select **Run|Tables** from the WinCross main menu.
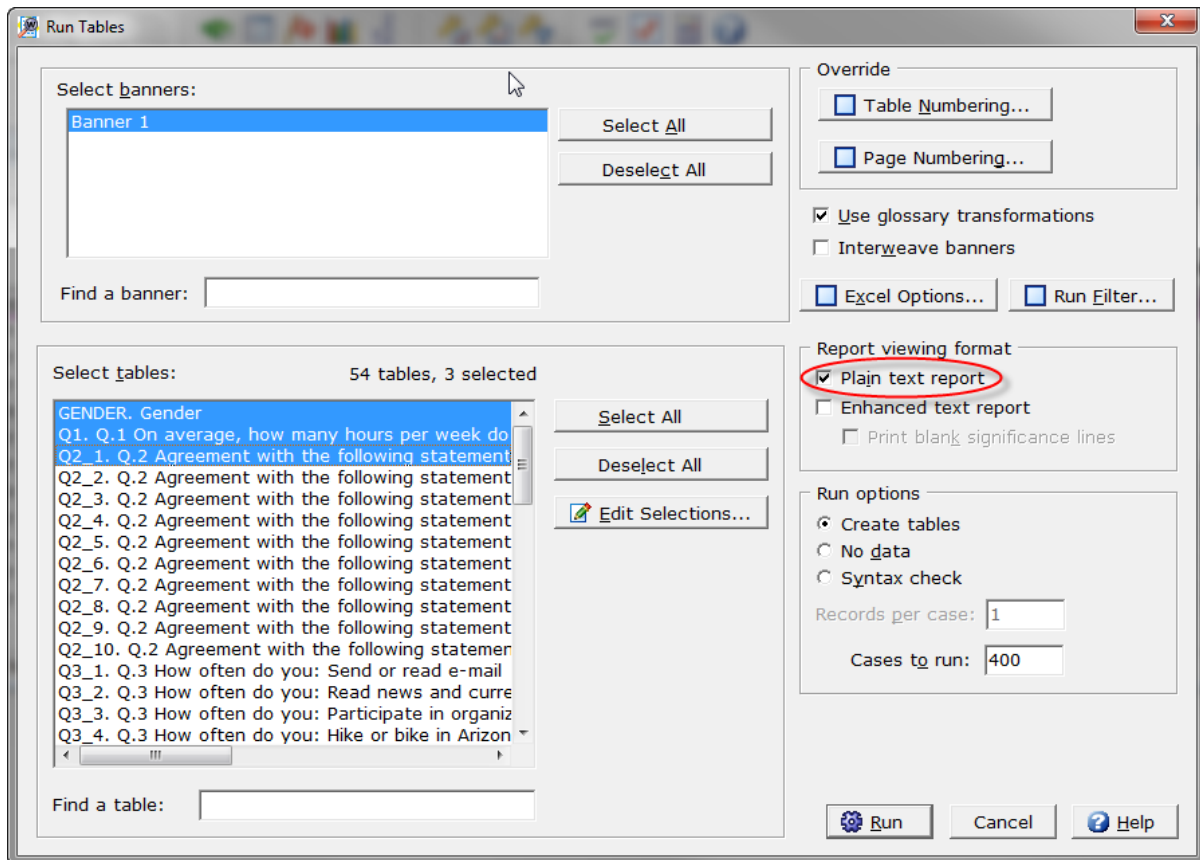
❑ You can choose the **Select All** option adjacent to the **Select tables** list box or just select a few tables from the **Select** tables list.

❑ Verify that **Plain text report** is selected for the **Report viewing format**.

❑ Choose **Run** to run your tables.

Your tables should appear momentarily and have been formatted as a **Plain text report**.

```
Plain Text Report: Tables                                                                                    ▢ ▢ ▣

|                                      I


TABLE OF CONTENTS

Banner 1


Table GENDER Page 1......Gender

Table Q1 Page 2..........Q.1 On average, how many hours per week do you spend participating in outdoor activities at Arizona parks?

Table Q2_1 Page 3........Q.2 Agreement with the following statement: I consider myself an outdoors person
                                                                                          Table GENDER Page 1



                                        Gender


                                                        GENDER
                                                   ---------------------
                                         TOTAL       MALE       FEMALE
                                         ----------  ----------  ----------

                             Total             400         140         260
                                             100.0%      100.0%      100.0%

                             Male             140         140           -
                                              35.0%      100.0%

Line:  1  Column:  1      INS
```

You also have the option to view your tables in an **Enhanced text report** viewing format that can be customized by using the **Enhanced Text Report Fonts and Colors** option from the **Setup** menu.

❑ Choose **Run|Tables** again.

❑ Verify that all tables have been selected or choose the **Select All** option adjacent to the **Select tables** list box.

❑ Deselect the **Plain text report** option of **Report viewing format**.

❑ Select the **Enhanced text report** option of **Report viewing format**.

❑ Choose **Run** to run your tables again.

Your tables should appear momentarily and have been formatted in an **Enhanced text report** viewing format.

```
Enhanced Text Report: Tables                                                                                 ▢ ▢ ▣
 · · · · 1 · · · · · 2 · · · · 3 · · · · 4 · · · · 5 · · · · 6 · · · · 7 · · · · 8 · · · · 9 · · · · 10 · · · · 11 · · ·
|


TABLE OF CONTENTS

Banner 1

Table GENDER Page 1......Gender

Table Q1 Page 2..........Q.1 On average, how many hours per week do you spend participating in outdoor activities at Arizona parks?

Table Q2_1 Page 3........Q.2 Agreement with the following statement: I consider myself an outdoors person
                                                                                         Table GENDER Page 1

                                             Gender
                                      GENDER
                              TOTAL     MALE     FEMALE

         Total                 400      140       260
                             100.0%   100.0%    100.0%

         Male                  140      140         -
                              35.0%   100.0%

Line:  1  Column:  1                          INS   Tables completed: 3          Elapsed time:
```

12. Formatting Reports

WinCross enables you to customize your table report by using the **Setup|Enhanced Text Report Fonts and Colors** menu option.

❑ Choose **Setup|Enhanced Text Report Fonts and Colors** from the WinCross menu options to display the **Enhanced Text Report Fonts and Colors|Overall table layout** dialog box.
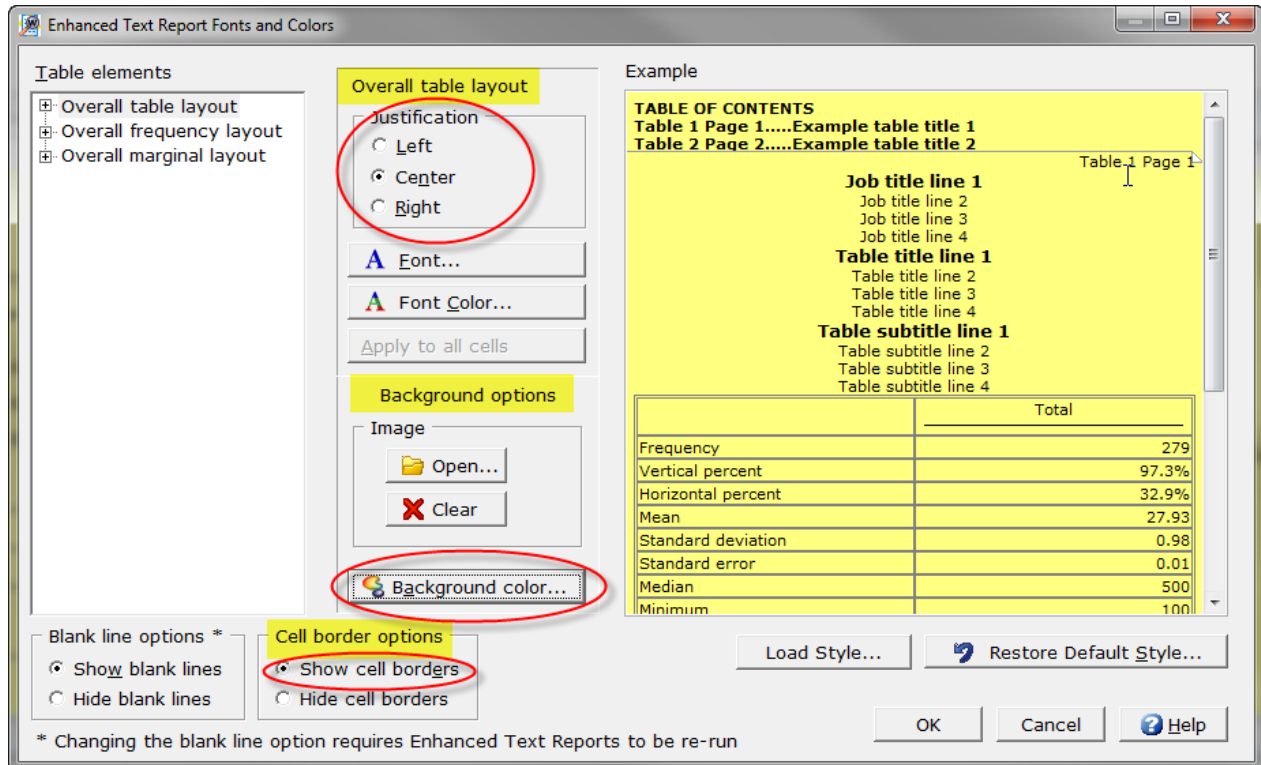
❑ Select the **Background color** option from **Background options** on the **Overall table layout** dialog box.

❑ Select one of the colors from the **Basic colors** list in the **Colors** dialog box and select **OK**.

❑ Verify the **Center** option in the **Overall table layout|Justification** dialog box is selected.

❑ Select the **Show cell borders** option from **Cell border options** on the **Overall table layout** dialog box.
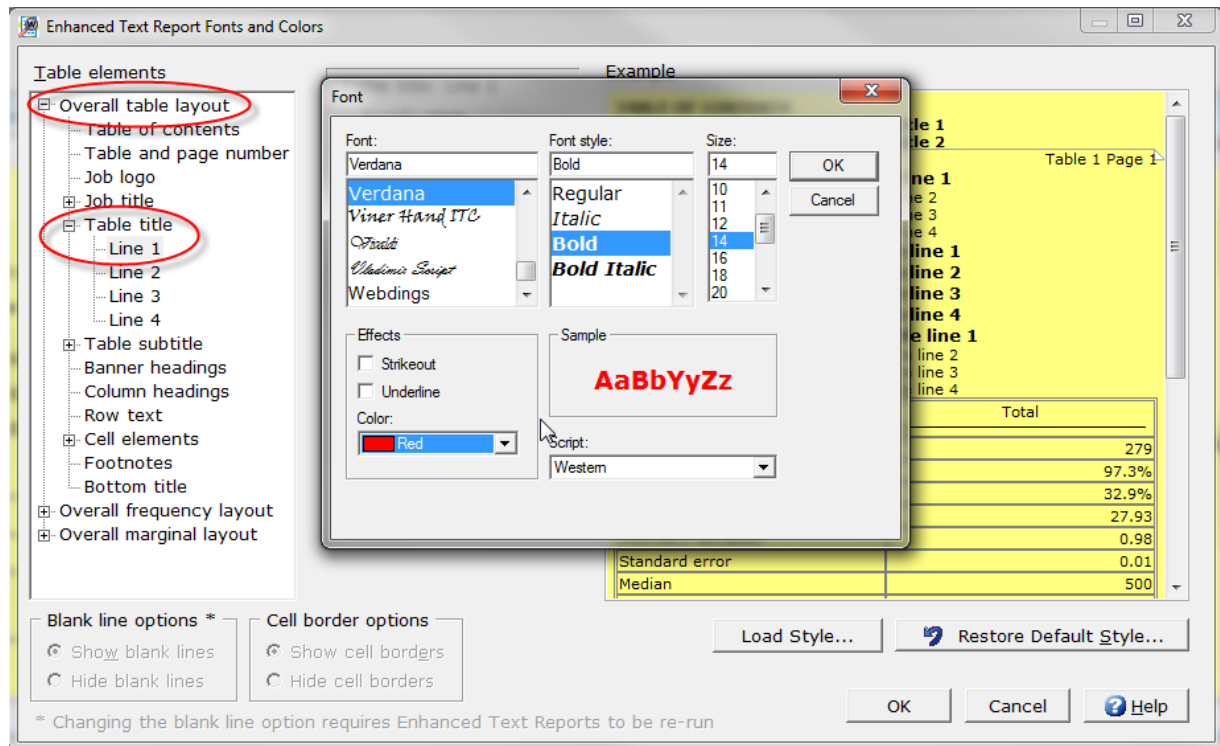
❑ Expand the **Overall table layout** field to display the **Table title** line.

❑ Expand the **Table title** field to display each line of the title.

❑ Select **Line 1** of the **Table title**.

❑ Select the **Font** option in the **Table title: Line 1** dialog box.

❑ Select a **Font style** of **Bold,** a **Size** of **14** and **Color** of **Red** and select **OK**.

❑ Select the **Apply to table titles** option to apply the same font choices to all lines of each table title.

❑ Select **OK** to close the **Enhanced Text Report Fonts and Colors** dialog box.

The formatting changes that you selected should be displayed on your **Enhanced Text Report: Tables**.

❑ Select **File|Save|Save job** to save your report format settings.

❑ Select **OK** in the **Warning** dialog box. You will be overwriting the job file that was saved previously in this evaluation with your new report format settings.

You can select any component of your job listed within the **Table Elements** field, then apply a variety of custom formatting options. There are options available within **Setup|Enhanced Text Report Fonts and Colors** to format most of the **Table elements**. These options include the ability to add borders and company logo's to table reports, adjust alignment or customize table titles, job titles, banner headings, etc. WinCross now provides the ability to edit table reports within your reports dialog box. Your **Setup|Enhanced Text Report Fonts and Colors** settings are saved when you save your job.

From the example below, you can see that the **Setup|Enhanced Text Report Fonts and Colors** option of WinCross allows you to format your report for WinCross or Internet browser viewing. You may want to experiment with some of the **Setup| Enhanced Text Report Fonts and Colors** formatting options available for use with **Enhanced Text reports**.

13. Saving Reports in XML Format

Once tables have been run, **Enhanced Text reports** are ready for immediate display and printing from within WinCross or using your Internet browser. WinCross allows you to save crosstabs in **Enhanced Text reports (*.xml)** format. If you choose to save your **Enhanced Text report**, files can be saved anywhere on your PC, on your company intranet or can be uploaded to the Internet using file transfer protocol (FTP). Reports can be saved in **Enhanced Text reports (*.xml)** format by selecting **File|Save report** or **File|Save report as**.
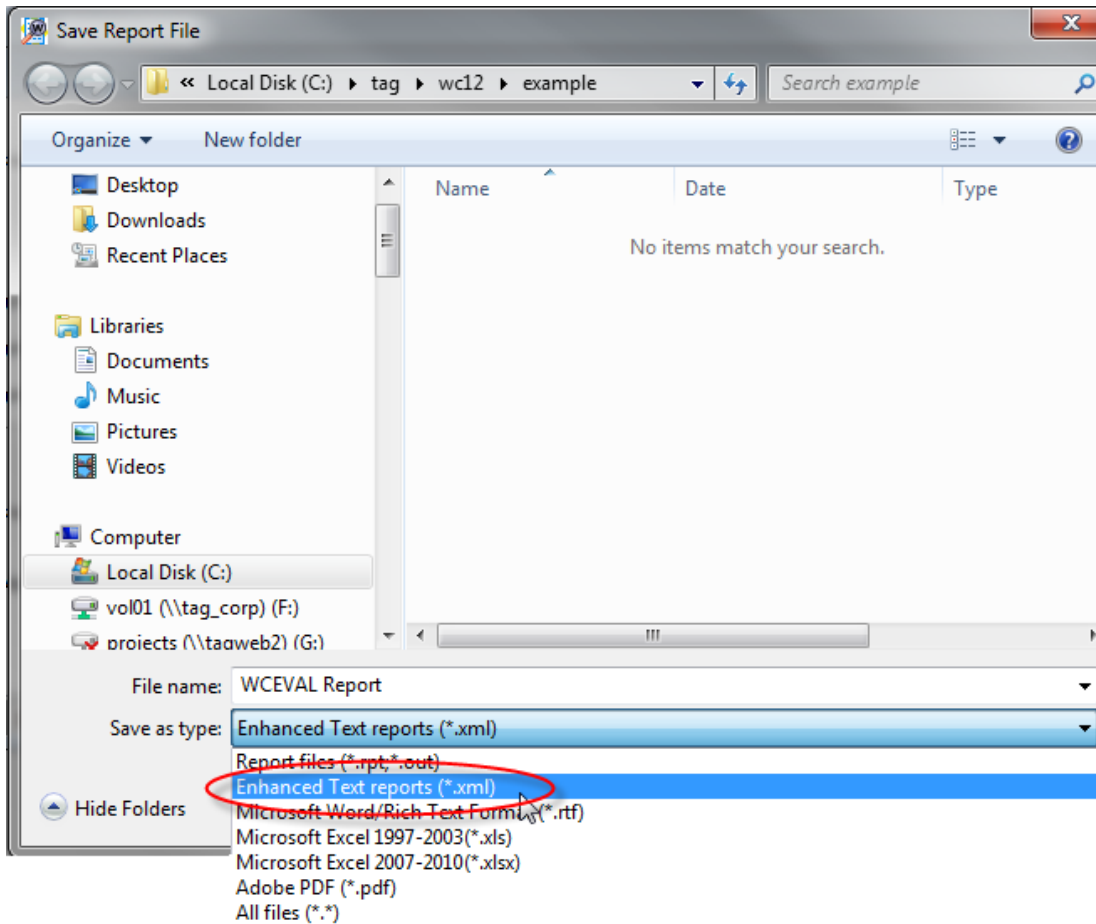
❑ Verify that the **Tables** report that you just formatted using **Setup|Enhanced Text Report Fonts and Colors** is the active dialog box or click on the report entitled **Enhanced Text Report: Tables** to make your enhanced text format table report the active dialog box.

❑ Select **File|Save report as**.

❑ Select the button [⇩] (circled) adjacent to the **Save as type:** field.

❑ Select **Enhanced Text reports (*.xml)**.

❑ Name your file WCTUTOR Report, then select **Save**. (WinCross automatically appends the .XML file extension.)

14. Viewing Browser Reports

Once you have successfully saved your report in XML format, it is immediately available for viewing with your Internet browser.

❑ Choose **View|Report in Browser** from the WinCross menu (alternatively, you can use the globe button on the right WinCross toolbar).

15. Running Marginals

A marginal provides a count of every position (column) within the data. It can be used to check tables, statistics and reports or to verify assumptions about the data.

❑ Choose **Run|Marginal**.
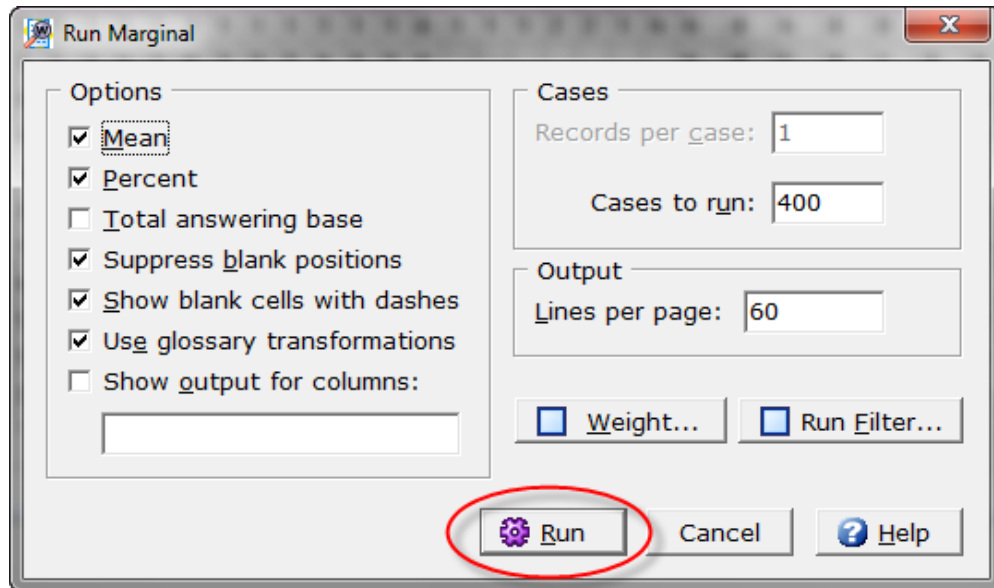
❑ Select **Run**.

16. Running Frequencies

A frequency provides a distribution count of the values in a field; alpha characters can be included. If the data is ASCII or column binary, fields are entered as locations separated by columns.

If the data is not ASCII or column binary, fields are listed by variable labels. To select fields that are non-contiguous, keep the **Ctrl** key depressed while individually selecting each desired field.

❑ Choose **Run|Frequency**.
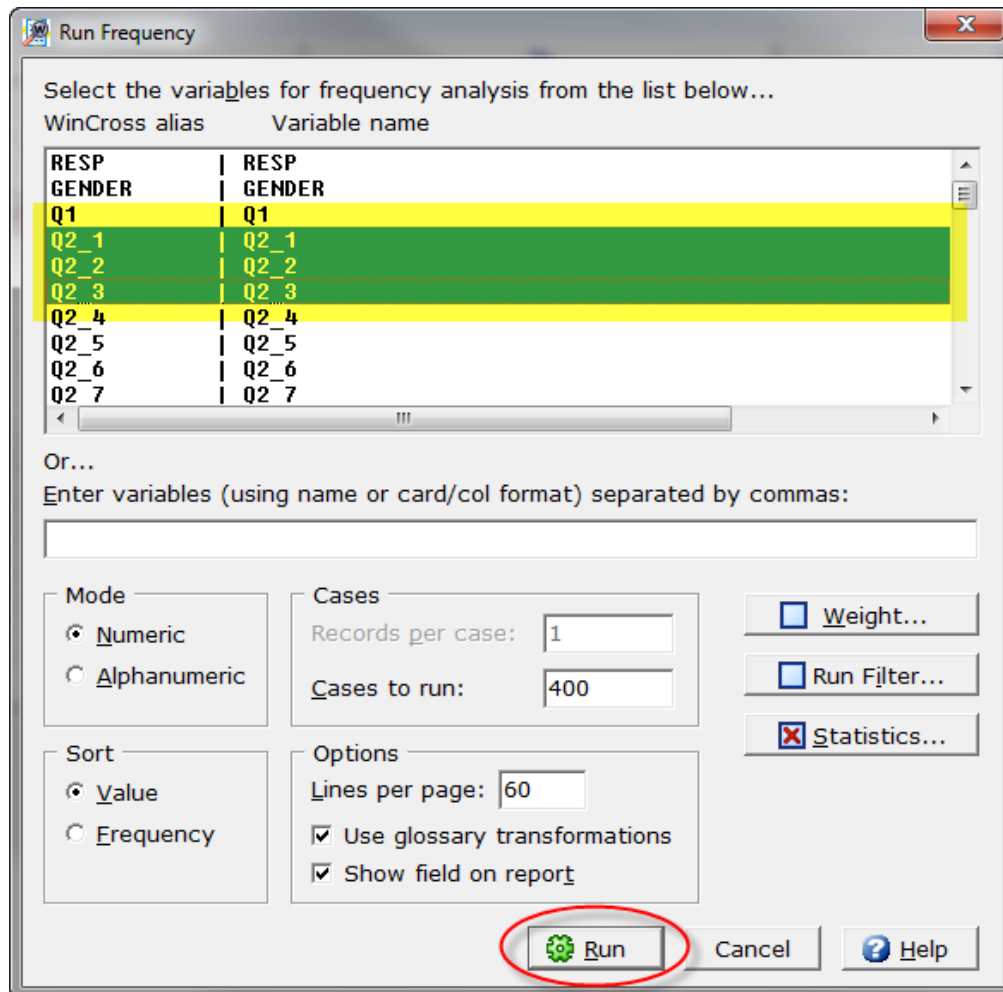
❑ Select variables Q2_1, Q2_2 and Q2_3 from the list of variables on the **Run Frequency** dialog box.

❑ Select **Run**.

> *Saving reports from Run options*—If desired, you can save the reports from **Run|Tables**, **Run|Marginal** and/or **Run|Frequency** by choosing **File|Save|Save report as**. The default file extension used for your report file is .RPT.

Congratulations – you successfully completed the Quick-Try Evaluation!

More About WinCross and The Analytical Group, Inc.

We hope you have enjoyed this brief overview of the countless features offered in WinCross. Since this introduction cannot begin to showcase all of its powerful features, we encourage you to take a look at other related information we have posted on our Website, such as the WinCross Frequently Asked Questions page.

It has been a pleasure to take you on this WinCross tour. We look forward to the opportunity to answer any questions you may have and to talk with you about how we can fulfill your crosstabulation needs. We also invite you to participate in any of our WinCross training classes—please contact us for scheduling and pricing.

The Analytical Group, Inc. also offers other software and market research services, from questionnaire development through advanced data analysis.

Visit us on the Web at www.AnalyticalGroup.com. Our email address is info@AnalyticalGroup.com.

Sample Questionnaire for EXAMPLE Job Files

Please refer to this sample questionnaire as you run through the Quick-try evaluation that starts on page 7.

Please answer the following questions about Arizona Parks and Recreation:

Respondent number: _____ (Resp) (1-4)

Gender: (Gender) (5)

Male	1
Female	2

Q.1 On average, how many hours per week do you spend participating in outdoor activities at Arizona parks? (Q1) (6)

Less than 1 hour per week	1	10-15 hours per week	5
1-3 hours per week	2	16-20 hours per week	6
4-6 hours per week	3	More than 20 hours per week	7
7-9 hours per week	4		

Q.2 Agreement with the following statements:

	Strongly Disagree	Somewhat Disagree	Somewhat Agree	Strongly Agree	
I consider myself an outdoors person	1	2	3	4	(Q2_1) (7)
I wish the parks were open for longer hours	1	2	3	4	(Q2_2) (8)
I wish all of the local parks in Arizona had after school programs for kids					
	1	2	3	4	(Q2_3) (9)
I trust that the Arizona Parks and Recreation staff are well-trained	1	2	3	4	(Q2_4) (10)
I usually visit an Arizona park at least once a week	1	2	3	4	(Q2_5) (11)
I wish all hiking paths in Arizona parks were paved	1	2	3	4	(Q2_6) (12)
I enjoy visiting the Arizona Parks and Recreation visitor centers	1	2	3	4	(Q2_7) (13)
I like being able to reserve ramadas at Arizona parks for family gatherings					
	1	2	3	4	(Q2_8) (14)
I love the bike trails in some Arizona parks	1	2	3	4	(Q2_9) (15)
I hope that more parks are built as the population of Arizona grows	1	2	3	4	(Q2_10) (16)

Q.3 How often do you:

	Never	Rarely	Sometimes	Often	Always	
Send or read email	1	2	3	4	5	(Q3_1) (17)
Read news and current events	1	2	3	4	5	(Q3_2) (18)
Participate in organized sports at Arizona parks	1	2	3	4	5	(Q3_3) (19)
Hike or bike in Arizona parks	1	2	3	4	5	(Q3_4) (20)
Use the after school program offered at some parks	1	2	3	4	5	(Q3_5) (21)
Children participate in summer recreation programs at Arizona parks	1	2	3	4	5	(Q3_6) (22)
Use equipment offered through the Arizona Parks and Recreation department						
	1	2	3	4	5	(Q3_7) (23)
Hold family gatherings or parties at Arizona parks	1	2	3	4	5	(Q3_8) (24)
Walk your dog in the park	1	2	3	4	5	(Q3_9) (25)
Reserve baseball diamonds or basketball or volleyball courts at Arizona parks						
	1	2	3	4	5	(Q3_10) (26)

Q.4 Importance of the following to you:

	Very Unimportant	Somewhat Unimportant	Somewhat Important	Very Important	
Having access to Arizona parks	1	2	3	4	(Q4_1) (27)
Longer hours at Parks and Recreation after school programs	1	2	3	4	(Q4_2) (28)
Well-maintained playgrounds	1	2	3	4	(Q4_3) (29)
Well-maintained baseball diamonds	1	2	3	4	(Q4_4) (30)
Being able to participate in organized hikes	1	2	3	4	(Q4_5) (31)
Educational classes held at Parks and Recreation visitor's centers	1	2	3	4	(Q4_6) (32)
Volunteering as a park steward	1	2	3	4	(Q4_7) (33)
Maintained the natural beauty of Arizona in the parks	1	2	3	4	(Q4_8) (34)
Silent Sundays - no cars allowed	1	2	3	4	(Q4_9) (35)
Clean bathroom facilities	1	2	3	4	(Q4_10) (36)

Q.5 Choose the statement below that best describes your opinion of Arizona parks: **(Q5) (37)**

Well-maintained	1	Don't have much interest in	4
Reflects the beauty of Arizona	2	Noisy and unorganized	5
Quiet and peaceful	3	Not well-supervised	6

Q.6 Agreement with the following statements - I do not know much about or have never heard of:

	Strongly Disagree	Somewhat Disagree	Somewhat Agree	Strongly Agree	Don't Know	North
Mountain Park	1	2	3	4	5	**(Q6_1) (38)**
South Mountain Park	1	2	3	4	5	**(Q6_2) (39)**
Piestewa Park	1	2	3	4	5	**(Q6_3) (40)**
McDowell Mountain Park	1	2	3	4	5	**(Q6_4) (41)**
Sabino Canyon Park	1	2	3	4	5	**(Q6_5) (42)**
Squaw Peak Park	1	2	3	4	5	**(Q6_6) (43)**
Grand Canyon National Park	1	2	3	4	5	**(Q6_7) (44)**

Q.6A Of the last 10 visits to Arizona parks, how many visits were to:

North Mountain Park	_____	(0-10)	**(Q6A_1) (45-46)**
South Mountain Park	_____	(0-10)	**(Q6A_2) (47-48)**
Piestewa Park	_____	(0-10)	**(Q6A_3) (49-50)**
McDowell Mountain Park	_____	(0-10)	**(Q6A_4) (51-52)**
Sabino Canyon Park	_____	(0-10)	**(Q6A_5) (53-54)**
Squaw Peak Park	_____	(0-10)	**(Q6A_6) (55-56)**
Grand Canyon National Park	_____	(0-10)	**(Q6A_7) (57-58)**

Q.7 Would you say you are visiting Arizona parks more, less or the same as you were a year ago? **(Q7) (59)**

More	1
The same	2
Less	3

Q.8 How likely are you to visit an Arizona park in the future? **(Q8) (60)**

Very likely	1
Somewhat likely	2
Somewhat unlikely	3
Not at all likely	4

The following questions are for classification purposes only:

Q.9 What is your current marital status? **(Q9) (61)**

Single (never married)	1
Living with partner	2
Married	3
Separated	4
Divorced	5
Widowed	6

Question 10. Do you have any children under the age of 18 living with you? **(Q10) (62)**

Yes	1
No	2

Q.11 Which of the following best represents the highest level of education you have completed? **(Education) (63)**

Some high school or less	1
High school diploma or G.E.D.	2
Some college	3
Associate's degree	4
Bachelor's degree	5
Graduate or professional degree	6

Q.12 Which of the following best describes your annual household income? (Income) (64-65)

Under $30,000	1
Between $30,000 and $39,000	2
Between $40,000 and $49,000	3
Between $50,000 and $59,000	4
Between $60,000 and $74,000	5
Between $75,000 and $99,000	6
Between $100,000 and $149,000	7
Between $150,000 and $199,000	8
Between $200,000 and $249,000	9
$250,000 or above	10