

2006MY Vehicle Line: TAURUS

Marketing Strategy and Mix Recommendations

Marketing Strategy Key Points:

- SE and SEL series in Sedan
- Safety and Security Package is available on both SE and SEL series
- SE Preferred Equipment Package and the SEL Premium Package are upgrade packages for both series
- Wood steering wheel, shift knob and woodgrain appearance appliqué trim on the center console, door trim and center instrument panel are standard on the SEL
- One new color: Tungsten
- Cigarette lighter now standard equipment

Key Messages:

• Taurus continues to deliver the best value in a mid-sized family car by offering the best combination of safety, performance, comfort, purposeful innovation and quality at an affordable price

Recommended Mix:

	Retail Mix*		
	SE Sedan	SEL Sedan	
	85%	15%	
Engine Type			
3.0L 2V 6-Cyl. Engine	100%	100%	
Key Packages			
SE Preferred Equipment Package	50%	—	
SEL Premium Package	—	50%	
Safety and Security Package	40%	40%	
Key Options			
Audio, AM/FM Stereo w/In-Dash CD	50%	—	
Audio, 6-Disc CD Changer	20%	25%	
Brakes, Anti-Lock	25%	25%	
Mirrors, Heated	20%	20%	
Moonroof	35%	35%	
Seats, 5-Passenger w/Floor Console	60%		
Wheels, 5-Spoke Painted Aluminum	20%		

*Rates above represent full model year retail projections

2006 TAURUS MAJOR PRODUCT CHANGES

OVERVIEW

The 2006 Taurus features minor exterior, interior and safety changes.

EXTERIOR CHANGES

• Colors Added:

- Tungsten Clearcoat Metallic (T8)
- Colors Deleted:
 Dark Shadow Grey Clearcoat Metallic

NEW PACKAGE CHANGES

- 3.0L V6 FFV available Fleet Option Only NOTE: The 3.0L V6 FFV engine is not available in the following states: CA, NY, VT, MA and ME. FFV is available in all other states.
- HomeLink® garage door opener added to SEL Premium Package (deleted as Std. equipment on SEL)

MODEL/SERIES AVAILABILITY

- SE Wagon (P58) and SEL Wagon (P59) have been discontinued for the 2006MY
- SE Sedan (P53) and SEL Sedan (P56) will continue to be available in the 2006MY

POWERTRAIN CHANGES

 3.0L 4V 6-cylinder Duratec engine has been discontinued

2006 TAURUS ORDER COMBINATIONS

SE Sedan 3.0L 2V V6 4-Speed Automatic

- Body Code: P53
- Order Code: 100A
- SEL Sedan 3.0L 2V V6 4-Speed Automatic
 - Body Code: P56
 - Order Code: 200A

Product Changes and Features Availability

Features, options and package content subject to change. Please check www.fmcdealer.com or Dealer eStore for the most current information.

03/14/05

2006 TAURUS MAJOR PRODUCT SUMMARY

The following equipment is standard as indicated. Each series includes the standard equipment of the previous series, except where additions/exceptions are noted:

Product Changes and Features Availability

Features, options and package content subject to change. Please check www.fmcdealer.com or Dealer eStore for the most current information.

03/14/05

2006 TAURUS STANDARD EQUIPMENT

The following items are standard on every 2006MY TAURUS ver POWERTRAIN/FUNCTIONAL	INTERIOR (Continued)
Alternator – 130-amp	Lights
 Battery – low maintenance 58-amp 	 Light Group – dual beam map & dome lamp (dome lam
 Brakes – power assisted front disc/rear drum 	only on moonroof equipped vehicles)
 Drivetrain – FWD (front wheel drive) 	 Courtesy dome switches located on all four doors
 Engine – 3.0L Vulcan 2V 6-cylinder 	 Headlamp – illuminated w/chime reminder
 Fuel tank – 18.0 gallon 	 Warning lights – air bags, door ajar, battery, oil
Spare tire – convenience mini-size	pressure, brake, service engine soon & safety belt
 Steering – power rack & pinion w/variable assist 	reminder
 Suspension – independent front & rear 	– Low fuel
 Tires – P215/60Rx16 A/S 	 Delayed-off dome lamp
 Transmission – 4-speed automatic transmission 	 Front door courtesy light, ashtray, luggage compartment
 100,000 mile tune-up interval 	Locks – power door, illuminated controls
EXTERIOR	Luggage compartment – low liftover
 Antenna – fixed whip quarter panel-mounted 	Message center w/trip computer functions
 Bumpers – front & rear 5-mph impact absorbing, body color 	Mirrors – day/night rearview
 Door handles – body color flush-mounted 	 Power points – (2) dual 12-volt
 Glass – solar tinted complete 	 Speed control – steering wheel-mounted illuminated
Headlamps – multi-reflector halogen	controls
 Hood – gas-assist & remote release 	Steering column – tilt
 Moldings 	 Steering wheel – color keyed 4-spoke soft feel w/center
 Fascias/bodyside moldings – body color front/rear 	horn engagement (SE only)
fascias & bodyside protection moldings	 Sunvisors – cloth covered w/covered vanity mirrors
 Flush black around side windows, windshield, backlight 	SAFETY/SECURITY
 Black rocker panel 	Air bags – second generation driver & front passenger
Paint – clearcoat	 Battery Saver – turns off interior lights after 30 minutes
Tail lamps – monochromatic w/red turn signals	Belt-Minder® System
Wipers/washers – 2-speed variable intermittent/low/high	Child safety locks – rear doors
defroster	 Chime – safety belt reminder, headlamps-on, door
NTERIOR	open/key-in-ignition
• Air conditioning – manual temperature control, CFC-free	Emergency inside trunk release
 Air extractors – quarter panel for improved ventilation & 	Front & rear crumple zones
door closing	 Fuel shutoff switch – deactivates fuel pump upon rear
5	
 Ashtray – front Carpat – color koved w/integral driver featreet 	impact
Carpet – color keyed w/integral driver footrest Cigorotte lighter	 LATCH (Lower Anchors and Tethers for CHildren) System on rear outboard seat locations
Cigarette lighter Clock _ cloctronic digital w/dimming feature, integral w/radia	
Clock – electronic digital w/dimming feature, integral w/radio	Personal Safety System™
Console – door (2) cupholders & enclosed storage bin Cupholders _ color (2) cupholder _ cupholder	 Electronic crash severity sensor Dual stage driver 8 right front percention on home
Cupholders – color keyed, integral w/center console	 Dual stage driver & right front passenger air bags
 Floor mats – front & rear 	 Front outboard safety belt usage sensor
Glove box	 Personal Safety System Restraint Control Module
Grab handles – rear both sides	 Front passenger seat weight sensor
Grocery bag hooks – located on scuff plate inside trunk	 Passenger air bag disable indicator
Heat – rear seat floor outlets	 Driver seat position sensor
Instrument panel – two-tone w/back-lighted cluster, positive	 Front outboard safety belt pretensioners
shutoff climate control registers, side window demisters &	 Front outboard safety belt energy management
windshield defroster	retractors
 Instrumentation – temperature & fuel gauges, electric 120- 	 Remote keyless entry w/(2) key fobs
mph speedometer, low brake fluid alert light, trip odometer,	 Safety belt pretensioners & height adjustable D-rings –
1 million mile odometer & tachometer, message center	driver & front passenger seats
 Integrated control panel – climate controls, radio, rear 	SecuriLock® Passive Anti-Theft System
window defrost	 Side door intrusion beams – high strength
The following features are standard on select all-new 2006MY TA	
KEY EXTERIOR FEATURES	
Mirrors	SE Sedan SEL Sedan
Black electric remote control	
Black electric remote control Dual body color, electric remote control w/security approach la	amps
Black electric remote control	amps •
Black electric remote control Dual body color, electric remote control w/security approach la	amps •

03/14/05

2006 TAURUS STANDARD EQUIPMENT

KEY INTERIOR FEATURES	SE Sedan	SEL Sedan
Audio		
Electronic AM/FM stereo cassette w/4-speakers	•	
Electronic AM/FM stereo, single in-dash CD w/4-speakers		•
Compass – displayed in message center		•
Exterior temperature display		•
<u>Mirror</u>		
Electrochromic rearview		•
<u>Seats</u>		
6-Passenger seating w/dual recliners, front armrest, front seat map pockets, 2-way head restraints & center seating console	•	
5-Passenger seating w/dual recliners, front armrest, front seat map pockets, 2-way head restraints & center seating console		•
Power driver seat, 6-way manual driver lumbar		•
60/40 split-fold rear seat		•
Sunvisors		
Illuminated sunvisor w/vanity mirror		•
Wood interior trim & accents		
Center stack, instrument panel, steering wheel, gear shift knob & door switch bezels		•
SAFETY/SECURITY	ļ	
Remote keyless entry keypad		•
Perimeter Anti-Theft System		•
Security approach lamps		•

2006 TAURUS FUNCTIONAL EQUIPMENT

AXLE AVAILABILITY

Axle Ratio = 3.96

WHEEL AVAILABILITY



16" Steel Wheel with Deluxe Wheel Cover Std. on SE



16" 5-Spoke Painted Aluminum Wheel Opt. on SE (64M)



16" 7-Spoke Machined Aluminum Wheel Std. on SEL

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2006 TAURUS OPTIONAL EQUIPMENT

OFTIONAL			
		SE Sedan	SEL Sedan
	Dady Oada	DEO	DES
Front Wheel Drive (FWD)	Body Code	P53	P56
POWERTRAIN/FUNCTIONAL	Order Code	100A	200A
3.0L 2V 6-Cyl. Gas Engine (avail. in all 50 states)		S	S
3.0L 2V 6-Cyl. FFV – Fleet Option Only (NA in the following		3	
states: CA, NY, VT, MA & ME)	992	0	0
WHEELS			
16" 5-Spoke Painted Aluminum	64M	0	_
KEY INTERIOR OPTIONS	01111	Ŭ	
Audio:			
AM/FM Stereo w/In-Dash CD	585	0	S
AM/FM Stereo w/6-Disc CD Changer & In-Dash Cassette (NA		U	
w/585 In-Dash CD)	919	—	0
Mach Audio (req. 6-disc CD or SEL Premium	916	_	0
Seats:			-
5-Passenger Cloth Seating Surfaces w/Floor Shift	186	0	S
Leather Seating Surfaces (reg. 186 5-Passenger Seats on SE,		0	
incl. 60/40 split-fold rear seat)	N/L	0	0
GROUP & PACKAGES (see Packaged Options/Emissions pag	e for pkg. conte	ent)	
SE Preferred Equipment Package	90A	0	_
SEL Premium Package (NA w/992 FFV Engine)	96P	_	0
Safety & Security Package	53P	0	0
OTHER OPTIONS			
Brakes – Anti-Locking	552	0	0
Leather-Wrapped Steering Wheel	524	0	—
Mirrors - Heated w/Security Approach Lamps (Security Approach	54H	0	0
Lamps std. on SEL)			
Moonroof – Power	13B	0	0
Side Impact Air Bags	15B	0	0
Traction Control (req. 552 Anti-Lock Brakes)	553	0	0
FLEET ONLY OPTIONS (w/valid FIN code)			
Fleet SE Value Package (see Packaged Options/Emissions page	90F	F	—
for pkg. content)			
Daytime Running Lights	942	F	<u> </u>
Engine Block Heater	41H	F	F
Leather-Wrapped Steering Wheel & Vinyl Floor Shifter on SEL	524	—	F
Rear Spoiler Delete (avail. w/90A SE Preferred Equipment Pkg. & 96P SEL Premium Pkg.)	47D	F	F
Remote Keyless Entry Delete (NA w/54H Mirrors)	14D	F	_
Seats:			
6-Passenger Cloth Seating Surfaces (incl. wood steering wheel	184	S	F
on SEL; wood shift knob is deleted)		-	-
Leather Seating Surfaces, 6-Passenger (incl. wood steering	N/L	_	F
wheel on SEL; wood shift knob is deleted) Tire – Conventional Spare Tire & Wheel	508	F	F
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2006 TAURUS COLOR & TRIM AVAILABILITY

			INTERIOR COLOR		R
			Medium/Dark Flint	Medium/Dark Pebble	Ebony Black
SE Sedan	5-Passenger or 6-Passenger Cloth Seats		K2	KH	KW
	5-Passenger Leather Seating Surfaces ¹		N2	NH	LW
SEL Sedan	5-Passenger or 6-Passenger Cloth Seats ²		K2	KH	KW
	5 or 6-Passenger Two-Tone Leather Seating	Surfaces ^{1, 2}	L2	LH	LW ³
EXTERIOR COLOR		CODE	AVAILABILITY		
ALL MODELS					
Arizona Beige Clea	arcoat Metallic	AQ	•		
Gold Ash Clearcoa	t Metallic	C2	•		
Light Tundra Clearcoat Metallic		DV	•	•	•
Merlot Clearcoat Metallic		FX	•	•	
Windveil Blue Clearcoat Metallic		P3	•	•	•
★Tungsten Clearcoat Metallic		Т8	•		
Silver Frost Clearce	oat Metallic	TS	•		•
Black Clearcoat		UA	•	•	•
Vibrant White Clea	rcoat	WT	•	•	•

¹ All leather seating surfaces include 60/40 split-fold rear seat.
 ² 6-Passenger seating (cloth or leather on SEL is a Fleet only option.
 ³ Ebony Black leather seating surfaces are not available in two-tone.

2006 TAURUS PACKAGED OPTIONS/EMISSIONS

RETAIL/FLEET PACKAGES

SE PREFERRED EQUIPMENT PACKAGE (90A) Availability:

 Optional on SE Sedan (100A) Includes:

• 5-Spoke aluminum wheel

- Rear spoiler •
- •
- Power driver seat with lumbar 60/40 Split-folding rear seat

NOTE: Fleet must order 47D to delete rear spoiler from SE Preferred Equipment Package.

SEL PREMIUM PACKAGE (96P)

Availability:

Optional on SEL Sedan (200A)

Includes:

- 6-Disc changer (includes AM/FM cassette)
- Electronic Automatic Temperature Control (EATC) •
- Leather seating surfaces •
- Rear spoiler •
- Power passenger seat •
- Automatic headlamps •
- HomeLink® garage door opener
- NOTE: Fleet must order 47D to delete rear spoiler from SEL Premium Package.

SAFETY/SECURITY PACKAGE (53P) Availability:

Optional on all series

Includes:

- Side impact air bags ٠
- Anti-locking brakes •
- Traction control

FLEET PACKAGES (Available with valid FIN code)

FLEET SE VALUE PACKAGE (90F) Availability:

- Optional on SE Sedan (100A)
- Available with either 5 or 6-passenger seating Includes:
- · Power driver seat with lumbar
- 60/40 Split-folding seat

MISCELLANEOUS

Pre-delivery only ¹	361
COV Required	79V
Priced DORA	C09

For eligible California dealers only. Dealers must have a preexisting contract with a pre-delivery service company in order to take advantage of this option.

CALIFORNIA EMISSIONS STATES/***CROSS- BORDER STATES	
CALIFORNIA EMISSIONS SYSTEM	422
Required on units for California, Maine,	
Massachusetts, New York, and Vermont	
registration. Optional for Cross-Border States.***	
CALIFORNIA EMISSIONS SYSTEM NOT REQUIRED	400
Control code for units either shipped to California	423
Emissions States dealers or ordered by California	
Emissions States dealers for registration in non-	
California States locations.	
CALIFORNIA PUBLIC SERVICE/EMERGENCY	
VEHICLE EXCEPTION	936
Only available on units sold to authorized	
governmental units and privately-owned	
ambulance companies. Must also use Code 423	
when ordering. NON-CALIFORNIA/NON-CROSS-BORDER	
STATES DEALER ORDER FOR CALIFORNIA	
STATES REGISTRATION	93N
Required on all units ordered by dealers for	••••
California Emissions States registrations when the	
vehicles are being delivered to non-California	
Emissions, non-Cross-Border States locations.	
Also requires 422 California Emissions System.	

*CROSS-BORDER STATES

Cross-Border States are Arizona, Connecticut, Nevada, New Hampshire, New Jersey, Oregon, Pennsylvania, and Rhode Island.

ENGINE BLOCK HEATER

Standard and only available in AK, MN, ND, SD, MT, WI and WY states. Other states available via FCSD.. 41H

NOTE: Fleet Only - Engine block heater optional in all states with valid FIN code.

2006 TAURUS POWERTRAIN/DIMENSIONS

FUEL ECONOMY

		50 STATES			
		F.E. LABEL ESTIMATED MEN		MEMO:	
		ADJU	STED	ANNUAL	UNADJUSTED
ENGINE DISPL.	TRANSMISSION	CITY	HIGHWAY	FUEL COST	COMBINED
FWD					
3.0L 2V Vulcan (gasoline)	4-Speed Automatic	20	27	\$1,174	26.4
3.0L 2V Vulcan (FFV) ¹	4-Speed Automatic	19	27	\$1,228	19.6

ENGINE HORSEPOWER AND TORQUE RATINGS

		NOMINAL	50 STATES		
_		COMPRESSION	HORSEPOWER	TORQUE	
ENGINE DISPL.	TRANSMISSION	RATIO	H.P. @ RPM	FT. LB. @ RPM	
ALL					
3.0L 2V Vulcan (gasoline)	4-Speed Automatic	9.7:1	153 @ 4900	185 @ 3950	

DIMENSIONS*

	Measurements
INTERIOR DIMENSIONS	Sedan
Head Room (inches)	
1 st Row	40.0
2 nd Row	38.1
Shoulder Room (inches)	
1 st Row	57.3
2 nd Row	56.6
Leg Room Maximum Extension (inches)	
1 st Row	42.2
2 nd Row	38.9
Total Passenger Volume (cuft.)	
Combined	104.4
Luggage Capacity Rear Seats (cuft.)	
Cargo Volume	17.0
Lift-over Height	26.0
EXTERIOR DIMENSIONS (inches)	
Wheelbase	108.5
Overall Length	197.6
Overall Width	73.0
Overall Height	56.1

*All dimensions are preliminary figures

¹ 3.0L 6-cylinder FFV engine is not available in the following states: CA, NY VT, MA and ME. 3.0L 6-cylinder gas engine is available in all states.