



Plantronics is a Alcatel Lucent Application Partner

Alcatel Lucent Application Partners provide complementary and compatible technologies that help enable operational excellence and unsurpassed compatibility with networks built using Alcatel equipment.

Partners of the Alcatel Lucent Application Partner Program support standards and commit to interoperate with Alcatel products, technology, and software.

Plantronics has completed and passed verification testing for several headsets and adapters under the Alcatel Lucent Application Partner Program.

Why should your customer purchase a Plantronics headset?

Today, communications – via traditional phones, mobiles or Internet telephony – are at the centre of virtually every business activity. Businesses and organisations need trusted partners and suppliers for their hardware solutions that support all their business activities.

Plantronics offers:

- An unmatched track record
- Proven acoustic excellence
- Exceptional product range
- Industry leading service and support.

As the worldwide market leader and partner of major corporations such as Alcatel Lucent, we spend millions of dollars every year researching and developing sound solutions that anticipate and respond to all the business needs of your customers.

Why use a headset?

Research shows that overall productivity could be increased by up to 43%* simply by using a telephone headset, rather than a traditional telephone handset.

Most of all, headsets empower the individual user by providing five key advantages:

- **Hands free** Advantage: No more juggling with your phone handset – type and talk as well as collecting that important document from the printer – complete office freedom
- **Sound** Advantage: More clarity – you can hear better and be heard. It saves time and reduces stress
- **Ergonomic** Advantage: No more cradling a handset between your shoulder and neck – you can be more comfortable and avoid strain, back and neck pain
- **Mobility** Advantage: No more being tied to your phone – you're free to move around as you talk and you will miss less calls and stop diversion to voicemail – improve customers satisfaction
- **Efficiency** Advantage: Be able to multi-task whilst managing your daily activities – your phone, mobile and PC all enable you to become more productive.

Dealer Stamp

Complete peace of mind with industry leading warranties

All our call centre and office products come with a standard 2 year warranty with the option, at the time of purchase, to extend to a third year warranty (corded call centre and office headsets, amplifiers and adapters only).

TCO '07 Certification for Headsets



Plantronics is the first manufacturer to adopt the new TCO '07 headset standard across its range of headsets worldwide.

The certification means that the headset is designed and manufactured according to some of the strictest performance and environmental criteria in the world. Headsets certified meet TCO Development's requirements on ergonomics, ecology and energy and cordless headsets also meet the requirements on emissions.

More information

Contact us on the telephone numbers overleaf for more information or visit www.plantronics.com. To ensure all our channel partners have access to the most current product information and sales tools, visit www.planthro.net

Additional Sales opportunities

Plantronics offer a wide range of accessories for our headset range. From handset lifter and amplifiers to coloured voice tubes and gel ear cushions. Always ensuring the best headset wearing experience.

* Research by HB Maynard & Co.



With every Alcatel phone there is a wireless and corded Plantronics headset sales opportunity!

This headset selection guide helps you determine the right headset for your Alcatel telephony solution. Whether you are using a softphone or deskphone or need a wireless or corded headset, this guide will help you to select the right solution for your needs. First select the phone you are using and then determine the type of headset you want, wireless or corded. When you choose a corded headset please check the required connectors as well to make sure your headset can be connected.



WHICH ALCATEL PHONE?

DESKPHONE



IP Touch 8 series
4068*, 4038*,
4028*, 4018, 4008



9 series TDM
4039*, 4029*,
4019



Reflexes™ **
Advanced,
Premium,
Easy

SOFTPHONE



**My Phone/
4980 PIMphony**

WIRELESS SOLUTIONS FOR DESKPHONE



VOYAGER™ 510S

Office and Mobile phone usage
Use one headset for calls both in and out of the office with a noise cancelling microphone. Share seamlessly between office phone and Bluetooth® mobile phone or smart phone.

- 72272-04 Noise-Cancelling with WindSmart® UK power adapter
- 72272-05 Noise-Cancelling with WindSmart EU power adapter



CS60™ WIRELESS

Flexible, cost effective and convenient
Cost-effective wireless headset with great range and sound quality and a choice of wearing styles.

- 36995-01 Noise-Cancelling with UK power adapter
- 36995-02 Noise-Cancelling with EU power adapter
- 39159-01 Noise-Cancelling with HL10 UK power adapter
- 39159-02 Noise-Cancelling with HL10 EU power adapter



CS70N™ WIRELESS

Stylish and discreet
Combining the excellent sound quality and range of DECT™ with the design edge of a mobile headset.

- 39448-01 Noise-Cancelling with UK power adapter
- 39448-02 Noise-Cancelling with EU power adapter
- 39449-01 Noise-Cancelling with HL10 UK power adapter
- 39449-02 Noise-Cancelling with HL10 EU power adapter



SUPRAPLUS® WIRELESS

All-day wearing comfort
For intensive phone users – the ultimate comfort and sound quality – with the option of binaural style for noisy environments.

- 39986-01 Monaural Noise-Cancelling UK power adapter
- 39986-02 Monaural Noise-Cancelling EU power adapter
- 39261-01 Binaural Noise-Cancelling UK power adapter
- 39261-02 Binaural Noise-Cancelling EU power adapter
- 39987-01 Monaural Noise-Cancelling with HL10 UK power adapter
- 39987-02 Monaural Noise-Cancelling with HL10 EU power adapter
- 39263-01 Binaural Noise-Cancelling with HL10 UK power adapter
- 39263-02 Binaural Noise-Cancelling with HL10 EU power adapter

To automatically answer a call by pressing a button on the headset

- * Requires AP-2 **39361-01**
- ** Requires HL10 **36390-11**



HL10 = Handset lifter



AP-2

CORDED SOLUTIONS FOR DESKPHONE & SOFTPHONE



SUPRAPLUS®

The new industry standard for all-day comfort and natural-sounding audio.

- 36828-01 Monaural Voice Tube
- 36832-01 Monaural Noise-Cancelling
- 36830-01 Binaural Voice Tube
- 36834-01 Binaural Noise-Cancelling



ENCORE®

Top quality headset with excellent sound quality and outstanding durability and comfort.

- 33645-41 Monaural Voice Tube
- 33699-41 Monaural Noise-Cancelling
- 33646-41 Binaural Voice Tube
- 33705-41 Binaural Noise-Cancelling

REQUIRED DESKPHONE CONNECTORS



CONNECTOR CABLES
Connect your headset to your phone.

- 4068/4038/4028/4039/4029:
- 38324-01 IP Touch Cable



- 4008/4018/4019:
- 34286-03 BiWay + 32145-01 U10P

Reflexes:
32145-01 U10P



AUDIO PROCESSOR VISTA™ M12

Audio Processor for superior sound quality and acoustic protection, including volume and mute controls.

33413-11 Audio Processor

REQUIRED SOFTPHONE CONNECTORS



DA45™ AUDIO PROCESSOR

Connect your headset to your PC USB port.

- 77559-02 USB audio processor



DA55™ AUDIO PROCESSOR

Connect your headset to your PC USB port with enhanced sound quality.

- 36818-03 USB audio processor

WIRELESS SOLUTIONS FOR SOFTPHONE



VOYAGER™ 510 USB WIRELESS

Office and Mobile phone usage
Use one headset for calls both in and out of the office with a noise cancelling microphone. Share seamlessly between soft phone and Bluetooth® mobile phone or smart phone.

- 72270-45 with WindSmart



CS60™ USB WIRELESS

Flexible, cost effective and convenient
Wireless headset with great range and sound quality and a choice of wearing style ideal for IP telephony applications.

- 36947-01 Noise-Cancelling with UK power adapter
- 36947-02 Noise-Cancelling with EU power adapter

CORDED SOLUTIONS FOR MOBILE REFLEXES



DUOSET®
Cost effective headset with adjustable headband provides a flexible choice for Office workers.

- 37054-01 Monaural Noise-Cancelling



ALCATEL/EN/0208/REV B